RESULTS PRESENTATION

First Quarter, Financial Year 2016



DISCLAIMER

Some of the statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labor relations

AGENDA

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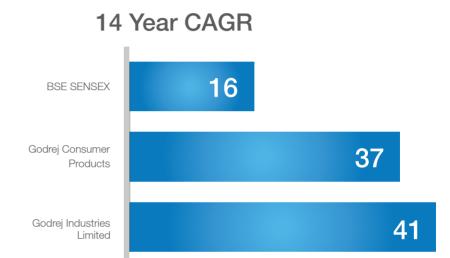
Q1 FY16 Financial Highlights 03

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GODREJ GROUP

- Established in 1897
- \$4.5 bn in annual revenue¹
- 600 million people use a Godrej product every day²
- Godrej ranked as 2nd most trusted Indian brand³
- \$2.8 billion brand valuation by Interbrand⁴
- Amongst India's most diversified and trusted conglomerates
- Real estate identified as one of the key growth businesses for the Group
- 1. Group Revenues in FY15
- 2. Godrej Group internal study
- 3. The Brand Trust Report 2013
- 4. Interbrand study done in 2011

Value Creation for Investors



Note: CAGR calculated for closing prices as of 18th June, 2001 and 30th June, 2015

(%)







Godrej Properties



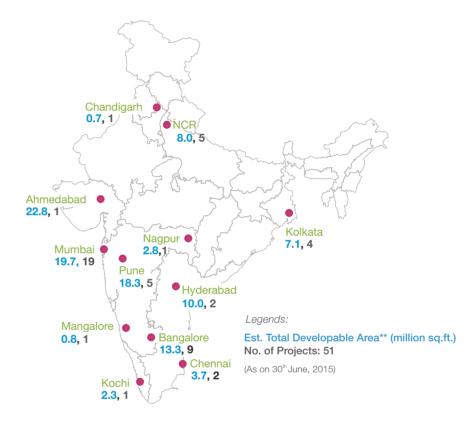
Godrej Consumer



Godrej Agrovet

GODREJ PROPERTIES

- Established in 1990
- Presence in 12 cities across India
- Real estate worth over US \$1.3 bn sold in the past three years
- 100 million sq.ft. of real estate to develop across India
- Differentiated asset-light business model
- Over 100 awards received in the past 3 years



**Total area under the project, irrespective of revenue/profit/area sharing arrangement













MUMBAI

STRENGTHS

Godrej ranked as the 2nd most trusted Indian brand in the 2013 Brand Trust Report¹ Godrej Brand 600 million people use a Godrej product every day² GPL brings the Godrej brand's reputation for trust and quality to the real estate sector Effective Competitive advantage in executing joint development projects **Land Sourcing** Asset light, capital efficient and high ROE development model Model Strong Added 21 projects with ~30.2 million sq.ft. saleable area in the last three years³ **Project** Access to Group's land bank across India (e.g. Vikhroli) **Pipeline** Strong independent Board committed to best practices of corporate governance with Corporate focus on investor interests and shareholder value Governance GPL benefits from trust amongst stakeholders in realty market that is characterized by opaque practices Confidence of capital markets: Demonstrated by successful IPO, IPP, Residential Co-investment Access to Platform and Rights issue Capital Project level equity dilution to mitigate risk and remain capital efficient Low bank funding rates for GPL

- 1. Brands ranked higher than Godrej: Nokia, Samsung, Sony, BMW & Tata Tea
- 2. Based on Godrej Group Internal Study
- 3. Total saleable area under projects, irrespective of the revenue / profit / area sharing arrangement.

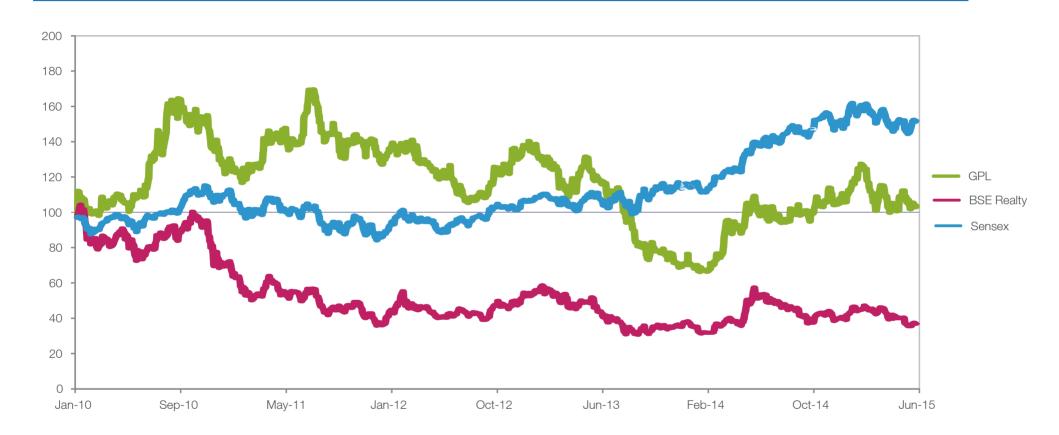
GROWTH PERFORMANCE

GPL has delivered strong and consistent growth in the last decade

PARTICULARS	FY 2015	FY 2004	CAGR
Revenue (INR Cr.)	1,927	29	46%
EBIDTA (INR Cr.)	341	6	44%
Profit Before Tax (INR Cr.)	326	5	46%
Net Profit After Tax (INR Cr.)	191	2.5	48%
Booking Value (INR Cr.)	2,681	183	28%
Total development portfolio of GPL (Mn sq.ft.) (excluding completed projects)	108	2	44%

STOCK PERFORMANCE

GPL stock has substantially outperformed the BSE Realty Index since its IPO in 2010



Returns since listing: Godrej Properties: +7% BSE Sensex: +58% BSE Realty: -63%

Indexed Price movement from January 2010 to June 30, 2015

Source : BSE

CORPORATE GOVERNANCE

The Board is strongly committed to best practices of corporate governance with a focus on investors interests and shareholder value

The Independent Directors on the GPL Board are:

Keki B. Dadiseth

- Served as Chairman of Hindustan Unilever Limited and as Director and Member of the Executive Committee at Unilever PLC and Unilever NV
- Fellow of the Institute of Chartered Accountants of England & Wales
- Holds Board positions at The Indian Hotels
 Co. Limited, Britannia Industries Limited,
 Piramal Enterprises Limited and Siemens
 Limited. Holds Advisory positions at
 Accenture Services Pvt. Limited,
 Pricewaterhouse Cooper Pvt. Limited, Indian
 School of Business and World Gold Council

S. Narayan

- Served as Economic Advisor to the Prime Minister of India
- Serves on the Board of Directors at Apollo Tyres Limited and Dabur India Limited

Lalita D. Gupte

- Chairperson of ICICI Venture Funds Management Company Limited
- Board position: Bharat Forge Limited,
 Vedanta Limited and Kirloskar Brothers
 Limited

Pranay Vakil

- Director of Praron Consultancy India Pvt. Ltd
- Associated with FICCI Real Estate Committee
- · Served as Chairman of Knight Frank India

Amit B. Choudhury

 Serves on the Board of Godrej Industries Limited, Vora Soaps Limited, Wadala Commodities Limited and Godrej Agrovet Limited

Pritam Singh

- Served as the Director at IIM Lucknow. Serves as Director of Hero MotoCorp Ltd., Parsvnath Developers Ltd and also member on the local board of Reserve Bank of India
- Conferred 'Padma-Shri', one of India's highest civilian honors in 2003

Amitava Mukherjee

- 20 years of Investment Banking experience
- Served as Managing Director and Board member both at Lazard India and Ambit Corporate Finance

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KEY OPERATIONAL HIGHLIGHTS

Business Development Highlights

• Added 2 new projects with 1.75 million sq.ft. of saleable area in Q1 FY16

Sales Highlights

- Highest ever sales in a single quarter booking value of INR 1,251 Cr
- 91% QoQ growth in volume and 192% QoQ growth in value of sales bookings
- 2 successful new project launches in Gurgaon and Mumbai

Construction Highlights

- Highest ever deliveries in a single quarter 1.72 million sq.ft. across 4 cities in Q1 FY16
- Delivered 912 units measuring 1 million sq.ft. at Godrej Garden City, Ahmedabad
- Delivered 84 units measuring 0.11 million sq.ft at Godrej Horizon, Pune
- Delivered 33 villas measuring 0.11 million sq.ft. at Godrej Gold County, Bangalore
- Delivered 0.5 million sq.ft. commercial space at Godrej Eternia, Chandigarh

Other Highlights

• 10 awards received in Q1 FY16

BUSINESS DEVELOPMENT HIGHLIGHTS

Added 2 new projects with 1.75 million sq.ft. of saleable area in Q1 FY16

Doddaballapur, Bangalore

- Added GPL's eighth project in Bangalore with 0.75 million sq.ft. of saleable area
- Well connected to the airport and key commercial catchments of CBD and Hebbal
- GPL's economic interest is 40% of profits

Kanakpura, Bangalore

- Added GPL's fourth project under the Residential Investment Platform with ~1 million sq.ft. of saleable area
- GPL in partnership with APG anchored investment platform has bought a land parcel measuring ~18 acres
- GPL's ninth project in Bangalore
- Strategically located off Kanakpura Road with reputed educational institutions, planned retail malls and proposed Metro station in close proximity

SALES HIGHLIGHTS

Highest ever value of bookings in a single quarter

Particular	Q1 FY16	Q1 FY15	Growth	Q4 FY15	Growth
Area Sold* (sq.ft.)	1,321,385	1,091,603	21%	692,049	91%
Booking Value** (INR Cr)	1,251	824	52%	428	192%

*Includes:

 15,932 sq.ft. of JVP area in Q1 FY16 & 5,312 sq.ft of JVP area in Q1 FY15 & 15,409 sq.ft. area in Q4 FY15

**Includes:

• INR 6 Cr of JVP booking value in Q1 FY16 & INR 2 Cr of JVP booking value in Q1 FY15 & INR 6 Cr of JVP booking value in Q4 FY15

Excellent response to new project launches

- Godrej Icon, Gurgaon
 - Launched in May 2015
 - Sold entire launched inventory despite a weak NCR market
 - Total sales of ~510,000 sq.ft. achieved at an average price of ~INR 7,150 per sq.ft. with a booking value of INR 365 Cr

Godrej Prime, Mumbai

- Launched in May 2015
- Booking value of INR 657 Cr Highest ever for any GPL project in a single quarter
- Sold 342 apartments in one month
- Total sales of ~ 450,000 sq.ft. achieved at an average price of ~INR 14,600 per sq.ft.

PROJECT BOOKING

Residential Projects	Booking Area (sq.ft.)	Booking Value (INR Cr)
	Q1 FY16	Q1 FY16
Godrej Icon, Gurgaon	510,817	365
Godrej Prime, Mumbai	450,281	657
Godrej Infinity, Pune	186,937	112
Godrej Garden City, Ahmedabad	45,177	18
Godrej United, Bangalore ²	36,344	24
Godrej Prakriti, Kolkata	20,905	9
Godrej Central, Chembur	16,580	28
Godrej Prana, Pune	13,127	7
Others ³	31,807	27
Total (Residential)	1,311,975	1,247
Commercial Projects		
Godrej Genesis, Kolkata	9,410	4
Others ³	0	0
Total (Commercial)	9,410	4
Grand Total	1,321,385	1,251

^{1.} Includes JVP booking area of 15932 sq.ft. and JVP booking value of INR 6 Cr in Q1 FY 16

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^{2.} Includes total booking area and total booking value where GPL role is of a Development Manager

^{3.} Includes cancellation in certain projects

LAUNCH TRACKER FY16

Launch timings are dependent on receipt of regulatory approvals and can be delayed substantially beyond initial expectations

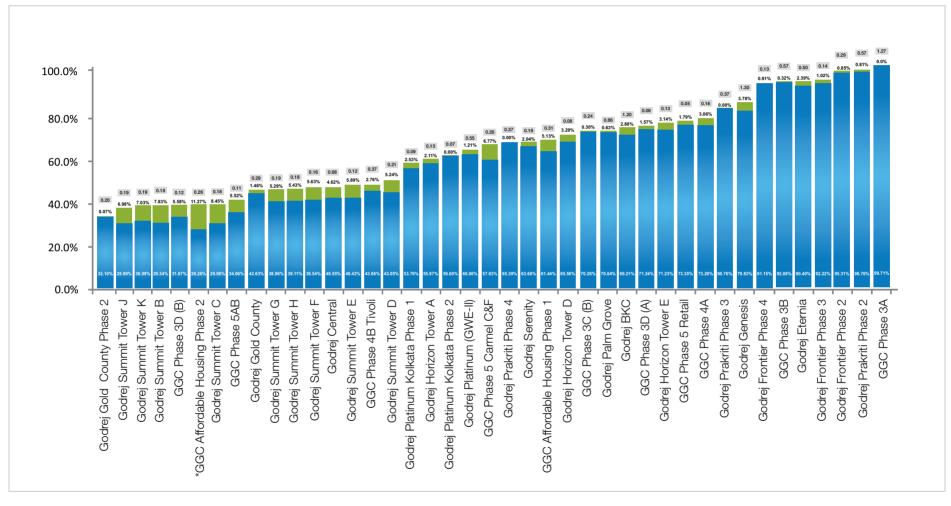
New Project Launches Planned in FY16					
Project	City	Status			
Godrej Icon	Gurgaon	/			
Godrej Prime	Mumbai	/			
Godrej Azure*	Chennai	~			
Godrej Sky	Mumbai	~			
The Trees, Vikhroli – Residential Phase 1	Mumbai	_			
Badlapur Project	Mumbai	~			
Godrej Aravalli	Gurgaon	~			

New Phase Launches Planned in FY16					
Project	City	Status			
Godrej Garden City	Ahmedabad				
Godrej Anandam	Nagpur	/			
Godrej Prana	Pune	/			
Godrej Platinum	Mumbai	/			
Godrej Infinity	Pune	/			
Godrej Palm Grove – Laguna	Chennai	~			
The Trees, Vikhroli – Residential Phase 2	Mumbai	<u> </u>			

[✓] Launched ✓ On - Track ✓ Delayed ● New Project Added

^{*}Launched in July 2015

PROJECT PROGRESS UPDATE



Construction Progress in Q1 FY16 Construction status as at end of Q4 FY15

Phase total saleable area are in million sq.ft. on top of the bar

CONSTRUCTION HIGHLIGHTS

Highest ever delivery in a single quarter

Godrej Garden City, Ahmedabad – 1 million sq.ft.



Godrej Horizon, Pune – 0.11 million sq.ft.



Godrej Eternia, Chandigarh - 0.5 million sq.ft.



Godrej Gold County, Bangalore – 0.11 million sq.ft.



AWARDS AND RECOGNITIONS

GPL received 10 awards in Q1 FY16

GODREJ PROPERTIES

Best Developer of the Year 2015

Construction Times Awards 2015

Innovation & Excellence in Real Estate - India

Corporate LiveWire's 2015 Innovation & Excellence Awards

Most Reliable Builder in terms of best legal practice

• CNBC Bajar Gujarat Real Estate Awards.

Ranked amongst India's Top 50 companies to work for in 2014 - In a study by 'The Great Places to Work Institute' and 'The Economic Times'

• Ranked #48 in the overall category

PROJECT SPECIFIC & INDIVIDUAL

Godrej BKC

- Golden Peacock Award Occupational Health & Safety Award 2015
- Gold Award in Construction category for Safety 14th Annual Greentech Safety Award 2015

Godrej Icon

• Best Innovative Project Of The Year(Residential) - North India - 3rd North India Real Estate Awards

Godrej Garden City

 Realty Plus Excellence Awards (Gujarat) 2015 – 'Innovative Marketing Concept of the Year Award' for the campaign carried out during the Navratri period

Mr. Pirojsha Godrej

- Best CEO of the Year 2015 The Construction Times Awards 2015
- ET 40-Under-Forty 2015 The Economic Times

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PERFORMANCE METRICS – Q1 FY 2016

Key Performance Metrics	Q1 FY 16	Q1 FY 15	% Change
Total Income (INR Cr.)	263	363	-27%
Profit Before Tax (INR Cr.)	76	72	5%
PAT (After minority interest INR Cr.)	55	46	21%

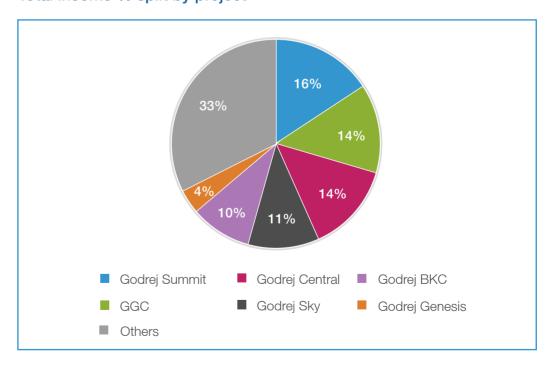
Total income split by project

(INR Cr)

Projects	Total Income
Godrej Summit, Gurgaon	41
Godrej Garden City, Ahmedabad	36
Godrej Central, Mumbai	36
Godrej Sky, Byculla*	29
Godrej BKC, Mumbai	25
Godrej Genesis, Kolkata	10
Others	86
Total	263

^{*}Upfront fee received in leiu of JV partner retaining a portion of saleable area

Total income % split by project



CONSOLIDATED FINANCIAL STATEMENTS - P & L

Particulars	Q1 FY 2016 (INR Cr)	Q1 FY 2015 (INR Cr)	% Change	Q4 FY 2015 (INR Cr)	% Change
Total Income	263.3	362.9	-27%	718.1	-63%
EBITDA	81.0	75.4	7%	112.3	-28%
Adjusted EBITDA*	95.1	113.5	-16%	156.5	-39%
Profit before tax	75.6	72.1	5%	107.1	-29%
Profit after tax	55.6	52.7	5%	71.1	-22%
Minority Interest	-0.5	-7.1	-	-19.7	-
Net Profit after tax	55.0	45.6	21%	51.4	7%

^{*}Adjusted EBIDTA = EBIDTA + Interest included in cost of sale

CONSOLIDATED FINANCIAL STATEMENTS - BS

EQUITY AND LIABILITIES	30-Jun-15 (INR Cr) Unaudited	31-Mar-15 (INR Cr) Audited	ASSETS	30-Jun-15 (INR Cr) Unaudited	31-Mar-15 (INR Cr) Audited
1) SHAREHOLDERS FUND			1) NON CURRENT ASSETS		
a) Share Capital	99.68	99.68	a) Fixed Assets	114.06	115.60
b) Reserves and Surplus	1,803.06	1,747.19	b) Goodwill on consolidation	74.17	74.17
	1,902.74	1,846.87	c) Non-current investments	0.00	0.00
2) SHARE APPLICATION MONEY PENDING ALLOTMENT	_	_	d) Deferred tax assets (net)	4.87	4.48
3) MINORITY INTEREST	229.63	227.90	e) Long-term loans and advances	174.93	170.34
4) NON - CURRENT LIABILITES			f) Other non-current assets	39.83	28.29
a) Long-term borrowing	589.00	567.06		407.86	392.88
b) Other long-term liabilities	1.34	1.42	2) CURRENT ASSETS		
c) Long term provisions	4.78	4.59	a) Inventories	4,999.42	4,727.11
	595.12	573.07	b) Trade receivables	218.84	169.68
5) CURRENT LIABILITIES			c) Cash and cash equivalents	788.59	695.41
a) Short term borrowing	2,970.48	2,722.73	d) Short-term loans and advances	876.80	831.25
b) Trade Payables	665.02	713.56	e) Other current assets	474.36	546.73
c) Other Current Liabilities	1,329.73	1,218.89		7,358.01	6,970.18
d) Short term provisions	73.15	60.04			
	5,038.38	4,715.21			
Total	7,765.87	7,363.05	Total	7,765.87	7,363.05

FINANCIAL ANALYSIS

Profitability Indicators

PARTICULAR	Q1 FY 2016	Q1 FY 2015	Q4 FY 2015
EBITDA / Total Income	30.8%	20.8%	15.6%
Adjusted EBITDA/Total Income	36.1%	31.3%	21.8%
PBT Margin %	28.7%	19.9%	14.9%
Net Profit Margin %*	20.9%	12.6%	7.2%

^{*}Adjusted EBIDTA = EBIDTA + Interest included in cost of sale

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Leverage Indicators

PARTICULAR	As on 30 th June 2015	As on 31 st Mar 2015
Net Debt (INR Cr)	2,931	2,764
Net Debt / Equity Ratio	1.54	1.50
Average Borrowing Cost (YTD)	10.90%	11.18%

^{*}Net Profit after minority interest

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A. RESIDENTIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
1	Godrej Garden City*	Ahmedabad	Residential	17.08	Phase I to IV: Area Based – 73.6% Phase V onwards: Revenue Based – 67.6%	Ongoing
2	Devanahalli	Bangalore	Residential	5.00	Profit Sharing – 50%	Forthcoming
3	Godrej E – City	Bangalore	Residential	1.00	DM Fee – 11.0% of Revenue	Ongoing
4	Godrej United	Bangalore	Residential	1.00	DM Fee – 11.0% of Revenue	Ongoing
5	Kanakpura	Bangalore	Residential	0.99	GPL holds 25.1% equity in the project specific company	Forthcoming
6	Whitefiield	Bangalore	Residential	0.85	Profit Sharing – 40%	Forthcoming
7	Tumkur Road	Bangalore	Residential	0.79	Revenue Based – 78.0%	Forthcoming
8	Doddaballapur	Bangalore	Residential	0.75	Profit Sharing – 40%	Forthcoming
9	Godrej Platinum	Bangalore	Residential	0.60	100% owned project	Ongoing
10	Godrej Gold County	Bangalore	Residential	0.25	Revenue Based – 63.0%	Ongoing
11	Godrej Palm Grove	Chennai	Residential	2.51	Area Based - 70.0% (for 12.57 acres),68.0% (for 4.82 acres)	Ongoing
12	Godrej Azure	Chennai	Residential	1.00	Profit Sharing – 44.5%	Ongoing
13	Godrej Summit	Gurgaon	Residential	2.04	Area Based – 65.0%	Ongoing
14 (A)	Godrej Aria	Gurgaon	Residential	0.69	Revenue Based – 65.0% (GPL owns 25.1% of equity in the project specific company)	Ongoing
14 (B)	Godrej Aravali	Gurgaon	Residential	1.00	Revenue Based – 65.0% (GPL owns 25.1% of equity in the project specific company)	Forthcoming
15 (A)	Godrej Oasis	Gurgaon	Residential	0.50	Profit Sharing – 38.0%	Ongoing
15 (B)	Godrej Icon	Gurgaon	Residential	0.70	Profit Sharing – 38.0%	Ongoing

^{*} Primarily a residential project with a portion of commercial saleable area

A. RESIDENTIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
16	Godrej Frontier	Gurgaon	Residential	0.42	Revenue Based – 70.0%	Ongoing
17	Godrej Oasis**	Hyderabad	Residential	4.87	Land is owned by GPL	Forthcoming
18	G&B Moosapet	Hyderabad	Residential	2.22	DM Fee – 10.0% of Revenue	Forthcoming
19	Kochi Project	Kochi	Residential	2.24	Revenue Based – 70.0%	Forthcoming
20	Joka	Kolkata	Residential	3.00	Profit Sharing – 46%	Forthcoming
21	Godrej Prakriti	Kolkata	Residential	2.20	GPL - 51.0% Equity in project specific company	Ongoing
22	Godrej Platinum	Kolkata	Residential	0.17	Revenue Based – 45%	Ongoing
23	Godrej Alpine	Mangalore	Mixed Use	0.64	Area Based for residential area – 71.5%	Ongoing
24	Godrej Central	Mumbai	Residential	0.68	Revenue Based 87.5%. GPL owns 51.0% of equity in the project specific company	Ongoing
25	Godrej Platinum	Mumbai	Residential	0.46	DM Fee – 10.0% of Revenue	Ongoing
26	Kalyan	Mumbai	Residential	0.48	Revenue Based – 95.0%	Forthcoming
27	Godrej Park	Mumbai	Residential	0.77	Revenue Based – 56.5%	Forthcoming
28	Badlapur	Mumbai	Residential	1.30	DM Fee – 10.0% of Revenue	Forthcoming
29	Godrej City	Mumbai	Residential	4.30	Profit Based – 35.0% with upside promote to JV partner above Rs.1,000 GPL PBT per sq.ft.	Ongoing
30	The Trees	Mumbai	Mixed Use	0.88	Profit Based – 60.0%	Forthcoming
31	G&B, Vikhroli	Mumbai	Residential	0.80	DM Fee – 10% of Revenue	Forthcoming
32	G&B, Vikhroli	Mumbai	Mixed Use	1.20	DM Fee – 10% of Revenue	Forthcoming

^{**} Applied for permission to convert commercial saleable area of the project to residential saleable area

A. RESIDENTIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
33	Godrej Sky ¹	Mumbai	Residential	0.30	DM Fee Rs 50 cr, with upside promote to GPL above certain price threshold	Forthcoming
34	G&B Lawkim, Thane	Mumbai	Residential	0.27	Profit Based – 32.0%	Forthcoming
35	Godrej Prime	Mumbai	Residential	0.75	91.0% Revenue Sharing (GPL owns 51% of equity in the project specific company)	Ongoing
36	Godrej Links	Mumbai	Residential	0.19	GPL to construct space for society in lieu of saleable area	Forthcoming
37	Godrej Serenity ²	Mumbai	Residential	0.18	Revenue Based – 50.0%	Ongoing
38	Godrej Palms²	Mumbai	Residential	0.13	Area Based – 47.5%	Ongoing
39	Currey Road	Mumbai	Residential	0.12	DM Fee – 10.0% of Revenue	Forthcoming
40	Sundar Sangam	Mumbai	Residential	0.10	GPL to construct space for society in lieu of saleable area	Forthcoming
41	Godrej Edenwoods	Mumbai	Residential	0.03	Profit Based – 50.0% (from 85.0% of revenue for this project)	Ongoing
42	Godrej Anandam	Nagpur	Residential	2.35	PMC Fee Rs 400/sq.ft. for 7.7 lac sq.ft. Revenue Based agreement for remaining area: First 1 million sq.ft. 62.0% (GPL) & next 1 million sq.ft. 57% (GPL)	Ongoing
43	Godrej Platinum	NCR	Residential	0.85	Revenue Based – 52.5% (GPL owns 25.1% of equity in the project specific company)	Forthcoming
44	Bhugaon Township	Pune	Residential	9.44	Share in project specific company 11.09%, Development manager fee Rs 162/sq.ft., Profit sharing if profits exceed certain threshold	Forthcoming
45	Godrej Infinity	Pune	Residential	2.80	Profit Sharing – 35%	Ongoing
46	Godrej Prana	Pune	Residential	1.50	GPL Profit Share 40.0%	Ongoing
47	Godrej Horizon	Pune	Residential	0.43	Profit Based – 51.0%	Ongoing

^{1.} Includes a portion of saleable area to be retained by JV partner

^{2.} Increase in area due to change in DCR regulations

B. COMMERCIAL PROJECTS

S.No	Project Name	Location	Asset Class	Est. Saleable Area (mn sq.ft.)	Business Model	Status
1	Godrej Garden City*	Ahmedabad	Residential	2.40	First 1 million sq.ft. – 63.6% Revenue Based Subsequent area – 67.6% Revenue Based	Ongoing
2	Godrej Eternia	Chandigarh	Commercial	0.42	Revenue Based – 54%	Ongoing
3	Godrej Oasis**	Hyderabad	Residential	0.44	Land is owned by GPL	Forthcoming
4	Godrej Prakriti	Kolkata	Residential	0.42	GPL owns 51.0% Equity in project specific company	Forthcoming
5	Godrej Genesis	Kolkata	Commercial	1.34	Area Based – 62.0%	Ongoing
6	Godrej Alpine	Mangalore	Residential	0.25	Revenue Based – 71.5% for commercial area	Forthcoming
7	The Trees	Mumbai	Mixed Used	1.86	Profit Based – 60.0%	Ongoing
8	Godrej BKC	Mumbai	Commercial	1.20	Profit Based – 50.0%	Ongoing
9	Kalyan	Mumbai	Residential	0.06	Revenue Based – 95.0%	Forthcoming
10	Bhugaon Township	Pune	Residential	2.36	Share in project specific company 11.09%, Development manager fee INR.162/sq.ft., Profit sharing if profits exceed certain threshold	Forthcoming
11	Godrej Genesis	Pune	Commercial	0.48	GPL owns 51.0% of equity in project specific company, Revenue Based 58.0%	Forthcoming

^{*}Primarily a residential project with a portion of commercial saleable area

^{**}Applied for permission to convert commercial saleable area of the project to residential saleable area

THANK YOU

For further information, please contact:

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