

STATEMENT OF UNAUDITED/AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31.03.16

		(Rs in Lacs)						
		QUARTER ENDED			YEAR ENDED			
		STANDALONE			STANDALONE		CONSOLIDATED	
SL. No.	PARTICULARS	31.03.16 (Audited)	31.12.15 (Unaudited)	31.03.15 (Unaudited)	31.03.16 (Audited)	31.03.15 (Audited)	31.03.16 (Audited)	31.03.15 (Audited)
1.	Income from operations							
	a) Net Sales/Income from operations (Net of excise duty)	28455.22	25654.38	23144.45	97745.79	81949.78	97904.98	82012.19
	b) Other Operating Income	430.49	204.46	106.09	952.10	527.66	910.96	534.54
	Total Income from operations (Net)	28885.71	25858.84	23250.54	98697.89	82477.44	98815.94	82546.73
2.	Expenses							
	a) Cost of materials consumed	14073.42	14898.37	12281.71	55335.41	47704.97	55335.41	47702.89
	b) Purchase of stock-in-trade	841.13	915.17	863.50	2549.18	2407.20	2558.48	2386.65
	c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	1593.67	(671.35)	1018.77	(669.05)	(326.33)	(669.14)	(325.66)
	d) Employee benefit expenses	3544.99	3256.55	2592.51	12687.23	9825.49	12734.87	9885.58
	e) Depreciation and amortization expenses	878.96	838.85	773.60	3303.49	3063.34	3312.01	3072.31
	f) Other Expenses	4867.43	4116.89	3472.39	16095.78	12622.51	16126.31	12622.81
	Total Expenses	25799.60	23354.48	21002.48	89302.04	75297.18	89397.94	75344.58
3.	Profit from operations before other income, finance costs and exceptional items (1-2)	3086.11	2504.36	2248.06	9395.85	7180.26	9418.00	7202.15
4.	Other Income	(34.91)	59.02	1.37	96.72	89.89	97.06	90.32
5.	Profit from ordinary activities before finance costs and exceptional items (3+4)	3051.20	2563.38	2249.43	9492.57	7270.15	9515.06	7292.47
6.	Finance costs	512.44	424.06	316.87	1576.84	1204.08	1578.09	1204.87
7.	Profit from ordinary activities after finance costs but before exceptional items (5-6)	2538.76	2139.32	1932.56	7915.73	6066.07	7936.97	6087.60
8.	Exceptional Items	-	-	-	-	-	-	-
9.	Profit from Ordinary Activities before tax (7+8)	2538.76	2139.32	1932.56	7915.73	6066.07	7936.97	6087.60
10.	Tax expenses	593.80	572.38	590.43	2197.26	1839.68	2203.67	1840.09
11.	Net Profit from Ordinary Activities after tax (9-10)	1944.96	1566.94	1342.13	5718.47	4226.39	5733.30	4247.51
12.	Extraordinary Item (Net of tax Expense)	-	-	-	-	-	-	-
13.	Net Profit for the period (11-12)	1944.96	1566.94	1342.13	5718.47	4226.39	5733.30	4247.51
14.	Paid-up equity share capital (Face Value of Rs 10/- Each)	1196.23	1196.23	1196.23	1196.23	1196.23	1196.23	1196.23
15.	Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year.	-	-	-	24723.87	20154.68	24735.31	20149.47
16.	Earnings Per Share (EPS) (Face value of Rs 10/- each)							
	a) Basic	16.25	13.10	11.22	47.80	35.33	47.93	35.51
	b) Diluted	16.25	13.10	11.22	47.80	35.33	47.93	35.51

Notes:

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors in their respective meetings held on 30th May 2016.
- The Consolidated financial results include results of the following companies :

S.No.	Name of The Company	Country of Incorporation	Percentage shareholding of Fiem Industries Limited	Consolidated as
1	Fiem Industries Japan Co., Ltd.	Japan	100%	Subsidiary Company
2	Centro Ricerche FIEM Horustech S.r.l.	Italy	50%	Joint venture- Jointly controlled entity

- Provision for Taxation includes current tax, deferred tax and is net of MAT Entitlement credit available to the company, if any.
- Previous period's figures have been regrouped/ rearranged wherever necessary, to make them comparable.





Light Up The World

FIEM INDUSTRIES LTD.

REGISTERED OFFICE: D-34, DSIDC Packaging Complex, Kirti Nagar, New Delhi-110015 (INDIA)

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Website: www.fiemindustries.com CIN : L36999DL1989PLC034928

5. For Financial Year 2015-16 the standalone financial figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year ended on 31.03.16 and the published year to date figures upto third quarter ended 31st December 2015.
 6. The Board of Directors in their meeting held on 12th March, 2016 declared an Interim Dividend of Rs 5/- per share i.e @50% on equity share capital of the company amounting to Rs 598.11 lacs on equity share capital of the company. Further, in the meeting held on May 30,2016, the Board of Directors have also recommended a Final dividend of Rs 3/- Per share i.e. @ 30% of Nominal Value of Rs 10 each amounting to Rs 358.87 Lacs on Equity share capital of the company for F.Y. 2015-16.
 7. These results for the Quarter and financial year ended March 31, 2016 are available on the website of the Company (www.fiemindustries.com) and website of the Stock Exchanges viz. BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).
 8. The Company is engaged in the business of manufacturing and supply of auto components comprising of automotive lighting and signaling equipments, rear view mirrors, plastic molded parts and sheet metal components for motorized vehicles, and LED luminaries for indoor and outdoor applications and integrated passenger information systems with LED Display. The company has made a turnover of Rs 6209.02 lacs in LED Luminaries segment comprising of LED Luminaries i.e indoor and outdoor lighting, display panels and LED Integrated Passenger Information Systems etc. during the quarter ended March 31, 2016.
- As per AS-17 on Segment reporting, The Company has identified two reportable segments, as described below :
- a. Automotive segment comprising of automotive lights and signaling equipment, rear view mirrors, plastic moulded and other automotive parts.
 - b. LED Luminaries Segment comprising of LED Luminaries i.e indoor and outdoor lighting, display panels and LED integrated Passenger Information Systems.

- This being the first year of application of AS-17, so comparative figures for previous years are not given.

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE YEAR ENDED 31ST MARCH 2016

(Rs In Lacs)			
S.NO.	PARTICULARS	STANDALONE YEAR ENDED 31.03.16 AUDITED	CONSOLIDATED YEAR ENDED 31.03.16 AUDITED
1	SEGMENT REVENUE		
	(a) Automotive Segment	86780.67	86898.72
	(b) LED Luminaries Segment	11917.22	11917.22
	Total	98697.89	98815.94
	Less: Inter Segment Revenue	-	-
	NET SALES/INCOME FROM OPERATIONS	98697.89	98815.94
2	SEGMENT RESULTS (Profit/(Loss) before tax and interest from each segment)		
	(a) Automotive Segment	8929.35	8951.50
	(b) LED Luminaries Segment	1799.62	1799.62
	Total Segment Profit before Interest and tax	10728.97	10751.12
	Less: (i) Interest	1576.84	1578.09
	(ii) Other Un-allocable Expenditure net off Un-allocable Income	1236.40	1236.06
	TOTAL PROFIT BEFORE TAX	7915.73	7936.97
3	CAPITAL EMPLOYED (Segment Assets – Segment Liabilities)		
	(a) Automotive Segment	32817.62	32835.87
	(b) LED Luminaries Segment	12093.54	12093.54
	TOTAL	44911.16	44929.41
	Less –Others Un-allocable	17608.57	17615.38
	TOTAL CAPITAL EMPLOYED	27302.59	27314.03



9. The disclosure of assets and liabilities as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the year ended 31 March 2016 are as under :

STATEMENT OF ASSETS AND LIABILITIES (AUDITED)

Sl. No.	PARTICULARS	(Rs. in lacs)			
		STANDALONE AS AT		CONSOLIDATED AS AT	
		31.03.16	31.03.15	31.03.16	31.03.15
A	<u>EQUITY AND LIABILITIES</u>				
1	SHAREHOLDERS' FUND				
	a) Share Capital	1196.22	1196.22	1196.22	1196.22
	b) Reserves and Surplus	26106.37	21537.18	26117.81	21531.97
	Sub- Total -Shareholder's funds (A)	27302.59	22733.40	27314.03	22728.19
2	NON CURRENT LIABILITIES				
	a) Long term Borrowings	9085.22	5146.73	9085.22	5146.72
	b) Deferred Tax liabilities (net)	2965.39	2761.12	2965.39	2761.13
	c) Other Long Term Liabilities	18.31	-	22.85	-
	c) Long Term Provisions	846.34	200.73	847.83	200.69
	Sub- Total -Non Current Liabilities (B)	12915.26	8108.58	12921.29	8108.54
3	CURRENT LIABILITIES				
	a) Short term Borrowings	1829.82	3434.05	1829.82	3434.05
	b) Trade Payables	15077.86	8837.04	15077.28	8822.10
	c) Other Current Liabilities	7897.93	5796.17	7903.12	5816.08
	d) Short Term Provisions	823.83	1222.50	830.65	1223.16
	Sub- Total -Current Liabilities (C)	25629.44	19289.76	25640.87	19295.39
	TOTAL EQUITY AND LIABILITIES (A+B+C)	65847.29	50131.74	65876.19	50132.12
B	<u>ASSETS</u>				
1	NON CURRENT ASSETS				
	a) Fixed Assets	42734.90	33879.06	42753.02	33908.86
	b) Non Current Investments	65.64	37.78	3.00	2.00
	c) Long term Loan and Advances	1162.71	786.21	1139.09	765.37
	d) Other Non Current Assets	868.73	14.91	870.62	14.91
	Sub- Total - Non Current Assets (A)	44831.98	34717.96	44765.73	34691.14
2	CURRENT ASSETS				
	a) Inventories	6612.88	5138.80	6613.04	5138.88
	b) Trade Receivables	11860.48	8666.82	11860.36	8675.54
	c) Cash and Bank Balances	368.05	331.85	452.25	343.80
	d) Short term Loans and Advances	2077.85	1231.55	2088.76	1238.00
	e) Other Current assets	96.05	44.76	96.05	44.76
	Sub- Total - Current Assets (B)	21015.31	15413.78	21110.46	15440.98
	TOTAL ASSETS (A+B)	65847.29	50131.74	65876.19	50132.12

By Order of the Board
For Fiem Industries Limited



J.K. Jain
Chairman & Managing Director
DIN :- 00013356

Place: Rai, Sonapat (HR.)
Date: 30th May 2016

ANIL S GUPTA & ASSOCIATES

CHARTERED ACCOUNTANTS

201, VIKRAM TOWER, RAJENDRA PLACE, NEW DELHI - 110008

TEL.: 258 60577, 257 28146, 415 38344

AUDITOR'S REPORT ON QUARTERLY FINANCIAL RESULTS AND YEAR TO DATE RESULTS OF THE COMPANY PURSUANT TO THE REGULATION 33 OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

To

Board of Directors of

FIEM INDUSTRIES LIMITED

- 1 We have audited the standalone financial results of FIEM INDUSTRIES LIMITED ("the Company") for the quarter ended 31.03.16 and standalone financial results for the year ended March 31,2016, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The quarterly standalone financial results are the derived figures between the audited figures in respect of the year ended March 31,2016 and the published year-to-date figures upto December 31,2015, being the date of end of the third quarter of the current financial year, which were subject to Limited Review. The standalone financial results for the quarter ended March 31,2016 have been prepared on the basis of standalone financial results for the nine months period ended December 31,2015, the audited annual standalone financial statement as at and for the year ended March 31, 2016 and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and are the responsibility of the company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these financial results based on our review of the standalone financial results for the nine month period ended December31,2015 which was prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS)25, Interim Financial Reporting, specified under Section 133 of the Companies Act 2013 read with relevant rules issued thereunder; as applicable and other accounting principles generally accepted in India; Our Audit of the standalone financial statements as at and for the year ended March 31, 2016 and relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2 We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3 In our opinion and to the best of our information and according to the explanations given to us these quarterly financial results as well as the year to date results:
 - (i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
 - (ii) give a true and fair view of the net profit and other financial information for the quarter and year ended March 31, 2016.



4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2016 represents the derived figures between the audited figures in respect of financial year ended March 31, 2016 and the published year to date figures upto December 31, 2015 being the date of the end of the third quarter of the current financial year, which were subject to limited review as stated in paragraph 1 above as per the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

For Anil S. Gupta & Associates
Chartered Accountants
Firm Registration Number 004061N



A handwritten signature in blue ink, appearing to read "Anil Kumar Gupta".

(Anil Kumar Gupta)
(Proprietor)
(Membership Number -083159)

Date 30/05/2016
Place Rai, Sonapat (HR.)

ANIL S GUPTA & ASSOCIATES

CHARTERED ACCOUNTANTS

201, VIKRAM TOWER, RAJENDRA PLACE, NEW DELHI - 110008

TEL.: 258 60577, 257 28146, 415 38344

AUDITOR'S REPORT ON CONSOLIDATED YEAR TO DATE RESULTS OF THE COMPANY PURSUANT TO THE REGULATION 33 OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

To

Board of Directors of

FIEM INDUSTRIES LIMITED

- 1 We have audited the consolidated financial results of FIEM INDUSTRIES LIMITED ("the Company) for year ended March 31, 2016 attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The consolidated financial results for the year ended March 31,2016 have been prepared on the basis relevant requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and are the responsibility of the company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these Consolidated financial results based on our audit of the annual consolidated financial statements as at and for the year ended March 31,2016 which were prepared in accordance with the applicable accounting standards and other accounting principles generally accepted in India and relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
- 2 We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 3 We did not audit the financial statement of an overseas 50:50 Joint Venture, Centro Ricerche Fiem Horustech Srl (CRFH), whose financial information included in the accompanying consolidated financial statements, reflects total Assets of Rs 52,64,732 as at 31.03.16 as well as total Revenue of Rs 92,09,416 for the year ended on that date. Such financial information has not been audited and has been approved by the Board of directors of Centro Ricerche Fiem Horustech Srl (CRFH). The management of the company has converted this financial statement as per accounting principle generally accepted in India, and certified this financial statements for the purpose of preparation of consolidated financial statement under Indian GAAP. Our report, in so far as it relates to the aforesaid jointly controlled entity, is based solely on such unaudited financial statements. In our opinion and according to the information and explanations given to us by the management, these financial statements are not material to the Group.



- 4 In our opinion and to the best of our information and according to the explanations given to us these consolidated year to date results:
- (i) include the year to date financial results of the following entities
 - 1) Fiem Industries Japan Co. Ltd. (Wholly owned company incorporated in Japan)
 - 2) Centro Reicherco Horustech SRL limited (a 50:50 Joint venture incorporated in Italy)
 - (ii) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
 - (iii) give a true and fair view of the consolidated net profit and other financial information for the year ended March 31, 2016.

For Anil S.Gupta & Associates
Chartered Accountants
Firm Registration Number 004061N



A handwritten signature in blue ink, appearing to read "Anil Kumar Gupta".

Date 30/05/2016
Place Rai, Sonapat (HR.)

(Anil Kumar Gupta)
(Proprietor)
(Membership Number -083159)



Fiem Industries Ltd.

Results Highlights: Financial Year 2015-16

Financial Highlights (Standalone): FY 2015-16

- Total Income from Operations for FY 2015-16 is Rs. 986.98 Crore in comparison to Rs. 824.77 Crore in FY 2014-15, **up by 19.67%**
- PAT for FY 2015-16 is Rs. 57.18 Crore in comparison to Rs. 42.26 Crore for FY 2014-15, **up by 35.31%**
- Sales from LED Segment during FY 2015-16 are Rs. 118 Crore (Net).
- EBIDTA Margin in LED Segment is approx. 16.60% and in Auto Segment approx. 12.50%.
- Total Term Loans of the Company as on 31st March 2016 are Rs. 122 Crore which were Rs. 82 Crore as on 31st March 2015.
- Total working capital facility utilization as on 31st March 2016 is Rs.18 Crore which was Rs. 34 Crore as on 31st March 2015.

Operational Highlights (Standalone): FY 2015-16

- Company's newly set-up facility in Gujarat, District Ahmedabad, for manufacturing of automotive lighting and plastic parts etc. has started commercial production w.e.f. 11.01.2016. Total Investment as on March 31, 2016 for this unit is Rs 46 Crore.
- Company is expanding capacity in Tapukara Plant (Rajasthan) and Rai Plant (Haryana) for Manufacturing of LED Lighting products such as LED Bulbs, LED Street Lights and LED Tubes etc.
 - Investment during FY 2015-16 is Rs 48 Crore (Rs. 5 Crore in Rai and Rs 43 Crore in Tapukara).
 - Total Investment as on March 31, 2016 is Rs 74 Crore (Rs 18.50 Crore in Rai and Rs 55.50 Crore in Tapukara.)
- **Progress on LED orders with EESL:**
 - **LED 9W Bulb Order:** 84 Lacs Bulb [Approx. Value Rs. 61 Crore].
 - Fully Completed during FY 2015-16.
 - **LED Street Light Order:** 1.11 lacs Street Lights [Approx. value Rs. 100 Crores].
 - Partly completed during FY 2015-16 (Around 96,700 Street Lights - Value Approx. Rs. 60 Crore).
 - Order yet to be completed: equallant to Rs. 40 Crore.
- **LED Bulbs (9W and 7W) Orders with PVVNL–Meerut (Supply and Distribution):**
 - 7W LED Bulbs: 20 Lac
 - 9W LED Bulbs: 8 Lac
 - Total Value – Rs 23.92 Crore
 - Estimated Period of Supply & Distribution: 10 Months
 - Supply Started during May, 2016

