



Q2 FY17 Analyst Presentation

December 09, 2016



SAFE HARBOUR

This presentation contains certain forward looking statements concerning DLF's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition , economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.

General Business Update

DevCo:

- Till end of October 2016, the Company was experiencing reasonable traction of sales. Since then, the markets have softened due to the recent developments
- The Company may experience deferment of sales in the near term. Sales is expected to pick up only subsequently
- The Company continues to focus on execution, to deliver homes within the current fiscal year and to create finished inventory
- In the longer term, we believe that the demonetisation shall be a positive for both the Company and all its stakeholders especially customers.

RentCo:

- Office: The leasing demand remains stable and unaffected. In the long term, increased digitization of the economy shall have a positive impact on leasing demand from IT companies which are focused on the domestic market.
 - Leasing momentum continues with gross leasing of 1.14 msf
 - Started the process to construct the remaining towers in Chennai IT SEZ ~ 1.60 msf (leasable)
 - Continued momentum of execution the new office project – Cyber Park, ~ 2.2 msf (leasable) , located adjacent to Cyber City, Gurgaon
- Retail Malls:
 - Quarter in review saw good performance of the retail mall business as increasing number of customers preferred to shop in malls. Noida Mall footfalls consistently ramped up.
 - Recent developments had initially caused some dip in retail sales in the premium malls but have since mostly recovered. However, it is anticipated that sales of retailers in the luxury malls may take somewhat longer to recover.

DCCDL CCPS Transaction Update...

- Post the due diligence exercise (Legal, Land, Financial & Technical), two marquee investors have submitted their offers along-with detailed terms and conditions
- The bankers & legal advisors are presently engaged in evaluating the offers & terms:
 - Clarifications shall be sought and offers shall be placed before the Committee of Independent Directors for their consideration and approval for next steps
- The transaction shall be subject to regulatory and other approvals as may be required
- At present, the transaction is running slightly behind our initial estimates. The Company shall make all the efforts for an early closure but would like to indicate that there is a possibility that the closing may flow into the next fiscal year.



Business Segment Performance

DevCo

Business Segment Performance – Q2 & H1 FY 2017

■ Q2 FY17:

- **Gross sales booking: Rs 440 crore; upgradation Rs 135 crore resulting in Net sales booking of Rs 305 crore booked in Q2FY17. This is in comparison to Net sales booking of Rs 200 crore in Q1FY17**
 - DLF 5 Gurgaon – Rs 260 crore
 - New Gurgaon – Rs 105 crore
 - Delhi / Rest of India – Rs 75 crore
- **Project Completions – 2.32 msf [West-end Heights & Panchkula Independent Floors]**
- **Project under Construction : 23.7 msf**

■ H1 FY17:

- **Gross sales booking of Rs 895 crore; upgradation Rs 400 crore resulting in Net sales booking of Rs 500 crore booked in H1FY17. This is in comparison to Net sales booking of Rs. 1,612 crore in H1FY16**
 - DLF 5 Gurgaon – Rs 500 crore
 - New Gurgaon – Rs 195 crore
 - Delhi / Rest of India – Rs 200 crore
- **Project Completions – 5.95 msf**
- **Project under Construction : 23.7 msf**

Live Projects Across India

Projects	Size (msf)	Sold till Q2-16-17 (msf)	Expected Completion by Mar-17
Legacy			
Capital Greens*	2.82	2.82	✓
GK King's Court	0.23	0.22	✓
Kochi #	1.16	0.90	
Banglore*	1.83	1.75	✓
Hyderabad	3.44	2.77	✓
Panchkula*	1.51	0.63	✓
Shimla	0.07	0.06	✓
Kasauli	0.57	0.22	✓
	11.63	9.37	
New Projects			
SkyCourt	1.29	1.08	✓
Ultima	2.18	0.95	
Regal Garden	1.03	0.90	✓
Primus	1.24	1.21	✓
Crest	2.61	1.27	✓
Camillias \$	3.55	1.69	✓
My Pad Lucknow	0.57	0.32	
	12.47	7.42	
<i># The Riverside Kochi handing over will take place after the grant of OC, which shall take place post High Court decision of division bench.</i>			
<i>\$ Expecting to start 2nd stage construction</i>			
<i>* Area handed over is excluded from total size</i>			

Summary: Q2 FY17 Operation

	Q1FY17		Q2FY17	
	Sales (in msf)	Avg Rate (psf) **	Sales (in msf)	Avg Rate (psf)
Sales Booking				
Gurgaon				
DLF 5	0.07	22628	0.10	25675
Garden City } Major Upgradation	-0.12	3539	-0.12	3643
Net Sales	0.06	9175	0.09	9015
National Dev Co				
Luxury-Net sales	0.00	40155	0.00	-
Premium } Major Upgradation	-0.06	-911	-0.08	4978
Net Sales	0.02	4880	0.09	5742
	Q1FY17		Q2FY17	
	Leasing in (msf)	Avg Rate (psf)	Leasing in (msf)	Avg Rate (psf)
Leasing				
Office	-0.15		0.002	93
Retail Malls	0.10	132	0.03	172
** The Average sale rate is net of TPR / MIR applicable				
* Q1-17 average is regrouped				

DevCo Q2 FY17

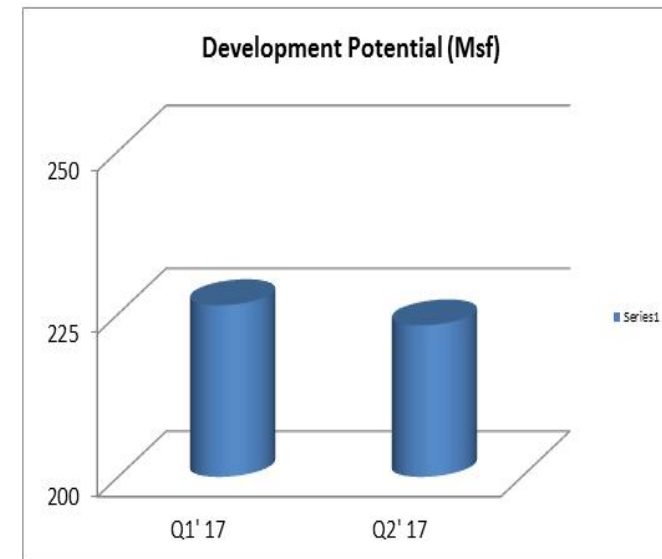
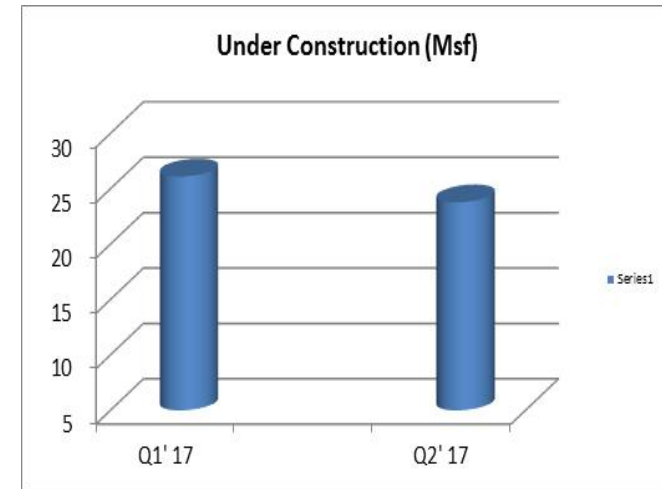
Particulars	Total msf		
	Q2-17	Q1- 17	Q2- 16

Sales Status

Opening Balance	21.89	25.54	35.65
Add:- Sale Booked During the Qty	0.08	(0.03)	0.24
Less : Completion	(2.32)	(3.63)	(2.84)
Closing Balance	19.65	21.89	33.05

Under Construction

Opening Balance	26.10	31.18	42.26
New Launches / Additions / Suspended	0.00	(1.45)	0.00
Less:- Completion	(2.32)	(3.63)	(2.84)
Closing Balance	23.78	26.10	39.42



Our Development Potential

Land Bank as on 30th Sept 2016			
Cities	Development Business	Lease Business	Total
	Development Potential (msf)		
Gurgaon	104	26	130
Bangaluru	28	0	28
Delhi Metropolitan Region	14	3	17
Chennai	15	5	20
Hyderabad	14	1	15
Chandigarh Tri-City	16	0	16
Kolkata	3	2	4
Other Indian Cities	29	9	38
Total	223	46	269

➤ "The Development Potential is the Best estimate as per the Current Zoning plans on Land owned by the company/Group companies, or lands for which the Company has entered into arrangements with third parties including Joint Development/Joint Venture Agreements/Other Arrangements for Economic Development of said lands owned by such third parties. *Some of these arrangements include making residual payments to the Land Owners before the development potential can be fully exploited.*"



Business Segment Performance

RentCo

Business Segment Performance – Q2 & H1 FY 2017

■ Q2 FY17:

- **Gross leasing is 1.14 msf renewed at better than budgeted rates. Net leasing of 0.04 msf post lease terminations/expiry of 1.10 msf during Q2FY17.**
- **Leasing offtake also being affected by virtually nil inventory in most of the places. Primarily the inventory is in Silokhera & Kolkata**
- **Project under Construction : 3.1 msf [Chennai IT Park added during the quarter]**

■ H1 FY17:

- **Gross leasing is 2.00 msf renewed at higher than budgeted rates. Net leasing of (0.01) msf post lease terminations/expiry of 2.01 msf during Q1FY17.**
- **Project under Construction : 3.1 msf**

Leased Assets Across India – DLF Group

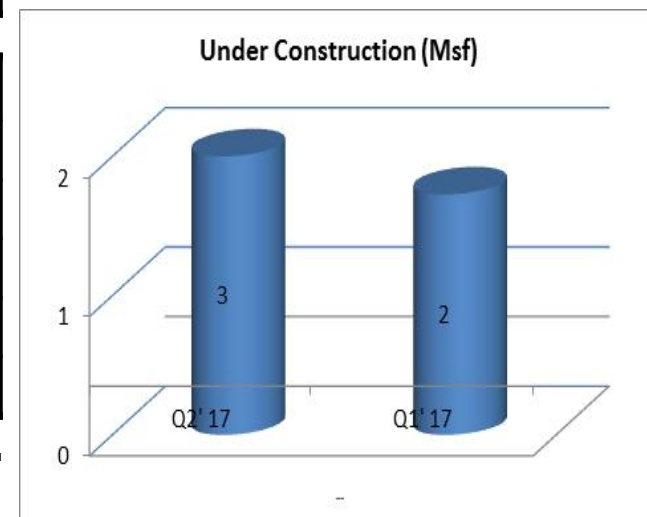
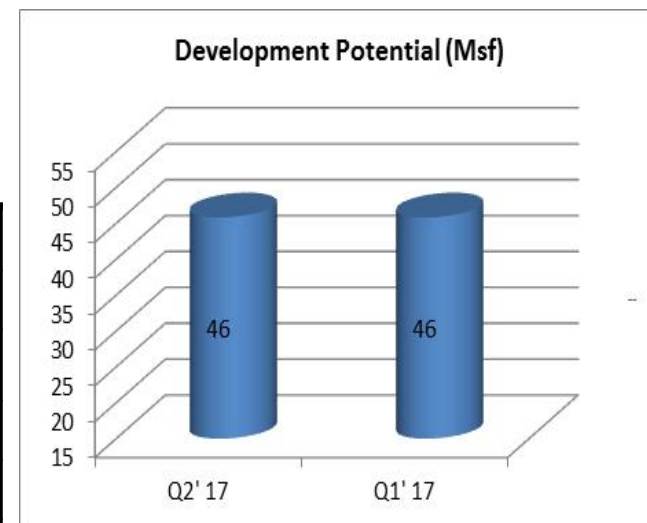
<u>Cities/Projects</u>		Leasable Area (msf)	% leased
Gurgaon			
DLF Cyber City Developer *	Office	10.60	94.82
Others	Office	0.62	100.00
DAL (SEZ's)	Office	13.42	95.47
Kolkata/Chandigarh	Office	2.93	85.57
Delhi (Corporate Office)	Office	0.17	81.01
Malls			
Delhi	Retail	1.59	88.23
Noida	Retail	1.97	95.64
Chandigarh	Retail	0.19	91.01
* Includes Collaborator area.			

During FY17, Annuity Revenue to grow to ~ Rs 2700 crore

RentCo Q2 FY16

Particulars	Total msf		
	Q2-17	Q1- 17	Q2- 16
Lease Status			
Opening Balance #	29.54	29.60	28.79
Add:- Lease Booked During the Qtr	1.14	0.86	0.83
Less :- Termination	(1.10)	(0.91)	(0.91)
Less :- Sold / Adjustment	-	-	-
Closing Balance	29.58	29.54	28.71

Under Construction			
Opening Balance	1.73	1.73	1.96
New Launches / Additions **	1.40	0.00	1.56
Less:- Handed over	(0.00)	(0.00)	(1.79)
Less :- Suspension/Adju	-	-	-
Closing Balance	3.13	1.73	1.73



Summary Financials....



Consolidated P&L – Q2 FY17

Sl.No.	Consolidated Financials	Q2 FY17 (Reviewed)		Q1 FY17 (Reviewed)		Q2 FY16 (Unaudited)		Half year Ended September 30, 2016 (Reviewed)		Half year Ended September 30, 2015 (Unaudited)	
		Ind AS		Ind AS		Ind AS		Ind AS		Ind AS	
		Rs. Crs.	Percentage of Total Revenue	Rs. Crs.	Percentage of Total Revenue	Rs. Crs.	Percentage of Total Revenue	Rs. Crs.	Percentage of Total Revenue	Rs. Crs.	Percentage of Total Revenue
A)											
1	Sales and Other Receipts	2,071		1,867		2,041		3,938		4,430	
	Other Income	155		158		194		313		325	
	Total Income(A1+A2)	2,226	100%	2,025	100%	2,235	100%	4,251	100%	4,755	100%
B)	Total Expenditure(B1+B2+B3)	1,050	47	1,123	55	1,006	45	2,173	51	2,525	53
1	Construction Cost	733	33	897	44	741	33	1,630	38	2,005	42
2	Staff cost	73	3	74	4	80	4	148	3	149	3
3	Other Expenditure	244	11	152	7	185	8	395	9	371	8
C)	EBITDA (D/A1)	1,175	53	903	45	1,229	55	2,078	49	2,229	47
D)	EBIDTA (Margin)		53%		45%		55%		49%		47%
E)	Financial charges	735	33	748	37	741	33	1,483	35	1,362	29
F)	Depreciation	144	6	146	7	142	6	290	7	274	6
G)	Profit/loss before exceptional items	296	13	9	0	346	16	305	7	593	12
H)	Exceptional items - (net)	6	0	329	16	(15)	-1	335	8	(63)	-1
I)	Profit/loss before taxes and after exceptional ite	302	14	338	17	331	15	640	15	530	11
J)	Taxes expense	69	3	55	3	118	5	124	3	161	3
K)	Extraordinary Items	-	0	-	0	-	0	-	0	-	0
L)	Net Profit after Taxes before Minority Interest	233	10	283	14	213	10	516	12	369	8
M)	Minority Interest	1	0	(0)	0	(2)	0	1	0	(1)	0
N)	Profit/(loss) of Associates	(29)	-1	(21)	-1	(5)	0	(50)	-1	(35)	-1
O)	Net Profit	206	9	261	13	206	9	468	11	332	7
P)	Other Comprehensive income /(loss) (net of tax)	(6)	0	(0)	0	3	0	(6)	0	3	0
Q)	Total Comprehensive income	200	9	261	13	209	9	461	11	335	7
Note :											
1	Construction Cost Includes Cost of Land, Plots and Constructed Properties and Cost of Revenue-others										
2	Gross Profit Margin = (Total Income - Construction Cost) / Total Income										

Consolidated Balance Sheet

DLF LIMITED Consolidated Balance Sheet as at September 30, 2016

Particulars	As on Sept 30 2016 (Reviewed)
ASSETS	
Non-current assets	
Property, plant and equipment	2,871
Capital work in progress	2,957
Investment property	17,684
Goodwill	1,019
Other intangibles assets	171
Financial assets	-
Investments	1,768
Trade receivables	76
Loans	648
Other financial assets	277
Deferred tax assets (net)	3,749
Non-current tax assets (net)	837
Other non current assets	1,836
	33,893
Current assets	
Inventories	16,860
Financial assets	
Investments	55
Trade receivables	9,893
Cash and cash equivalents	2,753
Other bank balances	901
Loans	1,236
Other financial assets	235
Current tax assets (net)	292
Other current assets	1,421
Assets held for sale	13
	33,659
Total – Assets	67,552

Consolidated Balance Sheet

DLF LIMITED Consolidated Balance Sheet as at September 30, 2016

Particulars	As on Sept 30 2016 (Reviewed)
EQUITY AND LIABILITIES	
Equity	
Equity share capital	357
Other equity	26,087
Non-controlling interests	127
	26,570
Non-current liabilities	
Financial liabilities	
Borrowings	20,413
Trade payables	850
Other financial liabilities	1,044
Provisions	66
Deferred tax liabilities (net)	28
Other non-current liabilities	533
	22,935
Current liabilities	
Financial Liabilities	
Borrowings	3,685
Trade payables	1,621
Other financial liabilities	4,143
Other current liabilities	8,012
Provisions	21
Current tax liabilities (net)	564
	18,046
Total – Liabilities	67,552

Ind AS

Reconciliation - from IGAAP to Ind AS		(Rs./Cr)
Category	Description	Equity upto 31-Mar-16
	As per IGAAP	28,957
Revenue	Impact on revenue recognition of development Income - Customer Rebates, Compensation etc.	-3,436
Revenue	Impact on lease income - lease incentive, rent escalation etc.	-23
Financial Instruments	Recognition of financial assets and liabilities at amortised cost	-165
Financial Instruments	Expected credit loss impact on trade receivables of Power business	-112
Financial Instruments	Recognition of financial assets at fair value and derivative financial instruments at fair value through profit and loss (including re-statement of USD loan)	-131
Financial Instruments	Recognition of financial assets at fair value	115
Others	Other miscellaneous adjustments	9
Consolidation	Entities accounted as Associate/Joint Venture as compared to subsidiaries	27
Taxes	Tax impact of above adjustments	742
	As per Ind AS	25,984
<p>Note 1 :As per SEBI guidance Balance Sheet of 31-Mar-16 will be released along with 31-Mar-17 Balance Sheets.</p>		
<p>Note 2 : The opening balance sheet as at April 1, 2015 and the results for the subsequent periods would be finalised and will be subject to audit at the time of annual financial statements for the year ending March 31, 2017.</p>		

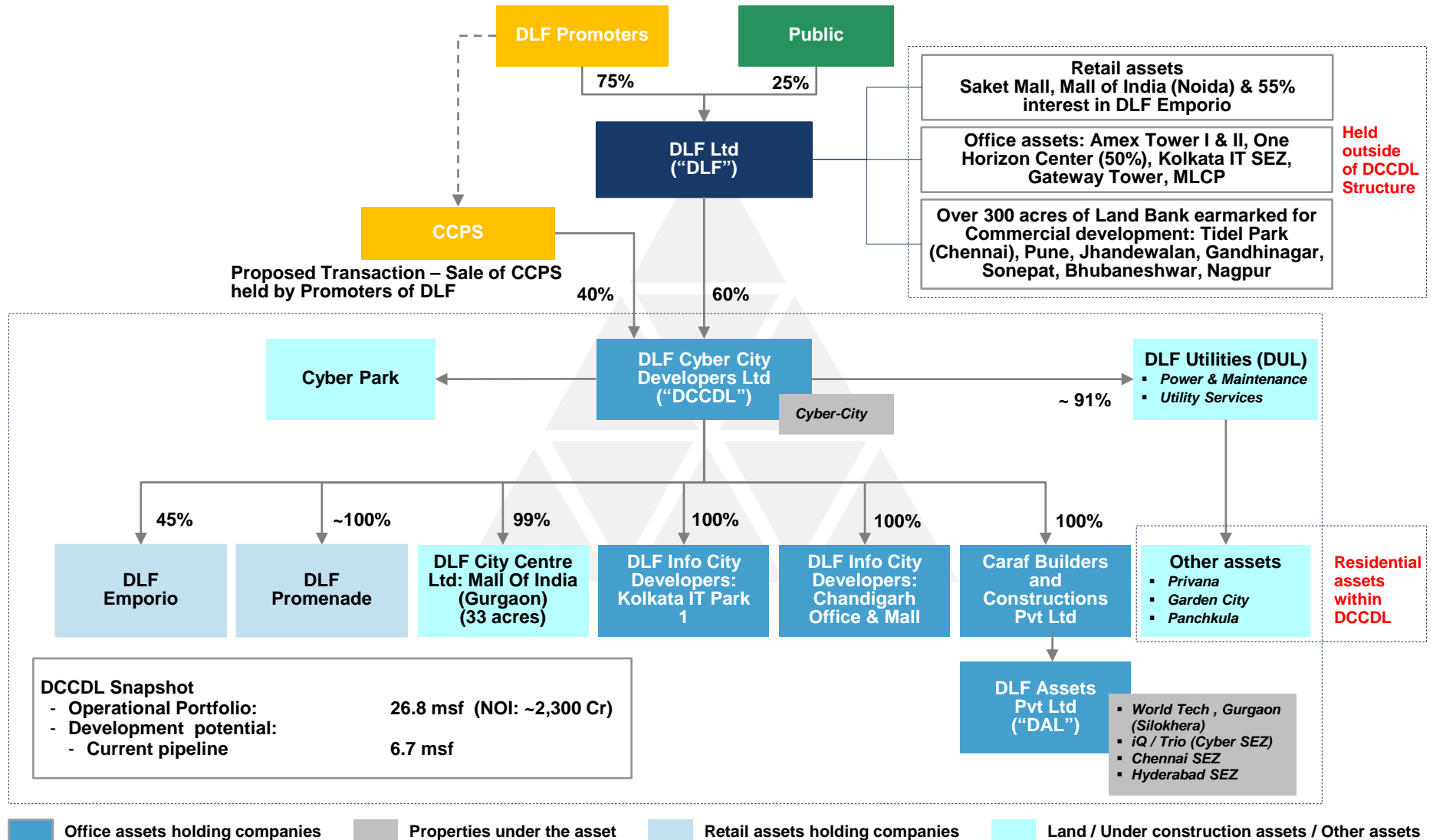
Liquidity Update – Consolidated Net Debt

Net Debt Position	Q1 17	Q2 17	Q1 17	Q2 17	Net Change
	IGAAP	IGAAP	INDAS	INDAS	
Opening Gross Debt	26893	27479	25623	26209	
Less : Repayment during the Qtr	-774	-681	-774	-681	
Add : New Loans	1360	1693	1360	1693	
Gross Debt as per Balance Sheet	27479	28490	26209	27220	
Less : Equity shown as Debt / JV Co Debt	1270	1270	4	4	
Less : IndAs Impact			363	385	
Gross Debt (Net of Equity shown as Debt / JV Co Debt)	26209	27220	25842	26831	
Gross Debt Position (Net of Equity shown as Debt / JV Co Debt)	26209	27220	25842	26831	
Less : Cash in hand	-3722	-3691	-3722	-3691	
Net Debt Position	22487	23530	22120	23140	-1021
Impact of INDAS					
Net InsAS impact - Rs 385 crs [i.e. Rs 579 crs less Rs 194 crs]					

DCCDL's Rental Business



DCCDL Holding Structure



DLF Cyber City Development, Gurgaon



Leased Assets Across India – DCCDL Consolidated

DCCDL Leasing Performance as on 30th Sept-2016							
DCCDL Structure	Total Area	Area Leased	%	Rental	Rental	Run Rate	Run Rate
	Lacs sqft	Lacs sqft	Leased	fy-2015-16	YTD Sept 17	Rs. Crs. as on 1 April-16	Rs. Crs. as on 1 Oct-16
DAL - SEZ							
Hyderabad	29.1	29.0	100%	801	405	157	162
Cyber City SEZ	28.9	27.7	96%			237	239
Silokhera SEZ	19.4	11.4	58%			84	77
Chennai*	60.5	59.9	99%			394	393
Total - DAL SEZ	138.0	128.1	93%	801	405	872	871
Cyber Non SEZ							
Cyber Non SEZ	105.9	101.4	96%	955	496	977	1,047
Kolkata IT Park 10 Acres	12.9	9.8	76%	58	26	56	48
Chandigarh IT Park	8.4	7.7	92%	36	19	39	40
Total - Office	265.1	247.0	93%	1,850	946	1,945	2,006
Retail Mall							
Emporio	3.1	3.0	99%	117	59	121	119
Promenade	4.6	4.6	99%	85	44	78	89
Total - Retail	7.7	7.6	99%	201	104	199	208
Total - Rental	272.8	254.6	93%	2,051	1,050	2,144	2,214
Utilities							
Utilities				130	121	165	166
Maintenance				82	70	85	90
DT Cinema				30	-		
Total				2,292	1,242	2,394	2,470

DCCDL Consolidated Profitability

						(Rs in Crs)
CONSOLIDATED PROFITABILITY - DLF CYBER CITY DEVELOPER LTD						
Profitability	Sept-16 YTD Unaudited *	Sept-16 QTR Unaudited *	June-16 Unaudited *	Mar-16 Audited #	Sept-15 Unaudited #	Mar-15 Audited #
All figures in Rs Crs						
Sales & Other Income	2,063	1,052	1,011	3,643	1,848	3,467
Operating Expenses	624	327	297	1,285	661	1,317
Staff Cost	44	21	22	89	44	95
EBIDTA	1,395	704	691	2,269	1,144	2,055
EBIDTA %	68%	67%	68%	62%	62%	59%
Finance Charges	637	311	326	782	319	561
Depreciation, Amortisation & impairment	208	102	105	433	218	425
PBT	550	290	260	1,053	607	1,069
Exceptional Items	377	50	328	(32)	(15)	(38)
PBT	927	340	588	1,022	591	1,031
Tax	254	157	97	138	74	118
PAT	673	182	491	883	517	912
Minority Interest	16	15	1	38	20	47
Prior Period	-	-	-	(0)	0	-
PAT	689	197	492	921	537	959

DCCDL Net Debt Q2FY17

DCCDL Group													
Net Loan statement as on 30.09.2016													
Company Name	Loan received					Loans given to DLF Group	Net DCCDL Debt	Gross receivable	Net Receivables/ (Payables)			Cash and bank balances	Rs. In Lacs
	Loan from Bank/NBFC/ Debentures	INDAS Adjustment	Loan from Bank/NBFC/ Debentures	Loan from DLF Group	Total DCCDL Debt				Receivables from DLF Group	Payable to DLF Group	Net receivables to DLF Group		
	A		B	C=A+B	D	E=C-D		F	G	H=F-G	I	I	
DCCDL	4,69,987	12,487	4,57,500	139	4,57,639	2,27,334	2,30,305	2,45,950	18,616	1,494	17,122	16,831	1,96,352
DAL	4,57,935	4,750	4,53,185	-	4,53,185	35,750	4,17,435	93,985	1,17,625	1,988	1,15,637	21,717	2,80,081
DUL	1,61,373	7,001	1,54,372	25,015	1,79,388	-	1,79,388	10,160	10,160	18,836	(8,677)	25,717	1,62,347
CARAF	-	-	-	-	-	-	-	-	-	-	-	1,547	(1,547)
Kolkata	28,816	27	28,789	-	28,789	28,156	633	30,527	2,371	-	2,371	1,198	(2,936)
Chandigarh	5,461	12	5,448	-	5,448	-	5,448	-	-	17	(17)	699	4,767
Promenade	37,500	1,026	36,474	-	36,474	-	36,474	6	6	109	(104)	1,290	35,288
City Centre	-	-	-	693	693	-	693	87	87	43	44	44	605
Hycintia	-	-	-	-	-	-	-	-	-	750	(750)	3	747
Ariadne	-	-	-	250	250	250	-	265	15	4,694	(4,679)	1	4,678
DLF Energy	-	-	-	-	-	-	-	-	-	-	-	540	(540)
Cyber Consol	11,61,072	25,303	11,35,770	26,098	11,61,867	2,91,491	8,70,377	3,80,980	1,48,880	27,933	1,20,947	69,588	6,79,842
Emporio	52,500	1,425	51,075	-	51,075	59,148	(8,073)	62,411	3,263	394	2,870	1,640	(12,583)
DCCDL + Emporio	12,13,572	26,728	11,86,844	26,098	12,12,942	3,50,638	8,62,303	4,43,391	1,52,143	28,327	1,23,816	71,228	6,67,259

DLF's Office Platform

Overview – Office Asset Portfolio

Cybercity, Gurgaon

- Area: 132.2 acres
- TLA: 13.3msf¹
- Includes Cyber Hub (0.4msf)
- Cybercity has transformed into the CBD of NCR region attracting top multinational corporates

World Tech Park, Gurgaon

- Area: 37.0 acres
- TLA: 2.0msf
- Only integrated work space on NH8, Gurgaon

Other Assets(Gurgaon)

- Amex Towers (I & II)
 - TLA: 0.5mm
- One Horizon Centre
 - TLA: 0.8msf⁴
- Gateway Tower
 - TLA: 0.1msf

[Gandhinagar]

- 25 acres

Nagpur IT Park

- 140.2 acres

DCCDL assets

Other assets

Chandigarh IT Park

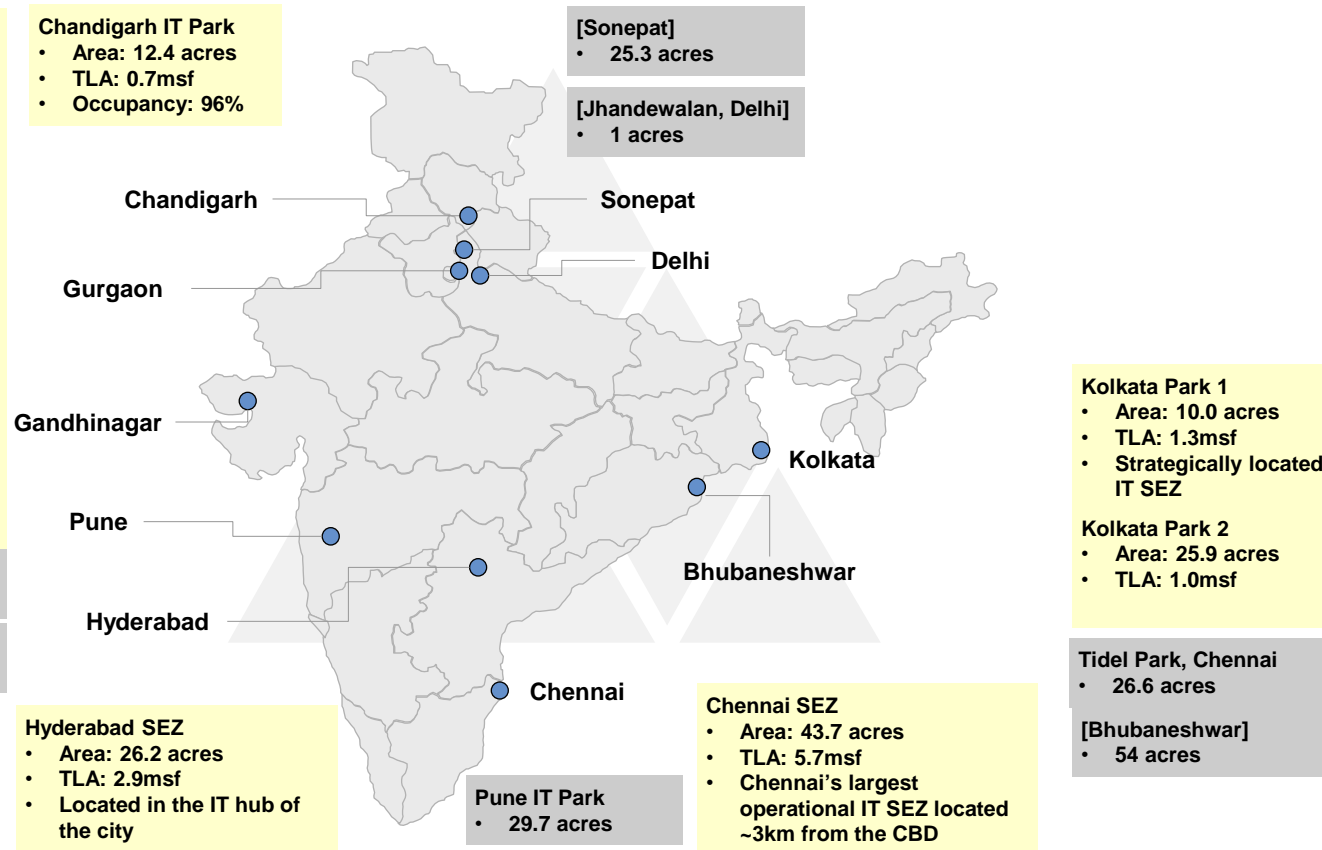
- Area: 12.4 acres
- TLA: 0.7msf
- Occupancy: 96%

[Sonepat]

- 25.3 acres

[Jhandewalan, Delhi]

- 1 acres



Source: Company information; TLA – Total Lettable Area; Note: Occupancy and TLA as of Sep-15

¹ Including SEZ TLA and entertainment area (Cyber Hub); ² Multiple project commissioning dates within asset; ⁴ Excluding area sold to third party

DLF's Retail Mall Platform

DCCDL has a Portfolio of Leading Malls in India

Overview – Retail Asset Portfolio



- DLF Emporio³**
- Location: Vasant Kunj, Delhi
 - Commission Date: Aug' 08
 - TLA: 0.3msf
 - Occupancy: 99%



- DLF Promenade**
- Location: Vasant Kunj, Delhi
 - Commission Date: Jan' 09
 - TLA: 0.5msf
 - Occupancy: 95%



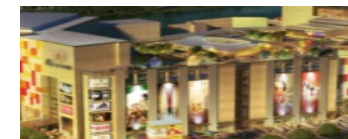
- CityCentre**
- Location: Chandigarh
 - Commission Date: May' 08
 - TLA: 0.2msf
 - Occupancy: 89%



- DLF Place**
- Location: Saket, Delhi
 - Commission Date: Nov' 08
 - TLA: 0.5msf
 - Occupancy: 79%



- Mall of India, Noida**
- Location: Noida, NCR²
 - Commission Date: 2016
 - TLA: 2.0msf



Source: Company information

Note: CityCentre is part Chandigarh IT Park; Occupancy as of Sep-15

² National Capital Region; ³ DCCDL owns ~45% in DLF Emporio

DCCDL – Overview of Key Buildings within CyberCity, Gurgaon



Building 10

- TLA: 2.2msf
- Design by renowned architect, Hafeez Contractor
- Spectacular complex with futuristic amenities



Cyber Greens

- TLA: 0.9msf
- Design by renowned architect – Mohit Gujral; DLF's first project with amenities and breakout areas



Epitome (Building 5)

- TLA: 2.0msf
- Designed by renowned architect, Hafeez Contractor
- Iconic Building over 10.6 acres with 40MW captive gas power plant



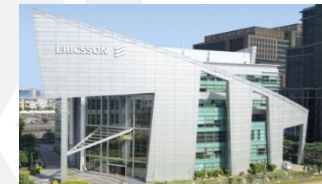
Building 7A & 7B

- TLA: 0.4msf



Innov8 (Building 8)

- TLA: 1.6msf



Ericsson Forum

- TLA: 0.2msf
- Represents Ericsson's Indian corporate office



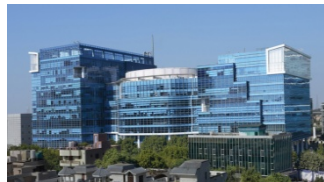
Building 9 A & B

- TLA: 1.5msf
- Elegant 16 floor mirror image twin towers



iQ SEZ (Building 14)

- TLA: 2.0msf
- Aesthetically designed architectural wonder with modern and well planned work spaces



Infinity Tower

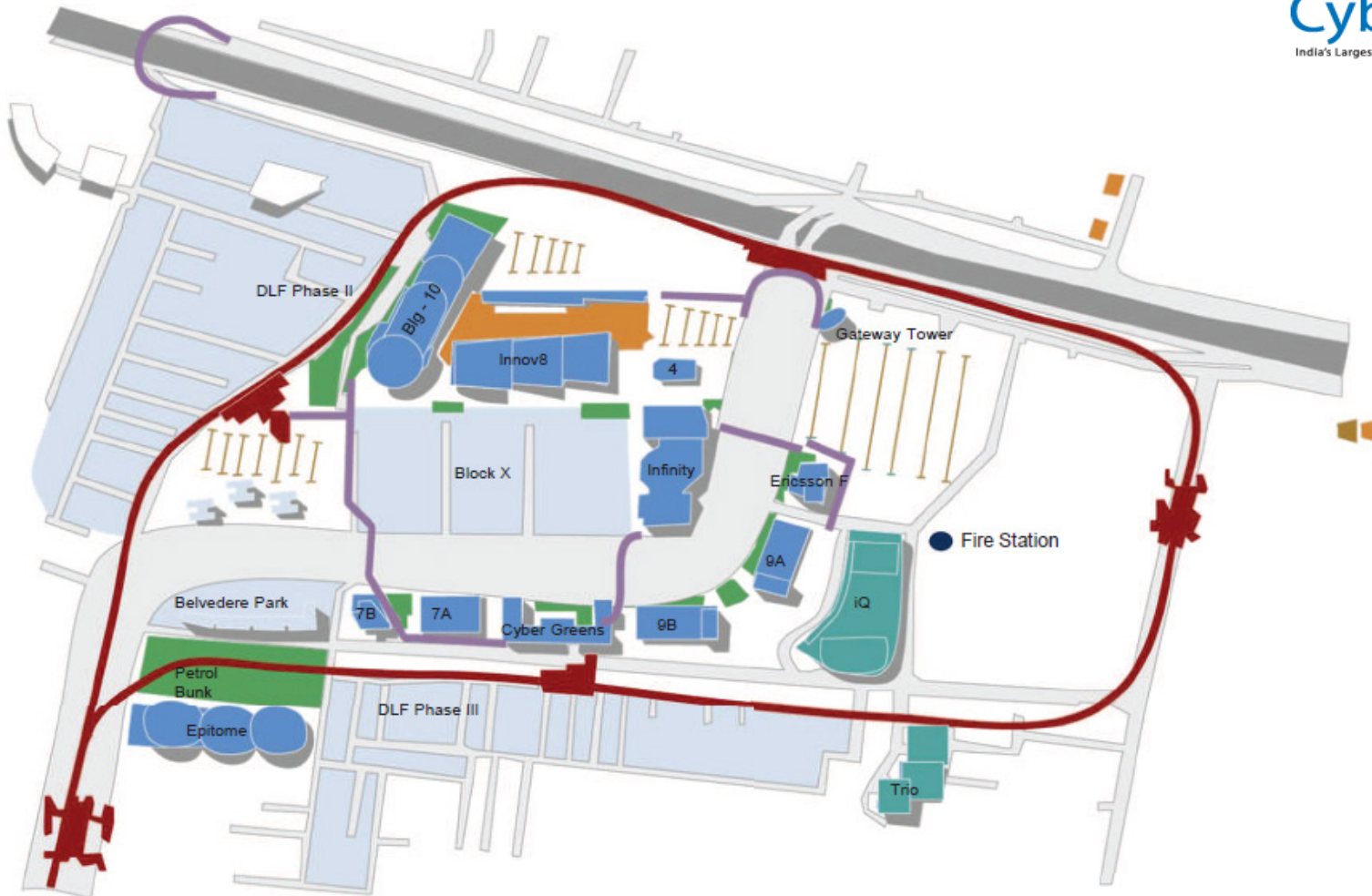
- TLA: 1.3msf
- Design by renowned architect, Hafeez Contractor



Trio SEZ (Building 6)

- TLA: 0.9msf
- One of the premier emerging technology centers in the country

DCCDL – Overview of CyberCity



- | | | | |
|--|--|---|--|
| ■ Operational Building (Non SEZ) | ■ Rapid Metro Station | ■ Hotels and Recreation | ┆┆┆ Surface Parking |
| ■ Operational Building (SEZ) | — Rapid Metro Line | ■ Open/Green Area | ■ 16 Lane Road (coming up) |
| ■ Residential | — Skywalks (coming up) | ■ Open/Green Area | |

DCCDL – Overview of Key Buildings within DLF Assets Ltd.



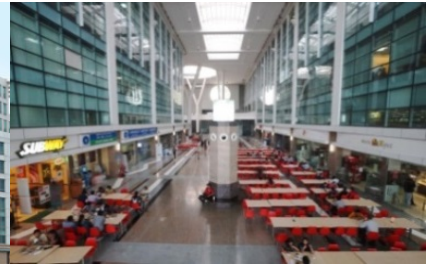
DLF Chennai SEZ

- TLA: 5.7msf



DLF Hyderabad SEZ

- TLA: 2.9msf
- Design by renowned architect – Mohit Gujral; DLF's first project with amenities and breakout areas



IQ SEZ (Building 14)

- TLA: 2.0msf
- Aesthetically designed architectural wonder with modern and well planned work spaces



DLF World Tech Park

- TLA: 2.0msf
- Destination of choice for corporates in Gurgaon



Trio SEZ (Building 6)

- TLA: 0.9msf
- One of the premier emerging technology centers in the country

DCCDL – Overview of Key Developments in Kolkata



Project Statistics

Location	Kolkata
OC Date	May '11 – Jun '12
Total Lettable Area ¹	1.3msf
No. of floors	Block A: Ground + 12 + Basement 1 Block B: Ground + 9 + Basement 1 Block C: Ground + 15 + Basement 1 Block D: Ground + 11 + Basement 1 Block E: Ground + 3 + Basement 1
Architect	Mohit Gujral
Main contractor	DLF – LOR
Car parking	1,072
Occupancy ¹	75%

¹ As of September 30, 2015



NSCB Airport
Distance: 10km
Travel Time: ~15min



Chitpur Railway Station
Distance: 11km
Travel Time: ~20min



Bus Terminus
Distance: 1km
Travel Time: ~5min

Location



DCCDL – Overview of Chandigarh IT Park



IT Park Chandigarh



Project Statistics

Location	Chandigarh
OC Date	Oct '05
Total Lettable Area ¹	0.7msf
No. of floors	Ground + 3 + Basement 1
Architect	Design Plus
Main contractor	J.J.Ram and B.L.Gupta
Car parking	669
Occupancy ¹	96%

¹ As of September 30, 2015

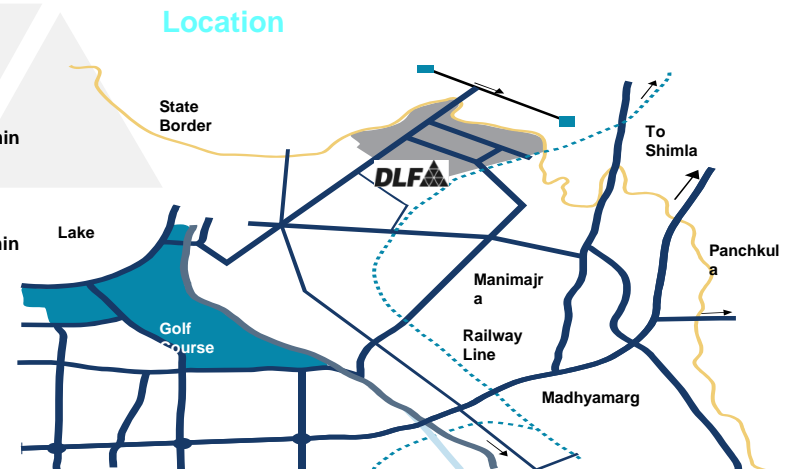
Source: Company information



Airport
Distance: 10km
Travel Time: ~20min



Chandigarh Railway Station
Distance: 6km
Travel Time: ~10min





Thank You