

Ref. No. DOMS/SE/25-26/66

Date: November 10, 2025

To,

The Manager
Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex,
Bandra (East),
Mumbai - 400 051

BSE Symbol - DOMS
BSE Scrip Code - 544045

NSE Symbol - DOMS

Subject: Investor Presentation in relation to the Unaudited (Standalone and Consolidated) Financial Results for the quarter and six months ended September 30, 2025

Dear Sir/ Madam,

In continuation to our letter dated November 05, 2025 and pursuant to Regulation 30 read with Para A of Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, ('**SEBI LODR Regulations**'), please find enclosed herewith the Investor Presentation in relation to Unaudited (Standalone and Consolidated) Financial Results for the quarter and six months ended September 30, 2025.

The Investor Presentation is available on the website of the Company at www.domsindia.com.

This is for your information and records.

Thanking you,
Yours faithfully,
For DOMS Industries Limited

Mitesh Padia
Company Secretary and Compliance Officer
Membership No.: A58693

Encl.: As above

Registered Office:

J-19, Opp. Telephone Exchange,
G.I.D.C., Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Website:

www.domsindia.com

Corporate Office:

Plot No. 117, G.I.D.C., 52, Hector Expansion
Area, Umbergaon- 396171,
Dist. Valsad, Gujarat, India.

Tel: (+91) 7434888445 / 446

E-mail: info@domsindia.com

Mumbai Office:

17th Floor, C-Wing, Kailas Business Park,
Hiranandani Link Road, Vikhroli (W)
Mumbai- 400079, Maharashtra, India.

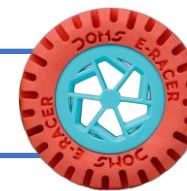
Tel: (+91) 7069028500 / 600

Email: asst.admin@domsindia.com

DOMS INDUSTRIES LIMITED INVESTOR PRESENTATION

→ Q2 & H1'FY26





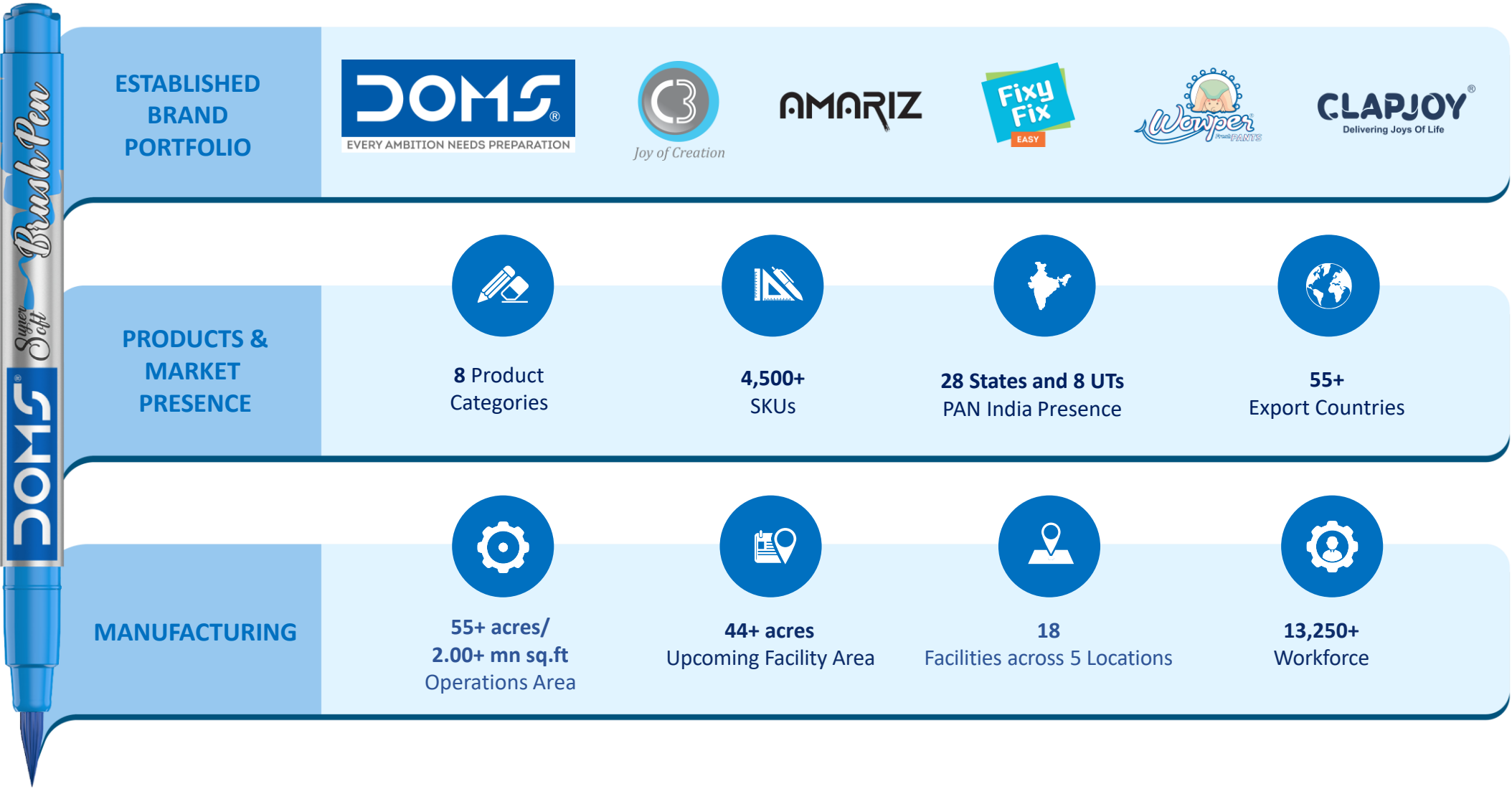
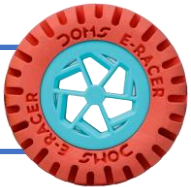
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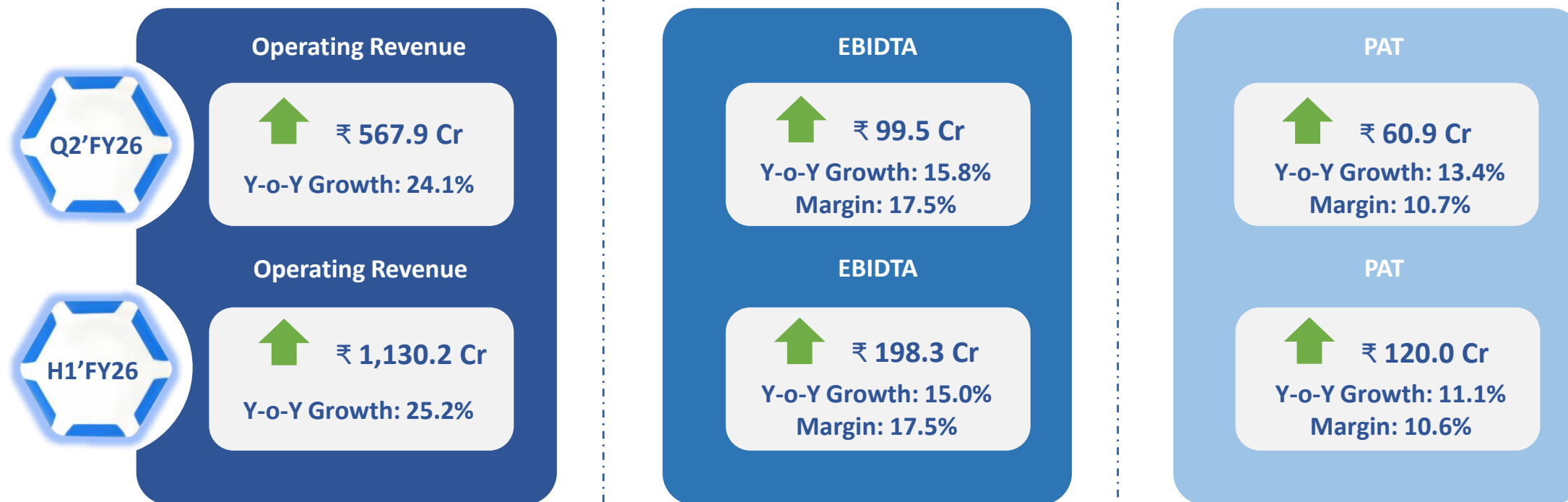
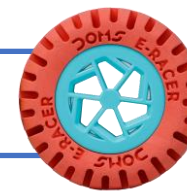
Note: All the datapoints are as of September 30, 2025 unless mentioned otherwise



Q2 & H1'FY26 Performance Highlights



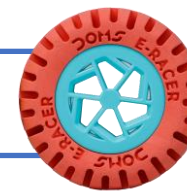
Q2 & H1'FY26 Consolidated Key Financial Highlights



Key Highlights

- **Favorable Policy Development : Government of India's Proactive GST Measures**
 - While in September, GST 2.0 Reforms led to transitory disruptions to clear old price inventory and postponement of orders, in the mid to long term, reforms are expected to enhance disposable income, strengthen consumer sentiment - thereby expected to boost demand & market growth
 - From an industry standpoint, 0% GST rate helps create level playing field between organised and unorganised players, providing better market penetration opportunities
- **Notable new product introductions in Scholastic Stationery, Kits & Combo packs and Office Supplies**
 - Launched a vibrant new range of beautifully designed mechanical pencils in exciting colours and features
 - Further strengthened writing instrument portfolio with launch of new SKUs with thoughtful designs and superior quality

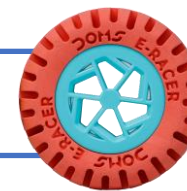
Q2 & H1'FY26 - Consolidated P&L Snapshot



Particulars (₹ Cr)	Q2'FY26	Q2'FY25	Y-o-Y % Change	Q1'FY26	H1'FY26	H1'FY25	Y-o-Y % Change	FY25
Revenue from operations	567.9	457.8	24.1%	562.3	1,130.2	902.8	25.2%	1,912.6
Consumption Expenses	319.2	259.1		325.4	644.6	512.4		1,080.6
Gross Profit	248.7	198.7	25.2%	236.9	485.6	390.4	24.4%	832.0
<i>Gross Profit Margins (%)</i>	<i>43.8%</i>	<i>43.4%</i>		<i>42.1%</i>	<i>43.0%</i>	<i>43.2%</i>		<i>43.5%</i>
Employee Benefits Expense	81.6	61.5		76.4	158.0	122.6		265.2
Other Expenses	67.6	51.2		61.8	129.4	95.5		218.3
EBITDA	99.5	85.9	15.8%	98.7	198.3	172.3	15.0%	348.4
<i>EBITDA Margins (%)</i>	<i>17.5%</i>	<i>18.8%</i>		<i>17.6%</i>	<i>17.5%</i>	<i>19.1%</i>		<i>18.2%</i>
Other Income	6.4	6.1		4.5	10.9	11.6		22.6
Depreciation & Amortisation	22.0	16.1		20.4	42.4	30.9		69.2
EBIT	83.9	75.9	10.6%	82.8	166.7	153.1	8.9%	301.9
<i>EBIT Margins (%)</i>	<i>14.8%</i>	<i>16.6%</i>		<i>14.7%</i>	<i>14.8%</i>	<i>17.0%</i>		<i>15.8%</i>
Finance Costs	2.1	3.8		3.5	5.6	7.8		15.0
Share of Profit / (Loss) of Associates	-0.0	-0.0		-0.0	-0.0	-0.0		0.0
Profit Before Tax	81.8	72.1	13.5%	79.3	161.2	145.2	11.0%	286.8
<i>PBT Margins (%)</i>	<i>14.4%</i>	<i>15.7%</i>		<i>14.1%</i>	<i>14.3%</i>	<i>16.1%</i>		<i>15.0%</i>
Tax expenses	21.0	18.4		20.2	41.2	37.2		73.3
PAT	60.9	53.7	13.4%	59.1	120.0	108.0	11.1%	213.5
<i>PAT Margins (%)</i>	<i>10.7%</i>	<i>11.7%</i>		<i>10.5%</i>	<i>10.6%</i>	<i>12.0%</i>		<i>11.2%</i>



H1'FY26 - Consolidated Balance Sheet Overview

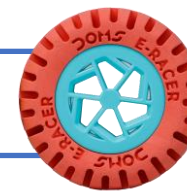


Particulars (₹ Cr)	As at Sep 2025	As at Mar 2025
Assets		
Non-Current Assets		
(a) Property, Plant and Equipment	555.1	498.4
(b) Capital work-in-progress	100.6	60.3
(c) Right of Use Assets	81.8	76.5
(d) Intangible Assets (incl. Goodwill)	114.6	115.5
(e) Financial Assets	38.6	32.0
(f) Other Non-Current Assets	67.0	48.1
Total - Non-Current Assets	957.8	830.8
Current Assets		
(a) Inventories	313.9	294.0
(b) Trade Receivables	146.8	134.3
(c) Other Current Financial Assets	165.7	231.9
(d) Other Current Assets	20.5	28.6
Total - Current Assets	646.9	688.8
Total - Assets	1,604.7	1,519.6

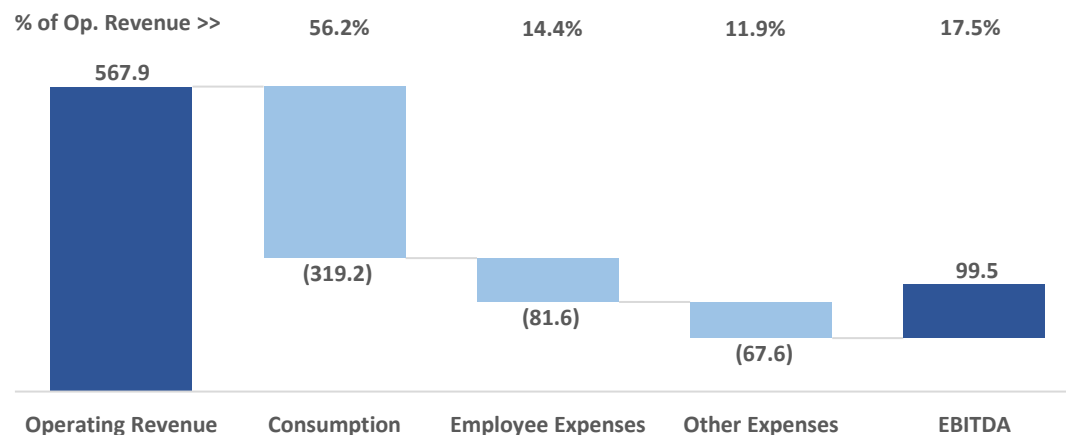
Particulars (₹ Cr)	As at Sep 2025	As at Mar 2025
Equity and Liabilities		
Total Equity	1,183.5	1,082.5
Non-Current Liabilities		
(a) Borrowings & Lease Liabilities	114.0	148.7
(b) Other Financial Liabilities	3.1	1.4
(c) Non-Current Provisions	23.8	18.8
(d) Deferred Tax Liabilities (Net)	10.7	11.3
Total - Non-Current Liabilities	151.6	180.2
Current Liabilities		
(a) Borrowings & Lease Liabilities	47.4	63.0
(b) Trade Payables	120.9	109.1
(c) Other Financial Liabilities	49.7	40.6
(d) Other Current Liabilities	51.6	44.2
Total - Current Liabilities	269.5	256.9
Total - Equity and Liabilities	1,604.7	1,519.6



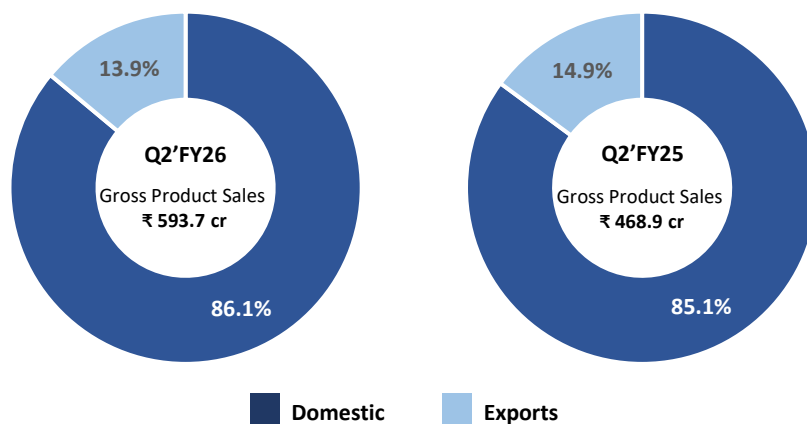
Q2 & H1'FY26 – Operational Profile



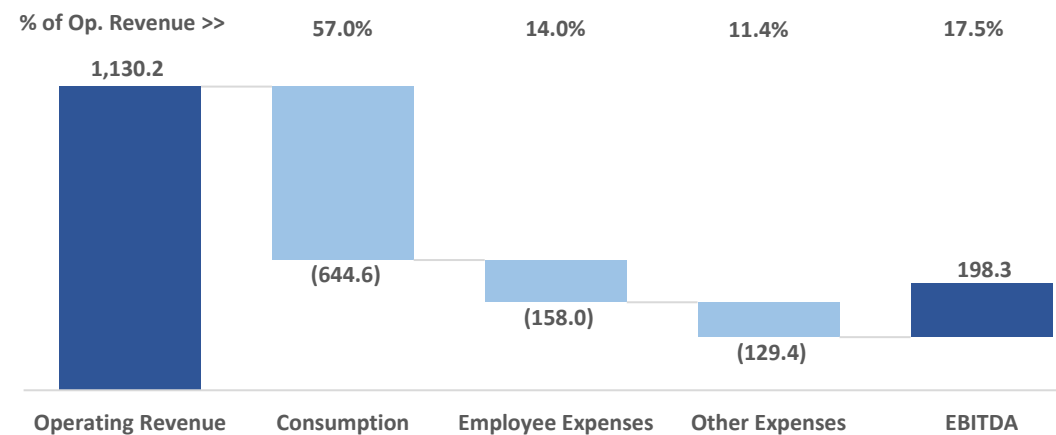
Q2'FY26 - Operational Analysis



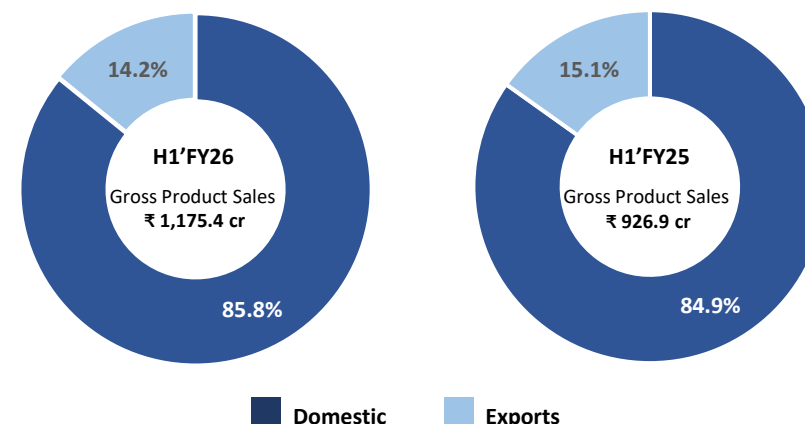
Q2 (Y-o-Y) – Geographical Sales Break-up



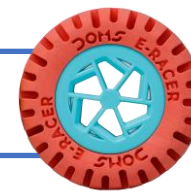
H1'FY26 - Operational Analysis



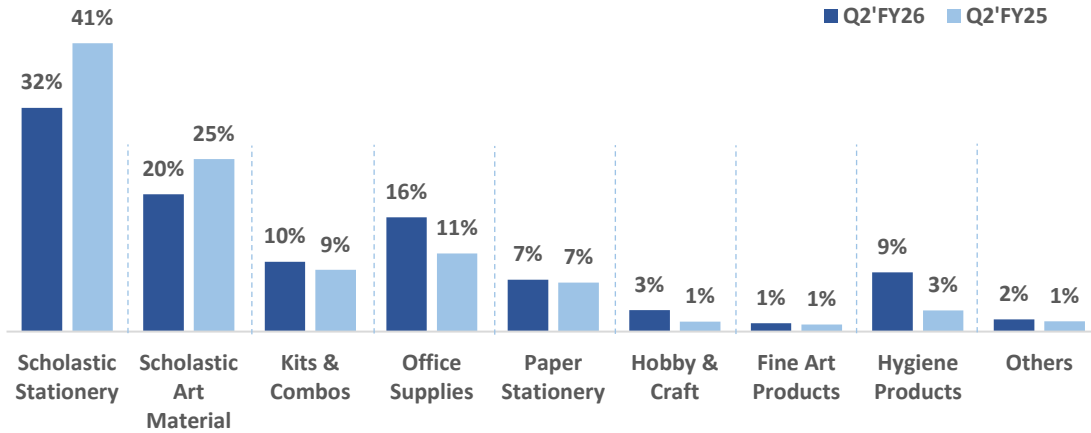
H1 (Y-o-Y) - Geographical Sales Break-up



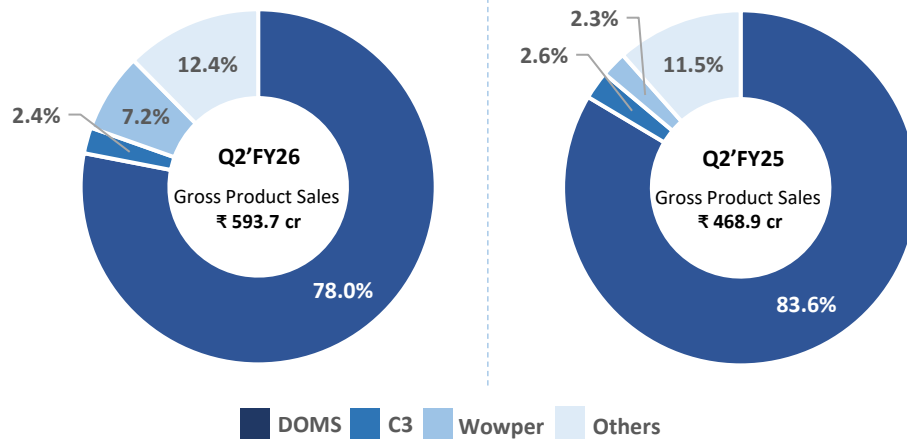
Q2 & H1'FY26 – Operational Profile



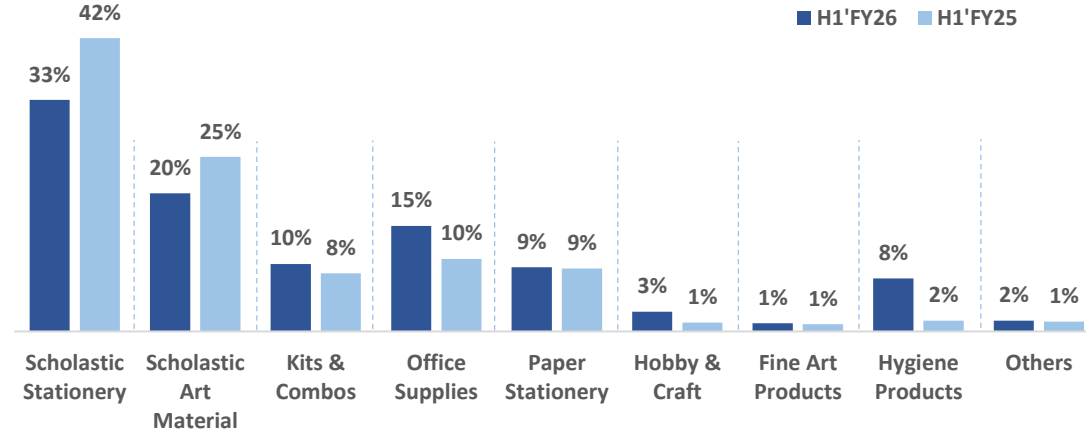
Q2 – Product Category wise Sales Break-up



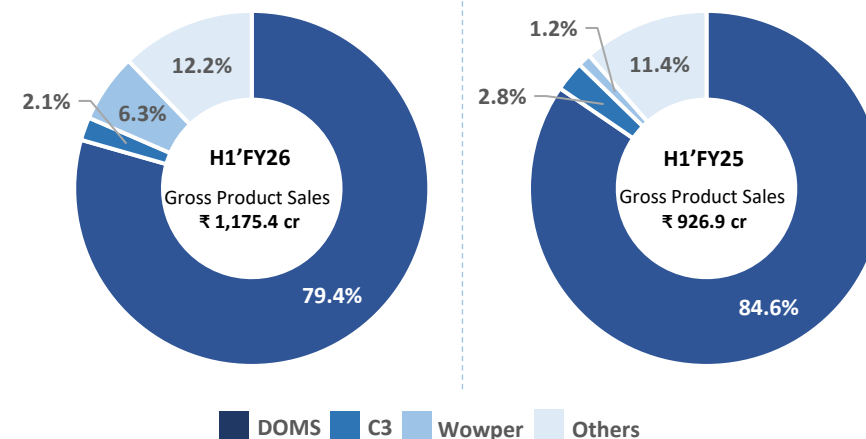
Q2 (Y-o-Y) – Brand wise Sales Break-up



H1 – Product Category wise Sales Break-up



H1 (Y-o-Y) – Brand wise Sales Break-up

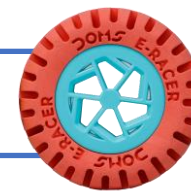




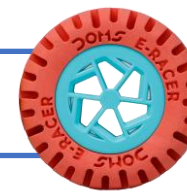
Recent Key Events & Engagements



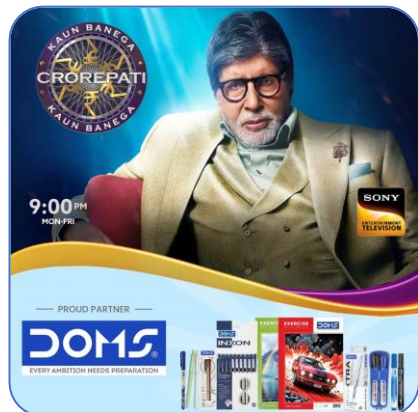
Recent Product Introductions



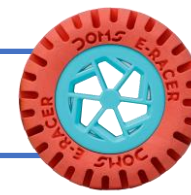
Marketing Activities building Strong Consumer Connect



DOMS - KBC Partnership



Marketing Activities building Strong Consumer Connect



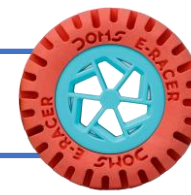
DOMS Inxon – Pen Ad in Theatres



Ad Link – [Click Here](#)



Online Engagement Initiatives



3.80 Million
SUBSCRIBERS

YouTube Link : [Click Here](#)



168K+
FOLLOWERS

Instagram Link : [Click Here](#)

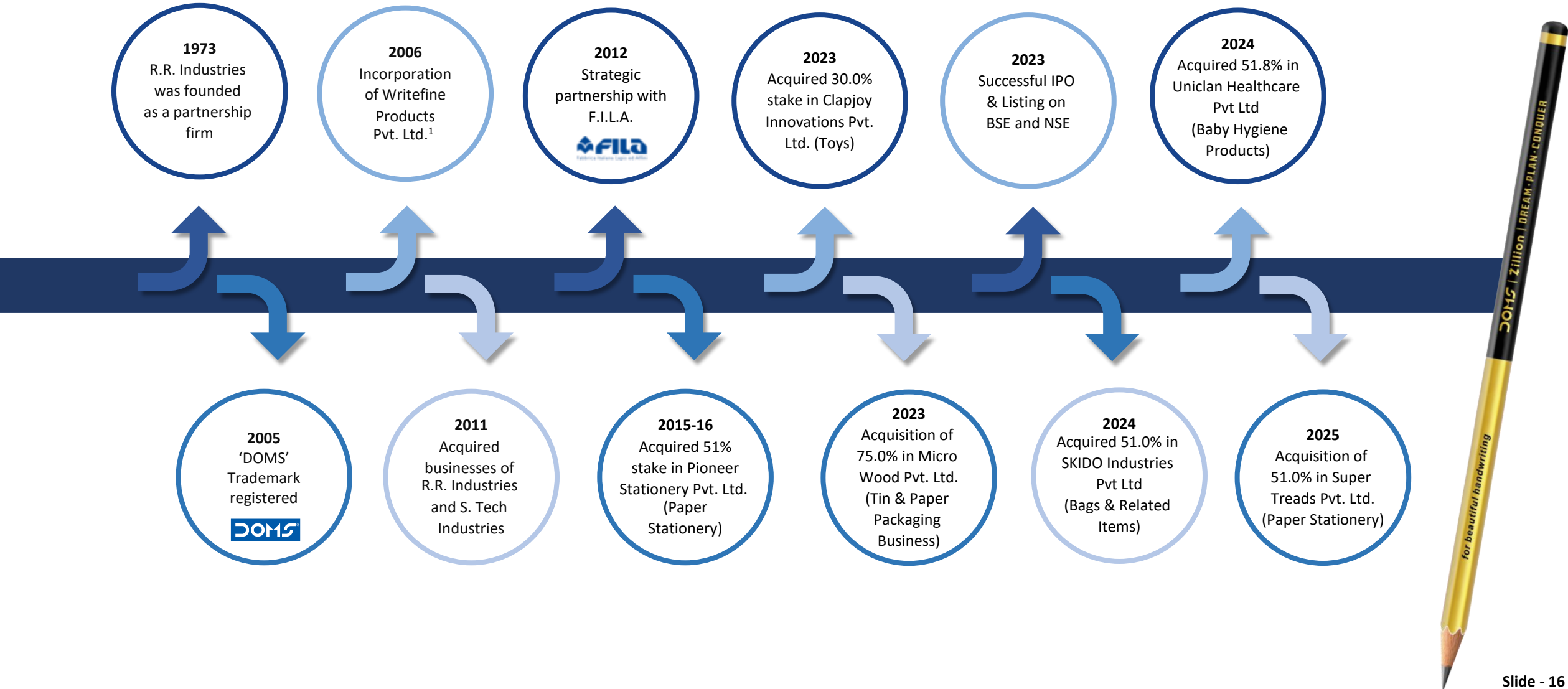
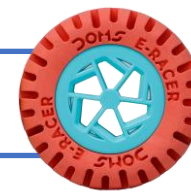


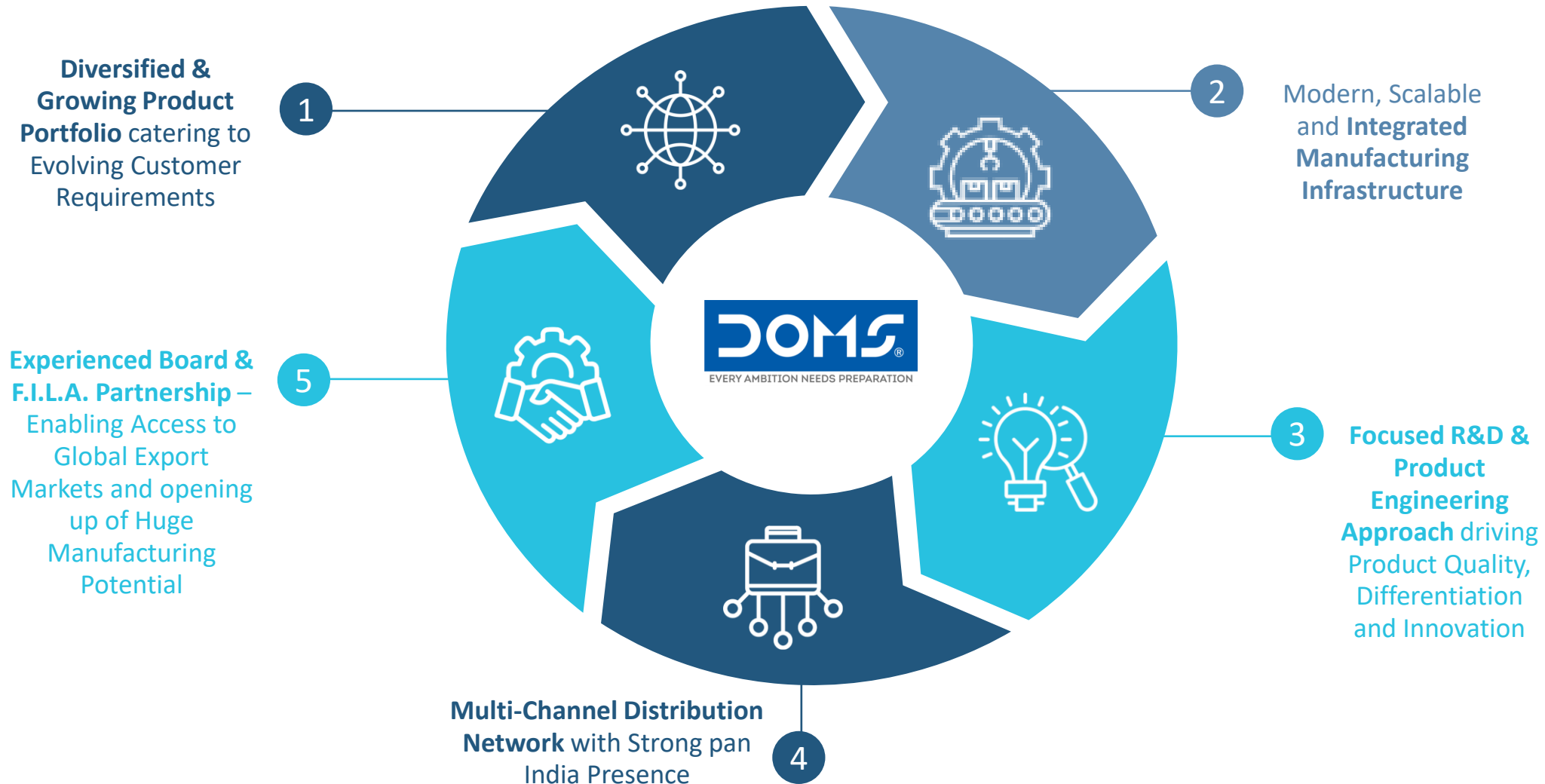
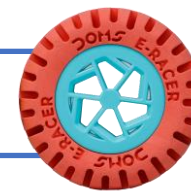


Company Overview

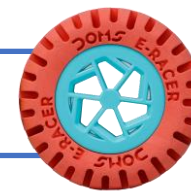


Major Corporate Events & Timeline





Diversified Product Portfolio



1

Scholastic Stationery



2

Scholastic Art Material



3

Paper Stationery



4

Kits & Combos



5

Fine Art Products



8

Hygiene Products



6

Office Supplies



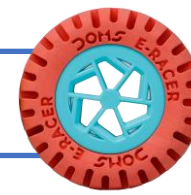
7

Hobby & Craft



Diversified Product Portfolio – One stop shop for all Stationery and Art Materials; and Baby Hygiene Products

Modern, Scalable and Integrated Manufacturing Infrastructure (1/2)



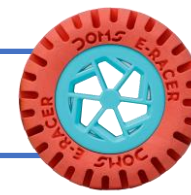
Scale and Size of Operations – 18 Manufacturing Facilities Spread Across 2.00+ mn sq.ft. Facility Area



Construction going on in full swing at the 44+ acres new facility

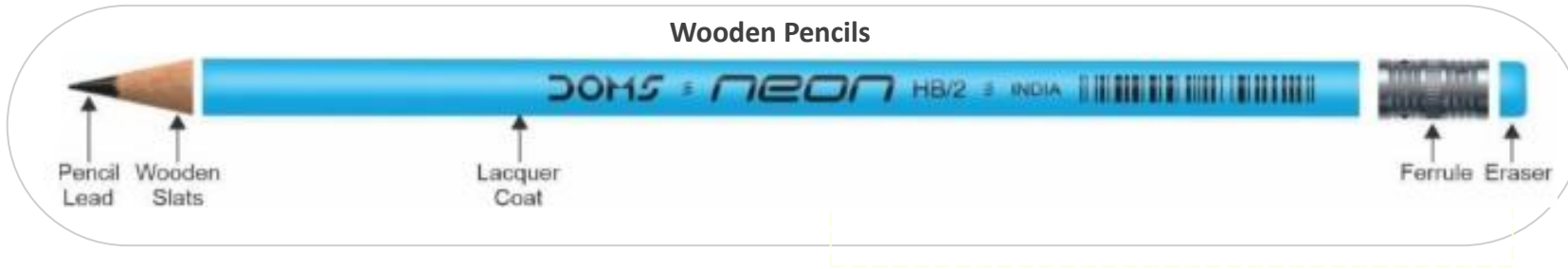
Robust Manufacturing Infrastructure – Enabling End-to-End Operations





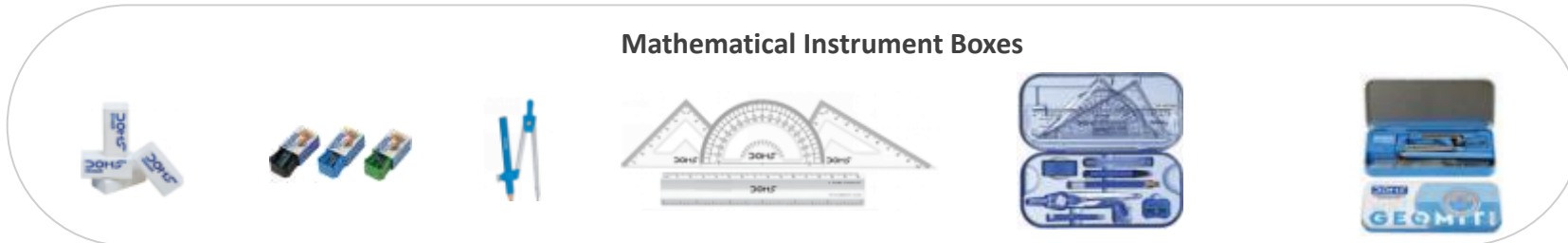
Backward Integrated In-House Manufacturing Infrastructure – Driving Operational Efficiency

Wooden Pencils



- All key components are manufactured in-house

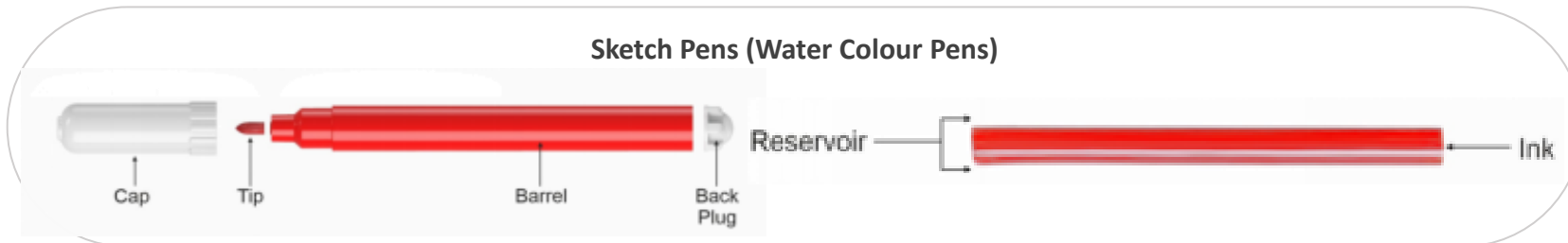
Mathematical Instrument Boxes



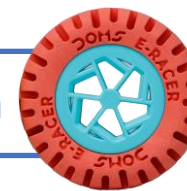
In-house manufacturing of:

- Tin boxes & Label Printing
- Mathematical Instruments
- Other Stationery Materials

Sketch Pens (Water Colour Pens)



- From sketch pen caps to ink & reservoir – All are manufactured in-house



State-of-Art R&D Facility and In-House Designing Team



R&D and Design Team
~60 employees¹



Quality Check & Assurance Team
160+ employees¹

F.I.L.A. Expertise as a Strategic Partner



 Knowledge sharing arrangement with F.I.L.A.

 F.I.L.A. partnership augmenting DOMS R&D capabilities

 Exchanging technical know-how from F.I.L.A.

Key Innovation Initiatives



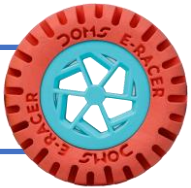
Innovative Design

Improved Usability

Patented Technology



Strong Distribution Network

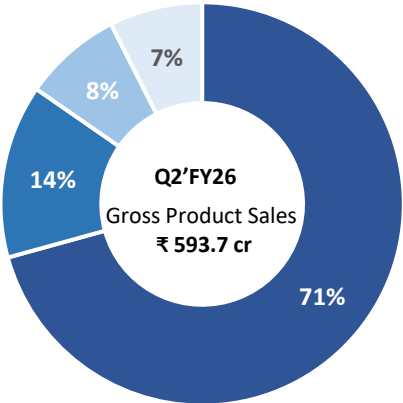


Domestic Distribution Strength

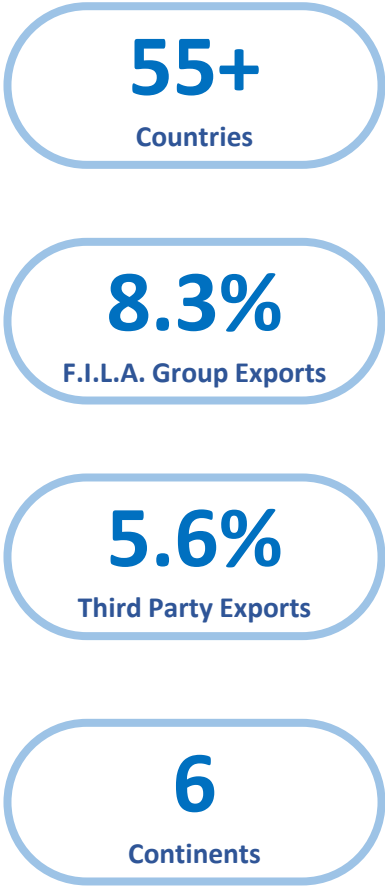


Multi Channel Presence

■ General Trade ■ Exports ■ Modern Trade ■ Others

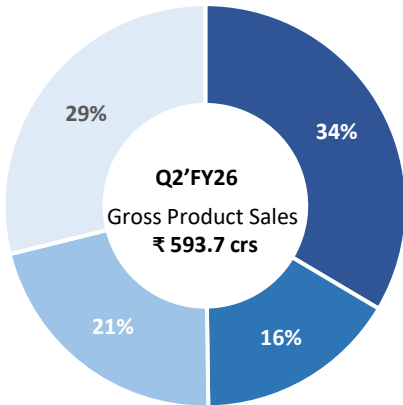


Expanding International Presence

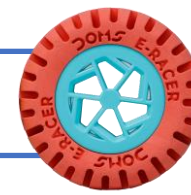


Balanced Regional Mix

■ North ■ South ■ East ■ West



Note: Data for Q2'FY26 / as of September 30, 2025, unless otherwise mentioned



Board of Directors

Promoter Group Directors



Massimo Candela

Chairman



Luca Pelosin

Non- Executive Director



Annalisa Barbera

Non- Executive Director



Ketan Rajani

Whole Time Director



Santosh Raveshia

Managing Director



Sanjay Rajani

Whole Time Director



Chandni Somaiya

Whole Time Director



Om Raveshia

Whole Time Director

Independent Directors



Gianmatteo Terruzzi

Independent Director



Mehul Shah

Independent Director



Harsh Thakkar

Independent Director



Nitesh Shah

Independent Director



Rajiv Mistry

Independent Director



Darshika Thacker

Independent Director



Rohan Ghalla

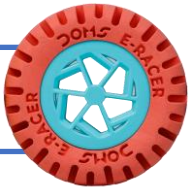
Independent Director



Piyush Mehta

Independent Director





Management Team



Harshad Raveshia

Chief Consultant
Wood Working Division



Suresh Rajani

Chief Consultant
Color Pencil Division



Vijay Somaiya

Head – Polymer Division



Purav Raveshia

Vice President
Product Development



Sumit Rajani

Vice President
Color Pencil & Graphite Lead



Suraj Raveshia

Vice President
International Business



Santosh Swain

Vice President
Purchase & General Affairs



Rahul Shah

Chief Financial Officer



Saumitra Prasad

Chief Marketing Officer

Management Team includes Promoter Group Directors as well as Professional Members

Permanent Employees¹

12,100+

Contracted Employees¹

1,150+

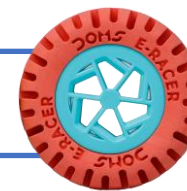


Better cost controls and margin expansion

Greater control on product quality

Note: (1) As of September 30, 2025





About F.I.L.A. Group



Industry Experience
100 years

Market Presence
150 countries

No. of Brands
25

Production Sites
22

Revenues
EURO 612 mn

As of FY24 (ending December 31 2024)

Symbiotic Relationship with F.I.L.A. Group

Global Export Distribution

- Exclusive rights for export of DOMS products in FILA's existing areas of presence
- FILA's infrastructure and market expertise combined with DOMS' diverse product range creates a powerful synergy, driving mutual growth and success

Exclusive Marketing Rights for FILA Products

- Access to F.I.L.A. Group's Popular and Premium Brands in the Stationery & Art material Industry
- Exclusive Marketing Rights in 7 countries for such FILA Group Products

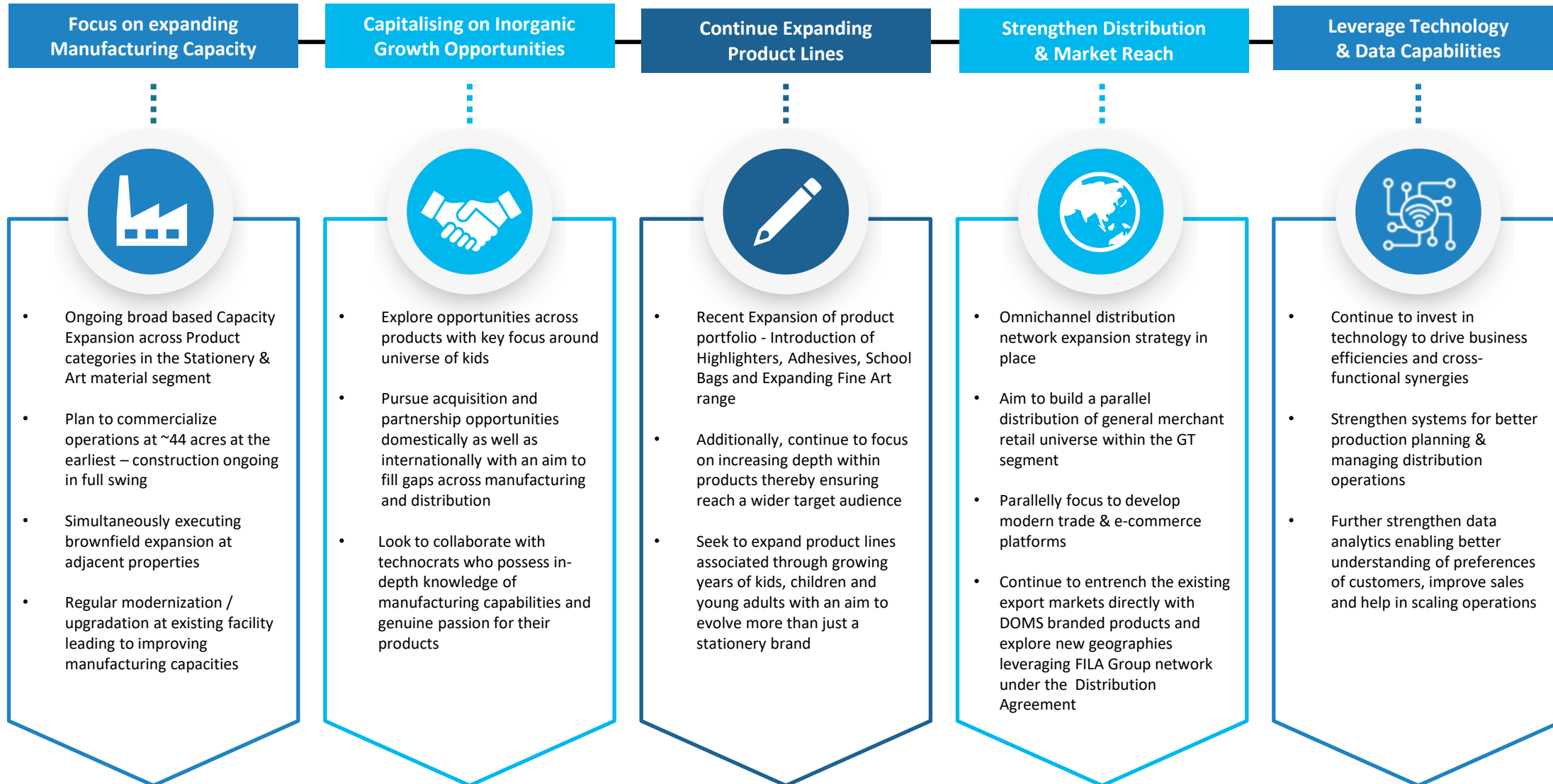
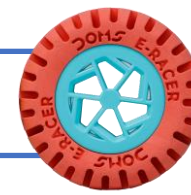
Access to Product Know How & Global Trends

- Access to FILA Group's established product formulation and use case
- Knowledge sharing of emerging global trends on account of its presence across 150 countries
- Inputs from FILA Board Members with strong Industry domain experience

DOMS Manufacturing Experience

- With inhouse manufacturing capabilities manufacture (OEM basis) for FILA Group
- Assist in improving ability to source quality products at competitive prices from India for global sales
- Aim to consolidate certain procurement activities across the FILA Group providing an opportunity for us to utilize our manufacturing infrastructure efficiently



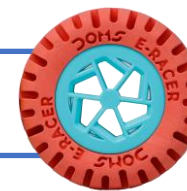




Financial Performance



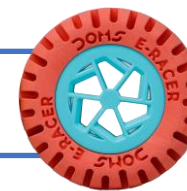
Consolidated Profit & Loss Statement Overview



Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Revenue from Operations	402.8	683.6	1,211.9	1,537.1	1,912.6
Other Income	6.0	2.6	4.6	10.1	22.6
Total Income	408.8	686.2	1,216.5	1,547.3	1,935.2
Cost of Materials Consumed	232.1	425.1	742.7	878.4	1,048.9
Purchase of Stock-in-Trade	11.6	13.7	26.1	59.1	60.6
Changes in Inventories of Finished Goods, Stock-in-Trade and WIP	1.6	-6.8	-5.5	-44.8	-28.9
Employee Benefits Expense	71.1	101.4	141.8	213.1	265.2
Finance Costs	8.8	10.3	11.9	17.1	15.0
Depreciation and Amortization	34.8	38.0	40.7	51.2	69.2
Other Expenses	56.4	80.4	120.1	158.6	218.3
Total Expenses	416.4	662.2	1,077.8	1,332.8	1,648.4
Profit / (Loss) Before Tax	-7.6	24.0	138.8	214.5	286.8
Tax Expenses	-1.6	6.9	35.9	54.8	73.3
Profit / (Loss) After Tax	-6.0	17.1	102.9	159.7	213.5



Consolidated Balance Sheet Overview

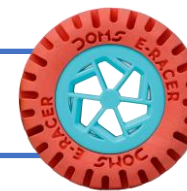


Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Non- Current Assets					
Property, Plant and Equipment	186.9	186.1	279.9	374.6	498.4
Capital Work-in-Progress	3.1	4.0	6.9	25.4	60.3
Right of use Assets	37.9	38.2	38.2	61.1	76.5
Goodwill	3.3	2.0	2.0	62.4	74.6
Other Intangible Assets	0.5	0.2	0.1	0.1	40.9
Investments	-	-	1.5	1.5	1.5
Other Financial Assets	11.4	10.6	10.9	17.4	20.8
Deferred Tax Assets	0.3	1.2	3.2	5.4	8.2
Other Tax Assets (Net)	1.0	1.1	0.3	0.2	1.5
Other Non-Current Assets	5.8	9.3	17.4	25.3	48.1
Total Non-Current Assets	250.2	252.8	360.4	573.5	830.8
Current Assets					
Inventories	120.8	159.2	184.6	225.1	294.0
Trade Receivables	41.9	49.2	35.6	64.6	134.3
Cash and Cash Equivalents	22.7	9.3	34.3	56.4	60.5
Bank Balance other than above	6.3	6.5	7.4	249.4	164.9
Other Financial Assets (inc. Loans)	0.5	0.6	0.8	3.7	6.5
Other Current Assets	15.2	19.9	16.6	17.1	28.6
Total Current Assets	207.4	244.6	279.4	616.5	688.8
Total Assets	457.5	497.5	639.8	1,190.0	1,519.6

Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Equity	0.4	0.4	0.4	60.7	60.7
Equity Share Capital	233.2	246.9	337.1	753.7	942.1
Other Equity	8.1	10.8	17.9	27.8	79.7
Non-Controlling Interest	241.7	258.1	355.3	842.2	1,082.5
Total Equity					
Non-Current Liabilities	2.9	2.9	15.2	83.7	105.5
Borrowings	28.3	29.4	30.3	43.0	43.2
Lease Liabilities	-	-	-	-	1.4
Non-Current Provisions	6.0	7.8	9.1	13.2	18.8
Deferred Tax Liabilities (Net)	-	-	-	-	11.3
Total Non-Current Liabilities	37.2	40.0	54.5	140.0	180.2
Current Liabilities					
Borrowings	94.4	82.1	84.9	32.2	47.6
Lease Liabilities	8.1	8.7	9.5	13.0	15.4
Trade Payables	56.8	81.1	87.0	89.2	109.1
Other Financial Liabilities	13.1	13.1	17.5	41.1	40.6
Other Current Liabilities	4.8	7.7	20.0	23.8	32.5
Current Provisions	1.1	1.9	3.6	6.9	8.9
Current Tax Liabilities (Net)	0.4	4.8	7.4	1.6	2.8
Total Current Liabilities	178.7	199.3	229.9	207.8	256.9
Total Equity & Liabilities	457.5	497.5	639.8	1,190.0	1,519.6



Consolidated Cash Flow Overview



Particulars (₹ Cr)	FY21	FY22	FY23	FY24	FY25
Cash flow from Operating Activities					
Profit / (Loss) before tax	-7.6	24.0	138.8	214.5	286.8
Adjustments for non-cash items	3.5	7.4	43.0	50.9	72.8
Adjustment for non-operating items	36.4	43.4	10.5	10.5	-2.8
Operating cash inflow before working capital changes	32.3	74.8	192.4	275.8	356.8
Net decrease / (increase) in working capital	-14.9	-20.7	15.4	-29.0	-97.7
Cash generated from Operations	17.4	54.1	207.7	246.8	259.1
Income tax paid (net of refunds)	-2.2	-3.2	-34.5	-64.3	-75.7
Net cash flows generated from Operating activities (A)	15.2	50.9	173.3	182.5	183.3
Cash flow from Investing Activities					
Purchase of property, plant and equipment (including CWIP and capital advances)(net)	-23.0	-34.9	-136.3	-153.5	-213.3
Acquisition of subsidiary, net of cash	0.0	0.0	0.0	-70.5	-24.9
Proceeds from sale of property plant & equipment	6.6	0.2	0.8	0.3	0.2
Other Inflow / (Outflow) from Investing Activities	-2.3	0.9	-0.5	-233.8	98.4
Net cash flows used in Investing activities (B)	-18.7	-33.7	-135.9	-457.5	-139.6
Cash flow from Financing Activities					
Proceeds from Fresh Issue of Shares (Net)	0.0	-	0.0	334.7	0.0
Dividends paid	-	-	-5.6	-9.3	-15.2
Finance cost paid	-8.4	-11.0	-14.0	-12.0	-11.5
Payment of lease liabilities	-5.1	-7.9	-7.4	-14.8	-16.6
Proceeds / (Repayments) of borrowings	38.4	-11.6	14.6	-1.3	3.5
Net cash flows (used in) / generated from Financing activities (C)	24.9	-30.6	-12.4	297.2	-39.8
Net increase/(decrease) in cash and cash equivalents (A+B+C)	21.4	-13.4	25.0	22.2	4.0





Thank You



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