



PRESS RELEASE

Oil India board recommends bonus shares in the ratio 3:2 and declared a second interim dividend of 100% in addition to 250% dividend declared on 21^{st} December 2011.

Oil India Board in its 418th Board Meeting held on 11th February, 2012 approved the Q3 FY12 and 9M FY12 results. Details of Q3 FY12 and 9M FY12 results are as follows:

I. Performance.

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Details	Unit	Q3 FY2011-12	Q3 FY2010-11	% variance	9M FY2011-12	9M FY2010-11	% varian
A. Financial							
Gross Income	Rs. Crores	2965.38	2750.75	7.80	9586.68	7200.47	33.1
Turnover	Rs. Crores	2496.29	2388.65	4.51	8054.36	6284.45	28.1
Net Profit	Rs. Crores	1013.98	907.98	11.67	3002.11	2325.12	29.1
Earnings per share	Rs.	42.17	37.76	11.68	124.85	96.70	29.1
Subsidy	Rs. Crores	1853.03	558.59	231.73	4478.12	1687.65	165.3
B. Crude oil Price							
Gross Crude oil Price	US\$/barrel	110.07	85.68	28.47	112.79	79.73	41.40
Subsidy/Discount	US\$/barrel	53.05	18.54	186.14	45.47	19.16	137.3
Net Price	US\$/barrel	57.02	67.14	(15.07)	67.32	60.57	11.14
Gross Crude Oil Price	Rs/Barrel	5604.91	3843.60	45.82	5316.70	3640.48	46.04
Subsidy/Discount	Rs/Barrel	2701.51	831.70	224.83	2143.51	874.85	144.9
Net Price	Rs/Barrel	2903.40	3011.90	(3.60)	3173.19	2765.63	14.74
Ex rate	Rs	50.92	44.86	13.51	47.14	45.66	3.24
C. Production							
Crude oil	MMT	0.962	0.936	2.81	2.918	2.678	8.96
Natural Gas	BCM	0.676	0.616	9.74	1.994	1.752	13.8
Oil + Oil equivalent of Gas	ММТОЕ	1.638	1.552	5.54	4.912	4.430	10.88
D. Sales		,				_	
Crude oil	MMT	0.950	0.916	3.71	2.883	2.651	8.7
Natural Gas	BCM	0.544	0.478	13.81	1.595	1.344	18.68
Oil + Oil equivalent of Gas *Includes OII	MMTOE	1.494	1.394	7.17	4.478	3.995	12.09

^{*}Includes OIL's production in joint ventures

II. Physical Performance.

- a) The crude oil production during Q3 FY12 was 0.962 MMT as compared to 0.936 MMT during Q3 FY11, which is higher by 2.8%. Crude oil sales of 0.950 MMT during Q3 FY12 has increased by 3.71 % as compared to sales of 0.916 MMT in Q3 FY11. Crude oil production during 9M FY12 was 2.918 MMT as compared to 2.678 MMT during 9M FY11, which is higher by 8.96%. Crude oil sales during 9M FY12 at 2.883 MMT has increased by 8.75 % as compared to 9M FY11 sales of 2.651 MMT.
- b) The natural gas production at 676 MMSCM during Q3 FY12 is higher by 9.74% as compared to 616 MMSCM during Q3 FY11. Sale of Natural Gas has also increased by 13.81% to 544 MMSCM during Q3 FY12 as compared to 478 MMSCM during the Q3 FY11. The Natural Gas production at 1994 MMSCM during 9M FY12 is higher by 13.81% as compared to 1752 MMSCM during 9M FY11. The sale of Natural Gas has increased by 18.68% to 1595 MMSCM during 9M FY12 as compared to 1344 MMSCM during 9M FY11.
- c) Two hydrocarbon discoveries were made in Upper Assam during the Quarter by way of continued exploratory effort.
- d) In offshore Cauvery Basin, very good progress in seismic operations has been made and 1621 SQKM of 3D and 550 GLKM of 2D data were acquired during the third quarter of the current year. In Mizoram, integration of 2D seismic data, Gravity-Magnetic, Geodetic Survey data and Structural modeling completed and locations for exploratory drilling released.
- e) In Gabon the 3D seismic data acquisition, processing and interpretation completed and all infrastructure and contractual arrangements are being made to initiate exploratory drilling during 2012-13.
- f) A 13.60 MW Wind Power Generation Project has been taken up at Ludharva, District Jaisalmer in Rajasthan. EPC contract for the same has been awarded and work has started at the location. Expected date of commissioning is 31st March, 2012.
- g) A 30KW roof top Solar Power Plant (grid connected) is being installed at OIL's Corporate Office in NOIDA. The same will be commissioned by end February, 2012. Work is also in progress for installing a 100KW Solar Power Plant at Jaipur OCS near Duliajan in Assam and is expected to be commissioned in March, 2012.

III. Financial Preformance:

- a) The Gross Income of the Company during 9M FY 2011-12 was Rs. 9586.68 Crore as compared to Rs. 7200.47 Crore during corresponding period FY 2010-11, an increase of 33.14%. Company has achieved highest ever PAT during 9M FY 2011-12 at Rs. 3002.11 Crore. PAT during corresponding period FY 2010-11 was Rs.2325.12 Crore, hence a jump of 29.12%. This was mainly due to significant growth in production of crude oil and natural gas, higher realization of crude oil and natural gas price, increase in transportation tariff and higher interest income.
- During the 9M FY 2011-12, the subsidy sharing by the company towards OMCs under recovery has increased steeply by 165.35% to Rs.4478.12 Crore as compared to Rs. 1687.65 Crore during corresponding period FY 2010-11. The subsidy sharing in the Q3 FY 2011-12 at Rs. 1853.03 was 231.73% higher than subsidy in Q3 FY 10-11 (Rs.558.59 Crore). During the period the subsidy shared by upstream oil PSU was 37.91% of total under recovery, which has adversely affected the profitability of the company during the period.
- c) The Gross realization of crude oil for the 9M FY 2011-12 was US \$ 112.79 / barrel compared to US \$ 79.73 / barrel during 9M last year. The net realization during the 9M FY 2011-12 was US \$ 67.32 / barrel as compared to US \$ 60.57 / barrel in 9M last year.
- d) The Gross realization of crude oil for the 3^{rd} Quarter FY 2011-12 was US \$ 110.07 / barrel compared to US \$ 85.68 / barrel during 3^{rd} Quarter last year. Due to higher sharing of under recovery the net realization during the 3rd Quarter FY 2011-12 has decreased by 15.07% to US \$ 57.02 / barrel compared to US \$ 67.14 / barrel in 3rd Quarter last year.
- e) The EPS during the 3rd Quarter FY 2011-12 was Rs.42.17 as compared to Rs. 37.76 during 3rd Quarter last year, an increase of 11.68%.
- f) Revision in Forward pumping transportation tariff w.e.f. April, 2008 vide letter No. 2800 dated 19.07.2011 resulting additional revenue of Rs. 139.96 Crore for the period FY 2008-09 to FY 2010-11.

IV. Bonus Issue and Dividend

- a) Board of Directors of OIL declared a second interim dividend of 100% i.e. Rs 10/- per share for the financial year 2011-12. This is in addition to the Interim Dividend of 250% declared on 21st December, 2011 for FY12.
- **b)** OIL Board has also recommended issuance of Bonus Shares in the ratio of 3:2, i.e. 3 Shares for every 2 Shares, subject to approval of the shareholders.

c) V. Awards

The Company received the following awards recently:

- a) Oil India Limited was presented the NDTV Business Leadership Award in Oil & Gas Sector, 2010-11, at Mumbai. The Award was given by Hon'ble Minister of Finance, Government of India, Shri Pranab Mukherjee
- b) Shri N.M.Borah, Chairman & Managing Director, Oil India Limited, was conferred the Honorary Fellowship Award by the Centre for Excellence in Project Management and Project Management Association.
- c) Shri N.M.Borah was awarded the "SCOPE award for Excellence and Outstanding Contribution to Public Sector Management- Individual Leader II PSE category 2009-10"
- d) Shri. T. K. Ananth Kumar, Director (Finance), was honoured with "Best CFO under PSU Category" by ICAI
- e) Company was awarded the Golden Peacock Award for Corporate Governance.

V. Corporate Social Responsibility

As a leading Corporate Citizen, OIL continues its exemplary social welfare and community development initiatives focusing on the key areas of education, healthcare and the overall development of basic infrastructure have touched many a lives in and around its operational areas.

OIL, in line with its vision, is now poised to consolidate its position as one of the leading energy companies of India.