APL Apollo Tubes Limited
Regd. Office: 37, Hargobind Enclave, Vikas Marg, New Delhi - 110092
CONSOLIDATED UNAUDITED (PROVISIONAL) FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2013 PART-1

| SI No. | PARTICULARS | Quarter Ended |  |  | $\begin{array}{\|r\|} \hline \text { Year Ended } \\ \hline 31.03 .2013 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30.06.2013 | 31.03.2013 | 30.06.2012 |  |
|  |  | (Unaudited) | (Audited) | (Unaudited) | (Audited) |
| 1 | Income from Operations |  |  |  |  |
|  | Gross Sales | 70,096.69 | 62,559.57 | 50,046.50 | 2,24,712.25 |
|  | Less:Excise Duty | 7,120.26 | 6,676.19 | 5,584.85 | 23,883.91 |
|  | Total Income from Operations (Net) | 62,976.43 | 55,883.38 | 44,461.65 | 2,00,828.34 |
| 2 | Expenses |  |  |  |  |
|  | (a) Consumption of Raw Materials | 56,959.82 | 48,523.17 | 39,140.89 | 1,70,765.10 |
|  | (b) Purchase of traded goods | 20.06 | 2,532.11 | 41.43 | 3,515.78 |
|  | (c) Changes in inventories of finished goods, work in progress and stock in trade. | (2,541.22) | (3,008.84) | (2,213.41) | (5,403.51) |
|  | (d) Employees Benefit Expense | 763.77 | 607.77 | 573.01 | 2,790.36 |
|  | (e) Depreciation \& Amortisation Expense | 385.00 | 390.82 | 240.00 | 1,250.83 |
|  | (f) Other Expenditure (Item not exceeding 10\% of the total expenses relating to continuing operations) | 3,384.35 | 2,991.72 | 3,318.24 | 13,208.34 |
|  | Total Expenses | 58,971.78 | 52,036.75 | 41,100.16 | 1,86,126.90 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | 4,004.65 | 3,846.63 | 3,361.49 | 14,701.44 |
| 4 | Other Income | 65.65 | 171.08 | - | 171.08 |
| 5 | Profit from ordinary activities before finance cost and exceptional items | 4,070.30 | 4,017.71 | 3,361.49 | 14,872.52 |
| 6 | Finance Costs | 1,360.60 | 1,204.62 | 955.85 | 4,294.95 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items | 2,709.70 | 2,813.09 | 2,405.64 | 10,577.57 |
| 8 | Exceptional Item | - | 76.77 |  | 76.77 |
| 9 | Profit from ordinary activities before Tax | 2,709.70 | 2,736.32 | 2,405.64 | 10,500.80 |
| 10 | Tax Expense |  |  |  |  |
|  | -Current Tax | 763.00 | 860.35 | 545.00 | 2,438.79 |
|  | -Deferred Tax | 172.00 | 237.44 | 253.50 | 1,197.69 |
| 11 | Net Profit from ordinary activities after tax | 1,774.70 | 1,638.53 | 1,607.14 | 6,864.32 |
| 12 | Extraordinary Item (net of tax expenses) |  |  |  |  |
| 13 | Net Profit for the period | 1,774.70 | 1,638.53 | 1,607.14 | 6,864.32 |
| 14 | Share of profit/(loss) of associates | - | - | - | - |
| 15 | Minority Interest | - | - | - | - |
| 16 | Net Profit/(loss) after taxes, minorty interest and share of profit// (loss) of associated$(13+14+15)$ | 1,774.70 | 1,638.53 | 1,607.14 | 6,864.32 |
|  |  |  |  |  |  |
| 17 | Paid-up Equity Shares Capital (Face value of Rs. 10/- each) | 2,232.36 | 2,232.36 | 2,193.86 | 2,232.36 |
| 18 | Reserves excluding Revaluation Reserve as per Balance Sheet of Previous Year |  |  |  | 34,139.20 |
| 19i | Earning Per Shares (EPS before extraordinary items) |  |  |  |  |
|  | - Basic (in Rupees, not annualised) | 7.95 | 7.34 | 7.33 | 31.48 |
|  | -Diluted (in Rupees, not annualised) | 7.57 | 6.99 | 6.86 | 29.95 |
| 19ii | Earning Per Shares (EPS after extraordinary items) |  |  |  |  |
|  | - Basic (in Rupees, not annualised) | 7.95 | 7.34 | 7.33 | 31.48 |
|  | -Diluted (in Rupees, not annualised) | 7.57 | 6.99 | 6.86 | 29.95 |

PART-2

| PART-2 |  | Select Information for the Quarter Ended 30/06/2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| SI No. | PARTICULARS | Quarter Ended |  |  | Year Ended |
|  |  | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
|  |  | (Unaudited) | (Audited) | (Unaudited) | (Audited) |
| $\sqrt{A}$ <br> 1 $2 \text { [ }$ | PARTICULARS OF SHAREHOLDING |  |  |  |  |
|  | Public Shareholding |  |  |  |  |
|  | -Number of Shares | 11996683 | 11996683 | 11996683 | 11996683 |
|  | -Percentage of Shareholding | 53.740 | 53.740 | 54.683 | 53.740 |
|  | Promoters \& Promoter Group Shareholding |  |  |  |  |
|  | a) Pledged/Encumbered |  |  |  |  |
|  | -Number of Shares | 1040000 | 1040000 | 2050000 | 1040000 |
|  | -Percentage to total Promoter Shareholding | 10.071 | 10.071 | 20.620 | 10.071 |
|  | -Percentage to total Share Capital | 4.659 | 4.659 | 9.344 | 4.659 |
|  | b) Un-encumbered |  |  |  |  |
|  | -Number of Shares | 9286953 | 9286953 | 7891953 | 9286953 |
|  | -Percentage to total Promoter Shareholding | 89.929 | 89.929 | 79.380 | 89.929 |
|  | -Percentage to total Share Capital | 41.601 | 41.601 | 35.973 | 41.601 |


| B. | Particulars <br> Investor Complaints | 3 months ended as on 30-06-2013 |
| :---: | :---: | :---: |
|  | Pending at the beginning of the quarter | Nil |
|  | Received during the quarter | Nil |
|  | Disposed during the quarter | Nil |
|  | Remaining unresolved during the quarter | Nil |

Notes forming part of
UNAUDITED FINANCIAL STATEMENTS FOR THE QUARTER ENDED JUNE 30, 2013
\# The above financial results, reviewed by Audit Committee have been taken on record by the Board of Directors at its' meeting held on August 13, 2013. The Statutory Auditors have carried out the 'Limited Review' of the results.
\# The consolidated financial results have been prepared in accordance with the AS-21 issued by the ICAI and comprise the financial results of APL Apollo Tubes Ltd. and its' wholly owned subsidiaries.
\# For the quarter ended the following figures have been disclosed on stand-alone basis : (i) Turnover - Rs. 546.58 crore (ii) Profit before tax - Rs. 13.32 crore (iii) Profit after tax Rs. 8.44 crore
\# The standalone results of the company are available at company's' and stock exchanges' website i.e. www.aplapollo.com, www.nseindia.com and www.bsendia.com.
\# The Board of directors of the company have approved the allotment of 11,15,000 Equity Shares having nominal value of Rs. 10/- each to Mr. Ashok Kumar Gupta, a person considered as a promoter, against the conversion of equal number of warrants earlier allotted to him on preferential basis at a price of Rs. 145/- per warrant.
\# During the quarter warehouse-cum-branch was opened at Hissar (Haryana), Kala Amb (Himachal Pradesh), Navapura-Ahmedabad \& Surat (Gujarat) to further strengthen the Company's distribution network supported by its multi-locational manufacturing facilities.
\# The Company operates only in one segment i.e. manufacturing of Infrastructure Products. Previous period figures have been regrouped / reclassified / recasted, wherever necessary to facilitate comparison.

| SI No. | PARTICULARS | Quarter Ended |  |  | $\begin{array}{\|r\|} \hline \text { Year Ended } \\ \hline 31.03 .2013 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  | 30.06.2013 | 31.03.2013 | 30.06.2012 |  |
|  |  | (Unaudited) | (Audited) | (Unaudited) | (Audited) |
| 1 | Income from Operations |  |  |  |  |
|  | (a) Net Sales /Income from Operations: |  |  |  |  |
|  | Gross Sales | 54,658.75 | 48,632.83 | 38,479.00 | 1,75,378.70 |
|  | Less:Excise Duty | 4,241.75 | 4,450.02 | 3,345.71 | 14,466.91 |
|  | Total Income from Operations (Net) | 50,417.00 | 44,182.81 | 35,133.29 | 1,60,911.79 |
| 2 | Expenses |  |  |  |  |
|  | (a) Consumption of Raw Materials | 34,789.62 | 27,284.66 | 24,184.97 | 1,02,008.09 |
|  | (b) Purchase of traded goods | 13,433.30 | 15,261.96 | 8,341.90 | 44,697.00 |
|  | (c) Changes in inventories of finished goods, work in progress and stock in trade. | $(3,202.66)$ | (2,818.17) | (2,146.60) | (4,812.37) |
|  | (d) Employees Benefit Expense | 444.22 | 436.67 | 313.77 | 1,640.43 |
|  | (e) Depreciation \& Amortisation Expense | 240.00 | 237.79 | 150.00 | 787.94 |
|  | (f) Other Expenditure (Item not exceeding 10\% of the total expenses relating to continuing operations) | 2,422.34 | 1,936.53 | 2,119.06 | 8,000.35 |
|  | Total Expenses | 48,126.82 | 42,339.44 | 32,963.10 | 1,52,321.44 |
| 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | 2,290.18 | 1,843.37 | 2,170.19 | 8,590.35 |
| 4 | Other Income | 65.10 | 103.12 | - | 103.12 |
| 5 | Profit from ordinary activities before finance cost and exceptional items | 2,355.28 | 1,946.49 | 2,170.19 | 8,693.47 |
| 6 | Finance Costs | 1,022.80 | 963.43 | 685.30 | 3,200.53 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items | 1,332.48 | 983.06 | 1,484.89 | 5,492.94 |
| 8 | Exceptional Item | - | 36.61 |  | 36.61 |
| 9 | Profit from ordinary activities before Tax | 1,332.48 | 946.45 | 1,484.89 | 5,456.33 |
| 10 | Tax Expense |  |  |  |  |
|  | -Current Tax | 351.00 | 357.04 | 325.00 | 1,210.20 |
|  | -Deferred Tax | 137.00 | 167.70 | 165.00 | 780.62 |
|  | Net Profit from ordinary activities after tax | 844.48 | 421.71 | 994.89 | 3,465.51 |
|  | Extraordinary Item (net of tax expenses) |  |  |  |  |
| 13 | Net Profit for the period | 844.48 | 421.71 | 994.89 | 3,465.51 |
| 1415 | Share of profit/(loss) of associates | - | - | - | - |
|  | Net Profit/(loss) after taxes, minorty interest and share of profit/ (loss) of associated $(13+14+15)$ | 844.48 | 421.71 | 994.89 | 3,465.51 |
|  |  |  |  |  |  |
| $\begin{aligned} & 16 \\ & 17 \\ & 18 i \end{aligned}$ | Paid-up Equity Shares Capital (Face value of Rs. 10/- each) | 2,232.36 | 2,232.36 | 2,193.86 | 2,232.36 |
|  | Reserves excluding Revaluation Reserve as per Balance Sheet of Previous Year |  |  |  | 27,445.85 |
|  | Earning Per Shares (EPS before extraordinary items) |  |  |  |  |
|  | - Basic (in Rupees, not annualised) | 3.78 | 1.89 | 4.53 | 15.89 |
|  | -Diluted (in Rupees, not annualised) | 3.60 | 1.80 | 4.24 | 15.12 |
| 18ii | Earning Per Shares (EPS after extraordinary items) |  |  |  |  |
|  | - Basic (in Rupees, not annualised) | 3.78 | 1.89 | 4.53 | 15.89 |
|  | -Diluted (in Rupees, not annualised) | 3.60 | 1.80 | 4.24 | 15.12 |
|  |  |  |  |  |  |
|  | PART-2 | Select Information for the Quarter Ended 30/06/2013 |  |  |  |
| SI No. | PARTICULARS | Quarter Ended |  |  | Year Ended |
|  |  | 30.06.2013 | 31.03.2013 | 30.06.2012 | 31.03.2013 |
|  |  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) |
| A  <br>  1 <br>   <br>   <br>   <br>   | PARTICULARS OF SHAREHOLDING |  |  |  |  |
|  | Public Shareholding |  |  |  |  |
|  | - Number of Shares | 11996683 | 11996683 | 11996683 | 11996683 |
|  | -Percentage of Shareholding | 53.740 | 53.740 | 54.683 | 53.740 |
|  | Promoters \& Promoter Group Shareholding |  |  |  |  |
|  | a) Pledged/Encumbered |  |  |  |  |
|  | -Number of Shares | 1040000 | 1040000 | 2050000 | 1040000 |
|  | -Percentage to total Promoter Shareholding | 10.071 | 10.071 | 20.620 | 10.071 |
|  | -Percentage to total Share Capital | 4.659 | 4.659 | 9.344 | 4.659 |
|  | b) Un-encumbered |  |  |  |  |
|  | -Number of Shares | 9286953 | 9286953 | 7891953 | 9286953 |
|  | -Percentage to total Promoter Shareholding | 89.929 | 89.929 | 79.380 | 89.929 |
|  | -Percentage to total Share Capital | 41.601 | 41.601 | 35.973 | 41.601 |


| B. | Particulars <br> Investor Complaints | 3 months ended as on 30-06-2013 |
| :---: | :---: | :---: |
|  | Pending at the beginning of the quarter | Nil |
|  | Received during the quarter | Nil |
|  | Disposed during the quarter | Nil |
|  | Remaining unresolved during the quarter | Nil |

