



Corp. Office: Shree Laxmi Woolen Mills Estate, 2nd Floor,
R.R. Hosiery, Off Dr. E. Moses Rd. Mahalaxmi, Mumbai - 400 011
Tel: (022) 3001 6600
CIN No. : L17100MH1905PLC000200

October 31, 2025

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai- 400 001

National Stock Exchange of India Limited
Exchange Plaza,
Bandra-Kurla Complex, Bandra East,
Mumbai- 400051

Security code: 503100

Symbol: PHOENIXLTD

Dear Sir(s),

Sub: Investors' Presentation on Unaudited Standalone and Consolidated Financial Results for the quarter and half year ended September 30, 2025

Pursuant to Regulation 30 read with Para A of Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('**SEBI Listing Regulations**'), we enclose herewith the presentation on Unaudited Standalone and Consolidated Financial Results of The Phoenix Mills Limited ('**Company**') for the quarter and half year ended September 30, 2025, to be made to investors and analysts.

The same is also being uploaded on the Company's website at <https://www.thephoenixmills.com/investors/FY2026/Investor-Presentation> in compliance with Regulation 46(2) of the SEBI Listing Regulations.

You are requested to take the aforesaid information on record.

Thanking you,

Yours Faithfully,
For The Phoenix Mills Limited

Bhavik Gala
Company Secretary
Membership No. F8671

Encl:- As below



THE PHOENIX MILLS LIMITED

**Investor Presentation
Q2 and H1 FY26**



H1 FY26 Consolidated Performance Overview

Consolidated Group Performance

Revenue from
operations

Rs. 2,068 cr

Up 14% vs H1 FY25

Operating
EBITDA

Rs. 1,231 cr

Up 17% vs H1 FY25

Core Businesses (Retail, Office, Hotel, Asset Management)

Revenue from
operations

Rs. 1,794 cr

Up 6% vs H1 FY25

Operating
EBITDA

Rs. 1,095 cr

Up 5% vs H1 FY25



Q2 FY26 Consolidated Performance Overview

Consolidated Group Performance

Revenue from
operations

Rs. 1,115 cr

Up 22% vs Q2 FY25

Operating
EBITDA

Rs. 667 cr

Up 29% vs Q2 FY25

Core Businesses (Retail, Office, Hotel, Asset Management)

Revenue from
operations

Rs. 914 cr

Up 9% vs Q2 FY25

Operating
EBITDA

Rs. 552 cr

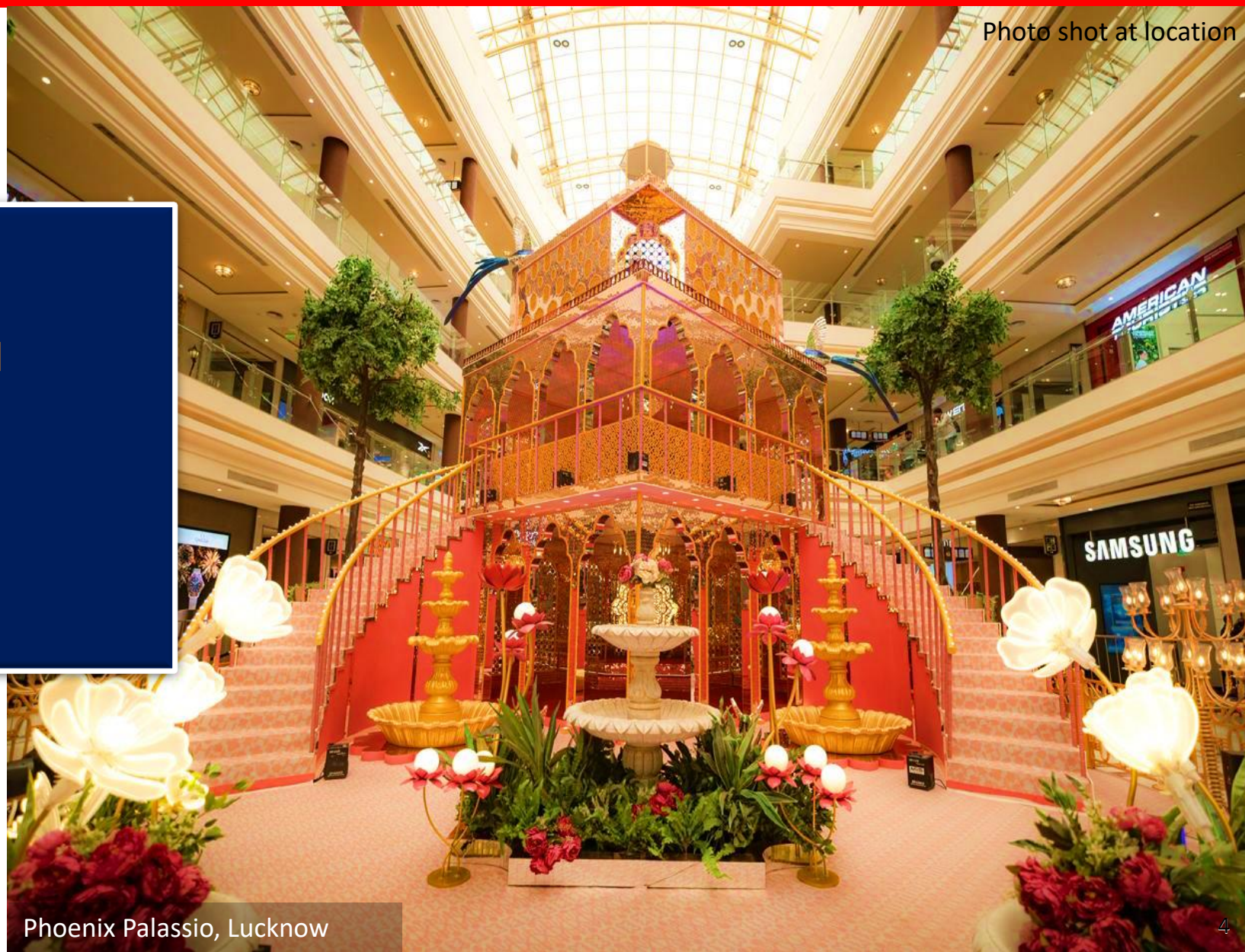
Up 8% vs Q2 FY25



Business Performance - Retail

Financial Results

Annexures



Phoenix Palassio, Lucknow



Retail business overview

**Q2 FY26
Consumption**

Rs. 3,750 cr

Up 14% vs Q2 FY25

**Q2 FY26 Retail
Rental Income**

Rs. 527 cr

Up 10% vs Q2 FY25

**Q2 FY26 Retail
EBITDA**

Rs. 551 cr

Up 10% vs Q2 FY25

**H1 FY26
Consumption**

Rs. 7,335 cr

Up 13% vs H1 FY25

**H1 FY26 Retail
Rental Income**

Rs. 1,038 cr

Up 7% vs H1 FY25

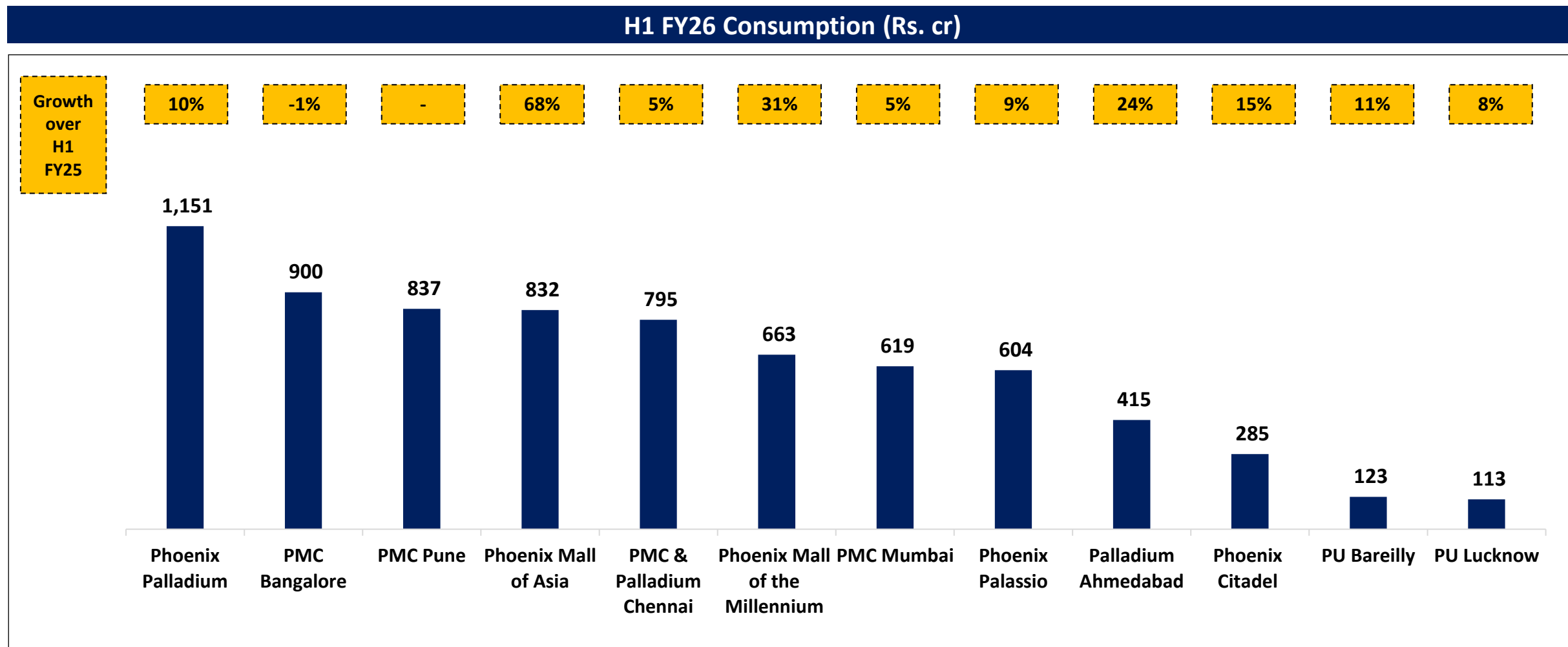
**H1 FY26 Retail
EBITDA**

Rs. 1,093 cr

Up 7% vs H1 FY25



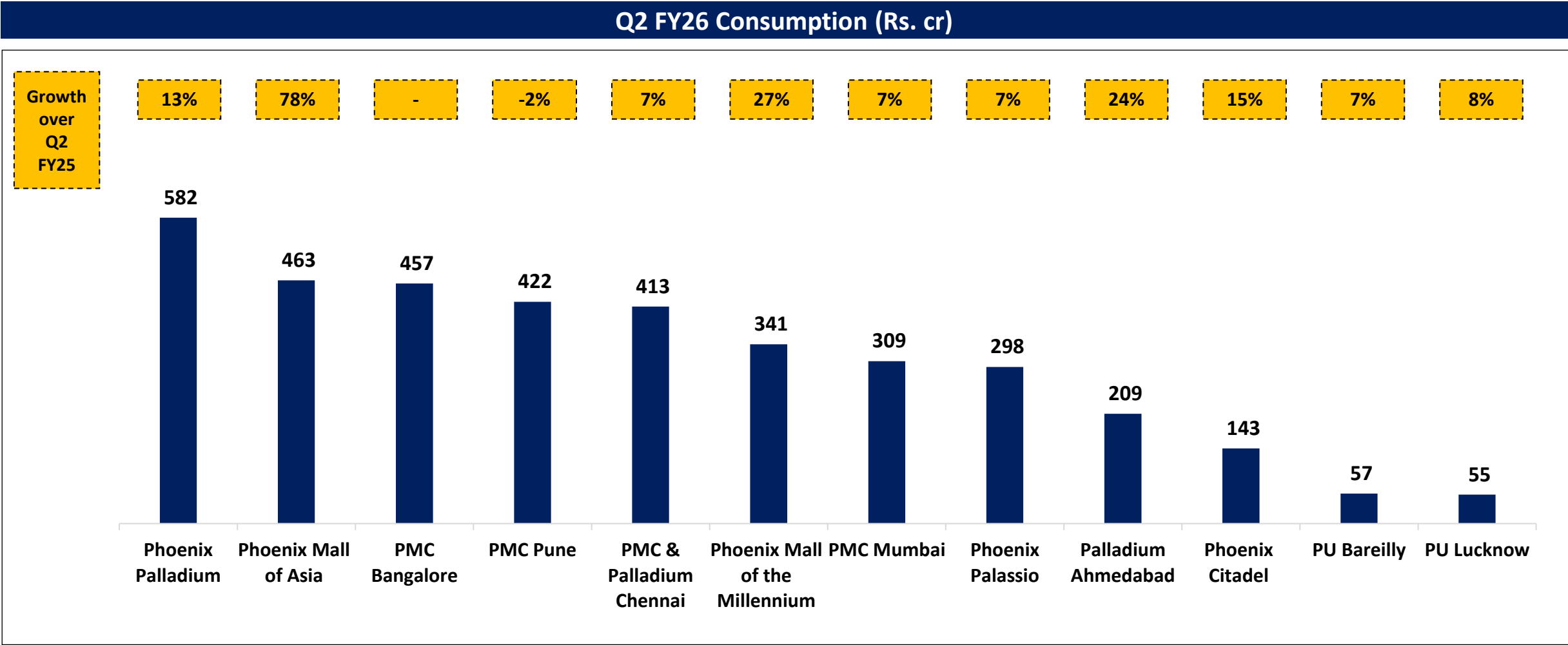
H1 FY26 Retail consumption up by 13% over H1 FY25



- Total consumption in H1 FY26 stood at ~Rs. 7,335 cr, demonstrating a YoY growth of 13% over H1 FY25.



Q2 FY26 Retail consumption up by 14% over Q2 FY25



- Total consumption in Q2 FY26 stood at ~Rs. 3,750 cr, demonstrating a YoY growth of 14% over Q2 FY25.

Note: Above numbers are indicative unaudited numbers and presented for illustration purpose. The actual numbers could be materially different from indicative numbers.



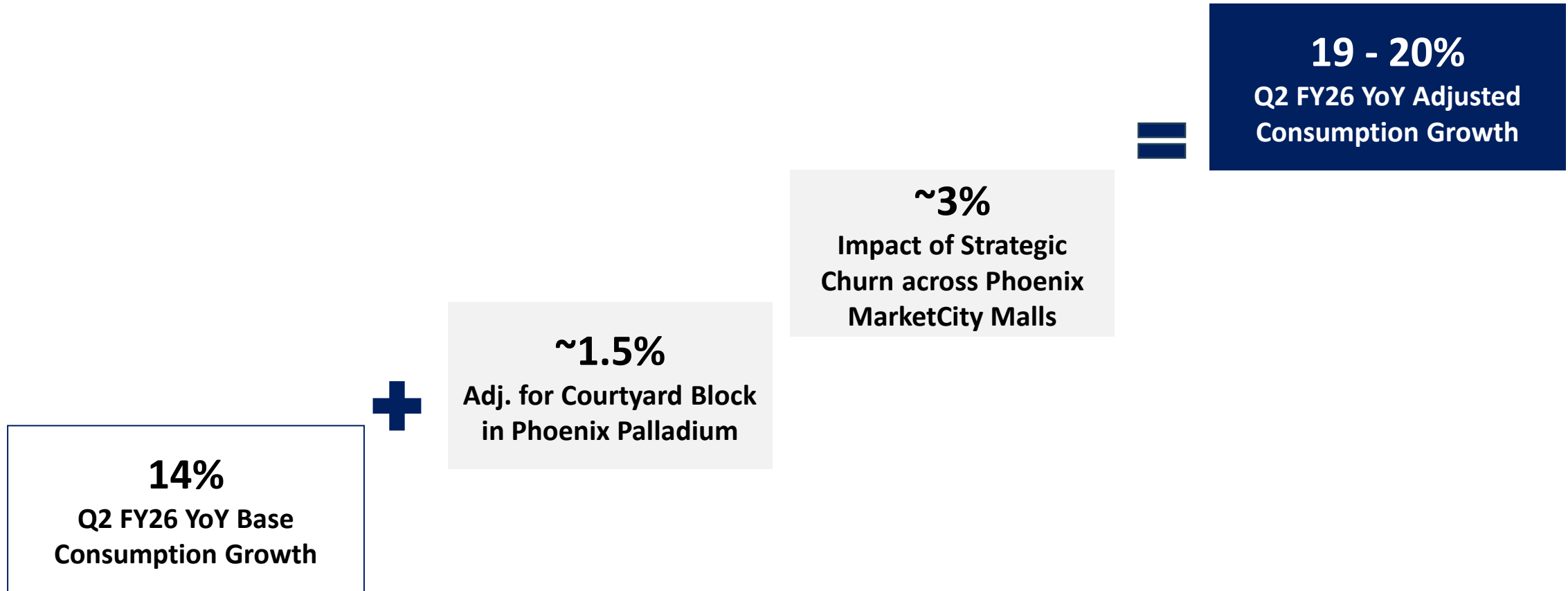
Q2 FY26 - Consumption across entire spectrum of discretionary wallet spend

	Consumption Contribution		Trading Area Mix	YoY Consumption Growth
Fashion & Accessories		53%	61%	17%
Jewellery		14%	2%	12%
Electronics		12%	3%	23%
Food & Beverages		10%	11%	6%
Others		4%	3%	-5%
FEC & Multiplex		5%	15%	23%
Gourmet & Hypermarket		2%	4%	-16%

Growth: 14%



Q2 FY26: Insights into Adjusted Consumption Growth of 19-20%



Note: The above numbers are provided for illustrative purposes only.



Post-Repositioning Occupancy Ramp-Up to Drive Rental Upside

Retail Assets	Q2 FY26 Trading Occupancy (%)	Stabilized Occupancy (%)	Growth Drivers
Phoenix MarketCity Bangalore	82%	95%+ <i>Historical Stabilized Occupancy seen across PML Assets</i>	Large Anchor spaces optimized and leased to flagship inline and mini anchors at higher rental yields Category and Brand Mix Improvements Prime floor locations now leased to luxury and star brands
Phoenix MarketCity Pune	82%		
Phoenix MarketCity + Palladium Chennai	88%		



Strategic Repositioning improves Tenant Productivity Across PMC Malls

Retail Assets	Q2 FY26 Consumption	Q2 FY26 Trading Occupancy	Q2 FY26 Trading Density
Phoenix MarketCity Bangalore	Rs. 457 cr (Flat)	82% (↓14 pps)	Rs. 2,831 pspm (↑21%)
Phoenix MarketCity Pune	Rs. 422 cr (↓2%)	82% (↓13 pps)	Rs. 2,083 pspm (↑11%)
Phoenix MarketCity + Palladium Chennai	Rs. 413 cr (↑7%)	88% (↓5 pps)	Rs. 1,965 pspm (↑13%)



Indicative Render

Business Performance - Offices

Financial Results

Annexures





Premium Workspaces within Mixed-Use Ecosystems



Grade A Offices

Strategically integrated with destination malls to enhance value creation and tenant experience.

Integrated Campus Design

Synergistic environments that blend work, retail, dining, and leisure for an elevated workplace experience.

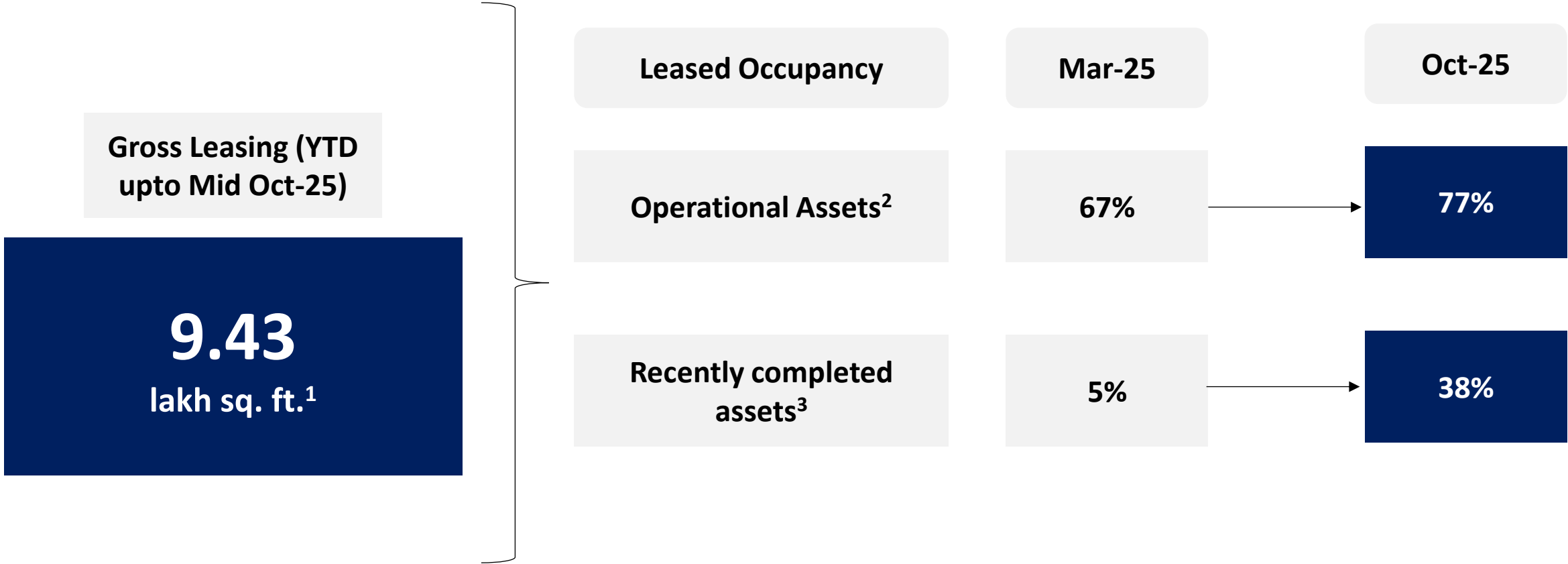
Future-Ready Workspaces

Focused on regional headquarters seeking premium spaces.



Strong Leasing Traction and Uptick in Occupancy

- Occupancy in the operational offices at Mumbai and Vimmanagar in Pune stood at 77% in Oct-25 vs. 67% in Mar-25
- Gross leasing of ~9.43 lakh sq. ft. in the offices at Mumbai, Pune, Bengaluru and Chennai between April to Mid Oct-25.



Notes:

1. Reflects gross leasing across assets in Mumbai, Pune, Bengaluru and Chennai.

2. Represents offices in Mumbai and Pune i.e. Art Guild House, The Centrium. Phoenix Paragon Plaza, Phoenix House and Fountainhead totalling to a GLA of ~2 msft.

3. Represents offices in Bengaluru, Pune and Chennai i.e. Phoenix Asia Towers, Millennium Towers (Tower 3), & One National Park respectively, totalling to a GLA of ~1.87 msft.



Commercial offices performance overview

Operational assets: Mumbai, Pune

Q2 FY26
Income

Rs. 54 cr

Up 1% vs Q2 FY25

Q2 FY26
EBITDA

Rs. 33 cr

Down 2% vs Q2 FY25

H1 FY26
Income

Rs. 106 cr

Up 2% vs H1 FY25

H1 FY26
EBITDA

Rs. 67 cr

Up 1% vs H1 FY25



Business Performance - Hospitality

Financial Results

Annexures

Photo shot at location



Koiishii, The St. Regis, Mumbai



Hotels Overview

Q2 FY26
Income

Rs. 121 cr

Flat vs Q2 FY25

Q2 FY26
EBITDA

Rs. 53 cr

Up 12% vs Q1 FY25

Occupancy
(The St. Regis)

85%

Q2 FY26

H1 FY26
Income

Rs. 244 cr

Up 5% vs H1 FY25

H1 FY26
EBITDA

Rs. 105 cr

Up 16% vs H1 FY25

Occupancy
(CYMA)

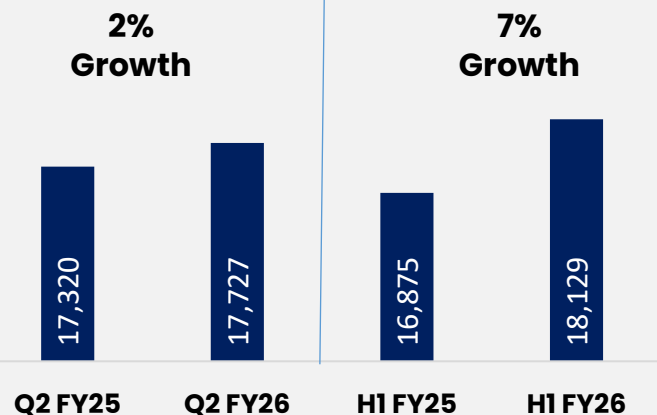
60%

Q2 FY26

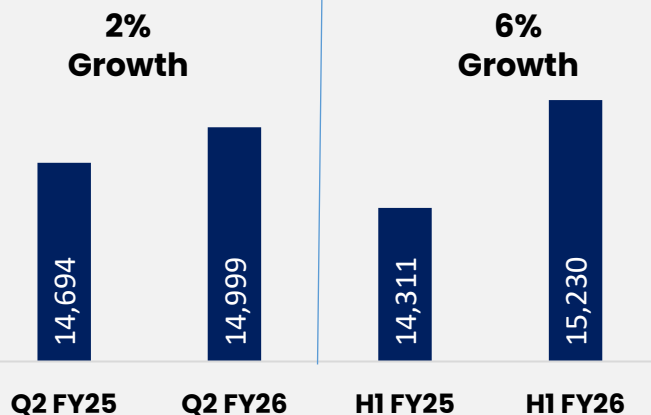


The St. Regis, Mumbai: Performance overview for Q2 and H1 FY26

ARR (Rs.)



RevPAR (Rs.)



Occupancy

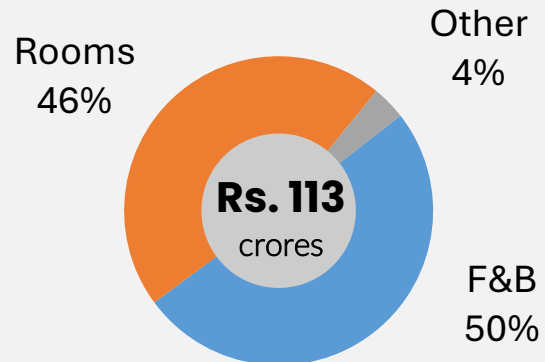
85%

Q2 FY26

84%

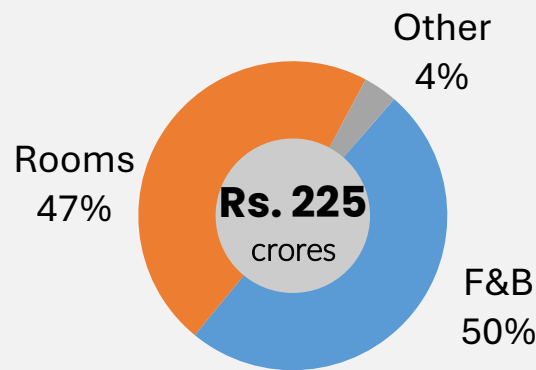
H1 FY26

Q2 FY26 Revenue Mix



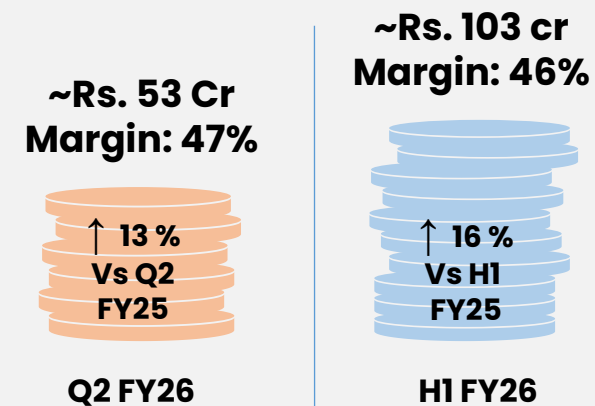
1% growth over Q2 FY25

H1 FY26 Revenue Mix



5% growth over H1 FY25

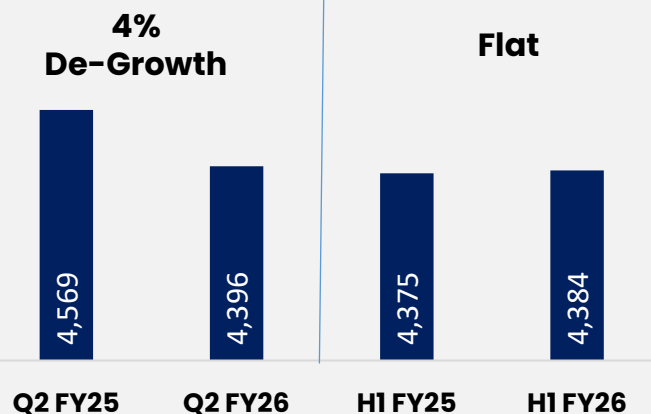
EBITDA Overview



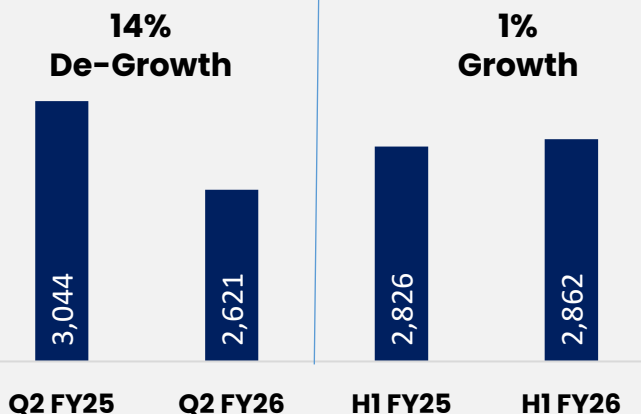


Courtyard by Marriott, Agra: Performance overview for Q2 and H1 FY26

ARR (Rs.)



RevPAR (Rs.)



Occupancy

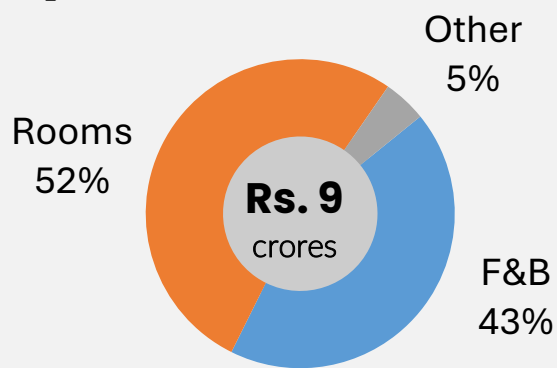
60%

Q2 FY26

65%

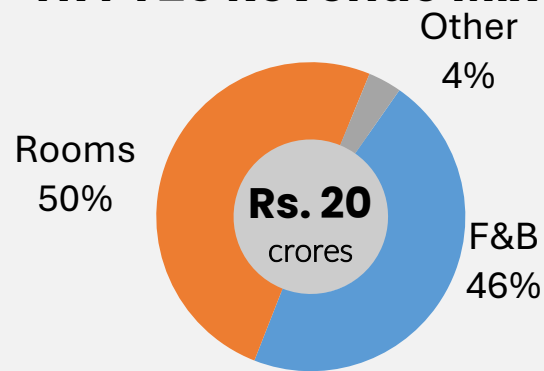
H1 FY26

Q2 FY26 Revenue Mix



11% De-Growth over Q2 FY25

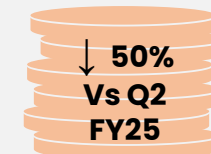
H1 FY26 Revenue Mix



6% Growth over H1 FY25

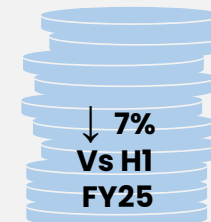
EBITDA Overview

~Rs. 0.4 Cr
Margin: 5%



Q2 FY26

~Rs. 2 cr
Margin: 10%



H1 FY26



Business Performance: Residential

Financial Results

Annexures

Indicative Render



One Bangalore West



Residential Portfolio: Steady traction in demand for ready units

Rs. 139 Cr

Q2 FY26
Gross Sales

Rs. 116 Cr

Q2 FY26
Collections

~28,900 psf

Q2 FY26
Average sales price

Rs. 287 Cr

H1 FY26
Gross Sales

Rs. 214 Cr

H1 FY26
Collections

~27,900 psf

H1 FY26
Average sales price



Business Performance
Financial Results
Annexures

Photo shot at location



Phoenix MarketCity Mumbai



Q2 FY26 Consolidated EBITDA at Rs. 667 crores, up 29%

Amount in Rs. Cr

Particulars	Q2 FY26	Q2 FY25	YoY%	H1 FY26	H1 FY25	YoY%
Income from operations	1,115	918	22%	2,068	1,822	14%
Operating EBITDA	667	518	29%	1,231	1,049	17%
EBITDA Margin (%)	60%	56%	3 pps	60%	58%	2 pps
Add: Other income	31	37	-17%	62	75	-17%
Less: Finance Cost	92	103	-11%	187	206	-9%
Less: Depreciation	91	78	18%	185	155	19%
Profit before tax & exceptional items	515	374	38%	922	763	21%
Exceptional items ¹	-	-	-	-	-1	NC
Profit before tax	515	374	38%	922	762	21%
Less: Tax	132	84	58%	219	158	38%
Net Profit after tax for the period	383	291	32%	703	604	16%
Net Profit after tax, and after share of associates and minority interest	304	218	39%	545	451	21%
Diluted EPS (Rs.) (after exceptional items)	8.50	6.10	39%	15.23	12.60	21%

Notes:

1. Exceptional item represents tax on gain on account of sale of undivided share in land and applicable Development Potential by the company to its subsidiary, Plutocrat Commercial Real Estate Private Limited

NC: Not comparable due to exceptional items



Q2 and H1 FY26 Break up of Consolidated P&L

Amount in Rs. Cr

Particulars	Q2 FY26	Q2 FY25	YoY%	H1 FY26	H1 FY25	YoY%
Revenue from core businesses (Retail, Offices, Hotel & Asset Management)	914	842	9%	1,794	1,686	6%
Add: Residential & Others	202	76	165%	274	136	102%
Consolidated Revenue	1,115	918	22%	2,068	1,822	14%
EBITDA from core businesses (Retail, Offices, Hotel & Asset Management)	552	509	8%	1,095	1,040	5%
Add: Residential & Others	115	8	-	136	9	-
Consolidated EBITDA	667	518	29%	1,231	1,049	17%



Q2 FY26 Standalone EBITDA at Rs. 87 crores up 20%

Amount in Rs. Cr

Particulars	Q2 FY26	Q2 FY25	YoY%	H1 FY26	H1 FY25	YoY%
Income from operations	137	116	19%	263	234	12%
Operating EBITDA	87	72	20%	168	149	13%
<i>EBITDA Margin (%)</i>	<i>63%</i>	<i>63%</i>	<i>1 pps</i>	<i>64%</i>	<i>64%</i>	<i>0 pps</i>
Add: Other income	95	105	-9%	101	111	-9%
Less: Finance Cost	16	18	-11%	33	35	-5%
Less: Depreciation	16	9	87%	39	17	129%
Profit before tax & exceptional items	150	150	0%	198	208	-5%
Exceptional items ¹	-	-	-	-	47	NC
Profit before tax	150	150	0%	198	256	NC
Less: Tax	20	16	27%	27	26	7%
Net Profit after tax for the period	129	134	-3%	170	230	NC
Diluted EPS (Rs.) (after exceptional items)	3.62	3.74	-3%	3.62	3.74	NC

Notes:

1. Exceptional item includes gain on account of sale of undivided share in land including its development potential (in Q1 FY25) by PML to its subsidiary - Plutocrat Commercial Real Estate Private Limited aggregating to Rs. 76 crs. Figures presented above are net of taxes.

NC: Not comparable due to exceptional items



Operating cash flow in Q2 FY26

Q2 FY26

Q2 FY25

% Change

Amount in Rs. cr

Net cash from operating activities

582

486

20%

Less: Interest paid

-74

-105

- 30%

Operating free cash flow

508

380

34%

Contribution to Operating free cash flow from

Retail, Offices, Hotels

439

378

16%

Residential

69

3

-



Operating cash flow in H1 FY26

H1 FY26

H1 FY25

% Change

Amount in Rs. cr

Net cash from operating activities

1,147

1,000

15%

Less: Interest paid

-167

-190

-12%

Operating free cash flow

981

809

21%

Contribution to Operating free cash flow from

Retail, Offices, Hotels

854

786

9%

Residential

126

23

-



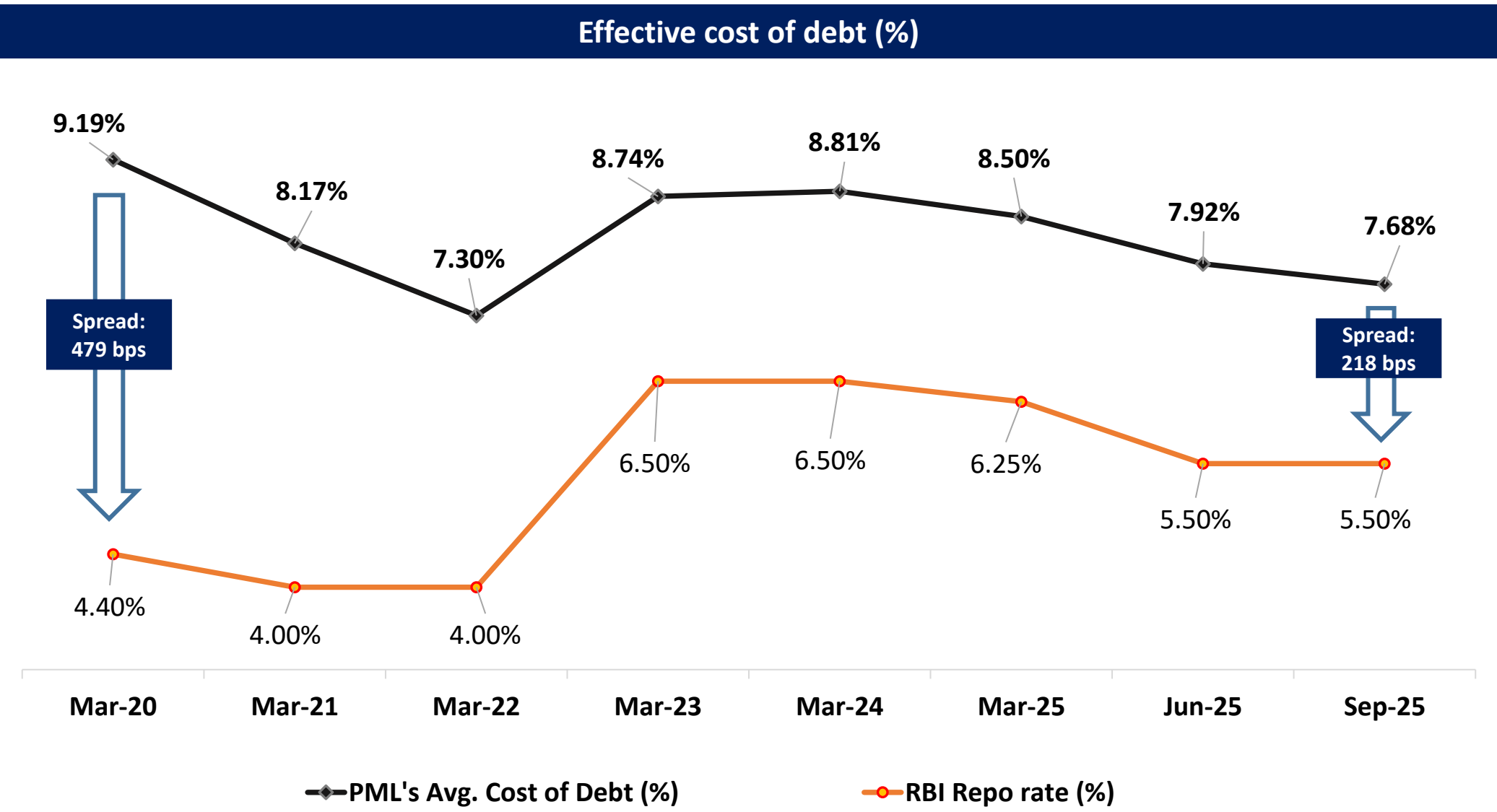
Group-level Debt and Cash position as on 30th September 2025 vs. 31st March 2025

	31-Mar-25	30-Sep-25	Change
<i>Amount Rs. cr</i>			
Liquidity (Bank balance + Investments + DSRA)*^	1,702	2,481	+ 779
Gross Debt^	4,409	4,684	+ 276
Net Debt^	2,707	2,203	- 503
Net Debt to EBITDA^	~1.2x	~0.9x	

**Does not include amount available in overdraft accounts ^ Includes Starboard which does not form part of PML Consolidated financials*

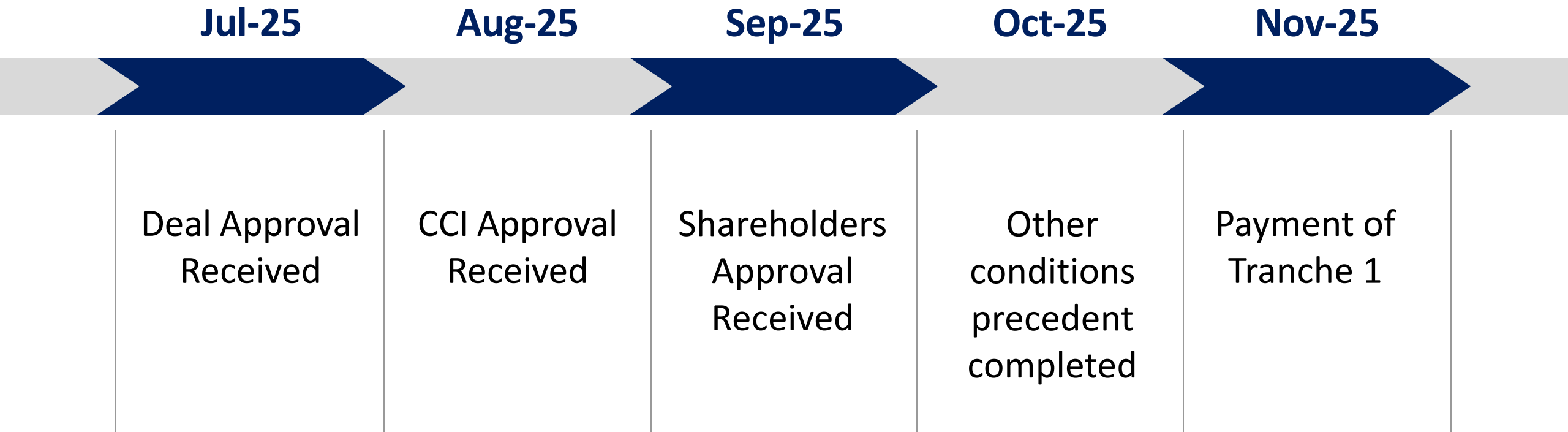


Average cost of debt in September-2025 down to 7.68%





CPP Transaction Update





Business Performance Financial Results **Annexures**

Photo shot at location



Phoenix Mall of the Millennium



Q2 FY26 Retail Rental Income grew by 10% over Q2 FY25

Name of Asset	Q2 FY26	Q2 FY25	% growth
	Retail Rental Income	Retail Rental Income	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai	116	101	14%
Phoenix MarketCity Bangalore	49	50	-3%
Phoenix MarketCity Pune	52	54	-3%
Phoenix MarketCity and Palladium Chennai	58	55	6%
Phoenix MarketCity Mumbai	45	43	3%
Phoenix Palassio Lucknow	37	35	8%
Phoenix United Lucknow	9	8	5%
Phoenix United Bareilly	7	6	11%
Phoenix Citadel Indore (operational from Dec-22)	26	25	6%
Palladium Ahmedabad (operational from Feb-23)	33	29	14%
Phoenix Mall of the Millennium Pune (operational from Sep-23)	44	35	26%
Phoenix Mall Asia Bangalore (operational from Oct-23)	51	39	30%
Grand Total	527	481	10%

Note: Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary.



Q2 FY26 Retail EBITDA grew by 10% over Q2 FY25

Name of Asset	Q2 FY26	Q2 FY25	% growth
	Retail EBITDA	Retail EBITDA	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai	117	105	12%
Phoenix MarketCity Bangalore	51	54	-6%
Phoenix MarketCity Pune	58	60	-4%
Phoenix MarketCity and Palladium Chennai	64	61	4%
Phoenix MarketCity Mumbai	49	46	8%
Phoenix Palassio Lucknow	40	35	14%
Phoenix United Lucknow	9	8	10%
Phoenix United Bareilly	7	6	23%
Phoenix Citadel Indore (operational from Dec-22)	25	24	4%
Palladium Ahmedabad (operational from Feb-23)	31	27	15%
Phoenix Mall of the Millennium Pune (operational from Sep-23)	44	33	35%
Phoenix Mall Asia Bangalore (operational from Oct-23)	55	40	36%
Grand Total	551	499	10%

Note: Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary.



H1 FY26 Retail Rental Income grew by 7% over H1 FY25

Name of Asset	H1 FY26	H1 FY25	% growth
	Retail Rental Income	Retail Rental Income	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai	224	205	9%
Phoenix MarketCity Bangalore	96	101	-5%
Phoenix MarketCity Pune	106	107	-1%
Phoenix MarketCity and Palladium Chennai	115	110	4%
Phoenix MarketCity Mumbai	90	88	2%
Phoenix Palassio Lucknow	73	69	6%
Phoenix United Lucknow	17	17	4%
Phoenix United Bareilly	14	13	9%
Phoenix Citadel Indore (operational from Dec-22)	52	48	8%
Palladium Ahmedabad (operational from Feb-23)	65	57	15%
Phoenix Mall of the Millennium Pune (operational from Sep-23)	87	72	20%
Phoenix Mall Asia Bangalore (operational from Oct-23)	98	87	13%
Grand Total	1,038	973	7%

Note: Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary.



H1 FY26 Retail EBITDA grew by 7% over H1 FY25

Name of Asset	H1 FY26	H1 FY25	% growth
	Retail EBITDA	Retail EBITDA	
	(Rs. cr)	(Rs. cr)	
Phoenix Palladium Mumbai	231	212	9%
Phoenix MarketCity Bangalore	102	110	-8%
Phoenix MarketCity Pune	117	118	-1%
Phoenix MarketCity and Palladium Chennai	127	124	2%
Phoenix MarketCity Mumbai	97	93	4%
Phoenix Palassio Lucknow	79	72	10%
Phoenix United Lucknow	18	16	10%
Phoenix United Bareilly	14	12	18%
Phoenix Citadel Indore (operational from Dec-22)	51	46	12%
Palladium Ahmedabad (operational from Feb-23)	63	54	17%
Phoenix Mall of the Millennium Pune (operational from Sep-23)	89	68	31%
Phoenix Mall Asia Bangalore (operational from Oct-23)	105	91	15%
Grand Total	1,093	1,017	8%

Note: Phoenix Palladium Mumbai comprises the retail portion of the Mall housed under the standalone entity and the Lower Ground Floor of the Mall which is housed in a separate subsidiary.



Phoenix Palladium Mumbai



(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	109	95	14%	210	193	9%
CAM & Others	26	20	28%	47	41	14%
Total Income	135	115	17%	257	234	10%
Asset EBITDA	111	99	12%	218	201	9%
Asset EBITDA as % of Rental	102%	104%	-2 pps	104%	104%	-1 pps
PML Standalone EBITDA	87	72	20%	168	149	13%
Mall GLA (msft)^	1.03	0.87	NC	1.03	0.87	NC
Rental Rate (Rs. pspm)	452	421	7%	442	423	5%
Consumption (Rs. cr)	582	513	13%	1,151	1,049	10%
Trading Density (Rs. pspm)	3,233	3,170	2%	3,346	3,208	4%
Leased Occupancy (%)*	98%	97%	NC	98%	98%	NC
Trading Occupancy (%)*	91%	96%	NC	87%	97%	NC

^NC: Not comparable. *Average occupancy for the period

Note: Rental income includes income from Phoenix House but does not include income from Lower Ground Floor in Phoenix Palladium which is housed under a separate subsidiary.



Phoenix MarketCity Bangalore



(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	49	50	-3%	96	101	-5%
CAM & Others	20	22	-9%	41	45	-9%
Total Income	69	72	-4%	137	146	-6%
Asset EBITDA	51	54	-6%	102	110	-8%
Asset EBITDA as % of Rental	105%	107%	-2 pps	105%	109%	-3 pps
Rental Rate (Rs. pspm)	197	172	15%	194	172	13%
Consumption (Rs. cr)	457	459	0%	900	912	-1%
Trading Density (Rs. pspm)	2,831	2,344	21%	2,757	2,329	18%
Leased Occupancy (%)*	98%	98%	0 pps	96%	98%	-2 pps
Trading Occupancy (%)*	82%	97%	-14 pps	82%	97%	-15 pps

Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average trading occupancy for the period



Phoenix MarketCity Pune



Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	52	54	-3%	106	107	-1%
CAM & Others	23	24	-6%	47	48	-2%
Total Income	75	78	-4%	153	155	-2%
Asset EBITDA	58	60	-4%	117	118	-1%
Asset EBITDA as % of Rental	110%	111%	-1 pps	111%	110%	1 pps
Rental Rate (Rs. pspm)	170	157	8%	167	157	7%
Consumption (Rs. cr)	422	428	-2%	837	836	0%
Trading Density (Rs. pspm)	2,083	1,871	11%	2,017	1,823	11%
Leased Occupancy (%)*	94%	97%	-3 pps	93%	97%	-4 pps
Trading Occupancy (%)*	82%	95%	-13 pps	86%	95%	-9 pps



Phoenix MarketCity & Palladium Chennai



Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	58	55	6%	115	110	4%
CAM & Others	32	29	8%	63	60	5%
Total Income	90	84	7%	178	171	4%
Asset EBITDA	64	61	4%	127	124	2%
Asset EBITDA as % of Rental	109%	111%	-2 pps	110%	113%	-2 pps
Rental Rate (Rs. pspm)	186	165	13%	183	166	11%
Consumption (Rs. cr)	413	386	7%	795	759	5%
Trading Density (Rs. pspm)	1,965	1,741	13%	1,889	1,713	10%
Leased Occupancy (%)*	96%	97%	-1 pps	96%	97%	-1 pps
Trading Occupancy (%)*	88%	93%	-5 pps	89%	94%	-5 pps



Phoenix MarketCity Mumbai



Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	45	43	3%	90	88	2%
CAM & Others	23	21	7%	44	43	2%
Total Income	67	65	4%	134	131	2%
Asset EBITDA	49	46	8%	97	93	4%
Asset EBITDA as % of Rental	110%	105%	5 pps	108%	106%	2 pps
Rental Rate (Rs. pspm)	129	127	2%	129	128	0%
Consumption (Rs. cr)	309	289	7%	619	590	5%
Trading Density (Rs. pspm)	1,387	1,314	6%	1,400	1,366	3%
Leased Occupancy (%)*	97%	99%	-2 pps	97%	99%	-2 pps
Trading Occupancy (%)*	90%	95%	-4 pps	91%	93%	-3 pps



Phoenix Palassio, Lucknow



*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	37	35	8%	73	69	6%
CAM & Others	20	18	8%	38	35	9%
Total Income	57	53	8%	112	105	7%
Asset EBITDA	40	35	14%	79	72	10%
Asset EBITDA as % of Rental	107%	101%	6 pps	108%	104%	4 pps
Rental Rate (Rs. pspm)	140	131	7%	139	130	7%
Consumption (Rs. cr)	298	278	7%	604	552	9%
Trading Density (Rs. pspm)	1,695	1,570	8%	1,728	1,558	11%
Leased Occupancy (%)*	99%	99%	0 pps	99%	99%	0 pps
Trading Occupancy (%)*	96%	96%	0 pps	95%	96%	-1 pps



Phoenix United Lucknow



*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	9	8	5%	17	17	4%
CAM & Others	6	6	12%	12	11	13%
Total Income	15	14	8%	30	28	7%
Asset EBITDA	9	8	10%	18	16	10%
Asset EBITDA as % of Rental	102%	98%	4 pps	103%	97%	6 pps

Rental Rate (Rs. pspm)	95	94	1%	96	94	2%
Consumption (Rs. cr)	55	51	8%	113	105	8%
Trading Density (Rs. pspm)	836	794	5%	865	811	7%
Leased Occupancy (%)*	85%	87%	-2 pps	85%	87%	-2 pps
Trading Occupancy (%)*	83%	77%	5 pps	81%	78%	3 pps



Phoenix United Bareilly



*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	7	6	11%	14	13	9%
CAM & Others	6	5	26%	12	10	20%
Total Income	13	11	18%	25	22	14%
Asset EBITDA	7	6	23%	14	12	18%
Asset EBITDA as % of Rental	110%	99%	11 pps	105%	97%	8 pps

Rental Rate (Rs. pspm)	74	70	6%	75	70	6%
Consumption (Rs. cr)	57	53	7%	123	110	11%
Trading Density (Rs. pspm)	886	867	2%	951	896	6%
Leased Occupancy (%)*	92%	90%	2 pps	91%	90%	1 pps
Trading Occupancy (%)*	89%	84%	5 pps	89%	84%	5 pps



Phoenix Citadel, Indore



Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	26	25	6%	52	48	8%
CAM & Others	17	15	7%	32	31	4%
Total Income	43	40	6%	84	79	6%
Asset EBITDA	25	24	4%	51	46	12%
Asset EBITDA as % of Rental	95%	97%	-2 pps	94%	96%	-2 pps

Rental Rate (Rs. pspm)	89	87	3%	88	84	5%
Consumption (Rs. cr)	143	124	15%	285	248	15%
Trading Density (Rs. pspm)	732	639	15%	783	637	23%
Leased Occupancy (%)*	92%	93%	-2 pps	92%	94%	-2 pps
Trading Occupancy (%)*	91%	91%	0 pps	91%	91%	0 pps



Palladium Ahmedabad



Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML
*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	33	29	14%	65	57	15%
CAM & Others	17	16	7%	35	31	12%
Total Income	50	44	11%	100	88	14%
Asset EBITDA	31	27	15%	63	54	17%
Asset EBITDA as % of Rental	94%	93%	1 pps	97%	95%	2 pps
Rental Rate (Rs. pspm)	154	141	9%	152	142	7%
Consumption (Rs. cr)	209	168	24%	415	334	24%
Trading Density (Rs. pspm)	1,523	1,360	12%	1,509	1,368	10%
Leased Occupancy (%)*	96%	97%	-1 pps	96%	97%	0 pps
Trading Occupancy (%)*	95%	92%	3 pps	95%	89%	6 pps



Phoenix Mall of the Millennium, Pune



Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	44	35	26%	87	72	20%
CAM & Others	22	19	16%	45	39	16%
Total Income	66	54	23%	132	111	19%
Asset EBITDA	44	33	35%	89	68	31%
Asset EBITDA as % of Rental	101%	94%	7 pps	102%	93%	9 pps

Rental Rate (Rs. pspm)	134	120	12%	133	129	3%
Consumption (Rs. cr)	341	270	27%	663	505	31%
Trading Density (Rs. pspm)	1,607	1,431	12%	1,578	1,390	14%
Leased Occupancy (%)*	96%	93%	2 pps	96%	93%	2 pps
Trading Occupancy (%)*	94%	83%	11 pps	93%	80%	13 pps



Phoenix Mall of Asia, Bengaluru



Note: Reported EBITDA is before fees paid to MarketCity Resources Pvt. Ltd., a 100% subsidiary of PML

*Average trading occupancy for the period

(Rs. cr)	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Rental	51	39	30%	98	87	13%
CAM & Others	25	22	9%	54	45	18%
Total Income	76	62	22%	152	132	15%
Asset EBITDA	55	40	36%	105	91	15%
Asset EBITDA as % of Rental	108%	103%	5 pps	106%	105%	1 pps

Rental Rate (Rs. pspm)	161	142	13%	156	161	-3%
Consumption (Rs. cr)	463	260	78%	832	496	68%
Trading Density (Rs. pspm)	1,982	1,415	40%	1,893	1,391	36%
Leased Occupancy (%)*	95%	90%	5 pps	92%	90%	2 pps
Trading Occupancy (%)*	84%	74%	10 pps	84%	72%	12 pps



Leasing and occupancy in the Commercial Office Portfolio as of September 2025

Asset	Location	Net Leasable Area (msft)	Area Leased (msft)	% area leased	Gross Rent (psfpm)*
Art Guild House	Mumbai	0.63	0.57	90%	123
Phoenix Paragon	Mumbai	0.31	0.21	67%	138
The Centrium	Mumbai	0.11	0.06	59%	120
Phoenix House	Mumbai	0.09	0.04	43%	185
FountainHead	Pune	0.84	0.64	76%	97
Total		1.98	1.52	77%	117

- Occupancy in the operational offices at Mumbai and Vimmanagar in Pune stood at 77% in September 2025 vs. 67% in March 2025.
- Gross leasing of ~7.20 lakh sq. ft. in the offices at Mumbai, Pune, Bengaluru and Chennai during H1 FY26.
- Leasing momentum and tenant traction remained strong through H1 FY26 and continued into October 2025.

* Gross rent includes CAM and Property Tax.



Q2 FY26 Commercial Offices Income stood at Rs. 54 cr

Operational Portfolio	Total Income (Rs. cr)			EBITDA (Rs. cr)			EBITDA as % of Total Income	
	Q2 FY26	Q2 FY25	Growth (%)	Q2 FY26	Q2 FY25	Growth (%)	Q2 FY26	Q2 FY25
Art Guild House, Mumbai	23	24	-1%	17	17	-4%	71%	73%
Phoenix Paragon, Mumbai	9	9	4%	4	5	-15%	45%	55%
The Centrium, Mumbai	3	4	-14%	2	2	-14%	60%	59%
Phoenix House, Mumbai	2	3	-13%	Part of Phoenix Palladium			NA	NA
Fountainhead, Pune	16	15	8%	11	10	10%	66%	65%
Total	54	54	1%	33	34	-2%	61%	63%

- Income from commercial offices in Q2 FY26 stood at Rs. 54 cr, flat over Q2 FY25.
- EBITDA stood at Rs. 33 cr.



H1 FY26 Commercial Offices Income stood at Rs. 106 cr

Operational Portfolio	Total Income (Rs. cr)			EBITDA (Rs. cr)			EBITDA as % of Total Income	
	H1 FY26	H1 FY25	Growth (%)	H1 FY26	H1 FY25	Growth (%)	H1 FY26	H1 FY25
Art Guild House, Mumbai	47	46	1%	33	34	-3%	70%	73%
Phoenix Paragon, Mumbai	17	17	-3%	9	10	-11%	51%	56%
The Centrium, Mumbai	6.5	7.58	-14%	4	4	-14%	59%	59%
Phoenix House, Mumbai	5	5	-13%	Part of Phoenix Palladium			NA	NA
Fountainhead, Pune	31	28	12%	22	18	19%	70%	65%
Total	106	105	2%	67	66	1%	63%	63%

- Income from commercial offices in H1 FY26 stood at Rs. 106 cr, up 2% over H1 FY25.
- EBITDA stood at Rs. 67 cr, up 1% over H1 FY25.



Residential Portfolio: Sales for H1 FY26 surpassed full year sales recorded in FY25

- ✓ Sales performance has shown a strong upward trajectory, supported by robust demand for premium residential spaces.
- ✓ Gross residential sales of ~Rs. 139 cr in Q2 FY26 (up vs Rs 27 Cr in Q2 FY25) and ~Rs. 287 cr in H1 FY26 (up vs Rs 78 Cr in H1 FY25)
- ✓ Collections of ~Rs. 116 cr in Q2 FY26 (up vs Rs. 60 Cr in Q2 FY25) and ~Rs 214 (up vs Rs. 125 Cr in H1 FY25)

Project Name ¹	Total Saleable area (msft)	Area launched (msft)	Cumulative Area Sold (msft)	Constructed and ready to sell inventory (msft)	Cumulative Sales Value (Rs. cr) ³	Collections in Q2 FY26 (Rs. cr)	Revenue recognized (Rs. cr)	
							in Q2 FY26	Cumulative
One Bangalore West ²	2.45	1.79	1.75	0.03	2,049	56	68	2,012
Kessaku, Bengaluru	1.03	1.03	0.82	0.21	1,492	60	103	1,400
Total	3.48	2.82	2.57	0.24	3,541	116	171	3,412

Note:

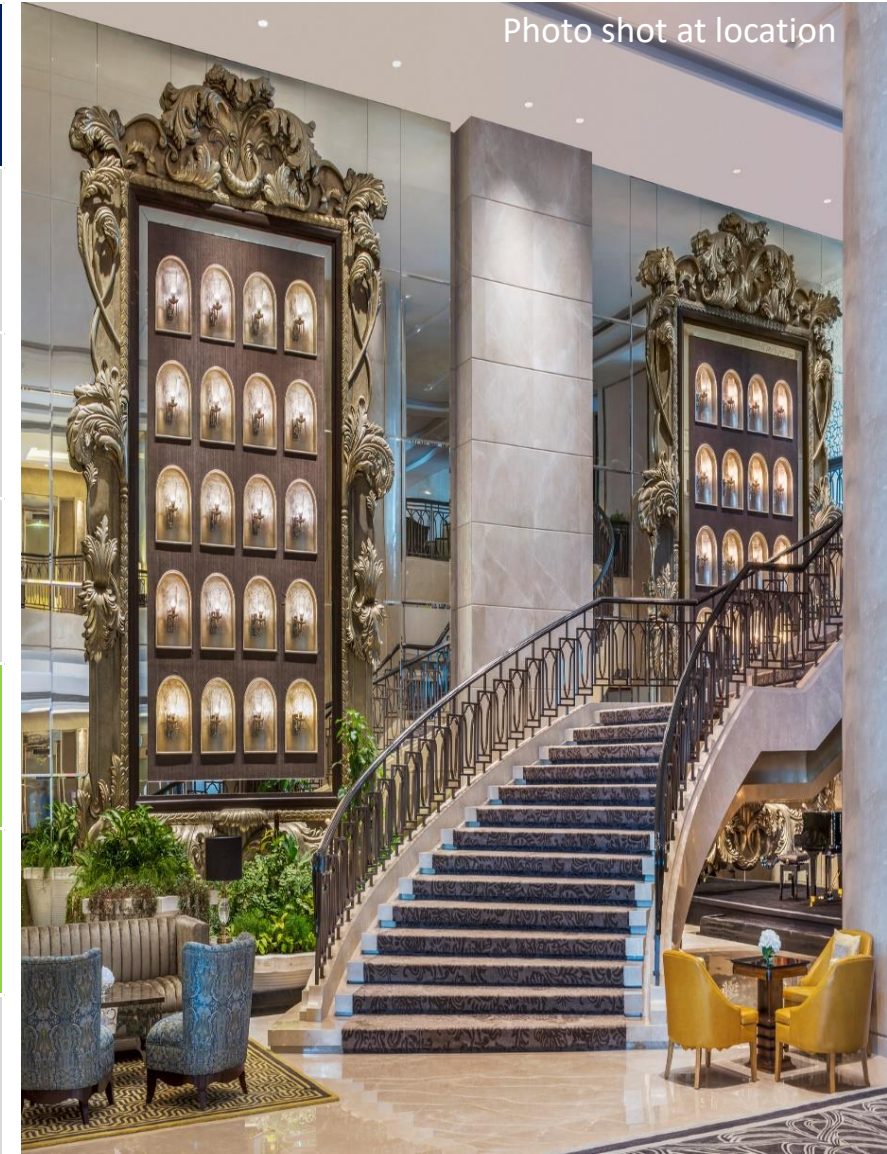
1. Area Figures given in the table are as of 30-Sep-25
2. Of the nine towers in One Bangalore West (OBW), only Towers 1-7 have been launched and completed. Towers 8 & 9 are yet to be launched, with a saleable area of ~0.66 msft.
3. Refers to sales where Agreement To Sell was registered.



The St. Regis, Mumbai

Amount in Rs. Cr

Particulars	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Revenue from Rooms	52	52	1%	105	100	5%
Revenue from F&B and Banquet	57	57	0%	111	107	4%
Other Operating Income	4	3	16%	8	7	15%
Total Income	113	111	1%	225	214	5%
Operating EBITDA	53	46	13%	103	88	16%
<i>EBITDA margin (%)</i>	47%	42%	5 pps	46%	41%	4 pps





Courtyard by Marriott, Agra

Amount in Rs. Cr

Particulars	Q2 FY26	Q2 FY25	% growth	H1 FY26	H1 FY25	% growth
Revenue from Rooms	4.6	5.3	-13%	10.0	9.8	2%
Revenue from F&B and Banquet	3.8	4.2	-9%	9.2	8.2	12%
Other Operating Income	0.4	0.4	-3%	0.7	0.7	-6%
Total Income	8.8	9.9	-11%	19.8	18.6	6%
Operating EBITDA	0.4	0.8	-50%	2.0	2.2	-8%
<i>EBITDA margin (%)</i>	5%	8%	-4 pps	10%	12%	-2 pps





Gross Debt across Subsidiaries as on 30th September 2025

Status	Asset Type	SPV	Asset Name	PML Ownership (%)	Q1 FY26 (Rs. Cr)	Q2 FY26 (Rs. Cr)
Operational Assets	Retail & Mixed-Use	The Phoenix Mills Ltd. (Standalone)	Phoenix Palladium, Mumbai	100.0%	738	722
		Classic Mall Development	Phoenix MarketCity, Chennai	100.0%	429	427
		Vamona Developers	Phoenix MarketCity, Pune	67.1%	282	280
		Island Star Mall Developers	Phoenix MarketCity, Bangalore	51.0%	366	379
		Starboard Hotels	Phoenix Palladium, Chennai	50.0%	187	195
		Offbeat Developers	Phoenix MarketCity, Mumbai	67.1%	344	322
			Art Guild House (Commercial), Mumbai			
			Centrium (Commercial), Mumbai			
		Blackwood Developers	Phoenix United, Bareilly	100.0%	43	40
		UPAL Developers	Phoenix United, Lucknow	100.0%	0	0
		Destiny Retail Mall Developers	Phoenix Palassio, Lucknow	100.0%	440	441
		Insight Mall Developer	Phoenix Citadel, Indore	51.1%	97	97
		SGH Realty	Palladium, Ahmedabad	50.1%	487	477
		Alyssum Mall Developers	Phoenix Mall of the Millennium and Phoenix Millennium Towers, Pune	51.0%	364	367
	Sparkle One Mall Developers	Phoenix Mall of Asia and Phoenix Asia Towers, Bengaluru	51.0%	132	351	
	Hotel & Residential	Pallazzio Hotels & Leisure	The St. Regis, Mumbai	73.0%	257	247
Office	Graceworks Realty & Leisure	Phoenix Paragon Plaza, Mumbai	67.1%	91	90	
	Alliance Spaces	Fountainhead, Pune	100.0%	41	40	
Sub-Total (A)					4,300	4,473
Under-development Asset	Retail	Mindstone Mall Developers	Phoenix Grand Victoria	51.0%	119	153
		Thoth Mall And Commercial Real Estate	Retail Development at Surat	53.7%	16	58
Sub-Total (B)					136	211
Entity-wise Gross Debt across Assets (A + B)					4,435	4,684



Click on the logos to for updates on Instagram

RETAIL



WORKSPACES



HOSPITALITY



RESIDENTIAL



Karl Kolah

Email: karl.kolah@phoenixmills.com

Madhurima Kane

Email: madhurima.kane@phoenixmills.com



Website: <https://www.thephoenixmills.com/investors>

Linkedin: [The Phoenix Mills Limited](#)