

October 27, 2021

To, Corporate Relationship Department BSE Limited 14th Floor, P. J. Towers, Dalal Street, Fort, <u>Mumbai-400 001</u> SCRIP CODE: 532779 To, Listing Department, National Stock Exchange of India Limited "Exchange Plaza", C – 1, Block G Bandra- Kurla Complex, Bandra (East), <u>Mumbai 400 051</u> SYMBOL: TORNTPOWER

Dear Sir/ Madam,

Re: Investor Presentation

Investor Presentation on Unaudited Consolidated Financial Results for the quarter and half year ended September 30, 2021 is enclosed for your records.

Thanking you,

Yours faithfully,

For Torrent Power Limited

abril c. Shar

Rahul Shah Company Secretary & Compliance Officer Encl: As above



CIN: L31200GJ2004PLC044068

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Torrent Power Limited



Investor Presentation Q2 FY 2021-22

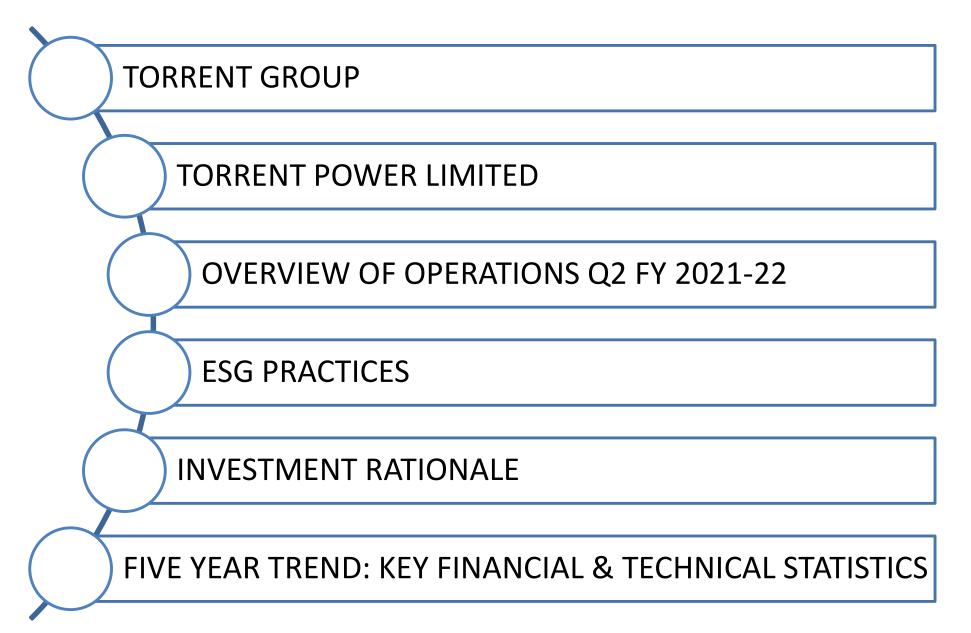


DISCLAIMER

This information may contain certain forward-looking statements/details in the current scenario, which is extremely dynamic and increasingly fraught with risks and uncertainties. Actual results, performances, achievements or sequence of events may be materially different from the views expressed herein. Investors/shareholders/public are hence cautioned not to place undue reliance on these statements/details, and are advised to conduct their own investigation and analysis of the information contained or referred to in this section before taking any action with regard to their own specific objectives. None of the companies described herein or any of their respective affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of the Materials or their contents or otherwise arising in connection with the Materials. Further, the discussion following herein reflects the perceptions on major issues as on date and the opinions expressed herein are subject to change without notice. The Company undertakes no obligation to publicly update or revise any of the information, opinions or forward-looking statements expressed in this section, consequent to new information, future events or otherwise.



PRESENTATION OUTLINE





TORRENT GROUP



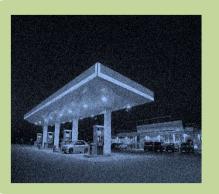
TORRENT PHARMACEUTICALS LIMITED

- A generics pharmaceutical major with strong global footprint
- Ranked in top 10 in Indian pharma market with leading position in niche therapeutic areas
- Ranked No. 1 among Indian Pharma companies in Brazil, Germany & Philippines



TORRENT POWER LIMITED

- Leading private sector Integrated Power Utility with presence across generation, transmission and distribution
- Lowest distribution losses in the country
- 24 X 7 power supply in licensed areas
- Excellent operational track record with delightful customer service



TORRENT GAS PRIVATE LIMITED

- New business vertical for City Gas Distribution business
- 13 CGD areas won in the 9th & 10th Round of Bidding by PNGRB
- 4 CGD areas acquired from incumbent players
- Capex plan of ~ ₹ 10,000 crs over next 5 years



TORRENT GROUP

Turnover \$ 2.75 Bn

Enterprise Value \$11.63 Bn



Spreading smiles Illuminating Lives

torrent



Not just healthcare... Lifecare

Turnover: \$ 1.09 Bn

Enterprise Value: \$7.51 Bn

Market Cap: \$7.01 Bn

Employees: 13,400+

Generating Trust. Distributing Opportunities.

Turnover: \$ 1.66 Bn

Enterprise Value: \$4.12 Bn

Market Cap: \$ 3.27 Bn

Employees: 7,650+

Building pan-India state-of-art city gas distribution networks in 17 GAs across 7 States

\$10.28 Bn

torren

GAS

21,750+

Employees: 700+

Market Cap

Employees





Thermal

- -2,730 MW state-of-art gas based power plants
- -362 MW of coal based plant

Solar -138 MW operational capacity over 2 locations 400 MW underdevelopment L1 for 300 MW. LOA awaited, subcurrently

iudice SPA executed for 50 MW

Wind

-649 MW operational capacity over 7 locations

-115 MW project underdevelopment

- SPA executed for 156 MW

Transmission

- 355 kms 400 kV & 128 Kms of 220 KV, double circuit lines to evacuate power from gas based plants

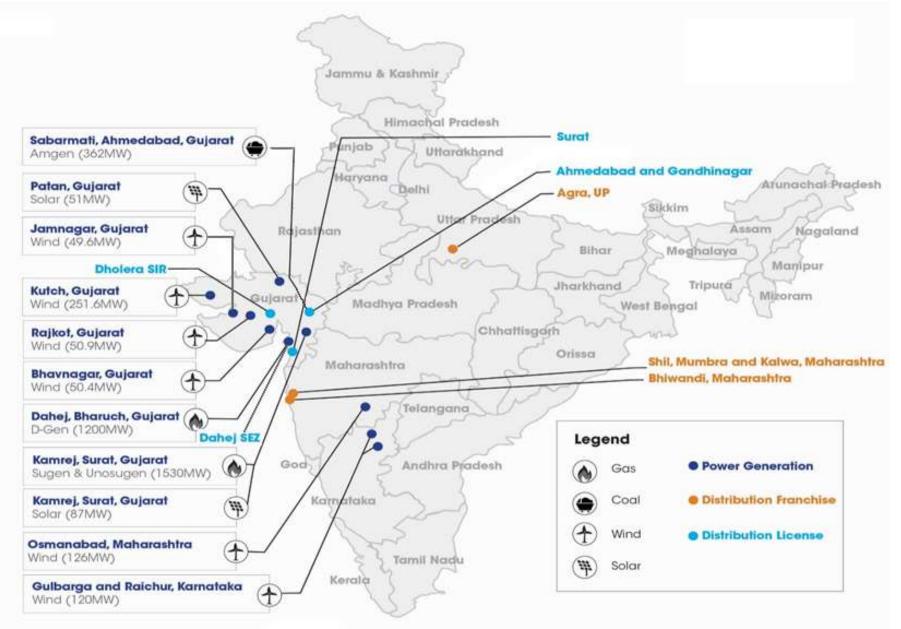
Distribution

- Licensed distribution: Ahmedabad/ Gandhinagar, Surat, Dahej SEZ & Dholera SIR

- Franchised distribution: Bhiwandi, Agra & SMK

ASSETS AT A GLANCE

torrent



GEOGRAPHICAL FOOTPRINT



PORTFOLIO OF ASSETS : THERMAL GENERATION

Particulars	Sugen	Unosugen	Dgen	Amgen	
Capacity (MW)	1147.5 (3 x 382.5)	382.5 (1 x 382.5)	1200 (3 x 400)	362 (1 x 120, 2 x 121)	
Plant Type	Gas-based CCPP	Gas-based CCPP	Gas-based CCPP	Coal Based	
Location	Near Surat, Gujarat	Near Surat, Gujarat	Near Bharuch, Gujarat	Ahmedabad, Gujarat	
COD	August - 2009	April - 2013	November - 2014	1988	
Fuel	Domestic Gas & Imported LNG	Domestic Gas & Imported LNG	Imported LNG	Domestic & Imported Coal	
ΡΡΑ	835 MW for Distribution areas of Ahmedabad / Gandhinagar & Surat, and 50 MW with MP	278 MW for Distribution areas of Ahmedabad / Gandhinagar & Surat	No tie up	Embedded generation for licensed areas of Ahmedabad / Gandhinagar	
Others	Contracted Storage-cum-F LNG, Dahej Te				



PORTFOLIO OF ASSETS : RENEWABLE GENERATION

Particulars Solar (FiT)		Wind (FiT)	Wind (TBCB)	
Capacity (MW)	138	472.5	176	
Location	Gujarat	Gujarat & Karnataka	Gujarat & Maharashtra	
COD	FY 15 to FY16	FY 12 to FY 19	FY 20	
Avg Tariff (₹/kWh)	Tariff (₹/kWh) 7.96 4.07		3.04	
ΡΡΑ	With Company's Licensed Distribution 120 MW		126 MW - MSEDCL & 50 MW - PTC (thru SECI)	
FY 21 PLF	17.61%	24.79% 25.54%		

New Projects:

a. PPA signed with GUVNL for 100 MW at tariff of ₹ 1.99/unit for 25 years. SCOD: October 2022.

b. PPA signed with TPLD for 300 MW at tariff of ₹ 2.22/unit for 25 years. SCOD: December 2022.

c. SPA executed for acquisition of 50 MW solar power project. Tariff ₹ 4.43/unit. Balance life ~22 yrs.

d. SPA executed for acquisition of 156 MW wind power project. Avg tariff ₹ 4.68/unit. Balance life ~20 yrs.

e. EPC contract executed for 115 MW SECI-V wind project. Tariff ₹ 2.76/unit. SCOD: September 2022.

f. L1 for 300 MW bid in Andhra Pradesh. LOA awaited, currently sub-judice.



PORTFOLIO OF ASSETS : LICENSED DISTRIBUTION

Particulars	Ahmedabad/ Gandhinagar	Surat	Dahej	Dholera SIR		
Licensed Area	~ 356 sq. km.	~ 52 sq. km.	~ 17 sq. km.	~ 920 sq. km.		
Peak Demand(FY21)	1,578 MW	623 MW	78 MW			
License validity	Till 2025	Till 2028	Till 2034	Till 2044		
Accolades / Highlights	21, is amonin the count➤ Substantial	distribution dergrounded; enjoy power of 99.9%, among the	Licensee at Dahej SEZ; → Minimal Distribution losses; → ~99.9% power	 Major project on DMIC, to be developed into a global manufacturing hub; New state-of-art network & a large industrial base will ensure minimal T&D losses & low cost of supply; Planning & development of an efficient distribution network is under progress; Investment of about ₹1,200 Crore is envisaged over next 10 years to cater to demand of about 425 MVA; 		

UT of Dadra & Nagar Haveli (DNH) and Daman & Diu (DD): Emerged as the successful bidder for 51% stake in licensed distribution operations in the UT of DNH and DD. LOA awaited, currently sub-judice.



PORTFOLIO OF ASSETS : FRANCHISED DISTRIBUTION

Particulars	Bhiwandi	Agra	Shil, Mumbra, Kalwa (SMK)		
Licensed Area	~ 721 sq. km.	~ 221 sq. km.	~65 sq. Km.		
Peak Demand (FY21)	574 MVA	449 MVA	126 MVA		
License validity	25 th Jan 2027	31 st March 2030	29 th Feb 2040		
Accolades / Highlights	 Country's first unique PPP distribution franchisee agreement with MSEDCL, now adopted as a standard model for distribution reforms in the country Reduction in AT&C losses from 58% at the time of takeover to 16.22% in FY 21. Reliable power supply & improved customer services 	 losses from 58.77% at the time of takeover to 13.50% in FY 21. Reliable power supply & improved customer services 	over w.e.f 1st Mar 20 under a competitive bidding process; ≻ ~₹300 Crs of capex		



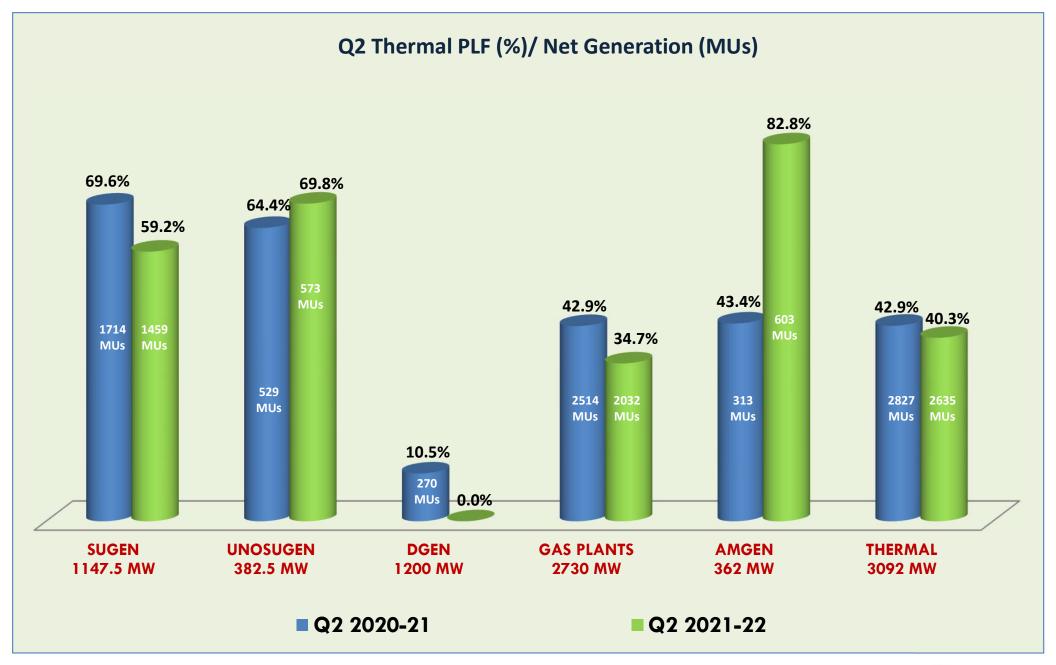
Consolidated Financial Statement (₹ in Cr.)	Q2 21-22 Unaudited	Q2 20-21 Unaudited		H1 21-22 Unaudited	H1 20-21 Unaudited		FY 20-21 Audited
Revenue from Operations	3,648	3,129	17%	6,747	6,136	10%	12,173
Power Purchase Cost	2,165	1,866		4,068	3,472		6,969
Material Cost & Change in Inventory	133	31		168	58		161
Contribution	1,350	1,231	10%	2,511	2,606	(4%)	5,043
Other Income	36	37		72	72		142
Gen. & Admin Exp.	412	520		844	926		1,577
PBDIT	974	748	30%	1,739	1,753	(1%)	3,607
Finance Cost	157	202		321	422		776
Depreciation & amortization	332	317		660	632		1,280
Profit Before Exceptional Items & Tax	485	230	111%	758	698	9%	1,552
Exceptional Items	-	-		-	-		-
Profit Before Tax	485	230	111%	758	698	9%	1,552
Tax Expenses	116	28		181	122		256
Profit After Tax	369	202	82%	577	576	0%	1,296
OCI / (Exp.) – net of tax	(2)	2		(1)	(4)		4
тсі	367	204	80%	576	572	1%	1,300



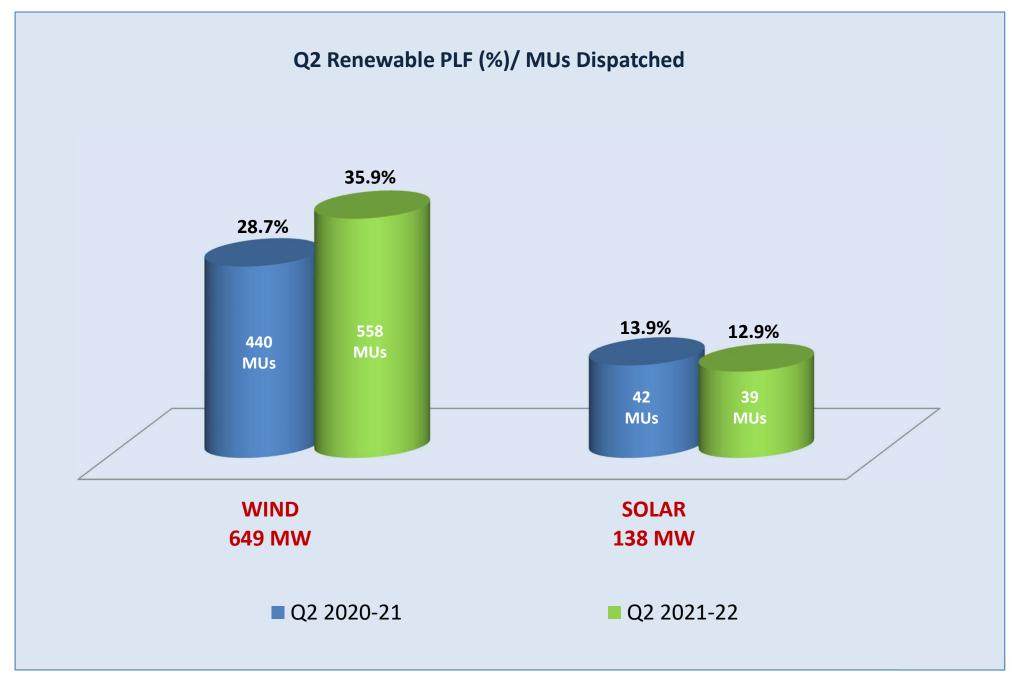
The major reasons for improvement in the TCI for the quarter on y-o-y basis are:

- ¹ Significant Reduction in T&D losses in the Company's Distribution Franchisee Business;
- Significant increase in electricity demand mainly in commercial and industrial customers during current quarter in the Company's Distribution Franchisee Business;
- Significant reduction in provision for doubtful debts in Distribution Franchisee business,
 which was severely impacted the comparative quarter of last year due to Covid 19
 pandemic;
- Increase in contribution from renewables generation, which was impacted in comparative quarter of last year due to abnormally lower wind speed;
- Decrease in interest cost, both due to lower debt and reduction in interest rates;
- Increase in tax expenses;

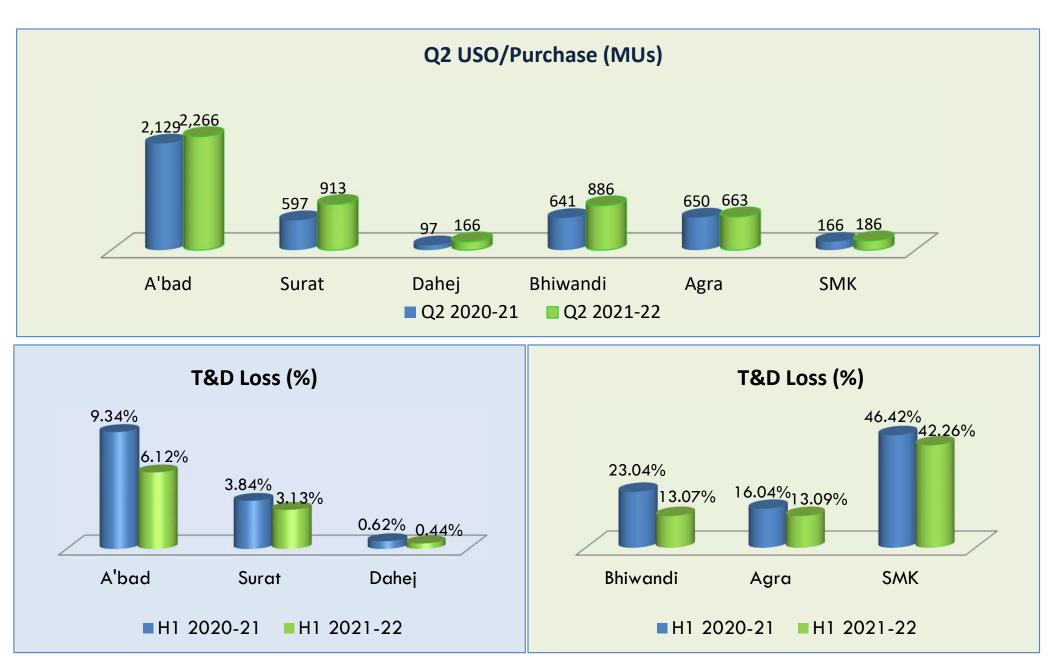














ENVIRONMENTAL, HEALTH & SAFETY PRACTICES

Company recognizes the value of the environment to the community and future generations and is committed to manage its businesses as a responsible Corporate Citizen.

- 100% utilization of Fly Ash generated from coal plants
- ~90% generation capacity sourcing cleaner fuel
- ~70% Capacity registered under CDM mechanism of UNFCCC.
- Annual reduction of ~8.5 million MT CO2 possible from Gas based power plants. 18 million MT reduced till date from CDM registration.
- Re-use of treated effluent water in horticulture.

Generation

- Use of recycled papers for energy bills & stationaries with ~57% of payments received through electronic medium;
- ~12.5% of power requirement sourced from Renewable Energy
- Reduction in T&D at Bhiwandi & Agra from >50% to ~15% thereby reducing energy requirement.
- Installed solar roof-top for captive consumption.
- Installation of more than 7,000 state-ofthe-art technology SF6 gas insulated switchgears;
- Use of Horizontal Directional Drilling technology instead of soil excavation for cable laying;
- Energy conservation awareness programmes amongst customers;
- Ahmedabad, Surat have been awarded five star rating by British Safety Council.

Distribution

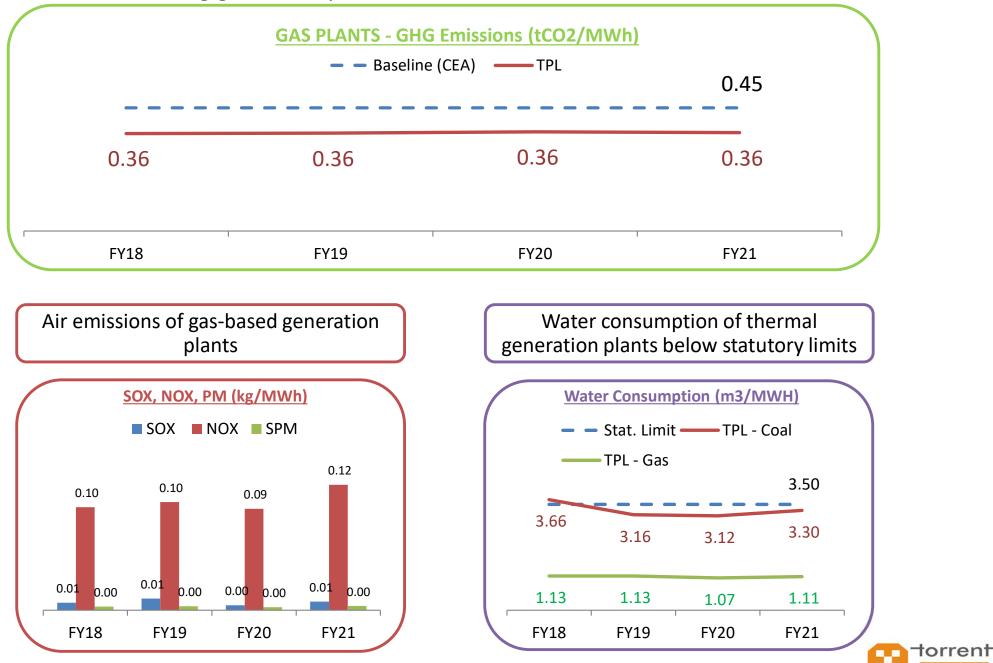
- DAHEJ Distribution awarded with the prestigious sword of honour by British Safety Council;
- ISO 9001 (Quality), ISO 14001 (Environment), ISO 45001 (Occupational Health), ISO 50001 (Energy), implemented at most of the units.
- Gas based plants certified for 5S Work Place Management System
- Implemented "Behaviour Based Safety" (BBS) to develop & inculcate safety as a behavioural aspect.

Certifications



ENVIRONMENTAL, HEALTH & SAFETY PRACTICES

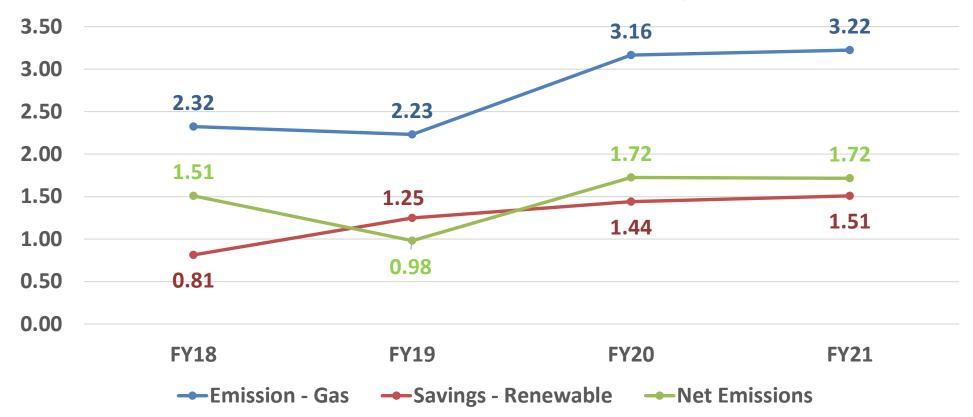
Existing gas based plants well below baseline GHG Emissions.



OWER

ENVIRONMENTAL, HEALTH & SAFETY PRACTICES

Net Carbon emission (million MT)



WAY FORWARD

Incremental capacities to come from renewables with no new thermal generation capacity planned.



SOCIAL PRACTICES: THRUST AREAS FOR CSR ACTIVITIES

Healthcare Sanitation & Hygiene

- REaCh (₹ 33 crs) Pediatric Healthcare programme (since 2016) is divided into 3 main pillars
 - Shaishav: Focused on health of children of age upto 6 yrs. Iron supplements have been provided to 26,946 children assessed with anaemia; >18,000 children have been brought out of malnourishment till date
 - Jatan: Focused on health care of children upto 18 yrs. Initiated with 4 state of the art paediatric healthcare facilities. Extended by building hospital with over 150 beds inaugurated in FY20; Audio video consultation started at Sugen and for Pakhajan beneficiaries;
- Muskan: Focuses on providing counseling & support to rural adolescent girls & providing free health & hygiene kits covering girls from 125 village;
- Prevention is better than cure initiative: Started last year for rural under privileged population with more than 40,000 villagers & 65,000 children from 493 schools benefited.

Education & Knowledge

- SHIKSHA SETU (₹ 0.37 cr) : Education programme in rural & slum areas enhancing learning of students through workshops & technology based education covering 4,600+ students, 150+ teachers in 13 Government schools
 - 4 sets of practical assignments prepared covering 4,500+ students and 120 teachers; Separate assignment prepared for 450 remedial students;
 - Conducted 2 virtual workshops, for teachers of std 6-8 with the participation of ~ 78+ teachers from 36 schools of Siksha Setu/ Chappi-Memadpur / Other Schools (around project schools)
 - Other activities undertaken includes Supporting Primary & Secondary School.

Social Care & Concern

- <u>Development & Maintenance of Public</u> <u>Parks (₹2 crs):</u>
 - Seven parks (~33,600 sq. mt.) have been fully developed and opened for public use.
 - Civil works of another two parks (~66,975 Sq. mt) in progress.

<u>COVID Care:</u>

- Facilitated vaccination for employees / family members;
- Care for Covid affected cases undergoing home quarantine and coordination with Hospitals for those requiring hospitalization.



SOCIAL PRACTICES: COMPANY EMPLOYEES

Company belief: Each milestone achieved is an outcome of efforts, dedication & conviction demonstrated by its employees



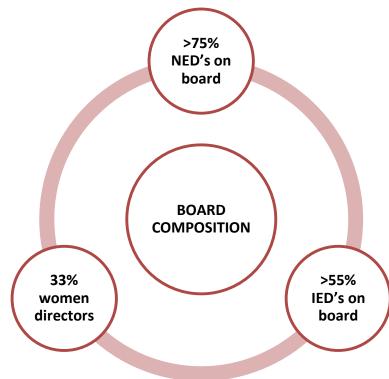
Torrent Groups participation in fight against COVID 19

- Pledged support of ₹ 100 crores for COVID relief including PM-CARES Fund
- Initiatives for providing essential medicines free of cost, provision of PPEs to healthcare workers
- Ensuring full payment of wages to employees (including contract & construction workers)



GOVERNANCE PRACTICES

Companies Corporate Governance philosophy revolves around three core principles of **TRANSPARENCY**, **INTEGRITY** and **ACCOUNTABILITY** in organising/managing aspects of its activities



COMMITTEES IN PLACE (CHAIRED BY ID'S):

- Audit Committee (100% ID's)
- Stakeholders' Relationship Committee (33% ID's)
- Nomination & Remuneration Committee (67% ID's)
- CSR Committee (67% ID's)
- Risk Management Committee (75% ID's)

MAJOR POLICIES IN PLACE:

- Directors' appointment: Ensuring diversified board with mix of strategic leaders, industrial experts & financial experts
- Code of Conduct: Applicable to all Employees & Directors, to ensure ethical & anti-corrupt conduct
- Vigil Mechanism: Ensuring disclosure of concerns & grievances on unethical behaviour, improper/ illegal practices, wrongful conduct and instances of leak or suspected leak of Unpublished Price Sensitive Information ("UPSI") taking place in the Company

INVESTMENT RATIONALE

- State of the art gas based plants
- Direct import of LNG at efficient cost
- Low environmental footprint & large quantum of renewables in power system creates a favourable conditions for sustain-able operations of unutilised capacities
- Huge growth potential in renewables; returns above COE for selected projects
- Company's capability to win coming from strong project development, O&M & financial capabilities
- Opportunity of flexible generation to sell pooled RTC power [Renewable + Gas] at competitive cost on a long term basis

- Need for a robust grid to support increase in renewables capacity presents attractive opportunities for private transmission players
- Robust regulations & limited project risks
- Company's right to win : strong project development & financial capabilities

- Opportunities for private sector considering the endemic inefficiencies of the public distribution sector
- Successful privatization of Union Territory utilities will spur the States to follow the path
- Torrent has a strong distribution platform to take advantage of upcoming Franchisee & privatisation

Distribution







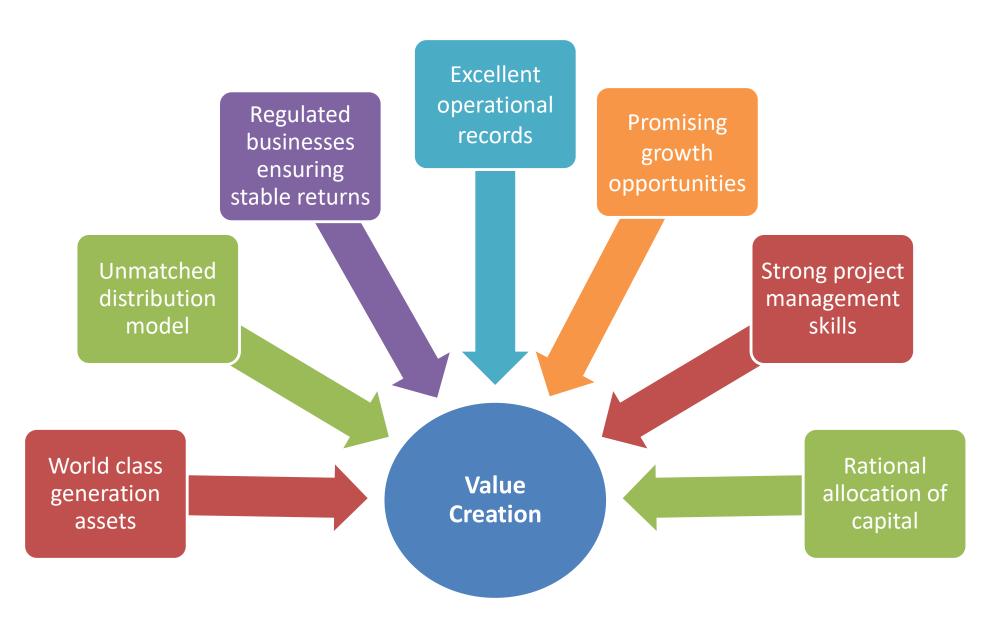
Thermal Generation



Renewable Generation

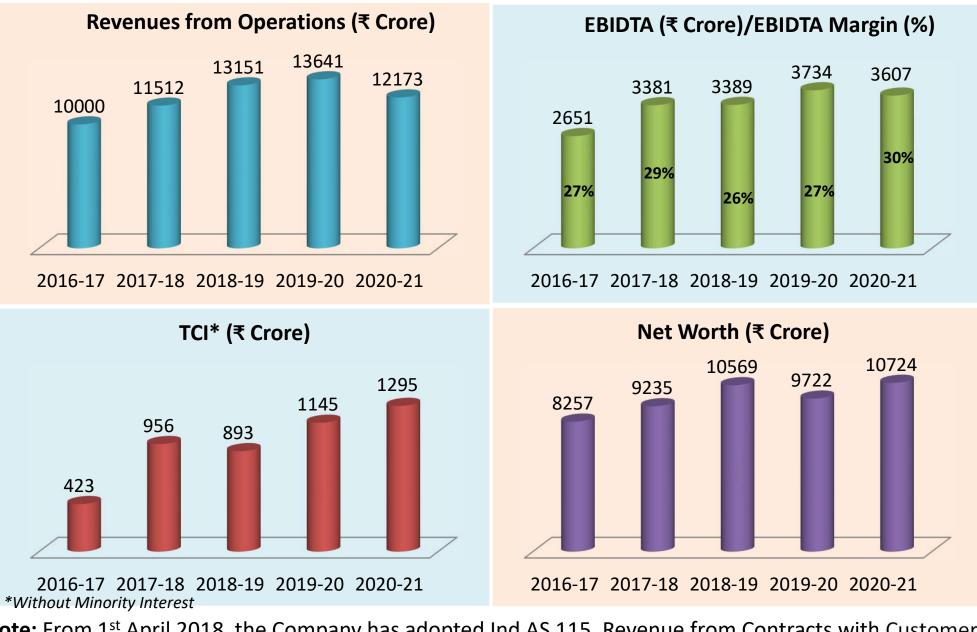
Transmission

INVESTMENT RATIONALE



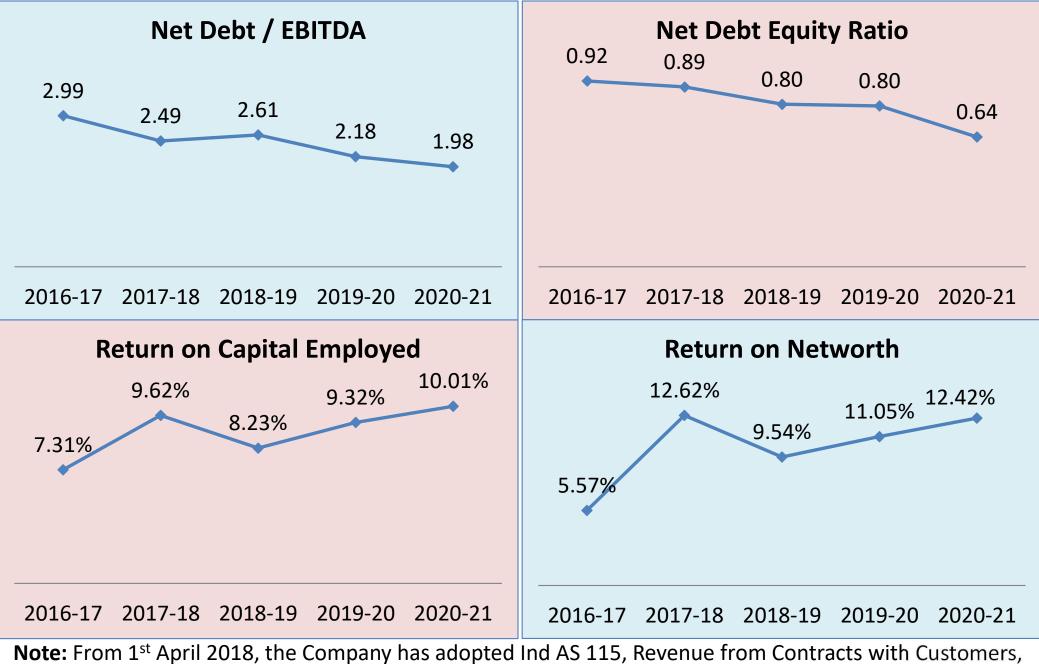


5 YEAR TREND - FINANCIAL STATISTICS



Note: From 1st April 2018, the Company has adopted Ind AS 115, Revenue from Contracts with Customers, hence the numbers of previous periods are not comparable. Net worth includes DTL.

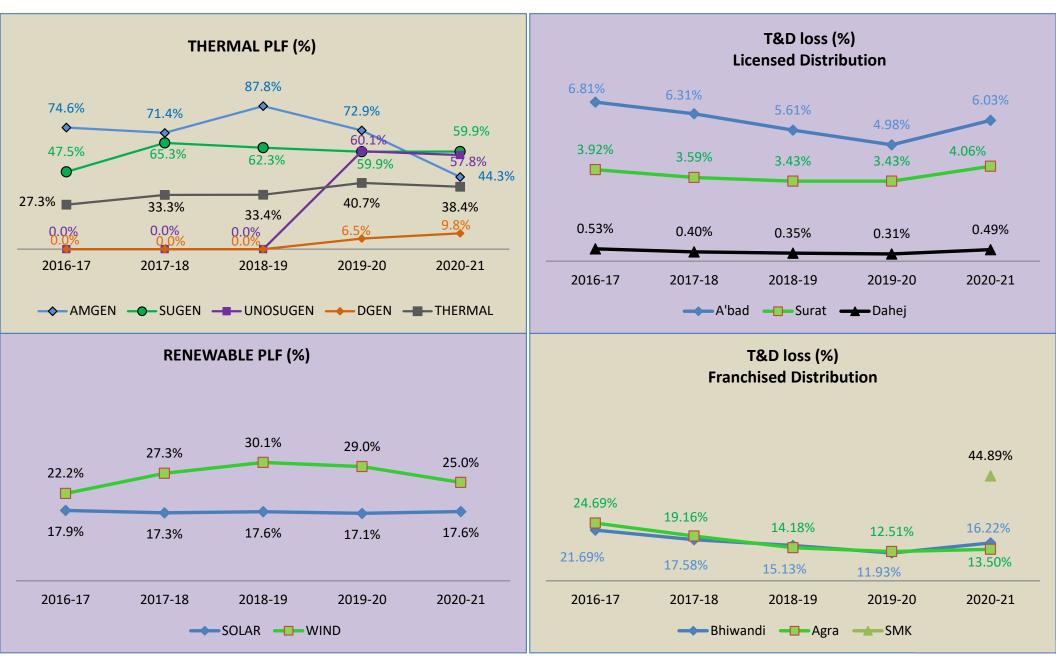
5 YEAR TREND - FINANCIAL STATISTICS



hence the numbers in previous periods are not comparable.



5 YEAR TREND - FINANCIAL STATISTICS



Note: SMK takeover from 1st March, 2020.



THANK YOU

Contact details:

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