



Purva Bluemont, Coimbatore

Puravankara Limited

December 2016

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Company Overview

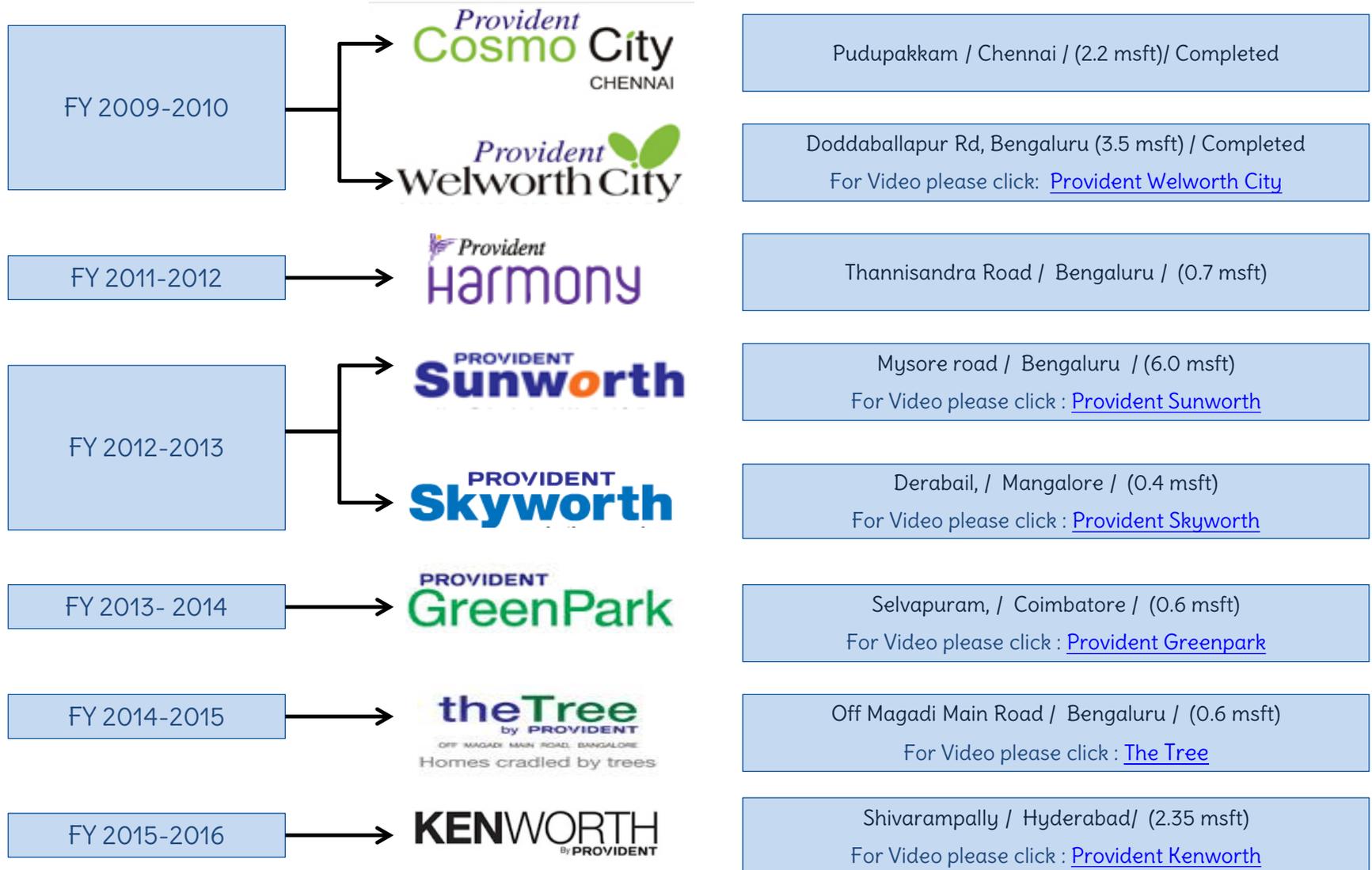
Overview

- Deep domain knowledge of 42 years of the Promoter Mr. Ravi Puravankara, and his team have established Puravankara as a developer of repute;
- Amongst South India's leading real estate developer with an established presence in residential segment comprising of luxury and premium affordable housing projects;
 - Projects in Bengaluru, Chennai, Kochi, Coimbatore, Hyderabad, Mysore, Mangalore, Pune, Mumbai and Colombo.
 - Sales and Marketing offices in Delhi-NCR, Mumbai, United Arab Emirates and Kingdom of Saudi Arabia
- **Established presence in premium affordable housing** through its wholly owned subsidiary, **Provident Housing Limited**;
 - Projects in Bengaluru, Chennai, Mangalore and Coimbatore and Hyderabad.
 - Focus on delivering quality housing at affordable prices through value engineering
 - **Revenues of INR 277 crores and EBITDA of INR 95 crores for the quarter ended December 31, 2016.**
- Completed 54 residential projects and 4 commercial projects spanning over 30.72 msft (PPL's economic interest – 27.63 msft)
- Projects under development totaling 24.92 msft / (PPL's economic interest – 20.30 msft)
- Upcoming projects totaling 19.44 msft (PPL's economic interest – 18.31 msft)
- Strong in-house execution capability together with established relationships with leading contractors in the country with focus on quality, internal processes and systems;

Premium Affordable housing through Provident Brand

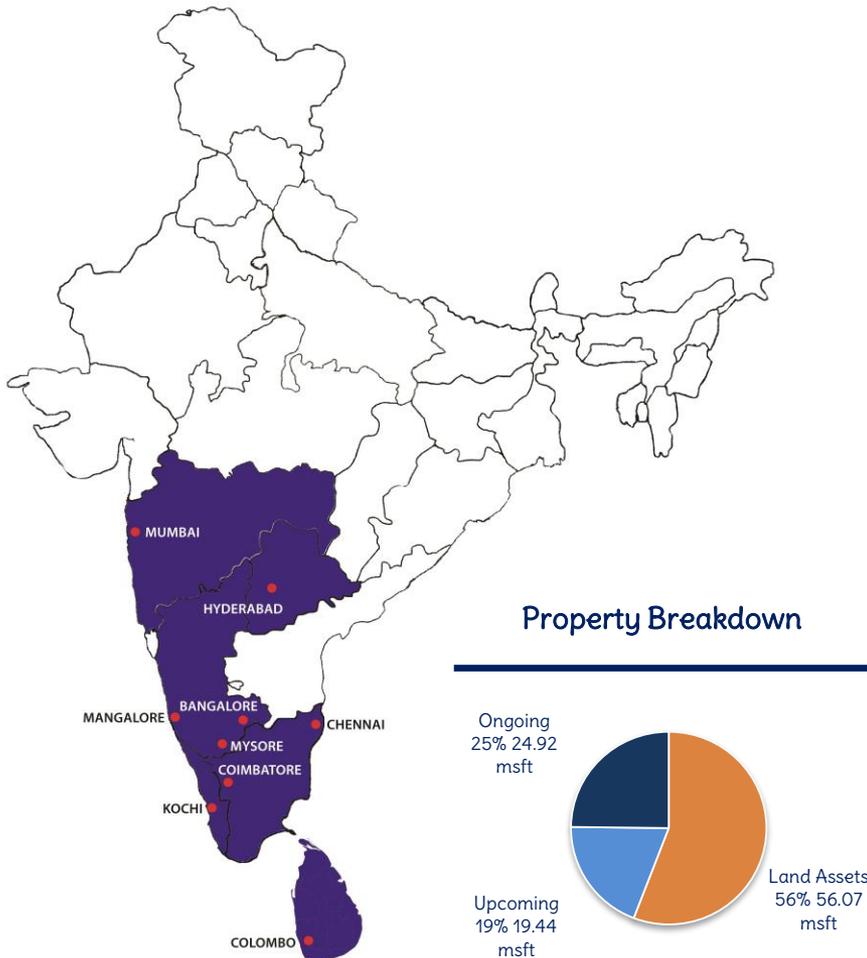
- Established Provident Housing Limited in 2008 to create mid and mass housing projects comprising quality affordable apartments in response to burgeoning demand for mid-income housing
- Affordability is a combination of
 - Efficient design improving effective utilization of space
 - Lower cost of construction through use of technology and innovative construction techniques
 - Land with well connected public transportation
- Caters to the premium affordable housing segment targeting first time home buyers
- Provided for diverse residential needs across the income spectrum
- **Delivered developable area of 7.40 msft./ 7,178 units.**
- **Ongoing projects with developable area of 4.53 msft / 4,292 units (PHL's economic interest – 3.73 msft/ 2,352 units)**

Projects portfolio of Provident



Land Assets across various established micro-markets

Land portfolio



FSI Cost of Land for Upcoming and Land bank is Rs. 105.psft
 Out of 91 projects, 32 projects are in Joint Development (A+B+C)

Developable area breakup

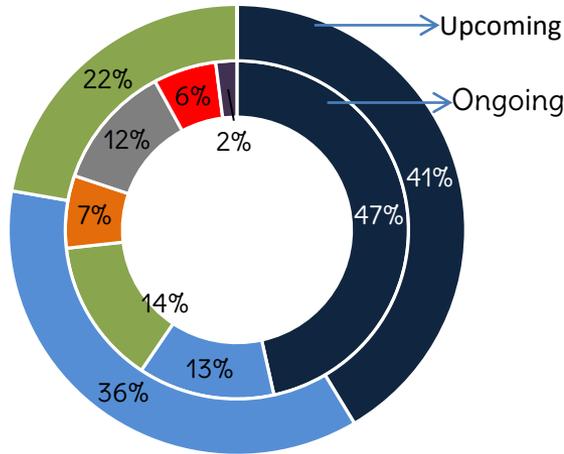
in millions sq. ft.

(msft)	Completed	Ongoing	Upcoming	Land Assets (C)	Total (A)+(B)+(C)
		(A)	(B)		
Bengaluru	22.49	11.76	8.18	41.49	61.43
Chennai	4.69	3.21	7.05	4.66	14.92
Kolkata	0.70	-	-	-	-
Kochi	1.89	3.44	4.21	-	7.65
Coimbatore	0.81	1.62	-	0.56	2.18
Hyderabad	-	2.94	-	3.85	6.79
Mangalore	-	0.42	-	-	0.42
Mysore	-	-	-	0.45	0.45
Colombo	-	-	-	4.23	4.23
Mumbai	0.14	-	-	0.20	0.20
Pune	-	1.53	-	0.63	2.16
Total	30.72	24.92	19.44	56.07	100.43
<i>Puravankara*</i>	23.32	16.04	18.37	52.31	86.72
<i>Provident</i>	7.40	8.88	1.07	3.76	13.71
Saleable Area	27.63	20.29	15.61	45.31	81.21
<i>Puravankara*</i>	20.44	12.50	14.86	42.61	69.97
<i>Provident</i>	7.19	7.79	0.75	2.70	11.24

Note: * Includes JVs and other subsidiaries

Ongoing and Upcoming Development

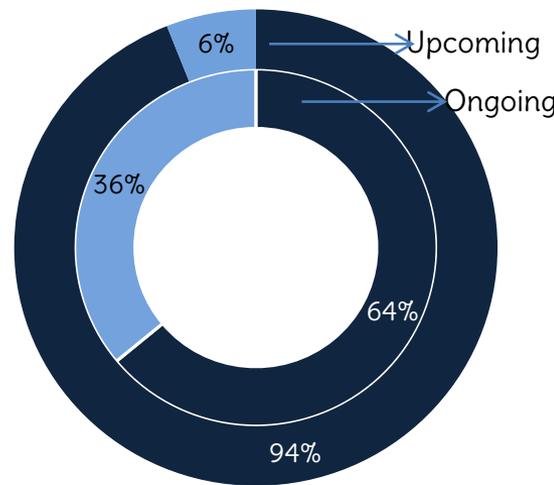
By geography



- Bengaluru ■ Chennai ■ Kochi
- Coimbatore ■ Hyderabad ■ Pune

in msft	Ongoing	Upcoming
Bengaluru	11.76	8.18
Chennai	3.21	7.05
Kochi	3.44	4.21
Coimbatore	1.62	0.00
Hyderabad	2.94	0.00
Pune	1.53	0.00
Mangalore	0.42	0.00
Total	24.92	19.44

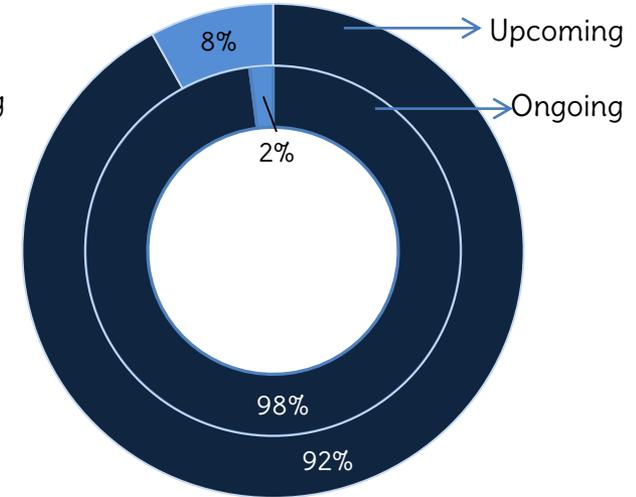
By entity



- Puravankara ■ Provident

in msft	Ongoing	Upcoming
Puravankara	16.04	18.37
Provident	8.88	1.07
Total	24.92	19.44

By segment



- Residential ■ Commercial

in msft	Ongoing	Upcoming
Residential	24.33	17.92
Commercial	0.59	1.52
Total	24.92	19.44

Note: : Based on Developable Area in msft

Area Information

Area Under Development – Snapshot

in millions sq. ft.

<i>(numbers in millions sq. ft.)</i>	FY13	FY14	FY15	FY16	9MFY17
Opening Area	23.74	28.04	28.43	24.01	23.64
Add: Launches/Revisions during the period ¹	7.28	4.26	1.12	2.46	4.77
Less: Completed during the period ²	(2.98)	(3.87)	(3.31)	(2.83)	(3.49)
Less : Exit from Keppel Magus- Kolkata Project			(2.23)	-	-
Closing Area	28.04	28.43	24.01	23.64	24.92

Notes:

- 1. Revisions represent corrections on account of errors / round off*
- 2. Represents area completed based on receipt of Occupancy Certificate or such other equivalent permission*

Current Project Status – 31 December 2016

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched						
								Area Launched		Sold Cumulative		Inventory		
								Msft	Units	Nos	Msft	%	Nos	Mn sft
COMPLETED														
Puravankara														
1	Venezia	Yelahanka, Bengaluru	2.09	1,332	100%	2.09	1,332	2.09	1,316	2.07	99%	16	0.02	1%
2	Highlands	Mallasandra, Bengaluru	1.34	849	100%	1.34	849	1.34	786	1.23	92%	63	0.11	8%
3	High Crest	Mallasandra, Bengaluru	0.41	249	100%	0.41	249	0.41	170	0.27	66%	79	0.14	34%
4	Oceana	Marine Drive, Kochi	0.27	96	100%	0.27	96	0.27	68	0.20	73%	28	0.07	27%
5	Swanlake	OMR, Chennai	1.17	729	100%	1.17	729	1.17	588	0.93	80%	141	0.24	20%
6	Atria Platina	Sanjay Nagar, Bengaluru	0.14	70	62%	0.09	42	0.09	38	0.08	86%	4	0.01	14%
7	Skywood	Sarjapur Road, Bengaluru	1.24	730	100%	1.24	730	1.24	705	1.19	96%	25	0.05	4%
8	Grandbay	Marine Drive, Kochi	0.51	265	100%	0.51	265	0.51	235	0.45	88%	30	0.06	12%
9	Eternity	Kakkanad, Kochi	0.96	600	100%	0.96	600	0.96	536	0.86	89%	64	0.10	11%
10	Midtown Residences	K.R. Puram, Bengaluru	0.45	306	75%	0.34	230	0.34	226	0.33	98%	4	0.01	2%
11	Bluemont	Trichy Road, Coimbatore	0.81	486	100%	0.81	486	0.81	418	0.70	87%	68	0.11	13%
12	Windermere - I	Medavakkam, Chennai	1.63	1,036	100%	1.63	1,036	1.63	898	1.36	83%	138	0.27	17%
13	Whitehall	Sarjapur Road, Bengaluru	0.40	192	100%	0.40	192	0.40	159	0.33	82%	33	0.07	18%
COMMERCIAL														
13	Gainz	Hosur Road, Bengaluru	0.27	-	73%	0.19	-	0.19	-	0.12	63%	-	0.07	37%
14	Primus	OMR, Chennai	0.18	-	60%	0.10	-	0.10	-	0.03	34%	-	0.07	66%
Provident														
15	Cosmo City - I	Pudupakkam, Chennai	1.88	1,830	100%	1.88	1,830	1.88	1,813	1.86	99%	17	0.02	1%
16	Welworth City	Doddaballapur Rd, Bengaluru	3.46	3,360	100%	3.46	3,360	3.46	3,180	3.27	94%	180	0.19	6%
17	Sunworth - I	Mysore Road, Bengaluru	1.41	1,440	100%	1.41	1,440	1.41	1,210	1.18	84%	230	0.23	16%
18	Harmony	Thannisandra Road, Bengaluru	0.65	548	68%	0.44	370	0.44	365	0.43	98%	5	0.01	2%
Total Completed - (A)			19.26	14,118	100%	18.74	13,836	18.74	2,711	16.90	90%	1,125	1.84	10%
NEARING COMPLETION														
Provident														
19	Cosmo City - II	Pudupakkam, Chennai	0.36	344	100%	0.36	344	0.36	30	0.03	8%	314	0.33	92%
Total Nearing Completion - (B)			0.36	344	100%	0.36	344	0.36	30	0.03	8%	314	0.33	92%

Current Project Status – 31 December 2016 – (contd.)

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched						
								Area Launched	Sold Cumulative				Inventory	
									Msft	Nos	Msft	%	Nos	Mn sft
UNDER CONSTRUCTION														
Puravankara														
1	Seasons	CV Raman Nagar, Bengaluru	1.08	660	60%	0.65	396	0.65	304	0.49	75%	92	0.16	25%
2	Sunflower	Magadi Road, Bengaluru	0.44	326	70%	0.31	228	0.31	126	0.18	57%	102	0.13	43%
3	Palm Beach	Hennur Road, Bengaluru	1.93	1,171	70%	1.36	825	1.36	616	0.80	59%	209	0.56	41%
4	Westend	Hosur Road, Bengaluru	1.12	735	78%	0.88	576	0.88	501	0.68	77%	75	0.20	23%
5	Sound of Water	Kammanahalli, Bengaluru	0.55	207	58%	0.32	120	0.32	33	0.09	28%	87	0.23	72%
6	Windermere - II	Medavakkam, Chennai	0.94	728	100%	0.94	728	0.94	412	0.61	65%	316	0.33	35%
7	Windermere - III	Medavakkam, Chennai	0.28	84	100%	0.28	84	0.28	38	0.05	17%	46	0.23	83%
8	Amaiti	Trichy Road, Coimbatore	0.57	342	100%	0.57	342	0.57	168	0.27	48%	174	0.30	52%
9	Skydale	Sarjapur Road, Bengaluru	0.49	314	100%	0.49	314	0.49	166	0.25	52%	148	0.24	48%
10	Silversand - I	Keshavnagar, Pune	0.77	821	100%	0.77	821	0.77	309	0.30	39%	512	0.47	61%
11	Coronation Square	Kotnur, Bengaluru	0.14	40	71%	0.10	28	0.10	6	0.01	13%	22	0.09	87%
Provident														
12	Skyworth	Derebail, Mangalore	0.42	324	73%	0.30	237	0.30	71	0.09	29%	166	0.21	71%
13	Green Park	Selvapuram, Coimbatore	0.58	560	70%	0.41	392	0.41	144	0.13	31%	248	0.28	69%
14	The Tree	Off Magadi Main Road, Bengaluru	0.57	560	70%	0.40	388	0.40	212	0.21	53%	176	0.19	47%
15	Sunworth - II	Mysore Road, Bengaluru	1.33	1,344	100%	1.33	1,344	1.33	747	0.72	54%	597	0.61	46%
16	Kenworth - I	Rajendra Nagar, Hyderabad	1.27	1,160	73%	0.93	847	0.93	523	0.58	63%	324	0.35	37%
Total Under Construction (C)			12.48	9,376		10.04	7,670	10.04	4,376	5.45	54%	3,294	4.59	46%

Current Project Status – 31 December 2016 – (contd.)

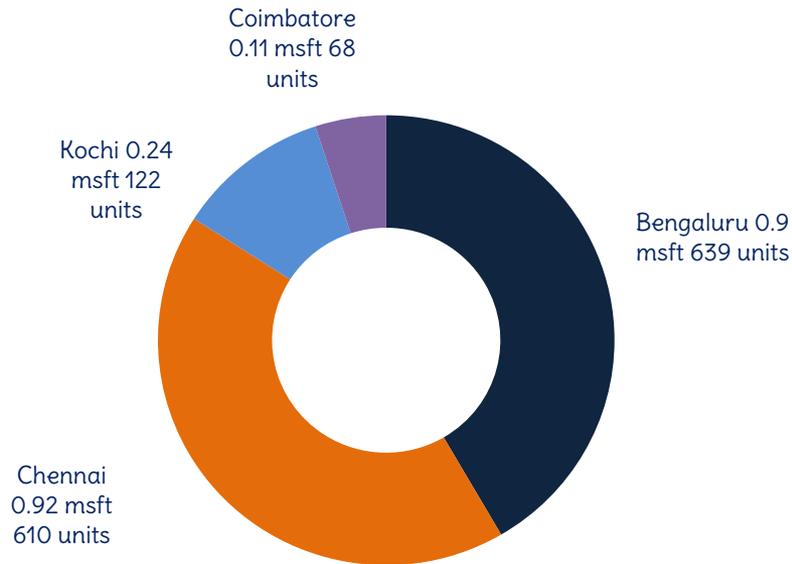
S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched						
								Area Launched Msft	Sold Cumulative		Inventory			
									Nos	Msft	%	Nos	Mn sft	%
PHASES TO BE LAUNCHED														
Puravankara														
1	Evoq	Guindy, Chennai	0.36	181	100%	0.36	181	-	-	-	0%	181	-	0%
2	Amaiti II	Trichy Road, Coimbatore	0.47	288	100%	0.47	288	-	-	-	0%	288	-	0%
3	Highlands III	Mallasandra, Bengaluru	0.83	491	100%	0.83	491	-	-	-	0%	491	-	0%
4	Windermere IV	Medavakkam, Chennai	1.28	840	100%	1.28	840	-	-	-	0%	840	-	0%
5	Moonreach II	Airport-Seaport Rd, Kochi	0.24	121	100%	0.24	121	-	-	-	0%	121	-	0%
6	Silversand - II	Keshavnagar, Pune	0.76	652	100%	0.76	652	-	-	-	0%	652	-	0%
7	Marine Drive	Kochi	3.20	1,141	50%	1.60	571	-	-	-	0%	571	-	0%
Provident														
8	Sunworth	Mysore Road, Bengaluru	3.28	3,168	100%	3.28	3,168	-	-	-	0%	3,168	-	0%
9	Kenworth - II	Rajendra Nagar, Hyderabad	1.08	1,150	73%	0.79	840	-	-	-	0%	840	-	0%
Total - Phases to be launched (D)			11.50	8,032		9.61	7,152	-	0	-	0%	7,152	-	0%
COMMERCIAL														
Puravankara														
1	Summit	Kondapur, Hyderabad	0.59	-	50%	0.29	-	0.29	-	0.21	72%	-	0.08	28%
Total Commercial - (E)			0.59	-		0.29	-	0.29	-	0.21	72%	-	0.08	28%
Total Ongoing - (B) + (C) + (D) + (E)			24.93	17,752		20.30	15,166	10.69	4,406	5.69	53%	10,760	4.99	47%

Notes:

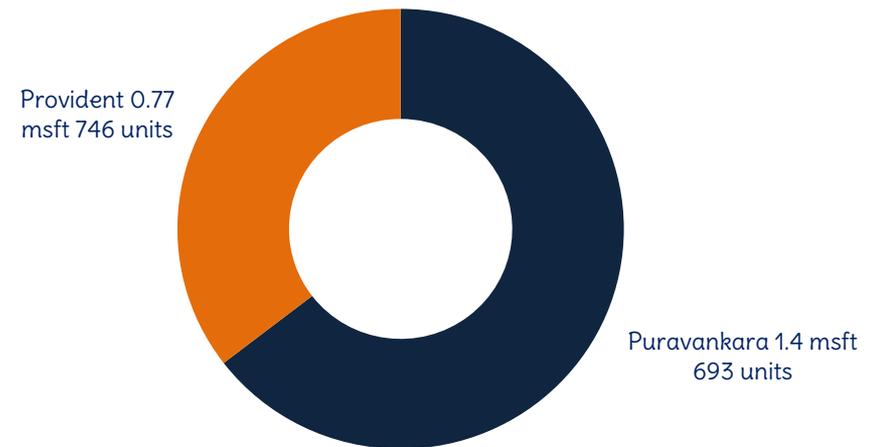
- The Company also holds inventory of 0.08 msft under "Properties Held for sale" as on the reporting date.
- Balance collection due from completed projects on units sold till date Rs.279 crores.
- Silversands economic interest is 32% but PL is the development manager and hence disclosed at 100%

Geographic break up of Inventory Status

Ready to move in Inventory – By Region



Ready to move in Inventory - By Entity



1. Notes: Charts based on area in msft
2. Ready to move in includes- projects nearing completion

Immediate Launches - Schedule

S. No	Location	City	Development Model	Development Type	Developable Area <i>Msft</i>	PPL Share in JD	Saleable Area <i>Msft</i>	Expected Launch Date
Puravankara								
1	Mallasandra	Bengaluru	Joint Development	Residential	1.94	87.50%	1.69	Q4FY17
2	Lalbagh	Bengaluru	Joint Development	Residential	0.23	55%	0.12	Q3FY18
3	Evoq	Chennai	Own	Residential	0.36	100%	0.36	Q1FY18
4	Bhandup	Mumbai	Joint Development	Residential	0.20	44%	0.09	Q3FY18
Puravankara -Total					2.73		2.26	
Provident								
5	Thirumazhsai	Chennai	Joint Venture	Residential	3.81	25%	0.95	Q1FY18
Provident - Total					3.81		0.95	
Grand- Total					6.54		3.21	

Notes:

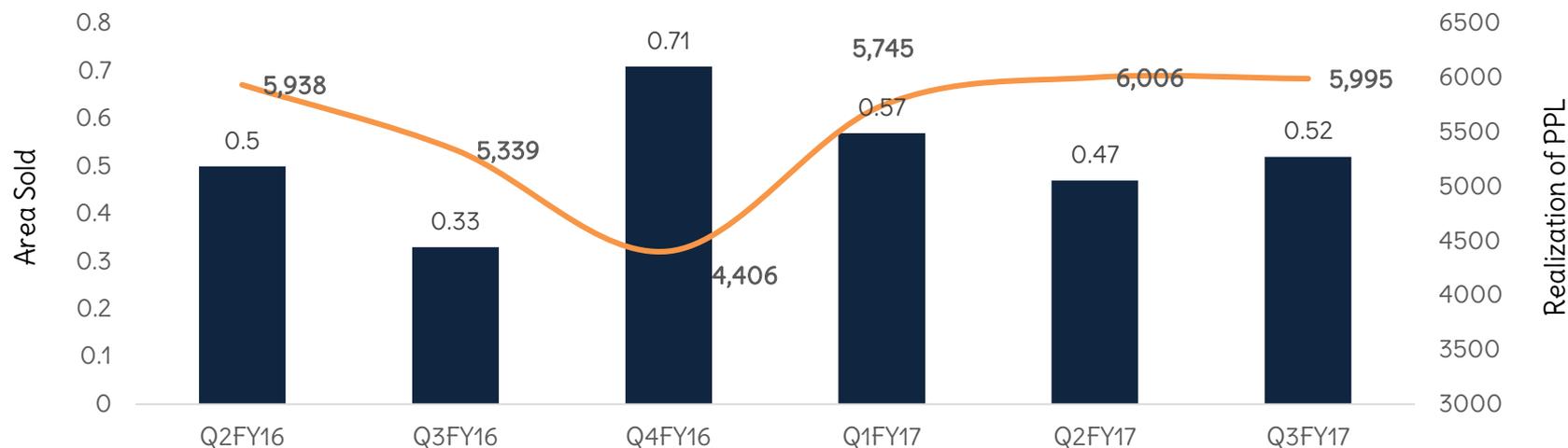
1. *Developable and Saleable Areas are tentative and is subject to approval from authorities*
2. *Expected Launch dates are subject to change*
3. *Launch dates are in relation to financial year April - March*
4. *The area mentioned above form part of upcoming / land bank / ongoing*
5. *All the projects are at different stages of approval*
6. *Marine Drive has been soft launched in Nov-2016.*
7. *The launches are subject to compliance under RERA*

Sales

Sales – Q3 FY17, 31st December 2016

Based on Bookings

										Quarter Ended		
	Area Sold			Units Sold			Sale Value			Sale Realization		
	Dec-16 msft	Dec-15 msft	%	Dec-16 Nos.	Dec-15 Nos.	%	Dec-16 Rs.in crs	Dec-15 Rs.in crs	%	Dec-16 Rs.psft	Dec-15 Rs.psft	%
Puravankara	0.29	0.23	25%	249	138	80%	175	127	39%	5,995	5,405	11%
Completed & Nearing Completion	0.12	0.10	21%	78	58	34%	66	48	38%	5,452	4,786	14%
Ongoing Projects	0.17	0.13	27%	171	80	114%	109	79	39%	6,382	5,867	9%
Provident	0.22	0.15	51%	204	142	44%	99	46	117%	4,447	3,101	43%
Completed & Nearing Completion	0.03	0.10	-68%	32	95	-66%	14	28	-52%	4,192	2,776	51%
Ongoing Projects	0.19	0.04	325%	172	47	266%	85	17	396%	4,490	3,844	17%
Total Gross	0.52	0.38	35%	453	280	62%	274	172	59%			
Share of Revenue attributable to landlord under Revenue Sharing arrangement	(0.01)	(0.01)		(4)	(7)		(4)	(6)				
Group Economic Interest	0.51	0.37		449	273		270	167				



*Area sold, units sold and sales values are Net of Cancellations.

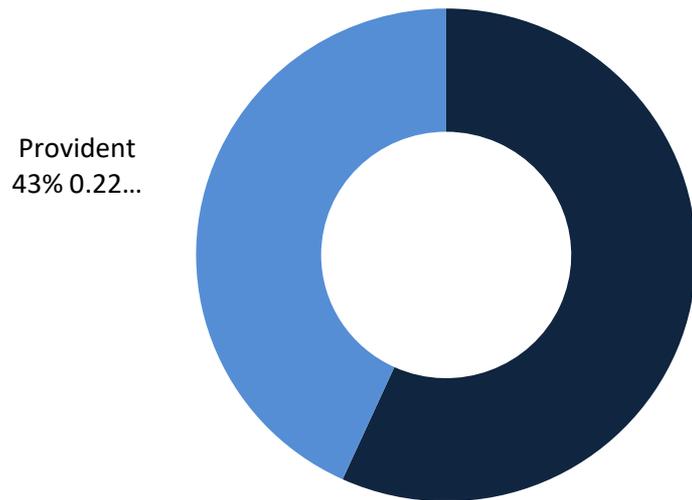
Sales – 9M end FY17

<i>Based on Bookings</i>										<i>9M Ended</i>		
	<i>Area Sold</i>			<i>Units Sold</i>			<i>Sale Value</i>			<i>Sale Realization</i>		
	<i>Dec-16</i>	<i>Dec-15</i>	<i>%</i>	<i>Dec-16</i>	<i>Dec-15</i>	<i>%</i>	<i>Dec-16</i>	<i>Dec-15</i>	<i>%</i>	<i>Dec-16</i>	<i>Dec-15</i>	<i>%</i>
	<i>msft</i>	<i>msft</i>		<i>Nos.</i>	<i>Nos.</i>		<i>Rs.in crs</i>	<i>Rs.in crs</i>		<i>Rs.psft</i>	<i>Rs.psft</i>	
Puravankara	1.12	0.73	53%	906	544	67%	665	423	57%	5,928	5,775	3%
<i>Completed & Nearing Completion</i>	0.42	0.18	135%	250	106	136%	217	90	140%	5,217	5,109	2%
<i>Ongoing Projects</i>	0.71	0.56	27%	656	438	50%	449	333	35%	6,345	5,987	6%
Provident	0.43	0.51	-15%	404	494	-18%	187	163	15%	4,326	3,190	36%
<i>Completed & Nearing Completion</i>	0.14	0.35	-59%	132	321	-59%	57	96	-40%	4,063	2,761	47%
<i>Ongoing Projects</i>	0.29	0.17	77%	272	173	57%	130	68	93%	4,452	4,091	9%
Grand Total	1.56	1.24	25%	1,310	1,038	26%	853	586	46%			
Share of Revenue attributable to landlord under Revenue Sharing arrangement	(0.02)	(0.02)		(18)	(13)		(15)	(11)				
Group Economic Interest	1.53	1.22		1,292	1,025		838	575				

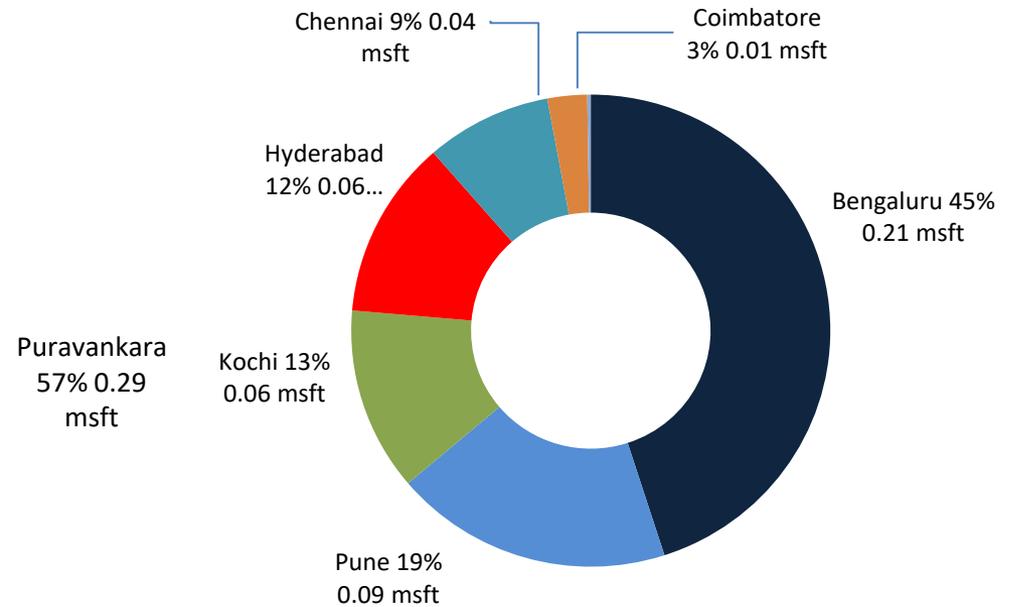
*Area sold, units sold and sales values are Net of Cancellations.

Sales Breakup

Q3FY17 By Entity



Q3FY17 By Geography



Cash Flows

Cash Flow – Summary

Rs. crores

		Puravankara	Provident	Total
Balance collections from sold units ¹	(A)	812	335	1,147
Inventory ²	(B)	4,468	2,609	7,077
<i>Residential</i>		4,329	2,609	6,938
Launched		2,315	972	3,287
Not Launched		2,014	1,637	3,651
<i>Commercial</i>		139	-	139
Balance cost to go ³	(C)	1,315	1,332	2,647
<i>Residential</i>		1,276	1,332	2,608
Launched		533	382	915
Not Launched		743	950	1,693
<i>Commercial</i>		39	-	39
Contingencies ⁴	(D)			520
Surplus (A) + (B) – (C) – (D) ⁵		3,965	1,612	5,057
<i>Residential</i>		3,865	1,612	4,957
Launched		2,594	925	2,999
Not Launched		1,271	687	1,958
<i>Commercial</i>		100	-	100

Note:

- 1. Includes debtors and unbilled amount of Rs. 501 crores*
- 2. Value of inventory has been arrived based on current selling rates*
- 3. Balance cost to go is based on estimates and subject to review on periodic basis*
- 4. Contingencies provided for escalation in prices of cement, steel and other cost related to construction of properties*
- 5. Above numbers in point 1, 2, 3 & 4 pertains to only current ongoing / completed projects and does not include projects under upcoming and land bank*

Cash Flow Statement

Rs. crores

	Q3 FY17	Q2 FY17	Q1 FY17	FY 2016
Receipts				
Collection from Sale of Flats	257.47	299.48	319.70	1,345.03
Advance recd for sale of land	-	-	-	140.00
Equity Redemption and Dividend from Associates	-	-	-	54.40
Total Receipts	257.47	299.48	319.70	1,539.43
Expenses				
Construction Cost incurred	(306.80)	(139.00)	(256.21)	(1,025.39)
Employee Cost	(24.34)	(25.56)	(24.70)	(110.30)
Admin, Selling & Marketing Expenses	(7.85)	(75.12)	(38.88)	(233.46)
Income Tax Paid	(13.26)	(5.11)	(5.05)	(36.16)
Total Expenses	(352.24)	(244.79)	(324.84)	(1,405.31)
Project Surplus	(94.77)	54.69	(5.14)	134.12
<i>Less</i>				
Interest Cost	(71.17)	(76.26)	(66.59)	(251.23)
Land Payments including advances & deposits*	(19.43)	-	(121.37)	(116.62)
<i>Add</i>				
Interest Income	29.42	-	0.35	7.51
Operating Surplus	(155.94)	(21.57)	(192.75)	(226.22)

Note: Numbers have been regrouped and does not strictly confirm to the presentation under audited AS 3 Cash Flow format

Cash Flow Statement (Contd)

Rs. crores

	Q3 FY17	Q2 FY17	Q1 FY17	FY 2016
Investment Activity				
Purchase of Fixed Assets	0.53	1.30	(2.21)	(9.32)
Investment in Subsidiaries/Associates	-	-	-	0.44
Investment in Mutual Funds	-	-	-	-
Other Assets	66.57		(35.70)	-
Net investment in bank deposits and margin monies	-		(30.87)	(11.99)
Total from Investing Activity	67.10	1.30	(68.78)	(20.87)
Financing Activity				
Loan (Drawal/Repayments)	118.27	64.56	138.20	397.31
Share capital (including premium)	-	-	-	-
Debentures (Drawal/Repayments)*	-		(61.31)	-
Loan to Associates/Subsidiaries- Inflow/(Repayment)	9.28	-	-	0.05
Advance to Sobha Aviation	-	-	-	(5.41)
Dividend including DDT	-	-	-	(64.34)
Total from Financing Activity	127.54	64.56	76.89	327.61
Net Operating Surplus	38.70	44.29	(184.64)	80.52
Opening Cash and Bank Balances	151.92	107.63	292.27	211.76
Closing Cash and Bank Balances	190.62	151.92	107.63	292.28

Note: Numbers have been regrouped and does not strictly confirm to the presentation under audited AS 3 Cash Flow format

* Excludes land payment for Thirumazhisai, Chennai Land received as OCDs in FY16

Income Statement

Consolidated Statement of Profit and Loss for the quarter ended 31 Dec 2016

Rs. crores

Particulars	Q3FY17	Q2FY17	Q3FY16
Income from operations			
Revenue from projects	271.29	377.54	383.92
Other operating revenues	6.20	1.35	0.69
Total Income from operations	277.49	378.89	384.61
Expenses			
Material and contract cost	175.24	177.00	209.93
Land cost	110.70	26.33	24.73
(Increase)/decrease in inventory of properties under development and properties held for sale	(168.12)	(15.75)	(7.46)
Employee benefit expense	24.34	25.71	26.09
Depreciation and amortization expense	4.13	4.16	4.35
Advertising and sales promotion	11.01	11.13	9.23
Legal and professional charges	7.92	7.53	12.78
Rates and taxes *	2.77	2.41	4.09
Other expenses	18.23	21.89	21.41
Total expenses	186.22	260.41	305.15
Profit from Ordinary activities before finance expense, exceptional items, share of profit/(loss) of associate and minority interest	91.27	118.48	79.46
Finance expense, net	62.35	59.51	55.47
Profit from ordinary activities before exceptional items, share of profit/(loss) of associate and minority interest	28.92	58.97	23.99
Exceptional items	-	-	-
Profit from ordinary activities before share of profit/(loss) of associate and minority interest	28.92	58.97	23.99
Tax expense	10.20	18.12	8.69
Net profit from ordinary activities after tax and before share of profit/(loss) of associate and minority interest	18.72	40.84	15.30
Share of profit/(loss) of associates, net	1.35	1.27	(0.34)
Minority interest	-	-	-
Net Profit for the period	20.07	42.12	14.96
Other Comprehensive Income/(Loss) (net of tax expense)	0.06	0.44	0.85
Total Comprehensive Income/(Loss) for the period	20.13	42.56	15.81

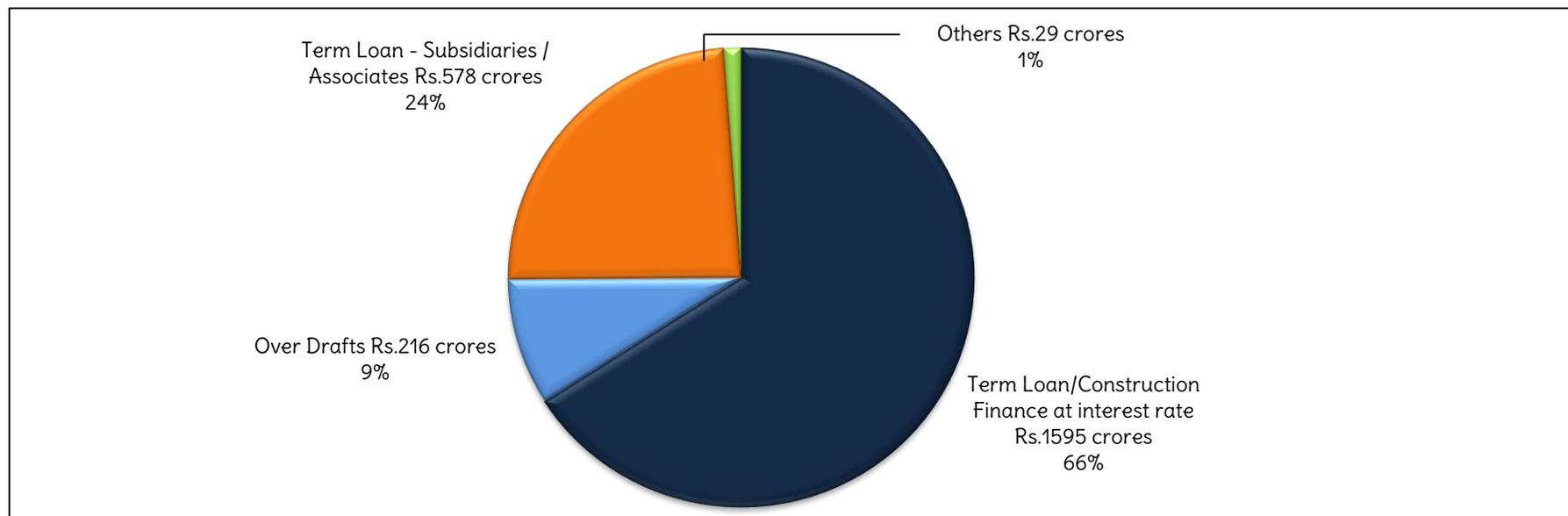
Consolidated Statement of Profit and Loss for the 9M ended 31 December 2016

Rs. crores

Particulars	9MFY17	9MFY16
Income from operations		
Revenue from projects	960.18	1,263.08
Other operating revenues	7.85	5.42
Total Income from operations	968.03	1,268.50
Expenses		
Material and contract cost	532.26	750.20
Land cost	190.86	354.48
(Increase)/decrease in inventory of properties under development and properties held for sale	(249.32)	(372.98)
Employee benefit expense	74.60	85.54
Depreciation and amortization expense	12.43	11.78
Advertising and sales promotion	30.97	26.31
Legal and professional charges	25.93	43.43
Rates and taxes *	7.99	27.30
Other expenses	56.96	61.93
Total expenses	682.69	987.99
Profit from Ordinary activities before finance expense, exceptional items, share of profit/(loss) of associate and minority interest	285.35	280.51
Finance expense, net	184.21	169.15
Profit from ordinary activities before exceptional items, share of profit/(loss) of associate and minority interest	101.13	111.36
Exceptional items	-	-
Profit from ordinary activities before share of profit/(loss) of associate and minority interest	101.13	111.36
Tax expense	32.47	38.45
Net profit from ordinary activities after tax and before share of profit/(loss) of associate and minority interest	68.66	72.91
Share of profit/(loss) of associates, net	3.40	(0.40)
Minority interest	0.36	0.01
Net Profit for the period	72.43	72.52
Other Comprehensive Income/(Loss) (net of tax expense)	0.40	0.62
Total Comprehensive Income/(Loss) for the period	72.83	73.14

Debt

Debt Structure – December 2016



<i>in Rs. Cr</i>	<i>Q3 FY17</i>	<i>Q2 FY17</i>	<i>Q1 FY17</i>	<i>FY 2016</i>	<i>FY 2015</i>	<i>FY 2014</i>
Opening Balance	2,359	2,295	2,177	1,780		
Additions during the period	202	111	163	1359		
Repayments during the period	143	47	46	962		
Closing Balance	2,417	2,359	2,295	2,177	1,780	1,696
Less: Cash and Cash Equivalents	190	151	108	292	223	174
Net debt	2,227	2,207	2,187	1,885	1,557	1,522
Cost of Debt	11.60%	11.77%	11.84%	11.86%	12.62%	13.40%
Net Worth	2,382	2,366	2,336	2,305	2,261	2,174
Net Debt / Equity Ratio	0.94	0.93	0.94	0.82	0.69	0.7

Debt is rated as BBB (Outlook Stable) by ICRA

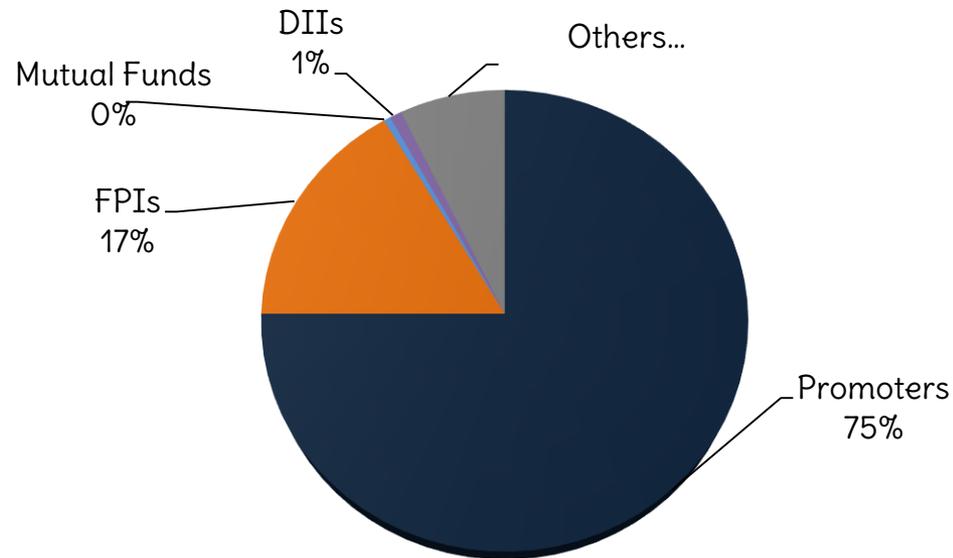
The above debt does not include Rs. 14.36 cr – Finance lease..

Gross Debt includes Rs 259 crores funded by Promoter.

Debt /NW do not include OCDs worth Rs. 116 crs received for Chennai Land transaction

Shareholding Pattern

Shareholding Pattern – as on 31 December 2016



Key Shareholders

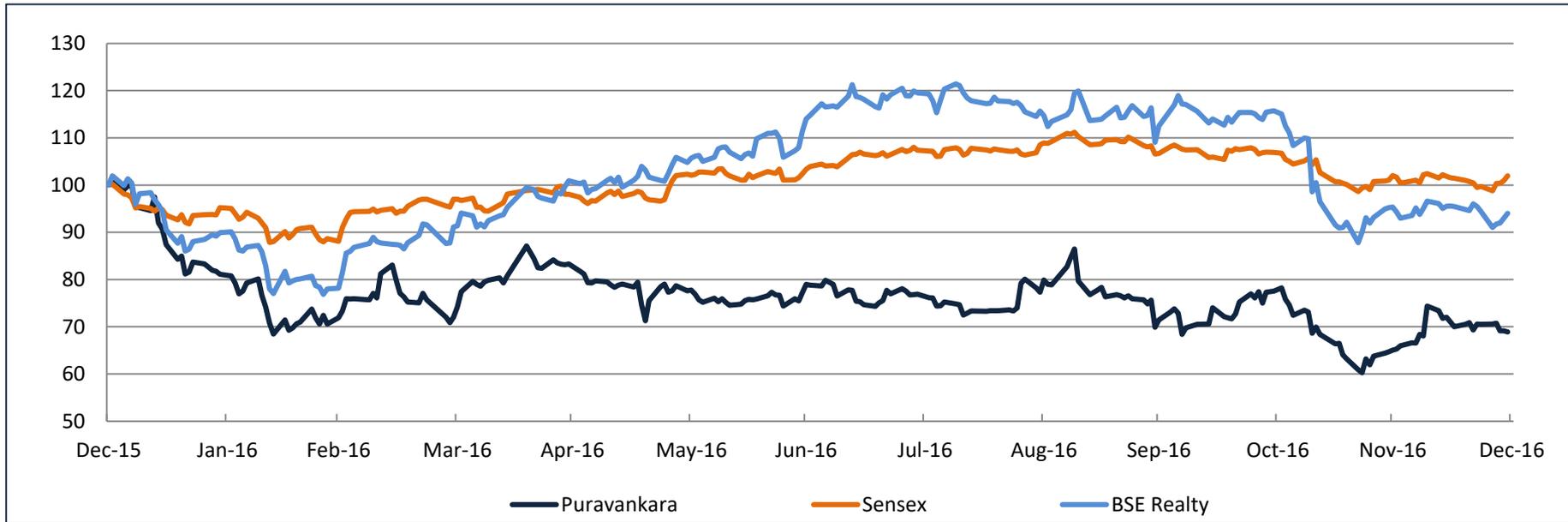
Notes

1. Promoter Shares are unencumbered

Mutual Funds	FPIs	Insurance and Bodies Corporate
Reliance AMC	GHI	Life Insurance Corporation
	College Retirement Equities Fund	General Insurance Corporation
	Atyant Capital	Reliance Nippon Life Insurance

Stock Movement

Relative to BSE Realty Index and Sensex during December 31, 2015 to December 31, 2016



As on 31st Dec 2016	31-Dec-16	30-Sep-16	30-Jun-16	31-Mar-16	31-Dec-15
Price on BSE	44	45	50	47	63
% Change QoQ	-4%	-10%	6%	-26%	2%
Number of shares (in Cr)	23.7	23.7	23.7	23.7	23.7
Market Capitalisation (Rs. Cr)	1,033	1,071	1,183	1,112	1,498
52-week high	65.7				
52-week low	37.2				

Source: BSE as on December 31, 2016
Graph rebased to 100.

Dedicated and experienced management team – committed to best practices of corporate governance

Executive team



Ravi Puravankara
Chairman

- Over 42 years of experience in real estate industry
- Former president of the International Real Estate Federation, Indian Chapter, Paris



Ashish Puravankara
Managing Director

- Bachelor's degree in Business Administration from Virginia Tech
- Master's degree in Business Administration from Willamette University in Salem, Oregon
- Head of Operations and Business in Bangalore



Nani R. Choksey
Joint Managing Director

- Experience of over 42 years in the real estate development, construction and finance sector
- Associated with the company since inception and responsible for finance and construction function

Non-Executive team



R.V.S. Rao
Independent Director

- Bachelor's degree in Commerce and Law
- Over 37 years of experience in banking and finance



Pradeep Guha
Independent Director

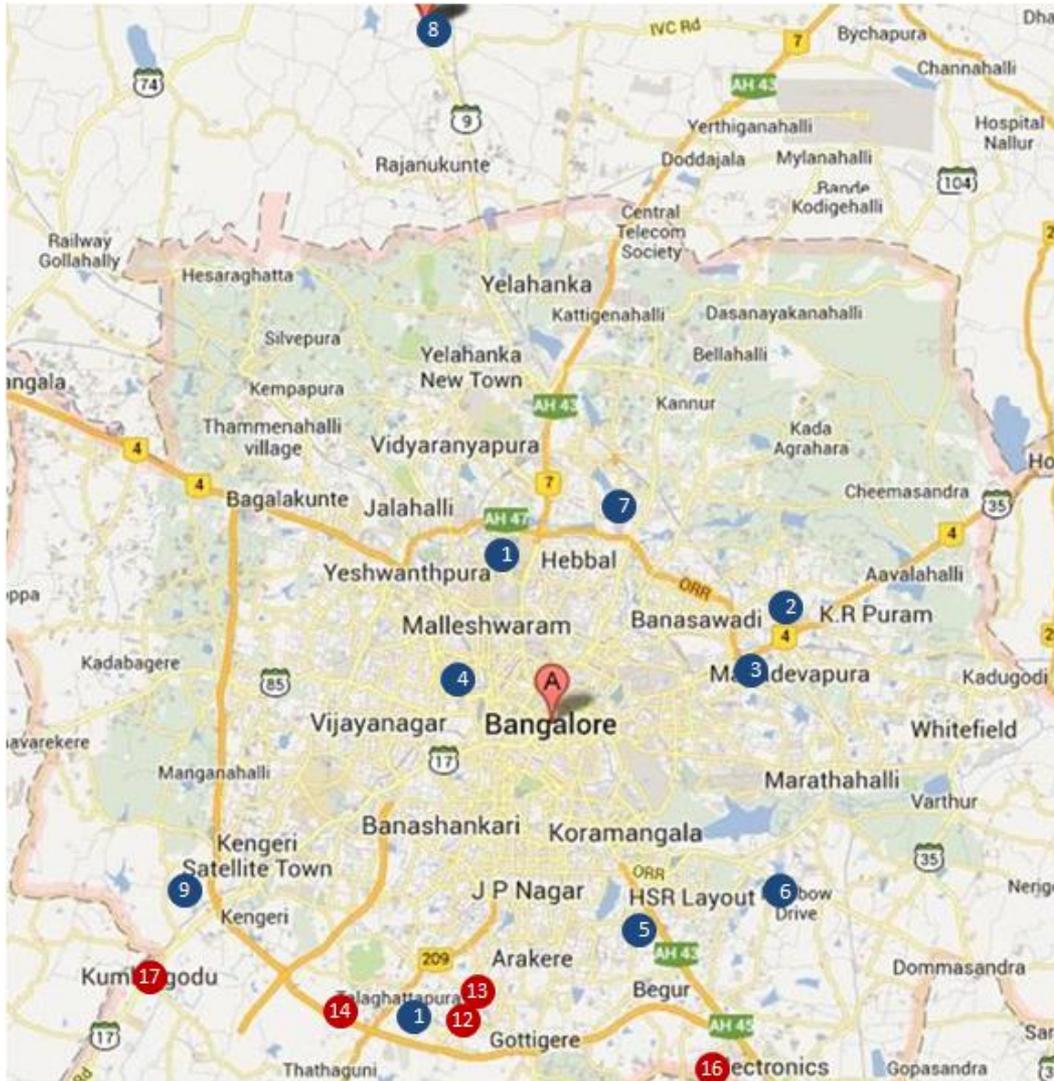
- Management Diploma from Asian Institute of Management, Manila
- Over 33 years of experience in marketing and advertising



Dr Suchitra Kaul Mishra
Independent Director

- Doctor of Philosophy from Mysore University
- Over 16 years of experience in Corporate and Social Service sectors

Bengaluru location map

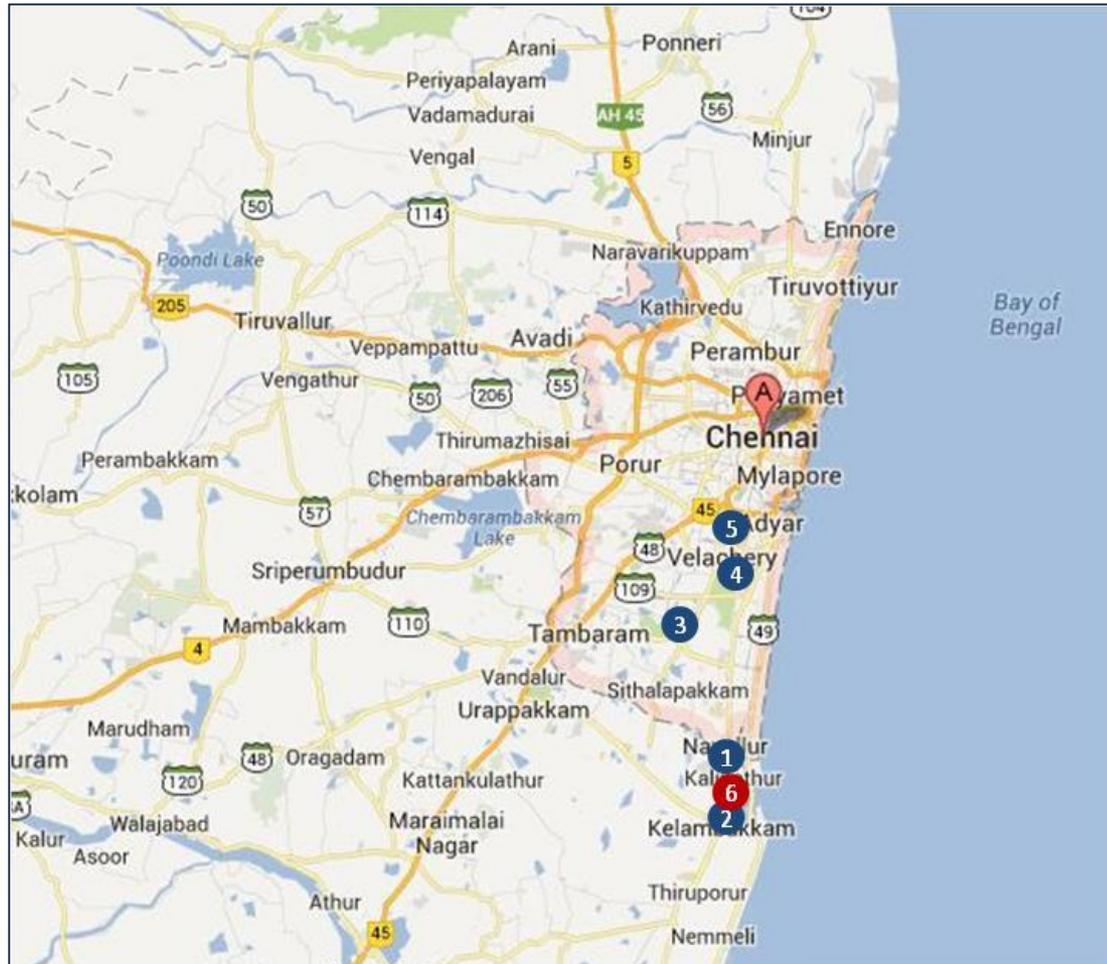


Sl. No. Project Name

- 1 Highlands/High Crest, Mallasandra
- 2 Mid-Town, KR Puram
- 3 Seasons, CV Raman Nagar
- 4 Sunflower, Magadi Road
- 5 Skywood, Sarjapur Road
- 6 Whitehall, Sarjapur Road
- 7 Harmony, Thannisandra Road
- 8 Welworth City, Doddaballapur Road
- 9 Sunworth, Mysore Road
- 10 Gainz, Hosur Road
- 11 Skydale, Haralur
- 12 Mallasandra II
- 13 Kanakapura
- 14 UM Kaval
- 15 Coronation Square, JP Nagar
- 16 Kanchnayanakahalli
- 17 Mylasandra
- 18 Palm Beach, Hennur Road
- 19 Westend, Hosur Road
- 20 The Tree by Provident

- Current Projects
- Immediate Launches

Chennai location map



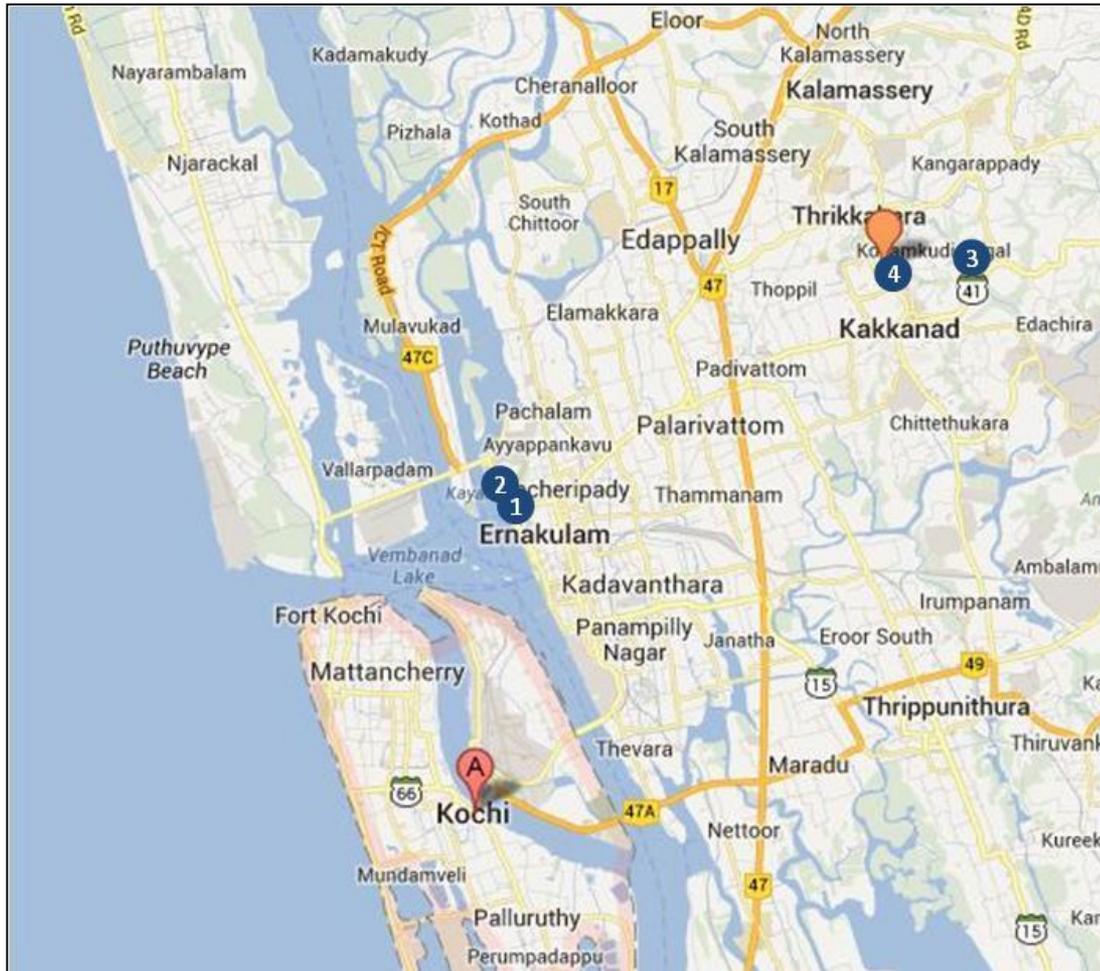
Sl. No. Project Name

- 1 Cosmo City, Pudupakkam
- 2 Swan Lake, OMR
- 3 Windermere, Medavakkam
- 4 Primus, OMR
- 5 Moneto, Guindy
- 6 Pudupakkam

- Current Projects
- Immediate Launches

Note: Map not to scale

Kochi location map



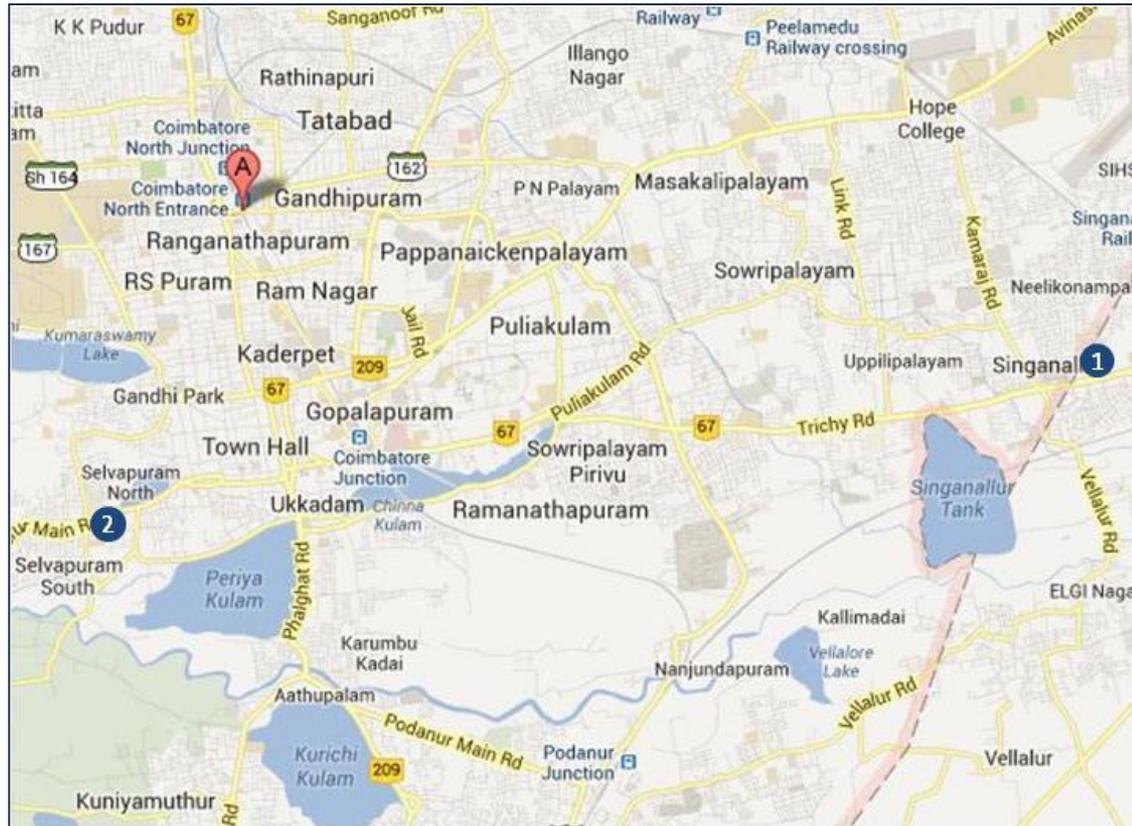
Sl. No. Project Name

- 1 Oceana, Marine Drive
- 2 Grandbay, Marine Drive
- 3 Eternity, Kakkanad
- 4 Moonreach, Airport-Seaport Road

● Current Projects

Note: Map not to scale

Coimbatore location map



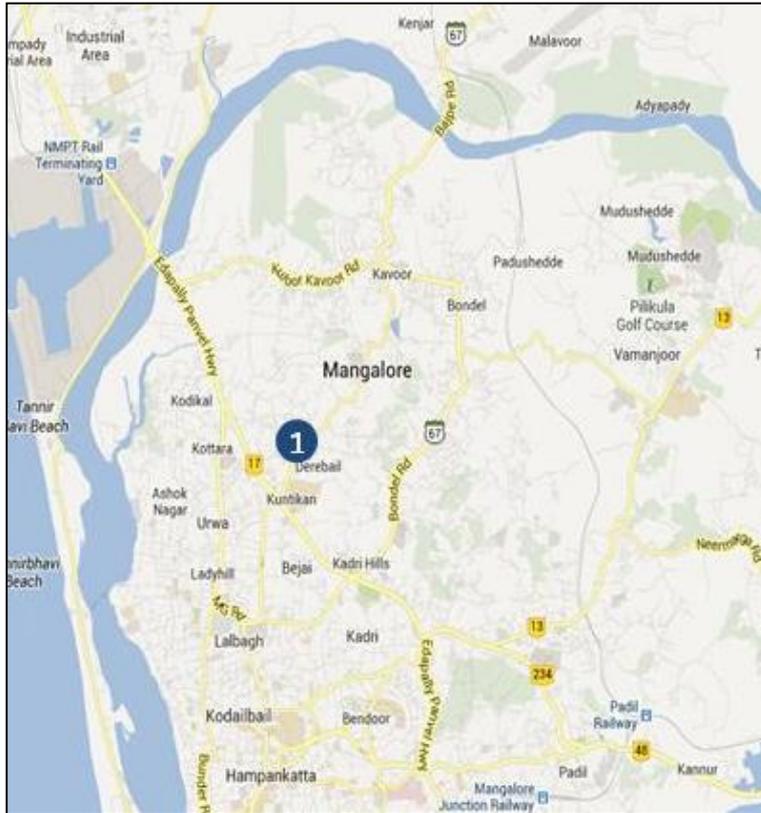
Sl. No. Project Name

- 1 Bluemont/Amaiti, Trichy Road
- 2 GreenPark, Selvapuram

● Current Projects

Note: Map not to scale

Mangalore location map

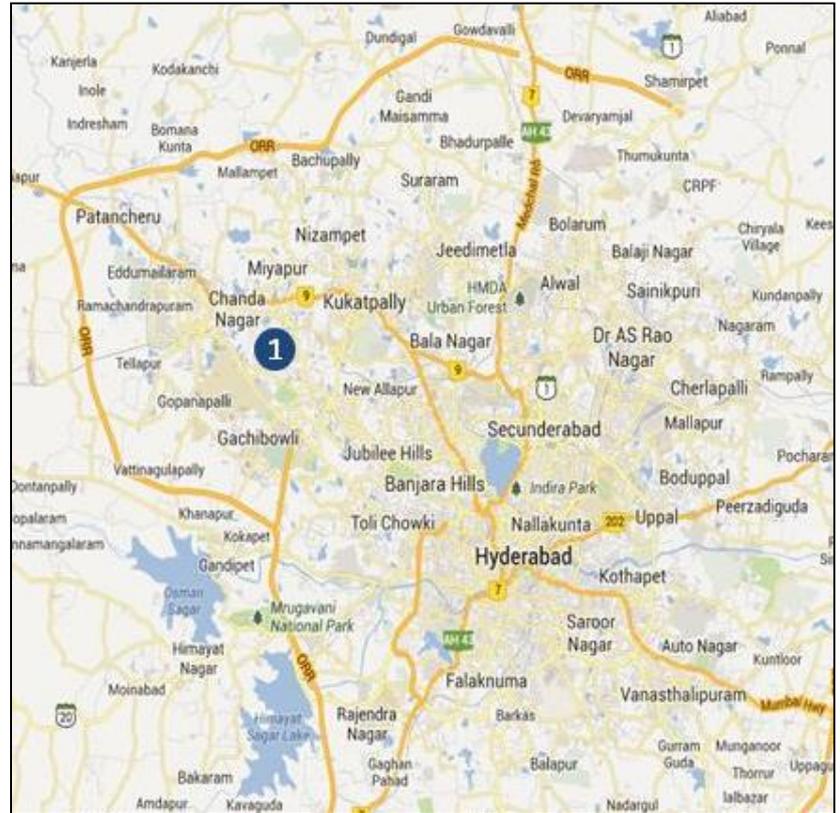


Sl. No.	Project Name
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1	Skyworth, Derebail
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Note: Map not to scale

Hyderabad location map



Sl. No.	Project Name
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1	Summit, Kondapur
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● Current Projects

Project Pictures



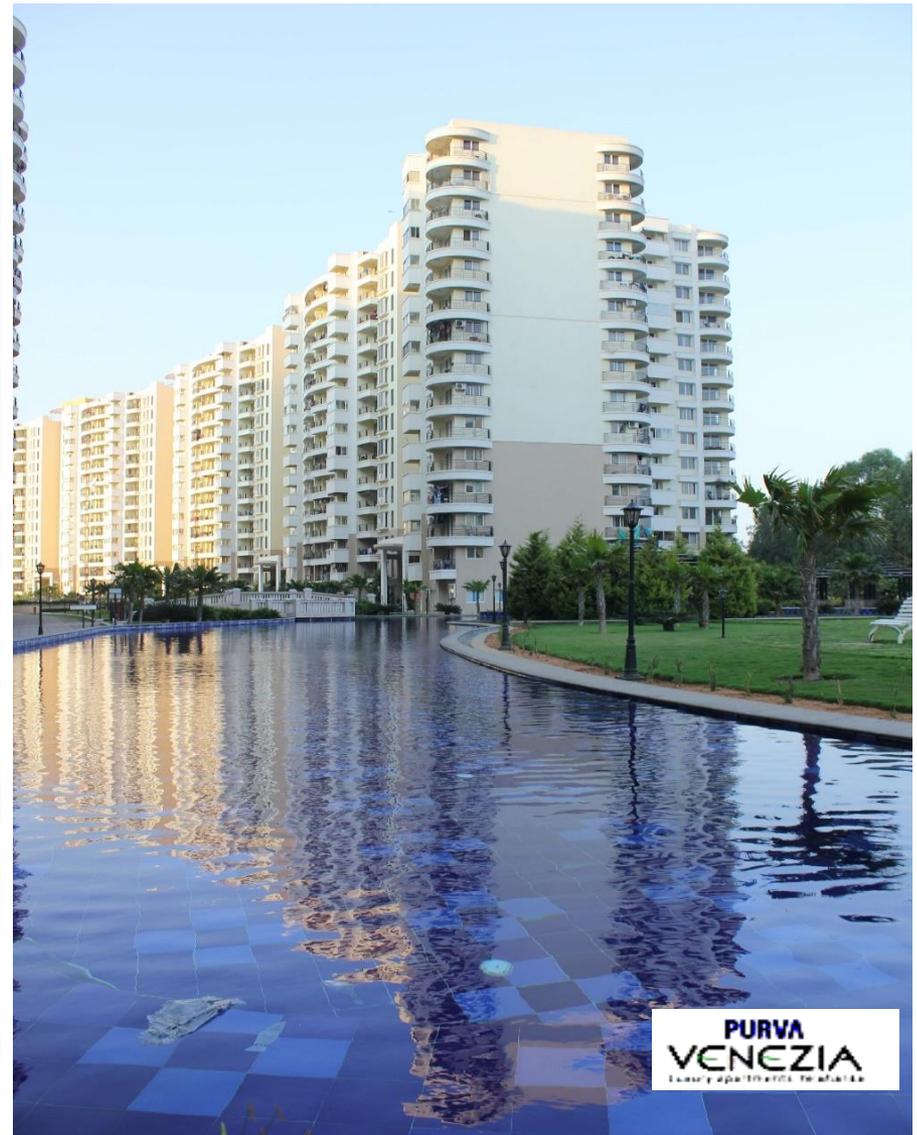
Project Pictures



Project Pictures



Project Pictures



Project Pictures



Awards and achievements

Awards for Puravankara projects

- Purva Grand Bay** - *ESTRADE REAL ESTATE AWARDS 2015 - Best Project in a Non- Metro - 2015*
Indian Concrete Institute(ICI), Kochi and UltraTech Cement Limited Best Residential Building - 2015
- Purva Evoq** - *7th REALTY PLUS EXCELLENCE AWARDS for Residential Property of the Year - 2015*
- Purva Venezia** - *Received Themed Project of the Year at the 6th Realty Plus Excellence Award, 2014*
Awarded Residential Project of the Year at the Construction Week Awards, 2014
Awarded the "Best Ornamental Garden - 2014" by Govt. of Karnataka, Horticulture department 2014
CMO Asia Awards Residential Property of the Year, 2013

Awards for Provident projects

- Sunworth** - *7th REALTY PLUS EXCELLENCE AWARDS for Affordable Housing Project of the Year - Provident Sunworth, 2015.*
- Welworth City** - *Indian Concrete Institute Awards - Best Concrete Structure Appreciation Award -2015.*
Popular Choice - Affordable Housing of the Year, 2013 at Real Estate Awards for Retail Excellence.

Best Developer of the year south - Provident Sunworth 9th Franchise Estate Awards

Management awards

Ravi Puravankara -

'BRAND ACHIEVERS AWARD - Lifetime achievement Award for Excellence 2015
Scroll of Honour' award at the Realty Plus Conclave & Excellence Awards 2014 (South) for Ravi Puravankara
Lifetime Achiever's Award for Outstanding Contribution to Real Estate at Realty Excellence Awards, 2012 and CMO Asia Awards for Retail Excellence 2013

Ashish Puravankara -

BRAND ACHIEVERS AWARD -Entrepreneur of the year of the Year (Real Estate) 2015
CONSTRUCTION WEEK INDIA 2015 - Real Estate Person of the Year 2015
Young Achievers Award , 6th Realty Plus Awards, 2014.

Corporate awards

- Puravankara Projects** - *Global Real Estate Brand Awards for Marketer of the Year - 2015*
- Puravankara Projects** - *ASIAN CSR LEADERSHIP AWARD 2015 - Best Financial & Corporate Reporting - 2015*
- Puravankara Projects** - *Fastest Growing Developer of the Year. - 2015*
- Provident Housing Limited** - *NDTV Property Awards for Innovation Leader in Budget Housing 2014*
- Marketer of the Year - Puravankara Projects Limited, CMO Asia Awards for Retail Excellence 2013**
- Developer of the Year - Residential, CMO Asia Awards for Retail Excellence 2013**
- Best Developer of the Year South 9th Franchise Estate Awards**

Disclaimer

This presentation contains certain forward-looking statements. These statements involve risks and uncertainties, and actual results may differ. Risks and uncertainties include without limitation the effect of competitive and economic factors, and the Company's reaction to those factors, on continued competitive pressures in the marketplace; the ability of the Company to deliver to the marketplace and stimulate customer demand for its projects; and availability of key executives and employees; war, terrorism, and other circumstances that could disrupt supply, delivery, or demand for projects. The Company may, from time to time, make additional written and oral forward looking statements, including its reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company. The Company reserves the right to modify, alter or revise the structure / content of this presentation at its sole discretion without any obligation to any person.

THANK YOU

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