



# EPACK DURABLE LIMITED

(Formerly Known as EPACK Durable Private Limited)

Regd. Off.: 61-B, Udyog Vihar, Surajpur, Kasna Road, Greater Noida, Gautam Buddha Nagar U.P. 201306  
Corporate Off.: TR-901, AltF 142 Noida, 9th Floor, Plot Number 21 and 21A, Sector 142, Noida-201304, U.P.  
CIN: L74999UP2019PLC116048,  
Ph. No.: 0120-4522467, Email ID: info\_ed@epack.in, Website: www.epackdurable.com

August 11, 2025

Listing Department  
**BSE Limited ("BSE")**  
Department of Corporate Services  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001  
Scrip Code: 544095  
ISIN: INE0G5901015

Listing Department  
**National Stock Exchange of India Limited ("NSE")**  
Exchange Plaza, C-1, Block G  
Bandra Kurla Complex  
Bandra (E), Mumbai – 400 051  
Symbol: EPACK  
ISIN: INE0G5901015

**Subject: Investor Presentation – Institutional Investor Conferences / Analysts Meet**

Dear Sir/Ma'am,

In continuation of our intimation dated August 2, 2025, regarding the participation of Mr. Narayan Lodha in the Emkay Confluence 2025 ("Investor Meet"), please find enclosed herewith Investor Presentation to be presented there.

A copy of same shall also be posted on the website of the Company at [www.epackdurable.com](http://www.epackdurable.com)

We request you to kindly take this on your record and oblige.

Thanking You

For **EPACK Durable Limited**

**Jyoti Verma**  
**Company Secretary and Compliance Officer**

Encl. As above



# EPACK Durable Limited

Empowering Brands, Defining Excellence

 [www.epackdurable.com](http://www.epackdurable.com)

July 2025

Private and confidential



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## Group Overview



### EPACK Durable Ltd.

Room Air Conditioners, Small domestic appliances and components

4 manufacturing Locations.



### EPACK Prefab Technologies Ltd.

- Pre-engineered (PEB) and prefabricated buildings (Prefab), LGSF and insulated panels
- Expanded Polystyrene Packaging – Shape Molding & EPS Blocks and Sheet.

1 Manufacturing Location.



### EPACK Petrochem Pvt. Ltd.

Expandable Polystyrene Resin.

1 manufacturing Location.



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## Experienced Promoters



**Bajjrang Bothra**

**Executive Chairman**

- Master's in Commerce from SRCC, Delhi.
- 27 years experience in electronics manufacturing
- Chairman of MSME council, CEAMA



**Ajay DD Singhania**

**MD & CEO of EPACK Durable**

- Bachelor's in Electrical Engineering
- MBA from University of Scranton
- Executing Growth Strategies, Wharton School
- 24 years experience, Sales, Marketing,



**Sanjay Singhania**

**MD & CEO of EPACK Prefab Technologies**

- Bachelor's in Commerce, Guwahati University
- MBA from Swinburne university of Technology
- 24 years experience, Finance, Accounts, Legal



**Laxmi Pat Bothra**

**Non-Executive Director**

- Diploma in Mechanical Engineering
- 27 years experience in electronics manufacturing
- Board Of Technical Education, Delhi
- Expertise in the electronics manufacturing sector



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## Introduction



**Leading  
Living  
Appliance ODM**



**Largest Induction  
cooktop  
ODM/OEM**



**2<sup>nd</sup> Largest RAC  
ODM**

Note 1



**55+  
Trusted  
Brands**



Note 2

**4 Pan India  
Manufacturing  
locations**



**3 NABL Certified  
R&D labs**



**Highest Amount of  
Backward  
Integration for  
RACs**

Note 3



**Diversified  
Portfolio- RAC,  
LDA, SHA and  
components**



**15+  
No. of Products**



**2 Decades +  
Industry  
Experience**



**2190+Cr.  
Revenue (FY25)  
USD 250M (FY25)**

1. In India in terms of number of units (indoor units + outdoor units) manufactured in Fiscal 2023 through the ODM route. (Source: F&S Report)

2. Manufacturing Facilities in Dehradun, Bhiwadi, Sri City & Bhiwadi (EPAVO)

3. That has been grown within the same company organically in India (Source: F&S Report)



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## Leadership Team



### **MD. Lateef Choudhary**

Chief Operations Officer

- MBA (MBU) & B.Com. (MKU)
- Previous Experience Noble Moulds Pvt. Ltd. & Airvision India



### **Rajesh Kumar Mittal**

Chief Financial Officer

- Associate of ICAI & ICSI
- Fellow member of ICWAI
- B.Com
- Previous Experience Hathway Digital Ltd., Dish TV India Ltd., Kajaria Ceramics, Bharti Airtel



### **Maneesh Bahuguna**

SVP & Business Head – RAC

- B.TECH (IIT)
- Previous Experience Flipkart (A Walmart company), Ikea, Philips, Schneider



### **Saurabh Srivastava**

VP & Business Head –SHA & Components

- MBA (Institute of management studies)
- Previous Experience Uno Minda, Anand group, AkzoNobel, Motherson



### **Md. Kaishulla**

Chief Information Officer

- MCA (Annamalai University) MBA (Indira Gandhi National Open University), Advanced PGD (Uptron ACL)
- Previous Experience Neolite ZKW Lightings, Tricolite Electrical Industries.



### **Girish Mokashi**

AVP - Research & Development

- Master's (IIT), BE (KREC)
- Previous Experience Whirlpool, Johnson controls,





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## Our Journey

**2025**

- Washing Machine (FATL)
- Air Fryer

**2024**

- Air Cooler
- CFF Fully Automatic Setup in Sricity
- Company Listed

**2023**

- Sri City Manufacturing Facility
- Auto Brazing Setup in All Plants

**2022**

- Bhiwadi manufacturing facility
- PCB Manufacturing Setup
- Universal Motor Setup
- ICT Coil Manufacturing Setup
- CFF Manufacturing

**2021**

Bhiwadi manufacturing facility

**2019**

IDU as ODM

**2017**

Water dispenser manufacturing

**2015**

Heat exchanger manufacturing

**2014**

WAC as ODM

**2018**

Mixer grinder manufacturing

**2020**

Tendum Line Setup Dehradun

**2013**

Induction cooktop manufacturing

**2012**

ODU as ODM

**2011**

Copper tubing fabrication

**2010**

Injection molded components manufacturing

**2008**

Sheet metal press shop

**2003**

Started as an OEM for RAC brands

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## Clients

Trusted Partner of India's leading Home Appliance Brands

Admiral

acer

AKAI

AKIVA

BAJAJ

BLACK WAVE

BLUE STAR

B/S/H/

CAMIPRO

CANDY

Carrier

CELLECOR

COMFRI  
AIR CONDITIONERS

COOL ON  
Makes your life cool...

Crompton

chroma  
A TATA Enterprise

CLIM

DAIKIN

DELLA  
Inverter

elitas

Frostaire

Formenty

gratus

GREE

Godrej

GANGNAM

Haier

HAVELLS  
LLOYD

HEIM

INDCOOL

impex  
Inverter

KONKA

LUMAX

morphy richards

MEGMEET  
WELDING TECHNOLOGY

maro

IIIHI

NAPOLEON

ONIDA  
OWNER'S PRIDE

OPERATIONALLY GENUS HEAVY DUTY  
Your Genus is our responsibility

cam  
AIR CONDITIONERS

Panasonic

PHILIPS

SANSUI

SENZEN

T-Series

TOTALINE

USHA

VOLTAS

VESTAR  
A/C CONDITIONERS

VISE

Whirlpool

yara

And Many  
More...

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## Product Range Overview



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## RAC Category



**Indoor Unit (IDU)**  
Range : 9K - 30K  
Inverter/ Fixed Speed  
Installed Capacity 1.60 Mn



**Outdoor Unit (ODU)**  
Range- 12K-36K  
Inverter/Fixed Speed  
Installed Capacity 2.05 Mn



**Window Air Conditioner (WAC)**  
Range- 9K- 22K  
Inverter/Fixed Speed  
Installed Capacity 0.62 Mn

## LDA Category



**Air Cooler**  
Range- 85L – 110L  
Installed Capacity 0.60 Mn



**Washing Machine**  
Range- Push/Touch Button  
7.0KG – 11.0KG  
Installed Capacity 0.60 Mn  
(in two phases)



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## SDA Category

**Induction Stove**  
Range- 1200W-2200W (Single)  
3500W (Dual)  
Installed Capacity 2.00 Mn



**FY-26 Upcoming**

**Nutri Blender**  
Range- 300W (Copper motor)



**FY-27 Upcoming**

**Hair Dryer**  
Range- 1600W  
(High-Speed DC Motor)



**Water Dispenser**  
Range: Floor-Standing  
and Table-Top  
Installed Capacity 0.11 Mn



**Infrared Cooktop**  
Range- 2000W-2200W



**Air Purifier**  
Range- 5W



**Mixer Grinder**  
Range- 500W-1000W  
Installed Capacity 0.62 Mn



**Coffee Maker**  
Range- 0.65-Litre 600W



**Tower Fan**  
Range- 40W



**Air Fryer**  
Range- 1500W  
(Analog Model 4L& 5L)



**Dry Vacuum Cleaner**  
Range- 1700 W & 42 LTR



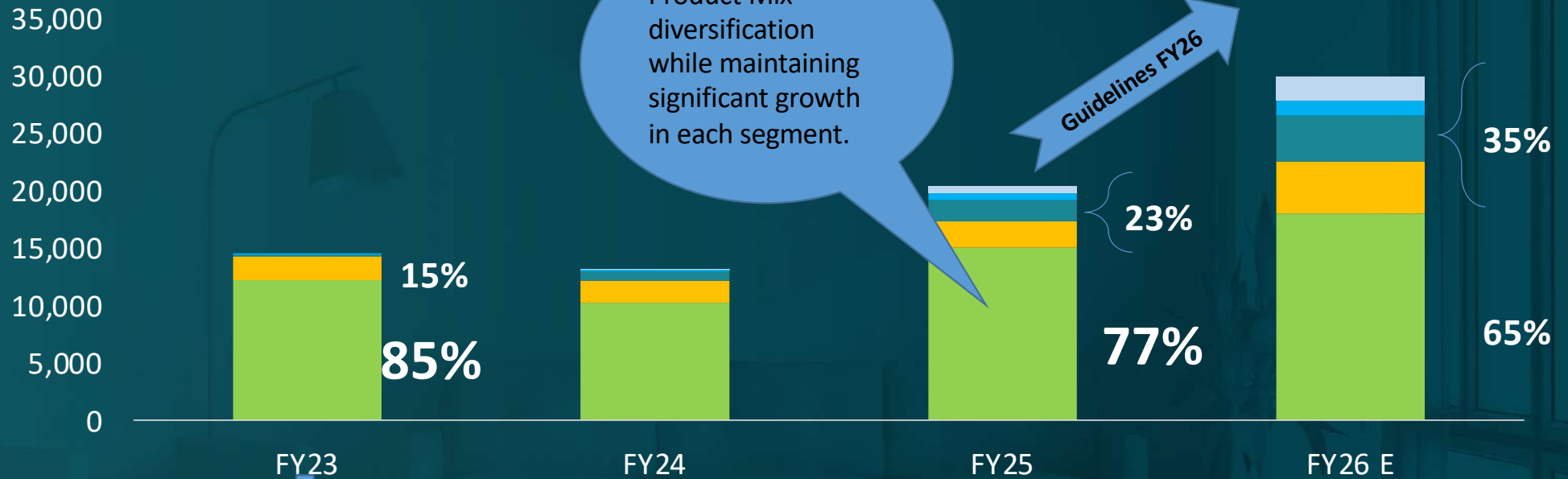
## Components

	COMPONENTS	In-house	Components	Segments
	Plastic Molding	✓	✓	IDU, WAC, Refrigerators, Washing Machine, Consumer Durables, Energy Meter, Automotive
	Sheet Metal	✓	✓	Sheet Metal ODU, WAC, Refrigerators, Washing Machine, Consumer Durables, Energy Meter, Automotive
	Cross Flow Fan	✓	✓	IDU
	PCB	✓	✓	IDU, ODU, ICT
	Heat Exchanger	✓	✓	ODU, IDU
	Copper Tubing	✓	✓	ODU, IDU
	Universal Motor	✓		Consumer Durables MG
	Induction Coil	✓		Consumer Durable ICT



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## BUSINESS Diversification \*



### Top 2 Customers Dependency



\* Product Sales Only





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## Room Air Conditioners

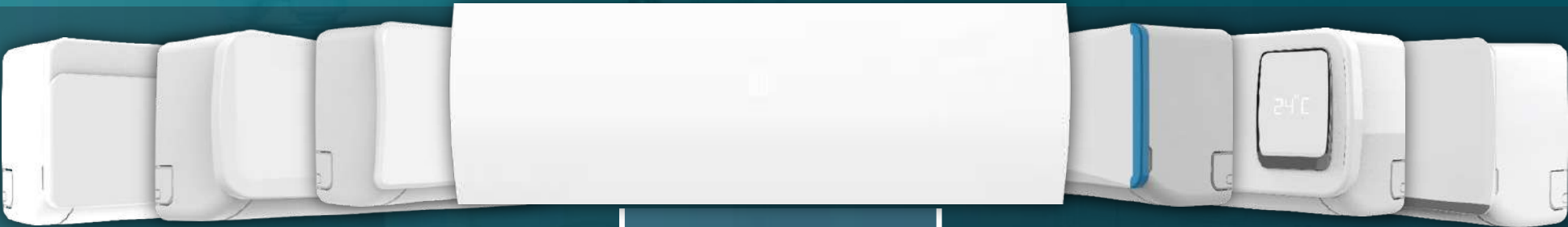






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# Indoor Unit (IDU)



### Qualification Standards

- BEE/BIS
- ESMA



SN	Platform	L (mm)	D (mm)	H (mm)	Capacity
1	Chassis 1	780	210	270	09K ~12K
2	Chassis 2	840	210	271	12K ~18K
3	Chassis 3	940	245	315	18K ~24K
4	Chassis 4	1060	245	315	24K ~30K



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# Outdoor Unit (ODU)



### Qualification Standards

- BEE/BIS
- ESMA



SN	Chassis	H (mm)	W (mm)	D (mm)	Capacity	Compressor Type
1	17	471	705	297	9K ~12K	Rotary
2	18	531	754	298	12K ~18K	Rotary
3	22	596	811	298	18K	Rotary
4	24	650	910	368	24K	Rotary/Recip.
5	32'	965	1030	430	30K ~48K	Rotary/Recip.



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# Window Air Conditioner (WAC)



Type  
Rotary Compressor T-1 & T-3  
Reciprocating Compressor T-3



Qualification Standards  
BEE/BIS  
ESMA



SN	Chassis	H (mm)	W (mm)	D (mm)	Capacity	Compressor Type
1	EW1	570	600	385	09K ~ 12K	Rotary
2	EW2	660	770	430	24K	Rotary/Recip
3	EW3	660	710	430	18K	Rotary



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## Small Domestic Appliances



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## Induction Cooktop (ICT)



### Range

- Single Stove (Table Top): 1200W to 2200W
- Dual Stove (Table Top & Built-In): 3500W



✓ Crystalline  
Ceramic Glass

✓ 4/6 KV Surge  
Protection

✓ 4 Digit Digital, 2.5 Digit Digital and  
LED Display

✓ Soft Push Buttons or  
Feather Touch

✓ Auto pan detection technology

✓ Pre-set timer

✓ Anti-Insect design

✓ Variable Time, Temperature & Power  
Selection

✓ Automatic whistle counter

✓ In-House PCBA and Coil  
Manufacturing



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## Mixer Grinder (MG)



### Range

- 1000W (Copper motor)
- 750W (Hybrid motor)
- 500W (Hybrid motor)



✔ Jar Set:  
Liquidizing Jar,  
Dry Jar,  
Chutney Jar,  
Blender Jar  
(optional)

✔ Jar Material:  
Stainless Steel

✔ Speed Control: 3 speed  
control with incher for  
momentary operation

✔ Body Material: ABS

✔ Blade: High  
Performing & Durable

✔ In-house Universal Motor





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## Water Dispenser (WD)



### Range (Top Load)

- Floor Standing with Cooling Cabinet
- Floor Standing with Cabinet
- Floor Standing without Cooling Cabinet
- Table Top

### Range (Bottom Load)

- Floor Standing



✓ Stainless steel tank

✓ Child Lock Feature

✓ Sturdy Compressor for trouble free operation

✓ Removable drip tray

✓ Low Power Consumption, Quiet Operation

✓ Eco Friendly Refrigerant (R134a / R600a)

✓ Function Indicating LED

✓ Tropicalized for effective cooling under harsh Indian conditions



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# Nutri Blender



## Range

- Wattage: 300W
- Motor RPM: 22000



- ✓ Liquidizing Jar (0.5 L)  
& Chutney Jar (0.3 L)

- ✓ Body Material:  
ABS

- ✓ Unbreakable Transparent Jars  
with PC lids

- ✓ Blade: 2-Winged blade for mixing-  
blending for all kinds of chutneys,  
shakes, smoothies and masalas

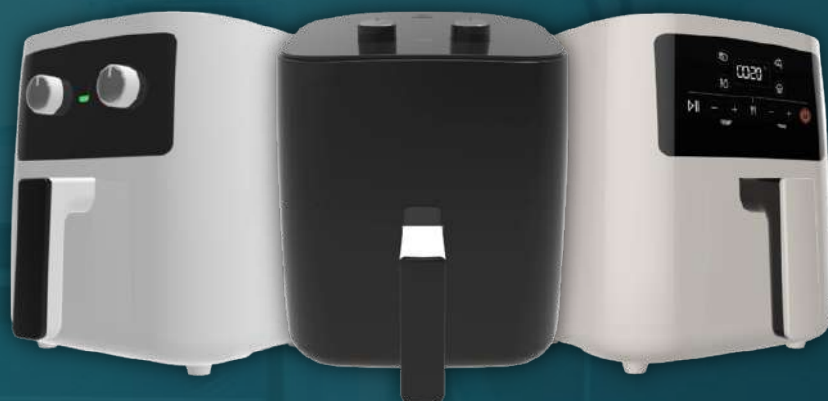
- ✓ Two different lids for  
storing and sprinkling

- ✓ Single Button  
Control for ease



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# Air Fryer



## Range

- 4 L & 5 L



✓ Container: non-stick frying container

✓ Power: 220-240V, AC, 50 Hz, 1500W

✓ Timer: 0 – 60 minutes

✓ Temperature: 80° – 280° C

✓ Program: with pre-set menu

✓ Power Cord: Indian BIS



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# Coffee Maker



## Range

- 0.65-Litre 600W



✔ Anti-drip valve

✔ Stainless Steel

✔ Swing filter holder

✔ Power: 600 watts

✔ Water level indicator

✔ Over heat protection

✔ Auto keep warm function

✔ Non-stick coated warming plate



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# Dry Vacuum Cleaner



## Range

- 1700 W & 42 LTR



✔ Powerful Motor

✔ HEPA Filter

✔ Power: 1700 watts

✔ Voltage 240 V

✔ Wet/Dry

✔ Blower Function

✔ Large Capacity



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# Infrared Cooktop



## Range

- 2000W-2200W



✓ 6 keys

✓ 2 LEDs

✓ 1 knob

✓ 1x 4-Digit Segment Display





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# Hair Dryer



## Range

- 1600W (High-Speed DC Motor)



✓ Rotating speed: 120000 rpm

✓ Wind Speed: 23m/s

✓ Negative Ions: 200 million/cm<sup>3</sup>

✓ Plastic material: Nylon  
PA66+GF, PC

✓ Smart thermostat control: 100 times/s

✓ Wind noise: 59dB



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# Air Purifier



## Range

- 5W



✓ 25CFM(42.5m<sup>3</sup>/h)

✓ LED light

✓ Three speed

✓ 40sq.ft(5M<sup>2</sup>)

✓ H12 hepa filter



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# Tower Fan



## Range

- 40W



✔ Speed Settings: 3

✔ Air Flow Volume: 2230 m3/hr

✔ Strong Airflow, Large Airflow Coverage, Natural Wind mode

✔ Noise Level Min: 39 dB, Max: 46 dB

✔ 220 - 240 V



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## Large Domestic Appliances





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## Washing Machine



### Range

- Push with Knob 7.0KG – 11.0KG
- Glass Touch Panel/ Touch Panel with Knob 7.0KG – 11.0KG



✓ Full Glass Lid with soft closure

✓ Big Storm Pulsator with 5 Fins

✓ Colour Pet Push Button/ Glass Touch Panel PCB

✓ Ag+ (Blue Stone Hygiene Technology\*)

✓ 9/10 Programme

✓ LED/ Digital Display

✓ 5 Star Rating

✓ Auto Balance

✓ Plastic/ Metal Body

✓ Water Inlet with Softener / Hot & Cold/ Single Inlet

✓ Dual Magic Filter

✓ Diamond shaped Drum



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## Air Cooler



### Range

- 85L – 110L



- ✓ Ceramic Crystalline Glass
- ✓ 4 KV Protection
- ✓ 4 Digit Digital, 2.5 Digit Digital and LED Display

- ✓ Soft Buttons or Feather Touch
- ✓ Auto pan detection technology
- ✓ Smart Induction with Bluetooth speakers

- ✓ Pre-set timer
- ✓ Variable Time, Temperature & Power Selection
- ✓ Automatic whistle counter

- ✓ Anti-Insect design
- ✓ In-House PCBA and Coil Manufacturing
- ✓ Different Series catering to different markets- Economy, Slim, Mass Premium, Premium



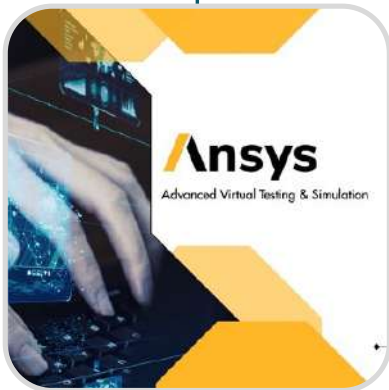


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## R&D and Innovation Highlights

### Advanced Virtual Testing & Simulation

- Cutting-edge simulations to refine design, airflow, and thermal performance
- Predictive analysis to enhance durability and efficiency before prototyping
- Reducing development time while ensuring precision-engineered solutions



### High-Performance Cooling Solutions

- Engineered for extreme Indian summers and demanding operational conditions
- Optimized for energy efficiency and long-term reliability

### Comprehensive Product Validation

- Rigorous testing under extreme temperatures, humidity, and environmental stress
- Simulating real-world usage, including transportation, coastal exposure, and handling impact
- Ensuring consistent performance across diverse climatic and operational challenges



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## R&D and Innovation Highlights



### Innovation-Driven Development

- Proprietary technologies and continuous R&D investments
- Patented advancements enhancing cooling performance and efficiency
- Focus on next-gen solutions that provide the best comfort, energy efficient with environmental friendly refrigerants



### State-of-the-Art Testing Facilities

- 6 specialized climate testing laboratories in key locations
- 3 NABL-certified labs ensuring industry-standard performance validation
- Precision testing for energy efficiency, cooling capacity, and component reliability



### Commitment to Excellence

- Combining science, engineering, and real-world testing for superior products
- Driving industry benchmarks through innovation, research, and validation



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## Manufacturing Capability



In-house Components  
Manufacturing



Highest amount of  
backward integration



Robotic Lines- State  
of the Art Facilities



Customization and  
Agility for Varying  
Customer needs



BIS Qualification



Manufacturing &  
design capabilities



In-house Brazing  
Training School







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# Manufacturing Capability



## DIGITAL TRANSFORMATION

Implemented Project S.Y.N.C. to enable real-time data visibility and smarter operational control.



## OPERATIONAL EFFICIENCY

Achieved 133% increase in PCBA Shop Output and enhanced UPH metrics across key product lines.



## TRACEABILITY SYSTEMS

Established end-to-end traceability systems for enhanced quality control and process validation.



## SKILL DEVELOPMENT

Launched a Brazing School and implemented specialized training programs to empower our workforce.



## MODERN MANUFACTURING

Invested in right-sized equipment and machinery, aligning with modern manufacturing standards.



## SMART PROCESSES

Introduced smarter manufacturing solutions, resulting in increased reliability and production responsiveness.





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## High Quality Control Standards

✓ ISO 14001 : 2015

✓ ISO 45001 : 2018

✓ ISO 9001 : 2015

### 5 Step Process

✓ Incoming quality control

✓ Line Quality Control (LQC)

✓ Outgoing Quality Control

✓ Performance testing

✓ Central quality



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## Awards and Accolades



**VOCAL FOR  
LOCAL AWARD**



**CEO MAGAZINE**



**BUSINESS CONNECT  
MAGAZINE AWARD**





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## Strategic Partnerships

# 2025-Key Partnership

EPACK Manufacturing Technologies Pvt Ltd

A 100% owned subsidiary of EPACK Durable Ltd dedicated for manufacturing Hisense products



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