

We Create Possibility of a Better Tomorrow....

| August 2013 |  |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Sun Mon Tue Wed Thu | Fri | Sat |  |  |  |  |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 31 |

## Power Finance Corporation Limited

A Navratna PSU

Performance Highlights (Standalone, Un-Audited)

Quarter Ended 30th June, 2013

## Highlights - Q1 FY 14 vs. Q1 FY 13

Net Profit increased by $\mathbf{2 3 \%}$ from ₹ 972 crore to ₹ $\mathbf{1 , 1 9 8}$ crore

Comparable PAT increased by $\mathbf{3 3 \%}$ from ₹ $\mathbf{1 , 0 2 9}$ crore to $₹ \mathbf{1 , 3 6 5}$ crore

Total Income increased by $\mathbf{2 7 \%}$ from ₹ $\mathbf{3 , 9 4 5}$ crore to ₹ $\mathbf{5 , 0 1 7}$ crore

Net Interest Income increased by $39 \%$ from ₹ 1,394 crore to $₹ \mathbf{1 , 9 4 2}$ crore

Interest Spread increased by 66 bps from 2.63\% to 3.29\%

## Highlights - Q1 FY 14 vs. Q1 FY 13 (contd.)

Sanctions(excl. R-APDRP) increased by $37 \%$ from ₹ 11,182 crore to ₹ 15,375 crore

DisbursementS(excl.R-APDRP) increased by $\mathbf{4 \%}$ from ₹ $\mathbf{7 , 8 8 4}$ crore to ₹ $\mathbf{8 , 2 3 5}$ crore

Loan Assets increased by $24 \%$ from ₹ $1,34,742$ crore to ₹ $1,67,196$ crore

Networth increased by $\mathbf{1 5 \%}$ from ₹ $\mathbf{2 0 , 3 5 9}$ crore to $₹ \mathbf{2 3 , 4 2 7}$ crore

## Comparable Profit

(YIE - March, ₹ Crores)


Adjustments (post-tax):

| Contingent Provision against standard <br> assets | 49 | 0 | 133 | - |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Prior period Income Tax (incl. interest <br> thereon) and DTL | -0.02 | 0.07 | 33 | $(15)$ |
| Translation / Actual Exchange Gain(-)/ <br> Loss(+) (including impact of DTL) | 118 | 57 | 109 | 114 |
| Reversal of CSR Provision pertaining to <br> Earlier years | - | - | $(12)$ | - |


| Comparable PAT | 1,365 | 1,029 | $33 \%$ | 4,682 | 3,130 |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Profit \& Loss Account

(YIE - March, ₹ Crores)

| Income Statement* | Q1 FY14 | Q1 FY13 | FY13 | FY12 |
| :--- | ---: | ---: | ---: | ---: |
| Interest Income | 4,959 | 3,900 | 17,041 | 12,724 |
| Interest Expense | $(3,016)$ | $(2,506)$ | $(10,768)$ | $(8,329)$ |
| Net Interest Income | 1,942 | 1,394 | 6,272 | 4,395 |
| Other Income* | 10 | 9 | 58 | 120 |
| Operating Costs | $(32)$ | $(29)$ | $(145)$ | $(129)$ |
| Provisions for contingencies | $(91)$ | $(2)$ | $(81)$ | $(143)$ |
| Profit Before Tax \& Extra-ordinary Items | 1,829 | 1,373 | 6,105 | 4,242 |
| Extra-ordinary Items^ | $(107)$ | $(77)$ | $(138)$ | $(138)$ |
| Tax Provisions | $(334)$ | $(329)$ | $(1,415)$ | $(1,068)$ |
| DTL(-) / DTA(+) | $(189)$ | 5 | $(132)$ | $(4)$ |
| Profit after Tax | $\mathbf{1 , 1 9 8}$ | 972 | 4,420 | $\mathbf{3 , 0 3 2}$ |

* Other Income includes Nodal agency fee income, lease income and other income given in P\&L account
^ Extraordinary Items includes translation/actual exchange gain/loss, prior period adjustments, restructuring / prepayment premium etc..


## Balance Sheet

|  | (YIE - March, ₹ Crores) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Liabilities | $\mathbf{3 0 . 0 6 . 2 0 1 3}$ | $\mathbf{3 0 . 0 6 . 2 0 1 2}$ | 31.03 .2013 | 31.03 .2012 |
| Shareholders' Funds | 25,252 | 21,679 | 24,054 | 20,708 |
| Share Application Money pending allotment | 0.02 | - | - | - |
| Non-Current Liabilities |  |  |  |  |
| Long-term Borrowing | $1,28,998$ | $1,02,591$ | $1,21,151$ | 95,867 |
| Deferred Tax Liabilities (net) | 409 | 83 | 220 | 87 |
| Other Liabilities | 469 | 539 | 540 | 551 |
| Provisions | 224 | 30 | 162 | 29 |

## Current Liabilities

| Current Maturity of Long-term Borrowing | 7,183 | 10,343 | 9,612 | 10,188 |
| :---: | ---: | ---: | ---: | ---: |
| Short- Term Borrowing | 6,357 | 1,021 | 8,820 | 4,071 |
| Other Liabilities | 5,328 | 4,373 | 5,064 | 3,800 |
| Provisions | 242 | 404 | 194 | 275 |
| Total Liabilities | $\mathbf{1 , 7 4 , 4 6 3}$ | $\mathbf{1 , 4 1 , 0 6 3}$ | $\mathbf{1 , 6 9 , 8 1 7}$ | $\mathbf{1 , 3 5 , 5 7 5}$ |

## Balance Sheet

|  | (YIE - March, ₹ Crores) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Assets | $\mathbf{3 0 . 0 6 . 2 0 1 3}$ | 30.06 .2012 | 31.03 .2013 | 31.03 .2012 |  |
| Non-Current Assets |  |  |  |  |  |
| Fixed Assets | 73 | 75 | 74 | 76 |  |
| Non-Current Investments | 255 | 55 | 187 | 55 |  |
| Long-term Loans | $1,46,607$ | $1,20,102$ | $1,42,495$ | $1,12,017$ |  |
| Other Assets | 397 | 126 | 376 | 101 |  |
| Foreign Currency Monetary Item | 1,024 | 1,049 | 478 | 515 |  |
| Translation Difference A/c |  |  |  |  |  |
| Current Assets | 4 | 4 | 4 | 4 |  |
| Current Investments | 1,820 | 2,016 | 4,754 | 1,988 |  |
| Cash \& Bank Balances | 18,155 | 10,647 | 15,456 | 11,877 |  |
| Current Maturity Long-Term Loans | 2,434 | 3,993 | 2,416 | 6,178 |  |
| Short- Term Loans | 3,692 | 2,995 | 3,577 | 2,763 |  |
| Other Assets | $\mathbf{1 , 7 4 , 4 6 3}$ | $\mathbf{1 , 4 1 , 0 6 3}$ | $\mathbf{1 , 6 9 , 8 1 7}$ | $\mathbf{1 , 3 5 , 5 7 5}$ |  |
| Total Assets |  |  |  |  |  |

## Key Indicators

|  | (YIE - March, ₹ Crores) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Key Indicators | Q1 FY14 | Q1 FY13 | FY13 | FY12 |
| Sanctions (excluding R-APDRP) | 15,375 | 11,182 | 75,147 | 59,429 |
| R-APDRP Scheme - Sanctions | - | - | 3,728 | 9,596 |
| Disbursements (excluding R-APDRP) | 8,235 | 7,884 | 45,151 | 39,818 |
| R-APDRP Scheme- Disbursements | 280 | 261 | 1,217 | 1,600 |
| Outstanding sanctions (excluding R-APDRP) | $1,70,254$ | $1,58,919$ | $1,63,720$ | $1,61,976$ |
| Loan Assets | $1,67,196$ | $1,34,742$ | $1,60,367$ | $1,30,072$ |
| Yield on Assets*\# | $12.14 \%$ | $11.71 \%$ | $11.94 \%$ | $11.25 \%$ |
| Cost of Funds*\# | $8.85 \%$ | $9.08 \%$ | $9.08 \%$ | $9.00 \%$ |
| Interest Spread*\# | $3.29 \%$ | $2.63 \%$ | $2.87 \%$ | $2.25 \%$ |
| Net Interest Margin*\# | $4.76 \%$ | $4.19 \%$ | $4.40 \%$ | $3.89 \%$ |

## Key Indicators

| Key Indicators | Q1 FY14 | Q1 FY13 | FY13 | FY12 |
| :--- | ---: | ---: | ---: | ---: |
| Return on Average Assets* | $2.78 \%$ | $2.81 \%$ | $2.89 \%$ | $2.52 \%$ |
| Networth^ (₹ in crores) | 23,427 | 20,359 | 22,351 | 19,493 |
| Return on Average Networth* | $20.94 \%$ | $19.51 \%$ | $21.12 \%$ | $18.00 \%$ |
| Debt Equity Ratio | 6.10 | 5.63 | 6.26 | 5.68 |
| Capital Adequacy Ratio | $18.82 \%$ | $18.55 \%$ | $17.98 \%$ | $16.29 \%$ |
| Of which Tier I | $17.07 \%$ | $17.51 \%$ | $16.83 \%$ | $15.38 \%$ |
| Tier II | $1.75 \%$ | $1.04 \%$ | $1.15 \%$ | $0.91 \%$ |
| EPS (Weighted average)* (₹) | 36.31 | 29.45 | 33.48 | 23.41 |
| Book Value Per Share (₹) | 177.47 | 154.24 | 169.33 | 147.68 |

[^0]
## Sanctions - Composition



* Includes Transitional Finance ,Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management, funding of regulatory assets \# Includes counterparty funding of R-APDRP Part B by PFC of ₹ 186 cr , ₹ 890 cr , ₹ 890 cr and ₹ $4,273 \mathrm{cr}$ for Q1 FY 14 , FY 13, Q1 FY 13 \& FY 12 respectively Cumulative Sanctions (excluding R-APDRP) till 30 Jun '13 ₹ 4,32,605 Crores


## Disbursements - Composition



* Includes Transitional Finance ,Computerisation, Studies, Short Term Loans, Buyer Line of Credit,Decentralised Management, funding of regulatory assets \# Includes counterparty funding of R-APDRP Part B by PFC of ₹ $2 \mathrm{cr} \& ₹ 15 \mathrm{cr}$, for Q1 FY 14 \& FY 13 respectively.


## Outstanding Sanctions as on 30.06.2013

(YIE - March, ₹ Crores)

|  | O/S Sanctions where |  |  | Total Outstanding Sanctions |
| :---: | :---: | :---: | :---: | :---: |
|  | doc. executed \& disb. commenced | doc. executed but disb. not commenced | doc. not executed |  |
| Discipline-wise |  |  |  |  |
| Generation | 52,405 | 33,506 | 42,845 | 1,28,755 |
| Transmission | 10,273 | 3,434 | 7,010 | 20,716 |
| Distribution \# | 3,761 | 1,338 | 5,631 | 10,729 |
| Others* | 4,195 | 763 | 5,096 | 10,053 |
| Total | 70,634 | 39,040 | 60,580 | 1,70,254 |
| Borrower-wise |  |  |  |  |
| State Sector \# | 52,661 | 21,815 | 40,286 | 1,14,762 |
| Central Sector | 2,253 | 181 | 400 | 2,834 |
| Joint Sector | 3,751 | 400 | 0 | 4,151 |
| Private sector | 11,968 | 16,644 | 19,895 | 48,507 |
| Total | 70,634 | 39,040 | 60,580 | 1,70,254 |

[^1]
## Loan Assets - Composition

> (YIE - March, ₹ Crores)

| Loan Assets* | 30.06 .2013 |  | 30.06 .2012 |  | $31,03.2013$ |  | $31,03.2012$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Discipline-wise | Amount | $\%$ | Amount | $\%$ | Amount | $\%$ | Amount | $\%$ |
| Generation | $1,30,881$ | $78 \%$ | $1,13,602$ | $85 \%$ | $1,26,773$ | $79 \%$ | $1,07,426$ | $83 \%$ |
| Transmission | 11,198 | $7 \%$ | 10,002 | $7 \%$ | 11,089 | $7 \%$ | 9,922 | $8 \%$ |
| Distribution | 6,122 | $4 \%$ | 5,820 | $4 \%$ | 6,144 | $4 \%$ | 5,667 | $4 \%$ |
| Others* | 18,642 | $11 \%$ | 5,004 | $4 \%$ | 16,447 | $10 \%$ | 7,195 | $6 \%$ |
| Total | $1,66,843$ | $100 \%$ | $1,34,428$ | $100 \%$ | $1,60,453$ | $100 \%$ | $1,30,209$ | $100 \%$ |
| Borrower-wise |  |  |  |  |  |  |  |  |
| State Sector | $1,09,877$ | $66 \%$ | 84,147 | $63 \%$ | $1,05,078$ | $65 \%$ | 81,480 | $63 \%$ |
| Central Sector | 24,371 | $15 \%$ | 24,469 | $18 \%$ | 24,570 | $15 \%$ | 24,691 | $19 \%$ |
| Joint Sector | 11,183 | $7 \%$ | 10,130 | $7 \%$ | 10,869 | $7 \%$ | 9,302 | $7 \%$ |
| Private Sector | 21,411 | $13 \%$ | 15,682 | $12 \%$ | 19,936 | $12 \%$ | 14,737 | $11 \%$ |

* Gross Loans = Loans outstanding + Provision for NPAs - Income accrued \& due on loans
** Includes Transitional Finance, Computerisation, Studies, Short Term Loans, Buyer Line of Credit and Decentralised Management


## Loan Quality \& Provisions

| Particulars | 30.06 .2013 | 30.06 .2012 | 31.03 .2013 | 31.03 .2012 |
| :--- | ---: | ---: | ---: | ---: |
| Gross NPAs | $\mathbf{1 , 1 5 0}$ | $\mathbf{1 , 3 7 5}$ | $\mathbf{1 , 1 3 5}$ | $\mathbf{1 , 3 5 8}$ |
| Less: Provisions \& write-offs | $\mathbf{( 1 6 4 )}$ | $\mathbf{( 1 4 5 )}$ | $\mathbf{( 1 2 1 )}$ | $\mathbf{( 1 4 4 )}$ |
| Net NPAs | $\mathbf{9 8 6}$ | $\mathbf{1 , 2 3 0}$ | $\mathbf{1 , 0 1 3}$ | $\mathbf{1 , 2 1 5}$ |
| As a \% of Loan Assets: |  |  |  |  |
| Gross NPAs | $0.69 \%$ | $1.02 \%$ | $0.71 \%$ | $1.04 \%$ |
| Net NPAs | $0.59 \%$ | $0.91 \%$ | $0.63 \%$ | $0.93 \%$ |
| Contingent Provision against Standard | 182 |  | 0 | 133 |
| assets |  | 164 | 145 | 121 |

## Borrowing Profile

(YIE - March, ₹ Crores)

| Borrowings | 30.06 .2013 |  | 30.06 .2012 |  | 31.03 .2013 |  | 31.03 .2012 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\%$ | Amount | $\%$ | Amount | $\%$ | Amount | $\%$ |
| Bonds | $1,14,226$ | $80 \%$ | 92,036 | $81 \%$ | $1,06,321$ | $76 \%$ | 84,847 | $77 \%$ |
| Term Loans | 21,955 | $15 \%$ | 20,898 | $18 \%$ | 24,442 | $18 \%$ | 21,207 | $19 \%$ |
| Short Term Loans | 6,357 | $4 \%$ | 1,021 | $1 \%$ | 8,820 | $6 \%$ | 4,071 | $4 \%$ |
| Borrowings Ols | $1,42,539$ | $100 \%$ | $1,13,955$ | $100 \%$ | $1,39,583$ | $100 \%$ | $1,10,126$ | $100 \%$ |
| Of which: |  |  |  |  |  |  |  |  |
| Rupee Denominated | $1,33,584$ | $94 \%$ | $1,07,697$ | $95 \%$ | $1,31,159$ | $94 \%$ | $1,04,536$ | $95 \%$ |
| Foreign Currency | 8,955 | $6 \%$ | 6,259 | $5 \%$ | 8,424 | $6 \%$ | 5,590 | $5 \%$ |
| Loans |  |  |  |  |  |  |  |  |

## Resource Profile

| Resources | 30.06.2013 |  | 30.06.2012 |  | 31.03.2013 |  | 31.03.2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | \% | Amount | \% |
| Shareholders' Funds | 25,252 | 15\% | 21,679 | 16\% | 24,054 | 15\% | 20,708 | 16\% |
| Reserve for bad \& doubtful debts (included in Shareholder's Funds) | 1461 |  | 1212 |  | 1409 |  | 1159 |  |
| Deferred Tax Liability | 409 | 0.2\% | 83 | 0.1\% | 220 | 0.1\% | 87 | 0.1\% |
| Interest Subsidy Fund | 136 | 0.1\% | 362 | 0.3\% | 146 | 0.1\% | 376 | 0.3\% |
| Bonds (Domestic) | 1,13,142 | 67\% | 91,011 | 67\% | 1,05,334 | 64\% | 83,920 | 64\% |
| Rupee Term Loans | 14,085 | 8\% | 15,665 | 12\% | 17,005 | 10\% | 16,545 | 13\% |
| Short Term Loans | 6,357 | 4\% | 1,021 | 1\% | 8,820 | 5\% | 4,071 | 3\% |
| Foreign Currency Loans | 8,955 | 5\% | 6,259 | 5\% | 8,424 | 5\% | 5,590 | 4\% |
| Total | 1,68,337 | 100\% | 1,36,080 | 100\% | 1,64,002 | 100\% | 1,31,297 | 100\% |

## Major Loans Sanctioned in Q1 FY 2014

Sanctions ( $F$ in crores)State Electricity Board

## Shareholding Pattern

| Category |  | Holding (\%) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30.06.2013 | 30.06.2012 | 31.03.2013 | 31.03.2012 |
| President of India |  | 73.72\% | 73.72\% | 73.72\% | 73.72\% |
| Flls |  | 12.56\% | 9.76\% | 12.46\% | 9.85\% |
| Indian FIs \& Banks |  | 5.88\% | 6.63\% | 5.81\% | 5.91\% |
| Bodies Corporate |  | 2.70\% | 4.07\% | 2.45\% | 4.63\% |
| Resident Individuals |  | 2.61\% | 2.89\% | 2.47\% | 2.88\% |
| Mutual Funds |  | 2.09\% | 2.55\% | 2.70\% | 2.51\% |
| Employees |  | 0.08\% | 0.08\% | 0.08\% | 0.08\% |
| Others |  | 0.36\% | 0.30\% | 0.31\% | 0.42\% |
| Total |  | 100\% | 100\% | 100\% | 100\% |
| S | Top 10 Shareholders |  |  | Holding | Category |
| No | (as on 30.06.2013) |  |  | (\%) |  |
| 1 | PRESIDENT OF INDIA |  |  | 73.72\% | POI |
| 2 | LIFE INSURANCE CORPORATION OF INDIA |  |  | 4.22\% | IFI |
| 3 | GOVERNMENT PENSION FUND GLOBAL |  |  | 1.10\% | FII |
| 4 | HDFC STANDARD LIFE INSURANCE COMPANY LIMITED |  |  | 0.79\% | LTD |
| 5 | LIC OF INDIA MARKET PLUS 1 GROWTH FUND |  |  | 0.71\% | IFI |
| 6 | MORGAN STANLEY ASIA (SINGAPORE) PTE. |  |  | 0.60\% | FII |
| 7 | VANGUARD EMERGING MARKETS STOCK INDEX FUND ASERIE |  |  | 0.50\% | FII |
| 8 | ROBECO CAPITAL GROWTH FUNDS |  |  | 0.48\% | FII |
| 9 | SANLAM UNIVERSAL FUNDS PLC |  |  | 0.46\% | FII 18 |
| 10 | DSP BLACKROCK TOP 100 EQUITY FUND |  |  | 0.41\% | MUT |

We Create Possibility of a Better Tomorrow....

## Thank You!


[^0]:    * Quarterly Ratios have been Annualised: ^Networth = Paid-up capital + Reserves \& Surplus - Reserve for Bad \& Doubtful Debts - Debenture Redemption Reserve - CSR Reserve - Sustainable dev reserve;

[^1]:    * Includes Transitional Finance ,Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management , funding of regulatory assets \# Includes counterparty funding of R-APDRP Part B by PFC of ₹ $4,835 \mathrm{cr}$

