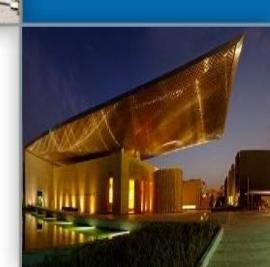


AHLUWALIA CONTRACTS (INDIA) LIMITED



Total Engineering Solutions





Contents

- ACIL in a snapshot
- Projects executed over the years
- Strategic value drivers
- Financial highlights
- Future plans & strategies







ACIL in a snapshot

- + 4 decades of expertise in offering single-window engineering and design turnkey solutions.
- + 12 sectors catered across a spectrum of activities: Hospitality, Healthcare, Education,
 Commercial Head Quarters & IT Parks/SEZ, Residential, Retail, Industrial, Automobile,
 Institutional, Transportation and Urban Infrastructure amongst others.
 - + 50 cities across 16 states in India and
 - 17 countries covered.







With a plethora of milestones to our credit, we are now all set to add many more achievements to our success odyssey.





Consider the following.

The Year : **2011**

The Target: High-end construction of over

50 mn sq.ft.

30000 mn(Approx.) worth of projects to be

completed in 2 years





The highlights.

Executing Real Estate & Urban Infrastructure projects which will:

- Change the landscape of the nation forever,
- Further consolidate our position across the sectors in which we have a proven track record,
- See ACIL pioneering new technologies to create landmark structures raising the bar in the construction industry,
- Mark our entry across new & fast growing sectors (SEZs, Aviation, Power Plants, Refineries, etc)
- Place ACIL miles ahead of its competitors on the road to becoming the flag bearer in the country's construction sector.

The projects.

- Commonwealth Village, the largest residential project ever awarded to any construction company in the country.
- Up-gradation & renovation of Dr. S.P.M Swimming Pool Complex, for Common wealth Games 2010.
- Electrification work for Commonwealth Games-2010 at Dr.Karani Singh Shooting Range, Tuglakabad, and Indira Gandhi Indoor Stadium Complex New Delhi for CPWD.
- Construction of New Integrated Passenger Terminal Building at Birsa Munda Airport, Ranchi, Jharkhand for Airport Authority of India.
- Construction of 3 Elevated Metro Stations viz. Tollgate, Hosahall & Vijaynagar Stations in Reach-2 for Bangalore Metro Rail Project, Phase-I
- Construction and Architectural Services of Dwarka
 Depot for Delhi Airport Metro Express Pvt. Ltd.
- Civil Work for VAG Corridor MRTS Project for Mumbai Metro One





- Construction of Hostels and flats at Dhaka Housing Complex, University of Delhi, Delhi for Rites Ltd
- Construction of Hospital Building, Medical College, Hostels for Boys & Girls, Admin.Building, Residential Complex for Doctors and Nurses, Club, Shopping Complex and Cafeteria at, Khanpur Kalan, Sonipat for NBCC Ltd.
- Construction of Office Building for IDBI Bank At Bandra-Kurla, Mumbai.
- Construction of Office building for Punjab National Bank ,Bandra-Kurla ,Mumbai.
- Civil structure, Water Proofing & Finishing Work for Palm Drive at Gurgaon.
- Civil and allied works of Aluminum Smelter Project at Jharsuguda, Orissa, for Vedanta Aluminum Ltd
- VIVA City at Thane
- Five Star Leela Palace Hotel at Chanakyapuri, New Delhi.
- Institutional Building for NIFTEM, Kundli, Sonipat.
- Tata Housing Project , Bangalore





Why ACIL?

Because we do not believe in simply constructing a project.

But rather

believe in pioneering new applications, technologies and designs to create landmarks.

Catering to

Diverse businesses. Diverse locations. Diverse styles. Diverse needs.

And how?

By helping you indulge your fantasies

- ITC Grand Central Seven-Star Hotel, Mumbai
- Four Seasons Hotel, Mumbai
- Chalet Hotel, Mumbai
- Rennaisance Hotel, Powai, Mumbai
- Shangri-La Hotel ,New Delhi & Shangri-La Hotel in Mumbai (in Progress)
- Hotel Gardenia, ITC Hotels, Bangalore







By helping you indulge your fantasies

- Hotel Scope Vista At Lodhi Hotel, New Delhi
- Resort Hotel for Jaypee Greens, Greater Noida
- Expansion of Hotel Leela Bangalore
 & Construction of New Hotel Leela, At New Delhi
- Grand Hyatt, Five-Star Super Deluxe Hotel, New Delhi
- ITC Sonar Bangla, Kolkata







By ensuring you are taken good care of

- Multi Speciality Hospital for Advanced Medicare & Research Institute Ltd. (AMRI), Bhubaneswar
- Apex Trauma Centre, AIIMS, New Delhi
- Apollo Gleneagles Hospital, *Kolkata*.
- Escorts Hospital & Research Centre, Jaipur
- Batra Hospital & Medical Research Centre, New Delhi
- Artemis Health Institute, Gurgaon
- Fortis Hospital at Shalimar Bagh, New Delhi, & Noida, UP
- Mayo Hospital, Vadodara









By giving back to the environment

DLF Cyber Green

India's first complete green building

ITC Corporate office, Gurgaon

a complete green building

Technopolis, Kolkata

• One of India's few Platinum Rated Green Buildings.







By ushering in the retail revolution

India Exposition Mart Phase I & II, Greater Noida

Largest electro-mechanical work at single site

2 Destination Point Ansal Plaza, Greater Noida

3 Inorbit Mall, Mumbai





By ushering in the retail revolution

Brigade Orion Mall,

Bangalore

MBD Mall, Ludhiana

Festival City for Aerens, Ludhiana

Reliance Retail, Vikaspuri, Dwarka









By creating new-age office destinations

- Coca Cola Corporate Office, Gurgaon
- IFCI Corporate. Office, *Delhi*
- Maruti Corporate Office, New Delhi
- Mudra Communications, Mumbai
- Reliance Communications Corporate Office, New Delhi
- Apollo Tyres Corporate Office, Gurgaon
- Tata Consultancy Services, Gurgaon
- SBI Head Office, Mumbai
- SEBI Office Building, *Mumbai*

Signature Tower, Gurgaon, India's first high-rise commercial building designed by International architect from Singapore. Built using the innovative 'RCC Slip forming' methodology in 1999



By helping you live in pristine environs

- South City, Kolkata
- Gurgaon One, Gurgaon
- Brigade Metropolis Gateway, Bangalore
- Hiland Park, Kolkata for Kolkata Metropolitan Group
- Silver Spring, Kolkata
- Malibu Towne, Gurgaon
- DLF Richmond Park & DLF Belvedere Tower, Gurgaon
- Gateway Tower for Pearl Group, Noida
- Active Acres, Kolkata
- La Citadel, Oshivara, Mumbai,





South City, Kolkata - Tallest tower in eastern India

By giving India a new sense of pride

Indian Chancery Building, Dubai

INRM for Asian Development Bank (ADB), New Delhi,

a **globally tendered project** and the second ADB office after Manila





By giving India a new sense of pride

Singapore High Commission Building, New Delhi,
 a very prestigious international project

■ Bangladesh High Commission, New Delhi





By connecting the capital

Built the 1st Delhi Metro Station at Seelampur

Successfully completed work on Delhi's 3 more Metro Stations

-Rohini East, West, Dwarka & Pitampura

- Construction of 3 Elevated Metro Stations viz. Tollgate, Hosahall & Vijaynagar Stations in Reach-2 for Bangalore Metro Rail Project, Phase-I
- Civil Work for VAG Corridor MRTS Project for Mumbai Metro One



4 Metro Stations for DMRC, New Delhi



By powering generation-next industries

- GE Capital Tower
- Samtel Colour India Ltd. Plant
- Moser Baer Plant, Greater Noida
- Factory Building for Phoenix International, *Noida*
- Gillette India
- Super Religare Laboratories, Beas, Amritsar, Punjab
- Factory Building for Asian Paints, *Uttar Pradesh*
- Vedanta Aluminium, Jharsuguda, Orissa.





By helping you deliver cost competitive solutions to customers

- Bengal Intelligent Park, IT Park at Kolkata,
- HCL software park, Noida
- Ansals IT SEZ





By honouring the seat of power

- Delhi Secretariat, New Delhi
- Sikkim House, *New Delhi*
- Goa Sadan, New Delhi
- NDMC City Centre, New Delhi
- Annexe Building at Prime Minister's House, New Delhi
- Goa Legislative Assembly, Goa
- District Court , Saket, New Delhi



By driving home new levels of innovation & efficiency

- Honda Siel
- Subros
- Daewoo Car Plant (Cielo)
- Holland Tractor Plant at Greater Noida, UP
- Fiat Automobile Plant, Maharastra
- Hero Honda motorcycle plant
- Mahindra & Mahindra
- Apollo Tyres Plant at Gujarat
- Ranbaxy





By empowering a new generation

- Amity International School at *Noida*, *New Delhi & Jaipur*
- DPS International, New Delhi
- National Institute of Immunology, New Delhi
- Palpunj Monastery Building (Dalai Lama Centre), Himachal Pradesh
- Jamia Hamdard, New Delhi
- National Institute of Fashion Technology, New Delhi
- Delhi University, Academic Research Centre, New Delhi
- Medical College, Khanpur Kalan, Sonipat



Indian Institute of Foreign Trade (IIFT), New Delhi 'Best Building Award' in 1985



By associating with the best of brands in **India** and overseas

ince 1967

ITC ADB Cadence Agilent Hughes **Fortis** Ranbaxy Artemis Apollo Hospital DLF Moser Baer Ansal API Government of Singapore **CPWD** Unitech Reliance Retail Hyatt HCL Mahindra Honda Siel Maruti IFCI Max Jet Airways Gillette Subros Perot System Luxor











cadence







Gillette











Mahindra































And by leveraging the strengths of the best channel partners

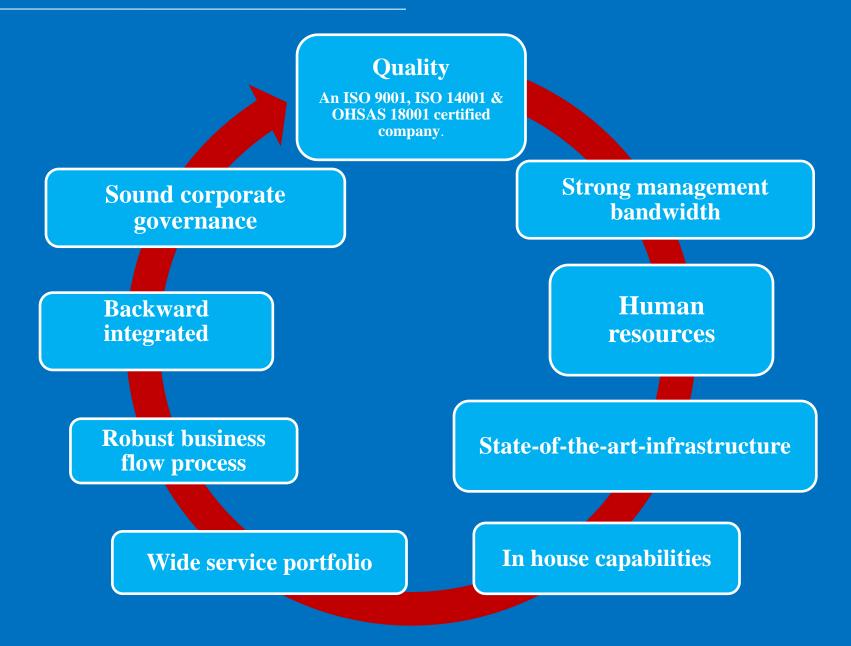
- Kerry Hill, Singapore
- SCDA Architects, Singapore
- JV Consults, Germany
- Charles Corrhea
- Hafeez Contractor
- Tata Projects Ltd.
- Tata Consulting Engineers







Strategic Value drivers



Robust in-house capabilities

An integrated constructions company, we offer turnkey solutions across the entire spectrum due to our strong competencies in

- Design
- Civil
- RMC
- Electro-mechanical
- Plumbing & Fire Fighting
- HVAC
- Aluminium Facades and Building Glasses







Specialized Infrastructure

ACIL is committed towards acquiring the latest & specialised machinery, mostly imported, to provide world class turnkey solutions to its clients.

Today, we are the most mechanized construction company in the country by virtue of having invested in:

75 + Tower Cranes.

35 + Batching Plants, Boom & Concrete Pumps, Load Excavators, DG Sets, Passenger cum
Material Lift, etc.

45 + transit mixers

- the largest fleet in northern India.







Service portfolio

ACIL boasts of specialized in-house divisions to cater to every possible need of the construction process – minimizing external dependence and ensuring timely project completion

Construction

Undertake all kinds of construction work from piling to precast-pre stressing work

Design

Exemplary
In-house
Design Cell
comprising of
Design Experts
from
architectural
discipline

Ready Mix Concrete (RMC)

Produce over 1800 cubic meters of concrete a day with self owned transit mixers, stationery and boom pumps

Plumbing

Provide

procurement,
execution,
testing
&
commissioning
services for
Water Supply,
Sanitary &
Fire Fighting
Works

Building facades – aluminum + glass facades

Undertake design, supply and installation of aluminum doors, windows, structural gazing, glass façade & aluminum cladding

Electromechanical

Provide supply, installation, testing & commissioning services for electrical works

Largest RMC division in India

Ready Mix Concrete (RMC) has become critical to the construction industry as it results in higher quality as well as better speed in construction.

ACIL 's wholly owned subsidiary Company
"Ahlcon Ready Mix Concrete" has 6 plants for RMC and has the
largest transit mixer fleet in Northern India.

Human capital

ACIL currently employs more than 4000 employees and 50,000 workforce.





Strong Management

Mr. Bikramjit Ahluwalia (Founder, Promoter and CMD)

A Civil Engineer, he has been involved in the construction activities for last 41 years. He was awarded by the Government of India for his valuable services in the Asian Games, 1982 & was also awarded by the Finance Minister of India for the successful completion of the Finance Ministry's Building Complex in New Delhi. He has held the office of President of Builders' Association of India.

Mr. Shobhit Uppal (Promoter & Deputy Managing Director)

An Electrical Engineer, he has been instrumental in bagging and executing many mega projects for the company.

Mr. Vikaas Ahluwalia (Promoter and Whole Time Director)

A Civil Engineer, he has been involved in the construction business since 1996. He has played a key role in the successful implementation of many big projects for the company and is currently overseeing the RMC and real estate business of the company.





Sound fiscal position

- Listed in BSE in February, 2007
- Financial Highlights:
 - Market capitalization Rs.13500 million as on 31st Dec. 2009
 - FY 2009-10 turnover Rs. 15000 million
- Top line growth at CAGR of 32% between FY09 and FY09
- ROCE and RONW at 21.6% and 32.27% in 2009-2010
- Order Book more than Rs. 53000 million as on 31st March 2010 to be executed in next 24 months (approx.)



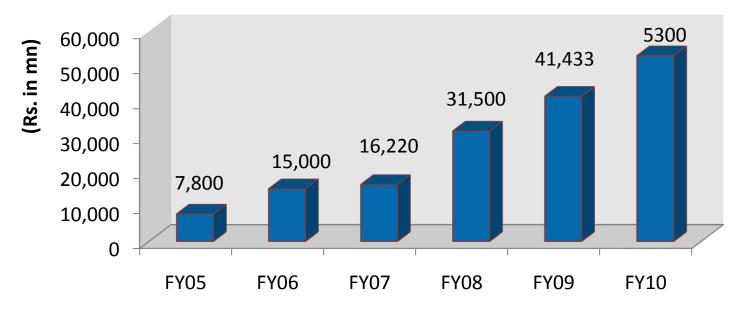
Financial highlights: Debt Presentation

Parameters	Unit	FY05	FY06	FY07	FY08	FY09	FY10
Operational							
Order Book	Rs Mn.	7,800	15,000	16,220	31500	41,433	53,000
Growth	%	94%	92%	8%	94%	32%	28%
Financial							
Income From Operations	Rs Mn.	3012	4157	6692	8800	11640	15676
Growth	%	31%	38%	60%	31%	32%	34%
Other Income	Rs Mn.	27	40	54	65	78	57
EBITDA	Rs Mn.	165	412	749	1095	1489	1745
EBITDA margin	%	5.5%	10%	11.2%	12.38%	12.89%	11.09%
PAT	Rs Mn.	43	98	311	516	577	817
PAT Margin	%	1.4%	2.4%	4.64%	5.86%	4.95%	5.2%

Financial highlights: Debt Presentation

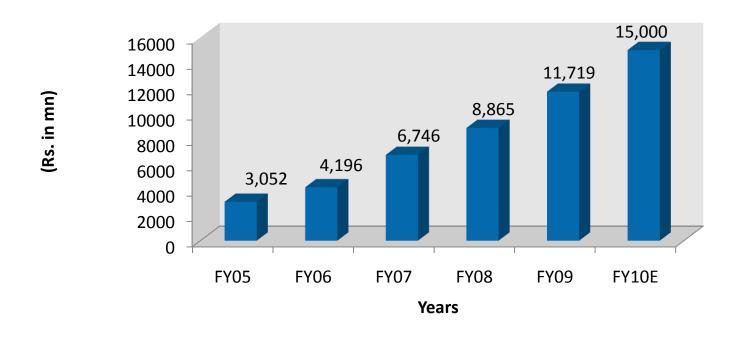
Parameters	Units	FY05	FY06	FY07	FY08	FY09	FY10
EPS (On Face Value of Rs 2 each FY08							
Onwards)	Rs.	14	15.41	24.85	8.23	9.20	13.03
ROCE	%	7.29%	20.80%	18.3%	29.05%	22.74%	21.68
RONW	%	12.57%	37.10%	31.2%	41.31%	32.51%	32.27
Int. Coverage Ratio		7.02	14.00	7.27	10.10	7.03	8.7
Debt/Equity		0.45	0.43	0.70	0.63	0.53	0.49

Order Book

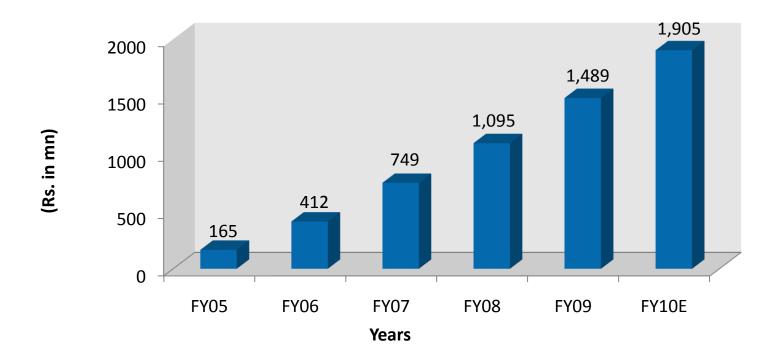


Years

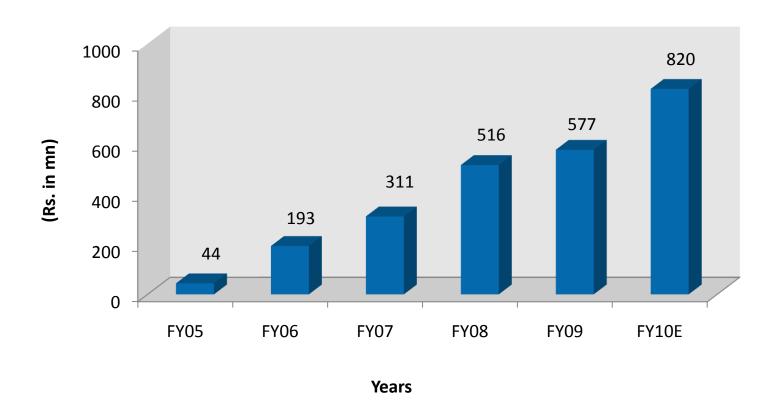
Income From Operations



EBIDTA



PAT



Future plans & strategies

ACIL's management and infrastructural strengths equip it to meet the disparate challenges in both the commercial and the residential segments of real estate & urban infrastructure.

Forging ahead, we are now looking at:

- Intensifying focus on BOT projects mainly
 - Multi-Level Car Parking projects
 - Bus Terminal/ Railway Terminal/ Airport Terminal Projects
- Building strengths in niche urban infrastructure projects such as
 - Solid Waste Management
 - Sewage Treatment Plants
- Entering into strategic alliances/ technical collaborations with foreign companies
- Leveraging past experience in delivering quality, landmark & time-bound projects for globally renowned companies to harness the growing opportunities across each of the sectors of our presence.
- Venturing into new fast-growing sectors such as SEZs, aviation & concrete roads.

Tapping the BOT opportunity

Well positioned to grasp the opportunities that BOTs offer, we are now moving fast on the BOT track, having already bagged a Prestigious BOT (Build Operate Transfer) Project at Kota, Rajasthan, comprising a bus terminal with commercial complex valued at Rs 720 mn to be licensed for 40 years.

The company is also in various stages of negotiation for other BOT projects

Development of many commercial Complex cum ISBT and under-ground parking lots in Delhi/ Punjab/ Gujarat/Orissa.

All BOT Projects will be undertaken through a Cost Centre/SPV

BOT space

Given the importance of multi-level car parking in easing the traffic situation in Delhi and other cities, we have decided to focus on this crucial sector in a big way.

We have already completed a few projects in the National Capital Region and other such projects are in the execution stage.

We are actively scouting for similar opportunities for developing as well as operating such facilities.

Inorganic growth route

We are now also looking at a higher degree of engagement in Inorganic Growth through acquisition or joint venture opportunities in urban infrastructure segment and real estate which will provide synergy to existing business and enable us to generate higher returns.

Urban Infrastructure

Water Sanitation & Sewage Treatment Plants

The Union Budget for the year 2007-08 and the Jawaharlal Nehru National Urban Renewal Mission (JNNURM) have envisaged a huge investment in the area of Sewage Management.

On the basis of Union Government initiatives and our own research, we believe the sewage treatment sector will provide a boost to our bottom line.

We were a part of the Sonia Vihar water treatment project and have a number of other such projects in the pipeline.

Key Clients and Projects under Execution

Project	Value (Rs. Mn.)
EMAAR-MGF –Construction of Housing Complex at Khelgaon(Near Akshardham Mandir) ,New Delhi for Common Wealth Games Village 2010 Project	8,265
Riverbank Developers(Pvt) Ltd – Package for Sub& Structural works at "Calcutta Riverside" Project at BataNagar.	3,358
NBCC: Institutional Buildings for NIFTEM at Kundli. & Hospital Building and Medical College at Khanpur Kalan, Sonipat, Haryana.	2200
CPWD: Dr. S.P.M Swimming Pool, Indira Gandhi Indoor Stadium, Dhyan Chand Stadium & Dr.Karani Singh Shooting Range.	2,002
Rites Ltd.: Institutional Campus at Rohtak, Haryana. & Hostels and flats at Dhaka Housing Complex, University of Delhi, Delhi	1,212
Vedanta Aluminum: Civil & allied works of Aluminium Smelter Project at Jharsuguda, Orissa	2365
Airport Authority of India: New Integra ted Passenger Terminal Building at Birsa Munda Airport, Ranchi, Jharkhand	1,099
Bangalore Metro Rail Project: 3Elevated Metro Stations at Bangalore & Metro Train Depot cum Workshop	2,258
Aerens Entertainment: Construction of Multiplex "Festival City" at Ludhiana (Punjab)	1,000

Key Clients and Projects under Execution

Project	Value (Rs. Mn.)
IICA: Construction of Institutional Buildings, Hostels and Residential Buildings etc.for Indian Institute of Corporate affairs, MCA.Govt.of India at Manesar(Haryana)	1056
Mumbai Metro One Pvt Ltd: Civil Work for VAG Corridor MRTS Project – D.N.Nagar Depot	1840
Henkel SwitchGear: Construction of Shopping Mall "Viva City" at Thane	1307

Disclaimer

The information contained in this presentation is only current as of its date. All actions and statements made herein or otherwise shall be subject to the applicable laws and regulations as amended from time to time. There is no representation that all information relating to the context has been taken care off in the presentation and neither we undertake any obligation as to the regular updating of the information as a result of new information, future events or otherwise. We will accept no liability whatsoever for any loss arising directly or indirectly from the use of, reliance of any information contained in this presentation or for any omission of the information. The information shall not be distributed or used by any person or entity in any jurisdiction or countries were such distribution or use would be contrary to the applicable laws or Regulations. It is advised that prior to acting upon this presentation independent consultation / advise may be obtained and necessary due diligence, investigation etc may be done at your end. You may also contact us directly for any questions or clarifications at our end.

This presentation contain certain statements of future expectations and other forward-looking statements, including those relating to our general business plans and strategy, our future financial condition and growth prospects, and future developments in our industry and our competitive and regulatory environment. In addition to statements which are forward looking by reason of context, the words 'may, will, should, expects, plans, intends, anticipates, believes, estimates, predicts, potential or continue' and similar expressions identify forward looking statements.

Actual results, performances or events may differ materially from these forward-looking statements including the plans, objectives, expectations, estimates and intentions expressed in forward looking statements due to a number of factors, including without limitation future changes or developments in our business, our competitive environment, technology and application, and political, economic, legal and social conditions in India. It is cautioned that the foregoing list is not exhaustive.

This presentation is not being used in connection with any invitation of an offer or an offer of securities and should not be used as a basis for any investment decision.

"The information contained herein does not constitute an offer of securities for sale in the United States. Securities may not be sold in the United States absent registration or an exemption from registration under the U.S. Securities Act of 1933, as amended. Any public offering of securities to be made in the United States will be made by means of a prospectus and will contain detailed information about the Company and its management, as well as financial statements. No money, securities or other consideration is being solicited, and, if sent in response to the information contained herein, will not be accepted."