

August 09, 2023

National Stock Exchange of India Ltd.

Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex, Bandra (E)

Mumbai - 400051

Symbol: GMRP&UI

BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400001

Scrip: 543490

Dear Sir/Madam,

Sub: Investor Presentation

Sub: Investor Presentation

Ref: Disclosure under Securities and Exchange Board of India (Listing

Obligations and Disclosure Requirements) Regulations, 2015

Pursuant to the Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, please find enclosed herewith the Investor Presentation on the financial results for the quarter ended June 30, 2023.

The presentation is also being uploaded on the Company's website www.qmrpui.com

Request you to please take the same on record.

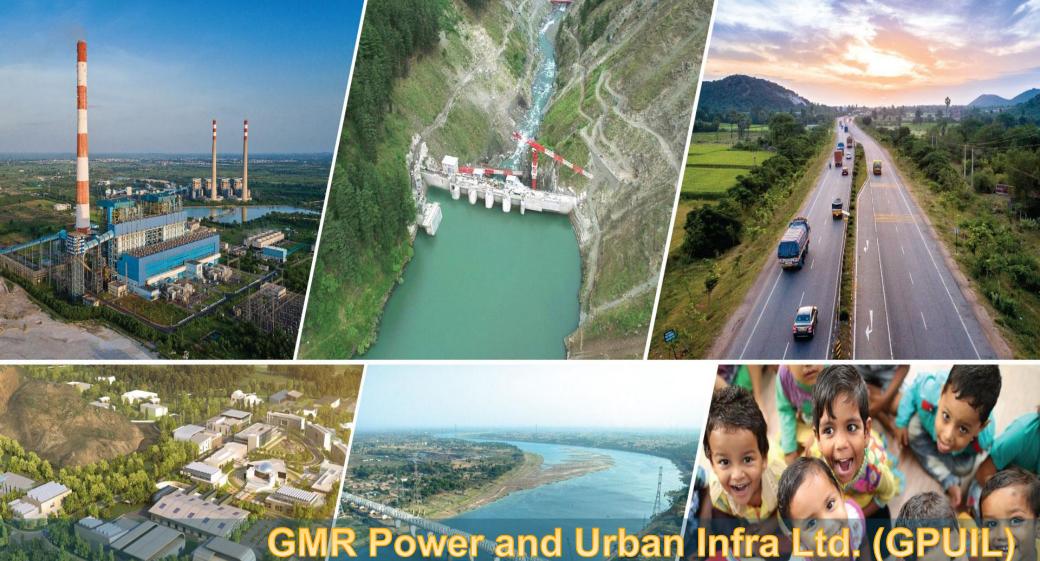
Thanking you,

for GMR Power and Urban Infra Limited

Vimal Prakash Company Secretary & Compliance Officer

Encl: As above









DISCLAIMER

All statements, graphics, data, tables, charts, logos, names, figures and all other information ("Contents") contained in this document ("Material") is prepared by GMR Power and Urban Infra Limited ("Company") solely for the purpose of this Material and not otherwise. This Material is prepared as on the date mentioned herein which is solely intended for reporting the developments of the Company to the investors of equity shares in the Company as on such date, the Contents of which are subject to change without any prior notice. The Material is based upon information that we consider reliable, but we do not represent that it is accurate or complete.

Neither the Company, its subsidiaries and associate companies ("GMR Group"), nor any director, member, manager, officer, advisor, auditor and other persons ("Representatives") of the Company or the GMR Group provide any representation or warranties as to the correctness, accuracy or completeness of the Contents and this Material. It is not the intention of the Company to provide a complete or comprehensive analysis or prospects of the financial or other information within the Contents and no reliance should be placed on the fairness on the same as this Material has not been independently verified by any person.

NONE OF THE COMPANY, THE GMR GROUP AND THE REPRESENTATIVES OF THE COMPANY AND THE GMR GROUP ACCEPT ANY LIABILITY WHATSOEVER FROM ANY LOSS OR DAMAGE HOWSOEVER ARISING FROM ANY CONTENTS OR OTHERWISE ARISING OUT OF OR IN CONNECTION WITH THIS MATERIAL.

This Material is published and available on the Company's website www.gmrpui.com which is subject to the laws of India, and is solely for information purposes only and should not be reproduced, retransmitted, republished, quoted or distributed to any other person whether in whole or in part or for any other purpose or otherwise.

Any reproduction, retransmission, republishing or distribution of this Material or the Contents thereof in certain jurisdictions may be restricted by law and persons who come into possession of this Material should observe such laws and restrictions if any.

This Material and any discussions which follows may contain 'forward looking statements' relating to the Company and the GMR Group and may include

statements relating to future results of operation, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the directors and management of the Company about the business, industry and markets in which the Company and the GMR Group operates and such statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond the Company's or the GMR Group's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of the Company or the GMR Group. In particular, such statements should not be regarded as a projection of future performance of the Company or the GMR Group. It should be noted that the actual performance or achievements of the Company and the GMR Group may vary significantly from such statements. All forward-looking statements are not predictions and may be subject to change without notice.

This Material is not and does not constitute any offer or invitation or recommendation or advise to purchase, acquire or subscribe to shares and other securities of the Company or the GMR Group and not part of this Material shall neither form the basis of or part of any contract, commitment or investment decision nor shall be relied upon as a basis for entering into any contract, commitment or investment decision in relation thereto. Prospective investors in the Company or the GMR Group should make its own investment decisions and seek professional advice including from legal, tax or investment advisors before making an investment decision in shares or other securities of the Company or the GMR Group. Remember, investments are subject to risks including the risk of loss of the initial principal amount invested; past performance is not indicative of future results.

REGULATORY AUTHORITIES IN THE UNITES STATES OF AMERICA, INDIA, OR OTHER JURISDICTIONS, INCLUDING THE SECURITIES AND EXCHANGE COMMISSION AND THE SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"), HAVE NEITHER APPROVED OR DISAPPROVED THIS MATERIAL OR DETERMINED IF THIS MATERIAL IS TRUTHFUL OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY MAY CONSTITUTE A CRIMINAL OFFENSE.

Table of Contents



Particulars	Pg. No.
Overview	3 – 4
Key Business Highlight	5
Financial Performance	6 – 9
- Energy Business	10 – 12
- Transportation and Urban Infrastructure Business	13 – 17
Strategy and Way Forward	18 – 21
ESG Practices	22 – 23
Annexures	25 – 32

Snapshot of Businesses



Energy



- > 2 Coal Plants > Operational 1,650 MW
 - *Under-development* 350 MW
- ➤ Gas Plants → 1,156 MW
- ➤ Hydro →
 180 MW operational
 & 1,425 MW under
 development



- > Solar → 26 MW
- > 2 Wind Plants → 3.4 MW

Highways & EPC



- **>2 Annuity Projects** → 133 kms
- >2 Toll Projects → 216 kms
- ➤ Railways →
 Construction of
 ~417 kms stretch of
 DFC in UP for DFCCIL
 part of Eastern
 Corridor

Urban Infra

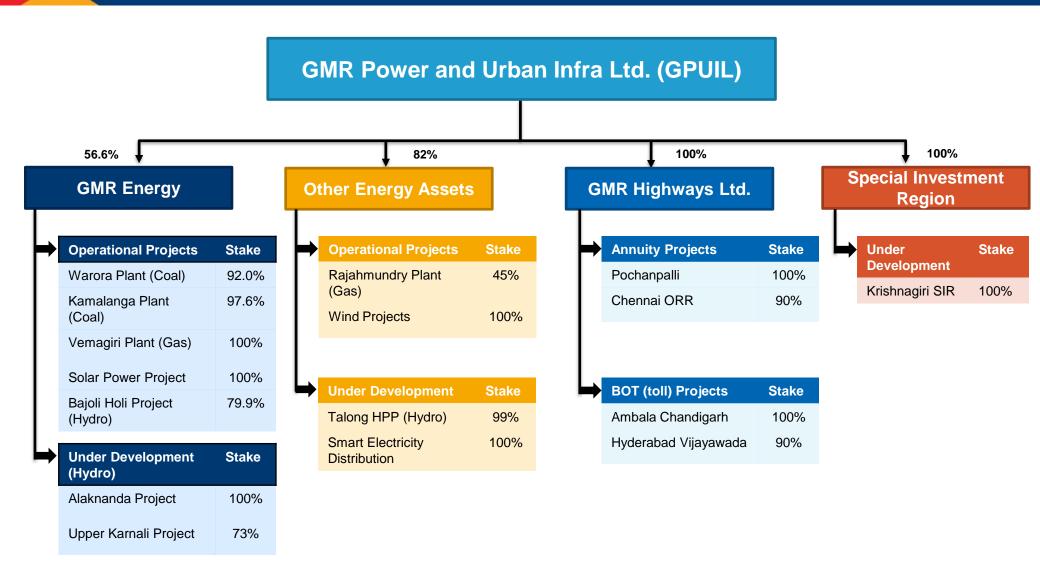


- Special Economic Zone (SEZ)
- >~1,145 acres in
 Tamil Nadu →

 Land at strategic
 locations, integrated
 industrial
 development

Corporate Structure





Key Business Highlight



Energy 2.0 Strategy - Capturing New Growth Opportunities in Adjacent Business areas

- GMR Smart Electricity Distribution Private Limited (GSEDPL), a stepdown subsidiary of GPUIL, has received Letter of Intent from two UP Discoms¹, to implement Advanced Metering Infrastructure (AMI) Project \$
 - ✓ GSEDPL will install, integrate and maintain 75.69 lakh prepaid smart meters
 - Project will be spanned across 22 districts of Uttar Pradesh (UP) for a duration of 10 years
 - ✓ AMI Project shall include Supply, Installation, Integration, Commissioning and Operation & Maintenance of smart meters on DBFOOT² basis backed by state-of-the-art technology and software solutions for end-to-end automated system management
 - ✓ Project will be executed under RDSS³ and is expected to reduce the AT&C losses in the designated area and improve operational and collection efficiency of UP Discoms



¹ Purvanchal Vidyut Vitran Nigam Limited and Dakshinanchal Vidyut Vitran Nigam Limited; ² Design, Build, Finance, Own, Operate and Transfer; ³ Revamped Distribution Sector Scheme

^{\$} Corporate Announcement dated July 13, 2023 - Click here for more details



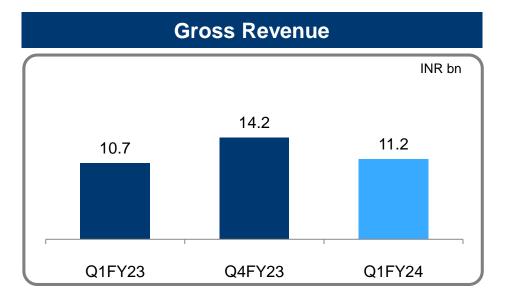
Performance Highlights

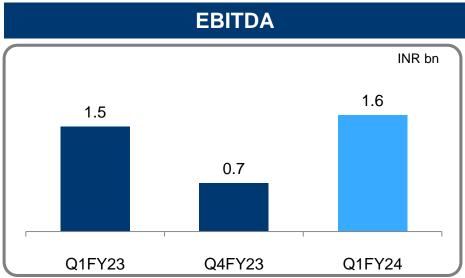
GPUIL Performance Highlights – Q1FY24



Consolidated Financials¹

- Gross Revenues
 - ✓ **▼**21% QoQ; ▲5% YoY to INR 11.2 bn
- EBITDA
 - ✓ ▲1.4x QoQ; ▲11% YoY to INR 1.6 bn
- Net profit after tax²
 - ✓ Loss of INR 2.0 bn vs INR 4.7 bn loss in Q4FY23, INR 2.1 bn profit in Q1FY23





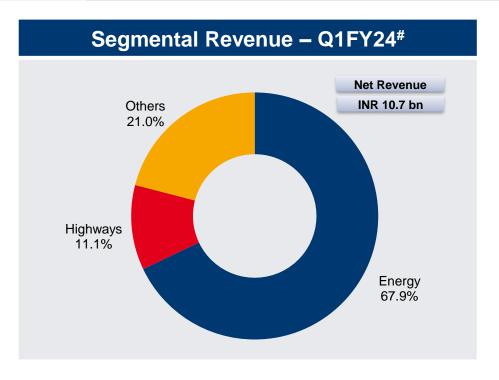
Note: ¹ GMR Energy Ltd is not consolidated due to JV structure and is incorporated in the Consol statements of GPUIL using equity method of accounting ² From continuing operations

7

GPUIL Performance Highlights – Q1FY24



Operational Performance	
	o Warora: 90% vs 94% YoY
Energy – PLF	o Kamalanga: 82% vs 81% YoY
	o Bajoli Holi: 66% vs 50% YoY
Highways - Average	o Hyderabad - Vijaywada: ▲3% YoY
Daily Traffic growth	o Ambala - Chandigarh: ▼1% YoY

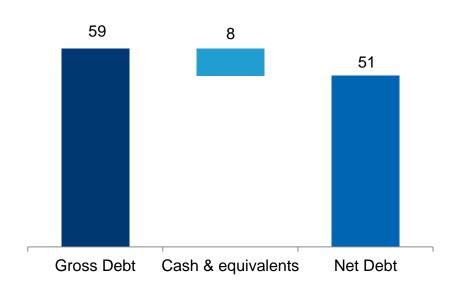


Note: #Energy segment does not include GMR Energy Limited (GEL) as GEL is a Joint Venture

GPUIL Consolidated Debt



Gross & Net Debt (INR bn) ^

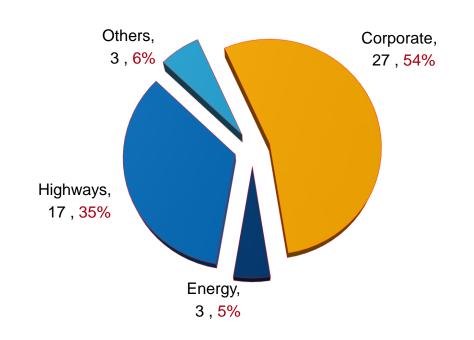


Reduction in Debt Levels:

Gross Debt reduced by ~INR 21.8 bn YoY

Net debt reduced by ~INR 27.2 bn YoY

Net Debt (Sector-wise) ^ (in INR bn, %age of total)



Note: ^ As on June 30, 2023

FCCB not considered in debt; Energy segment does not include GMR Energy Limited (GEL) as GEL is a Joint Venture



Energy Business

Key Developments in Q1FY24 – Energy Business



Warora Power Project

- Revenue ▼13% QoQ; ▼9% YoY
 - PLF at 90% vs. 91% in Q4FY23 and 94% in Q1FY23
 - Decline in revenue mainly attributable to reduction in merchant prices compared with the corresponding period
- EBITDA ▼7% QoQ: ▼38% YoY
 - Impacted primarily due to high alternate coal prices and higher merchant prices during the last year
- Cash profit of INR 791 mn vs. INR 511 mn in Q4FY23 and INR 1.63 bn in Q1FY23

Kamalanga Power Project

- Revenue ▼5% QoQ; ▼3% YoY
 - PLF at 82% vs. 89% in Q4FY23 and 81% in Q1FY23 due to shutdown for minor maintenance
- EBITDA ▼12% QoQ; ▼31% YoY
 - Impacted primarily due to high alternate coal prices and higher merchant prices during the last year
- Cash profit of INR 1.67 bn vs. INR 1.73 bn in Q4FY23 and INR 2.18 bn in Q1FY23

Bajoli Holi Hydro Power Project

- Revenue ▲20x QoQ ▲25% YoY
 - PLF at 66% vs. 5% in Q4FY23 and 50% in Q1FY23 due to stabilisation of plant
- EBITDA of INR 983 mn vs. loss of INR 237 mn (▲5x QoQ) and profit of INR 793 mn in Q1FY23 (▲24% YoY)
- Cash profit of INR 60 mn vs. loss of INR 1.2 bn in Q4FY23 and loss of INR 99 mn in Q1FY23

GMR Energy Ltd (GEL) - Operational & Financial Highlights YoY



(figures in INR mn)

Particulars		solidated orma	Wa	rora	Kama	ılanga	So	lar	Bajoli	Holi
	Q1FY2023	Q1FY2024	Q1FY2023	Q1FY2024	Q1FY2023	Q1FY2024	Q1FY2023	Q1FY2024	Q1FY2023	Q1FY2024
Revenue	13,580	13,460	4,565	4,148	7,330	7,070	140	120	1,080	1,353
EBITDA	5,413	4,008	1,546	961	3,016	2,088	130	110	793	983
Interest	3,677	3,246	1,024	602	1,197	1,175	30	20	916	929
PAT	2,480	770	1,344	527	1,386	868	20	40	(100)	(134)
PLF %			94%	90%	81%	82%	17%	15%	50%	66%

Note: Considered 100% of Kamalanga financials for GEL Consolidated Proforma; GMR Energy Limited (GEL) is a Joint Venture and is not consolidated in GPUIL results

GEL Net Debt: ~INR 75 bn as of June 30, 2023





Key Developments in Q1FY24 – Highway Business



Hyderabad Vijayawada Project

- Average Daily Traffic: ▲2% QoQ and ▲3% YoY
 - Sole Arbitrator has released report on the claim quantification under Change-in-Law and quantified gross claim of INR 16.72 bn
 - Report submitted by Sole Arbitrator was taken on record and the matter is in progress before Delhi High Court

Ambala Chandigarh Project

- Average Daily Traffic: ▲3% QoQ and ▼1% YoY
- Received extension in concession period of 429 days along with claim of INR 87 mn on account of Farmer's Strike Force Majeure event occurred during October 12, 2020 to December 14, 2021

Chennai ORR Project

Received arbitration award of INR 5.1 bn

Pochanpalli Project

- Delhi High Court (HC) upheld the interpretation of the Company on frequency of Major Maintenance
- Order is under challenge by NHAI in the Division Bench of Delhi HC. Arguments are under progress

Highway Business Assets Performance YoY



(figures in INR mn)

Particulars	Hyderabad	-Vijaywada	Ambala - Chandigarh		GPEL		Chennai ORR	
i ai tiodiai o	Q1FY2023	Q1FY2024	Q1FY2023	Q1FY2024	Q1FY2023	Q1FY2024	Q1FY2023	Q1FY2024
Revenue	652	692	170	192	134	118	193	188
EBITDA	543	590	113	140	67	55	131	118
Interest	667	713	142	101	108	103	184	179
PAT	(354)	(308)	(174)	(73)	44	38	128	(45)
Avg. Daily Traffic ('000)	25.6	26.5	39.7	39.3	-	-	-	-

Note: In Hyderabad Vijayawada Project, the Revenue shown is the Net Revenue after setting off the NHAI's revenue share

Urban Infrastructure – Potential to Unlock Value



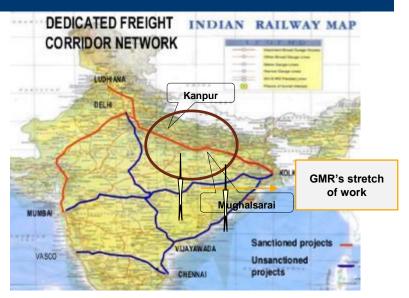
Krishnagiri Special Investment Region: ~1,145 Acres

- ~161 acres under discussion for sale to an agency of Tamil Nadu Govt.
- Next phase of development being planned for ~210 acres under Joint Venture with TIDCO¹
- Industrial cluster catering to electronics, automobile, logistics, engineering and aerospace sectors
- In discussion with various other parties for sale of lands

EPC in Dedicated Freight Corridor Projects



DFCC's Project Network



- Dedicated Freight Corridor is INR 820 bn project undertaken by DFCCIL (a wholly owned public sector undertaking of Ministry of Railways)
- Corridor under construction Eastern (Ludhiana to Kolkata) & Western (Dadri to Mumbai)

GMR's Scope and Highlights

 GMR along with JV partner has been awarded contract to construct a part of the DFC Eastern Corridor of ~450 kms

GMR's Scope	Contract Package
Mughalsarai to New Karchana	201
New Karchana to New Bhaupur	202

Project is funded by World Bank

Status update

 Construction Progress: Physical progress of ~95.24% for package 201 and ~97.35% for package 202 is completed as of July 31, 2023





Maximizing value of existing assets & Building a Top Tier tech enabled Clean Energy business



3 pillars of our strategy going forward

Enhance Value of existing businesses

- Aim for higher utilization of existing assets & efficiency improvement measures
- Tie-up open capacities through innovative PPA models including RTC
- Operationalize gas assets



Create Value in Adjacent Areas

- Technology oriented
 Asset Light
 opportunities
- Scale power trading business
- Selectively foray into customer facing businesses
- Differentiated service offerings using newage technology solutions

Nurture & Develop opportunities in Green Ecosystem

- Continued focus on hydro
- Clean energy solution for Commercial & Industrial segment
- Opportunities in distributed segments like electric mobility & storage solutions
- Energy efficiency as a service
- Forge technology & strategic partnerships and access green financing

To Operationalise the Strategy We Envision to Follow 5 Overarching Principles



Principles



High focus on innovative, asset-light, platform-based and technology-oriented business models



Deploy efficient capital structure and access green financing



Enter strategic partnerships with global reputed majors and institutes of excellence



Invest in emerging start-ups in cleantech ecosystem where there are potential synergies



Build on our group's strengths and leverage infrastructure assets and businesses of the group as a launch pad for new offerings

Clearly Defined Strategies to Capitalize on the Attractive Industry Prospects



Highways

- Expedite receipt / settlement of pending operational and litigation claims
- Monetize the existing assets

Krishnagiri SIR

- Conclude current monetization efforts:
 - ~161 acres under sale to agency of Tamil Nadu Govt. in FY24
 - Next phase of development being planned for ~210 acres
- Target Industrial players in electronics, automobile, logistics, and engineering sectors
- In discussion with various other parties for sale of lands

EPC

- Continue growing the order book
- Participation in railway stations development bids through PPP



ESG Practices



Environment (1)

- GKEL, GWEL and Bajoli Holi are ISO 14001 certified Environmental Management System
- GKEL and GWEL have ISO 50001 in place
- Both GKEL and GWEL Completed Green House Gas emission verification audit as per ISO 14064 international standard for Carbon emission disclosure.
- GWEL has implemented Water Efficiency Management System (ISO 46001).
- GKEL Initiated Water efficiency management system. Policy, SOP & Manual preparation initiated.
- World Environment Week celebrated with Employees & Associated Employees from 05th Jun'23 – 10th Jun'23 at both GKEL & GWEL
- As a part of Bio-Diversity measures, on World Environment Day 200 saplings planted inside plant and 2096 distributed to employees and associates in GWEL. 190 mango saplings planted in GKEL.
- To Minimize Fugitive emission, truck mounted fog cannon is deployed in GWEL
- DFCC has an ISO 14001 certified Environmental Management System
- Highways sector have adopted measures to reduce energy consumption by converting conventional HPSV streetlights to LED
- Plastic mix overlay (eco-friendly method) for road major maintenance carried out for improving durability. Saving of natural resources by using recycled method like Hot in Place Recycled in maintenance and maximizing recycling during upgradation

Social 神神神

CSR Spend (Q1FY24) - INR 4.61 mn Total beneficiaries - Over 29,000

- CSR activities implemented in areas of Education, Health and Livelihoods
- 16 students from Toopran and 12 students from Hyd-Vja got selected for National Means-cum-Merit Scholarship from central govt. with GMRVF's coaching support
- Organized 5 days training on floriculture for 50 farmers and another 5 days training on System of Wheat Intensification for 70 farmers in association with the Commonwealth Educational Media Centre for Asia (CEMCA) at Warora
- Distributed paddy seeds to over 100 farmers, mushroom seeds and feed to 25 women at Kamalanga
- Highway locations organized health camps, eye check-up camps and blood donation camps as part of Azadi ka Amrut Mahotsav as directed by NHAI

Learning and Development

- ✓ 29 business/corporate trainings conducted in Q1FY24 apart from plant specific trainings
- √ 2112 work hours of training provided covering 246 unique permanent employees in the Q1FY24 out of which 235 are male and 11 are female employees

Governance (**)

- Strict **governance principles** through guided values of the organization and all the **secretarial compliances** in place
- Internal audits, MAG audits keep processes very transparent
- Regular **Board meetings** conducted to keep Board updated on all aspects
- Periodic training of employees on the CoC guidelines
- Risk management framework and governance process, including SOPs around risk assessment and mitigation

Note: 1. GKEL is GMR Kamalanga Energy Ltd, 2. GWEL is GMR Warora Energy Ltd.





Thank You

For further information, please visit

Website: www.gmrpui.com or

Contact: GPUIL-IR@gmrgroup.in





Annexures





Particulars	No.
Profitability Statement (Consolidated)	А
Financial Performance	
Energy Sector (Consolidated)	В
Warora (Standalone)	С
Kamalanga (Standalone)	D
Bajoli Holi (Standalone)	E
Highways Sector (Consolidated)	F

Annexure A : GPUIL (Consolidated)



INR mn

	Q1FY2023	Q4FY2023	Q1FY2024
Gross Revenue	10,687	14,234	11,242
Less: Revenue Share	483	496	534
Net Revenue	10,204	13,738	10,708
Total Expenditure	8,748	13,067	9,093
EBITDA	1,456	671	1,615
EBITDA margin	14%	5%	15%
Other Income	947	1,655	662
Interest & Finance Charges	3,237	3,264	2,793
Depreciation	468	210	385
PBT before exceptional items	(1,302)	(1,148)	(901)
Exceptional Income/(Expense)	-	(2,061)	(1,181)
PBT	(1,302)	(3,209)	(2,082)
Tax	69	(5)	26
Profit after Tax (PAT)	(1,370)	(3,204)	(2,109)
Add: Share in Profit / (Loss) of JVs / Associates	3,443	(1,455)	93
PAT from Continuing Operations	2,073	(4,658)	(2,015)
Add: Profit / (Loss) from Discontinued Operations	(57)	(51)	(162)
Add: Other Comprehensive Income (OCI)	320	263	(20)
Total Comprehensive Income	2,337	(4,446)	(2,198)
Less: Minority Interest (MI)	(91)	40	(132)
Total Comprehensive Income (Post MI)	2,427	(4,486)	(2,066)

Annexure B : Energy Business (Consolidated)



			INR mn
	Q1FY2023	Q4FY2023	Q1FY2024
Gross Revenue	5,473	9,692	7,274
Operating Expenditure	5,382	9,837	7,129
EBITDA	91	(145)	145
EBITDA margin	2%	-1%	2%
Other Income	43	578	274
Interest & Fin Charges	537	492	384
Depreciation	7	15	13
Exceptional Income/(Expense)	0	(963)	(1,055)
PBT	(411)	(1,037)	(1,034)
Taxes	51	(47)	15
Profit after Tax (PAT)	(461)	(990)	(1,048)
Add: Share in Profit / (Loss) of JVs / Associates	3,442	(1,463)	87
PAT (After share in JVs/Associates)	2,981	(2,453)	(961)

Annexure C: Warora (Standalone) Power Plant



INR mn

Particulars	Q1FY2023	Q4FY2023	Q1FY2024
Total Revenue	4,565	4,773	4,148
Fuel - Consumption	2 <i>,</i> 583	3,125	2,722
Other Expenses	435	611	465
EBITDA	1,546	1,037	961
EBITDA margin	34%	22%	23%
Other Income	236	109	432
Interest & Finance Charges	1,024	636	602
Depreciation	293	268	264
Exceptional Income/(Expense)	879	0	-
PBT	1,344	243	527
Taxes	-	-	-
PAT	1,344	243	527

Annexure D : Kamalanga (Standalone) Power Plant



INR mn

Particulars	Q1FY2023	Q4FY2023	Q1FY2024
Total Revenue	7,330	7,463	7,070
Fuel - Consumption	3 <i>,</i> 261	4,084	3,627
Other Expenses	1,052	1,016	1,354
EBITDA	3,016	2,363	2,088
EBITDA margin	41%	32%	30%
Other Income	368	717	753
Interest & Finance Charges	1,197	1,346	1,175
Depreciation	801	797	799
Exceptional Income/(Expense)	-	-	-
PBT	1,386	937	868
Taxes	-	-	_
PAT	1,386	937	868

Annexure E : Bajoli Holi (Standalone) Power Plant



IN	R	m	n

Particulars	Q1FY2023	Q4FY2023	Q1FY2024
Total Revenue	1,080	63	1,353
Transmission Charges	127	-	228
Other Expenses	160	301	142
EBITDA	793	(237)	983
EBITDA margin	73%	-	73%
Other Income	24	1	6
Interest & Finance Charges	916	943	929
Depreciation	1	242	195
Exceptional Income/(Expense)	-	-	-
PBT	(100)	(1,421)	(134)
Taxes	-	(250)	-
PAT	(100)	(1,170)	(134)

Annexure F: Highway Business (Consolidated)



			INR mn
	Q1FY2023	Q4FY2023	Q1FY2024
Gross Revenue	1,632	1,760	1,723
Less: Revenue Share	483	496	534
Net Revenue	1,149	1,264	1,189
Operating Expenses	271	410	297
EBITDA	878	855	892
EBITDA margin	76%	68%	75%
Other Income	223	503	88
Interest & Finance Charges	1,137	1,379	1,185
Depreciation	380	123	296
Exceptional Income/(Expense)	-	244	-
РВТ	(416)	99	(501)
Taxes	12	68	7
Profit after Tax (PAT)	(428)	30	(508)