















We Create Possibility of a Better Tomorrow....

July 2010									
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11	12	13	14	15	16	17			
18	19	20	21	22	23	24			
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#### **Power Finance Corporation Limited**

A Navratna PSU

#### **Performance Highlights**

(Standalone, Un-audited)

Quarter Ended 30<sup>th</sup> June 2010

### Highlights – Q1 FY11 vs Q1 FY10



Net Profit increased by 18% from Rs. 555 crore to Rs. 652 crore

Comparable PAT increased by 23% from Rs. 508 crore to Rs. 626 crore

Operating Profit to Avg. Assets increased by 21 bps from 3.98% to 4.19%

Interest Spread increased by 9 bps from 2.66% to 2.75%

Total Income increased by 28% from Rs. 1,893 crore to Rs. 2,418 crore

### Highlights – Q1 FY11 vs Q1 FY10



Net Interest Income increased by 23% from Rs. 700 crore to Rs. 858 crore

Net NPA at a low level of 0.01% of Net Loan Assets

Disbursements increased by 87% from Rs. 4,345 crore to Rs. 8,128 crore

Loan Assets increased by 29% from Rs. 66,205 crore to Rs. 85,597 crore

Networth increased by 15% from Rs. 11,314 crore to Rs. 13,035 crore

## **Comparable Profit**



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Comparable Profit	Q1 FY11	Q1 FY10	% change	FY10	FY09	% change
Reported PAT	652	555	18%	2,357	1,970	20%
Adjustments (post-tax):						
DTL (+) / Deferred Tax Liability Write- back (-) on Special Reserve					(483)	
Prior period Income Tax incl. interest thereon	(26)			(176)	(46)	
Nodal Agency Fees and reimbursement of expenditure- R-APDRP	(49)			13	(13)	
Translation / Actual Exchange Gain(-) / Loss(+)	48	(47)		(79)	177	
Comparable PAT	626	508	23%	2,115	1,605	32%

#### **Profit & Loss Account**



Income Statement#	Q1 FY11	Q1 FY10	FY10	FY09
Interest Income	2,312	1,858	7,845	6,396
Interest Expense	(1,454)	(1,158)	(4,937)	(4,145)
Net Interest Income	858	700	2,908	2,251
Other Income*	65	6	91	67
Operating Costs	(1)	(18)	(110)	(91)
Provisions	-	(0.05)	2	(4)
Profit Before Tax & Extra-ordinary Items	921	688	2,891	2,223
Extra-ordinary Items <sup>^</sup>	(62)	63	122	(233)
Tax Provisions	(210)	(198)	(665)	(460)
Provision for DTL	3	2	9	440
Profit after Tax	652	555	2,357	1,970

<sup>\*</sup> Other Income includes UMPP fee income, lease income and other income given in P&L account

<sup>^</sup> Extraordinary Items includes translation/actual gains/losses, prior period adjustments, restructuring / prepayment premium etc. #All items of Income Statement have been regrouped for analysis

## **Return on Average Assets**



Dupont Analysis	Q1 FY11	Q1 FY10	FY10	FY09
Net Interest Income	0.98%	1.01%	3.80%	3.66%
Other Income	0.07%	0.01%	0.12%	0.11%
Operating Expenses	-0.002%	-0.03%	-0.14%	-0.15%
Operating Profit	1.05%	0.99%	3.78%	3.62%
Provisions	0.00%	-0.0001%	0.003%	-0.01%
Profit Before Tax & Extra-ordinary items	1.05%	0.99%	3.78%	3.62%
Extra-ordinary items	-0.07%	0.09%	0.16%	-0.38%
Tax Provision	-0.24%	-0.29%	-0.87%	-0.75%
Provision for DTL(-) /DTA(+)	0.004%	0.003%	0.01%	0.72%
Profit after Tax (ROA)	0.74%	0.80%	3.08%	3.21%
Operating Profit (Annualised)	4.19%	3.98%	3.78%	3.62%
Profit after Tax (ROA) (Annualised)	2.97%	3.21%	3.08%	3.21%

### **Balance Sheet**



(Y/E - March, Rs. Crores)

		•	•	•
Liabilities	Q1 FY11	Q1 FY10	FY10	FY09
Shareholders' Funds	13,913	12,063	13,261	11,508
Reserve for bad & doubtful debts (included in Shareholder's Funds)	878	749	842	718
Borrowings	71,630	52,847	67,108	52,160
Deferred Tax Liability	44	53	47	55
Interest Subsidy Fund	629	859	663	909
R-APDRP Fund from Gol	148	46	-	-
Current Liabilities & Provisions	4,567	4,303	3,669	3,576
Advances received from Subsidiaries (Included in Current Liabilities)	228	224	187	208
Total Liabilities	90,931	70,171	84,749	68,209
Assets	Q1 FY11	Q1 FY10	FY10	FY09
Loan Assets	85,597	66,205	79,856	64,429
Investments	30	33	31	36
Fixed Assets	77	74	75	75
Current Assets	5,227	3,859	4,787	3,669
Advances to Subsidiaries (Included in Current Assets)	106	77	65	67
Total Assets	90,931	70,171	84,749	68,209

**Increase in Loan Assets by ~ 29%** 

## **Key Indicators**



Key Indicators	Q1 FY11	Q1 FY10	FY10	FY09
Disbursements (Rs. Crores)	8,128	4,345	25,808	21,054
Sanctions (Rs. Crores)	14,428	18,782	65,466	57,030
Net outstanding Sanctions (Rs. Crores)	141,877	133,431	141,813	120,860
Loan Assets (Rs. Crores)	85,597	66,205	79,856	64,429
Yield on Assets*	11.03%	11.30%	10.73%	10.92%
Cost of Funds*	8.28%	8.64%	8.14%	8.71%
Interest Spread*	2.75%	2.66%	2.59%	2.21%
Net Interest Margin*	4.09%	4.26%	3.98%	3.84%
Return on Average Networth*	20.50%	20.08%	20.31%	20.23%
Return on Average Networth* (before exchange gain/loss)	22.05%	18.29%	19.55%	21.83%
Debt Equity Ratio	5.52	4.85	5.22	4.88
Leverage ( Average assets / Average net worth)	6.90	6.26	6.59	6.31
Capital Adequacy Ratio	17.38%	17.51%	18.20%	17.15%
EPS (Weighted average)* (Rs.)	22.73	19.34	20.54	17.16
EPS (Weighted average)* (Rs.) (before exchange gain/loss)	24.42	17.72	19.85	18.70
Book Value Per Share (Rs.)	113.57	98.57	108.20	94.01
Book Value Per Share (Rs.) (before exchange gain/loss)	113.99	98.17	107.51	95.55
* Quarterly Ratios have been Annualised				8

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### **Disbursements – Composition**



(Y/E - March, Rs. Crores)

Disbursements	Q1 FY1′	1	Q1 F	Y10	FY10		FY0	9
<u>Discipline-wise</u>	Amount	%	Amount	%	Amount	%	Amount	%
Generation	4,698	58%	3,437	79%	19,682	76%	15,942	76%
Transmission	430	5%	334	8%	1,056	4%	1,296	6%
Distribution	309	4%	223	5%	630	2%	610	3%
R-APDRP (Part A)	17	0.2%	-	-	1,125	4%	325	2%
R-APDRP (Part B)	195	2%	-	-	196	1%	-	-
Others*	2,478	30%	352	8%	3,119	12%	2,881	14%
Total	8,128	100%	4,345	100%	25,808	100%	21,054	100%
Borrower-wise								
State Sector	4,331	53%	2,915	67%	15,953	62%	14,657	70%
Central Sector	1,702	21%	661	15%	6,351	25%	3,130	15%
Joint Sector	385	5%	593	14%	2,449	9%	2,647	12%
Private sector	1,711	21%	176	4%	1,055	4%	620	3%

Cumulative Disbursements till 30 Jun'10 Rs. 147,056 Crores

### **Sanctions – Composition**



(Y/E - March, Rs. Crores)

						`		-
Sanctions	Q1 FY11		Q1 F	Y10	FY10		FY0	9
<u>Discipline-wise</u>	Amount	%	Amount	%	Amount	%	Amount	%
Generation	5,763	40%	12,420	66%	43,629	67%	44,609	78%
Transmission	3,109	22%	4,210	22%	11,620	18%	5,866	10%
Distribution	126	1%	22	0.001%	295	0.5%	1,500	3%
R-APDRP (Part A)	192	1%	1,614	9%	3,179	5%	1,948	3%
R-APDRP (Part B)	2,053	14%	-	-	3,059	5%		
Others*	3,185	22%	517	3%	3,684	6%	3,108	6%
Total	14,428	100%	18,782	100%	65,466	100%	57,030	100%
Borrower-wise								
State Sector	7,055	49%	8,766	47%	38,970	60%	29,661	52%
Central Sector	2,500	17%	3,747	20%	2,248	3%	18,127	32%
Joint Sector	0	0%	1,416	8%	8,462	13%	1,350	2%
Private sector	4,873	34%	4,854	26%	15,786	24%	7,892	14%

Cumulative Sanctions till 30 Jun'09 Rs. 288,932 Crores

### **Loan Assets – Composition**



Loan Assets*	Q1 F	Y11	Q1 F	Y10	FY10		FY09	)
<u>Discipline-wise</u>	Amount	%	Amount	%	Amount	%	Amount	%
Generation	70,556	82%	54,217	82%	67,013	84%	52,345	81%
Transmission	6,470	8%	6,578	10%	6,284	8%	6,494	10%
Distribution	3,583	4%	3,512	5%	3,402	4%	3,410	5%
Others**	4,985	6%	1,807	3%	3,163	4%	2,172	4%
Total	85,595	100%	66,114	100%	79,861	100%	64,421	100%
Borrower-wise								
State Sector	56,487	66%	47,516	72%	54,142	68%	46,443	72%
Central Sector	16,552	19%	9,801	15%	15,015	19%	9,283	14%
Joint Sector	6,866	8%	4,919	7%	6,525	8%	4,360	7%
Private Sector	5,690	7%	3,878	6%	4,179	5%	4,335	7%

<sup>\*</sup> Gross Loans = Loans outstanding + Provision for NPAs - Income accrued & due on loans

<sup>\*\*</sup> Includes Computerisation, MSTL, Studies, Short Term Loans, Buyer Line of Credit and Decentralised Management

## **Outstanding Sanctions as on 30.06.2010**



				(
		O_S Sanctions where		Total Outstanding
	doc. executed & disb. commenced	doc. executed but disb. not commenced	doc. not executed	Sanctions
<u>Discipline-wise</u>				
Generation	50,240	18,490	34,291	103,021
Transmission	7,463	7,555	6,888	21,906
Distribution	4,511	855	865	6,231
R-APDRP (Part A)	3,592	1	259	3,851
R-APDRP (Part B)	1,238	1,381	2,100	4,720
Others*	1,041	602	505	2,148
Total	68,085	28,884	44,908	141,877
Borrower-wise				
State Sector	45,776	21,154	17,577	84,506
Central Sector	13,008	2	2,500	15,511
Joint Sector	3,114	-	7,046	10,161
Private sector	6,186	7,729	17,785	31,700

## **Loan Quality**



Particulars	Q1 FY11	Q1 FY10	FY10	FY09
Gross NPAs	13	13	13	13
Less: Provisions & write-offs	(7)	(7)	(7)	(7)
Net NPAs	6	6	6	6
As a % of Loan Assets:				
Gross NPAs	0.02%	0.02%	0.02%	0.02%
Net NPAs	0.01%	0.01%	0.01%	0.01%

# **Borrowing Profile**



Demonstrate	Q1 F	Y11	Q1 F	-Y10	FY1	0	FY0	9
Borrowings	Amount	%	Amount	%	Amount	%	Amount	%
Bonds	53,079	74%	37,751	72%	46,622	69%	36,882	71%
Domestic	52,231		36,408		45,801		35,479	
Foreign	848		1,343		820		1,402	
Term Loans	18,204	25%	13,966	26%	18,161	27%	13,879	26%
Short Term Loans	347	0.5%	1,129	2%	2,325	3%	1,400	3%
Borrowings O/s	71,630	100%	52,847	100%	67,108	100%	52,160	100%
Of which:								
Rupee Denominated	68,826	96%	50,399	95%	64,350	96%	49,571	95%
Foreign Currency Loans	2,804	4%	2,448	5%	2,759	4%	2,589	5%

### **Resource Profile**



Doggurage	Q1 FY11		Q1 FY10		FY10		FY09	
Resources	Amount	%	Amount	%	Amount	%	Amount	%
Shareholders' Funds	13,913	16%	12,063	18%	13,261	16%	11,508	18%
Reserve for bad & doubtful debts (included in Shareholder's Funds)	878		749		842		718	
Deferred Tax Liability	44	0.1%	53	0.1%	47	0.1%	55	0.1%
Interest Subsidy Fund	629	1%	859	1%	663	1%	909	1%
R-APDRP fund from Gol	148	0.2%	46	0.1%	-	-	-	_
Bonds (Domestic)	52,231	60%	36,408	55%	45,801	56%	35,479	55%
Rupee Term Loans	16,248	19%	12,862	20%	16,223	20%	12,691	20%
Short Term Loans	347	0.4%	1,129	2%	2,325	3%	1,400	2%
Foreign Currency Loans	2,804	3%	2,448	4%	2,759	3%	2,589	4%
Total	86,364	100%	65,868	100%	81,080	100%	64,632	100%

## **Major Projects Sanctioned in Q1 FY 2011**



PROPOSAL DISCRIPTION	Sanctions (Rs. in crores)
800 KV, 6000 MW Multi Terminal System Package of Power Grid Corporation of India Ltd.	2,500
3960 MW Coal Based UMPP of Coastal Andhra Power Limited at Krishnapatnam, AP	2,000
2X660 MW TPP of Lanco Amarkantak Power Pvt Ltd in Chhattisgarh	1,250
Co-Generation Plants of Tamil Nadu Electricity Board in Sugar Mills	828
Debt Consolidation & Refinancing of Suzlon Energy Limited	827
1320 MW Coal Based TPP of East Coast Energy Pvt. Ltd. at Srikakulam	511
830 MW R&M Satpura Unit of M.P. Power Generating Company Ltd.	459
100 MW UHL-III HEP of Beas Valley Power Corporation Ltd.	322
1320 MW Coal Based TPP of Thermal Powertech Corporation Ltd. in Nellore Distt	285
400 KV DC Line-92 Km of Power Trans. Corpn. Of Uttarakhand Ltd (Kuwaripass-Karanprayag-Srinagar)	284

## **Shareholding Pattern**



Category		Holding (%)						
		As on 30.06.2010	As on 30.06.2009	As on 31.03.2010	As on 31.03.2009			
President of India		89.78%	89.78%	89.78%	89.78%			
FIIs		3.77%	3.85%	3.85%	4.01%			
Indian FIs & Banks		2.12%	1.86%	2.10%	1.92%			
Bodies Corporate		1.79%	0.86%	1.60%	0.90%			
Resident Individuals		1.35%	1.73%	1.44%	1.83%			
Mutual Funds		0.93%	1.68%	1.05%	1.29%			
Employees	6	0.08%	0.10%	0.08%	0.11%			
Others		0.18%	0.13%	0.09%	0.17%			
Total		100%	100%	100%	100%			
S. No.	Top 10 Shareholders (as on 30.06.2010)			Holding (%)	Category			
1	PRESIDENT OF INDIA			89.78%	POI			
2	HDFC STANDARD LIFE INSURANCE COMPANY LIMITED		0.76%	LTD				
3	LIFE INSURANCE CORPORATION OF INDIA			0.64%	IFI			
4	LIC OF INDIA - MARKET PLUS			0.51%	IFI			
5	LIC OF INDIA MARKET PLUS - 1		0.46%	IFI				
6	JF INDIA FUND			0.37%	FII			
7	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LTD		0.33%	LTD				
8	INDIA CAPITAL FUND LIMITED		0.26%	FII				
9	INDIA CAPITAL OPPORTUNITIES 1 LIMITED			0.26%	FII			
10	RELIANCE LIFE INSURANCE COMPANY LIMITED		IMITED	0.24%	LTD			



### Thank You!