







Investor Presentation

Performance Highlights Q1 FY 23





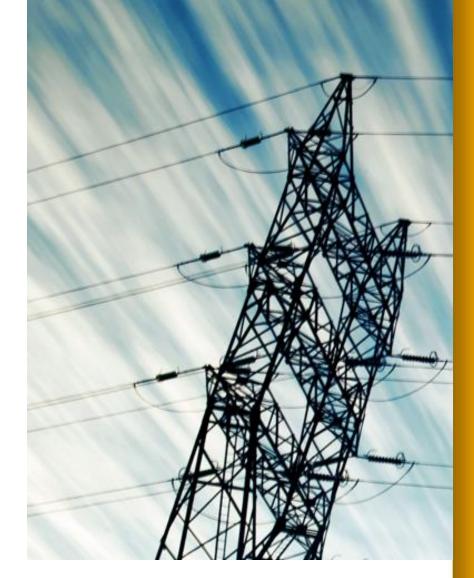


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REC Overview









Occupies Strategic Position in the Growth and development of the Power Sector across India Unique and close relationship with all major players – Public & Private - in Indian Power sector

Experienced Management Team With Sector Expertise Registered as NBFC, PFI and IFC with RBI and a Notified Institution to issue 54EC Bonds

Key Strengths

Strong Fundamentals and Profitable Business for major Govt.
of India's
power sector
programmes RDSS,
Saubhagya,
DDUGJY, etc.

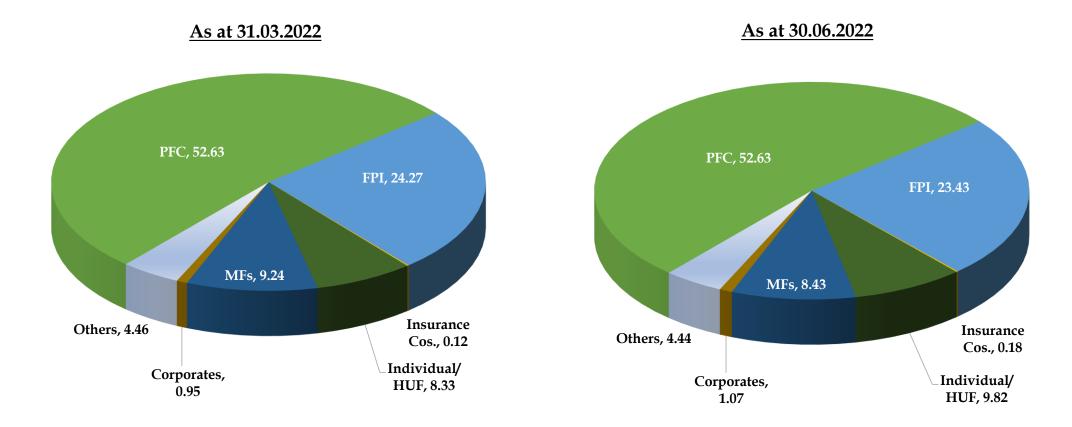
Nodal Agency

Highest Domestic Rating of "AAA"; International Ratings of "Baa3" & "BBB-" from Moody's and Fitch respectively

Major Player in Renewable Energy segment and creation of India's Green Energy Corridor



Shareholding Pattern



Foreign Portfolio Investors (FPIs) have stayed invested in REC and consistently held more than 20% of REC's equity shares.



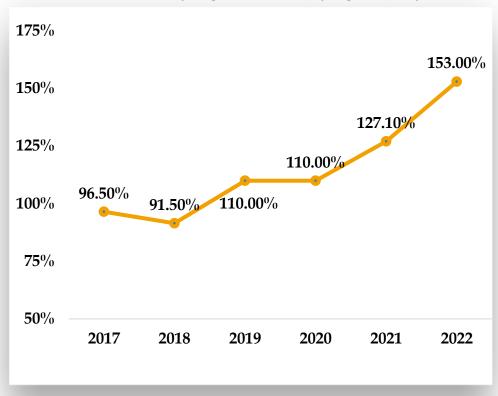
Shareholders Outlook

Top 10 Shareholders as at June 30, 2022

| Rank | Particulars | Shareholding (%) |
|------|--|------------------|
| 1 | Power Finance Corporation Ltd | 52.63 |
| 2 | HDFC Trustee Company Ltd | 7.18 |
| 3 | The WindAcre Partnership Master Fund LP | 4.35 |
| 4 | Life Insurance Corporation Of India | 2.81 |
| 5 | The Prudential Assurance Company Limited | 1.14 |
| 6 | India Capital Fund Limited | 0.78 |
| 7 | Vanguard Emerging Markets Stock Index Fund | 0.67 |
| 8 | HDFC Life Insurance Company Limited | 0.63 |
| 9 | Vanguard Total International Stock Index Fund | 0.63 |
| 10 | Morgan Stanley Asia (Singapore) PTE | 0.50 |
| | TOTAL | 71.32 |

Dividend Payout as a % of Equity Share Capital

Consistently high dividend paying company



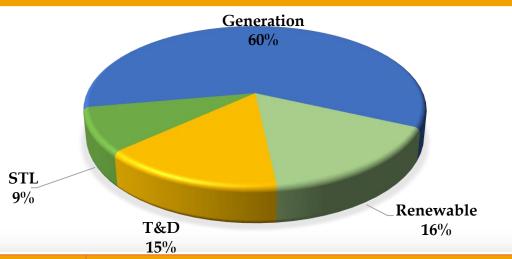






Sanctions - Composition

Sector-wise breakup of Sanctions in Q1 FY 23





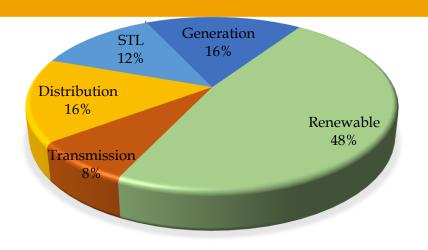
(₹ in Crores)

| D | | | 12M | | Q1 | | | | | |
|-----------------------------|---------|-----|------------|-----|--------|-----|--------|-----|--------|-----|
| Discipline-wise | FY 20 | % | FY 21 | % | FY 22 | % | FY 22 | % | FY 23 | % |
| Generation | 57,362 | 52 | 44,301 | 28 | 16,081 | 30 | 5,061 | 29 | 35,662 | 60 |
| Renewable Energy | 7,026 | 6 | 18,212 | 12 | 14,734 | 27 | 2,811 | 16 | 9,885 | 16 |
| Transmission & Distribution | 44,555 | 40 | 91,768 | 59 | 22,135 | 41 | 9,402 | 55 | 8,998 | 15 |
| Short Term Loan | 1,965 | 2 | 540 | 1 | 1,471 | 2 | - | - | 5,350 | 9 |
| Total Sanctions | 110,908 | 100 | 154,821 | 100 | 54,421 | 100 | 17,274 | 100 | 59,895 | 100 |



Disbursements - Composition

Sector-wise breakup of Disbursements in Q1 FY 23



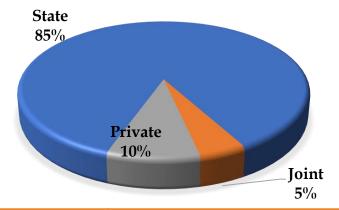


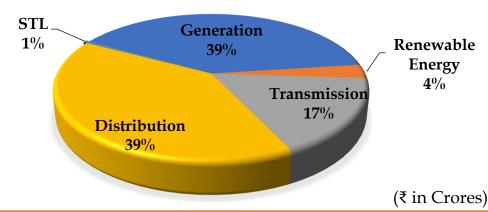
(₹ in Crores)

| Discipline-wise | | | 12N | 1 | | | | Ç | Q1 | |
|-----------------------------------|--------|-----|--------|-----|--------|-----|--------|-----|--------|-----|
| Discipline-wise | FY20 | % | FY21 | % | FY 22 | 0/0 | FY 22 | 0/0 | FY 23 | % |
| Generation | 29,301 | 39 | 26,960 | 29 | 19,907 | 31 | 3,762 | 25 | 2,033 | 16 |
| Renewable Energy | 5,699 | 7 | 3,265 | 3 | 2,824 | 4 | 951 | 6 | 5,931 | 48 |
| Transmission | 13,540 | 18 | 9,252 | 10 | 8,616 | 13 | 3,452 | 23 | 965 | 8 |
| Distribution | 25,047 | 33 | 52,670 | 57 | 28,725 | 45 | 3,745 | 25 | 1,951 | 16 |
| Total Transmission & Distribution | 38,587 | 51 | 61,922 | 67 | 37,341 | 58 | 7,197 | 48 | 2,916 | 24 |
| Short Term Loan | 2,080 | 3 | 840 | 1 | 4,078 | 7 | 3,185 | 21 | 1,562 | 12 |
| Total Disbursements | 75,667 | 100 | 92,987 | 100 | 64,150 | 100 | 15,095 | 100 | 12,442 | 100 |
| Under Atmanirbhar Package | | | 39,116 | | 19,752 | | 2,061 | | | |



Outstanding Loans - Composition





| | As at | | | | | | | | | | |
|------------------|-----------------------------|-----|------------------------|-----------------------------|----------|-----------------------------|----------|----------------------------|--|--|--|
| Discipline-wise | 31 st March 2020 | | 31 st March | 31 st March 2021 | | 31 st March 2022 | | 30 th June 2022 | | | |
| | Amount | 0/0 | Amount | 0/0 | Amount | 0/0 | Amount | 0/0 | | | |
| State | 263,032 | 81 | 3,16,161 | 84 | 3,32,601 | 86 | 3,29,240 | 85 | | | |
| Joint | 21,612 | 7 | 22,649 | 6 | 17,855 | 5 | 18,096 | 5 | | | |
| Private | 37,781 | 12 | 38,608 | 10 | 34,915 | 9 | 40,552 | 10 | | | |
| Total | 3,22,425 | 100 | 3,77,418 | 100 | 3,85,371 | 100 | 3,87,888 | 100 | | | |
| Generation | 1,39,519 | 43 | 1,55,297 | 41 | 1,52,720 | 39 | 1,51,813 | 39 | | | |
| Renewable Energy | 16,078 | 5 | 16,505 | 5 | 11,849 | 3 | 17,289 | 4 | | | |
| Transmission | 59,641 | 19 | 61,248 | 16 | 64,880 | 17 | 64,443 | 17 | | | |
| Distribution | 1,06,294 | 33 | 1,43,992 | 38 | 1,53,861 | 40 | 1,52,145 | 39 | | | |
| Total T&D | 1,65,935 | 52 | 2,05,240 | 54 | 2,18,741 | 57 | 2,16,588 | 56 | | | |
| Short Term Loans | 893 | _ | 376 | - | 2,061 | 1 | 2,198 | 1 | | | |



Asset Diversification -PAN India Presence

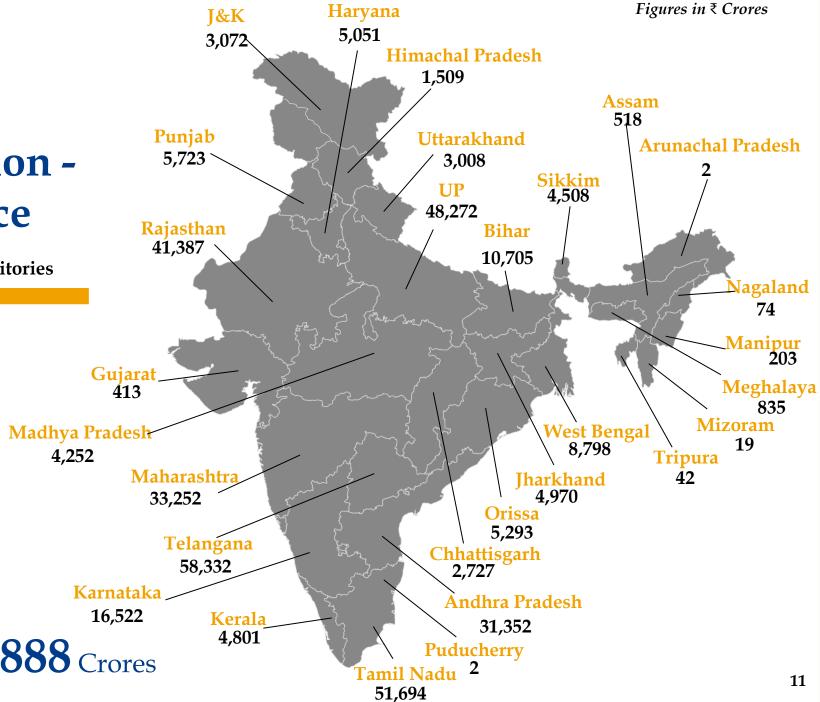
Lending across 27 States and 2 Union Territories

State/ Joint Sector Borrowers

₹ **3,47,336** Crores

Private Sector Borrowers

₹ **40,552** Crores



Total Loan Outstanding ₹3,87,888 Crores



Outstanding Loans -Loan Concentration

Major Borrowers (as at June 30, 2022)

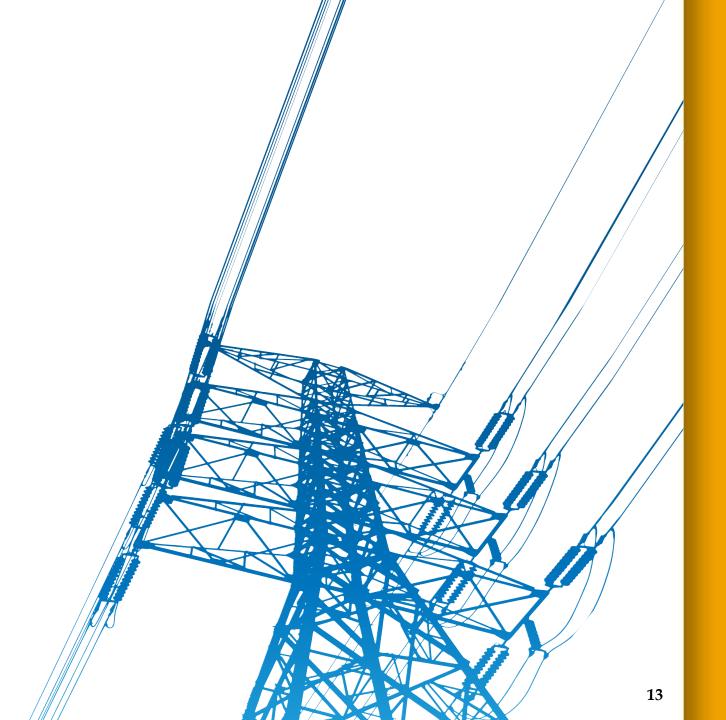
| S. No. | Top Ten Borrowers | Amount Outstanding (₹ in Crores) | % of Total Loan Assets |
|--------|---|--|---------------------------|
| 1 | Tamil Nadu Generation and Distribution Corporation Limited | 37,148 | 9.58% |
| 2 | Uttar Pradesh Power Corporation Limited | 19,720 | 5.08% |
| 3 | Maharashtra State Electricity Distribution Company Limited | 17,190 | 4.43% |
| 4 | Telangana State Power Generation Corporation Limited | 15,789 | 4.07% |
| 5 | Maharashtra State Power Generation Company Limited | 13,311 | 3.43% |
| 6 | Kaleshwaram Irrigation Project Corporation Ltd | 12,743 | 3.29% |
| 7 | Telangana State Water Resources Infrastructure Development Corporation Limited | 12,195 | 3.14% |
| 8 | Rajasthan Rajya Vidyut Utpadan Nigam Limited | 12,161 | 3.14% |
| 9 | Tamil Nadu Transmission Corporation Limited | 12,077 | 3.11% |
| 10 | Andhra Pradesh Power Generation Corporation Limited | 10,770 | 2.78% |
| | Total | 1,63,104 | 42.05% |

Well-diversified asset portfolio with Top 10 borrowers accounting for ~42% of current loans.

No slippage in Top 10 accounts

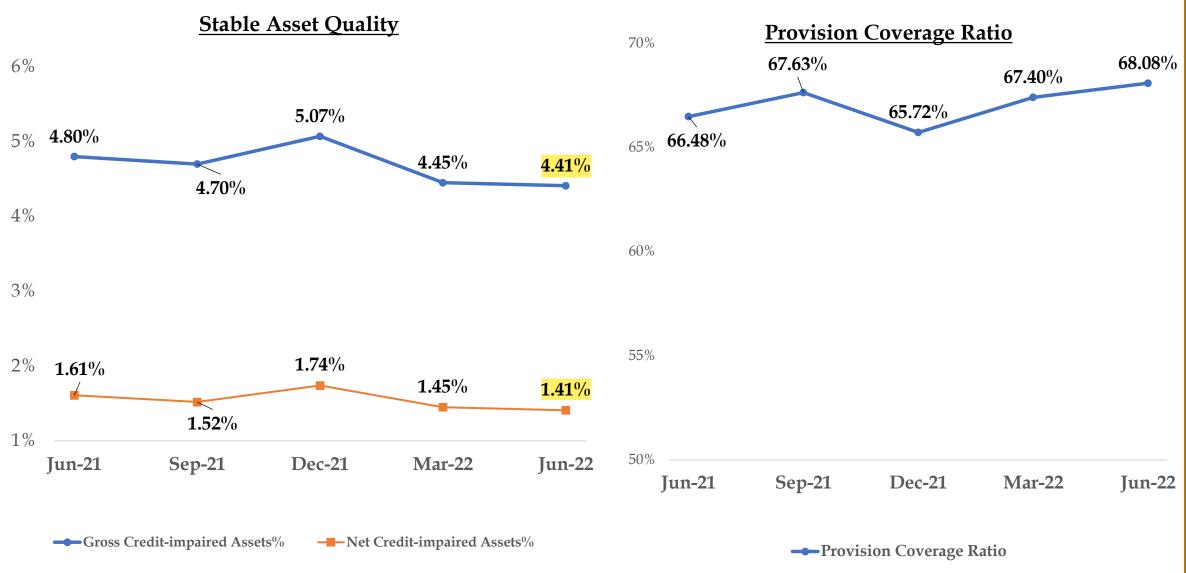


Asset Quality





Asset Quality as at June 30, 2022





Loan Portfolio as at June 30, 2022

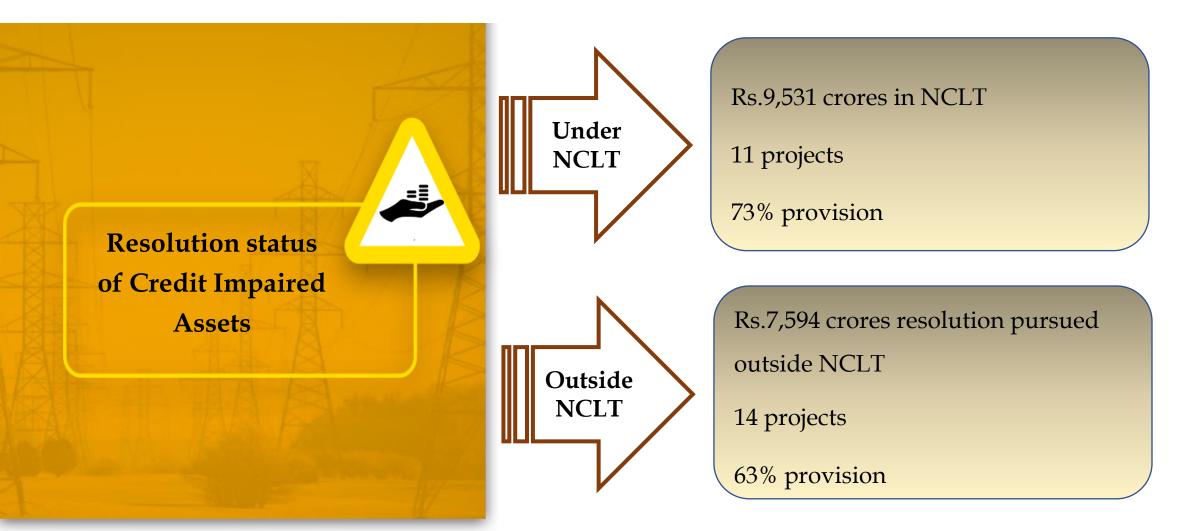
Figures : ₹ in Crores

| Particulars | | Credit Impaired Assets (Stage – III) | | | | Standard Assets (Stage – I & II) | | | |
|---------------------------|----------|---|--------|------------------------------------|----------|-------------------------------------|------------------------------|---------------|--|
| | Loan O/s | O/s | ECL | Provision coverage ratio (%) | O/s | ECL | Provision coverage ratio (%) | Total ECL* | |
| State Sector | | | | | | | | | |
| - Discoms | 1,54,344 | - | - | - | 1,54,344 | 1,469 | 0.95 | 1,469 | |
| - Generation | 1,28,831 | - | - | - | 1,28,831 | 971 | 0.75 | 971 | |
| - Renewables | 3,647 | - | - | - | 3,647 | 30 | 0.83 | 30 | |
| - Transcos | 60,514 | - | - | - | 60,514 | 243 | 0.40 | 243 | |
| Total State Sector | 347,336 | - | - | - | 347,336 | 2,713 | 0.78 | 2,713 | |
| Private Sector | | | | | | | | | |
| - Generation | 22,982 | 16,144 | 11,176 | 69.23 | 6,838 | 205 | 2.99 | 11,381 | |
| - Renewables | 13,642 | 59 | 22 | 37.81 | 13,583 | 488 | 3.59 | 510 | |
| - Transcos | 3,928 | 922 | 461 | 50.00 | 3,006 | 18 | 0.60 | 479 | |
| Total Private Sector | 40,552 | 17,125 | 11,659 | 68.08 | 23,427 | 711 | 3.03 | 12,370 | |
| Grand Total | 387,888 | 17,125 | 11,659 | 68.08 | 370,763 | 3,424 | 0.92 | 15,083 | |

^{*}In addition to the above, Reserves available in the form of Reserve for Bad & Doubtful debts u/s 36(1)(viia)(c) of the Income Tax Act, 1961, Reserve fund u/s 45-IC of RBI Act amounting to ₹ 6,500 crores.



Credit Impaired Assets - Resolution Status





Borrowing Profile

Domestic Credit Ratings for Long Term Borrowings









International Issuer Ratings

Fitch Ratings

"BBB-"

Moody's

"Baa3"



Outstanding Borrowings

(₹ in Crores)

| | | | As at | | |
|-----------------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------|------|
| Particulars | 31 st March 2020 | 31 st March 2021 | 31 st March 2022 | 30 th June 2 | 2022 |
| | Amount | Amount | Amount | Amount | % |
| Corporate Bonds | 158,148 | 179,989 | 152,692 | 146,814 | 44 |
| Foreign Currency Borrowings | 44,380 | 47,487 | 65,957 | 68,909 | 21 |
| FCNR (B) Loans | 6,973 | 5,329 | 9,855 | 10,657 | 3 |
| Capital Gain Bonds | 22,376 | 18,122 | 25,438 | 28,107 | 9 |
| Tax Free Bonds | 12,648 | 12,648 | 11,809 | 11,809 | 4 |
| Commercial Papers | 2,925 | - | - | - | - |
| Loans from Banks, FIs, NSSF, etc. | 32,650 | 58,925 | 61,089 | 63,606 | 19 |
| Infra Bonds | 16 | 11 | 4 | 4 | - |
| Grand Total | 280,116 | 322,511 | 326,844 | 329,906 | 100 |

^{~ 88%} of foreign currency exposure with remaining tenure upto 5 years hedged till maturity.



Funds Raised During The Period

(₹ in Crores)

| Category | | 12M | Q1 | | |
|--|--------|--------|--------|--------|--------|
| | FY20 | FY21 | FY22 | FY22 | FY23 |
| (A) <u>Long Term</u> | | | | | |
| Capital Gains Bonds | 6,157 | 5,312 | 7,316 | 1,288 | 2,670 |
| Institutional Bonds/ Subordinate Debt | 42,713 | 48,660 | 9,080 | 4,000 | - |
| Loans from Banks/FIs/ NSSF | 14,725 | 21,053 | 25,850 | 4,500 | 2,150 |
| Foreign Currency Borrowings | 12,403 | 14,847 | 19,683 | 431 | 778 |
| Total (A) | 75,998 | 89,872 | 61,929 | 10,219 | 5,598 |
| (B) Short Term | | | | | |
| FCNR (B) Loan | 5,599 | 5,822 | 10,495 | 6,176 | 6,017 |
| Commercial Papers | 6,029 | - | 2,000 | - | - |
| Loans from Banks (Tenor more than 6 months) | 2,750 | 3,550 | 3,950 | 2,850 | - |
| Total (B) | 14,378 | 9,372 | 16,445 | 9,026 | 6,017 |
| Total (A + B) | 90,376 | 99,244 | 78,374 | 19,245 | 11,615 |



Funds Raised During The Period (Long Term)





Financial Highlights





Key Financial Highlights for Q1 FY23

□ Total Income stands at ₹ 9,469 crores. □ Net Profit stands at ₹ 2,447 crores (♠ 9% YoY). Net Interest Income recorded at ₹ 3,880 crores (★ 3% YoY). **□** Loan book reached to ₹ 3.88 lakh crores (★2% YoY) ☐ Assets Quality improved with Net Credit impaired Assets at 1.41% (vs. 1.61% YoY) ☐ Provision Coverage Ratio against Credit impaired assets stands at 68.08% Net-worth stands at ₹ 52,600 crores (15% YoY) □ Capital Adequacy Ratio at 24.78% (Tier – I : 21.72% & Tier – II : 3.06%)



Standalone Statement of Profit & Loss

₹ in Crores

| Dout extens | Q1 | | | | |
|--|-------|-------|--|--|--|
| Particulars | FY 22 | FY 23 | | | |
| Interest Income on Loan assets | 9,374 | 9,262 | | | |
| Less: Finance Costs ** | 5,597 | 5,382 | | | |
| Net Interest Income | 3,777 | 3,880 | | | |
| Other Operating Income | 213 | 167 | | | |
| Net notional gain/ (loss) on fair value changes | (81) | 30 | | | |
| Other Income | 5 | 9 | | | |
| Total Income (Net of Finance Cost) | 3,914 | 4,086 | | | |
| Less: Translation/transaction exchange loss/(gain) | 291 | 480 | | | |
| Less: Other costs * | 84 | 162 | | | |
| Less: Impairment on financial instruments | 781 | 504 | | | |
| Profit Before Tax | 2,758 | 2,940 | | | |
| Less: Tax Expense | 511 | 493 | | | |
| Profit After Tax | 2,247 | 2,447 | | | |
| Add: Other Comprehensive Income/(Loss) | 59 | (672) | | | |
| Total Comprehensive Income/(Loss) | 2,306 | 1,775 | | | |

^{• *}Other Costs include Employee Benefit Expenses, CSR Expenses, Depreciation & amortization expense and Other Expenses

^{• **}Finance Costs includes fees and commission expense.



Statement of Assets and Liabilities

₹ in Crores

| Particulars | As at 30.06.2021 | As at 31.03.2022 | As at 30.06.2022 |
|---------------------------------------|------------------|------------------|------------------|
| Assets | | | |
| (A) <u>Financial Assets</u> | <u>402,707</u> | <u>406,417</u> | <u>409,302</u> |
| Cash and bank balances | 6,201 | 2,422 | 1,325 |
| Derivative financial instruments | 2,983 | 5,510 | 6,577 |
| Loans (Ind-AS) | 366,701 | 371,931 | 374,578 |
| Investments | 2,116 | 2,158 | 2,102 |
| Other financial assets | 24,706 | 24,396 | 24,720 |
| (B) Non-Financial Assets | <u>3,516</u> | <u>3,996</u> | <u>4,365</u> |
| Current tax assets (net) | 160 | 179 | 252 |
| Deferred tax assets (net) | 2,679 | 3,135 | 3,432 |
| Fixed Assets | 617 | 634 | 628 |
| Other non-financial assets | 60 | 48 | 53 |
| Total Assets (A+B) | 406,223 | 410,413 | 413,667 |
| Liabilities | | | |
| (C) Financial Liabilities | <u>359,952</u> | <u>359,231</u> | <u>360,484</u> |
| Derivative financial instruments | 1071 | 553 | 1,258 |
| Borrowings (Ind-AS) | 333,227 | 333,102 | 334,253 |
| Other financial liabilities | 25,654 | 25,576 | 24,973 |
| (D) Non-Financial Liabilities | <u>581</u> | <u>196</u> | <u>583</u> |
| (E) Net Worth | <u>45,690</u> | <u>50,986</u> | <u>52,600</u> |
| Equity Share Capital | 1,975 | 1,975 | 1,975 |
| Instruments entirely equity in nature | 558 | 558 | 558 |
| Other equity | 43,157 | 48,453 | 50,067 |
| Total Equity & Liabilities (C+D+E) | 406,223 | 410,413 | 413,667 |



Key Ratios

| Particulars | | Q1 |
|---------------------------------|--------|--------|
| rarticulars | FY 22 | FY 23 |
| Yield on Loan Assets (%) | 10.37 | 10.07 |
| Cost of Funds (%) | 6.99 | 6.73 |
| Interest Spread (%) | 3.38 | 3.34 |
| Net Interest Margin (%) | 4.10 | 4.09 |
| Return on Net Worth (%) | 20.17 | 18.90 |
| Interest Coverage Ratio (Times) | 1.49 | 1.55 |
| Debt Equity Ratio (Times) | 7.05 | 6.26 |
| Earnings per Share (Annualised) | 45.50 | 49.57 |
| Book Value Per Share | 231.35 | 266.34 |

Yield = Ratio of interest income on Loan Asset to daily average of interest earning loan assets

 $Cost\ of\ funds = Ratio\ of\ finance\ costs + (gain)/loss\ on\ Translation/transaction + Fees\ \&\ Commission\ Expenses\ to\ daily\ average\ of\ borrowings$ $Interest\ Spread = Yield\ minus\ Cost\ of\ Funds$

Net Interest Margin = Ratio of net interest income + gain/ (loss) on Translation/transaction to daily average of interest earning loan assets
Interest Coverage Ratio = Ratio of PBIT to Finance Cost + Fee & Commission Expense

Debt Equity = Ratio of Total Borrowings (net of cash & cash equivalents) to Net Worth

Return on Average Net worth = Ratio of PAT to average Net Worth



Thank You



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