## APL Apollo Tubes Limited

Regd. Office: 37, Hargobind Enclave, Vikas Marg, New Delhi - I10 092

## PART-1

CONSOLIDATED AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31,2014
( in Lacs exceet for shares and EPS)

| SI No. | PARTICULARS | Quarter Ended |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3103.2014 | 312.2013 | 3103.20B | 3103.2014 | 3103.2013 |
|  |  | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) |
| 1 | Income from Operations |  |  |  |  |  |
|  | Gross Sales | 75,439.74 | 69,13.66 | 62559.57 | 2,86,94,77 | 2,24,72.25 |
|  | Less:Excise Duty | 8,076.23 | 6,205.D | 6676.19 | 29,309.28 | 23,883.91 |
| 2 | Total Income from Operations (Net) | 67,363.50 | 62,908.56 | 55,883.39 | 2,56,885.47 | 2,00,828.34 |
|  | Expenses |  |  |  |  |  |
|  | (a) Consumption of Materials | 59,882.79 | 52,278.01 | 48,921] | 2,22,998.27 | 172,4156 |
|  | (b) Purchase of traded goods | 2,705.B | 609.16 | 2,532.11 | 4,285.42 | 3,515.78 |
|  | (c) Changes in inventories of finished goods, work in progress and stock in trade. | (5,1B.65) | 1.556 .88 | $(3,008.84)$ | (5,236.41) | (5,403.51) |
|  | (d) Employees Benefit Expense | 863.54 | 879.88 | 607.77 | 3,355.09 | 2,790.36 |
|  | (e) Depreciation \& Amortisation Expense | 394.35 | 432.21 | 390.82 | 1643.25 | 1250.83 |
|  | (f) Other Expenditure (Item not exceeding D\% of the total expenses relating to continuing operations) | 4,899.36 | 3,673.97 | 2,593.72 | 15,027.59 | 1156188 |
|  | Total Expenses | 63,63152 | 59,430.11 | 52,036.75 | 2,42,073.21 | 186,26.90 |
| 3 | Profit / (Loss) from operations before oter income, finance costs and exceptional items (1-2) | 3,73197 | 3,478.45 | 3,846.64 | 14,88.26 | 14,70144 |
| 4 | Other Income | 17.96 | D. 25 | 7108 | 204.11 | 7108 |
| 5 | Profit from ordinary activities before finance cost and exceptional items | 3,839.93 | 3,488.70 | 4,00.72 | 15,016.37 | 4,872.52 |
| 6 | Finance Costs | 1,595.43 | 1538.84 | 1204.62 | 6,093.05 | 4,294.95 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items | 2,244.50 | 1,949.86 | 2,813.1 | 8,923.33 | 10,577.57 |
| 8 | Exceptional Item | 26.08 | 0.23 | 76.77 | 26.31 | 76.77 |
| 9 | Profit from ordinary activities before Tax | 2,218.42 | 1,949,63 | 2,736.33 | 8,897.02 | 1,500.80 |
| 10 | Tax Expense |  |  |  |  |  |
|  | - Current Tax | 397.08 | 345.83 | 860.35 | 1788.07 | 2,438.79 |
|  | - Deferred Tax | 406.28 | 38.28 | 237.44 | 121108 | 1,97.69 |
| 11 | Net Profit from ordinary activities after tax | 1415.06 | 1,285.52 | 1638.54 | 5,897.87 | 6,864.32 |
| 12 | Extraordinary ltem (net of tax expenses) |  |  |  |  |  |
| 13 | Net Profit for the period | 145.06 | 1285.52 | 1638.54 | 5,897.87 | 6,864.32 |
| 14 | Share of profit/ (loss) of associates | . | . | . | . | . |
| 15 | Minority Interest | - | . | - | - | - |
| 16 | Net Profit/ (loss) after taxes, minorty interest and share of profit/ (loss) of associated ( $B+14+15$ ) | 145.06 | 1285.52 | 1638.54 | 5,897.87 | 6,864.32 |
|  |  |  |  |  |  |  |
| 17 | Paid-up Equity Shares Capital (Face value of Rs. D/ - each) | 2,343.86 | 2,343.86 | 2,232.36 | 2,343.86 | 2,232.36 |
| 18 | Reserves excluding Revaluation Reserve as per Balance Sheet of Previous Year |  |  |  | 40,77.47 | 34,139.20 |
| 19 (i) | Earning Per Shares (EPS before extraordinary items) | 6.04 | 5.48 | 7.34 | 25.16 | 3148 |
|  | - Basic (in Rupees, not annualised) | 6.04 | 5.48 | 6.99 | 25.16 | 29.95 |
|  | -Diluted (in Rupees, not annualised) |  |  |  |  |  |
| 19 (ii) | Earning Per Shares (EPS after extraordinary items) |  |  |  |  |  |
|  | - Basic (in Rupees, not annualised) | 6.04 | 5.48 | 7.34 | 25.16 | 3148 |
|  | -Diluted (in Rupees, not annualised) | 6.04 | 5.48 | 6.99 | 25.16 | 29.95 |



|  | Particulars | 3 months <br> ended as on <br> 31.03 .2014 |
| :---: | :--- | :---: |
| B. | Investor Complaints | Nil |
|  | Pending at the beginning of the quarter | Nil |
|  | Received during the quarter | Nil |
|  | Disposed during the quarter | Nil |
|  | Remaining unresolved during the quarter |  |

## Statement of Assets and Liabilities as on March 31, 2014

(` in Lacs)

| Equity \& Liabilities | $\begin{gathered} \text { As at March } \\ 31,2014 \end{gathered}$ | $\begin{gathered} \text { As at March } \\ 31,2013 \end{gathered}$ | II. ASSETS | $\begin{gathered} \text { As at March } \\ 31,2014 \end{gathered}$ | $\begin{gathered} \text { As at March } \\ 31,2013 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ( ${ }^{\prime}$ | ( ${ }^{\prime}$ ) |  | ( ${ }^{\prime}$ | ( ' ) |
| (1) Shareholder's Funds |  |  | (1) Non-Current Assets |  |  |
| (a) Share Capital | 2,343.86 | 2,232.40 | (a) Fixed Assets | 42,800.60 | 31,812.70 |
| (b) Reserves and Surplus | 40,177.47 | 34,139.20 | (b) Goodwill on Consolidation | 1,990.00 | 1,990.00 |
| (c) Money received against share warrants | 0.00 | 404.2 | (c) Non-current investments | 1,756.52 | 120.50 |
| (2) Non-Current Liabilities |  |  | (d) Long term loans and advances | 4,494.86 | 6,342.70 |
| (a) Long-Term Borrowings | 13,718.26 | 8,424.70 | (e) Other non-current assets | 1,172.86 | 566.40 |
| (b) Deferred Tax Liabilities (Net) | 5,211.92 | 4,000.80 | (2) Current Assets |  |  |
| (c) Other Long Term Liabilities | 10.00 | 10 | (a) Inventories | 28,848.89 | 28,818.20 |
| (d) Long Term Provisions | 236.71 | 154.6 | (b) Trade receivables | 24,942.65 | 21,936.50 |
| (3) Current Liabilities |  |  | (c) Cash and cash equivalents | 1,008.19 | 1,417.70 |
| (a) Short-Term Borrowings | 34,025.98 | 34,034.00 | (d) Short-term loans and advances | 6,833.85 | 6,105.10 |
| (b) Trade Pay ables | 12,417.31 | 9,744.70 | (e) Other current assets | 1,177.44 | 628.40 |
| (c) Other Current Liabilities | 4,113.94 | 3,381.60 |  |  |  |
| (d) Short-Term Provisions | 2,770.39 | 3,212.00 |  |  |  |
| Total Equity \& Liabilities | 1,15,025.85 | 99,738.20 | Total Assets | 1,15,025.85 | 99,738.20 |

## Notes forming part of

CONSOLIDATED AUDITED FINANCIALSTATEMENTS FOR THE QUARTER AND YEAR ENDED MARCH 31,201
\# The above Audited Financial Results have been reviewed by Audit Committee and approved and taken on record by the Board of Directors in their meetings held on May 30, 2014.
\# The consolidated financial results have been prepared in accordance with the AS-21issued by the ICAI and comprise the financial results of APL Apollo Tubes Ltd. and its' wholly owned subsidiaries.
\# The Board of directors have recommended, subject to approval of shareholders, a dividend of Rs. 5/ - per fully paid-up equity shares of Rs. 10 / - each, aggregating to Rs. 1362.02 Lacs, including dividend distribution tax.
\# Current tax expenses are net off MAT Credit entitlement, if any.
\# For the quarter ended the following figures have been disclosed on stand-alone basis :
(i) Turnover - Rs. 606.89 crore (ii) Profit before tax - Rs. 9.68 crore (iii) Profit after tax - Rs. 6.33 crore.
\# The standalone results of the company are available at company's and stock exchanges' website i.e. www.aplapollo.com, www.nseindia.com and www.bseindia.com.
\# The figures for the quarter ended $31^{\text {st }}$ March, 2014 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto $3 \mathrm{I}^{\mathrm{st}}$ December, 2013.
\# The Company operates only in one segment i.e. manufacturing of Infrastructure Products. Previous period figures have been regrouped / reclassified / recasted, wherever necessary to facilitate comparison.
for APL APOLLO TUBES LIMITED
Delhi 110092
May 30, 2014
www.aplapollo.com
ASHOK K. GUPTA
MANANGING DIRECTOR
(` in Lacs except for shares and EPS)

| SI No. | PARTICULARS | Quarter Ended |  |  | Year Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3103.2014 | 312.20B | 3103.20B | 3103.2014 | 3103.2013 |
|  |  | (Audited) | (Unaudited) | (Audited) | (Audited) | (Audited) |
| 1 | Income from Operations |  |  |  |  |  |
|  | (a) Net Sales / Income from Operations: |  |  |  |  |  |
|  | Gross Sales | 60,689.07 | 52,479.47 | 48,632.83 | 2,23,605.95 | 175,378.70 |
|  | Less:Excise Duty | 4,875.64 | 4,090.95 | 4,450.02 | 7,873.89 | 14,466.91 |
|  | Total Income from Operations (Net) | 55,8B.43 | 48,388.52 | 44,182.81 | 2,05,732.06 | 160,91179 |
| 2 | Expenses |  |  |  |  |  |
|  | (a) Consumption of Materials | 42,006.71 | 26,800.90 | 27,509.66 | 136,84159 | 102,738.42 |
|  | (b) Purchase of traded goods | 1,633.84 | 4,698.52 | 15,26196 | 51,14.87 | 44,697.00 |
|  | (c) Changes in inventories of finished goods, work in progress and stock in trade. | $(3,18.66)$ | 1815.01 | (2,87.7) | $(3,886.00)$ | (4,82.37) |
|  | (d) Employees Benefit Expense | 616.43 | 523.26 | 436.67 | 2,11.08 | 1640.43 |
|  | (e) Depreciation \& Amortisation Expense | 246.07 | 262.27 | 237.79 | 986.92 | 787.94 |
|  | (f) Other Expenditure (Item not exceeding D\% of the total expenses relating to continuing oper ations) | 3,349.69 | 2,337.45 | 17153 | 1,21168 | 7,270.03 |
|  | Total Expenses | 53,734.07 | 46,437.41 | 42,339.44 | 1,97,384.B | 1,52,32145 |
| 3 | Profit / (Loss) from operations before oter income, finance costs and exceptional items (1-2) | 2,079.37 | 195111 | 1843.38 | 8,347.93 | 8,590.34 |
| 4 | Other Income | 90.86 | 24.73 | D3.2 | 21.96 | D3.2 |
| 5 | Profit from ordinary activities before finance cost and exceptional items | 2,70.22 | 1,975.84 | 1,946.50 | 8,563.88 | 8,693.46 |
| 6 | Finance Costs | 2,88.81 | 1.122 .05 | 963.43 | 4,62159 | 3,200.53 |
| 7 | Profit from ordinary activities after finance costs but before exceptional items | 98141 | 783.79 | 983.07 | 3,942.29 | 5,492.93 |
| 8 | Exceptional Item | B. 53 | - | 36.61 | B.53 | 36.61 |
| 9 | Profit from ordinary activities before Tax | 967.88 | 783.79 | 946.46 | 3,928.76 | 5,456.32 |
| 10 | Tax Expense |  |  |  |  |  |
|  | - Current Tax | 118.74 | 5123 | 357.04 | 598.30 | 121.20 |
|  | - Deferred Tax | 26.56 | 21124 | 167.70 | 72.01 | 780.62 |
| 11 | Net Profit from ordinary activities after tax | 632.58 | 52132 | 42172 | 2,618.45 | 3,465.50 |
| 12 | Extraordinary Item (net of tax expenses) |  |  |  |  |  |
| 13 | Net Profit for the period | 632.58 | 52132 | 42172 | 2,618.45 | 3,465.50 |
| 14 | Share of profit/ (loss) of associates | . | . | . | . | . |
| 15 | Net Profit/ (loss) after taxes, minorty interest and share of profit/ (loss) of associated ( $3+14+15$ ) | 632.58 | 52132 | 42172 | 2,618.45 | 3,465.50 |
| 16 | Paid-up Equity Shares Capital (Face value of Rs. D/- each) | 2,343.86 | 2,343.86 | 2,232.36 | 2,343.86 | 2,232.36 |
| 17 | Reserves excluding Revaluation Reserve as per Balance Sheet of Previous Year | . | . | . | 30,207.53 | 27,445.85 |
| 18i | Earning Per Shares (EPS before extraordinary items) |  |  |  |  |  |
|  | - Basic (in Rupees, not annualised) | 2.70 | 2.22 | 189 | 117 | 15.89 |
|  | -Diluted (in Rupees, not annualised) | 2.70 | 2.22 | 180 | 117 | 15.2 |
| 18ii | Earning Per Shares (EPS after extraordinary items) |  |  |  |  |  |
|  | - Basic (in Rupees, not annualised) | 2.70 | 2.22 | 189 | 117 | 15.89 |
|  | -Diluted (in Rupees, not annualised) | 2.70 | 2.22 | 180 | 117 | 15.2 |



|  | Particulars | 3 months <br> ended as on <br> 31.03 .2014 |
| :---: | :--- | :---: |
| B. | Investor Complaints | Pending at the beginning of the quarter |
|  | Received during the quarter | Nil |
|  | Disposed during the quarter | Nil |
|  | Remaining unresolved during the quarter | Nil |

