



CHAMBAL FERTILISERS AND CHEMICALS LIMITED

Ref. No.: CFCL/SE/2025-26/32

July 31, 2025

BSE Limited

Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai - 400 001

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G,
Bandra Kurla Complex,
Bandra (E)
Mumbai - 400 051

Dear Sir,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a copy of the presentation, on the financial results of the Company for the quarter ended June 30, 2025, which shall be shared with the Analysts / Investors.

You are requested to notify your constituents accordingly.

Thanking you,

Yours faithfully,
For **Chambal Fertilisers and Chemicals Limited**

(Tridib Barat)

Vice President - Legal & Company Secretary

Encl.: As above.



Chambal Fertilisers and Chemicals Limited

Investor Presentation

Quarter ended June 30, 2025



Disclaimer



Following slides may contain certain “forward looking statement” including statement relating to strategic initiatives of Chambal Fertilisers and Chemicals Limited (“CFCL” or “Chambal” or “Company”), future business developments and economic performance.

While such forward-looking statement(s) reflect the Company’s assessment of development of its business, there are risks, uncertainties and other unknown factors, which may differ materially from the Company’s expectations. These factors include, but are not limited to, general market & macro-economic conditions, governmental and regulatory trend, movements in currency exchange and interest rate, competitive pressures, technological developments, changes in financial condition of third parties dealing with the Company, legislative developments etc.

The Company undertakes no obligation to periodically revise any “forward looking statement” to reflect future/ likely events or circumstances.

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Performance Highlights & New Initiatives



Crop Protection Chemicals (CPC), Speciality Nutrients (SN) (including Biologicals) and Seeds

Strong growth continues in CPC & SN

- 32% growth in revenue and 26% growth in contribution y-o-y
- 13 new CPC products launched in Q1 FY 25-26 out of 18 Products planned in FY 25-26
- 4 new SN products to be launched in Q2 FY 25-26

Biologicals

- Robust increase in volume by 52% and 80% increase in revenue y-o-y.
- New variant of water-soluble formulation of SUPERRHIZA to be launched in Q2 FY 25-26
- “UTTAM PRANAAM” (Bio Nano Phosphorus) launched in June 2024 is showing promising results
- Biofungicide and Bionematicide to be launched in FY 25-26

Seeds

- Entry into seeds business - Introduced two Hybrid variety Seeds in Q1 FY 25-26
- Two more products to be launched covering research and hybrid variety in Q2 FY 25-26 onwards

Bulk Fertilisers

- P&K Fertilisers substantial quantity sourced for Kharif and Rabi season to support the channel
- Supportive DOF policies in restoring P&K fertilisers volumes
- Urea volumes lower due to unscheduled stoppage of G2 plant
- Timely Subsidy payments

Others

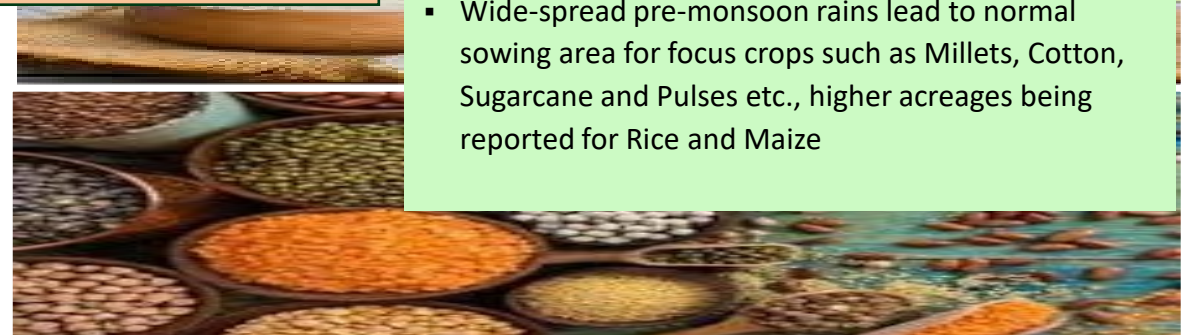
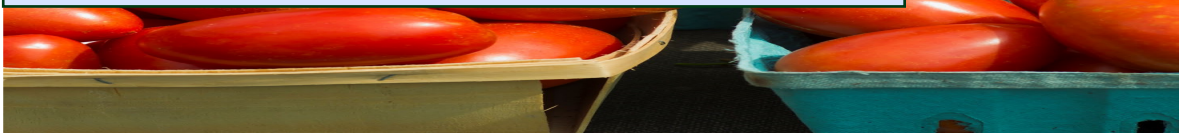
- Good performance of Joint Venture IMACID Morocco
- TAN (Technical Ammonium Nitrate) project progress on track

Marketing Initiatives

- “Seed to Harvest” - Started DEMO of new molecules along with combination of various categories of product which helps in farmer awareness to showcase the product efficacy
- Launched Uttam Krishi Pathshala - a webinar dedicated solely for educating farmer on various agricultural practices on social media platform
- “Chambal Uttam Connect” mobile App response is very encouraging and ~ 30000 farmers registered in Q1
- Farmer call center “Hello Uttam Experts” at five locations helping farmers on right product dosage, weed control, insect pest management etc.

Environment

- Wide-spread pre-monsoon rains lead to normal sowing area for focus crops such as Millets, Cotton, Sugarcane and Pulses etc., higher acreages being reported for Rice and Maize





Chambal Fertilisers and Chemicals Limited (CFCL) and The Energy and Resources Institute (TERI) to establish 'Centre of Excellence for Advanced and Sustainable Agriculture Solutions'



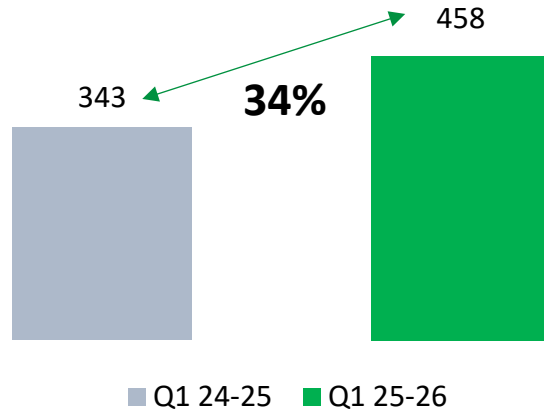
Historic Moment: Dr Vibha Dhawan -DG, TERI & Mr Ashish Srivastava - VP Sales & Marketing, CFCL inaugurated Crop Protection laboratory at TERI , Gurugram on 6th June'25

The lab would develop 5 biological crop protection patented products over a period of 5 Years

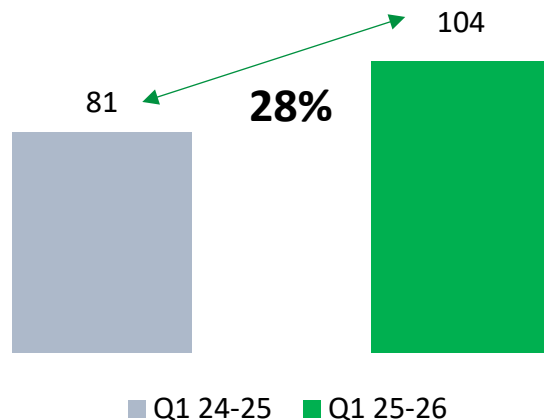


Crop Protection Chemicals (CPC), Speciality Nutrients (SN) and Seeds

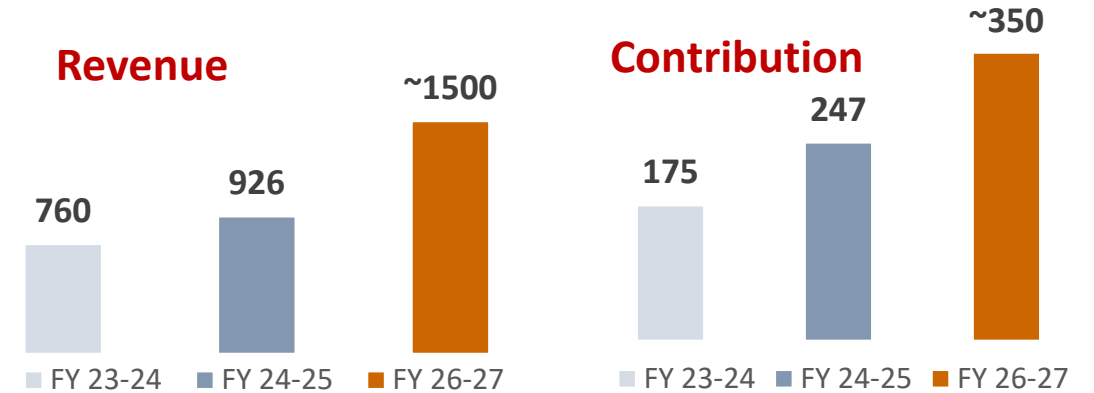
Revenue (Rs. In Crore)



Contribution (Rs. In Crore)



Growing Business focusing on Domestic B2C (Rs. In Crore)



Note: Revenue & contribution estimates for FY 2026-27 have been revised after considering seeds business

- 13 new products of CPC launched during Q1 FY 25-26
- Bajra and Maize seed launched during Q1 FY 25-26
- Focus on high value crops (fruits, vegetables & niche crops)
- Strong growth in sunrise category of biologicals with focus on soil health & sustainable agriculture

New CPC products introduced in Q1 FY 25-26



Insecticide



Insecticide



Insecticide



Insecticide



Insecticide



Herbicide



Herbicide



Weedicide



Weedicide



Selective
Herbicide



Systemic
Herbicide



Systemic
Herbicide



Herbicide

New Seeds products introduced in Q1 FY 25-26





Technical Ammonium Nitrate (TAN) project progress

Total Project Cost -
Rs 1645 Cr

Production Capacity
TAN-2.4 Lakh MTPA

Civil foundations of major buildings, structures and pipe racks erection completed

Vessels/Tanks erection is in progress as per schedule

Longest Lead Equipment erection under progress

Prilling Tower and Absorption Tower erection completed

Overall physical progress of the project is ~80%

Amount spent on the project till 30th June 2025 - Rs 918 Crores



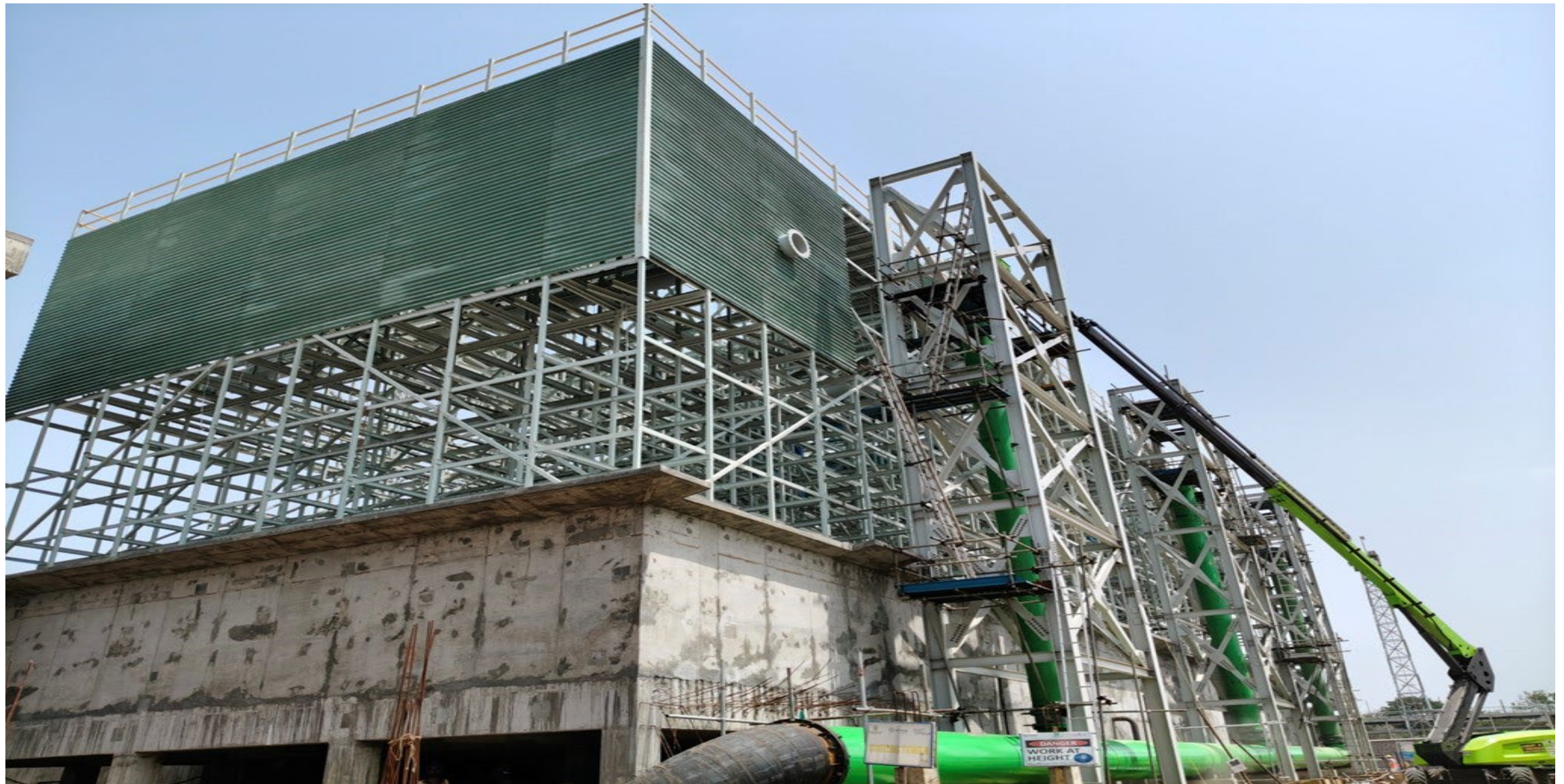
Prilling Tower Erection



Erection of Absorption Tower



Erection of Cooling Tower





**Performance during
quarter ended June
30, 2025**



Performance Highlights : Q1 FY 2025-26 Vs Q1 FY 2024-25

(Rs. In Crore, except EPS)

SALES

5,698

EBITDA

929

PAT

638

EPS

Rs. 15.92

**Q1 FY
2025-26**

**STAND
ALONE**

**Q1 FY
2024-25**

16%

(1%)

16%

16%

4,933

942

552

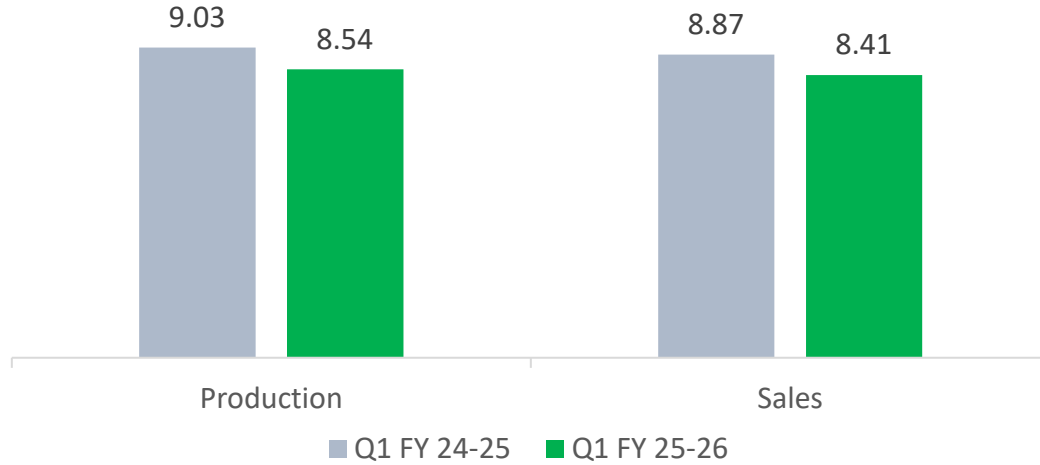
Rs. 13.78

CONSOLIDATED

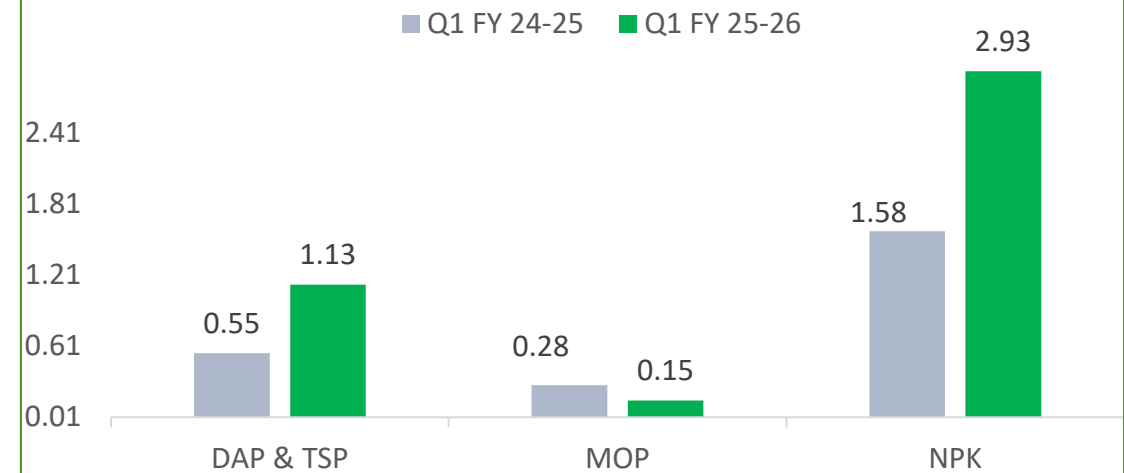
Q1 FY 2025-26	P&L Summary	Q1 FY 2024-25	% Change
840	EBITDA	838	-
549	PAT	448	23%



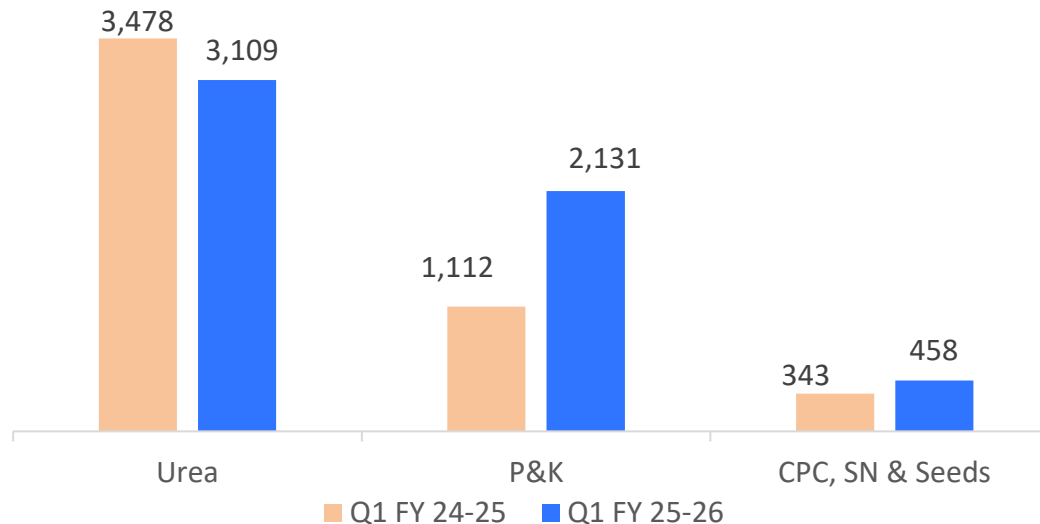
Urea Production and Sales (In Lakhs MT)



P & K Fertilisers Sales (In Lakhs MT)



Revenue from Operations (Rs. In Crore)

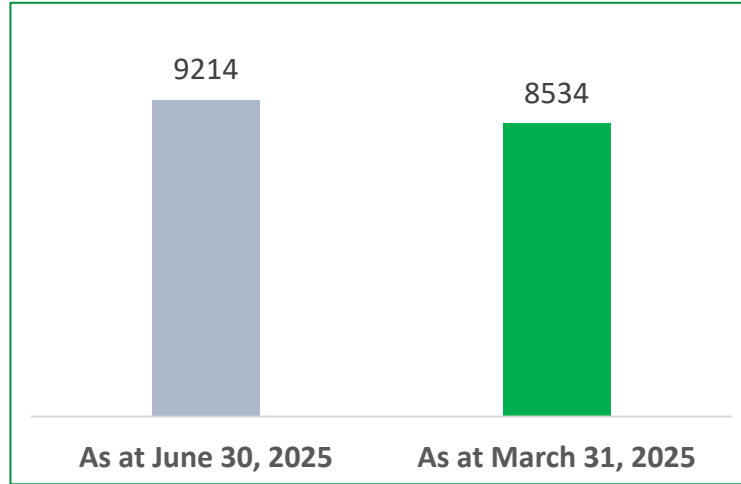


- Urea: Lower production and lower sales resulting in lower revenue
- P&K Fertilisers: Higher revenue due to Higher volumes
- CPC & SN: Continued robust growth in top line and margins

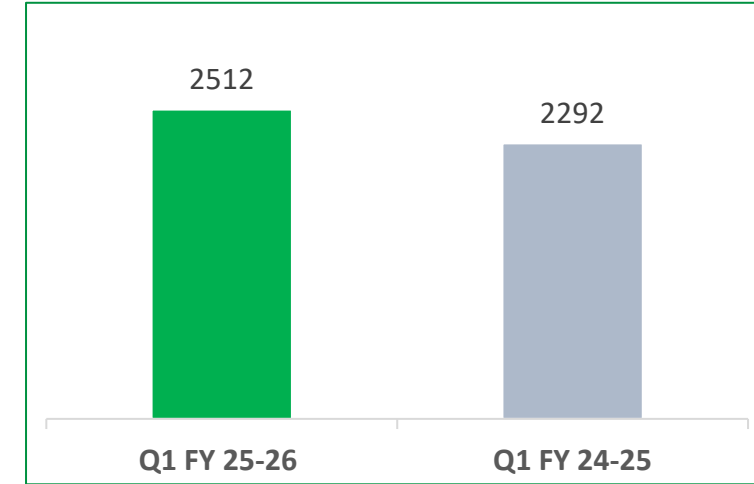


Financial Position – Standalone (Rs. In Crore)

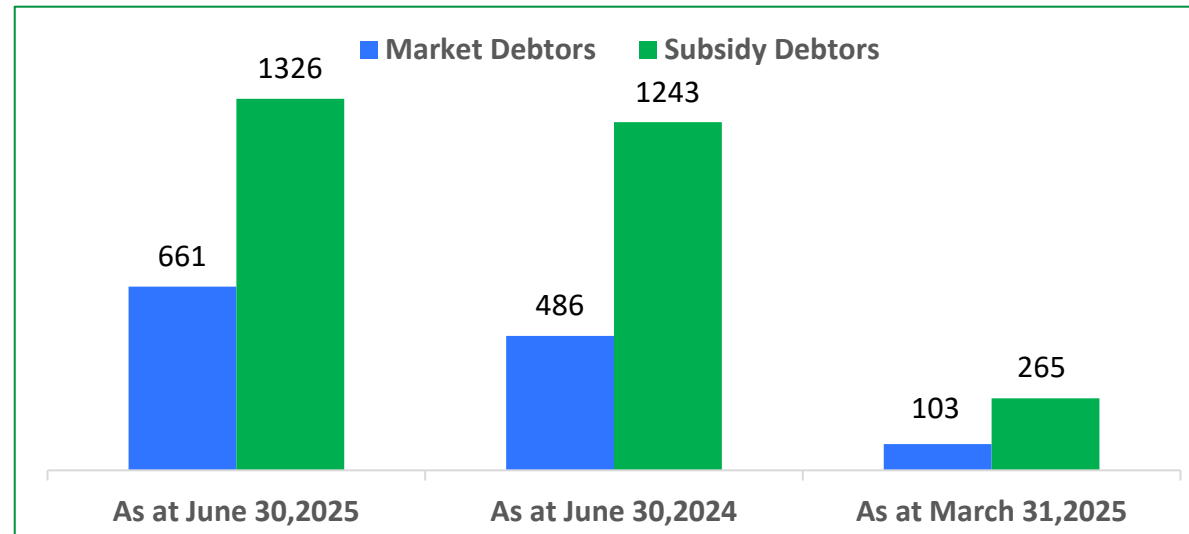
Total Equity



Subsidy received



Receivables





Corporate Social Responsibility Initiatives

Investing today for a sustainable tomorrow



PROJECT AKSHAR

Pre school and School Initiatives



57 Government School
47 Anganwadi Centers
10,000+ Children

- Summer camp on “**Digital Literacy**” and “**STEM**” learning organized for students enrolled in all adopted government schools
- **Board Results** for academic year 2024-25
Class 10th -97% result
Class 12th – 100% result in all streams

Anushka Nagar one of the student from adopted Government schools from Arts stream scored **99.2%** and ranked **3rd** in Rajasthan

- The company has ambitious plan to establish a new CBSE affiliated school and discussions with leading consultant initiated
- International Yoga day celebrated in all adopted government schools



PROJECT SAKSHAM

Technical & Vocational Education initiative



5 Industrial Training Institutes
1 Govt. Polytechnic College
Chambal Fertilisers Skill Institute
3,000+ youth

- **235** students from adopted technical institutes (ITIs & GPC) got placed in various blue-chip companies
- **66** trainees from General Duty Assistant and Asst. Electrician trades completed their training at Chambal Fertilisers Skill Institute in Q1. A total of **56** trainees got placed and 2 opted for their entrepreneurial journey
- **166** trainees are enrolled in Customer Relationship Management, Advanced Beauty Therapist, Banking Correspondent and Banking Facilitator and their training is ongoing



PROJECT AROGYA

Health and Sanitation Initiatives



4 Government PHCs
31 Villages, 100+ Institutions
2,00,000+ beneficiaries

- For the Financial year 2025-26, the company took a strategic move in aligning its efforts to focus on **Maternal and Child health** and **TB Eradication**
- During Q1 FY 2025-26, a total of **3,371** community members were screened for TB
- **22,452** OPDs and **15,226** path lab tests conducted during Q1 FY 2025-26
- **139** Healthcare camps and awareness sessions organized, around **5,629** community members participated in the camps



PROJECT PRAGATI

Employability and Empowerment initiative



Support to Self Help Groups
One Village One Product Initiative
4000+ women supported

- **Four units under “One Village one Product” Initiative** concept is functional in villages
 - ❖ Dabu and Block Printing Unit
 - ❖ Millet based bakery production unit
 - ❖ Spice packaging Unit
 - ❖ Paper recycling unit
- **Two** dedicated centers for “Block printing & Dabu Printing” & “Spice packaging” are functional in respective villages



PROJECT SAAKAR

Rural Development Initiatives



Model Village concept for development of nearby villages, infrastructure development in Kota, Baran & Bundi.

- Developing infrastructure facilities like
 - ❖ Community Halls, common spaces
 - ❖ Cement Concrete Roads and drainage system
 - ❖ Entrance Gates, Common spaces, sheds etc
- Developing Gadepan village as model village with all the basic amenities
- Supported community members by providing **100** submersible pumps
- Constructed tin shed, boundary wall, community hall in selected villages of Bundi district



PROJECT UDAAN

Promotion of Sports



**20 Senior Secondary Schools
6 Technical Institutes
9 Sports Development Centers (SDCs)
1 Mini Stadium**

- Aimed at fostering sportsmanship among rural students and youth through structured sports activities
- Riyansh Meena (one of the beneficiaries from SDCs) won **Gold Medal** in International Open karate cup 2025 organized by Shotokan School Karate Do Association of India
- Trials for Khelo India training camp were organized in Bundi, **14** athletes selected for second round
- **94** sports kits distributed to athletes from adopted schools and SDCs



PROJECT BHOOMI

Environmental Sustainability Initiative



380+ Villages covered under Crop Residue Management Initiative

Solid Waste Management Initiative in 8 Villages

- Project focused on promoting regenerative agriculture practices and modern agriculture techniques
- **240** demonstration plots in Haryana and **200** plots in Punjab were established to showcase the “Direct Seeded Rice plantation” method to farmers
- Solid waste management initiative implemented in **8** core villages of Kota
- Resource recovery center inaugurated in Gadepan village
- Initial village level survey and market linkage with end user industries done under crop residue management project initiated in selected villages of District Kota and Baran



Investing today for a sustainable tomorrow...

Contact Us



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Thank You

