



LATL:CS:IP:2025-26 Date: 07.08.2025

BSE Limited	National Stock Exchange of India Limited	
Listing & Compliance Department	Listing & Compliance Department	
Phiroze Jeejeebhoy Towers,	Exchange Plaza, C-1 Block G,	
Dalal Street, Mumbai - 400001	Bandra Kurla Complex,	
	Bandra (E), Mumbai – 400051	
Security Code: 532796	Symbol: LUMAXTECH	

Subject: Investor Presentation for the 1st Quarter ended June 30, 2025

Dear Sir/ Ma'am,

Please find enclosed herewith the Investor Presentation of the Company for the 1st Quarter ended June 30, 2025.

The same shall also be made available on the website of the Company at www.lumaxworld.in/lumaxautotech.

This is for your information and records.

Thanking You, For Lumax Auto Technologies Limited

Pankaj Mahendru Company Secretary & Compliance Officer ICSI Membership No. A28161

Encl: As stated above





Safe Harbor





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Lumax Group A Legacy of Innovation, A Future of Transformation

8 Decade of Group Legacy
2 Decade of Lumax Auto Technologies

A New Era







- Amalgamation of our eight-decade legacy & our eternal existence
 - Seamless and smooth transition over three generations
 - Shows the lineage of our Brand's ethos across each era

8 Decades of Lumax Group





Built by passion, relationships, and resilience



1945-1955

Founded 'Globe Auto Industries' as a trading partnership firm



Set-up dedicated unit for Automotive Lighting Equipment in Delhi- NCR and Maharashtra

1975-1985

Lumax Industries Pvt Limited established from Globe Auto Industries

TA signed with Stanley, Japan for Lighting Equipment

Lumax Auto Electricals was established to manufacture 2-wheeler Lighting at Bhosari, Maharashtra



1995-2005

Lumax Auto Electricals was renamed to Lumax Auto **Technologies Limited**

1985-1995

Lumax Industries lists on Stock exchanges

Lumax industries formed JV with SL Corporation Korea.



2005-2015

Listed Lumax Auto Technologies Limited on stock exchanges

Formed JV with Cornaglia, Italy; & Mannoh Industrial, Japan

2015-2023

Formed JV with FAE Spain; Ituran - Israel JOPP, Germany; Yokowo- Japan; Alps Alpine-Japan









2023-2025

Acquisition of 100% stake in IAC India and 60% stake in Greenfuel Energy Solutions













20 Years Of Lumax Auto Technologies - The Journey So Far

(Growth Through Partnerships, Product Diversification & Strategic Acquisition)





Metric	2005	2025	
Revenue	Rs. 100 Cr	Rs. 3,637 Cr	
Product Lines	1 - Lighting	Diverse – 13+ Advanced plastics, Interior Solutions, Metallics, Lighting, Aftermarket, Sensors, Electronics, Telematics & alternate fuels	
Manufacturing Plants	1	30 facilities Pan-India	
Engineering Strength	<10 Reverse engineering & Built to print	>650 Innovation & IPR focused	
Strategic JVs/Alliances	NIL	9 Global JVs/Alliance	
Sector Focus	2W only	Healthy mix of PV/ 2W/ CV	

EV Agnostic Product Portfolio

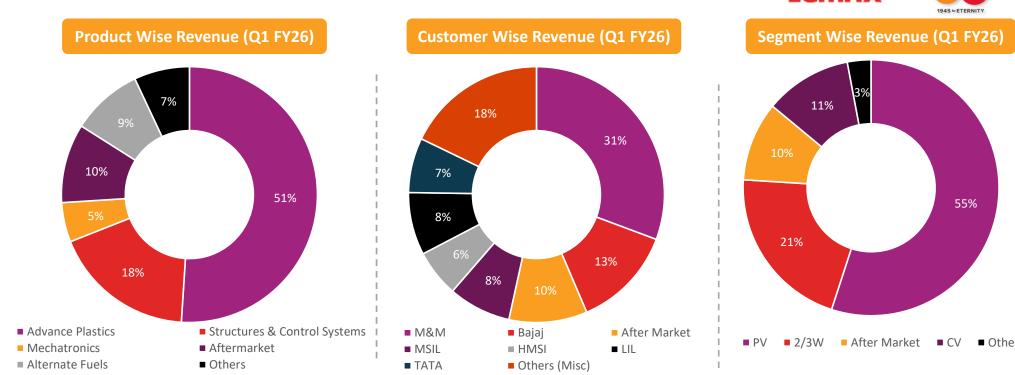




Segment	Product Categories	Products Lines	ICE	EV	Content per Vehicle (Rs.)
	Cockpits & Consoles	✓	✓		
	Headliners	✓	✓		
	Door Panels	✓	✓		
	Advance Plastics	Trims	✓	✓	
		Louvers	✓	✓	
		Air Intake Systems	✓	X	70K – 75K
		Tanks	✓	✓	70K 75K
4W Mechatronics	Power window switch	✓	✓		
	Telematics Control Unit	✓	✓	5X Growth	
	Antennas	✓	✓	Last 5 years	
		Gear Shifters	✓	✓	•
		Control Housing	✓	✓	
	Structures & Control Systems	Monostable E-shifters	✓	✓	
	Structures a control systems	Shift Tower	✓	✓	
		Seating Structures	✓	✓	
	Alternate Fuels	CNG delivery System	NA		
	Advance Plastics	Lamps	√	√	22K – 25K
		Fenders	V	√	
2W	Mechatronics	O2 Sensors, TPS & IVI	√	·	EV Growth
	Structures & Control Systems	Frames	√	✓	5X Growth
	on actual co a control of stems	Swing Arms	✓	✓	Last 5 years

Powered By Diversification Across Products, Customers And Vehicle Segments





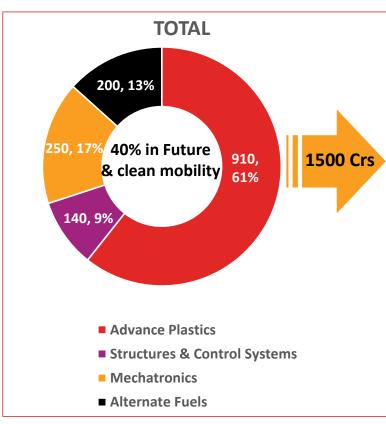
Growth strategies

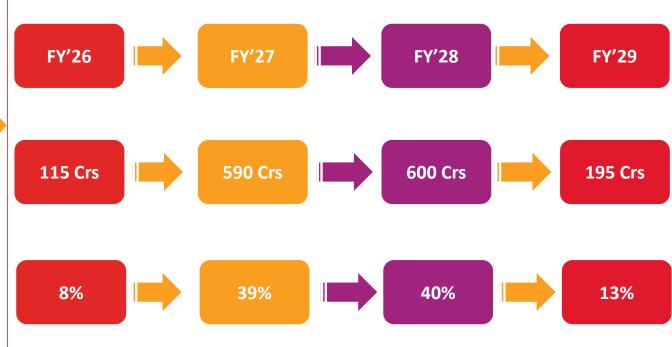
- Innovation-Led Growth

 Driving scale through R&D investments, new product development in future mobility, clean mobility, sensors and mechatronics
- Strategic JVs & Acquisitions
 Accelerating capabilities and market access via targeted partnerships.

Order Pipeline Timeline







The order book is set to progress in stages achieving full completion by FY29.

Strategic Manufacturing Locations in Proximity to Customers





Manesar & Gurugram (Haryana)

No of Plants - 10





Mehsana (Gujarat)

No of Plants - 1

Pithampur (Madhya Pradesh)

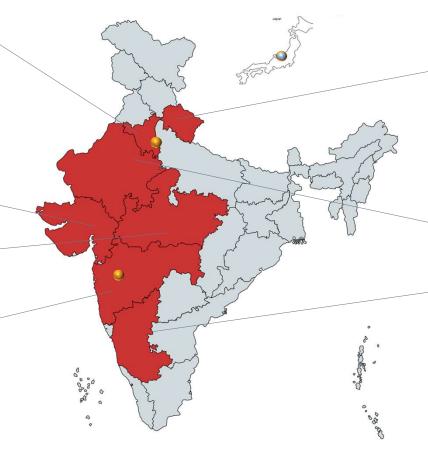
No of Plants - 1

Pune, Nashik & Waluj (Maharashtra)

No of Plants - 11



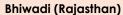




Pantnagar (Uttarakhand)

No of Plants - 3





No of Plants – 1

Bangalore (Karnataka)

No of Plants - 3





30 Plants in 7 States

R&D Centre in Manesar
Engineering Centres in Pune

1 satelite office in Japan

Map not to scale. All data, information and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Acquisition of Greenfuel to Unlock Diverse Growth Opportunities







Diversification

- Addition of significant business in the green and alternate fuels segments
- Expansion of product portfolio
- Increase wallet share with existing customers
- Substantial aftermarket opportunity which is currently untapped

Technology

- Long-term partnership with a leading sustainable mobility solutions provider
- Greenfuel technological capabilities to be leveraged across CNG, Hydrogen and other applications
- Asset light business model with patented products

Management

 Strong and experienced independent professional management team

Synergies

- Seamlessly integrates with Lumax Group's legacy of automotive innovation and co-create value
- · Achieves zero-emission

Greenfuel is industry leader in Alternate Fuel Systems to key automotive OEMs in India

Accelerating Performance - Translating Trends into Action







Future Mobility

- Strategic investments and partnership with Greenfuel to accelerate adoption of clean mobility solutions
- Meeting rising demand for advanced solutions in lightweighting and electronics by leveraging JV capability (IAC, Alps Alpine, Yokowo)



Smart Connected Vehicles

- Launch of SHIFT (Smart Hub for Innovation and Future Trends) to explore technologies like telematics, ADAS, HMI, and SDVs
- 100% acquisition of IAC India and strategic portfolio realignment to cater to OEMs' focus on premiumization



Focus on Sustainability

- Advancing carbon-neutral manufacturing through emission tracking and renewable energy integration across operations
- Enabling a carbon-neutral supply chain via green sourcing, strategic locations, supplier training and digitalization
- Driving water neutrality with STP upgrades, smart monitoring & investments in water-saving tech

Key Trends

Lumax Auto Technologies

Next Mid term Plan

(FY26 – FY31)

THE WAY FORWARD

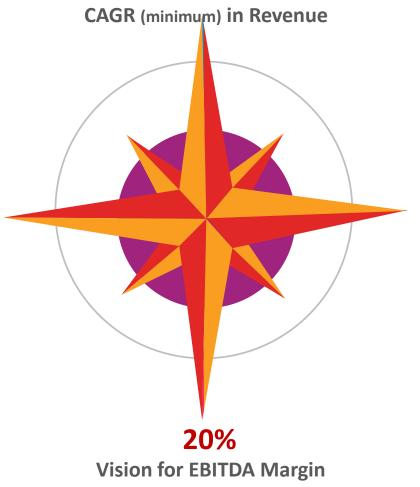
What got us here will not take us there!



Our NorthStar : 20.20.20.20 (A Four Fold Strategy)







20+%ROCE – Capital Efficiency

Theme for next Mid term Plan (FY26-FY31) BRIDGE: Bold Roadmap Integrating Diverse Growth Engines (Transforming from a Tier-1 to Tier-0.5 system integrator)



Aftermarket Overhaul
Pivoting to demand-led
growth for deeper
customer engagement
and new revenue
streams.

Foray into Body Control Modules (BCMs)

Expanding into high-value vehicle electronics to boost OEM integration.

New CTO & Launch of 'SHIFT' (SDV Arm) – <u>Smart Hub for</u> Innovation & Future Trends

Strengthening digital edge with a dedicated Software-Defined Vehicle vertical.

Develop EV & clean mobility

specific solutions.

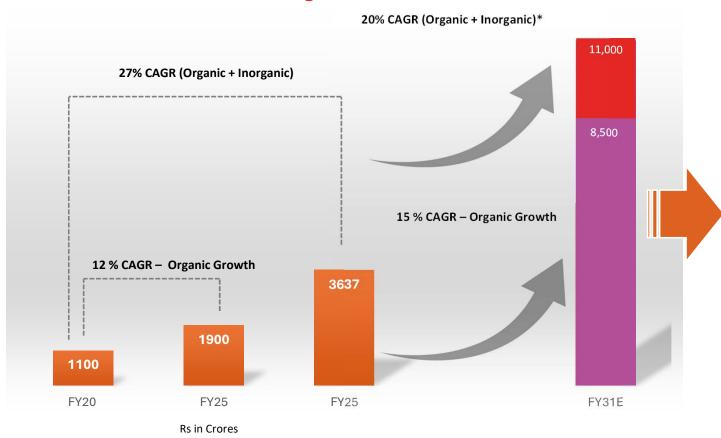
100% IAC Takeover
To boost free cash,
better leverage for
future inorganic steps.

Higher Content per Vehicle & JV Wallet Share Driving margin expansion through deeper OEM penetration. Accelerating ESG:
Inclusion, Renewables,
Sustainability
Fast-tracking green
energy adoption and
inclusive growth.

Minimum 20% Revenue CAGR

LUMAX * O

From Past Growth to Future Target



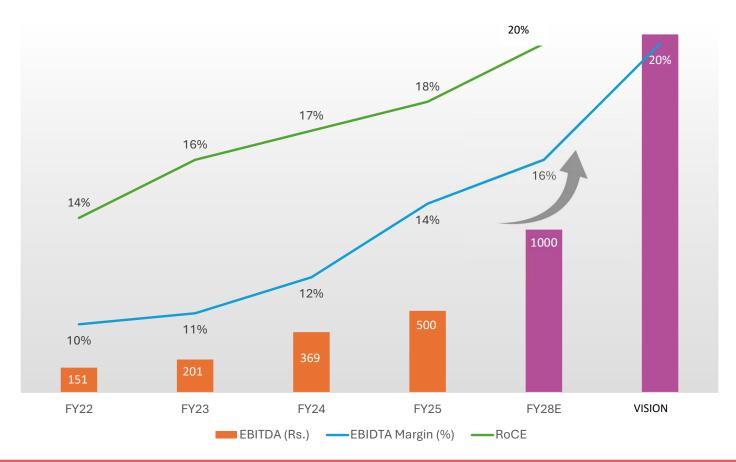
Accelerated Growth From:

- New Product Segments In Clean And Future Mobility
- Software Driven Solutions for ADAS & Connected vehicles
- Trends in Premiumization & Light weighting
- Future Acquisitions

20% EBITDA Margin & ROCE *Profitability & value creation*



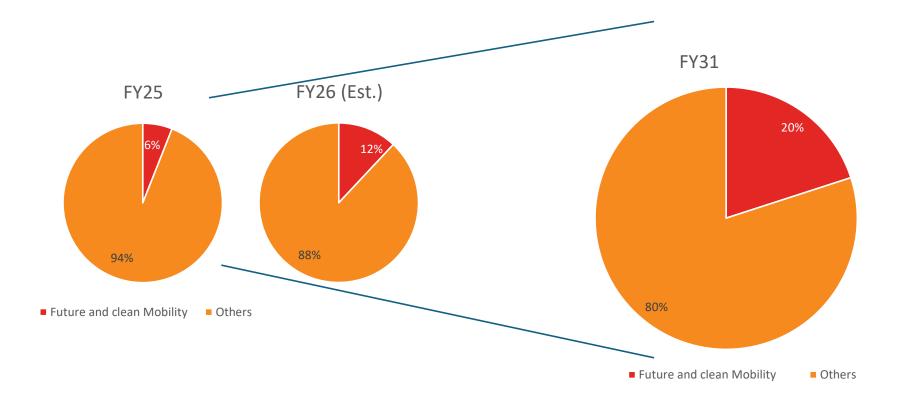




20+% from Future & Clean Mobility Shift Towards Future Mobility







Focus on BEVs, Clean Energy, Electronification

QI FY26
Operational & Financial Performance

DK JAIN GROUP

Q1 FY26 Highlights (Consolidated)





REVENUE

- O QIFY26 1,027 cr; YoY 36% up
- QoQ Mfg revenue Flat; (QIV 25 IAC Tooling revenue 100 cr)
- Considering above, QoQ down by 9%
- Standalone OEM YoY 5% up; QoQ 2% up
- 2W industry Flattish, YoY & QoQ
- Aftermarket YoY 16% up; New product launches; 20% growth for FY26 on track
- Subsidiaries (excl GFE) 36% up YoY
- IAC & Mechatronics leading the growth
- O Greenfuel QIFY26 revenue 95 cr
- Consolidated (excl GFE) 932 cr; 23% up YoY
- Consolidated (reported) 1027 cr; 36% up YoY



PROFITABILITY & RETURN METRICS

- EBITDA: 13.2%; down by 80 bps YoY (deferment of customer price corrections, expected in QII); Full year strategic direction of 14% to 15% on track
- o Free Cash: 359 cr
- Debt: Long term (gross) = 604 cr; Net = 245 cr
- Capex: QIFY26 73 cr (Incl 31 cr Gujarat Land)
 Full year guidance 200 cr



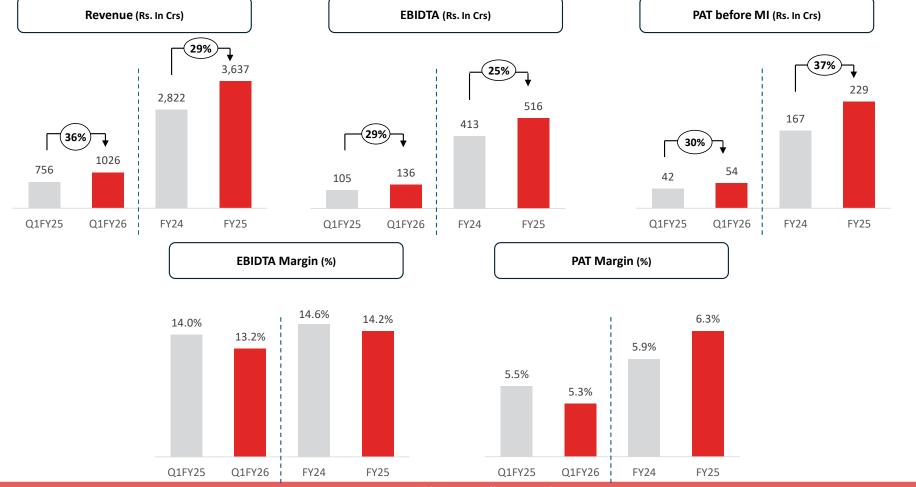
OTHER UPDATES

- IAC became 100% subsidiary of LATL w.e.f May 22, 2025
- Branch Office in China to strengthen the technological capabilities
- Technology Centre SHIFT office at Bengaluru
- Mega plant for Mechatronics to cater to the ambitious growth targets
- Lumax Mannoh awarded CNBC-TV18 Manufacturing SME of the year
- Lumax Ituran awarded runner-up "Partner for the year" by Daimler India

Q1 FY26 – Financial Snapshot







Consolidated Profit & Loss Statement





Particulars (Rs. in Crore)	Q1FY26	Q1FY25	Y-o-Y	Q4FY25	Q-o-Q
Revenue	1026.4	755.9	35.8%	1,132.9	-9.4%
Raw Material Consumption	663.4	480.5		735.6	
Employee Expenses	139.1	107.8		134.5	
Other Expenses	98.9	79.5		106.2	
Other Income	10.9	17.4		9.3	
EBITDA	135.8	105.5	28.7%	165.9	-18.1%
EBITDA %	13.2%	14.0%		14.6%	
Depreciation	38.5	29.5		37.1	
Finance Cost	23.1	19.4		21.2	
Profit Before Tax	74.2	56.5	31.4%	107.6	-31.0%
Тах	20.2	14.9		27.9	
Profit After Tax (Before Minority Interest)	54.0	41.7	29.6%	79.7	-32.2%
PAT Margin%	5.3%	5.5%		7.0%	
EPS (In INR)	6.08	4.65		8.57	

Balance Sheet





ASSETS (Rs. in Crore)	FY25	FY24
Non-current assets		
Property, Plant and Equipment	682.4	575.5
Right-of-use assets	124.2	124.1
Capital work in progress	69.2	35.8
Intangible assets	310.9	197.8
Investment properties	22.3	22.9
Goodwill	175.7	93.7
Financial Assets		
Investments	198.3	154.6
Loans	0.6	0.6
Other financial assets	23.9	30.0
Deferred tax assets (net)	3.9	2.4
Non-current tax assets (net)	16.1	13.6
Other non-current assets	16.0	30.1
Total non-current assets (A)	1,643.5	1,281.0
Current assets		
Inventories	366.5	248.8
Financial assets		
Investments	191.4	250.0
Trade receivables	792.4	578.1
Cash and cash equivalents	72.2	51.0
Other bank balances	7.5	24.1
Loans	1.7	1.2
Other financial assets	22.0	53.1
Other current assets	140.8	104.1
Total current assets (B)	1,594.4	1,310.5
Assets held for sale (C)	1.2	-
Total Assets (A+B+C)	3,239.1	2,591.5

LUM	MX		
EQUITY AND LIABILITIES	FY25	FY24	
Equity share capital	13.6	13.6	
Other equity	921.0	776.0	
Equity attributable to equity holders of the parent (A)	934.7	789.6	
Non-controlling interest (B)	358.5	223.7	
Total Equity (A+B)			
LIABILITIES	1,293.2	1,013.3	
Non-current liabilities			
Financial liabilities			
Borrowings	341.5	321.7	
Lease liability	109.4	110.9	
Provisions	3.0	2.7	
Deferred tax liabilities (net)	63.5	27.8	
Provisions - employee benefit obligations	8.2	4.9	
Total non-current liabilities (C)	525.6	467.9	
Current liabilities			
Financial liabilities			
Borrowings	426.9	358.6	
Lease liability	24.4	18.8	
Trade payables			
- total outstanding dues of micro and small enterprises	68.0	52.7	
- total outstanding dues of other than micro and small	617.9	433.1	
enterprises			
Other financial liabilities	94.2	61.3	
Provisions - employee benefit obligations	34.9	27.0	
Current tax liabilities (net)	7.7	0.2	
Other current liabilities	146.5	158.5	
Total current liabilities (D)	1,420.3	1,110.3	
Total Equity and Liabilities (A+B+C+D)	3,239.1	2,591.5	

Cashflow Statement





Particulars (Rs. in Crores.)	FY25	FY24
РВТ	308.2	226.7
Operating profit before working capital changes	469.3	377.4
Cash generated from operations	364.7	329.3
Direct taxes paid (net of refund)	-74.2	-63.9
Net Cash from Operating Activities	290.5	265.4
Net Cash from Investing Activities	-216.1	-249.2
Net Cash from Financing Activities	-53.3	-39.8
Net Change in cash and cash equivalents	21.1	-23.6
Opening Cash Balance	51.0	74.6
Closing Cash Balance	72.2	51.0

Upholding Excellence in Corporate Governance

Board of Directors





Promoter Group



Mr. Dhanesh Kumar Jain Chairman

Over 6 decades of experience in the automotive industry in management, operations & administrative roles. He has held various industry positions



Mr. Anmol Jain Managing Director

He holds a bachelor's degree in Business Administration in Finance and Supply Chain Management (double major) from Michigan State University, USA. He worked as a Management Trainee with GHSP, USA and subsequently, joined Lumax Group, in 2000 and has over 25 years of experience. He also holds various industry positions



Mr. Deepak Jain Director

He has undergone extensive training at Stanley Co. Inc., USA & Stanley Electric Co. Limited, Japan and has over 25 years of experience and also holds various key industry positions

Independent Directors



Mr. Parag Chandulal Shah

BS in Computer Engineering from Illinois and General Management Program from Harvard Business School having over 25 years of experience, including various Leadership positions at Mahindra Group



Mr. Arun Kumar Malhotra

B.E Mechanical & MBA from IIM, Kolkata having over 30 years of experience



Ms. Diviya Chanana

Graduate & holds Diploma in Travel and Tourism having over 25 years of experience



Mr. A P Gandhi

Mechanical Engineer, possesses over 5 decades of experience. Held top leadership positions in prestigious organizations.

Visionary Leadership Team







Mr. Vikas Marwah Chief Executive Officer Experience: 30+ Years



Mr. Sunil Koparkar Managing Director, (IAC India) Experience: 30+ Years



Mr. Akshay Kashyap Managing Director and CEO -Greenfuel Experience: 20+ Years



Mr. Sanjay Bhagat Head After Market Experience: 30+ Years



Mr. Sanjay Mehta Director & Group CFO Experience: 30+ Years



Mr. Ankit Thakral Chief Financial Officer Experience: 18 Years



Mr Satish Sundaresan Chief Technology Officer Experience: 24 Years



Mr. Pankaj Mahendru Company Secretary Experience: 16 Years

Our ESG Roadmap





RE 40

- 100% ETP & STP in all
- ISO 45001:2018 Certified: 85.19% of the Entity's plants
- ISO 14001:2015 Certified: 85.19% plants have Environmental management systems

FY24-25

✓ Diversity ratio 10%

- are certified partners) Diversity ratio by
 - ISO 50001:2018 (EnMS)- Model
 - plants

RE 70

- √ Advance Equipment installation for the reduction of freshwater intake.
- 5% reduction of Co2 (Supply chain
- 15%
- ISO 27001- Model

FY25-26

RE 90

- Co2 (Supply chain partners) Diversity ratio by
- 20% ISO 50001:2018 (EnMS) in all major

✓ 100% rain-water

harvesting setup.

10% reduction of

ISO 27001- in all plants & offices.

FY26-27

RE 100

25% reduction of Co2 (Supply chain partners)

FY27-28

30% reduction of Co2 (Supply chain partners)

FY28-29

- 40% reduction of Co₂ (Supply chain partners)
- Diversity ratio by

FY29-30

Inclusivity 5%



Lumax – Plant Carbon Neutrality Strategy



Promote Utilization of Renewable energy towards 2028 net zero challenge



Reduce Energy consumption





(energy saving)

First, we will mitigate the carbon emission by using Renewable energy, then by motivating team to increase daily Kaizen & by reducing energy consumption



Gender Diversity & Inclusivity



19% Today

30% In next few years

We believe in upskilling women and promote gender diversity





Total Inclusivity Numbers - 26





Driving Social Progress, One Initiative at a Time

Lumax Charitable Foundation, the CSR arm of Lumax Group, the Foundation is committed to three key SDGs, reaching underserved communities across five states:



424 cataract surgeries and eye

35 children supported with juvenile diabetes management

913 cancer awareness, screening & treatment interventions

Sanitary Napkin production unit for women SHG for captive consumption

















CSR Initiatives

Operating across **33** government and low-income private schools in five states across India, near Lumax plant locations, the Foundation provides holistic educational support 'beyond classroom learning'.

7,870 senior secondary students received Life Skills Education

500 primary school students engaged in Life Skills & STEAM Education

5,850 students benefited from Career Counselling & Guidance

338 scholarships awarded to support higher education

7,870 students reached with personal and menstrual hygiene awareness

Transforming lives through education and health interventions. Empowering communities—one student, one patient, one future at a time.

















Celebrating Milestones with Awards & Accolades







IAC India – 3 Awards (Business partner of the year, Special appreciation award for Thar & BE6 at M&M Vendor conference in Feb 2025



LCAT- won innovation award in M&M Vendor conference in Feb 2025



LCAT received "Supplier of the Year" award for Excellent Performance in SPD (Spare Part Division) Supply by Škoda Auto Volkswagen India



LATL Bangalore - received "Best QCDDM Performance Award" at HMSI Annual Supplier Convention 2025



Lumax Ituran Telematics received Runner-Up award under 'Partnership' category at Daimler Truck Annual Supplier Meet 2025



Lumax Mannoh Allied Technologies honoured with CNBC-TV18 SME Champions Awards 2025 – Season 2 in the category of Manufacturing SME of the Year – Industrial Excellence.

Celebrating Milestones with Awards & Accolades







LATL Bengaluru - received the JIPM TPM Award for Consistent Commitment Japan Institute of Plant Maintenance (JIPM) in March 2025



IAC India received certificate of appreciation in recognition of its superior performance in Vendor System Audit Rating at Maruti Suzuki Vendor Conference 2025



LMAT received the Overall Performance Award for the year 2024-25 at Maruti Suzuki Vendor Conference 2025



LATL Bengaluru and Chakan received the Manufacturing Excellence Award at the 59th ACMA Excellence Awards & 10th Technology Summit 2025



LATL received Overall Performance award for the year 2024-25 at Maruti Suzuki Vendor Conference 2025



Mr. Ankit Thakral, CFO was recognized in Mizuho India's 40 under 40 list for Excellence in Finance

Together, we build the BRIDGE





The biggest part of *Transformation* is changing the way we Think.



Our vision is clear. Our momentum is real. Together, we build the BRIDGE — driving sustainable value, long-term growth, and leadership in our domain

Annexures



Strong Partnerships



IAC International Automotive Componen

IAC India

MANNOH

Mannoh

CORNAGLIA

Cornaglia

Products

No of Plants

Vehicle Interior Systems & Components

7

_

Shift levers (AT and MT), Spare wheel

carriers, Forged cutting products

Air filters, Plastic fuel tanks, and Urea tank

2

Rs 40 crores

EBITDA

3

MSIL, M&M, Toyota, TATA, Honda,

Daimler

Rs 60 crores

Revenue

167

Key Customers

M&M & MSIL

Tata, Toyota, Volkswagen, M&M, MG

Order Book

Rs 800 Crores

Key Financials (FY25) (crs)

Revenue EBITDA PAT 1218 211 89

Revenue EBITDA PAT 362 59 37

37 18

PAT

Shareholding (%)

100%

55%

Strong Partnerships



/LPS/ILPINI	Ξ	
-------------	---	--

Alps Alpine

Electric devices and components

1

Rs 55 Crores

EBITDA

6

50%

PAT

3

Revenue

49

No of Plants

Products

Key Customers MSIL, HMSI

Order Book

Key Financials (FY24) (crs)

Shareholding (%)

ituran

Ituran

Telematics

1

Daimler India

Rs 20 Crores

Revenue EBITDA PAT 33 4 1

50%

yokowo

Yokowo

Antennas & other vehicle communication products

1

HCIL, Toyota, M&M

Rs 40 crores

Revenue EBITDA PAT 21 -1 -3

Strong Partnerships





JOPP

FAE FAE

GREENFUEL **Greenfuel Energy**

Products

Control Housing, Monostable E-shifters, Smart Actuator, Shift Tower

Oxygen Sensors

CNG Products

No of Plants

1

1

2

Key Customers

M&M, MSIL

REML, M&M

MSIL, Tata

Order Book

Rs 15 Crores

Rs 200 crores

From 26 Nov 2024 to 31 March 25

Revenue

110

Key Financials (FY24) (crs)

Revenue **EBITDA** PAT 12 -2 -3

Revenue **EBITDA** PAT 11 1 -2

EBITDA 20 12

PAT

Shareholding (%)

50%

84%





For further information, please contact:

Company



Lumax Auto Technologies Limited CIN: L31909DL1981PLC349793

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www.lumaxworld.in/lumaxautotech

Investor Relations



ADFACTORS PR

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