



TM

**J. Kumar Infraprojects Ltd.**

**Corporate Presentation**

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Section 1

Company Overview



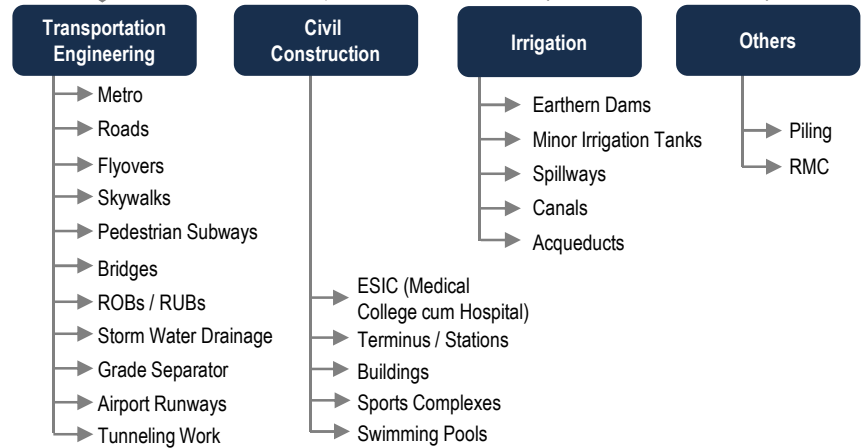


# Company Overview

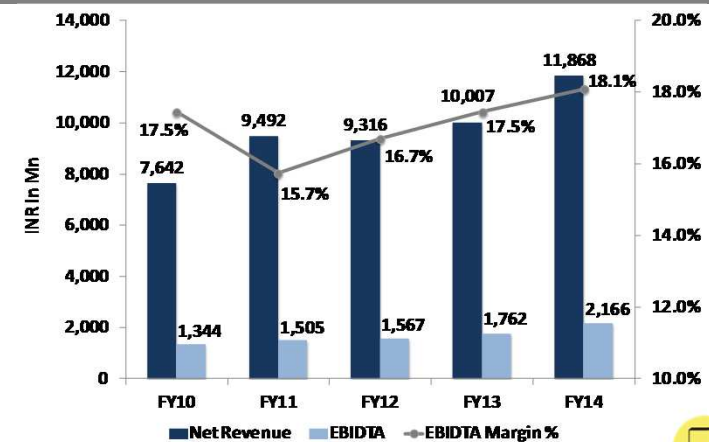
## Overview

- J. Kumar Infraprojects Limited, incorporated in the year 1999, by Mr. Jagdishkumar Gupta, is a well established, listed civil engineering and infrastructure development company with a proven track record of delivering complex Infraprojects.
- Our core expertise is in the areas of Transportation Engineering, Civil Construction and Irrigation.
- We also undertake piling of foundation works using specialized hydraulic piling rigs for various real estate and infrastructure companies all over India.
- We enjoy extensive presence with our work order coming from the state of Maharashtra, Delhi, Gujarat and Rajasthan.
- Our Company has a proven track record of 75+ completed projects and 40+ ongoing projects with an order book (excluding L1) of INR 31,409 Mn as of 31st March 2014.
- Our Company is registered as a Class IA contractor with the Various Public Works Department.
- We are an ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007 certified company.
- Our Company has earned a Net revenue of INR 11,868 Mn (FY 2014) with CAGR of 33.0% (FY 2008 - 2014) and Profit After Tax of INR 841 Mn (FY 2014) with a CAGR of 27.6% (FY2008 - 2014).

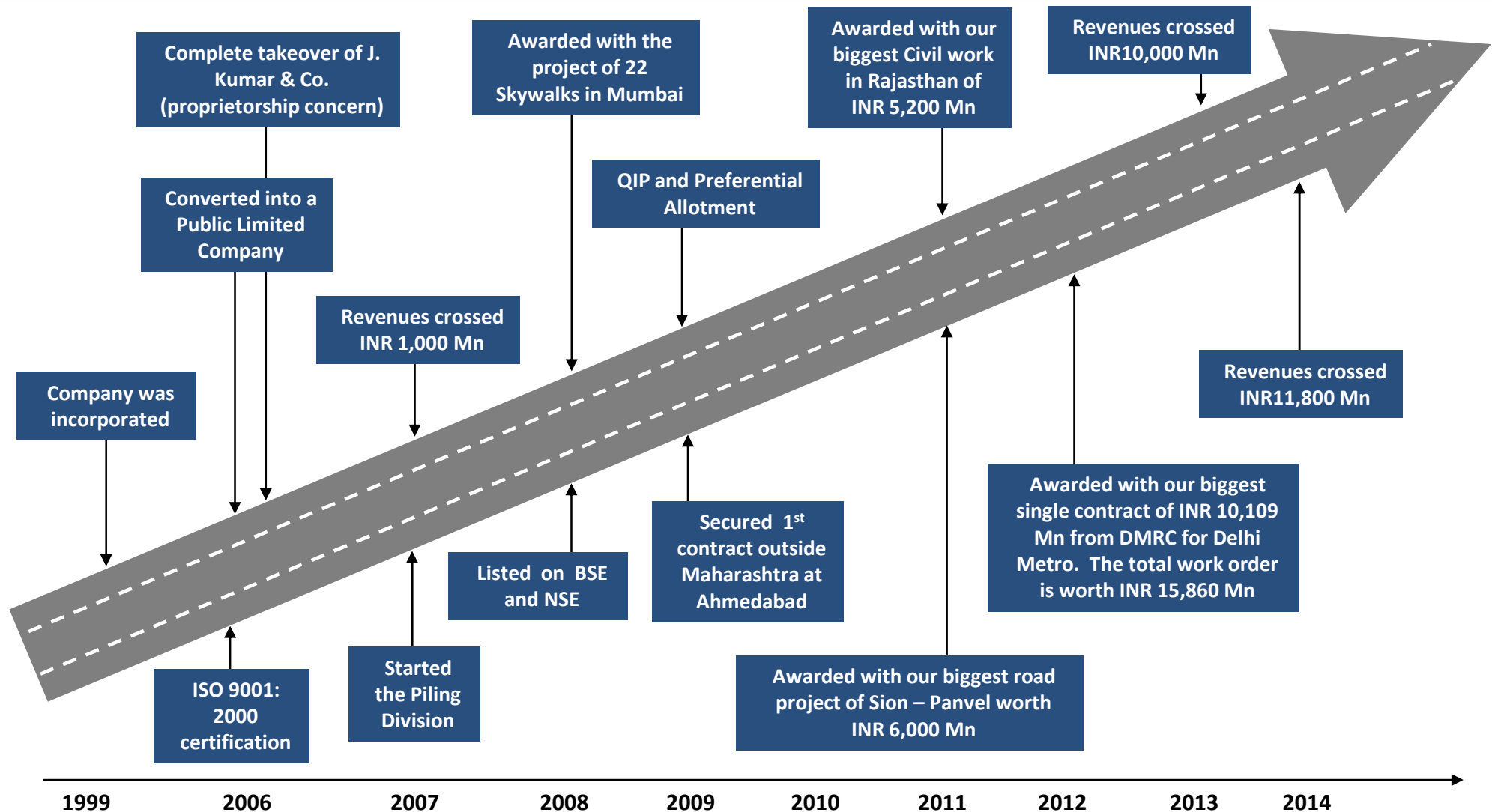
## Business Verticals



## Financial Snapshot



# JKIL – Milestones



# Visionary Board of Directors

## Executive Directors

Management	Background
<b>Jagdishkumar M. Gupta</b> Chairman and Managing Director	<ul style="list-style-type: none"> <li>• He is the person instrumental in setting up this organization. He made a modest start in the year 1980 by setting up a proprietorship concern by the name of J. Kumar &amp; Co. Since its inception, under his able leadership, we have expanded and grown as a Registered Class I-A construction company</li> <li>• The Company's turnover has crossed INR 1,00,000 lacs mark because of his acumen. Under his guidance we have successfully completed numerous projects including construction of roads, bridges and flyovers, swimming pools, earthen dams, airport contracts, housing and commercial complexes etc</li> </ul>
<b>Kamal J. Gupta</b> Executive Director	<ul style="list-style-type: none"> <li>• He is a Bachelors in Civil Engineering</li> <li>• He has been associated with us since 1997 and carries with him an experience of more than 18 years in construction field</li> <li>• He plays a vital role in execution of projects within the stipulated time frame and has successfully completed various projects such as flyovers, skywalks, swimming pool and rail over bridges. Presently he is looking after the civil construction works, metro railways, and flyovers amongst others</li> </ul>
<b>Nalin J. Gupta</b> Executive Director	<ul style="list-style-type: none"> <li>• He is a commerce graduate and a member of Indian Institution of Bridge Engineers</li> <li>• He is associated with us since 1997 and carries with him an experience of over 18 years</li> <li>• He is instrumental in construction work related to roads and its widening, construction of subway, tunnel work, flyovers and rail over bridges amongst others. He has played a vital role in guiding our company in setting and developing the piling business</li> </ul>
<b>Kusum J. Gupta</b> Non - Executive Director	<ul style="list-style-type: none"> <li>• She has been associated with the company since May 2014</li> <li>• She is the proprietor of Goldline Sound Studio</li> </ul>
<b>Padmanabh P. Vora</b> Independent Director	<ul style="list-style-type: none"> <li>• He is a Chartered Accountant by profession and has over 32 years experience in finance, banking and management</li> <li>• He has held several prestigious positions in the industry such as serving as the Chairman-cum-Managing Director of the Industrial Development Bank of India from which he retired in 2003</li> </ul>
<b>Dr. R. Srinivasan</b> Independent Director	<ul style="list-style-type: none"> <li>• He holds a Doctorate in Banking and Finance, and has extensive managerial expertise and has</li> <li>• He has held several senior managerial positions as Chairman and Managing Director of Bank of India and Allahabad Bank. He is also serving on board of the several companies focused on software, pharmaceuticals, gems &amp; jewellery, tea, paint in addition to mutual fund industry</li> </ul>
<b>Ashwani Kumar</b> Independent Director	<ul style="list-style-type: none"> <li>• He is a Post Graduate from Allahabad University and has over four decade experience in Income Tax Department</li> <li>• He joined the Indian Revenue Service in November 1973 and retired as Chief Commissioner of Income Tax from Chennai</li> </ul>
<b>Ajit Singh Chatha</b> Independent Director	<ul style="list-style-type: none"> <li>• He graduated with Honors in Electrical Engineering from Government Engineering College, Jabalpur</li> <li>• He joined the I.A.S cadre of Punjab in 1963 and held wide range of assignments from the field to the secretariat such as Deputy Commissioner, Managing Director, Joint Secretary, Principal Secretary and Chief Secretary</li> </ul>

## Non-Executive Directors

# Experienced Management Team

## Key Personnel

Management	Background
<b>S.M. Thorat</b> Vice President (Projects)	<ul style="list-style-type: none"> <li>• He has a bachelor's degree in civil engineering from Pune University and has over five decades of experience</li> <li>• He retired as a Superintendent Engineer after 37 years of service in PWD, Maharashtra, and has extensive experience in planning and execution of various bridges, roads, flyovers and multi storied buildings and administration</li> <li>• He has been associated with us since 1995 and since joining he has executed several key transportation engineering projects</li> </ul>
<b>P. K. Prabhakaran</b> DGM Tender	<ul style="list-style-type: none"> <li>• He holds a diploma in civil engineering from Department of Technical Education, Kerala</li> <li>• He retired as Deputy Executive Engineer with PWD, Maharashtra. He was associated with PWD Maharashtra for 37 years. He has extensive experience in planning and execution various road works, reclamation works, building works, creek bridge work and road work</li> <li>• He has been associated with us since 2004 and currently looks after tender work and liaisoning with various government departments</li> </ul>
<b>Ravinder Kulkarni</b> Vice President-Projects, IT, Human Resources and Administration	<ul style="list-style-type: none"> <li>• He holds a Diploma in civil engineering from Government Polytechnic, Solapur and has over 37 years of experience in various areas such project planning and execution of various works such as bridges, roads and flyovers, spillway dams and piling</li> <li>• He has been associated with various government &amp; private institutions including junior engineer with the Maharashtra Irrigation department</li> <li>• He has been associated with our Company since 2011. He is responsible for system development and implementation of the same in our Company. He is also responsible for review of progress of various Projects</li> </ul>
<b>Pawan Bhasin</b> Project Manager – DMRC - (CC-24)	<ul style="list-style-type: none"> <li>• He is a bachelor in civil engineering from Birla Institute of Technology, Pilani and has over 20 years of experience in project execution</li> <li>• He has been associated with our Company since 2012. He is currently heading the DMRC project for design and construction of Tunnels, Stations and Ramp between Lajpat Nagar and Hazrat Nizamuddin stations of Delhi MRTS, Phase-III</li> </ul>
<b>V. K. Gupta</b> Head Construction- DMRC (CC – 09)	<ul style="list-style-type: none"> <li>• He holds a bachelor's degree in civil engineering and has over 20 years of experience in project execution</li> <li>• He is associated with our Company since 2012. He is currently heading DMRC project for design and construction of Badli Mor elevated station on Jahangir Puri-Badli corridor of Delhi MRTS, Phase II</li> </ul>
<b>Anand Sahapur</b> DGM (Projects)	<ul style="list-style-type: none"> <li>• He holds a diploma in civil engineering and has over 34 years of experience in Project Planning, Management and Execution</li> <li>• He is associated with our Company since incorporation. He is currently handling Sion-Panvel Highway Projects</li> </ul>
<b>Dhiman Majumdar</b> Project Head – Underground DMRC (CC-20)	<ul style="list-style-type: none"> <li>• He is a Bachelor in Engineering in Civil and has over 28 Years of experience in Civil Project Planning &amp; cost control, Tendering, etc</li> <li>• He is is associated with our company since 2012. He currently handles DMRC Projects CC-20</li> </ul>
<b>R. B. Singh</b> General Manager (Projects)	<ul style="list-style-type: none"> <li>• He holds a bachelor's degree in civil engineering and also has a masters in construction, management from NICMAR, Pune in 1998 and has over 25 years of experience in project planning &amp; management, budgeting, site co-ordination, resource planning &amp; construction management</li> <li>• Prior to joining us, he has worked with ILFS Engineering and Construction Company Limited, Punj Lloyd Limited and Gammon India Limited</li> <li>• He has been associated with our Company since 2011. He is currently overseeing the execution of the ESIC Medical College Project at Alwar</li> </ul>
<b>Shirish A. Kulkarni</b> General Manager (Piling)	<ul style="list-style-type: none"> <li>• He holds a masters degree in geology and has over 25 years experience in soil investigation, rock anchoring, piling / micro piling, construction of diaphragm wall and rotary piling work for various types of structures</li> <li>• He has worked with DBM Geotechnics and Constructions Private Limited and Consolidation Foundations Limited</li> <li>• He has been associated with our Company since 2006. He currently oversees and heads the piling division of our Company</li> </ul>
<b>Arvind Gupta</b> Chief Financial Officer	<ul style="list-style-type: none"> <li>• He is a Chartered Accountant and has over 12 years of experience in Accounting, Taxation and Auditing</li> <li>• He has been associated with our Company since April, 2010 and currently handles finance, accounts and taxation</li> </ul>
<b>Poornima Reddy</b> Company Secretary & Compliance Officer	<ul style="list-style-type: none"> <li>• She is a Company Secretary and has done LLB along with P.G. Diploma in Financial Management and has over 15 years of experience</li> <li>• She has been associated with our Company since July 16, 2007 and currently handles secretarial and legal matters</li> </ul>



# Awards & Certificates

## Awards...



## Certificates



## ...that have added value

- Mr. Jagdishkumar Gupta has been awarded with the “Udyog Rattan Award” by the Institute of Economic Studies.
- In the year 2012, the company is awarded for the “Best Practices in Investor Relations” in Mid-cap Infrastructure Industry Category by the Investor Relation Society.

## J. Kumar has been awarded with the following renowned Certificates

- ISO 9001:2008 certified from QA International Certification Limited.
- ISO 14001:2004 certified from Standards Certification Council.
- OHSAS 18001:2007 certified from Standards Certification Council.
- Designated as the Class 1 (A) contractor by the Public Works Department.

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Section 2

Business Verticals

# Business Verticals

## Transportation Engineering

- Metro
- Roads
- Flyovers
- Skywalks
- Pedestrian Subways
- Bridges
- ROB and RUB
- Storm Water Drainage Systems
- Grade Separators
- Airport Runways
- Tunneling work

## Civil Construction

- ESIC (Hospital Cum Medical College)
- Railway Terminus/ Stations
- Commercial Buildings
- Sports Complexes
- Swimming Pools

## Irrigation

- Earthen Dams
- Minor Irrigation Tanks
- Spillways
- Canals
- Aqueducts

## Others

- **Piling**
  - Buildings
  - Flyovers
  - Marine structures
  - Offshore platforms
- **RMC**



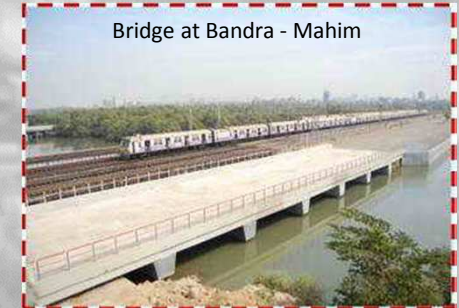
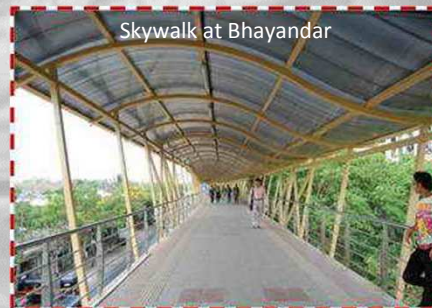
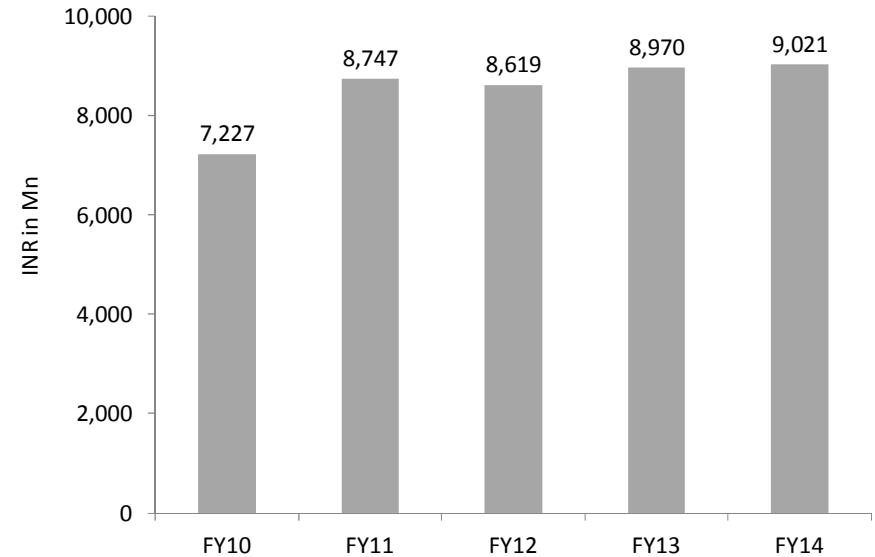
# Transportation Engineering

Skywalk at Bandra, Mumbai

## Overview

- Design and construction of projects based on the client's specified requirements on turnkey basis.
- Over 3 decades of experience in transportation engineering.
- We have the requisite capability to construct flyovers, with minimum disruption in urban areas deploying latest methods & techniques.
- Our biggest project so far in this segment is Design and Construction of Tunnel between Lajpat Nagar and Hazrat Nizamuddin stations and Mukundpur - Yamuna Vihar corridor for DMRC worth INR 10,109 Mn.

## Net Revenue





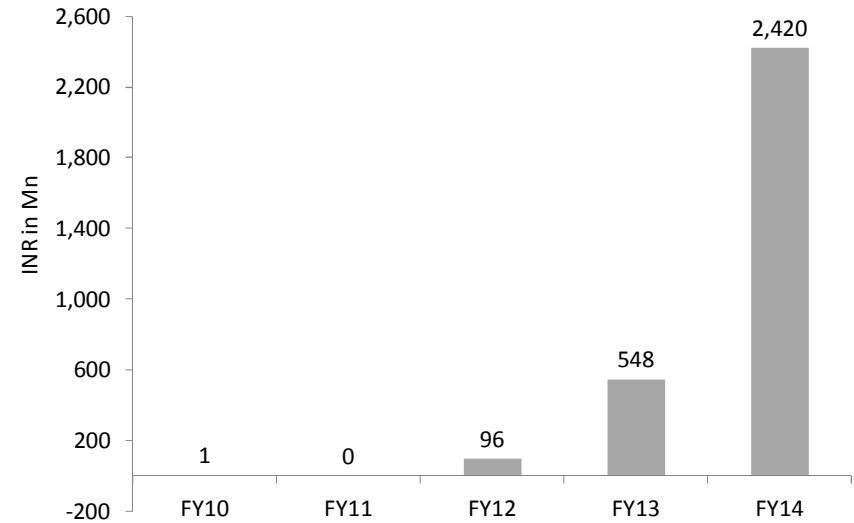
# Civil Construction

Inside view of Goregaon Sports Club, Mumbai

## Overview

- Design and construction of Sport Complexes, Swimming Pools, Commercial Buildings, Recreation Centers, Terminus / Stations, Colleges, etc.
- As a base work to Civil construction, we do Soil Investigation, Topographical Survey, Construction of Sub-structure, Testing, etc.
- The 1<sup>st</sup> project in Civil Construction was awarded in the year 1995.
- The biggest project so far in this vertical is construction of ESIC Medical College cum Hospital in Rajasthan by UPRNNL worth INR 5,768 Mn.

## Net Revenue



Goldline Business Centre at Malad



Goregaon Sports Club, Mumbai



Bandra Terminus Building, Mumbai



Swimming Pool & Club House at Thane



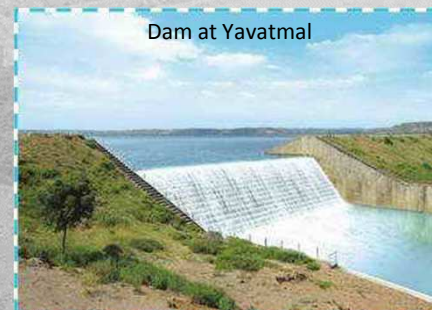
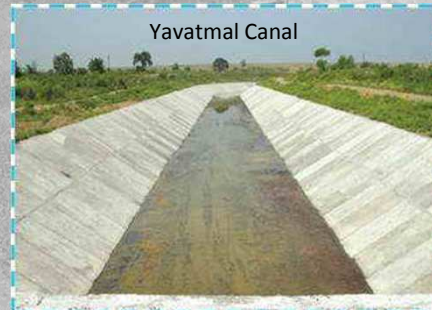
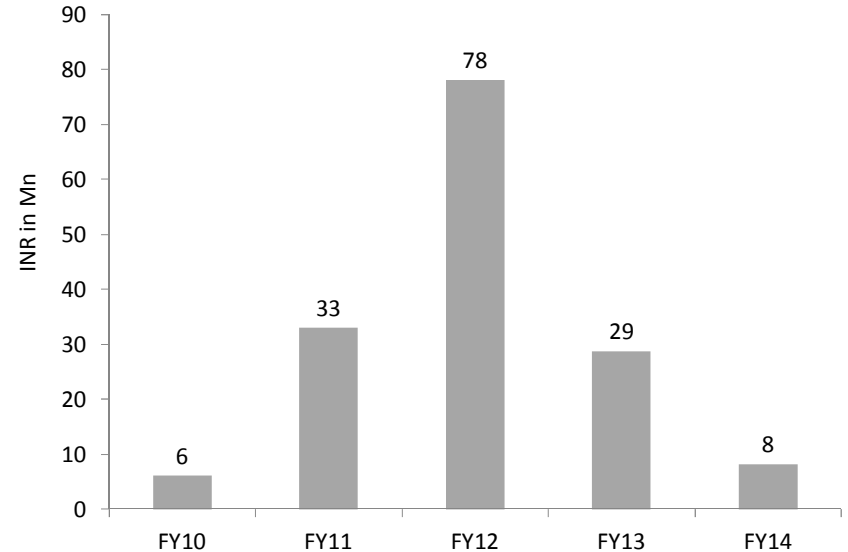
# Irrigation

Dam at Yavatmal

## Overview

- Integrated engineering, procurement and construction services for irrigation projects. Focus on construction of earthen dams, minor irrigation tanks, spillways, canals and aqueducts.
- Our current irrigation projects are located in and around the Vidharbha region of Maharashtra. The first irrigation project was awarded to us by Vidarbha Irrigation Development Corporation.
- The biggest project in this segment so far is Construction of Lower Wardha Mail Canal- Construction of Barrage at Pulgaon worth INR 926 Mn.

## Net Revenue

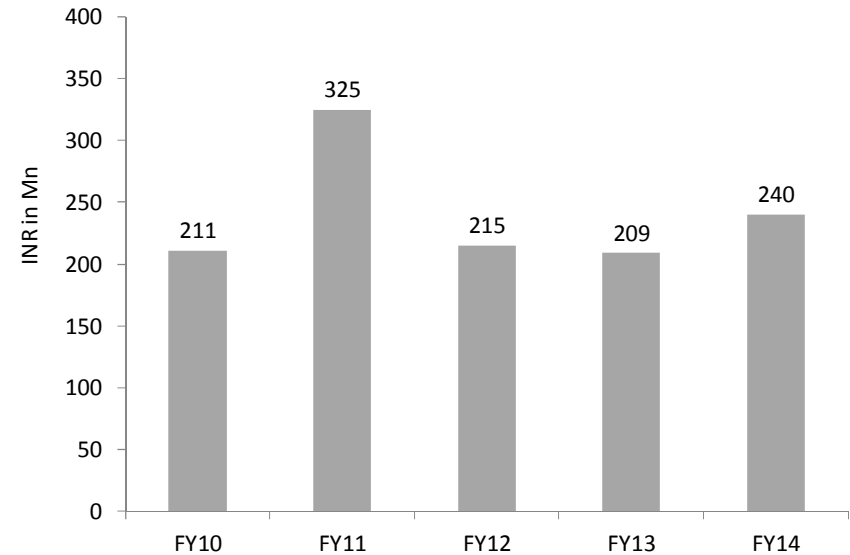




### Overview

- Piling is a specialized activity carried out with the help of Hydraulic Piling Rigs.
- We build pile foundations for buildings and flyovers, marine structures and offshore platforms.
- Piling Division was started in the year 2007 and now we are one of the leading piling contractors in the country.
- Currently we have a fleet of hydraulic piling rigs catering to major real estate and infrastructure companies.

### Net Revenue





Section 3

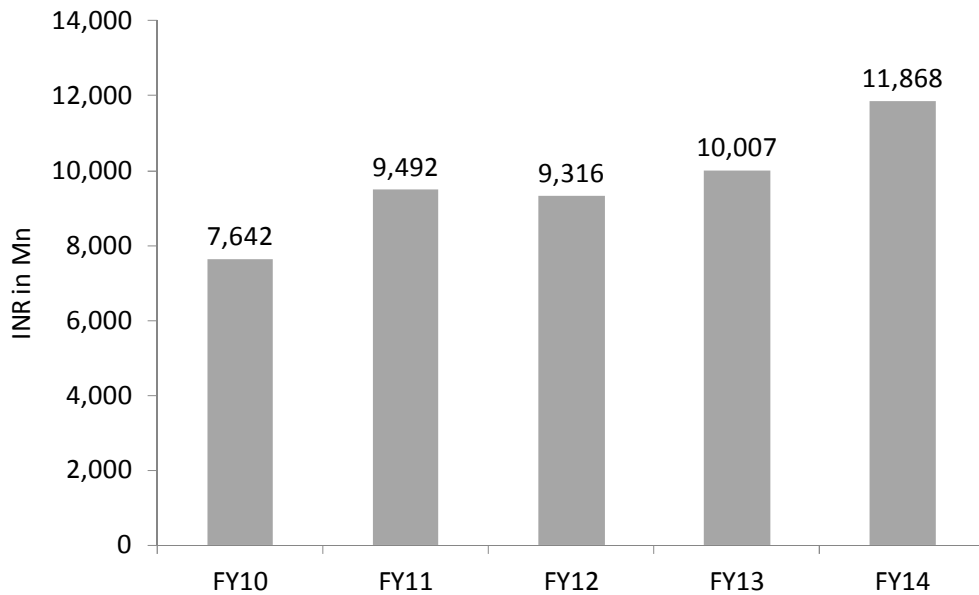
Key Financials



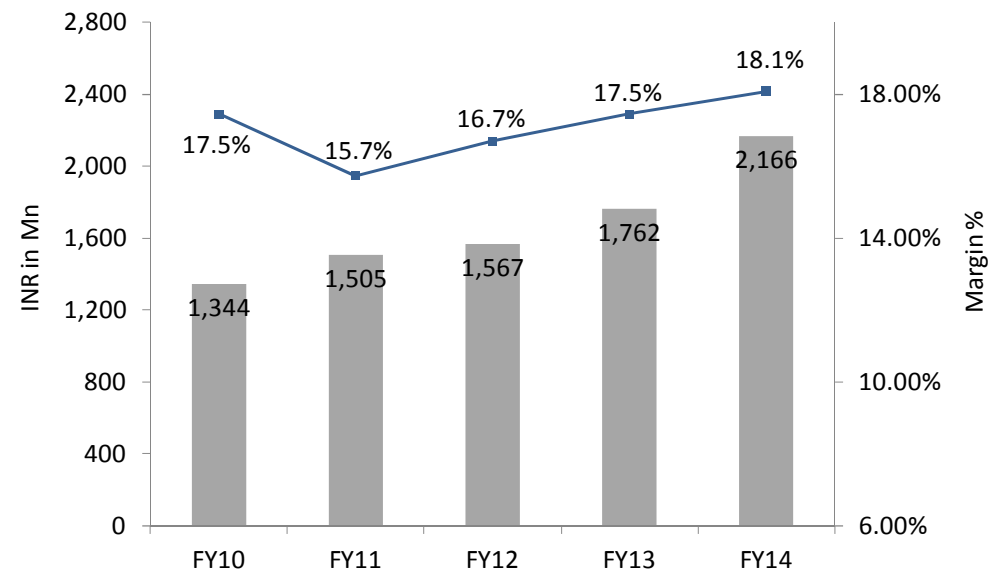


# Strong Financial Performance

## Net Revenue (Income from Operations)

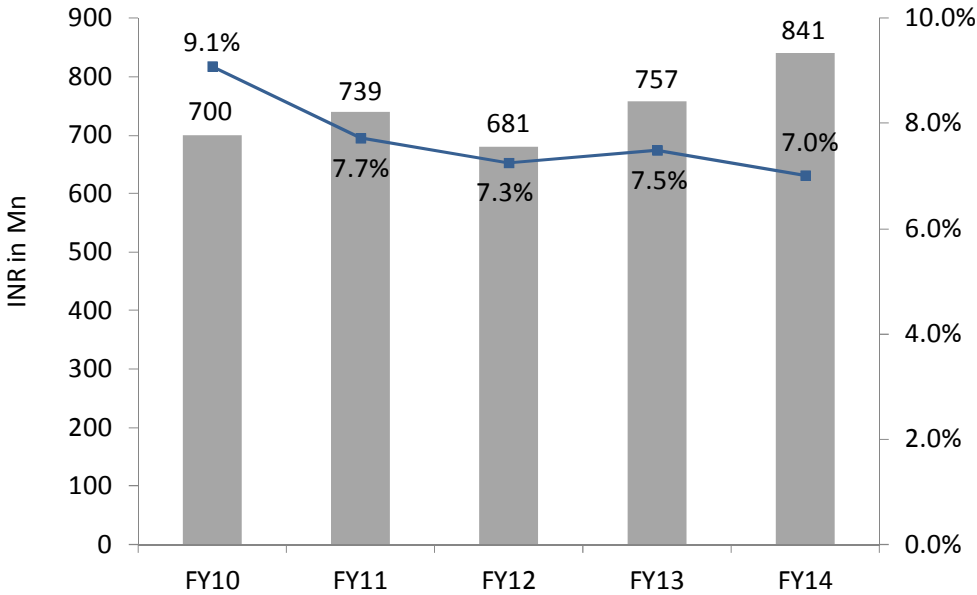


## EBIDTA & EBIDTA Margin

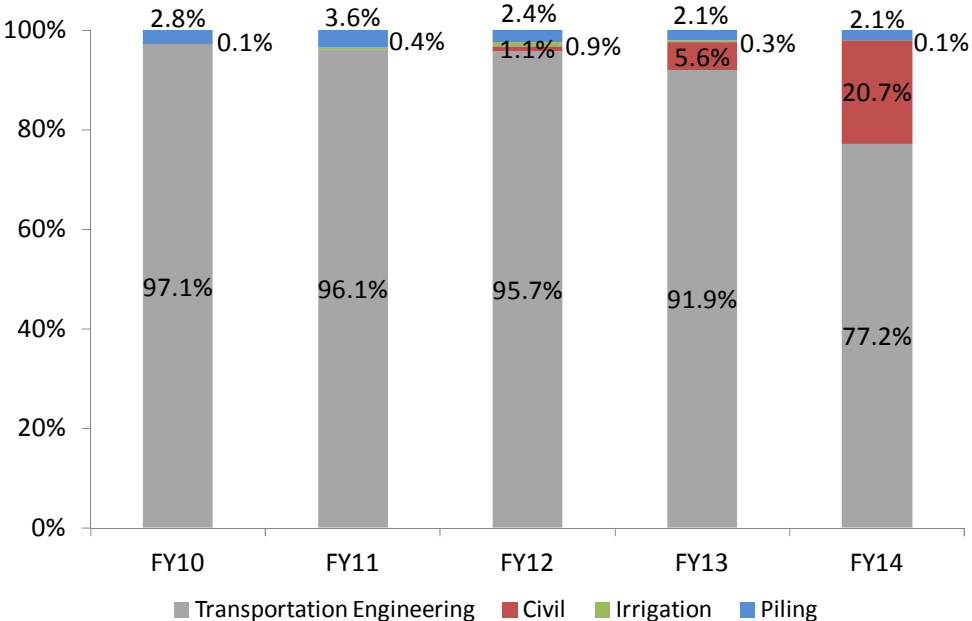


# Strong Financial Performance

PAT & PAT Margin



Net Revenue Breakup - Businesswise



# Yearly Financials Highlights

Profit & Loss (INR in Mn)	Fiscal 2010	Fiscal 2011	Fiscal 2012	Fiscal 2013	Fiscal 2014
Income from Operation	7,642	9,492	9,316	10,007	11,868
Other Income	59	71	67	89	108
<b>Total Income</b>	<b>7,701</b>	<b>9,563</b>	<b>9,383</b>	<b>10,096</b>	<b>11,976</b>
<i>Growth %</i>	<i>86.2%</i>	<i>24.2%</i>	<i>-1.9%</i>	<i>7.6%</i>	<i>18.6%</i>
Operating Expenses	6,357	8,058	7,816	8,334	9,810
<b>EBIDTA</b>	<b>1,344</b>	<b>1,505</b>	<b>1,567</b>	<b>1,762</b>	<b>2,166</b>
<i>Margin %</i>	<i>17.5%</i>	<i>15.7%</i>	<i>16.7%</i>	<i>17.5%</i>	<i>18.1%</i>
Depreciation	145	159	189	244	348
<b>EBIT</b>	<b>1,199</b>	<b>1,346</b>	<b>1,378</b>	<b>1,518</b>	<b>1,819</b>
Financial Charges	148	277	366	406	576
<b>PBT</b>	<b>1,051</b>	<b>1,070</b>	<b>1,012</b>	<b>1,112</b>	<b>1,242</b>
<i>Margin %</i>	<i>13.6%</i>	<i>11.2%</i>	<i>10.8%</i>	<i>11.0%</i>	<i>10.4%</i>
<b>PAT</b>	<b>700</b>	<b>739</b>	<b>681</b>	<b>757</b>	<b>841</b>
<i>Margin %</i>	<i>9.1%</i>	<i>7.7%</i>	<i>7.3%</i>	<i>7.5%</i>	<i>7.0%</i>

Balance Sheet Extracts (INR in Mn)	Fiscal 2010	Fiscal 2011	Fiscal 2012	Fiscal 2013	Fiscal 2014
Equity Share Capital	278	278	278	278	278
Reserves and Surplus	2,838	3,504	4,112	4,756	5,475
Loan Funds	571	1,674	1,706	2,362	5,571
Net Fixed Assets	1,029	1,738	2,066	3,101	5,007
Current Assets	4,726	5,777	6,447	8,472	11,500
Current Liabilities	2,084	2,059	2,393	4,134	5,136

# Quarterly Financials Highlights

Profit & Loss (INR in Mn)	Q3 Fiscal 2014	Q3 Fiscal 2015	9M Fiscal 2014	9M Fiscal 2015
Income from Operation	2,727	3,034	7,321	9,402
Other Income	25	24	64	76
<b>Total Income</b>	<b>2,752</b>	<b>3,058</b>	<b>7,385</b>	<b>9,478</b>
Operating Expenses	2,227	2,437	5,991	7,577
<b>EBIDTA</b>	<b>525</b>	<b>621</b>	<b>1,394</b>	<b>1,901</b>
<i>Margin %</i>	19.1%	20.3%	18.9%	20%
Depreciation	85	124	235	347
<b>EBIT</b>	<b>440</b>	<b>497</b>	<b>1,159</b>	<b>1,554</b>
Financial Charges	165	184	394	537
<b>PBT</b>	<b>275</b>	<b>313</b>	<b>765</b>	<b>1,018</b>
<i>Margin %</i>	10%	10.1%	10.4%	10.7%
<b>PAT</b>	<b>197</b>	<b>239</b>	<b>528</b>	<b>671</b>
<i>Margin %</i>	7.2%	7.8%	7.1%	7.1%



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Section 4

Key Strengths

# Key Strengths

## Excellent Execution Capabilities

- Wide ranging capabilities in varied infrastructure and construction verticals.
- Successfully completed complex structures with innovative techniques.
- A preferred infrastructure company.

## Experienced Management Team

- Spearheaded by Mr. Jagdishkumar Gupta backed by Mr. Kamal Gupta and Mr. Nalin Gupta.
- Highly experienced and qualified team to support the top management with an overall strength of 3024 employees.

## Increasing and Diversified Order Book

- Order book stands at INR 31,409 Mn as on 31-03-2014.
- Well diversified order book including metro rails, roads, flyovers, skywalks, buildings, canals, piling, etc to ensure de-risking and widening the scope of our business.

## Strong Financial Performance

- EBIDTA margin of ~18.1% and a PAT margin of ~7.0% in FY14.
- Low Debt-Equity Ratio and High returns.
- Dividend paying track record.



## Geographical Diversification

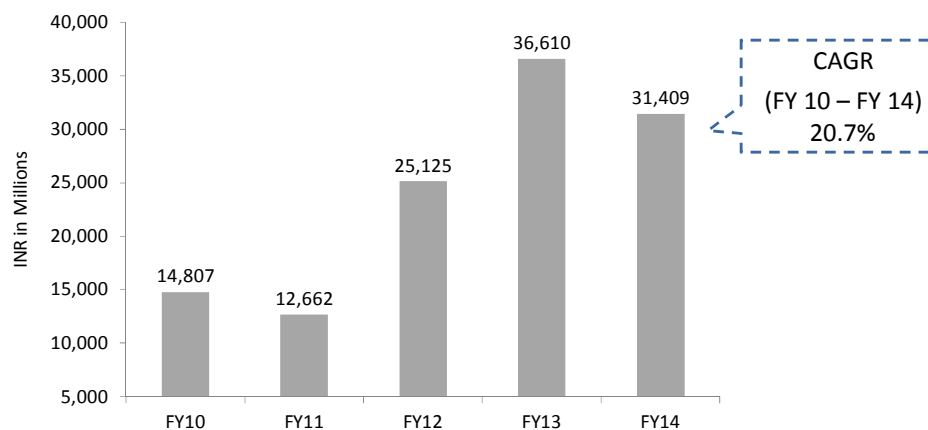
- Maharashtra was our focus area with majority of our projects concentrated in and around it.
- But now we have moved to other states as well and more than 50% of our work order comes from Delhi, Gujarat and Rajasthan.

## Large fleet of Owned Machineries

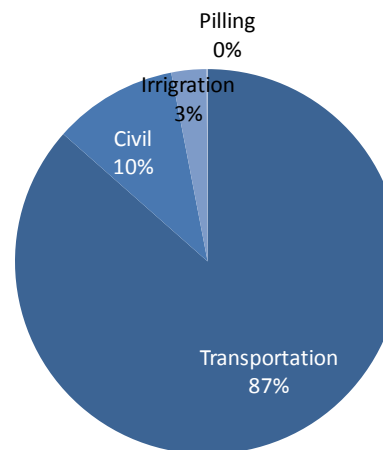
- Large fleet of owned machinery providing flexibility and efficiency to execute projects.
- Allows to reduce dependence on rented machineries and increase efficiency combined with cost effectiveness and timely execution of projects.

# Strong Order Book (As on 31st March 2014)

## Growth In Order Book

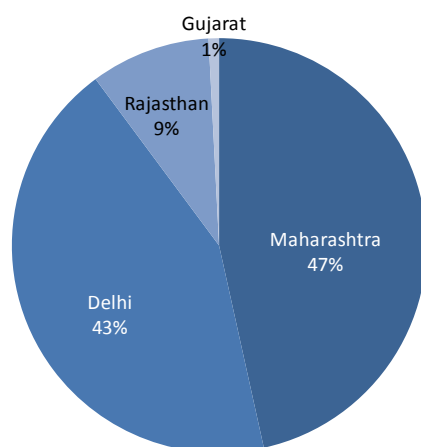


## Business – wise Breakup



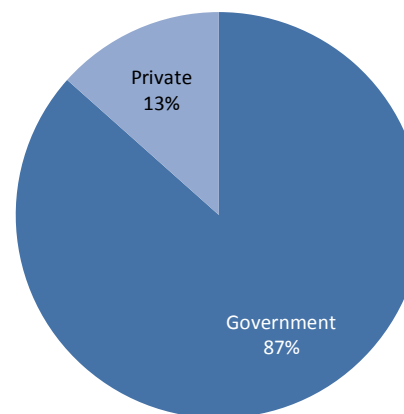
Business Verticals	Outstanding Work (INR in Mn)
Transportation	27,208
Civil	3,250
Irrigation	922
Pilling	29
<b>Total</b>	<b>31,409</b>

## Geographical Breakup



Business Verticals	Outstanding Work (INR in Mn)
Maharashtra	14,726
Delhi	13,516
Rajasthan	2,909
Gujarat	258
<b>Total</b>	<b>31,409</b>

## Client – wise Breakup



Business Verticals	Outstanding Work (INR in Mn)
Government	27,218
Private	4,192
<b>Total</b>	<b>31,409</b>

Our Company has a strong order book, with an order book to net revenue (FY14) ratio of 2.6x

# Large Fleet of Owned Machinery & Equipment and RMC Plants

## ■ Owned Machinery & Equipment

- We believe that the key to timely completion and higher operating margins in the business and industry in which we operate is in our ability to own the most current machines and equipment.
- We own a number of construction related plants and equipment including hydraulic piling rigs, dumpers and trippers, excavators, cranes, tunnel boring machines, JCBs, single and multiple prestressing jacks, rock breakers, concrete batching plants, transit mixers, concrete pumps, air compressors, dozers, Rollers (static), generators and mono rail trolleys.
- We have crusher plants in Navi Mumbai and Ahmedabad required for quarrying and crushing granite stone to produce required sizes of rock products as per client specification whether for highway projects or other civil construction work.

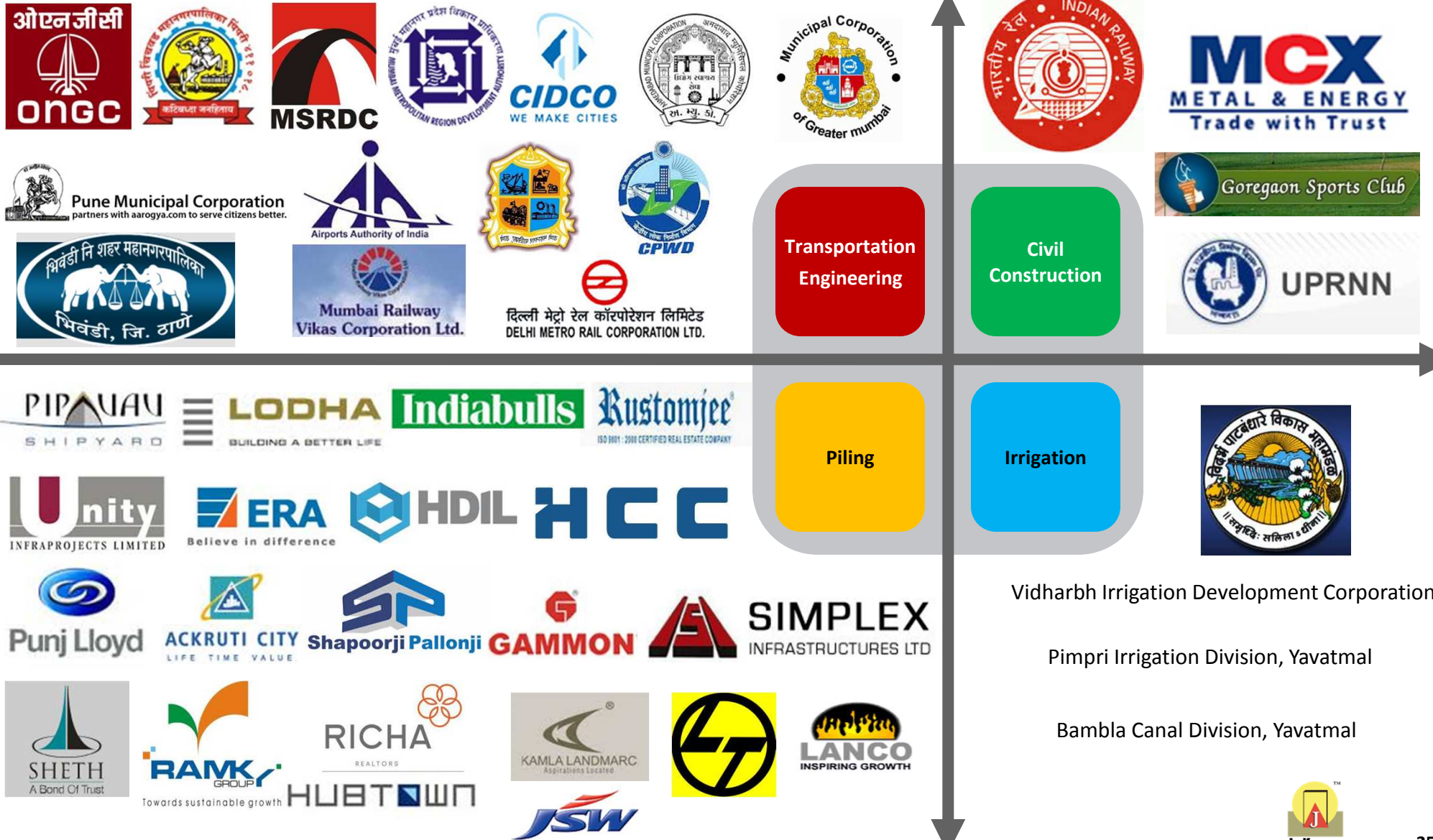
## ■ Ready Mix Concrete Plants

- We have 15 RMC plants spread across various locations in India with a total production capacity of approximately 630 cubic meter / hour serving most of our captive requirements. We also sell surplus RMC, from certain RMC plants in the open market. Our RMC units are strategically located, thus reducing the cost of transportation of concrete to the project site.





# Marquee Clientele Base



The slide features a dark blue gradient header and footer. The central content area is divided into two sections by a diagonal line. The left section has a light gray background with a fine, repeating pattern of the letters 'S' and 'P'. The right section has a slightly darker gray background with the same pattern. The text 'Section 5' is centered in the left section, and 'Marquee Projects' is centered in the right section.

Section 5

Marquee Projects

# Marquee Projects

## Transportation (Metro) - INR 15,862 Mn

4 Projects won in last 15 months for design and construction of elevated stations and underground tunnels (for Delhi Metro) Projects under DMRC phase – III expansion plant

Largest project of INR 10,109 Mn is for 8 km long tunnel between Lajpat nagar and Hazrat Nizamuddin stations (including 4 underground stations), execution cycle is 42 months. In JV (76:24) with China Railway Third group (CRTG) for going prequalification for the project

## Transport (Marine) (LOA awaited) – INR 6,790 Mn

Declared L1 bidder for designing and constructing two public water transport platform (a) Nariman point to Bandra (b) Bhauch Dhakka (Dadar) to Nerul

Execution cycle for the project is 18 months.



## Civil Constructions (Buildings) – INR 5,768 Mn

Construction of ESIC Medical College cum Hospital in Alwar (Rajasthan) from Uttar Pradesh Rajkiya Nirman Nigam Ltd.

Central Government project and the project includes construction of hospital, medical college, 9 – 12 buildings and execution cycle is 24 months

## Transportation (Roads) – INR 6,000 Mn

Widening and improvement of Sion – Panvel Special State Highway project

Includes construction of 10 lanes (each side) on 12.5 km long stretch including large structures (bridges, stoppage points, etc.)



# Some of Our Prestigious Completed Projects



Flyover at Sion



Skywalk at Mira Road



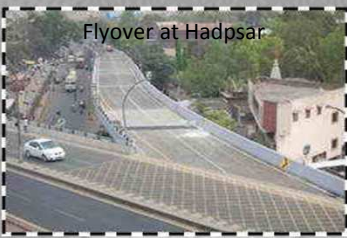
Flyover at Dindoshi



Skywalk at Cotton green



Skywalk at Kanjur Marg



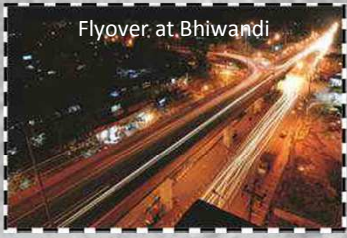
Flyover at Hadpsar



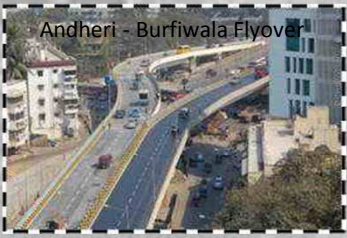
Skywalk at Bandra



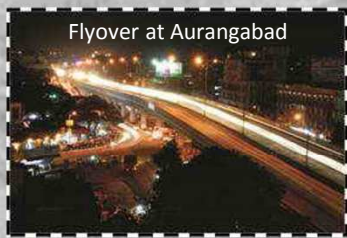
Ahmedabad BRTS



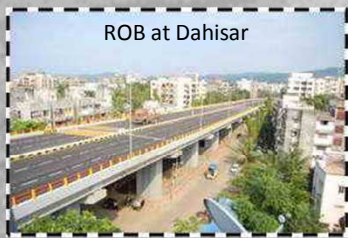
Flyover at Bhiwandi



Andheri - Burfiwala Flyover



Flyover at Aurangabad



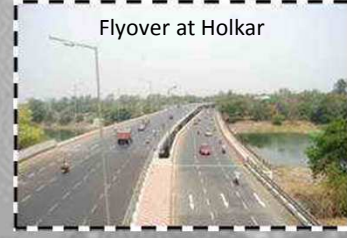
ROB at Dahisar



Subway at Bhor



Subway at WE Highway



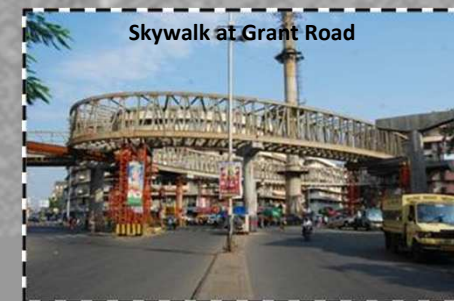
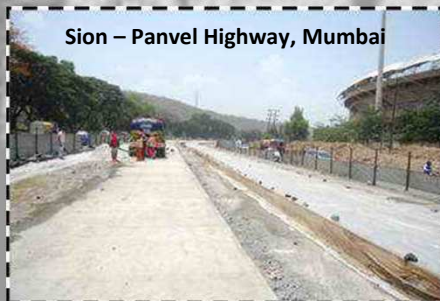
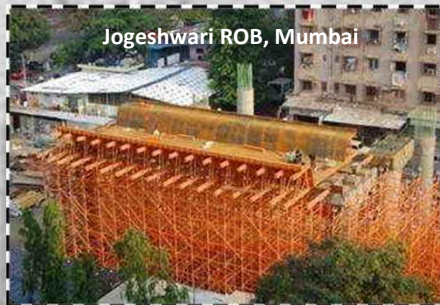
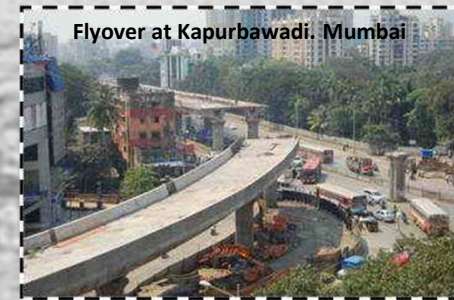
Flyover at Holkar



Skywalk at Andheri



# Projects Under Execution



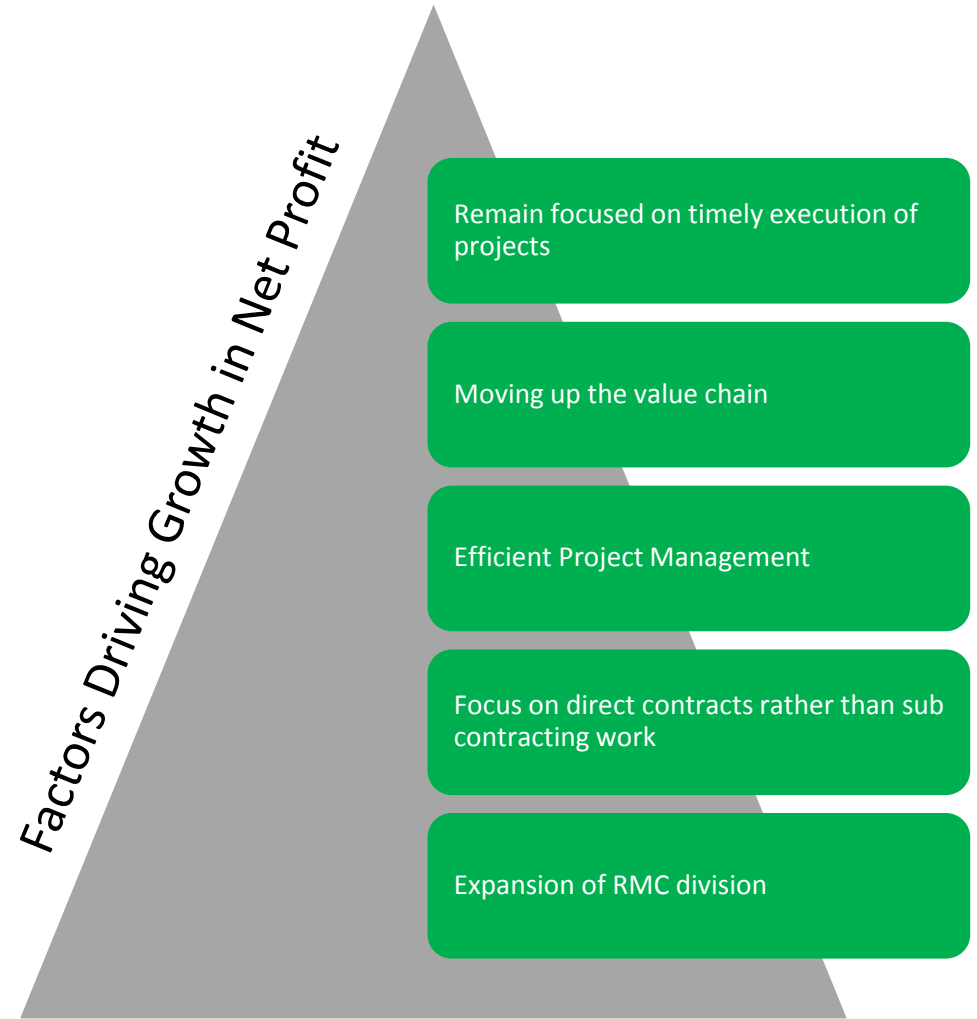
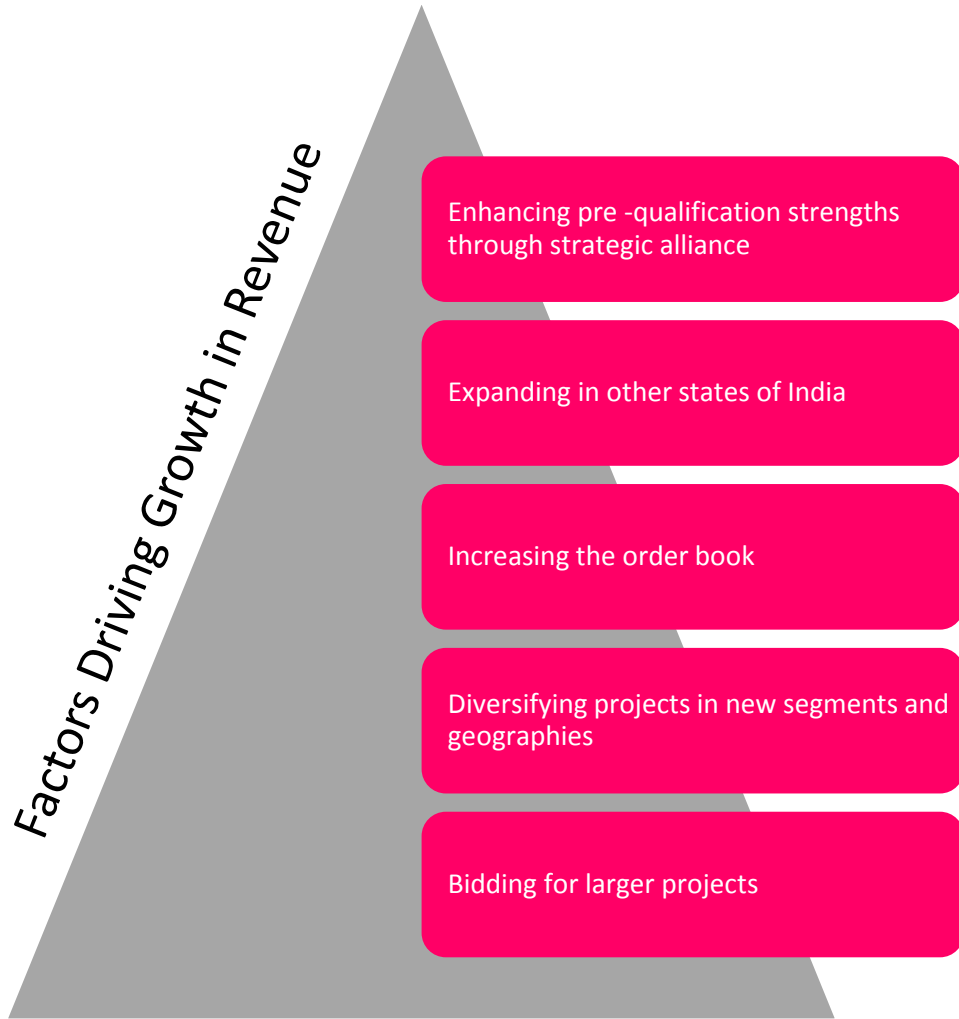


The slide features a dark blue header and footer with a central light gray band. The band is divided into two sections by a diagonal line: a white hatched section on the left and a gray hatched section on the right. The text 'Section 6' is centered in the white section, and 'Business Strategy' is centered in the gray section.

Section 6

Business Strategy

# Business Strategy



# Key Investment Highlights



- 1 Operates with one of the best financial matrix in the industry
- 2 Robust order book providing revenue visibility
- 3 Huge potential backed by proven execution capabilities
- 4 Reputed client base - Government and Private
- 5 Experienced management team
- 6 Large fleet of owned machineries and equipment
- 7 Diversification into new segments and geographies – to provide stable growth in future





The slide features a dark blue gradient header and footer. The central content area is divided into two sections by a diagonal line. The left section has a light gray background with a fine, repeating pattern of small 'x' marks and contains the text 'Section 7'. The right section has a slightly darker gray background with the same pattern and contains the text 'Industry Overview'.

Section 7

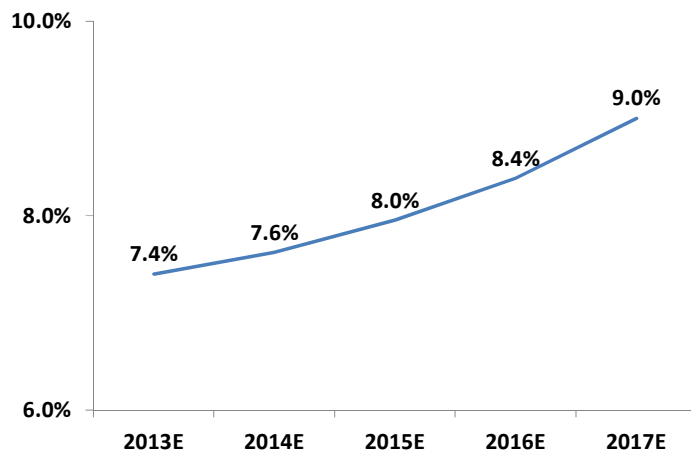
Industry Overview

# Infrastructure and Construction Industry : India

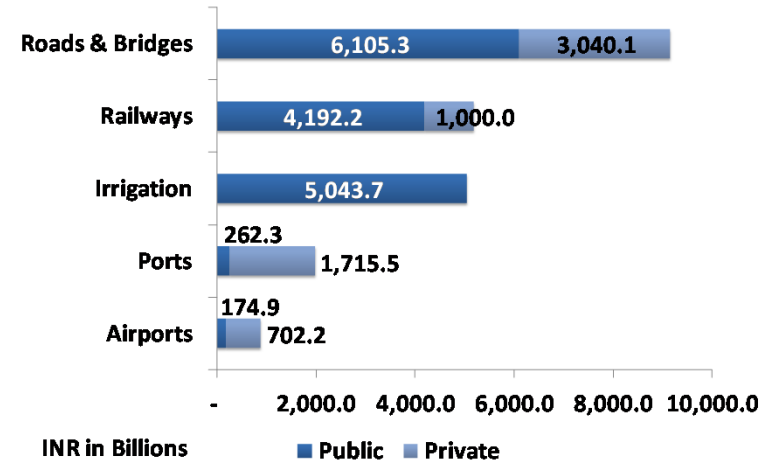
## Indian Demographics and Infrastructure Overview

- India had a GDP on a purchasing power parity basis estimated at approximately US\$ 4.96 trillion in 2013, which makes it the fourth largest economy in the world in purchasing power parity terms, according to CIA World Factbook.
- India's planning commission has projected an investment of US\$ 1 trillion for the infrastructure sector during the 12th Five Year Plan, with 50 per cent of the funds coming from the private sector.
- India's focus on infrastructure over the last decade made the country the second fastest growing economy in the world.

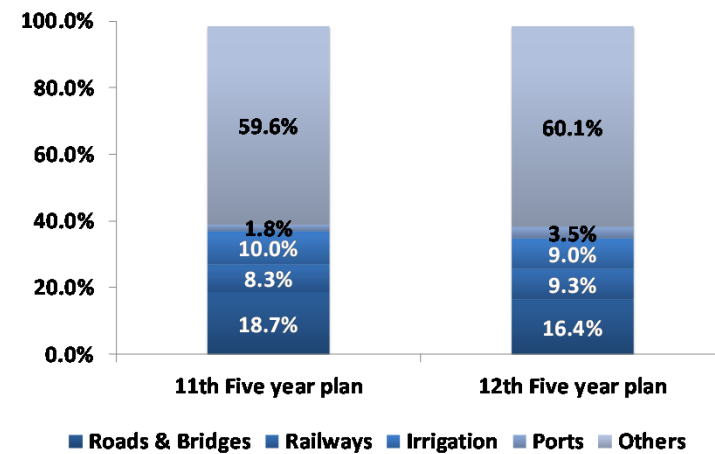
## Infrastructure Investment as a Percentage of GDP



## Public Private Partnership in 12<sup>th</sup> Five year plan



## Sector wise Allocation in 12th five Year Plan vis-à-vis 11th five year plan



# Private Sector Playing a Larger Role in Infrastructure Investment

## Investment in Infrastructure from the Private Sector Increasing

(% of Investment)	At the end of the 11 <sup>th</sup> Plan	By the end of the 12 <sup>th</sup> Plan
Public Sector	63%	52%
Private Sector	37%	48%
Total	INR 24,242.8 Bn	INR 55,746.7 Bn

Major portion of the investments in ports, airports, telecom and roads are being done by the private sector. Whereas large part of the investments in irrigation, water supply, sanitation is still typically done by the Public sector.

## Projected Investments in Infrastructure

(in INR Bn)	FY 13	FY 14	FY 15	FY 16	FY 17
Infrastructure Investment	7,510.1	8,874.5	10,613.2	12,855.7	15,893.1
Infra as % of GDP	7.4%	7.6%	8.0%	8.4%	9.0%

The estimated investment in Infrastructure in the 12<sup>th</sup> Five Year Plan ~ INR 55,746.7 Bn

# Overview of Infrastructural Sub Sectors – India

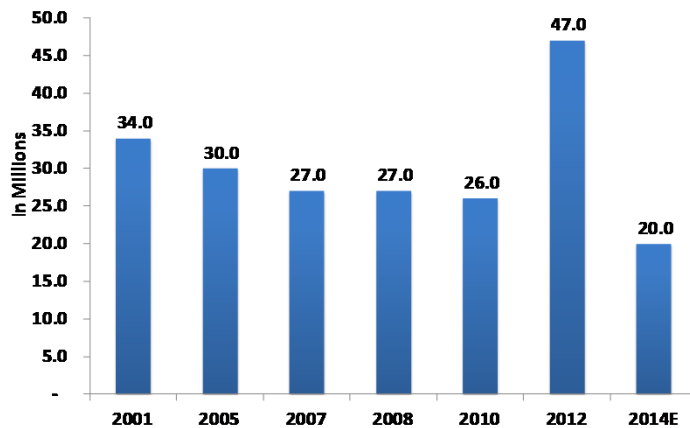
## Metro

- The metro rail segment has now gathered steam, bucking the slowdown trend in the infra space since the last 18-24 months.
- Metro rail projects in Bangalore, Chennai and Kolkata involving an investment of Rs. 31,084 crore are under implementation. In addition, metro projects in Hyderabad and Mumbai involving investment of more than Rs. 22,000 crore are being developed on a PPP basis.
- The Dedicated Freight Corridor project is expected to result in over 10,000 km of dedicated rail routes over six key corridors connecting India's four largest cities.

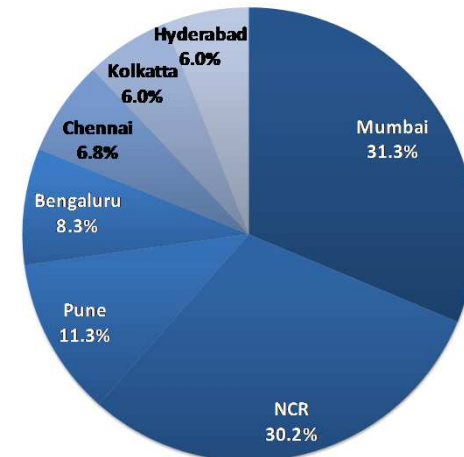
## Commercial & Housing Infrastructure

- The Indian real estate sector has come a long way and is today one of the fastest growing markets in the world.
- It comprises four sub-sectors – housing, retail, hospitality, and commercial.
- While housing contributes to five–six percent of India's gross domestic product (GDP), the remaining three sub-sectors are also increasing at a fast pace.
- The total realty market in the country is expected to touch US\$ 180 billion by 2020.

## Urban Housing Shortage



## Residential Demand Analysis of Top Cities



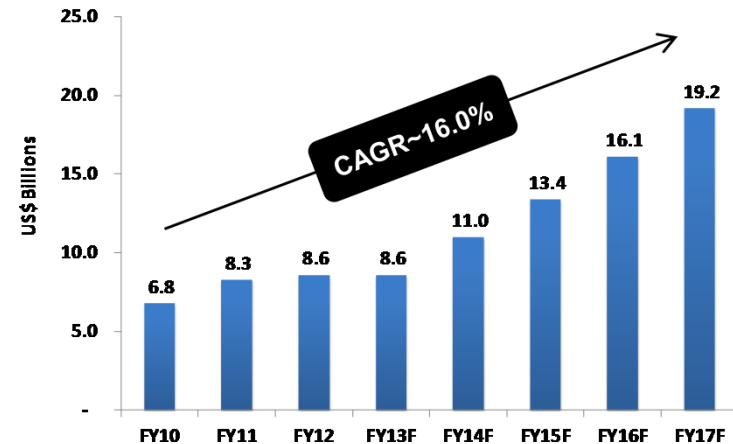


# Overview of Infrastructural Sub Sectors – India (Contd...)

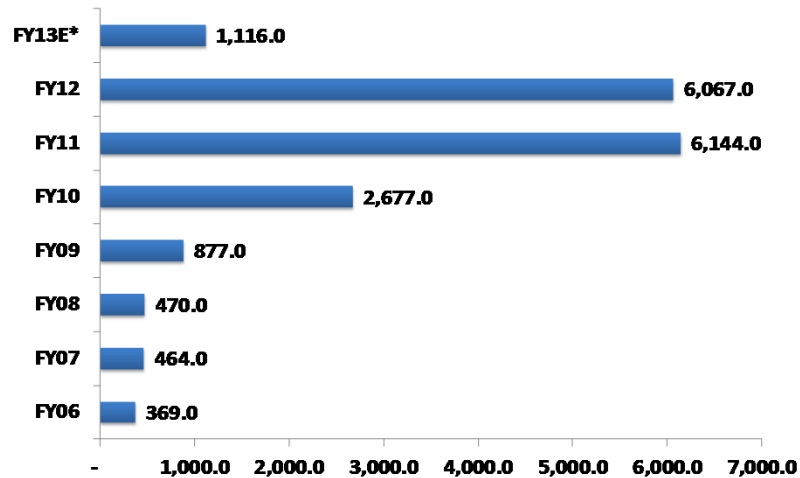
## Roads

- India has the world's second largest road network, spanning a total of 4.7 million km.
- This network transports over 60 per cent of all goods in the country and 85 per cent of total passenger traffic.
- The value of total roads and bridges infrastructure in the country is projected to grow at a compound annual growth rate (CAGR) of 17.4 per cent over FY 12–17.
- India's roads and bridges infrastructure was valued at US\$ 6.9 billion in 2009 and is expected to reach US\$ 19.2 billion by 2017.

## Roads & Highways Infrastructure Value in India

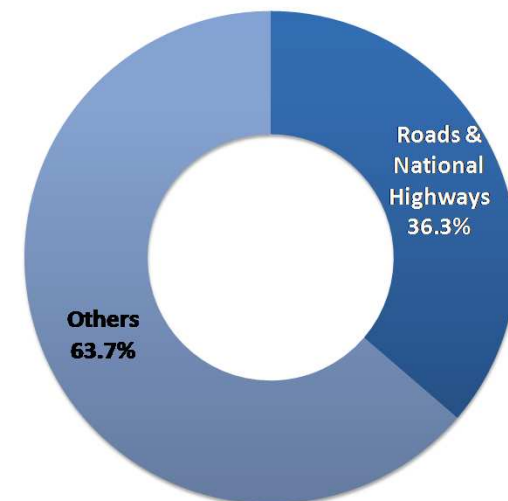


## Road Construction Projects awarded to BOT Companies



\*Projects awarded by NHAI

## Breakup of PPP Projects in Infrastructure

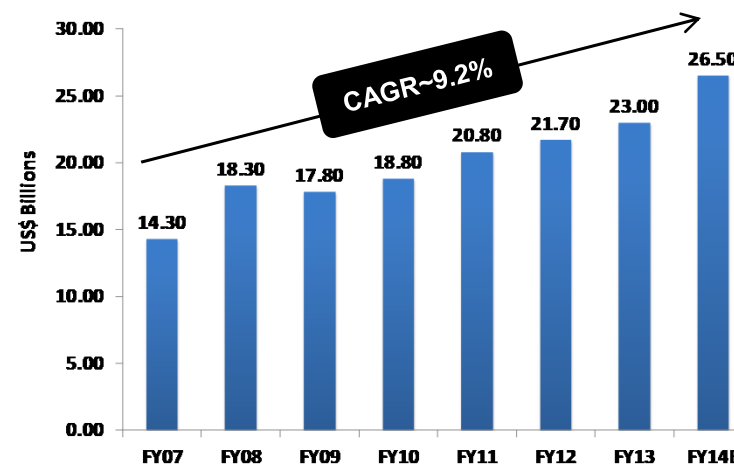


# Overview of Infrastructural Sub Sectors – India

## Railways

- Indian railways have a total network of about 64,600 kms and operate more than 19,000 trains daily.
- Indian Railways grew the fastest in three years to USD 23 billion in FY13, a 10.1% YOY growth. Overall revenues are expected to expand at a CAGR of 9.2% from FY07-14.
- Earnings from freight form a major component of these revenues and accounted for 72.9% of the revenue in FY13.
- The Govt. plans to invest around US\$ 16.7 Bn to build Eastern & Western Dedicated Freight Corridor (DFC), to ease cargo transport.

## Gross Railway Revenue



## Performance targets in the 11th & 12th five Year Plans

Heads	11 <sup>th</sup> FYP		12 <sup>th</sup> FYP
	Target	Achievement	Target
<b>Physical Movement - Terminal Year</b>			
Passenger (Mn)	8,400	8,139	11,710
Freight (Mn Tonnes)	1,100	970	1,405
<b>Capacity Creation During Plan Period</b>			
New Lines (km)	2,000	2,205	4,000
Gauge Conversion (Kms)	10,000	5,290	5,500
Electrification(km)	3,500	4,501	6,500
<b>Outlay &amp; Expenditure</b>			
Total (Rs. Crores)	233,289	192,147	419,221

With increasing demands of freight and passenger movement, the rail network appears deficient in speed, modernization (of gauge and rolling stock) and safety criteria.

# Work Order Position as on 31.12.2014

## Transporting Engineering

Sr. No.	Name of the Project	Location of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. in Mn) as on 31.12.2014
1	Design and Construction of Tunnel by Shied TBM, Tunnels, Stations and Ramp by Cut & Cover method between Lajpat Nagar and Hazrat Nizamuddin stations (Both Including) Mukundpur - Yamuna Vihar corridor of Delhi MRTS Project of Phase-III for underground works on CC-24	Delhi	10,108.50	7,928.46
2	Design and Construction of Tunnel by Shied TBM, Tunnels by Cut & Cover, Underground Station at Naraina Vihar & Ramps at Mayapuri and Delhi Canft for underground works corridor of Delhi MRTS Project of Phase-III on Mukundpur — Yamuna Vihar CC-20	Delhi	3,758.50	3,214.36
3	Widening & Improvement to Sion – Panvel Special state Highway (under BOT ) from Uran Flyover Retaining wall end point Ch. 126/150 to B.A.R.C. Junction Ch. 140/690.	Maharashtra	6,000.00	2,430.78
4	Design and Construction of Elevated Connector B/w BKC 'G' Block & Eastern Express Highway, Mumbai including ROB on the V.N Purav Marg at the Level crossing near Chunabhatti Railway Station	Maharashtra	1,557.00	1,557.00
5	W266 Concreting of various roads in Western Suburbs	Maharashtra	2,049.38	1,324.63
6	Design & Construction of Depot-cum-Workshop at Taloja for Navi Mumbai Metro Line -1 Tender No. C.A.NO. 02/CIDCO/RP/SE (TP-III&HQ)/2011-12	Maharashtra	1,319.29	1,185.85
7	Construction of ROB at Jogeshwari (South) in lieu of L.C.No. 24 & 25.	Maharashtra	2,981.01	1,121.80
8	Design and Construction Flyover Grade Separator will All Aliied Work Including Shifting of Utilities at KSB Chowk	Maharashtra	1,092.61	1,055.73
9	Widening and improvement of Ambadi- Washind (SH-40 and MDR-45) for 21.25 Km length with bridge for 2+2 lanes (Package-II)	Maharashtra	1,107.54	926.61
10	Design and Construction of New Creek Bridge between Thane and Kaiwa over Thane Creek	Maharashtra	899.98	899.98
11	Design and Construction of Depot approach viaduct for Navi Mumbai Metro Line 1	Maharashtra	679.95	632.93
12	AW - 82 Improvement of various Minor Roads in 'P' ward in asphalt/Paver Block	Maharashtra	795.94	489.84
13	Supply of RMC to Suzlon Gujarat wind plant limited	Maharashtra	500.90	443.91
14	Construction of Flyover From College of Engineering Pune to Patil Estate	Maharashtra	679.90	395.55
15	ES- 136 Training of Mithi River (Widening & Deepening of R.C.C. Retaining wall and service Road) from Pipeline Road to Filter pada in 'S' ward, Group No. 5.	Maharashtra	434.17	345.97

# Work Order Position as on 31.12.2014

Sr. No.	Name of the Project	Location of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. in Mn) as on 31.12.2014
16	Training of Mithi river (Widening, Deepening, R.C.C. Retaining wall and service road) from Airport new bridge to Marwa F.O.B in L ward group no. 2	Maharashtra	324.50	282.01
17	WS 162 Widening @ Deepening & Training of SNTD Nalla for Proposed Pumping Station to Juhu Road Cuvert in H/West ward (Part -III)	Maharashtra	267.92	267.92
18	Construction of Bridge Over Mulla River Near Balewadi Survey No.46/47 Pune	Maharashtra	314.50	256.37
19	Construction of Flyover at Kapurwadi Junction on Thane Ghodbunder Raod.	Maharashtra	1,888.40	233.99
20	Work of Construction of Road and Retaining Wall with infrastructure services like electrical, Strom Water , Drainges Works on East and West Bank of River Sabarmati	Ahmedabad	212.71	206.01
21	Mono Rail Projects	Maharashtra	900.00	201.70
22	Design and Construction of foot Over Bridges on Ghodbunder Road at various locations in TMC Limits, Lumpsum	Maharashtra	178.34	178.34
23	CC-09: Design and Construction of Badli Mor (earlier Shalimar Place) elevated station on Jahangir Puri-Badli corridor of Delhi MRTS Ph-II Project.	Delhi	464.64	115.41
24	Design and Construction of viaduct and two elevated stations namely Rohini Sector -18 & Badi Corridor of Delhi MRTS Ph. -III Project.	Delhi	1,528.30	105.80
25	Construction of Flyover at Pune Satara Road at Dhankawdi	Maharashtra	472.70	79.07
26	Construction of flyover at Saswad Phata, Hadapsar, Pune.	Maharashtra	247.00	55.40
27	Construction of 61 m Railway Span of Milan ROB Santacruz	Maharashtra	422.40	52.63
28	Design and construction of flyover at Kherwadi Junction , Bandra (E) Mumbai	Maharashtra	220.00	30.26
29	AC-89 Strengthening and improvement of Various minor roads with asphaltic teatment in G/S ward	Maharashtra	23.00	23.00
30	Development of Model Road Phase-2,In South Zone	Gujarat	205.20	14.17
31	Development of road from 200ft S.P. Ring Road to Insanpur lake via Road passing from T.P. No. 54-55 Sada ni T.P. 57,80 and 79's Road and Haridharshan char Rasta to 108E. M.R.I. to 200ft S.P. Ring Road	Gujarat	184.72	11.73
32	"Regrading & Resurfacing of Different Roads of North Zone And South Zone"	Gujarat	235.60	2.81
33	Improvement of Vasai-Sathivali-Kaman Road MDR – 40 (Package- V) Construction of Vasai ROB with approaches	Maharashtra	371.40	0.19
Total Transporting Engineering				26,070.21



# Work Order Position as on 31.12.2014

## Irrigation

Sr. No.	Name of the Project	Location of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. In Mn) as on 31.12.2014
1	Lower Wardha Mail Canal- Construction of Barrage @ Pulgaon on Wardha River with mechanical gate erection, survey design and all work.	Maharashtra	925.80	897.68
2	Construction of Earthwork and Structures Km 69 to 71 and Box culvert @ RD 68955 meter of Bembla Main Canal.	Maharashtra	79.40	14.44
3	Construction of Earthwork and Structures of Ramtirth Distributory of taking RD 46770m of Bembla Main Canal.	Maharashtra	65.00	7.06

<b>Total Irrigation Projects</b>			<b>1,070.20</b>	<b>919.18</b>
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Sr. No.	Name of the Project	Location of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. In Mn) as on 31.12.2014
1	Modernization of Integrated Border Check Post at 22 locations in the states of Maharashtra Check	Maharashtra	623.30	324.48
2	Construction of Building in Rajasthan from Uttar Pradesh Rajkiya Nirman Nigam Ltd.	Alwar, Rajasthan	5,768.40	1,117.45

<b>Total Civil Construction</b>			<b>6,391.70</b>	<b>1,441.93</b>
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Sr. No.	Name of the Project	Location of the Project	Contract value (Rs. in Mn)	Value of uncompleted work (Rs. In Mn) as on 31.12.2014
1	Piling Work	Various Parties Mumbai & Pan India	162.61	108.68

**Grand Total**

**28,540.00**



**J. Kumar**

*Thank You*