



Provident Sunworth, Bengaluru

Puravankara Projects Limited

June 2016

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Company Overview

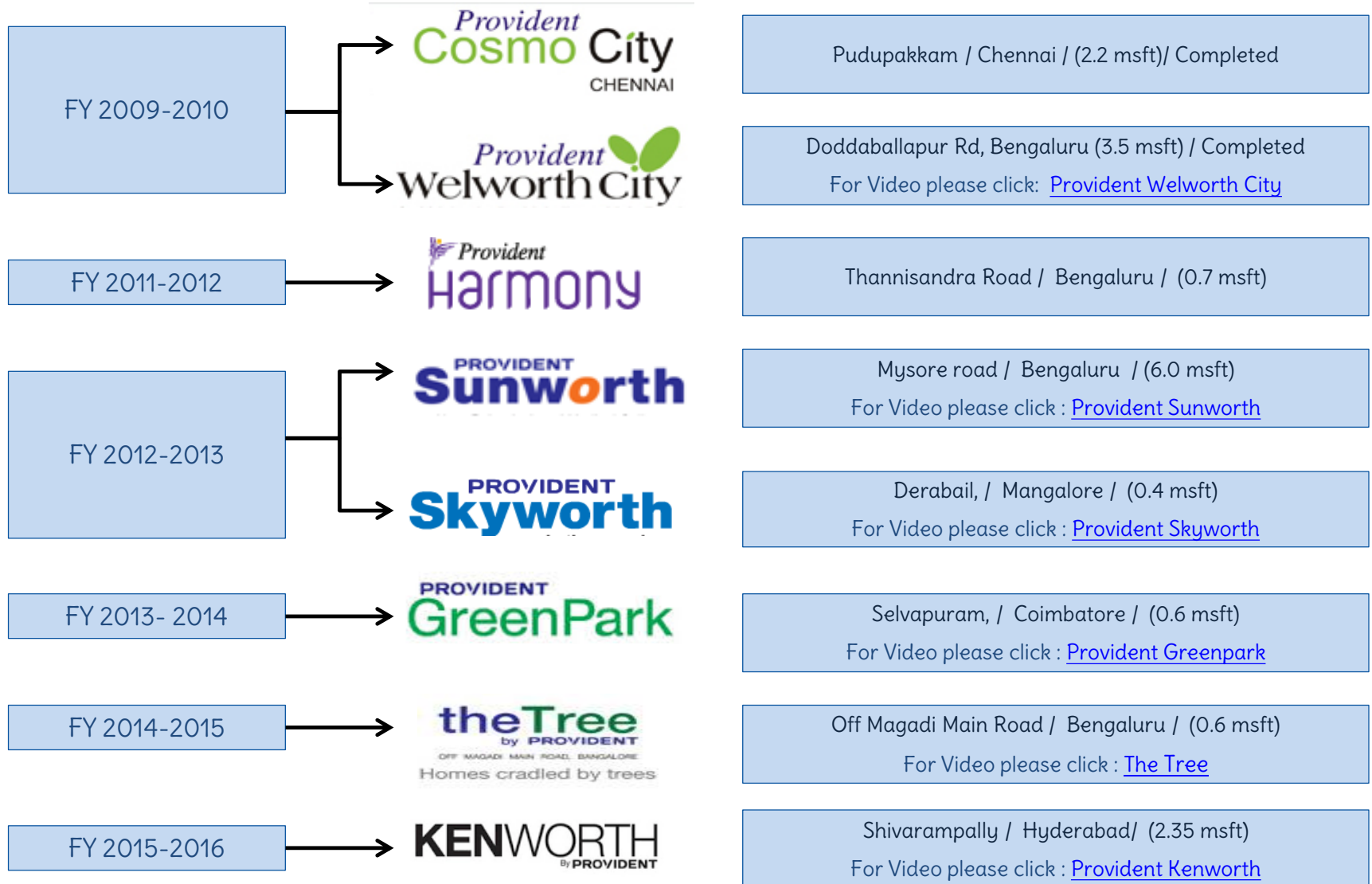
Overview

- Deep domain knowledge of 42 years of the Promoter Mr. Ravi Puravankara, and his team have established Puravankara as a developer of repute;
- Amongst South India's leading real estate developer with an established presence in residential segment comprising of luxury and premium affordable housing projects;
 - Projects in Bengaluru, Chennai, Kochi, Coimbatore, Hyderabad, Mysore, Mangalore, Pune, Mumbai and Colombo.
 - Sales and Marketing offices in Delhi-NCR, Mumbai, United Arab Emirates and Kingdom of Saudi Arabia
- **Established presence in premium affordable housing** through its wholly owned subsidiary, **Provident Housing Limited**;
 - Projects in Bengaluru, Chennai, Mangalore and Coimbatore. Upcoming project in Hyderabad.
 - Focus on delivering quality housing at affordable prices through value engineering
 - **Revenues of INR 311 crores and EBITDA of INR 80 crores for the quarter ended June 30, 2016.**
- Completed 53 residential projects and 4 commercial projects spanning over 30.32 msft (PPL's economic interest –27.22 msft)
- Projects under development totaling 22.08 msft / (PPL's economic interest – 18.01 msft)
- Upcoming projects totaling 22.35 msft (PPL's economic interest – 17.07 msft)
- Strong in-house execution capability together with established relationships with leading contractors in the country with focus on quality, internal processes and systems;

Premium Affordable housing through Provident Brand

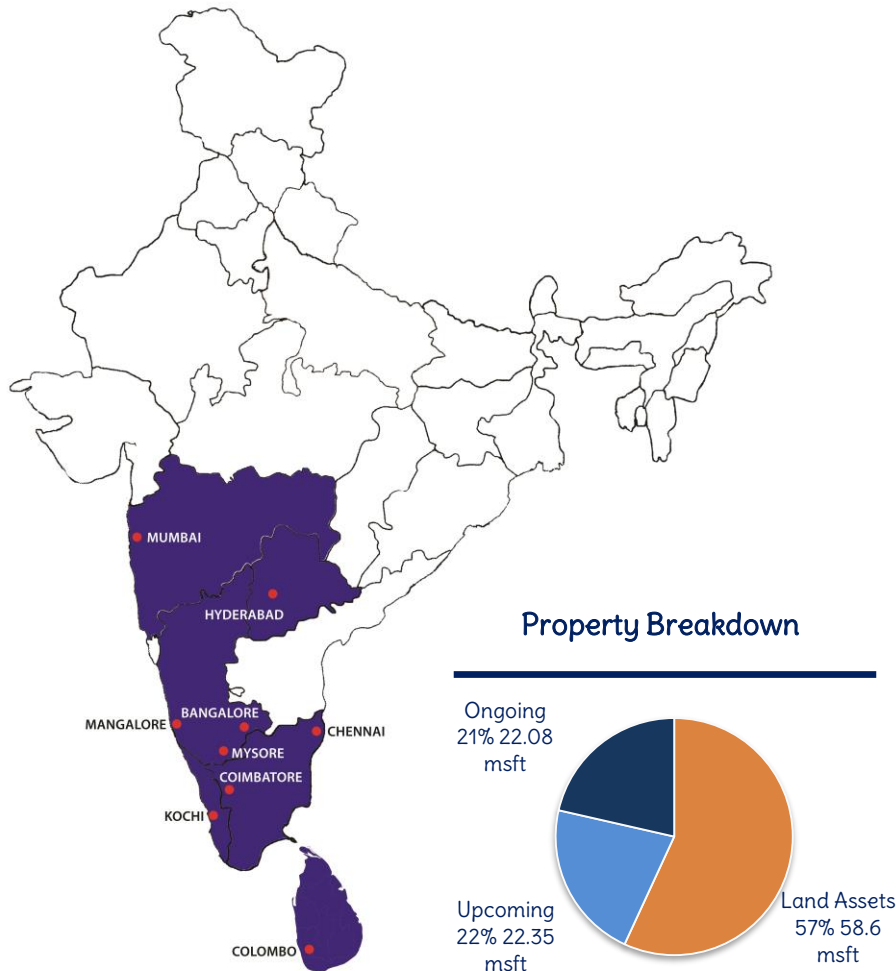
- Established Provident Housing Limited in 2008 to create mid and mass housing projects comprising quality affordable apartments in response to burgeoning demand for mid-income housing
- Affordability is a combination of
 - Efficient design improving effective utilization of space
 - Lower cost of construction through use of technology and innovative construction techniques
 - Land with well connected public transportation
- Caters to the premium affordable housing segment targeting first time home buyers
- Provided for diverse residential needs across the income spectrum
- **Delivered developable area of 7.40 msft./ 7,178 units.**
- **Ongoing projects with developable area of 8.88 msft / 8,610 units (PHL's economic interest – 7.79 msft/ 7,559 units)**

Projects portfolio of Provident



Land Assets across various established micro-markets

Land portfolio



Developable area breakup

in millions sq. ft.

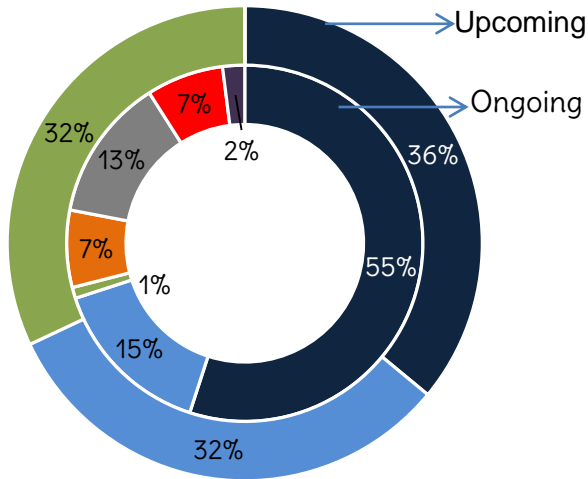
(msft)	Completed	Ongoing (A)	Upcoming (B)	Land Assets (C)	Total (A)+(B)+(C)
Bengaluru	22.09	12.12	8.18	44.02	64.32
Chennai	4.69	3.21	7.05	4.66	14.92
Kolkata	0.70	-	-	-	-
Kochi	1.89	0.24	7.12	-	7.36
Coimbatore	0.81	1.62	-	0.56	2.18
Hyderabad	-	2.94	-	3.85	6.79
Mangalore	-	0.42	-	-	0.42
Mysore	-	-	-	0.45	0.45
Colombo	-	-	-	4.23	4.23
Mumbai	0.14	-	-	0.20	0.20
Pune	-	1.53	-	0.63	2.16
Total	30.32	22.08	22.35	58.60	103.03
<i>Puravankara*</i>	<i>22.92</i>	<i>13.20</i>	<i>21.28</i>	<i>54.84</i>	<i>89.32</i>
<i>Provident</i>	<i>7.40</i>	<i>8.88</i>	<i>1.07</i>	<i>3.76</i>	<i>13.71</i>
Saleable Area	27.23	18.01	17.07	47.84	82.92
<i>Puravankara*</i>	<i>20.04</i>	<i>10.22</i>	<i>16.32</i>	<i>45.14</i>	<i>71.68</i>
<i>Provident</i>	<i>7.19</i>	<i>7.79</i>	<i>0.75</i>	<i>2.70</i>	<i>11.24</i>

Note: *Includes JVs and other subsidiaries

FSI Cost of Land for Upcoming and Land bank is Rs. 105.psft
Out of 91 projects, 29 projects are in Joint Development (A+B+C)

Ongoing and Upcoming Development

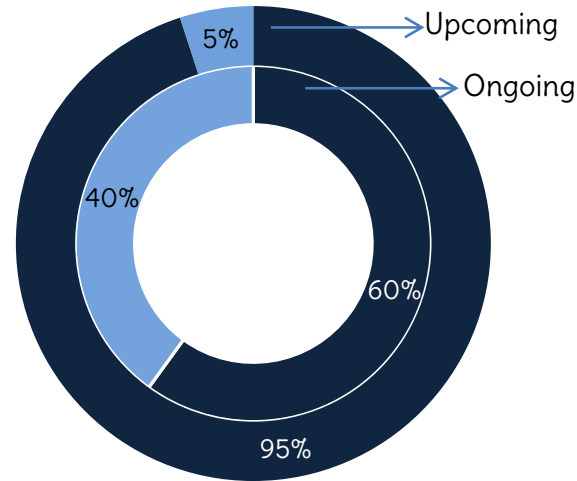
By geography



- Bengaluru ■ Chennai ■ Kochi
- Coimbatore ■ Hyderabad ■ Pune

in msft	Ongoing	Upcoming
Bengaluru	12.12	8.18
Chennai	3.21	7.05
Kochi	0.24	7.12
Coimbatore	1.62	0.00
Hyderabad	2.94	0.00
Pune	1.53	0.00
Mangalore	0.42	0.00
Total	22.08	22.35

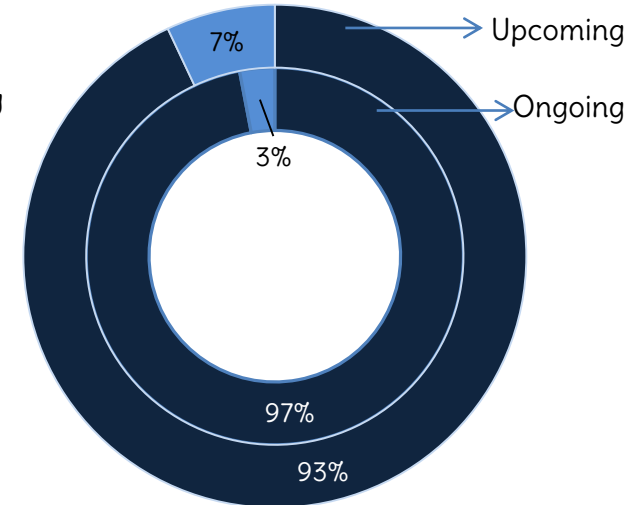
By entity



- Puravankara ■ Provident

in msft	Ongoing	Upcoming
Puravankara	13.20	21.28
Provident	8.88	1.07
Total	22.08	22.35

By segment



- Residential ■ Commercial

in msft	Ongoing	Upcoming
Residential	21.49	20.83
Commercial	0.59	1.52
Total	22.08	22.35

Note: Based on Developable Area in msft

Area Information

Area Under Development – Snapshot

in millions sq. ft.

<i>(numbers in millions sq. ft.)</i>	FY13	FY14	FY15	FY16	Q1FY17
Opening Area	23.74	28.04	28.43	24.01	23.64
Add: Launches/Revisions during the period ¹	7.28	4.26	1.12	2.46	1.53
Less: Completed during the period ²	(2.98)	(3.87)	(3.31)	(2.83)	(3.09)
Less : Exit from Keppel Magus- Kolkata Project			(2.23)	-	-
Closing Area	28.04	28.43	24.01	23.64	22.08

Notes:

1. Launch area of entire project

2. Represents area completed based on receipt of Occupancy Certificate or such other equivalent permission

Current Project Status – 30 June 2016

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		Area Launched	On Area Launched			Inventory		
			Msft	Units	%	Msft	Units	Msft	Sold Cumulative		Nos	Mn sft	%	
COMPLETED														
Puravankara														
1	Venezia	Yelahanka, Bengaluru	2.09	1,332	100%	2.09	1,332	2.09	1,316	2.07	99%	16	0.02	1%
2	Highlands	Mallasandra, Bengaluru	1.34	849	100%	1.34	849	1.34	783	1.22	91%	66	0.12	9%
3	High Crest	Mallasandra, Bengaluru	0.41	249	100%	0.41	249	0.41	165	0.26	64%	84	0.15	36%
4	Oceana	Marine Drive, Kochi	0.27	96	100%	0.27	96	0.27	64	0.18	68%	32	0.09	32%
5	Swanlake	OMR, Chennai	1.17	729	100%	1.17	729	1.17	578	0.91	78%	151	0.26	22%
6	Atria Platina	Sanjay Nagar, Bengaluru	0.14	70	62%	0.09	42	0.09	39	0.08	88%	3	0.01	12%
7	Skywood	Sarjapur Road, Bengaluru	1.24	730	100%	1.24	730	1.24	705	1.19	96%	25	0.05	4%
8	Grandbay	Marine Drive, Kochi	0.51	265	100%	0.51	265	0.51	229	0.44	86%	36	0.07	14%
9	Eternity	Kakkanad, Kochi	0.96	600	100%	0.96	600	0.96	489	0.78	82%	111	0.18	18%
10	Midtown Residences	K.R. Puram, Bengaluru	0.45	306	75%	0.34	230	0.34	224	0.33	97%	6	0.01	3%
11	Bluemont	Trichy Road, Coimbatore	0.81	486	100%	0.81	486	0.81	415	0.70	86%	71	0.11	14%
12	Windermere I	Medavakkam, Chennai	1.63	1,036	100%	1.63	1,036	1.63	896	1.35	83%	140	0.28	17%
COMMERCIAL														
11	Gainz	Hosur Road, Bengaluru	0.27	0	73%	0.19		0.19		0.11	59%		0.08	41%
12	Primus	OMR, Chennai	0.18	0	60%	0.10		0.10		0.04	35%		0.06	65%
Provident														
13	Cosmo City	Pudupakkam, Chennai	1.88	1,830	100%	1.88	1,830	1.88	1,814	1.86	99%	16	0.02	1%
14	Welworth City	Doddaballapur Rd, Bengaluru	3.46	3,360	100%	3.46	3,360	3.46	3,151	3.24	94%	209	0.22	6%
15	Sunworth I	Mysore Road, Bengaluru	1.41	1,440	100%	1.41	1,440	1.41	1,207	1.18	84%	233	0.23	16%
16	Harmony	Thannisandra Road, Bengaluru	0.65	548	68%	0.44	370	0.44	359	0.42	97%	11	0.02	3%
Total Completed - (A)			18.86	13,926		18.34	13,644	18.34	12,434	16.38	89%	1,210	1.96	11%
NEARING COMPLETION														
Provident														
17	Cosmo City - II	Pudupakkam, Chennai	0.36	344	100%	0.36	344	0.36	30	0.03	8%	314	0.33	92%
Total Nearing Completion - (B)			0.36	344	100%	0.36	344	0.36	30	0.03	8%	314	0.33	92%

Notes:

- The Company also holds inventory of 0.08 msft under "Properties Held for sale" as on the reporting date.
- Balance collection due from completed projects on units sold till date Rs.211 crores.

Current Project Status – 30 June 2016 – (contd.)

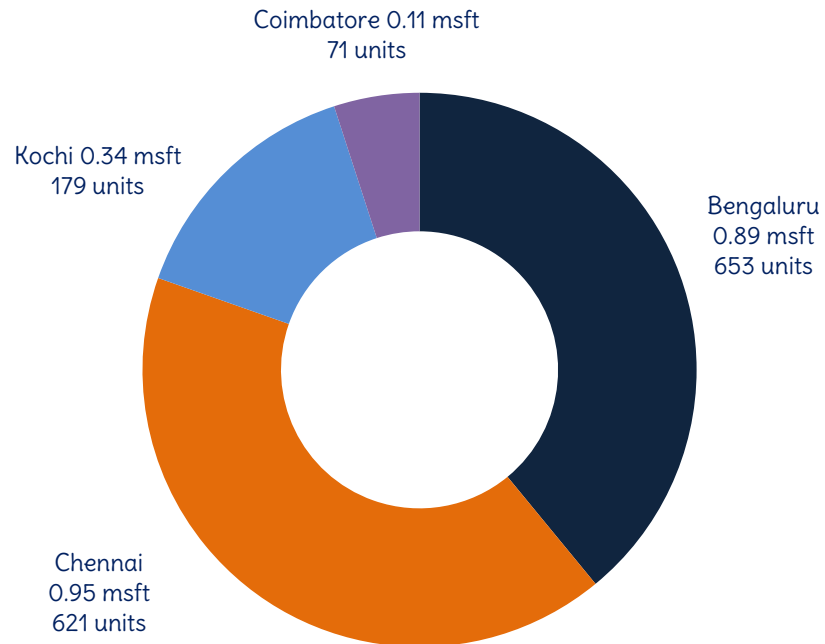
S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share -		On Area Launched						
						Developable Area		Area Launched		Sold Cumulative		Inventory		
						Msft	Units	Msft	Units	Nos	Msft	%	Nos	Mn sft
UNDER CONSTRUCTION														
Puravankara														
1	Seasons	CV Raman Nagar, Bengaluru	1.08	660	60%	0.65	396	0.65	280	0.45	69%	116	0.20	31%
2	Sunflower	Magadi Road, Bengaluru	0.44	326	70%	0.31	228	0.31	125	0.18	57%	103	0.13	43%
3	Palm Beach	Hennur Road, Bengaluru	1.93	1,171	70%	1.36	825	1.36	566	0.78	57%	259	0.58	43%
4	Westend	Hosur Road, Bengaluru	1.12	735	78%	0.88	576	0.88	428	0.65	74%	148	0.23	26%
5	Sound of Water	Kammanahalli, Bengaluru	0.55	207	58%	0.32	120	0.32	33	0.09	28%	87	0.23	72%
6	Windermere - II	Medavakkam, Chennai	0.94	728	100%	0.94	728	0.94	410	0.61	64%	318	0.33	36%
7	Windermere - III	Medavakkam, Chennai	0.28	84	100%	0.28	84	0.28	29	0.04	13%	55	0.24	87%
8	Amaiti	Trichy Road, Coimbatore	0.57	342	100%	0.57	342	0.57	163	0.26	46%	179	0.31	54%
9	Whitehall	Sarjapur Road, Bengaluru	0.40	192	100%	0.40	192	0.40	127	0.26	66%	65	0.14	34%
10	Skydale	Sarjapur Road, Bengaluru	0.49	314	100%	0.49	314	0.49	164	0.25	51%	150	0.24	49%
11	Silversand	Keshavnagar, Pune	1.53	1,316	32%	0.49	421	0.49	156	0.15	32%	265	0.34	68%
12	Coronation Square	Kothnur, Bengaluru	0.14	40	71%	0.10	28	0.10	6	0.01	13%	22	0.09	87%
Provident														
13	Skyworth	Derebail, Mangalore	0.42	324	73%	0.30	237	0.30	70	0.09	28%	167	0.21	72%
14	Green Park	Selvapuram, Coimbatore	0.58	560	70%	0.41	392	0.41	142	0.12	30%	250	0.29	70%
15	The Tree	Off Magadi Main Road, Bengaluru	0.57	560	70%	0.40	388	0.40	205	0.20	51%	183	0.20	49%
16	Sunworth II	Mysore Road, Bengaluru	1.33	1,344	100%	1.33	1,344	1.33	724	0.70	52%	620	0.63	48%
17	Kenworth	Rajendra Nagar, Hyderabad	2.35	2,310	73%	1.72	1,686	1.72	361	0.40	23%	1,325	1.32	77%
Total Under Construction (C)			14.72	11,213		10.95	8,301	10.95	3,989	5.24	48%	4,312	5.71	52%

Current Project Status – 30 June 2016 – (contd.)

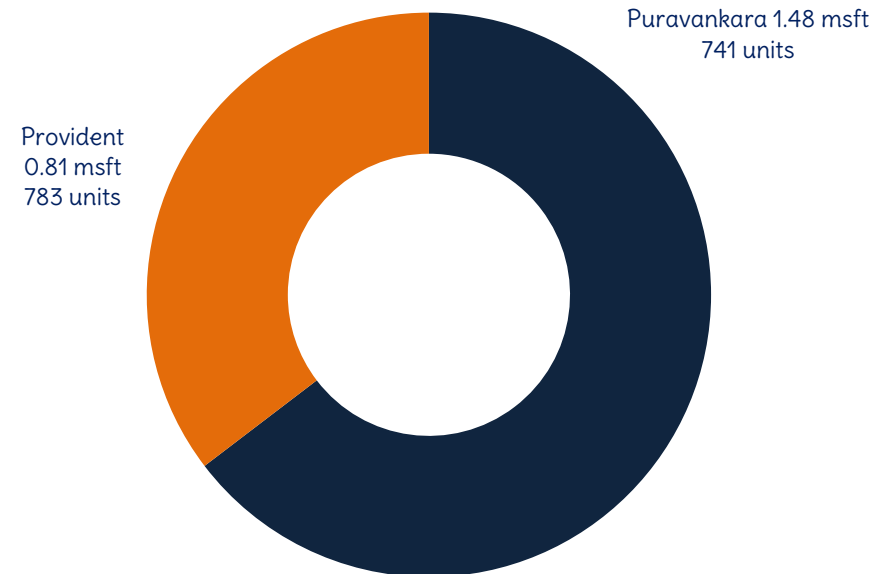
S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravankara's Share - Developable Area		On Area Launched				Inventory				
						Msft	Units	Msft	Units	Area Launched		Sold Cumulative		Nos	Mn sft	%
										Msft	Nos	Msft	%			
PHASES TO BE LAUNCHED																
Puravankara																
1	Evoq	Guindy, Chennai	0.36	181	100%	0.36	181	0.00	0	0.00	0%	181	0.00	0%		
2	Amaiti II	Trichy Road, Coimbatore	0.47	288	100%	0.47	288	0.00	0	0.00	0%	288	0.00	0%		
3	Highlands III	Mallasandra, Bengaluru	0.79	491	100%	0.79	491	0.00	0	0.00	0%	491	0.00	0%		
4	Windermere IV	Medavakkam, Chennai	1.28	840	100%	1.28	840	0.00	0	0.00	0%	840	0.00	0%		
5	Moonreach II	Airport-Seaport Rd, Kochi	0.24	121	100%	0.24	121	0.00	0	0.00	0%	121	0.00	0%		
Provident																
6	Sunworth II	Mysore Road, Bengaluru	3.28	3,168	100%	3.28	3,168	0.00	0	0.00	0%	3,168	0.00	0%		
Total - Phases to be launched (D)			6.42	5,089		6.42	5,089	0.00	0	0.00	0%	5,089	0.00	0%		
COMMERCIAL																
Puravankara																
1	Summit	Kondapur, Hyderabad	0.59	0	50%	0.29		0.29		0.16	54%	0	0.13	46%		
Total Commercial - (E)			0.59	0		0.29	0	0.29	0	0.16	54%	0	0.13	46%		
Total Ongoing - (B) + (C) + (D)+ (E)			22.08	16,646		18.02	13,734	10.61	4,019	5.43	47%	9,715	6.17	53%		

Geographic break up of Inventory Status

Ready to move in Inventory – By Region



Ready to move in Inventory - By Entity



1. Notes: Charts based on area in msft
2. Ready to move in includes- projects nearing completion

Immediate Launches - Schedule

S. No	Location	City	Development Model	Development Type	Developable Area <i>Msft</i>	PPL Share in JD	Saleable Area <i>Msft</i>	Expected Launch Date
Puravankara								
1	Mallasandra	Bengaluru	Joint Development	Residential	1.94	87.50%	1.69	Q2FY17
2	Lalbagh	Bengaluru	Joint Development	Residential	0.23	55%	0.12	Q1FY18
3	Marine Drive	Kochi	Joint Venture	Residential	2.91	50%	1.46	Q3FY17
4	Evoq	Chennai	Own	Residential	0.36	100%	0.36	Q3FY17
5	Bhandup	Mumbai	Joint Development	Residential	0.20	44%	0.09	Q1FY18
Puravankara -Total					5.64		3.72	
Provident								
6	Thirumazhsai	Chennai	Joint Venture	Residential	3.81	25%	0.95	Q3FY17
7	Kanchanayakanahalli	Bengaluru	Own	Residential	1.91	100%	1.91	Q1FY18
Provident - Total					5.72		2.86	
Grand- Total					11.36		6.58	

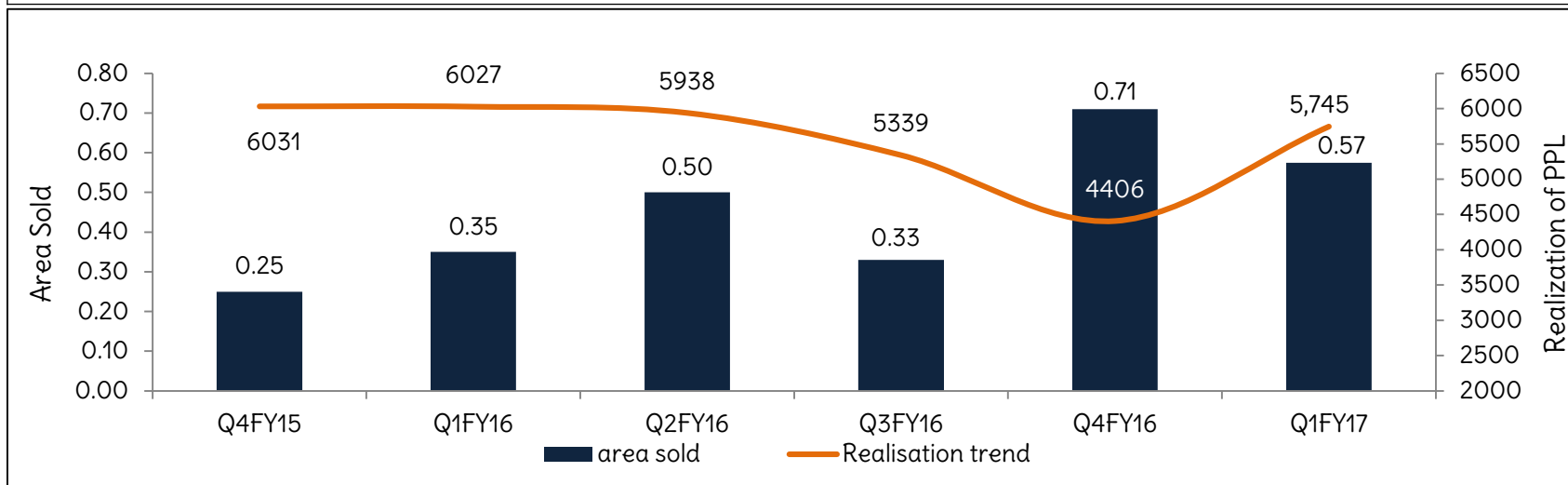
Notes:

1. Developable and Saleable Areas are tentative and is subject to approval from authorities
2. Expected Launch dates are subject to change
3. Launch dates are in relation to financial year April - March
4. The area mentioned above form part of upcoming / land bank / ongoing
5. All the projects are at different stages of approval

Sales

Sales – Q1 FY17, 30th June 2016

	Based on Bookings									Quarter Ended		
	Area Sold			Units Sold			Sale Value			Sale Realization		
	Jun-16 <i>msft</i>	Jun-15 <i>msft</i>	%	Jun-16 <i>Nos.</i>	Jun-15 <i>Nos.</i>	%	Jun-16 <i>Rs. Crores</i>	Jun-15 <i>Rs. Crores</i>	%	Jun-16 <i>Rs.psft</i>	Jun-15 <i>Rs.psft</i>	%
Puravankara	0.48	0.25	94%	357	211	69%	275	147	87%	5,745	5,977	-4%
Completed & Nearing Completion	0.12	0.02	445%	71	16	344%	58	13	355%	4,792	5,735	-16%
Ongoing Projects	0.36	0.22	59%	286	195	47%	216	134	61%	6,070	6,001	1%
Provident	0.10	0.15	-36%	94	144	-35%	39	48	-20%	4,039	3,195	26%
Completed & Nearing Completion	0.05	0.11	-59%	43	101	-57%	18	30	-42%	3,938	2,782	42%
Ongoing Projects	0.05	0.04	21%	51	43	19%	21	18	17%	4,128	4,263	-3%
Grand Total	0.57	0.40	45%	451	355	27%	314	196	60%			
Share of Revenue attributable to landlord under Revenue Sharing arrangement	-0.02	-0.01		-14	-6		-11	-5				
Group Economic Interest	0.56	0.39		437	349		303	190				

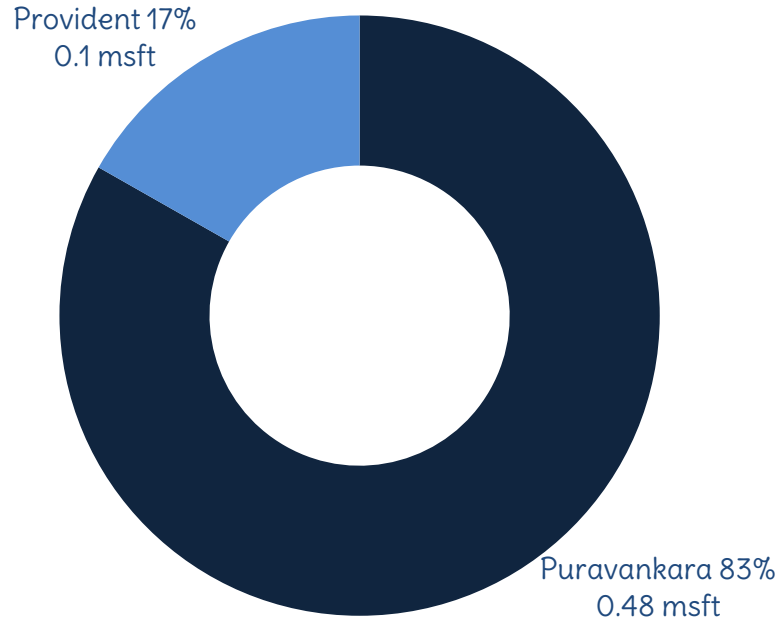

Notes:

*Area sold, units sold and sales values are gross

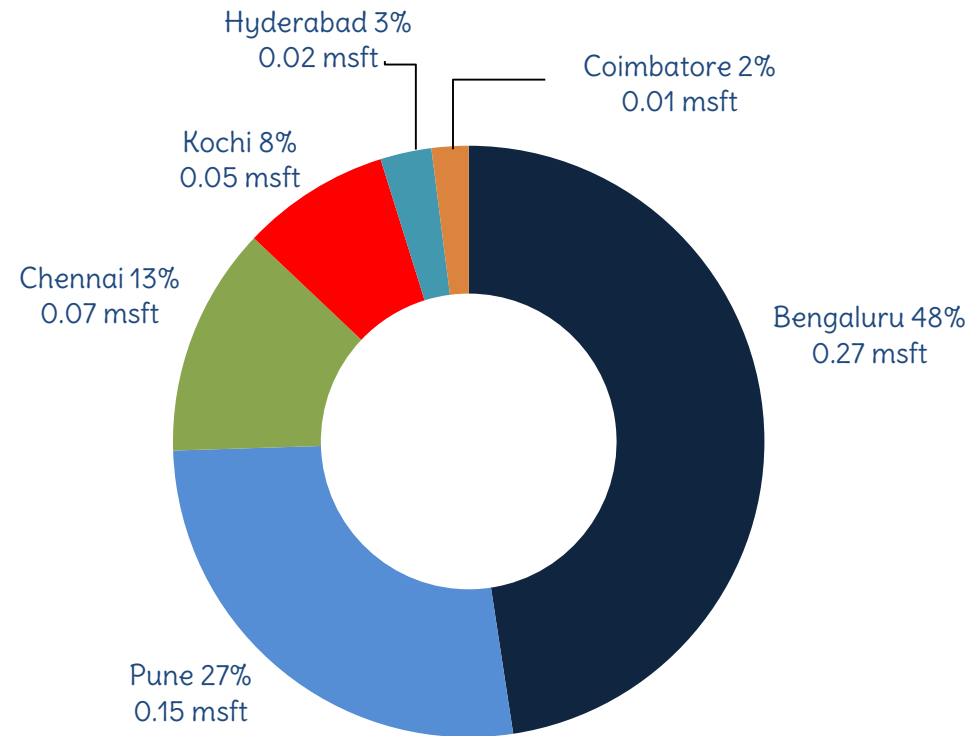
Of the total sales:- 0.50msft (422 units) with sales value of Rs 253 Crs agreements pending executions as on 30-Jun-2016.

Sales Breakup

Q1FY17 By Entity



Q1FY17 By Geography



Cash Flows

Cash Flow – Summary

		<i>Rs. crores</i>		
		Puravankara	Provident	Total
Balance collections from sold units ¹	(A)	980	299	1,279
Inventory ²	(B)	4,671	2,653	7,324
<i>Residential</i>		<i>4,490</i>	<i>2,653</i>	<i>7,143</i>
Launched		2,647	1,325	3,972
Not Launched		1,843	1,328	3,171
<i>Commercial</i>		<i>181</i>	<i>0</i>	<i>181</i>
Balance cost to go ³	(C)	1,829	1,476	3,305
<i>Residential</i>		<i>1,759</i>	<i>1,476</i>	<i>3,235</i>
Launched		1,100	775	1,875
Not Launched		659	701	1,360
<i>Commercial</i>		<i>70</i>	<i>0</i>	<i>70</i>
Contingencies ⁴	(D)			520
Surplus (A) + (B) – (C) – (D) ⁵		3,822	1,476	4,778
<i>Residential</i>		<i>3,711</i>	<i>1,476</i>	<i>4,667</i>
Launched		2,527	849	2,856
Not Launched		1,184	627	1,811
<i>Commercial</i>		<i>111</i>	<i>0</i>	<i>111</i>

Note:

- Includes debtors and unbilled amount of Rs. 546 crores*
- Value of inventory has been arrived based on current selling rates*
- Balance cost to go is based on estimates and subject to review on periodic basis*
- Contingencies provided for escalation in prices of cement, steel and other cost related to construction of properties*
- Above numbers in point 1, 2, 3 & 4 pertains to only current ongoing / completed projects and does not include projects under upcoming and land bank*

Cash Flow Statement

	<i>Rs. crores</i>		
	Q1 FY17	Q4 FY16	FY 2016
Receipts			
Collection from Sale of Flats	319.70	368.68	1,345.03
Advance recd for sale of land	-	-	140.00
Equity Redemption and Dividend from Associates	-	-	54.40
A Total Receipts	319.70	368.68	1,539.43
Expenses			
Construction Cost incurred	(256.21)	(276.07)	(1,025.39)
Employee Cost	(24.70)	(25.72)	(110.30)
Admin, Selling & Marketing Expenses	(38.88)	(71.25)	(233.46)
Income Tax Paid	(5.05)	(8.89)	(36.16)
B Total Expenses	(324.84)	(381.94)	(1,405.31)
C=A-B Project Surplus	(5.14)	(13.25)	134.12
<i>Less</i>			
Interest Cost	(66.59)	(68.90)	(251.23)
Land Payments including advances & deposits*	(121.37)	(4.84)	(116.62)
<i>Add</i>			
Interest Income	0.35	2.01	7.51
D Operating Surplus	(192.75)	(84.98)	(226.22)

Note: Numbers have been regrouped and does not strictly confirm to the presentation under audited AS 3 Cash Flow format

Cash Flow Statement (Contd)

Rs. crores

	Q1 FY17	Q4 FY16	FY 2016
Investment Activity			
Purchase of Fixed Assets	(2.21)	3.51	(9.32)
Investment in Subsidiaries/Associates	-	-	0.44
Investment in Mutual Funds	-	-	-
Other Assets	(35.70)	-	-
Net investment in bank deposits and margin monies	(30.87)	(11.90)	(11.99)
E Total from Investing Activity	(68.78)	(8.39)	(20.87)
Financing Activity			
Loan (Drawal/Repayments)	138.20	235.97	397.31
Share capital (including premium)	-	-	-
Debentures (Drawal/Repayments)*	(61.31)	-	-
Loan to Associates/Subsidiaries- Inflow/(Repayment)	-	-	0.05
Advance to Sobha Aviation	-	-	(5.41)
Dividend including DDT	-	-	(64.34)
F Total from Financing Activity	76.89	235.97	327.61
G=D+E+F Net Operating Surplus	(184.64)	142.60	80.52
Opening Cash and Bank Balances	292.27	149.68	211.76
Closing Cash and Bank Balances	107.63	292.28	292.28

Note: Numbers have been regrouped and does not strictly confirm to the presentation under audited AS 3 Cash Flow format
 * Excludes land payment of Rs. 116 Cr for Thirumazhisai, Chennai Land received as OCDs in FY16

Income Statement

Consolidated Statement of Profit and Loss for the quarter ended 30 June 2016

Rs. crores

Particulars	Q1FY17	Q1FY16
Income from operations		
Revenue from projects	308.02	453.57
Other operating revenues	3.33	2.95
Total Income from operations	311.35	456.52
Expenses		
Material and contract cost	180.02	257.93
Land cost	53.83	221.56
(Increase)/decrease in inventory of properties under development and properties held for sale	(65.45)	(219.97)
Employee benefit expense	24.55	31.19
Depreciation and amortization expense	4.14	3.76
Advertising and sales promotion	8.83	11.23
Legal and professional charges	10.48	14.74
Rates and taxes *	2.81	13.08
Other expenses	16.84	21.91
Total expenses	236.06	355.43
Profit from operations before other income, finance expense, exceptional items, share of profit/(loss) of associate and minority interest	75.45	101.45
Other income	0.15	0.53
Profit from Ordinary activities before finance expense, exceptional items, share of profit/(loss) of associate and minority interest	75.60	101.98
Finance expense, net	62.35	54.61
Profit from ordinary activities before exceptional items, share of profit/(loss) of associate and minority interest	13.25	47.37
Exceptional items	-	-
Profit from ordinary activities before share of profit/(loss) of associate and minority interest	13.25	47.37
Tax expense	4.31	16.77
Net profit from ordinary activities after tax and before share of profit/(loss) of associate and minority interest	8.94	30.60

Consolidated Statement of Profit and Loss for the quarter ended 30 June 2016 (Contd)

Rs. crores

Particulars	Q1FY17	Q1FY16
Extraordinary items (net of tax expenses)	-	-
Net profit from ordinary activities before share of profit/(loss) of associate and minority interest	8.94	30.60
Prior period income/(expenses) (net of tax expense)	-	-
Net profit from ordinary activities before share of profit/(loss) of associate and minority interest	8.94	30.60
Share of profit/(loss) of associates, net	0.94	0.01
Minority interest	0.36	0.11
Net Profit for the period	10.24	30.72
Other Comprehensive Income/(Loss) (net of tax expense)	(0.10)	(0.16)
Total Comprehensive Income/(Loss) for the period	10.14	30.56
Paid-up equity share capital (face value Rs. 5 /share)	118.58	118.58
Earnings per share (before extraordinary items) (not annualised)		
Basic (Rs.)	0.43	1.29
Diluted (Rs.)	0.43	1.29
Earnings per share (after extraordinary items) (not annualised)		
Basic (Rs.)	0.43	1.29
Diluted (Rs.)	0.43	1.29

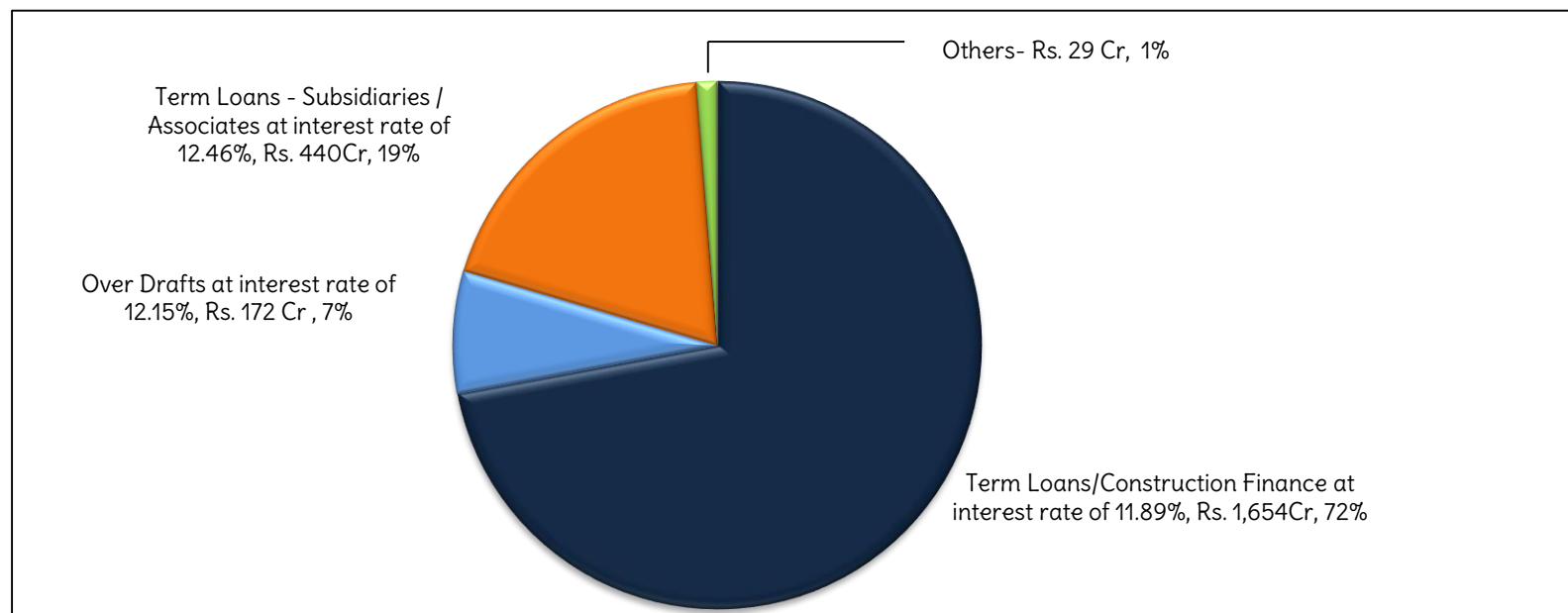
Reconciliation of Net Profit for the quarter 30 June 2015 reported under previous GAAP to Ind AS.

Rs. crores

Particulars	Quarter ended 30 Jun 2015
Net profit under Previous GAAP	23.23
Ind AS adjustments	
Application of Guidance Note on real estate revenue recognition retrospectively	8.57
Impact of financial assets and liabilities carried at amortised cost	0.40
Impact of reversal of lease straightlining	0.30
Impact of reclassification of actuarial gain/loss on employee benefit to other comprehensive income	0.16
Deferred tax impact on above adjustments	(2.05)
Impact on account of minority interest	0.11
Net Profit/ (loss) as per Ind AS	30.72
Other comprehensive income (net of tax)	(0.16)
Total comprehensive income /(loss) for the period	30.56

Debt

Debt Structure – June 2016



<i>in Rs. Cr</i>	<i>Q1 FY17</i>	<i>FY 2016</i>
Opening Balance	2,177	1,780
Additions during the period	163	1,359
Repayments during the period	46	962
Closing Balance	2,295	2,177
Less: Cash and Cash Equivalents	108	292
Net debt	2,187	1,885
Cost of Debt	11.84%	11.86%
Net Worth	2,336	2,305
Net Debt / Equity Ratio	0.93	0.82

Debt is rated as BBB (Outlook Stable) by ICRA

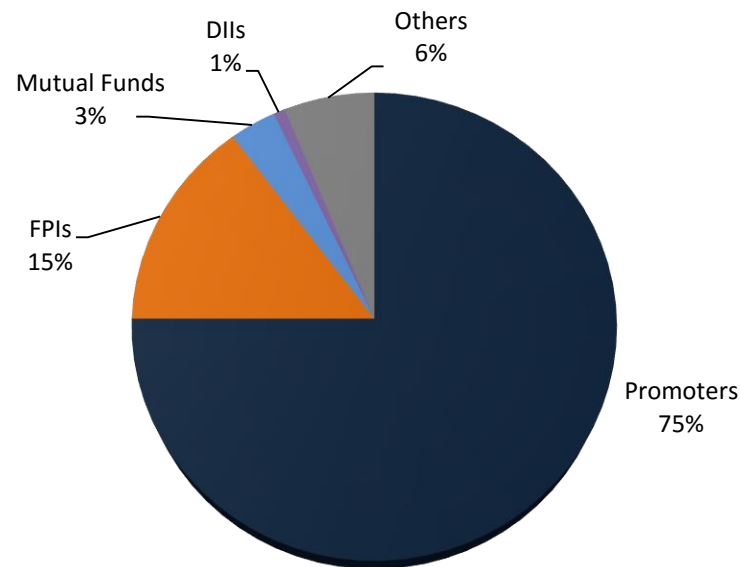
The above debt does not include Rs. 14.21 cr – Finance lease.

Gross Debt includes Rs 259 crores funded by Promoter.

Debt /NW do not include OCDs worth Rs. 116 crs received for Chennai Land transaction

Shareholding Pattern

Shareholding Pattern – as on 30 June 2016



Key Shareholders

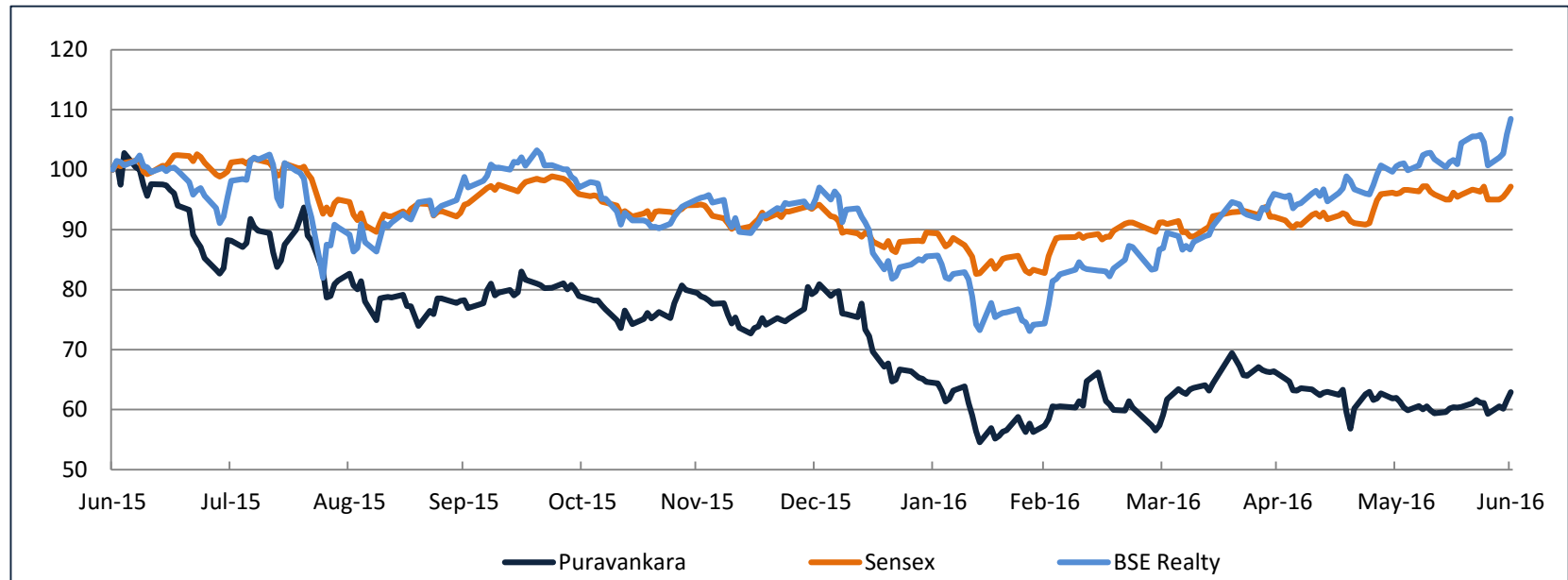
Notes

1. Promoter Shares are unencumbered

Mutual Funds	FPIs	Insurance and Bodies Corporate
Reliance AMC	GHI	Life Insurance Corporation
Axis Mutual Fund	HSBC	General Insurance Corporation
	College Retirement Equities Fund	Reliance Life Insurance
	Atyant Capital	

Stock Movement

Relative to BSE Realty Index and Sensex during June 30, 2015 to June 30, 2016



As on 31st March 2016	30-Jun-16	31-Mar-16	31-Mar-15
Price on BSE	50	47	62
% Change QoQ	6%	-26%	-27%
Number of shares (in Cr)	23.7	23.7	23.7
Market Capitalisation (Rs. Cr)	1,183	1,112	1470
52-week high	87.75		
52-week low	42.1		

Source: BSE as on June 30, 2016
Graph rebased to 100.

Dedicated and experienced management team – committed to best practices of corporate governance

Executive team



Ravi Puravankara
Chairman

- Over 42 years of experience in real estate industry
- Former president of the International Real Estate Federation, Indian Chapter, Paris



Ashish Puravankara
Managing Director

- Bachelor's degree in Business Administration from Virginia Tech
- Master's degree in Business Administration from Willamette University in Salem, Oregon
- Head of Operations and Business in Bangalore



Nani R. Choksey
Joint Managing Director

- Experience of over 42 years in the real estate development, construction and finance sector
- Associated with the company since inception and responsible for finance and construction function

Non-Executive team



R.V.S. Rao
Independent Director

- Bachelor's degree in Commerce and Law
- Over 37 years of experience in banking and finance



Pradeep Guha
Independent Director

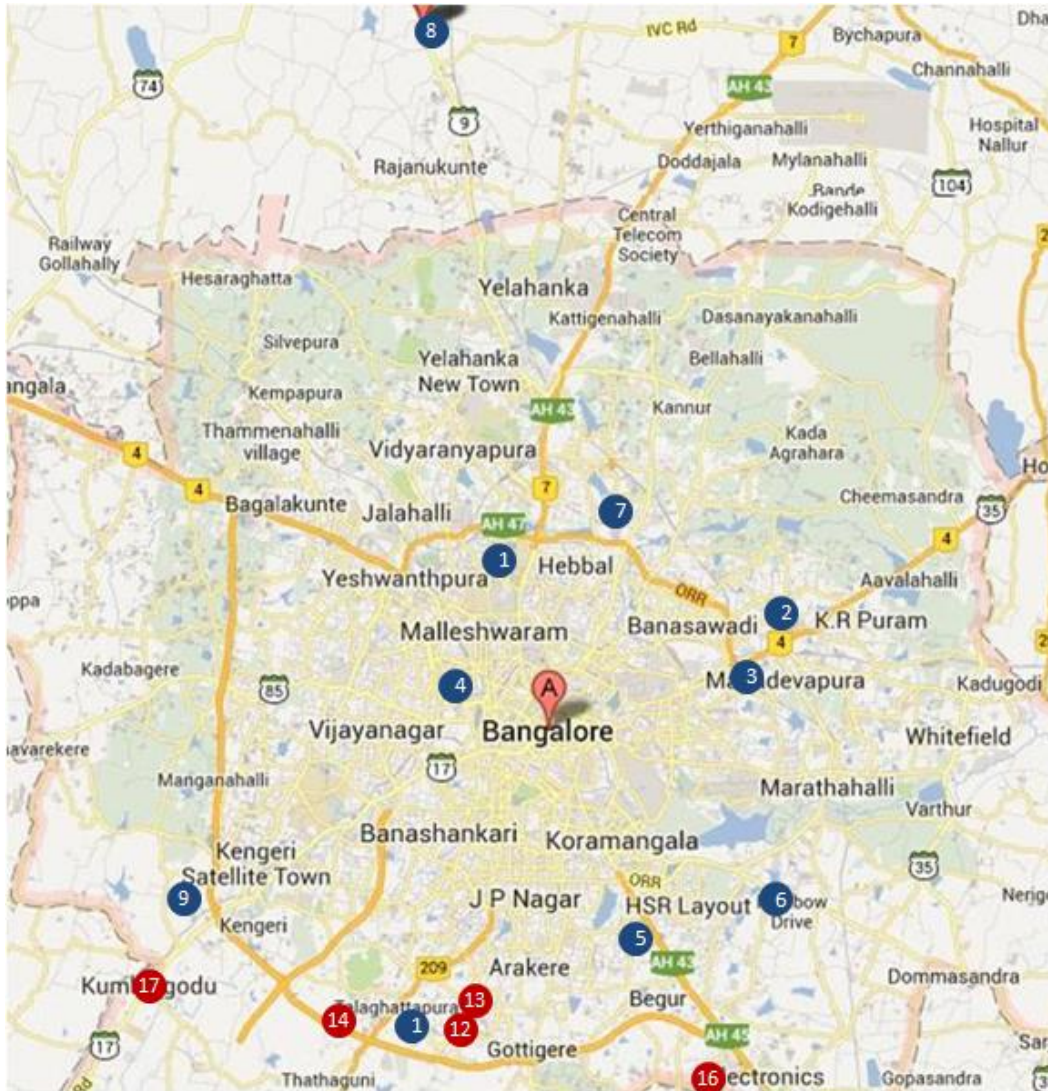
- Management Diploma from Asian Institute of Management, Manila
- Over 33 years of experience in marketing and advertising



Dr Suchitra Kaul Mishra
Independent Director

- Doctor of Philosophy from Mysore University
- Over 16 years of experience in Corporate and Social Service sectors

Bengaluru location map



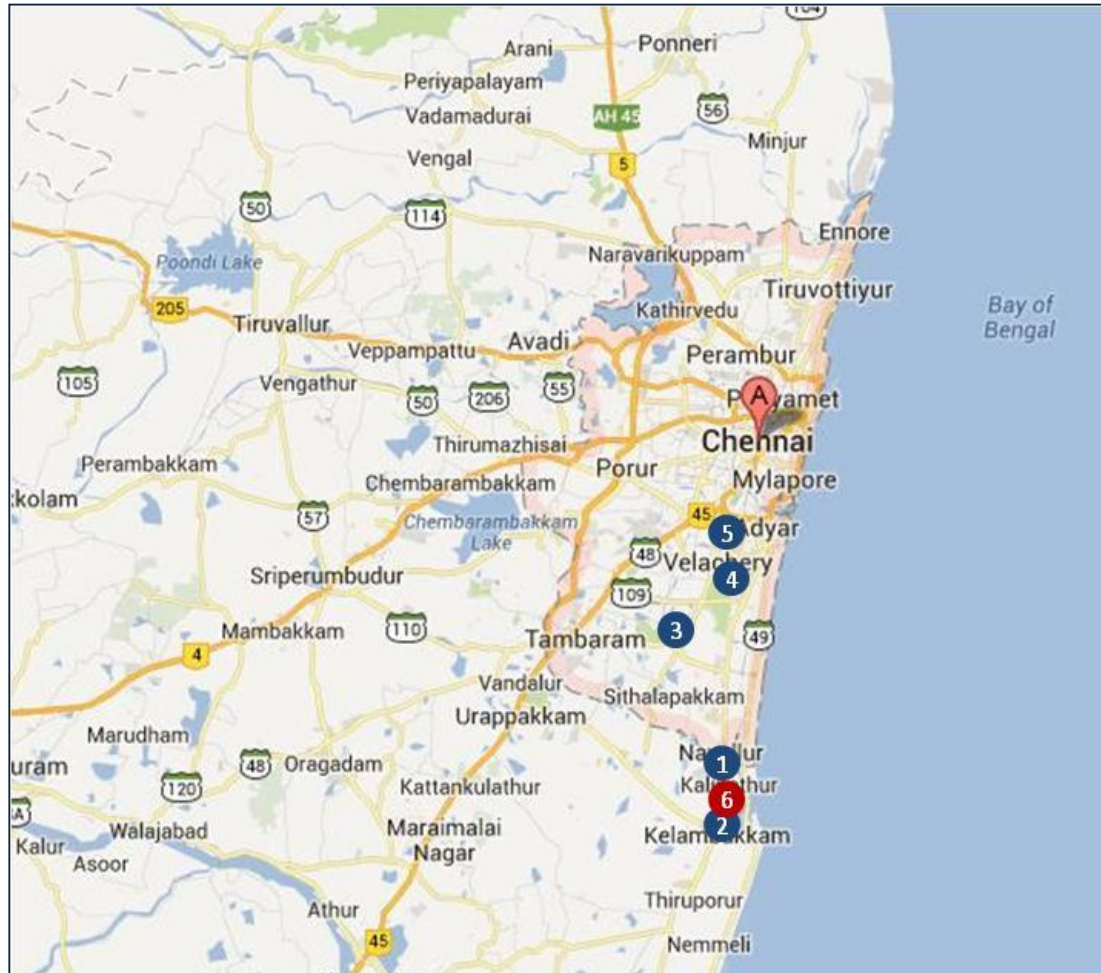
Sl. No. Project Name

- 1 Highlands/High Crest, Mallasandra
- 2 Mid-Town, KR Puram
- 3 Seasons, CV Raman Nagar
- 4 Sunflower, Magadi Road
- 5 Skywood, Sarjapur Road
- 6 Whitehall, Sarjapur Road
- 7 Harmony, Thannisandra Road
- 8 Welworth City, Doddaballapur Road
- 9 Sunworth, Mysore Road
- 10 Gainz, Hosur Road
- 11 Skydale, Haralur
- 12 Mallasandra II
- 13 Kanakapura
- 14 UM Kaval
- 15 Coronation Square, JP Nagar
- 16 Kanchnayanakahalli
- 17 Mylasandra
- 18 Palm Beach, Hennur Road
- 19 Westend, Hosur Road
- 20 The Tree by Provident

- Current Projects
- Immediate Launches

Note: Map not to scale

Chennai location map



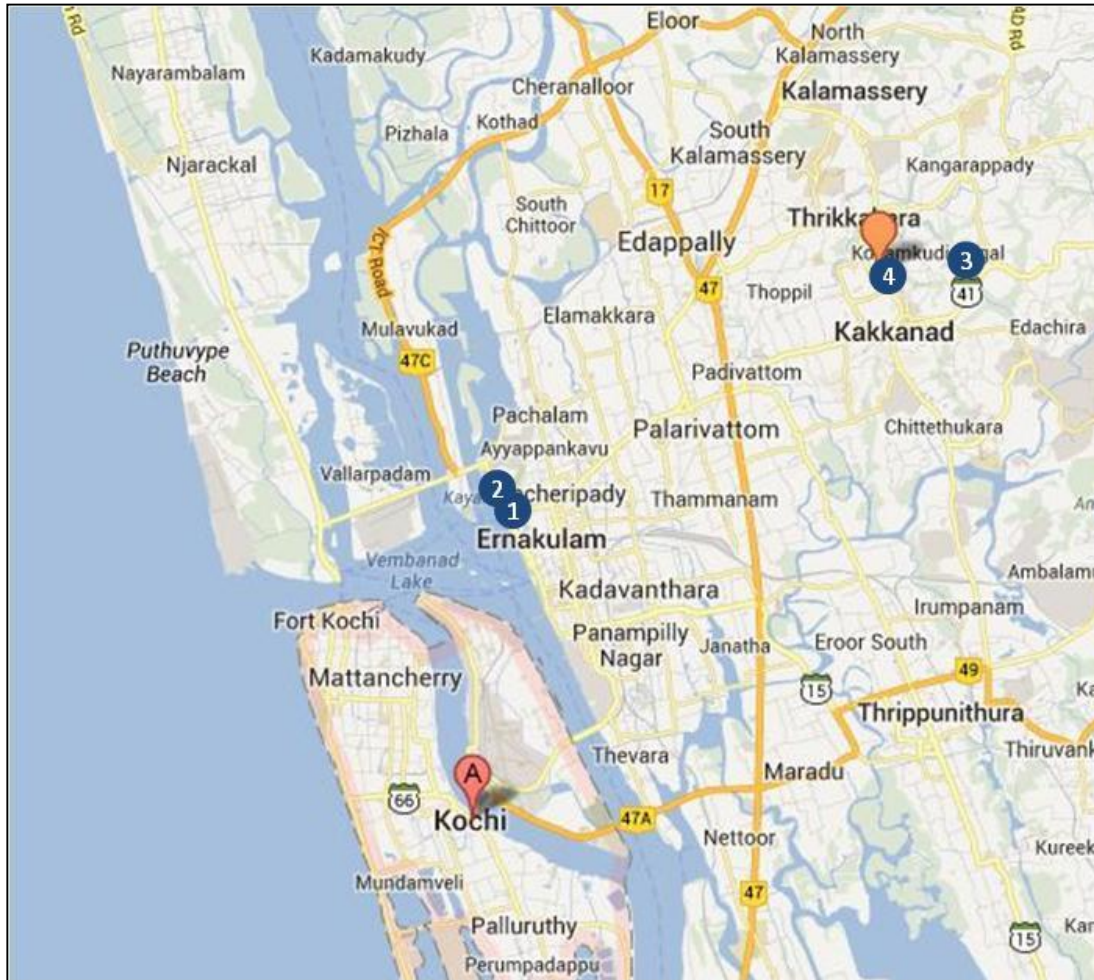
Sl. No. Project Name

- 1 Cosmo City, Pudupakkam
- 2 Swan Lake, OMR
- 3 Windermere, Medavakkam
- 4 Primus, OMR
- 5 Moneto, Guindy
- 6 Pudupakkam

- Current Projects
- Immediate Launches

Note: Map not to scale

Kochi location map



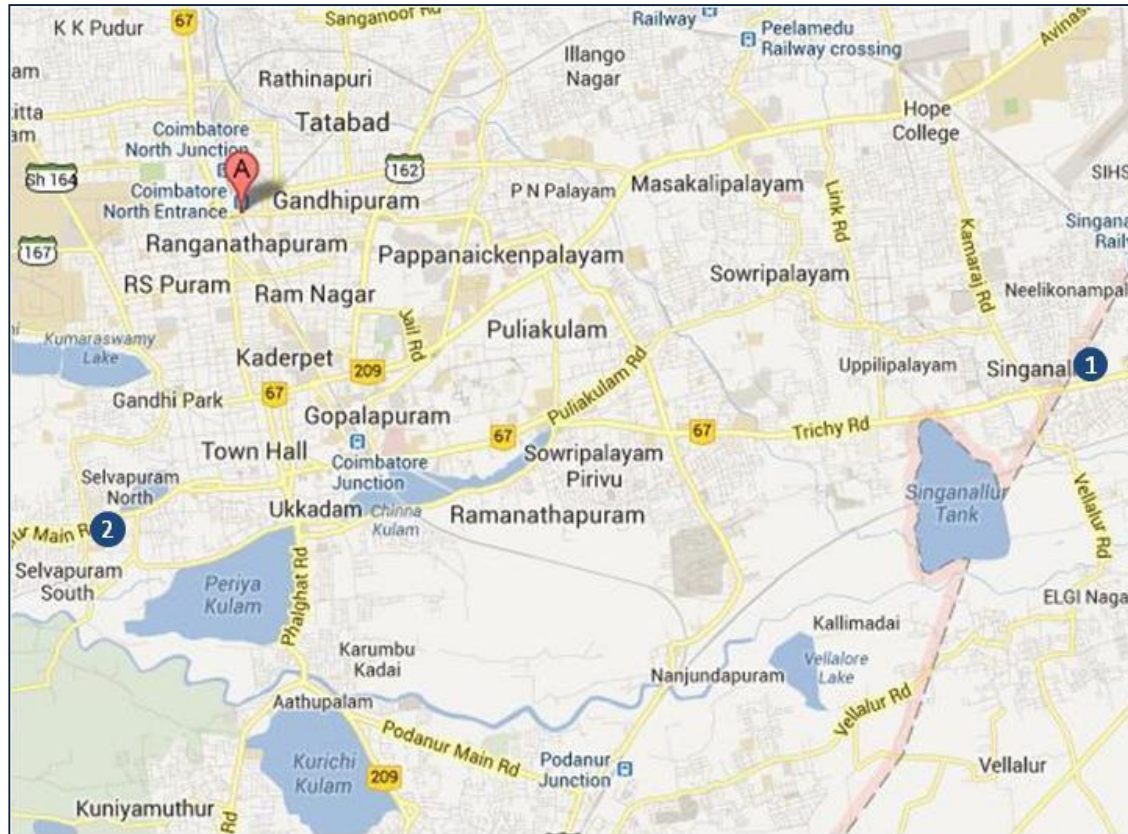
Sl. No. Project Name

- 1 Oceana, Marine Drive
- 2 Grandbay, Marine Drive
- 3 Eternity, Kakkanad
- 4 Moonreach, Airport-Seaport Road

● Current Projects

Note: Map not to scale

Coimbatore location map



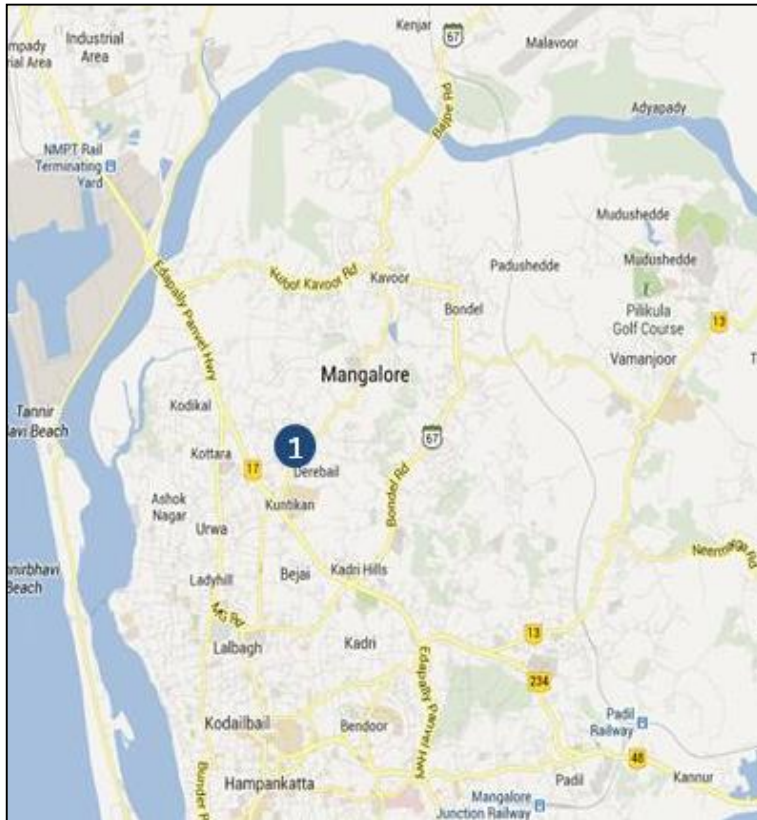
Sl. No. Project Name

- 1 Bluemont/Amaiti, Trichy Road
- 2 GreenPark, Selvapuram

● Current Projects

Note: Map not to scale

Mangalore location map



Sl. No.	Project Name
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1	Skyworth, Derebail
---	--------------------

Note: Map not to scale

Hyderabad location map



Sl. No.	Project Name
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1	Summit, Kondapur
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● Current Projects

Project Pictures



Project Pictures



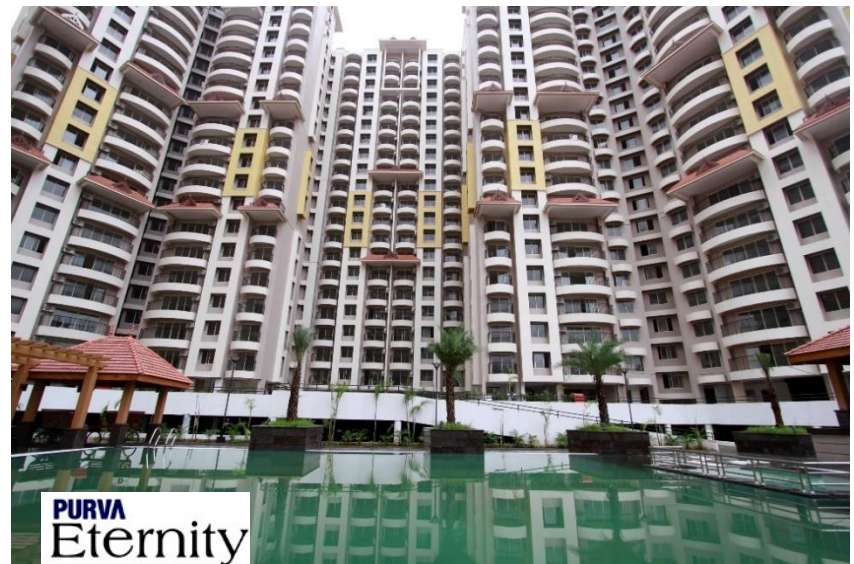
Project Pictures



Project Pictures



Project Pictures



Awards and achievements

Awards for Puravankara projects

- Purva Grand Bay** - *ESTRADE REAL ESTATE AWARDS 2015 - Best Project in a Non- Metro – 2015*
Indian Concrete Institute(ICI), Kochi and UltraTech Cement Limited Best Residential Building - 2015
- Purva Evoq** - *7th REALTY PLUS EXCELLENCE AWARDS for Residential Property of the Year – 2015*
- Purva Venezia** - *Received Themed Project of the Year at the 6th Realty Plus Excellence Award, 2014*
Awarded Residential Project of the Year at the Construction Week Awards, 2014
Awarded the "Best Ornamental Garden - 2014" by Govt. of Karnataka, Horticulture department 2014
CMO Asia Awards Residential Property of the Year, 2013

Awards for Provident projects

- Sunworth** - *7th REALTY PLUS EXCELLENCE AWARDS for Affordable Housing Project of the Year - Provident Sunworth, 2015.*
- Welworth City** - *Indian Concrete Institute Awards - Best Concrete Structure Appreciation Award -2015.*
Popular Choice – Affordable Housing of the Year, 2013 at Real Estate Awards for Retail Excellence.

Management awards

- Ravi Puravankara –**
'BRAND ACHIEVERS AWARD - Lifetime achievement Award for Excellence 2015
Scroll of Honour' award at the Realty Plus Conclave & Excellence Awards 2014 (South) for Ravi Puravankara
Lifetime Achiever's Award for Outstanding Contribution to Real Estate at Realty Excellence Awards, 2012 and CMO Asia Awards for Retail Excellence 2013
- Ashish Puravankara –**
BRAND ACHIEVERS AWARD -Entrepreneur of the year of the Year (Real Estate) 2015
CONSTRUCTION WEEK INDIA 2015 - Real Estate Person of the Year 2015
Young Achievers Award , 6th Realty Plus Awards, 2014.

Jackbastian Nazareth -

- Pathfinders Award for the Most Enterprising CXO - JACKBASTIAN KAITAN NAZARETH at the 6th Realty Plus Awards, 2014.*
Most Enterprising CXO, 2013 at Real Estate Awards for Retail Excellence

Corporate awards

- Puravankara Projects** – *Global Real Estate Brand Awards for Marketer of the Year - 2015*
- Puravankara Projects** – *ASIAN CSR LEADERSHIP AWARD 2015 - Best Financial & Corporate Reporting - 2015*
- Puravankara Projects** – *Fastest Growing Developer of the Year. - 2015*
- Provident Housing Limited** - *NDTV Property Awards for Innovation Leader in Budget Housing 2014*
- Marketer of the Year** – **Puravankara Projects Limited**, *CMO Asia Awards for Retail Excellence 2013*
- Developer of the Year** – **Residential**, *CMO Asia Awards for Retail Excellence 2013*

Disclaimer

This presentation contains certain forward-looking statements. These statements involve risks and uncertainties, and actual results may differ. Risks and uncertainties include without limitation the effect of competitive and economic factors, and the Company's reaction to those factors, on continued competitive pressures in the marketplace; the ability of the Company to deliver to the marketplace and stimulate customer demand for its projects; and availability of key executives and employees; war, terrorism, and other circumstances that could disrupt supply, delivery, or demand for projects. The Company may, from time to time, make additional written and oral forward looking statements, including its reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company. The Company reserves the right to modify, alter or revise the structure / content of this presentation at its sole discretion without any obligation to any person.

THANK YOU

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