Ref/No/HDFCAMC/SE/2025-26/49 Date – October 15, 2025

National Stock Exchange of India Limited Exchange Plaza, Plot C/1, Block G, Bandra Kurla Complex, Bandra (East) Mumbai – 400051 **Kind Attn: Head – Listing Department**	BSE Limited Sir PJ Towers, Dalal Street, Mumbai – 400001 **Kind Attn: Sr. General Manager – DCS Listing Department**

Dear Sir/Madam,

Sub: <u>Outcome of Board Meeting</u>

Further to our letter number Ref/No/HDFCAMC/SE/2025-26/48 dated October 15, 2025, please find enclosed herewith a copy of investor presentation along with press release on financial results for the quarter and half year ended September 30, 2025.

Kindly take the same on records.

Thanking you,

Yours faithfully,

For **HDFC Asset Management Company Limited**

Digitally signed by Sonali Nitin Chandak
Date: 2025.10.15 15:11:43 +05'30'

Sonali Chandak
Company Secretary

Encl: a/a

Q2 FY26
Earnings Presentation

(For the Quarter ended September 30,2025)

HDFC AMC at a Glance

HDFC ASSET MANAGEMENT COMPANY LIMITED

AUM

₹8,728 bn
Closing AUM[1]

₹5,770 bn
Equity-Oriented Closing AUM[1]

₹62 bn
Alternatives AUM[3]

₹8,814 bn
QAAUM[2]

₹5,717 bn
Equity-Oriented QAAUM[2]

₹5,343 bn
Actively managed Equity-Oriented QAAUM[2]
12.9%
Market Share

₹1,857 bn
Debt QAAUM[2]
13.2%
Market Share

₹782 bn
Liquid QAAUM[2]
11.4%
Market Share

Financials

₹11,219 mm
Total Income
(Q2FY26)

₹7,179 mm
PAT
(Q2FY26)

35 bps
Operating Margin
(Q2FY26)

Customer base

14.5 mm
Unique Investors

26.0 mm
Live Accounts

Our Platform

Mutual Funds
Active | Passive

Alternatives
AIF | PMS

International Business
WOS in GIFT City

Network

1,704
Employees[4]

280
Offices[5]

103k+
Distribution Partners

~98%
Pin codes serviced across India

Our Vision To be the most respected asset manager in the world.
Our Mission To be the wealth creator for every Indian.

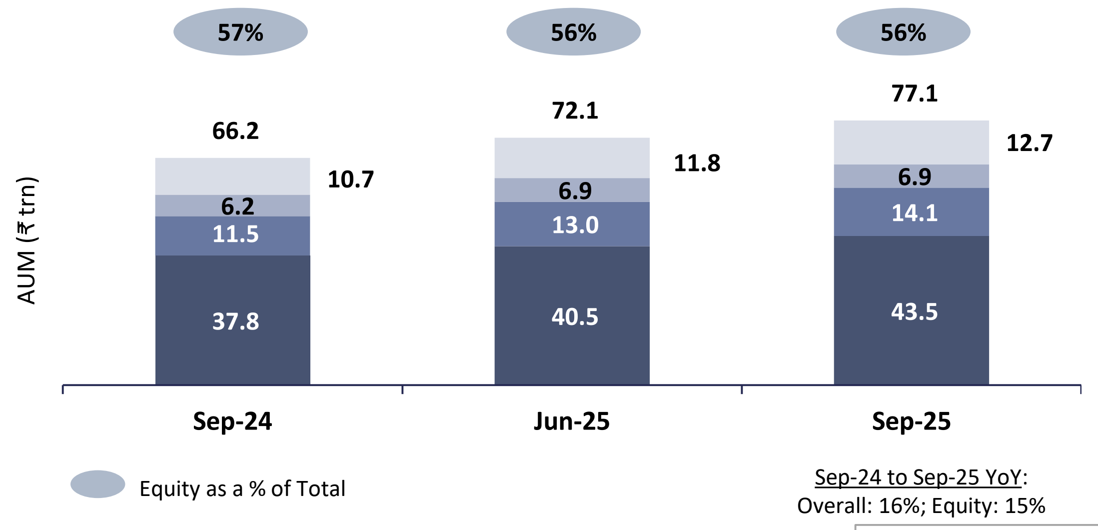
Notes - (1) Data is as of September 30, 2025 (2) Data for the quarter ended September 30, 2025; (3) includes AIF, PMS, SMA & advisory mandates; (4) Permanent employees (5) Includes one representative office in Dubai Source: Internal

Industry

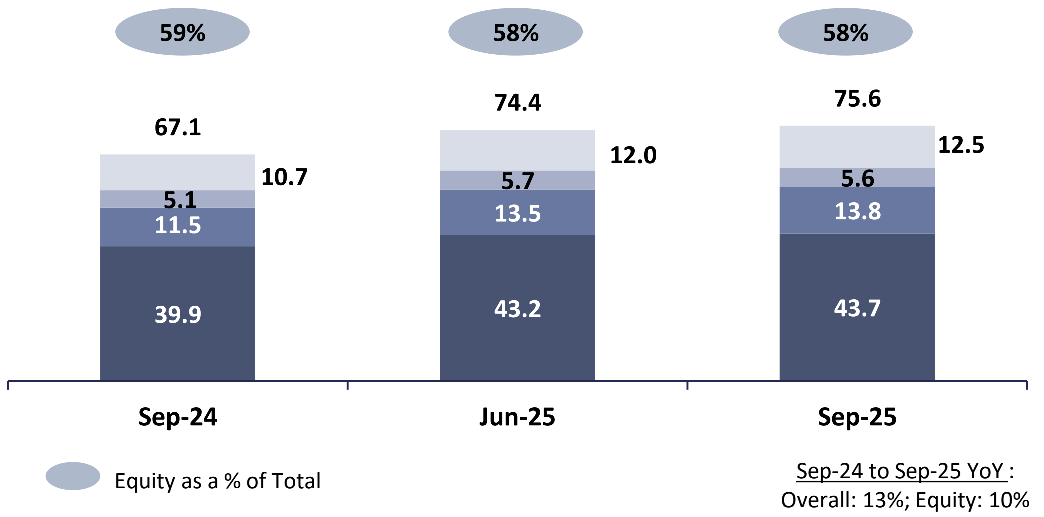
Industry - AUM and Net Sales

HDFC ASSET MANAGEMENT COMPANY LIMITED

Quarterly Average AUM (QAAUM)

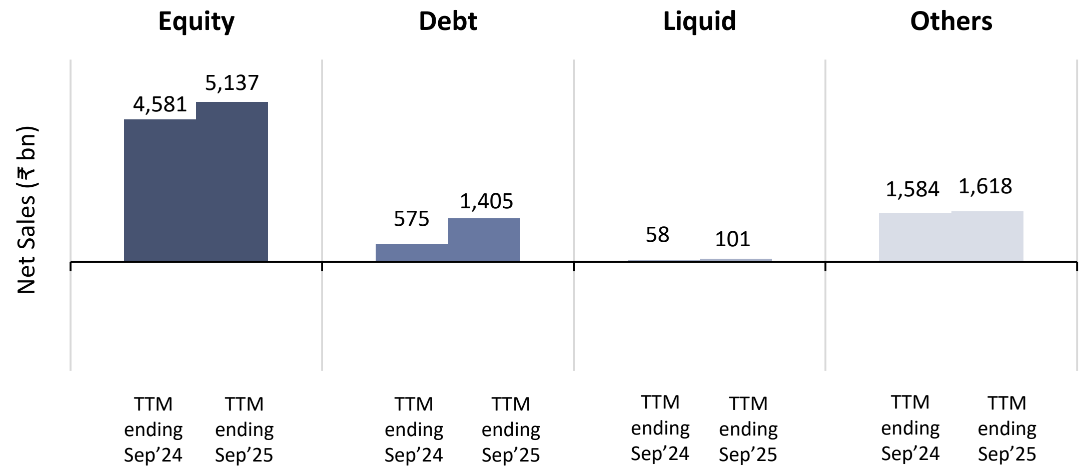


Closing AUM

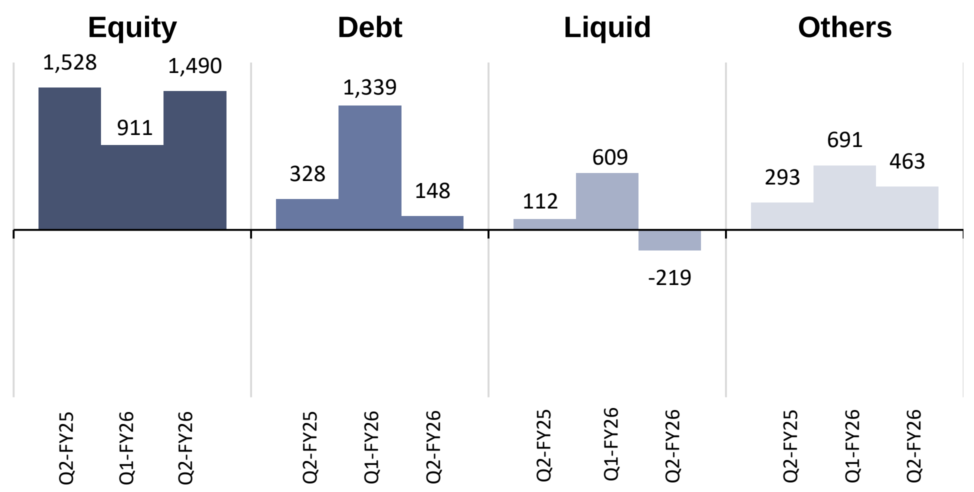


Equity Debt Liquid Others

Yearly Net Sales



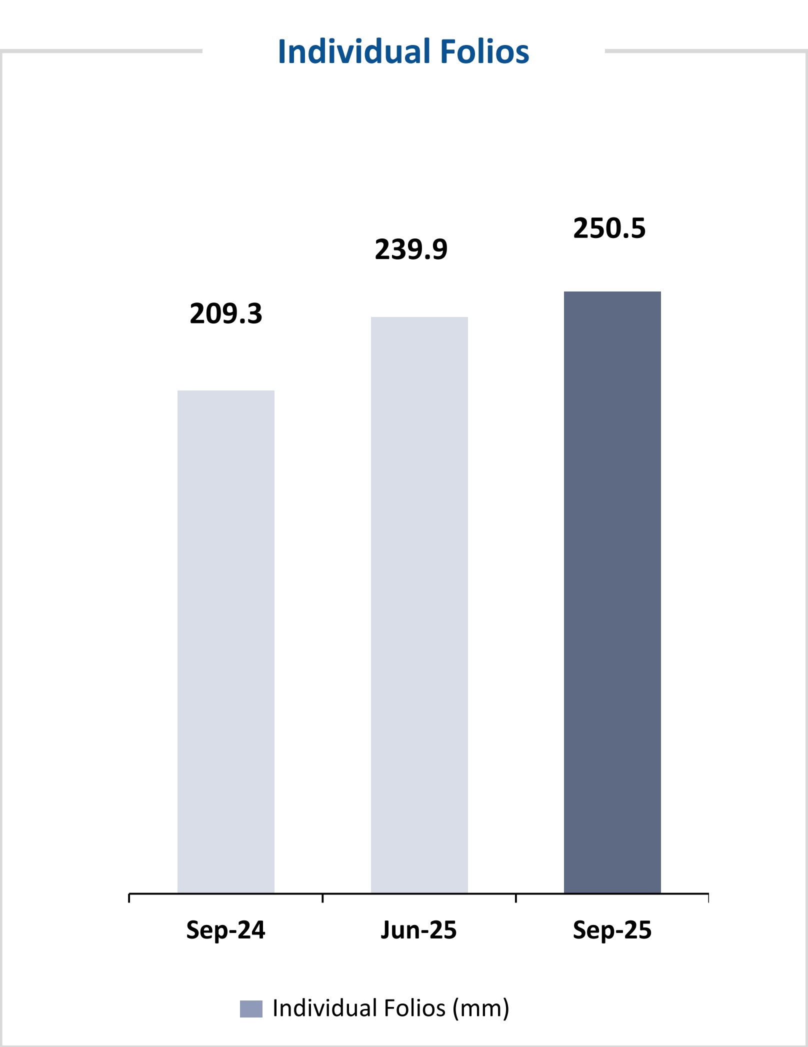
Quarterly Net Sales

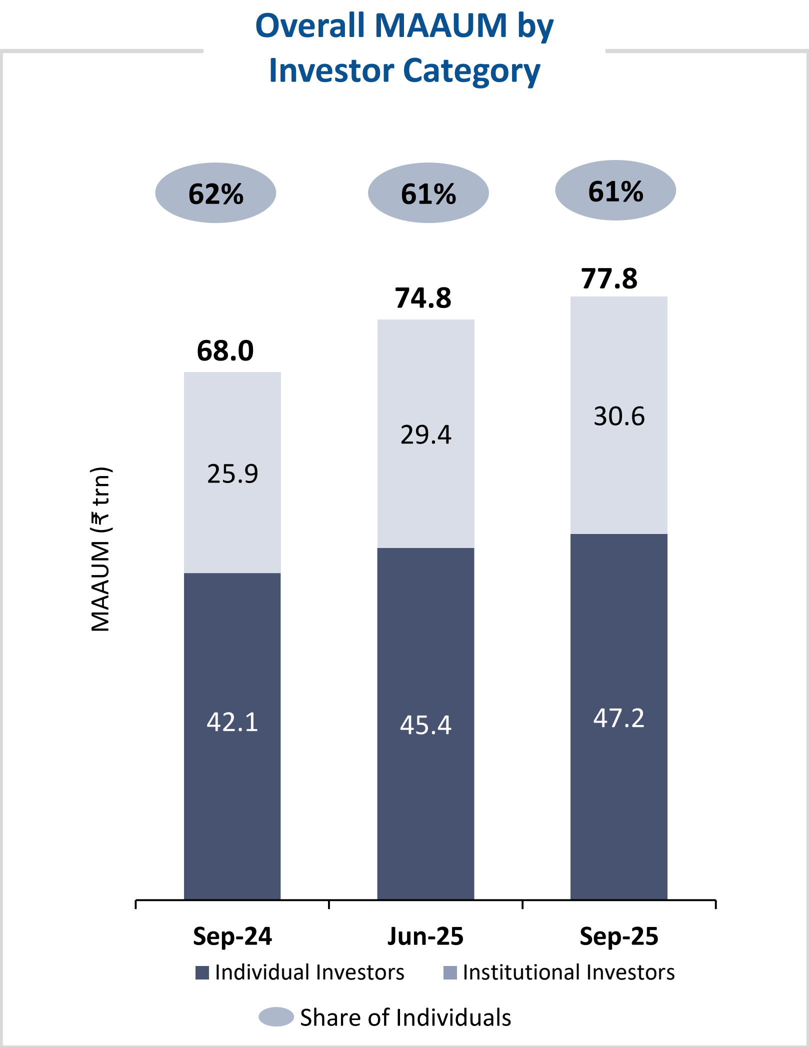


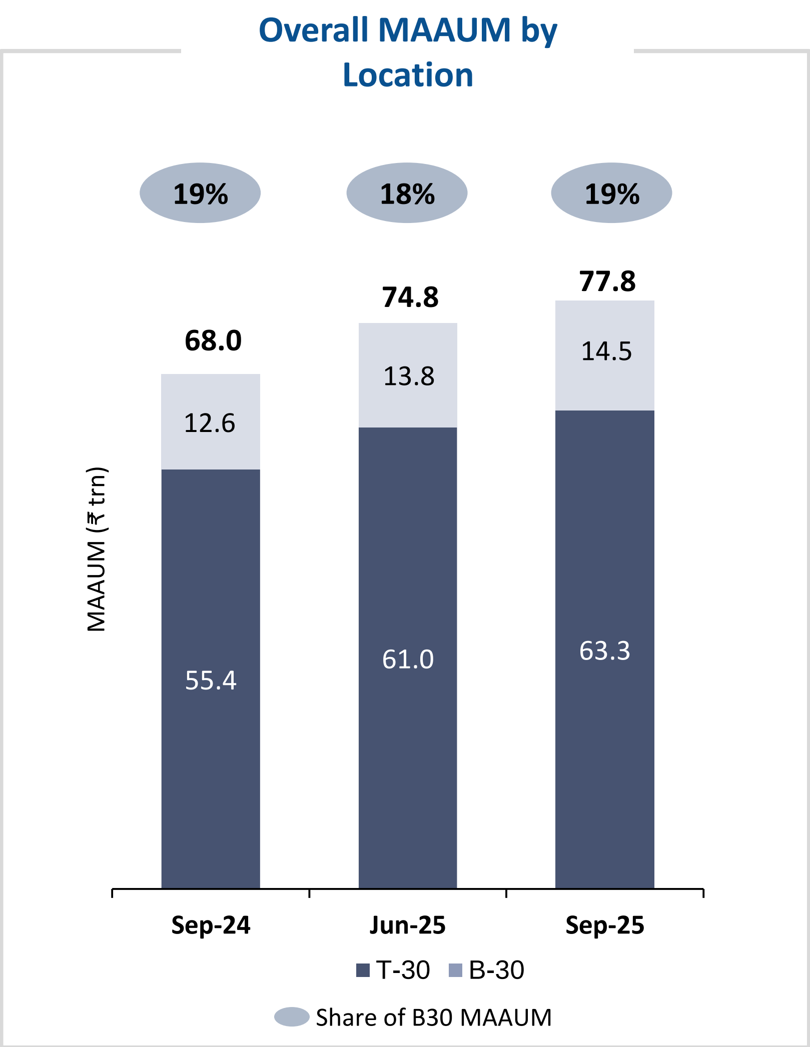
Source: AMFI. AUM excluding FOF – domestic; equity includes equity-oriented hybrid funds; 'Others' includes ETF, Arbitrage and FOF–investing overseas. Money market is classified as Debt
Equity includes Equity Oriented Index Funds and debt includes Debt Oriented Index Funds

Industry - MAAUM by Investor Category & Location

HDFC ASSET MANAGEMENT COMPANY LIMITED

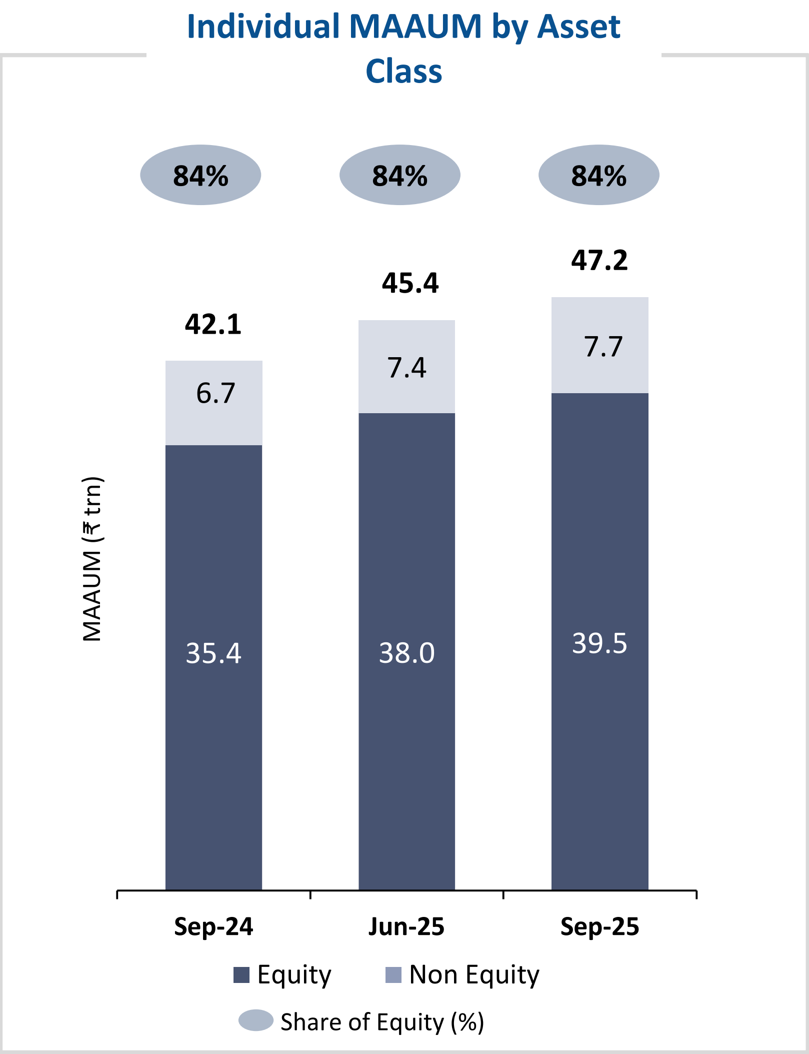


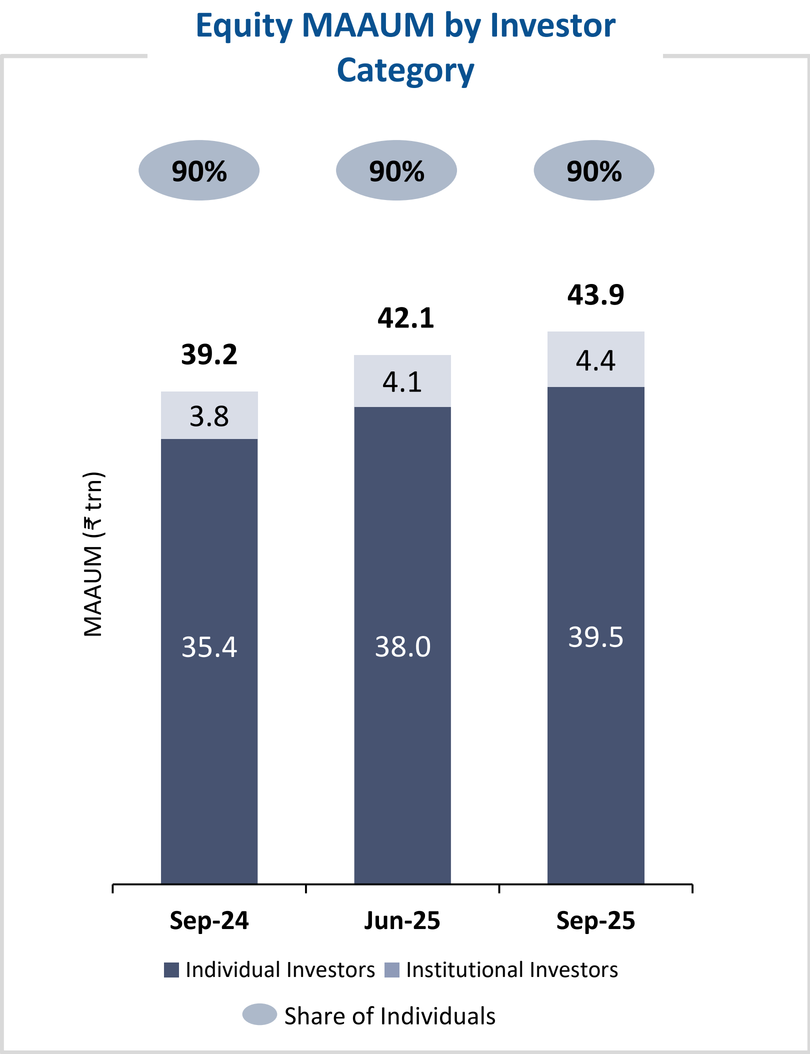


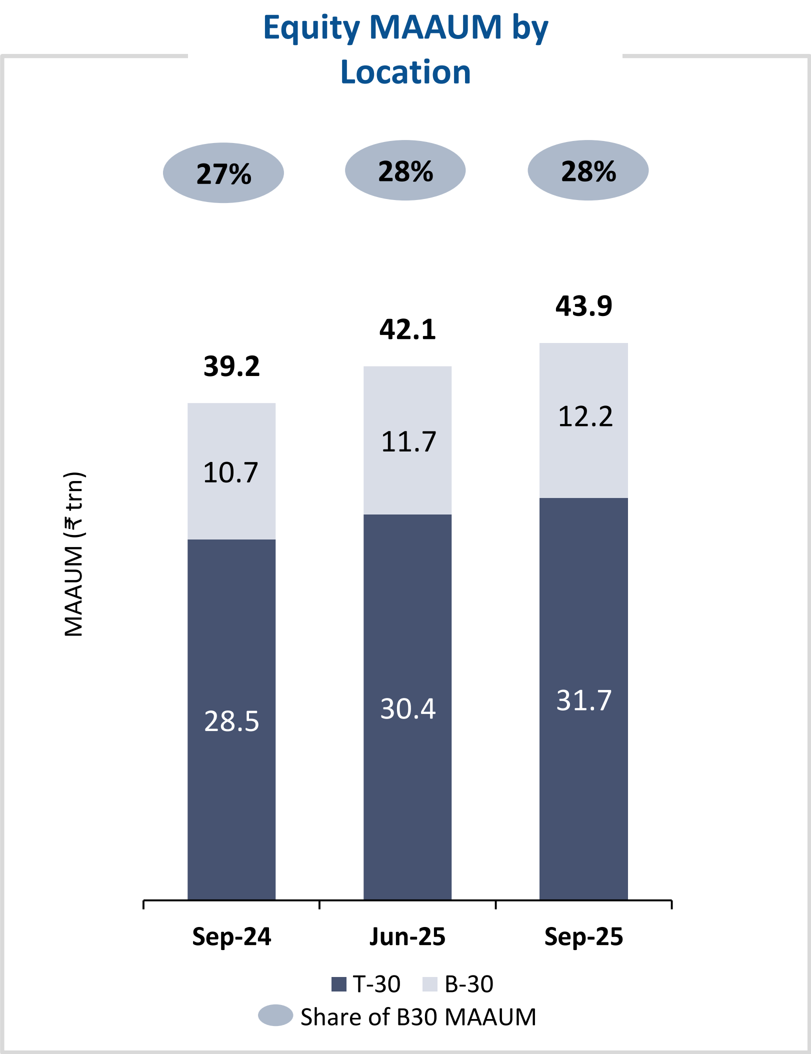


Source: AMFI, Based on Monthly Average AUM

Industry - MAAUM by Investor Category & Location



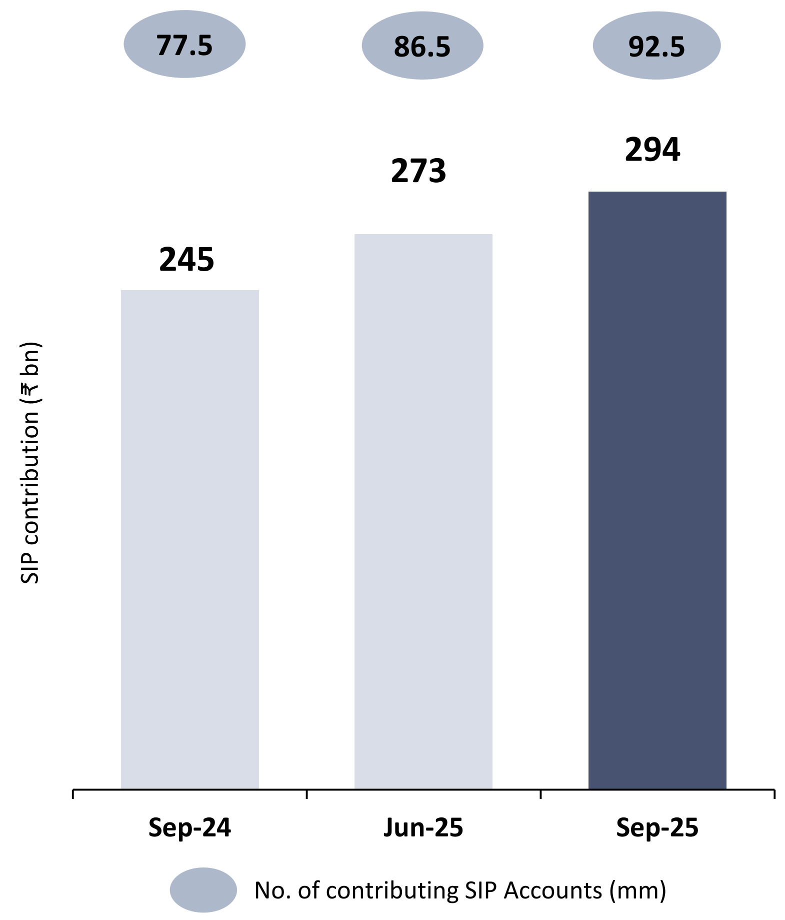




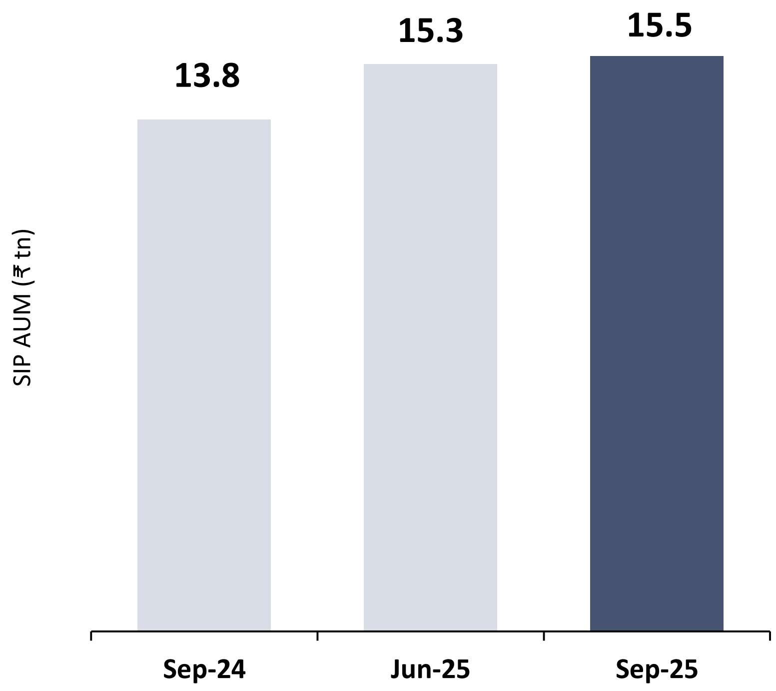
Source: AMFI, Based on Monthly Average AUM
Note: Equity MAAUM excludes Arbitrage Schemes

Industry - SIP Flows & AUM

SIP Flows



SIP AUM

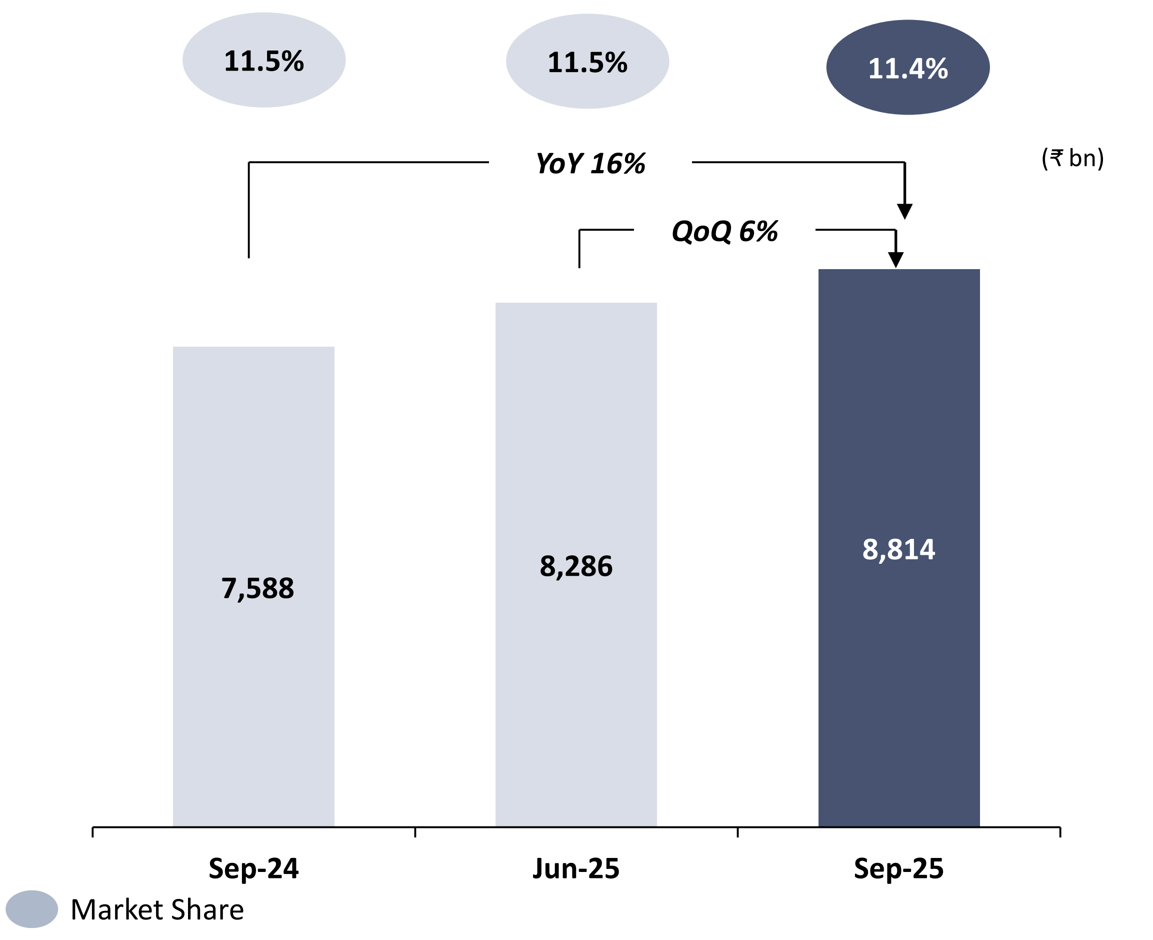


Source: AMFI

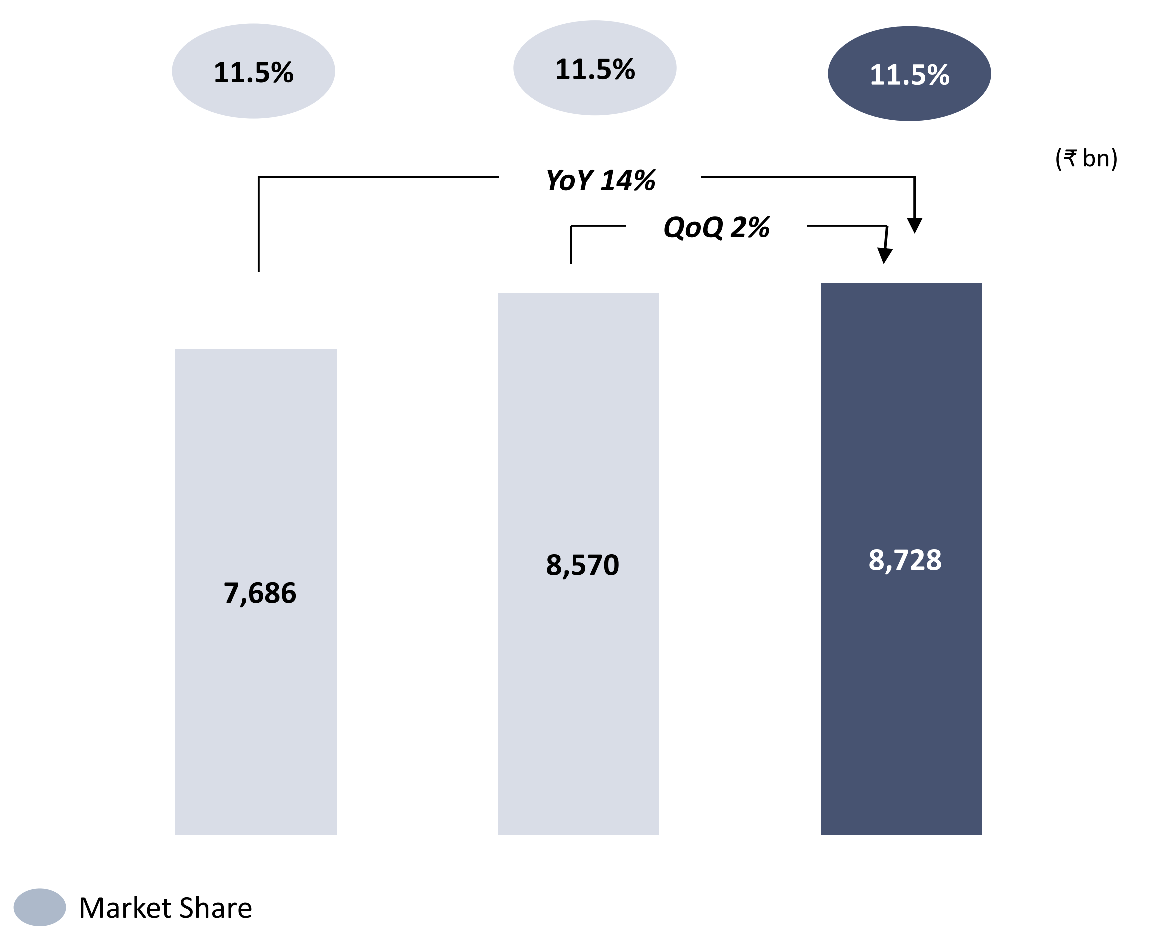
HDFC AMC

Total AUM & Market Share

Quarterly Average AUM

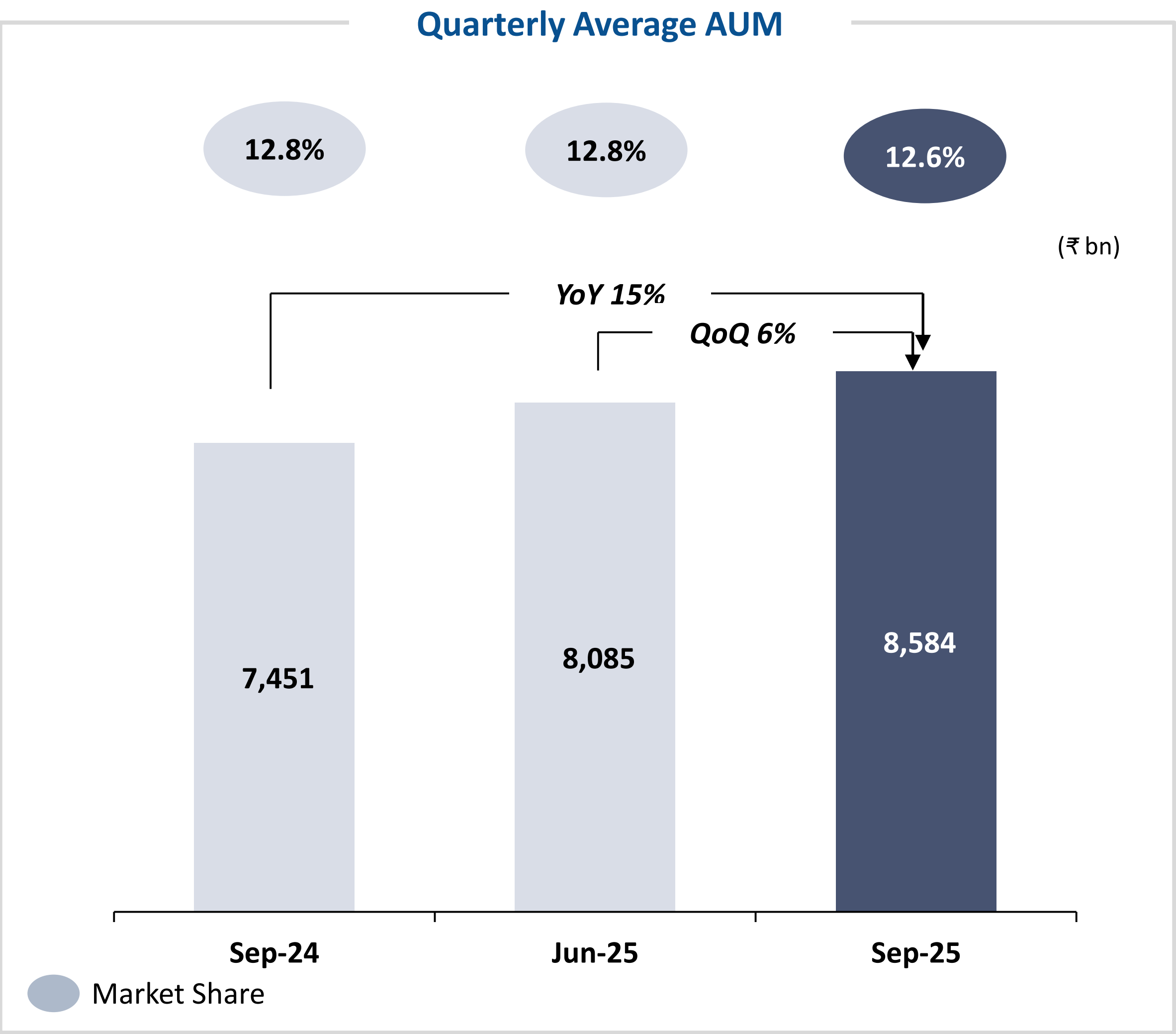


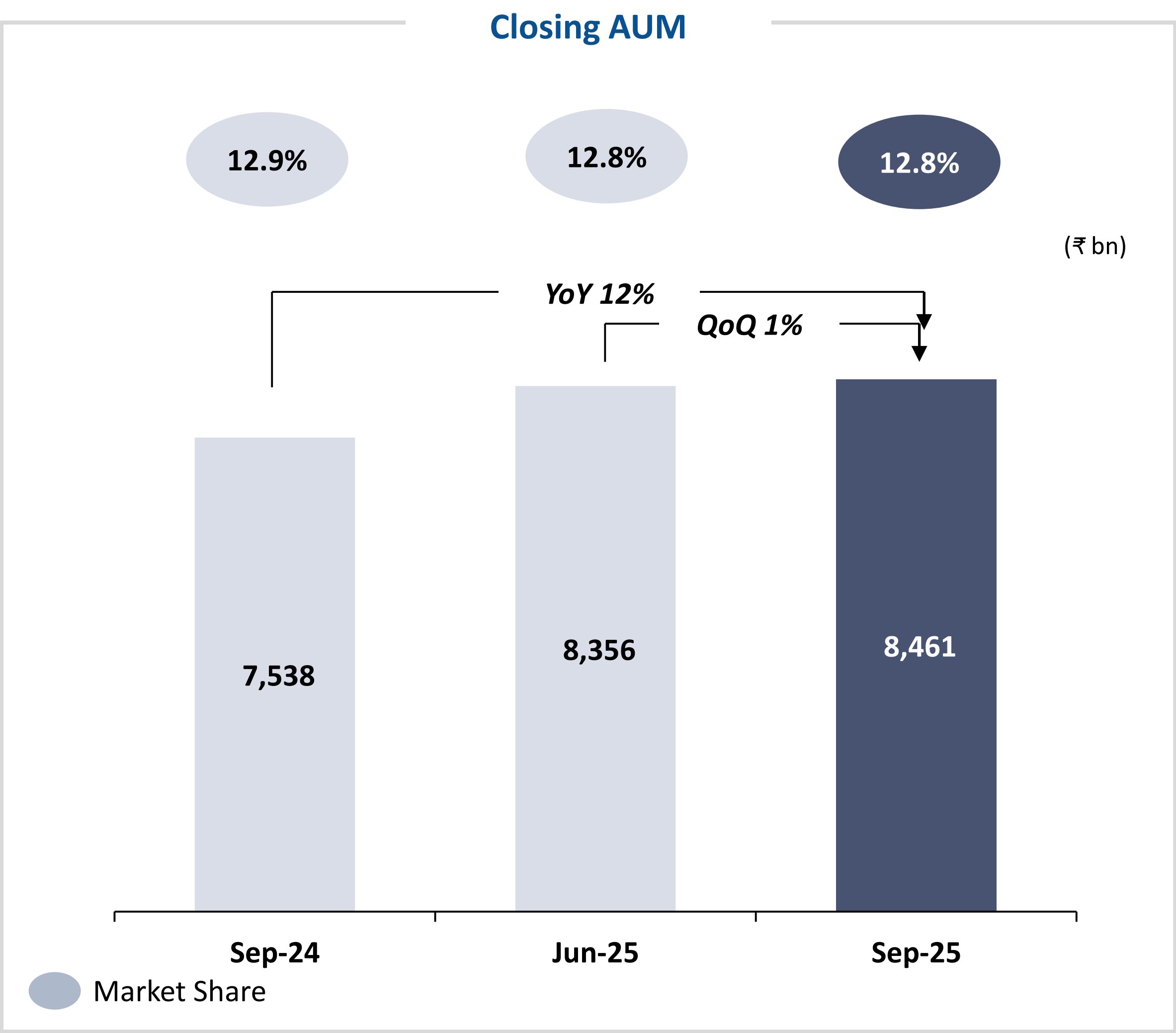
Closing AUM



Source: Internal, AMFI

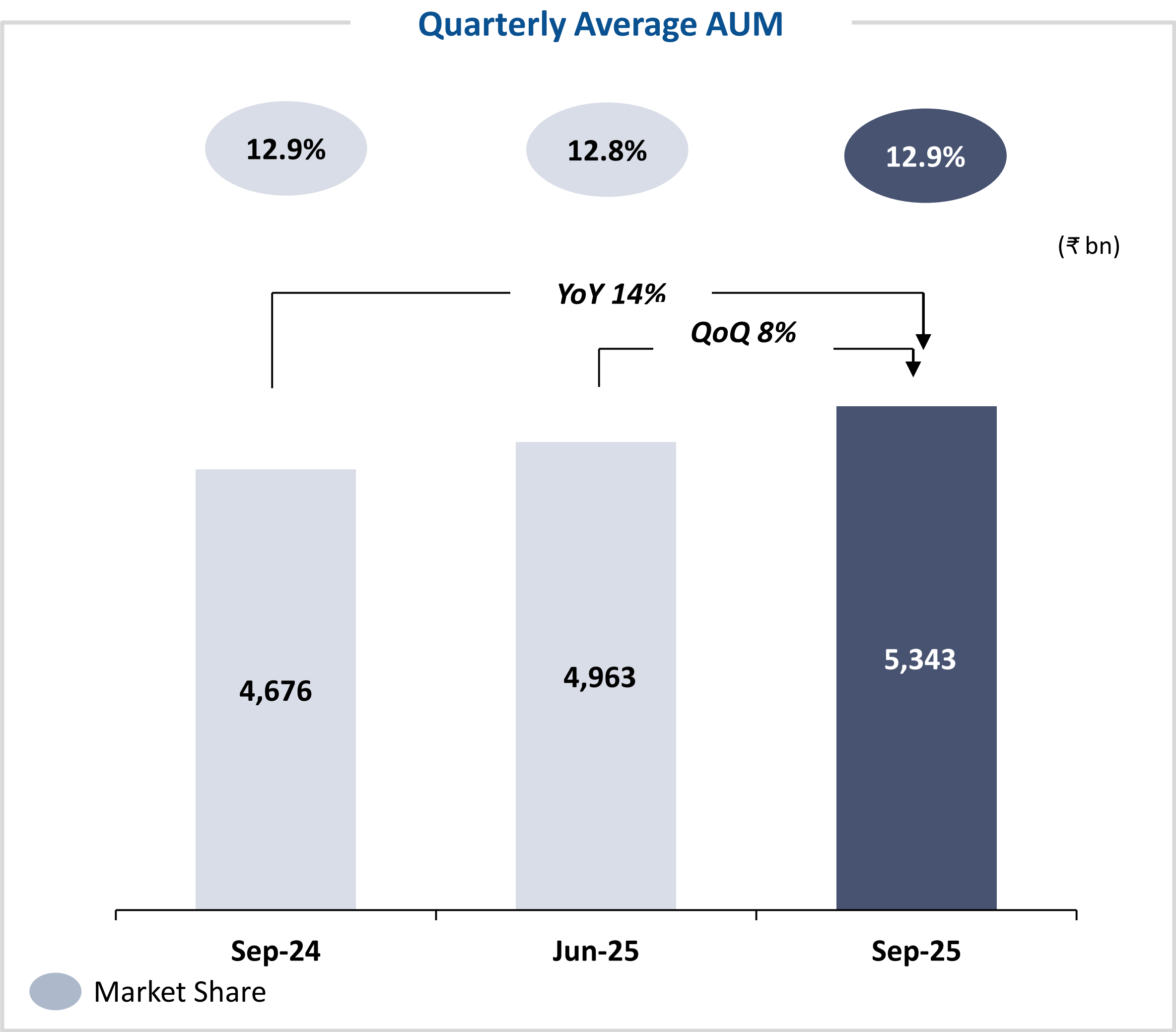
Total AUM & Market Share (Ex ETFs)

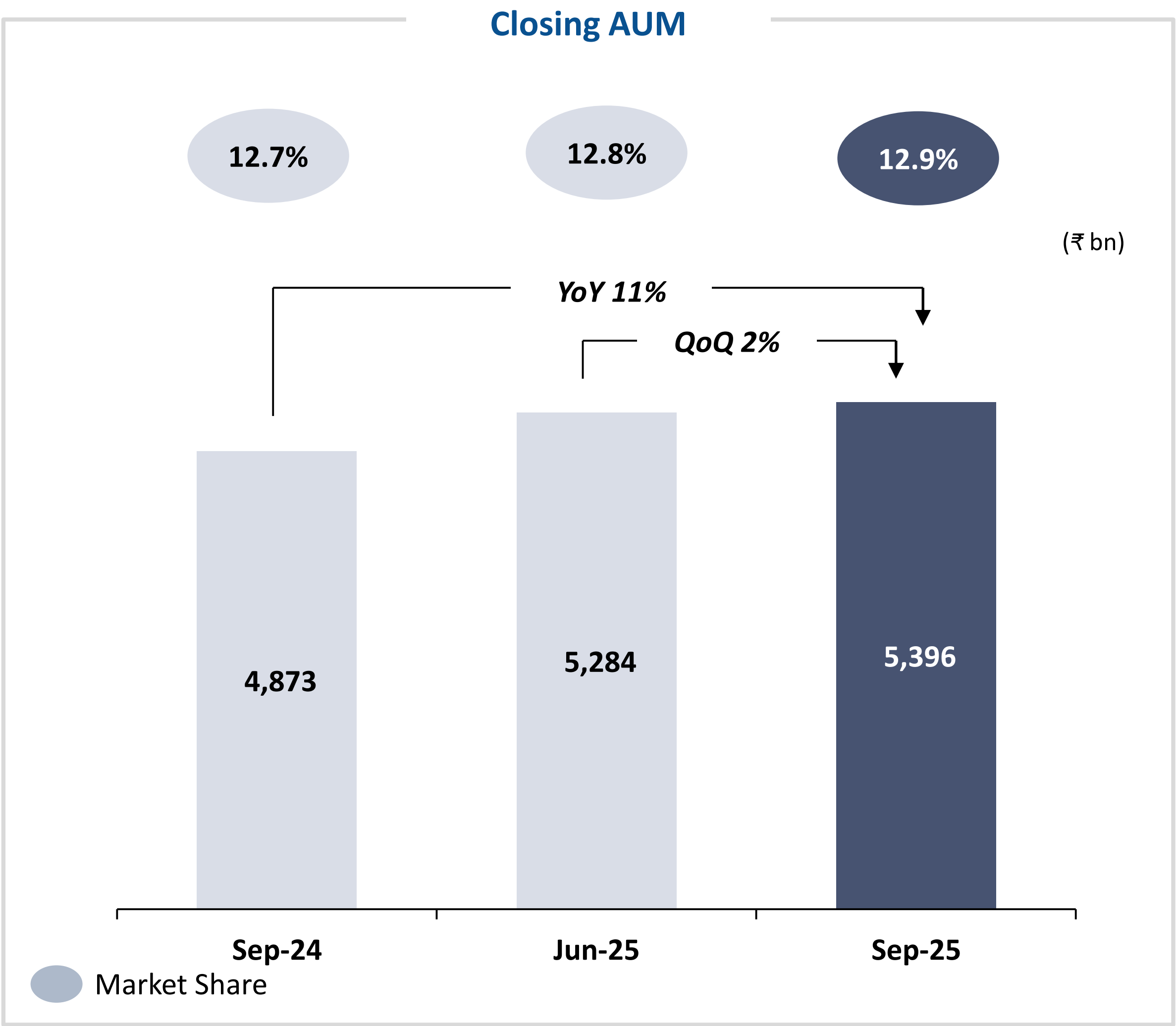




Source: Internal, AMFI

Actively Managed Equity-oriented AUM and Market Share

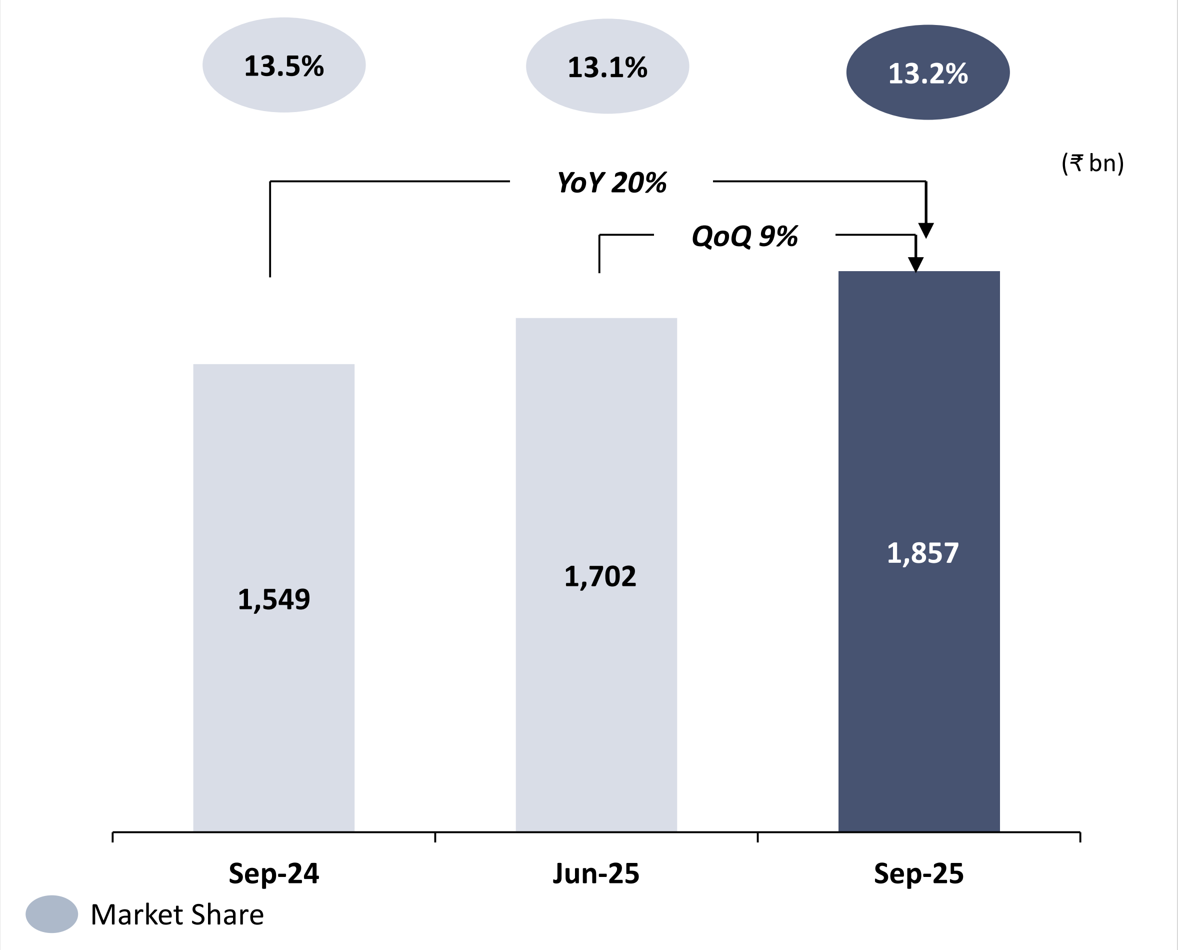




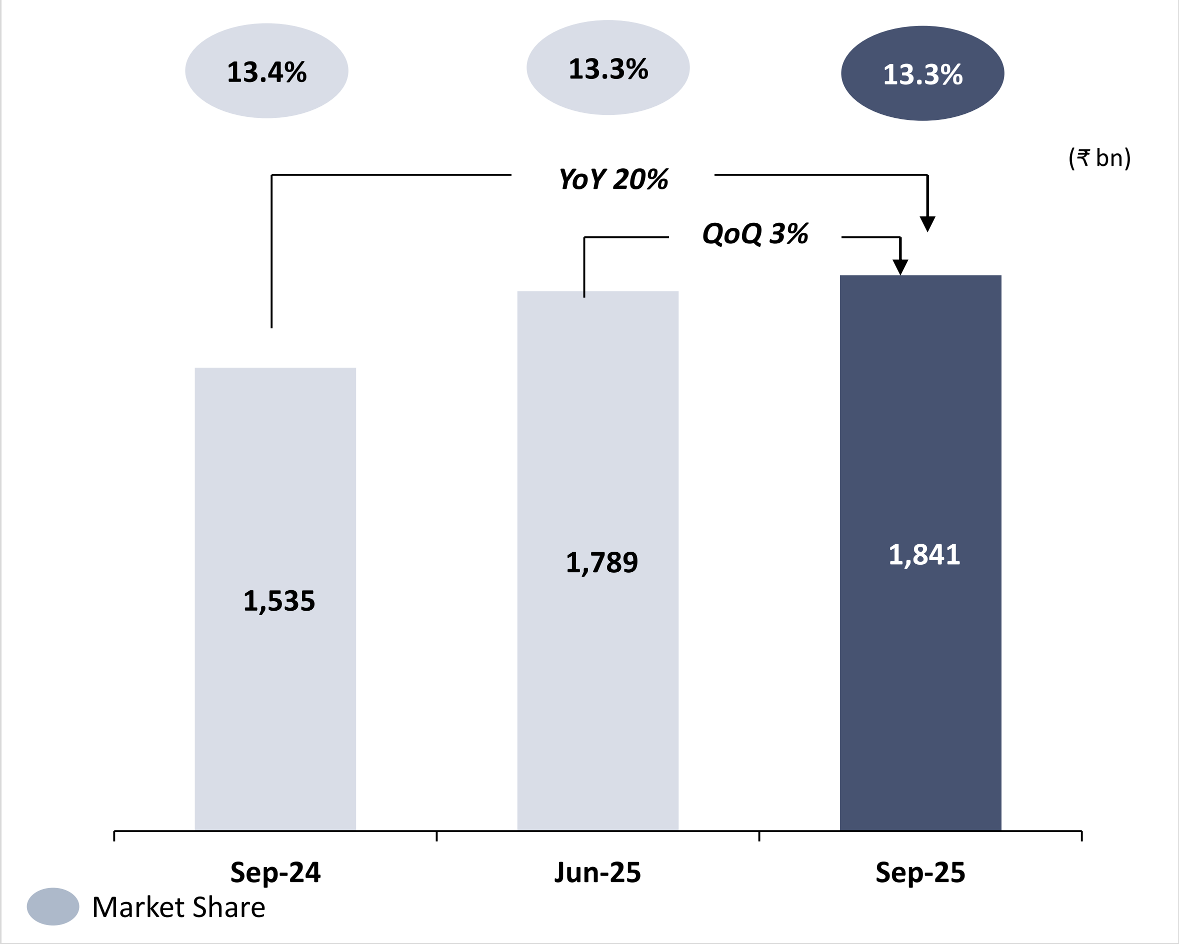
Source: Internal, AMFI

Debt AUM & Market Share

Quarterly Average AUM

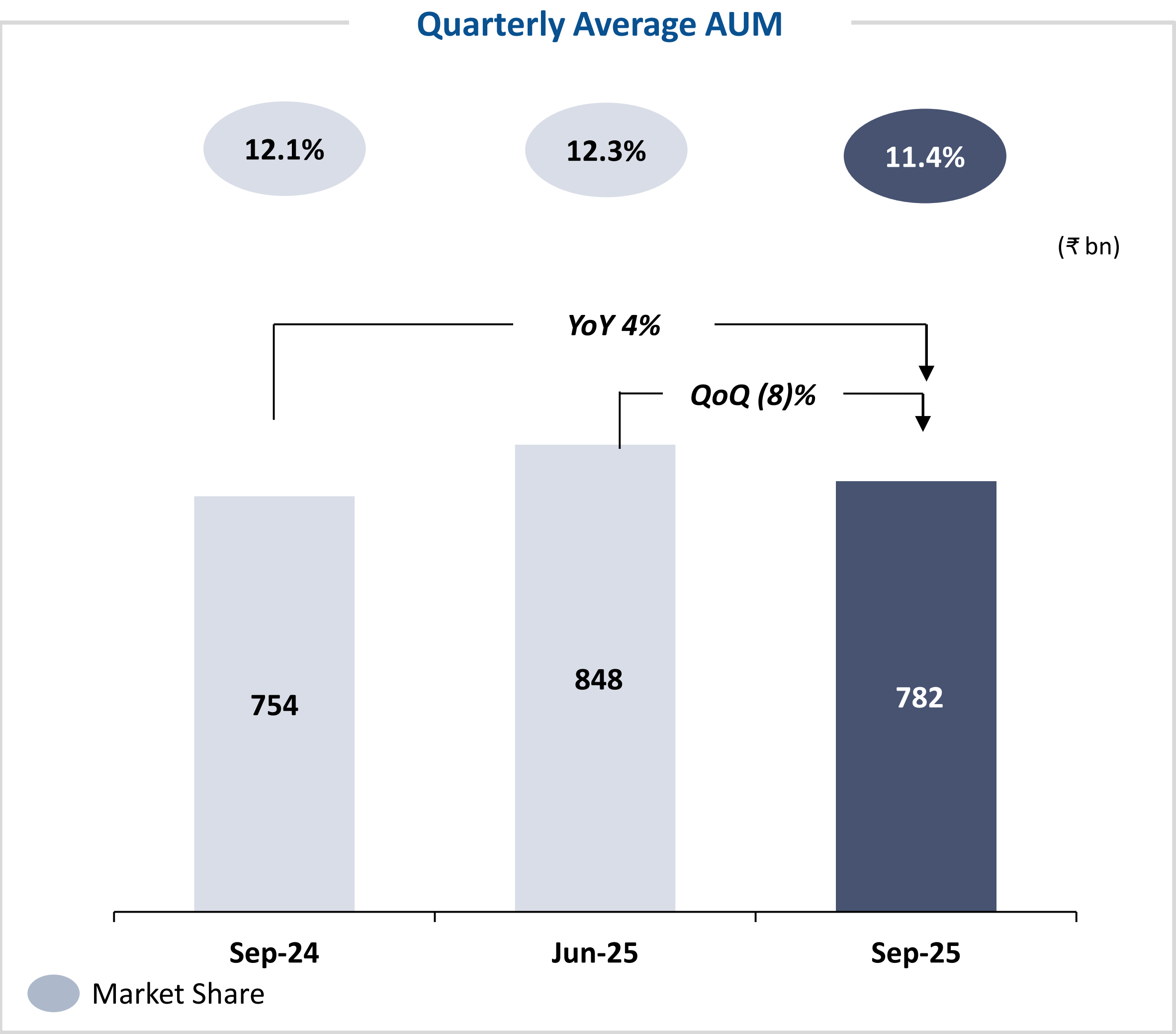


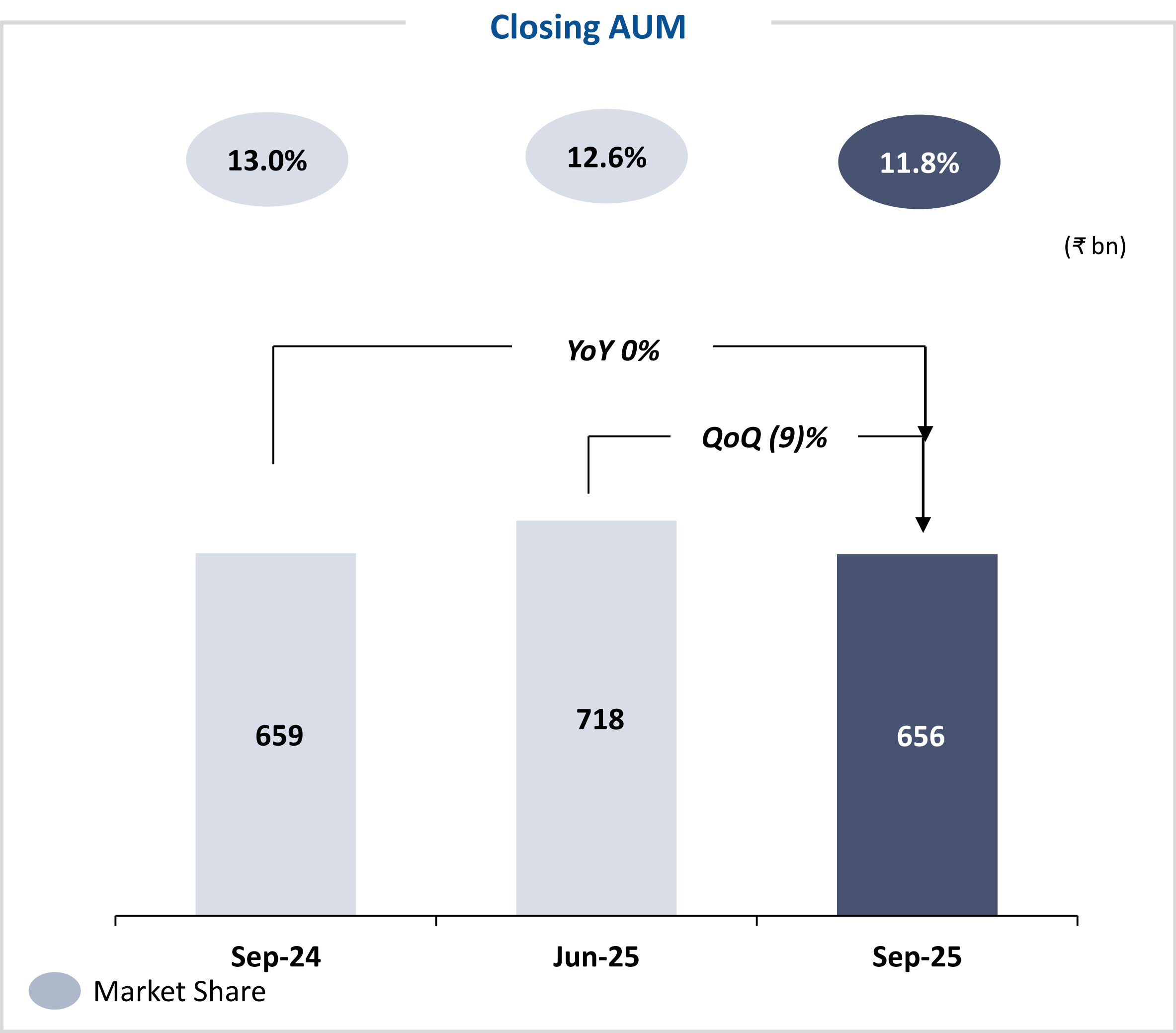
Closing AUM



Source: Internal, AMFI

Liquid AUM & Market Share





Source: Internal, AMFI

AUM by Segment - HDFC MF & Industry

Quarterly Average AUM

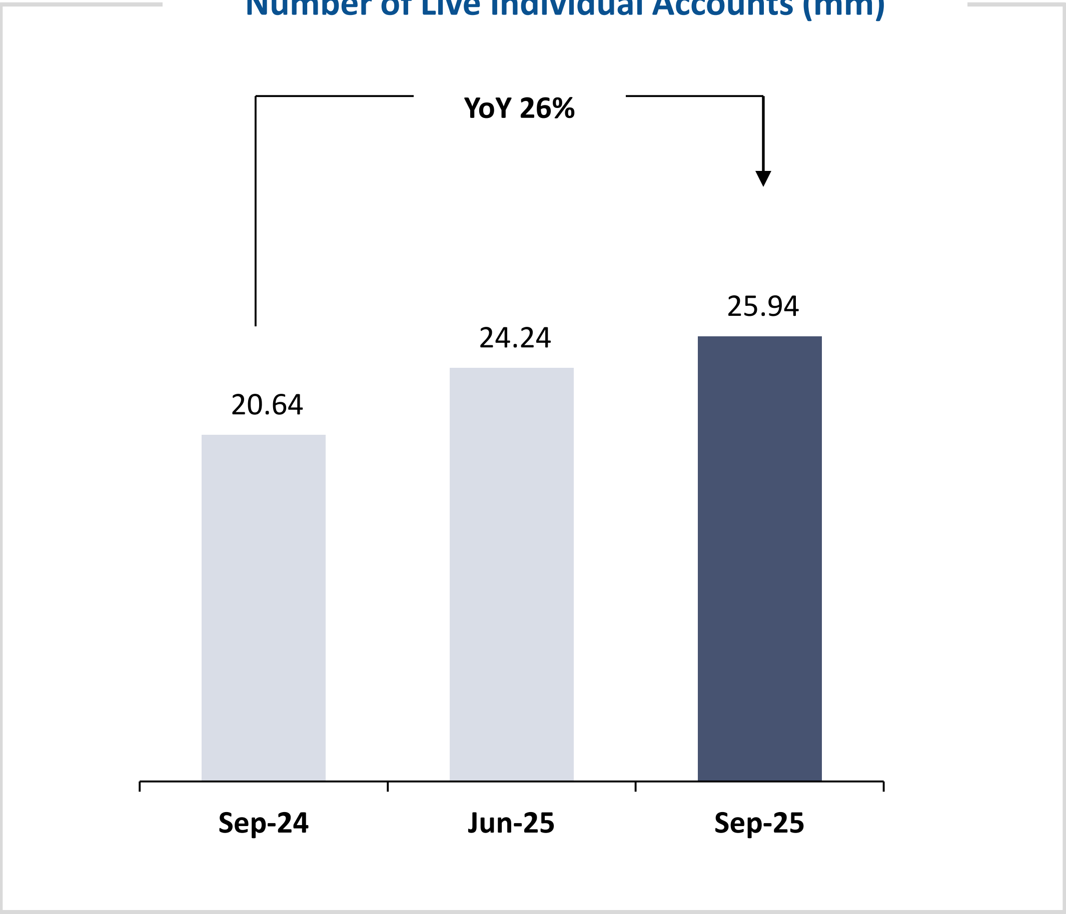
	Sep-24		Jun-25		Sep-25	
	HDFC MF	Industry	HDFC MF	Industry	HDFC MF	Industry
Equity-oriented	65.7%	57.1%	64.2%	56.2%	64.9%	56.3%
Debt-oriented	20.4%	17.4%	20.5%	18.0%	21.1%	18.3%
Liquid	9.9%	9.4%	10.2%	9.5%	8.9%	8.9%
Others	4.0%	16.1%	5.0%	16.3%	5.2%	16.5%

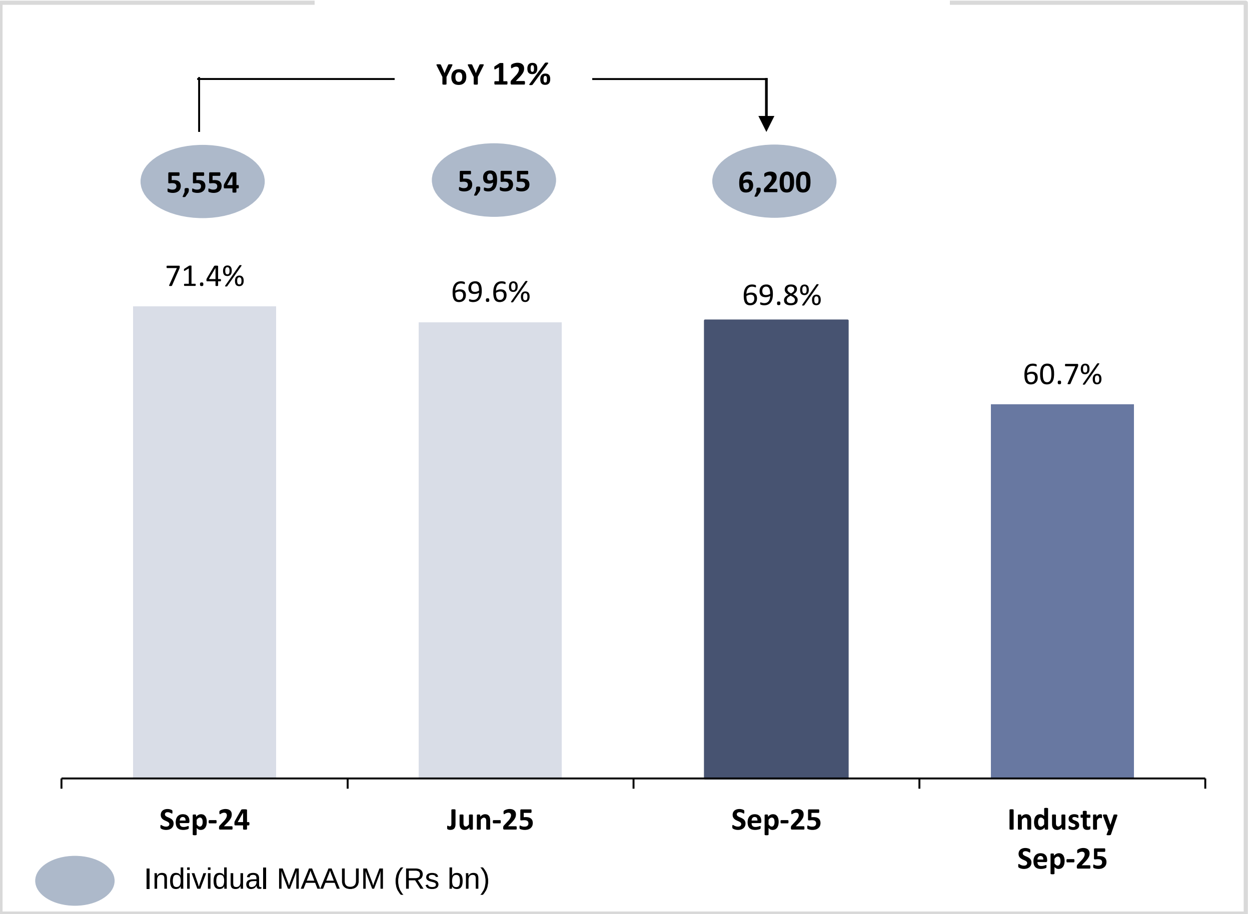
Closing AUM

	Sep-24		Jun-25		Sep-25	
	HDFC MF	Industry	HDFC MF	Industry	HDFC MF	Industry
Equity-oriented	67.7%	59.4%	66.1%	58.0%	66.1%	57.8%
Debt-oriented	20.0%	17.1%	20.9%	18.1%	21.1%	18.3%
Liquid	8.6%	7.6%	8.4%	7.7%	7.5%	7.4%
Others	3.7%	15.9%	4.7%	16.2%	5.3%	16.6%

Source: Internal, AMFI

Individual Investors - Accounts & MAAUM



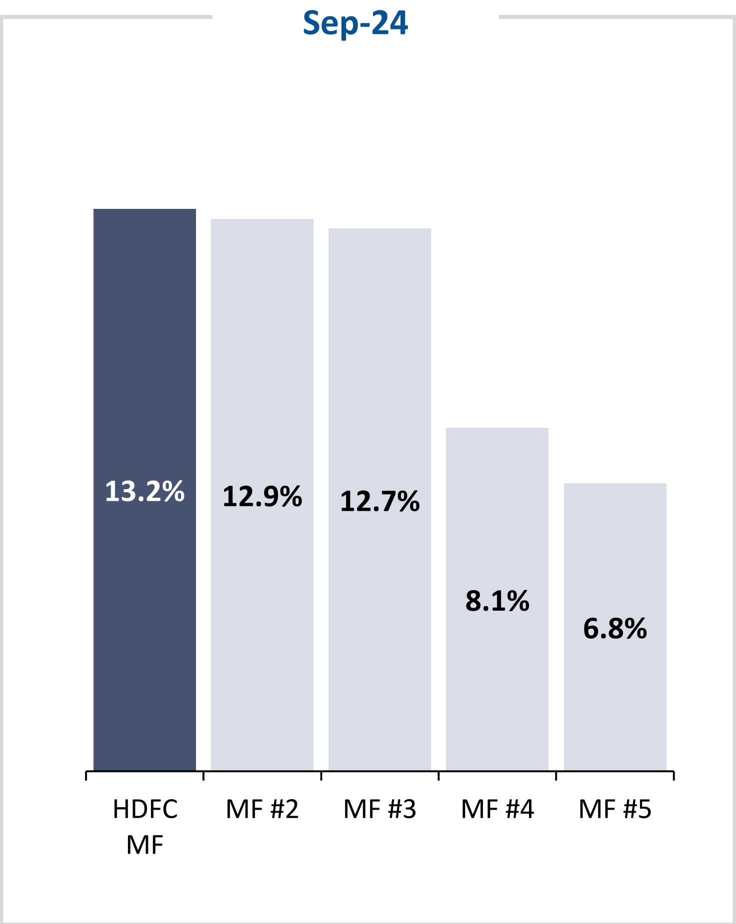


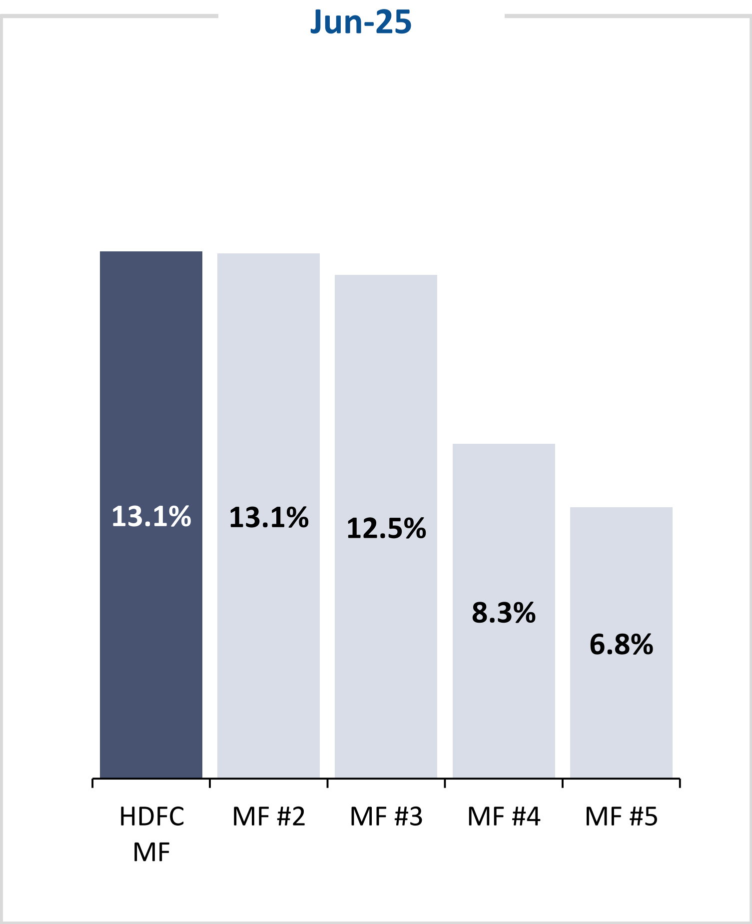
Individual customers prefer equity-oriented schemes and stay invested for longer periods

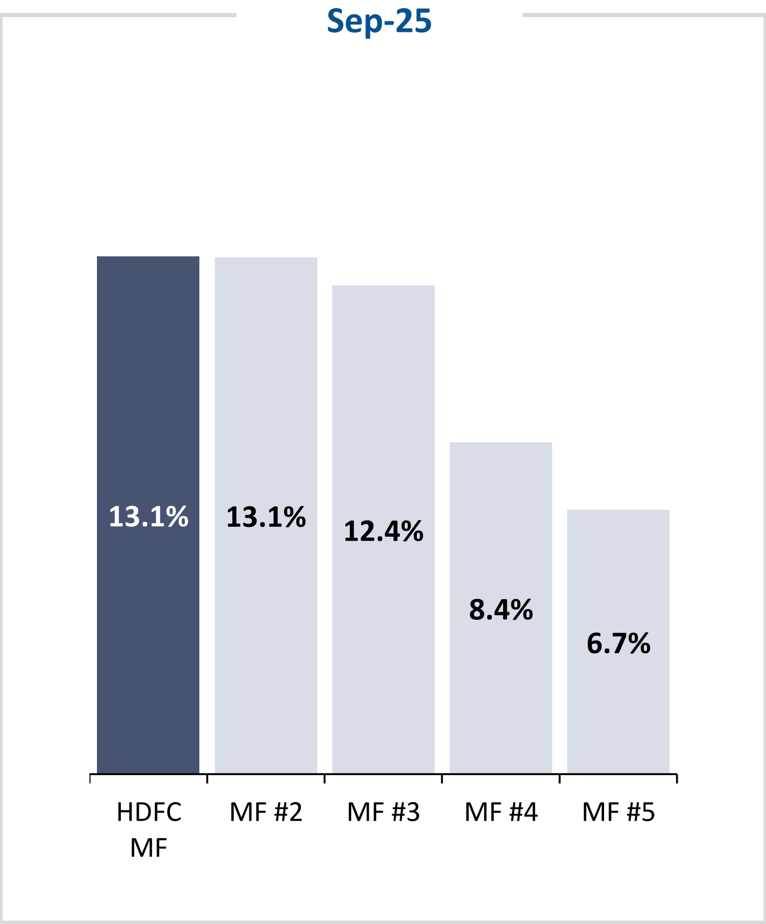
Source: Internal, AMFI

Amongst preferred choice of Individual Investors

Individual Assets Market Share

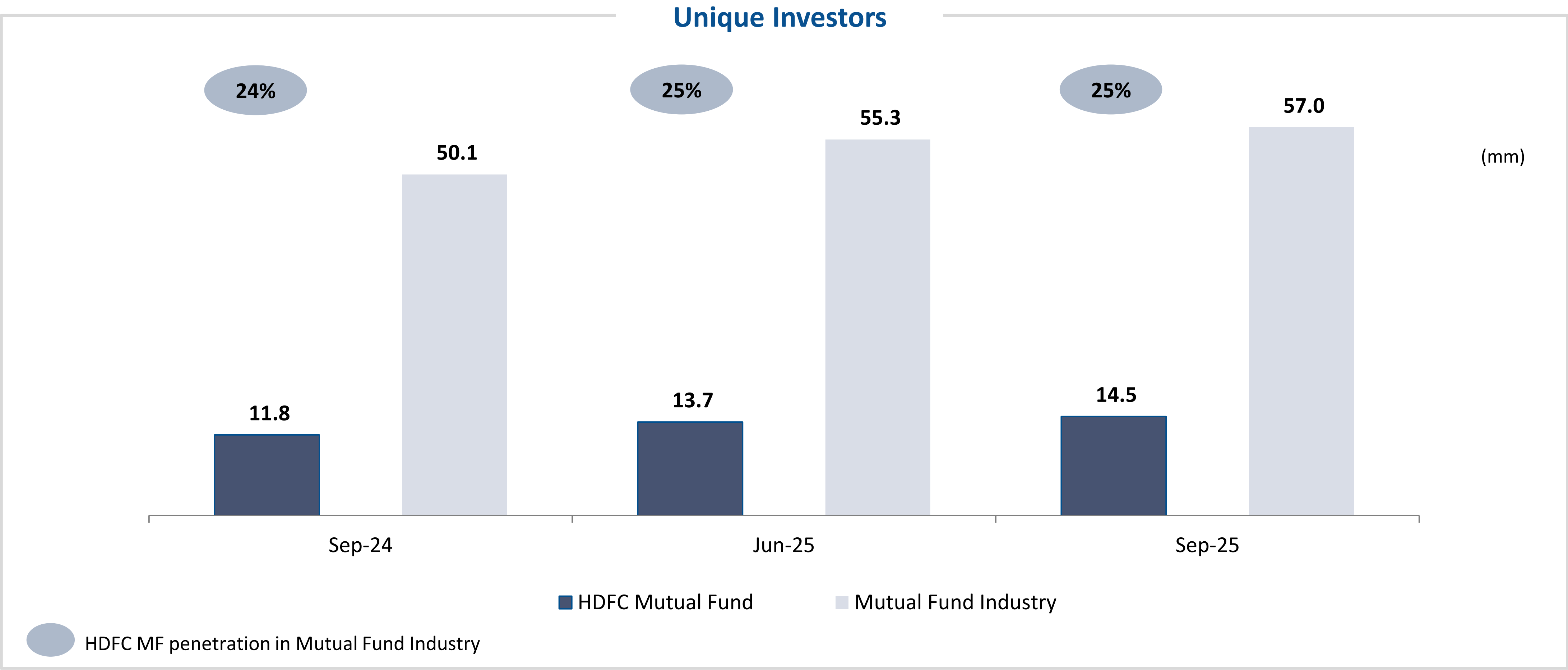






Source: AMFI , based on monthly average AUM

Unique Investors - HDFC AMC vs MF Industry

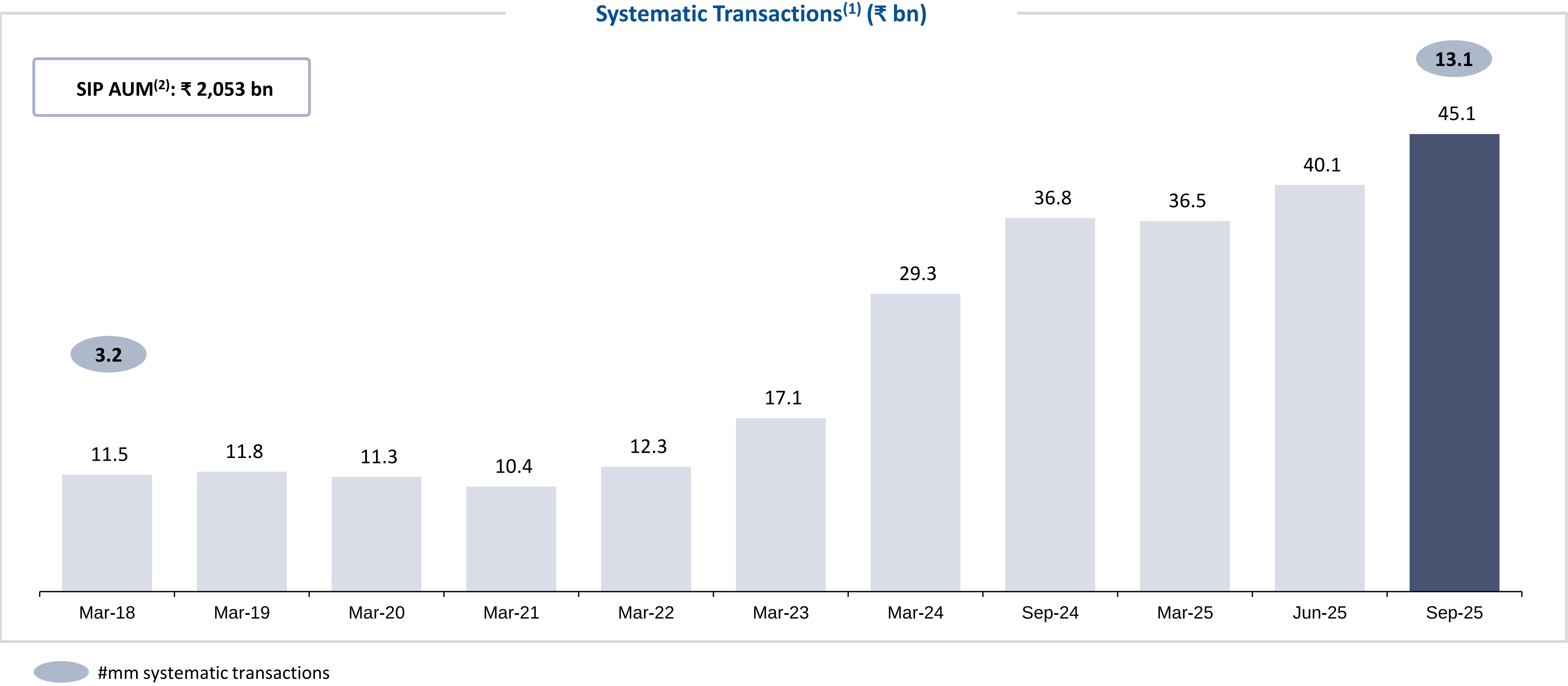


Source: CAMS. Note: Unique Investors as identified by PANs/PEKRNs of all unit holders & Guardians

Systematic Transactions

HDFC ASSET MANAGEMENT COMPANY LIMITED

Systematic Transactions[1] (₹ bn)



Source: Internal

(1) Systematic transactions includes Systematic Investment Plan (SIP) and Systematic Transfer Plan (STP) ;

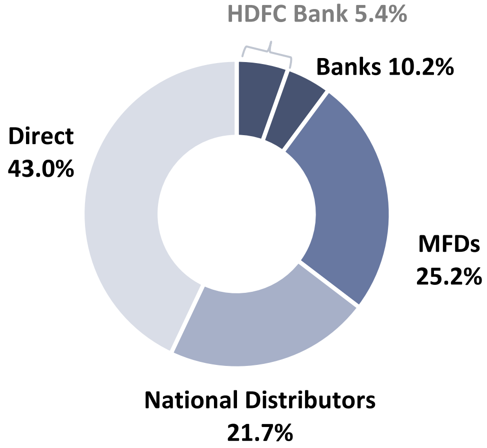
(2) as on September 30, 2025

Multi-channel Distribution Network

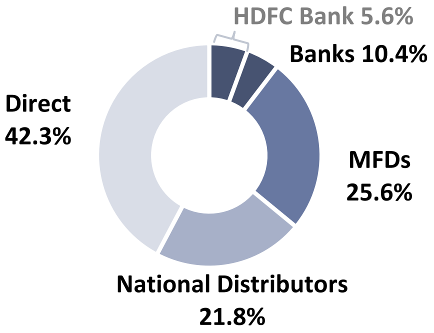
HDFC ASSET MANAGEMENT COMPANY LIMITED

Total AUM

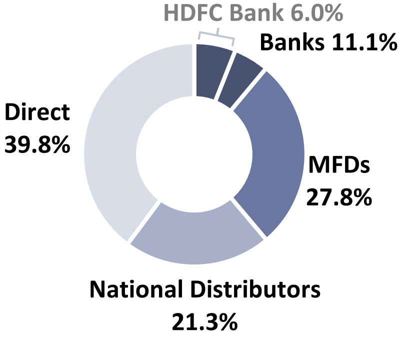
Sep-2025



Jun-2025

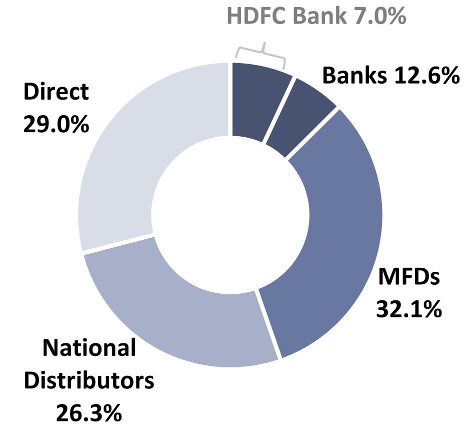


Sep-2024

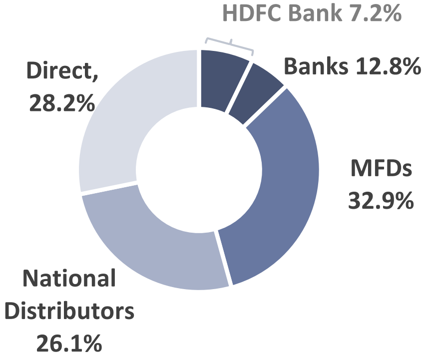


Equity-oriented AUM

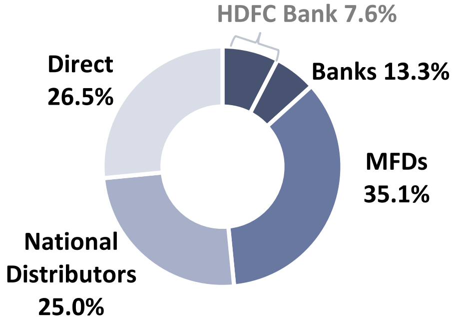
Sep-2025



Jun-2025



Sep-2024



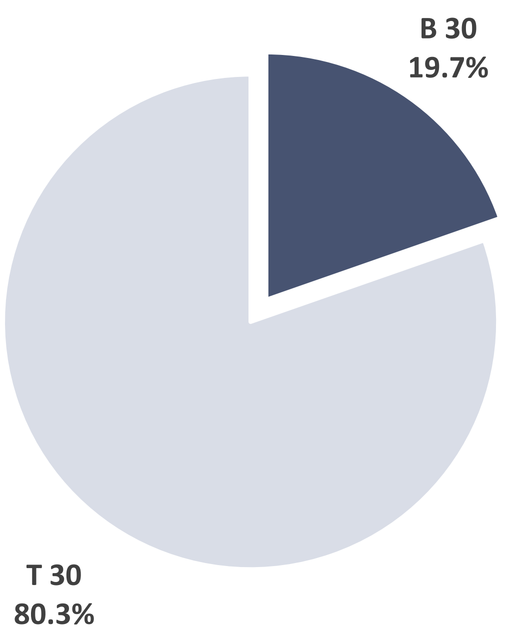
Source: Based on internal classification.

Note: Mutual Fund Distributors (MFDs) erstwhile known as Independent Financial Advisers (IFAs)

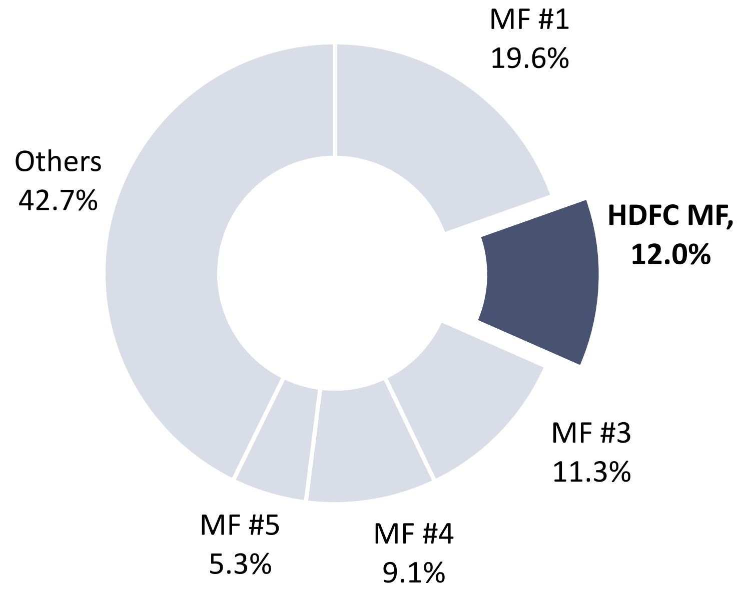
Geographic Spread

HDFC ASSET MANAGEMENT COMPANY LIMITED

Total MAAUM[1] by T30 and B30 Cities



#2 Player in B-30 Markets[1]



We serve customers across ~98% of all pincodes in India

Network of 280 Offices with 196 in B-30 locations[2]

103k+ empaneled distribution partners

(1) Source: AMFI, MAAUM for September 2025
(2) Includes one representative office in Dubai

Investors

- HDFC Mutual Fund
- Investor Portal & App
- Chat Bot
- WhatsApp for Investors
- Transact on Call
- Website

Partners

- HDFC MFOnline Partners
- Partners Portal & App
- Admin Portal
- ARN Hardcoded Link
- One Click Link
- Transact on Call
- API Gateway
- Digital Marketing solution

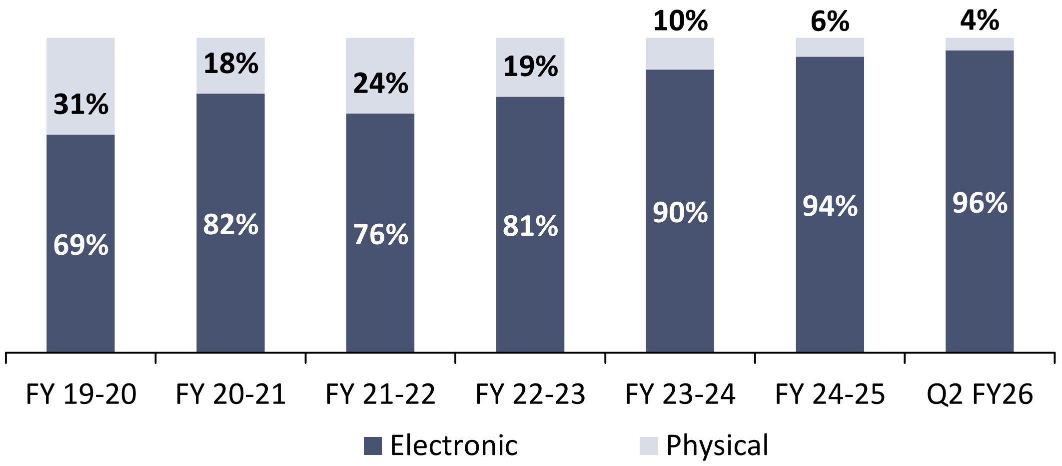
Engagement & Support Channels

- Co-browsing Services
- Callback Services
- Agent Helpdesk
- Journey Management

Foundation Tools

- Customer Data Platform
- Personalization Tools
- Marketing Automation

Electronic and Physical Transactions as % of Total Transactions



Highlights

- *Strong online presence - dedicated digital platforms for distribution partners and Customers.*
- *Key digital features - Tap2Invest, Account statement at Scheme level and website revamp, showcasing user-centric digital experiences.*
- *Customer onboarding via digital platforms surged from 89% to 94% (Q2 FY25 vs Q2 FY26), reflecting our growing digital maturity and adoption.*
- *Connecting with a customer every 2 minutes via emails, chats, calls etc.[1]*

Internal , [(1)] *Assuming 22 working days a month. This includes for both Partner and Investor*

** Data updated as of 04/10/2025*

Embedding ESG Principles

HDFC ASSET MANAGEMENT COMPANY LIMITED

ESG Mission

To create sustainable wealth for every stakeholder by focusing on **P**eople, **P**lanet and **P**rosperity

Inclusive Growth

Environment

Health & Safety

Human Rights

Diversity

Stakeholders

Well Being of Employees

Ethics, Transparency & Accountability

Signatory of:

PRI Principles for Responsible Investment

Climate Action 100+ Global Investors Driving Business Transition

CFA Institute
Adopted CFA Institute's Asset Manager Code

ESG Highlights

HDFC ASSET MANAGEMENT COMPANY LIMITED

'ESG & CSR' committee
of the Board
drives ESG framework

56%
of Board of Directors are Independent

Great Place To Work. Certified FEB 2025-FEB 2026 INDIA

28% of Work force
&
23% of Executive management are Women

1,300+
Employees participated in Ethics workshop[1]

29,200+
Employee training hours[1]

NurtureNature

8,000+
Bags made of recycled plastic waste to be distributed to children in need under Nurture Nature 5.0[2]

96%
Transactions are supported by integrated online platform

CorporateSocial Responsibility

2,350+
Cancer patients provided with financial aid for their treatment

550+
Cancer patients & attendants were provided affordable accommodation

3 GOOD HEALTH AND WELL-BEING | 1 NO POVERTY | 10 REDUCED INEQUALITIES

3,900+
Children given access to quality education & daily nutritious meals

4 QUALITY EDUCATION | 2 ZERO HUNGER | 10 REDUCED INEQUALITIES | 3 GOOD HEALTH AND WELL-BEING

59,000 sq.ft.
of Kalina Biodiversity Park

13 CLIMATE ACTION | 15 LIFE ON LAND | 11 SUSTAINABLE CITIES AND COMMUNITIES

(1) For H1 FY’26
(2) SIP of Rs 3,000 for 3 years and above in open ended Equity-oriented and Gold/Silver schemes

ESG Highlights

HDFC ASSET MANAGEMENT COMPANY LIMITED

Barni Se Azadi | SIP Saheli

~14 Lakhs

Women reached through our Barni Se Azadi & SIP Saheli initiatives to promote financial independence for women

Mission Samriddhi

1,700+

Armed forces and families engaged through Mission Samriddhi — a financial education initiative for the defence community

FUTURE READY

~1500

Retirees and individuals nearing retirement imparted with financial knowledge to prepare for their Golden Years through 'Future Ready' campaign.

BHAROSA THE SIGN OF TRUST

~1,300

Individuals reached through Bharosa — an initiative for making financial literacy accessible for the specially abled

MISSION MARS Campus Connect

~20,000

Students empowered with financial knowledge through targeted outreach in schools and colleges

Note: Numbers are since launch of the initiatives

Financials

Financials Summary – Half Yearly Earnings

HDFC
ASSET MANAGEMENT COMPANY LIMITED

(₹ mm)

Particulars	HYE FY26	HYE FY25	Change
Income			
Revenue from Operations	19,938	16,625	20%
Other Income	3,286	3,437	-4%
Total Income	**23,224**	**20,062**	**16%**
Expenses			
Finance Costs	63	46	37%
Fees and Commission Expenses	27	18	50%
Employee Benefit Expenses[#]	2,324	1,965	18%
Depreciation and Amortisation Expenses	350	270	30%
Other Expenses [$]	1,844	1,652	12%
Total Expenses[# $]	**4,608**	**3,951**	**17%**
Profit before tax[#]	**18,616**	**16,111**	**16%**
Tax Expenses [@]	3,957	4,303	-8%
Profit after tax	**14,659**	**11,808**	**24%**
Other Comprehensive Income (net of tax)	(41)	(31)	
Total Comprehensive Income	**14,618**	**11,777**	**24%**

Particulars	HYE FY26	HYE FY25	Change
Revenue from Operations	19,938	16,625	20%
Total Expenses[# $]	4,608	3,951	17%
Operating Profit from core AM business	**15,330**	**12,674**	**21%**

[#] In HYE FY26, Employee benefit expenses includes non-cash charge of ₹ 268 mm (HYE FY25 ₹ 121 mm) towards amortised cost of outstanding Employee Stock options and Performance-linked Stock units.

[$] The increase in Other expenses is mainly on account of increase in CSR expense and general business related expense.

[@] Refer Notes slide

Financials Summary – Quarterly Earnings

HDFC ASSET MANAGEMENT COMPANY LIMITED

(₹ mm)

Particulars	Q2 FY26	Q2 FY25	Change
Income			
Revenue from Operations	10,260	8,873	16%
Other Income	959	1,706	-44%
Total Income	**11,219**	**10,579**	**6%**
Expenses			
Finance Costs	32	23	39%
Fees and Commission Expenses	14	9	56%
Employee Benefit Expenses[#]	1,235	957	29%
Depreciation and Amortisation Expenses	178	137	30%
Other Expenses[$]	1,005	866	16%
Total Expenses[#$]	**2,464**	**1,992**	**24%**
Profit before tax[#]	**8,755**	**8,587**	**2%**
Tax Expenses[@]	1,576	2,818	-44%
Profit after tax	**7,179**	**5,769**	**24%**
Other Comprehensive Income (net of tax)	3	3	
Total Comprehensive Income	**7,182**	**5,772**	**24%**

Particulars	Q2 FY26	Q2 FY25	Change
Revenue from Operations	10,260	8,873	16%
Total Expenses[#$]	2,464	1,992	24%
Operating Profit from core AM business	**7,796**	**6,881**	**13%**

[#] In Q2 FY26, Employee benefit expenses includes non-cash charge of ₹ 211 mm (Q2 FY25 ₹ 58 mm) towards amortised cost of outstanding Employee Stock options and Performance-linked Stock units.

[$] The increase in Other expenses is mainly on account of increase in business promotion expense, CSR expense and general business related expense.

[@] Refer Notes slide

Financials Summary – Sequential Quarterly Earnings

HDFC ASSET MANAGEMENT COMPANY LIMITED

(₹ mm)

Particulars	Q2 FY26	Q1 FY26	Change
Income			
Revenue from Operations	10,260	9,678	6%
Other Income	959	2,327	-59%
Total Income	**11,219**	**12,005**	**-7%**
Expenses			
Finance Costs	32	31	3%
Fees and Commission Expenses	14	13	8%
Employee Benefit Expenses[#]	1,235	1,089	13%
Depreciation and Amortisation Expenses	178	172	3%
Other Expenses[$]	1,005	839	20%
Total Expenses[#$]	**2,464**	**2,144**	**15%**
Profit before tax[#]	**8,755**	**9,861**	**-11%**
Tax Expenses[@]	1,576	2,381	-34%
Profit after tax	**7,179**	**7,480**	**-4%**
Other Comprehensive Income (net of tax)	3	(44)	
Total Comprehensive Income	**7,182**	**7,436**	**-3%**

Particulars	Q2 FY26	Q1 FY26	Change
Revenue from Operations	10,260	9,678	6%
Total Expenses[#$]	2,464	2,144	15%
Operating Profit from core AM business	**7,796**	**7,534**	**3%**

[#] In Q2 FY26, Employee benefit expenses includes non-cash charge of ₹ 211 mm (Q1 FY26 ₹ 57 mm) towards amortised cost of outstanding Employee Stock options and Performance-linked Stock units.

[$] The increase in Other expenses is mainly on account of increase in business promotion, new fund offer & mutual fund expenses and general business related expense.

[@] Refer Notes slide

HDFC ASSET MANAGEMENT COMPANY LIMITED

1. The movement in effective tax rate is on account of following:

- Considering recent assessments orders, the Company has re-assessed its income tax position during the quarter ended September 30, 2025. As a result of which, the Company has reversed income tax provision for earlier periods amounting to ₹ 468 mm, and;

- As per Finance (No.2) Act 2024, enacted in August 2024, the rates at which capital gains were taxed had changed and indexation benefit had also been withdrawn while calculating long term capital gains on investments. Consequently, the Deferred Tax Liability recognised by the Company on fair value gains on its investments as on June 30, 2024 had increased by ₹ 698 mm thereby resulting in an additional charge on the Profit After Tax of the Company for quarter ended September 30, 2024.

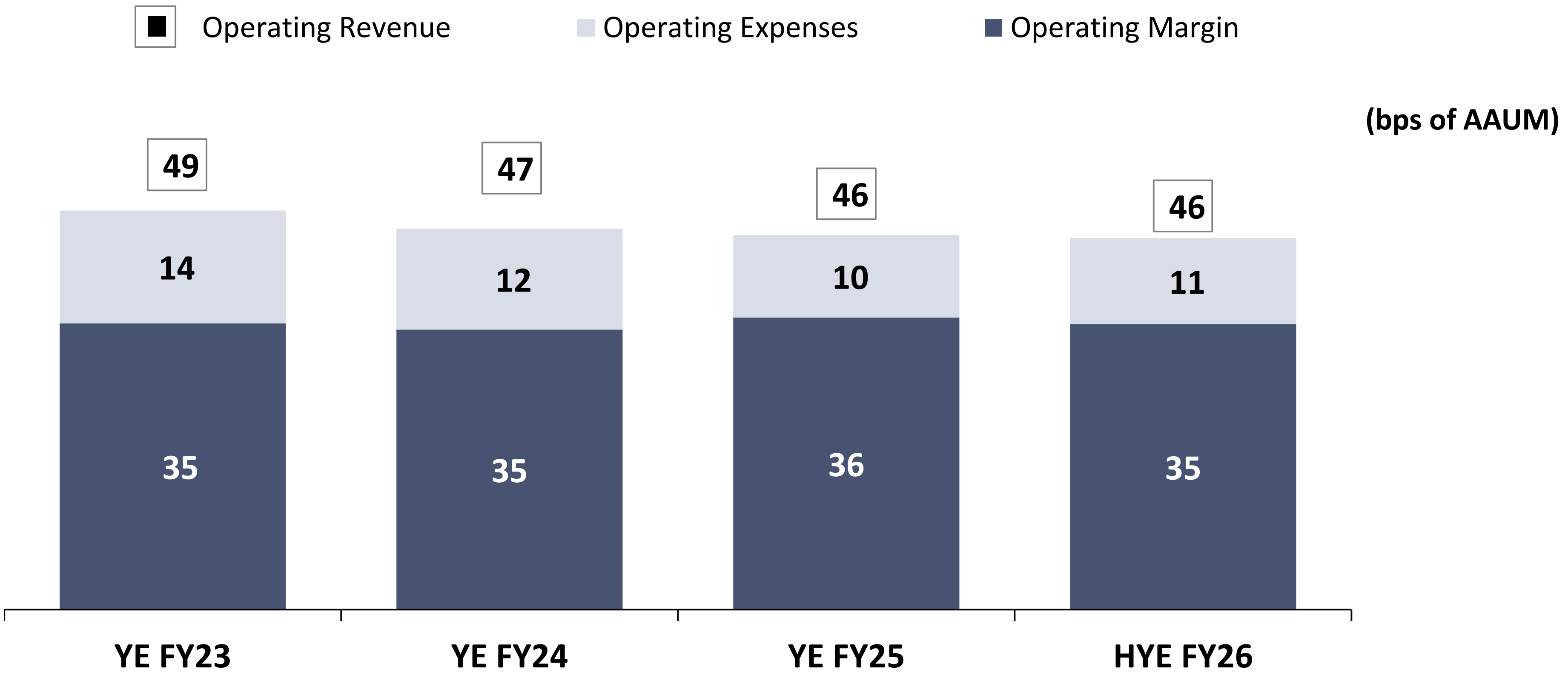
(₹ mm)

Particulars	HYE Sep 25	HYE Sep 24	Change	QE Sep 25	QE Sep 24	Change
Profit before Tax	**18,616**	**16,111**	**16%**	**8,755**	**8,587**	**2%**
Provision for Tax	3,957	4,303		1,576	2,818	
Tax adjustment	468	(698)		468	(698)	
Adjusted Provision for Tax	**4,425**	**3,605**	**23%**	**2,044**	**2,120**	**-4%**
Adjusted Profit after Tax	**14,191**	**12,506**	**13%**	**6,711**	**6,467**	**4%**

NOTES

2. A Wholly Owned Subsidiary ('WOS') of the Company namely 'HDFC AMC International (IFSC) Limited', located in Gujarat International Finance Tec-City (GIFT City) had been incorporated effective May 27, 2022. The Company has disclosed extract of only standalone Financial Results in this investor presentation as the WOS is immaterial to the Group. However, the consolidated Financial Results are available on www.bseindia.com, www.nseindia.com and www.hdfcfund.com.

Operating Profit Margin



Operating margin (bps of AAUM) for Q1 FY 26 and Q2 FY 26 are 36 and 35 respectively

Based on internal computations

Statement of Assets and Liabilities

HDFC ASSET MANAGEMENT COMPANY LIMITED

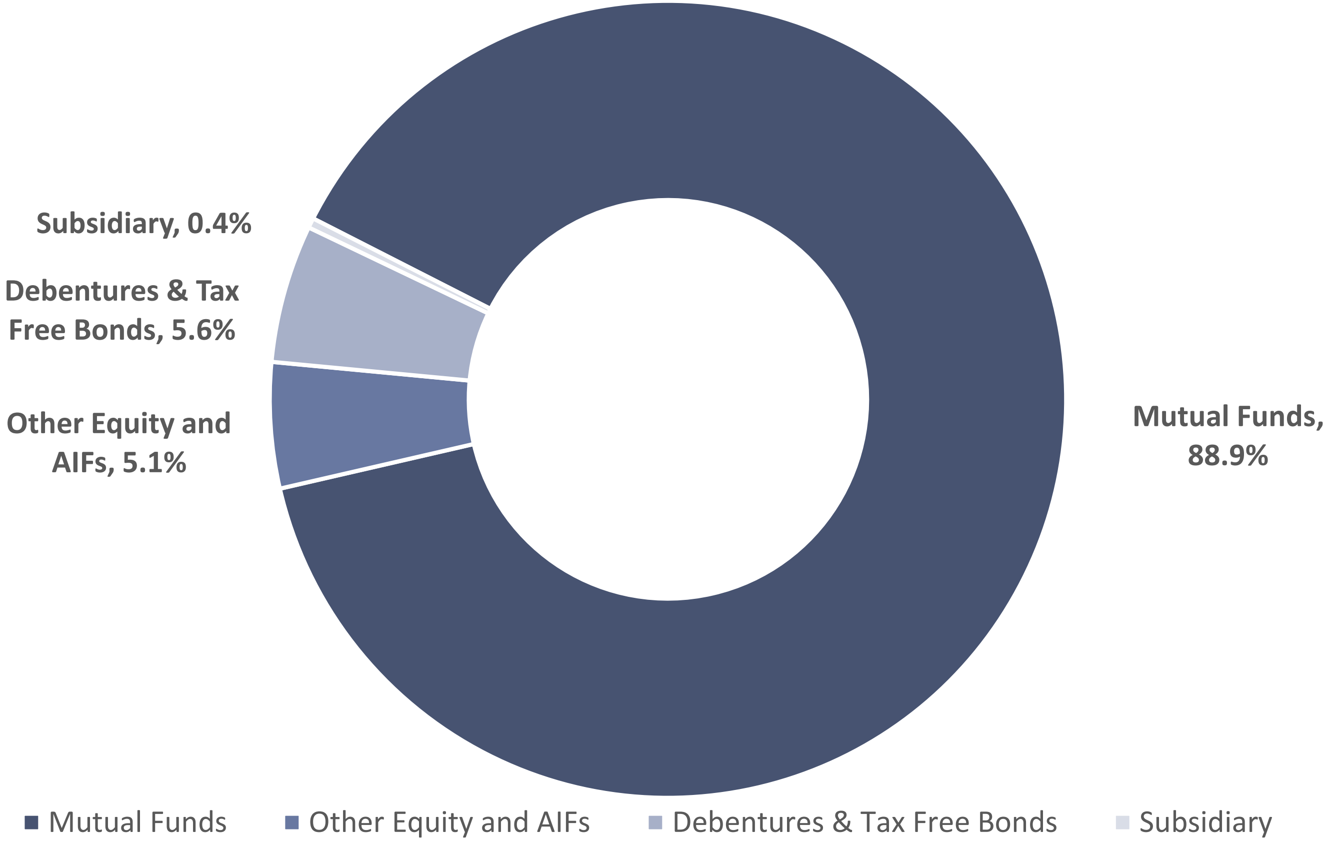
(₹ mm)

Particulars	As at Sep 30, 2025	As at Mar 31, 2025
Assets		
Financial Assets	81,062	84,742
Non-Financial Assets	3,287	2,793
Total Assets	**84,349**	**87,535**
Liabilities And Equity		
Liabilities		
Financial Liabilities	3,076	2,841
Non-Financial Liabilities	3,830	3,353
Equity		
Equity Share Capital	1,070	1,069
Other Equity	76,373	80,272
Total Liabilities And Equity	**84,349**	**87,535**

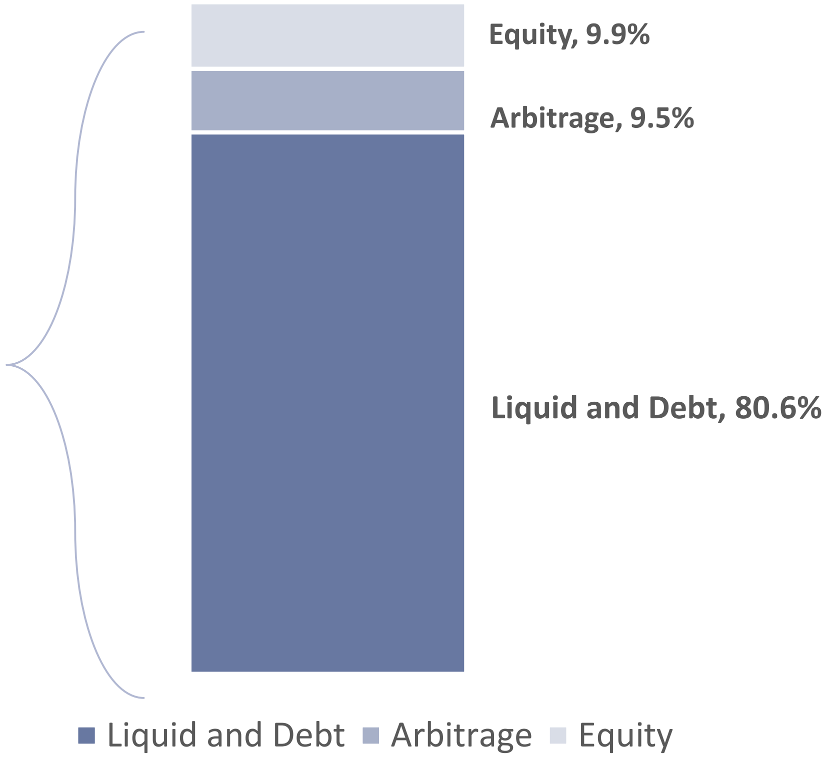
Breakup of Total Investments

Total Investments: ₹ 79,008 million

Breakdown of Total Investments



Breakdown of Mutual Fund Investments



Note: Investments in equity Mutual Funds is primarily on account of the regulatory mandate; Data as of September 30, 2025

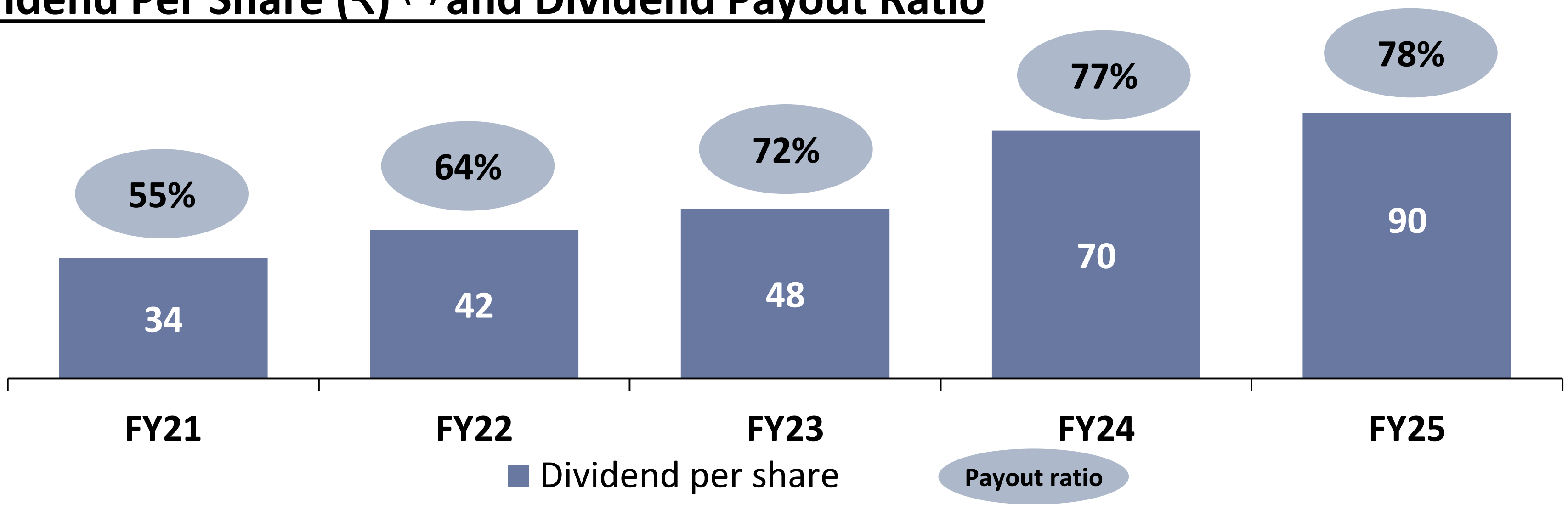
Return On Equity and Dividend Per Share

HDFC ASSET MANAGEMENT COMPANY LIMITED

Return on Equity[1]

FY 21	FY 22	FY 23	FY 24	FY 25
30.1%	27.0%	24.5%	29.5%	32.4%

Dividend Per Share (₹) [2] and Dividend Payout Ratio



(1) *Calculated as Profit After Tax divided by average Net Worth*

(2) *For FY25, a final dividend of Rs. 90 per equity share was proposed by the board on April 17, 2025 and approved by the shareholders at the Annual General Meeting held on June 25, 2025.*

Thank you

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Totals in some columns/ rows may not agree due to rounding off.

<u>Definitions</u>

AUM refers to Assets Under Management as on end of any given month/period
MAAUM refers to a given month’s average Assets Under Management
QAAUM refers to a given quarter’s average Assets Under Management
AAAUM refers to a given year’s average Assets Under Management
Unless otherwise stated, the above definitions are used for Mutual Fund Assets under management

Press Release

October 15, 2025

HDFC AMC's Profit Before Tax (excluding non-cash charge related to employee stock expenses) for the Quarter ended September 30,2025 at ₹8,966 million, an increase of 4% over Quarter ended September 30,2024.

HDFC Asset Management Company Limited (HDFC AMC) declares financial results for the period ended September 30, 2025.

- Amongst India's largest mutual fund managers with QAAUM market share of 11.4% for the quarter ended September 30,2025.
- Amongst India's largest Actively Managed Equity Oriented Mutual Fund managers with QAAUM market share of 12.9% for the quarter ended September 30,2025.
- One of the most preferred choices of individual investors, with a market share of 13.1% of the individual monthly average AUM for September 2025.
- Revenue from operations was ₹10,260 million and operating profit was ₹7,796 million for the Quarter ended September 30,2025, an increase of 16% and 13% respectively over the Quarter ended September 30,2024.

Mumbai, October 15, 2025: HDFC Asset Management Company Limited today reported its financial performance for the quarter ended September 30,2025.

CORPORATE HIGHLIGHTS

- QAAUM of ₹8,814 billion for the quarter ended September 30,2025 compared to ₹7,588 billion for the quarter ended September 30,2024, 11.4% market share in QAAUM of the mutual fund industry.
- QAAUM in actively managed equity-oriented funds i.e. equity oriented QAAUM excluding index funds stood at ₹5,343 billion for the quarter ended September 30,2025 with a market share of 12.9%. The AMC is amongst the largest actively managed equity-oriented mutual fund managers in the country.
- The ratio of equity and non-equity oriented QAAUM is 65:35, compared to the industry ratio of 56:44 for the quarter ended September 30,2025.
- 13.1 million Systematic transactions with a value of ₹45.1 billion processed during the month of September 2025.
- Over 1,03,000 empaneled distribution partners across MFDs, National Distributors and Banks, serviced through a total of 280 offices of which 196 are in B-30 locations. The contribution of B-30 locations to our total monthly average AUM for September 2025 is 19.7%.
- 70% of the company's total monthly average AUM for September 2025 is contributed by individual investors compared to 61% for the industry.
- Market share of 13.1% of the individual monthly average AUM for September 2025, making the company one of the most preferred choices of individual investors.
- Total Live Accounts stood at 26.0 million as on September 30,2025. Unique customers as identified by PAN or PEKRN now stands at 14.5 million as on September 30,2025 compared to 57.0 million for the industry, a penetration of 25%.

FINANCIAL HIGHLIGHTS FOR THE QUARTER ENDED SEPTEMBER 30,2025

- The Operating Profit for the quarter ended September 30,2025 was ₹7,796 million as compared to ₹6,881 million for the quarter ended September 30,2024.
- Profit before tax for the quarter ended September 30,2025 was ₹8,755 million as compared to ₹8,587 million for the quarter ended September 30,2024.
- Profit after tax for the quarter ended September 30,2025 was ₹7,179 million as compared to ₹5,769 million for the quarter ended September 30,2024.

FINANCIAL HIGHLIGHTS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025

- The Operating Profit of the company for the half year ended September 30, 2025 was ₹15,330 million as compared to ₹12,674 million for the half year ended September 30, 2024.
- Profit before tax for the half year ended September 30, 2025 was ₹18,616 million as compared to ₹16,111 million for the half year ended September 30, 2024.
- Profit after tax for the half year ended September 30, 2025 was ₹14,659 million as compared to ₹11,808 million for the half year ended September 30, 2024.

About HDFC AMC

Incorporated in 1999, HDFC Asset Management Company Limited (HDFC AMC) is Investment Manager to HDFC Mutual Fund, one of the largest mutual funds in the country with closing AUM of Rs 8.73 trillion as on September 30,2025.

The Company offers a comprehensive suite of savings and investment products ranging from mutual funds, including both actively managed and passive options, to portfolio management services and alternative investment opportunities catering to the needs of a large and diverse customer base.

HDFC AMC proudly serves a mutual fund customer base of 14.5 million unique investors, with a total of 26.0 million live accounts. The Company has a vast network of 280 offices, over 1,03,000 distribution partners and modern digital platforms, enabling it to serve clients across India.

For more information, please visit the company's website at www.hdfcfund.com.

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HDFC Asset Management Company Ltd.