## FIEM INDUSTRIES LTD.

## Results Highlights Standalone: Q3FY22 \& 9MFY22

## Financial Results comparison (Standalone) Q3FY22 Vs Q3FY21

- Total Sales during Q3FY22 is Rs 385.68 Crore as compared to Rs 355.39 Crore in Q3FY21 representing growth of $8.52 \%$.
- Sales of "Automotive segment" during Q3FY22 is Rs 383.36 Crore as compared to Rs 351.56 Crore in Q3FY21 representing growth of $9.05 \%$.
- Sales of "Others Segment" comprising LED luminaries and others is Rs 2.32Crore in Q3FY22 as compared to Rs 3.83 Crore in Q3FY21.
- PAT during Q3FY22 is Rs 24.04 Crore as compared to PAT of Rs 20.60 Crore in Q3FY21 representing growth of $6.70 \%$.


## Financial Results Comparison (Standalone) Q3FY22 Vs Q2FY22:

- Total Sales during Q3FY22 is Rs 385.68 Crore as compared to Rs 416.26 Crore in Q2FY22.
- Sales of "Automotive segment" during Q3FY22 is Rs 383.36 Crore as compared to Rs 414.37 Crore in Q2FY22.
- Sales of "Others Segment" comprising LED luminaries and others is Rs 2.32 Crore in Q3FY22 as compared to Rs 1.89 Crore in Q2FY22.
- PAT during Q 3FY22 is Rs 24.04 Crore as compared to PAT of Rs 27.44 Crore in Q2FY22.


## Financial Results Comparison (Standalone) 9MFY22 Vs 9MFY21

- Total Sales during 9MFY22 is Rs 1074.20 Crore as compared to Rs 792.52 Crore in 9MFY21 representing $35.54 \%$ growth.
- Sales of Automotive segment during 9MFY22 is Rs 1067.37 Crore as compared to Rs 783.86 Crore in 9MFY21 representing growth of $36.16 \%$.
- Sales of 'Others Segment' comprising LED Luminaries etc. is Rs 6.83 Crore in 9MFY22 as compared to Rs 8.66 Crore in 9MFY21.
- PAT during 9MFY22 is Rs 63.26 Crore as compared to PAT of Rs 21.63 Crore in 9MFY21.


## Net Debt (Standalone)

(Rs. in Crores)

|  | $\mathbf{3 1}^{\text {st }}$ Dec |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| $\mathbf{2 0 2 1}$ | $\mathbf{3 0}^{\text {th }} \mathbf{\text { Sep }}$ |  |  |  |
| $\mathbf{2 0 2 1}$ | $\mathbf{3 0}^{\text {th }}$June <br> $\mathbf{2 0 2 1}$ | $\mathbf{3 1}^{\text {st }}$ Mar <br> $\mathbf{2 0 2 1}$ |  |  |
| Long Term Borrowings <br> (Incl current maturities) excluding revaluation | 26.60 | 33.54 | 42.13 | 50.77 |
| Short Term Borrowings | 12.71 | - | 1.88 | - |
| Total Debt | $\mathbf{3 9 . 3 1}$ | $\mathbf{3 3 . 5 4}$ | $\mathbf{4 4 . 0 1}$ | $\mathbf{5 0 . 7 7}$ |

