



MANAGED
TRAINING
SERVICES

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August 6, 2025

The Manager
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001

The Manager
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (E), Mumbai - 400 051

Subject: Press Release for Unaudited Financial Results for the quarter ended June 30, 2025

Scrip Code: BSE - 543952; NSE - NIITMTS

Dear Sir/Madam,

Please find enclosed a copy of the press release for Unaudited Financial Results of the Company for the quarter ended June 30, 2025.

This is for your information and records.

Thanking you,

Yours sincerely,

For **NIIT Learning Systems Limited**

Deepak Bansal
Company Secretary
& Compliance Officer

Encls.: a/a

NIIT Learning Systems Limited
(Formerly MindChampion Learning Systems Limited)

Registered Office: Plot No. 85, Sector 32, Institutional Area,
Gurugram 122 001, Haryana, India | Tel: +91 (124) 4293000 | CIN: L72200HR 2001 PLC 099478



NIIT Learning Systems Limited (NIIT MTS) Announces Q1 FY'26 (April-June 2025) Results

Highlights

- Revenue at Rs. 451.4 Cr, up 11% YoY and 5% QoQ
- EBITDA at Rs. 95.1 Cr, EBITDA margin at 21%, up 112 bps QoQ
- Added 2 new MTS clients taking the tally to 95; Revenue Visibility at USD 388 million
- Acquired Germany based MST Group in July 2025

	Consolidated Financials for Q1 FY'26				
(In Rs. Crores)	Quarter ended June 30, 2025	Quarter ended March 31, 2025	QoQ change	Quarter ended June 30, 2024	YoY change
Net Revenue	451.4	429.7	5%	407.2	11%
EBITDA	95.1	85.7	11%	102.4	(7%)
EBITDA %	21%	20%	112 bps	25%	(408) bps
Profit After Tax	49.3	48.7	1%	60.0	(18%)

New Delhi, August 6, 2025: NIIT Learning Systems Limited (Ticker Symbol: NIITMTS), a global leader in managed learning services, announced the results for the first quarter of Financial Year 2025-2026 ended June 30, 2025.

During the April to June 2025 quarter, the company recorded a consolidated Net Revenue of Rs. 451.4 Cr, up 5% QoQ and 11% YoY. EBITDA was Rs. 95.1 Cr while EBITDA Margin stood at 21%. Profit After Tax was Rs. 49.3 Cr. EPS for the quarter was Rs. 3.62.

The results were taken on record at the meeting of the Board of Directors held on August 6, 2025.

During the quarter, NIIT MTS added 2 new global Managed Training Services (MTS) clients. Further, the company maintained its track record of 100% renewals, with 3 contract renewals during this quarter. The MTS client tally at the end of the quarter stood at 95, bringing revenue visibility to USD 388 Million.

In July, NIIT MTS completed the acquisition of Munich, Germany based MST Group, a leader in managed learning services in the DACH region (Germany, Austria, Switzerland). The company was acquired through NIIT MTS' wholly owned subsidiary NIIT (Ireland) Limited for Euro 22.37 million, subject to certain adjustments as per the terms of the definitive agreements.



The transaction expands NIIT MTS' presence in Europe's fastest-growing region and increases market penetration in the automotive and industrial market segments while strengthening its portfolio of managed learning services with the addition of QuickStart Learning Academy capabilities.

The transaction will enable MST Group to bring NIIT MTS' global reach and comprehensive, AI-enabled, end-to-end managed learning and consulting services to its clients.

Vijay K. Thadani, Co-founder NIIT and Vice Chairman & Managing Director, NIIT MTS shared his views on the results, "NIIT MTS continues to demonstrate remarkable resilience by delivering strong sequential growth with a healthy margin in a volatile and uncertain environment. The addition of MST Group to NIIT MTS' family marks a major next step in our global expansion strategy."

Commenting on the results, Sapnesh Lalla, CEO and Executive Director, NIIT MTS, stated, "NIIT MTS continues to maintain its track record of 100% contract renewal. Key customers and leading industry analysts acknowledge our pole position in AI in learning. The addition of MST Group creates an opportunity for the company's growth in the DACH region."

Awards and Accreditations

The company continues to receive strong industry recognition for its capabilities and awards for its execution excellence:

- NIIT MTS was named a Strategic Leader on the Fosway 9-Grid™ for Digital Learning for the third consecutive year.
- NIIT MTS named in the 2025 Top Training Companies in Learning Services by Training Industry, Inc. for the eighteenth consecutive year.
- NIIT MTS featured on the Training Industry, Inc. Top 20 Custom Content Development Companies list for the fifteenth consecutive year in 2025.
- NIIT MTS earned the Databricks 2025 APJ Training Partner of the Year award for 2025.

About NIIT Learning Systems Limited (NIIT MTS)

NIIT MTS is the trusted and award-winning L&D and talent partner for the world's leading companies in over 30 countries. Established in 1981, NIIT MTS offers managed learning and strategic consulting services to solve the most complex challenges in learning, talent, skills, and workforce transformation. With a Net Promoter Score of 9/10 and a 100% renewal rate, NIIT MTS helps leading companies transform and reimagine their learning ecosystems while increasing the business value and impact of learning. **For more information, visit: www.niitmts.com.**

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