

STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2020

(₹ in lakhs)

Sl. No	Particulars	For the three months ended			For the year ended
		30.06.2020	31.03.2020	30.06.2019	31.03.2020
		(Unaudited)	(Refer note 6 below)	(Unaudited)	(Audited)
1	Income				
	Revenue from operations	40,583.17	53,662.58	69,938.68	248,196.29
	Other income	44.52	184.75	261.86	1,000.72
	Finance income	424.34	334.08	382.90	1,398.00
	Total income	41,052.03	54,181.41	70,583.44	250,595.01
2	Expenses				
	Cost of raw materials consumed	4,936.71	20,708.37	16,484.71	74,881.44
	Purchase of stock-in-trade	5,657.33	29,824.47	24,474.89	102,229.60
	(Increase)/ decrease in inventories of finished goods, work- in-progress and traded goods	18,131.69	(14,757.60)	6,211.09	(11,291.36)
	Employee benefits expense (refer note 3 below)	5,464.30	4,315.38	6,023.47	20,682.50
	Depreciation and amortization expenses	787.57	708.71	674.15	2,808.56
	Finance costs	108.16	85.89	105.95	373.28
	Other expenses	5,486.95	9,056.02	9,632.31	36,367.09
	Total expenses	40,572.71	49,941.24	63,606.57	226,051.11
3	Profit before tax (1-2)	479.32	4,240.17	6,976.87	24,543.90
4	Tax expenses:				
	Current tax	315.68	1,054.74	1,967.82	6,474.86
	Deferred tax expense/(credit)	(198.62)	(65.73)	(236.20)	(447.30)
		117.06	989.01	1,731.62	6,027.56
5	Profit for the period/year (3-4)	362.26	3,251.16	5,245.25	18,516.34
6	Other Comprehensive Income/(Loss)				
	Other comprehensive loss not to be reclassified to profit or loss in subsequent periods, net of tax	-	(225.98)	-	(225.98)
	Other Comprehensive Loss for the period net of tax	-	(225.98)	-	(225.98)
7	Total Comprehensive Income for the period (Comprising Profit/(loss) after tax and Other Comprehensive Income/(Loss) for the period (5+6))	362.26	3,025.18	5,245.25	18,290.36
8	Paid up equity share capital (Face value of ₹ 1/- each)	4,282.88	4,282.88	4,270.81	4,282.88
9	Earnings per equity share (EPS) (nominal value of ₹ 1/-each) (not annualised)				
	(a) Basic	0.08	0.76	1.23	4.33
	(b) Diluted	0.08	0.75	1.21	4.28

SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES

(₹ in lakhs)

Sl. No	Particulars	For the three months ended			For the year ended
		30.06.2020	31.03.2020	30.06.2019	31.03.2020
		(Unaudited)	(Refer note 6 below)	(Unaudited)	(Audited)
1	Segment Revenue				
	(a) Electronics	13,768.23	15,031.94	28,284.38	75,451.51
	(b) Electricals	18,265.57	24,215.83	26,316.14	105,297.86
	(c) Consumer Durables	8,549.37	14,414.81	15,338.16	67,446.92
	Total	40,583.17	53,662.58	69,938.68	248,196.29
	Less: Inter Segment Revenue	-	-	-	-
	Revenue from operations	40,583.17	53,662.58	69,938.68	248,196.29
2	Segment Results				
	(a) Electronics	933.32	2,125.36	4,961.77	12,367.82
	(b) Electricals	553.64	1,921.17	1,315.96	8,131.81
	(c) Consumer Durables	(867.86)	354.14	657.85	3,993.52
	Total	619.10	4,400.67	6,935.58	24,493.15
	(Add)/Less: (i) Interest	108.16	85.89	105.95	373.28
	(ii) Other un-allocable expense net of un-allocable income	31.62	74.61	(147.24)	(424.03)
	Profit Before Tax	479.32	4,240.17	6,976.87	24,543.90
3	Segment Assets				
	(a) Electronics	19,848.78	31,535.67	26,260.56	31,535.67
	(b) Electricals	29,917.55	41,031.15	36,697.49	41,031.15
	(c) Consumer Durables	33,737.16	39,224.08	30,556.43	39,224.08
	(d) Unallocated	52,972.92	32,238.77	48,809.59	32,238.77
	Total segment assets	136,476.41	144,029.67	142,324.07	144,029.67
4	Segment Liabilities				
	(a) Electronics	7,800.97	8,940.30	9,587.97	8,940.30
	(b) Electricals	9,196.55	12,998.63	15,170.54	12,998.63
	(c) Consumer Durables	9,682.65	13,693.74	13,044.90	13,693.74
	(d) Unallocated	9,886.67	9,019.50	8,996.63	9,019.50
	Total segment liabilities	36,566.84	44,652.17	46,800.04	44,652.17



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STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2020

Sl. No	Particulars	For the three months ended			For the year ended
		30.06.2020	31.03.2020	30.06.2019	31.03.2020
		(Unaudited)	(Refer note 6 below)	(Unaudited)	(Audited)
1	Income				
	Revenue from operations	40,800.33	54,113.74	70,664.56	250,294.25
	Other income	40.82	168.89	264.30	1,115.04
	Finance income	424.34	334.08	383.04	1,398.14
	Total income	41,265.49	54,616.71	71,311.90	252,807.43
2	Expenses				
	Cost of raw materials consumed	5,102.72	21,362.52	17,430.26	78,188.38
	Purchases of Stock-in-Trade	5,561.24	29,199.93	23,871.68	99,051.52
	(Increase)/ decrease in inventories of finished goods, work-in-progress and traded goods	18,067.79	(14,721.53)	6,188.38	(11,064.15)
	Employee benefits expense (refer note 3 below)	5,512.12	4,248.19	6,110.29	20,882.60
	Depreciation and amortization expenses	820.21	742.39	705.57	2,938.14
	Finance costs	116.87	94.73	117.13	416.12
	Other expenses	5,573.24	9,463.83	9,851.12	37,436.63
	Total expenses	40,754.19	50,390.06	64,274.43	227,849.24
3	Profit before tax (1-2)	511.30	4,226.65	7,037.47	24,958.19
4	Tax expenses:				
	Current tax	315.68	1,064.74	2,003.82	6,639.86
	Deferred tax expense/(credit)	(168.32)	(61.36)	(269.77)	(507.03)
		147.36	1,003.38	1,734.05	6,132.83
5	Profit for the period (3-4)	363.94	3,223.27	5,303.42	18,825.36
6	Other Comprehensive Income/(Loss)				
	Other comprehensive loss not to be reclassified to profit or loss in subsequent periods, net of tax	-	(228.55)	-	(228.55)
	Other Comprehensive Loss for the period net of tax	-	(228.55)	-	(228.55)
7	Profit/(loss) after tax and Other Comprehensive Income for the period (5+6)	363.94	2,994.72	5,303.42	18,596.81
8	Profit for the year attributable to:				
	Equity holders of the parent company	377.29	3,218.00	5,280.77	18,711.21
	Non Controlling interests	(13.35)	5.27	22.65	114.15
9	Total Comprehensive Income for the year attributable to:				
	Equity holders of the parent company	377.29	2,990.12	5,280.77	18,483.33
	Non Controlling interests	(13.35)	4.60	22.65	113.48
10	Paid up equity share capital (Face value of ₹ 1/- each)	4,282.88	4,282.88	4,270.81	4,282.88
11	Earnings per equity share (EPS)				
	(nominal value of ₹ 1/-each)				
	(a) Basic	0.09	0.75	1.24	4.38
	(b) Diluted	0.09	0.74	1.22	4.32

SEGMENT WISE REVENUE, RESULTS, ASSETS AND LIABILITIES

Sl. No	Particulars	For the three months ended			For the year ended
		30.06.2020	31.03.2020	30.06.2019	31.03.2020
		(Unaudited)	(Refer note 6 below)	(Unaudited)	(Audited)
1	Segment Revenue				
	(a) Electronics	13,768.23	15,031.95	28,284.38	75,451.51
	(b) Electricals	18,482.73	24,666.97	27,042.02	107,395.81
	(c) Consumer Durables	8,549.37	14,414.82	15,338.16	67,446.93
	Total	40,800.33	54,113.74	70,664.56	250,294.25
	Less : Inter Segment Revenue	-	-	-	-
	Revenue from operations	40,800.33	54,113.74	70,664.56	250,294.25
2	Segment Results				
	(a) Electronics	933.32	2,125.36	4,961.77	12,367.82
	(b) Electricals	594.33	1,916.49	1,387.74	8,588.94
	(c) Consumer Durables	(867.86)	354.14	657.85	3,993.52
	Total	659.79	4,395.99	7,007.36	24,950.28
	(Add)/Less: (i) Interest	116.87	94.73	117.13	416.12
	(ii) Other un-allocable expense net of un-allocable income	31.62	74.61	(147.24)	(424.03)
	Profit Before Tax	511.30	4,226.65	7,037.47	24,958.19
3	Segment Assets				
	(a) Electronics	19,848.78	31,535.67	26,260.56	31,535.67
	(b) Electricals	32,281.19	43,376.24	39,392.70	43,376.24
	(c) Consumer Durables	33,737.16	39,224.08	30,556.43	39,224.08
	(d) Unallocated	52,087.97	31,353.82	47,924.64	31,353.82
	Total segment assets	137,955.10	145,489.81	144,134.33	145,489.81
4	Segment Liabilities				
	(a) Electronics	7,800.97	8,940.30	9,587.97	8,940.30
	(b) Electricals	10,142.41	13,927.63	16,710.40	13,927.63
	(c) Consumer Durables	9,682.65	13,693.74	13,044.90	13,693.74
	(d) Unallocated	9,886.67	9,019.50	8,996.63	9,019.50
	Total segment liabilities	37,512.70	45,581.17	48,339.90	45,581.17



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Notes:

1. The above standalone and consolidated financial results have been prepared in accordance with Indian Accounting Standards (Ind AS) as prescribed under section 133 of Companies Act, 2013 read with relevant rules issued thereunder.
2. The above standalone and consolidated unaudited financial results for the quarter ended June 30, 2020 were reviewed by the Audit Committee at the meeting held on July 27, 2020 and approved by the Board of Directors and taken on record at the meeting held on July 27, 2020.
3. The Company had granted stock options under the Employees Stock Option Scheme, 2013 (ESOS 2013) to eligible employees of the Company. According to the scheme, the eligible employees were to be granted stock options subject to satisfaction of prescribed vesting conditions. The Company has been accruing the cost of these options over the vesting period. During the year ended March 31, 2020, management evaluated that the vesting condition for few of its options linked to the achievement of a certain threshold of profit before tax for the year ended March 31, 2020 will not be satisfied and accordingly, the Company reversed the cost accrued over the years/periods for such options amounting to Rs. 1,012.89 lakhs to the statement of profit and loss during the year ended March 31, 2020.
4. Based on the "management approach" as defined in Ind-AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments and segment information is presented accordingly. Accordingly, the management has identified three business segments namely, Electronics, Electricals and Consumer Durables. Electronics includes Stabilizers, Digital UPS, UPS and Solar Inverters; Electricals includes PVC Insulated Cables, Switch Gears, Single Phase Pumps, Three Phase Pumps and Modular Switches; Consumer Durables includes Electric Water Heaters, Solar Water Heaters, Fans, Induction Cooktops, Mixer Grinders, Gasstop Gas Stoves, Rice Cookers, Air Coolers and Breakfast Appliances.
5. The spread of COVID-19 pandemic and consequent national and local lockdowns have had an adverse impact on the Company's operations. Due to Market closures, supply chain disruptions and other effects of the lockdowns, the Company's revenues for the quarter ended June 2020 were 42% lower than the corresponding quarter of the previous year. The Company has made a detailed assessment of its liquidity position as at the date of approval of these financial results for the next one year and of the recoverability and carrying values of its assets including Property, Plant and Equipment (including assets under construction), Intangible assets, Trade receivables, Inventory and Investments as at the reporting date and has concluded that there are no material adjustments required in the standalone and consolidated financial results. Management believes that it has taken into account all the possible impact of known events and economic forecasts based on internal and external sources of information arising from COVID-19 pandemic while making such assessment in the preparation of the standalone and consolidated financial results. However, the impact assessment of COVID-19 is a continuing process given the uncertainties associated with its nature and duration. The Company is monitoring the situation closely and is conducting its operations in compliance with all relevant Government directives and will continue to closely monitor any material changes to future economic conditions and take actions as are appropriate based on future economic conditions.
6. The standalone and consolidated figures for the quarter ended March 31, 2020 are the balancing figures between audited figures in respect of the full financial year up to March 31, 2020 and the unaudited published year-to-date figures up to December 31, 2019, being the date of the end of the third quarter of the financial year, which were subjected to limited review.
7. Figures for the previous periods have been regrouped and / or reclassified wherever necessary to conform with the current period presentation.

Place: Kochi
Date: 27.07.2020

For V-GUARD INDUSTRIES LIMITED

Managing Director



V-Guard Industries Ltd.

Key highlights of Q1 FY 21 results

Q1 Results update

₹ in crores

1. P&L Summary

Particulars	Q1 FY 21	Q1 FY 20	Change
Net Revenue	405.83	699.39	-42.0%
COGS	287.26	471.71	-39.1%
Gross Margin	29.2%	32.6%	
EBITDA (excluding other income)	9.06	71.12	-87.3%
as a % to NR	2.2%	10.2%	
Other Income (including finance income)	4.69	6.45	-27.3%
EBITDA after other income	13.75	77.57	-82.3%
as a % to NR	3.4%	11.1%	
PBT	4.79	69.77	-93.1%
as a % to NR	1.2%	10.0%	
PAT	3.62	52.45	-93.1%
as a % to NR	0.9%	7.5%	

2. Gross margin movement during the quarter

Particulars	Q1 FY 21				Q1 FY 20			
	April	May	June	Total	April	May	June	Total
Turnover	452	18,380	21,750	40,582	19,934	25,863	24,142	69,939
Gross profit	59	4,669	7,130	11,857	6,050	8,371	8,347	22,768
Gross margin	13.0%	25.4%	32.8%	29.2%	30.4%	32.4%	34.6%	32.6%

Notes:-

- (i) Gross margin for Q1 FY 21 are lower due to factory & market closures during lockdown
- (ii) Factories and warehouses were closed during April and part of May
- (iii) Margins progressively improved as operations increased in the later part of May and June

3. South/ Non South Growth

Region	Q1 FY 21	Contribution (%)	Q1 FY 20	Contribution (%)	YoY growth	
South	236.4	58.3%	379.8	54.3%	-37.7%	-37.75%
Non-South	169.4	41.7%	319.6	45.7%	-47.0%	-46.99%
Total Revenue	405.8	100%	699.4	100%	-42.0%	-41.97%



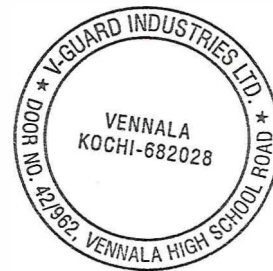
4 Segment wise Analysis

Products	Q1 FY 21	Contribution (%)	Q1 FY 20	Contribution (%)	Change
Segment Revenue:					
Electronics	137.7	33.9%	282.8	40.4%	-51.3%
Electricals	182.7	45.0%	263.2	37.6%	-30.6%
Consumer Durables	85.5	21.1%	153.4	21.9%	-44.3%
Grand Total	405.8	100%	699.4	100%	-42.0%
Segment Results:					
Electronics	9.3	150.8%	49.6	71.5%	-81.2%
Electricals	5.5	89.4%	13.2	19.0%	-57.9%
Consumer Durables	-8.7	-140.2%	6.6	9.5%	-231.9%
Grand Total	6.2	100%	69.4	100%	-91.1%
Segment Margins					
Electronics	6.8%		17.5%		-10.8%
Electricals	3.0%		5.0%		-2.0%
Consumer Durables	-10.2%		4.3%		-14.4%
Grand Total	1.5%		9.9%		-8.4%

5 Other Financial Highlights * -

	30th June 2020	31st Mar 2020
Debtor Days	39	47
Inventory days	77	105
Creditor Days	54	66
Working capital turnover	61	86
RoE	13.6%	18.6%
RoCE	16.1%	22.5%

* Based on trailing twelve months





V-Guard's Revenue for Q1 FY 2020-21 lower by 42%

India, July 27, 2020:

India's leading consumer electrical and electronics company, V-Guard Industries Ltd., announced its unaudited financial results for the quarter ended June 30, 2020.

Q1 FY 21 highlights:

- Consolidated Net Revenue from operations for the quarter ended June 30, 2020 was Rs. 408 crores; a decline of 42% over corresponding period of previous year (Rs.706.65 crores)
- Consolidated Profit After Tax for the quarter ended June 30, 2020 was Rs. 3.64 crores; a decline of 93% over corresponding period of previous year (Rs.53.03 crores).
- Owing to nation-wide lockdown in response to the COVID-19 pandemic, revenue for the month of April 2020 was near zero. Operations resumed in phases from first week of May with complete adherence to the COVID-19 protocols. During May and June, revenues were 70% and 90% respectively, of the corresponding two months of the previous year, as more markets opened up.
- The COVID-19 situation also resulted in lower capacity utilisation at the factories and an unfavourable product mix which impacted gross margin for the quarter.
- The Company has not resorted to any layoffs or pay cuts; cost containment measures which have been taken will be continued in the coming quarters as well.
- Cashflow from operations continue to be strong due to prudent working capital management.

Business Outlook:

Commenting on the Company's performance, **Mr. Mithun. K. Chittilappilly, Managing Director, V-Guard Industries Ltd** said *"Our business has been very resilient in facing these extremely challenging times. While May-June has shown some recovery, we remain cautious as localized lockdowns may cause market closures in different parts of the country from time to time. We expect the effect of the COVID-19 pandemic to last for a few more months, during which consumer demand for discretionary items will remain subdued. We are taking all measures to ensure that the business responds nimbly to the evolving situation."*

