

**Date: 12<sup>th</sup> August, 2025**

To,  
The Listing Manager  
Department of Corporate Services  
Bombay Stock Exchange  
P. J. Towers, Dalal Street,  
Mumbai – 400001

To,  
The Manager  
Listing Department  
National Stock Exchange of India Limited  
"Exchange Plaza"-C1,Block G  
Bandra-Kurla Complex , Bandra (E)  
Mumbai 400 051

Scrip Code:532841

SYMBOL: SAHYADRI

**Sub:** Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Please find attached herewith Investors Presentation for the quarter ended on 30<sup>th</sup> June, 2025

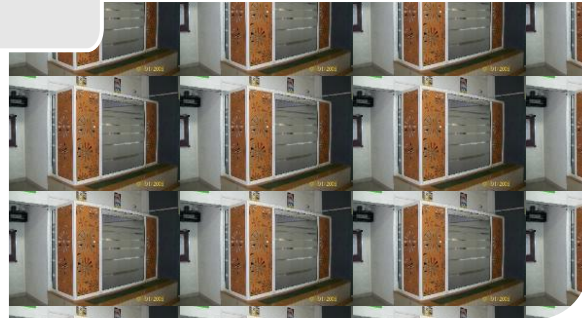
Please take the same on record and disseminate to the stakeholders.

Thanking you,

Yours Faithfully,

**FOR SAHYADRI INDUSTRIES LIMITED**

**RAJIB K. GOPE**  
**COMPANY SECRETARY & COMPLIANCE OFFICER**  
**M. NO: F8417**



# Sahyadri Industries Limited

Investor Presentation  
August 2025

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## ***Q1FY26 Update***

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**Commenting on the results and performance Mr Satyen Patel, Managing Director of Sahyadri Industries Limited, said:**

*The business has delivered a steady performance during the quarter. The total income stood at ₹216.1 crore in Q1FY26.*

*EBITDA for the quarter stood at ₹21.7 crore, with an EBITDA margin of 10.1%. This performance was partly affected by weak demand and ongoing pricing pressures.*

*On the operational front, capacity utilization improved to 93% in Q1 FY26, up from 89% in Q1 FY25.*

*The growth outlook for the roofing sector in FY26 remains positive, subject to Geo-political situation. Sahyadri Industries is well-positioned to leverage this momentum, supported by its improving capacity utilization and strong emphasis on sustainability.*

# Financial Performance Highlights Q1FY26

(Rs in Cr)

## Building Material Performance

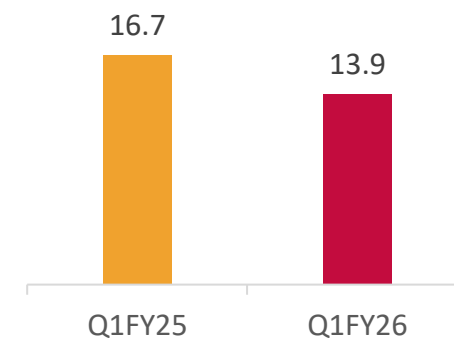
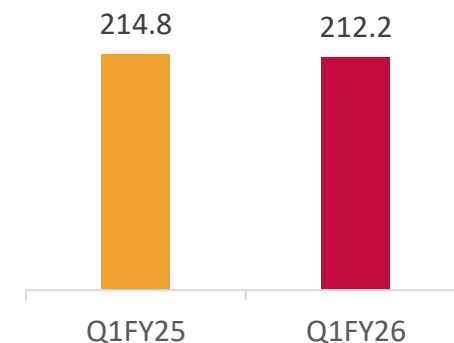
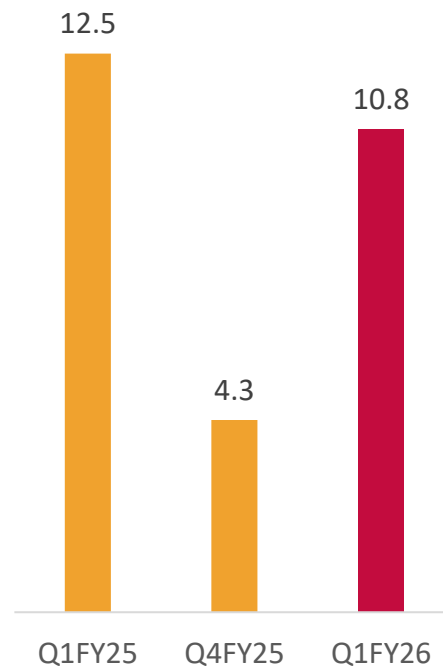
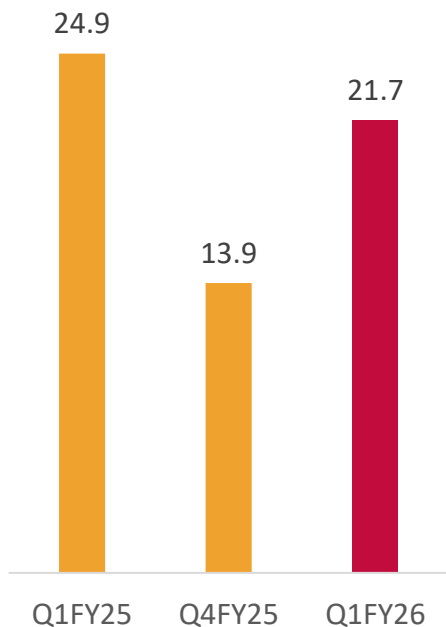
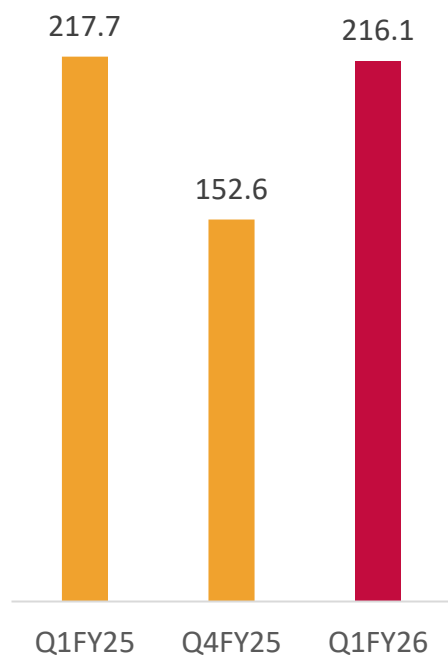
### Total Income\*

### EBITDA

### PAT

### Revenue

### EBIT



# Profit & Loss Statement

Particulars (Rs. Cr)	Q1FY26	Q1FY25	YoY	Q4FY25	QoQ	FY25
<b>Total Income</b>	<b>216.1</b>	<b>217.7</b>	<b>-0.8%</b>	<b>152.6</b>	<b>41.6%</b>	<b>608.8</b>
Cost of Goods Sold	132.0	135.3		83.2		340.2
<b>Gross Profit</b>	<b>84.1</b>	<b>82.4</b>	<b>2.0%</b>	<b>69.4</b>	<b>21.2%</b>	<b>268.6</b>
<b>Gross Profit Margin</b>	<b>38.9%</b>	<b>37.8%</b>		<b>45.5%</b>		<b>44.1%</b>
Employee Cost	11.6	11.2		10.8		43.6
Other Expenses	50.8	46.3		44.7		166.9
<b>EBITDA</b>	<b>21.7</b>	<b>24.9</b>	<b>-12.7%</b>	<b>13.9</b>	<b>56.7%</b>	<b>58.0</b>
<b>EBITDA Margin</b>	<b>10.1%</b>	<b>11.4%</b>		<b>9.1%</b>		<b>9.5%</b>
Depreciation	6.2	6.2		6.4		24.8
<b>EBIT</b>	<b>15.6</b>	<b>18.7</b>	<b>-16.8%</b>	<b>7.5</b>	<b>107.7%</b>	<b>33.2</b>
<b>EBIT Margin</b>	<b>7.2%</b>	<b>8.6%</b>		<b>4.9%</b>		<b>5.5%</b>
Finance Cost	1.1	1.9		1.8		7.0
<b>Profit before Tax</b>	<b>14.5</b>	<b>16.8</b>	<b>-13.8%</b>	<b>5.7</b>	<b>155.6%</b>	<b>26.2</b>
<b>Profit before Tax Margin</b>	<b>6.7%</b>	<b>7.7%</b>		<b>3.7%</b>		<b>4.3%</b>
Tax	3.7	4.3		1.4		6.7
<b>Profit After Tax</b>	<b>10.8</b>	<b>12.5</b>	<b>-13.8%</b>	<b>4.3</b>	<b>152.2%</b>	<b>19.5</b>
<b>Profit After Tax Margin</b>	<b>5.0%</b>	<b>5.7%</b>		<b>2.8%</b>		<b>3.2%</b>
EPS	9.84	11.41		3.90		17.78

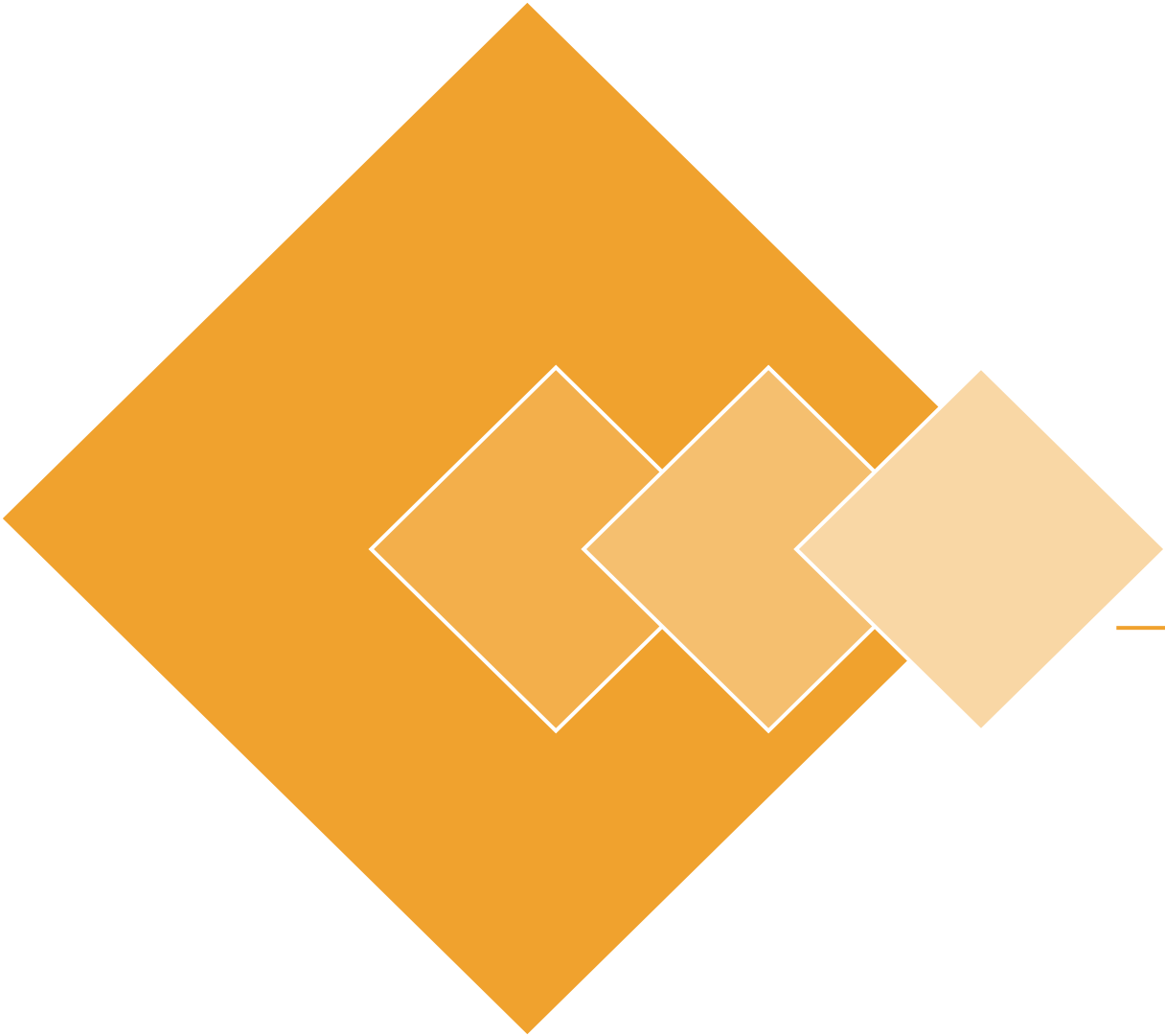
# Capex Update



Location	Orissa	Maharashtra
Product Type	Asbestos Corrugated Sheet	Non-Asbestos Cement Boards
Capacity (MTPA)	1,20,000	72,000
CAPEX (Rs in Cr)	95	95
Source of Fund	Internal Accruals & Debt	Internal Accruals & Debt
Products Catering to	East Market	Western & North India
Remarks	<ul style="list-style-type: none"> <li>Company is in process of setting up a new unit</li> </ul>	<ul style="list-style-type: none"> <li>Activities related to setting up a new unit for manufacturing of Non-Asbestos Cement Boards have been initiated</li> <li>Land has been identified and acquisition is in process</li> </ul>
Rational	To enter unrepresented markets of Orissa, Jharkhand, West Bengal & Bihar	To expand its existing market in Western India, Exports and to enter unrepresented market of North India

Note – Maps not to scale. All data, information, and maps are provided “as is” without warranty or any representation of accuracy, timeliness or completeness





## ***Company Overview***

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# A Niche Player in the Construction Industry



## Product Portfolio

- Sahyadri's product portfolio includes innovative, specialized, and futuristic products capable of addressing today's challenges
- The product portfolio of the company comprises of Roofing Sheets, Fibre Cement Boards, and Flat Sheets



## Making Difference

- Sahyadri Industries is a building solutions pioneer, providing a comprehensive range of products for interior and exterior building systems, as well as roofing solutions
- The Company's products such as **Swastik** roofs, **Cemply** flat sheets and **EcoPro** Fibre Cement Board are widely utilized for building robust structures



## Rich Legacy

- A flagship company of the Patel Group with **70+ years** of group legacy
- Experienced management with deep understanding of the building materials industry



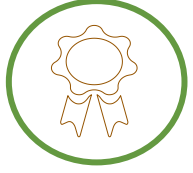
## Distribution Network

- The Company has robust distribution network of **3,000+ dealers** across India
- Sahyadri has catered to **1 million+ customers** so far since inception



## Geographic Reach

- The Company has expanded its reach within India and overseas
- Sahyadri caters to a broader clientele base spanning across India, Africa and Middle East



## Certification

- Quality management system as per EN ISO 9001: 2015
- Environment management system EN ISO 14001:2015 & ISO 45001:2018 for safety It is for all plants and HO

# A Trusted Brand... built over the years

Established second plant at Kedgaon, Maharashtra and started with production of Asbestos Corrugated Sheet

The Company's status changed from Private Limited to Public Limited'

The Company expanded its presence in South India by setting up a plant in Perundurai, Tamil Nadu for Asbestos Corrugated Sheet

Listed on Bombay Stock Exchange

Commenced with the production of Non-Asbestos Flat Sheet at Chichwad plant

Merger between Poonam Roofing and Sahyadri Industries completed  
Capacity Expansion at Perundurai plant completed  
Listing on National Stock Exchange

**1991-  
1995**

**1996-  
2000**

**2001-  
2005**

**2006-  
2010**

**2011-  
2015**

**2016-  
2025**

The Company was originally incorporated under 'New Sahyadri Industries Private Limited'

Established first plant at Chinchwad, Maharashtra and commenced with production of Asbestos Corrugated Sheet

Reverse merger between 'Swastik Roofing Limited and New Sahyadri Industries Limited'

The Company was renamed to 'Sahyadri industries Limited'

Sahyadri had set up plants at Mahuvej, Gujarat and Vijaywada, Andhra Pradesh for Asbestos Corrugated Sheet

# Experienced Board of Directors and Management Team



**Jayesh Patel** – B.Com, MBA  
**Chairman & Whole Time Director**

Leading face of SIL was on board since 1999. More than 30 years of experience in the field of Building Material Manufacturing



**Satyen Patel** – B.Com, PGPBA  
**Managing Director**

Young and Dynamic face of SIL since 1998. Broadening horizon, innovation, strategic thinking, felicitated with "Achiever of Maharashtra " Award. More than 20 years of experience in Building Materials industry



**Tuljaram Maheshwari** -B.Com, CA  
**WTD, CEO & CFO**

Appointed on board in 2020. More than 39 years of experience with a large organization in the field of Sales, Operations, Strategic Planning, Corporate Finance, M&A, JV and Accounts & Audit



**Suresh Joshi** – B.Com, LLB, CA  
**Whole Time Director**

Associated with board since 2006. More than 40 years of rich experience in the field of Taxation, Corporate Legal Matters, Corporate Finance, M&A, JV, Accounts & Audit



**Ankem Sri Prasad Mohan** – B.com, CA  
**Independent Director**

Appointed on board in 2021. More than 23 years of experience in the field of FP&A, Taxation, Finance controller, M&A, Corporate Finance, Audit, Compliance



**Shrikant Malegaonkar** -MBA, LLB  
**Independent Director**

Appointed on board in 2017. More than 35 years of experience in Labour laws and Industrial Relations & Practicing Advocate at Pune Labour / Industrial court & Bombay High Court



**Moushmi Shaha** – B.Com, CA  
**Independent Director**

Appointed in 2021. More than 16 years of experience in Finance, Accounts, Audits & Financial Trainings



**Ved Saxena** – BE (Mechanical)  
**Independent Director**

Appointed on board in 2020. More than 40 years of experience of rich and dedicated business management experience in BD, managing HR to its usage & General Operations



**Rajib Gope** – CS  
**Compliance Officer**

Appointed in 2022. More than 14 years experience in Secretarial Operations, Corporate and Economic laws, Statutory Compliance, Corporate Governance, In-house Legal Work and court representation

# Snapshot of Capabilities



## Built Core Strength

Diversified Presence  
**5 Plants across 4 States**

Experience  
**30+ Years**

Employees  
**710+**



## Strong Distribution

Dealers & Distributor  
**3,000+**

Global Presence  
**5+ Countries**

Customers  
**1 million+**



## Established Brands



## Product Innovation

No of Products  
**45+**

R&D Team  
**10+**

Product Application & Value-Added Products **20+**

# Well Established Branded Product Portfolio with Increasing Share of Value-Added Products



Cool Comfortable Living



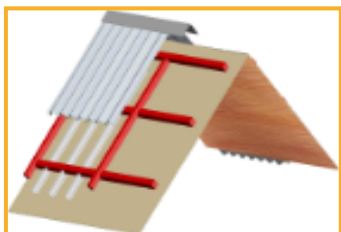
Termite Resistant



Fits any Edge, Corner



Light Weight



Asbestos Free



Strong & Durable



Water Resistant



Fire Resistant & Non-Combustible





# CSR activities... A Responsible Corporate

## Swastik Kukdookoo

- Useful for economically weaker section of the society to increase their wealth
- To promote woman earnings who stays in remote, tribal villages
- Easy to set up in empty backyard



## Digital Classroom Program

- Associated with Rotary Club for formulation and implementation of Digital “Class Room” Program
- Program provide E learning kit which help students to learn more interestingly and understand the topics with animated graphics



## Lakshya

- Sahyadri is a proud supporter of Lakshya, a Rastriya Khel Puraskar awardee sports NGO
- NGO supports and identifies young and budding talented sports persons and nurture them to enhance their performance



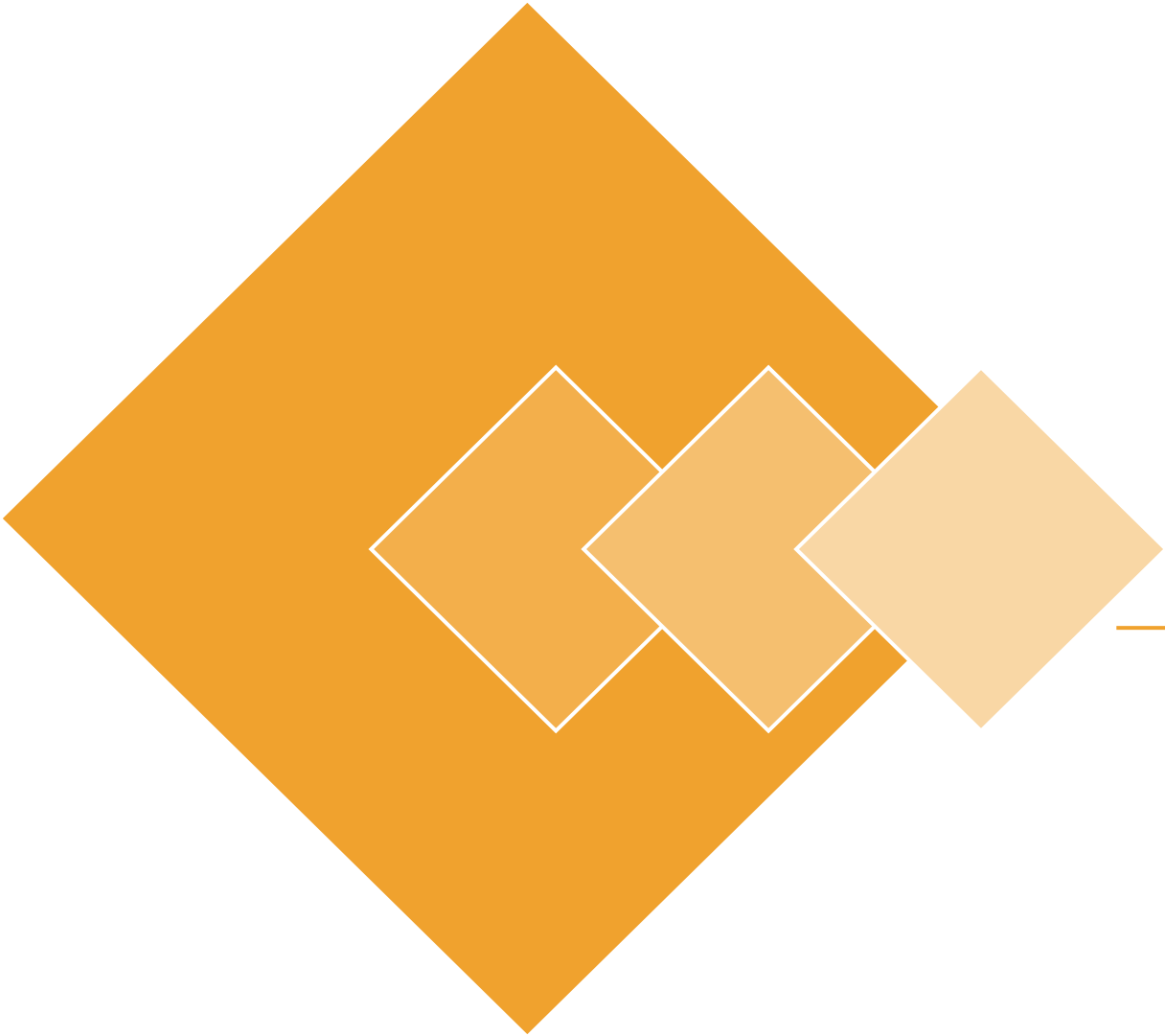
## Cemply Swachalay

- Initiative under Swachh Bharat Abhiyan
- Affordable high quality toilet blocks
- Easy to transport & erect
- It requires “Lesser installation time” to set up
- Suitable for all weather condition

## Swastik Disha

- CSR association with Smt. Sindhutai Sapkal, Sapta Sindu Mahila Aadhar, Balsangopan Wa Shikshan Sanstha
- Provided Ventilators and medical Equipment's to hospitals to fight against Covid Pandemic
- Association with Lila Poonawala Foundation for supporting girl's education

Corporate Video – [Click Here](#)



## ***Product Portfolio***

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# Product Portfolio – EcoPro Cement Boards

01

With the extensive research and hard work, Sahyadri has introduced sustainable building material EcoPro which is revolutionizing building industry

02

EcoPro is highly durable and sustainable product that is wood-free, light weight and asbestos-free

03

Suitable for host of architectural and interior applications ranging from false ceiling and paneling to furniture and partitions

04

EcoPro has emerged as a reliable substitute for conventional materials

05

EcoPro offers benefits of multipurpose and multifunctional fibre cement boards

## EcoPro- The 21<sup>st</sup> Century Designer Fibre Cement Boards



Pebble



Stone



Wave



Handcrafted  
Bricks



Bricks

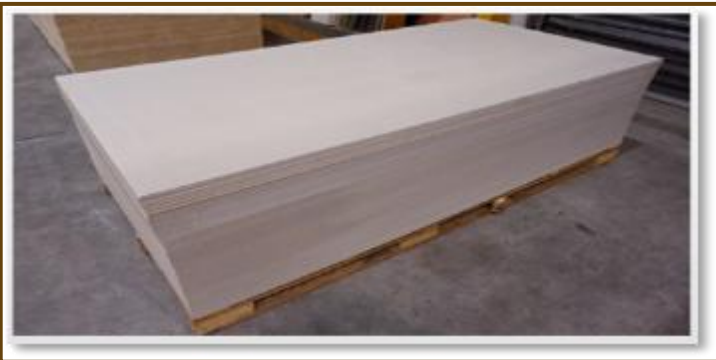
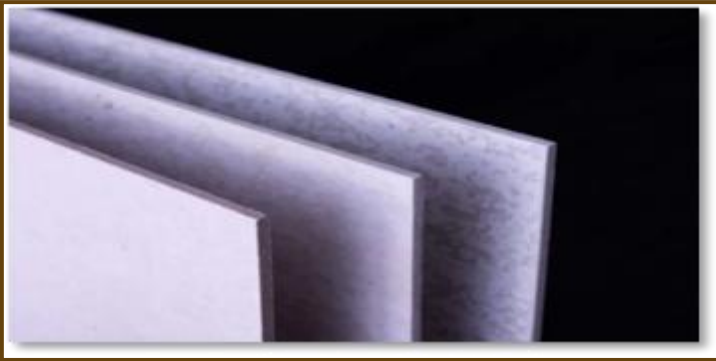


Wooden



Aquatic

# Product Portfolio – Cemply Flat Sheet



01

Cemply flat sheets are suitable for application areas like **furniture, side panelling, false ceilings**

02

Cemply flat sheets are available in **multiple sizes and with various forms of thickness**

03

Cemply 18 is a very popular for **mezzanine flooring**

04

Cemply flat sheet offers **strength, durability and elasticity together**

05

Cemply flat sheet are **thermal resistance, water resistance, fire resistance & easily mountable**

# Product Portfolio – Swastik Roof Sheets

More than 100 roofing accessories are available in a variety of shades and specifications to meet the needs of customers at affordable rates

The roofs are durable, non-corrosive, fire resistant and are more reliable in cyclone prone areas

Roof touch ceiling to create a experience of High Ceiling in a house

The cement sheets do not get blown away due to its dead weight because of which the roof remains intact

Twin roof gets you a teak wood feel of the traditionally built houses

Pioneer in introducing Swastik Twinroof system in India. A double layer protection from leaking roofs



# Product Portfolio – EcoPro S3

01

EcoPro S3 House An answer to the country's future construction needs

02

Ecopro S3 is a speedy, innovative and a sustainable building solution to enable cost-effective quality construction

03

Being a dry construction, no plastering or curing is required, hence amounting to huge water and sand savings

04

Perfectly suited for difficult hilly terrains and sites

05

Ecopro S3 is been applied for Patent under application no. 201921022801 dt. 08/06/2019



# Product Portfolio – Swastik Sil Gold (New Launched)

First in the industry to offer Coloured  
Designer Corrugated Roofing Sheets



Terracotta Solid



Walnut

01

Manufactured using finest quality cement and fibre through the latest fibre mesh technology

02

Stronger than regular cement corrugated roofing sheet

03

Rot or Corrosion Resistance

04

Special stain options provides longer life

05

Low Maintenance and No rusting

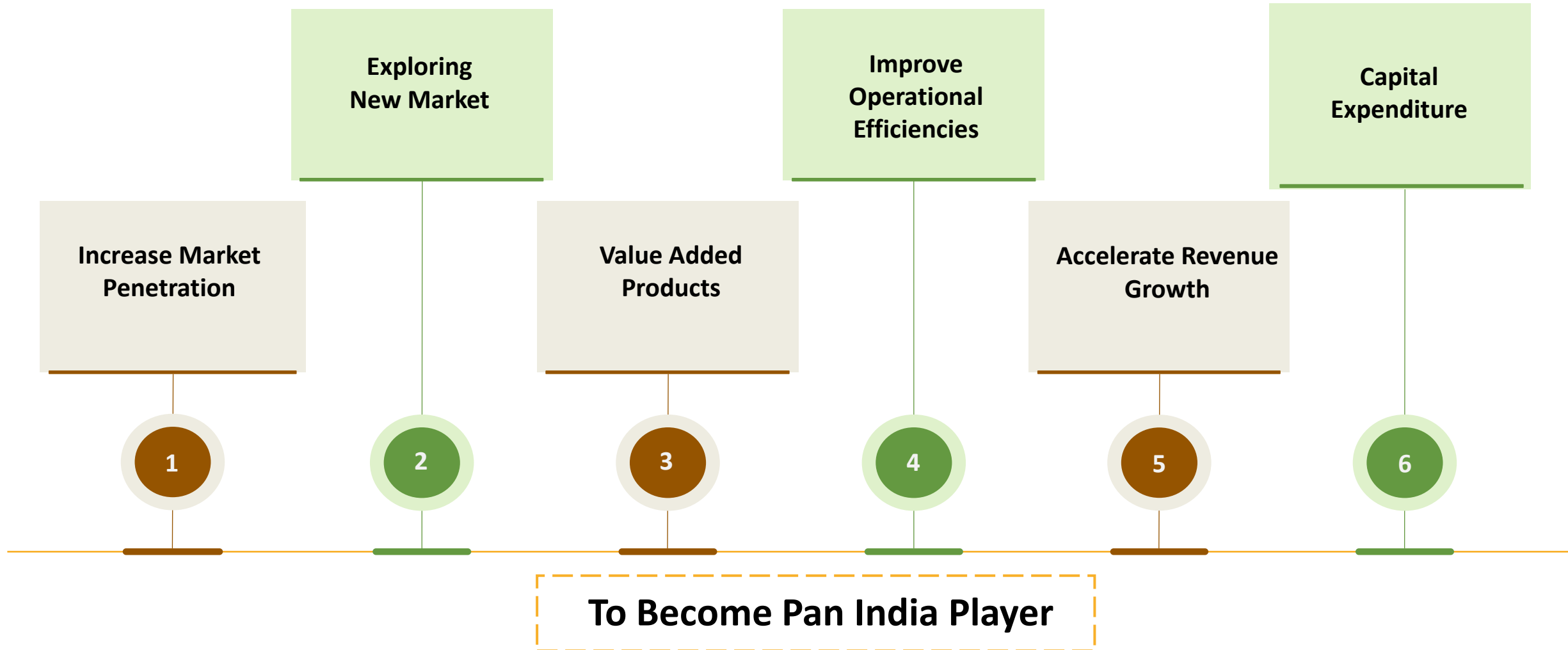
07

Resistant to chemical attack

06

Weatherproof with Sound, Thermal & Heat Insulation

# Future Roadmap – Expand, Explore & Excel





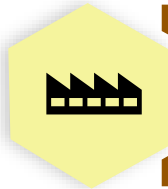
## Focus on margin-rich Value-Added Products

- Sahyadri aims to increase the share of Value-Added products (VAP) in its overall product mix to achieve higher margins at a portfolio level



## Growth through new clients & geographies

- The Company will explore the opportunity to add more clients across all the business segments
- Sahyadri plans to strengthen its market share in the existing geographies and establish its presence in the newer territories across North and East India



## Capacity Expansion

- The Company continuously enhances its manufacturing capabilities to cater to the growing demands
- Sahyadri will continue to expand its capacity going forward



## Sound Financials

- A strong financial discipline coupled with the ability to generate regular free cash flows, allows Sahyadri to adequately fund its growth organically
- Capex to drive next leg of growth for the Company





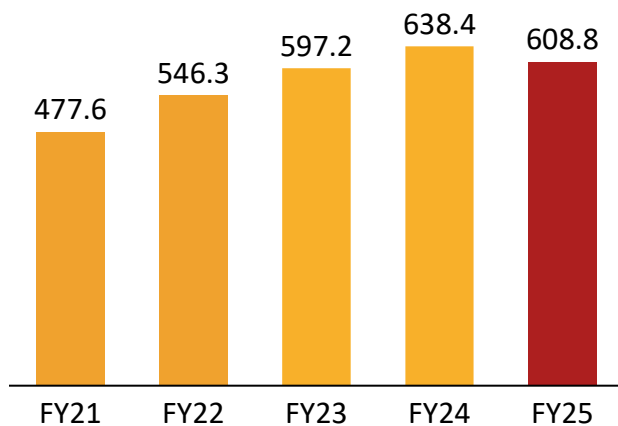
## ***Financial Performance***

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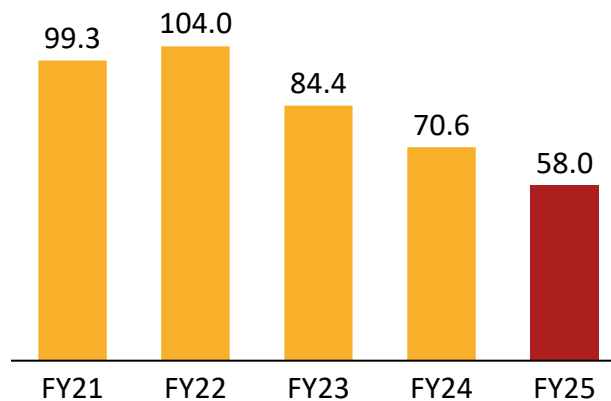


# Performance Highlights

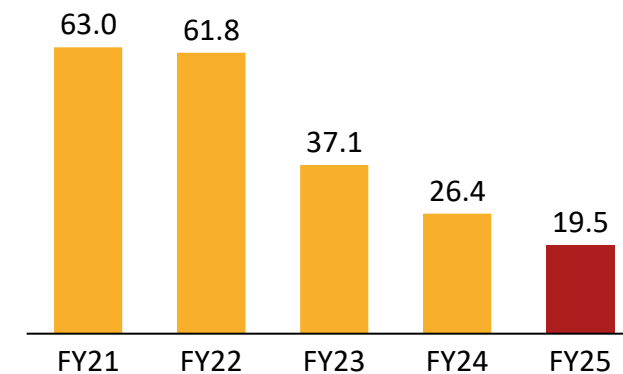
**Total Income\*** (Rs in Cr)



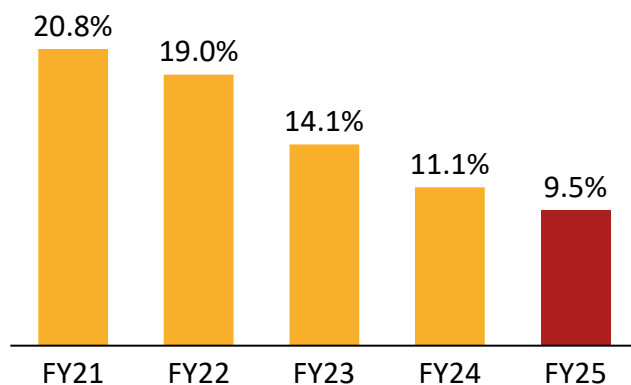
**EBITDA** (Rs in Cr)



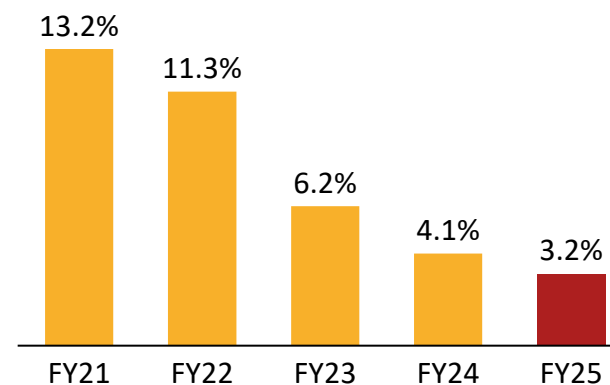
**PAT** (Rs in Cr)



**EBITDA (%)**

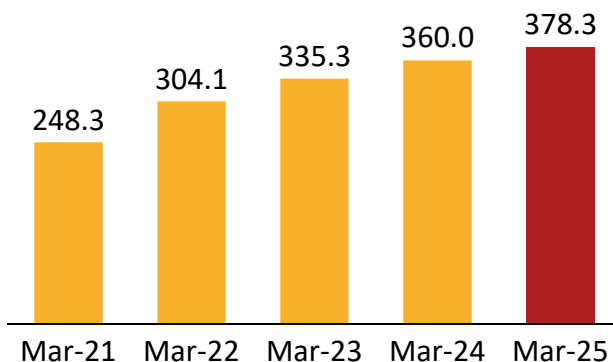


**PAT (%)**

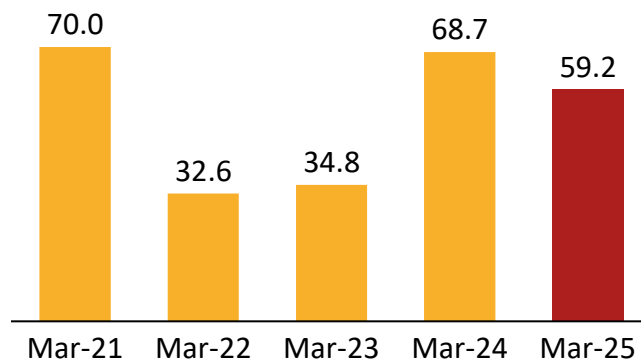


# Balance Sheet Highlights

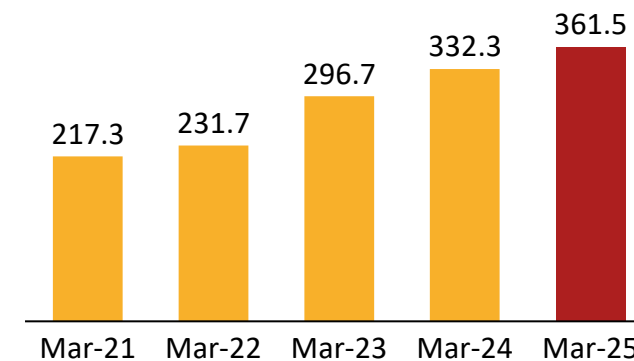
## Net Worth (Rs in Cr)



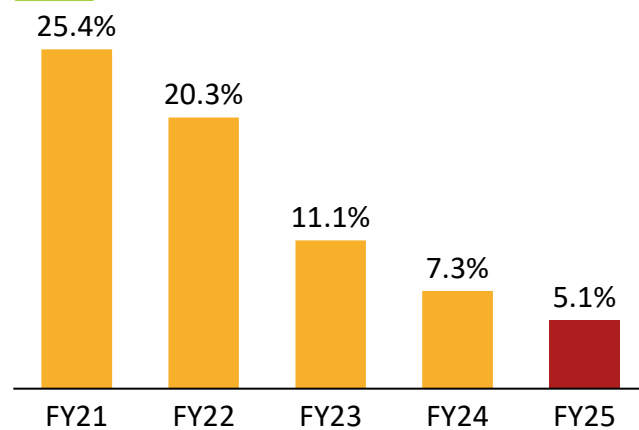
## Cash Flow From Operation (Rs in Cr)



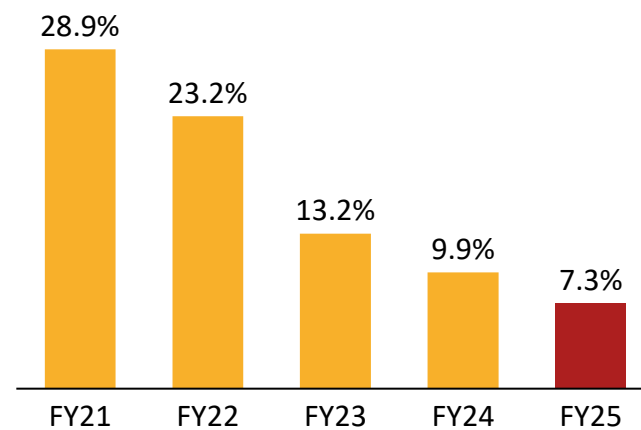
## Gross Block (Rs in Cr)



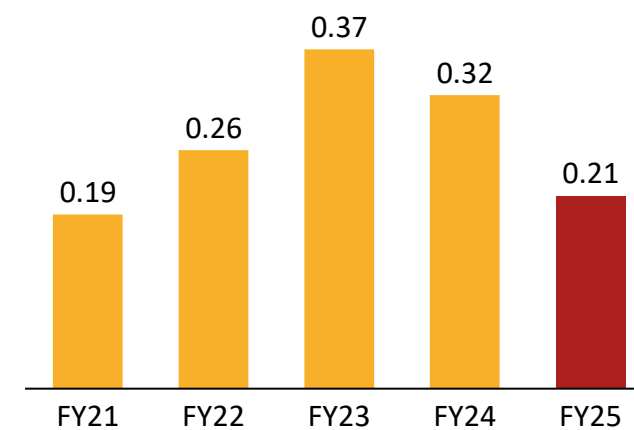
## Return on Equity (%)



## Return on Capital Employed (%)



## Debt/Equity (x)



# Historical Profit & Loss Statement

Particulars (Rs. Cr)	FY25	FY24	FY23	FY22	FY21
<b>Total Income*</b>	<b>608.8</b>	<b>638.4</b>	<b>597.2</b>	<b>546.3</b>	<b>477.6</b>
Cost of Goods Sold	340.2	370.0	318.6	276.7	240.0
<b>Gross Profit</b>	<b>268.6</b>	<b>268.4</b>	<b>278.6</b>	<b>269.7</b>	<b>237.6</b>
<b>Gross Profit Margin</b>	<b>44.1%</b>	<b>42.0%</b>	<b>46.6%</b>	<b>49.4%</b>	<b>49.8%</b>
Employee Cost	43.6	40.7	37.7	33.4	30.9
Other Expenses	166.9	157.1	156.5	132.2	107.4
<b>EBITDA</b>	<b>58.0</b>	<b>70.6</b>	<b>84.4</b>	<b>104.0</b>	<b>99.3</b>
<b>EBITDA Margin</b>	<b>9.5%</b>	<b>11.1%</b>	<b>14.1%</b>	<b>19.0%</b>	<b>20.8%</b>
Depreciation	24.8	24.0	23.8	14.8	14.1
<b>EBIT</b>	<b>33.2</b>	<b>46.6</b>	<b>60.6</b>	<b>89.3</b>	<b>85.3</b>
<b>EBIT Margin</b>	<b>5.5%</b>	<b>7.3%</b>	<b>10.2%</b>	<b>16.3%</b>	<b>17.9%</b>
Finance Cost	7.0	11.3	9.0	4.6	4.9
Exceptional Item Gain / (Loss)	0.0	0.0	0.0	0.0	0.0
<b>Profit before Tax</b>	<b>26.2</b>	<b>35.3</b>	<b>51.6</b>	<b>84.6</b>	<b>80.4</b>
<b>Profit before Tax Margin</b>	<b>4.3%</b>	<b>5.5%</b>	<b>8.6%</b>	<b>15.5%</b>	<b>16.8%</b>
Tax	6.7	8.9	14.5	22.8	17.4
<b>Profit After Tax</b>	<b>19.5</b>	<b>26.4</b>	<b>37.1</b>	<b>61.8</b>	<b>63.0</b>
<b>Profit After Tax Margin</b>	<b>3.2%</b>	<b>4.1%</b>	<b>6.2%</b>	<b>11.3%</b>	<b>13.2%</b>
<b>EPS</b>	<b>17.78</b>	<b>24.09</b>	<b>33.9</b>	<b>56.48</b>	<b>57.58</b>

# Historical Balance Sheet

Assets (Rs. Cr)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
<b>Non - Current Assets</b>	<b>243.3</b>	<b>249.6</b>	<b>235.8</b>	<b>199.4</b>	<b>150.2</b>
Property Plant & Equipments	181.6	175.7	163.8	123.0	122.8
CWIP	31.1	42.4	36.0	54.1	4.0
Intangible assets	0.5	0.6	0.8	0.1	0.1
Right of use asset	4.7	4.8	4.9	5.0	5.1
Intangible assets under development	0.0	0.0	0.0	0.0	0.0
Investments	0.2	0.2	0.2	0.2	0.1
Others	3.7	4.3	3.5	3.5	2.9
Other Non Current Assets	21.6	21.6	26.7	13.6	15.1
<b>Current Assets</b>	<b>299.6</b>	<b>310.2</b>	<b>320.8</b>	<b>269.1</b>	<b>229.6</b>
Inventories	225.8	238.2	227.2	174.3	113.3
<b>Financial Assets</b>					
Investments	2.9	12.0	11.2	21.1	47.9
Trade receivables	38.8	31.7	35.1	42.6	40.2
Cash and cash equivalents	1.9	4.5	2.3	1.0	1.0
Bank balances other than C&C	0.7	1.4	3.8	3.3	2.9
loans & Advances	0.2	0.2	0.0	0.1	0.0
Others	0.2	0.2	0.1	0.3	0.2
Other Current Assets	29.2	22.2	41.2	26.5	24.0
<b>Total Assets</b>	<b>542.9</b>	<b>559.8</b>	<b>556.6</b>	<b>468.6</b>	<b>379.8</b>

Equity & Liabilities (Rs. Cr)	Mar-25	Mar-24	Mar-23	Mar-22	Mar-21
<b>Total Equity</b>	<b>378.3</b>	<b>360.0</b>	<b>335.3</b>	<b>304.1</b>	<b>248.3</b>
Share Capital	11.0	11.0	11.0	11.0	11.0
Reserves & Surplus	367.3	349.1	324.4	293.1	237.3
<b>Non-Current Liabilities</b>	<b>14.1</b>	<b>40.2</b>	<b>51.4</b>	<b>32.4</b>	<b>10.1</b>
<b>Financial Liabilities</b>					
(i) Borrowings	7.1	32.8	43.3	23.8	0.9
(ii) Lease Liabilities	0.3	0.3	0.3	0.3	0.3
Provisions	3.4	2.7	2.0	2.1	2.3
Deferred Tax Liabilities	3.3	4.4	5.8	6.2	6.5
<b>Current Liabilities</b>	<b>150.5</b>	<b>159.6</b>	<b>169.9</b>	<b>132.0</b>	<b>121.5</b>
<b>Financial Liabilities</b>					
(i) Borrowings	71.0	82.9	80.8	56.1	45.5
(ii) Trade Payables	41.2	39.2	50.6	44.5	52.3
(iii) Lease	0.0	0.0	0.0	0.0	0.0
(iv) Others	18.6	18.1	19.7	19.6	12.8
Other Current Liabilities	16.0	16.0	16.1	9.3	8.8
Provisions	3.7	3.4	2.7	2.6	2.1
<b>Total Equity &amp; Liabilities</b>	<b>542.9</b>	<b>559.8</b>	<b>556.6</b>	<b>468.6</b>	<b>379.8</b>

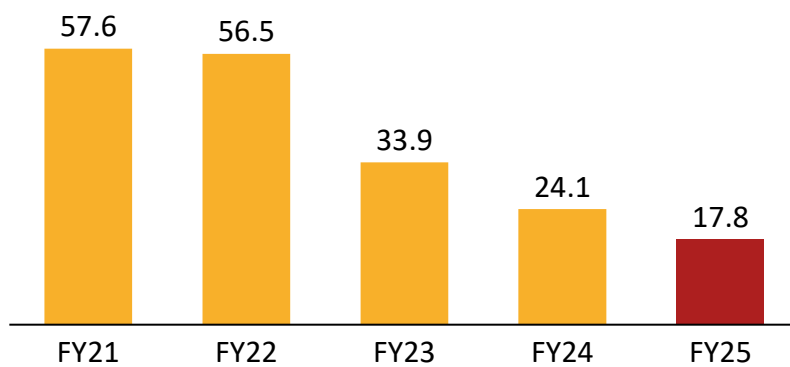
# Historical Cash Flow Statement

Particulars (Rs. Cr)	FY25	FY24	FY23	FY22	FY21
<b>Net Profit Before Tax</b>	<b>26.2</b>	<b>35.3</b>	<b>51.6</b>	<b>84.6</b>	<b>80.4</b>
Adjustments for: Non -Cash Items / Other Investment or Financial Items	32.4	35.6	32.4	19.2	16.3
<b>Operating profit before working capital changes</b>	<b>58.6</b>	<b>70.9</b>	<b>84.0</b>	<b>103.8</b>	<b>96.7</b>
Changes in working capital	0.7	-2.1	-49.3	-71.2	-26.7
<b>Cash generated from Operations</b>	<b>59.2</b>	<b>68.7</b>	<b>34.8</b>	<b>32.6</b>	<b>70.0</b>
Direct taxes paid (net of refund)	-5.4	-10.9	-18.0	-22.1	-20.3
<b>Net Cash from Operating Activities</b>	<b>53.9</b>	<b>57.8</b>	<b>16.7</b>	<b>10.5</b>	<b>49.7</b>
<b>Net Cash from Investing Activities</b>	<b>-10.8</b>	<b>-34.0</b>	<b>-44.5</b>	<b>-32.9</b>	<b>-30.1</b>
<b>Net Cash from Financing Activities</b>	<b>-45.6</b>	<b>-21.6</b>	<b>29.1</b>	<b>22.4</b>	<b>-18.8</b>
<b>Net Decrease in Cash and Cash equivalents</b>	<b>-2.5</b>	<b>2.2</b>	<b>1.3</b>	<b>0.0</b>	<b>0.7</b>
Add: Cash & Cash equivalents at the beginning of the period	4.5	2.3	1.0	1.0	0.3
<b>Cash &amp; Cash equivalents at the end of the period</b>	<b>1.9</b>	<b>4.5</b>	<b>2.3</b>	<b>1.0</b>	<b>1.0</b>

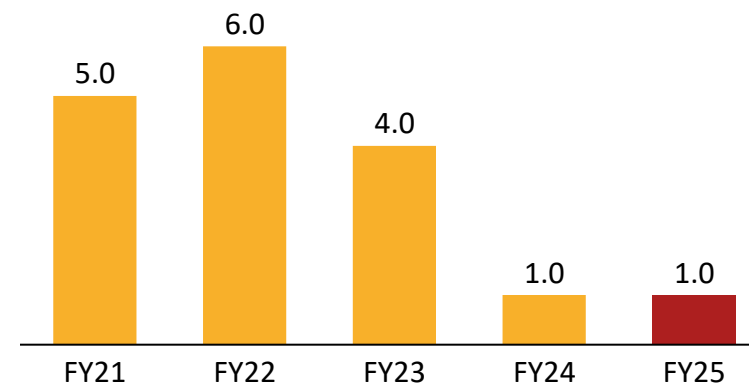
# Dividend History

Particulars (in Rs.)	FY25	FY24	FY23	FY22	FY21
Earnings Per Share	17.8	24.1	33.9	56.5	57.6
Interim Dividend Per Share	-	-	2.5	3	1.5
Final Dividend Per Share	1	1	1.5	3	3.5
<b>Total Dividend Per Share</b>	<b>1</b>	<b>1</b>	<b>4</b>	<b>6</b>	<b>5</b>

**EPS (in Rs.)**



**DPS (in Rs.)**





## Contact us

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