



EPACK DURABLE LIMITED

(Formerly Known as EPACK Durable Private Limited)

Regd. Off.: 61-B, Udyog Vihar, Surajpur, Kasna Road, Greater Noida, Gautam Buddha Nagar U.P. 201306
Corporate Off.: TR-901, AltF 142 Noida, 9th Floor, Plot Number 21 and 21A, Sector 142, Noida-201304, U.P.
CIN: L74999UP2019PLC116048,
Ph. No.: 0120-4522467, Email ID: info_ed@epack.in, Website: www.epackdurable.com

July 19, 2025

Listing Department
BSE Limited ("BSE")
Department of Corporate Services
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip Code: 544095
ISIN: INE0G5901015

Listing Department
National Stock Exchange of India Limited ("NSE")
Exchange Plaza, C-1, Block G
Bandra Kurla Complex
Bandra (E), Mumbai – 400 051
Symbol: EPACK
ISIN: INE0G5901015

Subject: Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the First Quarter ended June 30, 2025

Dear Sir/Ma'am,

Pursuant to Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation on the Unaudited Standalone and Consolidated Financial Results of the Company for the First Quarter ended June 30, 2025.

A copy of same shall also be posted on the website of the Company at www.epackdurable.com

We request you to kindly take this on your record and oblige.

Thanking You

For **EPACK Durable Limited**

Jyoti Verma
Company Secretary and Compliance Officer

Encl. As above



EPACK

Durable Limited

Powering Brands, Defining Excellence

 www.epackdurable.com

EARNINGS PRESENTATION

Q1-FY26



Powering Brands,
Defining Excellence

SNAPSHOT



2nd Largest
RAC ODM ¹



Largest Induction
cooktop
ODM/OEM



INR 21,919 Mn.
Total Income



55+ Trusted
Customers



4 Manufacturing
locations ²



3 NABL Certified
R&D labs



Highest Amount of
Backward Integration
for RACs ³



Diversified
Portfolio- RAC,
LDA, SDA and
components



15 Products



2 Decades +
Industry
Experience



Customisation as
per different client
requirements



Manufactures
critical components such
as heat exchangers,
copper tubing, PCBAs,
etc.

1. In India in terms of number of units (indoor units + outdoor units) manufactured in Fiscal 2023 through the ODM route. (Source: F&S Report)
2. Manufacturing Facilities in Dehradun, Bhiwadi, Sri City & Silvassa (EPAVO)
3. That has been grown within the same company organically in India (Source: F&S Report)

1

Company Overview

2

Q1-FY26 Performance

3

Strategic Overview

4

Historical Financials

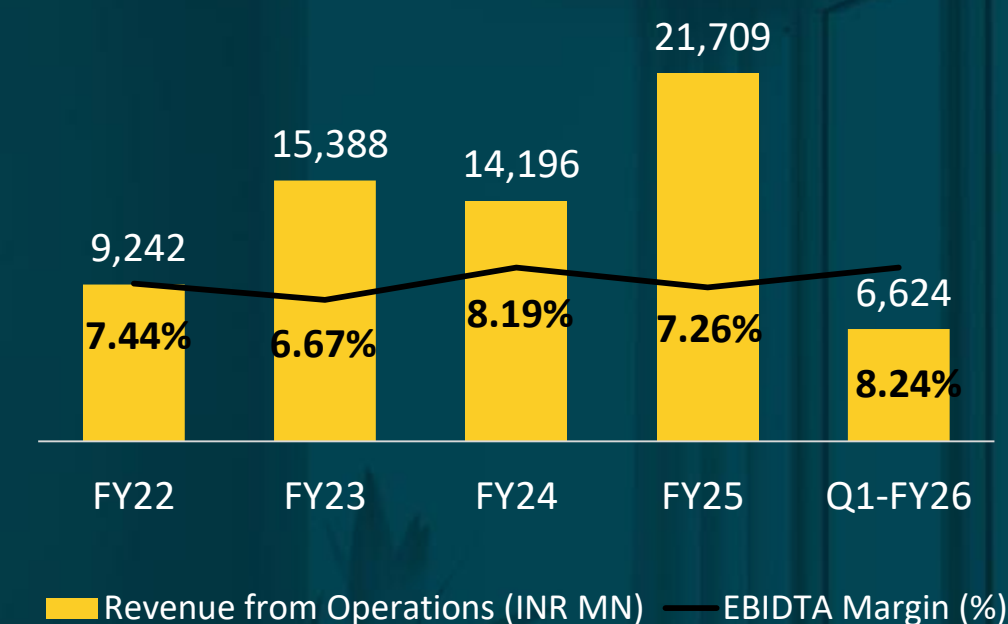


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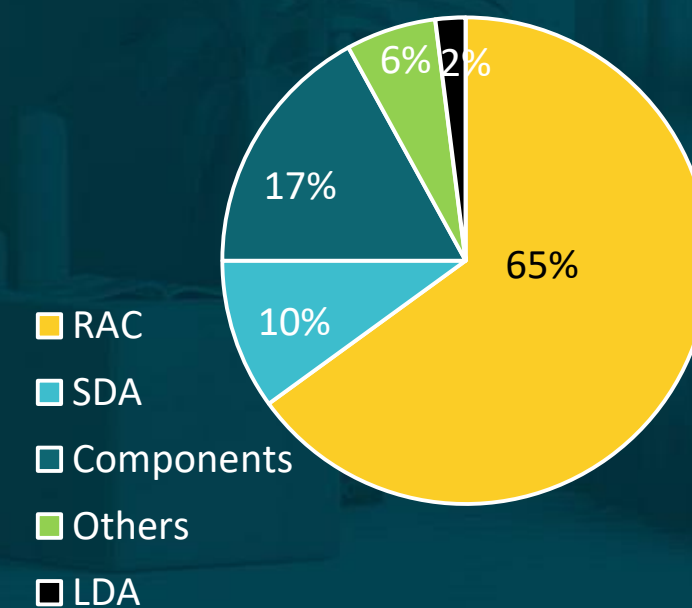
COMPANY OVERVIEW

COMPANY OVERVIEW

- **Incorporated in 2003**, EPACK Durable (EPACK) began as a contract manufacturer of consumer durables, primarily Room Air Conditioners (RACs).
- **Later in 2012**, EPACK transformed into an **Original Design Manufacturer (ODM)** for air conditioners, small domestic appliances (such as induction cooktops, juicer-mixer grinders, and water dispensers for OEMs), and large home appliances (like air coolers). The Company has grown significantly since then and is now the **second-largest ODM player in India, with a market share of 24%**¹.
- EPACK was **founded by the Singhania and Bothra families**, who have been engaged in the manufacturing of consumer durables for **over two decades**, bringing **extensive industry knowledge and experience** to the Company.
- EPACK operates **three strategically located manufacturing facilities** in **Dehradun, Bhiwadi, and Sricity**. These facilities are **highly backward-integrated**, offering **cost advantages** over competitors by producing key components in-house.
- Approximately **65%** of the company's revenue comes from the **sale of RACs**, while the **remaining revenue is contributed by Small Domestic Appliances, Components & Large Domestic Appliances**.
- EPACK boasts a **marquee clientele**, including **Voltas, Haier, Philips, Panasonic, Godrej, Daikin, Havells, Bosch & Siemens, Bajaj, Crompton & Greaves, Blue Star & Hisense** among others, with whom it has built **long-standing and trusted relationships**.



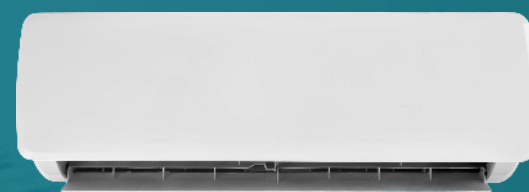
Q1-FY26 SEGMENTAL REVENUE CONTRIBUTION*



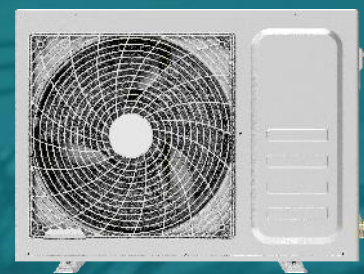
* Total Operating Revenue

OUR PRODUCTS

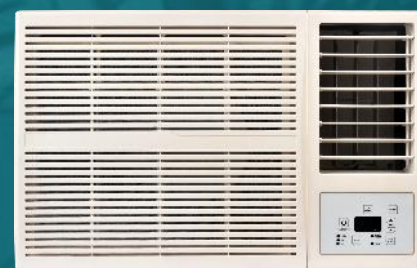
RAC



Indoor Unit (IDU)
Range : 9K - 30K
Inverter/ Fixed Speed
Installed Capacity 1.60 Mn



Outdoor Unit
(ODU/ODU Kit)
Range- 12K-36K
Inverter/Fixed Speed
Installed Capacity 2.05 Mn



Window Air Conditioner
(WAC)
Range- 9K- 22K
Inverter/Fixed Speed
Installed Capacity 0.62 Mn

LDA



Air Cooler
Installed Capacity 0.60 Mn



Washing Machine
Range- Push/Touch Button
7.0KG – 11.0KG
0.60 Mn

OUR PRODUCTS (SDA)

Existing Product Range

Induction Stove
Range- 1200W-2200W (Single)
3500W (Dual)
Installed Capacity 2.00 Mn



Water Dispenser
Range: Floor-Standing
and Table-Top
Installed Capacity 0.11 Mn



Mixer Grinder
Range- 500W-1000W
Installed Capacity 0.62 Mn





Recently Launched

Air Fryer
Range- 1500W
(Analog/Digital
Model 4L& 5L)



FY26 Upcoming Products

Infrared Cooktop
Range- 2000W-2200W



Nutri Blender
Range- 300W (Copper motor)



Coffee Maker
Range- 0.65-Litre 600W



Dry Vacuum Cleaner
Range- 1700 W & 42 LTR



FY27 Upcoming Products

Tower Fan
Range- 40W



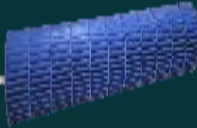
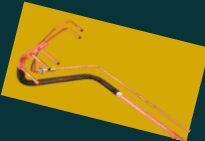
Hair Dryer
Range- 1600W
(High-Speed DC Motor)



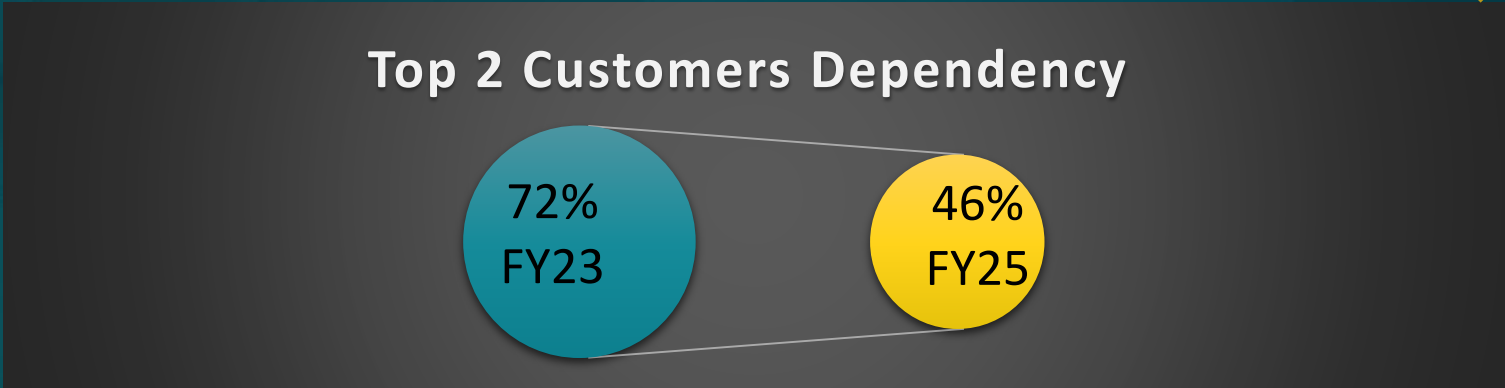
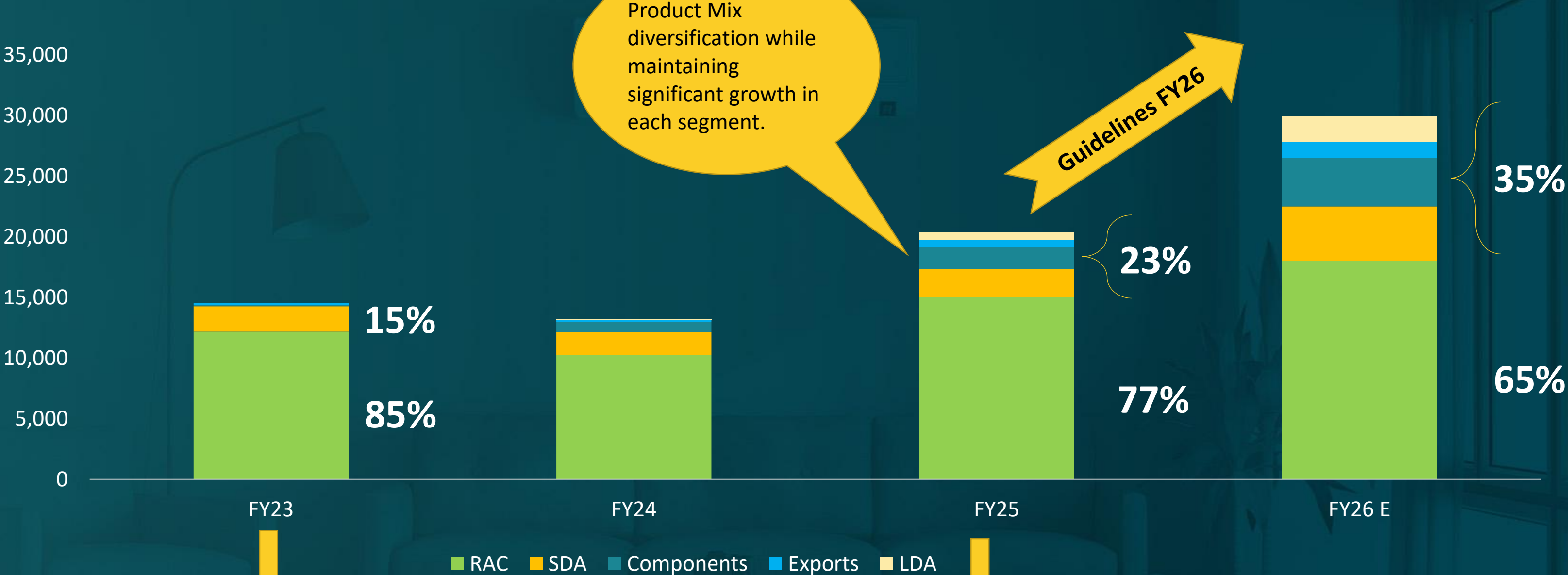
Air Purifier
Range- 5W



COMPONENTS

	Components	In-house	Components	Segments
	Plastic Molding			IDU, WAC, Refrigerators, Washing Machine, Consumer Durables, Energy Meter, Automotive
	Sheet Metal			ODU, WAC, Refrigerators, Washing Machine, Consumer Durables, Energy Meter, Automotive
	Cross Flow Fan			IDU
	PCB			IDU, ODU, ICT
	Heat Exchanger			ODU, IDU
	Copper Tubing			ODU, IDU
	Universal Motor			Consumer Durables MG
	Induction Coil			Consumer Durable ICT

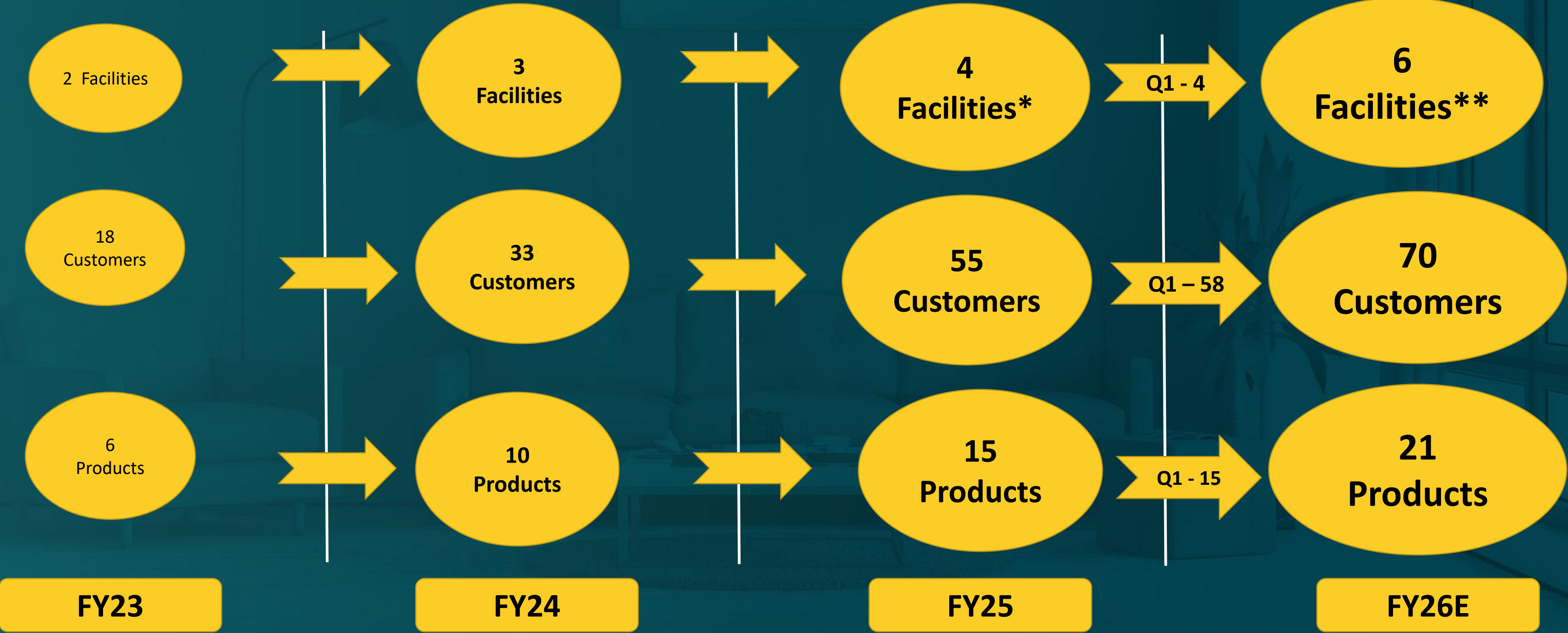
BUSINESS Diversification*



* Product Sales Only

POSITIVE PROGRESSION

Guidelines FY26



* Including 1 JV Company facility (EPAVO)
 ** 2 New Facilities – WOS (EMTPL) and JV Company



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CLIENTS

Trusted Partner of India's leading Home Appliance Brands



And Many More...¹¹

SMALL APPLIANCES MARKET IN INDIA

Market Size 35,000 Crore - 2024
CAGR (2024-2029) 10-12%

Key Product Categories

Consumer Trends

- Online Retail Boom
- Health & Hygiene Focus
- Energy-Efficient & Compact Designs
- Urban Lifestyle & Time-Saving Preferences

Personal Care Appliances

Home Comfort Appliances

Cleaning Appliances

Kitchen Appliances

Growth Drivers

- Rising middle-class income
- Urbanisation & nuclear families
- Government support
- Penetration in rural India



Top Categories in Demand

Kitchen Appliance – Mixer Grinder, Air Fryers, Juicer, OTG. ICT
Home Comfort – Air Purifier, Room Heaters, Fan, Humidifier
Cleaning Tech – Vacuum Cleaners (Robotic & Stick)
Personal Care – Hair Dryers, Trimmer

What Consumers Want

Millennials - Espresso Coffee maker, Air Fryer, Vacuum Cleaner
Families – Multipurpose Kitchen Tools and energy-saving fans
Seniors – Induction Cooktops, Rice Cooker

Top Brands

Indian – Bajaj, Prestige, Usha, Crompton, Havells, Butterfly
Global – Philips, Panasonic, Bosch, LG, Samsung
Premium – Dyson, Morphy Richards, Xiaomi

Growth Drivers

- Rise of Nuclear families & urban workstyle
- Aspiration of smart, connected homes
- Govt. PLI Schemes & easy financing options

EPACK POSITIONING

Ongoing Range- Induction Cooktops, Mixer Grinders, Air Fryers, Water Dispenser

Upcoming Range – Nutri Blender, Infrared ICT, Coffee Maker, Vacuum Cleaner, Tower Fan, Hair Dryer

Air Fryer, Vacuum Cleaner, Induction Cook Tops, Infrared ICT

Bajaj, Usha, Crompton, Havells, Philips, Bosch, Preethi, Haier, Bluestar,

Offering of Energy Efficient & Compact Designs
Diversified Product Range
3 Manufacturing Footprints
Patents and In-house Design Capabilities

Rising Temperatures Fuel AC Sales in India

Estimated air conditioners sales in India in 2023/2024* and main drivers of 2023/2024 sales growth**

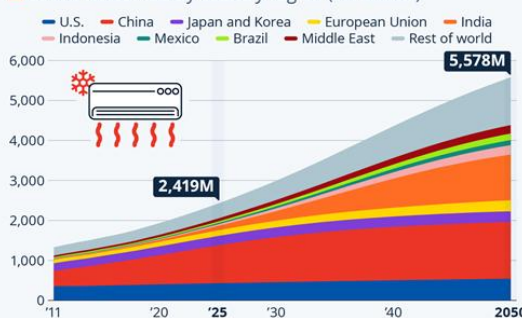


* As of Feb. 2025 ** As of Mar. 2025
Data was converted from local currencies using average exchange rates for the respective years
Source: Statista Market Insights

statista

China and India Drive Global Demand for Air Conditioning

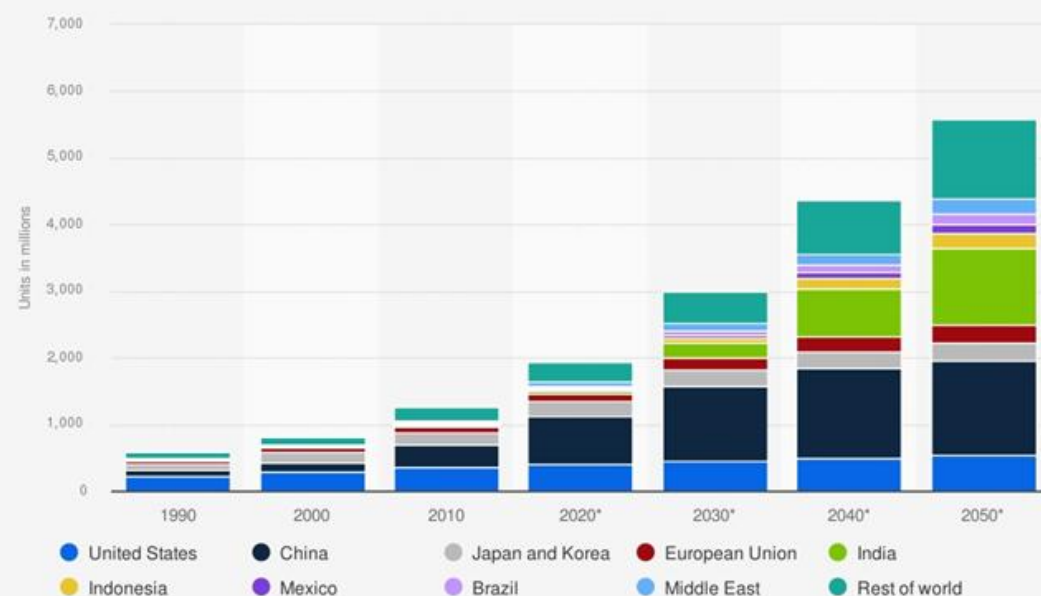
Projected number of air conditioning units in use worldwide by country/region (in millions)



Source: International Energy Agency

statista

Stock of air-conditioners (ACs) worldwide from 1990 to 2050, by region (in million units)

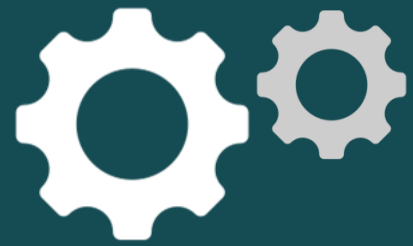


Source: IEA

Additional Information: Worldwide; 1990 to 2018

statista

- ❑ In 2025 revenue in Air conditioners market in India estimated to be INR 63,000 cr
- ❑ It is projected to grow annually by 16% (CAGR 2025-2030)
- ❑ Looking ahead to 2030, volumes in India estimated to grow to 28M units
- ❑ Low penetration, rising temperatures, increasing disposable income & growing middle class would continue to drive growth
- ❑ Growth would be fuelled by energy efficient and smart cooling solutions
- ❑ Shift towards more eco-friendly refrigerants would continue
- ❑ Regulatory (BIS / BEE) requirements would enable fast manufacturing growth within the country



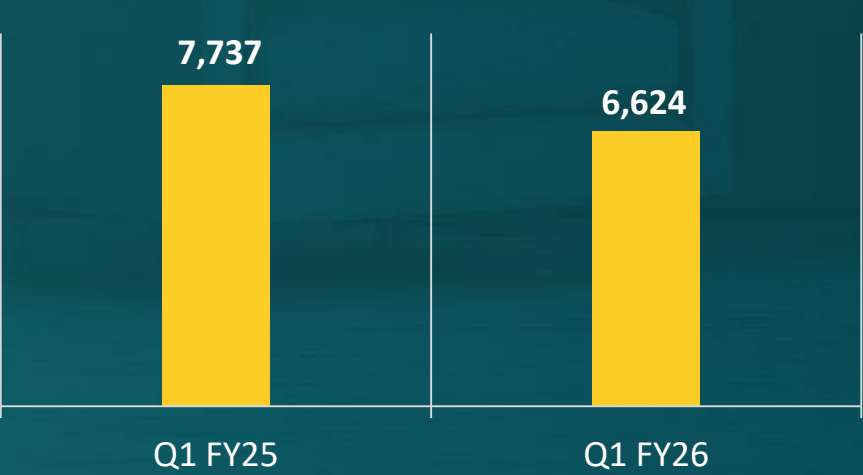
Q1-FY26 PERFORMANCE

FINANCIAL HIGHLIGHTS

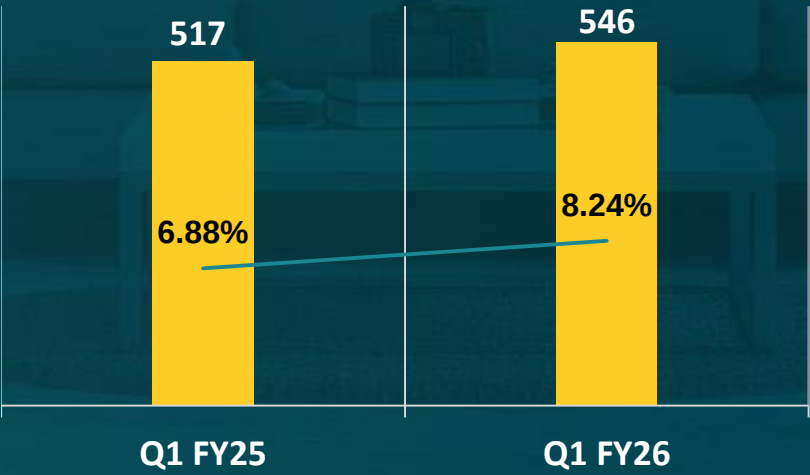
Q1-FY26 PERFORMANCE

INR 6,624 Mn Operating Revenue -14.4% YoY	INR 546 Mn Operating EBITDA +5.6% YoY	8.24% EBITDA Margins +156 Bps YoY
INR 229 Mn Net Profit -2.1% YoY	3.46% PAT Margins +43 Bps YoY	INR 2.39/Share Diluted EPS -2.0% YoY

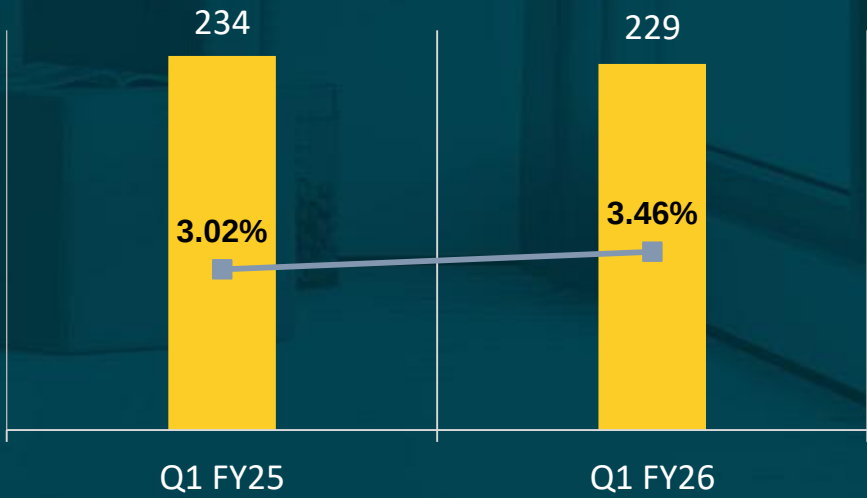
OPERATING REVENUE (INR Mn)



EBITDA (INR Mn) & EBITDA MARGINS (%)



PAT (INR Mn) & PAT MARGINS (%)



OPERATIONAL HIGHLIGHTS Q1-FY26

- Operating Revenue declined by **14.4% YoY** primarily due to unexpected weather fluctuations and surplus finished goods inventory (in Industry) carried over from Q4 FY25
 - **RAC Segment contracted by 34% YoY** impacted by suboptimal seasonal demand, indicating external headwinds affecting overall performance
 - **SDA Segment recorded a 16% YoY** driven by strong order intake across both established and newly launched products, with notable pre-season demand for Air Fryers.
 - **Component Segment** reported a **remarkable 556% YoY growth**, supported by a robust order pipeline for PCBs, copper parts, and plastic molding components
 - **LDA Segment grew by 29% YoY**, with customer base expansion identified as a key strategic growth driver.
 - **On New Customer Acquisition** – In Q1, we **secured business with 14 new Customers**, and **supply has successfully commenced with 3** of them.
 - **Component Segment Diversification-** Diversified into the Energy Meter sector by entering the component supply business, expanding beyond the Consumer Durables Industry.

OPERATIONAL HIGHLIGHTS Q1-FY26

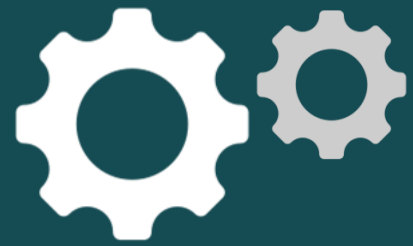
- EBITDA registered **5.6% YOY growth**, driven by a favorable product mix, primarily contributed by the Components and LDA segments.
- The **Product business contributed 77%** of total operating revenue, demonstrating strong market adoption and reaffirming customer confidence in the company’s core product portfolio

Strategic Capital Investment by End of Q1 FY26-27		
Location	Investment (Mn INR)	Q1 FY26 Update (Mn INR)
EDL Dehradun	200	13
EDL Bhiwadi	1,250	74
EDL Sricity	2,250	244
New Sricity Plant through EMPTL (WOS)	1,000	123

QUARTERLY FINANCIAL PERFORMANCE

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Particulars (INR Mn)	Q1-FY26	Q1-FY25	Y-o-Y	Q4-FY25	Q-o-Q
Operating Revenue	6,624	7,737	-14.4%	6,432	3.0%
Expenses	6,078	7,220	-15.8%	5,711	6.4%
EBITDA	546	517	5.6%	721	-24.3%
EBITDA Margins (%)	8.24%	6.68%	1.6%	11.21%	-3.0%
Other Income	57	61	-6.6%	55	3.6%
Depreciation	127	113	12.4%	124	2.4%
Interest	159	140	13.6%	137	16.1%
Profit before share of loss of JV	317	325	-2.5%	515	-38.4%
Share of loss of JV	(3)	(2)	50%	(12)	-75%
PBT	314	323	-2.8%	503	-37.6%
Tax	85	89	-4.5%	126	-32.5%
Profit After tax	229	234	-2.1%	377	-39.3%
PAT Margins (%)	3.46%	3.02%	0.4%	5.86%	-2.4%
Diluted EPS (INR)¹	2.39	2.44	-2.0%	3.93	-39.2%



STRATEGIC OVERVIEW

KEY STRENGTHS



Long-Standing
Relationships with
Established Customers,
with Potential to
Expand the Customer
Base



Among the Key
Manufacturers in Fast-
Growing RAC & SDA
Manufacturing
Industries



Advanced Vertically
Integrated
Manufacturing
Operations with
Product Portfolio
Aimed at Capturing the
Full Spectrum of the
RAC & SDA Value Chain



Robust Product
Development & Design
Optimization
Capabilities



Experienced Promoters
Supported by Senior
Management Team
with Proven Track
Record of Performance

Strategic Growth Initiatives



HISENSE

EPACK Manufacturing Technologies Private Limited For **Hisense**

Air conditioners, Television, Washing Machine and appliances

EPAVO

EPAVO Electricals Private Limited, is a **50:50 partnership** between the Company and Ram Ratna Group.

Brushless DC (BLDC) motors, HVAC products, and related appliances

Bumjin

Bumjin India Audio Products Private Limited

TV Speaker, Sound bar, AI Speaker, Bluetooth Speaker, Smart Speaker

New Company

The Company is Planning to **Participate in ECMS Scheme.**

Manufacturing of Components as per ECMS Category

New Company

The Company is planning incorporate an Entity in **UAE to cater the MEA & Export Market**

Expansion of Manufacturing Foot Print in MEA Market

Growth Initiatives



JOINT VENTURE



HISENSE

- Established a strategic partnership with **Hisense**, a global leader in consumer electronics and appliances, to manufacture air conditioners and appliances in India utilizing **Hisense's advanced technology**.
- Partnership anticipated to **deliver \$1 billion** in incremental revenue over five years.
- Strategic focus on the Indian market, with export potential targeting **SARC and MEA markets** to expand global footprint.
- Establishing** new manufacturing facility for wholly owned subsidiary EMTPL in Sri City, Andhra Pradesh.
- Production commencement targeted by end of Q3 FY26.
- ODM product supply initiated since March 2025.

EPAVO

- The joint venture, EPAVO Electricals Private Limited, is a **50:50 partnership** between the Company and **Ram Ratna Group**.
- It strengthens backward integration in our AC manufacturing by enhancing capabilities in **Brushless DC (BLDC) motors, HVAC products**, and related appliances.
- The JV is well positioned to capitalize on growing demand for energy-efficient and sustainable solutions.
- The greenfield manufacturing facility in Bhiwadi is scheduled to commence production from Q2 FY26.

PANASONIC/DAIKIN

- Company has tie-up with Panasonic & Daikin and other RAC manufactures to produce **PCBA controllers** and Copper **components** for RACs.
- This **Strategic move** will enable the company to enter the EMS business, focusing on the manufacturing of critical components such as PCBA controllers, heat exchangers, CFFs, Copper Parts and molded parts, leveraging the benefits of the PLI scheme.
- Our facilities in Bhiwadi and Sri City will drive this business forward, partnering with industry leaders such as **Panasonic, Daikin**, etc., to optimize capacity and achieve manufacturing excellence

KEY GROWTH DRIVERS

Growth in the Product Business

- Strengthening growth in the **Room Air Conditioner (RAC)** business both Domestic and Exports
- **Expanding the SDA segment** by adding new customers and launching new product categories
- **Driving volume growth in LDA Segment, Air Coolers, Washing Machine** through the onboarding of new customers

Focus Driver Component Segment

Focused on expanding into new market verticals while accelerating growth in existing markets for Component portfolio, including Copper Parts, PCBs, Plastic Molding Components, and Cross Flow Fans (CFFs)—driving sustainable, balanced growth through diversification and core capability leverage.

Production Linked Incentive Scheme (PLI)

The program mandated increased domestic Production and Manufacturing competitiveness. We participated in PLI scheme for RACs and components business.. As a result, Domestic Manufacturing is increased due to PLI. We are also participating upcoming ECMS Scheme of GOI.

BIS Certification Requirement

- The mandatory **BIS certification** for RACs, SDA, LDA and key components has created **barriers for imports**, particularly from China and Thailand
- Providing a **competitive edge and growth opportunity for us as a domestic manufacturer**.

❑ Expansion of Opportunities and Client Relationship Optimization

- The SDA, LDA, and Components segments present substantial growth potential, comprising key product categories such as Air Fryers, Mixer Grinders, Nutri Blenders, Infrared ICT, Vacuum Cleaners, Coffee Makers, and Washing Machines.
- The company is focused on strengthening and leveraging established client relationships to effectively meet increasing market demand and enhance market share.
- Targeted expansion in the **ODM domain** is prioritized for **Washing Machines**, Mixer Grinders, Air Fryers, Infrared ICT, and Nutri Blenders, reinforcing the company's competitive positioning.

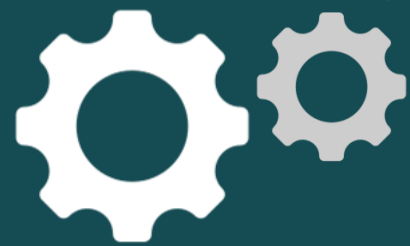
❑ Strategic Growth Drivers

- The SDA, LDA, and Components segments are identified as principal growth catalysts, complemented by sustained growth within the RAC segment.
- Emphasis on New Customer–New Product (NCNP), New Customer–Existing Product (NCEP), and Existing Customer–New Product (ECNP) strategies is integral to the growth roadmap for FY26.
- This strategic framework aims to drive comprehensive business expansion and reinforce cross-segment synergies.

❑ New Client/Segment Acquisitions

- Recently added **M)** and **Energy Meter** to the customer/Segment portfolio.

❑ Strategic Capital Expenditure INR 4,500~5,000 Mn. The Capex will be completed by **End of Q1 FY26 -27** to ramp up the capacities and add new products to cater the market demand for FY27 & Onwards.



HISTORICAL FINANCIALS

HISTORICAL CONSOLIDATED INCOME STATEMENT

Particulars (INR Mn)	FY22	FY23	FY24	FY25
Operating Revenue	9,242	15,388	14,196	21,709
Expenses	8,554	14,362	13,034	20,133
EBITDA	688	1,026	1,162	1,576
EBITDA Margins (%)	7.44%	6.67%	8.19%	7.26%
Other Income	32	14	89	211
Depreciation	163	261	355	474
Interest	294	315	389	539
Profit before share of loss of JV	263	464	507	774
Share of loss of JV	-	(8)	(15)	(30)
Profit before exceptional item	263	456	492	744
Exceptional Item	-	(16)	-	-
PBT	263	440	492	744
Tax	89	120	138	193
Profit After tax	174	320	354	551
PAT Margins (%)	1.89%	2.08%	2.49%	2.54%
Diluted EPS (INR)	3.47	4.64	4.35	5.76

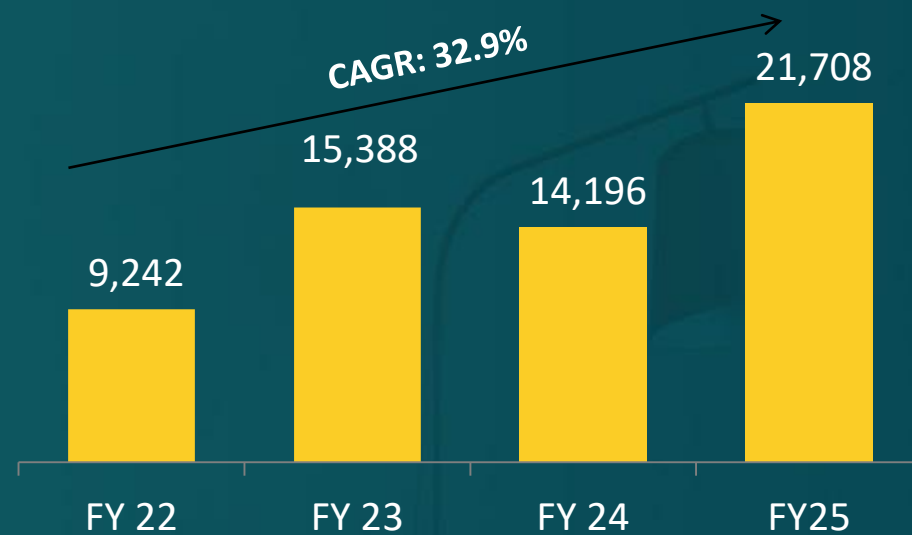
HISTORICAL CONSOLIDATED BALANCE SHEET

Particulars (INR Mn)	FY22	FY23	FY24	FY25
Equity	1,219	3,136	8,922	9,518
Equity Share Capital	521	521	958	960
Other Equity	698	2,615	7,964	8,558
Non-current Liabilities	998	1,563	1,231	882
A) Financial Liabilities				
i) Borrowings	596	1,136	618	326
ii) Lease Liability	258	260	387	270
B) Provisions	20	28	38	54
C) Deferred Tax Liabilities (Net)	124	139	188	225
D) Other non current liabilities	-	-	-	7
Current Liabilities	8,550	9,943	7,525	9,728
A) Financial Liabilities				
i) Borrowings	3,244	3,789	2,696	3,371
ii) Lease Liabilities	56	65	160	195
iii) Trade Payables	3,339	3,891	4,156	5,389
iv) Other Financial Liabilities	1,746	1,917	303	350
B) Other Current Liabilities	153	275	194	402
C) Provisions	11	6	16	21
D) Current Tax Liabilities (Net)	1	-	-	-
Total Liabilities	9,548	11,505	8,756	10,610
Total Equity And Liabilities	10,767	14,642	17,678	20,128

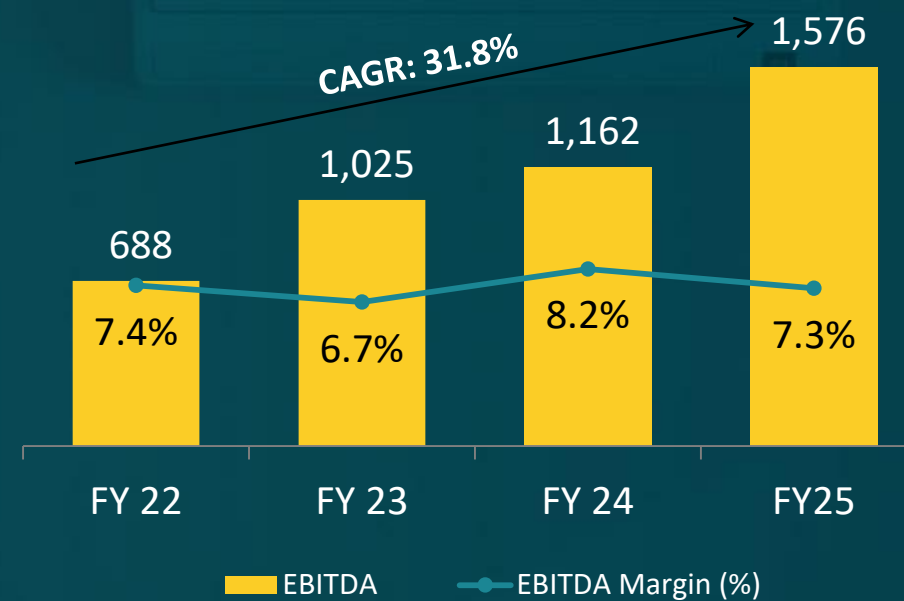
Particulars (INR Mn)	FY22	FY23	FY24	FY25
Non-current Assets	3,498	5,935	7,673	10,053
A) Property, Plant And Equipment	2,379	3,235	5,362	5,45
B) Capital Work-in-progress	85	915	266	582
C) Intangible Assets	2	2	1	7
D) Goodwill	5	5	5	5
E) Right Of Use Assets	882	951	1,413	1,447
F) Investments Accounted For Using Equity Method	-	18	55	168
G) Financial Assets				
i) Investments	31	31	31	31
ii) loans	-	46	46	203
iii) Other Financial Assets	23	20	26	1,702
H) Income Tax Assets (Net)	14	42	49	50
I) Other Non-current Assets	77	671	419	408
Current Assets	7,269	8,707	10,005	10,075
A) Inventories	2,773	2,937	3,782	5,807
B) Financial Assets				
i) Trade Receivables	3,562	4,791	2,124	2,981
ii) Cash And Cash Equivalents	241	600	1,069	142
iii) Bank Balances Other Than Above	348	154	1	300
iv) Other Financial Assets	26	13	2,389	97
C) Other Current Assets	312	212	640	748
D) Income Tax Assets (Net)	6	-	-	-
Total Assets	10,767	14,642	17,678	20,128

FINANCIAL PERFORMANCE

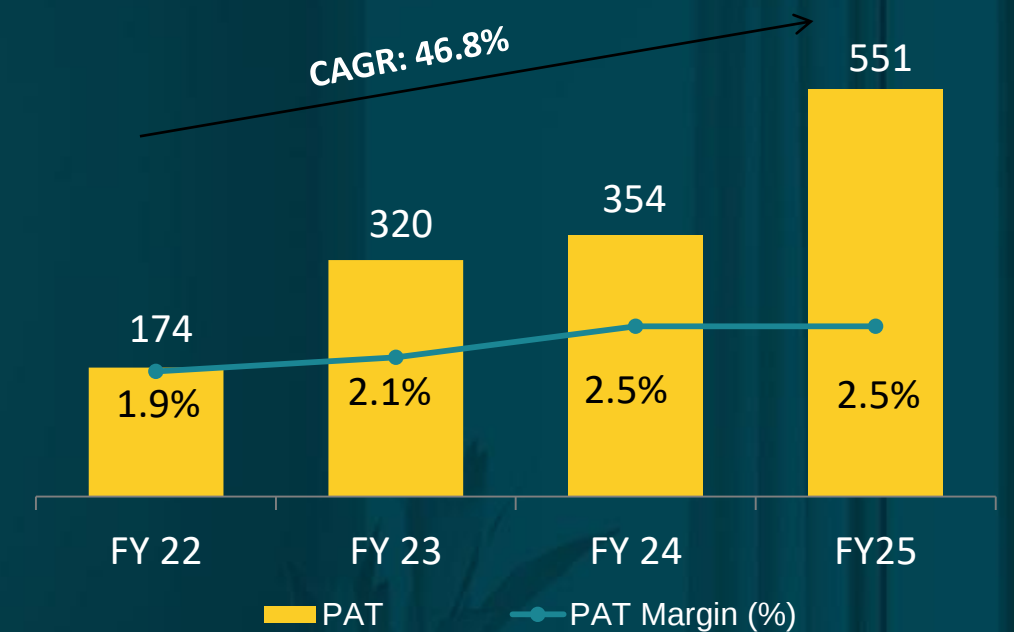
REVENUE FROM OPERATIONS (INR MN)



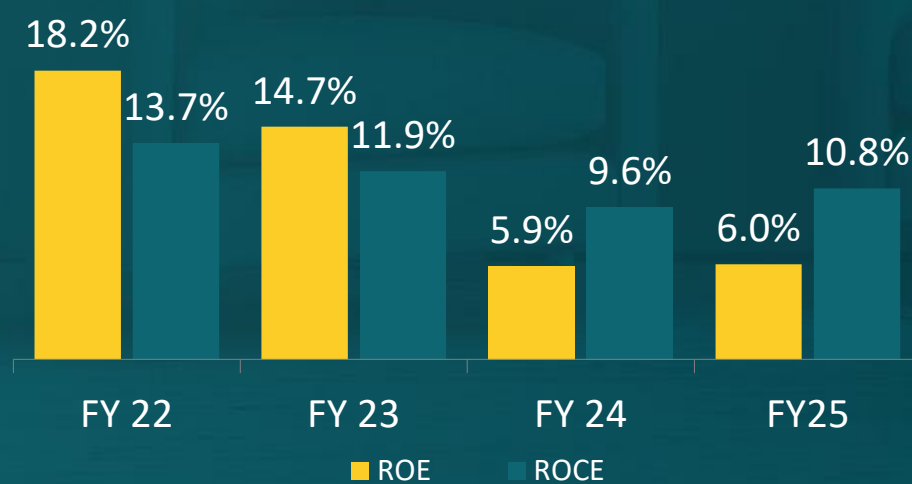
EBITDA & EBITDA MARGIN (INR MN)



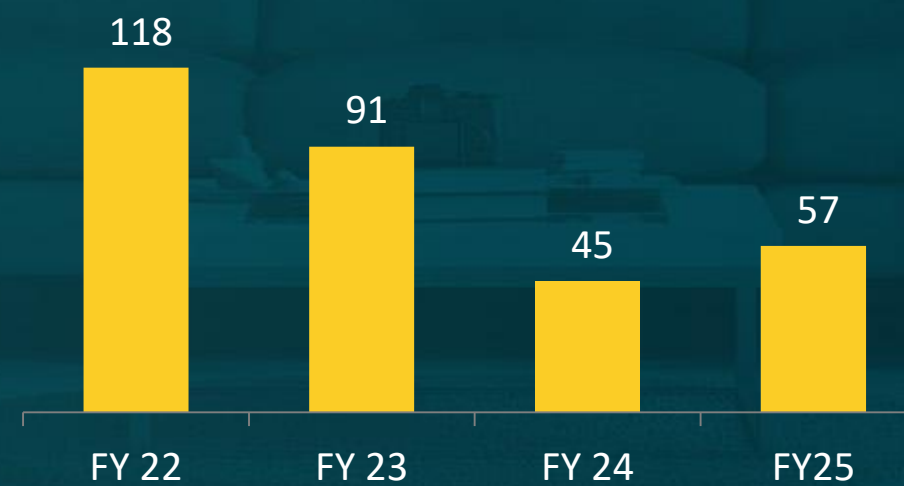
PROFIT FOR THE YEAR & PAT MARGIN (INR MN)



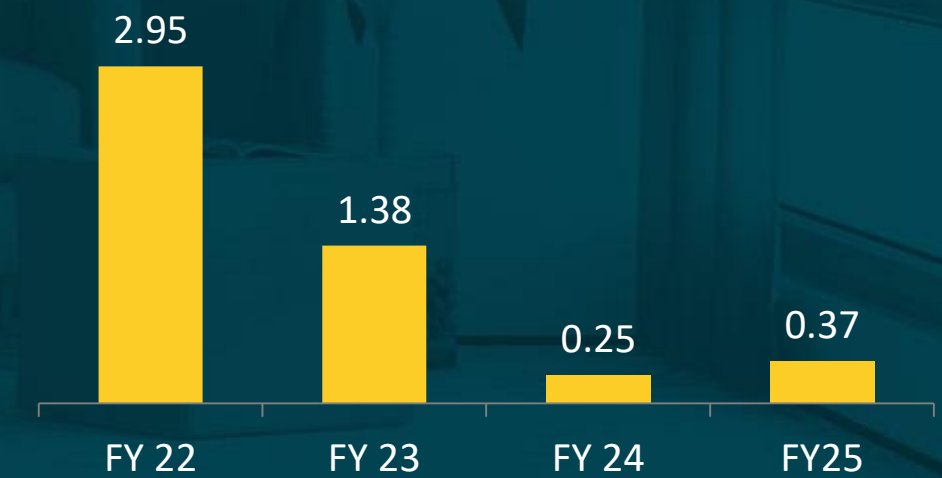
ROE & ROCE (%)



WORKING CAPITAL CYCLE DAYS (IN DAYS)



NET DEBT TO EQUITY RATIO (IN TIMES)



EXPENDITURE ANALYSIS & NET DEBT CALCULATIONS

Particulars (INR Mn.) (As a % of Operating Revenue)	Q1 FY25	Q1 FY26	Change %	FY24	FY25	Change %
Cost of Raw Materials	6,656	5,587	-16.1%	11,900	18,177	52.75%
Employee Expenses	177	199	12.4%	482	692	43.57%
Finance Cost	140	159	13.6%	389	539	38.56%
Depreciation & Amortization	113	127	12.4%	355	474	33.52%
Other Expenses	387	291	-24.8%	653	1,263	93.42%

Particulars (INR Mn.)	31st Mar'24	31st Mar'25
Gross Debt	3,314	3,697
Free Cash & Bank Balance	1,069	142
Net Debt	2,245	3,555
Net Debt/Equity	0.25	0.37
Net Debt/EBITDA	1.93	2.25

KEY RATIO

Particulars (INR Mn.)	31st Mar'24	31st Mar'25
Net Fixed Assets	6,781	6,909
Fixed Asset Turns	2.6	3.2
Trade Receivables	2,124	2,980
Trade Receivables Days	55	50
Inventories	3,782	5,807
Inventory Days	97	98
Trade Payables	4,156	5,389
Trade Payable Days	107	91
Cash Conversion Cycle	45	57
Net Worth (A)	8,922	9,518
Gross Debt	3,314	3,697
Cash and Cash Equivalents	1,069	142
Net Debt (B)	2,245	3,555
Capital Employed (A+B)	11,167	13,073
RoCE	9.6%	10.8%
RoE	5.9%	6.0%

Fixed Asset Turns

(Operating Revenue / Average Net Fixed Assets)

Trade Receivables Days

(Trade Receivables / Operating Revenue) × 365

Inventory Days

(Inventories / Operating Revenue) × 365

Trade Payable Days

(Trade Payables / Operating Revenue) × 365

Cash Conversion Cycle

Average Inventory Days + Average Receivables Days – Average Payable Days

RoCE (Return on Capital Employed)

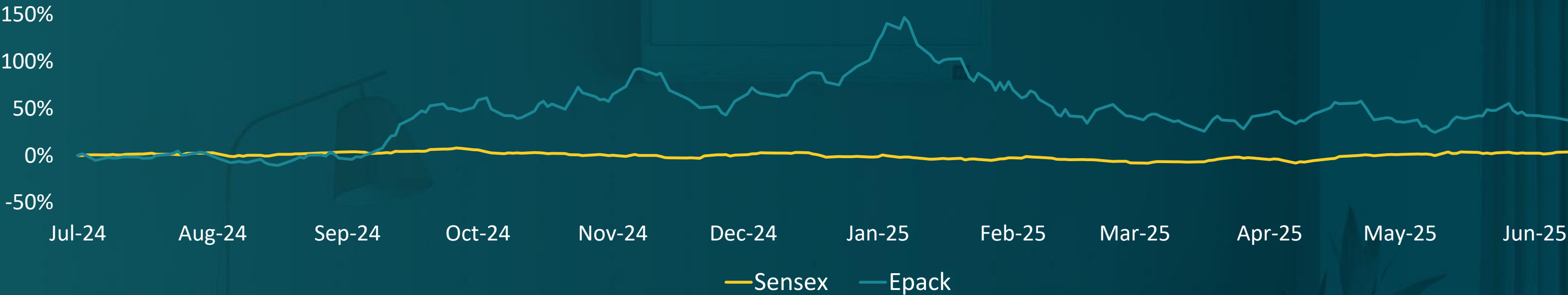
Profit Before Interest and Tax / (Average Net Debt + Average Net Worth)

RoE (Return on Equity)

Profit After Tax / Average Net Worth

CAPITAL MARKET SLIDE

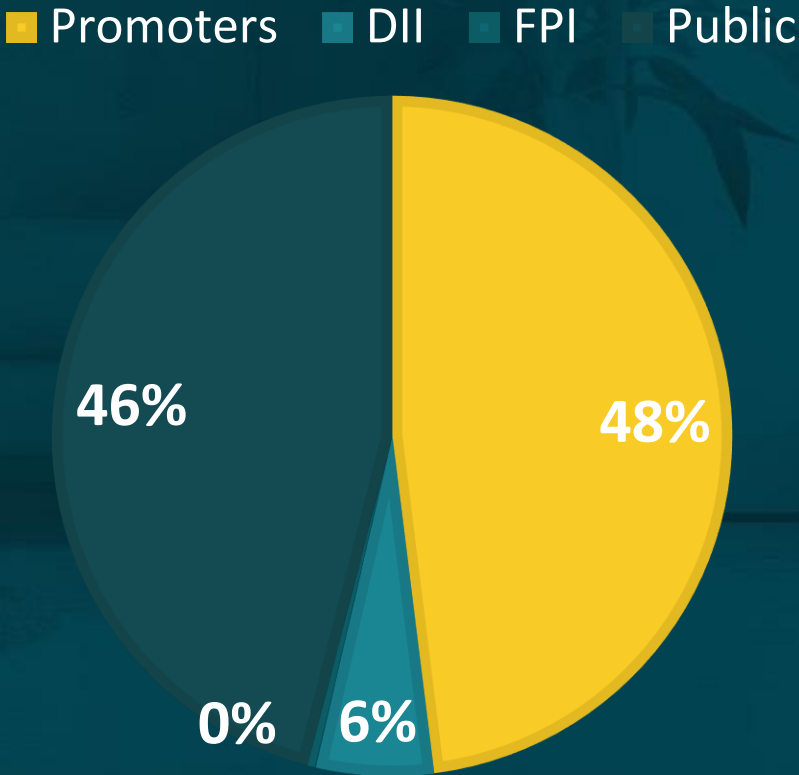
SHARE PRICE PERFORMANCE



MARKET DATA (INR) AS ON 30th JUNE, 2025

Face Value	10
CMP	349.95
52 Week H/L	673.7/ 232.2
Market Cap (INR Mn)	33,583.9
Shares O/S (Mn)	96
Avg. Volume ('000)	1,095.1

SHAREHOLDING PATTERN AS ON 30th June, 2025



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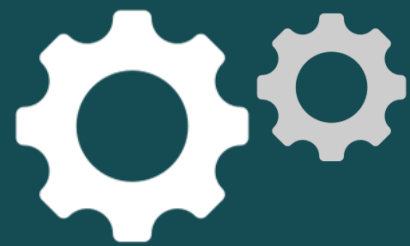
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