















We Create Possibility of a Better Tomorrow....

| | August 2014 | | | | | | | | | | | |
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| 24 | 25 | 26 | 27 | 28 | 29 | 30 | | | | | | |
| 31 | | | | | | | | | | | | |

Power Finance Corporation Limited

A Navratna PSU

Performance Highlights (Standalone, Un-Audited)

Quarter Ended 30th June, 2014

Highlights – Q1 FY 15 vs. Q1 FY 14



Net Profit increased by 21% to ₹ 1,448 crores from ₹ 1,198 crores

Comparable PAT increased by 13% to ₹1,537 crores from ₹1,365 crores

Total Income increased by 18% to ₹ 5,924 crores from ₹ 5,017 crores

Net Interest Income increased by 17% to ₹ 2,291 crores from ₹ 1,950 crores

Highlights – Q1 FY 15 vs. Q1 FY 14



Loan Assets increased by 17% to ₹ 1,95,191 crores from ₹ 1,67,226 crores

Net worth (Share Capital + Free Reserves) increased by 18% to ₹ 26,472 crores from ₹ 22,402 crores

Net worth (Share Capital + All Reserves) increased by 19% to ₹ 28,917 crores from ₹ 24,228 crores

Comparable Profit



| | | | | | (172 1110 | arch, Crores |
|---|-------|---------------|----------|---------|-----------|--------------|
| Comparable Profit | | Q1 FY 2014 | % change | FY 2014 | FY 2013 | % change |
| Reported PAT | 1,448 | 1,198 | 21% | 5,418 | 4,420 | 23% |
| Adjustments (post-tax): | | | | | | |
| Contingent Provision against standard assets | 12 | 49 | | 337 | 133 | |
| Prior period Income Tax (incl. interest thereon) and DTL | - | (0.02) | | 9 | 33 | |
| Translation / Actual Exchange Gain(-) / Loss(+) (including impact of DTL) | 74 | 118 | | 334 | 109 | |
| CSR & SD expenses booked/(reversed) pertaining to Earlier years | - | - | | 14 | (12) | |
| R-APDRP Expenses | 2 | - | | 31 | - | |
| Comparable PAT | 1,537 | 1,365 | 13% | 6,141 | 4,682 | 31% |

Profit & Loss Account



| Income Statement# | Q1 FY15 | Q1 FY14 | FY14 | FY13 |
|--|---------|---------|----------|----------|
| Interest Income | 5,854 | 4,967 | 21,121 | 17,076 |
| Interest Expense | (3,564) | (3,016) | (12,641) | (10,768) |
| Net Interest Income | 2,291 | 1,950 | 8,480 | 6,308 |
| Other Income* | 6 | 2 | 34 | 23 |
| Operating Costs | (54) | (32) | (231) | (145) |
| Provisions for contingencies | (129) | (91) | (470) | (81) |
| Profit Before Tax & Extra-ordinary Items | 2,113 | 1,829 | 7,813 | 6,105 |
| Extra-ordinary Items [^] | (109) | (107) | (255) | (138) |
| Tax Provisions | (585) | (334) | (2,086) | (1,415) |
| DTL(-) / DTA(+) | 29 | (189) | (54) | (132) |
| Profit after Tax | 1,448 | 1,198 | 5,418 | 4,420 |

^{*} Other Income includes Nodal agency fee income and other income given in P&L account

[^] Extraordinary Items includes translation/actual exchange gain/loss, prior period adjustments, prepayment premium etc.. #All items of Income Statement have been regrouped for analysis

Balance Sheet



| Liabilities | 30.06.2014 | 30.06.2013 | 31.03.2014 | 31.03.2013 |
|---|------------|------------|------------|------------|
| Shareholders' Funds | 28,917 | 24,228 | 27,375 | 23,576 |
| Share Application Money pending allotment | - | 0.02 | | |
| Non-Current Liabilities | | | | |
| Long-term Borrowing | 1,30,636 | 1,28,998 | 1,42,492 | 1,21,151 |
| Deferred Tax Liabilities (net) | 244 | 409 | 274 | 220 |
| Other Liabilities | 348 | 469 | 348 | 540 |
| Long-term Provisions | 583 | 224 | 473 | 162 |
| Current Liabilities | | | | |
| Current Maturity of Long-term Borrowing | 23,130 | 7,183 | 15,409 | 9,612 |
| Short- Term Borrowing | 10,315 | 6,325 | 1,314 | 8,710 |
| Other Liabilities | 5,853 | 5,328 | 6,262 | 5,064 |
| Short- Term Provisions | 369 | 242 | 218 | 194 |
| Total Liabilities | 2,00,395 | 1,73,405 | 1,94,164 | 1,69,229 |

Balance Sheet



| Assets | 30.06.2014 | 30.06.2013 | 31.03.2014 | 31.03.2013 |
|----------------------------------|------------|------------|------------|------------|
| Non-Current Assets | | | | |
| Fixed Assets | 66 | 73 | 71 | 74 |
| Non-Current Investments | 348 | 226 | 348 | 158 |
| Long-term Loans | 1,72,810 | 1,46,637 | 1,68,792 | 1,42,524 |
| Other Assets | 215 | 397 | 210 | 376 |
| Current Assets | | | | |
| Current Investments | 3 | 4 | 4 | 4 |
| Cash & Bank Balances | 103 | 1,820 | 60 | 4,754 |
| Current Maturity Long-Term Loans | 19,062 | 18,155 | 18,043 | 15,456 |
| Short- Term Loans | 3,319 | 2,434 | 2,396 | 2,416 |
| Other Assets | 4,468 | 3,660 | 4,240 | 3,467 |
| Total Assets | 2,00,395 | 1,73,405 | 1,94,164 | 1,69,229 |

Key Indicators



| | | | (17L - Warc | ii, \ Ciores) |
|--|--------------------|----------|-------------|---------------|
| Key Indicators | Q1 FY15 | Q1 FY14 | FY14 | FY13 |
| Sanctions (excluding R-APDRP) | 10,076 | 15,375 | 60,729 | 75,147 |
| R-APDRP Scheme - Sanctions | - | - | 4,331 | 3,728 |
| Disbursements (excluding R-APDRP) | 8,282 | 8,235 | 47,162 | 45,151 |
| R-APDRP Scheme- Disbursements | 33 | 280 | 640 | 1,217 |
| Outstanding sanctions (excluding R-APDRP) | 1,57,120 | 1,70,254 | 1,56,390 | 1,63,720 |
| Loan Assets | 1,95,191 | 1,67,226 | 1,89,231 | 1,60,396 |
| Yield on Assets* # | 12.25% | 12.14% | 12.31% | 11.94% |
| Cost of Funds* # | 8.95% | 8.86% | 8.85% | 9.09% |
| Interest Spread* # | 3.30% | 3.28% | 3.45% | 2.86% |
| Net Interest Margin* # | 4.79% | 4.77% | 4.94% | 4.41% |
| * Q1 FY 15 ratios annualised using actual number of days # Based | d on daily average | | | 8 |

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Key Indicators

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|----------|--|
| PFC | |

| Key Indicators | Q1 FY15 | Q1 FY14 | FY14 | FY13 |
|---|---------|---------|--------|--------|
| Return on Average Assets* | 2.94% | 2.80% | 2.98% | 2.90% |
| Net worth (Share Capital + Free Reserves) (₹ in crores) | 26,472 | 22,402 | 25,098 | 21,873 |
| Net worth (Share Capital + All Reserves) (₹ in crores) | 28,917 | 24,228 | 27,375 | 23,576 |
| Return on Average Net worth (Share Capital + Free Reserves) * | 22.47% | 21.65% | 23.07% | 21.64% |
| Return on Average Net worth (Share Capital + All Reserves) * | 20.58% | 20.05% | 21.27% | 20.20% |
| Debt Equity Ratio ^ | 6.21 | 6.38 | 6.36 | 6.39 |
| Capital Adequacy Ratio | 20.55% | 18.09% | 20.10% | 17.64% |
| Of which Tier I | 16.93% | 16.34% | 16.42% | 16.49% |
| Tier II | 3.62% | 1.75% | 3.68% | 1.15% |
| EPS (Weighted average)* (₹) | 43.89 | 36.31 | 41.04 | 33.48 |
| Book Value Per Share (₹) ^ | 200.54 | 169.71 | 190.13 | 165.71 |

^{*} Quarterly Ratios have been Annualised: ^ based on Net worth (Share Capital + Free Reserves) = Paid-up capital + Reserves & Surplus - Reserve fogBad & Doubtful Debts - Debenture Redemption Reserve;

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Sanctions – Composition



| Sanctions | Q1 FY1 | 5 | Q1 FY14 | | FY14 | | FY13 | 11, \ 010. |
|------------------------|--------|------|---------|------|--------|------|--------|------------|
| <u>Discipline-wise</u> | Amount | % | Amount | % | Amount | % | Amount | % |
| Generation | 6,533 | 65% | 10,032 | 65% | 42,206 | 69% | 38,352 | 51% |
| Transmission | 820 | 8% | 2,451 | 16% | 3,208 | 5% | 8,278 | 11% |
| Distribution # | 1,022 | 10% | 2,428 | 16% | 4,999 | 8% | 1,350 | 2% |
| Others* | 1,700 | 17% | 465 | 3% | 10,316 | 17% | 27,167 | 36% |
| Total | 10,076 | 100% | 15,375 | 100% | 60,729 | 100% | 75,147 | 100% |
| Borrower-wise | | | | | | | | |
| State Sector # | 7,341 | 73% | 11,103 | 72% | 46,162 | 76% | 55,410 | 74% |
| Central Sector | 0 | 0% | 43 | 0.3% | 500 | 1% | 475 | 0.6% |
| Joint Sector | 0 | 0% | 0 | 0% | 1,058 | 2% | 0 | 0% |
| Private sector | 2,735 | 27% | 4,229 | 28% | 13,010 | 21% | 19,263 | 26% |
| Total | 10,076 | 100% | 15,375 | 100% | 60,729 | 100% | 75,147 | 100% |
| | | | | | | | | |
| R-APDRP (Part A) | - | - | - | - | 246 | 6% | 75 | 2% |
| R-APDRP (Part B) | - | - | - | - | 4,085 | 94% | 3,653 | 98% |
| Total | - | - | - | - | 4,331 | 100% | 3,728 | 100% |

^{*} Includes Transitional Finance, Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management, funding of regulatory assets # Includes counterparty funding of R-APDRP Part B by PFC of ₹ 701 cr, ₹ 186 cr, ₹ 599 cr and ₹ 890 cr for Q1FY 15, Q1FY 14, FY 14, & FY 13 respectively 10 Cumulative Sanctions (excluding R-APDRP) till 30 Jun '14 ₹ 4,66,680 Crores

Disbursements – Composition



| Disbursements | Q1 FY15 | | Q1 FY14 | | FY14 | | FY13 | |
|------------------------|---------|------|---------|------|--------|------|--------|------|
| <u>Discipline-wise</u> | Amount | % | Amount | % | Amount | % | Amount | % |
| Generation | 4,926 | 59% | 5,348 | 65% | 31,640 | 67% | 25,582 | 57% |
| Transmission | 1,349 | 16% | 341 | 4% | 2,046 | 4% | 2,033 | 5% |
| Distribution | 221 | 3% | 188 | 2% | 1,702 | 4% | 1,280 | 3% |
| Others* | 1,786 | 22% | 2,359 | 29% | 11,774 | 25% | 16,256 | 36% |
| Total | 8,282 | 100% | 8,235 | 100% | 47,162 | 100% | 45,151 | 100% |
| Borrower-wise | | | | | | | | |
| State Sector | 5,182 | 63% | 6,152 | 75% | 32,791 | 70% | 34,781 | 77% |
| Central Sector | 224 | 3% | 143 | 2% | 919 | 2% | 1,577 | 3% |
| Joint Sector | 372 | 4% | 453 | 5% | 2,194 | 5% | 2,062 | 5% |
| Private sector | 2,504 | 30% | 1,488 | 18% | 11,259 | 24% | 6,731 | 15% |
| Total | 8,282 | 100% | 8,235 | 100% | 47,162 | 100% | 45,151 | 100% |
| R-APDRP (Part A) | 30 | 90% | 280 | 100% | 430 | 67% | 393 | 32% |
| R-APDRP (Part B) # | 3 | 10% | 0 | 0% | 210 | 33% | 824 | 68% |
| Total | 33 | 100% | 280 | 100% | 640 | 100% | 1,217 | 100% |

^{*} Includes Transitional Finance, Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management, funding of regulatory assets # Gol portion

Outstanding Sanctions as on 30.06.2014



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|------------------------|---------------------------------|---------------------------------------|-------------------|-----------------------------|--|--|--|--|
| | | O/S Sanctions where | | | | | | |
| | doc. executed & disb. commenced | doc. executed but disb. not commenced | doc. not executed | Total Outstanding Sanctions | | | | |
| <u>Discipline-wise</u> | | | | | | | | |
| Generation | 49,985 | 26,520 | 42,937 | 1,19,441 | | | | |
| Transmission | 12,291 | 3,346 | 2,198 | 17,835 | | | | |
| Distribution # | 5,381 | 337 | 6,338 | 12,057 | | | | |
| Others* | 2,634 | 830 | 4,324 | 7,788 | | | | |
| Total | 70,290 | 31,033 | 55,797 | 1,57,120 | | | | |
| Borrower-wise | | | | | | | | |
| State Sector # | 50,794 | 17,501 | 47,632 | 1,15,928 | | | | |
| Central Sector | 1,935 | 0 | 224 | 2,159 | | | | |
| Joint Sector | 2,696 | 400 | 0 | 3,096 | | | | |
| Private sector | 14,865 | 13,132 | 7,940 | 35,937 | | | | |
| Total | 70,290 | 31,033 | 55,797 | 1,57,120 | | | | |

^{*} Includes Transitional Finance ,Computerisation, Studies, Short Term Loans, Buyer Line of Credit, Decentralised Management , funding of regulatory assets # Includes counterparty funding of R-APDRP Part B by PFC of ₹ 4,823 cr

Loan Assets – Composition



| Loan Assets* | 30.06. | 2014 | 30.06.2013 | | 31.03.2014 | | 31.03.2013 | |
|------------------------|----------|------|------------|------|------------|------|------------|------|
| <u>Discipline-wise</u> | Amount | % | Amount | % | Amount | % | Amount | % |
| Generation | 1,48,044 | 76% | 1,30,911 | 78% | 1,44,687 | 77% | 1,26,802 | 79% |
| Transmission | 12,823 | 7% | 11,198 | 7% | 11,822 | 6% | 11,089 | 7% |
| Distribution | 6,981 | 4% | 6,122 | 4% | 6,985 | 4% | 6,144 | 4% |
| Others** | 26,885 | 14% | 18,642 | 11% | 25,500 | 13% | 16,447 | 10% |
| Total | 1,94,733 | 100% | 1,66,872 | 100% | 1,88,995 | 100% | 1,60,482 | 100% |
| Borrower-wise | | | | | | | | |
| State Sector | 1,30,849 | 67% | 1,09,877 | 66% | 1,27,428 | 67% | 1,05,078 | 65% |
| Central Sector | 20,166 | 10% | 24,371 | 15% | 20,433 | 11% | 24,570 | 15% |
| Joint Sector | 12,678 | 7% | 11,183 | 7% | 12,423 | 7% | 10,869 | 7% |
| Private Sector | 31,040 | 16% | 21,441 | 13% | 28,711 | 15% | 19,965 | 12% |

^{*} Gross Loans = Loans outstanding + Provision for NPAs - Income accrued & due on loans

^{**} Includes Transitional Finance, Computerisation, Studies, Short Term Loans, Buyer Line of Credit and Decentralised Management

Loan Quality & Provisions



| | | | • | <u>, </u> |
|--|------------|------------|------------|--|
| Particulars | 30.06.2014 | 30.06.2013 | 31.03.2014 | 31.03.2013 |
| Gross NPAs | 1,974 | 1,150 | 1,228 | 1,135 |
| Less: Provisions | (358) | (164) | (242) | (121) |
| Net NPAs | 1,616 | 986 | 985 | 1,013 |
| As a % of Loan Assets: | | | | |
| Gross NPAs | 1.01% | 0.69% | 0.65% | 0.71% |
| Net NPAs | 0.83% | 0.59% | 0.52% | 0.63% |
| Contingent Provision against Standard assets | 482 | 182 | 469 | 133 |
| Specific provisions for Loan Assets | 358 | 164 | 242 | 121 |
| Reserve for bad & doubtful debts (RBDD) | 1,821 | 1,461 | 1,730 | 1,409 |
| Total | 2,661 | 1,807 | 2,442 | 1,663 |
| | | | | |

Borrowing Profile



| Borrowings | 30.06.2014 | | 30.06.2013 | | 31.03.2014 | | 31.03.2013 | |
|---------------------------|------------|------|------------|------|------------|------|------------|------|
| | Amount | % | Amount | % | Amount | % | Amount | % |
| Bonds | 1,24,454 | 76% | 1,14,226 | 80% | 1,27,594 | 80% | 1,06,321 | 76% |
| Term Loans | 29,312 | 18% | 21,955 | 15% | 30,307 | 19% | 24,442 | 18% |
| Short Term Loans | 10,315 | 6% | 6,325 | 4% | 1,314 | 1% | 8,710 | 6% |
| Borrowings O/s | 1,64,082 | 100% | 1,42,506 | 100% | 1,59,215 | 100% | 1,39,473 | 100% |
| Of which: | | | | | | | | |
| Rupee Denominated | 1,55,150 | 95% | 1,33,552 | 94% | 1,50,289 | 94% | 1,31,049 | 94% |
| Foreign Currency Loans | 8,931 | 5% | 8,955 | 6% | 8,926 | 6% | 8,424 | 6% |

Resource Profile

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| | | | | | | | | _ |
|--|------------|------|------------|------|------------|------|------------|------------|
| | 30.06.2014 | | 30.06.2013 | | 31.03.2014 | | 31.03.2013 | |
| Resources | Amount | % | Amount | % | Amount | % | Amount | % |
| Shareholders' Funds | 28,917 | 15% | 24,228 | 14% | 27,375 | 15% | 23,576 | 14% |
| Reserve for bad & doubtful debts (included in Shareholder's Funds) | 1,821 | | 1,461 | | 1,730 | | 1,409 | |
| Deferred Tax Liability | 244 | 0.1% | 409 | 0.2% | 274 | 0.1% | 220 | 0.1% |
| Interest Subsidy Fund | 117 | 0.1% | 136 | 0.1% | 124 | 0.1% | 146 | 0.1% |
| Bonds (Domestic) | 1,23,365 | 64% | 1,13,142 | 68% | 1,26,505 | 68% | 1,05,334 | 64% |
| Rupee Term Loans | 21,470 | 11% | 14,085 | 8% | 22,470 | 12% | 17,005 | 10% |
| Short Term Loans | 10,315 | 5% | 6,325 | 4% | 1,314 | 1% | 8,710 | 5% |
| Foreign Currency Loans | 8,931 | 5% | 8,955 | 5% | 8,926 | 5% | 8,424 | 5% |
| Total | 1,93,360 | 100% | 1,67,280 | 100% | 1,86,988 | 100% | 1,63,415 | 100% 16 |

Major Loans Sanctioned in Q1 FY 2015



| PROPOSAL DISCRIPTION | Sanctions (₹ in crores) |
|---|----------------------------|
| CENTRAL/ STATE/ JOINT SECTOR | |
| 1600 MW TPS of A. P. Power Development Corp. Ltd. at Krishnapatnam | 1,606 |
| 660 MW TPS of Tamil Nadu Generation and Distribution Corporation Ltd at Ennore | 1,456 |
| 93 MW Hydro Electric project of J&K State Power Dev. Corp. Ltd. at Ganderbal | 734 |
| R-APDRP PART 'B' counterpart funding to Madhyanchal Vidyut Vitran Nigam Ltd. | 446 |
| 40 MW New Umtru Hydro Electric project of Meghalaya Power Generation Corporation Ltd. | 346 |
| PRIVATE SECTOR | |
| 600 MW TPP of Jinbhuvish Power Generation Pvt. Ltd. at Yavatmal in Maharashtra | 1,087 |
| 1200 MW TPP of Essar Power MP Ltd at Sidhi Dist in MP | 370 |

Shareholding Pattern

| Category | Holding (%) | | | | | | |
|----------------------|-------------|------------|------------|------------|--|--|--|
| | 30.06.2014 | 30.06.2013 | 31.03.2014 | 31.03.2013 | | | |
| President of India | 72.80% | 73.72% | 72.80% | 73.72% | | | |
| FIIs | 11.54% | 12.56% | 11.17% | 12.46% | | | |
| Indian FIs & Banks | 7.52% | 5.88% | 7.92% | 5.81% | | | |
| Bodies Corporate | 2.88% | 2.70% | 2.23% | 2.45% | | | |
| Resident Individuals | 2.22% | 2.61% | 2.60% | 2.47% | | | |
| Mutual Funds | 2.58% | 2.09% | 2.76% | 2.70% | | | |
| Employees | 0.07% | 0.08% | 0.08% | 0.08% | | | |
| Others | 0.39% | 0.36% | 0.44% | 0.31% | | | |
| Total | 100% | 100% | 100% | 100% | | | |

| S | Top 10 Shareholders | Holding | Catagomi |
|----|---|---------|----------|
| No | (as on 30.06.2014) | (%) | Category |
| 1 | PRESIDENT OF INDIA | 72.80% | POI |
| 2 | LIFE INSURANCE CORPORATION OF INDIA | 4.37% | IFI |
| 3 | LIFE INSURANCE CORPORATION OF INDIA P & GS FUND | 1.83% | IFI |
| 4 | HDFC STANDARD LIFE INSURANCE COMPANY LIMITED | 0.99% | LTD |
| 5 | CPSE ETF | 0.51% | MUT |
| 6 | GOVERNMENT PENSION FUND GLOBAL | 0.50% | FII |
| 7 | VANGUARD EMERGING MARKETS STOCK INDEX FUND ASERIE | 0.44% | FII |
| 8 | SWISS FINANCE CORPORATION (MAURITIUS) LIMITED | 0.38% | FII |
| 9 | INDIA CAPITAL FUND LIMITED | 0.36% | FII18 |
| 10 | LIC OF INDIA MARKET PLUS 1 GROWTH FUND | 0.34% | IFI |

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Thank You!