



Funding for a Better Tomorrow....

February 2016						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29					

Power Finance Corporation Limited

A Navratna PSU

**Performance Highlights
(Standalone, Un-Audited)**

**Quarter Ended
31st December, 2015**

Highlights – 9M FY 16 vs. 9M FY 15



■ **Loan Assets increased by 13% to ₹ 2,28,950 crores from ₹ 2,03,477 crores**

■ **Disbursements increased by 6% to ₹ 28,482 crores from ₹ 26,840 crores**

■ **Sanctions increased by 3% to ₹ 62,337 crores from ₹ 60,261 crores**

■ **Net Worth (Share Capital + All Reserves) increased by 9% to ₹ 34,677 crores from ₹ 31,934 crores**

Highlights – 9M FY 16 vs. 9M FY 15



- **Net Profit increased by 10% to ₹ 4,854 crores from ₹ 4,399 crores**
- **Comparable PAT increased by 16% to ₹ 6,012 crores from ₹ 5,172 crores**
- **Total Income increased by 12% to ₹ 20,777crores from ₹ 18,485 crores**
- **Net Interest Income increased by 17% to ₹ 8,603 crores from ₹ 7,327 crores**

Highlights – Q3 FY 16 vs. Q3 FY 15



- **Net Interest Income increased by 13% to ₹ 2,870 crores from ₹ 2,545 crores**
- **Total Income increased by 10% to ₹ 6,994 crores from ₹ 6,378 crores**
- **Disbursements increased by 5% to ₹ 10,755 crores from ₹ 10,197 crores**
- **Net Profit increased by 3% to ₹ 1,582 crores from ₹ 1,542 crores**

Comparable Profit



(Y/E – March, ₹ Crores)

Comparable Profit	Q3 FY 2016	Q3 FY 2015	% change	9M FY 2016	9M FY 2015	% change	FY 2015
Reported PAT	1,582	1,542	3%	4,854	4,399	10%	5,959
Adjustments (post-tax):							
Contingent Provision against standard assets	8	7		318	(8)		17
Provision against restructured standard assets	245	146		462	362		564
Prior period Income Tax (incl. interest thereon) and DTL	-	-		-	-		(0.6)
Translation / Actual Exchange Gain(-) / Loss(+) (including impact of DTL)	55	150		235	331		343
CSR & SD expenses (Excess Prov., Impact of earlier years and DTL)	-	45		146	88		9
R-APDRP Expenses	-	2		-	6		(26)
R-APDRP & IPDS Income	-	-		(2)	(4)		22
Comparable PAT	1,890	1,893	-0.2%	6,012	5,172	16%	6,888

Profit & Loss Account



(Y/E – March, ₹ Crores)

Income Statement#	Q3 FY 2016	Q3 FY 2015	9M FY 2016	9M FY 2015	FY 2015
Interest Income	6,935	6,326	20,614	18,403	24,828
Interest Expense	(4,065)	(3,781)	(12,011)	(11,076)	(14,956)
Net Interest Income	2,870	2,545	8,603	7,327	9,872
Other Income*	3	4	21	19	15
Operating Costs	(36)	(79)	(256)	(193)	(217)
Provisions for contingencies	(483)	(154)	(1,112)	(567)	(844)
Profit Before Tax & Extra-ordinary Items	2,354	2,315	7,256	6,587	8,825
Extra-ordinary Items^	(19)	(162)	(165)	(409)	(447)
Tax Provisions	(736)	(619)	(2,145)	(1,818)	(2,503)
DTL(-) / DTA(+)	(17)	8	(92)	38	84
Profit after Tax	1,582	1,542	4,854	4,399	5,959

* Other Income includes Nodal agency fee income and other income given in P&L account

^ Extraordinary Items includes translation/actual exchange gain/loss, prior period adjustments, prepayment premium etc..

#All items of Income Statement have been regrouped for analysis

Funding for a Better Tomorrow....

Balance Sheet



(Y/E – March, ₹ Crores)

Liabilities	31.12.2015	31.12.2014	31.03.2015	31.03.2014
Shareholders' Funds	34,677	31,934	32,219	27,375
Non-Current Liabilities				
Long-term Borrowing	163,977	145,115	164,973	142,492
Deferred Tax Liabilities (net)	282	235	189	274
Other Liabilities	549	322	334	348
Long-term Provisions	1,960	718	964	473
Current Liabilities				
Current Maturity of Long-term Borrowing	17,509	21,656	18,735	15,409
Short- Term Borrowing	10,164	4,185	4,064	1,314
Other Liabilities	7,686	6,449	6,660	6,244
Short- Term Provisions	974	355	525	236
Total Liabilities	237,778	210,970	228,664	194,164

Balance Sheet



(Y/E – March, ₹ Crores)

Assets	31.12.2015	31.12.2014	31.03.2015	31.03.2014
Non-Current Assets				
Fixed Assets	65	64	66	71
Non-Current Investments	372	348	347	348
Long-term Loans	207,035	185,631	197,843	168,792
Other Assets	250	225	225	210
Current Assets				
Current Investments	464	3	504	4
Cash & Bank Balances	1,125	268	5,071	60
Current Maturity Long-Term Loans	18,490	17,065	16,312	17,565
Short- Term Loans	3,425	2,515	2,887	2,396
Other Assets	6,552	4,851	5,410	4,719
Total Assets	237,778	210,970	228,664	194,164

Key Indicators



(Y/E – March, ₹ Crores)

Key Indicators	Q3 FY 2016	Q3 FY 2015	9M FY 2016	9M FY 2015	FY 2015
Sanctions (excluding R-APDRP)	19,500	27,813	62,337	60,261	60,784
R-APDRP Scheme - Sanctions	-	-	1,856	1,483	1,558
Disbursements (excluding R-APDRP)	10,755	10,197	28,482	26,840	44,691
R-APDRP Scheme- Disbursements	-	-	582	380	578
Outstanding sanctions (excluding R-APDRP)	156,716	1,69,702	156,716	1,69,702	144,906
Loan Assets	228,950	203,477	228,950	203,477	217,042
Yield on Assets* #	12.02%	12.51%	12.26%	12.40%	12.41%
Cost of Funds* #	8.58%	9.03%	8.66%	8.98%	8.99%
Interest Spread* #	3.44%	3.47%	3.60%	3.42%	3.42%
Net Interest Margin* #	4.98%	5.03%	5.12%	4.94%	4.93%

* Q3 / 9M FY 15 & Q3 / 9M FY 16 ratios annualized using actual number of days
loss & gain

Based on daily average & excluding impact on exchange

Key Indicators



Key Indicators	Q3 FY 2016	Q3 FY 2015	9M FY 2016	9M FY 2015	FY 2015
Return on Average Assets*	2.70%	2.96%	2.77%	2.90%	2.82%
Net worth (Share Capital + Free Reserves) (₹ in crores)	31,141	29,143	31,141	29,143	29,245
Net worth (Share Capital + All Reserves) (₹ in crores)	34,677	31,934	34,677	31,934	32,219
Return on Average Net worth (Share Capital + Free Reserves) *	20.07%	21.68%	21.43%	21.62%	21.93%
Return on Average Net worth (Share Capital + All Reserves) *	18.10%	19.80%	19.35%	19.78%	20.00%
Debt Equity Ratio ^	6.16	5.88	6.16	5.88	6.43
Capital Adequacy Ratio	20.41%	21.05%	20.41%	21.05%	20.34%
Of which Tier I	17.14%	17.57%	17.14%	17.57%	16.95%
Tier II	3.27%	3.48%	3.27%	3.48%	3.39%
EPS (Weighted average)* (₹)	47.95	46.72	49.03	44.43	45.15
Book Value Per Share (₹) ^	235.91	220.77	235.91	220.77	221.55

* Quarterly Ratios have been Annualized: ^ based on Net worth (Share Capital + Free Reserves) = Paid-up capital + Reserves & Surplus – Reserve for Bad & Doubtful Debts - Debenture Redemption Reserve;

Sanctions – Composition

(Y/E – March, ₹ Crores)

Sanctions	Q3 FY16		Q3 FY15		9M FY16		9MFY15		FY15	
<u>Discipline-wise</u>	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Generation	10,968	56%	15,959	57%	45,829	74%	37,779	63%	31,318	52%
Transmission	444	2%	1,672	6%	2,303	4%	3,608	6%	3,821	6%
Distribution #	782	4%	16	0.1%	2,456	4%	2,601	4%	1,042	2%
Others*	7,306	37%	10,165	37%	11,749	19%	16,273	27%	24,603	40%
Total	19,500	100%	27,813	100%	62,337	100%	60,261	100%	60,784	100%
<u>Borrower-wise</u>										
State Sector #	17,606	90%	15,922	57%	53,836	86%	35,616	59%	35,104	58%
Central Sector	-	-	-	-	1,849	3%	5,377	9%	3,577	6%
Joint Sector	1,330	7%	5,033	18%	2,515	4%	5,086	8%	5,086	8%
Private sector	564	3%	6,858	25%	4,137	7%	14,182	24%	17,016	28%
Total	19,500	100%	27,813	100%	62,337	100%	60,261	100%	60,784	100%
R-APDRP (Part A)	-	-	-	-	-	-	145	10%	151	10%
R-APDRP (Part B)	-	-	-	-	-	-	1,339	90%	1,407	90%
IPDS	-	-	-	-	1,856	100%	-	-	-	-
Total	-	-	-	-	1,856	100%	1,483	100%	1,558	100%

* Includes Transitional Finance , Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 276 crs in 9M & Q3 FY 16, ₹ 717 crs in 9M & ₹ 16 crs Q3 FY15, ₹ 717 crs in FY 15 respectively.

Cumulative Sanctions (excluding R-APDRP) till 31 Dec '15 ₹ 5,31,167 Crores

Disbursements – Composition



(Y/E – March, ₹ Crores)

Disbursements	Q3 FY16		Q3 FY15		9M FY16		9MFY15		FY15	
<u>Discipline-wise</u>	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
Generation	5,921	55%	5,419	53%	15,821	56%	15,743	59%	24,165	54%
Transmission	314	3%	528	5%	1,262	4%	2,328	9%	3,063	7%
Distribution	356	3%	346	3%	929	3%	678	3%	994	2%
Others*	4,164	39%	3,904	38%	10,470	37%	8,091	30%	16,468	37%
Total	10,755	100%	10,197	100%	28,482	100%	26,840	100%	44,691	100%
<u>Borrower-wise</u>										
State Sector	7,763	72%	7,592	74%	21,258	75%	18,302	68%	31,964	72%
Central Sector	155	1%	414	4%	523	2%	790	3%	1,084	2%
Joint Sector	505	5%	467	5%	1,686	6%	1,262	5%	2,147	5%
Private sector	2,332	22%	1,724	17%	5,015	18%	6,486	24%	9,496	21%
Total	10,755	100%	10,197	100%	28,482	100%	26,840	100%	44,691	100%
R-APDRP (Part A)	-	-	-	-	60	10%	191	50%	232	40%
R-APDRP (Part B) #	-	-	-	-	340	58%	189	50%	347	60%
IPDS	-	-	-	-	182	31%				
Total	-	-	-	-	582	100%	380	100%	578	100%

* Includes Transitional Finance ,Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Gol portion

Cumulative Disbursements (excluding R-APDRP) till 31 Dec '15 ₹ 3,74,451 Crores

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Outstanding Sanctions as on 31.12.2015



(Y/E – March, ₹ Crores)

	O/S Sanctions where			Total Outstanding Sanctions
	doc. executed & disb. commenced	doc. executed but disb. not commenced	doc. not executed	
<u>Discipline-wise</u>				
Generation	51,838	15,817	48,484	116,139
Transmission	11,930	2,246	4,155	18,331
Distribution #	4,526	1,604	3,236	9,367
Others*	3,321	310	9,246	12,878
Total	71,616	19,977	65,122	156,716
<u>Borrower-wise</u>				
State Sector #	52,388	8,077	46,198	106,663
Central Sector	3,143	-	2,377	5,520
Joint Sector	3,658	400	3,178	7,236
Private sector	12,427	11,500	13,369	37,296
Total	71,616	19,977	65,122	156,716

* Includes Transitional Finance, Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Includes counterparty funding of R-APDRP Part B by PFC of ₹ 4,664 cr

Loan Assets – Composition



(Y/E – March, ₹ Crores)

Loan Assets*	31.12.2015		31.12.2014		31.03.2015		31.03.2014	
	Amount	%	Amount	%	Amount	%	Amount	%
Generation	163,549	71%	153,082	75%	158,981	73%	1,44,687	77%
Transmission	13,999	6%	13,151	6%	13,538	6%	11,822	6%
Distribution	7,238	3%	6,974	3%	7,051	3%	6,985	4%
Others**	44,920	20%	30,705	15%	37,945	17%	25,500	13%
Total	229,706	100%	203,913	100%	217,516	100%	1,88,995	100%
State Sector	161,555	70%	138,563	68%	149,248	69%	1,27,428	67%
Central Sector	17,258	8%	17,974	9%	17,870	8%	20,433	11%
Joint Sector	14,785	6%	13,267	7%	13,965	6%	12,423	7%
Private Sector	36,106	16%	34,109	17%	36,433	17%	28,711	15%

* Gross Loans = Loans outstanding + Provision for NPAs

** Includes Transitional Finance, Studies, Short Term Loans, Buyer Line of Credit, funding of regulatory assets

Loan Quality & Provisions

(Y/E – March, ₹ Crores)

Particulars	31.12.2015	31.12.2014	31.03.2015	31.03.2014
Gross NPAs	4,353	1,979	2,364	1,228
Less: Provisions	(756)	(435)	(473)	(242)
Net NPAs	3,597	1,544	1,890	985
<i>As a % of Loan Assets:</i>				
<i>Gross NPAs</i>	1.89%	0.96%	1.09%	0.65%
<i>Net NPAs</i>	1.57%	0.75%	0.87%	0.52%
Contingent Provision against Standard assets	805	461	487	469
Contingent Provision against Restructured Standard assets	1,026	362	564	-
Specific provisions for Loan Assets	756	435	473	242
Reserve for bad & doubtful debts (RBDD)	2,444	2,012	2,118	1,730
Total	5,031	3,270	3,642	2,442

Borrowing Profile



(Y/E – March, ₹ Crores)

Borrowings	31.12.2015		31.12.2014		31.03.2015		31.03.2014	
	Amount	%	Amount	%	Amount	%	Amount	%
Bonds	172,118	90%	142,849	84%	160,528	85%	1,27,594	80%
Term Loans	9,368	5%	23,922	14%	23,181	12%	30,307	19%
Short Term Loans	10,164	5%	4,185	2%	4,064	2%	1,314	1%
Borrowings O/s	191,650	100%	170,956	100%	187,773	100%	1,59,215	100%
Of which:								
<i>Rupee Denominated</i>	181,079	94%	160,531	94%	178,042	95%	1,50,289	94%
<i>Foreign Currency Loans</i>	10,571	6%	10,425	6%	9,731	5%	8,926	6%

Resource Profile



(Y/E – March, ₹ Crores)

Resources	31.12.2015		31.12.2014		31.03.2015		31.03.2014	
	Amount	%	Amount	%	Amount	%	Amount	%
Shareholders' Funds	34,677	15%	31,934	16%	32,219	15%	27,375	15%
Reserve for bad & doubtful debts (included in Shareholder's Funds)	2444		2,012		2118		1,730	
Deferred Tax Liability	282	0.1%	235	0.1%	189	0.1%	274	0.1%
Interest Subsidy Fund	101	0.04%	107	0.1%	111	0.1%	124	0.1%
Bonds (Domestic)	170,915	75%	141,701	70%	159,393	72%	126,505	68%
Rupee Term Loans	-	-	14,645	7%	14,585	7%	22,470	12%
Short Term Loans	10,164	4%	4,185	2%	4,064	2%	1,314	1%
Foreign Currency Loans	10,571	5%	10,425	5%	9,731	4%	8,926	5%
Total	226,710	100%	203,232	100%	220,293	100%	186,988	100%

Major Loans Sanctioned in 9M FY 2016

PROPOSAL DISCRIPTION	Sanctions (₹ in crores)
CENTRAL/ STATE/ JOINT SECTOR	
1856 MW SAWALKOTE HEP OF J&K STATE POWER DEV. CORP. LTD.	12,812
2X660 MW ENNORE SEZ SUPERCRITICAL TPP OF TAMIL NADU GENERATION AND DISTRIBUTION CORPORATION LIMITED	7,669
MANUGURU TPS OF TELANGANA POWER GENERATION CORPORATION LIMITED	5,832
TERM LOAN FOR SETTING UP OF UNIT 1 (800 MW) OF YADADRI TPP OF TELANGANA POWER GENERATION CORPORATION LIMITED	4,009
PRIVATE SECTOR	
2X660 MW TPS OF NCC POWER PROJECTS LIMITED	699
350 MW TPP AT ODISHA (DOWN SELLING, K0701006) OF KVK NILANCHAL	638
FINANCIAL ASSISTANCE FOR 140.1MW WIND POWER PROJ IN RAJ & MP OF MYTRAH VAYU (SOM) PRIVATE LIMITED	554

Shareholding Pattern



Category	Holding (%)			
	31.12.2015	31.12.2014	31.03.2015	31.03.2014
President of India	67.80%	72.80%	72.80%	72.80%
FIs & FPIs	13.10%	12.26%	13.11%	11.17%
Indian FIs & Banks	12.71%	7.56%	7.07%	7.92%
Bodies Corporate	1.91%	2.81%	2.72%	2.23%
Resident Individuals	2.44%	2.17%	2.17%	2.60%
Mutual Funds	1.53%	2.07%	1.78%	2.76%
Employees	0.06%	0.07%	0.07%	0.08%
Others	0.45%	0.26%	0.29%	0.44%
Total	100%	100%	100%	100%

S No	Top 10 Shareholders (as on 31.12.2015)	Holding (%)	Category
1	PRESIDENT OF INDIA	67.80%	POI
2	LIFE INSURANCE CORPORATION OF INDIA	9.08%	INS
3	LIFE INSURANCE CORPORATION OF INDIA P & GS FUND	1.39%	IFI
4	SWISS FINANCE CORPORATION (MAURITIUS) LIMITED	0.97%	FII
5	MORGAN STANLEY ASIA (SINGAPORE) PTE.	0.81%	FII
6	HDFC STANDARD LIFE INSURANCE COMPANY LIMITED	0.79%	LTD
7	HDFC TRUSTEE COMPANY LTD - A/C HDFC MID - CAPOPPOR	0.51%	MUT
8	STATE BANK OF INDIA	0.48%	BNK
9	PUNJAB NATIONAL BANK	0.44%	BNK 19
10	VANGUARD EMERGING MARKETS STOCK INDEX FUND ASERIE	0.40%	FII



Thank You!