



ONMOBILE GLOBAL LIMITED
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February 01, 2021

To
Department of Corporate Services,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001
Scrip Code: **532944**

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza,
Bandra Kurla Complex, Bandra (East)
Mumbai - 400 051
Scrip Code: **ONMOBILE**

Dear Sir/ Madam,

Sub: Intimation of Press Release

This is to inform you that OnMobile Global Limited is issuing a press release titled “OnMobile Reports Third Quarter Fiscal 2021 Results”, a copy of which is enclosed herewith.

Requesting you to please take the same on record.

Thanking you,

Yours sincerely,
For OnMobile Global Limited

P. V. Venuprasad



P V Varaprasad
Company Secretary

Encl: a/a



OnMobile Reports Third Quarter Fiscal 2021 Results

Revenue at Rs 146 crore, EBITDA up by 60.0% YoY, PAT up by 2 times YoY

Bengaluru, 02 February, 2021: OnMobile Global Limited (“OnMobile”) today announced the financial results for third quarter of FY21 ended December 31, 2020. Cost optimization, reduced Manpower cost and lower Marketing cost resulted in Profit After Tax (PAT) growing from INR 6.5 crores in Q3FY20 to INR 12.0 crores in Q3FY21, witnessing more than 2 times growth YoY.

Q3 FY21 Highlights:

- Gross Revenues continues to remain stable QoQ.
- Manpower cost reduced by 4.9% QoQ.
- Marketing cost lower mainly in Europe QoQ.
- EBITDA grew by 15.2% QoQ and 2x YoY, to INR 177 Mn with the margin of 12.7% during the quarter aided by above 2 parameters.
- Operating Profits grew by 19.4% QoQ and 91.8% YoY.
- PAT at INR 120 Mn grew by 54.3% QoQ and almost 2x YoY basis.
- Cash stood at INR 2,736 Mn in Q3FY21 vs INR 2,323 MN at the end of Q2FY21.
- DSO improved to 120 days in Q3FY21 vs 140 days in Q2FY21.
- For 9 months ended period, Revenue remains stable. EBITDA, Operating Profit and PAT grew by 106%, 209% and 228% respectively over last year.

Consolidated Financial Press Release:

| Sl. No | Particulars | Quarter ended | | | Nine months ended | | Year Ended |
|--------|---|----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------------------------------|-----------------------------|
| | | December 31, 2020 (Unaudited) | September 30, 2020 (Unaudited) | December 31, 2019 (Unaudited) | December 31, 2020 (Unaudited) | December 31, 2019 (Unaudited) | March 31, 2020 (Audited) |
| 1 | Revenue from Operations | | | | | | |
| | Telecom value added services | 13,978 | 13,997 | 14,317 | 42,059 | 42,640 | 57,242 |
| | Other income (net) | 215 | 146 | 341 | 679 | 973 | 1,717 |
| | Total income | 14,193 | 14,143 | 14,658 | 42,738 | 43,613 | 58,959 |
| 2 | Expenses | | | | | | |
| | (a) Content fee and royalty | 6,669 | 6,543 | 6,360 | 19,808 | 18,502 | 25,473 |
| | (b) Contest expenses | 171 | 133 | 151 | 414 | 491 | 630 |
| | (c) Cost of software licenses and others | 292 | 350 | 432 | 945 | 1,356 | 1,733 |
| | (d) Employee benefits expense | 3,546 | 3,681 | 3,983 | 10,621 | 12,543 | 16,165 |
| | (e) Finance costs | 25 | 25 | 43 | 80 | 114 | 147 |
| | (f) Depreciation and amortisation expenses | 329 | 330 | 355 | 996 | 1,501 | 1,852 |
| | (g) Other expenses | 1,553 | 1,915 | 2,352 | 5,173 | 7,106 | 9,432 |
| | Total expenses | 12,585 | 12,977 | 13,676 | 38,037 | 41,613 | 55,432 |
| 3 | Profit before share of loss of associates, exceptional items and tax(1 - 2) | 1,608 | 1,166 | 982 | 4,701 | 2,000 | 3,527 |
| 4 | Share of loss of associates (refer note 7) | (66) | (17) | - | (83) | - | - |
| 5 | Profit before tax and exceptional items (3+4) | 1,542 | 1,149 | 982 | 4,618 | 2,000 | 3,527 |
| 6 | Exceptional items - net (refer note 5) | - | - | - | - | - | 820 |
| 7 | Profit before tax (5+6) | 1,542 | 1,149 | 982 | 4,618 | 2,000 | 4,347 |
| 8 | Tax expense | | | | | | |
| | (a) Current tax | 402 | 300 | 417 | 1,331 | 1,059 | 2,451 |
| | (b) Deferred tax | 8 | 88 | (86) | 185 | (29) | (862) |
| | Total tax | 410 | 388 | 331 | 1,516 | 1,030 | 1,589 |
| 9 | Profit for the period / year (7-8) | 1,132 | 761 | 651 | 3,102 | 970 | 2,758 |
| 10 | Other comprehensive income | | | | | | |
| | A. (i) Items that will not be reclassified to profit or loss | (36) | 17 | (33) | (68) | (129) | (124) |
| | (ii) Income tax relating to items that will not be reclassified to profit or loss | 11 | (5) | - | 20 | 4 | 4 |
| | B. (i) Items that will be reclassified to profit or loss | 907 | 733 | 440 | 1,617 | 725 | 1,583 |
| | (ii) Income tax relating to items that will be reclassified to profit or loss | - | - | - | - | - | - |
| | Other comprehensive income | 882 | 745 | 407 | 1,569 | 600 | 1,463 |
| 11 | Total comprehensive income for the period/ year | 2,014 | 1,506 | 1,058 | 4,671 | 1,570 | 4,221 |
| 12 | Paid up equity share capital (Face value of Rs 10/- each) | 10,376 | 10,345 | 10,570 | 10,376 | 10,570 | 10,570 |
| 13 | Other equity | | | | | | 48,435 |
| 14 | Earnings per share (of Rs. 10 each) (not annualised except for year ended March 31, 2020) | | | | | | |
| | (a) Basic | 1.09 | 0.74 | 0.62 | 2.99 | 0.92 | 2.61 |
| | (b) Diluted | 1.09 | 0.74 | 0.62 | 2.99 | 0.92 | 2.61 |

About OnMobile:

OnMobile [NSE India: ONMOBILE] [BSE Ltd: 532944], is a global leader in mobile entertainment. Headquartered in Bangalore, India and with presence in many countries across the world, OnMobile offers a wide array of products such as Videos, Tunes, Games & Contests. Based on current deployments, OnMobile has over 100 million active subscribers and an addressable base of more than 1.68 billion mobile users across several geographies.

For further information, please visit www.onmobile.com

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