

# **Investor Presentation – Q1 FY 2020**

July 16, 2019

### **Disclaimer**



This presentation is strictly confidential and may not be copied, published, distributed, redistributed, disseminated or transmitted, directly or indirectly, in any manner. The information in this presentation is being provided by DCB Bank Limited (the "Bank").

This presentation has been prepared for information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person, and is not an offer or invitation, directly or indirectly, to buy or sell any securities of the Bank by any person in any jurisdiction, including India and the United States, nor shall a part, or all, of this presentation form the basis of or be relied on in connection with any contract or investment decision or commitment to purchase or subscribe in relation to any securities. No information contained herein has been independently verified by anyone else. This presentation is not an offer document or a prospectus under the Companies Act, 2013, as amended, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended and any other applicable law.

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. Further, past performance is not necessarily indicative of future results.

This presentation is not a complete description of the Bank. This presentation may contain forward-looking statements based on the currently held beliefs and assumptions of the management of the Bank, which are expressed in good faith and, in their opinion, reasonable. Forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors, which may cause the actual results, financial condition, performance, or achievements of the Bank or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding expansion plans and the benefits there from, fluctuations in our earnings, our ability to manage growth and implement strategies, intense competition in our business including those factors which may affect our cost advantage, our ability to attract and retain highly skilled professionals, changes in technology, availability of financing, our ability to successfully complete and integrate our business plans, liabilities, political instability and general economic conditions affecting our industry. Given these risks, uncertainties, assumptions and other factors, recipients of this document are cautioned not to place undue reliance on these forward-looking statements. The Bank disclaims any obligation to update these forward-looking statements to reflect future events or developments.

This presentation is not an offer of securities for sale in the United States or in any other jurisdiction. Securities may not be offered or sold in the United States absent registration or an exemption from registration. No shares or other securities may be offered or sold other than in compliance with the laws of relevant jurisdictions, including the United States Securities Act of 1933, as amended.

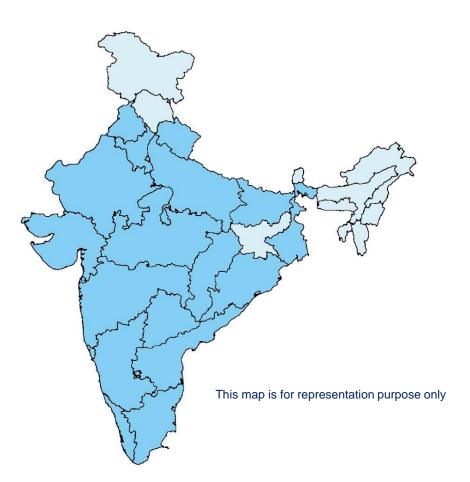
By viewing this presentation you acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Bank and the potential future performance of the business of the Bank.

Except as otherwise stated, all of the information contained herein is preliminary and indicative and is based on management information, current plans and estimates in the form as it has been disclosed in this presentation. Industry and market-related information is obtained or derived from industry publications and has not been verified by us. The information contained in this presentation, except as otherwise stated, is only current as of the date of the presentation, is subject to change without notice and there can be no assurance that future results or events will be consistent with any such information. The Bank may alter, modify or otherwise change in any manner the content of this presentation, without any obligation to notify any person of such revision or changes. The accuracy of this presentation is not guaranteed. It may be incomplete or condensed and it may not contain all material information concerning the Bank. Persons relying on the information in this presentation or any other communication by the Bank should do so at their own risk and the Bank or any of its officers and directors shall not be responsible for any kind of consequences or liability to any person arising out of, any act or omission based on or relying and acting upon any such information.

Figures for the previous period / year have been regrouped wherever necessary to conform with the current period's / year's presentation. Financial numbers are from Audited Financials or Limited Reviewed Financials or based on Management estimates.

### **Branch Network June 30, 2019**





At a Gla	nce
Branches	334
ATMs	508
Network*	35,000+

Category	No. of Branches	%
Metro	102	31
Urban	81	24
Semi Urban	84	25
Rural	67	20
Total	334	100

\*DCB Bank customers are able to access VISA ATMs across the world

- **DCB Bank** is a modern emerging new generation private sector bank with 334 branches across 19 States and 3 Union Territories. It is professionally managed and governed. DCB Bank has comprehensive range of products and services, contemporary technology and infrastructure including state of the art internet and mobile banking.
- It is a Scheduled Commercial Bank regulated by the Reserve Bank of India.

# **Key Indicators - I**



INR mn	No. of Branches	Balance Sheet	Cost to Income Ratio	Return on Asset	Return on Equity
Q1 FY 2020	334	362,824	57.46%	0.89%	*11.17%
FY 2019	333	357,918	56.88%	0.99%	*12.08%
FY 2018	318	302,221	59.79%	0.94%	*10.31%
FY 2017	262	240,464	60.02%	0.93%	10.30%
FY 2016	198	191,185	58.45%	1.14%	11.59%
FY 2015	154	161,323	58.83%	1.37%	14.16%
FY 2014	130	129,231	62.93%	1.31%	14.04%
FY 2013	94	112,788	68.58%	1.06%	11.13%

# **Key Indicators - II**



INR mn	Q1 FY 20	Q4 FY 19	Q1 FY 19	Y-o-Y
Deposits	287,892	284,351	250,324	15%
Of which CASA	70,618	68,099	61,659	15%
Of which Retail Term	162,623	158,319	127,414	28%
- Of which NRI Term	18,330	17,636	15,538	18%
Net Advances	240,443	235,680	212,434	13%
INR mn	Q1 FY 20	Q4 FY 19	Q1 FY 19	Y-o-Y
Net Interest Income	3,047	3,009	2,730	12%
Non Interest Income	868	993	828	5%
Total Cost <sup>1</sup>	(2,250)	(2,149)	(2,144)	(5%)
Operating Profit	1,665	1,853	1,414	18%
Profit Before Tax	1,259	1,505	1,082	16%
Profit After Tax	811	963	695	17%

<sup>1:</sup> Includes RBI penalty of INR 20 mn for Q4 FY 19

### **Balance Sheet**

# DCB BANK

INR mn	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017	Mar 31, 2018	Mar 31, 2019	Jun 30, 2019
Shareholder's Equity	10,031	11,540	15,886	17,922	22,049	28,078	31,156	31,611
Deposits	83,638	103,251	126,091	149,260	192,892	240,069	284,351	287,892
Borrowings	15,256	8,601	11,638	11,479	12,758	19,267	27,232	26,582
Other Liabilities & Provisions	3,863	5,839	7,708	12,524	12,765	14,807	15,179	16,739
Total	112,788	129,231	161,323	191,185	240,464	302,221	357,918	362,824
Cash, Inter-bank, etc.	8,833	6,896	7,192	8,916	11,925	23,720	27,934	26,556
Investments	29,884	32,308	39,622	43,333	58,179	62,190	78,441	79,951
Net Advances	65,861	81,402	104,651	129,214	158,176	203,367	235,680	240,443
Fixed Assets	2,394	2,386	2,367	2,480	4,886	4,940	5,260	5,321
Other Assets	5,816	6,239	7,492	7,242	7,298	8,004	10,603	10,553
Total	112,788	129,231	161,323	191,185	240,464	302,221	357,918	362,824
Credit Deposit Ratio	78.74%	78.84%	83.00%	86.57%	82.00%	84.71%	82.88%	83.52%

### **Profit & Loss**

# DCB BANK

INR mn	Q1 FY19	Q2 FY19	Q3 FY19	Q4 FY19	Q1 FY20
Net Interest Income	2,730	2,818	2,936	3,009	3,047
Other Income	828	735	945	993	868
- Commission, exchange and brokerage	599	559	594	648	546
<ul><li>Profit on Sale of Investment</li><li>Profit on Exchange</li></ul>	153	31	112	90	159
Transaction	49	52	57	58	55
Operating Income	3,558	3,553	3,881	4,002	3,915
Operating Expenses	(2,144)	(2,092)	(2,143)	(2,149)	(2,250)
Operating Profit	1,414	1,461	1,738	1,853	1,665
Provisions other than Tax	(332)	(319)	(402)	(348)	(406)
Profit Before Tax	1,082	1,142	1,336	1,505	1,259
Tax	(387)	(408)	(475)	(542)	(448)
Profit After Tax	695	734	861	963	811
Cost Income Ratio	60.26%	58.88%	55.22%	53.71%	57.46%

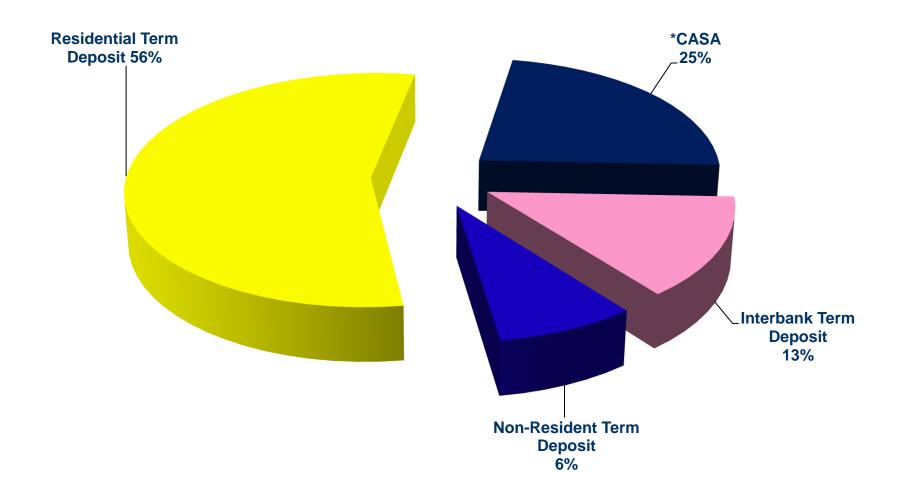
### **Profit & Loss**

INR mn	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
Net Interest Income	2,844	3,684	5,082	6,195	7,971	9,954	11,493
Other Income	1,170	1,387	1,657	2,205	2,488	3,103	3,502
- Commission, exchange and brokerage	893	999	1,193	1,405	1,651	2,176	2,399
- Profit on Sale of Investment	139	225	277	423	454	454	386
- Profit on Exchange Transaction	72	57	76	145	104	139	216
Operating Income	4,014	5,071	6,739	8,400	10,459	13,057	14,995
Operating Expenses	(2,753)	(3,191)	(3,965)	(4,910)	(6,277)	(7,807)	(8,529)
Operating Profit	1,261	1,880	2,774	3,490	4,182	5,250	6,466
Provisions other than Tax	(240)	(366)	(694)	(879)	(1,115)	(1,388)	(1,401)
Profit Before Tax	1,021	1,514	2,080	2,611	3,067	3,862	5,065
Tax	0	0	(168)	(666)	(1,070)	(1,409)	(1,811)
Profit After Tax	1,021	1,514	1,912	1,945	1,997	2,453	3,254
Cost Income Ratio	68.58%	62.93%	58.83%	58.45%	60.02%	59.79%	56.88%

# **Deposits Mix**

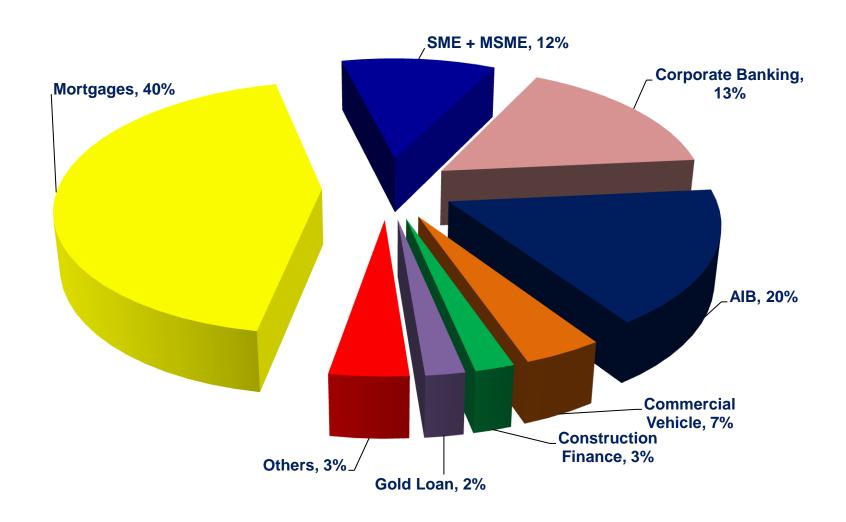
# DCB BANK

#### Deposits as on Jun 30, 2019





#### Net Advances as on Jun 30, 2019



# NIM, Yield and Cost of Funds



Year Ended	FY 2013-14	FY 2014-15	FY 2015-16	FY 2016-17	FY 2017-18	FY 2018-19	Q1 FY 2019-20
Net Interest Margin	3.56%	3.72%	3.94%	4.04%	4.16%	3.83%	3.67%
Yield on Advances	12.84%	12.63%	12.52%	12.03%	11.41%	11.29%	11.58%
Cost of Funds	7.78%	7.78%	7.54%	7.00%	6.51%	6.75%	7.14%

# **Non Performing Assets**

# DCB BANK

	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017	Mar 31, 2018	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
Gross NPA	1.69%	1.76%	1.51%	1.59%	1.79%	1.86%	1.84%	1.96%
Net NPA	0.91%	1.01%	0.75%	0.79%	0.72%	0.72%	0.65%	0.81%
Provision Coverage	80.54%	74.66%	77.55%	73.80%	75.72%	76.09%	78.77%	75.59%
INR mn	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017	Mar 31, 2018	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
Mortgages	240	362	464	717	1,392	1,480	1,627	1,779
SME+MSME	873	273	245	324	307	339	425	501
Corporate	154	919	861	859	840	902	619	187
AIB	66	187	288	366	632	734	984	1,261
Gold Loans	12	28	22	22	107	106	84	89
CV/STVL	36	88	92	200	299	319	480	635
Others	4	4	2	54	113	126	176	312
Gross NPA	1,385	1,861	1,974	2,542	3,690	4,006	4,395	4,764
Net NPA	740	1,057	975	1,244	1,467	1,539	1,538	1,958
INR mn	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017	Mar 31, 2018	Jun 30, 2018	Mar 31, 2019	Jun 30, 2019
FV of SRs from ARC	-	160	307	701	629	520	380	359

.

### **Gross NPA Movement**



INR mn	Q1 2018-19	Q4 2018-19	Q1 2019-20	FY 2018-19
Opening Balance	3,690	4,451	4,395	3,690
(+) Add				
Fresh Slippages	1,071	985	1,454	4,171
Addition to Existing NPAs	3	22	28	34
(-) Less				
Recoveries	248	368	311	1,221
Upgrades	432	454	369	1,611
Write Offs / Sacrifice	78	241	433	668
Closing Balance	4,006	4,395	4,764	4,395

# Treasury

INR mn	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017	Mar 31, 2018	Mar 31, 2019	Jun 30, 2019
SLR	24,332	28,072	34,750	39,855	47,711	49,091	60,007	61,374
Non-SLR	5,552	4,236	4,872	3,478	10,468	13,099	18,434	18,577
Total Investments	29,884	32,308	39,622	43,333	58,179	62,190	78,441	79,951
нтм	19,903	22,603	27,567	30,580	40,286	42,963	57,071	58,904
AFS	5,155	7,684	9,484	10,782	17,840	19,217	21,370	20,944
HFT	4,826	2,021	2,571	1,971	53	10	0	103
Total Investments*	29,884	32,308	39,622	43,333	58,179	62,190	78,441	79,951

Modified	Mar 31,	Jun 30,						
Duration	2013	2014	2015	2016	2017	2018	2019	2019
AFS+HFT	0.77	0.34	1.32	1.22	0.93	0.82	0.60	0.67

<sup>\*</sup>Total Investment: Represents Net investments (HTM - Held To Maturity, AFS - Available For Sale, HFT - Held For Trading)

## Capital Adequacy Ratios – Basel III



	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017	Mar 31, 2018	Mar 31, 2019	Jun 30, 2019
CRAR	13.61%	13.71%	14.95%	14.11%	13.76%	16.47%	16.81%	16.06%
Tier I	12.62%	12.86%	14.21%	12.79%	11.87%	12.72%	13.10%	12.51%
Tier II	0.99%	0.85%	0.74%	1.32%	1.89%	3.75%	3.71%	3.55%
RWA* (INR mn)	74,029	85,110	105,973	134,299	172,832	207,554	221,747	232,357

Capital Adequacy Ratio are under Basel III from FY 2013-14 (Prior period ratios are under Basel II)

# Ratings



	Sep 30, 2013	Dec 31, 2014	Mar 31, 2016	Mar 30, 2017	Mar 30, 2018	Mar 31, 2019	Jun 30, 2019
ICRA							
Long Term – Subordinated Debt	-	-	A+(hyb) (stable)	A+(hyb) (stable)	A+(hyb) (stable)	A+(hyb) (stable)	A+(hyb) (stable)
Short – Term Fixed Deposits	-	A1+	A1+	A1+	A1+	A1+	A1+
CRISIL							
Long Term – Subordinated Debt	-	-	-	-	A+/ Stable	AA-/ Stable	AA-/ Stable
Certificates of Deposit	A1+	A1+	A1+	A1+	A1+	A1+	A1+
Short – Term Fixed Deposits	A1+	A1+	A1+	A1+	A1+	A1+	A1+



# **Overview**

# Who is our Customer?

# MSME Opportunity

# DCB Bank Portfolio

Self Employed / Small Business (For example: Trader, Commodity, Gold Trader, Vegetable Trader, Commission Agent, Retailer, Restaurant Owner, Caterer, Baker, Vending Machine Supplier, Consultant, Doctor, Contractor, Interior Decorator, Software Designer, Salon, Beauty Parlor, Printer, Electrical Engineer, Saw Mill, Flour Mill, Rice Mill, Grocery Store, Brick Maker, Builder, Fabricator, Artist, Writer, Auto Repair, Ship Repair, Pharmacy, Computer Specialist, Furniture Maker, Uniform Maker, Garment Shop, Fashion Tailor, Hardware Shop, Agri Processor, Pesticide Dealer, Auto Dealer, Scrap Dealer, Stationery Supplier, FMCG Dealer, Tool Maker, Agri Input Dealer, Tractor Dealer, Plastic Manufacturer, Mattress Manufacturer, Water Supplier, Computer Classes, Internet Café, Coaching Classes, Tour Operator, Hotel Owner, Transporter, Ticketing Agent, C&F Agent etc.) The list of Self Employed occupation is endless. The target market is essentially Micro, Small and Medium Enterprises both in Manufacturing and Services. (Please refer MSMED Act 2006). Majority of lending to MSME sector qualifies for Priority Sector Lending.

MSME play a pivotal role in the economic and social development of the country.

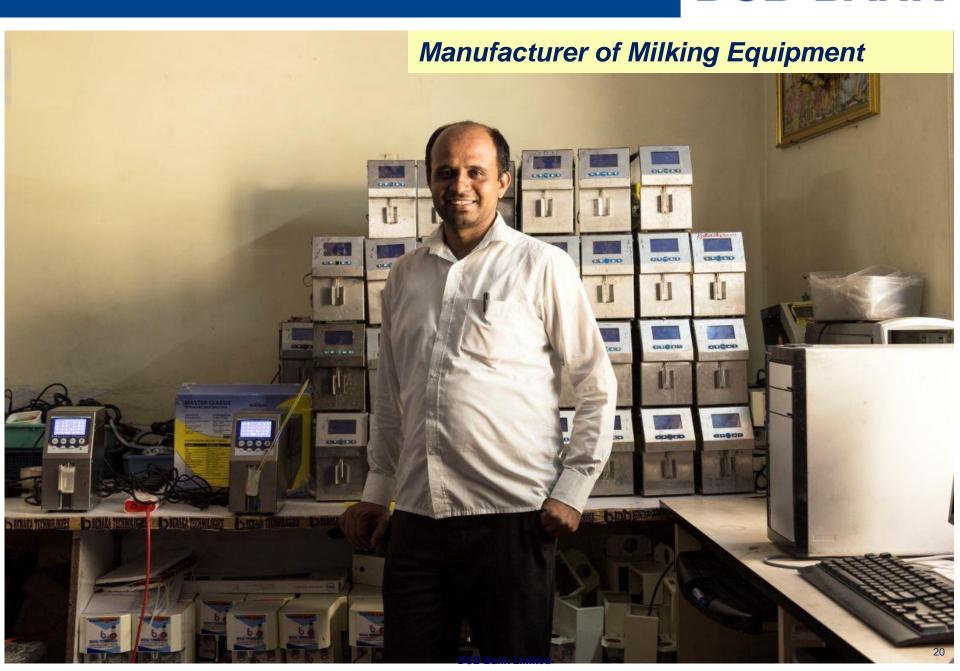
- ✓ Number of Working Enterprises **63 million**, Employment **111 million**
- ✓ Urban 49%, Rural 51%
- ✓ Manufacturing 32%, Trade 35%, Other Service 33%
- ✓ Sole Proprietor 96%

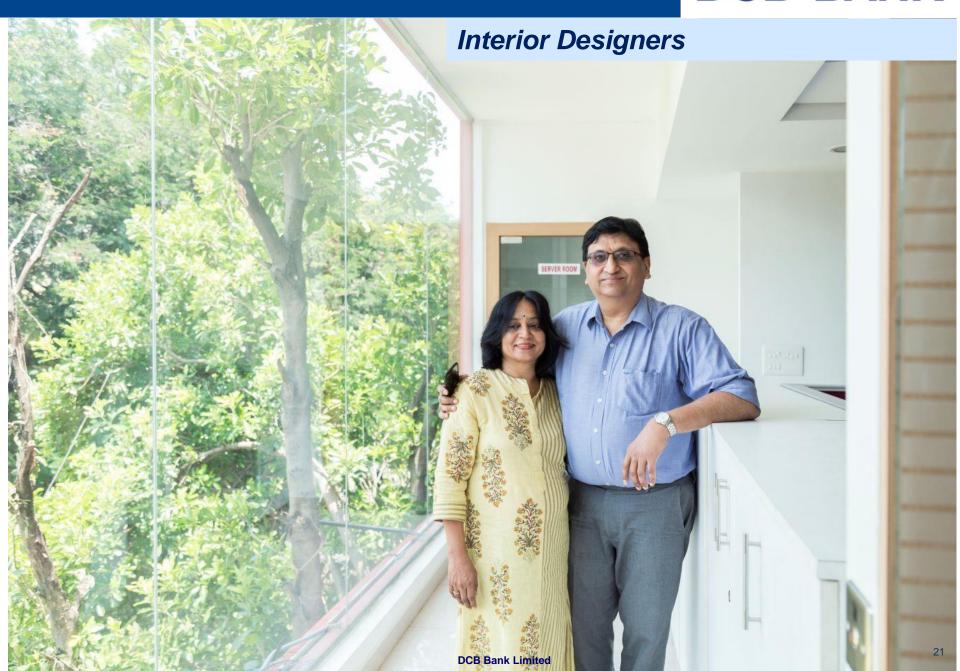
(Source: Annual Report 2017-18 Government of India, Ministry of Micro, Small and Medium Enterprise)

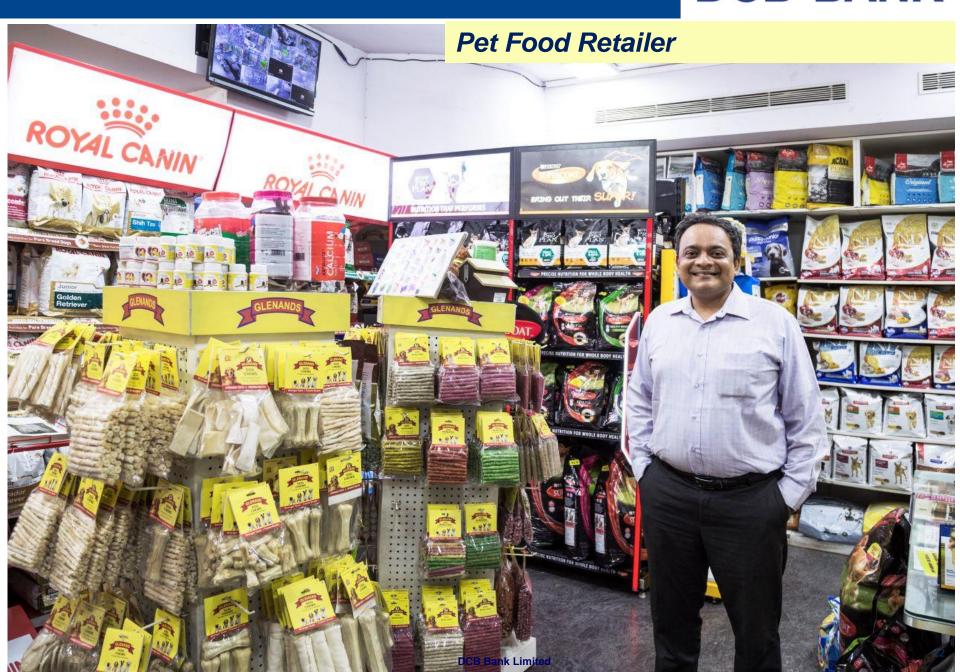
- √ 79% of Indian workforce is self employed (Source: DNA survey June, 2013)
- ✓ Self Employed Portfolio (estimates)
  - o 80% of CASA and Term Deposit accounts
  - 82% of Mortgage accounts



# **Our Customers**









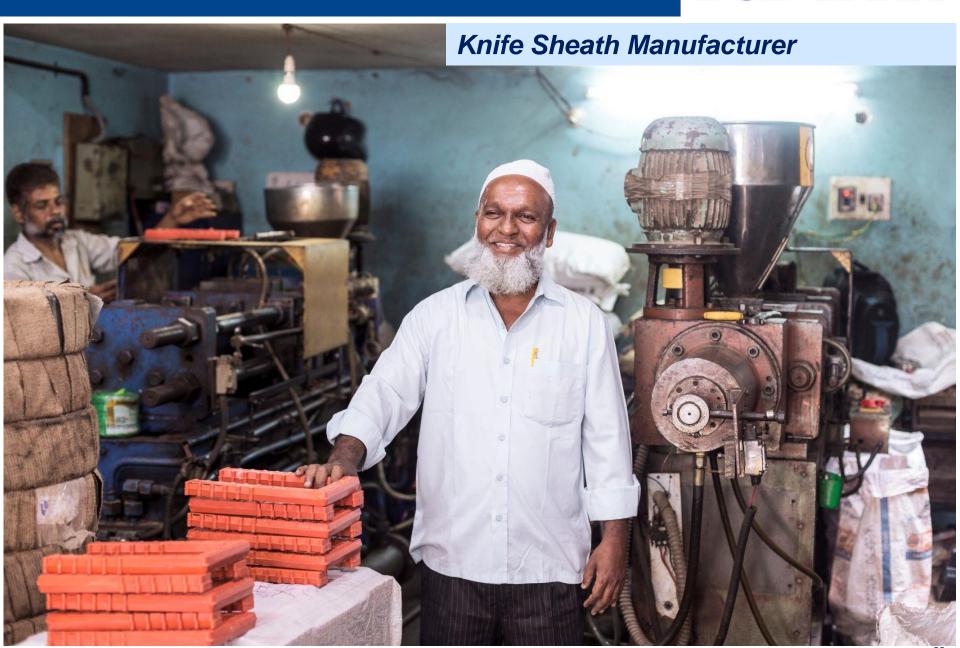


**DCB Bank Limited** 



**DCB Bank Limited** 

\_\_\_



### **Business Strategy**

# **DCB BANK**

Rely mainly on Retail Deposits (Term, CASA). Grow NRI deposits. Limit dependency on bulk. Concentrate on Tier 2 to Tier 6 locations.

2

Relentless focus on
Liquidity, Costs,
Operational Risks,
People and Customer Service.
Improve continuously.

Grow Retail Mortgages,
MSME, SME, Commercial
Vehicle, Tractor Finance, Gold
Loan, Mid- Corporate and Agri
Loans.

Form strategic alliances with entities to enhance product / distribution.

5

Continuously strengthen <sup>6</sup> Credit Processes, Portfolio Management and Recoveries.

Create a diversified and 7 largely secured Advances portfolio. Limit unsecured and lumpy exposures.

10

Invest heavily on customer facing and frontline enabling technologies.

8

Generate steady 9 granular Fee income.
Cross sell Bancassurance,
Mutual Funds, Trade, FX,
CMS.

Partner with select "start-up" companies on disruptive technologies.

Implemented 150+ additional branches in a cautious, prudent and calibrated manner since October, 2015.

#### **Products and Services**



#### **Retail Banking**

#### **Deposit Products:**

- Corporate Salary
- Current and Savings
- Lockers
- NRI Deposits
- POS Terminals
- Term Deposits

#### Cards:

- ATM Card
- Co-branded Prepaid Card
- Credit Card\*
- Debit Card
- Gift Card
- Secured Card

#### Payments:

- Bill / Utility Payments
- IMPS / RTGS / NEFT / UPI
- On-line ShareTrading/ Demat
- Remittances
- Tax Payments
- Visa Money Transfer

#### Loans:

- Auto Loan
- Commercial Vehicle
- Construction Equipment\*
- Construction Finance
- Dealer Trade Advance
- Home Loan
- Kisan Credit Card
- Loan Against Gold
- Loan Against Property
- Tractor Loan

#### **Third Party Products:**

- Life Insurance and General Insurance
- Mutual Funds

#### SME, Corporate Banking, NBFCs, Co-operative Banks

- Bills Collection
- Current Account
- Foreign Exchange
- Guarantees
- Import/ Export
- Letters of Credit
- Portfolio Buyout
- Supply Chain

- Term Loans
- Trade Current Account
- Working Capital
- Cash Management\*\*
- Internet Banking
- Invoice Discounting
- RTGS, NEFT, IMPS

#### Treasury, NBFCs, Co-operative Banks

- CDs
- Corporate Bonds
- Equity Investment
- Foreign Exchange
- Liquidity Management
- Statutory Reserves Management
- Trading in Government Securities

#### **Services**

- 24/7 Phone Banking
- Any Branch Banking
- Foreign Exchange

- Privilege Banking
- Internet Banking
- Mobile Banking
- Aadhaar based biometric ATM

### **Capital Raising and Milestones**

# DCB BANK



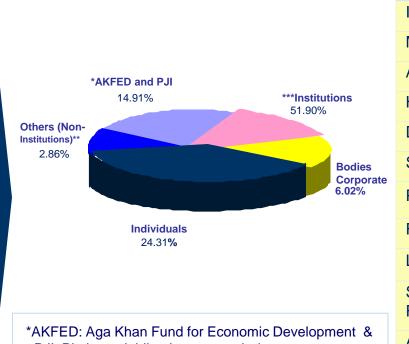


### Investor Profile as on June 30, 2019

# DCB BANK

#### DCB BANK

Shareholding Pattern



*AKFED: Aga Khan Fund for Economic Development &	
PJI: Platinum Jubilee Investment Ltd.	

<sup>\*\*</sup>Includes Clearing Members (0.43%), Non Resident Indians (1.57%), Trusts (0.03%) & Directors & their relatives (0.83%)

Key Non Promoter Shareholders	%
India Advantage Fund S4 I	4.03%
Matthews India Fund	3.86%
Aditya Birla Sun Life Mutual Fund AMC*	3.67%
HDFC Mutual Fund AMC	3.46%
DSP Small Cap Fund	2.91%
Sundaram Mutual Fund AMC*	2.67%
Premji Invest*	2.48%
Franklin India Smaller Companies Fund	2.02%
L&T Mutual Fund AMC	1.70%
Steinberg India Emerging Opportunities Fund Limited	1.59%
Apax Global Alpha Limited	1.51%
Tano Mauritius India FVCI II	1.48%
Tata Mutual Fund AMC*	1.48%
Abu Dhabi Investment Authority – Behave	1.23%

<sup>\*</sup> Held under various schemes/ funds/ entities.



- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED) http://www.akdn.org/akfed
- AKFED is an international development enterprise. It is dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 80,000 people. The Fund is active in the developing countries

<sup>\*\*\*</sup>Institutions includes 24.49% held by FII & FPI

### **Board of Directors**



Nasser Mun	jee
Non-Executive Ch	nairman

He sits on major Corporate Boards in India and abroad. Holds a Masters degree from the London School of Economics, United Kingdom.

Amin Manekia	Pioneered in concept of automatic beverage vending machines in India. More than 20 years in various capacities in different institutions of AKDN for the social-economic uplift of the poor.
Altaf Jiwani	Expertise in Foreign Exchange, Risk Management and Trade Finance. He is currently on the Board of Aga Khan Foundation.
Ashok Barat	Has held leadership positions in various organizations, such as Uniliver group, RPG group, etc. He superannuated in 2016 as Managing Director & CEO, Forbes & Company Ltd. He has been a Member (and Chairman in some) of the Boards of various companies-listed and private.
C. Narasimhan	A professional Banker. With SBI, held very senior level responsibilities across all important functions. He was a permanent invitee of SBI's Central Board and Audit Committees and on the Boards of SBI Group Cos.
Imran Contractor	Qualified Chartered Accountant and Cost Accountant. Advisor to several Corporate Managements and High Net worth Individuals on investment strategy and acted as consultant to reputed Mutual Fund.
<b>Murali M Natrajan</b> Managing Director & CEO	Standard Chartered Bank, Citibank, American Express.
lqbal Khan	Partner at Shardul Amarchand Mangaldas & Co. and member of the Private Equity and Mergers and Acquisitions practice group. He completed his J.D. from Columbia Law School, & LL.B. from London School of Economics and Political Science.
Jamal Pradhan	A Commerce Graduate with specialization in the areas of exports and small scale industry. He is a promoter director of Pradhan Mercantile Private Limited and has experience of over two decades in export and small & medium manufacturing industry.
Rupa Devi Singh	A graduate in Science, Post-Graduate in Law from the University of Delhi & holds CAIIB. She has over 35 years of experience in areas of Commercial Banking, Project Structuring, Infrastructure, etc. Was the founder Managing Director & CEO of Power Exchange India (PXIL).
Shaffiq Dharamshi	An M.Sc. Graduate in Economics with specialization in Risk Management. He is currently working with AKFED as Head of Banking.
S. Sridhar	Retired as Chairman and Managing Director of Central Bank of India. Has also served as the Chairman and Managing Director of National Housing Bank (NHB) and Executive Director of EXIM Bank. Started career with SBI.

### **Management Team**

DCB BANK

Aditya Prasad – 31 yrs work exp. Chief Compliance Officer

Abhijit Shah – 23 yrs work exp. Chief Technology Officer

Damodar Agarwal – 20 yrs work exp.

Head – Alternate Channels

Kamala Kant Pandey – 22 yrs work exp. Head Channel Sales & Emerging Markets

Manoj Joshi – 21 yrs work exp.

Business Head – Trade Finance

N C Kaushal – 16 yrs work exp. Business Head - SME & MSME

R. Venkattesh – 27 yrs work exp. Head – Operations, Technology and Human Resource

**Sridhar Seshadri – 34 yrs work exp.** *Chief Risk Officer* 

Ajay Mathur – 23 yrs work exp. Head – Collections & Commercial Vehicles

Bharat Sampat - \*31 yrs work exp. Chief Financial Officer

Gaurav Mehta – 21 yrs work exp.

Head – Marketing, PR, Corporate

Communication. Investor Relations. CSR

Murali M. Natrajan - \*34 yrs work exp. Managing Director & CEO

Meghana Rao – 15 yrs work exp. Head – Branch Operations

Pankaj Sood – 18 yrs work exp. Head Branch Banking – Retail

Rajesh Verma - \*31 yrs work exp. Head – Treasury , Correspondent Banking & Trade Finance Abhijit Bose - \*25 yrs work exp.
Chief Credit Officer

T P Anuradha – 17 yrs work exp. Chief Internal Auditor & Internal Vigilance

Krishna Ramasankaran – 21 yrs work exp.

Head Credit - Retail & SME

J. K Vishwanath – 24 yrs work exp. Head – Corporate Banking

Narendranath Mishra – 17 yrs work exp.

Head - Agri & Inclusive Banking

Praveen Kutty - \*26 yrs work exp. Head – Retail & SME Banking

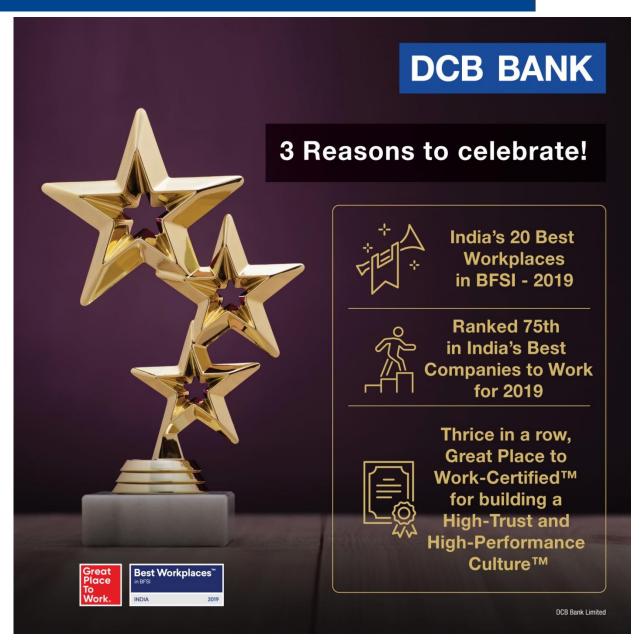
Rubi Chaturvedi – 10 yrs work exp.
Company Secretary

Sukesh Bhowal – 20 yrs work exp. Head – Mortgages, Gold Loan & Personal Loan



# Reward & Recognition







DCB Bank awarded the Tech Trendsetter of the Year at India Banking Reforms Conclave & BFSI Awards



DCB Bank awarded the Best Private Sector Bank of the Year by Indian Banking Summit and Awards 2019



DCB Bank awarded 2<sup>nd</sup> Runner Up in the Fastest Growing Small Size Banks by Business World at Magna Awards 2019



# **Digital Update**

### Four pillars of digital agenda

1

Core Applications – continuously upgrade business applications to support digital transformation

2

Mobile / Tab – create customer convenience by optimum use of mobile devices

3

Payments – innovative solutions that are dynamic, secure and fast

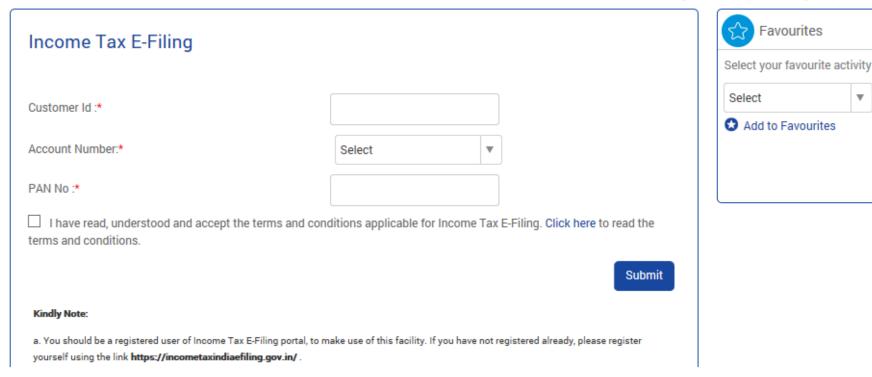
4

Infrastructure – modernize to support business growth in a cost effective and secure manner

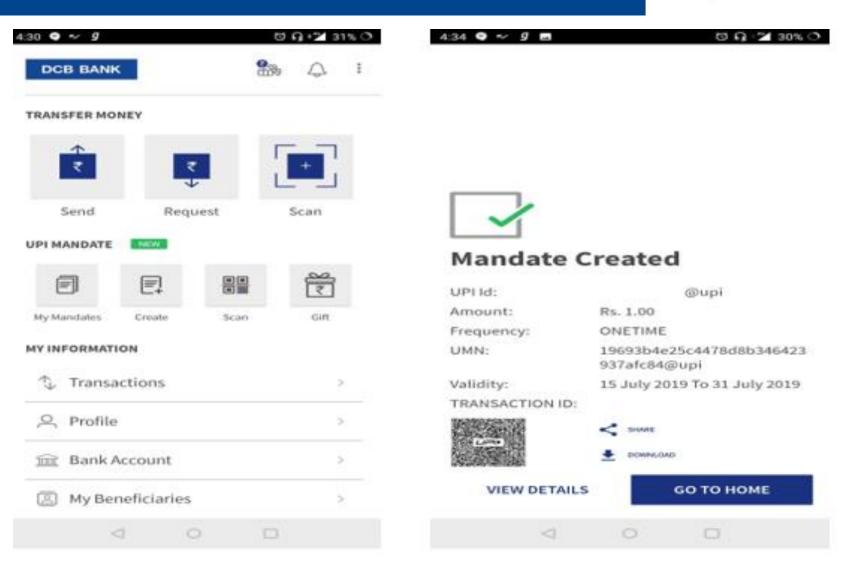




General Services: Income Tax E-Filing > Income Tax E-Filing Request



# DCB Bank launches Income Tax E-filing service through Personal Internet Banking



DCB Bank launches UPI 2.0 with one-time Mandate Facility



# Thank you

To receive investor updates from DCB Bank Ltd., write in at <a href="mailto:investorrelations@dcbbank.com">investorrelations@dcbbank.com</a>. Do let us know of any change in your contact details on the same email ID.