



राइट्स लिमिटेड (भारत सरकार का प्रतिष्ठान) RITES LIMITED

(Schedule 'A' Enterprise of Govt. of India)

Date: November 11, 2025

#### No. RITES/SECY/NSE

Tο लिस्टिंग विभाग. कॉर्पोरेट संबंध विभाग, नेशनल स्टॉक एक्सचेंज ऑफ इंडिया लिमिटेड. बीएसई लिमिटेड, रोटुंडा बिल्डिंग, 'एक्सचेंज प्लाजा', सी-1, ब्लॉक जी, बांद्रा- कुर्ला पी जे टावर्स, दलाल स्ट्रीट, फोर्ट, कॉम्प्लेक्स, बांद्रा (पूर्व), मुंबई - 400 001 मुंबई - 400051 Corporate Relationship Department, Listing Department, BSE Limited, Rotunda Building, National Stock Exchange of India Limited, P J Towers, Dalal Street, Fort, 'Exchange Plaza', C-1, Block G, Bandra -Mumbai - 400 001 Kurla Complex, Bandra (E), Mumbai – 400051 **Symbol-** RITES **Scrip Code-** 541556

Sub: <u>Investors Presentation on Financial Results for the 2<sup>nd</sup> quarter ended on 30<sup>th</sup> September, 2025</u>

Dear Sir/ Madam,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and amendments thereof, please find enclosed herewith Investor Presentation dated November 11, 2025 on Financial Results for the 2<sup>nd</sup> quarter ended on 30<sup>th</sup> September, 2025.

Kindly take the same on record.

Yours sincerely, For RITES Limited

Ashok Mishra Company Secretary & Compliance Officer Membership No.: F6411

Transforming to GREEN







## **Investor Presentation**

Q2FY26

11<sup>th</sup> Nov 2025

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### **Content**

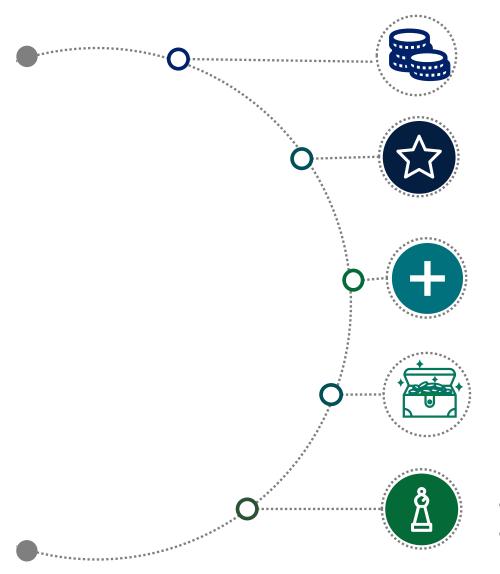
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### **02FY26** at a Glance



#### 94 % Dividend Payout

"BoD recommended  $2^{nd}$  Interim Dividend of ₹ 2 per share

#### PAT up by 32.2% YoY & 20.0% QoQ

"EBITDA & PBT up by 27.6% & 31.5% respectively on YoY

#### One order a Day company

"Added ₹850+ crore of new orders during the year "Continued to securing one exports order every quarter

#### **Highest Ever Order book at ₹ 9090 crore**

#### MoU

"Business collaboration with NICC, Abu Dhabi

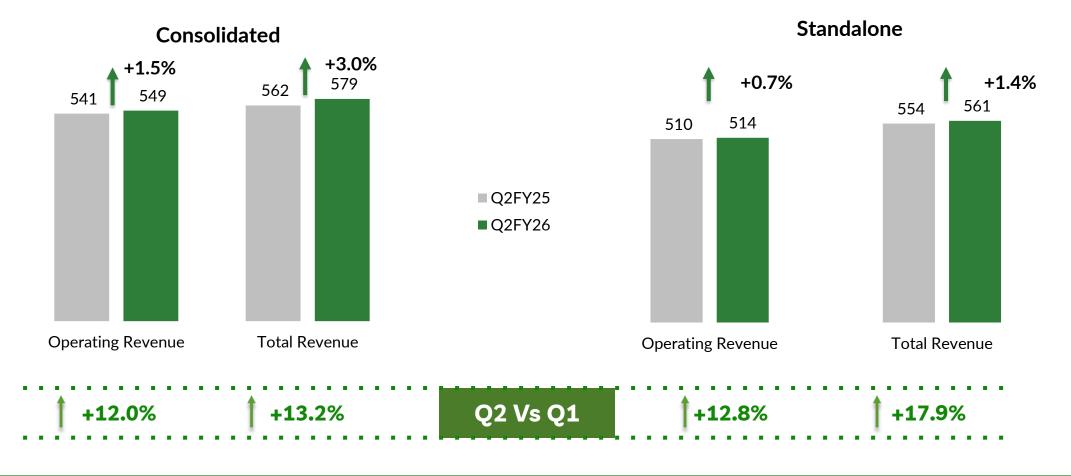
"With CMPDI to tap into Mining & Renewable potential





## **Performance During 02FY26**

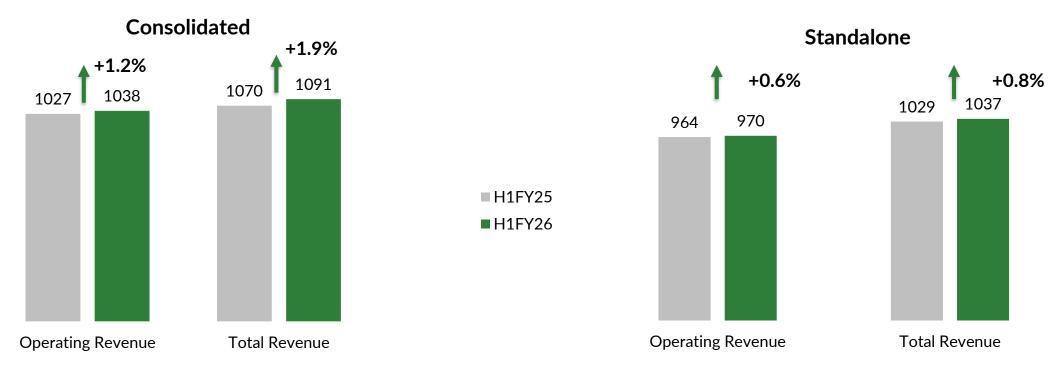
₹ in Crore



Double digit sequential growth on account of growth in consultancy and exports



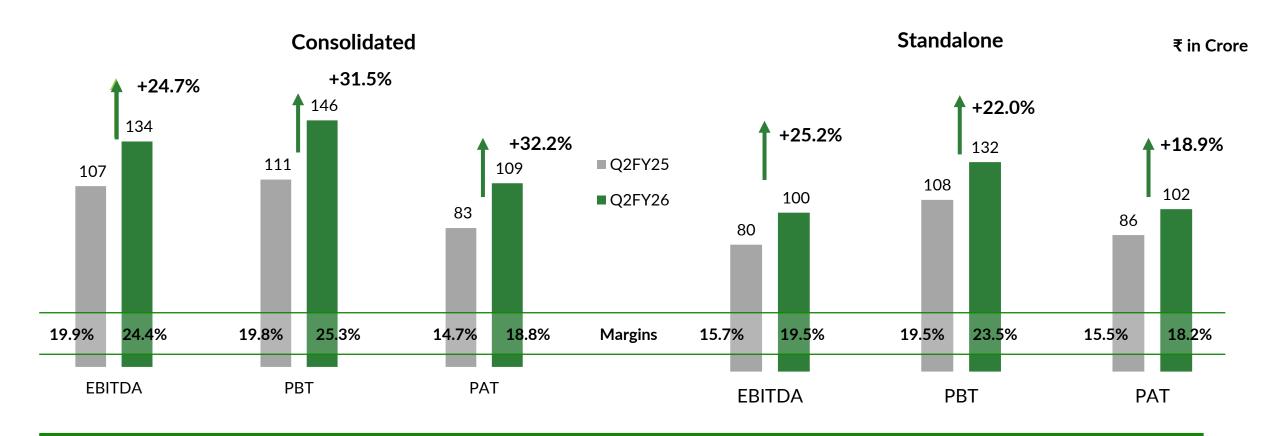
## **Performance During H1FY26**



- Increase in revenue from all other segments negated the impact of fall in turnkey revenue
- 2 Locomotives were supplied to Mozambique during the Q2FY26



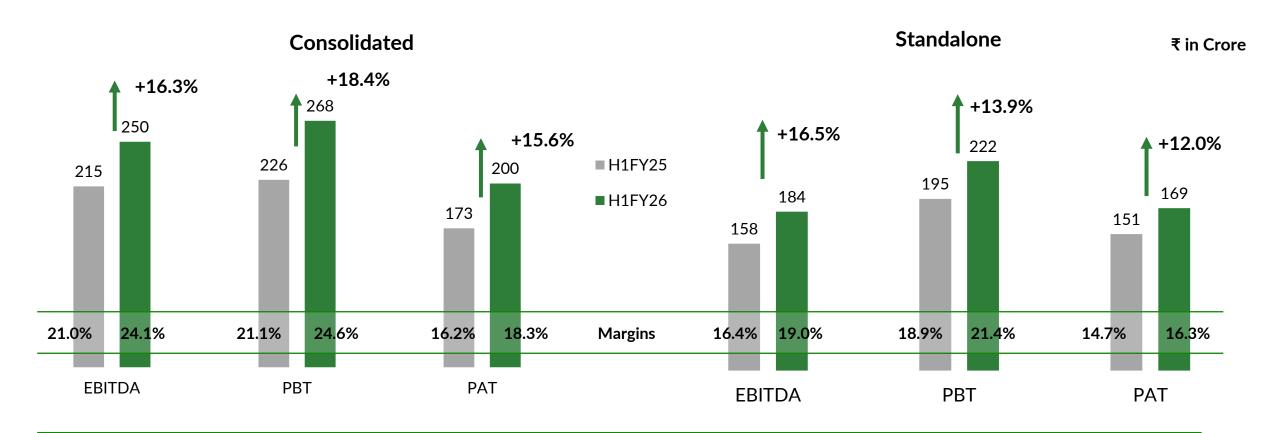
### **Profits for 02FY26**



- Profits increase due to increase revenue from all segments except turnkey.
- Profit margins improved due to change in segmental mix with higher portion of consultancy



### **Profits for H1FY26**

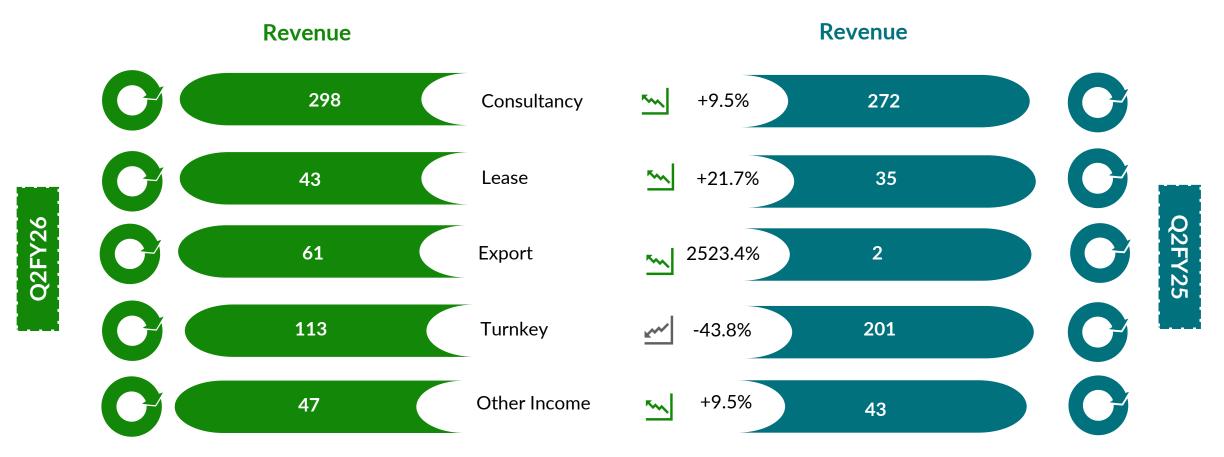


- Profit increase on account of better execution in consultancy segment
- Profit margins improved due to better Q2 performance





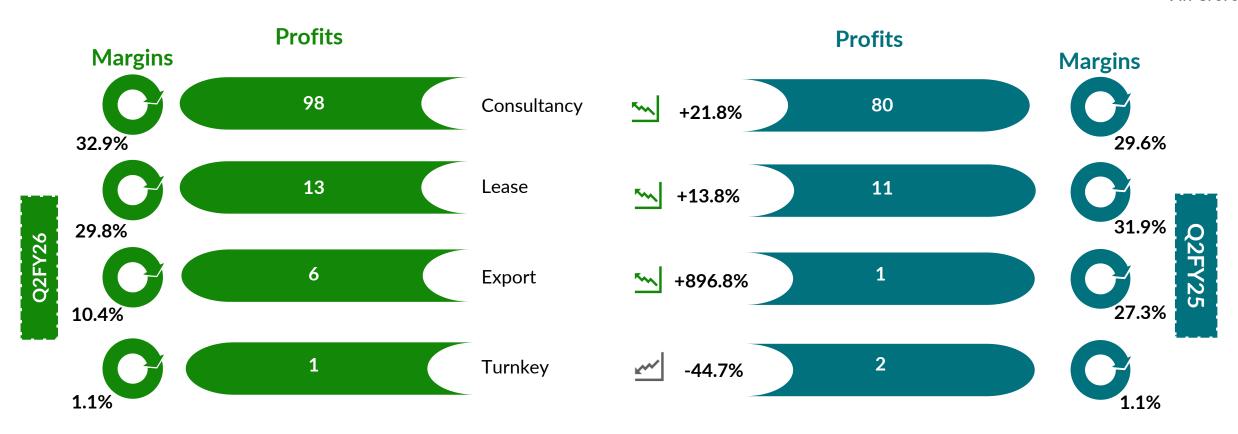
### Segmental Revenue — Q2FY26 (Standalone)



- Better execution led to increase in consultancy revenue
- Leasing income increase on account of increase in loco fleet
- Exports of locomotive to Mozambique has already started in Q2FY26



### Segmental Profits — Q2FY26 (Standalone)

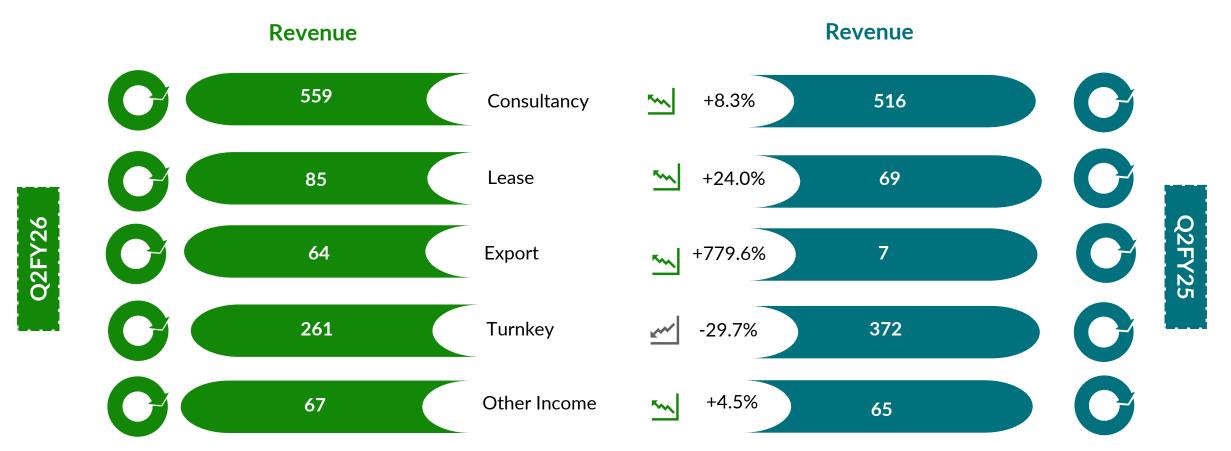


- Good profits growth in all segments expect turnkey
- Margins remained range bound in all segments

<sup>\*</sup>Expenses of ₹34 crore (Q2FY26) & ₹ 30 crore (Q2FY25) are un-allocable expenses.



## Segmental Revenue — H1FY26 (Standalone)



- Growth in all segments except tunrkey.
- Newly secured turnkey projects yet to start generating revenue and are expected to pick in next couple of quarters



## Segmental Profits — H1FY26 (Standalone)

₹ in Crore

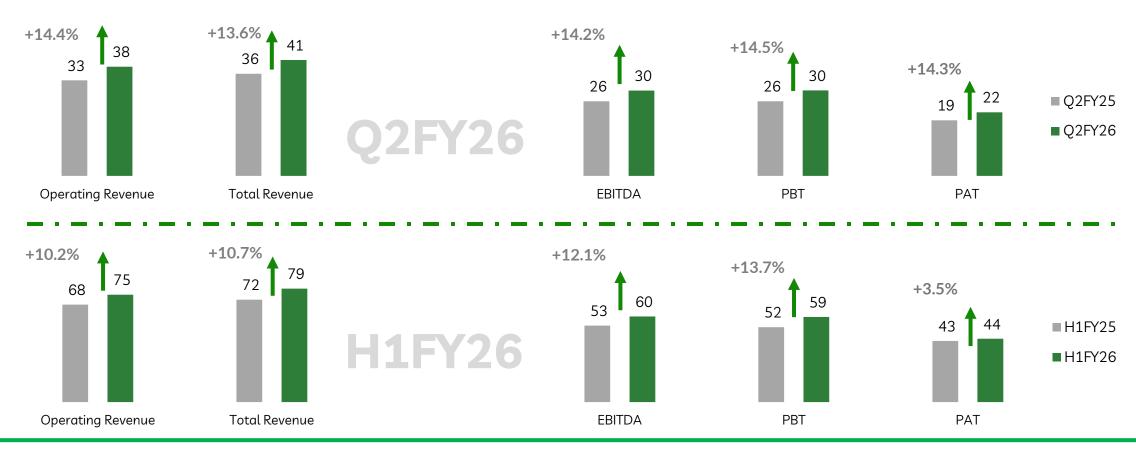


- Increased profits on account of better execution in consultancy, exports and increased leased locomotives
- Margins remained range bound in all segments

\*Expenses of  $\stackrel{?}{_{\sim}}$  66 Crore (H1FY26) &  $\stackrel{?}{_{\sim}}$  66 crore (H1FY25) are un-allocable expenses.



### **REMC Ltd Performance**



- Both segments saw increase in revenue during the quarter
- H1FY26 PAT remains flat, despite increase in operational profits, due to tax benefit claimed in Q1FY25





## **Employee Productivity**

0.00

Senior Management with an avg. experience of 30+ years



Experts in Engineering, Science, Finance, Economics etc.



~80% skilled engineers/ professionals



Low attrition rate of 3.1%\* in FY25



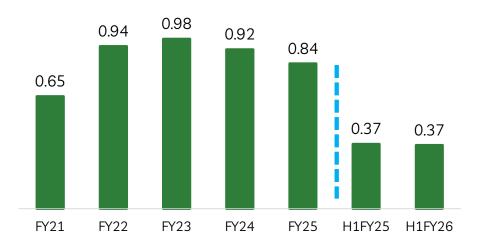
Mix of Regular, Deputation, Contract, Advisor, Consultant & Young Professionals

Status	No. of Employees			
Status	30.09.2025	30.06.2025	30.09.2024	
Regular	1750	1745	1763	
Deputation	38	42	41	
Contract	1025	1038	938	
Total	2813	2825	2742	

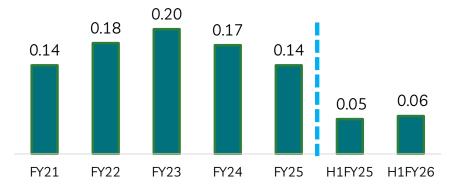
<sup>\*</sup> For regular employees

#### Revenue per Employee





#### **Profit after Tax per Employee**



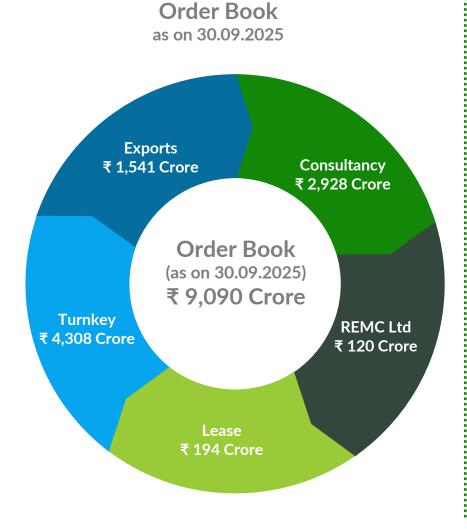
<sup>\*</sup>Revenue and Profit per employee is on standalone basis, based on the average (quarterly) number of employees

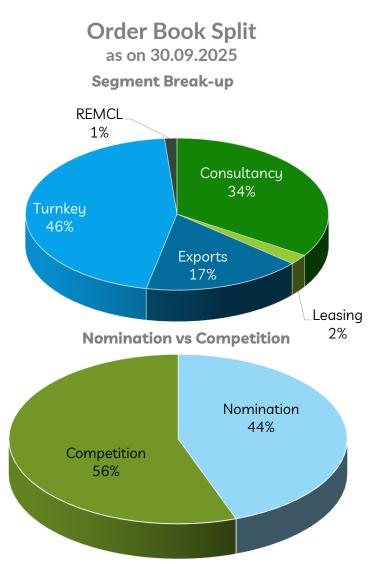


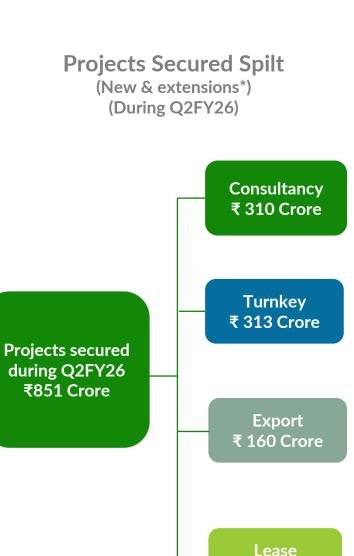




### **Order Book**







<sup>\*</sup>REMCL's orders book is annualised based on the last quarter's procurement contracts and wind power generation



₹ 69 Crore

#### ₹ in Crore

## **Major Projects Secured – 02FY26**

Secured 150+ projects/contracts including extensions of ₹851 crore during the quarter

	Project Scope	Amount	Client	Expected Completion Year
Consultancy	Annual Maintenance Contract of railway siding tracks, Operation and maintenance of signal & telecommunication of isolators and associated system	36	Damodar Valley Corp. Ltd.	2027
	Biennial MGR Mega Contract for S&T Maintenance, Track Maintenance, MGR operation & DU handling at NTPC Mouda	25	NTPC Ltd.	2027
	Annual maintenance contract for WDM2A 2600 HP, WDG3A 3100 HP, WDG 4D 4500 HP model Diesel locomotives	23	Odisha Power Generation Corporation Ltd.	2028
Exports	Project Maintenance Work Contract for construction of Phase-I sustainable under-graduate campus for IIMB , Anekal taluk, Bengaluru urban district	14	Indian Institute of Management, Bangalore	2027
	Supply and commissioning of Overhauled in-service Cape Gauge ALCO Diesel Electric Locomotives (with 4100mm height)	160	Talis Logistics, South Africa	2026
Turnkey Leasing	Hiring of Locomotives for TATA Joda East Iron mines	12	Tata ltd.	2028
	Hiring of Locomotive WDS6 at SAIL Gua Mines	12	SAIL	2030
	Design, Project Management work Contract & Construction of mass manufacturing facility for EM SBU at BEL- Palasmudram Andhra Pradesh	177	Bharat Electronics Ltd.	2028
	Project Management work contract Execution, Supervision, monitoring & development of Phase II Campus at Raipur Chhattisgarh (extn.)	47	Indian Institute of Management, Raipur	2027









# Future Ready

Not just more of the same; but much more of the New!

Get in touch: info@rites.com

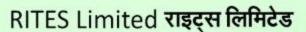
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Corporate Office: Shikhar, 1, Sector-29, Gurugram-122 001 Tel: (0124)-2571666 E-mail: info@rites.com Website: www.rites.com.



