

September 25, 2025

To,
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Fort,
Mumbai – 400 023

To,
National Stock Exchange of India Limited
Exchange Plaza,
Plot no. C/1, G Block,
Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051

Dear Sir / Madam,

Sub: Presentation to be made at the 30th Annual General Meeting

Please find attached herewith the presentations being made at the 30th Annual General Meeting of the Company commencing at 4:00 p.m. IST today.

Thanking you,

For **Hinduja Global Solutions Limited**

NARENDRA
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SINGH
Digitally signed
by NARENDRA
SINGH
Date: 2025.09.25
13:33:07 +05'30'

Narendra Singh
Company Secretary
F4853

Encl: As above

HINDUJA GLOBAL SOLUTIONS LIMITED.

Corporate Office: Gold Hill Square Software Park, No. 690, 1st Floor, Hosur Road, Bommanahalli, Bengaluru - 560 068. India. Telephone: +91-80-4643 1000 / 4643 1222
Regd. Office: Tower C (1st floor), Plot C-21, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400 051. India. Telephone: +91-22-6136 0407,
E-mail: investor.relations@teamhgs.com Website: www.hgs.cx Corporate Identity Number: L92199MH1995PLC084610





Primed to **deliver.**
Poised to **lead.**

Safe Harbour

Certain statements in this release concerning HGS' future growth prospects may be seen as forward-looking statements, which are subject to a number of risks, and uncertainties as a result of which actuals could differ materially from such statements. HGS does not undertake to update any such statement that may have been made from time to time by HGS or on its behalf.



Venkatesh Korla

Global CEO, HGS

Snapshot of HGS' financial performance in FY2025



Total income

Rs.4,958.8 crore
(US\$ 586.1 million)



Operating Income

Rs. 4,404.2 crore
(US\$ 520.6 million)



Total EBITDA

Rs. 811.8 crore
(US\$ 96 million)



EBITDA Margins

16.4%

Key Highlights of the Business in FY2025

DELIVER GLOBAL TRANSFORMATION

- **375** CX/Tech clients
- **833** HRO clients
- **32** delivery centers in **9** countries
- **18 awards** – Recognized globally in business, tech, HR & CSR segments

EMPOWER & CONNECT

- New center in **Bengaluru** for tech services
- New CX hub in **Cape Town**
- **6 million+** customer base for DTV & Broadband in India
- **200K+** partner fibre networks, covering key cities and towns in India

ENGAGE & INSPIRE

- **18,347** Employee Headcount
- Diversity ratio: **44%** (women)
- Our Canada and Philippines geos were **Great Place to Work® certified** in February 2025
- **~100K** people directly benefited from our CSR & employee volunteering activities

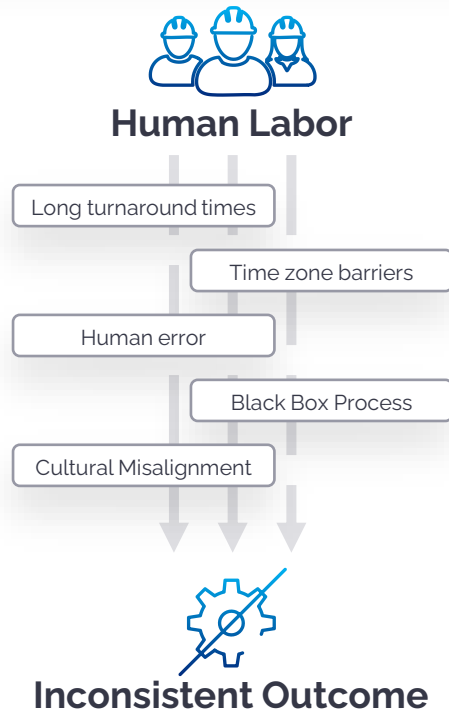


HGS' Strategy Forward

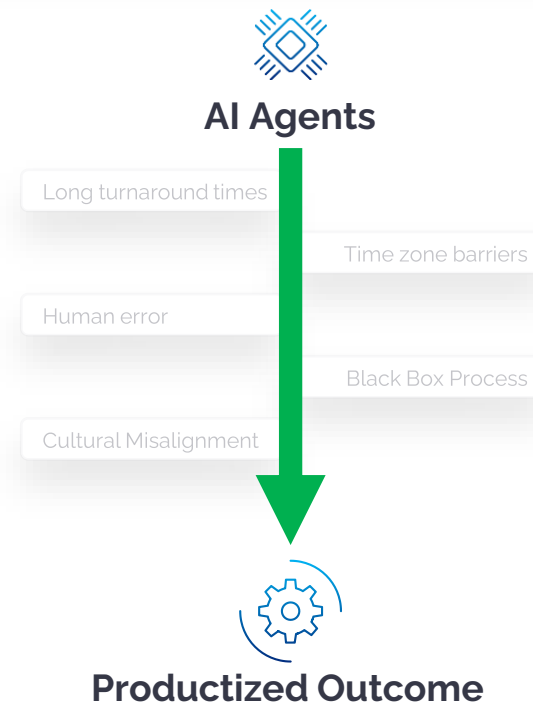
The World Around Us is Further Evolving

AI is the connective tissue that integrates data, workflows, and decisions into a cohesive systems of execution.

Manual BPM & Tech Work



AI Agents – Next Generation



But AI isn't the actual differentiator... it's the ***Execution that matters.***

You know HGS as...



**A Social Media
& Marketing
Company**

**A Back-Office
Operator**

**A CX Contact Center
Provider**

Our foundation is built on decades of experience

CUSTOMER
EXPERIENCES

50+ YEARS

DATA &
ANALYTICS

20+ YEARS

MACHINE
LEARNING

10+ YEARS

SYSTEMS
INTEGRATION

25+ YEARS



We're now applying this incredible depth — across customer experience, data, and AI.

Intelligent **Interactions**

Chat | Social | Voice | Web & Mobile



Intelligent **Operations**

Talent | Process | Marketing | Tech

Intelligent Experience Company

AGENTIC | FRICTIONLESS | EMPATHETIC | OUTCOME-DRIVEN

Our Strategy for this Agentic AI Opportunity

STRATEGY & IMPLEMENTATION SERVICES

- Services-led: advisory to full custom build
- Project Fees

PACKAGED SOLUTIONS

- Sold like accelerators: scoped, repeatable delivery
- IP as value add
- License + Project Fees

DIGITAL OPS

- Prebuilt blueprints for vertical + horizontal use cases
- Execution of end-to-end processes
- Fees per Transaction

Positions us in delivering *end-to-end value* for our clients

An Agentic AI Enterprise Platform Built for Impact Across the Business



**Customer
Experience**



**Employee
Experience**



**Business
Processes**



Thank You



Vynsley Fernandes

Whole-time Director, HGS and
CEO, **NXT**DIGITAL Media Businesses

NXTDIGITAL continues to innovate!

Launches ONEiPTV

Enjoy TV channels, movies and shows **anytime with IPTV – delivered via the internet exclusively for our NXTDIGITAL customers on a ONE Broadband connection.**

A flexible, seamless streaming on Android TV & Amazon Firestick.

Why Choose ONE IPTV?

(Available only with ONE Broadband)



IPTV Enabled by Broadband – Seamless, reliable streaming on your trusted ONE Broadband network.



TV Channels - HD/SD Streaming – Watch in standard / high-definition with smooth performance.



Affordable Plans – Choose from flexible pricing to suit your needs.



Enjoy Combo Value-Added Services – Access premium entertainment and more, bundled with your current ONE Broadband subscription.



One Convenient Bill for All Your Services – Get a single, hassle-free bill for broadband, IPTV and any additional services.



Compatible Devices:

Smart Android TVs (OS 8.0 And above TV) and Amazon Fire Stick.

one Nation.
one Broadband
one
IPTV



**Your one stop for
the best in Internet TV.**
Powered by ONE Broadband!

The Future of TV is here!



**NOW
AVAILABLE
IN YOUR
CITY***

Enjoy TV channels, movies, and shows anytime with IPTV - delivered via the internet exclusively through your ONE Broadband connection. Experience flexible, seamless streaming on your Android TV & Amazon Firestick.

Enjoy seamless entertainment through your ONE Broadband connection.

 HINDUJA GROUP

celerityx expands its footprint

The enterprise broadband business continues to grow, leveraging its vast network and expanding its portfolio of services.

Product Portfolio & Market Expansion

- Expanding solutions for mission-critical infrastructure across the BFSI segment
- Integrating cybersecurity solutions developed by HGS into the portfolio offerings
- Successfully demonstrating pan-India connectivity coverage to “underserved” markets like Sikkim & the Andaman & Nicobar Islands
- Working with leading global players on developing satellite internet solutions

Top Wins of the Year



HGS Media to expand operations in UP

After setting up one of India's most sophisticated broadcasting centres in Noida for HITS and building a strong connectivity network across Uttar Pradesh, HGS' media division is poised to expand operations across the state.

- Expanding wired broadband footprint to cover underserved markets
- Delivering secure connectivity for government & businesses
- Creating a new "digital" entrepreneur programme

UP News: हिंदुजा समूह ने यूपी में ईवी, ऊर्जा और बैंकिंग में निवेश को लेकर दिखाई रुचि, दिए प्रस्ताव

उत्तर प्रदेश में हिंदुजा समूह इलेक्ट्रिक वाहन (ईवी) ऊर्जा और बैंकिंग में निवेश करेगा। गल्फ ऑयल ईवी चार्जिंग नेटवर्क में निवेश करेगा। अशोक लेलैंड लखनऊ के सरोजनी नगर प्लॉट में दो माह में इलेक्ट्रिक बसों का निर्माण शुरू करेगा और प्लॉट विस्तार के लिए भूमि मांगी है। हिंदुजा रिन्यूएबल्स ने अक्षय ऊर्जा परियोजनाओं की जानकारी दी। इंडसट्रिज बैंक ने सेवाओं में विस्तार का प्रस्ताव दिया।

 The Hinduja Group on Wednesday held a high-level

Hinduja Group eyes strategic investments in EVs, energy & banking in Uttar Pradesh

The state government described the meeting as a step towards increasing private sector participation in Uttar Pradesh's economic development.

Hinduja Group on Wednesday held a high-level investment meeting with the Government of Uttar Pradesh

The meeting took place at the Invest UP office in Lucknow, chaired by Uttar Pradesh Chief Secretary Manoj Kumar. Senior executives from Hinduja Group companies attended the discussions, which focused on possible strategic partnerships in the state.

अशोक लेलैंड का ईवी बस संयंत्र दो माह में शुरू होगा

लखनऊ, विशेष संवाददाता। हिंदुजा समूह ने यूपी में इलेक्ट्रिकल कई अन्य कंपनियों ने योजनाएं प्रस्तुत कीं

 Invest UP 12.546 followers + Follow

Hinduja Group eyes strategic investments in EVs, energy and banking in Uttar Pradesh

Today under the chairmanship of the Government of Uttar Pradesh, the meeting expressed keen interest in exploring large-scale investments in electric vehicles, EV charging infrastructure, energy, media, and information technology.

Senior Advisor, Hinduja Group, Mr. Vynsley Fernandes, MD & CEO, HGS Ltd., led the

Hinduja Group eyes strategic investments in EVs, energy and banking in Uttar Pradesh

to become a long-term partner in the state's development journey.

Senior officials from various relevant departments also attended the meeting, extending their support and facilitating discussions on sectoral collaboration.

हिंदुजा समूह ने ईवी, ऊर्जा और बैंकिंग क्षेत्रों में निवेश को लेकर दिखाई रुचि



THE ECONOMIC TIMES | News

English Edition | Today's ePaper

Hinduja Group eyes strategic investments in EVs, energy and banking in Uttar Pradesh

प्रतिनिधिमंडल का नेतृत्व वरिष्ठ सलाहकार डॉ. मन्मथेन्द्र कुमार ने किया। उन्होंने निदेशक रविंद्र कुमार को ईवी वाइसलेट में इंडसट्रिज बैंक, हिंदुजा ग्रुप और अशोक लेलैंड के बीच संयुक्त रूप से ईवी बसों के संयंत्रों में निवेश करने का प्रस्ताव दिया। ईवी बसों के संयंत्रों में निवेश करने के लिए अशोक लेलैंड ने 1,000 मेगावाट की सुखनई पंप स्टोरेज परियोजना प्रस्तुत की। इंडसट्रिज बैंक ने राज्य के 57 जिलों में 186 शाखाओं और 230 एटीएम के साथ अपनी पहुंच की जानकारी दी। एनएक्सटी डिजिटल ने नोएडा स्थित अत्याधुनिक ब्रॉडकास्ट हब, 700+ टीवी चैनलों और देश के चौथे सबसे बड़े निजी आईएसपी के रूप में हाईस्पीड इंटरनेट सेवा पहुंचाने की क्षमता प्रस्तुत की। व्यूरो



HGS Media division wins big!

At the prestigious 11th BCS Ratna Awards 2025, our digital television and broadband verticals took home top honors!

Hinduja Global Solutions' media businesses honoured at the 11th BCS Ratna Awards 2025

CXOtoday News Desk 1 week ago

HGS shines bright as Nxtdigital and One bag top honours at BCS Ratna 2025

Awards hail innovation and rural broadband push, with reach across 4,500 Pin codes.

HGS Media Businesses Bag Top Honours at 11th BCS Ratna Awards 2025

Hinduja Global Solutions media

Hinduja Global Solutions' media

at the

ty Provider'



NXTDIGITAL and ONEOTT ENTERTAINMENT LTD. (OIL), were recognised with top honours at the 11th BCS Ratna Awards forum for media and entertainment platforms in the country.

Vynsley Fernandes, Whole-Time Director at HGS and CEO of the NXTDIGITAL media businesses, said, "To be recognised for innovation and contribution to digital inclusion is an honour, and a responsibility. These awards reinforce our commitment to building platforms that simplify access, scale with ease, and serve multiple needs from a single ecosystem. It reflects the vision of our teams at NXT Media Group to solve real challenges through technology that works on the ground."

Key executive appointments



Rajiv Bhargava
Chief Financial Officer,
NXTDIGITAL Media Group



Amit Luthra
Chief Business Development Officer,
ONEOTT ENTERTAINMENT LTD



Jaydeep Sampat
Chief Technology Officer,
NXTDIGITAL Media Group



Anuj Sharma
Assistant Vice President,
Product & Marketing



Ritika Balvalli
Assistant Vice President,
Business Finance



Reena Peter Dsilva
Assistant Vice President,
Customer Experience



Thank You