Investor Presentation – Q4 FY 2017 April 2017

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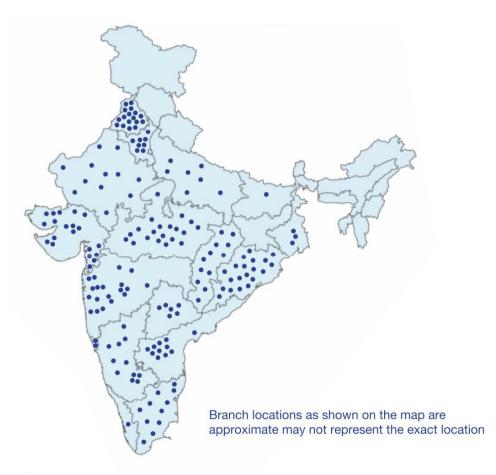
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Figures for the previous period / year have been regrouped wherever necessary to conform with the current period's / year's presentation. Financial numbers are from Audited Financials or Limited Reviewed Financials or based on Management estimates.

Branch Network March 31, 2017

DCB BANK



	At a Glance
Branches	262
ATMs	515
Network*	35,000+

Category	No. of Branches	%
Metro	85	32
Urban	54	21
Semi Urban	65	25
Rural	58	22
Total	262	100

*DCB Bank customers are able to access VISA ATMs across the world

- DCB Bank is a modern emerging new generation private sector bank with 262 branches across 18 States and 2 Union Territories. It is professionally managed and governed. DCB Bank has comprehensive range of products and services, contemporary technology and infrastructure including state of the art internet and mobile banking.
- It is a Scheduled Commercial Bank regulated by the Reserve Bank of India.

Key Indicators - I

DCB BANK

INR mn	No. of Branches	Balance Sheet	Cost to Income Ratio	Return on Asset	Return on Equity
Q4 FY 2017	262	240,464	59.37%	0.90%	9.95%
FY 2017	262	240,464	60.04%	0.93%	10.30%
FY 2016	198	191,185	58.45%	1.14%	11.59%
FY 2015	154	161,323	58.83%	1.37%	14.16%
FY 2014	130	129,231	62.93%	1.31%	14.04%
FY 2013	94	112,788	68.58%	1.06%	11.13%
FY 2012	84	86,769	74.45%	0.68%	8.38%
FY 2011	80	74,129	71.43%	0.32%	3.52%
FY 2010	80	61,367	80.62%	(1.30%)	(13.13%)
FY 2009	80	59,430	76.27%	(1.48%)	(14.32%)

Key Indicators - II

INR mn	Q4 FY 17	Q3 FY 17	Q4 FY 16	Y-o-Y
Deposits	192,892	188,395	149,260	29%
Of which CASA	46,892	48,709	34,899	34%
Of which Retail Term	102,587	102,368	86,834	18%
- Of which NRI Term	13,686	13,540	11,832	16%
Net Advances	158,176	145,844	129,214	22%
Advances (Excluding Corporate Banking)	132,868	122,178	109,497	21%

INR mn	Q4 FY 17	Q3 FY 17	Q4 FY 16	Y-o-Y
Net Interest Income	2,203	2,095	1,687	31%
Non Interest Income	636	641	615	3%
Total Cost	(1,685)	(1,643)	(1,331)	27%
Operating Profit	1,153	1,093	970	19%
Profit Before Tax	814	787	698	17%
Profit After Tax	529	513	695	(24%)

Balance Sheet

DCB BANK

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017
Shareholder's Equity	6,215	8,614	10,031	11,540	15,886	17,922	22,049
Deposits	56,102	63,356	83,638	103,251	126,091	149,260	192,892
Borrowings ¹	8,607	11,235	15,256	8,601	11,638	11,479	12,758
Other Liabilities & Provisions ¹	3,205	3,564	3,863	5,839	7,708	12,524	12,765
Total	74,129	86,769	112,788	129,231	161,323	191,185	240,464
Cash, Inter-bank, etc	4,871	4,566	8,833	6,896	7,192	8,916	11,925
Investments ²	18,519	20,993	29,884	32,308	39,622	43,333	58,179
Net Advances	42,817	52,844	65,861	81,402	104,651	129,214	158,176
Fixed Assets	1,275	1,846	2,394	2,386	2,367	2,480	4,886
Other Assets ²	6,647	6,520	5,816	6,239	7,492	7,242	7,298
Total	74,129	86,769	112,788	129,231	161,323	191,185	240,464
Credit Deposit Ratio	76.32%	83.41%	78.74%	78.84%	83.00%	86.57%	82.00%

^{1 :} Subordinated Debt included in Borrowings as per RBI guidelines

^{2:} Investment in NABARD RIDF, SIDBI, NHB towards priority sector shortfall, earlier classified as Investments, are now being classified as "Other Assets" as per RBI circular dated July 16, 2015

Profit & Loss

DCB BANK

INR mn	Q4 FY16	Q1 FY17	Q2 FY17	Q3 FY17	Q4 FY17
Net Interest Income	1,687	1,770	1,903	2,095	2,203
Other Income	614	601	616	641	636
Commission, exchange & brokerageProfit on Sale of InvestmentProfit on Exchange Transactions	395 40 28	379 172 31	422 116 42	403 125 22	452 41 9
Operating Income	2,301	2,371	2,519	2,736	2,839
Operating Expenses	(1,331)	(1,444)	(1,510)	(1,643)	(1,685)
Operating Profit	970	927	1,009	1,093	1,153
Provisions other than Tax	(272)	(205)	(265)	(306)	(339)
Profit Before Tax	698	722	744	787	814
Tax	(3)	(252)	(259)	(274)	(285)
Profit After Tax	695	470	485	513	529
Cost Income Ratio	57.85%	60.90%	59.96%	60.07%	59.37%

Profit & Loss

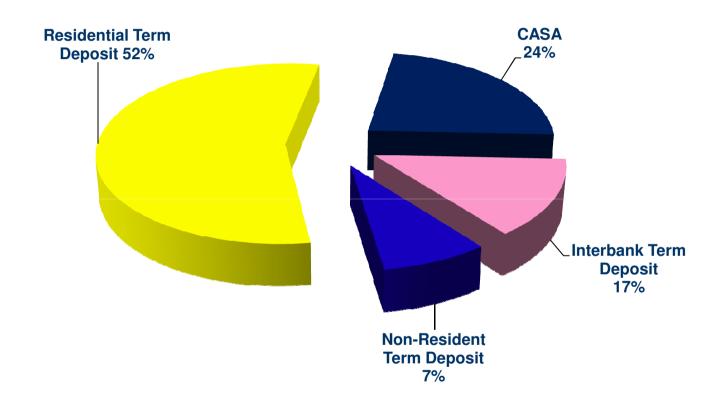
DCB BANK

INR mn	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017
Net Interest Income	2,277	2,844	3,684	5,082	6,195	7,971
Other Income	1,004	1,170	1,387	1,657	2,205	2,494
- Commission, exchange and brokerage - Profit on Sale of	786	893	999	1,193	1,405	1,657
 Profit on Sale of Investment Profit on Exchange Transaction 	118 69	139 72	<i>225 57</i>	277 76	423 145	454 104
Operating Income	3,281	4,014	5,071	6,739	8,400	10,465
Operating Expenses	(2,443)	(2,753)	(3,191)	(3,965)	(4,910)	(6,283)
Operating Profit	838	1,261	1,880	2,774	3,490	4,182
Provisions other than Tax	(287)	(240)	(366)	(694)	(879)	(1,115)
Profit Before Tax	551	1,021	1,514	2,080	2,611	3,067
Tax	0	0	0	168	(666)	(1,070)
Profit After Tax	551	1,021	1,514	1,912	1,945	1,997
Cost Income Ratio	74.45%	68.58%	62.93%	58.83%	58.45%	60.04%

Deposits Mix

DCB BANK

Deposits as on Mar 31, 2017

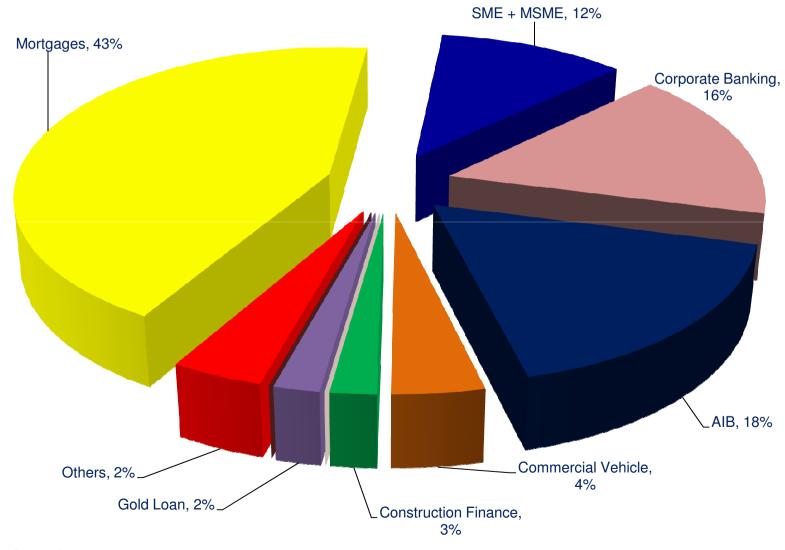


Retail Deposits to Total Deposits - 77%

Advances Mix

DCB BANK

Net Advances as on Mar 31, 2017



NIM, Yield and Cost of Funds



Year Ended	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017
Net Interest Margin	3.13%	3.25%	3.34%	3.56%	3.72%	3.94%	4.04%
Yield on Advances	11.12%	12.60%	12.75%	12.84%	12.63%	12.52%	12.03%
Cost of Funds	5.83%	7.11%	7.78%	7.78%	7.78%	7.54%	7.00%

Non Performing Assets



	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Jun 30, 2016	Sep 30, 2016	Dec 31, 2016	Mar 31, 2017
Gross NPA	5.85%	4.40%	3.18%	1.69%	1.76%	1.51%	1.72%	1.75%	1.55%	1.59%
Net NPA	0.96%	0.57%	0.75%	0.91%	1.01%	0.75%	0.87%	0.84%	0.74%	0.79%
Provision Coverage	87.64%	91.17%	85.71%	80.54%	74.66%	77.55%	75.25%	75.40%	75.64%	73.80%

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Jun 30, 2016	Sep 30, 2016	Dec 31, 2016	Mar 31, 2017
Mortgages	138	103	197	240	362	464	626	743	669	717
SME+MSME	110	141	576	873	273	245	279	367	368	324
Corporate	588	627	473	154	919	861	861	861	652	859
AIB	53	25	27	66	187	288	404	377	324	366
Gold Loans	-	3	3	12	28	22	28	55	55	22
CV/STVL*	452	322	253	36	88	92	111	134	176	200
Others	1,295	1,197	621	4	4	2	4	17	35	54
Gross NPA	2,636	2,418	2,150	1,385	1,861	1,974	2,313	2,554	2,279	2,542
Net NPA	412	302	491	740	1,057	975	1,157	1,209	1,080	1,244

^{*}CV/STVL represents Commercial Vehicle and Small Ticket Vehicle Loan

Gross NPA Movement



INR mn	Q4 2015-16	FY 2015-16	Q4 2016-17	FY 2016-17
Opening Balance	2,349	1,861	2,279	1,974
(+) Add				
Fresh Slippages	502	2,244	742	2,613
Addition to Existing NPAs	7	11	4	7
(-) Less				
Recoveries	426	1,005	225	1,199
Upgrades	110	539	168	409
Write Offs / Sacrifice	348	598	90	444
Closing Balance	1,974	1,974	2,542	2,542

Sale of NPA to Asset Reconstruction Company Included above against -					
INR mn	Q4 2015-16	FY 2015-16	Q4 2016-17	FY 2016-17	
Recoveries	200	200		520	
Write Offs / Sacrifice	309	309		348	

Treasury

DCB BANK

INR mn	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017
SLR	17,512	20,219	24,332	28,072	34,750	39,855	47,711
Non-SLR	1,007	774	5,552	4,236	4,872	3,478	10,468
Total Investments*	18,519	20,993	29,884	32,308	39,622	43,333	58,179
нтм	14,415	16,660	19,903	22,603	27,567	30,580	40,286
AFS	3,029	3,541	5,155	7,684	9,484	10,782	17,840
HFT	1,075	792	4,826	2,021	2,571	1,971	53
Total Investments*	18,519	20,993	29,884	32,308	39,622	43,333	58,179

Modified	Mar 31,						
Duration	2011	2012	2013	2014	2015	2016	2017
AFS+HFT	0.45	0.61	0.77	0.34	1.32	1.22	0.93

^{*} Investment in NABARD RIDF, SIDBI, NHB towards priority sector shortfall, earlier classified as Investments, are now being classified as "Other Assets" as per RBI circular dated July 16, 2015

Total Investment: Represents Net investments (HTM – Held To Maturity, AFS – Available For Sale, HFT – Held For Trading)

Capital Adequacy Ratios – Basel III



	Mar 31, 2011	Mar 31, 2012	Mar 31, 2013	Mar 31, 2014	Mar 31, 2015	Mar 31, 2016	Mar 31, 2017
CRAR	13.25%	15.41%	13.61%	13.71%	14.95%	14.11%	13.76%
Tier I	11.10%	13.81%	12.62%	12.86%	14.21%	12.79%	11.87%
Tier II	2.15%	1.60%	0.99%	0.85%	0.74%	1.32%	1.89%
RWA* (INR mn)	50,217	57,907	74,029	85,110	105,973	134,299	172,832

Capital Adequacy Ratio are under Basel III from FY 2013-14 (Prior period ratios are under Basel II)

Ratings



	Mar 31, 2013	Sep 30, 2013	Dec 31, 2014	Mar 31, 2016	Sep 30, 2016	Dec 31, 2016	Mar 31, 2017
ICRA							
Long Term – Subordinated Debt	-	-	-	A+(hyb) / (stable)	A+(hyb) / (stable)	A+(hyb) / (stable)	A+(hyb) / (stable)
Short – Term Fixed Deposits	-	-	A1+	A1+	A1+	A1+	A1+
CRISIL							
Certificate of Deposits	A1+	A1+	A1+	A1+	A1+	A1+	A1+
Short – Term Fixed Deposits	-	A1+	A1+	A1+	A1+	A1+	A1+

Overview

Who is our Customer?

Self Employed / Small Business (For example: Trader, Commodity, Gold Trader, Vegetable Trader, Commission Agent, Retailer, Restaurant Owner, Caterer, Baker, Vending Machine Supplier, Consultant, Doctor, Contractor, Interior Decorator, Software Designer, Salon, Beauty Parlor, Printer, Electrical Engineer, Saw Mill, Flour Mill, Rice Mill, Grocery Store, Brick Maker, Builder, Fabricator, Artist, Writer, Auto Repair, Ship Repair, Pharmacy, Computer Specialist, Furniture Maker, Uniform Maker, Garment Shop, Fashion Tailor, Hardware Shop, Agri Processor, Pesticide Dealer, Auto Dealer, Scrap Dealer, Stationery Supplier, FMCG Dealer, Tool Maker, Agri Input Dealer, Tractor Dealer, Plastic Manufacturer, Mattress Manufacturer, Water Supplier, Computer Classes, Internet Café, Coaching Classes, Tour Operator, Hotel Owner, Transporter, Ticketing Agent, C&F Agent etc.) The list of Self Employed occupation is endless. The target market is essentially Micro, Small and Medium Enterprises both in Manufacturing and Services. (Please refer MSMED Act 2006). Majority of lending to MSME sector qualifies for Priority Sector Lending.

MSME Opportunity

MSME play a pivotal role in the economic and social development of the country.

- ✓ Number of Working Enterprises **49 million**, Employment **111 million**
- ✓ Urban **45**%, Rural **55**%
- ✓ Manufacturing **32%**, Service **68%**
- ✓ Sole Proprietor 94%
- ✓ Market value of Fixed Assets INR 13,637 billion

(Source: Annual Report 2014-15 Government of India, Ministry of Micro, Small and Medium Enterprise)

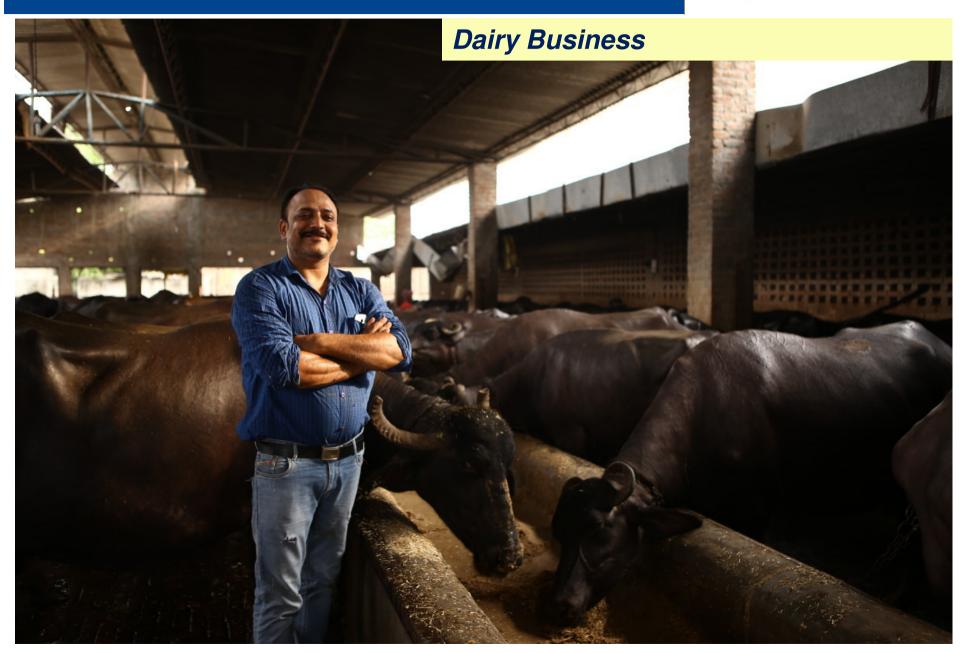
✓ 51% of Indian workforce is self employed (Source: DNA survey – June, 2013)

DCB Portfolio

- ✓ Self Employed Portfolio (estimates)
 - 89% of CASA accounts
 - 86% of Mortgage accounts

Our Customers

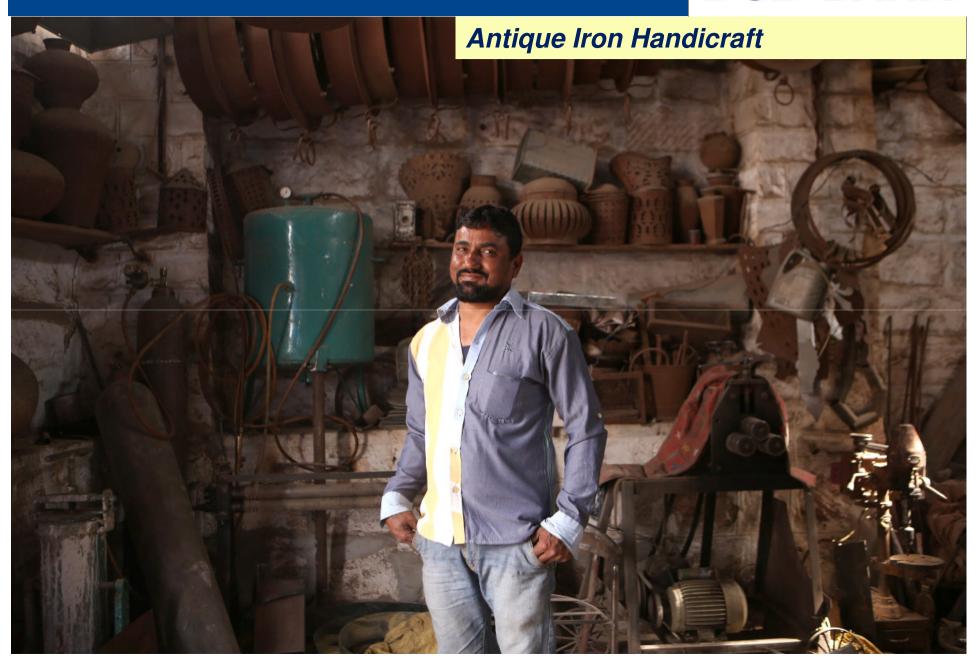


















Business Strategy

DCB BANK

Rely mainly on Retail Deposits (Term, CASA). Grow NRI deposits. Limit dependency on bulk. Concentrate on Tier 2 to Tier 6 locations.

2

Relentless focus on
Liquidity, Costs,
Operational Risks,
People and Customer Service.
Improve continuously.

Grow Retail Mortgages,
MSME, SME, Commercial
Vehicle, Tractor Finance, Gold
Loan, Mid- Corporate and Agri
Loans.

Form strategic alliances with entities to enhance product / distribution.

5

Continuously strengthen 6
Credit Processes, Portfolio
Management and Recoveries.

Create a diversified and 7 largely secured Advances portfolio. Limit unsecured and lumpy exposures.

Invest heavily on customer facing and frontline enabling technologies.

8

Generate steady granular Fee income. Cross sell Bancassurance, Mutual Funds, Trade, FX, CMS.

Partner with select "start-up" companies on disruptive technologies.

10

Implement 150+ additional branches in a cautious, prudent and calibrated manner over a period of 24 months from October, 2015.

Products and Services

DCB BANK

Retail Banking

Deposit Products:

- Corporate Salary
- Current and Savings
- Lockers
- NRI Deposits
- POS Terminals
- Term Deposits

Cards:

- ATM Card
- Co-branded Prepaid Card
- Credit Card*
- Debit Card
- Forex Card
- Gift Card
- Secured Card

Payments:

- Bill / Utility Payments
- e Wallet Slonkit
- IMPS / RTGS / NEFT / UPI
- On-line ShareTrading/ Demat
- Remittances
- Tax Payments
- Visa Money Transfer

Loans:

- Auto Loan
- Commercial Vehicle
- Construction Equipment*
- Construction Finance
- Dealer Trade Advance
- Home Loan
- Kisan Credit Card
- Loan Against Gold
- Loan Against Property
- Loan Against Shares
- Loan Against Warehouse Receipts
- Tractor Loan
- Warehouse Construction Loan

Third Party Products:

- Life Insurance and General Insurance
- Mutual Funds

SME, Corporate Banking, NBFCs, Co-operative Banks

- Bills Collection
- Current Account
- Foreign Exchange
- Guarantees
- Import /Export
- Letters of Credit
- Portfolio Buyout
- Supply Chain

- Term Loans
- Trade Current Account
- Working Capital
- Cash Management**
- Internet Banking
- RTGS /NEFT

Treasury, NBFCs, Co-operative Banks

- CDs
- Corporate Bonds
- Equity Investment
- Foreign Exchange
- Liquidity Management
- Statutory Reserves Management
- Trading in Government Securities

Services

- 24/7 Phone Banking
- Any Branch Banking
- Foreign Exchange

Privilege Banking
Internet Banking
Mobile Banking
Aadhaar based ATM

Capital Raising and Milestones



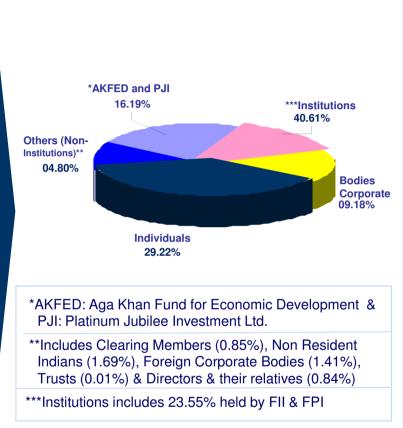


Investor Profile as on March 31, 2017

DCB BANK

DCB BANK

Shareholding Pattern



Key Non Promoter Shareholders	%
Tano Mauritius India FVCI II	4.60%
Mathews India Fund	4.25%
Sundaram Mutual Fund [*]	3.56%
PI Opportunities Fund – 1	3.35%
DSP Blackrock Micro Cap Fund	3.26%
Birla Sunlife Mutual Fund*	2.27%
Morgan Stanley Investment Management*	2.22%
Tata Mutual Fund [*]	2.11%
ICICI Prudential AMC*	2.09%
Ambit Group*	1.83%
Steinberg India Emerging Opportunities Fund Limited	1.45%
WCP Holdings III	1.40%
Caisse de depot et placement du Quebec	1.13%
TATA AIA Life Insurance*	1.00%

^{*} Held under various schemes/ funds/ entities.



Aga Khan Fund for Economic Development

- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED) http://www.akdn.org/akfed
- AKFED is an international development enterprise. It is dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 80,000 people. The
 Fund is active in the developing countries

Board of Directors



Nasser Munjee Non- Executive Chairman

Ex-Executive Director – HDFC, instrumental in setting up IDFC. Sits on 9 Corporate Boards in India including HDFC, Tata Motors, etc.

Amin Manekia	Pioneered in concept of automatic beverage vending machines in India. More than 20 years in various capacities in different institutions of AKDN for the social-economic uplift of the poor.
Altaf Jiwani	With expertise in Foreign Exchange, Risk Management and Trade Finance. He is currently on the Board of Aga Khan Foundation.
C. Narasimhan	A professional Banker. With SBI, held very senior level responsibilities across all important functions. He was a permanent invitee of SBI's Central Board and Audit Committees and on the Boards of SBI Group Cos.
Imran Contractor	Qualified Chartered Accountant and Cost Accountant. Advisor to several Corporate Managements and High Net worth Individuals on investment strategy and acted as consultant to reputed Mutual Fund.
Jamal Pradhan	A Commerce Graduate with specialization in the areas of exports and small scale industry. He is a promoter director of Pradhan Mercantile Private Limited and has experience of over two decades in export and small & medium manufacturing industry.
Murali M Natrajan <i>Managing Director & CEO</i>	Standard Chartered Bank, Citibank, American Express – *31 years experience.
Keki Elavia	Rich experience in accounting, audit and finance. Partner of over 37 years with M/s. Kalyaniwala & Mistry, a C. A. firm. Independent Director on the Boards of several corporate entities and boards of Public Trusts.
Nalin Shah	Retired partner of Deloitte Haskins & Sells and S. B. Billimoria Co. Member of Expert Advisory Committee and Past member of Accounting Standards Board of ICAI and Company Law Committee of the Bombay Chamber of Commerce & Industry.
Rupa Devi Singh	A graduate in Science, a post-graduate in law from the University of Delhi and holds CAIIB. She has over 35 years of experience in areas of Commercial Banking, Project Structuring, Infrastructure, etc. She was the founder Managing Director and CEO of Power Exchange India (PXIL).
Shaffiq Dharamshi	A MSc Graduate in Economics with specialization in Risk Management. He is currently working with AKFED as Head of Banking.
S. Sridhar	Retired as Chairman and Managing Director of Central Bank of India. Has also served as the Chairman and Managing Director of National Housing Bank (NHB) and Executive Director of EXIM Bank. Started career with SBI.

^{*} Worked in India & Abroad

Management Team

DCB BANK

Aditya Prasad – 31 yrs work exp. Head – Processes & Projects

Gaurav Mehta – 21 yrs work exp.

Head – Marketing, PR, Corporate

Communication & Investor Relations

Hamsaz V – 17 yrs work exp. Head - Human Resource

Krishna Ramasankaran – 21 yrs work exp.

Head Credit – Retail & SME

Rajesh Verma - *31 yrs work exp.

Head – Treasury , Correspondent Banking & Trade Finance

Sachin Patange – 25 yrs work exp. Chief Compliance Officer

Sukesh Bhowal – 20 yrs work exp. Head – Mortgages & Gold Loan

Hemant Barve – 42 yrs work exp. Company Secretary Ajay Mathur – 23 yrs work exp. Head – Collections & Commercial Vehicles

T P Anuradha – 17 yrs work exp. Chief Internal Auditor & Internal Vigilance

Damodar Agarwal – 20 yrs work exp. Head – Alternate Channels

Bharat Sampat - *31 yrs work exp. Chief Financial Officer

Murali M. Natrajan - *31 yrs work exp.

Managing Director & CEO

R. Venkattesh – 27 yrs work exp. Head – Operations, Technology and Human Resource

N C Kaushal – 16 yrs work exp. Business Head - SME & MSME

Pankaj Sood – 18 yrs work exp. Head – Retail Liabilities, TCB & TPD Abhijit Bose - *25 yrs work exp. Head – Chief Credit Officer

Kamala Kant Pandey – 22 yrs work exp. Head: Channel Sales & Emerging Markets

J. K Vishwanath – 24 yrs work exp. Head – Corporate Banking

Narendranath Mishra – 17 yrs work exp.

Head - Agri & Inclusive Banking

Praveen Kutty - *26 yrs work exp. Head – Retail & SME Banking

Manoj Joshi – 21 yrs work exp. Business Head – Trade Finance

Sridhar Seshadri – 34 yrs work exp. Financial Controller & Chief Risk Officer

Amit Mehta – 18 yrs work exp. Head – Personal Loans & Smart Credit

Digital Update

Four pillars of digital agenda

DCB BANK

1

Core Applications – continuously upgrade business applications to support digital transformation

2

Mobile / Tab – create customer convenience by optimum use of mobile devices

3

Payments – innovative solutions that are dynamic, secure and fast

4

Infrastructure – modernize to support business growth in a cost effective and secure manner





Elets Technomedia – Leadership Award – Industry contribution in BFSI – Data Center & Cloud Summit 2017



Fintec India Innovation Award 2017 – Financial Technology Awards for Innovation



Best Innovation Award at Finnoviti "Aadhaar Enabled ATM"





Innovative CIO Award for "Aadhaar Enabled ATM"





BFSI Tech Maestros Award for "Aadhaar Enabled ATM"





BFSI Digital Innovators Award "Innovative usage of Emerging Technology"





2016 Data Center Summit and Awards for Design Management "Data Center"

Four pillars of digital agenda

DCB BANK

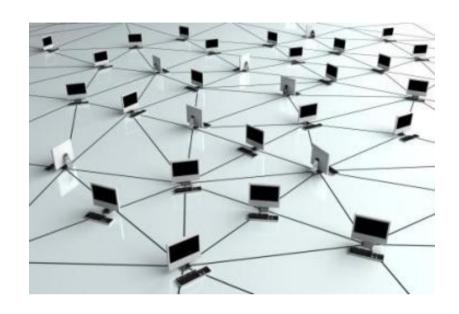


Core Applications – continuously upgrade business applications to support digital transformation

Mobile / Tab – create customer convenience by optimum use of mobile devices

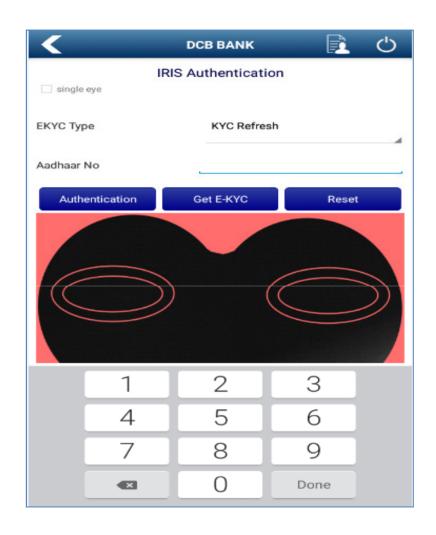
Payments – innovative solutions which is dynamic, secure and fast

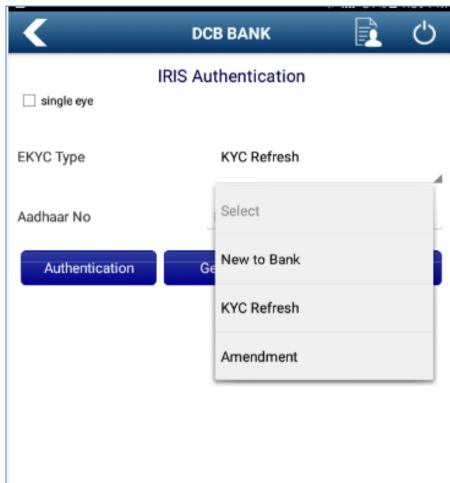
Infrastructure – modernize to support business growth in a cost effective and secure manner



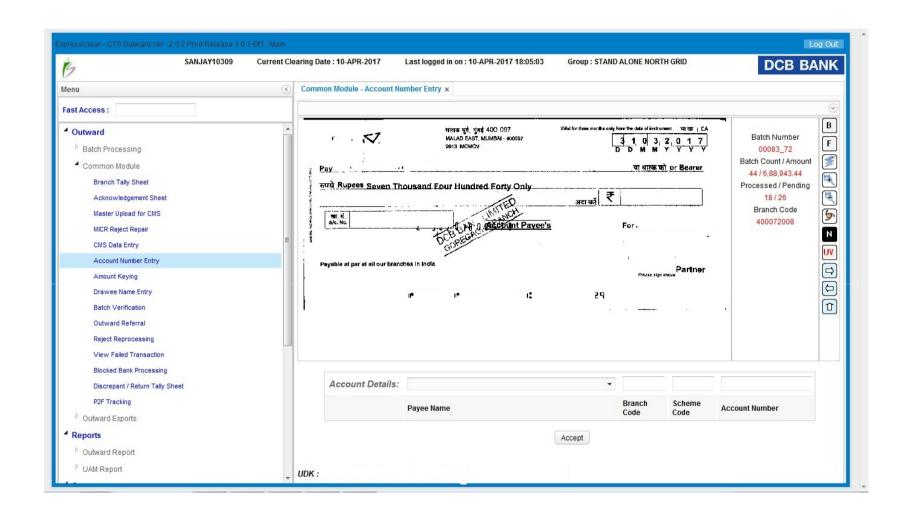


Infrastructure – Next Gen Servers, Network

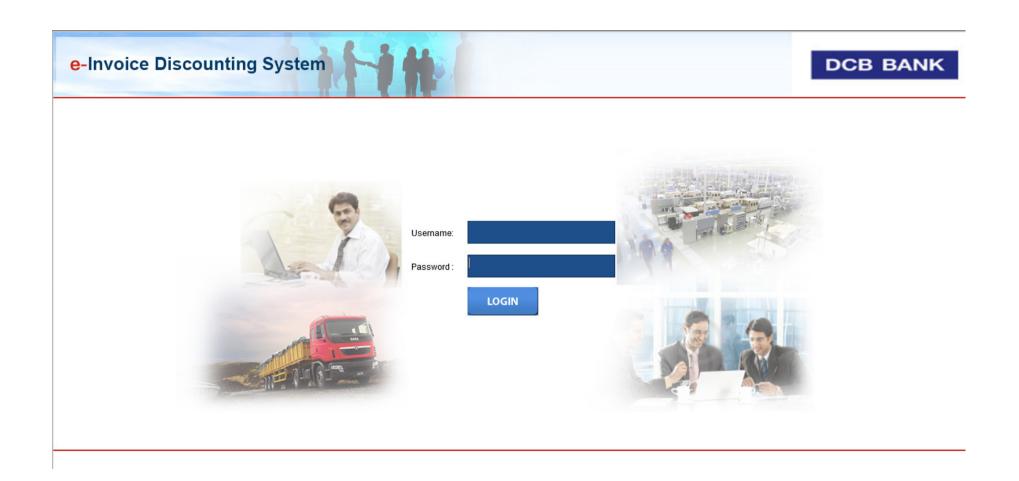




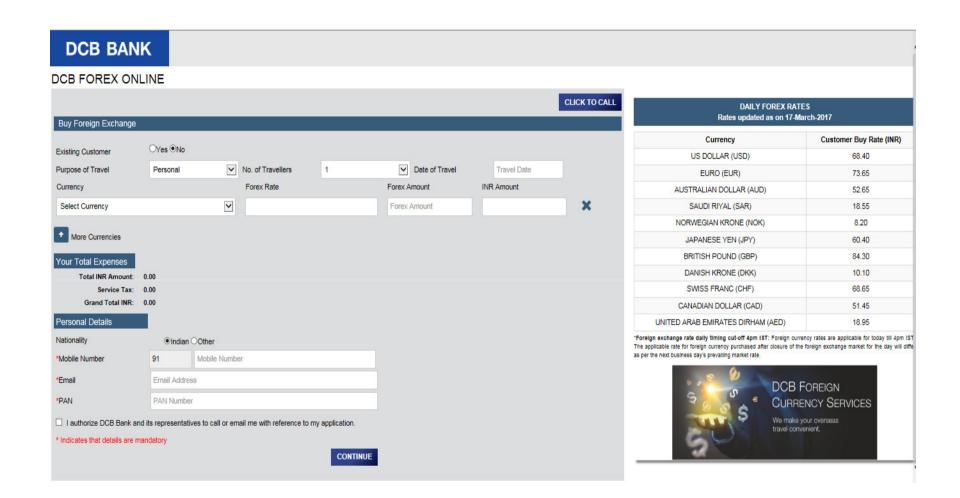
Instant Aadhaar based Iris e-KYC



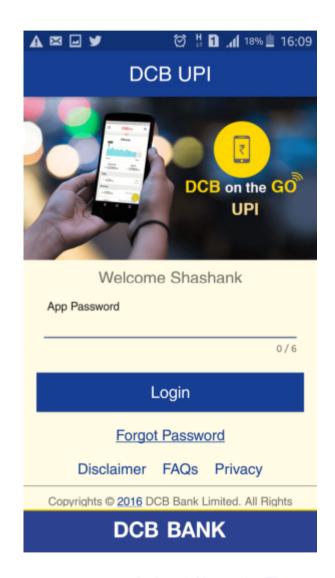
In-house Cheque Truncation System

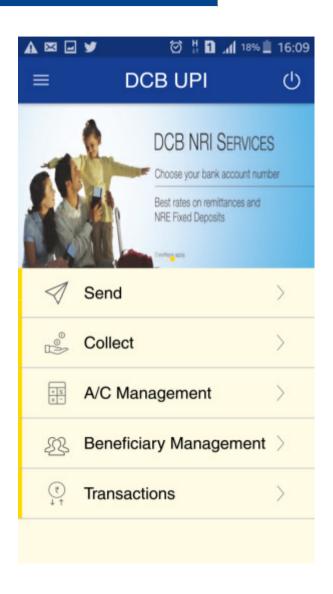


Invoice Discounting Module

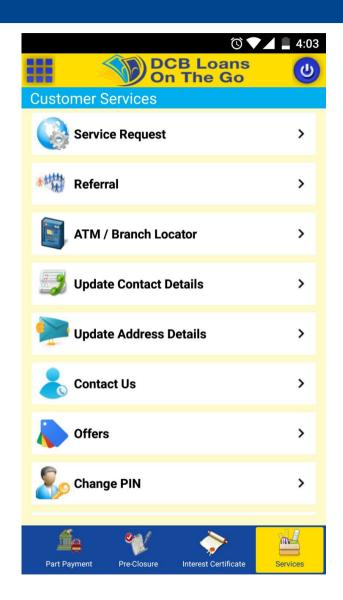


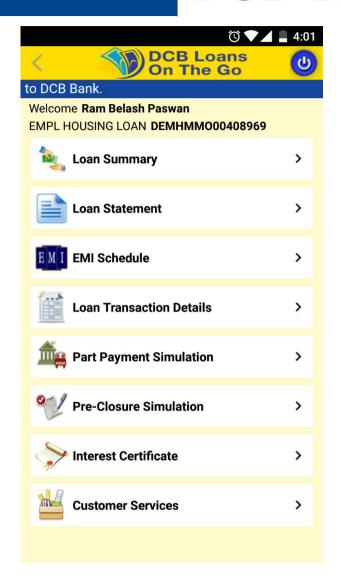
Forex Online Services



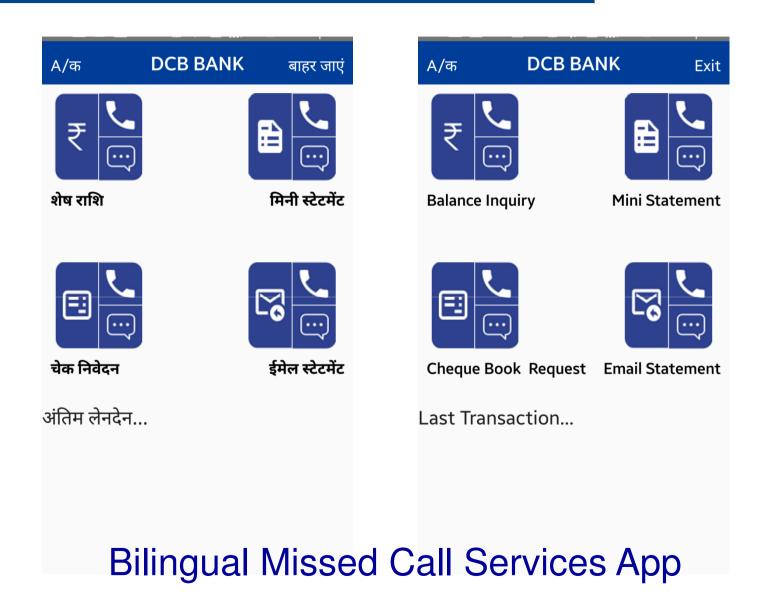


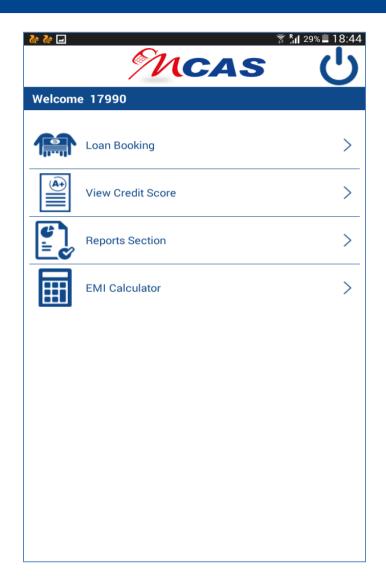
Unified Payment Interface (UPI)

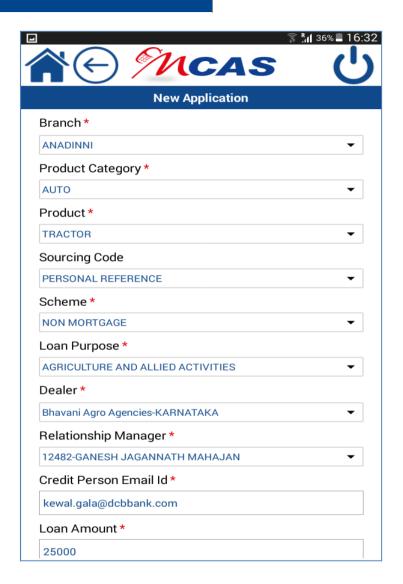




DCB Loans On The Go - Self Service







Tab based customer onboarding - Tractors

Thank you

To receive investor updates from DCB Bank Ltd., write in at investorrelations@dcbbank.com. Do let us know of any change in your contact details on the same email ID.