

14 February 2023

### National Stock Exchange of India Limited "Exchange Plaza", Bandra - Kurla Complex, Bandra (E), Mumbai – 400 051

**BSE Limited** Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Dear Sirs,

Sub: Financial Results for the Third Quarter & Nine Months Ended 31<sup>st</sup> December 2022 – Regulation 33, 52 and 54 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

## Ref: "Vodafone Idea Limited" (IDEA / 532822)

Pursuant to Regulation 33, 52 and 54 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Financial Results (Standalone and Consolidated) of the Company for the third quarter and nine months ended 31<sup>st</sup> December, 2022, together with the Limited Review Report of the Statutory Auditors' thereon.

The aforesaid results have been approved by the Board of Directors of the Company at the meeting held today, which commenced at 4:30 P.M. and concluded at 08.45 P.M.

A copy of Press Release being issued in this regard is also attached herewith.

The above is for your information and dissemination to the public at large.

Thanking you,

Yours truly, For **Vodafone Idea Limited** 

Pankaj Kapdeo Company Secretary

Encl: As above



Vodafone Idea Limited (formerly Idea Cellular Limited) An Aditya Birla Group & Vodafone partnership Birla Centurion, 10th to 12th Floor, Century Mills Compound, Pandurang Budhkar Marg, Worli, Mumbai - 400030. T: +91 95940 04000 | F: +91 22 2482 0095 **Registered Office:** 

Suman Tower, Plot no. 18, Sector 11, Gandhinagar - 382011, Gujarat. T: +91 79667 14000 | F: +91 79 2323 2251 CIN: L32100GJ1996PLC030976

## S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel: +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

### То

### The Board of Directors Vodafone Idea Limited

- We have reviewed the accompanying statement of unaudited Consolidated financial results of Vodafone Idea Limited (the "Holding Company" or "the Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group"), its associate and joint venture for the quarter ended December 31, 2022 and year to date from April 1, 2022 to December 31, 2022 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- The Statement includes the results of the entities as referred to in the Annexure.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



**Chartered** Accountants

6. Material Uncertainty Related to Going Concern

We draw attention to Note 4 to the financial results, which describes the Company's financial condition as of December 31, 2022 and its debt obligations due for the next 12 months. The Company's financial performance has impacted its ability to generate the cash flow that it needs to settle/refinance its liabilities as they fall due.

The Company's ability to continue as a going concern is dependent on its ability to raise additional funds as required and successful negotiations with lenders and vendors for continued support and generation of cash flow from its operations that it needs to settle its liabilities as they fall due. Our conclusion is not modified in respect of this matter.

7. The accompanying Statement of unaudited consolidated financial results includes the Group's share of net profit after tax and total comprehensive income of Rs 2 million and Rs 6 million for the quarter ended December 31, 2022 and year to date from April 1, 2022 to December 31, 2022 respectively, as considered in the unaudited consolidated financial results in respect of a joint venture, based on its interim financial results which have not been reviewed by any auditor. These unaudited interim financial results and other unaudited financial information have been approved and furnished to us by the Management. Our conclusion, in so far as it relates to the affairs of the joint venture, is based solely on such unaudited interim financial results and other unaudited interim financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group. Our conclusion is not modified with respect of this matter.

### For S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants ICAI Firm registration number: 101049W/E300004

per Nilangshu Katriar Partner Membership No.: 58814

UDIN: 23058814BGYZ0B7255

Place: Mumbai Date: February 14, 2022



**Chartered Accountants** 

Annexure to Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

List of Subsidiaries, Joint Venture and Associate

### Subsidiaries

- 1. Vodafone Idea Manpower Services Limited
- 2. Vodafone Idea Business Services Limited
- 3. Vodafone Idea Communication Systems Limited
- 4. Vodafone M-Pesa Limited
- 5. Vodafone Idea Shared Services Limited
- 6. You Broadband India Limited
- 7. Vodafone Idea Technology Solutions Limited
- 8. Vodafone Idea Telecom Infrastructure Limited
- 9. Vodafone Foundation
- 10. Connect (India) Mobile Technologies Private Limited

### Joint Venture

1. FireFly Networks Limited

### Associate

1. Aditya Birla Idea Payments Bank Limited



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# VODAFONE IDEA LIMITED

Regd Office :- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011, CIN-L32100GJ1996PLC030976 Unaudited Consolidated Financial Results for the quarter and nine months ended 31-December-2022

Particulars	1	Quarter ended		Nenman	ths ended	cept per share data
	31-December-22 Unaudited	30-September-22 Unaudited	31-December-21 Unaudited	31-December-22 Unaudited	31-December-21 Unaudited	Year ended 31-March-22 Audited
INCOME	1				1114-3-711	2.1445
Service Revenue	106,101	106,105	97,151	316,274	202.000	701000
Sale of Trading Goods	29	15	4	510,274	282,606	384,895
Other Operating Income	75	26	18	122	32 122	89
REVENUE FROM OPERATIONS	106,206	106,146	97,173	316,453	282,760	171
OtherIncome	380	960	345		C	385,155
TOTAL INCOME	106,586	107,106	97,518	2,175 318,628	971 283,731	1,294
EXPENSES	100,500	107,100	31,310	310,020	285,751	386,449
Cost of Trading Goods	26	15	1	50		70
Employee Benefit Expenses	4.838	4,430	4,434	13,815	14	70
Network Expenses and IT Outsourcing Costs	26.030	27,235	26,236		12,649	17,351
License Fees and Spectrum Usage Charges	9,287	10.372	10,536	76,760	77,320	98.182
Roaming & Access Charges	9,613	9,818		30,969	30,767	41,988
Marketing, Content, Customer Acquisition & Service Costs	12,825	11,011	7,640 7,903	28,297	21,333	29,155
Finance Costs	63,227	61,291		33,693	20,724	29,502
Depreciation & Amortisation Expenses	58.860	56,557	53,248	183,527	156,646	209,808
Other Expenses	1,779		57,388	173,460	176,713	235,843
TOTAL EXPENSES	186,485	2,290	2,258	6,802	6,082	8,545
PROFIT/(LOSS) BEFORE EXCEPTIONAL ITEMS, TAX AND SHARE IN	100,403	105,019	169,644	547,373	502,248	670,445
PROFIT / (LOSS) OF JOINT VENTURES AND ASSOCIATE	(79,899)	(75,913)	(72,126)	(228,745)	(218,517)	(283,996)
Add: Share in Profit/(Loss) of Joint Ventures and Associate (net)	2	(1)	1	5	9	12
PROFIT/(LOSS) BEFORE EXCEPTIONAL ITEMS AND TAX	(79,897)	(75,914)	(72,125)	(228,740)	(218,508)	(283,984)
Exceptional Items (Net)			(134)		1,780	1,643
PROFIT/ (LOSS) BEFORE TAX	(79,897)	(75,914)	(72,259)	(228,740)	(216,728)	(282,341)
Tax expense:		1000				(202,011)
Current Tax	27	55	60	133	156	173
- Deferred Tax	(24)	(14)	(10)	(51)	(61)	(60)
PROFIT /(LOSS) AFTER TAX	(79,900)	(75,955)	(72,309)	(228,822)	(216,823)	(282,454)
Items not to be reclassified to profit or loss in subsequent periods:			-		(arojeas)	(202,104)
- Re-measurement gains/ (losses) of defined benefit plans	20	31	(33)	61	(96)	90
- Income tax effect on re-measurement gains/ (losses) of defined benefit plans		(1)	1	(1)	3	(1)
TOTAL COMPREHENSIVE INCOME/(LOSS)	(79,880)	(75,925)	(72,341)	(228,762)	(216,916)	(282,365)
Paid up Equity Share Capital (Face value Rs, 10 per share)	321,188	321,188	287,354	321,188	287,354	321.188
Other Equity Earnings Per Share for the period (Rs.)					201,001	(940,836)
- Basic	(2.45)	(2.34)	(2.52)	(7.07)	(7.55)	(0.03)
- Diluted	(2.45)	(2.34)	(2.52)	(7.07)	(7.55)	(9.83) (9.83)





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- The above unaudited consolidated financial results, as reviewed by the Audit Committee of the Board, were approved and taken on record by the Board of Directors at their meeting held on 14<sup>th</sup> February, 2023.
- 2. The Board of Directors of the Company at its meeting held on 22<sup>nd</sup> July, 2022 had approved allotment of 427,656,421 warrants each convertible into one fully paid-up equity share of face value of Rs. 10/- for cash at a price of Rs.10,20/- to the entity forming part of the promoter group, aggregating upto Rs. 4,362 Mn which were allotted on 25<sup>th</sup> July, 2022. Pursuant to the exercise of the option, the Board of Directors of the Company at its meeting held on 14<sup>th</sup> February, 2023 approved conversion of these warrants into equity and consequently allotted 427,656,421 equity shares to the promoter group entity. This being a post balance sheet date event, no accounting effects of this transaction has been considered in the financial results for the quarter.
- 3. Pursuant to the Cabinet approving the structural and process reforms in Telecom Sector towards deferment of AGR dues and spectrum auction installments (that were taken into consideration for such purposes) for period of four years on 15<sup>th</sup> September, 2021 along with the option to convert interest related to deferment of spectrum auction installments and AGR dues into equity shares to be issued to the Government of India, the Company conveyed its acceptance on 10<sup>th</sup> January, 2022. The DoT on 3<sup>rd</sup> February, 2023 has issued an order under section 62(4) of the Companies Act, 2013, directing the Company to convert the NPV of the interest related to such deferment into equity. On 7<sup>th</sup> February, 2023, the Company's board has approved the allotment of shares to Government of India. Accordingly 16,133,184,899 equity shares at an issue price of Rs. 10 each amounting to Rs. 161,332 Mn is credited to designated dematerialized account. Subsequent to such conversion, and conversion of warrants (refer note 2) the promoter shareholding stands at 50.4% and Government shareholding at 33.1%. The accounting effects of this conversion in the books of accounts will be reflected in the quarter ending 31<sup>sh</sup> March, 2023.

Additionally, AGR dues (beyond the affidavit period till FY 18-19) against which four year moratorium without equity conversion of the interest related to such deferment is accepted by the Company are subject to further correction/revision on account of disposal of representations and any other outcome of litigation. The undisputed amounts determined finally by 31<sup>st</sup> December, 2025 shall be paid in six equal instalments post the moratorium period. The review petition to hear the modification application on correction of manifest / clerical / arithmetic errors in the computation of AGR demands for the years covered in the judgement is pending to be heard with Hon'ble Supreme Court.

4. The Group has incurred a loss of Rs. 228,822 Mn for the nine months ended 31\* December, 2022, and its net worth and net working capital (excluding short term borrowings, future lease liability and accruals towards certain regulatory matters pending outcome of litigation) stands at negative Rs. 844,048 Mn and Rs 203,610 Mn respectively.

As at 31<sup>st</sup> December, 2022, the total debt (including interest accrued but not due) of the Group stands at Rs. 2,228,940 Mn. As at 31<sup>st</sup> December, 2022, an amount of Rs. 42,646 Mn (31<sup>st</sup> March, 2022; Rs. 68,131 Mn) has been classified from non-current borrowings to current maturities of long-term debt for not meeting certain covenant clauses under the financial agreements. Further, as a result of earlier rating downgrade, certain lenders had asked for increase of interest rates and additional margin money/security against existing facilities. The Group has exchanged correspondences and continues to be in discussion with the lenders for next steps/waivers. The existing debt as payable by 31<sup>st</sup> December, 2023 is Rs. 80,328 Mn (excluding amount classified as current on account of not meeting certain covenant clauses). As of date, the Group has met all its debt obligations payable to its lenders / banks and financial institutions along with applicable interest. The Company has utilized extended credit period to discharge some of its contractual obligations. Further, certain vendors have asked for payment of their overdue outstanding. The Company continues to be in discussion with them to agree to a payment plan.

The Group's ability to continue as a going concern is dependent on raising additional funds as required, successful negotiations with lenders and vendors for continued support and generation of cash flow from operations that it needs to settle its liabilities as they fall due. Pending the outcome of the above matters, these consolidated financial results have been prepared on a going concern basis.

5. The Board of Directors of the Company at its meeting held on 31<sup>st</sup> January. 2023 has re-approved issuance of upto 16,000 optionally convertible, unsecured, unrated and unlisted Indian Rupee denominated debentures (OCD) having a face value of Rs. 1,000,000 each, in one or more tranches, aggregating upto Rs.16,000 Mn, convertible into equity shares at a conversion price of Rs. 10/- per equity share, to ATC Telecom Infrastructure Private Limited ('ATC'), a non-promoter of the Company. on a preferential basis. The earlier approval granted by the shareholders' at the Extraordinary General Meeting held on 21<sup>st</sup> November, 2022 in this regards had lapsed, hence for the purpose of seeking



#### Notes

approval of shareholders again, the Board of Directors of the Company has approved convening of an extra ordinary general meeting on 25<sup>th</sup> February, 2023. The funds so raised shall be used to pay amounts owed to ATC by the Company under the master lease agreements and, to the extent of remainder, for general corporate purposes of the Company. The preferential issue of OCD would be subject to approval of the shareholders' in the extra ordinary general meeting and such other regulatory and statutory approvals, as may be required. The accounting of this transaction will be considered when proceeds are received for issue of optionally convertible unsecured debentures.

- The Group operates only in one reportable segment i.e. Mobility and hence no separate disclosure is required for Segments.
- 7. Financial results of Vodafone Idea Limited (Standalone) :-

Particulars		Nine mon	Year ended			
	31-December-22 Unaudited	30-September-22 Unaudited	31-December-21 Unaudited	31-December-22 Unaudited	31-December-21 Unaudited	31-March-22 Audited
Revenue from Operations	105,529	105,464	96,448	314,422		382.20
Profit /(Loss) before Tax	(79,540)	(75,628)	(71,888)	(227,885)		a sugar
Net Profit /(Loss) after Tax	(79,540)	(75,628)	(71,888)	(227,885)	(217.762)	

 Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (to the extent not disclosed elsewhere in the results) :-

Particulars		Quarter ended	1000	Nine mon	Year ended	
	31-December-22	30-September-22	31-December-21	31-December-22	31-December-21	31-March-22
Current Ratio <sup>(1)</sup>	0.29	0.31	0.35	0.29	0.35	0.36
Debt Equity Ratio <sup>(2)</sup>	(2.50)	(2.76)	(3.14)	(2.50)	(3.14)	(3.08)
Debt Service Coverage Ratio ('DSCR') <sup>(3)</sup>	0.22	0.26	0.26	0.27	0.32	0.29
Interest Service Coverage Ratio (ISCR) <sup>(4)</sup>	0.29	0.35	0.37	0.34	0.38	0.42
Long term debt to working capital Ratio <sup>(5)</sup>	(5.95)	(6.34)	(6.27)	(5.95)	(6.27)	(6.43)
Bad debts to Trade receivable Ratio <sup>(6)</sup>	(0.01)	0.01	0.01	0.03	0.03	0.06
Current liability Ratio <sup>(7)</sup>	0.17	0.16	0.18	0.17	0.18	0.18
Total debts to total assets Ratio <sup>(8)</sup>	0.99	0.97	0.95	0.99	0.95	0.98
Debtors turnover Ratio (number of days) <sup>(9)</sup>	22	23	24	21	24	23
Operating Margin(%) <sup>(10)</sup>	(16)%	(15)%	(20)%	(15)%	(22)%	(20)%
Net Profit Margin (%) <sup>(11)</sup>	(75)%	(72)%	(74)%	(72)%	(77)%	(73)%

(1) Current Ratio = Current asset/ Current liabilities (excluding Short term borrowings)

(2) Debt - Equity Ratio = Debt(excluding interest accrued but not due)/ Equity

(3) DSCR = [Profit/(loss) before exceptional items and tax + Depreciation & Amortisation expenses (excluding depreciation on ROU assets) + Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities) + interest capitalised + scheduled long term principal repayments(excluding prepayments)]

(4) ISCR = [Profit/(loss) before exceptional items and tax + Depreciation & Amortisation expenses (excluding depreciation on ROU assets) + Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on d

(6) Bad debts to Trade receivables Ratio = Bad debts charge / Average gross Trade receivables

(7) Current liability Ratio = Current liabilities (excluding Short term borrowings) / Total liability

(8) Total debts to total assets Ratio = Total borrowing (excluding interest accrued but not due) / Total assets

(9) Debtors turnover Ratio (number of days) = (Average trade receivables/Revenue from operations)\*Number of days during the period

(10) Operating Margin (%) = [Profit/(loss) before exceptional items and tax + Finance costs - Other Income] / Revenue from Operations

(11) Net Profit Margin (%) = Net Profit/(loss) after tax / Revenue from operations





(b) Details of Debenture redemption reserve and Net Worth

Particulars		Quarter ended			Nine months ended		
	31-December-22	30-September-22	31-December-21	31-December-22	31-December-21	Year ended 31-March-22	
Debenture Redemption reserve Net Worth	4,408 (844,048)	4,408 (764,168)	4,408 (599,196)	4,408 (844,048)		4,408	

9. Previous period figures have been regrouped and rearranged wherever necessary.

For and on behalf of the Board of Directors of

**VODAFONE IDEA LIMITED** 

Ravinder Takkar Non-Executive Chairman

Date: 14<sup>th</sup> February, 2023 Place: Washington, D.C.



**Chartered** Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India Tel : +91 22 6819 8000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

#### To The Board of Directors Vodafone Idea Limited

- We have reviewed the accompanying statement of unaudited standalone financial results of Vodafone Idea Limited (the "Company") for the quarter ended December 31, 2022 and year to date from April 1, 2022 to December 31, 2022 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 5. Material Uncertainty Related to Going Concern

We draw attention to Note 4 to the financial results, which describes the Company's financial condition as of December 31, 2022 and its debt obligations due for the next 12 months. The Company's financial performance has impacted its ability to generate the cash flow that it needs to settle/refinance its liabilities as they fall due.



**Chartered Accountants** 

The Company's ability to continue as a going concern is dependent on its ability to raise additional funds as required and successful negotiations with lenders and vendors for continued support and generation of cash flow from its operations that it needs to settle its liabilities as they fall due. Our conclusion is not modified in respect of this matter.

For S.R. BATLIBOI & ASSOCIATES LLP Chartered Accountants ICAI Firm registration number: 101049W/E300004

per Nilangshu Katriar Partner Membership No.: 58814

UDIN: 23058814BGYZOC3525

Place: Mumbai Date: February 14, 2023



VI

### VODAFONE IDEA LIMITED Regd Office :- Suman Towers, Plot No 18, Sector 11, Gandhi Nagar-382011, CIN-L32100GJ1996PLC030976 Unaudited Financial Results for the quarter and nine months ended 31-December-2022

(Rs. Mn, except per share data) Particulars Quarter ended Nine months ended Year ended 31-December-22 30-September-22 31-December-21 31-December-22 31-December-21 31-March-22 Unaudited Unaudited Unaudited Unaudited Unaudited Audited INCOME Service Revenue 105,432 105,416 96.423 314,238 280,402 382,018 Sale of Trading Goods 14 15 41 6 Other Operating Income 83 33 25 143 143 183 **REVENUE FROM OPERATIONS** 314,422 105,529 105,464 96,448 280,545 382,207 Other Income 233 862 252 1,906 772 975 TOTAL INCOME 105,762 106,326 96,700 316,328 281,317 383,182 **EXPENSES** Cost of Trading Goods 14 15 41 6 Employee Benefit Expenses 12,457 4.387 3,962 3.995 11,347 15,614 Network Expenses and IT Outsourcing Costs 26,773 28,073 27,137 79,290 80,048 101,790 License Fees and Spectrum Usage Charges 9,261 10,345 10,505 30,887 30,672 41,864 Roaming & Access Charges 9,613 9,818 7.640 28,297 21,333 29,155 Marketing, Content, Customer Acquisition & Service Costs 12,953 11,142 8.018 34,071 21,071 29,986 Finance Costs 63,106 61,319 53.247 183,448 156,607 209,734 Depreciation & Amortisation Expenses 57,219 54,769 55,505 168,196 171,262 228,575 Other Expenses 1,976 2.511 2,657 7,526 7,503 9,457 TOTAL EXPENSES 185,302 181,954 168,704 544,213 499,843 666,181 PROFIT/(LOSS) BEFORE EXCEPTIONAL ITEMS AND TAX (79,540) (75,628) (72,004) (227,885) (218,526) (282,999) Exceptional Items (net) 116 764 627 PROFIT/(LOSS) BEFORE TAX (79,540) (75,628) (71,888) (227,885) (217,762) (282,372) Tax expense: - Current Tax - Deferred Tax NET PROFIT/(LOSS) AFTER TAX (79,540) (75,628) (71,888) (227,885) (217,762) (282,372) Items not to be reclassified to profit or loss in subsequent periods: - Re-measurement gains/ (losses) of defined benefit plans 19 27 (26) 56 (78) 89 - Income tax effect on re-measurement gains/ (losses) of defined benefit plans TOTAL COMPREHENSIVE INCOME/(LOSS) (79,521) (75,601) (71,914) (227,829) (217,840) (282,283) Paid up Equity Share Capital (Face value Rs. 10 per share) 321,188 321,188 287,354 321,188 287,354 321,188 Other Equity (935,550) Earnings/(Loss) Per Share for the period (Rs.) - Basic (2.44) (2.33) (2.50) (7.04) (7.58) (9.82) - Diluted (2.44) (2.33) (2.50) (7.04) (7.58) (9.82)





- Notes
- The above unaudited financial results, as reviewed by the Audit Committee of the Board, were approved and taken on record by the Board of Directors at their meeting held on 14<sup>th</sup> February, 2023.
- 2. The Board of Directors of the Company at its meeting held on 22<sup>nd</sup> July, 2022 had approved allotment of 427,656,421 warrants each convertible into one fully paid-up equity share of face value of Rs. 10/- for cash at a price of Rs.10.20/- to the entity forming part of the promoter group, aggregating upto Rs. 4,362 Mn which were allotted on 25<sup>m</sup> July, 2022. Pursuant to the exercise of the option, the Board of Directors of the Company at its meeting held on 14<sup>th</sup> February, 2023 approved conversion of these warrants into equity and consequently allotted 427,656,421 equity shares to the promoter group entity. This being a post balance sheet date event, no accounting effects of this transaction has been considered in the financial results for the quarter.
- 3. Pursuant to the Cabinet approving the structural and process reforms in Telecom Sector towards deferment of AGR dues and spectrum auction installments (that were taken into consideration for such purposes) for period of four years on 15<sup>th</sup> September, 2021 along with the option to convert interest related to deferment of spectrum auction installments and AGR dues into equity shares to be issued to the Government of India, the Company conveyed its acceptance on 10<sup>th</sup> January, 2022. The DoT on 3<sup>th</sup> February, 2023 has issued an order under section 62(4) of the Companies Act, 2013, directing the Company to convert the NPV of the interest related to such deferment into equity. On 7<sup>th</sup> February, 2023, the Company's board has approved the allotment of shares to Government of India. Accordingly 16,133,184,899 equity shares at an issue price of Rs. 10 each amounting to Rs. 161,332 Mn is credited to designated dematerialized account. Subsequent to such conversion, and conversion of warrants (refer note 2) the promoter shareholding stands at 50.4% and Government shareholding at 33.1%. The accounting effects of this conversion in the books of accounts will be reflected in the quarter ending 31<sup>th</sup> March, 2023.

Additionally, AGR dues (beyond the affidavit period till FY 18-19) against which four year moratorium without equity conversion of the interest related to such deferment is accepted by the Company are subject to further correction/revision on account of disposal of representations and any other outcome of litigation. The undisputed amounts determined finally by 31<sup>st</sup> December, 2025 shall be paid in six equal instalments post the moratorium period. The review petition to hear the modification application on correction of manifest / clerical / arithmetic errors in the computation of AGR demands for the years covered in the judgement is pending to be heard with Hon'ble Supreme Court.

4. The Company has incurred a loss of Rs. 227,885 Mn for the nine months ended 31<sup>st</sup> December, 2022, and its net worth and net working capital (excluding short term borrowings, future lease liability and accruals towards certain regulatory matters pending outcome of litigation) stands at negative Rs. 837,829 Mn and Rs 157,975 Mn respectively.

As at 31<sup>st</sup> December, 2022, the total external debt (including interest accrued but not due) of the Company stands at Rs. 2.228,940 Mn. As at 31<sup>st</sup> December, 2022, an amount of Rs. 42,646 Mn (31<sup>st</sup> March, 2022; Rs. 68,131 Mn) has been classified from non-current borrowings to current maturities of long-term debt for not meeting certain covenant clauses under the financial agreements. Further, as a result of earlier rating downgrade, certain lenders had asked for increase of interest rates and additional margin money/security against existing facilities. The Company has exchanged correspondences and continues to be in discussion with the lenders for next steps/waivers. The existing debt as payable by 31<sup>st</sup> December, 2023 is Rs. 80,328 Mn (excluding amount classified as current on account of not meeting certain covenant clauses). As of date, the Company has met all its debt obligations payable to its lenders / banks and financial institutions along with applicable interest. The Company has utilized extended credit period to discharge some of its contractual obligations. Further, certain vendors have asked for payment of their overdue outstanding. The Company continues to be in discussion with them to agree to a payment plan.

The Company's ability to continue as a going concern is dependent on raising additional funds as required, successful negotiations with lenders and vendors for continued support and generation of cash flow from operations that it needs to settle its liabilities as they fall due. Pending the outcome of the above matters, these financial results have been prepared on a going concern basis.

5. The Board of Directors of the Company at its meeting held on 31<sup>st</sup> January, 2023 has re-approved issuance of upto 16,000 optionally convertible, unsecured, unrated and unlisted Indian Rupee denominated debentures (OCD) having a face value of Rs. 1,000,000 each, in one or more tranches, aggregating upto Rs.16,000 Mn, convertible into equity shares at a conversion price of Rs. 10/- per equity share, to ATC Telecom Infrastructure Private Limited (ATC'), a non-promoter of the Company. on a preferential basis. The earlier approval granted by the shareholders' at the Extraordinary General Meeting held on 21<sup>st</sup> November, 2022 in this regards had lapsed, hence for the purpose of seeking approval of shareholders again, the Board of Directors of the Company has approved convening of an extra ordinary



general meeting on 25<sup>th</sup> February, 2023. The funds so raised shall be used to pay amounts owed to ATC by the Company under the master lease agreements and, to the extent of remainder, for general corporate purposes of the Company. The preferential issue of OCD would be subject to approval of the shareholders' in the extra ordinary general meeting and such other regulatory and statutory approvals, as may be required. The accounting of this transaction will be considered when proceeds are received for issue of optionally convertible unsecured debentures.

- The Company operates only in one reportable segment i.e. Mobility and hence no separate disclosure is required for Segments.
- Information as required pursuant to Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (to the extent not disclosed elsewhere in the results):-

Particulars	1	Quarter ended	Nine mon	Year ended		
	31-December-22	30-September-22	31-December-21	31-December-22	31-December-21	31-March-22
Current Ratio <sup>(1)</sup>	0.38	0.40	0.45	0.38	0.45	0.47
Debt Equity Ratio <sup>(2)</sup>	(2.52)	(2.78)	(3.17)	(2.52)	(3.17)	(3.11)
Debt Service Coverage Ratio ('DSCR') <sup>(3)</sup>	0.20	0.24	0.24	0.24	0.29	0.27
Interest Service Coverage Ratio ('ISCR') <sup>(4)</sup>	0.26	0.32	0.34	0.31	0.34	0.38
Long term debt to working capital Ratio <sup>(5)</sup>	(6.85)	(7.40)	(7.50)	(6.85)	(7.50)	(7.71)
Bad debts to Trade receivables Ratio <sup>(6)</sup>	(0.00)	0.01	0.01	0.03	0.04	0.05
Current liability Ratio <sup>(7)</sup>	0.17	0.16	0.18	0.17	0.18	0.18
Total debts to total assets Ratio <sup>(B)</sup>	0.99	0.97	0.95	0.99	0.95	0.99
Debtors turnover Ratio (number of days) <sup>(9)</sup>	21	23	23	20	24	23
Operating Margin(%) <sup>(10)</sup>	(16)%	(14)%	(20)%	(15)%	(22)%	(19)%
Net Profit Margin (%) <sup>(11)</sup>	(75)%	(72)%	(75)%	(72)%	(78)%	(74)%

(1) Current Ratio = Current asset/ Current liabilities (excluding Short term borrowings)

(2) Debt - Equity Ratio = Debt(excluding interest accrued but not due)/ Equity

(a) Financial Ratios

(3) DSCR = [Profit/(loss) before exceptional items and tax + Deprectation & Amortisation expenses (excluding depreciation on ROU assets) + Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on d

(4) ISCR = [Profit/(loss) before exceptional items and tax + Depreciation & Amortisation expenses (excluding depreciation on ROU assets) + Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities) / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and interest on lease liabilities)] / [Finance costs (excluding fair value gains/losses on derivatives and excluding fair value gains/losses on derivatives and excluding fair value gains/losses on

(5) Long term debt to working capital Ratio = Long term borrowings including current maturities of long term borrowings (excluding interest accrued but not due)/ (Current asset - Current liability (excluding Short term borrowings))

(6) Bad debts to Trade receivables Ratio = Bad debts charge / Average gross Trade receivables

(7) Current liability Ratio = Current liabilities (excluding Short term borrowings) / Total liability

(8) Total debts to total assets Ratio = Total borrowing (excluding interest accrued but not due) / Total assets

(9) Debtors tumover Ratio (number of days) = (Average trade receivables/Revenue from operations)\*Number of days during the period

(10) Operating Margin (%) = [Profit/(loss) before exceptional items and tax + Finance costs - Other Income] / Revenue from Operations

(11) Net Profit Margin (%) = Net Profit/(loss) after tax / Revenue from operations

(b) Details of Debenture redemption reserve and Net Worth

Particulars	100.00	Nine mon	Year ended			
	31-December-22	30-September-22	31-December-21	31-December-22	31-December-21	31-March-22
Debenture Redemption reserve	4,408	4,408	4,408	4,408	4,408	4,408
Net Worth	(837,829)	(758,308)	(594,916)	(837,829)	(594,916)	(614,362)



8. Previous period figures have been regrouped and rearranged wherever necessary.

For and on behalf of the Board of Directors of

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VODAFONE IDEA LIMITED

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Ravinder Takkar Non-Executive Chairman

Date: 14<sup>th</sup> February, 2023 Place: Washington, D.C.





## Sixth consecutive quarter of revenue and 4G subscriber growth; Equity issued to Government towards conversion of interest dues

### **Highlights for the Quarter**

- Revenue up 9.3% YoY to Rs. 106.2 billion; supported by improving subscriber mix and tariff interventions
- ARPU for the quarter stands at Rs. 135 vs Rs. 131 in Q2FY23 (Rs. 115 in Q3FY22; YoY growth of 17.4%)
- 4G subscriber base increased to 121.6 million (vs 120.6 million in Q2FY23), supported by superior data experience offered by Vi GIGAnet
- Continued network capacity expansion supported by spectrum refarming and network upgrade
- Vi continued to offer best voice quality as per TRAI "MyCall" app data for 23 out of 26 months between November 2020 and December 2022
- Vi won the best social media brand in Telecom and the best use of Video for #LookUp this Diwali at the SAMMIES 2022

### Significant Updates post Quarter

- Board approved issuance of Optionally Convertible Debentures (OCDs) amounting to Rs. 16 billion to ATC Telecom Infrastructure Private Limited (ATC India) subject to shareholders' approval
- Issuance of 16.13 billion equity shares to Government of India (GoI) at Rs. 10 per share, in line with GoI order to convert NPV of interest related to deferment of spectrum and AGR dues into equity.

Consolidated (Rs Mn)	Q2FY23	Q3FY23
Revenue	106,146	106,206
EBITDA	40,975	41,808
EBITDA%	38.6%	39.4%
Depreciation & Amortisation	56,557	58,860
EBIT	(15,582)	(17,052)
Interest and Financing Cost (Net )	60,331	62,847
Share of Profit/(Loss) from JV & associates	(1)	2
РВТ	(75,914)	(79,897)
PAT	(75,955)	(79,900)
Other Comprehensive Income (net of Tax)	30	20
Total Comprehensive Income (Consolidated)	(75,925)	(79,880)

### **Financial Highlights**

Akshaya Moondra, CEO, Vodafone Idea Limited, said "We are pleased to report sixth consecutive quarter of revenue growth and 4G subscriber addition on the back of superior data and voice experience offered by Vi GIGAnet. We have issued equity shares to the Government of India recently, consequent to conversion of the interest related to deferment of spectrum and AGR dues into equity. Separately, our board has approved issuance of Optionally Convertible Debentures amounting to Rs. 16 billion to ATC India. With these positive developments, we continue to remain engaged with our lenders for further debt fund raising as well as with other parties for equity or equity linked fund raising, to make required investments for network expansion and 5G rollout."



### **Financial highlights**

Revenue for the quarter stands at Rs. 106.2 billion. On a YoY basis, revenue growth is strong at 9.3% aided by improvement in subscriber mix, tariff intervention and 4G subscriber additions. On a reported basis, EBITDA for the quarter stands at Rs. 41.8 billion and EBITDA margins at 39.4%. EBITDA for the quarter, excluding IndAS 116 impact, is Rs. 20 billion compared to Rs. 21.2 billion in Q2FY23, primarily due to higher charge on account of customer acquisition costs and higher network expenses partially offset by the savings in spectrum usage charges. Capex spend for the quarter stands at Rs. 7.5 billion vs Rs. 12.1 billion in Q2FY23.

The total gross debt (excluding lease liabilities and including interest accrued but not due) as of December 31, 2022 stands at Rs. 2,228.9 billion, comprising of deferred spectrum payment obligations of Rs. 1,398 billion and AGR liability of Rs. 699.1 billion that are due to the Government, and debt from banks and financial institutions of Rs. 131.9 billion. With Cash & cash equivalents of Rs. 1.6 billion, the net debt stands at Rs. 2,227.3 billion.

### **Operational highlights**

We continue to focus on expanding our high speed broadband network coverage and capacity by rolling out new sites, upgrading our core and transmission network as well as by refarming 2G/3G spectrum to 4G. We shut down ~2,800 3G sites during the quarter while adding ~2,000 4G sites. Our overall broadband site count stood at 443,450 as of December 31, 2022. Till date, we have deployed ~74,500 TDD sites in addition to the deployment of ~13,700 Massive MIMO sites and ~13,300 small cells. Further, we continue to expand our LTE 900 presence in 14 circles at multiple locations, including through dynamic spectrum refarming, to improve customer experience. Our 4G network covers over 1 billion Indians (4G coverage is the population reached/covered by VIL with its 4G network).

Our relentless pursuit to have a superior 4G network in the country, through these network investment initiatives, is clearly visible with our top rankings on 4G download speeds in independent external reports. We also have the highest rated voice quality in the country as per TRAI's "MyCall" app data for 23 out of 26 months between November 2020 and December 2022. Further, we are in discussion with various network vendors for finalisation of our 5G rollout strategy which can be executed quickly once funding is in place.

ARPU improved to Rs. 135, up 3.3% QoQ vs Rs. 131 in Q2FY23. On a YoY basis, ARPU witnessed strong growth of 17.4% aided by tariff hikes and migration of subscribers to unlimited plans. The 4G subscriber base continued to grow and with 1 million 4G customers added in Q3, 4G subscriber base now stands at 121.6 million, though the overall subscriber base declined to 228.6 million vs 234.4 million in Q2FY23. We continue to see high data usage per broadband customer at ~15.1 GB/month with the total data traffic witnessing sequential growth of 0.8%.

We continue to make extensive progress on the marketing front by communicating key differentiators to consumers, entering into alliances and introducing various innovative products and services. With these initiatives, Vi won the best social media brand in Telecom and the best use of Video for '#LookUp this Diwali' campaign at the SAMMIES 2022.

In line with our digital offering strategy, we continue to add to our array of content offerings, digital products and services through partnerships on Vi App. On our ad-tech platform Vi Ads, we are empanelled with almost all the top media agencies and are part of the media plan for some of the big brands. We also launched a new channel 'BYTES', on Vi app



in partnership with NDTV to provide quick bytes of trending news & stories across sports, films & lifestyle. Further, on the back of our partnership with Zee, for the first time, LIVE International League T20 cricket is available on Vi app.

### **Issuance of OCDs to ATC India**

The shareholder resolution approving the preferential issue of OCDs to ATC India, one of the largest infrastructure service provider for the company, had lapsed as the allotment of OCDs could not be completed within the prescribed period. Fresh approval has been given by the Board for issue of OCDs amounting to Rs. 16 billion, subject to approval of the shareholders. These funds will be used to pay amounts owed to ATC India under the master lease agreements and, to the extent of remainder, for general corporate purposes.

The engagement, cooperation and support through this transaction reflects ATC India's underlying confidence in the company and its plans. Both parties remain committed to develop a top quality nationwide 4G & 5G network as well as contribute towards India's digital transformation. We believe that this step will facilitate further capital raise by company.

### **Issuance of Equity shares to Gol**

In line with the Reforms and Support Package for Telecom Sector communicated on September 15, 2021, we had opted for the upfront conversion of interest arising due to deferment of spectrum instalments and AGR dues into equity. On February 3, 2023, Ministry of Communications, GoI has passed an order directing the Company to convert the NPV of the interest related to deferment of spectrum auction instalments and AGR Dues into equity shares to be issued to GoI. The total amount to be converted into equity shares is Rs. 161.33 billion. The board of the company has taken necessary steps and issued 16.13 billion equity shares of the face value of Rs. 10 each at an issue price of Rs. 10 each. With this issuance, the Promoter shareholding now stands at ~50% and GoI shareholding at ~33%.

#### About Vodafone Idea Ltd.

Vodafone Idea Limited is an Aditya Birla Group and Vodafone Group partnership. It is amongst India's leading telecom service provider. The company provides pan India Voice and Data services across 2G, 3G and 4G platforms. Company holds large spectrum portfolio including mid band 5G spectrum in 17 circles and mmWave 5G spectrum in 16 circles. To support the growing demand for data and voice, the company is committed to deliver delightful customer experiences and contribute towards creating a truly 'Digital India' by enabling millions of citizens to connect and build a better tomorrow. The company is developing infrastructure to introduce newer and smarter technologies, making both retail and enterprise customers future ready with innovative offerings, conveniently accessible through an ecosystem of digital channels as well as extensive on-ground presence. The company's equity share are listed on National Stock Exchange (NSE) and the BSE in India.

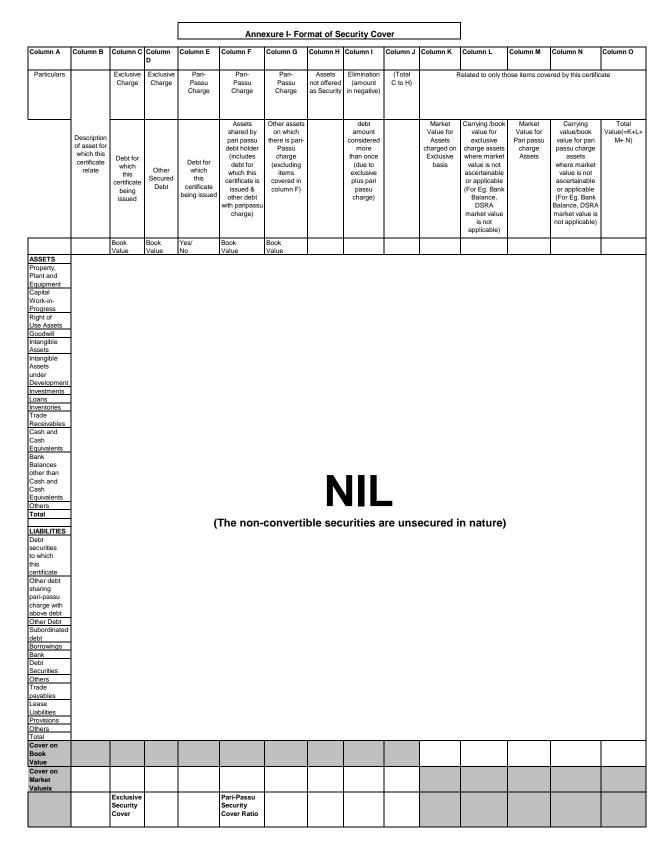
# myvi.in

Vodafone Idea Limited (formerly Idea Cellular Limited) An Aditya Birla Group & Vodafone partnership

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For Vodafone Idea Limited

Jan ab Pankaj Kapdeo

Company Secretary Date : 14 February 2023

