#### A Global IT Transformation Architect. ™





August 05, 2025

To, Corporate Relationship Department BSE Limited

P.J. Towers, Dalal Street Mumbai — 400 001

Scrip Code: 532875

To, Listing Compliance Department National Stock Exchange of India Limited

Exchange Plaza, 5th Floor Plot No. C-1, G-Block, Bandra-Kurla Complex, Bandra (East), Mumbai- 400 051

Scrip Symbol: ADSL

Sub: <u>Investor Presentation on Unaudited Financial Results for the quarter ended June</u> 30, 2025

Dear Sir /Madam,

In accordance with Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), we are submitting the Investor Presentation concerning the Unaudited Financial Results of the Company for the quarter ended June 30, 2025.

The same is hosted on the website of the Company i.e. <u>www.allieddigital.net</u> in terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

We request you to kindly take the above on record.

Thanking you,

Regards, For Allied Digital Services Limited

Nehal Shah Whole-Time Director DIN: 02766841

Encl: as above





## Allied Digital Services Ltd

Q1 FY26 Investor Presentation | August 2025

## **Disclaimer**





Certain statements made in this document concerning our future growth prospects may be interpreted as forward-looking statements, which involve numerous risks and uncertainties that could cause the actual results to differ materially from those in such forward-looking statements. Investors are requested to use their discretion in relying on them. We do not undertake to update any forward-looking statements that may be made from time to time

## **ADSL** at a Glance



41

**Year History** 

70+

Countries

3,000+

**Employees** 

20

Offices Worldwide

228

Number of Customers

14

**Smart / Safe Cities** 

10

Fortune 100 Customers

**Net Debt Free** 

Rs. 807 cr

**FY25 Revenue** 

Rs. 99 cr

**FY25 EBIDTA** 

**Rs. 32 cr** 

**FY25 PAT** 

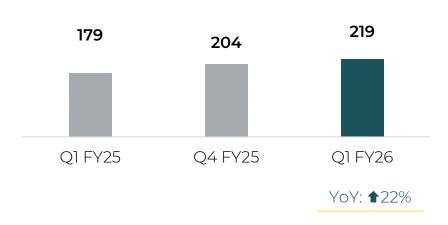
Rs. 188 cr

**Cash Reserve** 

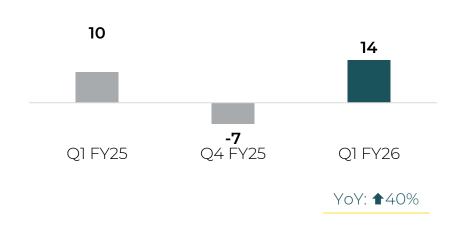
## **Financial Snapshot**



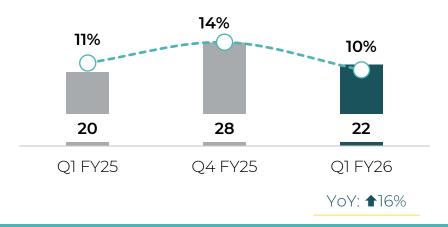
#### Revenue (Rs. Crore)



#### PAT (Rs. Crore)



#### EBITDA (Rs. Crore) Margin (%)

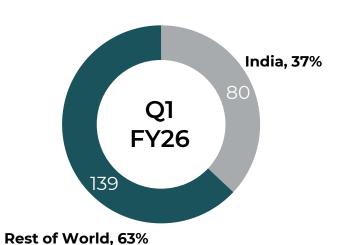


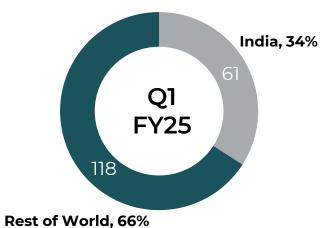
- The company delivered a strong performance in Q1 FY26, reporting consolidated revenues of ₹219 crore, higher by 22% YoY.
  - o This is the fourth consecutive quarter of revenues surpassing ₹200 crore mark, highlighting the sustained growth trajectory.
- EBITDA grew 16% YoY to ₹22 crore, margin are reflective of the tough operating environment
- PAT was higher by 40% on a YoY basis, partly aided by adjustments to deferred tax.

## **Revenue Breakup**

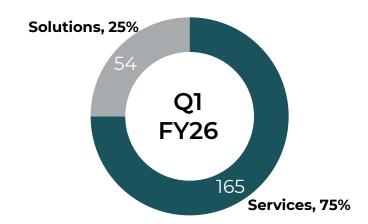


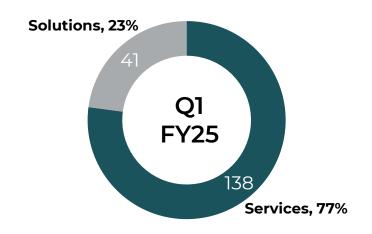




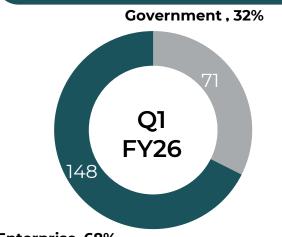


#### **Revenue by Segments**

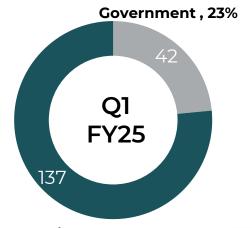




#### **Revenue by Customer Profile**



Enterprise, 68%



Enterprise, 77%

## **Chairman's Message**





Chairman &

Managing Director

# Commenting on the performance for Q1 FY26 Mr. Nitin D. Shah, Chairman & Managing Director, Allied Digital Services Limited (ADSL) said

"We are pleased to report a promising start to FY 2025-26, reporting consolidated revenues of ₹219 crore in Q1, up 22% YoY. This performance reflects broad-based growth, and continued execution on strategic priorities.

India operations continue to serve as our key growth engine, with standalone revenues increase by 27% YoY, led by strong traction in Enterprise and Government segments. Smart City projects continue to gain momentum, reflecting our ability to execute at scale as establishment and augmentation of digital infrastructure accelerates across key urban centres.

Our international business is showing early signs of recovery. U.S. enterprise clients are reengaging with greater clarity and conviction, while markets in Europe and the Middle East are steadily contributing to our global revenue mix.

We are at a pivotal moment where AI is transforming industries across the global economy. While this revolution presents challenges for many organizations, it also opens up significant opportunities for us. We see a clear path to support our clients in navigating this shift by helping them adopt and integrate cutting-edge technologies such as Artificial Intelligence, Generative AI, Agentic AI, Prompt Engineering, and Machine Learning. Through these capabilities, we aim to empower our clients to thrive in the evolving digital landscape.

With solid momentum and a healthy pipeline, we are well positioned for the rest of the year."

### **Order Wins**



Awarded a three-year global contract by a leading New York-headquartered investment bank to deliver Workplace Support Services across North America, Europe, and Asia-Pacific, covering incident management, end-user support, branch services, and project management.

Selected by a global leader in commercial vehicle fuel systems and components to provide on-site Digital Workplace Services across the US, LATAM, Europe, and APAC, including IMAC services, incident management, and Smart Hands support.

Engaged by a globally recognized premium ice cream brand, following its transition into an independent entity, to deliver 24x7 Global Service Desk operations and Level 1 IT Helpdesk support across 80 countries.

Awarded a turnkey contract for networking and surveillance infrastructure at a greenfield campus of a reputed private university offering multidisciplinary programs.

Providing Annual Maintenance Services for the CCTV infrastructure of a leading Indian power sector enterprise with operations across generation, transmission, and distribution.

Deploying a face recognition solution to track and enhance employee productivity for a major fashion retail brand with over 800 stores across India.

## **Order Wins**



Executing a turnkey surveillance and public address system project at a key warehouse for a leading logistics and warehousing company.

Delivering managed IT services, including Service Desk and End User Support, for a global digital transformation and engineering firm.

Conducting ISO 27001 IT audits across solar plants and office locations for a company managing power transmission, renewable energy, and storage assets across India.

Engaged to assess the Security Operations Centre (SOC) for Bhutan's largest and oldest commercial bank, supporting its core financial services.

Partnering with a prominent real estate developer to implement AI-based video analytics for enhancing human safety at construction sites.

Selected by a global leader in commercial vehicle fuel systems and components to provide on-site Digital Workplace Services across the US, LATAM, Europe, and APAC, including IMAC services, incident management, and Smart Hands support.

Additionally, renewed contracts with several existing clients across sectors such as financial services, real estate consulting, digital media, investor services, IT, FMCG, real estate development, and packaging—reaffirming long-term client trust in Allied Digital's capabilities.

#### **Awards and Accolades**



Allied Digital has been honoured as one of the Leading SMEs of India 2025 by Dun & Bradstreet. This recognition was featured in their prestigious report titled "Rethinking the Future of India's Small & Mid-Sized Businesses," highlighting Allied Digital's innovation, resilience, and contribution to the growth of the Indian SME sector.

Nehal Shah, Whole-time Director at **Allied Digital**, has been featured in the May 2025 edition of Business Standard. This feature highlights Allied Digital's ongoing focus on innovation, strategic leadership, and excellence in service delivery.



#### INDUSTRY PERSPECTIVES



From mainframes to Al, Allied Digital has evolved with the IT industry—transforming from one of India's top IT support pioneers to a global digital transformation architect across 70+ countries.

Our 3S model—Strategic Resources, Streamlined Processes, and Smart Technology—powers innovations like Digital Desk+ and services in cybersecurity, cloud, and smart cities.

Guided by core values of Ethics built on Trust, Relationships, Attitude, Infrastructure, and Capabilities, we ensure outcomes rooted in integrity. At Allied Digital, we don't just adapt to IT evolution—we shape it.



Nehal Shah Wholetime Director Allied Digital Services

Every solution reflects our enduring promise: IT Managed, Responsibly,

## **Profit & Loss Statement (Consolidated)**



Particulars (Rs. in crore)	Q1 FY26	Q1 FY25	YoY Shift	Q1 FY25	QoQ Shift
Net Revenue from Operations	219.02	179.13	22%	204.35	7%
Total Operating Expenditure	200.18	159.99	-20%	213.65	7%
Operating Profit (excl. Other Income)	18.84	19.14	-0.3%	-9.30	303%
Operating Margin (%)	9%	11%	-	NM	-
Other Income	2.69	1.01	166%	37.53	-93%
EBITDA (incl. Other Income)	21.52	20.15	<b>7</b> %	28.23	-24%
EBITDA margin (%)	10%	11%	_	14%	-
Depreciation and Amortization	5.06	4.65	-9%	15.30	67%
Finance Costs	2.30	1.38	-67%	1.95	-18%
Profit before tax	14.17	14.12	0%	10.98	29%
Tax Expenses	-0.28	3.71	108%	18.44	102%
Profit after tax	14.45	10.41	39%	-7.46	294%
PAT margin (%)	<b>7</b> %	6%	-	NM	-
Basic EPS (Rs.)	2.30	1.88	22%	-1.42	262%
Diluted EPS (Rs.)	2.27	1.83	24%	-1.42	260%

## **About ADSL**



We are a publicly listed global leader in Information Technology consulting and services, with a legacy dating back to 1984. Headquartered in Mumbai, India, our organization is a trusted Managed Services Provider and Master Systems Integrator, delivering cutting-edge infrastructure solutions and services to clients across more than 70 countries.

Our comprehensive service portfolio encompasses Cloud Enablement, Cybersecurity, Integrated Solutions, Infrastructure Management, Software Services, and Workplace Services. Pioneering innovation in India, we became the first company to execute a Smart City project with the successful delivery of the Pune City Surveillance project in 2015.

With a global workforce exceeding 3,000 skilled professionals, we are powered by local support functions and robust governance frameworks. We proudly partner with several Fortune 500 companies, driving transformation and delivering excellence in every engagement.

Website- www.allieddigital.net

#### For further information, please contact:

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# Thank You