

Date: 08-08-2025

To,

Manager,  
**National Stock Exchange of India Limited**  
Exchange Plaza, Plot No. C/1, G Block,  
Bandra Kurla Complex- Bandra (E),  
Mumbai-400051

**NSE Symbol: HITECH**

Listing Department,  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Fort  
Mumbai- 400001

**Scrip Code: 543411****Subject: Q1Y26 Result Update Presentation**

Dear Sir/ Madam,

In reference to the above captioned subject, please find enclosed herewith Result update presentation with respect to the Un-Audited Financial Results for the Quarter ended June 30, 2025.

Kindly take the above information on record and oblige.

Thanks and Regards

For **Hi-Tech Pipes Limited**  
For **HI-TECH PIPES LIMITED**

Company Secretary

**Arun Kumar**  
**Company Secretary &**  
**Compliance Officer**

Encl: As above




BUILDING A NEW INDIA

# INVESTOR PRESENTATION

**Q1&FY26**

# TABLE OF CONTENT

- Financial & Operational Highlights
  - Annual Financial Performance
  - New Initiatives
  - Company Overview
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# SAFE HARBOUR

This Presentation and the accompanying slides (the "Presentation"), which have been prepared by Hi-Tech Pipes Ltd. (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever.

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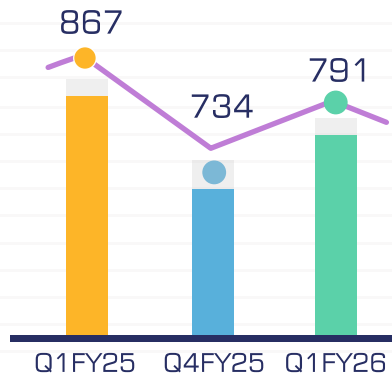
This presentation contains certain forward-looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to economic growth in India and abroad, ability

to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The Company does not undertake to make any announcement in case any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company any of these forward-looking statements become materially incorrect in future or update any forward-looking statements made from time to time by or on behalf of the Company

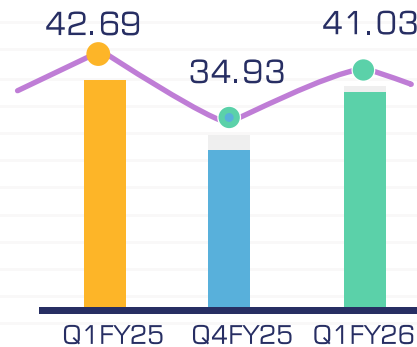


## KEY PERFORMANCE INDICATORS– Q1FY26(CONSOLIDATED)

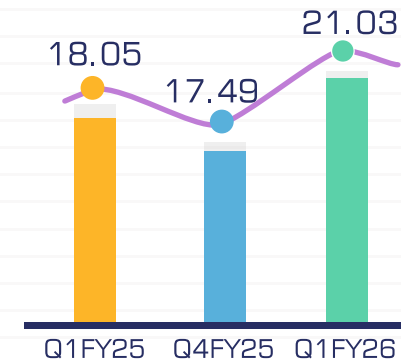
REVENUE (RS CRORE)  
(8.72%) Y-O-Y —



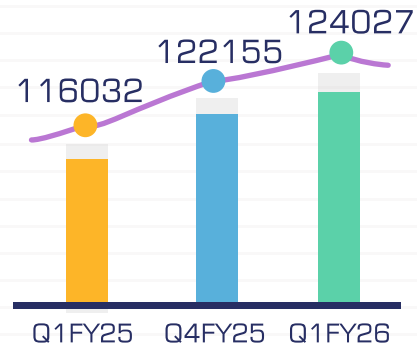
EBITDA (RS CRORE)  
(3.87%) Y-O-Y —



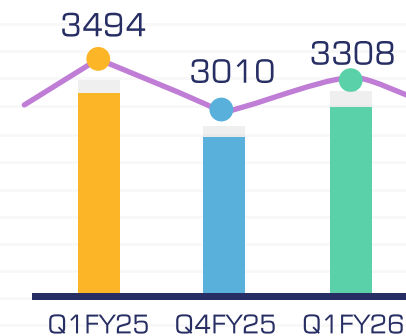
PAT (RS CRORE)  
16.47%Y-O-Y —



SALES VOLUME (MT)  
+1.53% Y-O-Y —



EBITDA PER MT (RS)  
(5.32%) Y-O-Y —



## CONSOLIDATED PROFITABILITY HIGHLIGHTS –Q1&FY26

Particulars (Rs.Lacs)	Q1FY26	Q1FY25	Q4FY25	Y-o-Y %	Q-o-Q %	FY25
Income From Operations	79,136.04	86697.80	7,33,74.40	-8.72%	7.85%	3,06,763.62
<b>Raw Materials</b>	71,877.72	79142.18	6,77,12.73			2,78,374.78
Employee Cost	848.12	853.25	758.79			3,319.28
Other Cost	2306.92	2433.78	1,409.99			9,066.32
EBITDA	4103.27	4268.59	3,492.89	-3.87%	17.48%	16,003.24
EBITDA Margin (%)	5.18%	4.92%	4.76%	5.25%	8.80%	5.21%
<b>Other Income</b>	93.06	52.91	1.10			188.87
Depreciation	617.17	513.18	425.50			2,092.24
Interest	782.39	1408.16	660.27			4,301.25
<b>Exceptional Items</b>	0.00	0.00	0.00			0.00
Profit Before Tax	2796.78	2400.16	2,408.21	16.52%	16.13%	9,798.62
Tax	704.73	594.87	644.85			2,503.71
Profit After Tax	2092.05	1805.29	1,763.37	15.88%	18.64%	7,294.91
<b>Total Comprehensive income (after taxes)</b>	2102.64	1805.29	1,749.42	16.47%	20.19%	7,285.95
<b>Basic EPS ( in Rs.)</b>	1.04	1.16	0.95			3.98

## Robust Operating Momentum and Record Profitability:

In Q1FY26, the Company recorded Revenue from Operations of Rs.791.36 crore, as compared to Rs.866.98 crore in the corresponding quarter of the previous year. Hi-Tech Pipes demonstrated stable volume traction, with sales reaching 1.24 lakh tonnes, up from 1.22 lakh tonnes year-on-year.

Operating profitability remained resilient, with EBITDA at Rs.41.03 crore, supported by product diversification and operational efficiencies. The Company achieved a Profit After Tax (PAT) of Rs.21.03 crore, the highest-ever quarterly profit in its history, reflecting sound financial discipline and sharp execution.

The EBITDA per tonne stood at Rs.3,308, showing a clear sequential improvement, underscoring the impact of value-added product contribution and optimized cost structures.

## Capacity Expansion Progress – Unlocking New Growth Frontiers

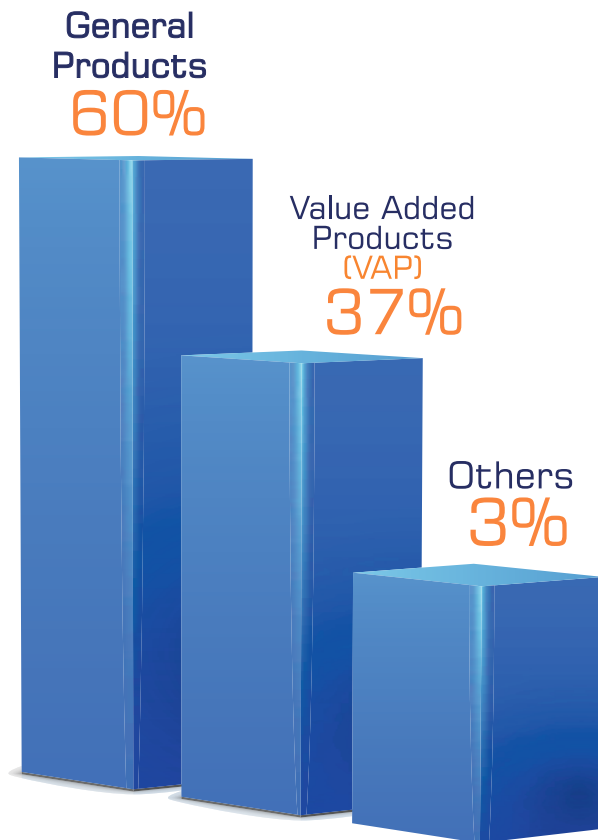
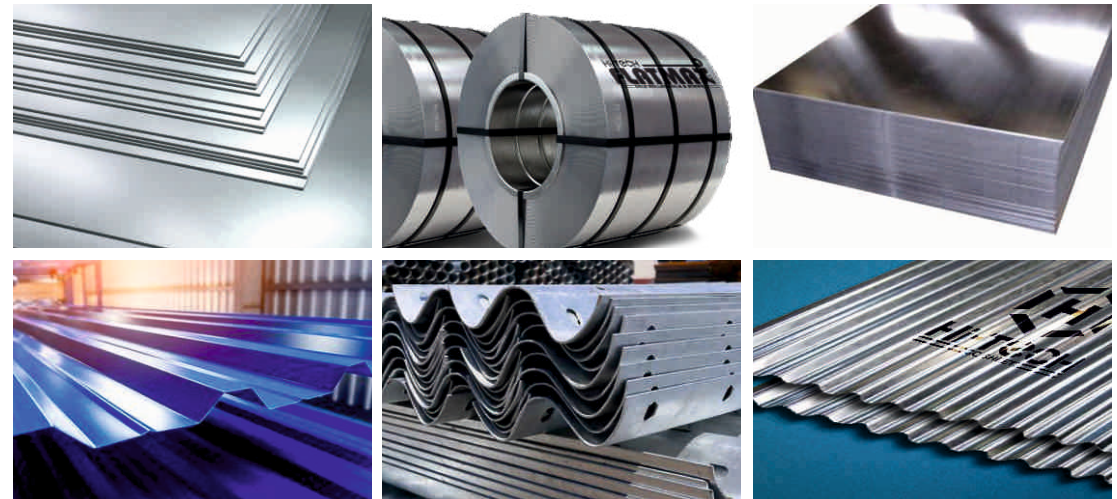
Hi-Tech Pipes continues to advance toward its ambitious 2 million tonne installed capacity target by FY29.

- The Greenfield facility at Sikandrabad is in the advanced stages of readiness and will commence commercial production in Q2 FY26. This facility is purpose-built to manufacture specialized ERW pipes tailored for sectors such as defense, infrastructure, and renewable energy, while also deepening the Company's reach in Northern India.
- The Phase II Brownfield expansion at Sanand Unit-2 is also poised to go live in Q2 FY26. The facility is being positioned as a dedicated unit for infrastructure and green energy segments, reinforcing Hi-Tech's role in enabling India's transition to a sustainable future.



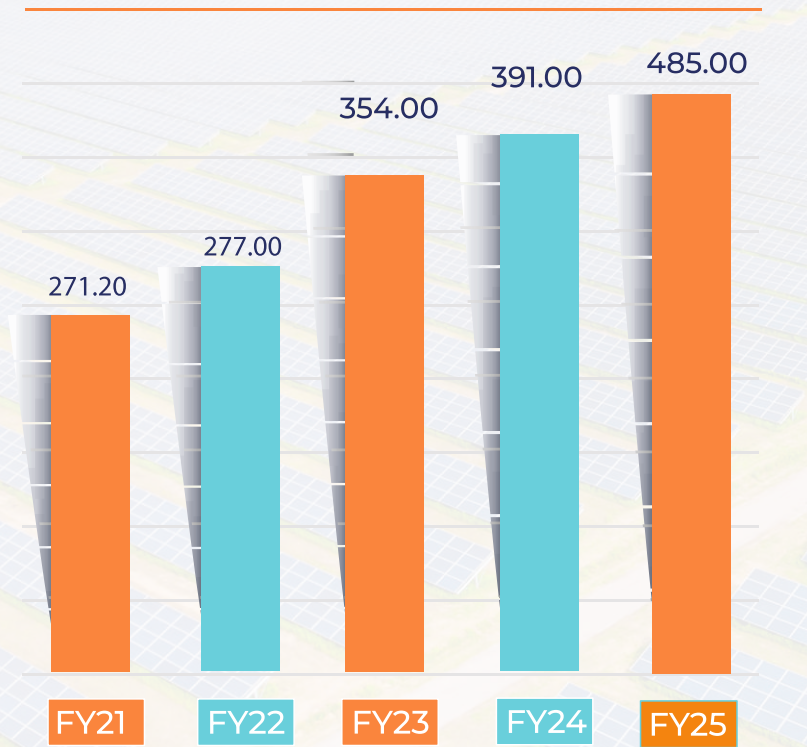
**STEEL TUBES & PIPES**

# VALUE ADDED PRODUCTS (VAP) MIX

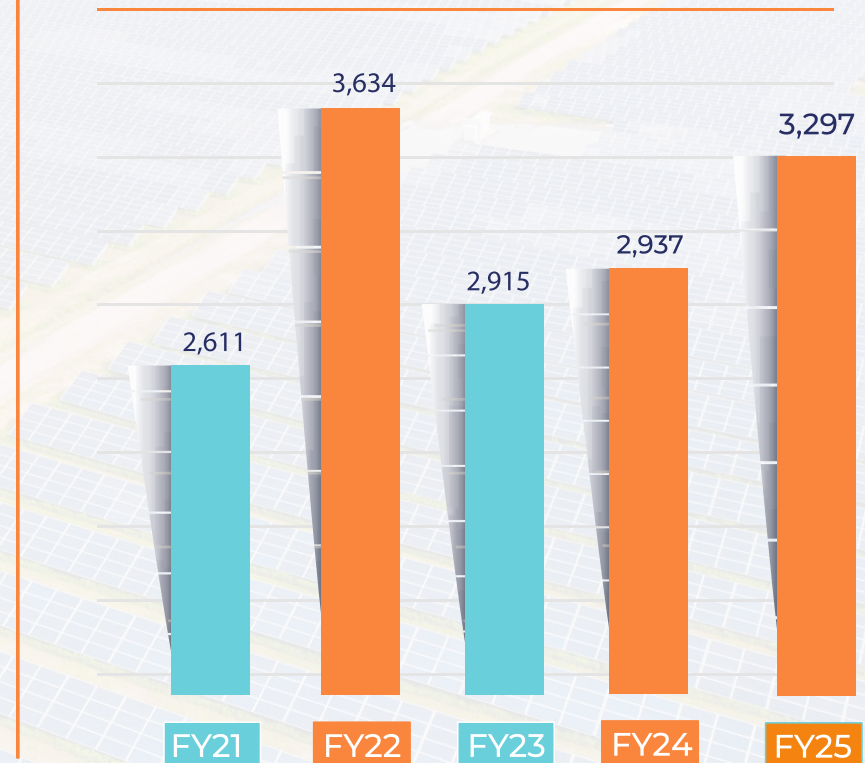

**FLAT STEEL & COATED PRODUCTS**


# Annual Financial Performance

Volume ('000 MT)



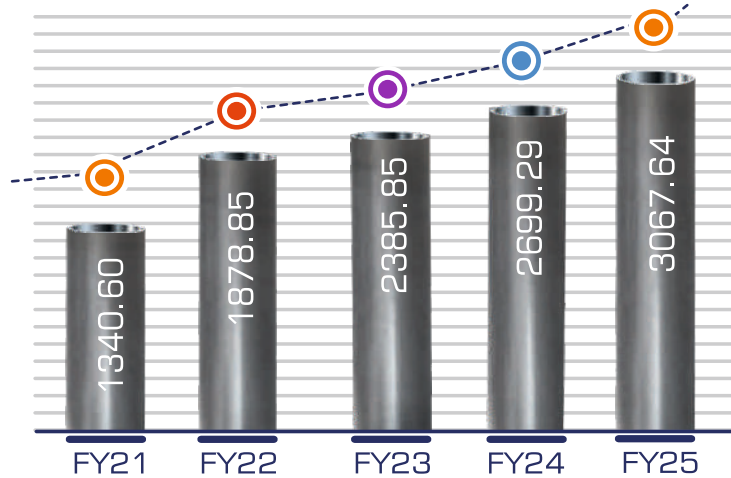
EBITDA Rs. Per Metric Ton



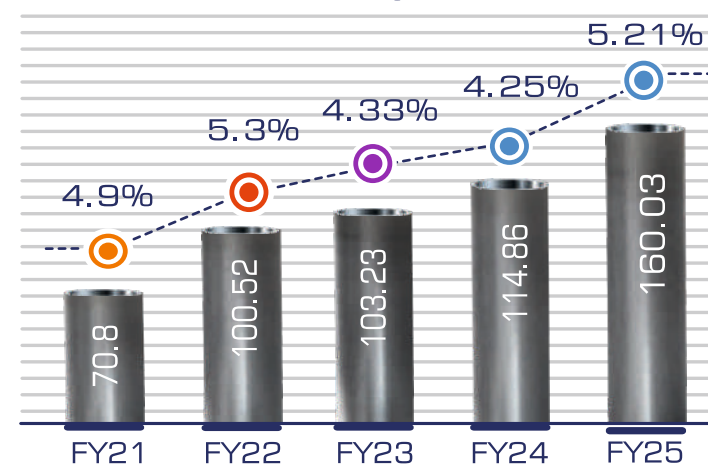


## KEY PERFORMANCE HIGHLIGHTS CONTINUED....

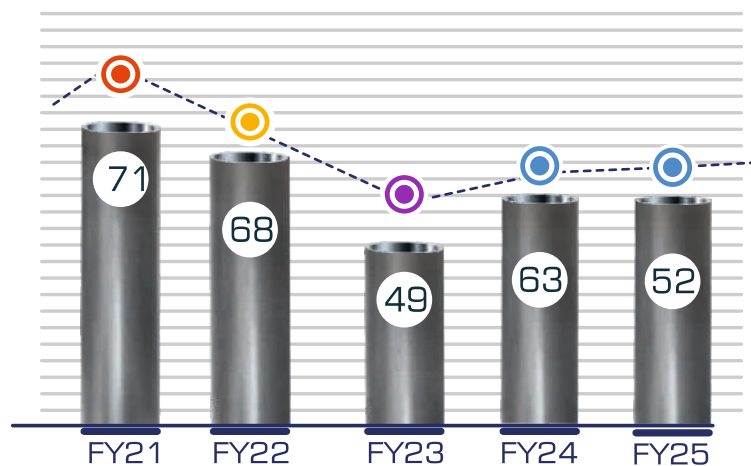
REVENUE (Rs. in Crore)



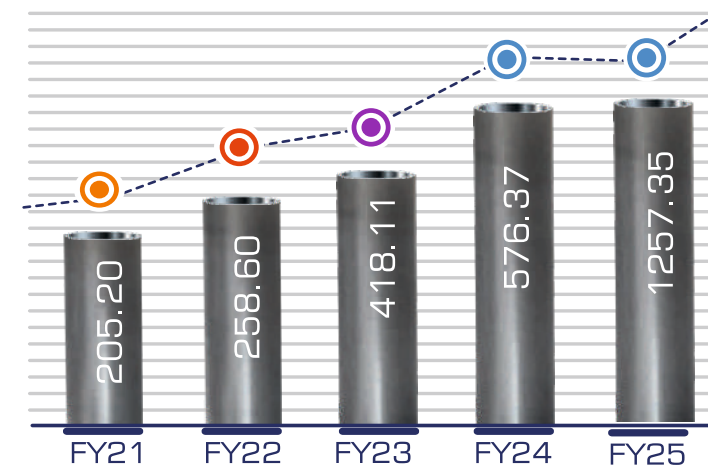
EBITDA & EBITDA Margin % (Rs. in Crore)



NET WORKING CAPITAL DAYS



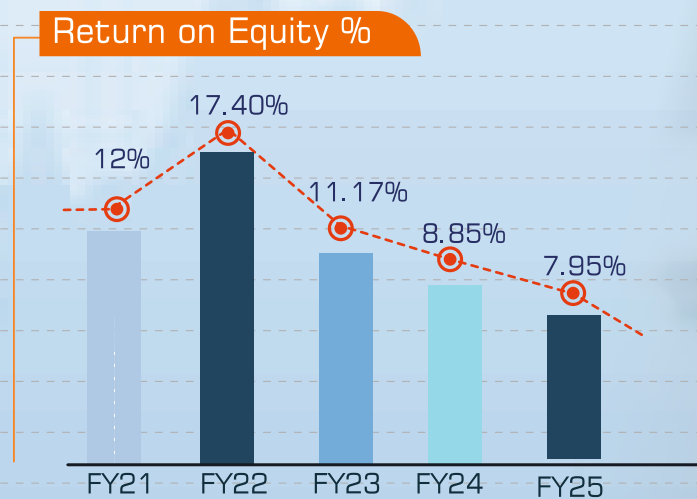
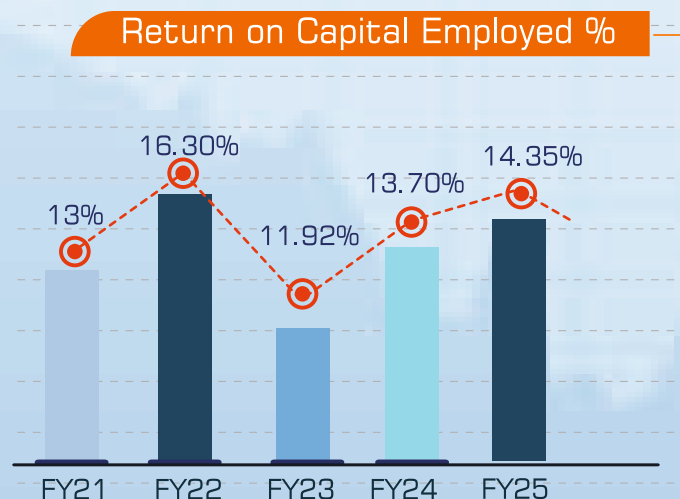
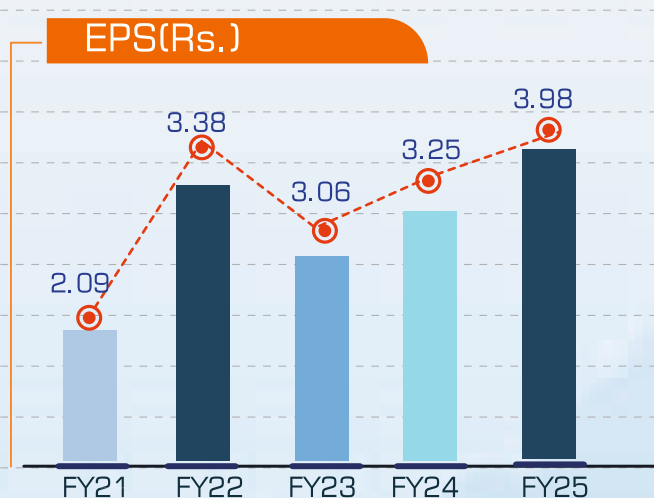
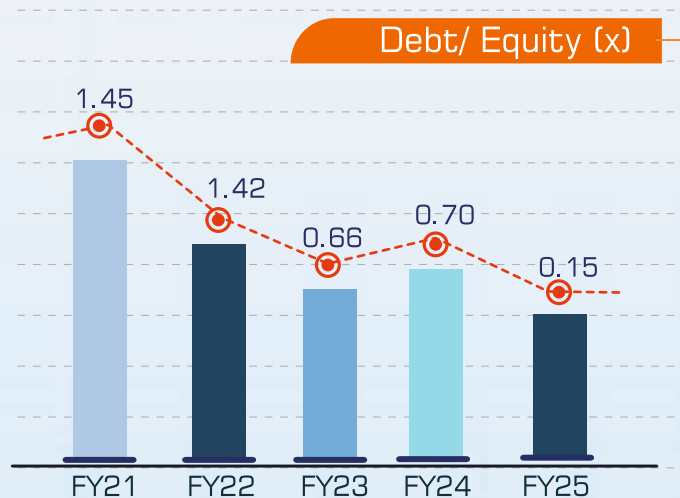
NET WORTH (Rs. in Crore)



In Rs. Crore



# KEY FINANCIAL RATIOS





## UPCOMING MANUFACTURING FACILITY

**Unlocking 1 Million Tonne Capacity:** Accelerating Our Growth Trajectory As part of our long-term strategic vision, we are on the cusp of a major operational milestone—crossing 1 million tonnes of installed capacity, which will significantly elevate our scale, flexibility, and competitiveness in the ERW pipe industry.

- **Greenfield** Facility at **Sikandrabad** – Nearing Commercial Launch Our state-of-the-art Greenfield plant at Sikandrabad (Uttar Pradesh) is in the final stages of commissioning and is slated to begin commercial production in Q2 FY26.

This technologically advanced facility will focus on the production of specialized ERW steel pipes designed for high-growth sectors such as:

**Infrastructure** (urban development, metro, roads),  
**Defense** (structural applications and armored projects),  
**Renewable energy** (solar and wind structures).

Strategically located, this plant will serve as a key enabler in deepening our market penetration in North India, ensuring faster delivery and localized customer service.



### **Brownfield** Expansion at **Sanand Unit-2** (Phase II) – Strengthening Our Value-Added Play.

The expansion of our Sanand Unit-2 (Gujarat) is also progressing as planned, with commercial operations expected to commence in Q2 FY26.

Phase II of this facility is being developed as a dedicated manufacturing hub for: Renewable energy sector-specific pipes (solar mounting, wind tower structures),

Infrastructure-focused solutions (structural and piling tubes).

We are already witnessing robust order inflows from leading renewable energy clients, validating the growing demand for quality-grade, high-durability pipe solutions.

The facility is also being equipped with flexible production lines and testing labs, enabling us to deliver customized SKUs for niche applications.



## MARCHING TOWARDS 2 MILLION TONNE CAPACITY BY FY29.



Looking ahead, we remain committed to our vision of achieving 2 million tonnes of installed capacity by FY29, in alignment with India's accelerating infrastructure and industrial growth.

**As part of this growth roadmap, we are also undertaking a strategic foray into API-grade pipe manufacturing, aimed at significantly increasing our share of high-value, precision-engineered products. This initiative will be integrated into our 2-million-tonne vision.**

### **We are in the process of :**

- **Finalizing of vendors partnerships and technology tie-ups, and**
- **Infrastructure planning, quality certifications, and compliance preparations.**

**The API pipe facility will enable us to cater to critical sectors such as oil & gas, industrial pipelines, and water transmission, offering globally certified, high-performance solutions. This is a strategic value addition that will help us expand our addressable market, diversify our end-user base, and improve margins.**

## New Initiatives- New Products Launched



- ✓ A Fire-Fighting system is the most essential part of the building services, with an aim to protect life and property.
- ✓ Sizes normally range from 25 mm to 150-mm NB "C" Class MS Pipes & Galvanized Pipe with plain end or socketed conforming to IS: 1239 & IS: 3589 specifications



- ✓ CRFH pipes used for furniture & high end segment has been started at Hindupur, (A.P.)



### ✓ Galvanized Section Pipes

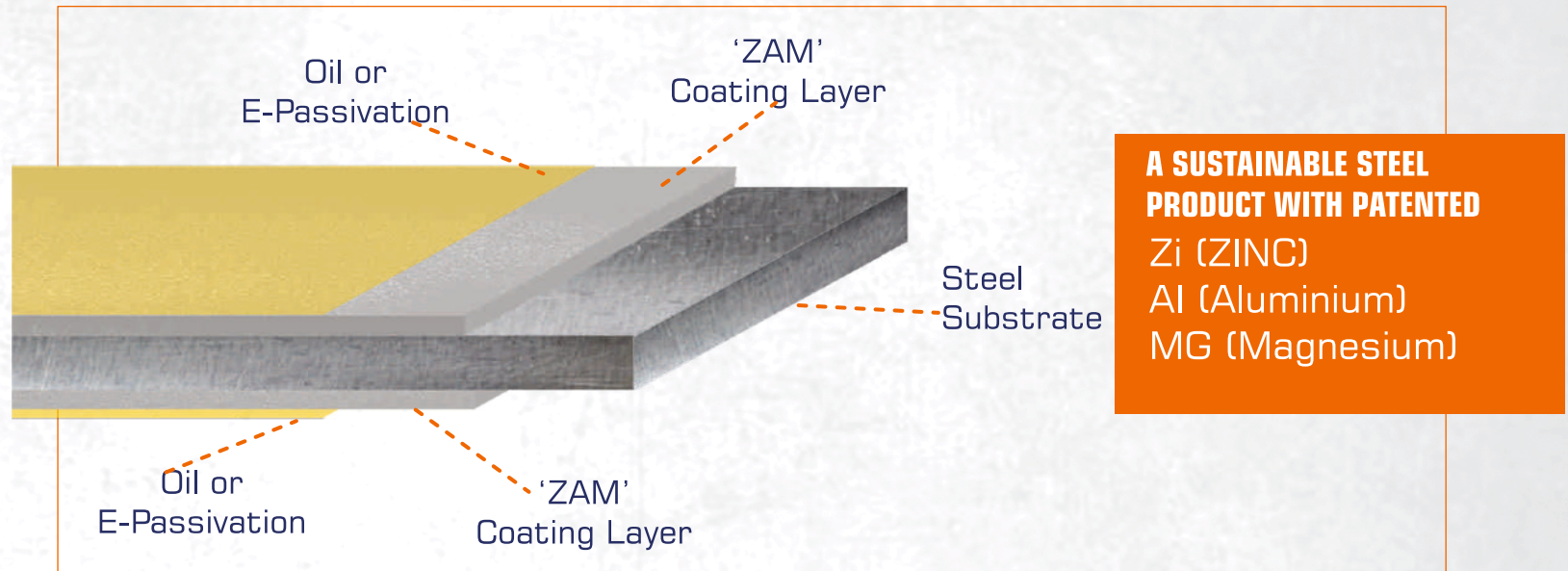
Hi-Tech Galvanized Section Pipes are zinc-coated steel pipes known for their strength, durability, and corrosion resistance. Ideal for construction and structural applications, they offer long life, low maintenance, and a clean, smooth finish suitable for indoor and





## 'ZAM' PIPE WITH SELF HEALING TECHNOLOGY FOR FIRE- FIGHTING APPLICATIONS

### WHAT IS "ZAM"



### WHAT IS SELF HEALING TECHNOLOGY

When exposed to the environment, 'ZAM' forms a very dense zinc-based protective film, unlike galvanised steel where the film is very porous. This unique dense film is also formed on edges, welds, perforations and scratches. In case some red rust was present on these uncoated zones, the red rust will gradually be covered by the 'ZAM' film. It is almost impossible for the environment to penetrate this film. The result is that 'ZAM' provides perfect protection of the whole structure, even on the uncoated edges, scratches and perforations. Increasing the coating weight will improve edge protection, especially for thick material which are used for Fire-Fighting applications.



## Our Recent Persistent Supply



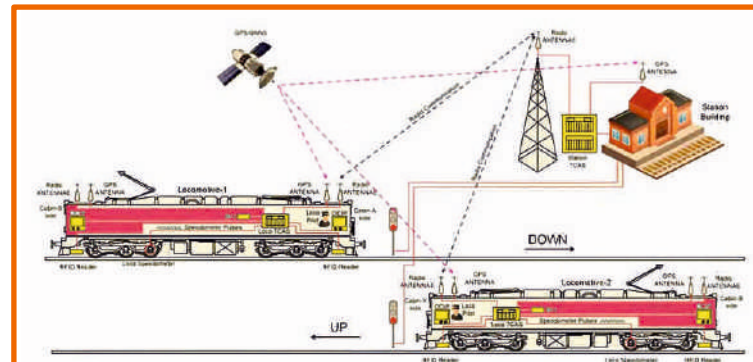
### Nation-Building Contributions – “Safe Bhi, Secure Bhi”

Hi-Tech Pipes is proud to support two of the nation’s most critical infrastructure initiatives:



#### “Safe Bhi”

By contributing to the Indian Railways’ **Kavach Anti-Collision System**, strengthening railway safety infrastructure.



**HI-TECH PIPES LIMITED** is proud to support the **Indian Railways' Kavach Anti-Collision System** by supplying high-quality **ERW Steel Pipes**. These pipes are crucial for track side structures like telecom towers and cable conduits, enabling safer and smarter railway operations. This initiative highlights our commitment to Make in India and railway modernization, reinforcing our role as a trusted partner in national infrastructure.



## “Secure Bhi”

By supplying corrosion-resistant ERW Steel Pipes for  
**BSF's Modular Multi-Layered High-Strength Border Fencing.**



**HI-TECH PIPES LIMITED** has reinforced its role in bolstering national security infrastructure by supplying **ERW Steel Pipes** for **Modular Multi-Layered High-Strength Border Fencing** projects. These specialized pipes, known for their durability and adaptability, form a critical component of the robust fencing systems designed to enhance border security and prevent unauthorized crossings. By providing high-quality, corrosion-resistant steel solutions, HI-TECH PIPES supports the construction of long-lasting and resilient barriers capable of withstanding harsh environmental conditions. This supply aligns with the company's commitment to contributing to strategic national projects, leveraging its expertise in manufacturing infrastructure-grade materials. The collaboration underscores HI-TECH PIPES' reputation as a trusted partner in safeguarding territorial integrity while advancing the **Make in India** initiative through domestically produced, reliable engineering solutions.





# COMPANY OVERVIEW





## TEAM HI-TECH: BOARD OF DIRECTORS



### Mr. Ajay Kumar Bansal

Chairman & Managing Director

- Mr. Ajay Kumar Bansal, an esteemed figure in the steel industry, boasts an impressive career spanning over 36 years. With his extensive expertise and knowledge, he has established himself as an industry stalwart. Serving as the Chairman of FII (Steel Tube Panel), he has been instrumental in effectively representing the industry at numerous national and international forums.

### Mr. Anish Bansal

Whole-Time Director

- B.Sc. (Economics ) in Banking & Finance graduate from the Cardiff University, England, with over 18 years of experience in Business Development & Administration.
- His area of expertise includes corporate finance, strategy, marketing, product development, project implementation, international trade and finance along with other corporate matters.



### Mr. Kamleshwar Prasad

Executive and  
Whole-Time Director

Mr. P.K. Saxena  
Non-Executive  
Independent Director.  
Member-CAIIB.

Mr. Vivek Goyal  
Non-Executive  
Independent Director.  
Chartered Accountant.

Mr. Mukesh Kumar Garg  
Non-Executive  
Independent Director.  
Ex-Railway IRSE Officer.

Mrs. Neerja Kumar  
Non-Executive  
Independent Director.  
Ex-Banker.

# OUR JOURNEY

## 1988-2001

- Commenced manufacturing MS pipes at Sikanderabad unit-1
- Started manufacturing cold rolled coils and strips

Hi-TECH  
1988-2001

## 2001-2012

- Installation of hot-dipped galvanizing facility
- Commenced production of highway crash barriers
- Began production of hollow sections and solar mounting sections

Hi-TECH  
2001-2012

## 2012-2016

- Commenced operations at Hindupur (Andhra Pradesh)
- Modernized the cold rolling plant at Sikanderabad unit
- Commissioned ERW pipes at Hindupur unit
- The third company to migrate to NSE Main Board in May 2018

Hi-TECH  
2012-2016

## 2017-2018

- Commenced commercial operations of unit 2 at Sikanderabad to manufacture steel tubes and hollow sections
- Started commercial production of steel tubes and hollow sections at the Sanand (Gujarat) unit
- Listed on the NSE-SME

Hi-TECH  
2017-2018

## 2018-2020

- Started 3rd tube mill at Sanand
- Installed solar plants at Sanand and Hindupur units
- Started Cold Rolling expansion project for wider product of HROp, CRCA, CRFH
- Received Secondary Steel Sector award from Ministry of Steel
- Received Top Performer award from SAIL
- Received Ispat Rachna Award from Ministry of Steel, Govt. of India

Hi-TECH  
2018-2020

## 2020-2023

- Commenced operations at Khopoli (Maharashtra)
- Started Continuous Galvanizing GP/GC Line at Sikanderabad
- Listed on BSE
- Started Manufacturing of PPGL, Color Coated Sheet
- Natrax Certified Crash Barriers

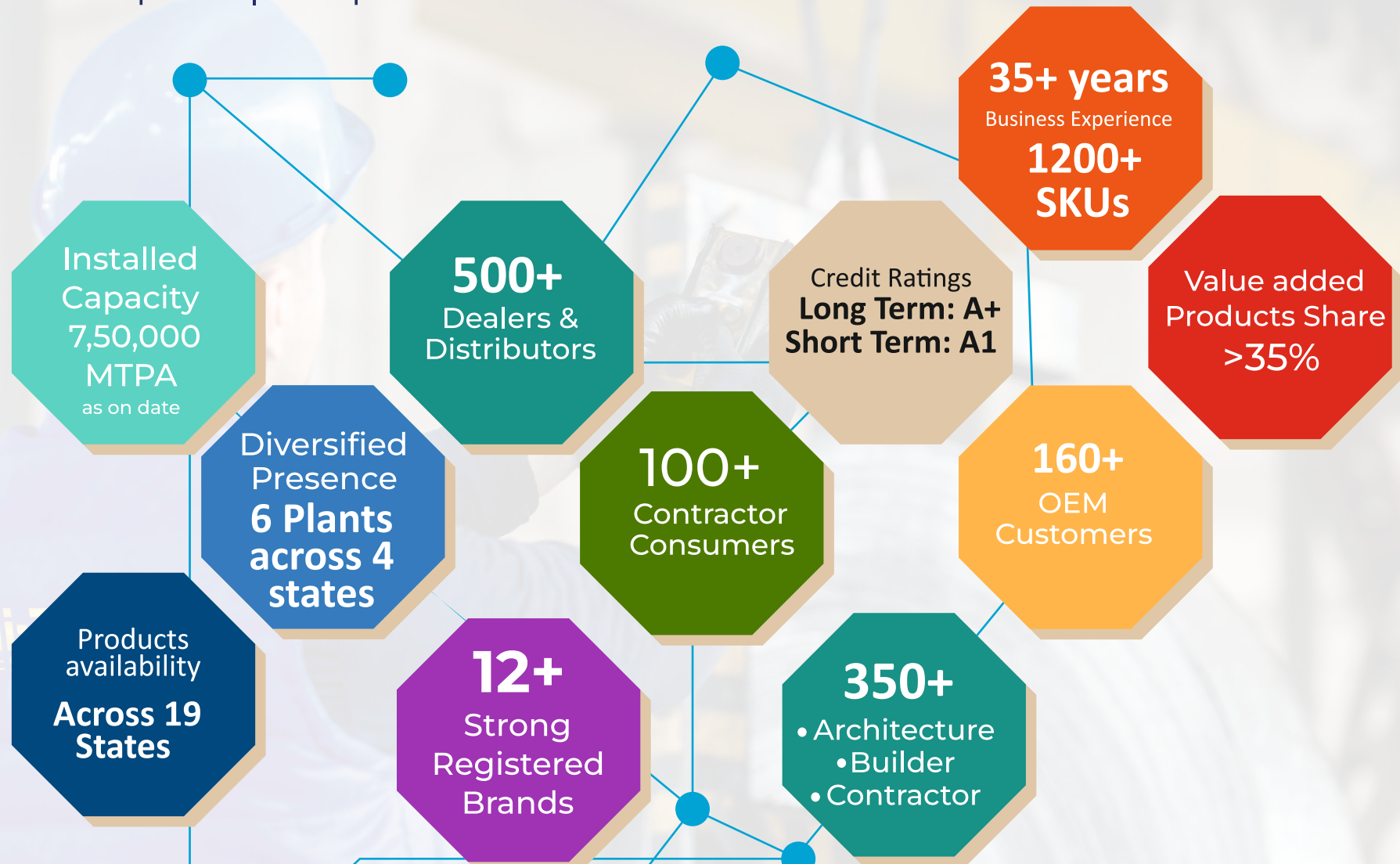
Hi-TECH  
2020-2023

## 2023-2025

- Commissioning Of Sanand Unit-II Phase -1 (Gujarat) Capacity : 1,70,000 MT.
- Successfully raised QIP of Rs.5000 Million Investments made by renowned investors

Hi-TECH  
2023-2025

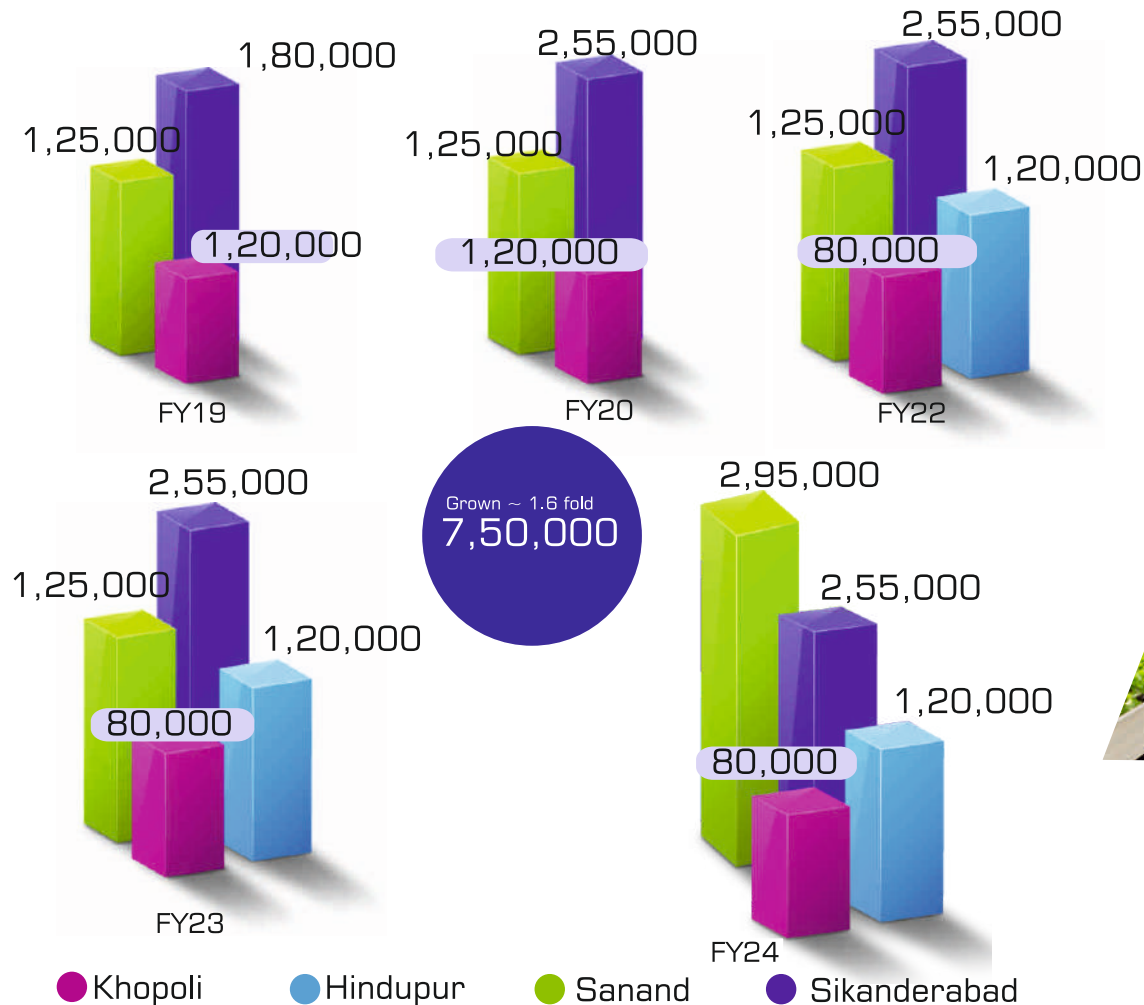
# Hi-Tech Pipes | Capabilities Built So Far...



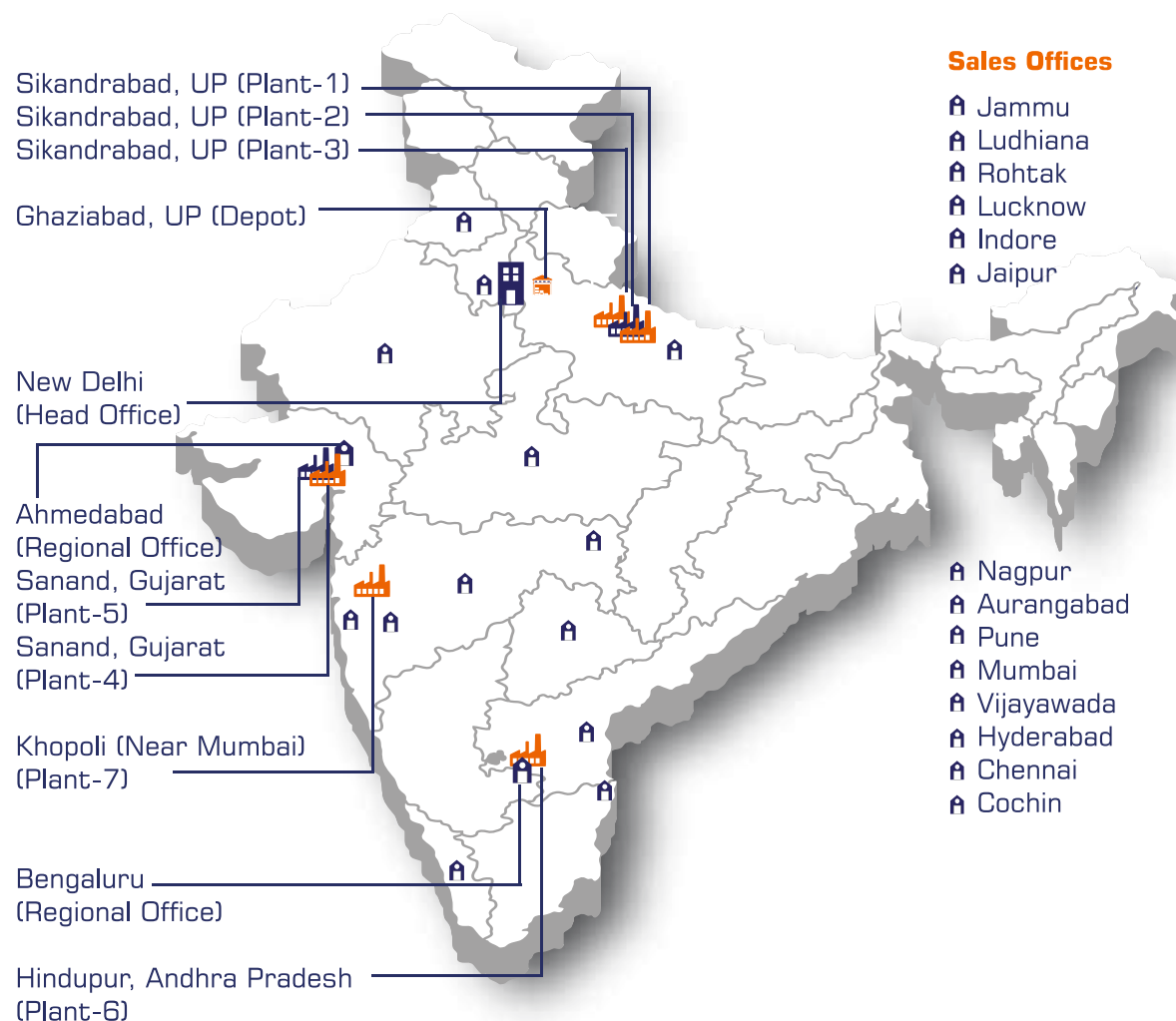


## CONTINUED INVESTMENT IN BUILDING COMPETENCIES TO CATER TO DEMAND...

Enhancing Capacities Year-on-Year (Metric Tonnes per Annum)



## OUR PAN INDIA MANUFACTURING & DISTRIBUTION NETWORK



### CAPACITY

Plant Location	Capacity (MTPA)	Product Portfolio
Sikandrabad, UP	2,55,000	MS Steel Pipes, Hollow Sections, GI Pipes, Cold Rolled Coils & Strips, GP Coils, GC Sheets, Crash Barriers, Color Coated Coils
Hindupur, AP	1,20,000	MS Steel Pipes, Hollow Sections & GP Pipes
Sanand, Gujarat	1,25,000	MS Steel Pipes, Hollow Sections, GI Pipes, GP Pipes, CR Pipes, Solar Torque Tubs, Large Diapipes
Khopoli, Maharashtra	80,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
Sanand (Unit-II)	1,70,000	MS Steel Pipes & Hollow Sections, CR Pipes, GP pipes
<b>Total</b>	<b>7,50,000</b>	<b>Diversified Range</b>

## Our Manufacturing Facilities



Sikandrabad, Uttar Pradesh Unit-1



Sikandrabad, Uttar Pradesh Unit-2



Hindupur, Andhra Pradesh



Khopoli, Maharashtra



Sanand, Gujarat



Makhiyav, Sanand (Unit-II) Phase-I, Gujarat



# Hi-Tech One Stop Shop



# APPROVALS



# KEY MARQUEE PROJECTS



Surat Diamond Bourse



Affordable housing



Agriculture



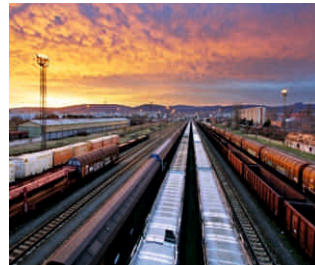
Narendra Modi stadium,  
motera, Ahmedabad, Gujarat



High Speed  
Bullet Train



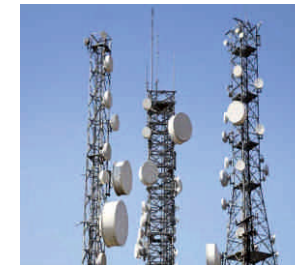
Jal Jeevan  
Mission



Dedicated Freight  
Corridor



Naitonal  
Express way



5G Telecom  
Towers



Solar Mounting  
Structures



## OUR MARQUEE CLIENTELE



# INTERNATIONAL LICENSES



International UKCA Certificate



Certificate of factory Production control



Shri Lankan Standards Certificate



Certificate of factory Production control

# AWARDS AND CERTIFICATIONS



**Secondary Steel Award  
Form Ministry of Steel  
Govt. Of India**



**Top Performer Award  
From SAIL**



**Highest Tax Payer in  
Bulandshahr, Uttar Pradesh**



**Exporter House Certificate,  
Ministry Of Commere Govt. Of India**



**Fortune India The Next 500**



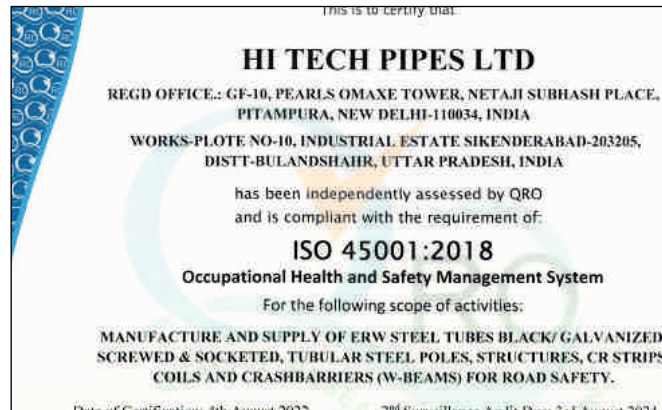
**Outstanding Company in  
Pipes Sector**



# CERTIFICATION



Environment Management System



Health & Safety Management System



Quality Management System



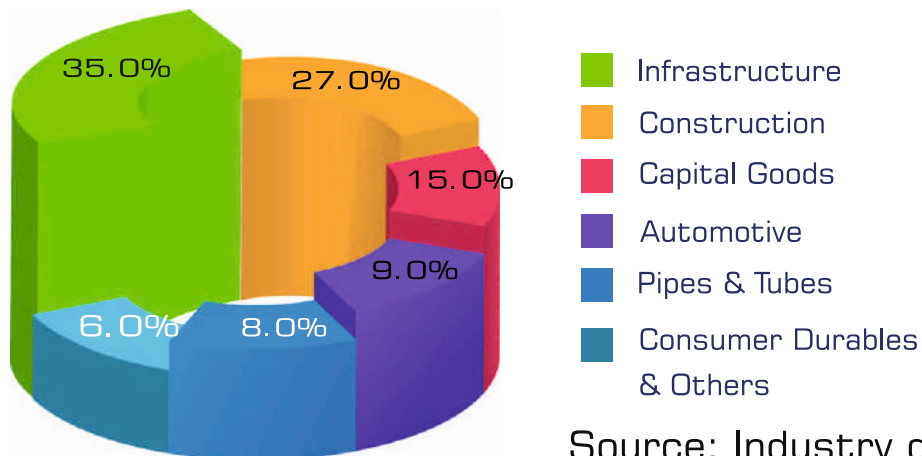
Solar Energy Society of India

## Strategic Focus & Future Prospects

### Huge Opportunity in the Indian Steel Pipes & Tubes Industry

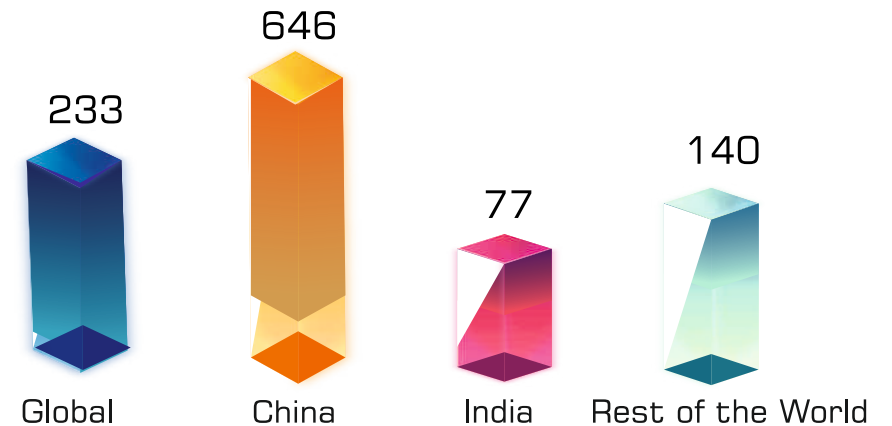
- Market Size: ~Rs 500 billion (~8% of total domestic steel market)
- Total Domestic Consumption: ~8.5 million tonnes (FY21)
- Growth Rate last 5 years: 6-7% CAGR
- Growth Rate expected next 5 years: 8-9% CAGR
- Demand Drivers: Water transportation, Oil & Gas pipeline, Infrastructure, Agriculture & Irrigation, Housing etc.

### Sector wise Consumption Break-Up



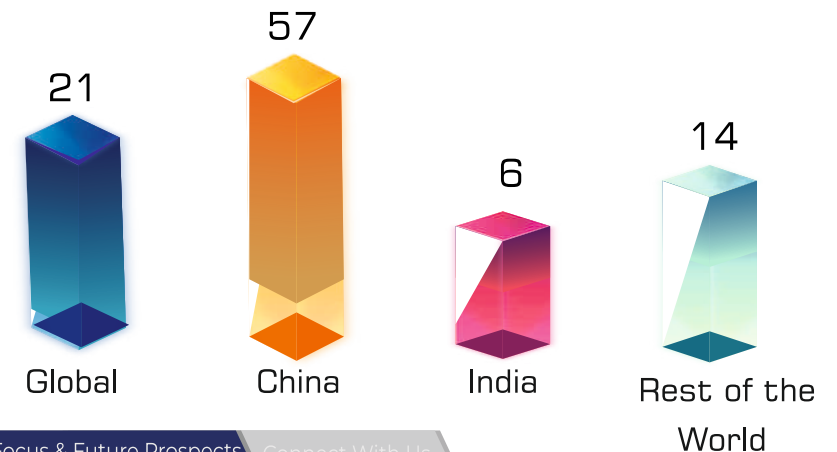
Source: Industry data

### Per Capita Consumption (Kgs) - Steel



- India has become the 2nd largest consumer of finished Steel in world. The finished steel consumption was 106 million tons(MT) during FY22

### Per Capita Consumption (Kgs) – Steel Pipes & Tubes



## Huge demand from various sectors aided by Government Schemes

### Infrastructure & Housing

- Urban development program – Smart cities, Amrut Scheme, Hriday, National Infrastructure Pipeline (NIP)
- Growing vertical mode of development – increased spending on Skyscrapers
- Increasing Warehousing demand due to rapid digital transformation
- Rapid Urbanization in Tier II & III cities – rising construction of G+20 structures, Green building norms & Rural Housing scheme (PMAY-G)



### Water Supply

- 'Nal se Jal' scheme to offer piped water to every rural house by 2024 with outlay of Rs 3.5 lac crore
- UP Jal Nigam
- Jal Jeevan Mission of Central Government to provide safe and adequate drinking water through individual household tap connections by 2024 to all households in rural India.



### Oil & Gas

- 4 mn mt of estimated demand for pipes City Gas Distribution
- One Nation, One Gas Grid- Expanded by 17,000 KM to 34,500 km by 2025



### Defence

- Major application of Structural Steel in the manufacturing of equipments for Indian Defence Forces



### Airports

- 'Udan' Scheme: GOI plans to open 100 Airports by 2025 with an investment of Rs. 1 trillion



### Railways Infrastructure

- Investment of ~ Rs. 50 Lakh Crores by 2030 for redevelopment of ~400 stations and build 4 new freight corridors
- Bullet train Project , National Rail Corridor



### Agriculture

- Micro Irrigation - target to reach 100 lakh hectares in 5 five years
- Poly House – Future of Farming – High Subsidy



### Solar

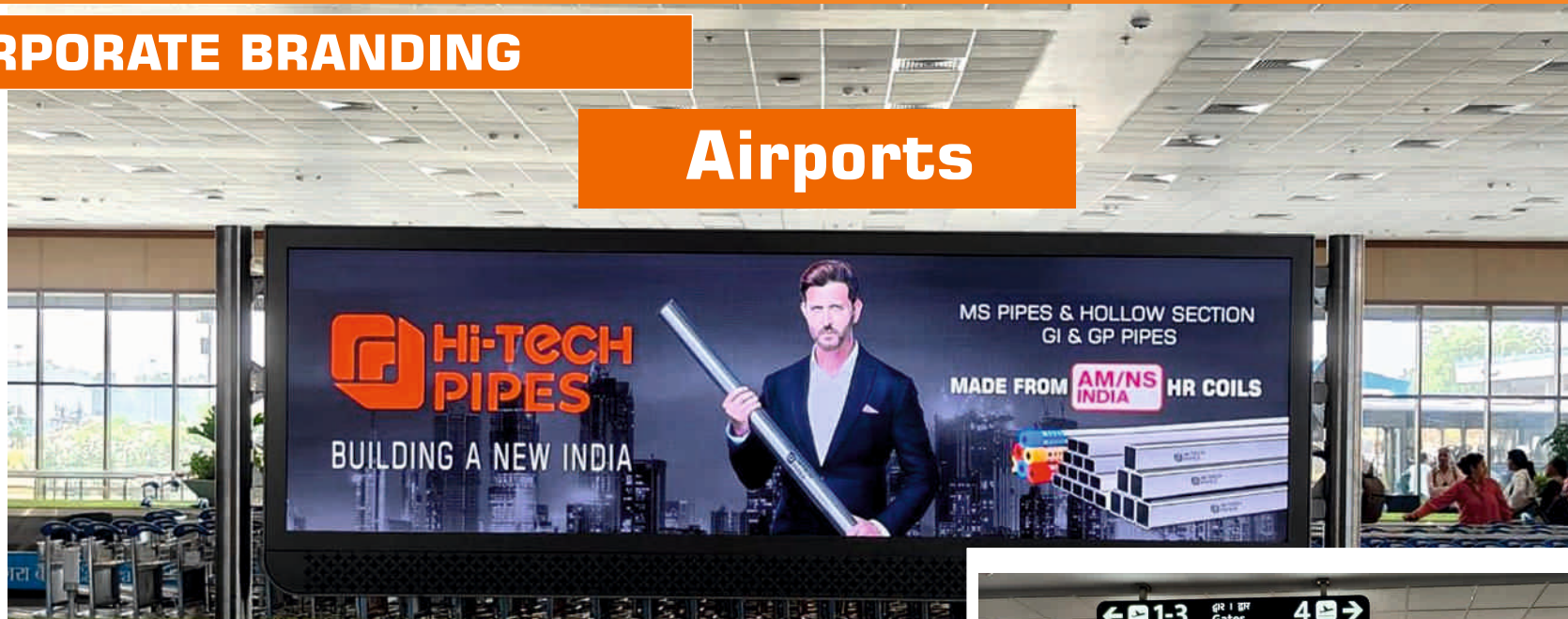
- Future of Power Generation – exponential growth





## CORPORATE BRANDING

### Airports





## Airports



## Airports

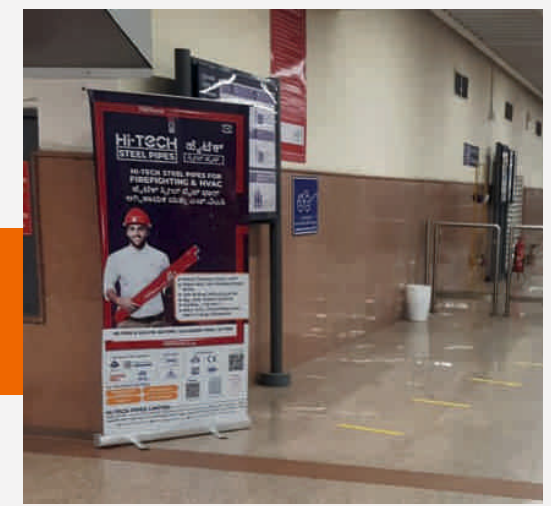




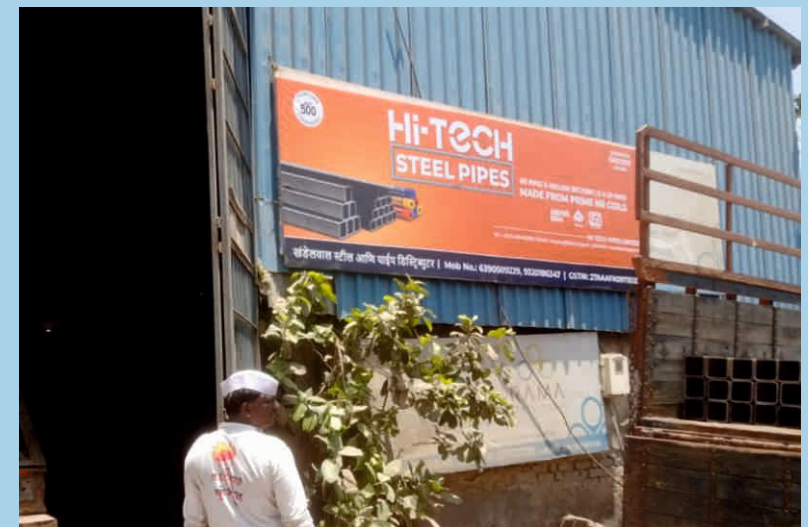
## MAGAZINES



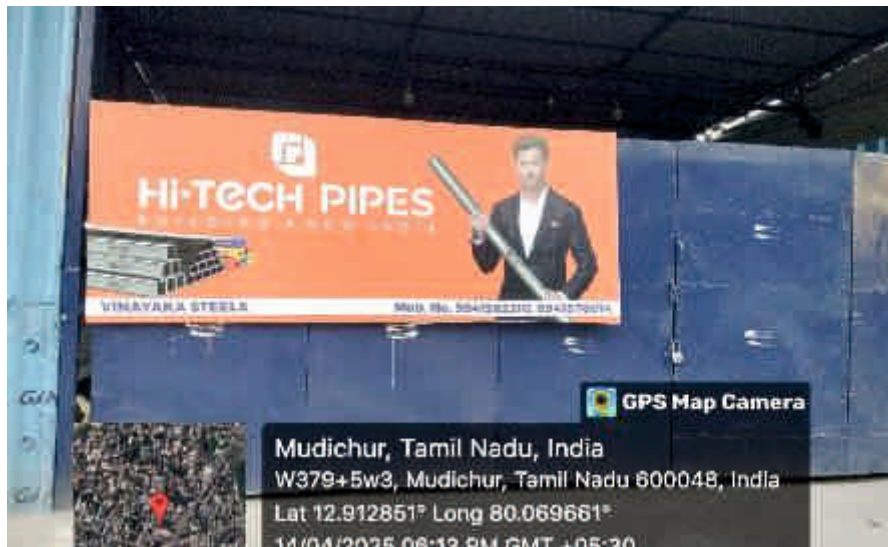
## Metro Stations



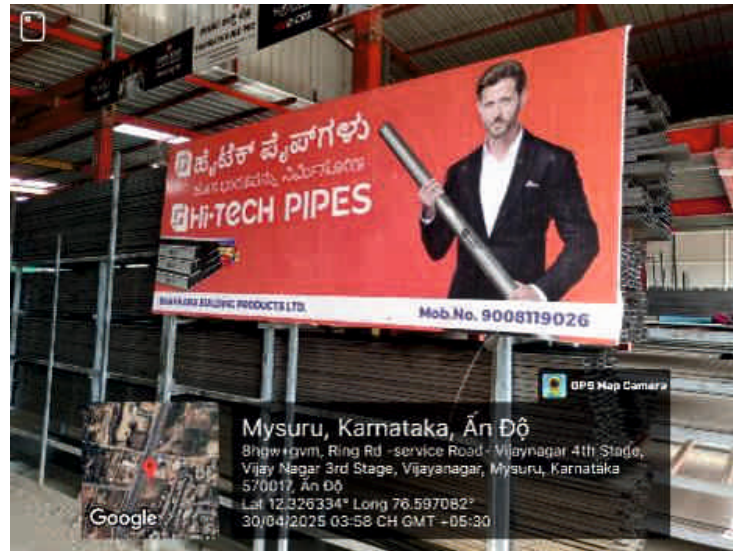
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# THANK YOU

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