

For immediate release

RBL Bank Q4 FY17 Net Profit up by 54.59% at Rs. 130.13 crore on a YoY basis
Operating Profit up by 75.20% to Rs. 281.75 crore on a YoY basis
Capital Adequacy Ratio (CAR) at 13.72%

Key financial highlights:

- Continuing strong growth momentum
- Improvement in performance parameters
- Advances (Net) up by 38.72% on Year on Year (YOY) basis
- Q4 FY17 Net Profit is up by 54.59% to Rs.130.13 crore
- Cost to income ratio is at 52.21% for Q4 FY17
- Return on Assets up from 0.98% to 1.20% on a YOY basis in Q4 FY17

Mumbai, May 2, 2017: The Board of Directors of **RBL Bank Limited** at its meeting held today, approved the audited financial results for the quarter and year ended March 31, 2017¹.

Key Financials:

Rs. Crore	Q4 FY17	Q4 FY16	YOY	Q3 FY17	QoQ	FY17	FY16	YOY
Net Interest Income	352.16	240.18	47%	321.58	10%	1,221.34	819.21	49%
Other Income	236.55	142.71	66%	182.26	30%	755.46	490.54	54%
Net Total Income	588.71	382.89	54%	503.84	17%	1,976.80	1,309.75	51%
Operating Profit	281.75	160.82	75%	235.11	20%	920.41	542.41	70%
Net profit	130.13	84.18	55%	128.69	1%	446.05	292.48	53%

Rs. Crore	March 31, 2017	March 31, 2016	YOY	December 31, 2016	QoQ
Advances	29,449.04	21,229.08	39%	26,773.12	10%
Deposits	34,588.09	24,348.65	42%	30,005.14	15%
Investments	13,481.71	14,436.03	-7%	12,838.46	5%

Key ratios:

¹ As the Bank's equity shares have been listed on August 31, 2016 on stock exchanges, the requirement of limited review and disclosures of quarterly financial results has become applicable from the quarter ended September 30, 2016. Accordingly, the results for Q3 FY17, presented above, have been subjected to "Limited Review" by the Statutory Auditor of the Bank and there are no qualifications in the Auditor's Review report. The figures for FY16 are audited by the previous auditors.

Particulars (in %)	Q4 FY17	Q4 FY16	FY17	FY16
Net Interest Margin	3.52	3.21	3.29	3.10
Cost to Income	52.21	58.24	53.46	58.62
Return on Assets	1.20	0.98	1.08	0.98
Return on Equity	12.29	11.28	11.67	11.32
Gross NPA	1.20	0.98	1.20	0.98
Net NPA	0.64	0.59	0.64	0.59
Provision Coverage Ratio	59.58	55.86	59.58	55.86

Performance highlights – Quarter ended March 31, 2017 (Q4 FY17):

- Net Interest Income (NII) was Rs.352.16 crore in the quarter ended March 31, 2017 (Q4 FY17) as compared to Rs.240.18 crore in the quarter ended March 31, 2016 (Q4 FY16), registering an increase of 46.62%.
- Other Income for Q4 FY17 was Rs.236.55 crore as against Rs.142.71 crore in Q4 FY16, an increase of 65.76%.
- Operating profit for Q4 FY17 was Rs.281.75 crore as against Rs.160.82 crore in Q4 FY16, an increase of 75.20%.
- Net profit for Q4 FY17 was Rs.130.13 crore as against Rs.84.18 crore in Q4 FY16, showing an increase of 54.59%.
- Net Interest Margin (NIM) for Q4 FY17 was 3.52% as against 3.21% in Q4 FY16, showing an increase of 31 basis points (bps).
- Cost to Income ratio for Q4 FY17 was 52.21 % as against 58.24% in Q4 FY16.
- Return on Assets (RoA) in Q4 FY17 was 1.20% as against 0.98% in Q4 FY16.
- Return on Equity (RoE) in Q4 FY17 was 12.29% as against 11.28% in Q4 FY16.

Performance highlights – Full year ended March 31, 2017 (FY17):

- Net Interest Income (NII) was Rs.1,221.34 crore in the year ended March 31, 2017 (FY17) as compared to Rs.819.21 crore in the year ended March 31, 2016 (FY16), registering an increase of 49.09%.
- Other Income for FY17 was Rs.755.46 crore as against Rs.490.54 crore in FY16, an increase of 54.01%.
- Operating profit for FY17 was Rs.920.41 crore as against Rs.542.41 crore in FY16, an increase of 69.69%.
- Net profit for FY17 Rs.446.05 crore as against Rs.292.48 crore in FY16, showing an increase of 52.51%.
- Net Interest Margin (NIM) for FY17 was 3.29% as against 3.10% in FY16, showing an improvement of 19 basis points (bps).
- Cost to Income ratio for FY17 was 53.46% as against 58.62% in FY16, showing a significant decline.
- Return on Assets (RoA) in FY17 was 1.08% as against 0.98% in FY16.
- Return on Equity (RoE) in FY17 was 11.67% as against 11.32% in FY16.
- Net Advances as on March 31, 2017 were at Rs. 29,449.04 crore as compared to Rs.21,229.08 crore as on March 31, 2016, showing a growth of 38.72%.
- Gross NPA increased to 1.20 % against 0.98% as at March 31, 2016. Net NPA increased to 0.64% against 0.59% as at March 31, 2016.
- Deposits as on March 31, 2017 were at Rs.34,588.09 crore as compared to Rs.24,348.65 crore as on March 31, 2016, showing a growth of 42.05%.
- Current Accounts & Savings Accounts (CASA) ratio improved to 21.98% as at March 31, 2017 from 18.64% as at March 31, 2016.
- Capital Adequacy Ratio as per BASEL III Capital regulations as on March 31, 2017 was 13.72% against 12.94% as on March 31, 2016.

- Increase in branch network from 197 to 239 and ATM network from 362 to 375 as at March 31, 2017 as compared to March 31, 2016.

Operating review

Asset growth and quality

The Bank's growth in advances portfolio continued with a robust growth of 38.72% on a year-on-year basis. The net advances as on March 31, 2017 were Rs.29,449.04 crore as against Rs.21,229.08 crore on March 31, 2016, with all-round growth observed in all business segments. The growth in the Corporate & Institutional segment and Commercial Banking (together termed as "Wholesale portfolio") was pegged at 39%, while that of other segments (Retail Assets, Development Banking & Financial Inclusion and Agriculture – together termed as ("Non-wholesale portfolio") was 38%. The non-wholesale portfolio constituted about 39% of the loan portfolio of the Bank as at March 31, 2017.

The gross NPAs have increased to 1.20% as at March 31, 2017 from 0.98% as at March 31, 2016. The restructured standard assets portfolio has increased to 0.25% as at March 31, 2017 from 0.09% as at March 31, 2016. The net NPAs have increased to 0.64% as at March 31, 2017 from 0.59% as at March 31, 2016. The Bank's provisioning coverage ratio (including technical write-offs), was 59.58% as at March 31, 2017 as compared to 55.86% as at March 31, 2016.

Deposit growth

The Bank's deposits continued to grow at a good rate. Deposits grew to Rs.34,588.09 crore as at March 31, 2017 as against Rs.24,348.65 crore as at March 31, 2016. The CASA deposits also showed strong growth of 67.54% during the same period. Savings account deposits increased by 118.90% during the same period. CASA ratio increased to 21.98% as at March 31, 2017 compared to 18.64% as at March 31, 2016. CASA ratio was 23.15% as at December 31, 2016.

Capital adequacy

The Bank's capital adequacy ratio as at March 31, 2017 was 13.72% and Tier-1 capital adequacy was 11.39%, significantly higher than the regulatory requirements. In line with the applicable Basel III regulations, for computing the Basel III capital ratios as of March 31, 2017, the Bank has reduced proposed dividend (including Dividend Distribution Tax) of Rs. 81.29 crore from Common Equity Tier 1 Capital.

During the year ended March 31, 2017, the Bank successfully completed its Initial Public Offering of equity shares wherein 3,70,00,000 equity shares of Rs. 10/- each were allotted at a price of Rs. 225.00 per share aggregating to Rs. 832.50 crore. The Bank's shares were listed on August 31, 2016 on National Stock Exchange of India Limited (NSE) and BSE Limited (BSE). During this period, the Bank also successfully completed issuance of subordinated debentures qualifying as Tier II capital under Basel III regulations amounting to Rs.330 crore. These debentures are listed on BSE. The equity as well as the debt capital raised during the quarter has significantly boosted the capital adequacy ratio of the Bank. The Bank's Certificate of Deposits program rated ICRA A1+ has been enhanced from Rs. 2,250 crore to Rs. 3,000 crore.

Other recent developments:

Commenting on the performance, **Mr. Vishwvir Ahuja**, MD & CEO, RBL Bank said, "In the year gone by, the Bank has continued with strong growth momentum at all levels in terms of asset and deposits growth; particularly the savings accounts deposits, as well as profitability despite a challenging credit environment. We see strong opportunities in growing our scale, distribution, enhancing our digital/technology led offerings and strengthening

our partnership driven approach. We are seeing increasing traction in our digital banking offerings, with increasing customer adoption of our enhanced mobile banking channels. The focus of the Bank is to ensure strong client traction in all business segments while leveraging technology to acquire, engage and service clients, improve CASA deposits, improve operating efficiency and maintain credit cost within acceptable levels. Our financial metrics are moving in the right direction for achievement of the medium term objectives set for the Bank.”

About RBL Bank

RBL Bank is one of India’s fastest growing private sector banks with an expanding presence across the country. It currently services over 2 million customers through a network of 239 branches and 375 ATMs spread across 16 Indian states and Union Territories. The Bank has been recognised by the World Economic Forum as a ‘Global Growth Company’ (GCC) for 2014 and has also been awarded “India’s Best Bank (Growth) in the Mid-Sized Bank segment” for four consecutive years, 2012, 2013, 2014 and 2015 and “Best Bank Overall (Small)” for 2015 by Business Today and KPMG.

Established in 1943, RBL Bank started a transformational journey under a new management team in 2010. Today, the Bank offers specialised services under six business verticals namely: Corporate & Institutional Banking, Commercial Banking, Branch & Business Banking, Agribusiness Banking, Development Banking and Financial Inclusion, Treasury and Financial Markets Operations.

RBL Bank is listed on both NSE and BSE (RBLBANK). For further details, please visit www.rblbank.com

Ratings:

- ICRA A+ (Hyb) for Basel III compliant Tier II subordinate debt program by ICRA
- ICRA MAA- with a stable outlook Fixed (Term) Deposits program by ICRA
- ICRA A1+ for certificate of deposit program by ICRA

Media Contact(s):

Abhijit Somvanshi

RBL BANK

T: +91 22-43020565 | M: +91 9920915158

E: abhijit.somvanshi@rblbank.com

Shwetha Thomas

RBL BANK

T: +91 22-43020546 | M: +91 9821287390

E: shwetha.thomas@rblbank.com

Jyothi Goswami

AdFactors PR

T: +91 22-67574325 | M: +91 9702488388

E: jyothi@adfactorspr.com

Ankur Dahiya

AdFactors PR

T: +91 22-67574286 | M: +91 9860998788

E: ankur.dahiya@adfactorspr.com

Rs.1 crore = Rs.10 million