

# **Investor Presentation – Q1 FY 2016**

*July 2015*

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# DCB BANK

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Financial numbers are rounded off to nearest whole number

## DCB Bank – at a glance

- DCB Bank Limited (Formerly Development Credit Bank Ltd.) <http://www.dccb.com> is a modern emerging new generation private sector bank. Present since 1930s, DCB Bank is the only co-operative bank in India to have been converted into a private sector commercial bank in 1995
- Strong presence in Gujarat, Maharashtra and Telangana resulting in sticky customer deposits from traditional customers. New branch expansion in Chhattisgarh, Madhya Pradesh, Odisha, Punjab & Rajasthan
- Distribution network of 157 branches across 106 locations and 343 ATMs

## Comprehensive product range & scalable infrastructure

- Business model focused on achieving a balance between Micro SME, SME, Retail Mortgages, Commercial Vehicle, Gold Loans, mid-Corporate and Agri / Inclusive Banking
- Comprehensive range of banking products across all businesses
- Modern systems and infrastructure to support growth- Finacle, FinnOne, CMS, Internet and Mobile banking

## Focus on building Retail Deposit franchise

- Continued focus on building Retail Deposits
- CASA of 23.04% and CRAR of 14.27% under Basel III

## Steady improvement in credit ratings

- CRISIL Rating: **A1+** for Certificate of Deposits and Short - Term Fixed Deposit Programme - *with a contracted maturity of upto one year.*
- ICRA Ratings: **A1+** for Short term Fixed Deposit Programme

## Strong promoter

- DCB Bank's promoter, Aga Khan Fund for Economic Development (AKFED) <http://www.akdn.org/akfed> is present in 17 countries employing over 47,000 people
- Promoter group holds 16.33% stake in DCB Bank

## Pedigreed board and experienced management team

- Nasser Munjee, Chairman: Ex- Executive Director – HDFC, instrumental in setting up IDFC & sits on the boards of many large Indian companies
- Murali M. Natrajan, MD & CEO: worked in Standard Chartered Bank (Global Head – SME Banking), Citibank, American Express; strong Retail Banking & SME experience in India & abroad

For detailed 'Overview', please refer to pages 35 - 40

## Financial Performance

# Highlights

# DCB BANK

INR mn	Q1 FY 2015 <sup>1</sup>	Q1 FY 2016 <sup>2</sup>	Increase/ Decrease	Q4 FY 2015	Increase/ Decrease
Net Profit	446	469	5%	630	(26%)
Total Income	1,735	2,035	17%	1,760	16%
Operating Profit	812	897	10%	680	32%
Provisions Other than Tax	(229)	(180)	(21%)	(143)	26%
Cost to Income Ratio	53.2%	55.9%	-	61.4%	-

INR mn	June 30, 2014	June 30, 2015
Deposits	105,519	132,693
CASA	26,782	30,569
NRI Deposits	9,005	12,205
Advances	82,914	104,258

Key Ratios	June 30, 2014	June 30, 2015
CASA Ratio	25.38%	23.04%
Gross NPA Ratio	1.78%	1.96%
Net NPA Ratio	0.97%	1.22%
Provision Coverage Ratio	79.07%	71.87%
Credit/Deposit Ratio	78.58%	78.57%
ROA (Q1 FY 2016 - Annualised)	1.39%	1.16%
ROE (Q1 FY 2016 - Annualised)	15.21%	11.61%

1: Total Income includes INR 304 mn impact of Interest on Tax Refund

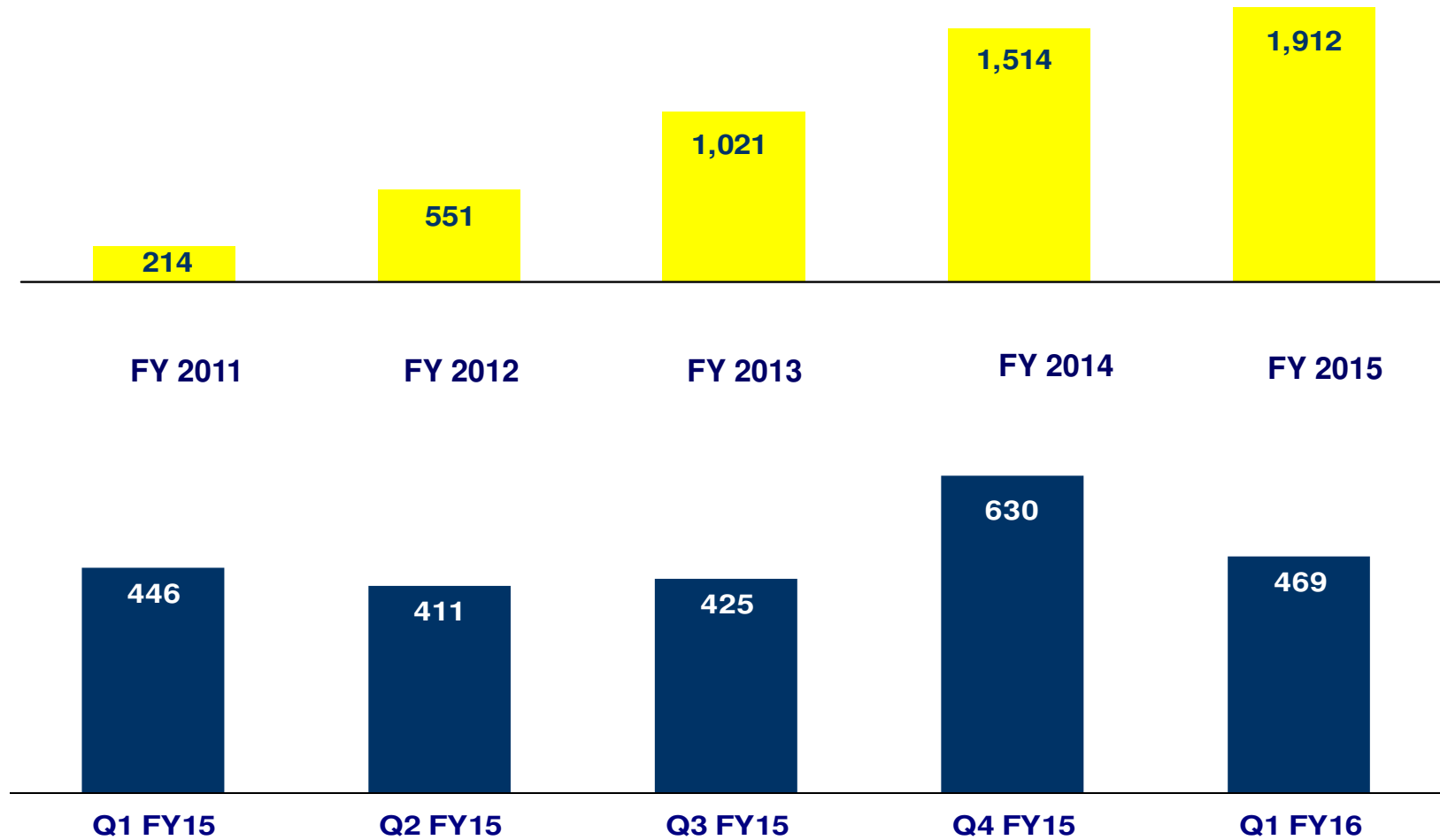
2: Includes one-off Treasury gains of INR 216 mn on sale of HTM securities transferred to AFS/HFT

# Growth in Profits

# DCB BANK

Net Profit \*

INR mn



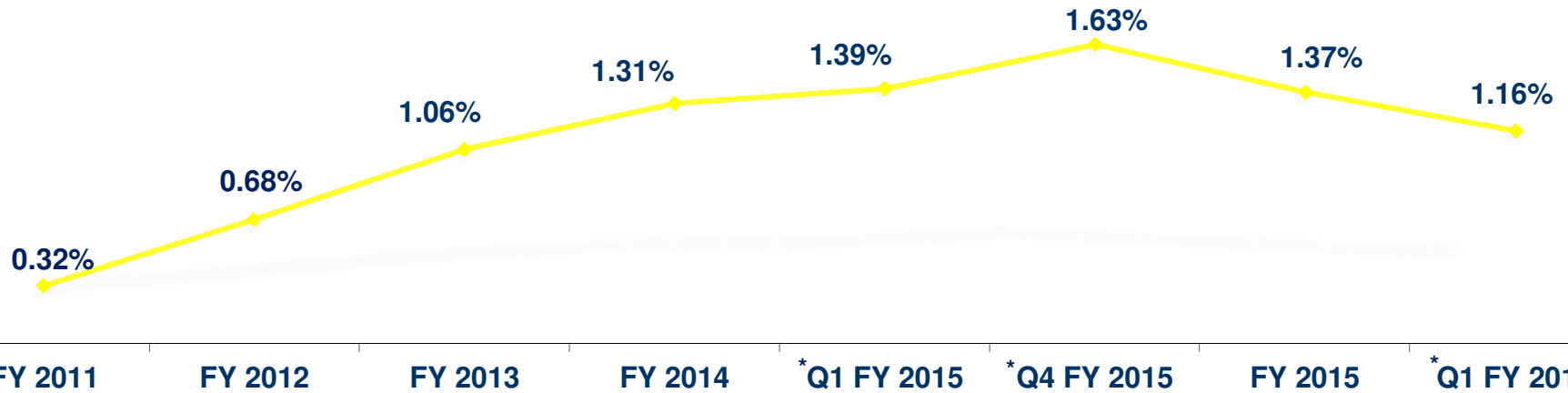
\*Net Profit represents post tax numbers at Effective Tax Rate of 15.6% in Q1 FY 15 and 34.6% in Q1 FY 16

DCB Bank Limited

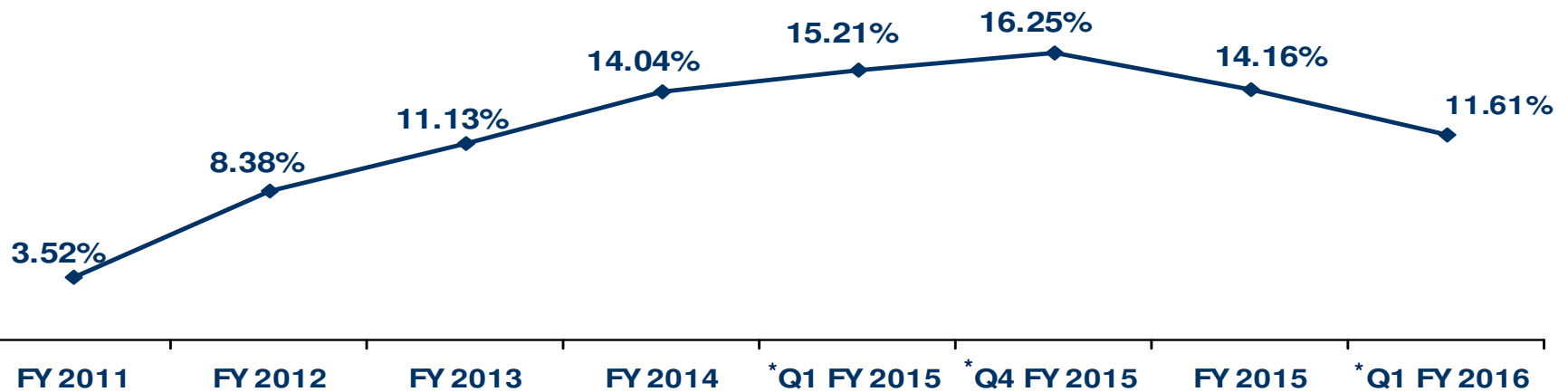
# ROA and ROE

# DCB BANK

## ROA



## ROE



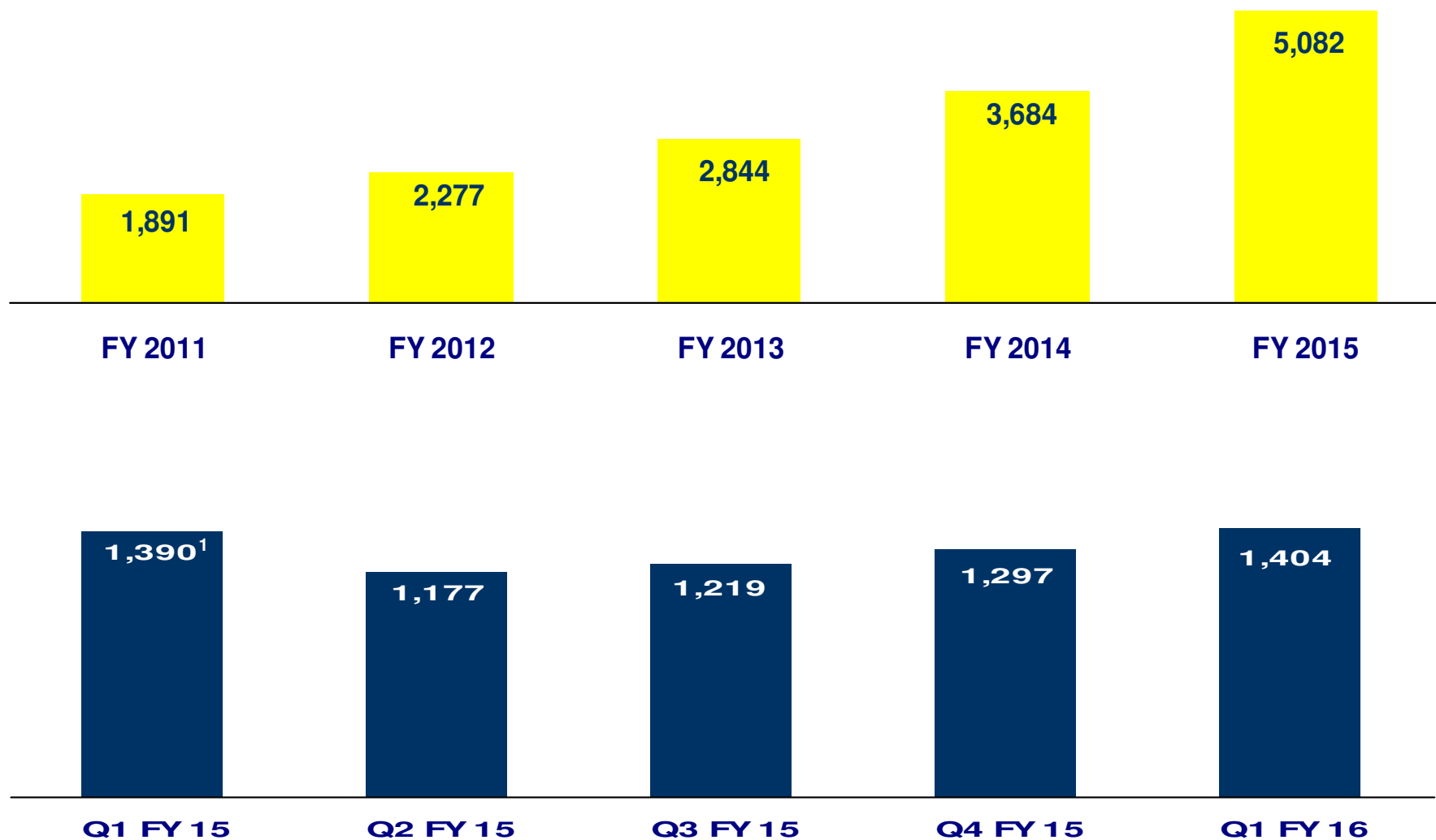
\*Ratios for Q1 & Q4 FY 2015 & Q1 FY 2016 are annualised

# Net Interest Income

# DCB BANK

Net Interest Income

INR mn

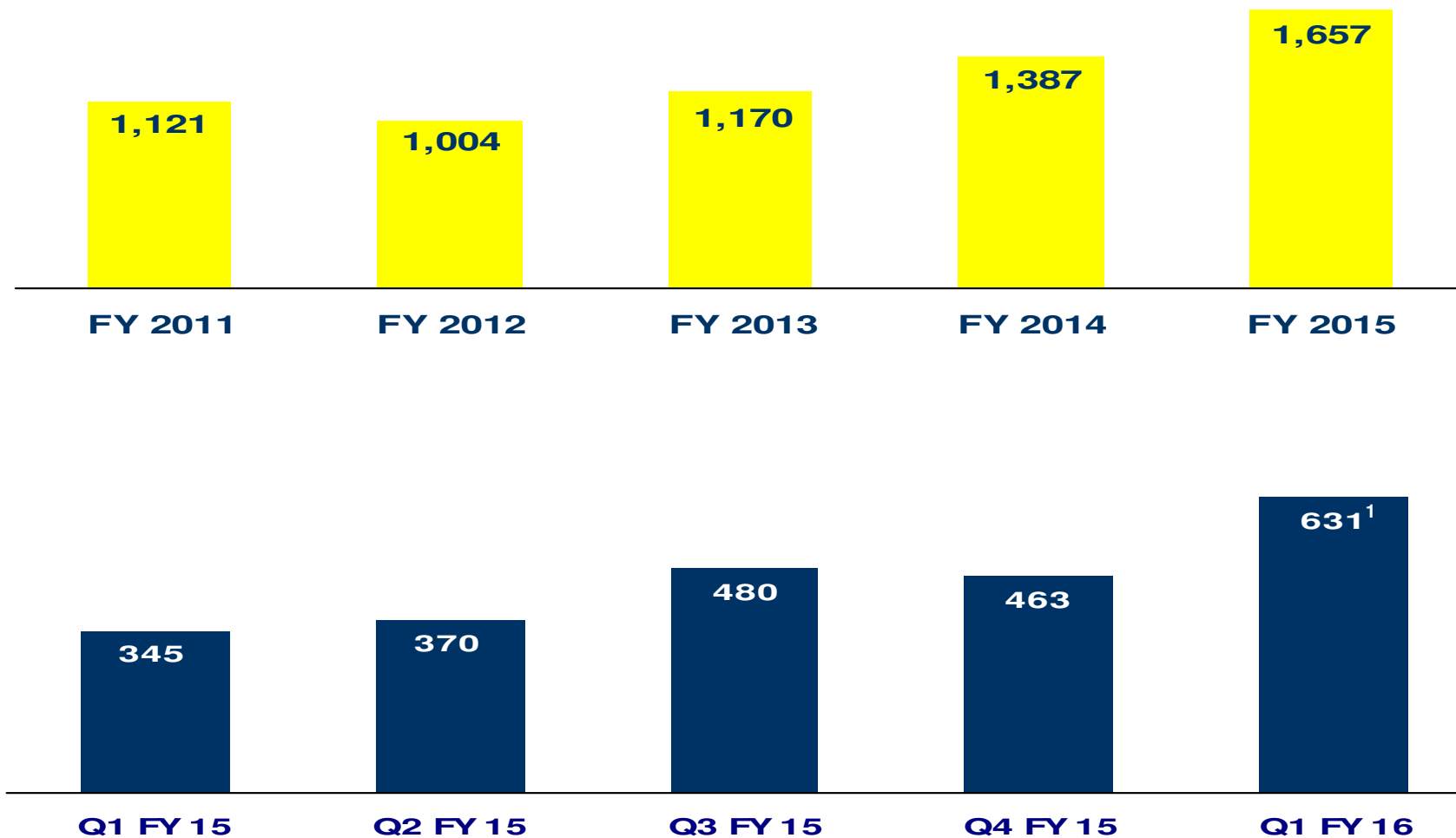


1: Includes INR 304 mn impact of Interest on Tax Refund



Other Income

INR mn



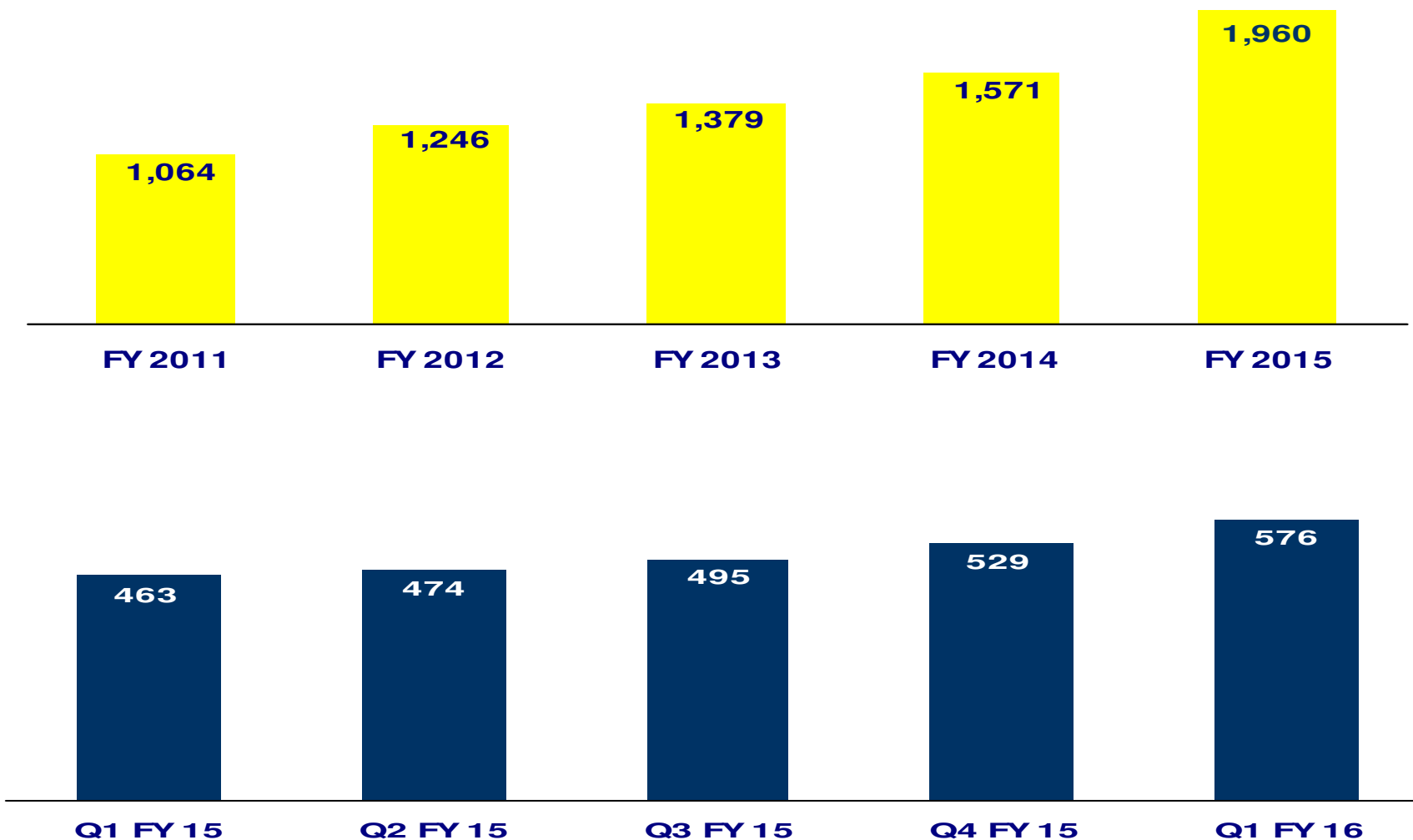
1: Includes one-off Treasury gains of INR 216 mn on sale of HTM securities transferred to AFS/HFT

# Staff Cost

# DCB BANK

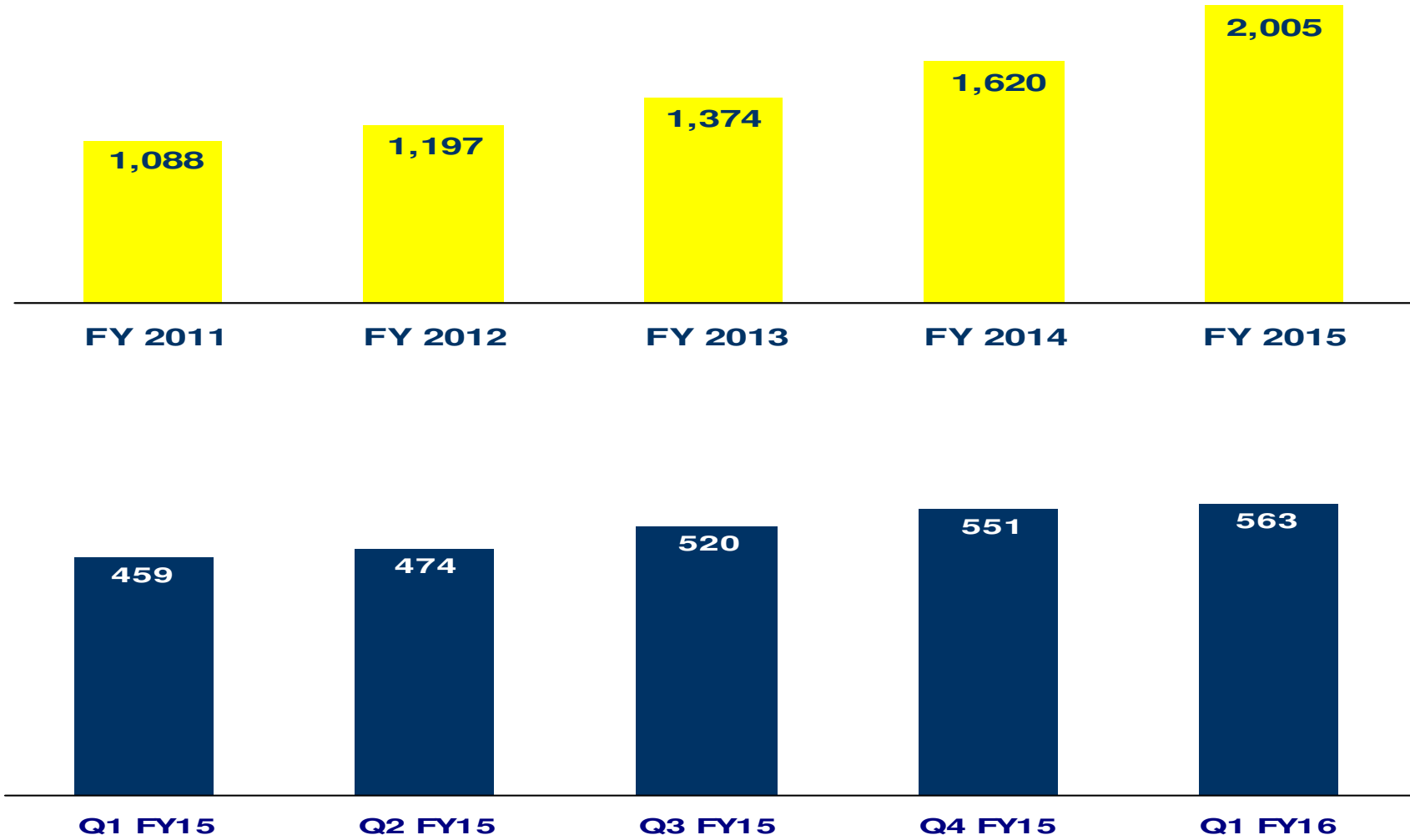
Staff Cost

INR mn



Other Cost

INR mn

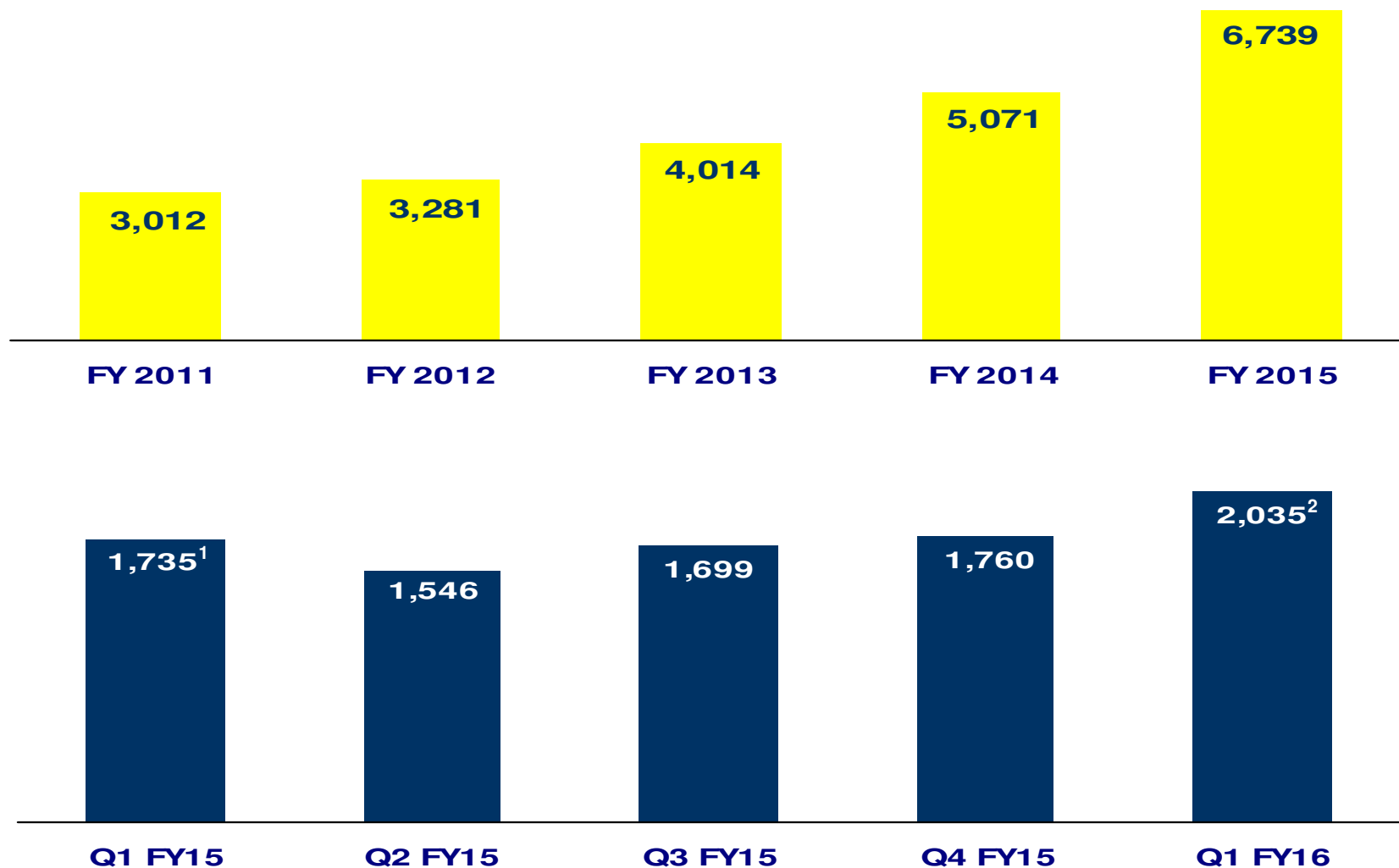


# Operating Income

# DCB BANK

Operating Income

INR mn



1: Includes INR 304 mn impact of Interest on Tax Refund

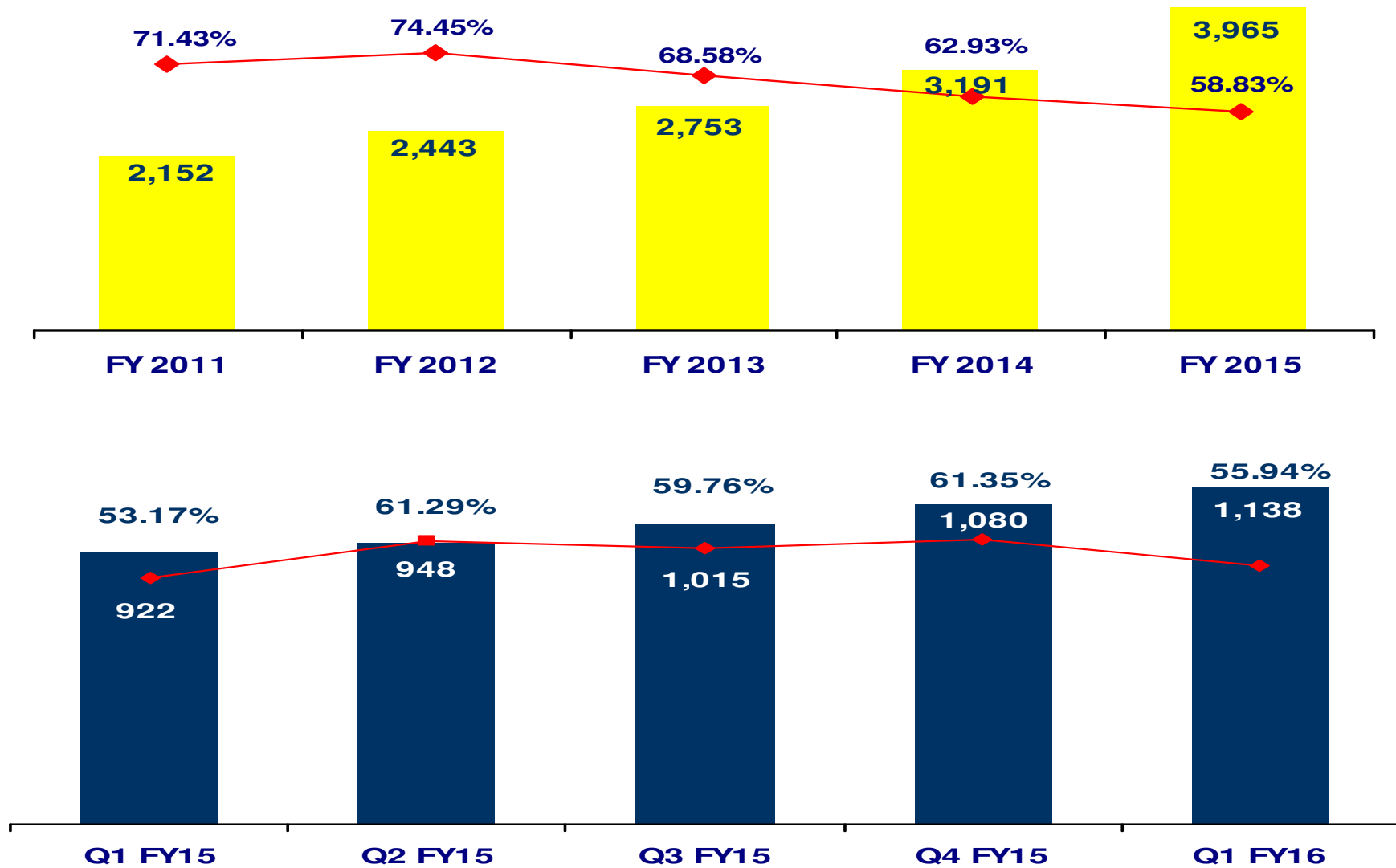
2: Includes one-off Treasury gains of INR 216 mn on sale of securities transferred from HTM to AFS/HFT

# Cost to Income

# DCB BANK

Operating Cost

INR mn

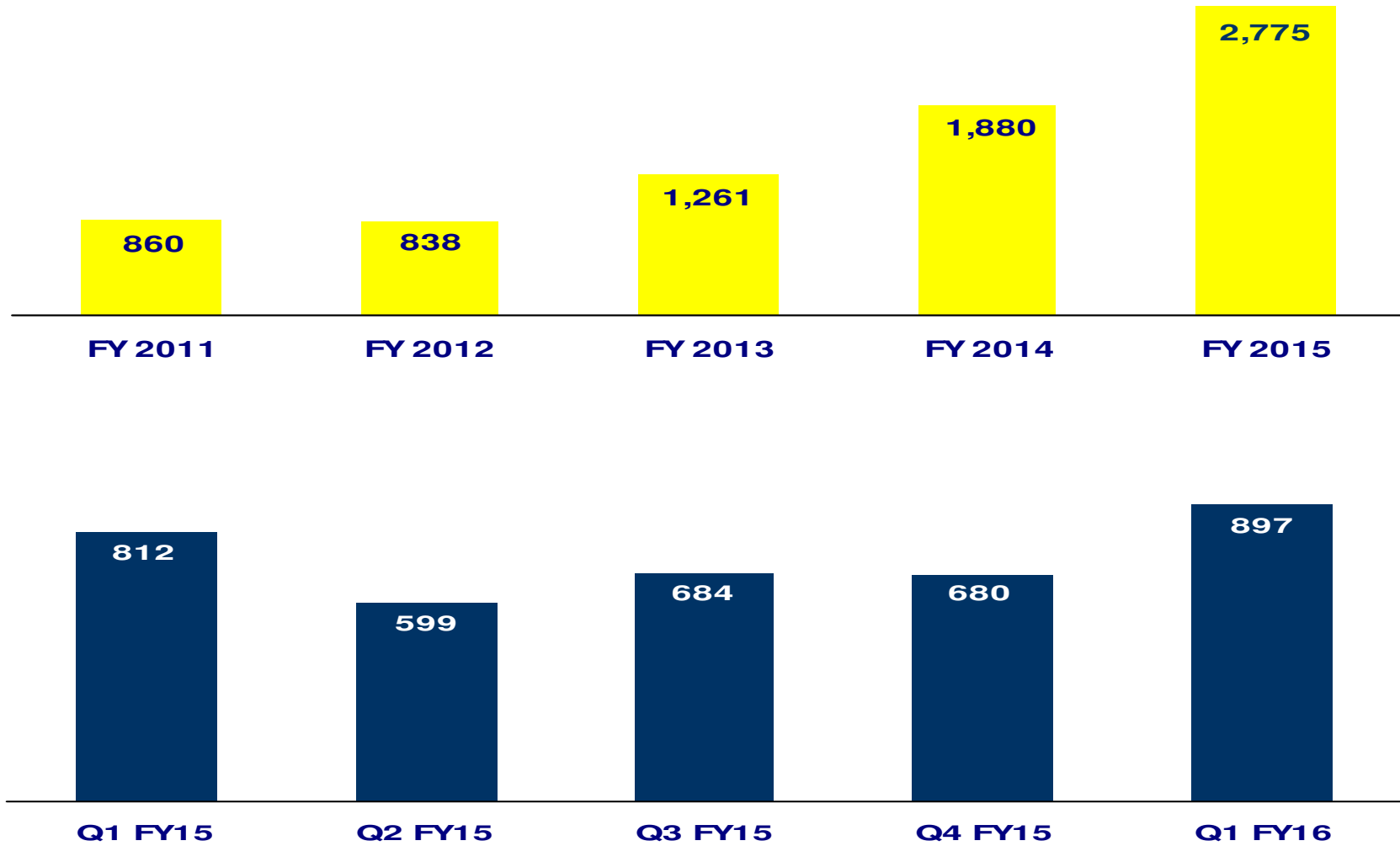


# Operating Profit

# DCB BANK

Operating Profit

INR mn

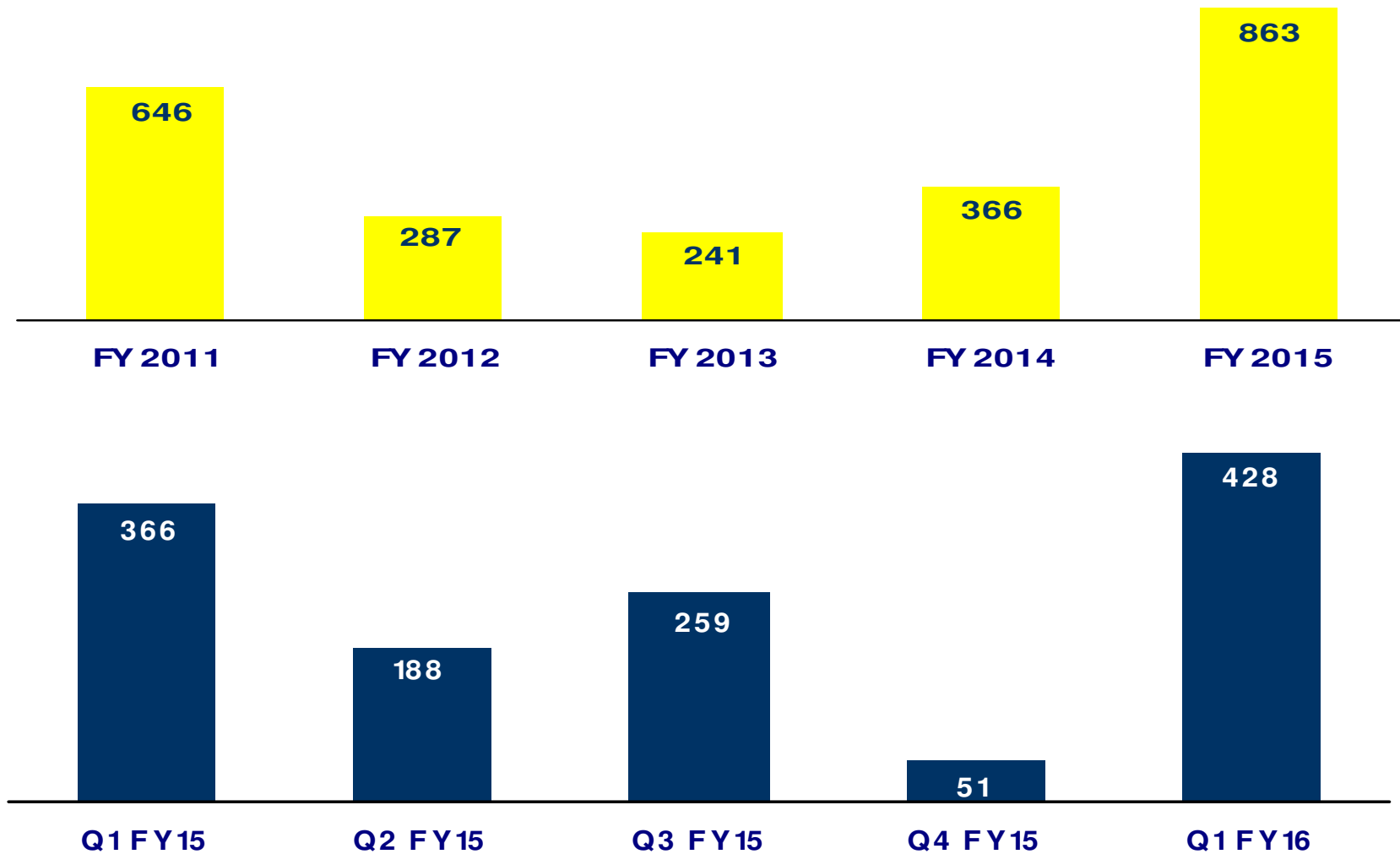


# Provisions

# DCB BANK

\*Provisions

INR mn



\*Provisions include provisions for NPAs, standard assets, floating provision, income and wealth tax, other assets, restructured advances etc. Provisions also includes depreciation on investments and sacrifice on one time settlement

# Business Trends

# DCB BANK

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	June 30, 2015
<b>CASA</b>	19,755	20,347	22,716	25,813	29,501	<b>30,569</b>
<b>Retail TD<sup>1</sup></b>	27,085	34,320	43,845	55,945	73,938	<b>78,691</b>
<b>NRI Total Deposits</b>	1,815	3,084	5,222	8,303	11,297	<b>12,205</b>
<b>Mortgages</b>	10,811	15,510	23,980	31,293	44,585	<b>47,096</b>
<b>CV<sup>2</sup></b>	727	1,048	1,132	1,715	2,639	<b>2,984</b>
<b>SME / MSME<sup>3</sup></b>	10,073	14,038	14,877	13,497	13,189	<b>12,417</b>
<b>AIB<sup>4</sup></b>	8,502	8,014	7,651	11,529	16,073	<b>16,402</b>
<b>Corporate Banking</b>	11,153	11,941	15,658	20,945	24,282	<b>21,586</b>

1: Retail Term Deposits, 2: Commercial Vehicles, 3: Micro Small & Medium Enterprises, 4: Agriculture & Inclusive Banking



# Balance Sheet

# DCB BANK

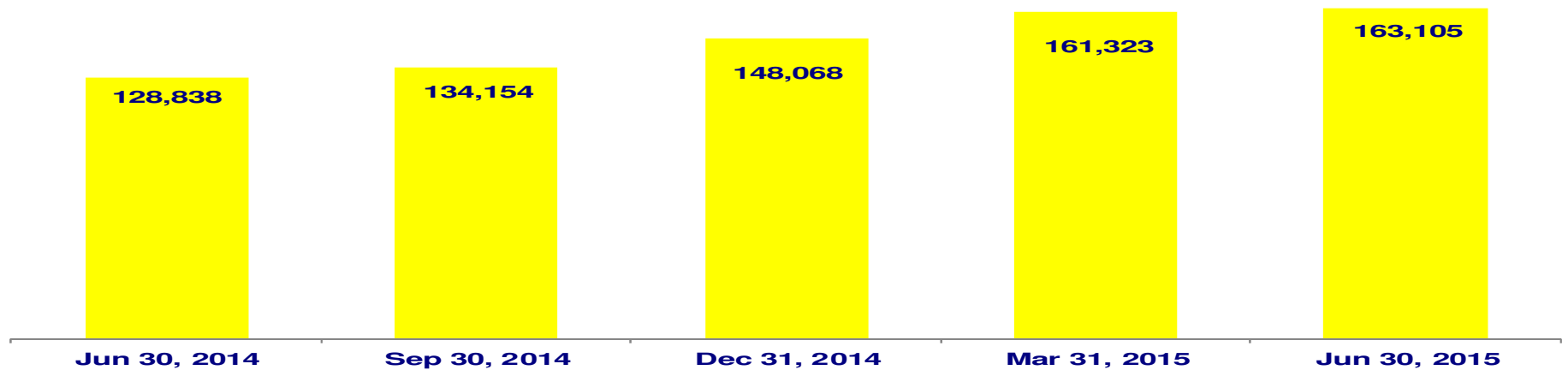
Total Assets

INR mn



Total Assets

INR mn

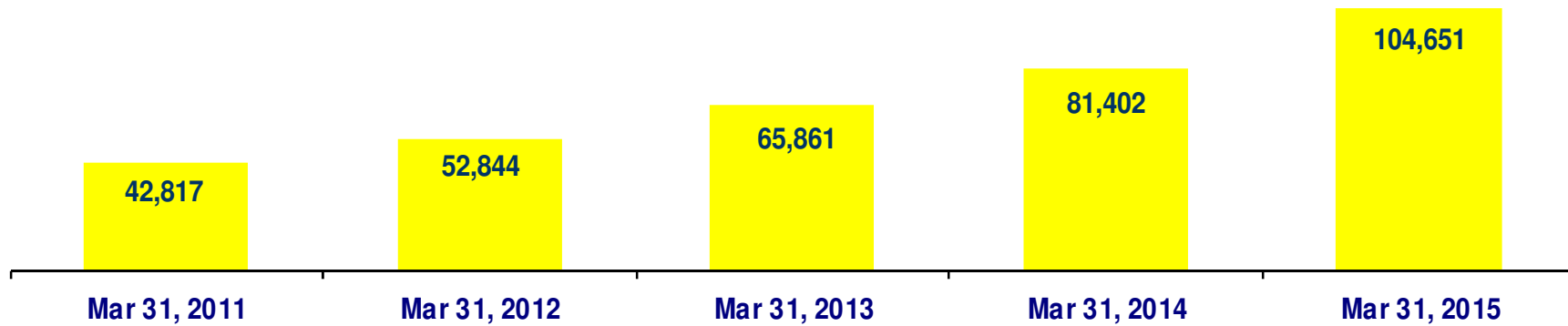


# Balance Sheet

# DCB BANK

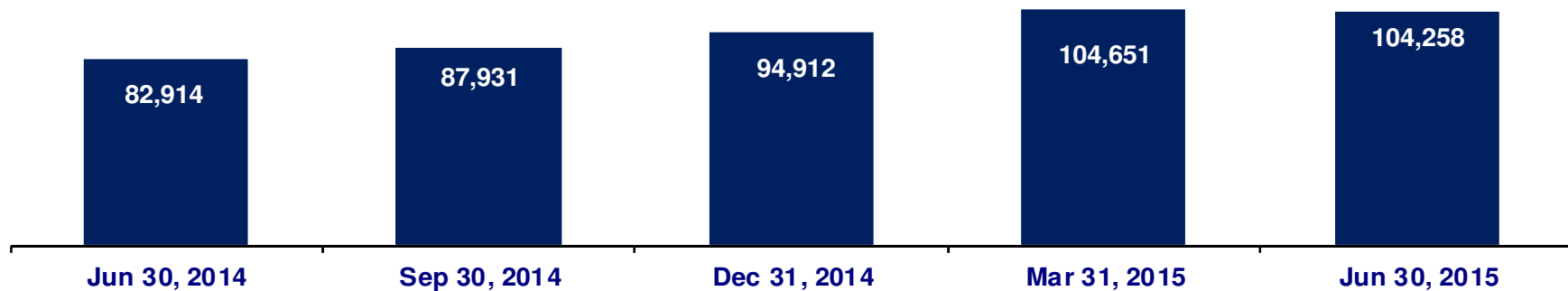
Net Advances\*

INR mn



Net Advances\*

INR mn



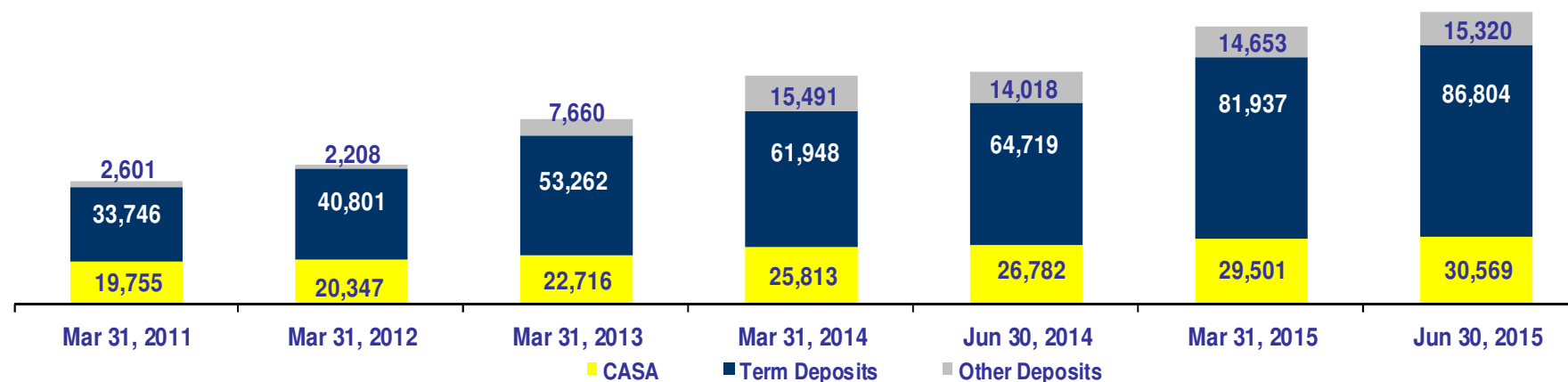
\* Net Advances – Gross advances less (net of) provisions

# Build Stable Deposit Base

# DCB BANK

## Deposits

INR mn



INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
<b>Total Deposits</b>	56,102	63,356	83,638	103,252	105,519	126,091	132,693

	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
<b>Retail Deposits Vs Total Deposits</b>	81.17%	84.42%	77.39%	76.94%	78.81%	80.00%	80.67%
<b>CASA %</b>	35.21%	32.12%	27.16%	25.00%	25.38%	23.40%	23.04%

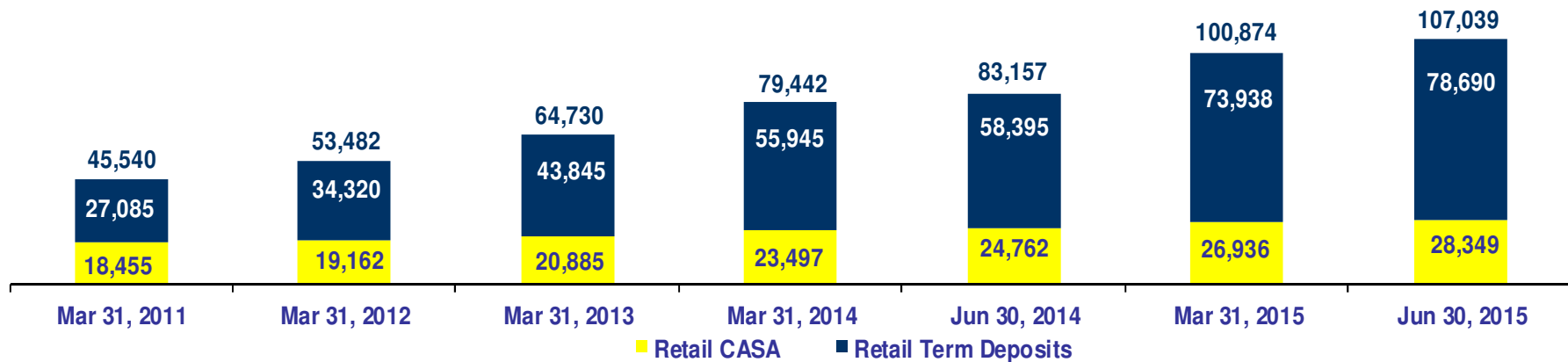
Access to low cost stable funding source to support Advances growth without undue reliance on volatile wholesale funding

# Deposits Per Branch

# DCB BANK

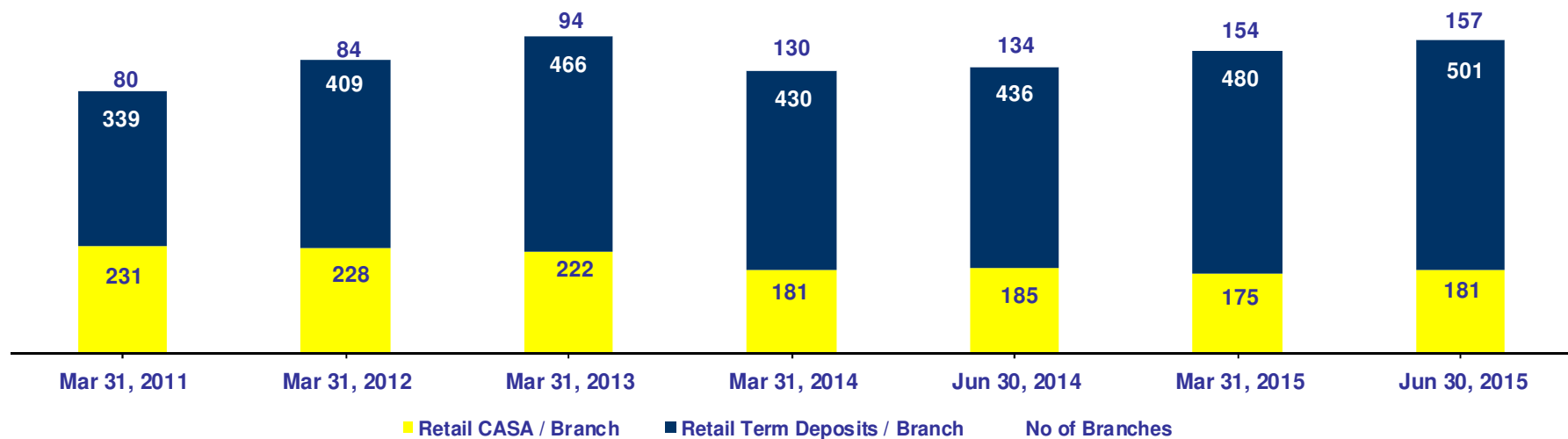
## Retail CASA & Retail Term Deposits

INR mn



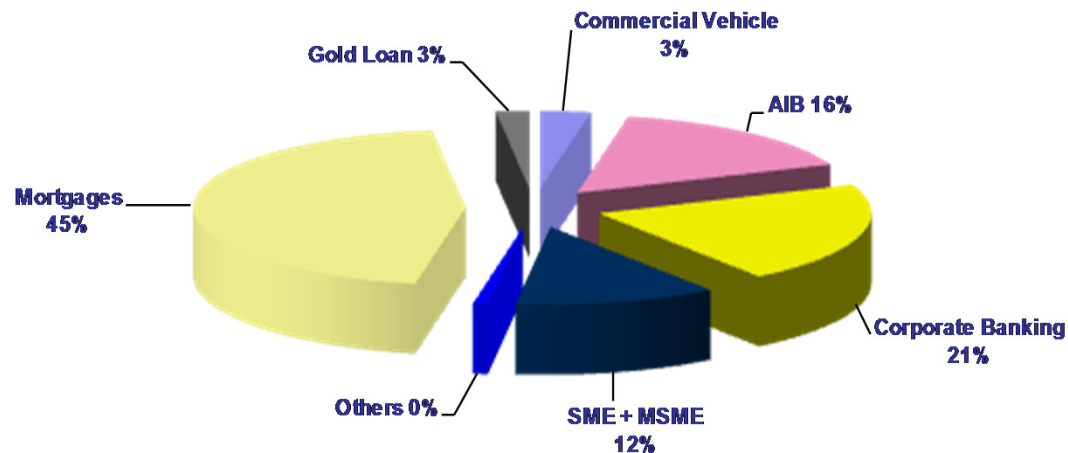
## Retail Deposits / Branch

INR mn

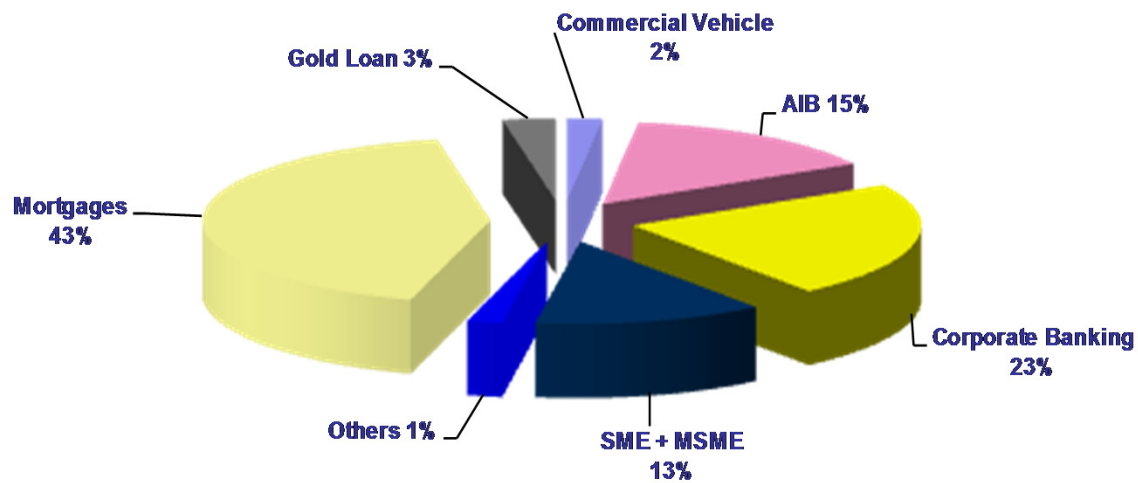


DCB Bank Limited

Portfolio\* as on Jun 30, 2015



Portfolio\* as on Mar 31, 2015

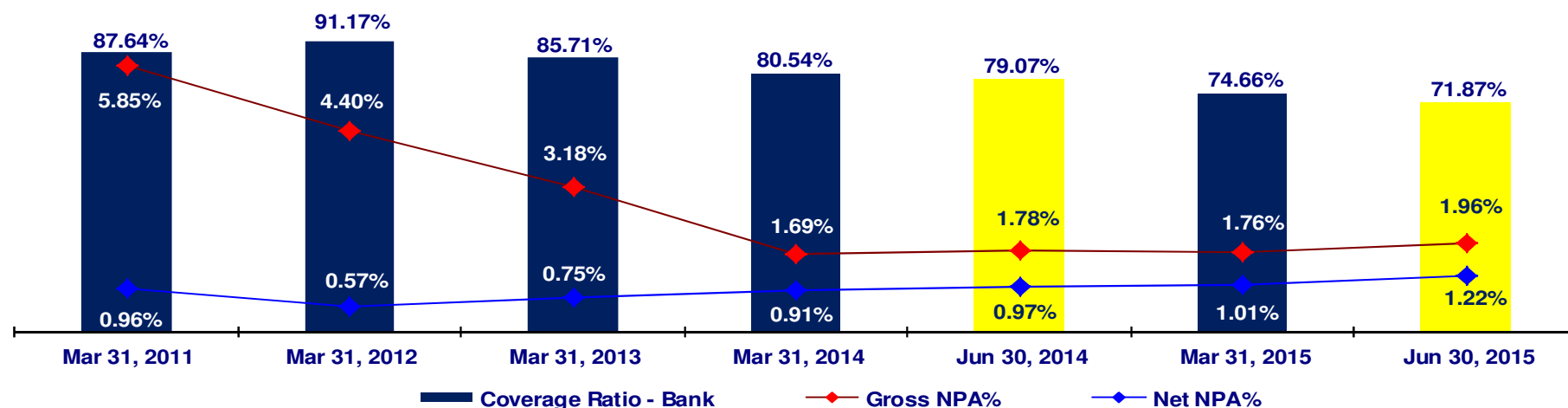


\*AIB – Agriculture & Inclusive Banking, SME - Small & Medium Enterprises, MSME - Micro SME

# Strong Provision Coverage

# DCB BANK

## Key Ratios



INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
<b>Mortgages</b>	138	103	197	240	268	362	349
<b>SME + MSME</b>	110	141	576	873	900	273	284
<b>Corporate</b>	588	627	473	154	154	919	1,016
<b>CV/CE/STVL*</b>	452	322	253	36	44	88	70
<b>PL**</b>	1,293	1,196	620	3	3	2	1
<b>Others</b>	55	29	31	79	123	217	344
<b>Gross NPA</b>	<b>2,636</b>	<b>2,418</b>	<b>2,150</b>	<b>1,385</b>	<b>1,492</b>	<b>1,861</b>	<b>2,064</b>
<b>Net NPA***</b>	<b>412</b>	<b>302</b>	<b>491</b>	<b>740</b>	<b>805</b>	<b>1,057</b>	<b>1,270</b>

\*CV / CE / STVL represents Commercial Vehicle, Construction Equipment and Small Ticket Vehicle Loan

\*\*PL – Personal Loan

\*\*\*Net NPA = Gross NPA – (Balance in Interest Suspense account + DICGC/ECGC claims received and held pending adjustment + Part payment received and kept in suspense account + total provisions held)

DCB Bank Limited

# Gross NPA Movement

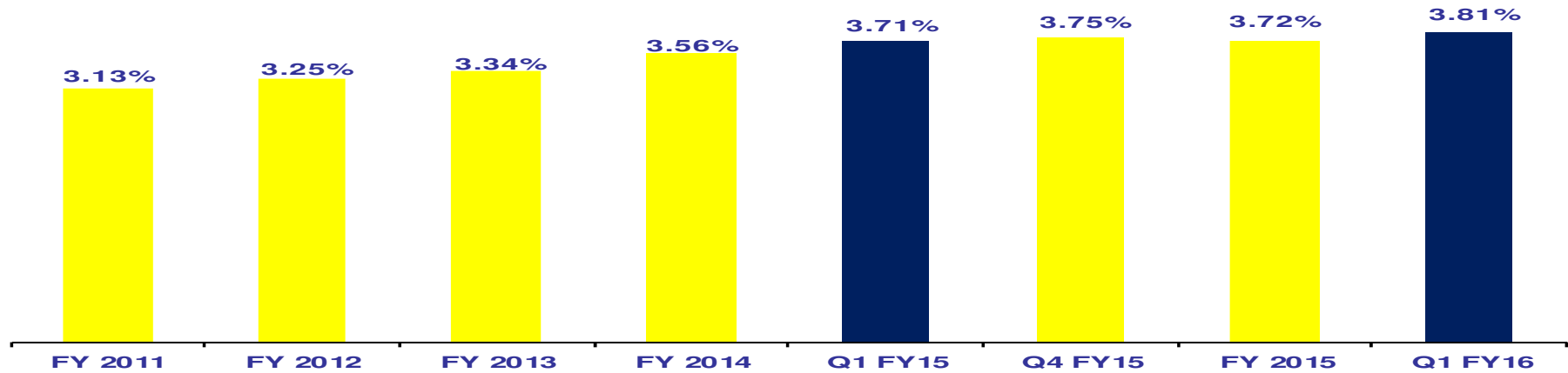
# DCB BANK

INR mn	Q1 2014-15	FY 2014-15	Q1 2015-16
<b>Opening Balance of NPAs</b>	1,385	1,385	1,861
<b>Add:</b>			
<b>Fresh Slippages</b>	235	1,706	571
<b>Addition to Existing NPAs</b>	5	33	1
<b>Less:</b>			
<b>Recoveries</b>	106	534	116
<b>Upgradation</b>	27	258	106
<b>Write Offs / Sacrifice on OTS</b>	-	471	147
<b>Closing Balance of NPAs</b>	1,492	1,861	2,064
<b>Gross Slippage Ratio (annualised)</b>	1.17%	2.11%	2.21%

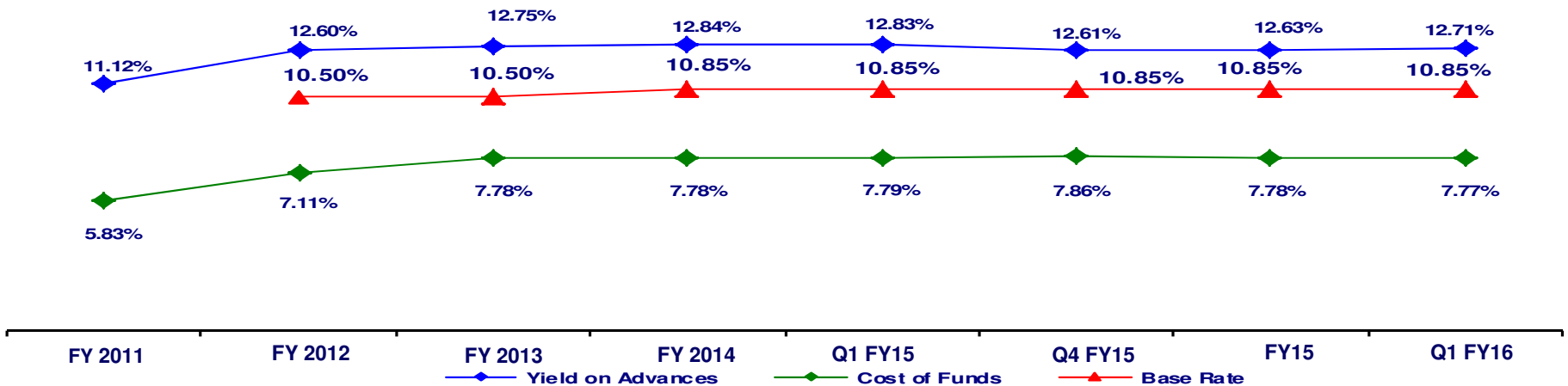
# Yield, Cost of Funds and NIM

# DCB BANK

## Net Interest Margin

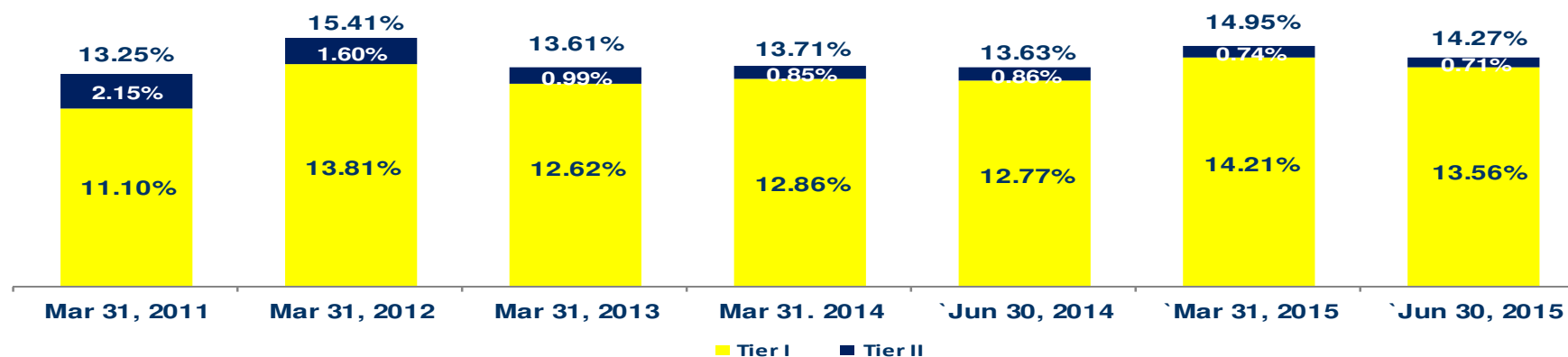


## Yield on Advances, Base Rate & Cost of Funds





## Capital Adequacy Ratios – Basel III



INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
Risk Weighted Assets (RWA)	50,217	57,907	74,029	85,110	85,770	105,973	111,128

Capital Adequacy Ratio are under Basel III from September 30, 2013 (Prior period ratios are under Basel II)

# Other Income

# DCB BANK

INR mn	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	Q1 FY15	Q4 FY15	Q1 FY 16
<b>Commission, exchange and brokerage</b>	683	786	893	999	1,193	253	336	299
<b>Sale of investments</b>	253	118	139	225	277	43	68	284
<b>Sale of land, buildings and other assets</b>	11	(28)	(17)	(4)	(1)	(0)	(0)	(3)
<b>Exchange transactions</b>	90	69	72	57	76	12	22	31
<b>Bad Debt Recovered</b>	6	10	53	75	90	33	27	11
<b>Miscellaneous income</b>	78	49	30	35	22	3	10	9
<b>Total</b>	<b>1,121</b>	<b>1,004</b>	<b>1,170</b>	<b>1,387</b>	<b>1,657</b>	<b>344</b>	<b>463</b>	<b>631</b>

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Jun 30, 2015
<b>SLR</b>	17,512	20,219	24,332	28,072	34,750	36,286
<b>Non-SLR</b>	5,439	4,959	9,255	8,270	9,956	9,194
<b>Total Investments*</b>	<b>22,951</b>	<b>25,178</b>	<b>33,587</b>	<b>36,342</b>	<b>44,706</b>	<b>45,480</b>
<b>HTM</b>	18,847	20,845	23,606	26,637	32,651	31,899
<b>AFS</b>	3,029	3,541	5,155	7,684	9,484	12,498
<b>HFT</b>	1,075	792	4,826	2,021	2,571	1,083
<b>Total Invtmnts*</b>	<b>22,951</b>	<b>25,178</b>	<b>33,587</b>	<b>36,342</b>	<b>44,706</b>	<b>45,480</b>

Modified Duration	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Jun 30, 2015
<b>AFS+HFT</b>	0.45	0.61	0.77	0.34	1.32	1.11

\* Total Investment - Represents Net investments (HTM – Held To Maturity, AFS – Available For Sale, HFT – Held For Trading)

# Balance Sheet

# DCB BANK

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
Shareholder's Equity	6,215	8,614	10,031	11,540	<b>11,990</b>	15,886	<b>16,391</b>
Deposits	56,102	63,356	83,638	103,252	<b>105,519</b>	126,091	<b>132,693</b>
Borrowings <sup>1</sup>	8,607	11,235	15,256	8,602	<b>5,955</b>	11,638	<b>5,932</b>
Other Liabilities & Provisions <sup>1</sup>	3,205	3,565	3,863	5,839	<b>5,374</b>	7,708	<b>8,089</b>
Cash, Inter-bank, etc	4,871	4,566	8,833	6,896	<b>6,599</b>	7,192	<b>8,710</b>
Investments	22,951	25,178	33,587	36,342	<b>35,402</b>	44,706	<b>45,480</b>
Advances	42,817	52,844	65,861	81,402	<b>82,914</b>	104,651	<b>104,258</b>
Fixed Assets	1,275	1,846	2,395	2,386	<b>2,355</b>	2,367	<b>2,468</b>
Other Assets	2,215	2,335	2,114	2,205	<b>1,567</b>	2,408	<b>2,189</b>
Credit Deposit Ratio	76.32%	83.41%	78.74%	78.84%	<b>78.58%</b>	83.00%	<b>78.57%</b>

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Jun 30, 2014	Mar 31, 2015	Jun 30, 2015
CASA	19,755	20,347	22,716	25,813	<b>26,782</b>	29,501	<b>30,569</b>
Other Deposits	36,347	43,009	60,922	77,439	<b>78,737</b>	96,590	<b>102,124</b>
Total Deposits	56,102	63,356	83,638	103,252	<b>105,519</b>	126,091	<b>132,693</b>
CASA Ratio	35.21%	32.12%	27.16%	25.00%	<b>25.00%</b>	23.40%	<b>23.04%</b>

<sup>1</sup> : Subordinated Debt included in Borrowings as per RBI guidelines

# Profit & Loss

# DCB BANK

INR mn	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015
Net Interest Income	1,891	2,277	2,844	3,684	5,082
Other Income	1,121	1,004	1,170	1,387	1,657
Operating Income	3,012	3,281	4,014	5,071	6,739
Operating Expenses	(2,152)	(2,443)	(2,753)	(3,191)	(3,965)
Operating Profit	860	838	1,261	1,880	2,774
Provisions other than Tax	(646)	(287)	(240)	(366)	(694)
Profit Before Tax	214	551	1,021	1,514	2,080
Tax	0	0	0	0	168
Profit After Tax	214	551	1,021	1,514	1,912
Cost Income Ratio	71.43%	74.45%	68.58%	62.93%	58.83%

# Profit & Loss

# DCB BANK

INR mn	Q1 FY15	Q2 FY15	Q3 FY15	Q4 FY15	Q1 FY16
Net Interest Income	1,390	1,177	1,219	1,297	1,404
Other Income	345	370	480	463	631
Operating Income	1,735	1,547	1,699	1,760	2,035
Operating Expenses	(922)	(948)	(1,015)	(1,080)	(1,138)
Operating Profit	812	599	684	680	897
Provisions Other than Tax	(229)	(138)	(184)	(143)	(180)
Profit Before Tax	583	461	500	537	716
Tax	(137)	(50)	(75)	93	(248)
Profit After Tax	446	411	425	630	469
Cost Income Ratio	53.17%	61.29%	59.76%	61.35%	55.94%

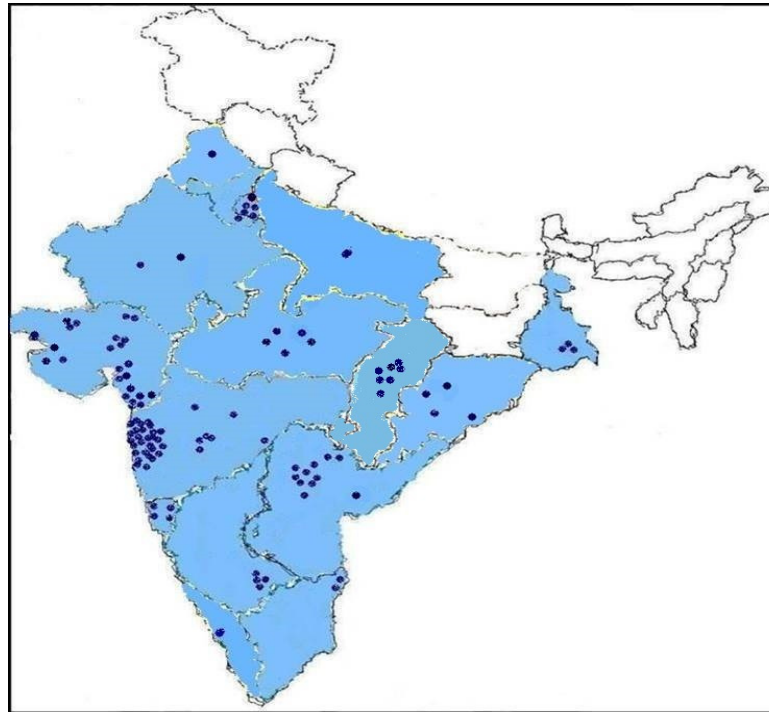
**Business Strategy**

# Steady growth Branch Network - June 30, 2015

# DCB BANK

## Branch Network

State	Branches
ANDHRA PRADESH	5
CHATTISGARH	6
GOA	4
GUJARAT	24
HARYANA	4
KARNATAKA	4
KERALA	1
MADHYA PRADESH	13
MAHARASHTRA • Mumbai & suburbs	38 27
NEW DELHI	7
ODISHA	14
PUNJAB	8
RAJASTHAN	6
TAMIL NADU	6
TELANGANA	12
UTTAR PRADESH	2
WEST BENGAL	3



At a Glance	
Branches	157
ATMs	343
**Network	35,000 +

Particulars	No. of Branches	%
Metro	53	33
Urban	23	15
Semi Urban	45	29
Rural	36	23
<b>Total</b>	<b>157</b>	<b>100</b>

\* Branch locations as shown on the map are approximate may not represent the exact location

\*\* Tie up with Euronet enables DCB Bank customers to access VISA ATMs across the world



# Comprehensive Products and Services

# DCB BANK

## Retail Banking

### Deposit Products:

- Current and Savings
- Term Deposits
- NRI Deposits
- Corporate Salary
- POS Terminals
- Lockers

### Cards:

- ATM Card
- Debit Card
- Gift Card
- Secured Card
- Credit Card\*
- Co-branded Prepaid Card

### Payments:

- Remittances
- Bill / Utility Payments
- RTGS / NEFT
- On-line ShareTrading/  
Demat
- Tax Payments
- Visa Money Transfer

### Loans:

- Auto Loans\*
- Commercial Vehicle
- Construction Equipment\*
- Loan Against Gold
- Home Loans
- Loan Against Property
- Loan Against Shares
- Tractor Loans

### Wealth Management:

- Mutual Funds
- Life Insurance and General Insurance

### Services:

- 24/7 Phone Banking
- Any Branch Banking

### Privilege Banking

### Internet Banking

### Mobile Banking

## SME, Corporate Banking, NBFCs, Co-operative Banks

- Current Account
- Trade Current Account
- Working Capital
- Term Loans
- Supply Chain
- Portfolio Buyout
- Import /Export
- Bills Collection
- Foreign Exchange
- Letters of Credit
- Guarantees

- Cash Management\*\*
- RTGS /NEFT
- Internet Banking

## Treasury, NBFCs, Co-operative Banks

- Statutory Reserves Management
- Liquidity Management
- Trading in Government Securities
- Foreign Exchange
- Corporate Bonds
- CDs
- Equity Investment

DCB Bank offers a comprehensive range of products and services

\*Offered to existing customers. \*\* DCB Bank has a tie up with HDFC Bank and Axis Bank to provide customers with cash management facilities at over 500 locations across India.

- Rely mainly on Retail Deposits (Term, CASA) for funding. Focus on branch expansion in Tier 2 to Tier 6.
- Grow Retail Mortgages, MSME, SME, Commercial Vehicle, Tractors, Gold Loans, mid-Corporate and Agri Loans. Create a diversified portfolio. Limit unsecured lending and lumpy exposures.
- Increase fee income by cross selling insurance, mutual funds, trade and cash management
- Continuously strengthen credit processes, portfolio management and recoveries
- Relentless focus on Liquidity, Costs, Operational Risks, People and Customer Service. Improve continuously

## Overview

# Key Milestones

# DCB BANK

## In Existence Since 1930s

1981

- Amalgamation of Masalawala Co-operative Bank and Ismailia Co-operative Bank into Development Co-operative Bank Ltd.

1984

- Multi-State Co-operative Bank

1988

- Acquired "Scheduled" status from Reserve Bank of India

1995

- Conversion to Development Credit Bank Ltd.
- Secured Foreign Exchange License & became an Authorized Dealer

2004

- Classified as a "New Generation Private Sector Bank" by the RBI

2006

- IPO

## Tier I Capital Raising

2005

- Private Equity Investment by AKFED (Principal Promoter) of INR 1.38 bn in March 2005

2006

- Private Equity investment of INR 519.9 mn in February 2006
- Raised INR 1.86 bn via IPO, issue oversubscribed 35x

2007

- Preferential Allotment of INR 2.8 bn in Aug 2007

2009

- Raised INR 810 mn through QIP in November 2009 subscribed

2012

- Raised INR 940 mn through QIP and INR 988 mn through Preferential Allotment in March 2012.
- The Bank raised INR 402 mn Preferential Allotment in Dec 2012

2014

- Raised INR 2.5 bn via QIP in October 2014

Issue Price  
INR 55.00

Issue Price  
Feb'06: INR 45.00  
IPO: INR 26.00

Issue Price  
INR 105.00

Issue Price  
INR 34.14

Issue Price  
Mar'12: INR 47.84  
Dec'12: INR 46.68

Issue Price  
INR 82.15

Market Price June 30, 2015 : 130.30 INR

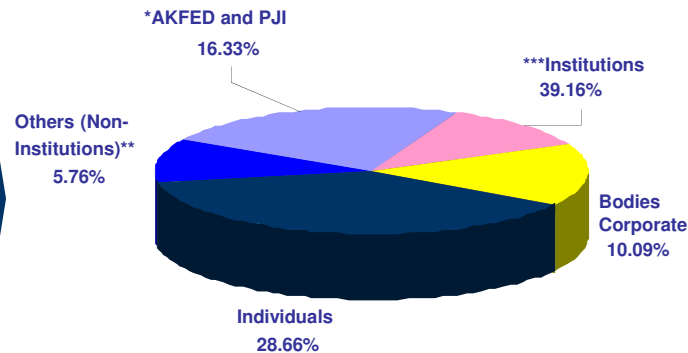
# Strong Investor Profile

# DCB BANK

## Shareholding Pattern June 30, 2015

**DCB BANK**

Shareholding  
Pattern



\*AKFED: Aga Khan Fund for Economic Development & PJI: Platinum Jubilee Investment Ltd.

\*\*Includes Clearing Members (0.46%), Non Resident Indians (2.73%), Foreign Corporate Bodies (2.11%) & Directors & their relatives (0.46%)

\*\*\*Institutions includes 16.18% held by FII & FPI

Key Non Promoter Shareholders June 30, 2015	% to Capital
Tano Mauritius India FVCI II	4.64
PI Opportunities Fund - 1	2.79
Ambit Corporate Finance Pvt. Ltd.	2.58
DSP Blackrock Micro Cap Fund	2.24
WCP Holdings III	2.11
Sundaram Mutual Fund A/c Sundaram Select Midcap	1.92
Tata Capital Financial Services Ltd.	1.69
Bajaj Allianz Life Insurance Co. Ltd.	1.67
Axis Mutual Fund Trustee Ltd. A/c Axis Mutual Fund A/C Axis Midcap Fund	1.37
DNB Fund A/C DNB Fund Asian Small Cap	1.14
Satpal Khattar & Shareen Khattar	1.12
Sundaram Mutual Fund A/c Sundaram SMILE Fund	1.05
HDFC Ltd.	1.00



Aga Khan Fund for  
Economic Development

- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED) <http://www.akdn.org/akfed>
- AKFED is an international development enterprise. It is dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 47,000 people. The Fund is active in 17 countries in the developing world

# Experienced Board

# DCB BANK

**Nasser Munjee**  
*Non- Executive  
 Chairman*

Ex-Executive Director –  
 HDFC, instrumental in  
 setting up IDFC. Sits on 12  
 Corporate Boards in India  
 including HDFC, Tata  
 Motors, etc.

<b>Amin Manekia</b>	Pioneered in concept of automatic beverage vending machines in India. More than 20 years in various capacities in different institutions of AKDN for the social-economic uplift of the poor.
<b>Ataf Jiwani</b>	With expertise in Foreign Exchange, Risk Management and Trade Finance. He is currently on the Board of Phillips Carbon Black Limited.
<b>C. Narasimhan</b>	A professional Banker. With SBI, held very senior level responsibilities across all important functions. He was a permanent invitee of SBI's Central Board and Audit Committees and on the Boards of SBI Group Cos.
<b>Imran Contractor</b>	Qualified Chartered Accountant and Cost Accountant. Advisor to several Corporate Managements and High Net worth Individuals on investment strategy and acted as consultant to reputed Mutual Fund.
<b>Jamal Pradhan</b>	A Commerce Graduate with specialization in the areas of exports and small scale industry. He is a promoter director of Pradhan Mercantile Private Limited and has experience of over two decades in export and small & medium manufacturing industry.
<b>Keki Elavia</b>	Rich experience in accounting, audit and finance. Partner of over 37 years with M/s. Kalyaniwala & Mistry, a C. A. firm. Independent Director on the Boards of several corporate entities and boards of Public Trusts.
<b>Murali M Natrajan</b> <i>Managing Director &amp; CEO</i>	Standard Chartered Bank, Citibank, American Express – *29 years experience.
<b>Nalin Shah</b>	Retired partner of Deloitte Haskins & Sells and S. B. Billimoria Co. Member of Expert Advisory Committee and Past member of Accounting Standards Board of ICAI and Company Law Committee of the Bombay Chamber of Commerce & Industry.
<b>Rupa Devi Singh</b>	A graduate in Science, a post-graduate in law from the University of Delhi and holds CAIIB. She has over 35 years of experience in areas of Commercial Banking, Project Structuring, Infrastructure, etc. She was the founder Managing Director and CEO of Power Exchange India (PXIL).
<b>Shaffiq Dharamshi</b>	A MSc Graduate in Economics with specialization in Risk Management. He is currently working with AKFED as Head of Banking.
<b>S. Sridhar</b>	Retired as Chairman and Managing Director of Central Bank of India. Has also served as the Chairman and Managing Director of National Housing Bank (NHB) and Executive Director of EXIM Bank. Started career with SBI.
<b>Suhail Nathani</b>	Founder Partner of Economic Laws Practice, a law firm. Serves as an Independent Director on the Board of Phoenix Mills, etc.

\* Worked in India & Abroad

Private & Confidential

DCB Bank Limited

# Strong Management Team

# DCB BANK

**Aditya Prasad**

*Chief Compliance Officer*  
Saudi Investment Bank, Axis Bank, State Bank of India – \*29 yrs exp.

**Atal Agarwal**

*Head- Corporate Banking, FIG & Investment Bkg*  
RBS, Citibank, DSP Merrill Lynch, Barclays Capital – 25 yrs exp.

**Hamsaz Vasunia**

*Head - Human Resource*  
EMMAY HR Services Ltd., WNS Global Service - 15 yrs exp.

**Rajesh Verma**

*Head - Treasury*  
State Bank of India – \*29 yrs exp.

**Krishna Ramasankaran**

*Head Credit – Retail Assets*  
Fullerton India Credit Company Ltd., Citicorp Finance (I) Ltd., Ashok Leyland Ltd.-19 yrs exp.

**Narendranath Mishra**

*Head - AIB*  
ICICI Bank & Rallis India – 15 yrs exp.

**Sukesh Bhowal**

*Head - Mortgages*  
Times Bank Ltd., HSBC Ltd, Citibank & HDB Financial Service Ltd. – 18 yrs exp.

**Hemant Barve**

*Company Secretary*  
Wallace Flour Group, Union Bank of India & Ritchie Stuart Investments – 40 yrs exp.

**Ajay Mathur**

*Head – Collections & Commercial Vehicles*  
CGSL & Citibank – 21 yrs exp.

**T Anuradha**

*Chief Internal Auditor*  
ING Vysya Bank & Price Waterhouse Coopers - 15 yrs exp.

**Bharat Sampat**

*Chief Financial Officer*  
ABN Amro Bank, Standard Chartered Bank, ANZ Grindlays Bank, Hoechst - \*29 yrs exp.

**Murali M. Natrajan**

*Managing Director & CEO*  
Standard Chartered Bank, Citibank, American Express – \*29 yrs exp.

**R. Venkatesh**

*Head - HR, IT & Operations*  
Standard Chartered Bank, ANZ Grindlays Bank, Hindustan Petroleum – 24 yrs exp.

**Damodar Agarwal**

*Head – Alternate Channels & Retail Securitization*  
ICICI Bank Ltd., BGF Ltd. – 18 yrs exp.

**Pankaj Sood**

*Head – Liability Products, TPD & TCB\*\**  
IDBI Bank – 17 yrs exp.

**Sameer Singh Jaini**

*Chief Technology Officer*  
Wipro Technologies, Infosys Ltd., Kotak Bank Ltd., Citibank, UTI & Tata Steel – 19 yrs. exp.

**Abhijit Bose**

*Head – Retail Assets & Strategic Alliances*  
Standard Chartered Bank, Citibank, Eldeco Housing Industries & GIC Housing-\*23 yrs exp.

**Gaurav Mehta**

*Head – Marketing, Investor Relations & PR*  
HSBC, Convergys, GE Capital & Taj Group of Hotels – 19 yrs exp.

**J. K Vishwanath**

*Chief Credit Officer*  
Fullerton India, Citigroup & Eicher Group – 19 yrs exp.

**Kamala Kant Pandey**

*Head – Channel Sales & Emerging Markets*  
Birla SunLife Distribution Ltd., ITC Welcomgroup Hotels, TATA BP Solar India Ltd. - 20 yrs exp.

**Praveen Kutty**

*Head – Retail & SME Banking*  
Citibank – \*24 yrs exp.

**Manoj Joshi**

*Head – Trade Finance*  
ICICI Bank, Epcos Ferrites & Uniworth Group – 19 yrs exp.

**Ravi Kumar**

*Chief Operating Officer*  
Samba Financial Group, Ernst & Young – \*18 yrs exp.

**Sridhar Seshadri**

*Financial Controller*  
ICICI Bank, Syndicate Bank & SBI – 32 yrs exp.

	Dec 31, 2012	Mar 31, 2013	Sep 30, 2013	Dec 31, 2014	Jun 30, 2015
<b>Crisil</b>					
Certificate of Deposits	A1	A1+	A1+	A1+	A1+
* Short - Term Fixed Deposits	-	-	A1+	A1+	A1+
<b>ICRA</b>					
Fixed Deposits	-	-	-	A1+	A1+

*\*Short-Term Fixed Deposits Programme (with a contracted maturity of upto one year)*



# Thank you

To receive investor updates from DCB Bank Ltd., write in at [investorrelations@dcbbank.com](mailto:investorrelations@dcbbank.com) . Do let us know of any change in your contact details on the same email ID.