



SUNITA TOOLS LIMITED

(Formerly known as Sunita Tools Pvt Ltd)

September 24, 2025

To,
BSE Limited
Listing Department
P.J. Towers, Dalal Street,
Fort, Mumbai- 400 001

Scrip Code: 544001

Subject: Presentation on Investor Meet to be held on Thursday, September 25, 2025.

Dear Sir/Madam,

This is with reference to our letter dated September 17, 2025 and pursuant to Regulation 30 read with Schedule III (Part A) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the Investor Presentation to be shared during the Investor meet.

The above is for your information and records.

Thanking You,
Yours faithfully,
For Sunita Tools Limited

Satish Kumar Pandey
(Managing Director)
DIN: 00158327



Sunita Tools Ltd.

Defence Manufacturing Expansion

Investor Presentation

SAFE HARBOUR

This presentation contains forward-looking statements that involve risks and uncertainties, including, but not limited to, statements regarding the company's future business plans, objectives, financial outlook, market growth, and strategy. These statements are based on current expectations and assumptions, which are subject to change. Actual results could differ materially from those anticipated due to various factors, including economic conditions, competitive dynamics, regulatory developments, and other risks described in the company's filings with regulatory authorities. The company undertakes no obligation to update or revise any forward-looking statements to reflect events or circumstances after the date of this presentation

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COMPANY OVERVIEW



**39+ years in
precision
engineering**



**Strong legacy
in industrial,
capital goods**



**Transforming into a
Defence & Industrial
Powerhouse**

Mr. Sanjay Kumar Pandey

Chairman & Whole time director



- ♦ **Mr. Sanjay Kumar Pandey** is the founding promoter and is currently designated as Chairperson and Whole-time Director of our Company.
- ♦ He is responsible for manufacturing and overall working of our Company.

Mr. Satish Kumar Pandey

MD & CFO



- ♦ **Mr. Satish Kumar Pandey** is the promoter and is currently designated as Managing Director and Chief Financial Officer of our Company.
- ♦ He brings in more than three decades of experience in the field of Moulds and Dies Industry and looks into crafting business strategies

MILESTONES



PRESENCE



Faridabad - Upcoming Defence facility

Ahmedabad - Existing facility

Palghar - Existing tools facility



DEFENCE OPPORTUNITY



\$6.8 billion *
8% CAGR growth



Strong



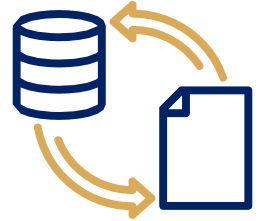
Diplomatic ties



Geopolitical
tensions

* Source: Fortune Business insights

DEFENCE SECTOR - HIGHLIGHTS



- India is undergoing a major defence transformation—shifting from being the world’s **second-largest importer** (8.3% of global imports in 2020–24) to becoming a **net exporter**.



- Domestic Defence Manufacturing Gets a Major Boost
 - India’s defence production reached ₹1.46 lakh crore in FY25, with projections to double to ₹3 lakh crore well before FY29, driven by accelerated manufacturing. The Ministry of Defence signed 193 contracts in FY25, with 92% by number and 80% by value **awarded to Indian firms**, strengthening the Aatmanirbhar Bharat mission.

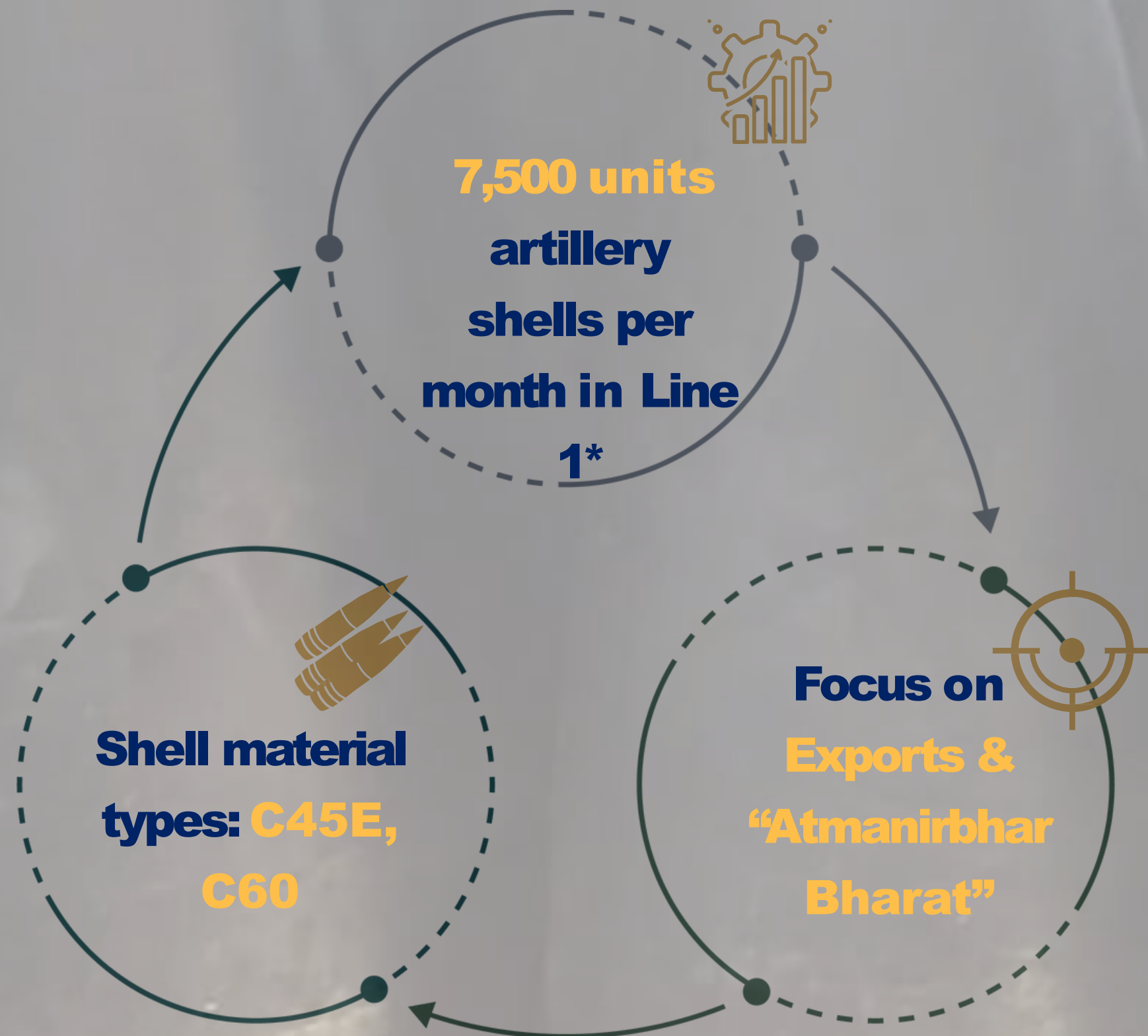


- The Rise of Private Players
Private sector contribution crossed ₹32,000 crore (~22%) in FY25. While DPSUs still lead with 70–80% share, private companies are growing faster, with a projected CAGR of 25–40% (vs. 15–18% for DPSUs). Agile, innovative, and globally connected, **private firms are driving the next phase of defence growth**.

- Key Growth Areas in:
 - **Air Force & Navy Modernisation:** Major share of capital allocation.
 - **Defence Electronics:** Expected to grow at 1.5–2x the defence budget, driven by demand for sensors, radars, and secure communications.
 - **Missiles & Ammunition:** Programs like QRSAM (₹25,000 Cr), Astra, and MRSAM offer strong potential; BrahMos showcases India’s global capability.



STRATEGIC ACQUISITIONS



- Purchased Ready to use Plant and Machinery from **T.S. Kisan & Co.** - a company manufacturing artillery shells
- from 1996 - 2006.
- Exhaustive experience of veteran **Mr. Tarun Thapar** who has been manufacturing shells since 1996. He joins us as **Executive Director (Technical)**

*: Line2 to add 10,000 units artillery shells per month

155mm SHELL



- 155 mm (6.1 inches) is a **NATO-standard artillery shell** caliber that is used in many field guns, howitzers, and gun-howitzers.
- The cost of a 155mm artillery shell can vary widely depending on factors like the type of shell, manufacturer, and intended use. According to IDRW, Indian-produced 155mm shells cost approximately **\$230-\$400 per unit.**
- India's 155mm artillery shells are known for being **cost- effective**, making them attractive to many countries, especially those with limited defence budgets.

Future Prospects



- Complete explosives-filled shells in association with filling company (explosives).
- **PGK (Precision Guidance Kit) & CCF(Course Correcting Fuze) fuses** -Turns a shell into a ‘smart’ one.
- Development of advanced 155mm shells, like those with extended range, higher accuracy, and **diverse payload options (e.g., smoke, illumination)**, further fuels demand.

Reasons for high demand



- **Indian Production and Exports:**

- India has become a key supplier of 155mm artillery shells, with companies like Munitions India Limited (MIL) and Yantra India Limited (YIL) ramping up production to meet domestic and international demand.



- **Cost-Effectiveness:**

- India's 155mm artillery shells are known for being cost-effective, making them attractive to many countries, especially those with limited defense budgets.



- **Indian Army Modernization:**

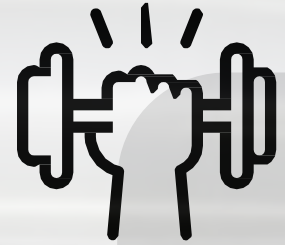
- The Indian Army is moving from older 130mm guns to 155mm systems like the ATAGS and K9 Vajra-T. This upgrade requires a significant increase in the number of 155mm shells for its arsenal.



- **Geopolitical instability**

- The ongoing conflicts, particularly in Ukraine, have created a surge in demand for 155mm artillery shells globally, as they are a vital part of modern artillery systems.

SWOT ANALYSIS



STRENGTHS

- Strategic Location
- Compatibility with NATO/ Indian Systems LOI for capacity till FY28
- Advance payment: 30%



OPPORTUNITIES

- Huge margin improvement for contracts with filled shells explosives
- Export to Friendly Nations
- Indian defence modernization

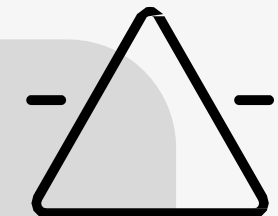
WEAKNESSES

- Heavy Regulations.
- Export Restrictions
- CapEx heavy



THREATS

- Technology & Design Bottlenecks
- Supply Chain Disruptions
- Safety & Legal Risk



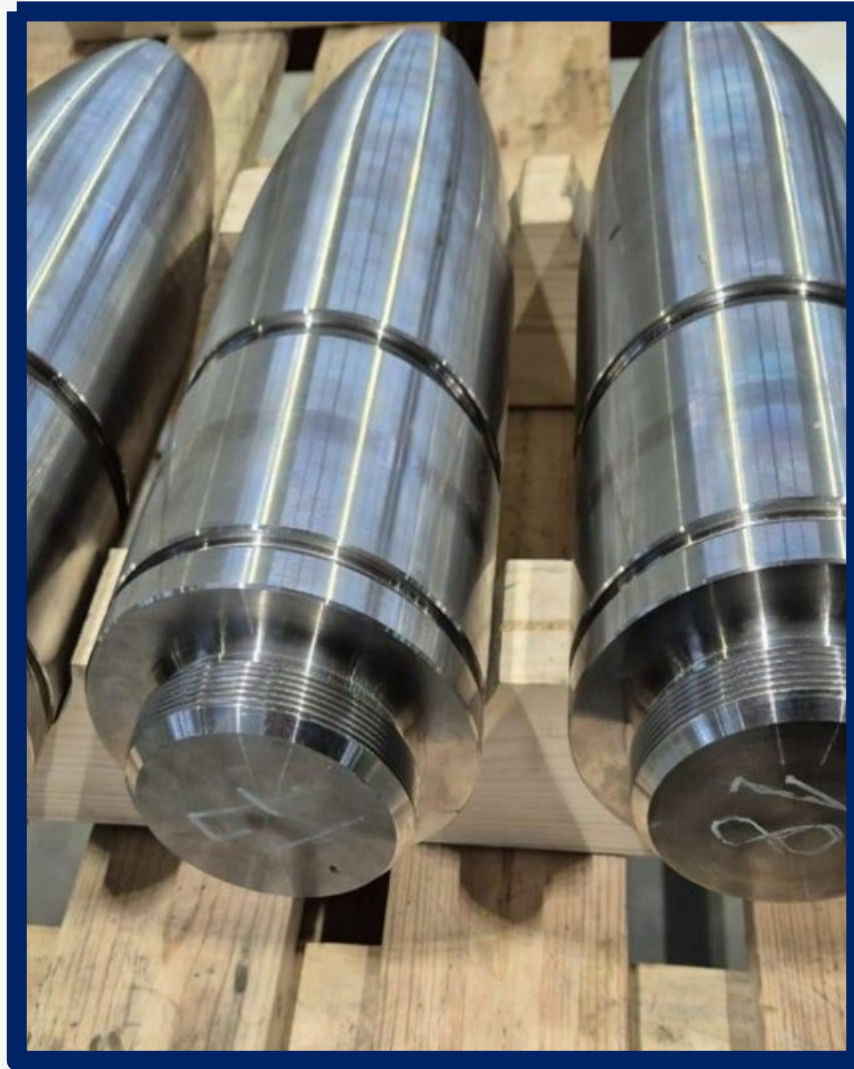
PROJECTIONS



Particulars	FY26		FY27	FY28
	Worst-case	Best-case		
No. Of Pieces	22,500	30,000	1,30,000	2,10,000
Avg. Price per Piece (USD)	250	250	275	300
EBITDA %	28 - 30	30 - 34	30 - 34	30 - 34
PAT %	16 - 17	17 - 18	18 -20	18 - 20
D/E Ratio	0.2	0.2	0.5	0.2

*Subject to various conditions

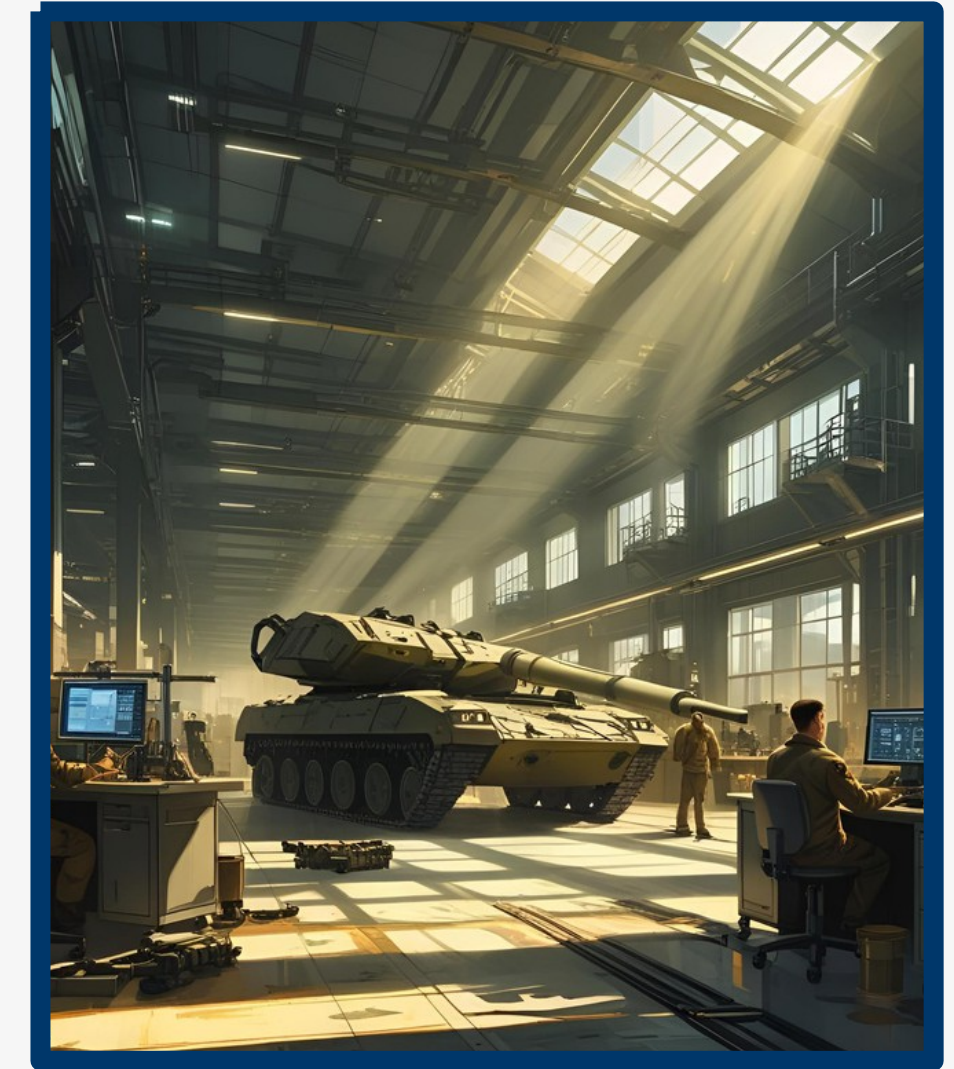
CAPITAL INFUSION



CAPEX FOR LINE 2



WORKING CAPITAL
REQUIREMENTS



R&D FOR FUTURE OPPORTUNITIES IN
THIS BUSINESS


THANK YOU!!



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