# DCB BANK

Ref. No.CO:CS:RC:2022-23:172

BSE Limited Listing Department, Phiroze Jeejeebhoy Towers, 1st floor Dalal Street. Mumbai 400 001

**Scrip Code: 532772** 

November 05, 2022

National Stock Exchange of India Limited Listing Department, Exchange Plaza, 5<sup>th</sup> floor, Plot No. C/1, G Block Bandra – Kurla Complex, Bandra (East), Mumbai 400 051

**NSE Symbol: DCBBANK** 

Dear Sirs,

In the attachment, please find an "Investor Presentation – Q2FY23".

Kindly acknowledge receipt.

Thanking you,

Yours faithfully,

For DCB Bank Limited

Rubi Chaturvedi Company Secretary & Compliance Officer

Encl: As above



# DCB BANK



**DCB Bank Limited** 

Investor Presentation – Q2FY23

### Safe Harbour



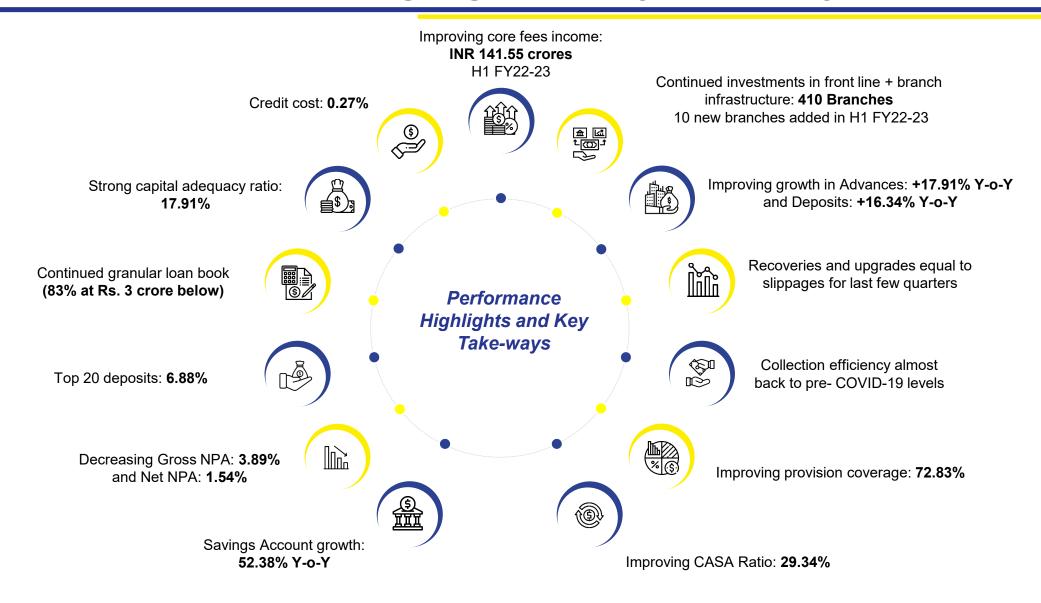
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# Q2 FY2023 Performance Highlights & Key Takeaways

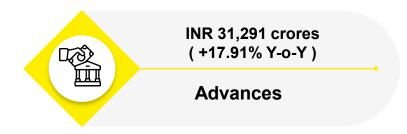




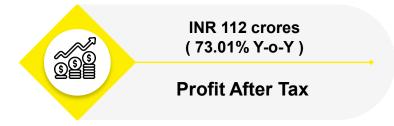
# **Key Performance Highlights – Q2 FY2023**

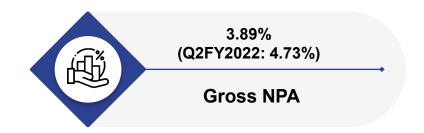


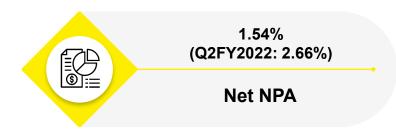


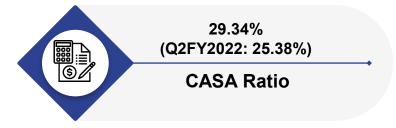




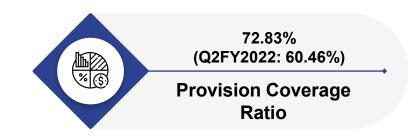








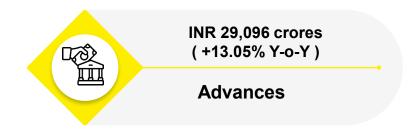




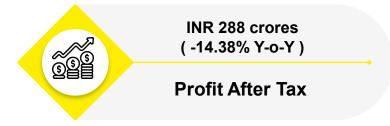
# **Key Performance Highlights – FY2022**

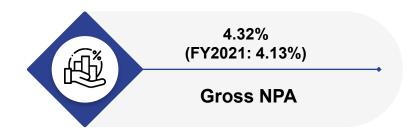


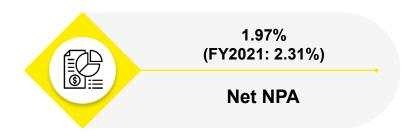


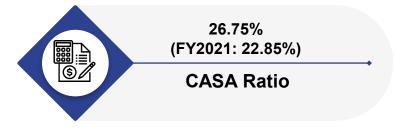


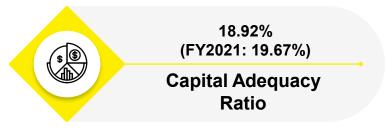


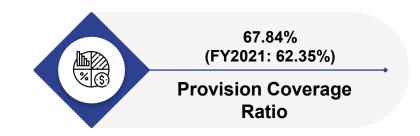














### **About Us**



 New generation private sector bank with more than 400 branches across 18 States and 2 Union Territories





 To be the most innovative and responsive neighborhood bank in India serving entrepreneurs, individuals, and businesses

# **DCB BANK**

- Mortgage, MSME/SME, Agri and Gold Loan focus
- · Granular secured small ticket lending
- Diversified portfolio (Deposits and Advances)
- · Proven business model
- Stable & skilled management team
- · Expanding branch network
- · Accelerating digital agenda
- Efficient capital consumption & strong Capital Adequacy





- Promoted by the Aga Khan Fund for Economic Development (AKFED) & Platinum Jubilee Investments Limited (holds 14.85%)
- Institutions (including FII + FPI) 50.03% (non promotor shareholding above 1% is 34.77%)

# Journey so Far



 Amalgamation of Masalawala Private Equity Investment by AKFED (Aga Khan Name changed to DCB Bank 1981 2013 Cooperative Bank and Ismailia 2005 Fund for Economic Development - Principal Opened 100th Branch Cooperative Bank into Development Promoter) of INR 1.38bn in March 2005 Cooperative Bank Limited. Private Equity investment of INR 0.52bn by HDFC and Khattar Holdings and others in February 2006 QIP of INR 2.5bn 1984 Multi-State Cooperative Bank 2014 2006 Raised INR 1.86bn through IPO, issue oversubscribed 35 times QIP of INR 3.8bn Acquired "Scheduled" status from Preferential Allotment of INR 2.8bn in Aug 2007 to 1988 2017 2007 Reserve Bank of India Opened 300th Branch Al Bateen, TATA Capital and others Conversion to Development Credit Bank Limited. QIP of INR 0.81bn Opened 400th Branch 1995 2009 2022 Secured Foreign Exchange License & became an Authorized Dealer 2004 Classified as a "New Generation 2012 QIP of INR 0.94bn and Preferential Private Sector Bank" by the RBI Allotment of INR 1.39bn

# **MSME/SME Opportunity**



MSMEs play a pivotal role in the economic and social development of the country



Robust Indian economy, MSMEs target market size and DCB Bank's knowledge, experience, capability, products and increasing branch foot print has the potential to create a large and meaningful Balance Sheet size above one lakh crores in the foreseeable future



Number of working enterprises – 64 million, Employment – 111 million



Urban 49%, Rural – 51%



Manufacturing- 31%, Trade – 36%, Other services – 33%



Sole proprietor – 96%



MSME contributes 30% to GDP and 48% to merchandise exports



79% of Indian workforce in self employed\*

\*DNA Survey June 2013

# **Business Strategy**



01

Target self-employed, MSME/SME, Retail segment 02

Create a diversified, secured and granular portfolio

03

Limit Corporate, unsecured and lumpy exposures 04

Focus on retail Mortgages\*, MSME/SME, Tractor Finance, KCC, Gold Loans, Construction Finance, TReDS and Co-lending 05

Rely mainly on Retail Deposits (CASA, Term Deposits). Limit dependency on bulk deposits. Use long term refinance options (SIDBI, NABARD and NHB) 06

Target Tier 2 to Tier 6 locations

07

Continuously strengthen credit (underwriting, collections, recoveries, portfolio monitoring and analytics)

08

Invest continuously in digital agenda to improve frontline and customer experience 09

Generate steady granular Fee Income through bancassurance, mutual funds, trade, remittances, foreign exchange and cash management 10

Continuously improve Liquidity management, Cost productivity, Operational Risks and HR processes 11

Form strategic alliances to enhance products, segments and distribution 12

Partner with select "start-up" companies to participate in 'new age' technologies

# **Wide Range of Products**



### **Retail Banking**



### **Deposit Products**

- Current and Savings (CASA)
- · NRI Deposits
- Recurring Deposits
- · Term Deposits
- Lockers



#### **Cards**

- ATM Card
- Debit Card



### **Payments**

- Bill / Utility Payments
- IMPS, RTGS, NEFT, UPI
- Remittances
- Tax Payments
- · Visa Money Transfer
- POS Terminals



### **Advances – Focus on Secured Lending**

- Home Loans
- Loan Against Property (LAP)
- Auto Loan\*
- Co-Lending
- Commercial Vehicle\*
- Construction Equipment\*
- Construction Finance
- Dealer Trade Advance

- · Kisan Credit Card
- Gold Loan
- Tractor Loans
- · Retail Microfinance
- · Term Loan to MFIs
- TREDs
- ODTD
- School Finance (New)



### **Third Party Distribution**

- · Life Insurance.
- · General Insurance
- Health Insurance
- Mutual Funds

### SME, Corporate Banking, NBFCs, Co-operative Banks



### **Corporate Banking**

- Current Account
- Trade Current Account
- Foreign Exchange
- Guarantees
- Import/ Export
- Letters of Credit
- Supply Chain
- Term Loans
- Bills Collection
- Invoice Discounting



### **Capital Management**

- Working Capital
- · Cash Management

# **Way Forward**

# DCB BANK

# Balance Sheet (Deposits + Advances)



- Balance Sheet as at 30-Sep-22:
   INR 46,782 crores
- Advances of INR 31,291 crores with a focused approach towards secured lending

### **Margins**



- Diversified portfolio with focus on robust yields resulting in healthy/ steady NIMs
- NIM of 3.88% for Q2FY23

# Asset Quality & Credit Costs



- Gross NPA at 3.89% and Net NPA at 1.54%
- Provision Coverage Ratio at 72.83%
- Credit cost at 0.27%

# Cost to Average Assets / Cost to Income Ratio



- Cost to Average Assets at 2.83%
- Cost to Income at 64.23%
- Headcount at 9,443 and branch network at 410

### **Key Ratios**



- Return on Assets at 0.97%
- Return on Equity at 11.47%

### Aim to double the Balance Sheet size in three to four years

- Mortgages (Home Loan + LAP),
   MSME/SME, Gold Loan, Co-lending,
   AIB, Construction Finance expected to lead the growth
- Aim to retain 365 bps to 375 bps
- Improving CASA, diversified
   Advances portfolio, achieving Agri
   PSL and containing NPAs
- Target GNPA below 2.50% and NNPA of 1.50%. Further improve the PCR.
- Target steady credit costs of 45 bps to 55 bps to Average Assets
- Maintain margin of safety
   (Operating Profit / Provisions of 3 to 4 times)

- Target Cost to Income Ratio of 55% or below in 4 to 5 quarters
- Target Cost to Average Assets of 2.40%

### Return on Assets (ROA)

- Achieve 1% or above in near term
- Expect to improve Fee Income and Cost to Average Assets

#### Return on Equity (ROE)

- Achieve closer to 14% in near term
- Capital efficiency and improving profitability have the potential to deliver healthy RoEs

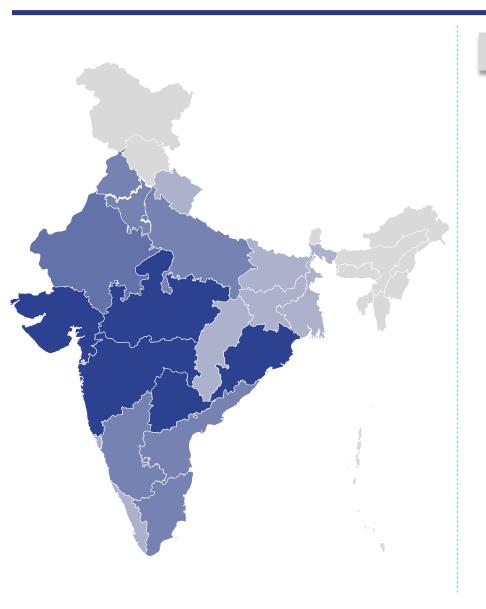
Outlook & Way Forward

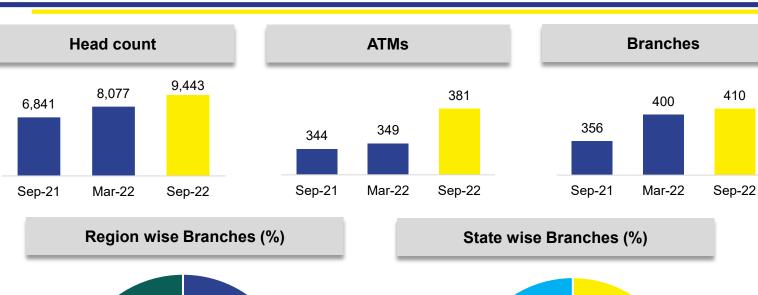
The Story

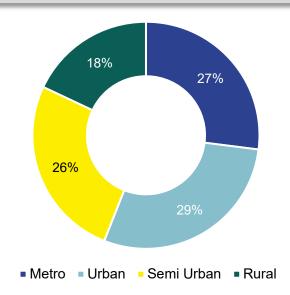


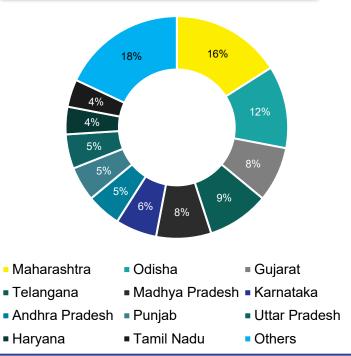
# **Well Penetrated Distribution Network**











Note: Map not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

# **Digital Engagement / Technology Innovation**



### **Mobile Applications**

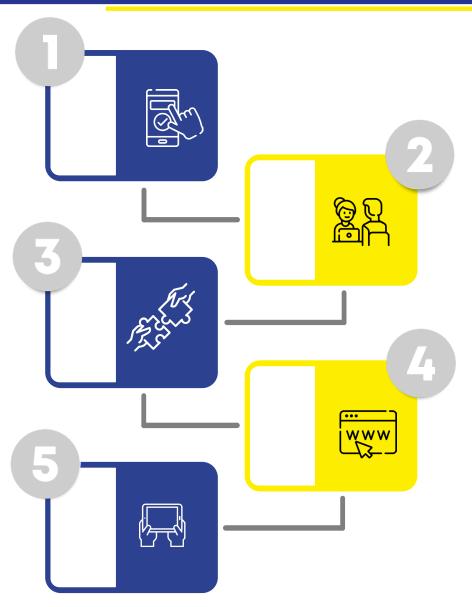
- Mobile Banking for multilingual Retail customers
- Mobile App for Gold Loan customers
- Zippi + paperless and digital onboarding journey for new customers
- WhatsApp Banking
- SMS Banking and Missed Call services

#### **Alliances**

- Bank is digitally acquiring NTB customers in partnership with Niyo.
- TReDS platform for Trade Receivables and Invoice Discounting. Portfolio growth of 4.6 times Y-o-Y.
- · Co-lending- Three partnerships are active

### **Customer Friendly Onboarding Process**

- Paperless onboarding process with e-KYC/ Video KYC
- Fully digitized end to end customer onboarding product (CUBE).
- Self Service KIOSKs at branches



### **Technology Adoption**

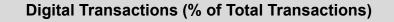
- Blockchain adopted 'Blockchain' for use cases such as multi authentication for ATM management
- AR/ VR banking AR implementation for use cases as branch locator
- API Banking 180+ services in API sandbox
- Social Command Center for customer servicing and marketing

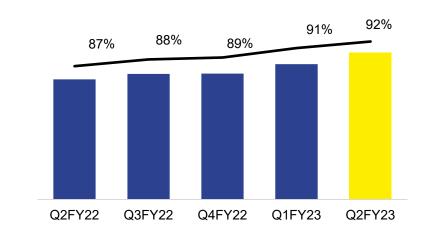
#### Web Applications

- Internet Banking for both Retail and Corporate customers – functionality across deposit products, payment services and others
- DCB Remit flagship product for foreign exchange remittance
- DCB EazyBee reimagined and simplified user journey for Mutual Fund investments
- NRI Online platform NRI customer onboarding platform

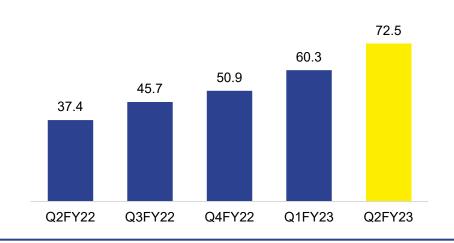
# **Leading to Enhanced Digital Footprint**



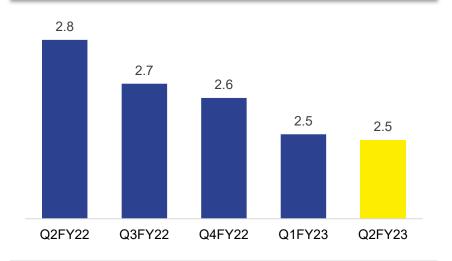




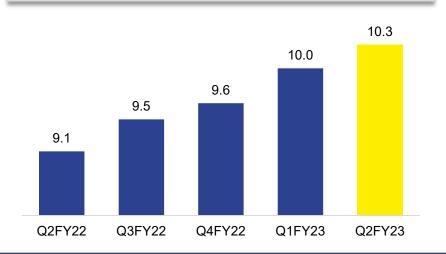
### **UPI Transactions (In Lakhs)**



### **Personal Internet Banking Transactions (In Lakhs)**



### **Mobile Banking Transactions (In Lakhs)**





# **Eminent Board of Directors**



#### Amyn Jassani

Independent Director

A Fellow of the Institute of Chartered Accountants with more than 25 years of experience, mainly with the big four accounting firms. He is also a member of the Institute of Company Secretaries of India and has passed the Certified Information System Auditor's (CISA) examination

#### **Igbal Khan**

Non-Independent Director

A Partner at Shardul Amarchand Mangaldas & Co. and member of the Private Equity and Mergers and Acquisitions Practice Group. He completed his J.D. from Columbia Law School, & LL.B. from London School of Economics and Political Science

### Rupa Devi Singh

Independent Director

A Founder, Managing Director & CEO of Power Exchange India Ltd (PXIL). She holds a Post- Graduate in Law from the University of Delhi & holds CAIIB

#### Somasundaram PR

Independent Director

A Fellow of the Institute of Chartered Accountants of India with over 30 years' experience across Unilever Group companies in India and abroad, Standard Chartered Bank and others. Currently he is the Managing Director of World Gold Council in India.

#### **Ashok Barat**

Independent Director

A Fellow of the ICAI and of the ICSI, Associate of the Institute of Chartered Accountants of England & Wales and CPA, Australia. He held senior leadership positions in various Indian and multinational organizations, both in India and overseas. He is on the Board of several other companies and advises businesses on various strategies.

#### Murali M Natrajan

Managing Director & CEO

A Fellow of the Institute of Chartered Accountant, he is the Managing Director & Chief Executive Officer of the Bank since April 2009 and has 38 years global experience in financial services in Standard Chartered Bank, Citibank and American Express.

#### **Shabbir Merchant**

Independent Director

A Masters in Personal Management with more than 30 years of experience. He is the founder of Valulead Consulting, a boutique consulting firm.

#### **Tarun Balram**

Independent Director

A senior banker with almost 30 years of experience with HSBC in the Corporate and Institutional banking domain. He worked in various capacities including Managing Director and Head India - Corporate & Institutional Banking, covering HSBC's Corporate & Financial Sector Clients (local and multi-national).

#### Farokh Subedar

Independent Director

A Member of The Institute of Chartered Accountants of India and The Institute of Company Secretaries of India. He has vast experience in the areas of business management, finance, taxation, law, risk management and accounts. He has been also functioned as the Chief Financial Officer and Company Secretary of Tata Sons.

### Rafiq Somani

Independent Director

A Master in Marketing Management with 30 years of experience in the field of Information Technology. He is currently working as the Area Vice President at ANSYS Inc.

#### **Shaffig Dharamshi**

Non-Independent Director

An M.Sc. Graduate in Economics with specialization in Risk Management. He is currently working with Aga Khan Fund for Economic Development (AKFED) as Head of Banking.

### Thiyagarajan Kumar

Independent Director

A business leader with over 36 years of experience with Hindustan Lever/ Unilever & the Times Group, in the finance, commercial, governance, audit/ assurance functions. He serves in an active leadership role in the Times Group as Director, Management Assurance Services.

# **Experienced Team of Professionals**



#### **Abhijeet Roy**

#### Designation: Head - Admin Projects Properties & Procurement

Years of Experience: 23+

#### **Abhijit Bose**

- Designation: Chief Credit Officer
- Years of Experience: 31+

#### **Ajay Mathur**

- Designation: Head Collections & Commercial Vehicles
- · Years of Experience: 29+

#### **Ajit Kumar Singh**

- Designation: Head Treasury & FIG Business
- · Years of Experience: 29+

#### Bappa Roy

- Designation: Product Head -Banking, Insurance & Investments
- Years of Experience: 30+

#### **Damodar Agarwal**

- Designation: Head Strategic Initiatives & Alternate Channels
- Years of Experience: 26+

#### Gauray Mehta

- Designation: Head Marketing, PR . Corporate Communication. CSR
- · Years of Experience: 27+

### Meghana Rao

- Designation: Head Branch Operations
- Years of Experience: 21+

#### J. K Vishwanath

- Designation: Head Corporate & SME Banking
- · Years of Experience: 28+

### **Kamala Kant Pandey**

- Designation: Head Channel Sales & Emerging Markets
- Years of Experience: 27+

#### Krishna Ramasankaran

- Designation: Head Credit Retail & SME
- · Years of Experience: 26+

### Manoj Joshi

- Designation: Chief Compliance Officer and Chief Internal Viailance
- Years of Experience: 27+

#### Murali Rao

- Designation: Chief Technology Officer
- Years of Experience: 21+

#### Murali M. Natrajan

- Designation: MD & CEO
- · Years of Experience: 38+

#### Narendranath Mishra

- Designation: Head Agri & Inclusive Banking
- Years of Experience: 22+

#### N C Kaushal

- Designation: Head Digital Banking
- Years of Experience: 30+

### Pankai Sood

- Designation: Head Retail Branch Bankina
- Years of Experience: 25+

#### **Praveen Kutty**

- Designation: Head Retail Banking
- Years of Experience: 31+

#### R. Venkattesh

- Designation: Head Operations. Technology, Human Resource and
- Years of Experience: 31+

#### **Ravi Kumar**

- Designation: *Head Operations* and Key Projects
- Years of Experience: 26+

#### Rubi Chaturvedi

- Designation: Company Secretary
- Years of Experience: 15+

#### Satish Gundewar

- Designation: Chief Financial Officer
- Years of Experience: 26+

### Sridhar Seshadri

- Designation: Chief Risk Officer
- Years of Experience: 38+

#### Sukesh Bhowal

- Designation: Head Mortgages, Gold Loan & Personal Loan
- Years of Experience: 26+

#### Sumit Manchanda

- Designation: Head Credit
- Years of Experience: 21+

#### T P Anuradha

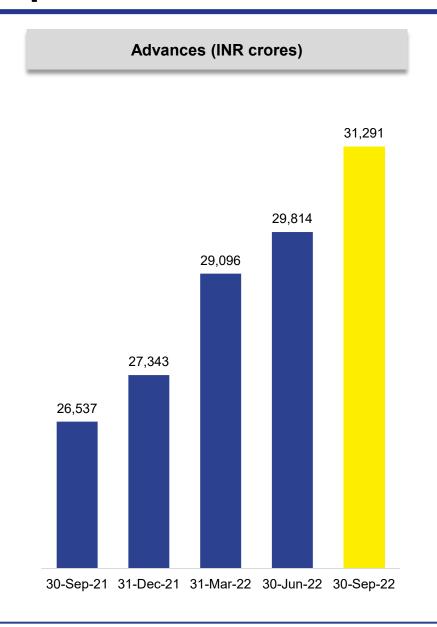
- Designation: Chief Internal Auditor
- Years of Experience: 22+

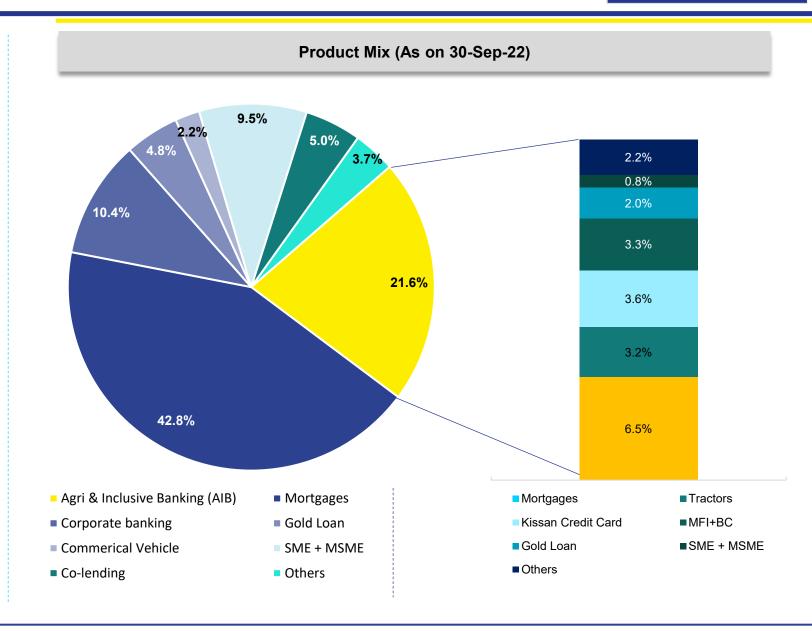




# **Update on Advances**

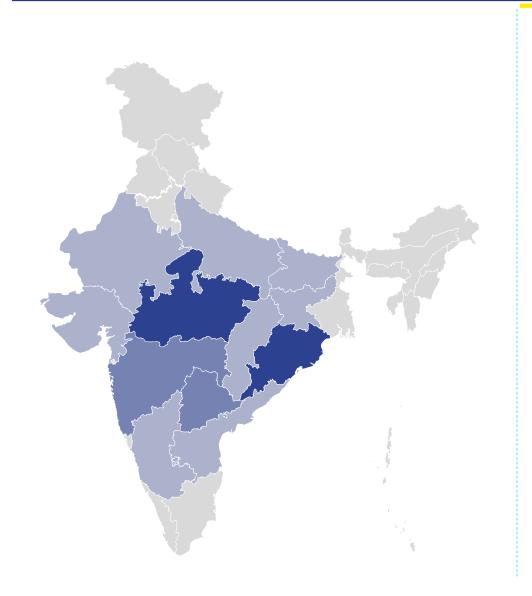


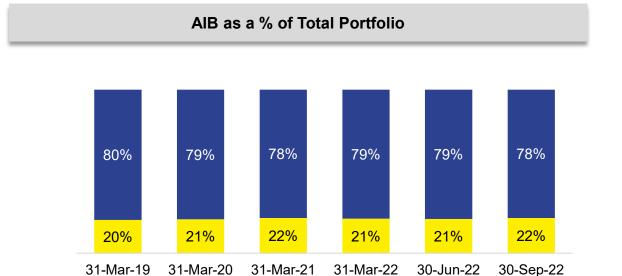




# Agri & Inclusive Banking (AIB) – A Bank Within a Bank







Others

- AIB Manages 181 Branches
- AIB's main mandate is financial inclusion and coordinate achievement of PSL + Agri targets

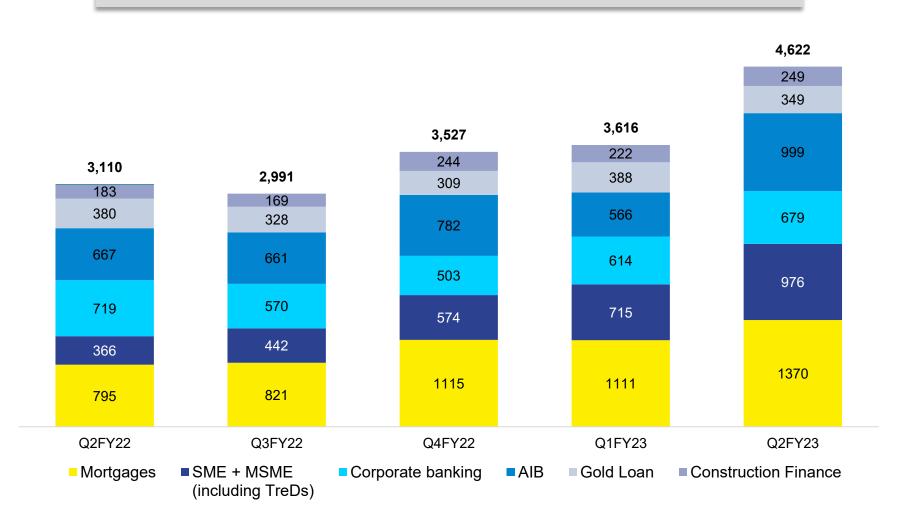
AIB

 AIB's main products are KCC, Gold Loans, Tractor Finance and MFI. However, AIB uses its branch network to source all retail products

Note: Map not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

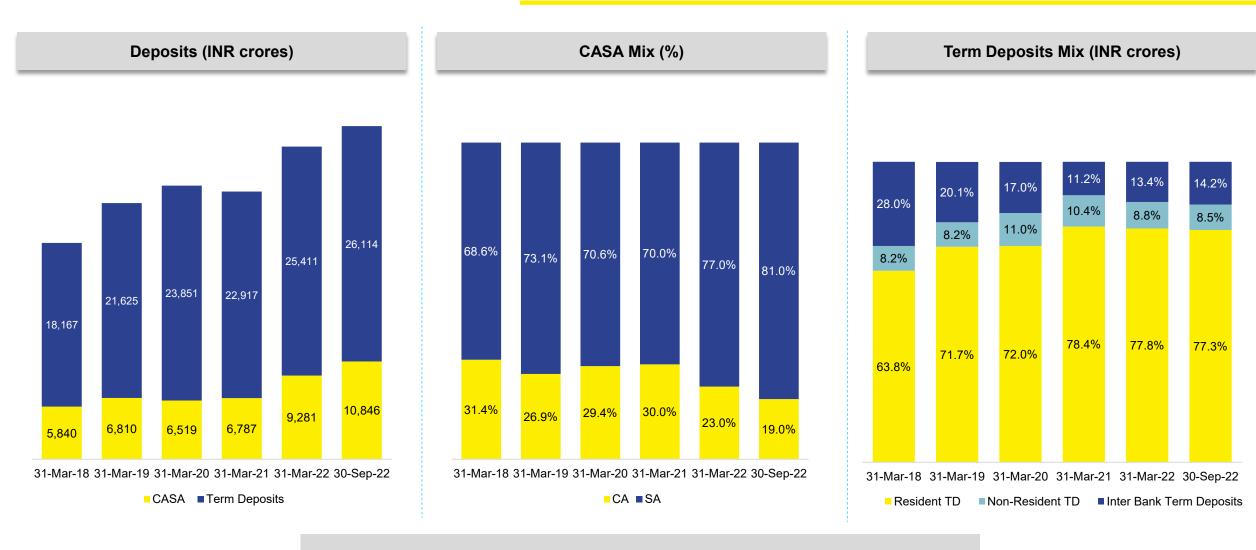


### **Product wise Disbursement Trends (INR crores)**



# **Deposit Profile**



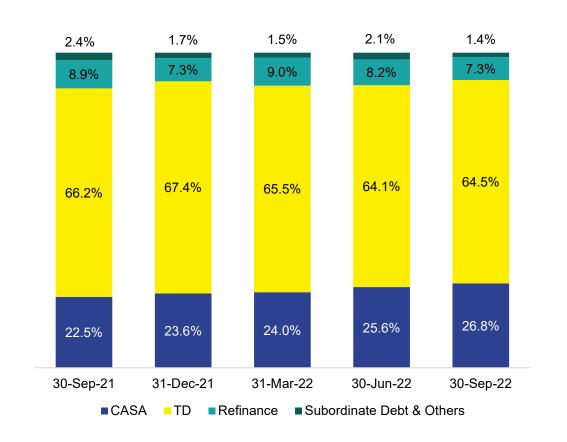


Top 20 deposits contribute 6.88% of the Total Deposits

# **Funding Mix**



### **Funding Mix (INR crores)**

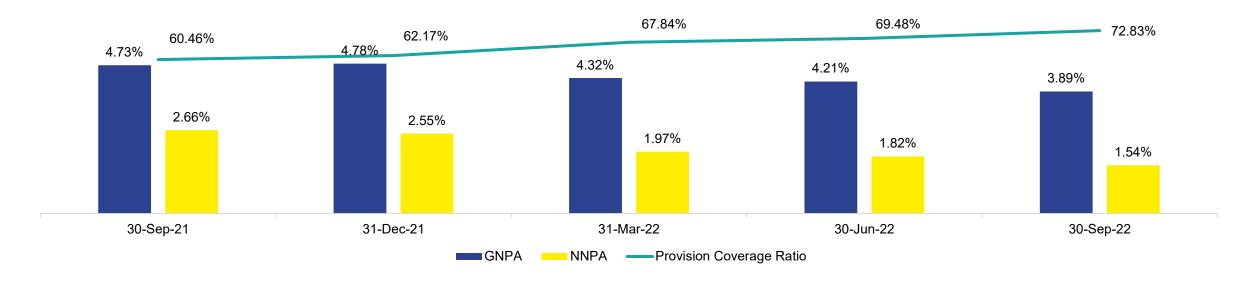


### **Credit Rating**

Instruments	CRISIL	ICRA
Long Term – Subordinated Debt	AA-/Stable	A+Stable
Certificates of Deposits	A1+	-
Short – Term Fixed Deposits	A1+	A1+

# **Asset Quality**





Gross NPA Movement (INR Crores)	30-Sep-21	31-Dec-21	31-Mar-22	30-Jun-22	30-Sep-22
Opening Balance (A)	1,269	1,285	1,340	1,290	1,288
(+) Fresh Slippages	414	457	376	564	453
(+) Addition to Existing NPAs	2	1	2	7	2
Sub-Total (B)	416	458	378	571	455
(-) Recoveries	94	185	162	137	139
(-) Upgrades	303	217	264	433	314
Sub-Total (C)	397	402	426	570	453
(-) Write Offs / Sacrifice (D)	3	1	2	3	41
Closing Balance (A+B-C-D)	1,285	1,340	1,290	1,288	1,249

Product wise Gross NPA (INR Crores)	30-Sep-21	31-Dec-21	31-Mar-22	30-Jun-22	30-Sep-22
Mortgages	448	385	342	331	295
SME+MSME	137	120	138	149	148
Corporate	83	102	101	101	204
AIB	259	300	292	317	297
Gold Loans*	53	137	133	106	41
Commercial Vehicle	245	236	226	230	218
Others	60	60	58	54	46
Total	1,285	1,340	1,290	1,288	1,249

<sup>\*</sup>Includes Co-Lending

# **Restructured Advances**



	31-Mar-2022		31-Mar-2022 30-Jun-2022		30-Jun-2022			30-Sep-2022	
(INR crores)	Restructured	Provision	Net outstanding	Restructured	Provision	Net outstanding	Restructured	Provision	Net outstanding
Standard	2,156	287	1,869	2,094	278	1,816	1,971	265	1,707
NPA	273	137	136	288	147	141	307	161	146
Total	2,429	424	2,005	2,382	425	1,957	2,278	426	1,853

- By March 2023 restructured advances under moratorium expected to be below INR 400 crores of which ~56% will be Home Loans and ~42% to be Business loan or LAP.
- Every month some part of the restructured advances under moratorium are becoming a part of billed portfolio.

# **Collection Efficiency**

### Collection Efficiency (%) - Bucket 0

Portfolio	Jan-20	Mar-22	Jun-22	Jul-22	Aug-22	Sep-22
Business Loans (LAP)	98.9%	97.7%	98.3%	97.6%	98.9%	98.2%
Home Loans	99.2%	99.0%	99.1%	98.5%	97.7%	98.8%
CV Loans	96.0%	85.1%	93.8%	90.5%	89.1%	93.6%

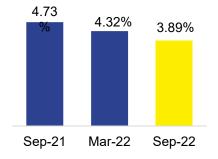
### Collection Efficiency Overall (Including delinquent and restructured book) %

Portfolio	Jan-20	Mar-22	Jun-22	Jul-22	Aug-22	Sep-22
Business Loans (LAP)	97.5%	96.7%	97.0%	96.6%	97.3%	96.7%
Home Loans	98.5%	98.5%	98.4%	98.0%	97.9%	98.1%
CV Loans	92.1%	85.2%	88.6%	86.3%	86.1%	89.4%

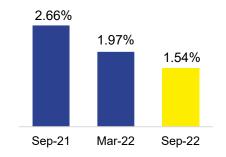
# **Key Credit Metrics**



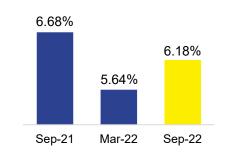
Gross NPA (%)



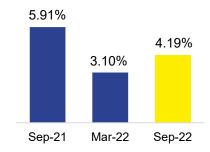
Net NPA (%)



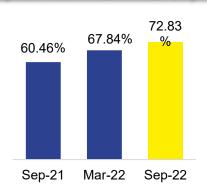
Slippages (%)



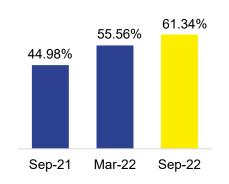
Slippages (excl. Gold Loan) (%)



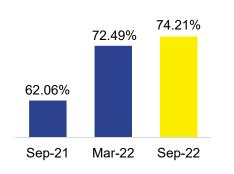
PCR (Incl. Technical write- off)



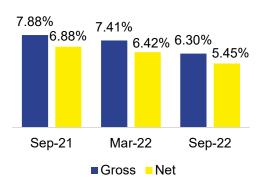
PCR (excl. Technical write- off)



PCR (excl. Gold Loans)



Standard restructured Advances (%)\*



# **Provisions – Balance Sheet**



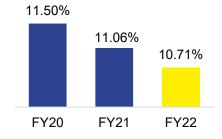
(INR crores)	30-Sep-2021	31-Mar-2022	30-Sep-2022
Provision for Gross NPA	463	595	637
Floating Provision	115	122	129
Sub-total (A)	578	717	766
Specific Standard Asset Provision	24	29	19
Contingency provision on Restructured and Stressed Accounts	78	70	59
Restructured Standard Assets	265	287	265
Sub-total (B)	368	387	343
Standard Asset Provisions	84	94	104
Sub-total (C)	84	94	104
Total (A+B+C)	1,029	1,198	1,213

(INR crores)	30-Sep-2021	31-Mar-2022	30-Sep-2022
Performing Advances (A)	25,866	28,561	30,846
Provisions excluding NPA Provision (B)	567	603	576
Provision as a percentage of Performing Advances (B/A)	2.19%	2.11%	1.87%

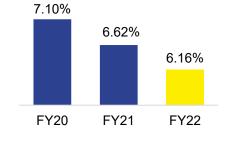
# **Key Ratios (Y-o-Y)**



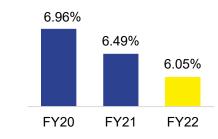
Yield on Advances (%)



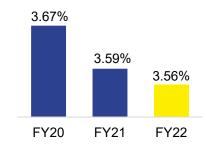
**Cost of Funds** 



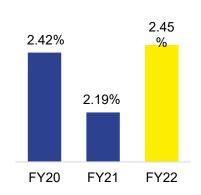
**Cost of Deposits** 



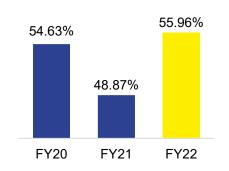
**Net Interest Margins** 



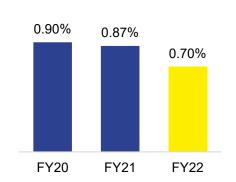
**Cost to Average Assets** 



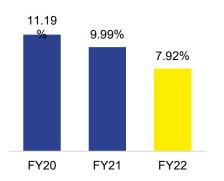
**Cost to Income Ratio** 



Return on Assets



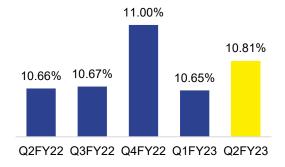
**Return on Equity** 



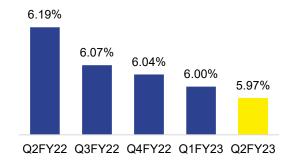
# **Key Ratios (Q-o-Q)**



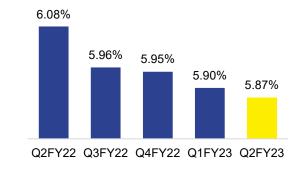




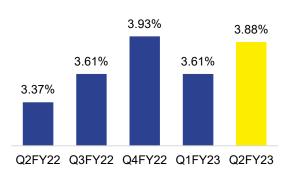
**Cost of Funds** 



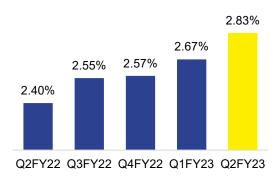
**Cost of Deposits** 



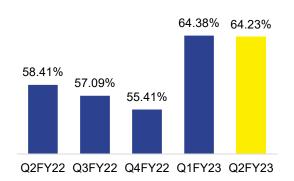
**Net Interest Margins** 



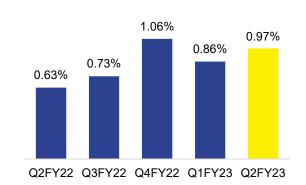
**Cost to Average Assets** 



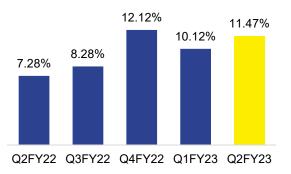
**Cost to Income Ratio** 



Return on Assets

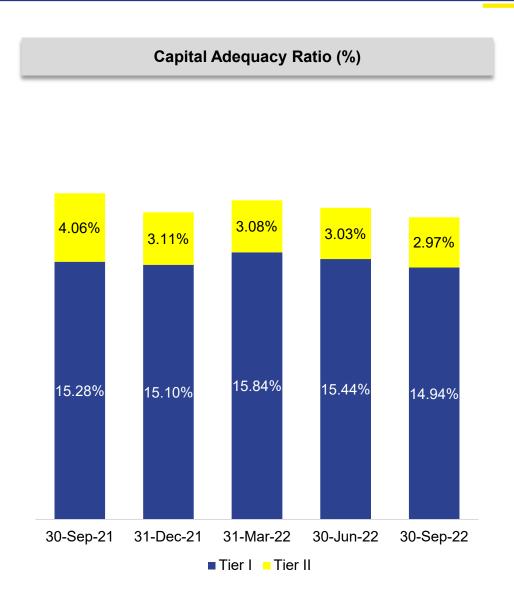


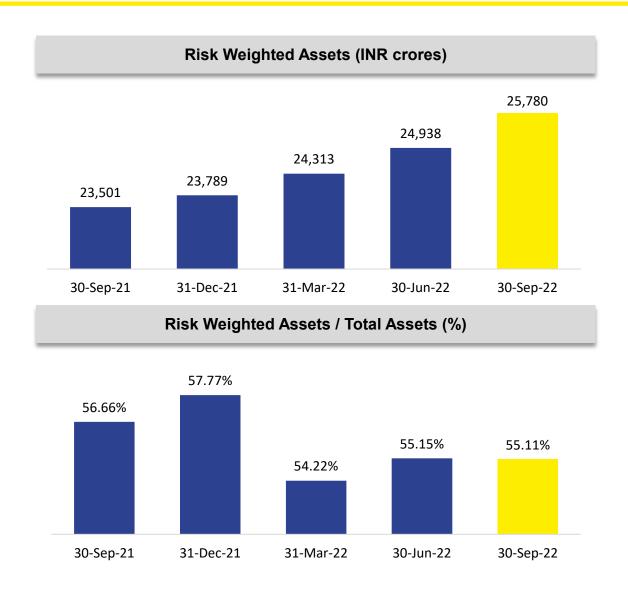
**Return on Equity** 



# **Capital Adequacy Ratio**



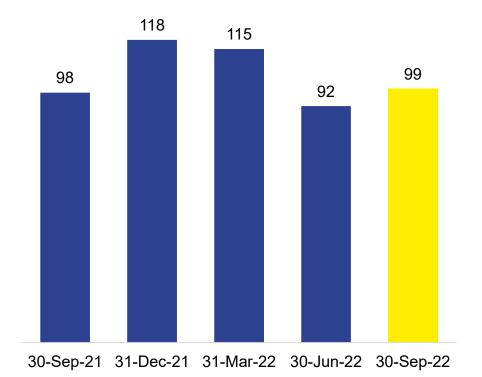




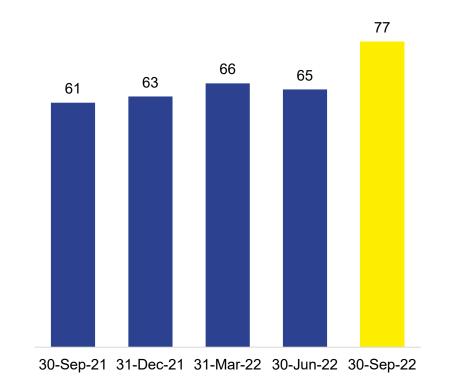
# **Consistent Growth in Fee Income**



### Non-Interest Income (INR crores)



### **Core Fee Income (INR crores)**







## **Profit & Loss Statement – Q2FY2023**



(INR crores)	Q2FY2023	Q2FY2022	Y-o-Y	Q1FY2023	Q-o-Q	FY2022
Interest Income	1,000	869		949		3,513
Interest Expense	589	546		575		2,155
Net Interest Income	411	323	+27%	374	+10%	1,358
Other Income	99	98		92		452
Total Income	510	421	+21%	466	+9%	1,810
Operating Expenses	327	246		300		1,013
Employee Expenses	171	132		155		539
Other Expenses	156	114		145		474
Operating Profit	183	175	+4%	166	+10%	797
Provisions and Contingencies	31	86		35		407
Net Profit Before Tax	152	89	+71%	131	+16%	390
Tax	40	24		34		102
Profit After Tax	112	65	+73%	97	+16%	288

## **Profit & Loss Statement – H1FY2023**



(INR crores)	H1FY2023	H1FY2022	Y-o-Y
Interest Income	1,949	1,715	
Interest Expense	1,164	1,083	
Net Interest Income	785	632	+24%
Other Income	192	219	
Total Income	977	851	+15%
Operating Expenses	628	474	
Employee Expenses	327	255	
Other Expenses	301	219	
Operating Profit	349	377	-8%
Provisions and Contingencies	66	243	
Net Profit Before Tax	283	134	+110%
Tax	73	35	
Profit After Tax	210	99	+112%

# **Balance Sheet - as at September 30, 2022**



(INR crores)	30-Sep-22	31-Mar-22	30-Sep-21
Capital & Liabilities			
Shareholders Equity	4,230	4,049	3,858
Deposits	36,960	34,692	31,769
Borrowings	3,515	4,082	4,042
Other Liabilities and Provisions	2,077	1,970	1,806
Total	46,782	44,793	41,475

(INR crores)	30-Sep-22	31-Mar-22	30-Sep-21
Assets			
Cash, Interbank etc.	2,334	4,091	3,839
Investments	10,473	9,051	8,626
Advances	31,291	29,096	26,537
Fixed Assets	680	661	573
Other Assets	2,004	1,894	1,900
Total	46,782	44,793	41,475

## **Historical Profit & Loss Statement**



(INR crores)	FY2019	FY2020	FY2021	FY2022
Interest Income	3,041	3,537	3,458	3,513
Interest Expense	1,892	2,272	2,171	2,155
Net Interest Income	1,149	1,265	1,287	1,358
Other Income	344	388	445	452
Total Income	1,493	1,653	1,732	1,810
Operating Expenses	853	903	847	1,013
Employee Expenses	434	459	434	539
Other Expenses	419	444	413	474
Operating Profit	640	750	885	797
Provisions and Contingencies	133	258	432	407
Net Profit Before Tax	507	492	453	390
Tax	182	154	117	102
Profit After Tax	325	338	336	288

## **Historical Balance Sheet**



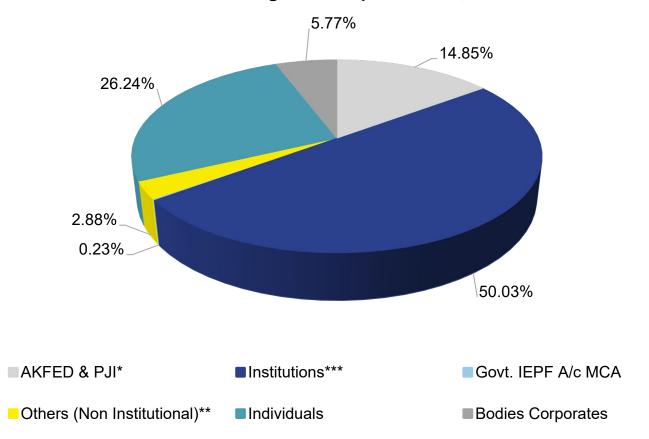
(INR crores)	31-Mar-19	31-Mar-20	31-Mar-21	31-Mar-22
Capital & Liabilities				
Shareholders Equity	3,116	3,422	3,759	4,049
Deposits	28,435	30,370	29,704	34,692
Borrowings	2,723	3,408	4,482	4,082
Other Liabilities and Provisions	1,518	1,305	1,657	1,970
Total	35,792	38,505	39,602	44,793

(INR crores)	31-Mar-19	31-Mar-20	31-Mar-21	31-Mar-22
Assets				
Cash, Interbank etc.	2,793	3,546	3,039	4,091
Investments	7,844	7,742	8,414	9,051
Advances	23,568	25,345	25,737	29,096
Fixed Assets	526	546	569	661
Other Assets	1,061	1,326	1,843	1,894
Total	35,792	38,505	39,602	44,793

# **Shareholding Pattern**



#### Shareholding as on September 30, 2022



#### **Equity Shares as on September 30, 2022 – 311,159,613 shares**

Key Non Promoter Shareholders	%
DSP Small Cap Fund	4.79
Tata Mutual Fund*	4.63
HDFC Small Cap Fund	4.43
India Advantage Fund S4 I	4.01
ICICI Prudential Mutual Fund*	3.80
Franklin India Smaller Companies Fund	3.36
Oman India Joint Investment Fund II	2.96
Steinberg India Emerging Opportunities Fund Limited	2.89
Canara Robeco Small Cap Fund	1.62
Aditya Birla Sun Life Mutual Fund*	1.23
UTI Mutual Fund*	1.06

<sup>\*</sup>Held under various schemes/ funds/ entities.

- DCB Bank is promoted by the Aga Khan Fund for Economic Development (AKFED)
- AKFED is an international agency dedicated to promoting entrepreneurship and building economically sound companies
- AKFED operates as a network of affiliates with more than 90 separate project companies employing over 47,000 people.
- AKFED is active in the developing countries

<sup>\*</sup>AKFED: Aga Khan Fund for Economic Development & PJI: Platinum Jubilee Investment Ltd.

<sup>\*\*</sup>Includes Clearing Members (0.06%), Non-Resident Indians (1.59%), Trusts (0.0082%), Unclaimed shares (0.45%) & Directors & their relatives (0.77%)

<sup>\*\*\*</sup>Institutions includes 12.51% held by FII & FPI

## **ESG** Initiatives





#### Environment

- Tree plantation to increase urban & rural green cover, biodiversity & sustainable livelihood: 1,77,780 trees
- Oxygen produced by trees: 20,960 metric tonnes
- Reduction of carbon from the atmosphere:
   4.444 metric tonnes
- Rainwater harvested for sustainable livelihood: 1,30,44,93,932 liters
- Positive impact for marginal & small farmers: 2,054 acres
- Revival of village water bodies & ponds: 4,75,205 sq. ft.
- Waste recycled promoting circular economy: **251 metric tonnes**
- Methane greenhouse gas reduction: 39 metric tonnes
- Household biogas produced: 66 metric tonnes



#### Social

- Sustainable livelihood created & lives impacted (Cuttack district, Odisha):
   1,11,729 individuals
- Promoting coastal ecosystem-based livelihoods via bee keeping for communities near mangroves in Uttara Kannada district, Karnataka: 2,500 direct & indirect beneficiaries
- Household biogas plants for economically vulnerable rural families: 500 individuals as direct & indirect beneficiaries
- Project Jal Sanrakshan sustainable livelihood- & water harvesting Aurangabad district, Maharashtra: 7,778 direct & indirect beneficiaries
- Project Jal Vikas, sustainable livelihood and water harvesting for rural households
   Morena, Madhya Pradesh: 3,047 direct & indirect beneficiaries



#### Governance

- The Board of Directors comprise executive and non-executive directors
- 75% of the Board consist of independent directors which includes one woman independent director
- The Board of Directors meets at least 6 times in a year
- Most Board Committees consist of majority of independent directors

# **Digital Initiatives**





# **New features added to DCB Mobile Banking App**

- Save and manage favourite transactions
- EMI calculator for loans
- Event based & personalised notifications
- Multilingual with 9 Indian language options

## **Digital Initiatives**





#### DCB Zippi+

Paperless & fully digital Savings Account & Fixed Deposits account opening experience.

#### A range of deposit options made available:

- DCB Premium Savings, DCB Privilege & DCB Classic Savings Bank, accounts
- DCB Fixed Deposit options with tenor up to 10 years

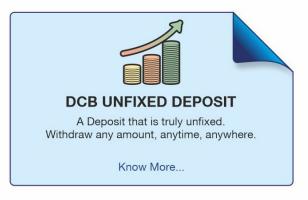


#### **Automation of Group Personal Accident (GPA) Policy Daily Issuance**

#### Benefits:

- Enhanced customer experience & vast improvement in the turn around time for the Bank.
- Insurance policy & coverage commences the next business day
- Minimum manual intervention in the back of house process with due diligence







## **Digital Initiatives**





#### Digital Initiative Intelligent Interactive Voice Response (IVR)

Interactive voice response (IVR) technology offers customers self-service options through the use of DTMF (such as landline or mobile phone dialpad keys) tones input. In addition to identification and segmentation of the callers, it also facilitates the routing of customer calls to the most appropriate customer care/ service resource at the Bank's Customer Care centre.

#### **Benefits**

- Preference for calls based on the customer's requirement e.g., a customer call for a debit card emergency will be allocated to a customer care resource with the appropriate subject matter expertise.
- Based on the registered mobile number, the system will identify the customer and, accordingly, the call will get transferred to the correct customer care associate.
- For calls received via non registered mobile numbers an OTP validation option for customer verification.

#### **Digital Initiative-Contactless Card issuance**

- The contactless (Tap & Pay) features enabled for DCB Visa Debit Cards.
- DCB Debit Contactless Visa cards is accepted by leading merchants in India.



### **CSR** Initiatives







Restoration of 6
Water Harvest
Structures (WHS)







Jal Sanrakshan, 29.7 crore litres of water harvesting potential created









Plantation of 25,000 Plants (Mumbai)







Sustainable
Livelihood for
200 Women Self
Help Groups







Miyawaki Urban Plantation of 90,000+ trees (Delhi, Pune & Mumbai)

#### **We Contribute Towards**



Water



Waste Management



Recycling



**Disaster Relief** 



**Renewable Energy** 



Preserve Historical Sites



Support Tech Incubators

### **Awards & Accolades**





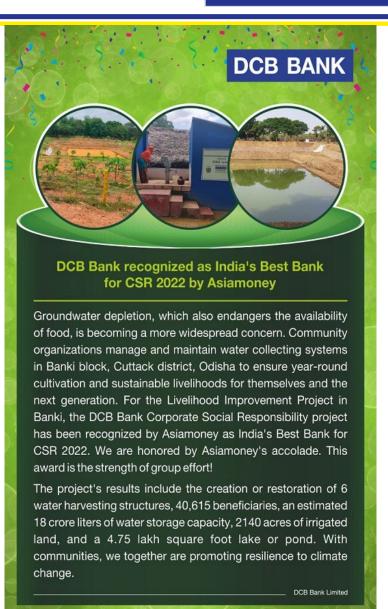
# India's Best Bank for CSR 2022 by Asiamoney

Livelihood Improvement Project (LIP) through Integrated Watershed Management in Banki, Odisha. Project impact for 40,165 beneficiaries

#### **ACEF Award**

# ACEF ASIAN LEADERS AWARDS FOR BRANDING, MARKETING AND CSR FOR 2022

Livelihood Improvement Project (LIP) through Integrated Watershed Management in Banki, Odisha Water conservation, and restoration is awarded the Gold in Best Corporate-Nonprofit Partnership category.







To receive investor updates from DCB Bank Limited, write in at <a href="mailto:investorrelations@dcbbank.com">investorrelations@dcbbank.com</a>.

For more information kindly log on to : www.dcbbank.com