

Industry Leader: National Buildings Construction Corporation





• Founded in 1960



- "Navratna" Company; Conferred status in June 2014
- ISO 9001–2008 certification for Consultancy & PMC



One of Largest PSEs in the construction sector in India

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- Excellent Grading, consecutively since last 11 years (except in FY 2012-13).





PMC & Real Estate projects - PAN India





A Navratna CPSE

Integrated Operations

- Project Management Consultancy (PMC)
- Real Estate Development
- EPC contracting



Leader in PMC and Redevelopment Projects

- NBCC has executed many landmark projects in the PMC segment which contributes ~80% of its annual revenue
- NBCC has strong expertise in re-development projects



Earned a niche for itself in construction of Green buildings

Received the prestigious Gold Rating under LEED India for new construction, awarded by Indian Green buildings Council (IGBC)



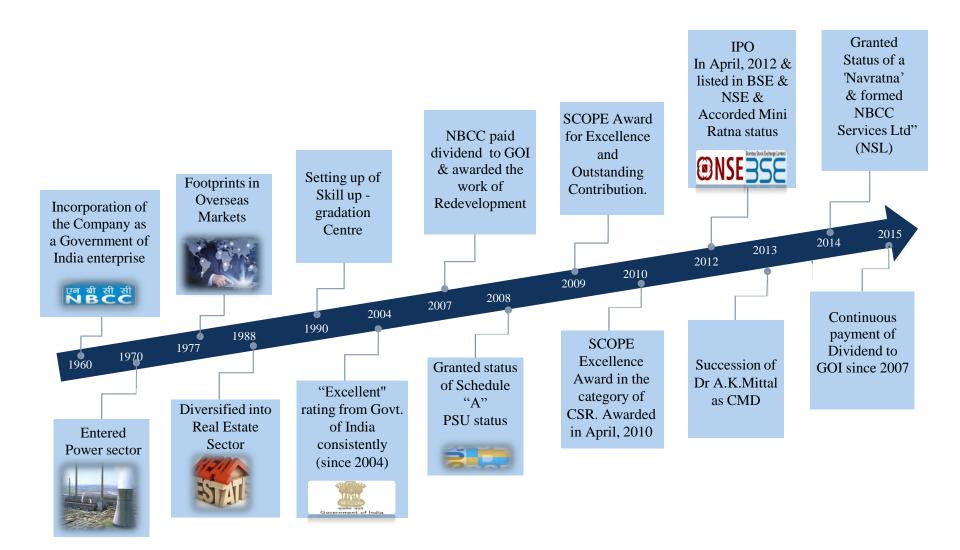
Driven by a Management team that has delivered results

- Consistent growth and profitability
- Gross Sales in FY 2014-15 approx Rs. 4632 Cr.
- CAGR in last 10 Yrs is 21%.



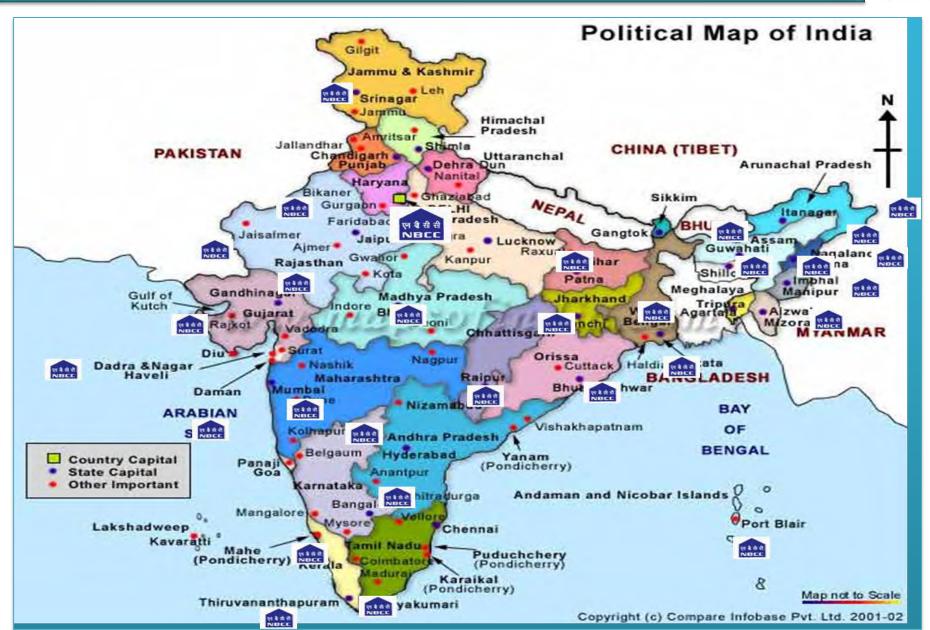
Journey from Incorporation to Market Leader....





Pan India Footprints





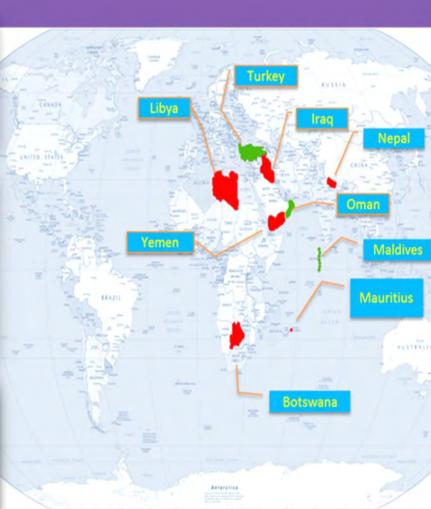
Global Footprints

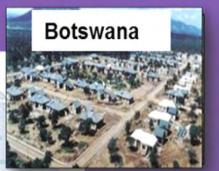












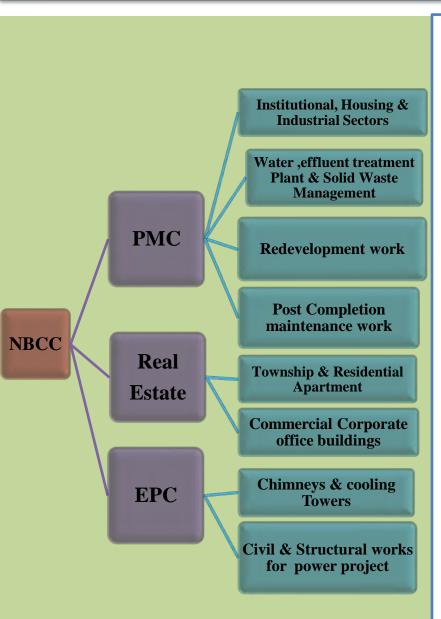






Business Overview





- Blue-chip Government owned company
- Navratna Enterprise under the Ministry of Urban Devp.
- Leader in its own right in the construction space; company boasts of a unique business model.
- Leader & the only experienced company in the Redevelopment segment.
- NBCC as a PMC (concept to commissioning)
 - PMC contributes about 70% of its annual revenue.
 - PMC is the company's core strength
 - Areas covered include Roads, Hospitals/Medical Colleges, Institutions, Offices, Airports, Bridges, Industrial & Environmental Structures etc.
- Added thrust in Real Estate giving a whole new dimension
 - The Real estate development division focuses on residential and commercial complexes
- EPC Infrastructure Segment
 - Executing projects such as Chimneys, Cooling Towers, and various types of Power Plant Works.
- Notified as a Public Works Organization (PWO)
 - Explicitly, a construction agency covered under Rule 126 (2) of GFRs, as per which Government Department(s)/ PSUs and Autonomous Bodies can entrust works to NBCC on nomination basis.

Business Process: From Concept to Commissioning



- Concept and design.
- •Technical specifications, drawings and estimates.
- •Preparation of Tender and Tendering.

Pre Construction Phase

Construction Phase

- •Preparation and monitoring execution as per CPM / PERT Charts.
- •Contract Management.
- •Formulation and Implementation of QAP.
- •Status reporting.



Post Construction Phase



- •Separate Maintenance Wing of experienced engineering workforce.
- •Proven Expertise in maintenance of Housing Projects (eg: New Moti-Bagh).



Redevelopment: Game changing innovation



- Redevelopment of Government properties has been identified as one of the key strategies to overcome housing shortage as well as to monetise vacant land lying with government agencies.
- The strategy involves optimum utilization of existing land parcels by applying a higher Floor Area Ratio (FAR)
- Redevelopment and densification of these properties ensure that shortage of housing units can be effectively tackled
- **Self financing mode**: The model ensures that no funding support is required from the government for redevelopment of these properties. This is done by utilising the available land as a resource and raising the funds required for meeting the project expenses through leasing of commercial office space constructed on a part of this land.
- **Considerable resource generation**: The land remains with the original owner i.e. government agency. The entire project management is taken care of by NBCC. The flats developed can be given on long-term lease (30-99 years) to PSUs/general public
- Win-win for every stake holder: The model ensures availability of a larger housing pool on the same piece of land. It also ensures that the original land owner does not have to spend its own money to develop the land.

Milestone Redevelopment Projects:



RE-DEVELOPMENT WORKS UNDER NBCC







REDEVELOPMENT OF EAST KIDWAI NAGAR: MoUD has entrusted NBCC the project of re-development of existing General Pool Residential Accommodation (GPRA) at East Kidwai Nagar, New Delhi on land admeasuring 86 acres. Estimated cost of the Re-development project is approx Rs 5000 Cr inclusive of maintenance cost for 30 years.

NEW MOTI BAGH: NBCC has successfully executed the work of "Redevelopment of Netaji Nagar (Part) & Moti Bagh (East)" Project in the year 2012. This complex is rated as India's First Largest Green Home Complex with Silver Rating by IGBC. The complex, spread in 119 Acres, has modern villas & apartments for senior Govt. officers.



- Kidwai Nagar (East) has been identified as one of the colonies for redevelopment as General Pool Residential Accommodation (GPRA) on 27/07/1993 under Approved Zone D in Master Plan of Delhi by DDA.
- Redeveloped space available for lease to central government departments/ministries, PSUs, autonomous bodies etc.
- Cost of construction to be met through lease of entire office space and 10% of residential space for a period of 30 years.
- Office complex: 4 towers (2 towers of G+10, 2 towers of G+4).
- Residential complex: 78 Towers (33 towers of G+6; 45 towers of G+14).
- Achieved density of 134 DU/Ha against permissible density of 175-250 Du/ Ha.
- Only 24% ground coverage for redevelopment; open area over 76% space



Existing structures





Existing structures





Planned development



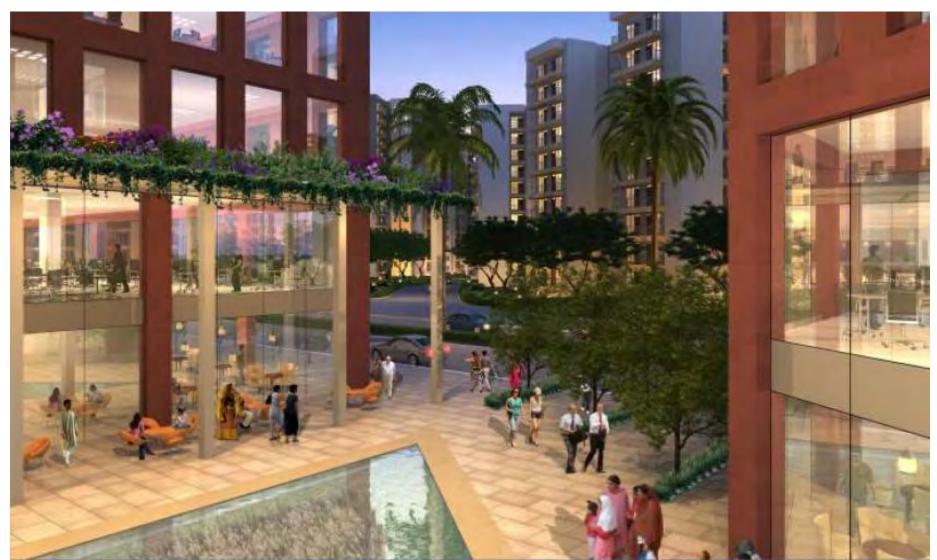


Planned development





Planned commercial space





Planned commercial space



Huge redevelopment opportunity: NBCC enjoys virtual monopoly



- New Delhi Delhi has about 30 government colonies which cover ~1,100 hectares of prime land. These colonies, which are mainly used to provide housing for central government employees, were built 50-60 years ago.
- Population density in most of these colonies is less than 300 people per hectare (ppha)
- Redevelopment of these colonies can significantly increase the available pool of housing stock
- NBCC, being a pioneer in this field stands to benefit handsomely from this development
- Private real estate developers cannot participate in the redevelopment of government colonies. In the PSU space, only NBCC has the required expertise in realty development.
- •This ensures that NBCC has established a near monopoly as far as such projects are concerned.

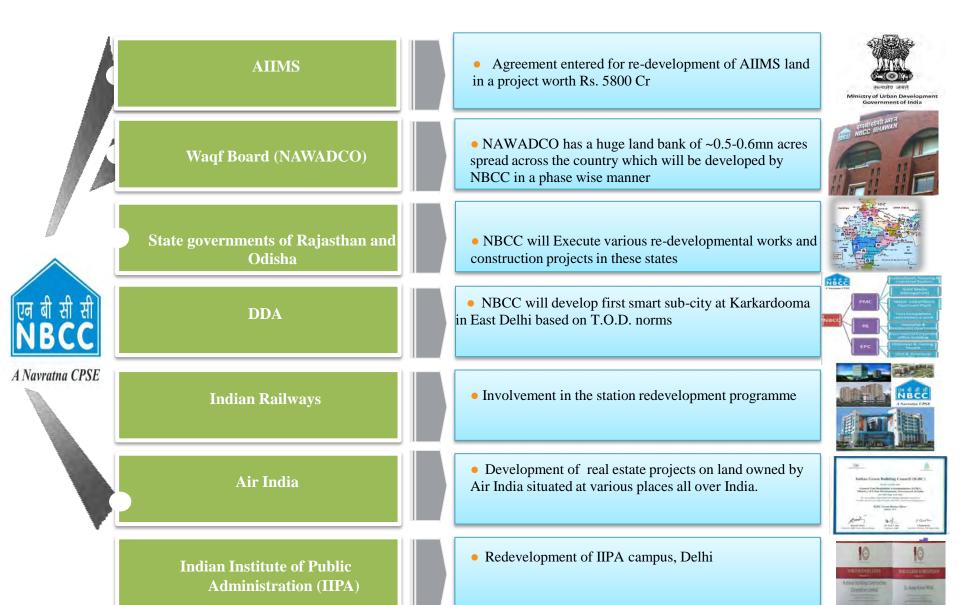
Development of Govt land: Goldmine for NBCC



- Various government arms have vacant land parcels which can be monetised to generate resources for the land owner
- NBCC with wide experience in the real estate development field is the natural partner for such a purpose
- NBCC is in talks with various government arms to develop their land and has already entered into agreements with some of them
- Total pipeline for development/redevelopment projects stands at more than Rs. 50,000 Cr Approx.

Development of Govt land: Goldmine for NBCC





Redevelopment Projects Under Consideration













Redevelopment of
GPRAs at
Sarojini Nagar,
Kasturba
Nagar,
Tyaghraj
Nagar And
more.

Projects with DDA/other Real Estate Projects.

Redevelopment of Govt Printing Presses at various locations.

ReDevelopment
of AIIMS
land
(project of
~INR 5800
cr) &
Development
of Trauma
centre at
AIIMS.

Re-development of Pragati Maidan (ITPO)



Projects/Sectors:



Real Estate-Residential & Redevelopment







Institutional Projects



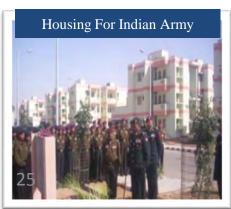




Mass Housing Projects





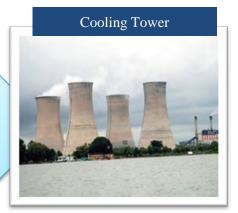


Projects/Sectors:

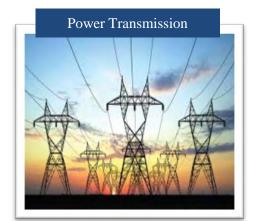


Power Projects

Health Sector



Mysore Airport, Karnataka

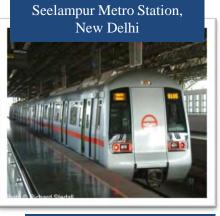




Safdarjung Flyover, New Delhi



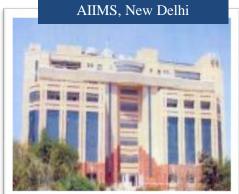
100 Bed Hospital, Haryana





Medical College, Mewat



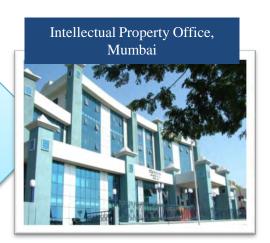




Projects/Sectors:



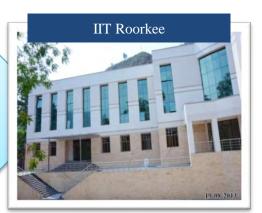
Institutional Projects



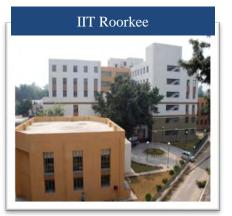




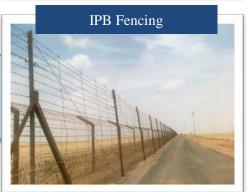
Educational Projects







Border Fencing/ Border Roads







Major Clients

Projects for Ministries of GOI

- Ministry of Urban Development
- Ministry of Housing and Poverty Alleviation
- Ministry of Home Affairs
- Ministry of Defence
- Ministry of Rural Development
- Ministry of Commerce & Industry
- Ministry of Labour & Employment
- Ministry of Information and Broadcasting
- Ministry of Petroleum & Natural Gas
- Ministry of Power
- Ministry of New & Renewable Energy
- Ministry of External Affairs
- Ministry of Finance







Government of India





Government of India Ministry of New and Renewable Energy

Renewable Energy is Green, Clean and Sustainable



















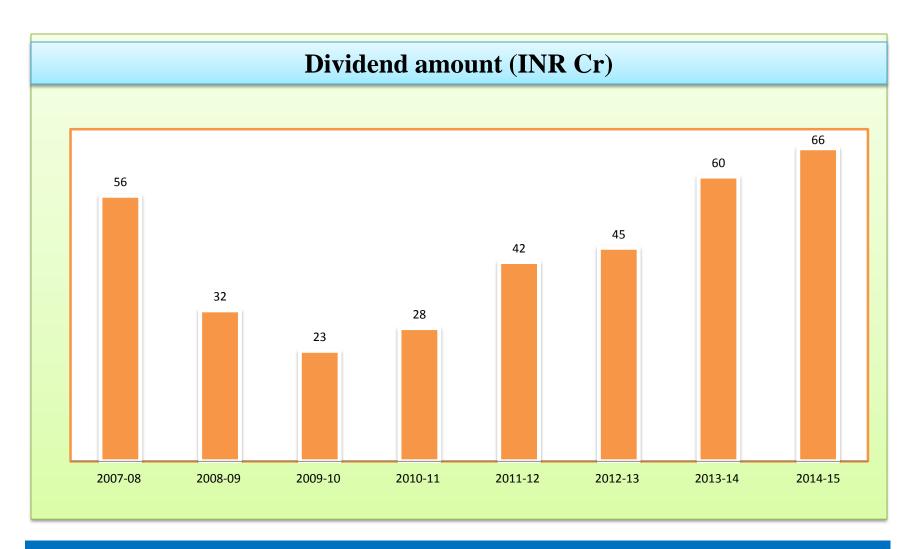
Projects for Autonomous Bodies







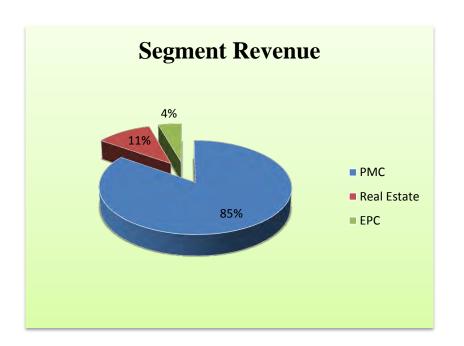


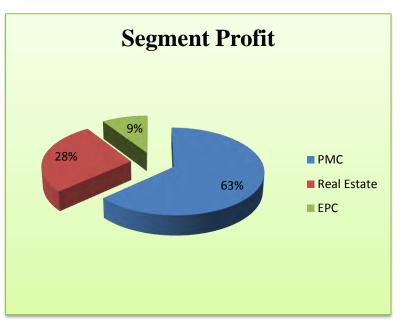


Dividend Policy: Minimum 20% of PAT/ Equity, whichever is higher

Segment Revenue Vs Segment Profit for 2014-15







Business Segment	Segment Revenue (INR Cr)	Segment Profit (INR Cr)
PMC	3917	248
Real Estate	497	107
EPC	207	36





WORLD BUSINESS LEADER AWARDED TO

National Buildings Construction Corporation Limited

For being a successful leader who works in an innovative, knowledgeable and systematic manner.

Given in the city of Houston, Texas, in May of the year two thousand and Fifteen.









WORLD LEADER BUSINESSPERSON

AWARDED TO

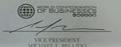
Dr. Anoop Kumar Mittal

For being a successful leader who works in an innovative, knowledgeable and systematic manner.

Given in the city of Houston, Texas, in May of the year two thousand and fifteen.







Board of Directors





Dr. Anoop Kumar Mittal Chairman-cum-Managing Director 32+ Year Experience



Mr. S K Chaudhary Director (Projects) 31+ Years Experience



Mr. Durga Shanker Mishra Addl. Secretary (MoUD) 30+ Years Experience



Mr. S K Pal Director (Finance) 30+ Years Experience



Mrs. Jhanja Tripathy Nominee Director 29+ Years Experience

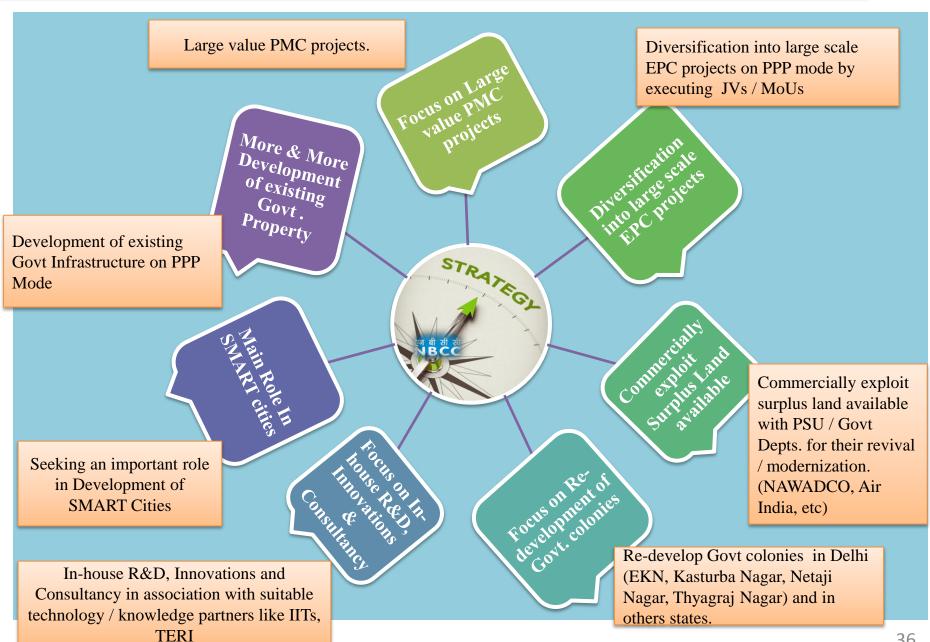


Shri Rajendra Chaudhari Director (Commercial) 30+ Years Experience



Business Strategy & Focus Areas





Key Initiative/Events for R & D and Sustainable Development



Sustainable Development is the pathaway to the future we want for all.
While complacency stands to bring in doom,
elements of consistency followed through work ethos
shall always spark progress in leaps and bounds.



Conclave for sustainable Development



NBCC National Conclave on Construction to achieve sustainable infrastructure development



Reduction of water consumption in construction with IIT Delhi and Sponsored research to premier institutes i.e. IIT Delhi, IIT Roorkee, IIT Chennai.

Innovation In Construction Set up a Centre for Innovation and R&D in Corporate Office with NBCC Research & Development Fund



IIT Roorkee-NBCC Research & Development Centre on Sustainable Civil Infrastructure





MOU with CIDB



MOU with Construction Industry
Development Board of Malaysia
(CIDB) for information sharing and
exchange of expertise, skills &
technical know-how and joint
execution /development of large
infra projects in India & abroad.

MOU with TERI



MOU with TERI for Green buildings.



he Energy and Resources Institute

MOU with HUDCO



MOU with HUDCO for Technology Transfer for faster construction of low cost housing.

Key Domestic Partnerships



MOU with MECON Ltd

•MOU with MECON Ltd with an objective to co-operate and participate in tenders, bids and contracts related to Engineering/EPC/turnkey infrastructure projects in India & abroad.



MOU with Telecommunicati ons Consultants India Ltd (TCIL)

•MOU with Telecommunications Consultants India Ltd (TCIL) to co-operate and jointly participate in tenders, bids and contracts related to Engineering/EPC/turnkey projects in India & abroad.



MOU with National Waqf Development Corporation (NAWADCO)

•MOU with National Waqf Development Corporation (NAWADCO) under which NBCC shall be responsible for PMC from concept to completion including formulation of marketing methodology etc.



MOU with Delhi Development Authority (DDA) •MOU with Delhi Development Authority (DDA) under which NBCC shall be responsible for developing properties on TOD concept on self sustaining financial model without any financial contribution of DDA.



MOU with
Housing and
Urban
Development
Corporation
(HUDCO)

•MOU with Housing and Urban Development Corporation Limited (HUDCO) under which NBCC shall be responsible for PMC from concept to completion including formulation of marketing methodology etc.



Key International Partnerships



MOU with Hill International Project Management (India) Pvt Ltd

- •MOU with Hill International Project Management (India) Pvt. Ltd, having its Corporate office at New Jersy (USA) and its branch in India.
- •Collaborate in jointly providing project and construction management consultancy services to projects as per mutual agreement in India and other countries.



MOU with Al Nabà Services LLC of the Al Nabà Group

- •NBCC entered into MOU with Al Nabà Services LLC of the Al Nabà Group, for joint pursuit for execution of Construction Projects of mutual interest in Oman, UAE and other countries.
- •Al Naba is reputed for its multifaceted business and commercial activities.



NBCC entered into MOU with Scomi Engineering

Bhd, Malaysia

- NBCC entered into MOU with Scomi Engineering Bhd, Malaysia a complete strategic solutions provider for the urban transit systems
- The MoU is related to offering end-to-end solutions including design, fabrication and integration of monorail rolling stock and related electro-mechanical systems with the objective to associate for execution of projects for construction of Monorails / MRTS in India and abroad.



Strategic
partnership with
MoBE, China
Railway
Engineering
Corporation &

Amona Group

•NBCC formed strategic partnership by entering into Memorandum of Business Exploration (MoBE) with Malaysian Joint Venture Company China Railway Engineering Corporation (M) Sdn Bhd & Amona Group for exploration of Redevelopment around New Delhi Railway Station.





Thank you

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