

HOPE

Choose it. Anything's possible after that





Contents

03	Standing Tall
04	Omaxe Presence Across India
05	Business Overview Q2 FY15
06	Business Overview H1 FY15
07	Business Operation (Q2 FY15 - Q2 FY14)
08	Business Operation (H1 FY15 - H1 FY14)
09	Newly Launched Projects during Q2 FY15
10	Financial Highlights
11	Operational Glimpse (Q2 FY15 - Q2 FY14)
12	Operational Glimpse (H1 FY15 - H1 FY14)
13	Financial Highlights (Debt Status)
14	Financial Highlights (Cash Flow Position)
15	Shareholding Pattern
16	Omaxe Share Price Movement
17	New Horizons
19	Way to Success
20	Media Presence
23	Be in Touch

Standing Tall

Company Overview

- ✓ Presence : 9 States across 30 Cities
- ✓ Project Under Execution/ Construction : ~ 97 mn sq ft
- ✓ Area delivered in Real Estate : 60.40 mn sq ft (approx.)
- ✓ Area Delivered as Third Party Contractor : 31.80 mn sq ft (over 123 contracts)
- ✓ No of projects (On-going) : 14 Group Housing, 18 Integrated Township, 10 Commercial Malls/Hotels/ SCO
- ✓ Employee Strength : ~1700



HI-TECH TOWNSHIPS



INTEGRATED TOWNSHIPS



GROUP HOUSING



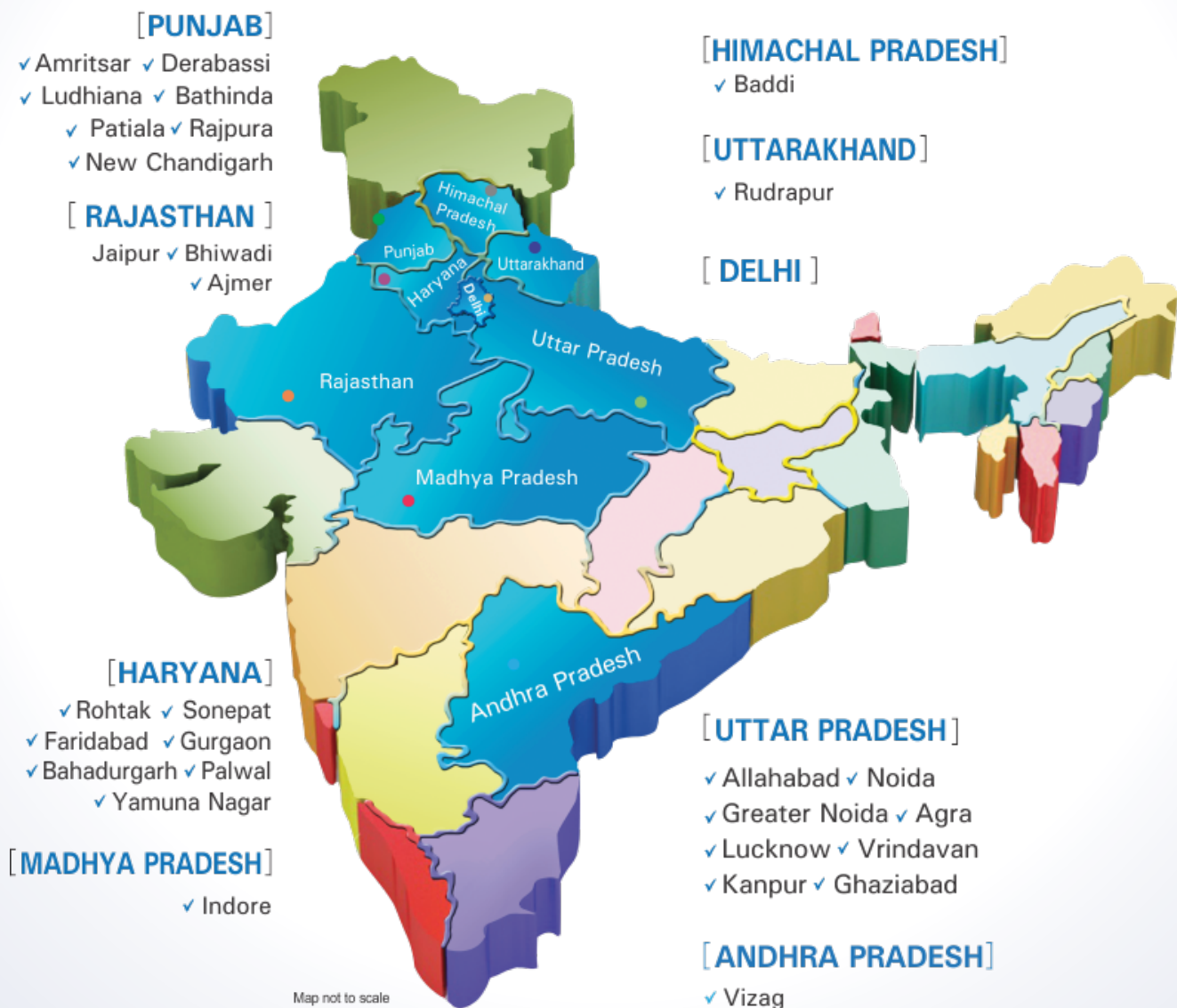
COMMERCIAL-
SHOPPING MALLS /
OFFICE SPACE



HOTELS

Omaxe Presence Across India

09 States | 30 Cities



Business Overview Q2 FY 15

	Q2 FY 15	Q2FY 14	Change
Area Sold (mn sq.ft)	1.06	1.67	-37%
Value of Booking (Rs. Cr)	471	581	-19%
Avg Rate psf (Rs. INR)	4,434	3,478	27%

	Q2 FY15		Q2 FY14	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential Plotted	0.12	16	0.81	167
Residential Builtup	0.78	375	0.56	212
Commercial	0.16	80	0.30	202
Total	1.06	471	1.67	581
Avg Rate psf (Rs. INR)	4,434		3,478	

Area delivered during the quarter is 1.2 mn sqft

Business Overview H1 FY 15

	H1 FY 15	H1FY 14	Change
Area Sold (mn sq.ft)	1.69	3.34	-49%
Value of Booking (Rs. Cr)	671	1,123	-40%
Avg Rate psf (Rs. INR)	3,985	3,368	18%

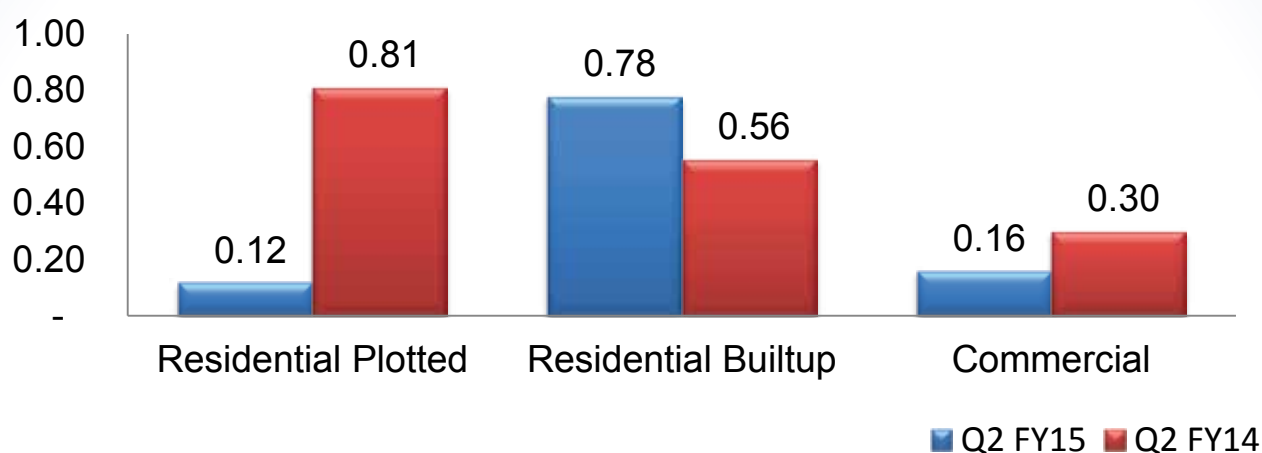
	H1 FY15		H1 FY14	
Particular	Area (mn sq ft)	Value (Cr.)	Area (mn sq ft)	Value (Cr.)
Residential Plotted	0.30	33	1.01	156
Residential Builtup	1.09	497	1.91	707
Commercial	0.30	141	0.42	260
Total	1.69	671	3.34	1,123
Avg Rate psf (Rs. INR)	3,985		3,368	

Area delivered during H1 FY15 is 2.16 mn sqft

Business Operation (Q2 FY 15 – Q2 FY 14)

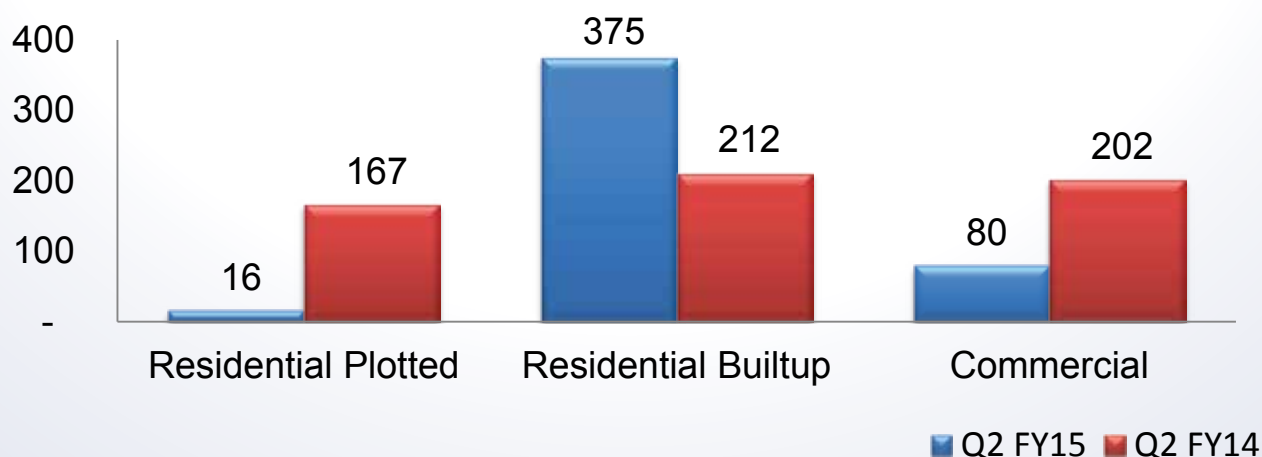
Area Booked (Mn Sqft)

Q2 FY15 Area booked 1.06 mn sqft



Value Of Booking(Rs in Cr)

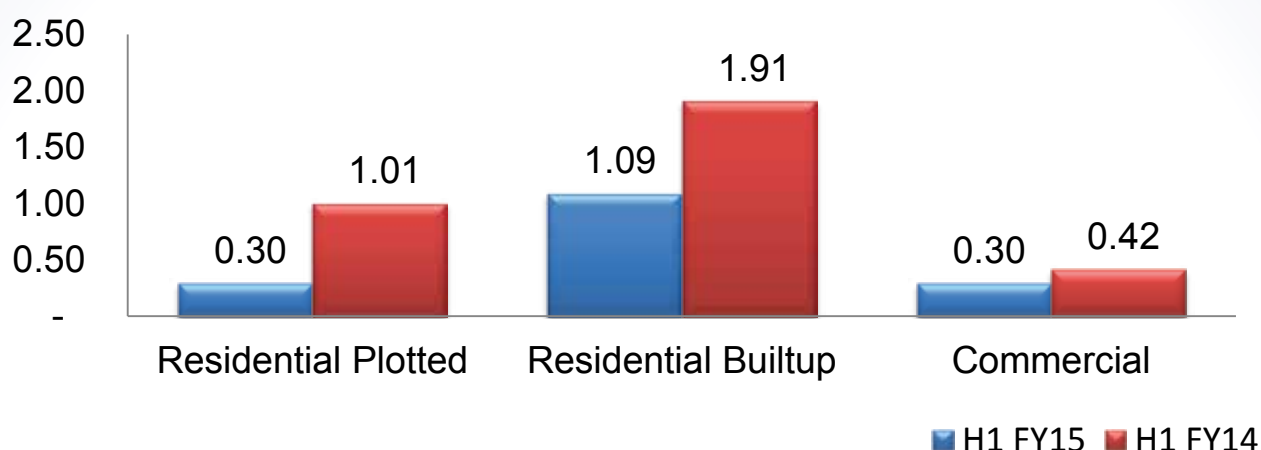
Q2 FY15 Value of booking 471 Cr



Business Operation (H1 FY 15 – H1 FY 14)

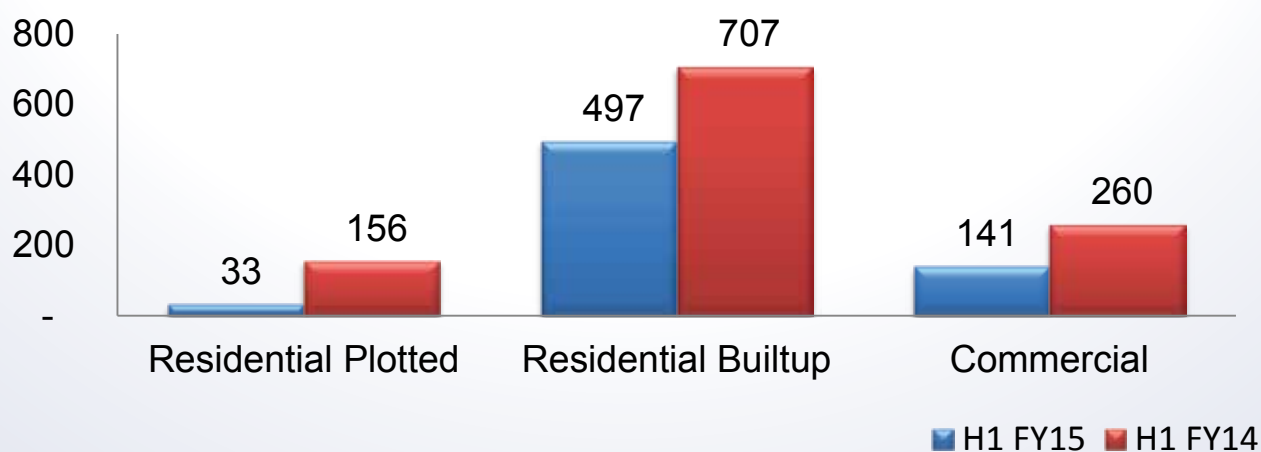
Area Booked (Mn Sqft)

H1 FY15 Area booked 1.69 mn sqft



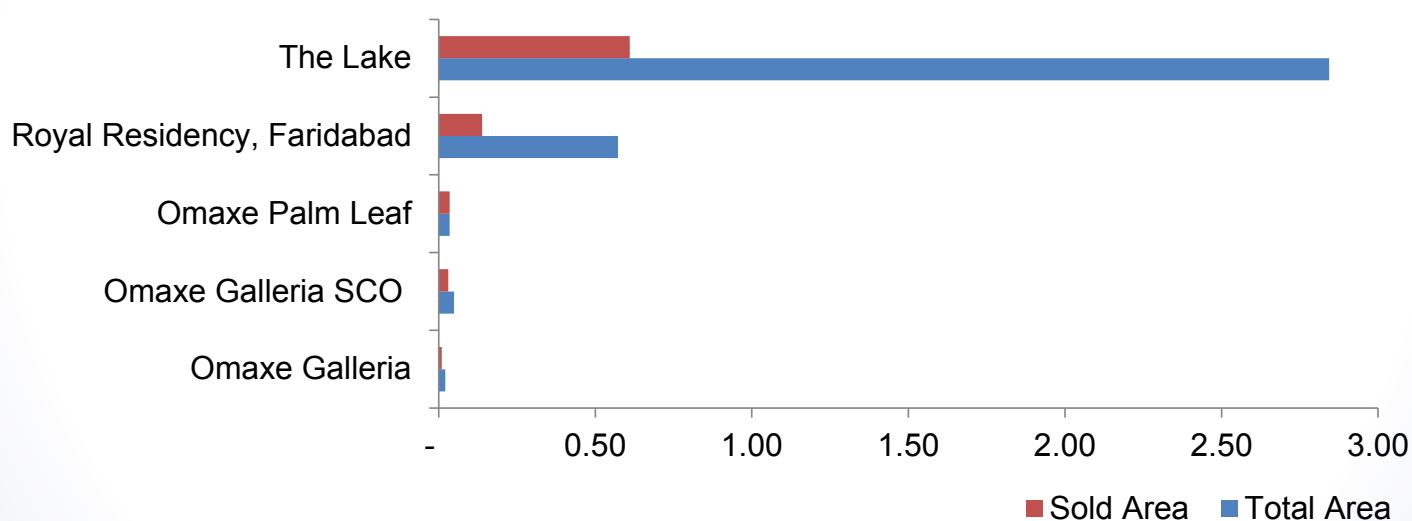
Value Of Booking(Rs in Cr)

H1 FY15 Value of booking 671 Cr



Newly Launched Projects during Q2 FY15

Sub Project Name	Project Name	Particulars	Area Launched (mn sqft)	Area Sold (mn sqft)
Omaxe Galleria	Omaxe City Sonipat	Commercial	0.02	0.01
Omaxe Galleria SCO	Omaxe City Sonipat	Commercial	0.05	0.03
Omaxe Palm Leaf	Omaxe Palm Green, Gr Noida	Residential	0.04	0.04
Royal Residency, Faridabad	Omaxe City Centre, Faridabad	Residential	0.57	0.14
The Lake	Omaxe City, New Chandigarh	Residential	2.84	0.61
Total			3.52	0.82



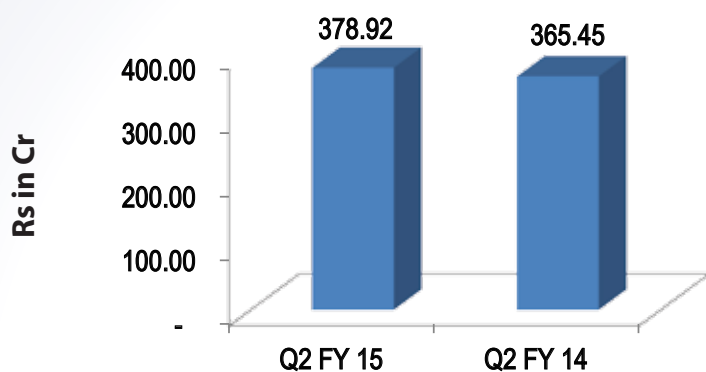
Financial Highlights

Consolidated Results (Q2 & H1 FY15)

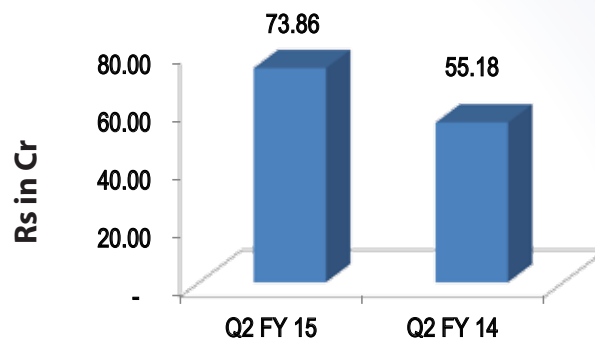
	Quarter Ended			Half Year Ended		Year Ended
	Q2FY15	Q1FY15	Q2FY14	H1FY15	H1FY14	FY14
Turnover	378.92	330.80	365.45	709.72	767.12	1,623.12
Gross profit	105.63	101.25	101.26	206.88	211.47	438.04
EBIDTA	73.86	67.39	55.18	141.25	115.16	255.98
PBT	27.65	24.88	24.48	52.52	50.98	115.54
PAT	13.88	12.03	18.15	25.91	37.19	78.52
EPS (Diluted)	0.76	0.66	0.99	1.42	2.14	4.29

Operational Glimpse (Q2 FY15 vis-à-vis Q2 FY14)

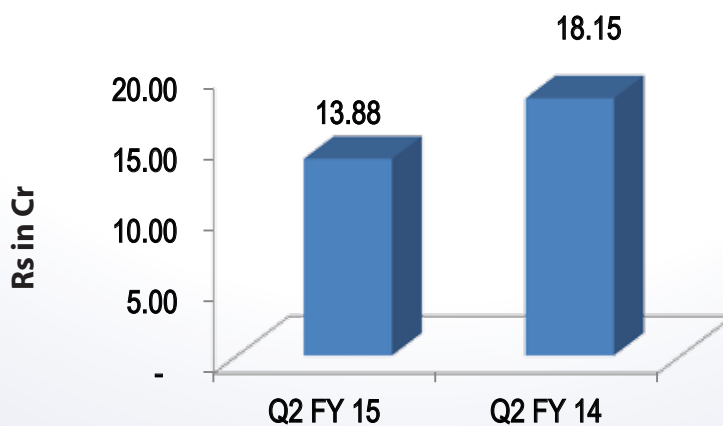
Income from Operation (Cr.)



EBITDA (Cr.)

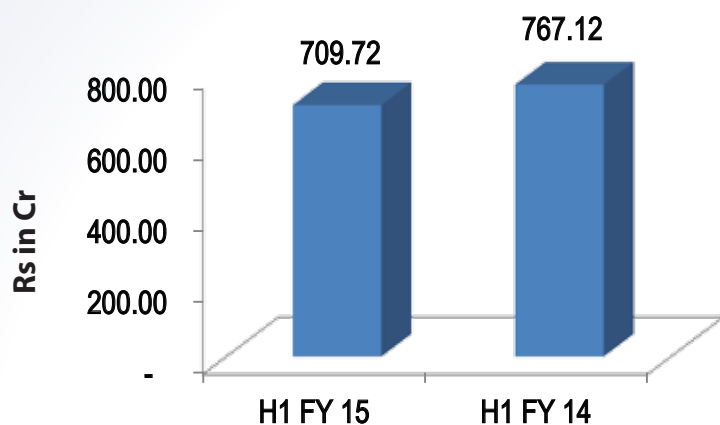


PAT (Cr.)

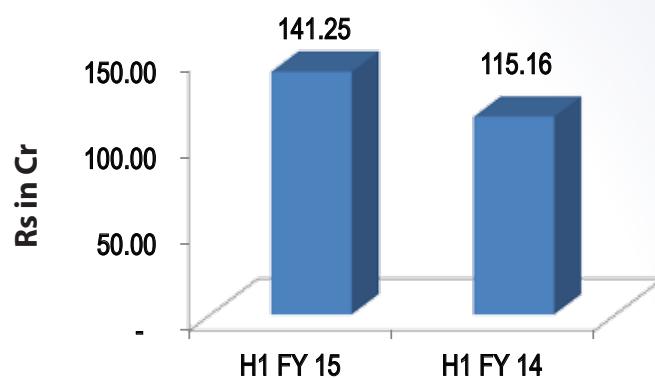


Operational Glimpse (H1 FY15 vis-à-vis H1 FY14)

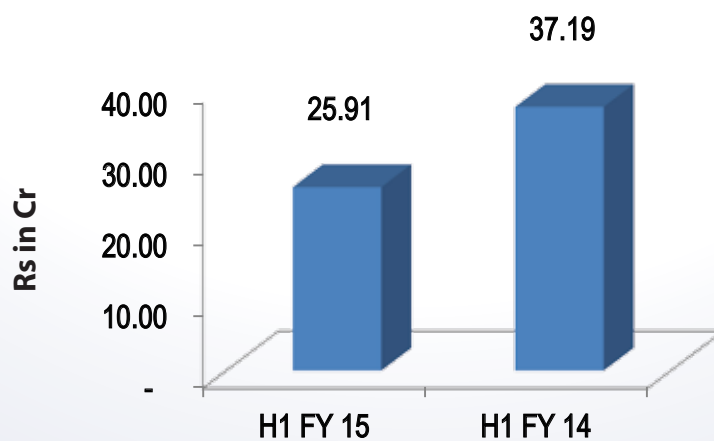
Income from Operation (Cr.)



EBITDA (Cr.)



PAT (Cr.)



Financial Highlights

Debt Status (as on 30th September, 2014)

Particulars	Amount in Cr.
Gross Debt Position (as on June 30, 2014)	1,104.00
Add: Loans availed during the Quarter	112.00
Less: Repaid during the Quarter	134.70
Add: Working Capital Limit	5.39
Gross Debt Position (as on September 30, 2014)	1,086.70
Debt Repayment Schedule	
Debt Repayment in next three months	135.00

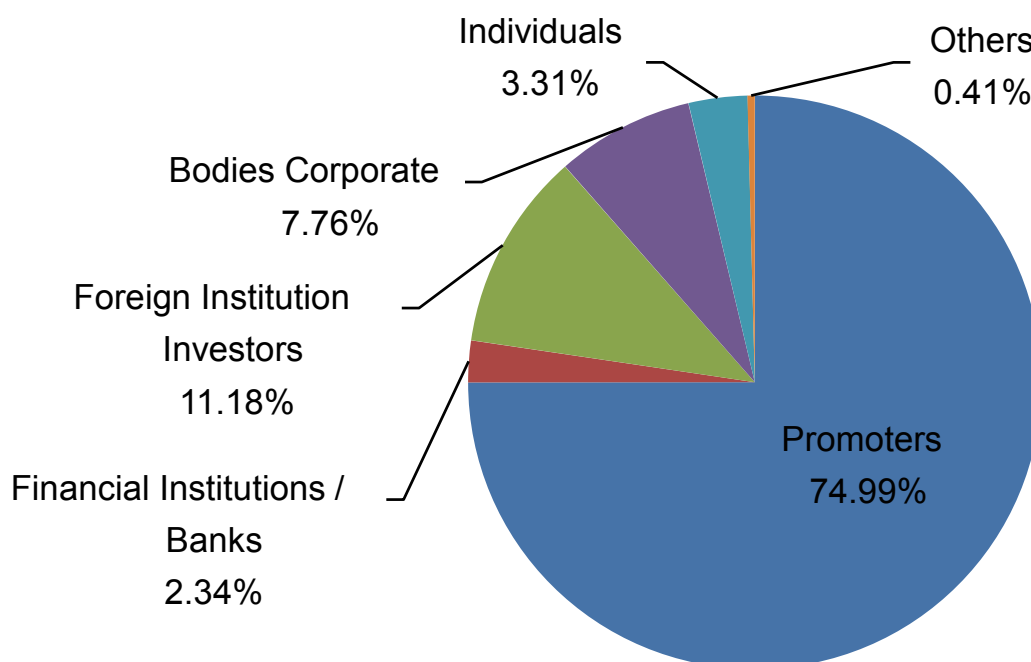
Financial Highlights

Cash Flow Position (Q2 & H1 FY15)

Particulars	Q2 FY15	H1 FY15
Cash Flow from Operation	399	769
New Borrowings	112	297
Total Inflow	511	1,066
Construction and Other Overhead Expenses	211	498
Selling and Admin Expenses	139	259
Interest Expenses	41	88
Debt Repayments	130	262
Total outflow	521	1,107
Net Balance	(10)	(41)

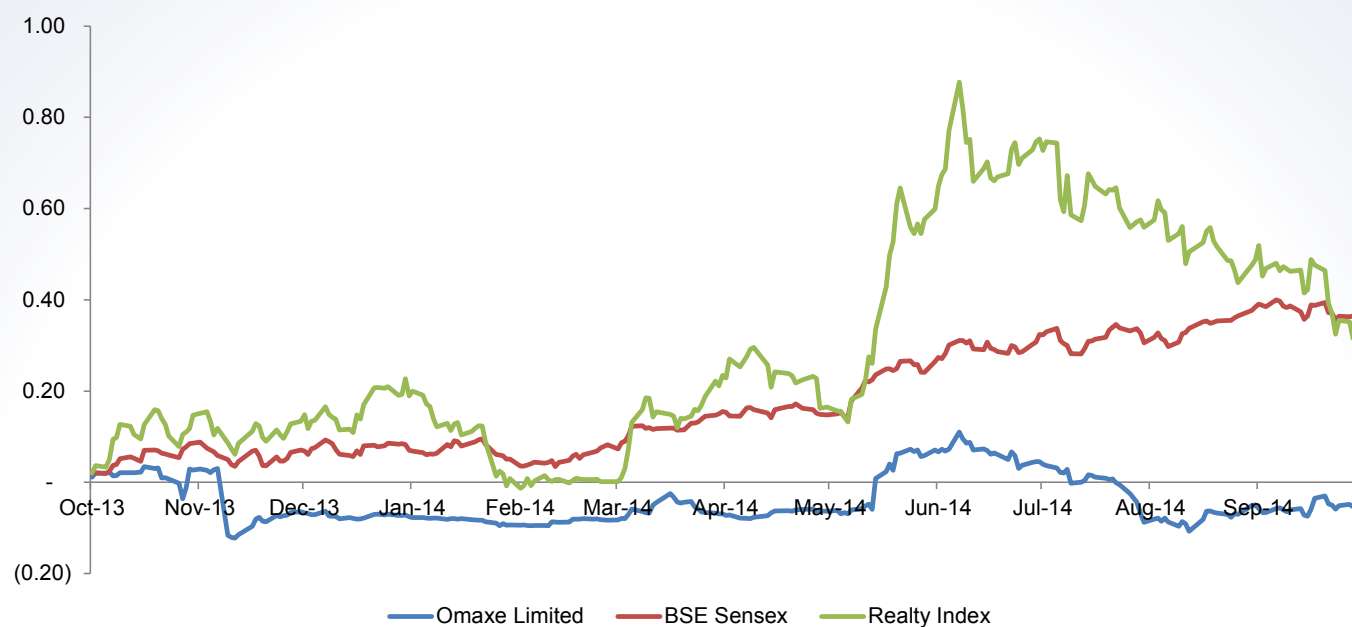
Shareholding Pattern

As on September 30, 2014



Category	No of Shares	Percentage Shareholding
Promoters	137,166,194	74.99%
Financial Institutions / Banks	4,283,364	2.34%
Foreign Institution Investors	20,450,027	11.18%
Bodies Corporate	14,191,151	7.76%
Individuals	6,056,920	3.31%
Others	752,884	0.41%
Total	182,900,540	100.00%

Omaxe Limited – Share price movement



Last Trading Price
As on November 10, 2014

INR 133.10

52 Week High

INR 152.30

52 Week Low

INR 115.65

Market Capitalization

INR 2,434 cr



Perspective view

The Lake, Omaxe New Chandigarh

This stunning architecture, designed by international architect Omeros, offers 2,3,4,5 BHK apartments, Penthouses and villas. With 80% open and green and conceptually designed multiple water bodies, several features like Multiple Family/Kids' swimming pool and Jacuzzi, beautiful and exclusive blue surroundings complement it. Club Lotus – unfolding petals of amusement - is an exquisite lotus shaped club with every lifestyle facilities one can think of. Clubbing, Sporting and health facilities and other lifestyle features make it extremely desirable.

Omaxe Royal Residency, Omaxe City Centre, Faridabad

A part of 430 acres Central Business District in Faridabad, Omaxe Royal Residency in Omaxe City Centre, offers 3BHK Smart Residences replete with all modern facilities. Located close to all major institutions and establishments, this residential complex in the most happening sector (Sector 79) in Faridabad.



Perspective view

Perspective view



Omaxe Palm Leaf Greater Noida

Located in an already inhabited complex Omaxe Palm Greens in Greater Noida, Palm Leaf offers 1BHK homes that will have access to all the modern day lifestyle facilities in the complex, including the proposed club.

Omaxe Galleria Omaxe City, Sonapat

These SCOs and Booths offer ample space to retailers to cater to a captive customer in the township on NH-2. With a strategic location inside the complex, each booths and shops offer good visibility, power and water supply and sufficiently large parking spaces.



Way to Success



 **OMAXE**
RESIDENCY
LUCKNOW
(GOMTI NAGAR EXTENSION)



 *The Forest Spa*
Ultra luxury apartments & penthouses
Sector 93B, Noida Expressway




AT OMAXE NEW CHANDIGARH



CLUB *Aura*
YOUR CIRCLE OF INFLUENCE.



OMAXE
HILLS
Agra-Bombay Bypass, INDORE



 **OMAXE CITY**
YAMUNA NAGAR

OUTLOOK INDIA'S NO. 1 PERSONAL FINANCE MAGAZINE

MONEY

MONEY spotlight

MAKING FORAYS INTO THE HINTERLAND



MOHIT GOEL,
CEO, OMAXE

A PEEK INTO THE FUTURE GROWTH PLANS OF OMAXE, ONE OF THE MAJOR PLAYERS IN THE REAL ESTATE MARKET IN NORTHERN INDIA

What role do you see Omaxe playing in the growth and development of tier II & III cities?

Omaxe has created a niche market for itself. The company has built a strong reputation in tier II and III cities through quality construction and services and delivering modern homes and lifestyle. Omaxe is present in 9 states across 30 cities like Lucknow, Indore, Ludhiana, New Chandigarh, Bahadurgarh, Rohtak, Sonapat, Palwal, Vrindavan, besides Delhi-NCR. In the last few years, post making a strategic move to diversify into tier II and III cities, the company has not looked at entering new markets, instead focused on expanding existing projects. Nurturing, growing and adding newer facilities remain our endeavour. As a result of this strategy, the company, in its city of presence, is today known for its modern homes at an affordable cost with facilities akin to metros — from sufficiently large open and green spaces to clubhouses, parks, designated play area, sports facilities to name a few.

How will the RBI's directives on affordable housing impact real estate and Omaxe?

The RBI's move to make city-wise classification of affordable housing and periodically review its definition is a significant step forward in boosting the real estate sector. The increase in cap of affordable housing eligible for loan under priority sector was imperative considering the rising prices of homes in the last few years. Home buyers can now avail loans easily and at a lower interest rate. As a result of this, a rise in the demand of affordable housing is imminent, leading to more developers focusing on affordable housing segment and creating varied choice and ample supply in this segment. In the next 9-12 months, inflation is expected to be reigned in and interest rates are also expected southbound. This should

benefit a lot of home buyers and reduce their EMI burden.

The RBI's move coupled with the government's various tax benefits in the Budget will spur the demand in real estate and as a result help realise government's vision of housing for all by 2022.

Omaxe has been operating at these price points in 30 cities and with RBI's impetus, we plan for an aggressive expansion of existing projects. Our offerings in these cities vary from townships, residential complexes and commercial. With plots, floors, villas, group housing etc to choose from in residential segment, Omaxe's first-mover advantage into tier II and III cities almost a decade ago will further get a stamp of enhanced desirability in these cities.

How has Omaxe delivered on its promise of committed delivery to its customers?

The reiteration of delivering 7-9 million sq. ft. every year has been maintained and with a product mix in the end-user market that Omaxe operates in, such delivery record speaks for itself. In the last five years, we have increased our real estate delivery over 5 times; from 11 million sq. ft. till 2009-10 to 58.3 million sq. ft. till 2013-14.

Brief us about your current and upcoming projects in residential, commercial, retail space?

We are executing 42 real estate projects — 14 group housing, 18 integrated townships, including 2 hi-tech townships and 10 commercial malls. We are developing an integrated township in New Chandigarh, Omaxe New Chandigarh; a mixed-land use project, Omaxe City Centre, Faridabad; an entertainment zone in Omaxe Connaught Place, Greater Noida and residential and commercial projects in Lucknow, Vrindavan, Indore, Bahadurgarh. □

ओमैक्स सिटी में चलाया पौधारोपण अभियान



ओमैक्स सिटी में पौधारोपण करते लोग।

(संदीप)

सोनीपत, 3 अगस्त (ब्यूरो): ओमैक्स लिमिटेड ने रविवार को सोनीपत स्थित अपनी परियोजना ओमैक्स सिटी में पौधारोपण अभियान चलाया। इसका आयोजन रोटरी क्लब, मिड टाऊन सोनीपत के सहयोग से किया गया। ओमैक्स लिमिटेड के ए.वी.पी. सुरेन गोयल ने बताया कि ओमैक्स सिटी पहले ही काफी हरी-भरी और साफ-सुथरी टाऊनशिप है।

इसमें अतिरिक्त 1000 पौधे लगाने से आने वाले समय में यह टाऊनशिप और भी हरी-भरी व शांतिप्रिय विकसित होगी। इस मौके पर ए.जी.एम. मनीश गोयल, रोटरी क्लब मिड टाऊन के अध्यक्ष भूपेश चांदना, सचिव अरुण वासुदेव सहित अनेक लोग मौजूद थे।

DEVELOPERS' FORUM

Although the NCR market is reeling under the pressure of unsold inventory, realtors believe that it will gain momentum in near future.



“Even as sentiments have gone up, studies expect approx. 9 quarters for existing inventories in NCR to exhaust. The optimism seems to have returned post the formation of a stable government but macroeconomic indicators are still weak.”

— MOHIT GOEL
CEO, Omaxe Ltd.

We look forward to your feedback, suggestion and contribution to enable us to make this medium of expression truly enjoyable and informative. Our contact details are:

Email: investors@omaxe.com

Corporate Office:

Omaxe House, 7, LSC, Kalkaji, New Delhi - 110019 (India)

Telephones: +91-11- 41893100, 41896680-85, 41896776

Fax: +91-11- 41896773, 41896799, 41896653

www.omaxe.com

We are on     

Disclaimer

This presentation has been prepared by Omaxe Limited (the "Company") solely for your information and for your use and may not be taken away, reproduced, redistributed or passed on, directly or indirectly to another person (whether within or outside your organization or firm) or published in whole or in part for any purpose. By attending this presentation you are agreeing to be bound by forgoing restrictions and to maintain absolute confidentiality regarding the information disclosed in these materials.

This presentation may contain forward-looking statements, including those relating to our general business plans and strategy, our future financial condition and growth prospects, and future developments in our industry and our competitive and regulatory environment. The information contained in this presentation does not constitute or form any part of any offer, invitation or recommendation to purchase or subscribe for any securities in any jurisdiction, and neither the issue of the information nor anything contained herein shall form the basis of, or be relied upon in connection with, any or commitment on the part of any person to proceed with any transaction. The information contained in this material has not been independently verified. No representation or warranty, express or implied, is made and no reliance shall be placed on the accuracy, fairness or completeness of the information presented or contained in these materials. Any forward-looking statement in this presentation is subject to the risk and uncertainties that could cause actual result to differ materially from those that may be inferred to being expressed in, or implied by, such statements. Actual results may differ materially from those forward-looking statements due to a number of factors, including future changes or developments in our business, our competitive environment, technology and application, and political, economic, legal and social condition in India and rest of the World. Such forward-looking statements are not indicative or guarantees of future performance. Any forward-looking statements, projections and industries data made by third parties included in this presentation are not adopted by the Company, and the Company is not responsible for such third party statements and projections. This presentation may not be all inclusive and may not contain all of the information that you may consider material. The information presented or contained in these materials is subject to change without notice and its accuracy is not guaranteed. Neither the Company nor any of its affiliates, advisers or representatives accepts liability whatsoever for any loss howsoever arising from any information presented or contained in these materials.

Figures are subject to change and the company undertakes no obligation to publicly revise the figures to reflect subsequent events or circumstances.

Omaxe Limited

CIN: L74899HR1989PLC051918

Registered Office: 19-B, First Floor, Omaxe Celebration Mall, Sohna Road, Gurgaon – 122 001, Haryana

Corporate Office: Omaxe House, Building No: 3 & 4, 3rd Floor, Local Shopping Complex, Kalkaji , New Delhi - 110 019