

F 196-199, F 178 & E 188, Bichhwal Industrial Area, Bikaner, Rajasthan, India – 334006 T: +91-151-2250350 | F: +91-151-2251814 | E: cs@bikaji.com | W: www.bikaji.com CIN: L15499RJ1995PLC010856 | GST No.: 08AAICS1030P1Z5

Ref: BFIL/SEC/2025-26/44

To,
Dept of Corporate Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai 400 001 (Maharashtra)

Scrip Code: 543653

The Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (East),
Mumbai 400 051 (Maharashtra)

Trading Symbol: BIKAJI

Date: July 23, 2025

Subject: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")

Dear Sir/ Madam,

Pursuant to the requirements of the Regulation 30 of the Listing Regulations, as amended, from time to time, please find enclosed herewith a copy of the Press Release issued by the Company in relation with the Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended on June 30, 2025, the content of which is self-explanatory.

In compliance with the Regulation 46 of the Listing Regulations, the above disclosure will also be hosted on the website of the Company and the same can be accessed at <a href="https://www.bikaji.com">www.bikaji.com</a>.

You are kindly requested to take the same on record.

Thanking you

Yours faithfully, For Bikaji Foods International Limited

Rahul Joshi Head - Legal and Company Secretary Membership No.: ACS 33135

Enclosure: As above



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# Bikaji Foods International Ltd.

Press Release - Financial Results for Q1FY26

- Q1FY26: Revenue up by 14.2% YoY; Gross margin at 35.0%; EBITDA margin at 14.8%
- Volume growth: 7.5% YoY
- Focus markets have grown by 11.5% YoY
- Increased Direct Coverage by ~15 k outlets in Q1FY26

### Mumbai, 23rd July 2025:

Bikaji Foods International Limited (Bikaji), India's third largest ethnic snacks manufacturer and the second fastest growing company in the Indian organized snacks market, today announced its Audited Standalone and Consolidated Financial Results of the Company for the first quarter ended on June 30, 2025

#### **Financial Overview**

### Q1FY26 Financial Performance Summary:

- Revenue from operation grew 14.2% YoY to Rs. 6,527 mn with Volume growth of 7.5% YoY
- EBITDA grew 5.1% YoY to Rs. 963 mn with a margin of 14.8% (down 128 bps YoY)
- Profit After Tax (PAT) grew 1.3% YoY to Rs. 585 mn
- Earnings per share (EPS) (Basic) stood at Rs. 2.39

#### Q1FY26 Business Segments Review:

- Ethnic Snacks: Revenue grew by 11.2% YoY; constitutes ~75.3% of overall revenue
- Packaged Sweets: Revenue grew by 3.1% YoY; constitutes ~6.6% of overall revenue
- Western Snacks: Revenue grew by 4.2% YoY; constitutes ~9.2% of overall revenue
- Papad: Revenue grew by 5.8% YoY; constitutes ~5.8% of overall revenue
- Retail: Revenue of retail business stood at INR 212 million



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Deepak Agarwal
Managing Director,
Bikaji Foods International Limited.

"Q1 FY26 showcased resilient growth with revenue rising 14.2% YoY, led primarily by the strong performance of Ethnic Snacks, which grew by 11.2% YoY. Demand remained healthy across all product categories, reinforcing the brand's strong positioning and appeal. Exports grew by 60.8% driven by an increased presence of our products across various countries. Further, to mitigate inflationary pressures and improve margins, the Company undertook strategic initiatives including selective price hikes and cost efficiency programs. These efforts contributed to sustaining the growth momentum, particularly in our core categories. Our retail stores have also started contributing meaningfully, we have seen a good YoY growth in revenues. The Company remains confident about the business outlook and is committed to delivering long-term sustainable growth through innovation, market expansion, and deeper consumer engagement."

### About Bikaji Foods International Ltd. (https://www.bikaji.com/)

Bikaji Foods International is the third largest ethnic snacks company in India with an international footprint, selling Indian snacks and sweets, and is the second fastest growing company in the Indian organised snacks market. (Source: F&S Report. Shiv Ratan Agarwal launched the Bikaji brand in the year 1993 with an in-depth understanding of Indian tastes and preferences. The company as of June 30, 2025, has operations in 25 states and four union territories in India. The company also exports its products to 25 international countries, including North America, Europe, the Middle East, Africa, and Asia Pacific. Bikaji Foods' product range includes six principal categories: bhujia, namkeen, packaged sweets, papad, western snacks as well as other snacks which primarily include gift packs (assortment), frozen food, mathri range, and cookies.



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### For more information contact:

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#### **DISCLAIMER:**

Certain statements that are made in the Press Release may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, inflation, litigation, etc. Actual results might differ substantially from those expressed or implied. Bikaji Foods International Ltd. will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.