



Q2-2011 EARNINGS RELEASE JULY 28, 2011



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FORWARD LOOKING STATEMENTS

Comments in this document contain certain forward-looking statements, which are based on management's good faith expectations and beliefs concerning future developments. Actual results may differ materially from these expectations as a result of many factors. These factors include, but are not limited to, the risks and uncertainties described in the "Risk Factors" section and the "Forward Looking Statements" section of WABCO's Form 10-K, as well as in the "Management's Discussion and Analysis of Financial Condition and Results of Operations - Information Concerning Forward Looking Statements" section of WABCO's Form 10-Q Quarterly Reports. WABCO does not undertake any obligation to update such forward-looking statements. All market and industry data are based on Company estimates.

This presentation contains certain non-GAAP financial measures as that term is defined by the SEC. EBIT and sales excluding the effects of foreign exchange are non-GAAP financial measures. Additionally, gross profit, gross profit margin, operating income, operating income margin, EBIT, EBIT margin, net income and net income per diluted share on a "performance basis" are non-GAAP financial measures that exclude separation and streamlining items, the EC fine indemnification, and one-time and discrete tax items, as applicable. Free cash flow presents our net cash provided by operating activities less net purchases of property, plant, equipment and computer software. These measures should be considered in addition to, not as a substitute for, GAAP measures. Management believes that presenting these non-GAAP measures is useful to shareholders because it enhances their understanding of how management assesses the operating performance of the Company's business. Certain non-GAAP measures may be used, in part, to determine incentive compensation for current employees. Reconciliations of the non-GAAP financial measures to the most comparable GAAP measures are available in WABCO's quarterly results presentations posted on the company's website.



Q2 2011 PERFORMANCE SUMMARY

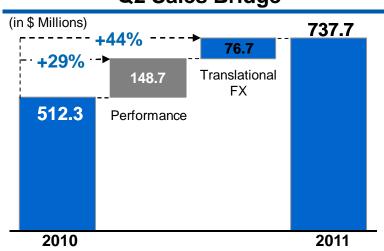
- Second Quarter Sales of \$737.7 Million; Up 29% in Local Currencies or 44% Reported
- Performance Gross Profit Margin⁽¹⁾ of 29.6% vs. 29.3% in Q2 '10; Reported Gross Profit Margin of 29.5% vs. 29.1% in Q2 '10
- Performance Operating Income⁽¹⁾ of \$100.2 Million vs. \$52.6 Million in Q2 '10; Reported Operating Income of \$99.0 Million vs. 50.1 Million in Q2 '10
- Performance EPS⁽²⁾ \$1.23 vs. \$0.63 in Q2 '10, Reported EPS \$1.26 vs. a Loss of (\$5.68) in Q2 '10
- Free Cash Flow⁽³⁾ of \$53 Million, Excluding Streamlining & Separation Payments in the Quarter
- Repurchased 794k Shares During June
- Raising Full Year 2011 Guidance



SALES PERFORMANCE & MARKET TRENDS



Q2 YoY Sales Growth⁽⁴⁾ By Channel



| OEMs | 33% | Up 5% vs. Q1 '11 Increased Content per Vehicle Strong Growth Continues in Developed Markets |
|--------------|-----|---|
| Aftermarket | 13% | Strong Demand in Eastern Europe Middle East/Africa |
| Sales to JVs | 39% | Up 4% vs. Q1 '11Continued improvement in Trailer Production in US |

Q2 T&B Sales Growth⁽⁴⁾ vs. Estimated Production Growth By Region

| | WABCO | Estimated Production | Comments |
|---------------|-------|----------------------|--|
| Europe | 45% | 41% | Stronger growth in heavy truck segment compared to medium trucks, except in China |
| North America | 58% | 52% | to medium trucks, except in China Record production levels in South America |
| South America | 19% | 15% | Increased content per vehicle, particularly high in all |
| Japan/Korea | 10% | (13%) | of Asia |
| China | (12%) | (22%) | Japanese T&B production down 22% Heavy truck production down more than medium |
| India | 18% | 10% | truck in China |

Refer to Slide #14 for Footnotes



FINANCIAL PERFORMANCE Q2 2011

| (in \$ Millions except per share data | Q2 Reported | Q2 Performance ^{(1),(2)} | Performance vs. 2010 In Local Curr. | |
|---------------------------------------|--------------------|--------------------------------------|---|--|
| Sales | \$737.7 | \$737.7 | 29.0% | +3% versus Q1 '11Order Book at \$1.2B, Up 29% YoYPrice: (\$7.4) or (1.1%) |
| Gross Profit | 217.7 29.5% | 218.2 29.6% | 30.2% +27 bps | Volume & Mix: \$32.2 Productivity: –Materials: \$8.9 (5.0% gross, 2.7% net) |
| OPEX & Other | (118.7) (16.1%) | (118.0) (16.0%) | (8.8%) +298 bps | Conversion: \$6.4 (5.6%)OH absorption & other: \$17.7OPEX & Other: (\$8.7): |
| Operating Income | 99.0 13.4% | 100.2 13.6% | 69.9% +325 bps | -R&D investment: (\$4.5) -Investment in global expansion: (\$1.9) -Incentive compensation: (\$0.6) -Labor & other inflation: (\$1.7) Transactional foreign exchange: (\$9.7) |
| Equity Income | 3.8 | 3.8 | | Meritor WABCO JV up \$1.2 vs. '10 |
| Noncontrolling Int. Exp. | (1.3) | (1.3) | | • Versus '10 of (\$3.0) |
| EBIT | \$99.9 13.5% | \$101.4 13.7% | | Separation (\$1.3) vs. (\$402.1) in '10Streamlining (\$0.2) vs. (\$1.0) in '10 |
| Taxes | 10.6 | 14.6 | | • ~15% Performance tax rate full year |
| Net Income | \$88.6 | \$86.1 | | Net Income more than double 2010 |
| EPS | \$1.26 | \$1.23 | | Versus '10 Reported of (\$5.68) and Performance of \$0.63 |

Refer to Slide #14 for Footnotes



CASH FLOW SUMMARY Q2 2011

(in \$ Millions)

Free Cash Flow

| Cash Provided by Operating Activities | | |
|--|--------|----------------------|
| Net Income including noncontrolling interest | 89.9 | Receivables (\$19.1) |
| Depreciation & amortization | 19.2 | Inventory (\$12.2) |
| Working capital | (44.0) | Payables (\$12.7) |
| Changes in other assets & liabilities | 6.1 | |
| Net Cash Provided by Operating Activities | 71.2 | |
| Purchases of PP&E, Tooling & Computer Software | (22.1) | |
| Free Cash Flow ⁽³⁾ | 49.1 | |
| Less: Streamlining & separation payments | (4.3) | |
| Free Cash Flow ⁽³⁾ excl. streamlining & separation payments | 53.4 | |

- Increased business volumes drove working capital higher, while past dues were kept at historically low levels and inventory turns remained flat
- Capex above D&A to support market growth and new programs
- Free cash flow conversion of 62% excluding streamlining & separation payments
- Repurchased 794k shares in June at a cost of \$51M

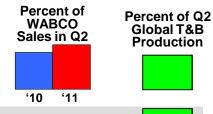


NEW \$400M REVOLVING CREDIT FACILITY

- 5 year multi-currency unsecured credit facility through September 1, 2016
- Purpose: general financing as replacement for expiring \$800M facility
- Multi-currency and multi-borrower flexibility
- The applicable fee and margin range from 0.80% to 1.80% based on WABCO's leverage ratio. Currently the applicable margin is 0.80%
- Financial covenants include:
 - Maximum net debt to EBITDA of 3
 - Minimum EBITDA to net interest of 3
- Improvements from previous credit facility include:
 - Full offset between cash and gross debt to determine net debt
 - No liquidity reserve required
 - Streamlining expenses and cash payments excluded from EBITDA
 - Any future changes to US GAAP throughout the life of the facility will not impact the calculations under this agreement
 - Increased flexibility on subsidiary indebtedness and currencies



MARKET DYNAMICS





Europe

20%

7% 8%

North America

12%

- June YTD heavy duty truck registrations up 56% compared to 2010
- WABCO's order book at high stable level
- Expect T&B production to grow ~+30% full year '11
- High average truck age driving replacement cycle
- Order book remains high but capacity in supply chain limiting vehicle production
- 2011 T&B production estimate: Up 50% to 60%

8% 5%

China

40%



India

12%

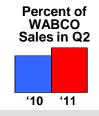
- Q2 '11 T&B production 22% below last year and 21% lower than Q1 '11
- ABS at higher penetration levels than 2010
- Still most challenging market to predict
- 2011 T&B production estimate: Down (20%) to (25%)

- Market growth expectations attract global OE's establishing local production
- ABS penetration continues to improve
- 2011 T&B production estimate: Up 10% to 15%

Stronger Europe More than Offsets Erosion in China



MARKET DYNAMICS



Percent of Q2 Global T&B Production

7% 6%

Japan/Korea

8%



8%

- Impact on Japan T&B production from natural disaster less than previously expected
- Production in Korea remains above '10
- 2011 T&B production estimate: Flat to Up 5%
- Government stimulus to CV industry extended through 2011

Brazil

- Pre-buy expected ahead of Euro 5 emission mandate for 2012
- 2011 T&B production estimate: Up ~15%

26% 23%

Aftermarket

- European utilization rates continue at normal levels
- 2011 Outlook: Around 10% sales growth

6% 8%

Trailer

- Maintaining strong outlook for US production
- Most other markets currently stable
- 2011 global production estimate: Up 30% to 35%



FOCUSING ON CORE STRATEGIES

Globalization

- Breakthrough Braking Technology for Hyundai Motor: Agreement with South Korea's largest maker of commercial vehicles to develop and supply OnGuardPLUS™ advanced emergency braking system in 2013
- Vacuum Pump Technology for U.S. Car Makers: Contracts to supply two leading U.S. global automakers with WABCO's mechanical vacuum pumps manufactured in China for cars to be produced in N. America, Europe and Asia

New Technologies & Products

- New Air Disc Brakes for Trucks in Test in North America: MAXXUS, new generation of single-piston, 22-inch air disc brakes entering pilot program on trucks at one of North America's largest company-owned transport fleets
- Innovations Added to Award-Winning TrailerGUARD™ Telematics: Three new functions boost value of WABCO technology for trailer fleet management
- New Generation of Trailer Air Disc Brakes for One of Europe's Largest Manufacturers of Commercial Trailers: New technology for 22-inch trailer brakes covers trailer axle applications up to 10 tons; series production in 2013

Execution

- 'Supplier of the Year' and 'Best Delivery and Capacity' from Cummins:
 Two major awards for outstanding performance during 2010 as global supplier
- WABCO Operating System Maintains Strong Results: Continues to provide flexibility for fast changing, high growth market environment:
 - Generated 5.0% gross materials productivity in Q2 2011 and 2.7% net after commodity inflation
 - 5.6% conversion productivity in Q2 2011

FY 2011 GUIDANCE



Updated 2011 Guidance

| (\$ Millions, except per sh | nare data) | | | | | |
|---|--|--|--|--|--|--|
| | Previous (1 EURO = 1.37 USD) | Revised (1 EURO = 1.42 USD) | | | | |
| | Low End - High End | Low End - High End | | | | |
| 0.1 | \$2,700 - \$2,800 | \$2,840 - \$2,900 | | | | |
| Sales | 20% - 25% | 22% - 25% (4) | | | | |
| Performance Op Margin ⁽¹⁾ | 12.8% – 13.8% | 13.2% – 13.8% | | | | |
| Performance EPS ⁽²⁾ | \$4.15 - \$4.55 | \$4.55 - \$4.80 | | | | |
| Free Cash Flow Conversion | 80% - 90% (Excluding Stream. & Separation) | 80% - 90% (Excluding Stream. & Separation) | | | | |

Key Inputs

- Annual price erosion <1.5%</p>
- Maintaining strong levels of productivity
- <2.5% higher materials cost from raw materials inflation
- Operating margin guidance would be 13.5% – 14.1% at previous FX rate
- Performance tax rate of ~15%
- 2011 weighted average shares at 69.7M
- Streamlining & separation cash payments: ~\$15M



SUMMARY

- Second Quarter Sales up 29% in Local Currencies
- Continued to Outperform the Market in Every Region
- Delivered Record Performance Operating Margin⁽¹⁾ of 13.6%
- Achieved \$1.23 of Performance EPS⁽²⁾ vs. \$0.63 in Q2 '10
- Generated \$53M of Free Cash Flow⁽³⁾ Excluding Streamlining
 & Separation Payments
- Raising Full Year 2011 Guidance
 - Sales up 22% to 25% in Local Currencies
 - Performance Operating Margin⁽¹⁾ between 13.2% & 13.8%
 - Performance EPS⁽²⁾ Between \$4.55 and \$4.80

APPENDIX

RECONCILIATIONS OF NON-GAAP MEASURES TO GAAP MEASURES



Footnotes, Tables & Definitions

Footnotes

- 1. Adjusted for streamlining and separation costs
- 2. Adjusted for streamlining, separation and one-time tax and discrete tax items
- 3. Net cash provided by operating activities less net cash used in investing activities
- 4. Adjusted for currency translation
- 5. Adjusted for currency translation, streamlining and separation costs

Tables

The tables that follow provide the reconciliations of the non-GAAP financial measures to the most comparable US GAAP measures.

Definitions

- Separation costs include all the incremental costs to establish WABCO as a standalone separate independent company. It also includes the costs associated with certain liabilities, including contingent liabilities, that have been assumed by WABCO from Trane, formerly American Standard, in the separation but are not related to the Vehicle Controls Business. These costs would include the (i) periodic adjustments to the carrying values of the liability, (ii) interest on certain liabilities and (iii) costs to defend certain of these assumed liabilities.
- Streamlining costs are those costs that help adjust the company's workforce and other resources to changing market requirements.



WABCO HOLDINGS INC. Q2 2011 Data Supplement Sheet (Unaudited)

| | | | Quarter Ende | d June 30, | | |
|---|--------------------------------------|--------------------------|----------------------------------|--------------------------|---------------------------------------|-------------------|
| (Amounts in millions, except per share data) | 2011 | % of Sales/ Adj Sales | 2010 | % of Sales/ Adj Sales | Chg vs. 2010 | % Chg vs. 2010 |
| Sales Reported Foreign exchange translational effects Adjusted Sales | \$ 737.7 (76.7 \$ 661.0 | <u> </u> | \$ 512.3 - \$ 512.3 | najouice | \$ 225.4 (76.7) \$ 148.7 | 44.0% |
| Gross Profit Reported Streamlining costs Separation costs | \$ 217.7 0.2 0.3 | | \$ 149.3 0.5 0.2 | 29.1% | \$ 68.4 (0.3) 0.0 | 45.8% |
| Performance Gross Profit | \$ 218.2 | | \$ 150.0 | 29.3% | \$ 68.1 | 45.4% |
| Foreign exchange translational effects Adjusted Gross Profit | (22.8 \$ 195.4 | | \$ 150.0 | 29.3% | \$ 45.3 | 30.2% |
| Selling, Administrative, Product Engineering Expenses and Other | | | | | | |
| Reported Streamlining costs Separation costs | \$ 118.7 - (0.7 | | \$ 99.2 (0.7) (1.1) | 19.4% | \$ 19.5 0.7 0.3 | 19.7% |
| Performance Selling, Administrative, Product Engineering Expenses and Other | \$ 118.0 | 16.0% | \$ 97.4 | 19.0% | \$ 20.6 | 21.1% |
| Foreign exchange translational effects | (12.0 | <u>)</u> | | | (12.0) | |
| Adjusted Selling, Administrative, Product Engineering Expenses and Other | \$ 106.0 | 16.0% | \$ 97.4 | 19.0% | \$ 8.6 | 8.8% |
| Operating Income Reported Streamlining costs | \$ 99.0 0.2 | | \$ 50.1 1.2 | 9.8% | \$ 48.9 (1.0) | 97.6% |
| Separation costs Performance Operating Income | 1.0 \$ 100.2 | | <u>1.3</u> 52.6 | 10.3% | (0.3) 47.6 | 90.4% |
| Foreign exchange translational effects Adjusted Operating Income | \$ 89.4 | | \$ 52.6 | 10.3% | (10.8) \$ 36.8 | 69.9% |

WABCO HOLDINGS INC. Q2 2011 Data Supplement Sheet (Unaudited)



| | | | | Qua | arter Ended | June 30, | | | |
|--|-----------------|---|--------------------------|-----------------|---|--------------------------|-----------------|--|-------------------|
| (Amounts in millions, except per share data) | 201 | 11 | % of Sales/ Adj Sales | | 2010 | % of Sales/ Adj Sales | | hg vs. 2010 | % Chg vs. 2010 |
| EBIT (Earnings Before Interest and Taxes) Reported Operating Income/(Loss) Equity in Income of Unconsolidated Joint Venture Other non-operating expenses, net EC fine Indemnification and Other settlements Net income attributable to noncontrolling interest | \$ | 99.0 3.8 (1.6) - - (1.3) | | \$ | 50.1 1.9 (1.6) (400.4) | | \$ | 48.9 1.9 - 400.4 - 1.7 | |
| EBIT | \$ | 99.9 | 13.5% | \$ | (353.0) | -68.9% | \$ | 452.9 | +++ |
| Streamlining costs Separation costs EC fine | | 0.2 1.3 - | | | 1.2 1.9 400.4 | | | (1.0) (0.7) (400.4) | |
| Performance EBIT (Earnings Before Interest and Taxes) | • | 101.4 | 13.7% | \$ | 50.5 | 9.9% | \$ | 50.8 | 100.6% |
| Foreign exchange translational effects Adjusted EBIT (Earnings Before Interest and Taxes) | \$ | (10.7) 90.7 | 13.7% | \$ | 50.5 | 9.9% | \$ | (10.7) 40.1 | 79.4% |
| Pre-Tax Income EBIT Interest (expense)/income, net Pre-Tax Income | \$ \$ | 99.9 (0.7) 99.2 | | \$ \$ | (353.0) (0.3) (353.3) | | \$ \$ | 452.9 (0.4) 452.5 | |
| Streamlining costs Separation costs EC fine | | 0.2 1.3 - | | | 1.2 1.9 400.4 | | | (1.0) (0.7) (400.4) | |
| Performance Pre-Tax Income | \$ 1 | 100.7 | | \$ | 50.2 | | \$ | 50.4 | |
| Tax rate on a performance basis | , | 14.5% | | | 17.3% | | | | |
| Net Income Reported Net Income Streamlining cost, net of tax Tax items Separation costs, net of tax and separation related taxes EC fine | \$ | 88.6 0.2 (3.6) 0.9 | | \$ | (365.4) 1.0 3.8 1.7 400.4 41.5 | | \$ | 454.0 (0.8) (7.4) (0.8) (400.4) | |
| Performance Net Income | \$ | 86.1 | | \$ | | | <u> </u> | 44.6 | |
| Performance Net Income per Diluted Common Share | \$ | 1.23 | | \$ | 0.63 | | | | |
| Common Shares Outstanding - Diluted | | 70.1 | | | 66.1 | | _ | | |
| Incremental Gross Profit and Operating Income Margin Increase in adjusted sales from '10 Increase in adjusted income from '10 | Gross | Profit 148.7 45.3 | | Operat | ing Income 148.7 36.8 | • | | | |

30%

25%

Incremental Income as a % of Sales

^{***} Percentage Not Meaningful





Six Months Ended June 30, 2011 Data Supplement Sheet (Unaudited)

| | - | | | Six M | onths Ended | June 30, | | | |
|--|-----------------|-------------------------------------|--------------------------|-----------------|--------------------------------|--------------------------|-----------------|---------------------------------|-------------------|
| (Amounts in millions, except per share data) | | 2011 | % of Sales/ Adj Sales | | 2010 | % of Sales/ Adj Sales | | hg vs. 2010 | % Chg vs. 2010 |
| Sales Reported Foreign exchange translational effects Adjusted Sales | \$ \$ | 1,415.9 (88.4) 1,327.5 | , | \$ \$ | 1,003.3 - 1,003.3 | | \$ \$ | 412.6 (88.4) 324.2 | 41.1% 32.3% |
| Gross Profit Reported Streamlining costs Separation costs | \$ | 414.0 1.3 0.5 | 29.2% | \$ | 289.4 0.4 0.5 | 28.8% | \$ | 124.6 0.9 0.0 | 43.1% |
| Performance Gross Profit | \$ | 415.8 | 29.4% | \$ | 290.3 | 28.9% | \$ | 125.5 | 43.2% |
| Foreign exchange translational effects Adjusted Gross Profit | \$ | (23.3) 392.5 | 29.6% | \$ | 290.3 | 28.9% | \$ | (23.3) 102.2 | 35.2% |
| Selling, Administrative, Product Engineering Expenses and Other | | | | | | | | | |
| Reported Streamlining costs Separation costs Performance Selling, Administrative, Product Engineering Expenses and | \$ | 227.0 - (1.5) | 16.0% | \$ | 196.1 (0.8) (2.2) | 19.5% | \$ | 30.9 0.8 0.6 | 15.8% |
| Other | \$ | 225.5 | 15.9% | \$ | 193.1 | 19.2% | \$ | 32.3 | 16.7% |
| Foreign exchange translational effects | | (12.1) | | | | | | (12.1) | |
| Adjusted Selling, Administrative, Product Engineering Expenses and Other | \$ | 213.4 | 16.1% | \$ | 193.1 | 19.2% | \$ | 20.2 | 10.5% |
| Operating Income/(Loss) Reported Streamlining costs Separation costs | \$ | 187.0 1.3 2.0 | 13.2% | \$ | 93.3 1.2 2.7 | 9.3% | \$ | 93.7 0.1 (0.7) | |
| Performance Operating Income | \$ | 190.3 | 13.4% | | 97.2 | 9.7% | | 93.1 | 95.8% |
| Foreign exchange translational effects Adjusted Operating Income | \$ | (11.2) 179.1 | 13.5% | \$ | 97.2 | 9.7% | \$ | (11.2) 81.9 | 84.3% |

WABCO HOLDINGS INC.



Six Months Ended June 30, 2011 Data Supplement Sheet (Unaudited)

| | | | Six N | Ionths Ended | June 30, | | | |
|--|--|-----------------------------------|----------|---|--------------------------|----|---|-------------------|
| (Amounts in millions, except per share data) | 2011 | % of Sales/ Adj Sales | | 2010 | % of Sales/ Adj Sales | | g vs. 010 | % Chg vs. 2010 |
| EBIT (Earnings Before Interest and Taxes) Reported Operating Income/(Loss) Equity in Income of Unconsolidated Joint Venture Other non-operating expenses, net EC fine Indemnification and Other settlements Net income attributable to noncontrolling interest | \$ 187.(8.6 (1.8 - 23.7 (4.9 | 6 3) | \$ | 93.3 3.7 (4.9) (400.4) - (5.9) | | \$ | 93.7 4.9 3.1 400.4 23.1 1.0 | |
| EBIT | \$ 212.0 | 15.0% | \$ | (314.2) | -31.3% | \$ | 526.2 | +++ |
| Streamlining costs Separation costs EC fine Performance EBIT (Earnings Before Interest and Taxes) | 1.3 (20.2 - \$ 193.1 | 2) — | \$ | 1.1 5.5 400.4 92.8 | 9.2% | | 0.2 (25.7) (400.4) 100.2 | 108.0% |
| Foreign exchange translational effects Adjusted EBIT (Earnings Before Interest and Taxes) | (11.8 \$ 181. 3 | | \$ | 92.8 | 9.2% | \$ | (11.8) 88.5 | 95.3% |
| Pre-Tax (Loss)/Income EBIT Interest (expense)/income, net Pre-Tax (Loss)/Income Streamlining costs Separation costs EC fine Performance Pre-Tax Income Tax rate on a performance basis | \$ 212.0 (1.2 \$ 210.8 (20.2 - \$ 191.9 | 2 <u>2)</u> 3 3 3 22) | \$ \$ | (314.2) (0.7) (314.9) 1.1 5.5 400.4 92.1 18.5% | | · | 526.2 (0.5) 525.7 0.2 (25.7) (400.4) 99.7 | |
| Net Loss/(Income) Reported Net Loss/(Income) Streamlining cost, net of tax Tax items Separation costs, net of tax and separation related taxes EC fine Performance Net Income | \$ 203.3 1.3 (20.6 (20.9 \$ 163.4 | 3 6) 9) | \$ | (334.7) 1.0 3.8 4.6 400.4 75.1 | | · | 538.0 0.3 (24.4) (25.5) (400.4) 88.0 | |
| Performance Net Income per Diluted Common Share | \$ 2.33 | 3 | \$ | 1.14 | | | | |
| Common Shares Outstanding - Diluted | 69.9 | • | | 65.9 | | | | |
| Incremental Gross Profit and Operating Income Margin Increase in adjusted sales from '10 Increase in adjusted income from '10 Incremental Income as a % of Sales | Gross Profi 324.2 102.2 32 | 2 2_ | Opera | ting Income 324.2 81.9 25% | | | | |

Incremental Income as a % of Sales

*** Percentage Not Meaningful



WABCO HOLDINGS INC. Reconciliation of Net Cash Provided By Operating Activities to Free Cash Flow (Unaudited)

| (Amounts in millions) | Three Months Ended June 30, | | | ne 30, |
|--|-----------------------------|--------|----|--------|
| | | 2011 | | 2010 |
| Net Cash Provided by Operating Activities | \$ | 71.2 | \$ | 89.5 |
| Deductions or Additions to Reconcile to Free Cash Flow: Net purchases of property, plant, equipment and computer software | | (22.1) | | (14.6) |
| Free Cash Flow | \$ | 49.1 | \$ | 74.9 |
| Less: Streamlining & separation payments | \$ | (4.3) | \$ | (6.4) |
| Free Cash Flow excluding streamlining & separation payments | \$ | 53.4 | \$ | 81.4 |

Note: This statement reconciles net cash provided by operating activities to free cash flow. Management uses free cash flow, which is not defined by US GAAP, to measure the Company's operating performance. Free cash flow is also one of the several measures used to determine incentive compensation for certain employees.



WABCO HOLDINGS INC. Reconciliation of GAAP to Non-GAAP Financial Measures for Full Year 2011 Guidance (Unaudited)

| (Amounts in millions, except per share data) | Previous Full Year 2011 Guidance | Revised Full Year 2011 Guidance |
|--|---|---|
| Operating Income | | |
| Reported Operating Income Margin Streamlining cost, impact to margin Separation costs, impact to margin Performance Operating Income Margin | 12.4% - 13.4% 0.3% 0.1% 12.8% - 13.8% | 12.8% - 13.4% 0.3% 0.1% 13.2% - 13.8% |
| Net Income | | |
| Reported Net Income Streamlining cost, net of tax Tax items Separation costs, net of tax and separation related taxes Performance Net Income | \$319.0 - \$346.6 7.0 (17.9) (21.7) \$286.4 - \$314.0 | \$349.4 - \$366.9 7.0 (20.5) (19.0) \$316.9 - \$334.4 |
| Reported Net Income per Diluted Common Share | \$4.62 - \$5.02 | \$5.01 - \$5.26 |
| Performance Net Income per Diluted Common Share | \$4.15 - \$4.55 | \$4.55 - \$4.80 |
| Diluted common shares outstanding | 69.0 | 69.7 |

<u>Note</u>: The presentation of performance net income and performance net income per diluted common share is not in conformity with generally accepted accounting principles (GAAP). These measures may not be comparable to similar measures of other companies as not all companies calculate these measures in the same manner.