HEIL/SE-47/2025-26

November 6, 2025

To,
The Manager (Listing),
The BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
Script Code No. : **543600**

To,
The Manager (Listing),
National Stock Exchange of India Limited
"Exchange Plaza", C-l, Block - G,
Bandra - Kurla Complex, Bandra (E)
Mumbai – 400 051
Symbol : **HARSHA**

Dear Sir/Madam,

Sub : Presentation on the Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2025

Ref : Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

With reference to subject matter and pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015, we are enclosing herewith presentation on the Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2025.

The aforesaid presentation would also be available on the website of the Company viz; www.harshaengineers.com in accordance with Regulation 46 of SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015

Kindly take the same on your records.

Thanking you,

Yours faithfully,

FOR HARSHA ENGINEERS INTERNATIONAL LIMITED

Kiran Kumar Mohanty

Digitally signed by Kiran Kumar Mohanty
Date: 2025.11.06 12:43:49 +05'30'

Kiran Mohanty
Company Secretary and Chief Compliance Officer
MEM NO. : F9907

Harsha Engineers International Limited
CIN : L29307GJ2010PLC063233
Corporate & Registered Office: Sarkhej - Bavla Road, Changodar, Ahmedabad, Sanand - 382213, Gujarat, India.
Tel.: +91-2717-618200 Fax: +91-2717-618259 E-mail: sec@harshaengineers.com URL: www.harshaengineers.com

Harsha Engineers International Limited

Earnings Presentation – FOR Q2/H1 FOR FY26

Disclaimer/ Safe Harbor

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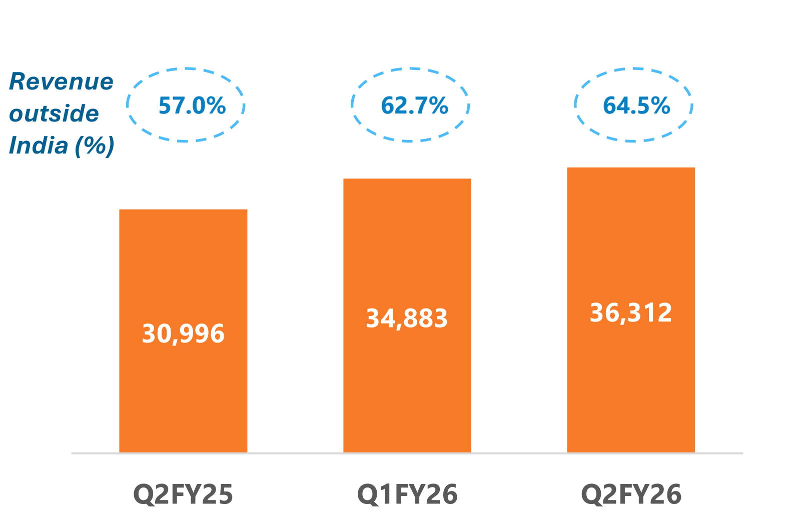
QUARTER END HIGHLIGHTS

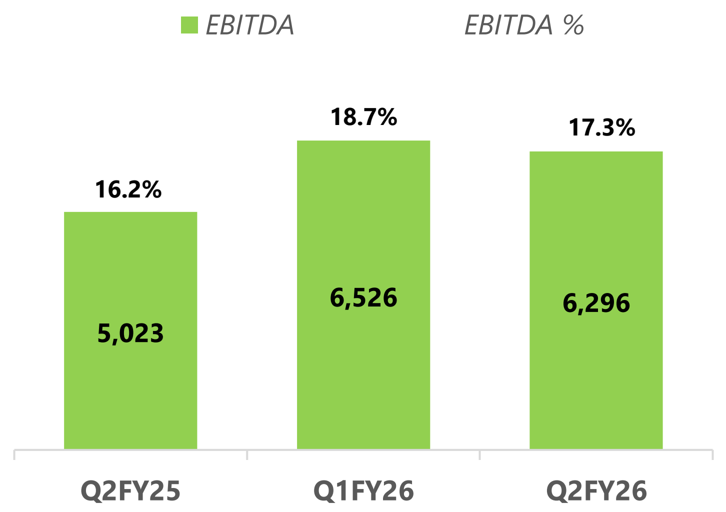
Financial Highlights - QoQ

₹ in Lakhs

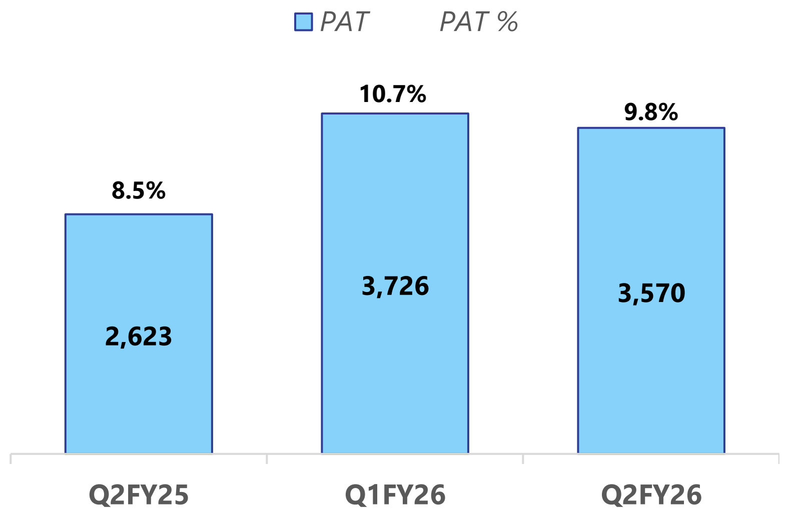
Revenue - Engineering CONSOLIDATED



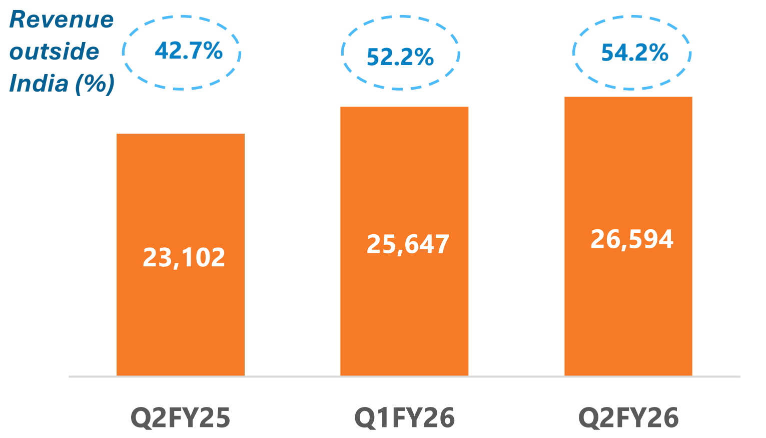
EBITDA - Engineering CONSOLIDATED



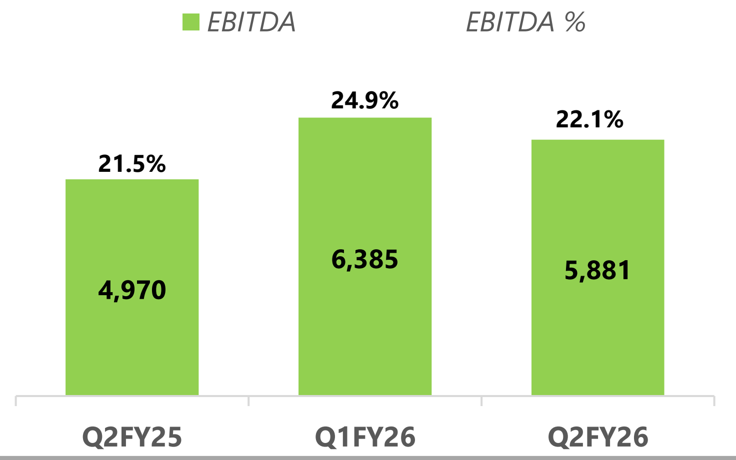
PAT - Engineering CONSOLIDATED



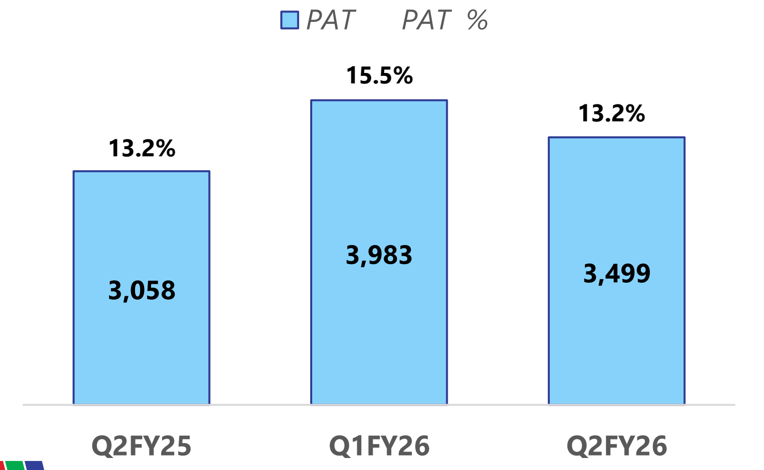
Revenue - Engineering INDIA



EBITDA - Engineering INDIA



PAT - Engineering INDIA



EBITDA=Profit Before Tax + Depreciation and Amortisation + Finance Cost

Business Update

- The consolidated revenue in Q2 FY 2026 has grown by 7.3% over Q2 FY 2025 and in H1 FY 2026 consolidated revenue has grown by around 6.9% over H1 FY 2025 revenue-reflecting continued revival of Industrial Demand in Europe and other key Geographies.

- The consolidated Q2 FY 2026 EBITDA and PAT have grown by 18.6% and 25.8% over Q2 FY 2025 respectively and H1 consolidated EBITDA and PAT have grown by 11.2% and 14.4% over H1 FY 2025 respectively.

- Our India Engineering business (HEIL + Advantek) has posted a 15.1% top line growth in Q2 FY 2026 over Q2 FY 2025 and 10.1% top line growth in H1 FY 2026 over H1 FY 2025. The Q2 FY 2026 EBITDA and PAT have grown by 18.3% and 14.4% respectively over Q2 FY 2025 and H1 FY 2026 EBITDA and PAT have grown by 11.8% and 8.8% respectively over the H1 FY 2025.

- On a sequential basis the degrowth in the EBITDA and PAT margins in our India Engineering Business is primarily attributable to our Indian WOS, Harsha Advantek, being in the first year of its operations at the new greenfield Bhayla site, operating below the break-even level and also owing to the impact of higher interest and depreciation, resulting in a Net loss of Rs. 3.30 Cr in Q2 FY2026 and Rs.5.70 Cr in H1 FY 2026. There is also a negative impact of a time lag in the pass through of Increased material prices in Q2 FY 2026.

Business Update

- Sales of Bronze Bushings and Large Sized Cages have shown a strong Growth on YoY basis, while Sales to Japan based customers have grown moderately. However, Sales Growth of Stampings has remained flat due to the impact of Seasonality.

- Harsha Romania has reported a positive EBITDA after several quarters and has reported a top line growth of around 38% on a Q2 FY 2026 and 28% on H1 FY 2026 on YoY basis- thereby reflecting an improvement in the demand trend. Harsha China has also continued to report steady performance with positive EBITDA and PAT reported in Q2 and H1 FY 2026. There is a positive combined EBITDA and PAT of overseas subsidiaries of Rs. 462 Lacs and Rs. 64 lacs respectively for Q2 FY 2026.

- The Solar business top line in Q2 FY 2026 has shown a degrowth as compared to the previous quarter largely owing to the typical order driven business cycle and impact of prolonged Monsoon. However, there is a continued positive contribution to the bottom line.

- The new product development activity continued to be strong with around 140 new SKUs developed in Q2 FY 2026 making total new SKUs developed in H1 FY 2026 at 258.

- Total Capex incurred in Q2 FY 2026 is Rs. 24 crores and up to H1 FY 2026 is Rs. 68 crores, while IPO fund has been fully utilised.

Consolidated P & L Statement

(₹ in Lakhs)

Particulars	Q2 FY26	Q2 FY25	H1 FY26	H1 FY25	FY24-25
REVENUE :					
Revenue from Operations	37,834	35,258	74,363	69,574	1,40,765
Other Income	1,045	1,208	2,118	1,998	3,773
TOTAL REVENUE	**38,879**	**36,466**	**76,481**	**71,572**	**1,44,538**
EXPENSES :					
Cost of Material Consumed	20,278	18,098	39,960	35,765	72,883
Change in Inventories of Finished Goods & Work-in-progress	(971)	633	(1,973)	(310)	985
COGS	19,307	18,731	37,987	35,455	73,868
Employee Benefits Expenses	5,271	4,544	10,340	9,183	18,155
Other Expenses	7,903	7,799	15,106	15,235	29,188
Bad Debts Write Off / Net Sundry Balance write off	2	-	36	-	2,060
Exceptional Items	-	-	-	-	2,768
EBITDA	**6,396**	**5,392**	**13,012**	**11,699**	**18,499**
Margin %	***16.9%***	***15.3%***	***17.5%***	***16.8%***	***13.1%***
Finance Costs	305	262	562	518	877
Depreciation and Amortization Expense	1,134	1,039	2,187	2,060	4,054
PROFIT BEFORE TAXATION	**4,957**	**4,091**	**10,263**	**9,121**	**13,568**
Tax Expenses	1,313	1,195	2,826	2,620	4,637
PROFIT AFTER TAXATION	**3,644**	**2,896**	**7,437**	**6,501**	**8,931**
PAT Margin%	***9.6%***	***8.2%***	***10.0%***	***9.3%***	***6.3%***
Other comprehensive income	(270)	(379)	(745)	(339)	(229)
Basic Earnings per Share - In ₹	4.00	3.18	8.17	7.14	9.81
Diluted Earnings per Share-In ₹	4.00	3.18	8.17	7.14	9.81

Certain Key Parameters and Break Up

(₹ in Lakhs)

Particulars	Q2 FY26	Q2 FY25	H1 FY26	H1 FY25	FY24-25
Revenue from Operations					
- Engineering & Others - Consolidated	36,312	30,996	71,195	63,654	1,26,885
- Engineering & Others - India	*26,593*	*23,102*	*52,241*	*47,467*	94,357
- Solar - EPC and O & M	1,522	4,262	3,168	5,920	13,880
Adj. EBITDA					
- Engineering & Others - Consolidated	6,296	5,023	12,822	11,259	19,914^
- Engineering & Others - India	*5,881*	*4,970*	*12,265*	*10,968*	*21,578^*
- Solar - EPC and O & M	100	369	190	440	-1415^^
Adj. PAT					
- Engineering & Others - Consolidated	3,570	2,623	7,296	6,184	11,009^
- Engineering & Others - India	*3,499*	*3,058*	*7,483*	*6,879*	*12,591^*
- Solar - EPC and O & M	74	273	141	317	134^^
Other Income					
- Interest Income	283	269	515	584	1,315
- Share of Profit/Loss from Cleanmax Harsha Solar LLP	14	4	38	15	29
- Share of Profit/Loss from Sunstream Green Energy One Pvt. Ltd.	-	-	-	-	-
- Gain / (Loss) on Exchange Rate Fluctuation	370	573	642	705	925
- Miscellaneous Income	33	(1)	90	11	43
- Gain / (Loss) on Sales of Investment in Subsidary Co. /Associates	-	-	-	-	-
- Gain / (Loss) on Sale of Investment (Mutual Fund)	27	37	197	107	197
- Gain / (Loss) on Fair value of Investments (measured at FVTPL)	318	326	636	576	1,264
- Total Other Income	**1,045**	**1,208**	**2,118**	**1,998**	**3,773**

^ Adjusted for Exceptional Items - Rs, 2,768 lakhs (Consolidated) and Rs.9,501 lakhs (Standalone) for Impairment loss of subsidiary investment

^^Adjusted for Bad Debts Write off impact of Solar – EPC and O&M for Q4 FY25 and FY24-25

EBITDA = Profit/ (Loss) Before Taxation+ Depreciation and Amortisation + Finance Cost

Working Capital – Consolidated – Key Parameters

(₹ in Lakhs)

Particulars	H1 FY26	H1 FY25	FY 24-25
Inventories			
Raw Material - Amount	7,451	7,583	5,865
No. of Days	18	20	15
Semi Finished- Amount	3,290	2,273	2,381
No. of Days	8	6	6
Finished - Amount	13,598	12,599	11,348
No. of Days	33	33	29
Stores & Spares and Tooling - Amount	12,717	14,095	13,792
No. of Days	31	37	36
Receivables - Amount	34,226	31,028	30,259
No. of Days	84	81	78
Trade Creditors- Amount	11,736	9,861	14,673
No. of Days	29	26	38

Revenue from operations annualised and used as denominator for No. of days calculation.

Utilisation of IPO Proceeds as on 30th Sep' 2025

₹ in Lakhs

Particulars	Amount
Total IPO Proceeds	45,500
Less: IPO Expenses	(2,560)
Net Proceeds as per Prospectus	**42,940**
Less: IPO Expenses (excess contingencies hold)	-
Net Proceeds available	**42,940**

₹ in Lakhs

Sr. No	Particulars	Amount as proposed in the Offer Document	Amount Utilised	Unutilised Amount
1	Pre-payment or scheduled repayment of a portion of the existing borrowing availed by the Company	27,000	27,000	-
2	Funding capital expenditure requirements towards purchase of machinery	7,795	7,795	-
3	Infrastructure repairs and renovation of our existing production facilities including office premises in India	712	712	-
4	General corporate purposes	7,433	7,433	-
	Total	**42,940**	**42,940**	-

Company Overview

Harsha At A Glance

Largest manufacturer of precision bearing cages in India*

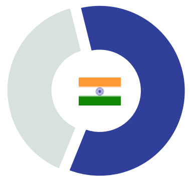
6.5% of the market share in the global organized bearing brass, steel and polyamide cages market^

5 strategically located manufacturing facilities with various warehouses at different locations worldwide – supplying products to over 25 countries across 5 continents

Supplies products to each of the top 6 global bearing manufacturers^^

Capability to manufacture bearing cages with diameters between 20mm to 2,000mm with >7,500 products manufactured since incorporation

Diversifying into **complex** and **specialized** precision stamped and bushing components

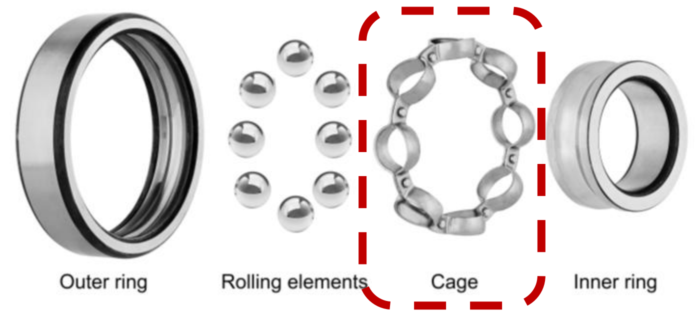


50-60%
of domestic
market share

Schaffler AG	NTN	NSK
JTEKT	SKF	TIMKEN

Bearing cages

Bearing cages form an important component within Bearings



Bearing Cages are critical components requiring **highest lead time**, **technical** & **tooling** expertise

Separate rolling elements, reduce friction & heat generated in bearing

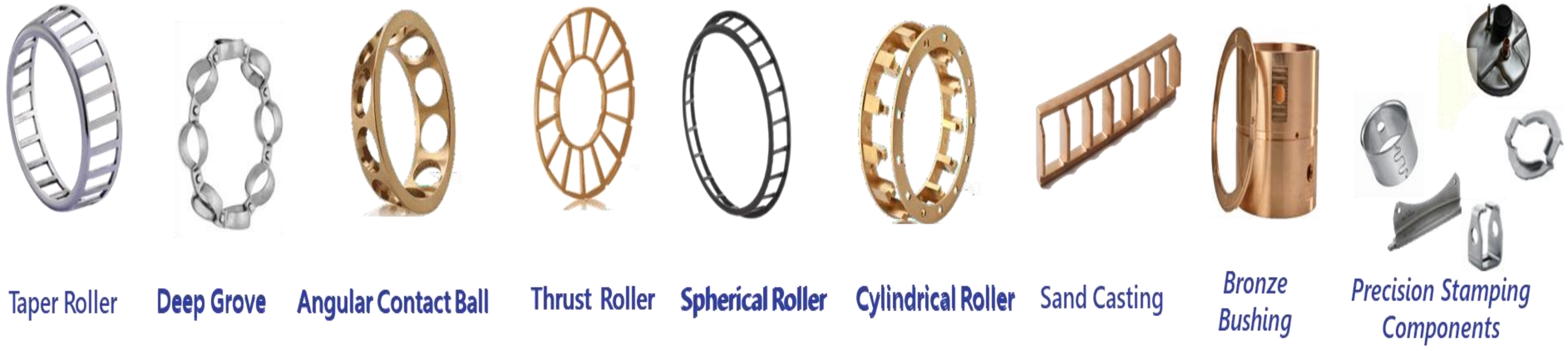
Keep the rolling elements evenly spaced optimizing load distribution on the bearing

Cages offer high rigidity, strength

High heat resistant operating conditions

Small portion of total cost of bearing - The global bearing cages is estimated at about 5% of the global bearings market

Comprehensive solution provider offering diversified suite of precision engineering products with diverse applications



- ✓ *Railways*
- ✓ *Industrial machines*
- ✓ *Pumps*
- ✓ *Compressors*
- ✓ *OEMs*
- ✓ *Engine applications*
- ✓ *Crushers*
- ✓ *Steel mills*
- ✓ *Thermal turbines*
- ✓ *Windmills*
- ✓ *Agricultural machines*
- ✓ *Automotive parts*
- ✓ *Chemical machinery*
- ✓ *Utilities*
- ✓ *White appliances*
- ✓ *Chemical machinery*
- ✓ *General industries*
- ✓ *Blowout preventers*
- ✓ *Extruders*
- ✓ *Gearboxes*
- ✓ *Offshore drilling*
- ✓ *Oil rigs*
- ✓ *Traction motors for railways*
- ✓ *Railway Seal*
- ✓ *AC Compressor Head*
- ✓ *Bronze Bushing for Wind Gear Box*
- ✓ *Chassis Parts*
- ✓ *Engine Drive*
- ✓ *Clutch Components*
- ✓ *Gear Shifter Assembly Parts*

Global bearing companies have **steadily increased outsourcing** manufacture of bearing cages

Given the **complexity of bearing cages production**, customers prefer continuing with **reliable vendors** for a long period for **consistency of quality**

Expertise in tooling, design development and automation

Full-service capabilities under one roof

- Product Design Support
- Tooling Design
- Tooling Manufacturing
- Development, Testing & Measurement

Tooling Design

- Expertise to design and develop **advance tooling** inhouse which enables HEIL to manufacture **precision products**
- Engaged with customers to in product development process from **design stage**

Tool Manufacturing

- Comprehensive tooling, testing and measurement infrastructure
- **Dedicated tool production facilities** at Changodar have strengthened HEILs ability to meet customer demands

Process Design & automation

- **Decades of experience** – technologically driven manufacturing process enables HEIL to provide solutions in a **cost-effective manner**
- In-house automation has helped to **optimize O&M expenses, reduce production cycle time** and **minimize capex**
  - *Indigenously designed vision camera system detects defects that are not possible to detect with naked eye*

Product Development

- Expertise in product development - product development cell and innovation centre

THANK YOU

HARSHA
ENGINEERS