

SEC: 23/2025-26

Date: August 07, 2025

**National Stock Exchange of India Ltd.**

Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra- Kurla Complex,  
Bandra (East), Mumbai – 400 051

**BSE Limited**

1<sup>st</sup> Floor, New Trading Ring,  
Rotunda Bldg., P. J. Towers,  
Dalal Street, Fort,  
Mumbai 400 001

**Symbol:** PYRAMID

**Scrip Code:** 543969

**Through:** NEAPS

**Through:** BSE Listing Centre

Dear Sir/Madam,

**Sub: Investor presentation of earnings call with analysts/ investors.**

In compliance with Regulation 30 read with Para A of Part A of Schedule III and other applicable provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and further to our announcements dated July 31, 2025, on earnings conference to be held on August 07, 2025, we enclose herewith a copy of the investor presentation.

The intimation is simultaneously uploaded on the Company's website at <https://pyramidtechnoplast.com/disclosures-under-regulation-46-of-sebi-lodr/>

You are requested to take the same on record.

Thanking you,  
Yours faithfully,  
**For Pyramid Technoplast Limited,**

---

**Jaiprakash Bijaykumar Agarwal**  
**Wholetime Director & CFO**  
**DIN: 01490093**

*Encl: As above*

**PYRAMID TECHNOPLAST LIMITED**

(Formerly - Pyramid Technoplast Pvt. Ltd.)

CIN : L28129MH1997PLC112723

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# PYRAMID TECHNOPLAST LTD.

Q1FY26 Investor Presentation August 2025





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**Business Overview & Strategic Highlights**

**Financial Overview**

**Annexure**



# Company Overview

**01**

Founded in 1997, Pyramid is a prominent industrial packaging company known for our polymer-based molded products

**02**

Specialize in rigid Intermediate Bulk Containers (IBCs), Polymer Drums and Mild Steel Drums used by the chemical, agrochemical, specialty chemical, and pharmaceutical industries

**03**

Operates across 8 manufacturing units with capacities of 31,271 MTPA for Polymer Drums, 480,000 Units of IBC, and 10,800 MTPA for MS Drums. Unit 8 (Wada plant) commissioned on 20th June'25.

**04**

Top Customer contributes 6% to revenues and top10 together accounts for 27%, indicating a well -diversified and low dependency client base.

**05**

Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process



# Pyramid Technoplast : At a glance

**26 Years** of  
**Excellence in bulk  
Industrial Packaging  
Solutions**



**8**  
Manufacturing  
facilities at Strategic  
locations



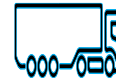
**Pan-India**  
Presence



**500+**  
Satisfied customer



**68,801 MTPA**  
Production  
Capacity



**88**  
Fleet of Trucks



**500+**  
Workforce

## We Offer:

- **Polymer Drums**
- **IBCs**
- **Metal Drums**



**37%**  
Revenue from Value  
Added Product  
(as of Q1FY26)



**17%**  
Revenue CAGR  
(FY21-FY25)



**0.20x**  
Net Debt/ Equity  
(as of Mar'25)

# Strengthening the Profit Engine..

Focused on operational efficiency and modular capacity additions, the company is well-positioned to scale profitably.

## **Expanding Production Capacity**

With a strong presence in Gujarat, the company now aims to expand production capacity across all drum categories in Maharashtra.

## **Backward Integration**

In house manufacturing of caps , lids, handles for cost control and quality efficiency

## **Logistics Advantage & Reach**

Strategic location near industrial hubs combined with an in-house fleet of 88 trucks ensures timely deliveries, cost efficiency, and stronger customer connect.

## **Recycling Plant (Unit 9):**

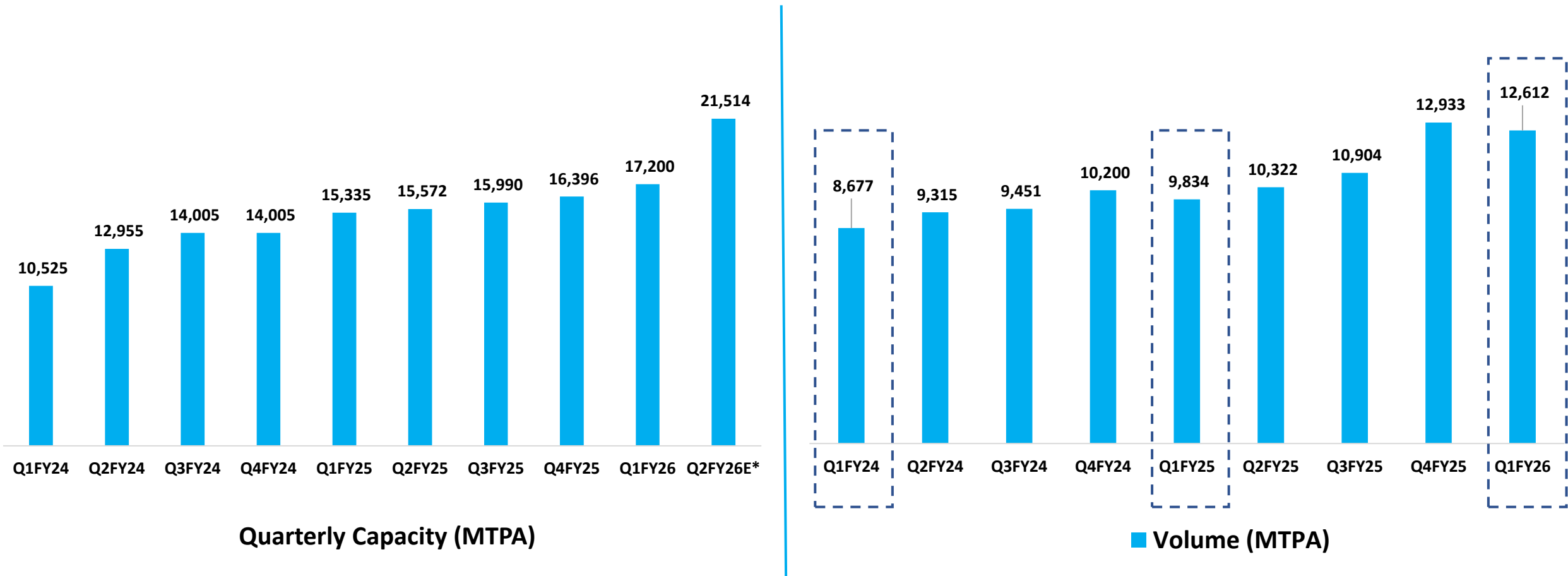
Set to begin operations from Sept'25, with a capex of ₹8-10 crores, the plant will recycle 5,000 metric tons of plastic annually, reducing raw material costs and dependency on imports.

## **Green Energy Initiatives**

A 15.45 MW plant set to begin operations from Sept'25 with an expected cost reduction on INR 10 Cr/yr.

# Capacity Expansion on a steady climb..

Operating at a utilization of 73.4% in Q1FY26 with a best Q1 volume achieved of 12,612 MTPA



Q2FY26E\* : Includes additional capacity of Wada plant



# Wada update: Strong operational momentum to kick off in Q2FY26..

## Strategic Rationale

### 1. Capacity-Led Growth

Expanding production across Polymer Drums, IBCs , and MS Drums to tap INR 400 Cr revenue potential in 3-4 years at full utilization.

### 2. Geographic Diversification

With a strong base in Gujarat, the company expands into Maharashtra and new states to widen reach and reduce dependency.

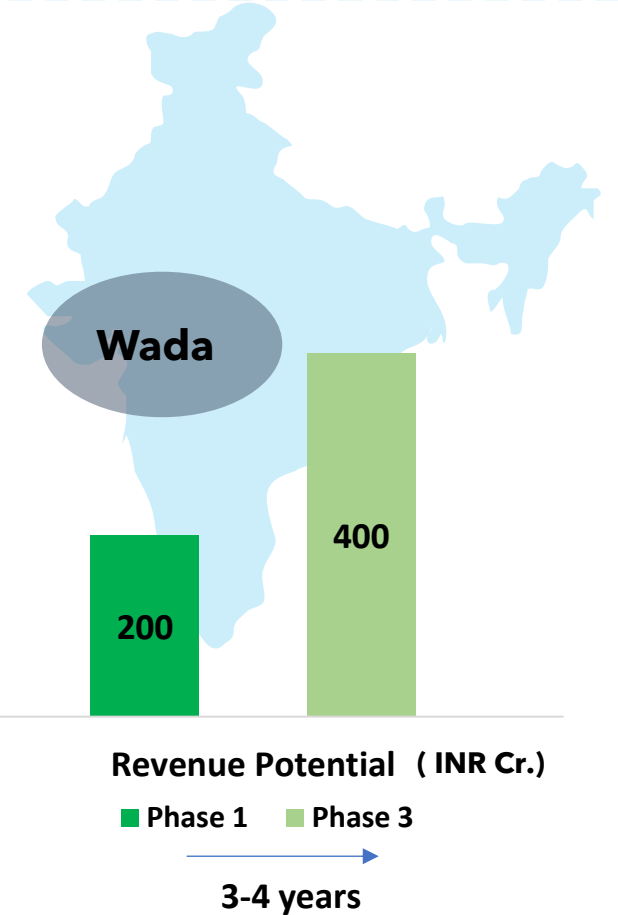
### 3. Client-Centric Location

Proximity to key clients ensures faster deliveries, better service, and improved cost efficiency.

Phase 1 commenced in June'25; Minimal production in Q1 with full swing in Q2FY26..

Additional Capacity for Wada plant for FY26 is attached below. Overall, for FY26, these capacities are likely to average 30% capacity utilization.

Drum category	Additional Capacity for FY26
Polymer Drum	3,780 MTPA
IBC	1,50,000 Drums
MS Drum	5,376 MTPA

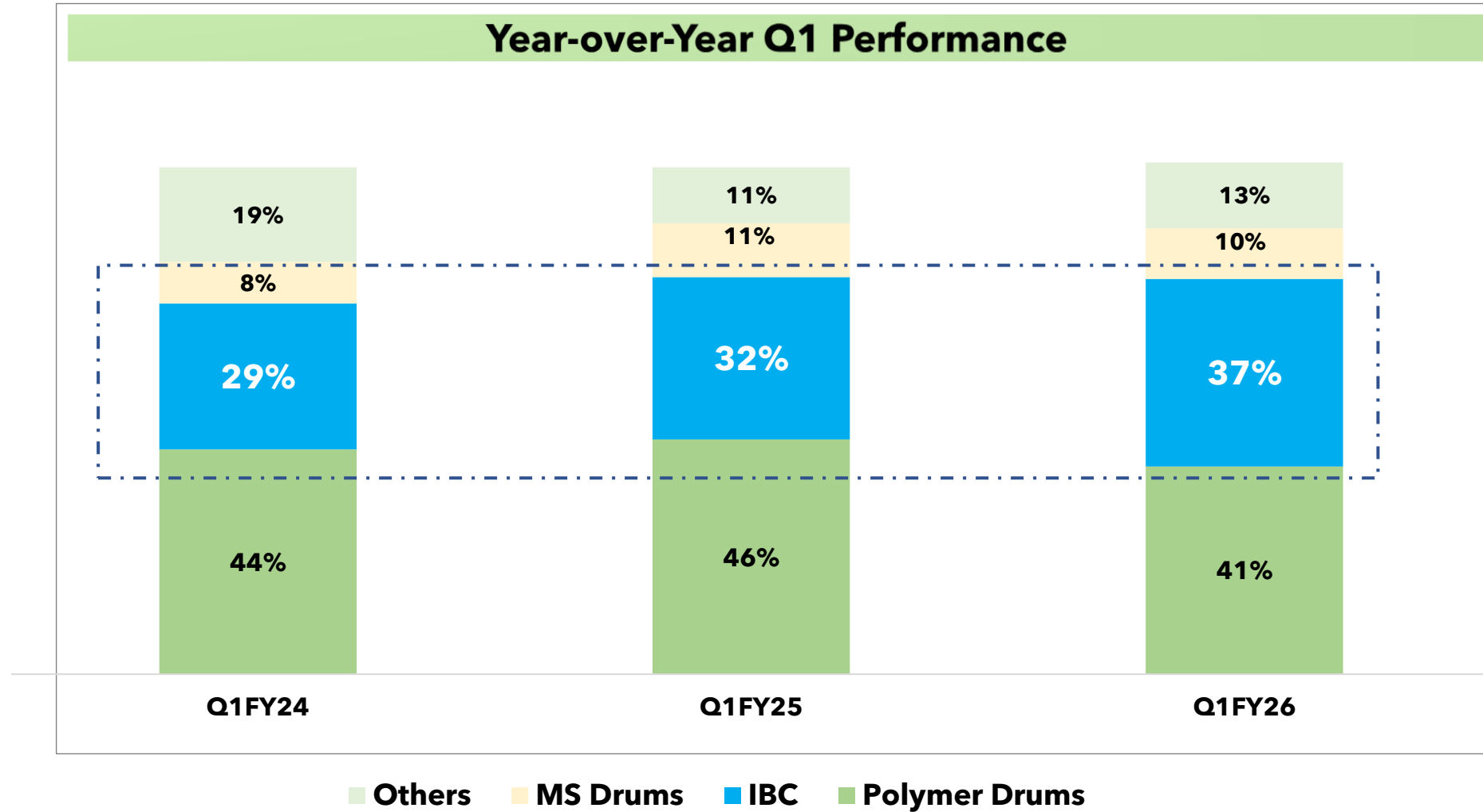


## Update

# Strategic Roadmap: Margin Expansion

As on FY24		FY25 Updates and Action Plan FY26	Expected Outcome	
Power Cost (Rs.19.1 Cr i.e. 30% of Other Exp)	Green Energy Initiatives	15.25 MW (Cost reduction- Rs.10cr/yr. ) <b>Set to begin operations from Sep-'25.</b>	Improved cost efficiency	
Raw Material Cost (Rs. 404 Cr i.e. 80% of Total Exp)	Recycling Plant (Unit 9)	5,000 tons recycled plastic for in-house use/sale; 30,000 tons of HDPE currently used for production <b>Set to begin operations from Sep'25</b>	Operational Cost Reduction	
Low Margins in MS Drum	Economies of Scale	<b>90% automation accomplished</b> by replacing manual processes with process control systems in existing and upcoming facilities	Reduction in manpower , improved production efficiency, MS Drum margin expansion to 8-9%	
				<b>EBITDA Margin 11%-12%</b>

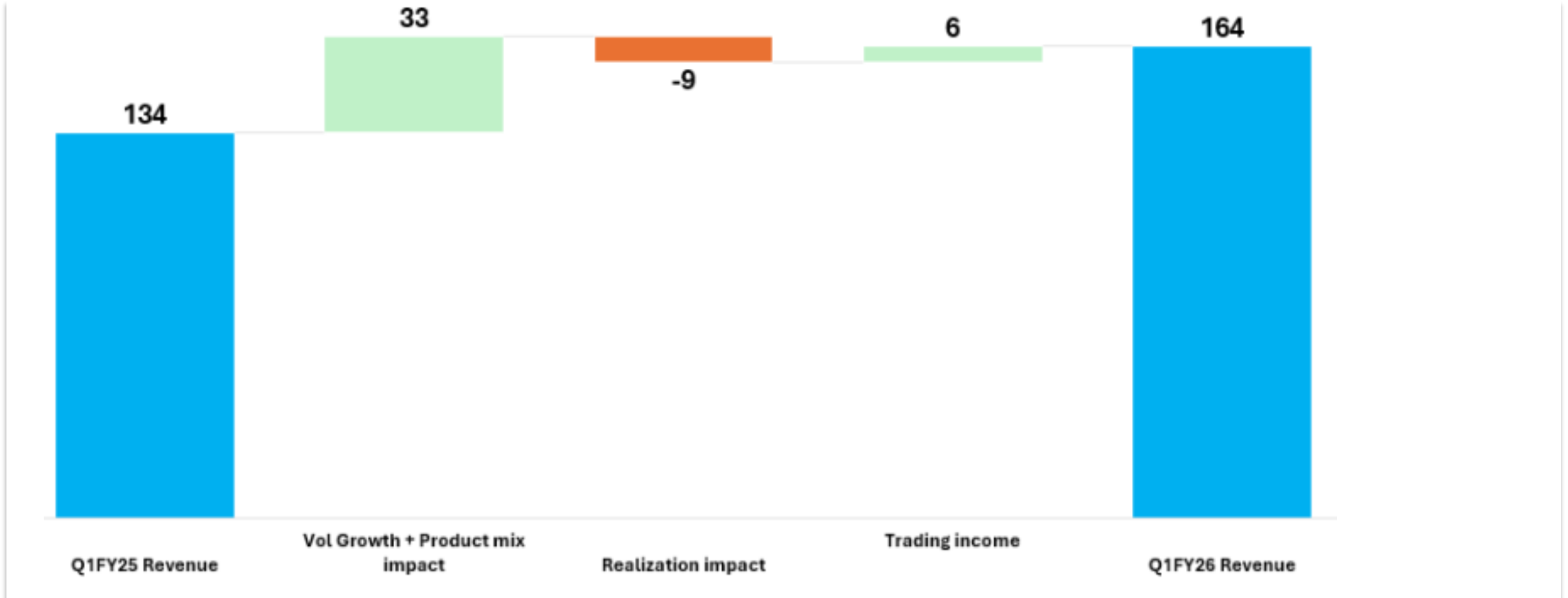
# Improving Market share in high margin segment: IBC



\*Other Operating Income includes trading, sale of raw material, scrap and accessories connected to our products.

# Q1FY26 Revenue Bridge

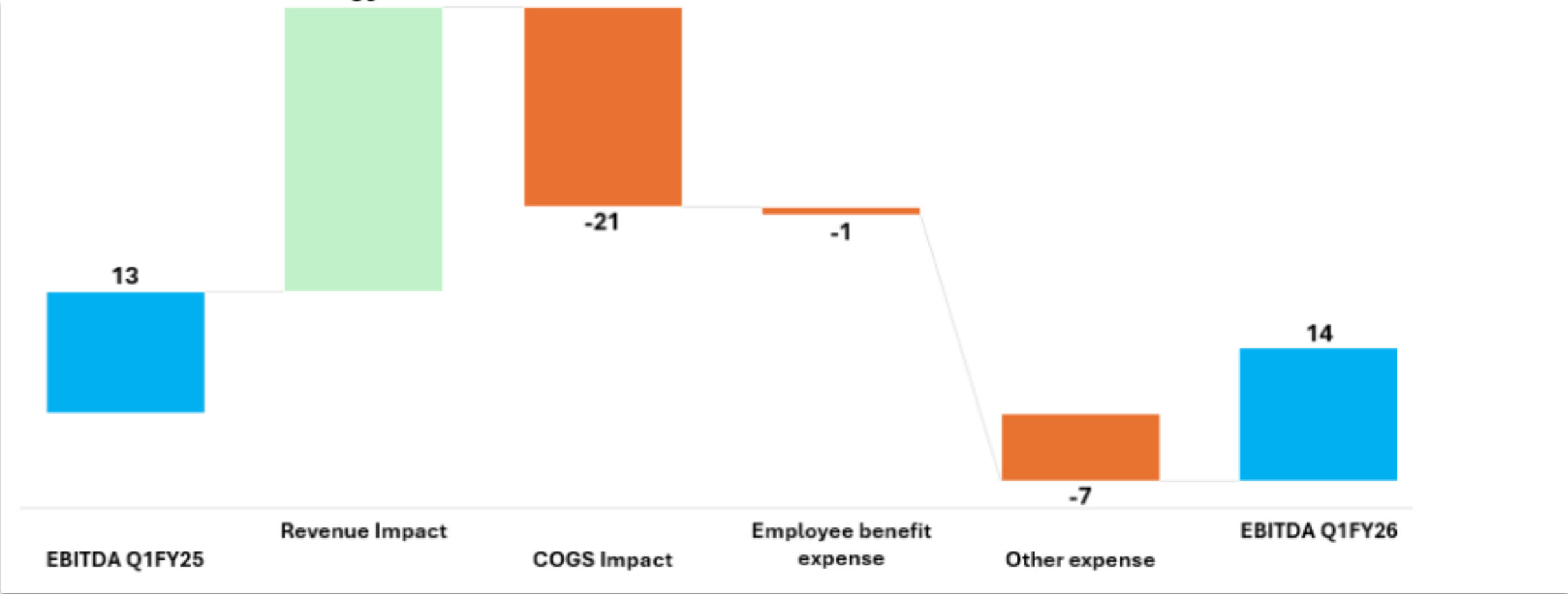
All amounts in Rs. Cr



Overall volume growth continues to remain strong in Q1FY26, increasing by 27% YoY . However, fluctuating raw material prices, which are passed on with a lag, are temporarily impacting revenue

# Q1FY26 EBITDA Bridge

All amounts in Rs. Cr



Other Expenses grew because Wada unit started . Gross margins recovered in Q1FY26 by 110 bps, Further operational cost and power cost to reduce by Rs. 8-10 Cr.





- Capacity expansion from 50K to 90K units/month completed; commercial output started. Current production around 40k/month to reach full capacity in 12 months.

## **UNIT 6 Bharuch**

(MS Drums)

- Phase 1 operations commenced with one IBC line, 2 HDPE drum lines, and 30K/month MS drum capacity.
- Trial runs completed; commercial production started from 20th June.

## **UNIT 8 Maharashtra**

(HDPE Drums, IBC & MS Drums)

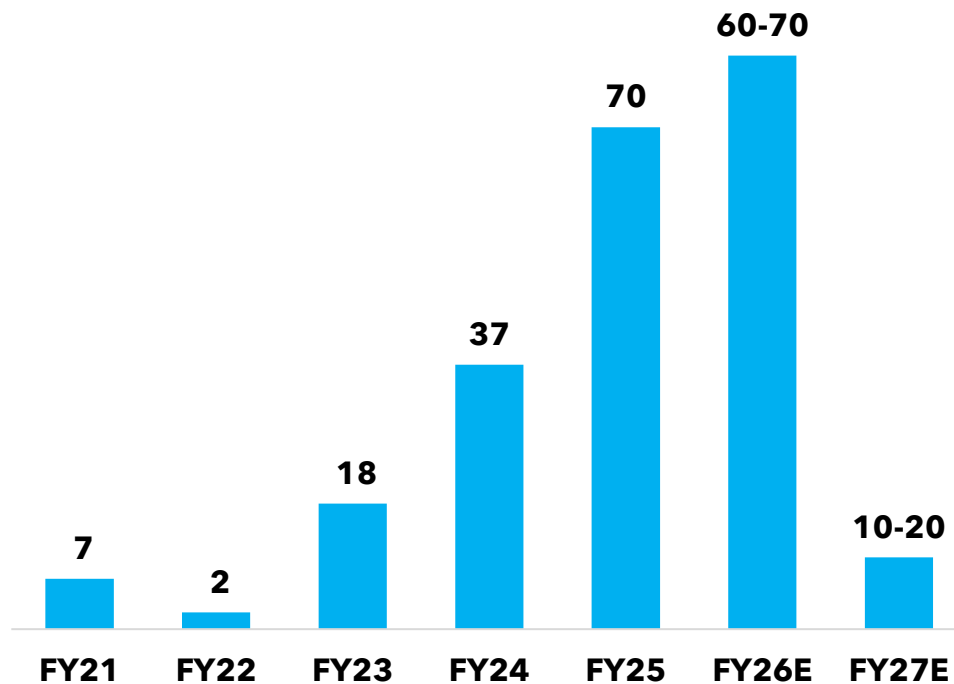
## **UNIT 9 Bharuch**

(Recycling Unit)

- Land adjacent to Unit 6 has been acquired for establishing a plastic and plastic products recycling plant.
- Construction completed and Machine installation underway; expecting production to start from sept end. Total capital expenditure, including the land acquisition, is estimated at Rs. 8-10 crore. Total outlay of 100 Cr for FY26-27 remains intact.

# Capex Trend and Outlook

## Capex\* (Rs. Cr)



\*for incremental capacity & operational efficiency

## Strategic Priorities

### Organic Growth & Green Energy Initiatives

The planned outlay for FY26 and FY27 stands at ~₹70-80 Cr and ~₹10-20 Cr respectively.

These investments will support the upcoming Maharashtra unit and the development of a ₹50 Cr captive solar power facility.

### Balance Sheet Strength

To fund capex from internal accruals and cash balance. Marginal increase in debt due to captive solar power plant capex.

### Strengthening Portfolio

Greater revenue share of high-margin product like IBC. Increasing automation and capacity in metal drums production. Optimizing production at each site.

# FINANCIAL OVERVIEW

## Growth across all drum categories

- IBC recorded 55% YoY volume growth and 42% YoY revenue growth. Gaining market share despite increased competition.
- HDPE drums saw a 13% YoY volume growth with 7% YoY revenue growth.
- MS Drums recorded 19% YoY volume growth and 11% YoY revenue growth. With the ongoing trial runs for the increased capacity of 90k/month, commercial o/p will be received by Sep'25.

## Improving Product Mix

YoY Product mix has improved with the ongoing capacity expansion, towards higher-margin segments, IBCs contributing 37% to the revenue and expanding growth observed in other drum categories as well.

## Margins

While on a YoY basis margins contracted due to operating cost of Wada unit to normalize as capacity utilization picks up during the year.

Benefit of captive power yet to be achieved.-Captive solar power will be available from September leading to a sharp reduction in power cost.

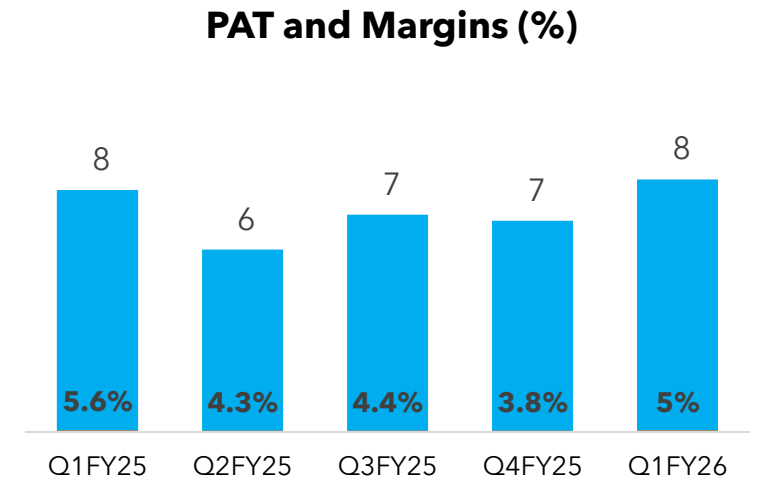
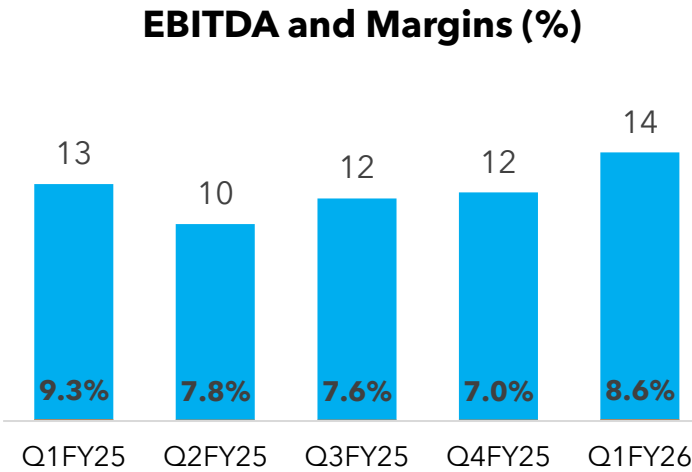
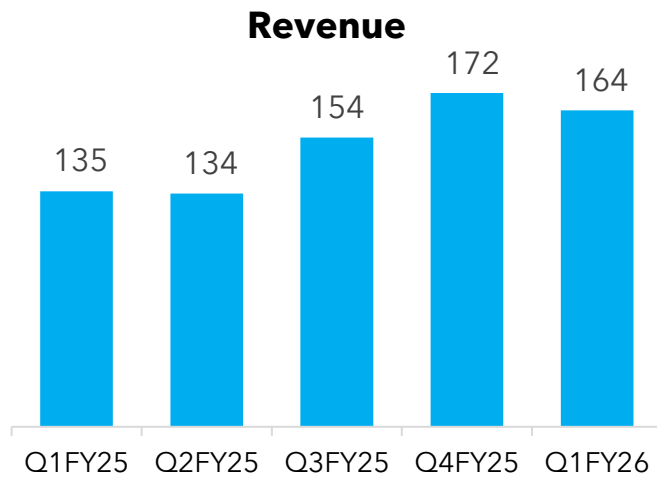
Gross margin rebounds due to improved product mix and input cost reduction.

Automation in manual processes to further improve the MS drums margins.

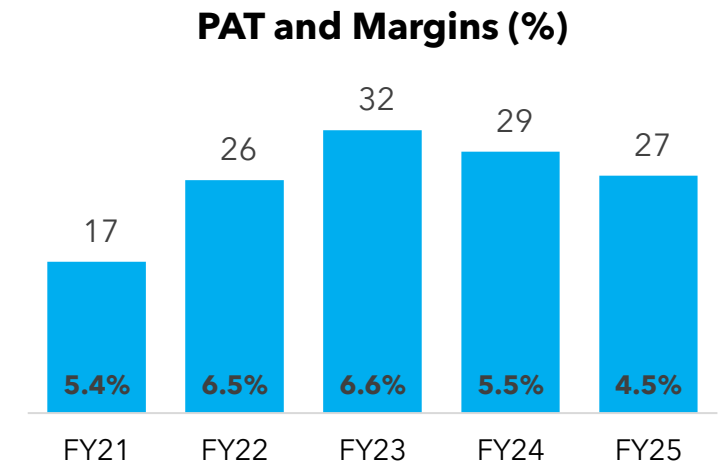
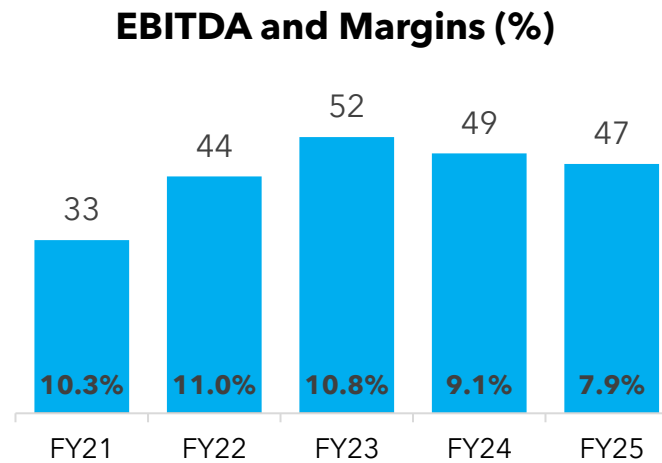
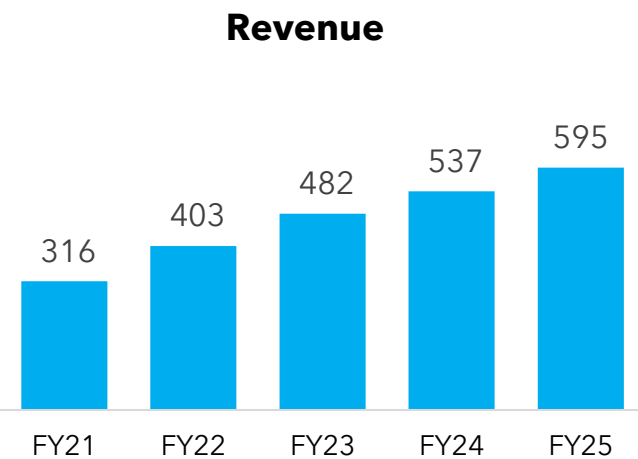
# Financial Highlights

All amounts in Rs. Cr

## Quarterly Performance



## Annual Performance



\*Note Revenue, EBITDA and margin calculations include other income



# Operational Performance

	Value							Volume						
Particulars	UoM	FY21	FY22	FY23	FY24	FY25	Q1FY26	UoM	FY21	FY22	FY23	FY24	FY25	Q1FY26
<b><u>Turnover</u></b>														
<u>Regular Business:</u>														
Polymer Drums	Rs. Cr	179	214	248	254	258	66	MTPA	15,930	16,636	16,811	18,934	20,385	5,464
MS Drums	Rs. Cr	27	45	43	46	63	16	MTPA	1,717	2,359	4,726	5,332	7,427	1,938
<b>Sub Total</b>	<b>Rs. Cr</b>	<b>206</b>	<b>259</b>	<b>290</b>	<b>300</b>	<b>320</b>	<b>82</b>	<b>MTPA</b>	<b>17,647</b>	<b>18,995</b>	<b>21,536</b>	<b>24,266</b>	<b>27,811</b>	<b>7,402</b>
<u>Value Added Product:</u>														
IBC Business	Rs. Cr	82	122	153	177	198	61	Units	1,13,701	1,36,448	1,66,737	211,332	255,502	82,253
<u>*Other Operating Income</u>	Rs. Cr	25	20	36	55	73	21							
<b>Total Revenue</b>	<b>Rs. Cr</b>	<b>313</b>	<b>400</b>	<b>480</b>	<b>532</b>	<b>591</b>	<b>164</b>	<b>MTPA</b>	<b>26,448</b>	<b>27,950</b>	<b>29,843</b>	<b>37,643</b>	<b>43,993</b>	<b>12,612</b>
<b>Capacity Utilization</b>	<b>%</b>	<b>69.1%</b>	<b>74.5%</b>	<b>75.3%</b>	<b>73.1%</b>	<b>69.5%</b>	<b>73.3%</b>							

\*Operating Income includes sale of raw material, scrap and accessories connected to our products.  
Note: Total Revenue does not include Other Income

# Quarterly Performance

All amounts in Rs. Cr

Particulars	Q1FY26	Q1FY25	YoY	Q4FY25	QoQ
<b>Revenue from Operations</b>	164	134	23%	171	-4%
Other Income	1	1	-37%	1	24%
<b>Total Income</b>	<b>165</b>	<b>135</b>	<b>22%</b>	<b>172</b>	<b>-4%</b>
Raw Material costs	121	101	22%	130	-5%
<b>Gross Profit</b>	<b>43</b>	<b>34</b>	<b>27%</b>	<b>42</b>	<b>3%</b>
<b>Gross Profit (%)</b>	<b>26%</b>	<b>25%</b>	<b>120 bps</b>	<b>24%</b>	<b>170 bps</b>
Employee Cost	6	5	10%	6	-4%
Other Expenses	23	16	44%	24	-3%
<b>Total Expenditure</b>	<b>29</b>	<b>21</b>	<b>35%</b>	<b>30</b>	<b>-3%</b>
<b>EBITDA</b>	<b>14</b>	<b>13</b>	<b>13%</b>	<b>12</b>	<b>18%</b>
<b>EBITDA (%)</b>	<b>9%</b>	<b>9%</b>	<b>-70 bps</b>	<b>7%</b>	<b>160 bps</b>
Interest	1	1	125%	1	89%
Depreciation	2	2	27%	2	12%
<b>PBT</b>	<b>11</b>	<b>10</b>	<b>5%</b>	<b>9</b>	<b>14%</b>
Tax Expense (Including Deferred Tax)	3	3	5%	3	-1%
<b>PAT</b>	<b>8</b>	<b>8</b>	<b>5%</b>	<b>7</b>	<b>20%</b>
<b>NPM (%)</b>	5%	6%	-80 bps	4%	100 bps

\*Note Gross Profit, EBITDA and margin calculations include other income

# Balance Sheet

All amounts in Rs. Cr

Equity & Liabilities	FY21	FY22	FY23	FY24	FY25
Equity	3.9	3.9	31.3	36.8	36.8
Reserves	44.9	71.3	76.0	185.4	212.5
<b>Net Worth</b>	<b>48.9</b>	<b>75.2</b>	<b>107.3</b>	<b>222.2</b>	<b>249.3</b>
<b>Non-Current Liabilities</b>					
Long-Term Borrowing	21.6	11.3	17.5	1.5	27.6
Lease Liabilities	0.8	0.4	0.1	-	0.6
Deferred Tax Liabilities	4	4.2	4.6	5.7	7.0
Long-Term provision	1.6	1.8	2.0	2.5	2.8
<b>Total Non-Current Liabilities</b>	<b>28</b>	<b>17.8</b>	<b>24.3</b>	<b>9.7</b>	<b>37.9</b>
<b>Current Liabilities</b>					
Short-Term Borrowings	29.7	53.5	37.8	18.4	26.8
Lease Liabilities	0.3	0.3	0.3	-	0.2
Trade Payables	41.5	31.6	49.4	45.0	42.9
Current Tax Liabilities (Net)	0.7	0.2	2.3	-	0.00
Short-Term Provisions	0.2	0.2	0.3	0.4	0.3
Other Current Liabilities	4.2	4.9	4.1	7.6	11.2
<b>Total Current Liabilities</b>	<b>76.7</b>	<b>90.8</b>	<b>94.3</b>	<b>71.4</b>	<b>81.4</b>
<b>Total Equity &amp; Liabilities</b>	<b>153.5</b>	<b>183.8</b>	<b>225.8</b>	<b>303.3</b>	<b>368.6</b>

Assets	FY21	FY22	FY23	FY24	FY25
<b>Non-Current Assets</b>					
Fixed Assets	51.4	51.8	69.2	106.5	160.2
Non-Current Investment	1.1	1.0	2.9	4.0	-
Other Non-Current Financial Assets	-	-	-	-	-
Deferred Tax Assets	-	-	-	-	-
Other Non-Current Assets	4.6	3.0	2.2	7.6	18.2
<b>Total Non-Current Assets</b>	<b>57.1</b>	<b>55.9</b>	<b>74.3</b>	<b>118.1</b>	<b>178.4</b>
<b>Current Assets</b>					
Inventories	21.6	37.5	45.5	58.8	61.0
Trade Receivables	64.4	75.1	77.0	99.3	115.3
Cash & Bank Balance	4.6	3.5	5.8	6.5	5.7
Investments	-	-	-	9.3	0.0
Other Current Financial Assets	0.2	0.5	0.4	0.6	0.0
Current Tax Assets (Net)	-	-	-	-	7.7
Other Current Assets	5.7	11.4	22.8	10.8	-
<b>Total Current Assets</b>	<b>96.4</b>	<b>127.9</b>	<b>151.5</b>	<b>185.2</b>	<b>190.3</b>
<b>Total Assets</b>	<b>153.5</b>	<b>183.8</b>	<b>225.8</b>	<b>303.3</b>	<b>368.6</b>

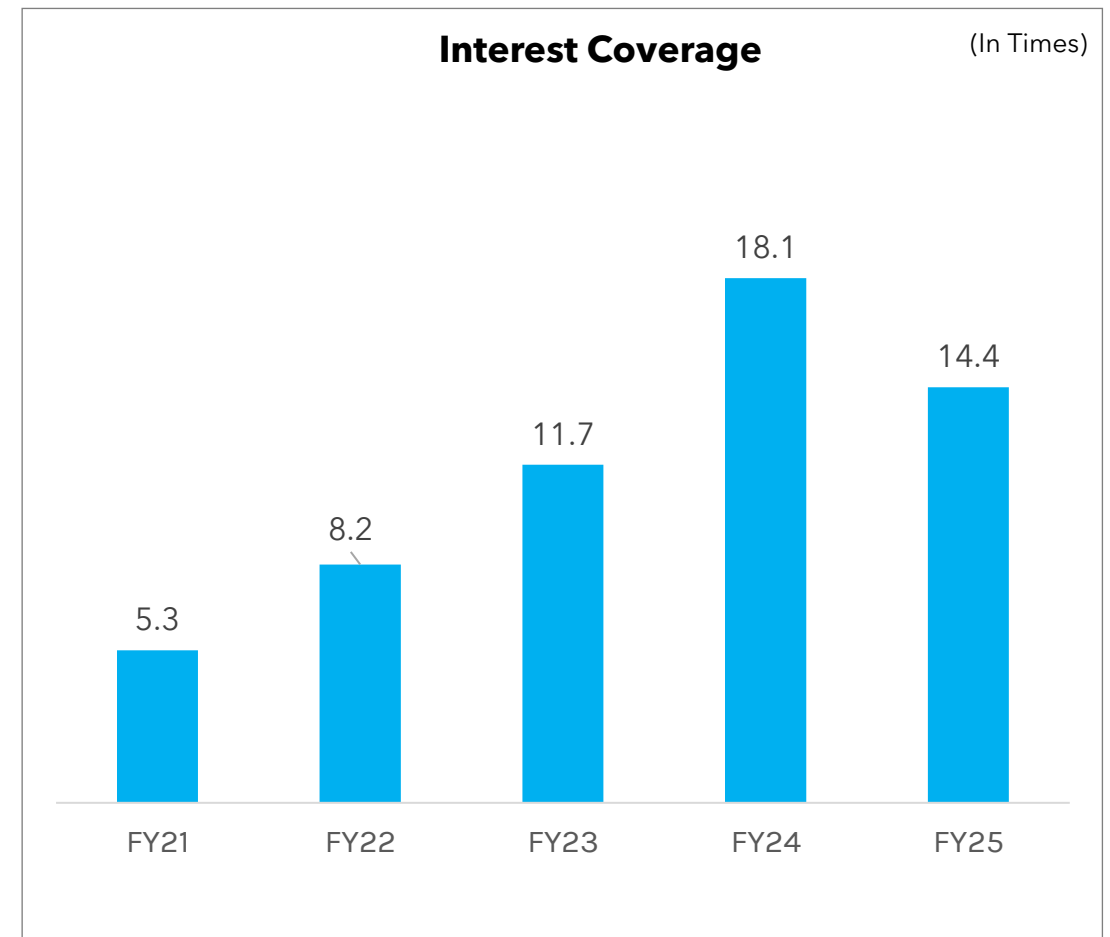
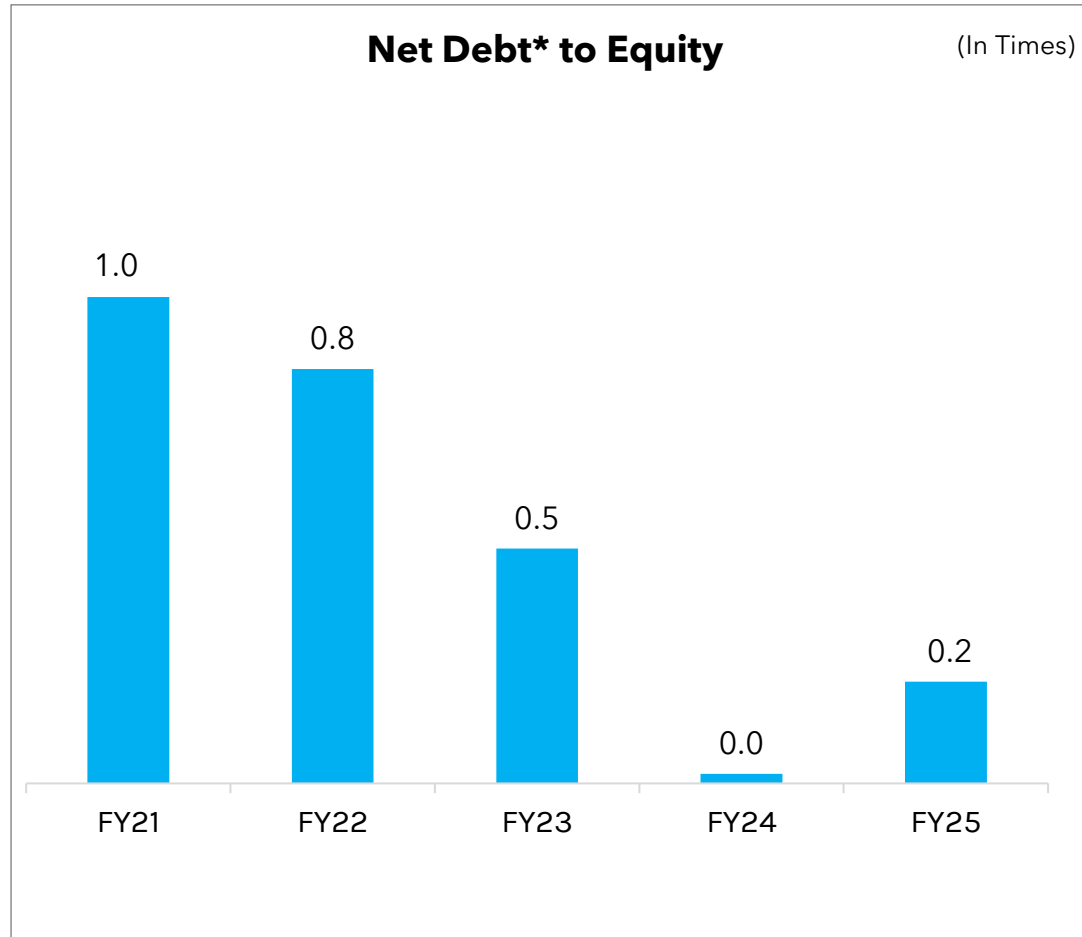
# Annual Performance

All amounts in Rs. Cr

Particulars	FY21	FY22	FY23	FY24	FY25
<b>Revenue from Operations</b>	<b>313.5</b>	<b>400.4</b>	<b>480.0</b>	<b>532.4</b>	<b>591.3</b>
Other Income	2.7	2.2	2.0	4.7	3.8
<b>Total Income</b>	<b>316.2</b>	<b>402.6</b>	<b>482.0</b>	<b>537.2</b>	<b>595.1</b>
Raw Material costs	229.8	298.7	362.9	402.8	449.5
<b>Gross Profit</b>	<b>86.4</b>	<b>103.9</b>	<b>119.1</b>	<b>134.3</b>	<b>145.7</b>
<b>Gross Profit (%)</b>	<b>27.3%</b>	<b>25.8%</b>	<b>24.7%</b>	<b>25.0%</b>	<b>24.5%</b>
Employee Cost	14.8	15.7	17.6	21.3	22.3
Other Expenses	39.1	43.8	49.8	64.2	76.7
<b>Total Expenditure</b>	<b>53.9</b>	<b>59.5</b>	<b>67.3</b>	<b>85.5</b>	<b>98.9</b>
<b>EBITDA</b>	<b>32.5</b>	<b>44.4</b>	<b>51.8</b>	<b>48.8</b>	<b>46.8</b>
<b>EBITDA(%)</b>	<b>10.3%</b>	<b>11.0%</b>	<b>10.7%</b>	<b>9.1%</b>	<b>7.9%</b>
Interest	5.2	4.9	4.1	2.3	2.7
Depreciation	4.4	4.4	4.9	6.4	8.0
<b>PBT</b>	<b>22.9</b>	<b>35.2</b>	<b>42.8</b>	<b>40.1</b>	<b>36.1</b>
Tax Expense (Including Deferred Tax)	5.9	9.0	11.1	10.8	9.5
<b>PAT</b>	<b>17</b>	<b>26.2</b>	<b>31.8</b>	<b>29.3</b>	<b>26.7</b>
<b>NPM (%)</b>	<b>5.4%</b>	<b>6.5%</b>	<b>6.6%</b>	<b>5.5%</b>	<b>4.5%</b>

\*Note Gross Profit, EBITDA and margin calculations include other income

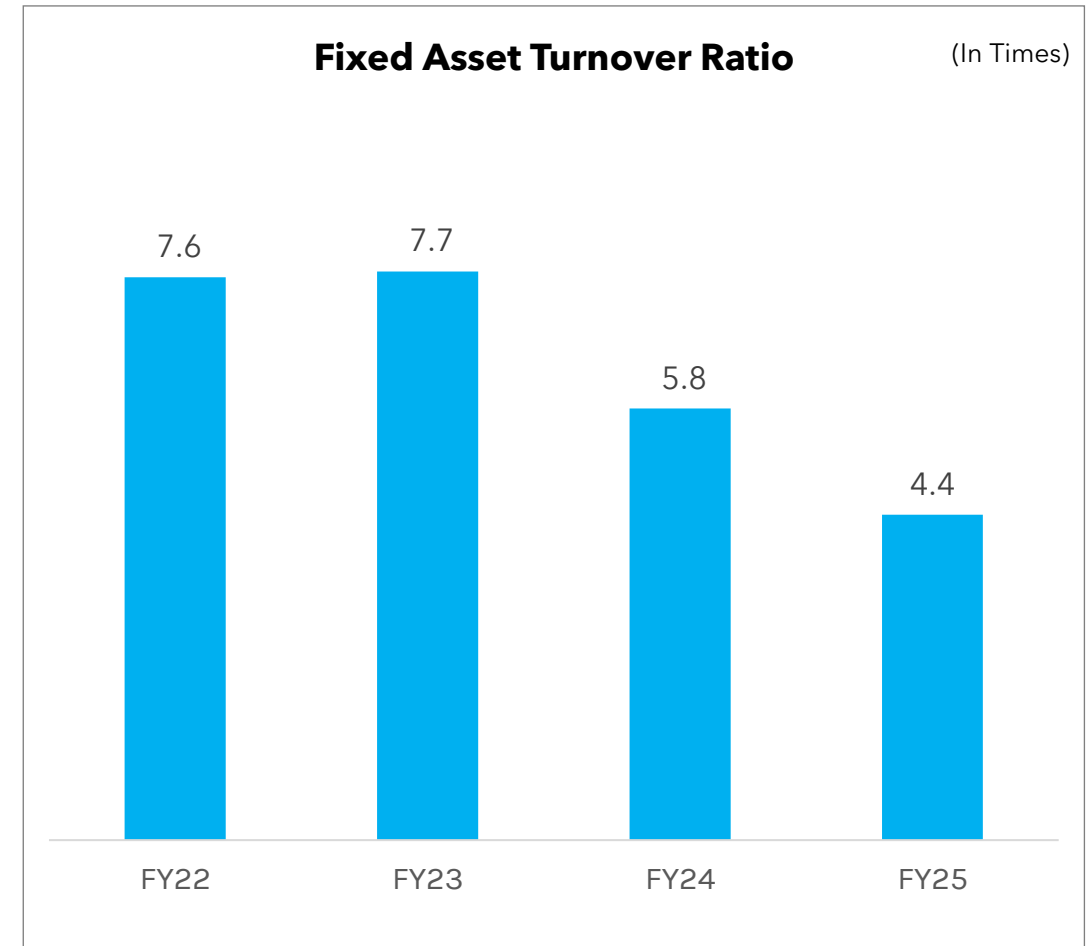
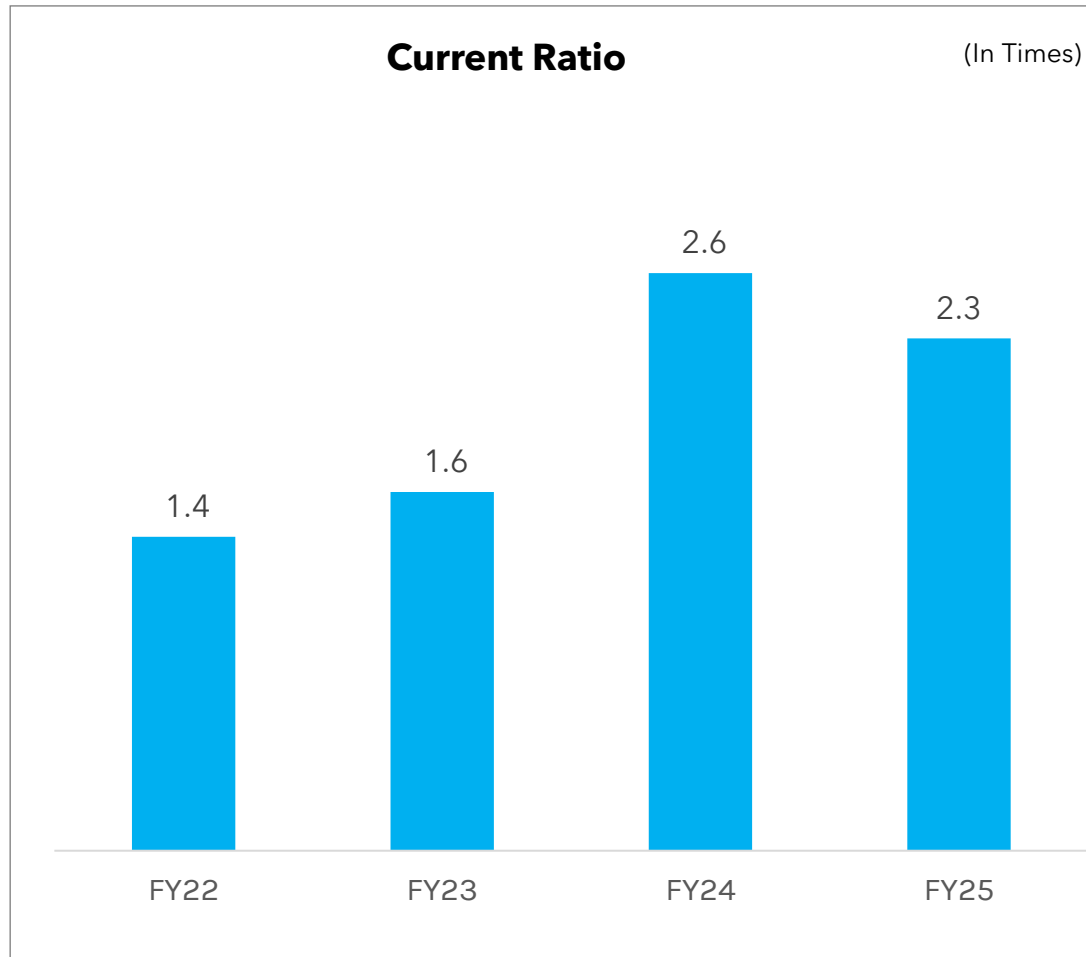
# Key Ratios (1/1)



Note: \*Cash and cash equivalents consists of cash, bank and current investments

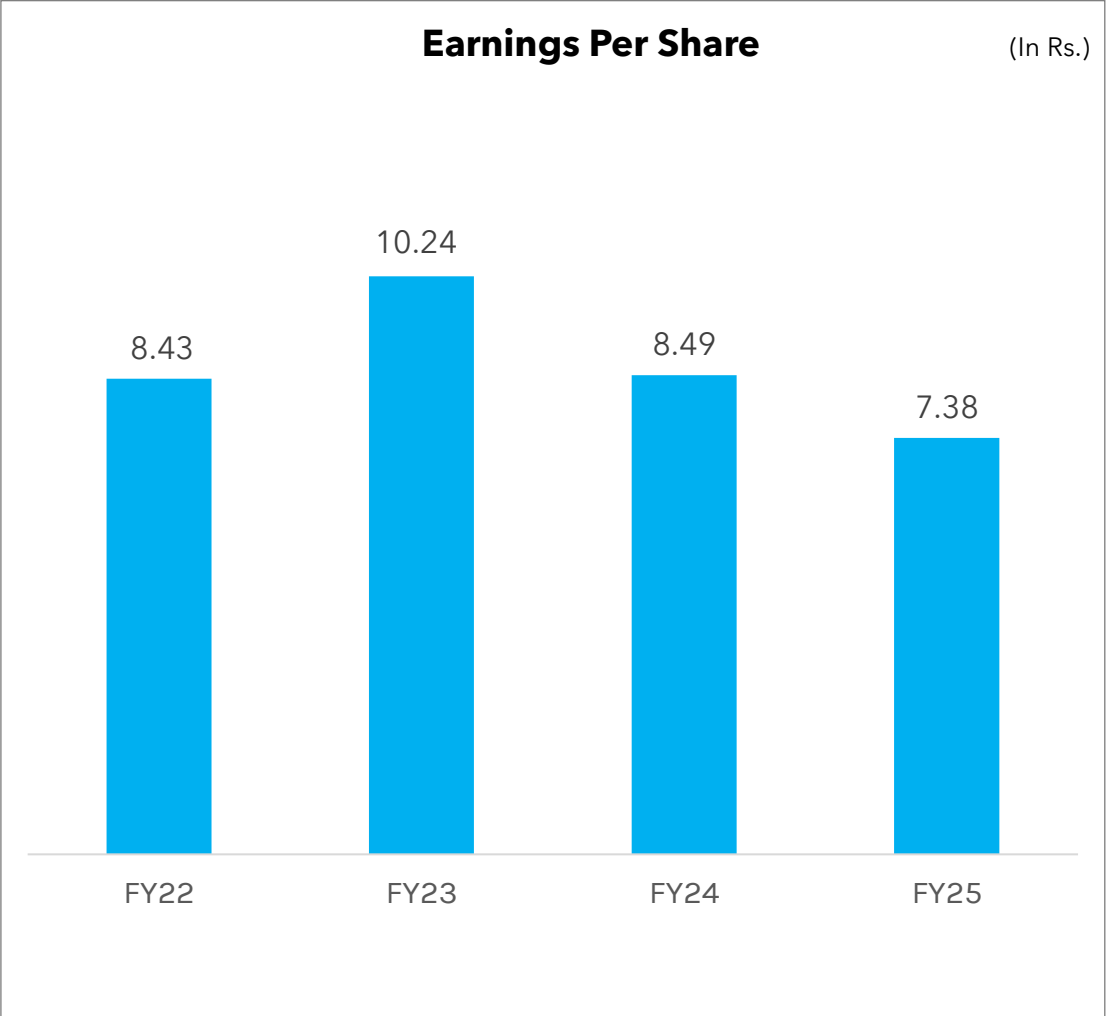
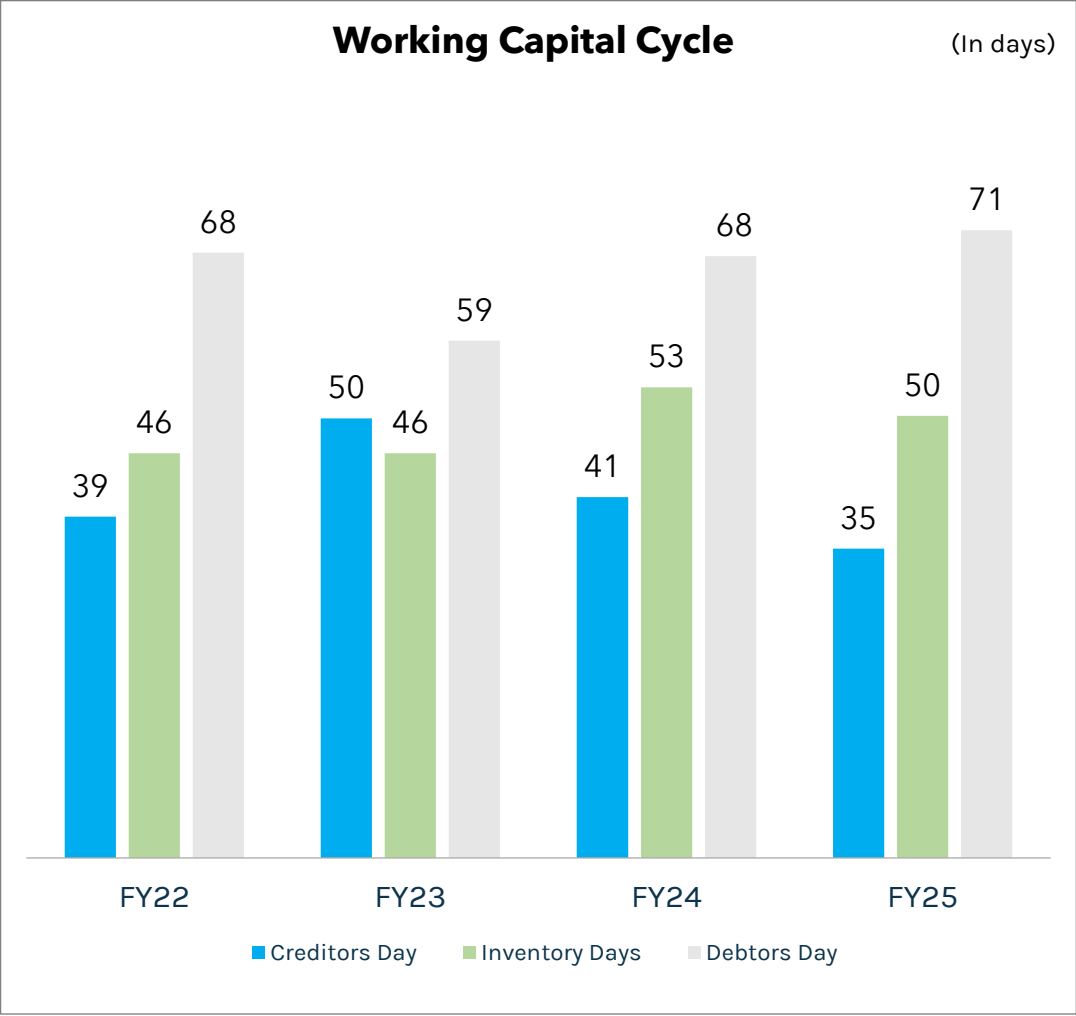


# Key Ratios (1/2)



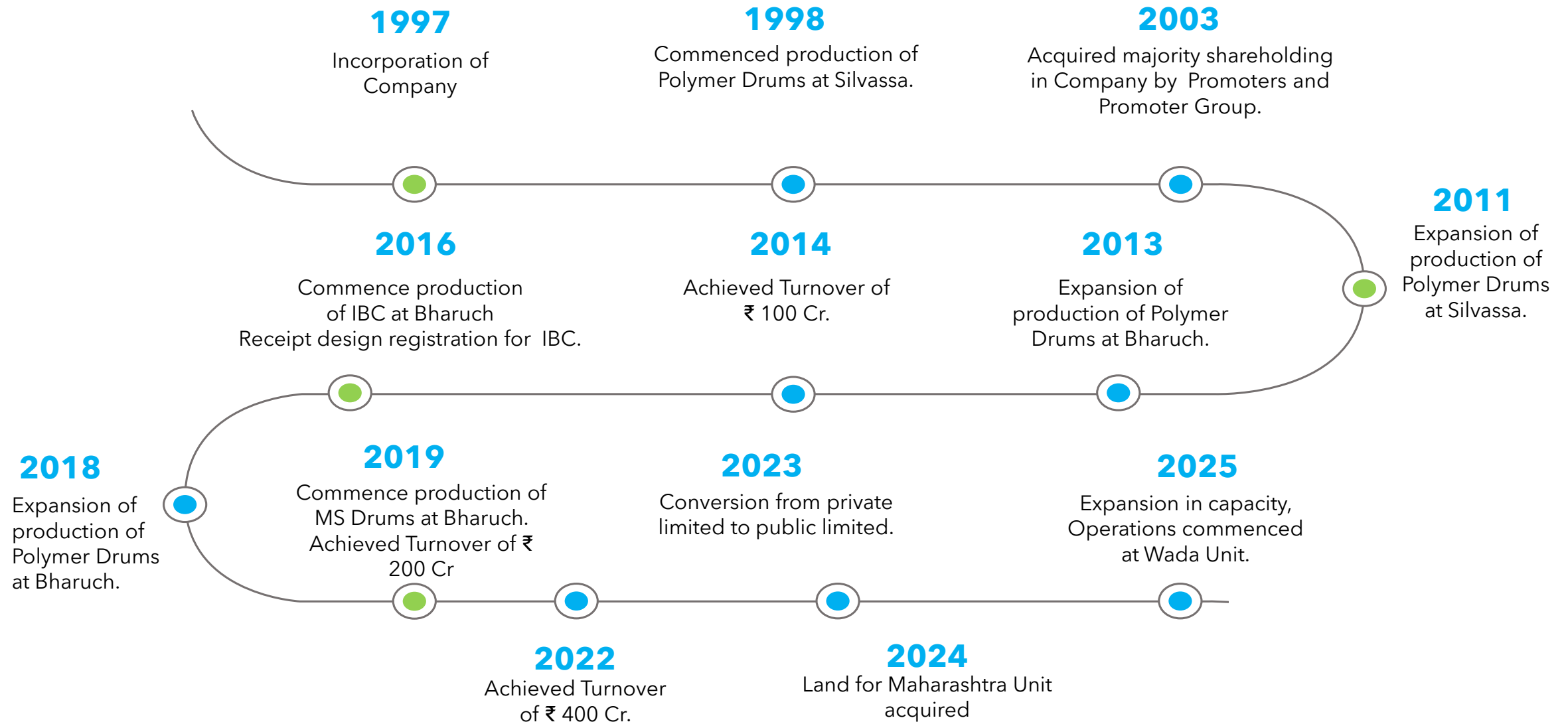
Fixed Asset Turnover Ratio= Revenue from Operations/ Average Total Fixed Assets

# Key Ratios (1/3)

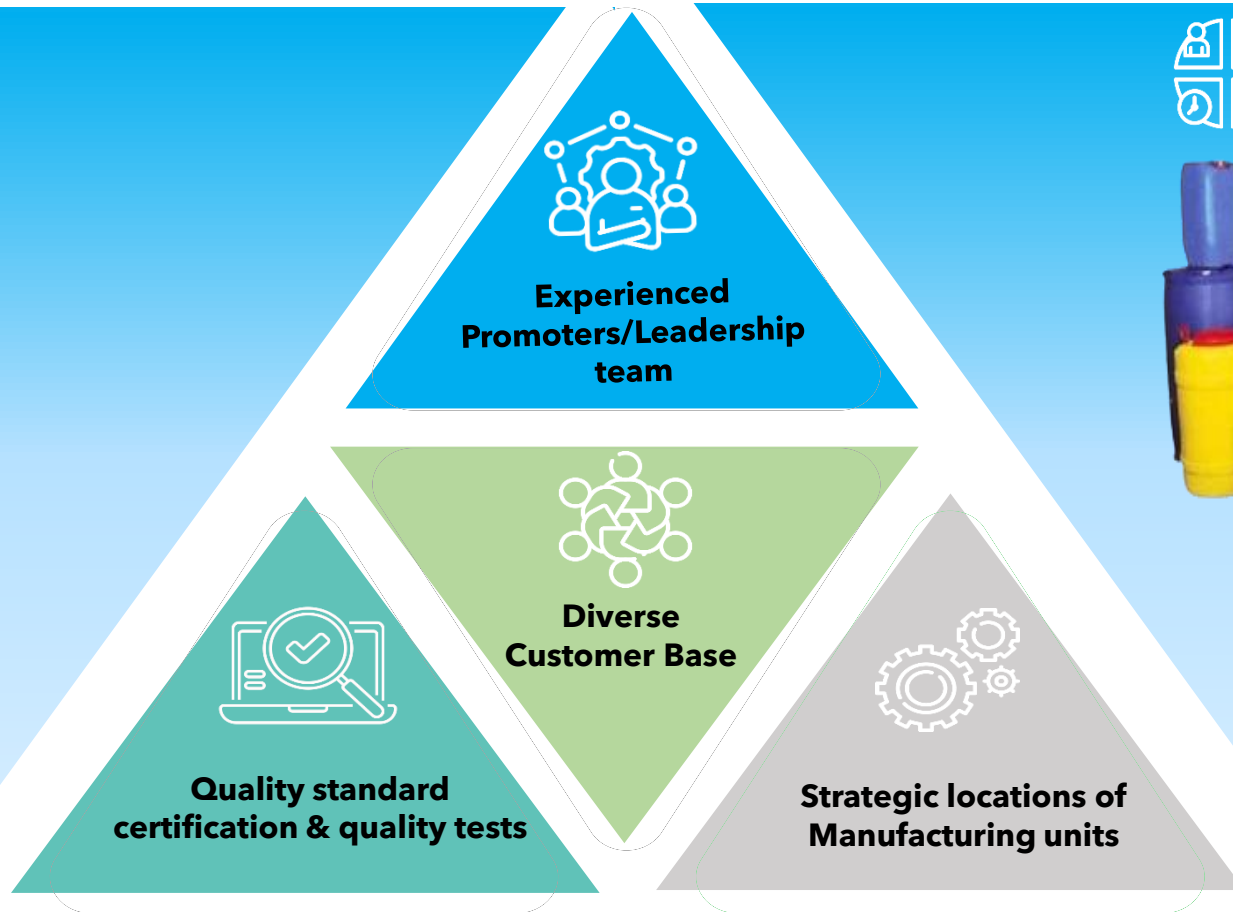


# ANNEXURE

# Our Journey



# Our Key Strengths...



## Comprehensive Product portfolio



Offering complete bulk industrial packaging solutions



# IBC Containers - Streamlining Logistics and Enhancing Efficiency

- Pyramid Technoplast is a leading manufacturer of rigid Intermediate Bulk Containers (IBCs), specializing in the production of 1000-liter capacity IBCs.
- With a strong focus on organization, mobility, and integration capabilities, our IBC containers offer numerous benefits.
- They significantly enhance logistic and handling timelines, improve efficiencies, and increase capacity by enabling the filling, moving, loading, transit, and dispensing of materials in a single container.
- IBCs provide a reliable and consistent solution for the safe handling and storage of various substances, offering convenience to the customers.



Steel Pallet IBC

**L-1,200MM  
W- 1,000MM  
H- 1,153 MM  
Capacity- 1,000L**



Composite Pallet IBC

**L-1,200MM  
W- 1,000MM  
H- 1,153 MM  
Capacity- 1,000L**



Wooden Pallet IBC

**L-1,200MM  
W- 1,000MM  
H- 1,175 MM  
Capacity- 1,000L**



Plastic Pallet IBC

**L- 1,200MM  
W- 1,000MM  
H- 1,173 MM  
Capacity- 1,000L**

# Plastic Barrels - Versatile Solutions For Industrial Packaging

- Pyramid Technoplast is engaged in the manufacturing of all types of plastic barrels, containers, and HDPE drums that are widely used for industrial and commercial applications. Their plastic drums and containers are supplied to chemical, agrochemical, specialty chemical and pharmaceutical companies.
- The Company manufactures drums with capacities ranging from 20 LTR to 250 LTR and even higher according to the clients' specifications
- Key Features of Plastic Barrel: Easy to handle, Tamper proof design, Leak proof, Easy to fill, Easy to transport, Easy to unload.



Full Open Top Drums

Height : 530 mm  
Diameter : 330 mm  
Mouth : 250 mm  
Weight : 1.8 kgs



Narrow Mouth Drums

Height : 560mm  
Diameter : 385 mm  
Mouth : 50 mm & 25 mm  
Weight : 2.5 kgs



Wide Mouth Drums

Height: 740 mm  
Diameter: 485 mm  
Opening: 8" And 10"  
Weight: 5 kgs



Jerry Cans

Height : 470 mm  
Width : 290 mm  
Length : 325 mm  
Mouth : 45 mm  
Weight : 1.8 kgs

# MS Drums - *Meeting Diverse Packaging Needs*

- Pyramid Technoplast serves as a one-stop shop for all your packaging needs, offering a wide range of drum options such as General-Purpose Metal drums, Epoxy Coated/Lacquered drums, Composite drums, Galvanized drums, and Open top drums.
- The Company's IBCs and MS Drums have received UN certification, meeting the safety levels outlined by the United Nations Recommendations and conforming to the quality standards of IS 1783:2014.
- MS Drums are capable of storing and transporting both liquid and solid raw/finished goods of 18 gauge to 20 gauges with storage capacity of 200 L to 210 L.
- With the diverse selection, customers can find the perfect drum solution for their specific requirements, including various shapes, sizes, & dimensions.



Close Mouth Barrel

Height - 883 + 3mm  
Diameter - 584 mm (max)  
Opening - 50mm & 20mm



Composite Barrel

Height - 890+ 3mm  
Diameter - 584 mm (max)  
Opening- 2 openings of 50mm



W-Bead GI

Height - 883 + 3mm  
Diameter - 584 mm (max)  
Opening - 50mm & 20mm



Goose neck Epoxy Coated Barrels

Outer Diameter - 563mm  
Outer Height - 891mm  
Inner Diameter - 559mm

# State Of The Art Manufacturing Facilities

## Powering Innovation & Production Excellence

**Unit 1**



Located in Silvassa.  
Installed capacity 7,488 MTPA.  
Area 4,018 Sq. M.

**Unit 2**



Located in Silvassa.  
Installed capacity 4,083 MTPA.  
Area 1,750 Sq. M.

**Unit 3**



Located in Vilayat Vagra GIDC Bharuch.  
Installed capacity 6,694 MTPA.  
Area 4,447.80 Sq. M.

**Unit 4**



Located in Vilayat Vagra GIDC  
Bharuch  
Installed capacity - 7000 MTPA.  
Area 4,447.80 Sq. M.

**Unit 5**



Located in Vilayat Vagra GIDC  
Bharuch  
Installed capacity 2,10,000 units  
Area 7,133.92 Sq. M.

**Unit 6**



Located in Vilayat Vagra GIDC  
Bharuch  
Installed capacity 10,800 MTPA.  
Area 4,447.80 Sq. M.

**Unit 7**



Located in Vilayat Vagra GIDC Bharuch  
Installed capacity  
IBC: 210,000 Units  
HDPE: 5,499 MTPA  
Area 15,265.11 Sq. M.

**New units in Bharuch (Recycling plant) to get operational in September..**

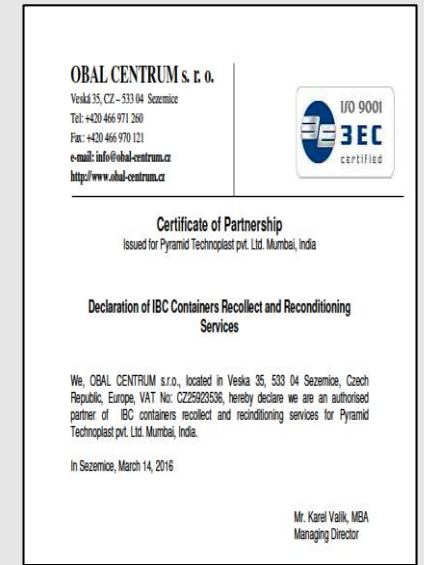
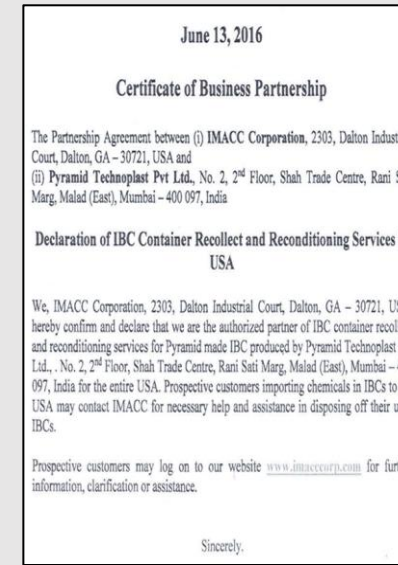
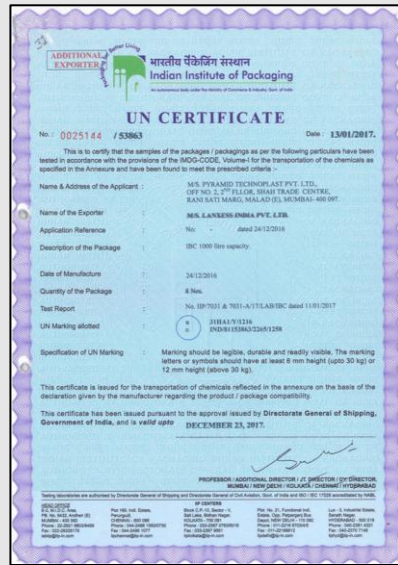


## Precision, Quality, Innovation

Empowering  
Manufacturing  
Excellence with  
Advanced Technologies

- Fully automated machines with advanced blow molding technologies are utilized in the manufacturing process.
- National and international standard molds and dyes are used to ensure high-quality production.
- Air Dryers to eliminate the moisture in the plastic material before processing it.
- Injection Molding Machine that facilitates manufacturing of a wide range of products.

# Certifications - Recognitions Of Quality & Global Compliance



Quality Certification Approved  
and certified  
by IIP Govt of India  
Organization - UN Approved  
IBCs

International TUV Certification of IBC  
From TUV Singapore

Pyramid Technoplast  
IBC - Collection  
Service in USA

Pyramid Technoplast  
IBC - Collection  
Service in Europe



# Diverse and Superior Customer Base



Over  
500+  
Customers

# Experienced Leadership Team



**Mr. Bijaykumar Agarwal**  
**Managing Director & Chairman**

With over three decades of experience in the packaging industry, Mr. Agarwal oversees finance, raw material procurement, customer servicing, and business development.



**Mr. Jaiprakash Agarwal**  
**Whole Time Director & CFO**

Master's degree holder from ICFAI University, Dehradun, Mr. Agarwal has over 19 years of experience in the packaging industry. He looks after manufacturing, finance, accounts, sales, marketing, and business development.

## Experienced and Accomplished Board of Directors



**Mrs. Madhu Agarwal**  
**Whole Time Director**

With a Bachelor's degree in commerce from Calcutta University, Mrs. Agarwal has over 16 years of experience in human resources, compliance, and administration.



**Mrs. Vandana Agarwal**  
**Independent Director**

A members with ICAI, Mrs. Agarwal has over 10 years of experience in financial management and advisory services.



**Mr. Sunil Yadav**  
**Independent Director**

Law Graduate from Mumbai University. Over 11 years of experience in legal practice and advisory.



**Mr. Venugopal Rao Kudipudi**  
**Independent Director**

Mr. Kudipudi is a member of ICSI and has over 9 years of experience in corporate law advisory and company secretarial compliances.





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# Thank You

