

Ref. No.: UTI/AMC/CS/SE/2025-26/0563

Date: 24th July, 2025

National Stock Exchange of India Limited

Exchange Plaza Plot No. C/1

G Block Bandra – Kurla Complex

Bandra East Mumbai – 400 051.

Scrip Symbol: UTIAMC

BSE Limited

Phiroze Jeejeebhoy Towers

Dalal Street

Mumbai – 400 001.

Scrip Code / Symbol: 543238 / UTIAMC

Sub: Investor presentation and press release on financial results of the Company for the quarter ended 30th June, 2025

Dear Sir / Madam,

With reference to our letter no. UTI/AMC/CS/SE/2025-26/0562 dated 24th July, 2025 and pursuant to Regulation 30 read with Schedule III Part A Para A of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the SEBI Listing Regulations), we are forwarding herewith the investor presentation and a copy of press release on financial results of the Company for the quarter ended 30th June, 2025.

The same is also available on the Company's website at www.utimf.com in compliance with Regulation 46 of the SEBI Listing Regulations.

Thanking you,

For UTI Asset Management Company Limited

Arvind Patkar

Company Secretary and Compliance Officer

Membership No.: ACS21577

Encl.: As Above



UTI Asset Management Company Limited

**Investor Presentation
Q1 FY2025-26**



Pioneer in India

- Oldest Mutual Fund in India & a trusted household brand
- First to launch Equity Mutual Fund Mastershare (now UTI Largecap Fund), Children's Plan



₹ 21.93 lakh crore in AUM*

- Focused solely on Investment Management and related services
- Presence across various business segments like Mutual Funds, Alternate Investment Funds, Pension Business and Portfolio Management Services



699 Districts covered across India

- Well spread presence through DAs, MFDs, Banks, National Distributors and Fin-techs
- Partnering with ~75,000 MFDs
- Strong Penetration in B30 cities with high share



Presence across 35+ Countries

- International presence through UTI International
- Offices in Singapore, London, Dubai, New York & Paris



Strong Governance practices

- Professionally managed listed Company with no identifiable promoters
- Strong independent Board with 4 out of 8 members independent
- Women Directors present on the Boards of UTI AMC and UTI Pension Fund



Performance Highlights

Business Highlights



Total Group AUM*
₹ 21,93,215 cr
13.28% YoY, 4.17% QoQ

Industry MF QAAUM
₹ 72,13,747 cr
22.34% YoY, 6.99% QoQ

UTI MF QAAUM
₹ 3,60,867 cr
16.15% YoY, 6.22% QoQ

Flows, Folios & Market share



Market Share
Total MF QAAUM
5%

Passive AUM
13.18%

NPS AUM
24.67%

Gross Sales@
₹ 2,46,135 cr

Live Folios 1.35 cr

Consolidated Q1 FY26 Financial Performance



Total Revenue
3% YoY

Core Revenue#
12% YoY

EBITDA
(4%) YoY

Core EBITDA[†]
8% YoY

PAT
(7%) YoY

Core PAT[†]
4% YoY

Company Presence



862[^] **Core Sales Team**

255 **UTI Financial Centres**
(205 in B30 cities)

~75,000

Distributors

82 **District Associates**

Offshore Locations
Singapore, London, Paris,
Dubai, New York

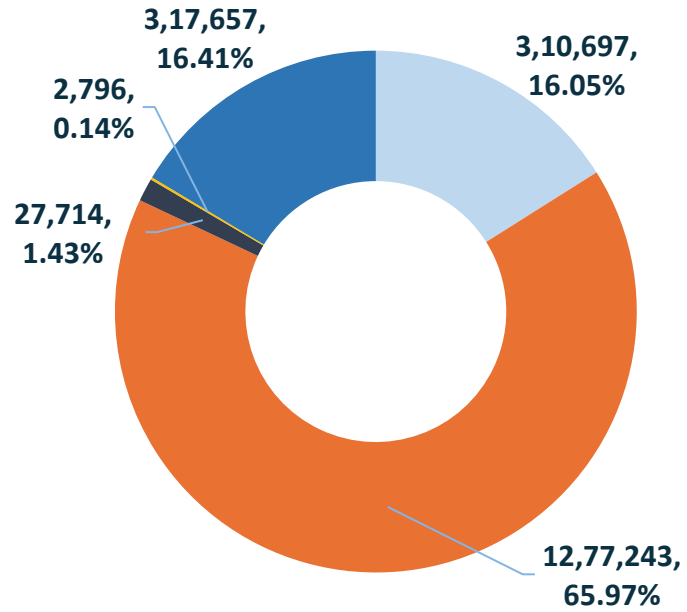
* Total AUM includes QAAUM for UTI MF for Q1 FY25-26 and Closing AUM for all other businesses as of 30th June 2025.

Core Revenue is Revenue from Sale of Services; [†]Core EBITDA and Core PAT exclude M2M gain, Income from Sale of Investment and Other Non-Operating Income.

@For the quarter; [^]including subsidiaries

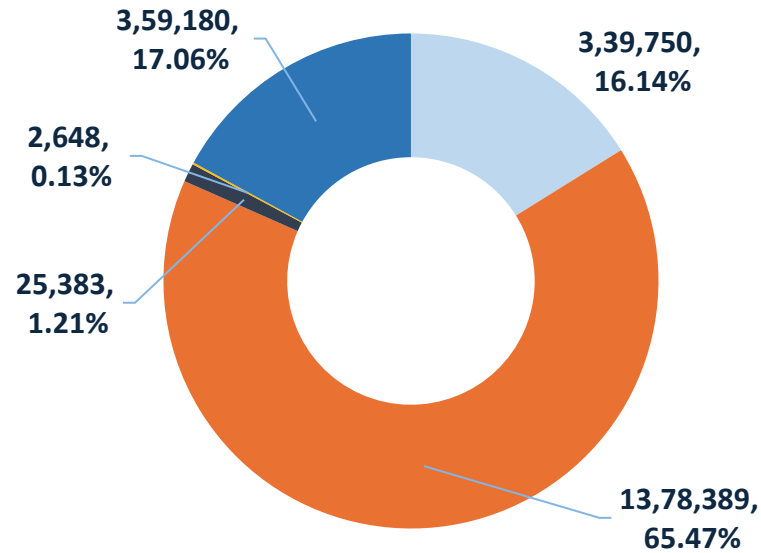
Group AUM Increased by 13.28% YoY

June 2024



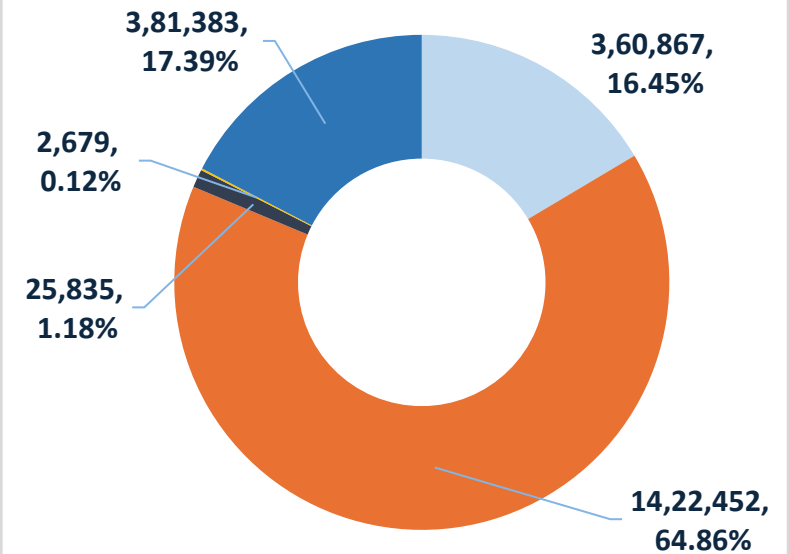
Total
₹ 19,36,107 crore

Mar 2025



Total
₹ 21,05,349 crore

June 2025



Total
₹ 21,93,215 crore

UTI MF PMS UTI International UTI Alternatives UTI PFL

Witnessed 16.15% YoY Growth in QAAUM

	Domestic MF Closing AUM (₹ cr)	Domestic MF QAAUM (₹ cr)
Equity	1,00,876	94,894
Hybrid	33,857	32,820
ETFs & Index	1,63,856	1,55,071
Cash & Arbitrage	34,708	40,577
Income	38,131	37,506
Total	3,71,429	3,60,867

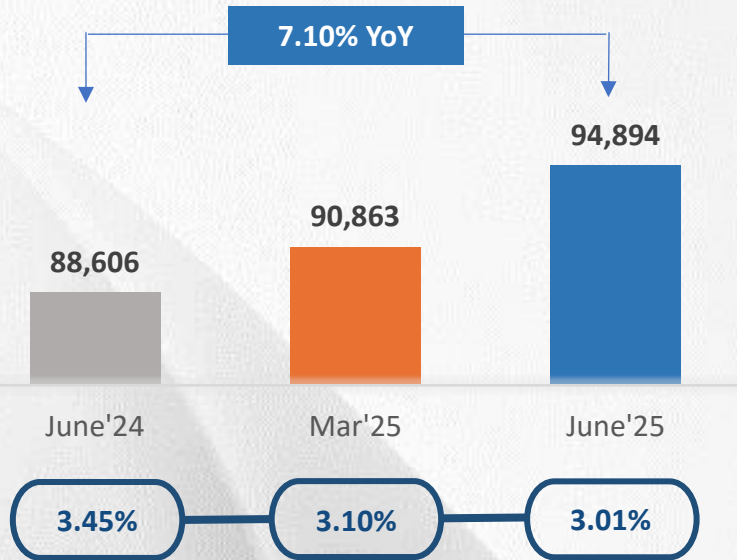


Category Wise QAAUM; Passive demonstrates 22% YoY growth

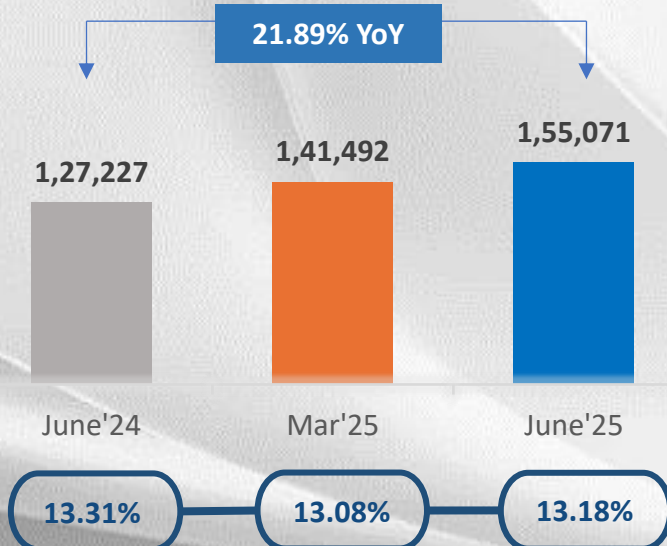
Category wise QAAUM, Growth and Market Share

All categories witnessed growth in performance on YoY basis

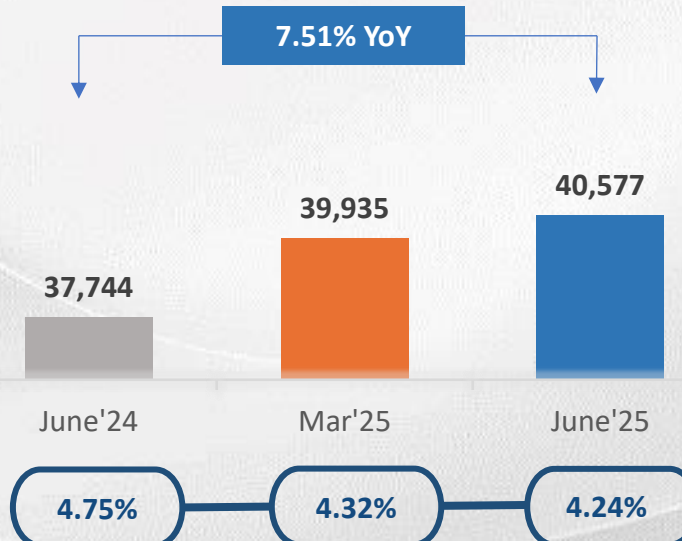
Equity



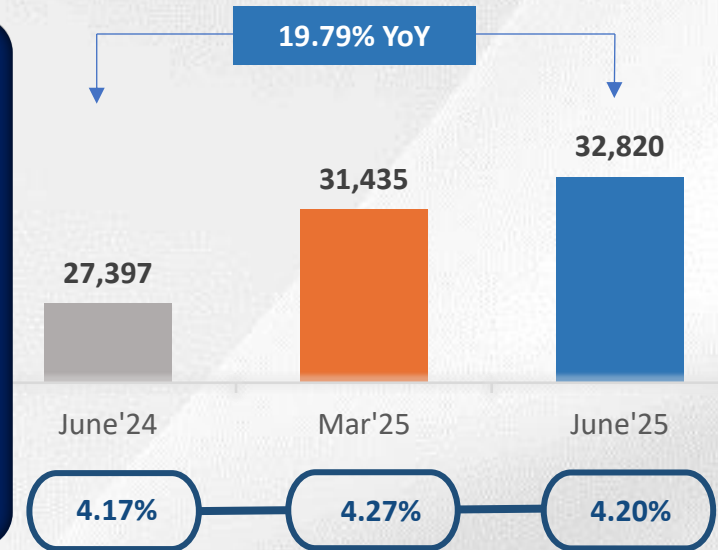
Index and ETFs



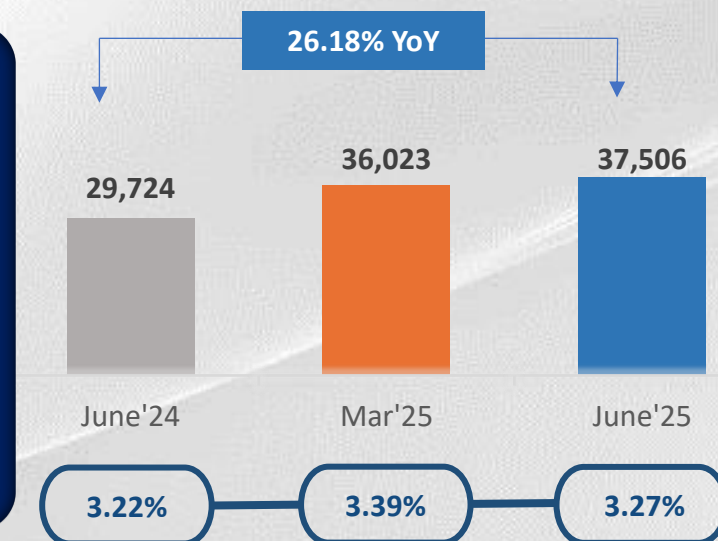
Cash & Arbitrage



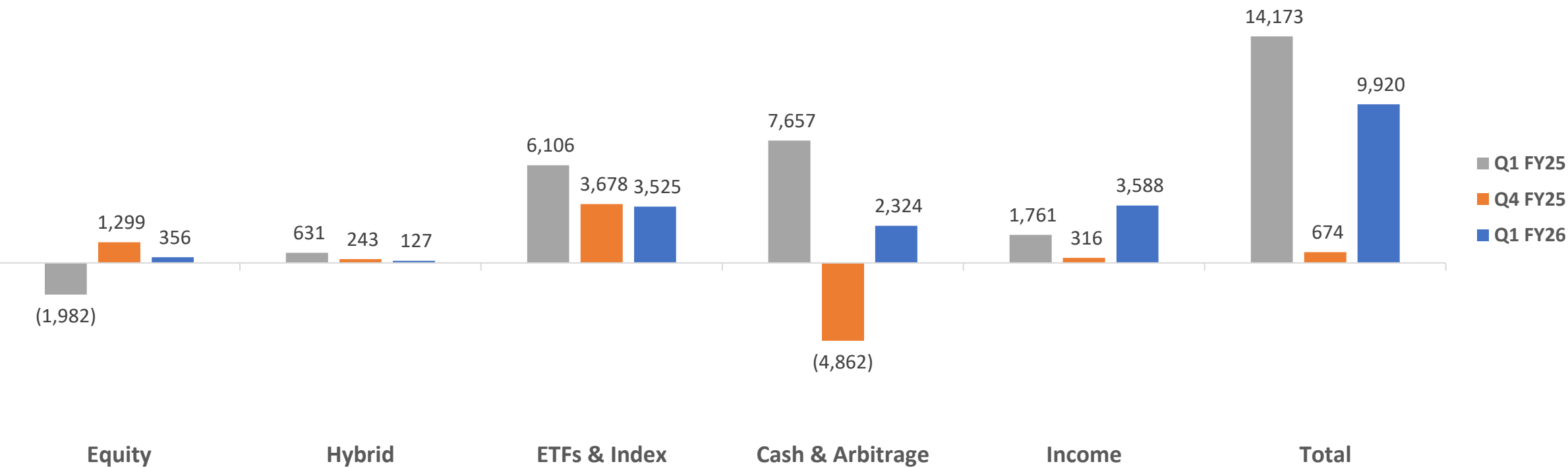
Hybrid



Income

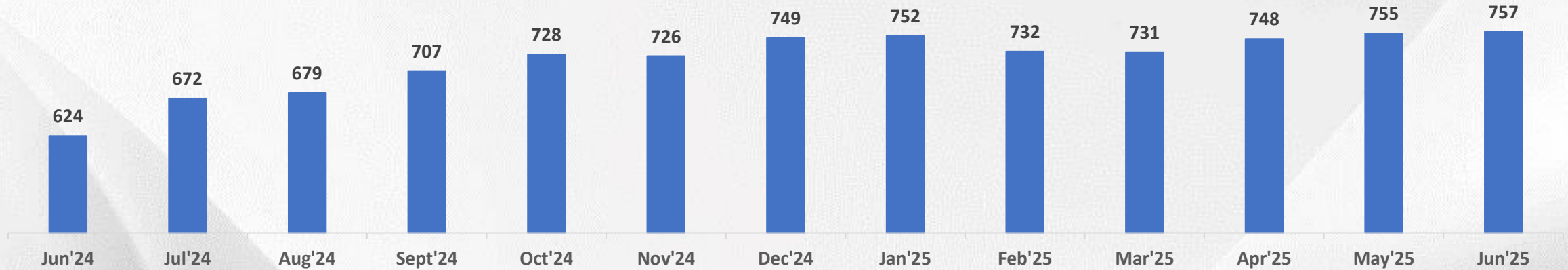


Quarterly Net Sales



SIP to remain the Cornerstone for AUM Performance

Monthly Gross SIP Inflow (₹ crore)



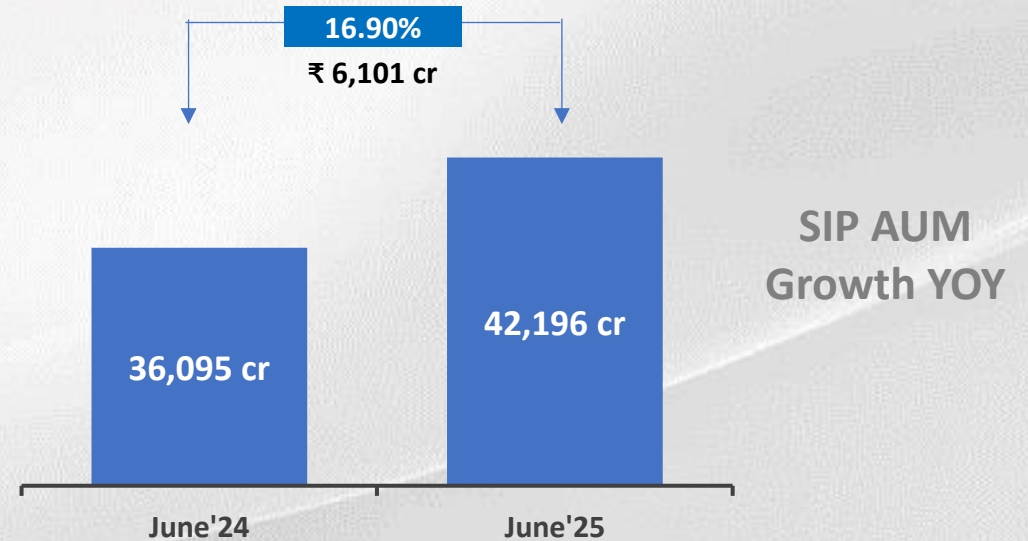
Long Tenure SIP Book⁽¹⁾

More than
10 Years

92%

More than
5 Years

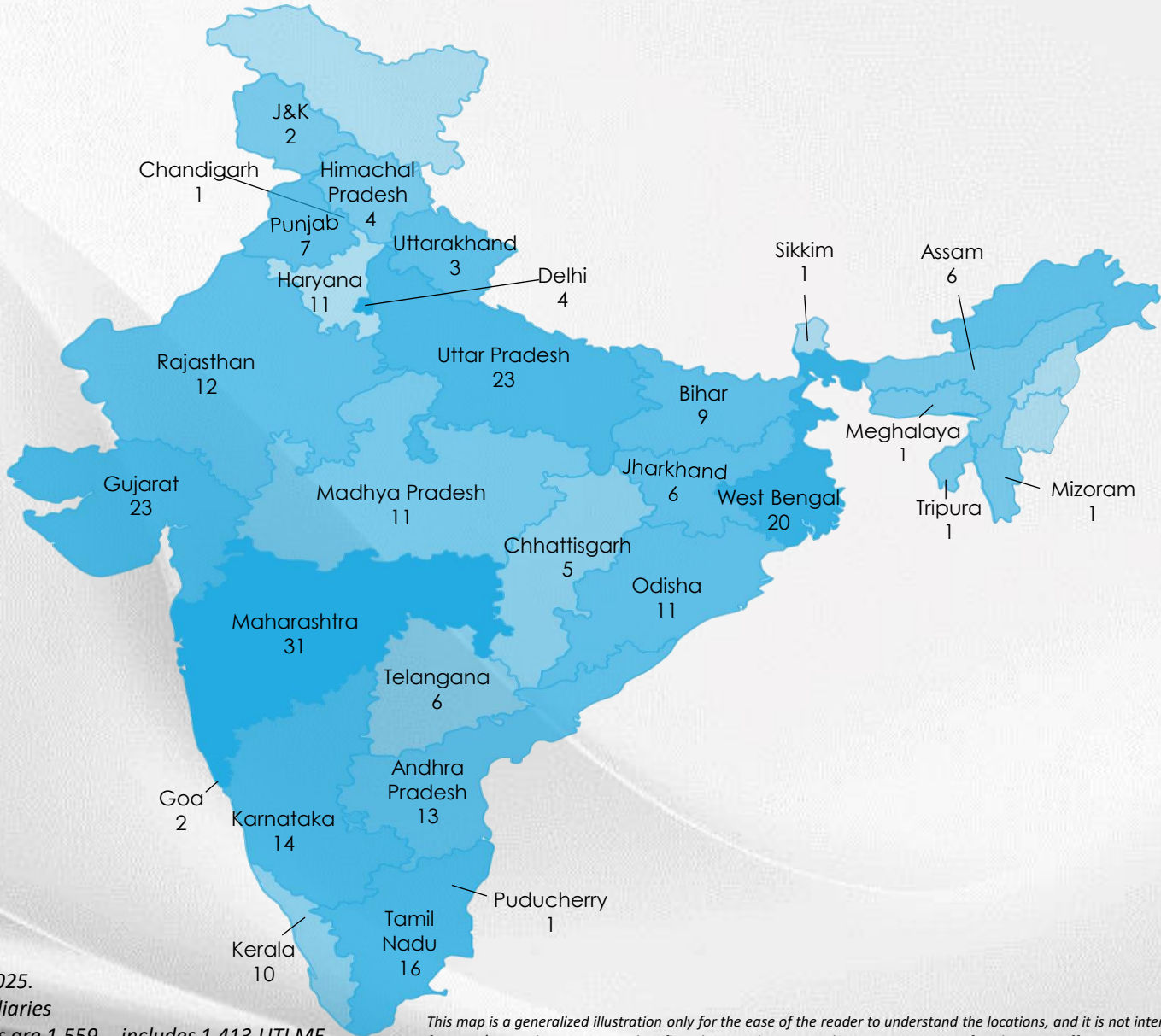
96%



Source: RTA Data. (1) As of 30th June 2025.

(2) SIP folios with four consecutive SIP failure have been excluded.

UTI AMC – Strong Geographical Presence



255

UTI Financial Centers (UFCs)

1,559

UTI AMC Employees*

862[^]

Core Sales Team Members

~75,000

Mutual Fund Distributors (MFDs)

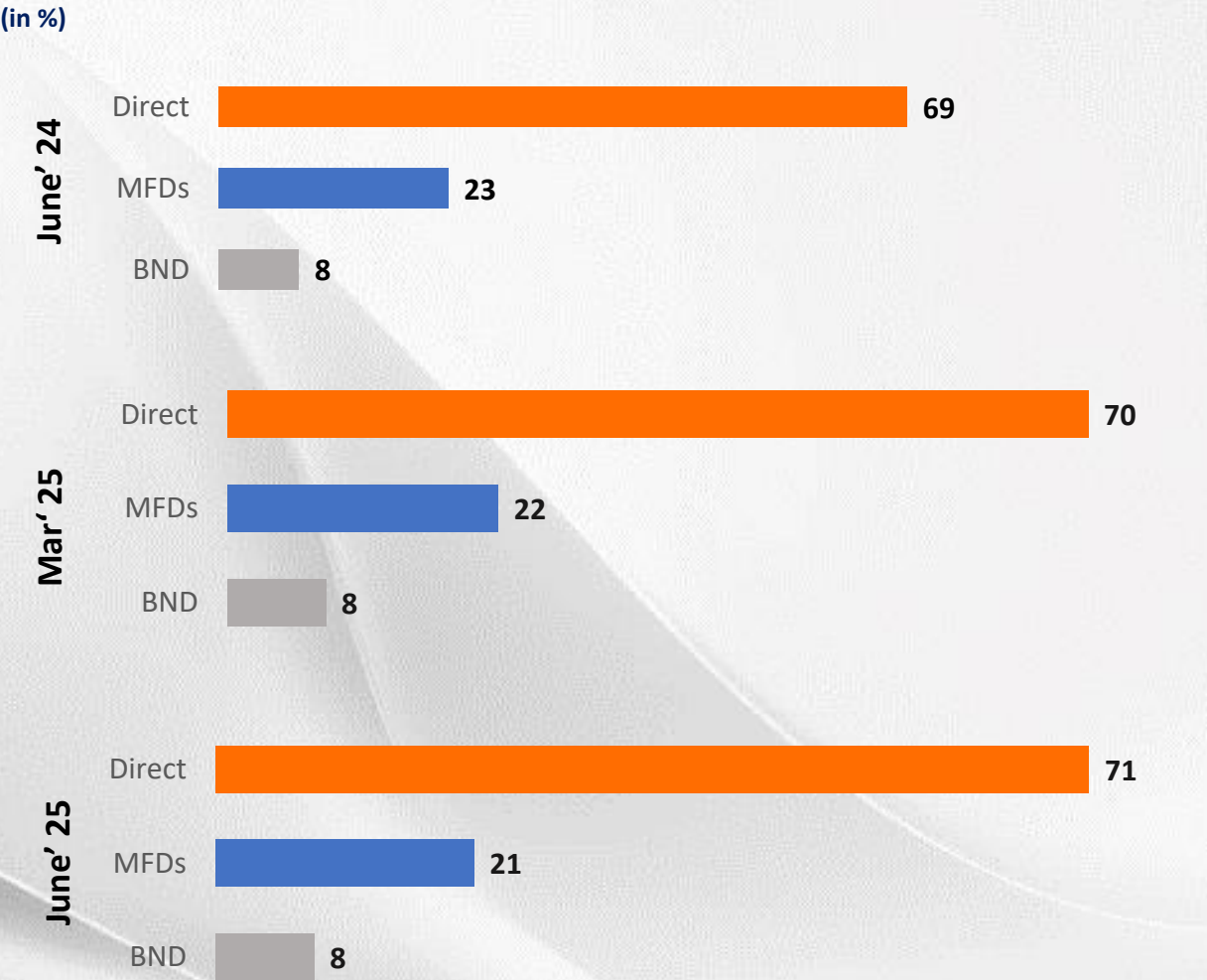
82

District Associates (DAs)

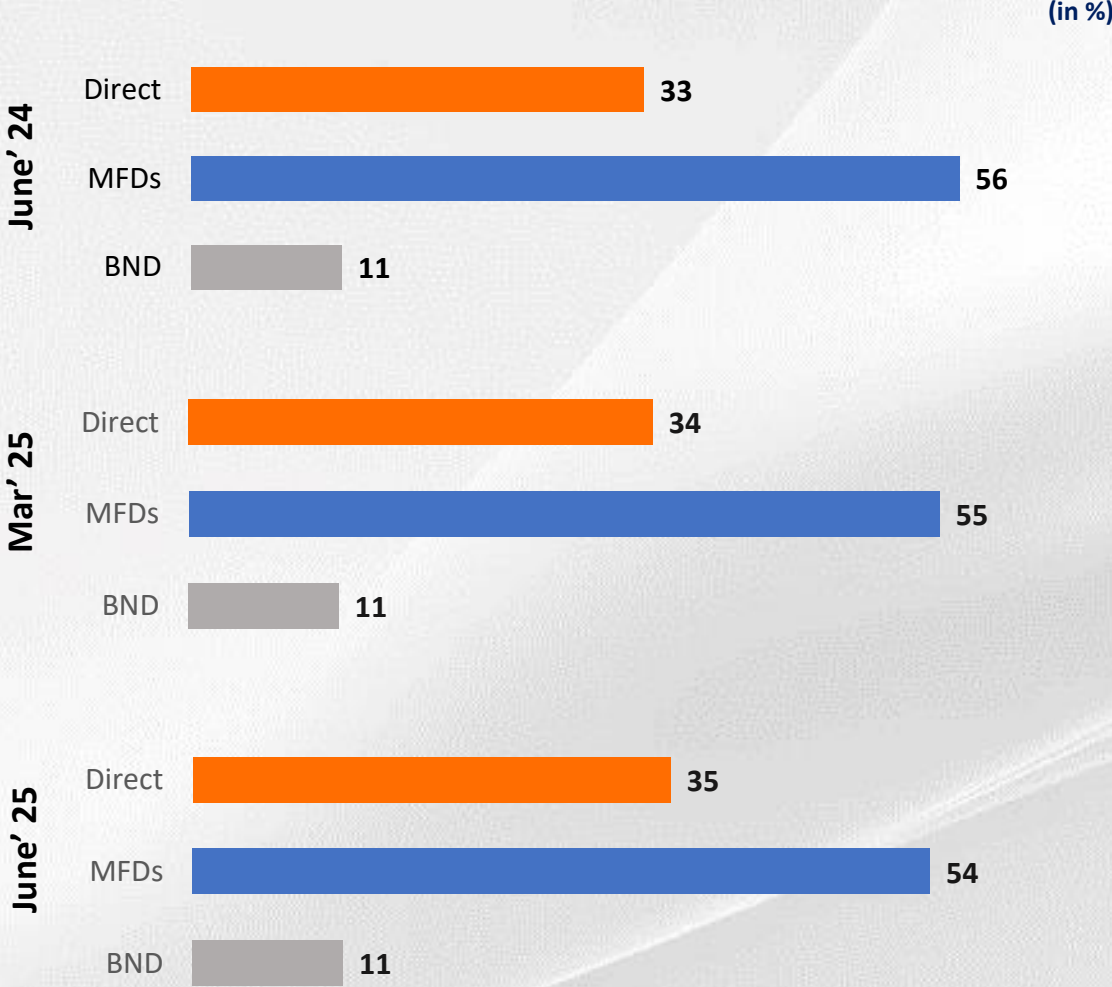
As of 30th June 2025.
^including subsidiaries
*Total Employees are 1,559 - includes 1,413 UTI MF employees and 146 employees of our subsidiaries.

This map is a generalized illustration only for the ease of the reader to understand the locations, and it is not intended to be used for reference purposes. The representation of political boundaries and the names of geographical features/states do not necessarily reflect the actual position. The Company or any of its directors, officers or employees, cannot be held responsible for any misuse or misinterpretation of any information or design thereof. The Company does not warrant or represent any kind of connection to its accuracy or completeness

Total QAAUM



Equity + Hybrid QAAUM



Monthly AAUM - June 2025

UTI Mutual Fund



Industry



Network of 255 branches with **205 branches** located in **B30 cities** as of 30th June 2025



Our established presence in B30 cities has enabled us to attract new clients, and positions us to capitalize on future growth in those underpenetrated cities



Our broad client base also provides us with several opportunities, including cross-selling different funds



Our size and distribution network, particularly in B30 cities, provides us with economies of scale, particularly in distribution, marketing, and back-office activities



B30 AUM aids our overall margins as these are stickier in nature and offer comparatively higher margins

Consolidated Statement of Profit & Loss

Particulars (In cr.)	Q1 FY26	Q1 FY25	YoY (%)	Q4 FY25	QoQ (%)
Total Revenue from Operations	547	529	3%	376	45%
Other Income	2	5	(60%)	-	NA
Total Income	549	534	3%	376	46%
Fee & Commission Expenses	1	1	-	1	-
Net loss on fair value changes	-	-	-	10	(100%)
Employee Benefit Expense	129	114	13%	116	11%
Depreciation & Amortization Expenses	13	11	18%	12	8%
Other Expense	77	64	20%	80	(4%)
Finance Cost	3	3	-	3	-
Total Expenses	223	193	16%	222	1%
Profit Before Tax (PBT)	326	341	(4%)	154	112%
PAT for the Owners of the Company	237	254	(7%)	87	172%
Core Profit After Tax	122	117	4%	98	24%
PAT Margins	43%	48%		23%	

Particulars (In cr.)	Q1 FY26	Q1 FY25	YoY (%)	Q4 FY25	QoQ (%)
Total Revenue from Operations	547	529	3%	376	45%
Sale of Services	379	337	12%	360	5%
Net Gain on fair value changes	153	179	(15%)	-	NA
Interest & Dividend Income	11	9	22%	12	(8%)
Rental Income	4	4	-	4	-

Q1 FY26 PAT is lower by ₹39 crore due to the currency devaluation in UTI International, as USD depreciated by 5% vs SGD and 5.8% vs GBP on QoQ basis. While GBP appreciated by 6.1% QoQ against INR, the positive impact of the same is booked in Forex Reserve (in B/s) during consolidation as required by IND AS. Excluding this, PAT would have been ₹276 crore, reflecting 8.6% YoY.

Standalone Statement of Profit & Loss

Particulars (In cr.)	Q1 FY26	Q1 FY25	YoY (%)	Q4 FY25	QoQ (%)
Total Revenue from Operations	437	387	13%	317	38%
Other Income	1	3	(67%)	1	-
Total Income	438	390	12%	318	38%
Fee & Commission Expenses	4	3	33%	4	-
Employee benefit Expense	101	92	10%	89	13%
Depreciation & Amortization Expenses	11	10	10%	11	-
Other Expense	35	33	6%	42	(17%)
Finance Cost	3	3	-	3	-
Total Expenses	154	141	9%	149	3%
Profit Before Tax (PBT)	284	249	14%	169	68%
Profit After Tax (PAT)	216	186	16%	124	74%
Core Profit After Tax	118	99	19%	108	9%
PAT Margins	49%	48%		39%	

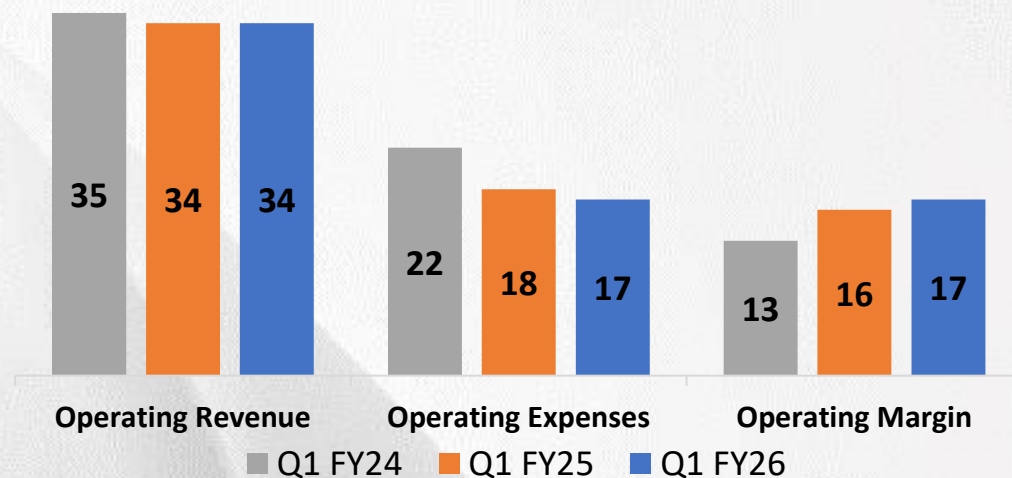
Total Revenue from Operations	Q1 FY26	Q1 FY25	YoY (%)	Q4 FY25	QoQ (%)
Sale of Services	309	273	13%	296	4%
Net Gain on fair value changes	116	102	14%	9	>100%
Interest & Dividend Income	8	8	-	8	-
Rental Income	4	4	-	4	-
Total Revenue from Operations	437	387	13%	317	38%

Details of Consolidated Sale of Services

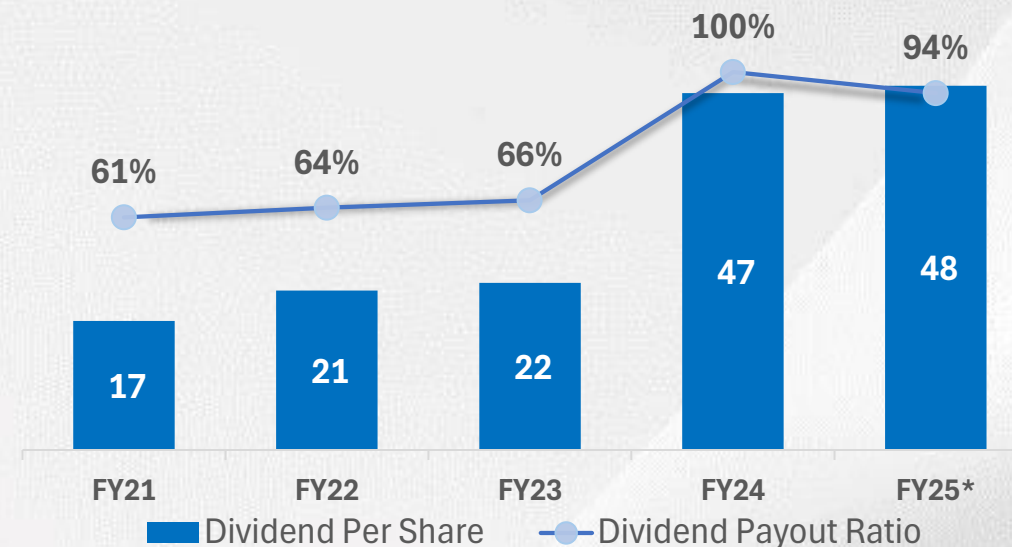
Particulars (In cr.)	Q1 FY26	Q1 FY25	YoY (%)	Q4 FY25	YoY (%)
MF Fees	303	264	15%	289	5%
PMS Fees	6	7	(14%)	7	(14%)
SUUTI Support Service Fees	-	2	(100%)	0	-
Sale of Services - UTI AMC Standalone	309	273	13%	296	4%
UTI International	33	35	(6%)	31	6%
UTI PFL	37	32	16%	35	6%
UTI Alternatives	5	4	25%	4	25%
Elimination	(5)	(7)	(29%)	(6)	(17%)
Sale of Services - UTI AMC Consolidated	379	337	12%	360	5%

Particulars	Consolidated			Standalone		
	Q1 FY26	FY25	% (+/-)	Q1 FY26	FY25	% (+/-)
Assets:						
Financial Assets	5,414	5,173	5%	3,934	3,711	6%
Non-Financial Assets	479	485	(1%)	458	468	(2%)
Total Assets	5,893	5,658	4%	4,392	4,179	5%
Liabilities & Equity:						
Financial Liabilities	260	334	(22%)	195	243	(20%)
Non-financial Liabilities	234	164	43%	220	150	47%
Equity	5,399	5,160	5%	3,977	3,786	5%
Total Liabilities & Equity	5,893	5,658	4%	4,392	4,179	5%

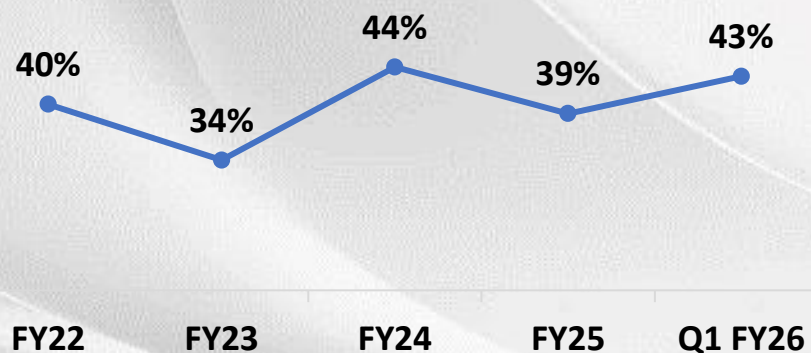
Operating Margin (bps)



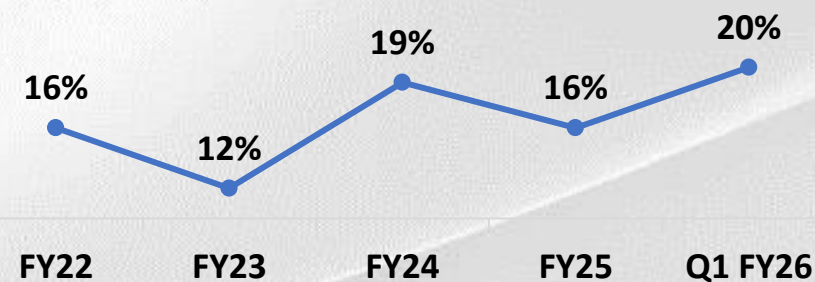
Dividend Payout Trend



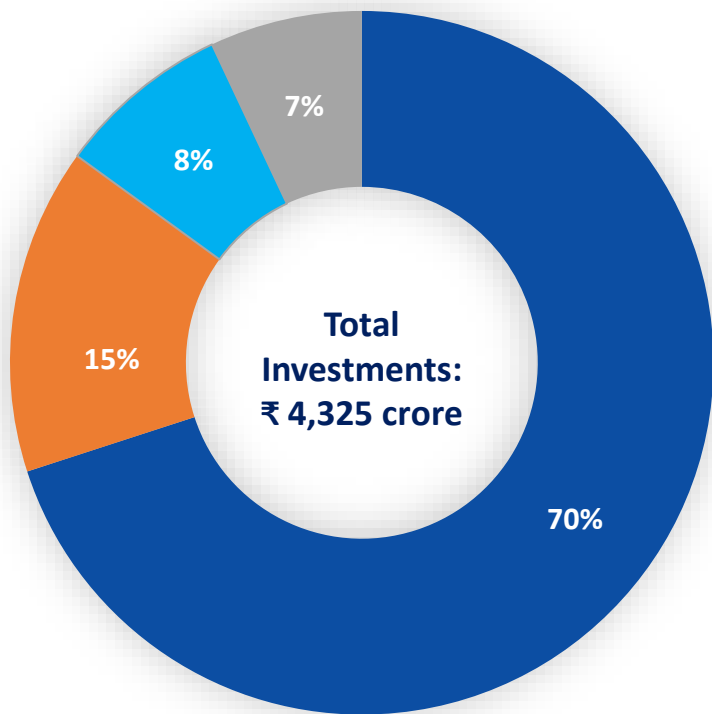
Consolidated PAT Margin (%)



Consolidated Return on Equity (%)



Breakdown of Total Investment



■ Mutual Funds
 ■ Offshore Funds
 ■ Venture funds, Other equity
 ■ G-Sec & Bonds

As on 30th June 2025.

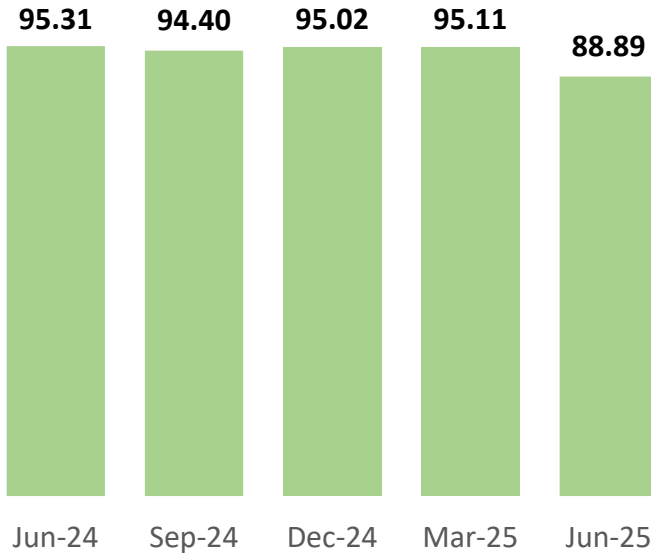
(₹ crore)

Investment in UTI MF Schemes	3,024
Equity [#]	438
Hybrid	452
Liquid, Debt & Arbitrage	2,135
Offshore Funds	657
Equity	471
Debt / Hybrid	187
Venture Funds, Other Equity etc.	333
G-Sec & Bonds	311
TOTAL	4,325

- Total Consolidated Investment as per the Balance Sheet as on 30.06.2025 is ₹ 4,884 crore, including the investments in SDOF II & III
- Above consolidated investment of ₹ 4,325 crore is the treasury investment of UTI Group after eliminating the consolidation effect of SDOF II & III

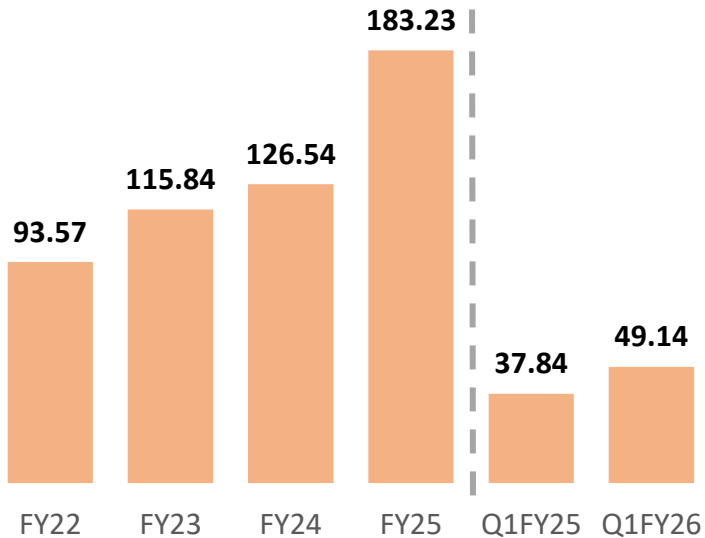
Growing Online Transactions reflect Acceptance of Digital

Quarterly Online Gross Sales
(as % of Total Gross Sales)



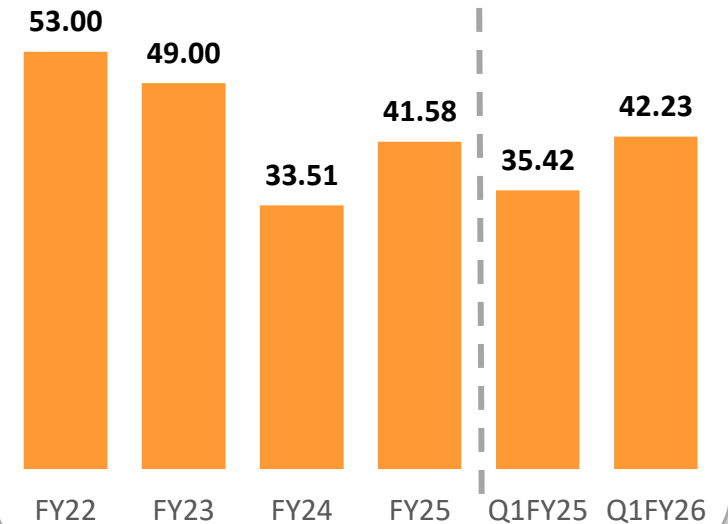
Leveraging on Salesforce Marketing Automation & Personalization capabilities to capitalize on **cross selling and upselling opportunities** has helped in growth in Online Gross Sales

Number of Digital Purchase Transactions (in Lakhs)



25% Growth In Number of **Digital SIP Transactions** in **Q1 FY26** as compared to Q1 FY25
Strong focus on growing SIP book Digitally

Sales through Digital Platforms
(as a % of Equity & Hybrid MF Gross Sales)



42.23% of Total Gross Sales of Equity & Hybrid Funds were mobilized through **Digital Platforms** in Q1 FY26

Investor Services Key Indicators for the Quarter



Contact Center

2.44 lakh
Total Call Volume
Outbound

- **50% inbound Calls served via Self service IVR** for Valuation, NAV, SOA, Branch Locator, etc.
- **Inbound Calls** for product and sales Support
- **Outbound Calls** for Leads, Call-back request, reminders etc.

0.43 lakh
Total Call Volume
Inbound

6 seconds
Average Speed of
Answer

- **Chat with Live Agent** for Assistance via WhatsApp & Website
- **Chatbot and WhatsApp** for Conversational Enquiry, Investing & Servicing

0.06 lakh
Live Chats
offered



Investor Services

12
Total Complaints Received

1.35 crore
Folios

Low Complaints Ratio
against Folios at 0.0001



Digital Transactions (own assets)

48.85%
Digital Transactions done
post E-KYC are SIP
Instalments

₹ 23.75 crore
Digital Transaction
Amount capitalized post
Digital KYC

14,277
Digital KYC Compliant
PANs created



Non-Commercial Transactions

97.90%
Non-Commercial
Transactions processed in
the same day

90.61%
Non-Commercial
Transactions processed in
60 Minutes

UTI International Ltd. – Spreading our Wings

Assets Under Management of INR **25,835 cr (USD 3.02 bn)** as of 30th June 2025

5 Office locations with **30 staff members**

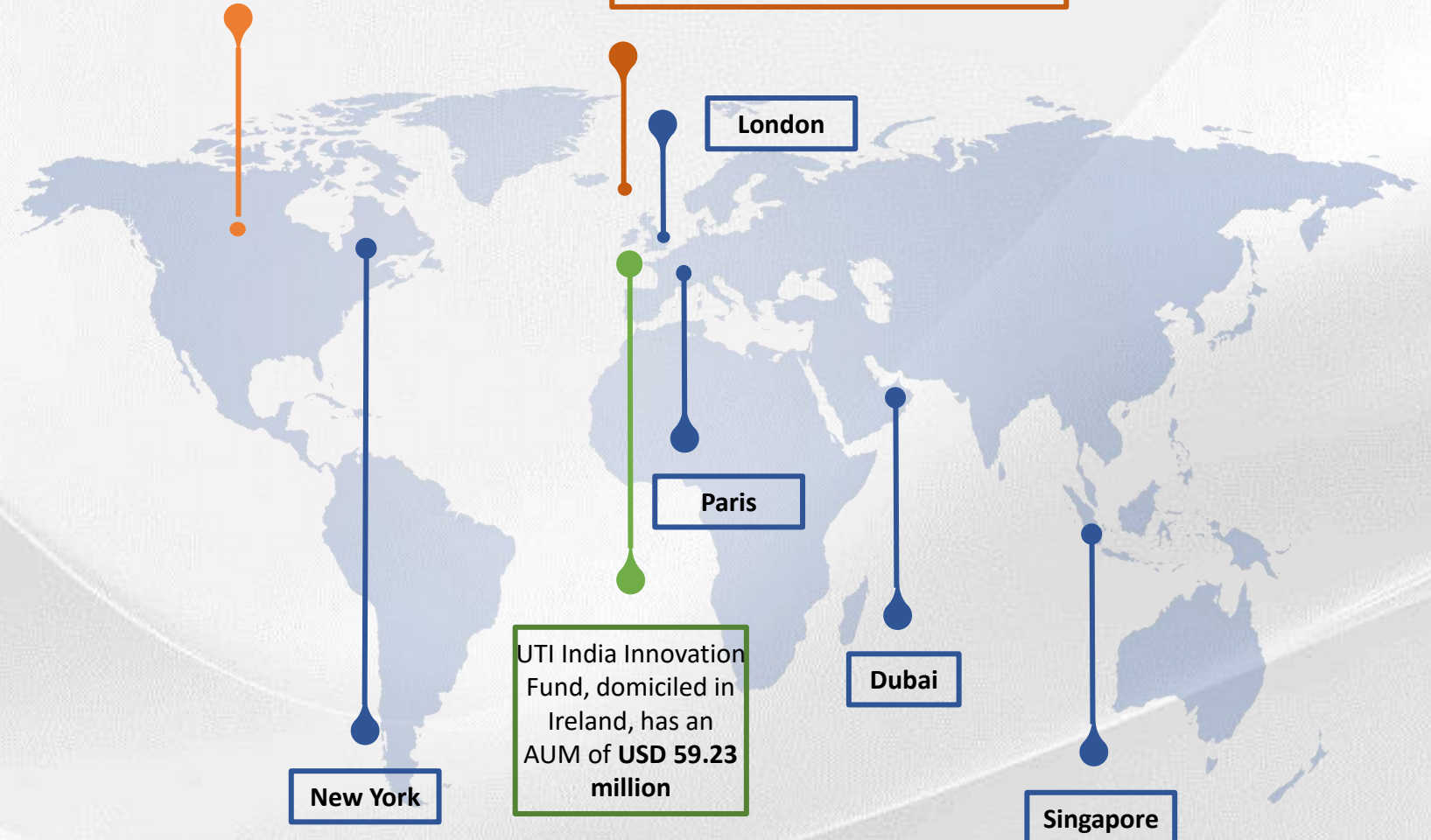
Clients spread across **35+ countries** with **top 5 being Japan, Bahrain, Singapore, Switzerland, France** and are primarily Institutions – **Pensions, Banks, Insurance and Asset Managers**

Regulated by **Monetary Authority of Singapore, DIFC in Dubai and FCA, UK**

Office Locations

Received registration from the **Securities Exchange Commission (SEC), USA** and have initiated operations for the US business via a subsidiary of UTI International Ltd

Our **Indian Equity fund (IDEF)** domiciled in Ireland, with an AUM of **USD 991 million** is being widely recognized and recommended



PFRDA Licensed for
managing **Pension
Funds** and carrying out
PoP Operations

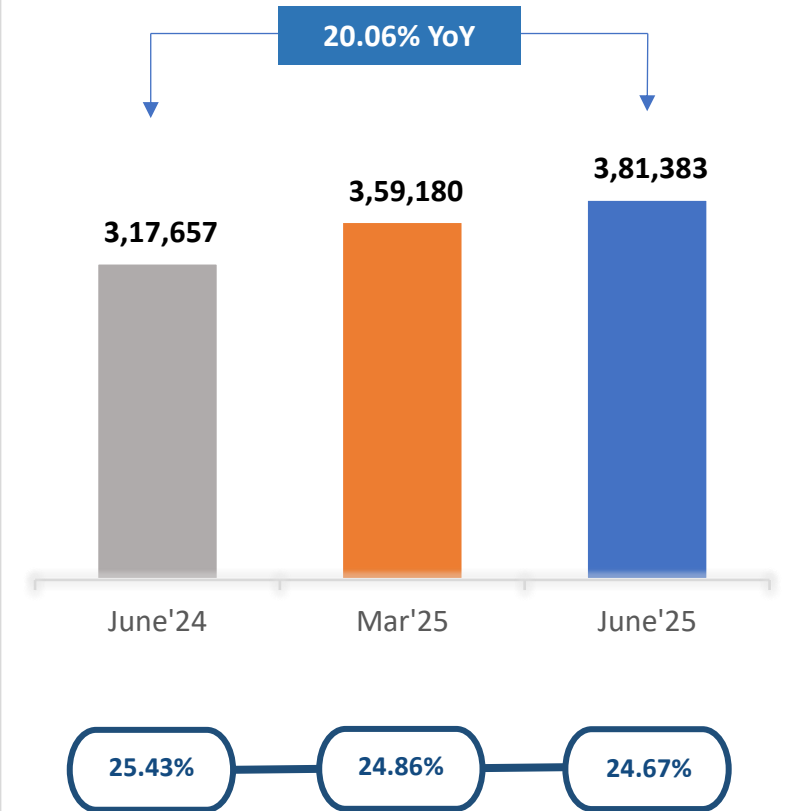
Manages **24.67%** of the
NPS Industry AUM as
on 30th June 2025

100%
Subsidiary
of UTI AMC
Ltd

Managing
**Government and
non-Government
NPS corpus**

**Augmenting
Pension Business**

UTI PFL, Growth and Market Share



(₹ crore)

Source: Internal.

100% subsidiary of UTI AMC Ltd, mandated to manage and grow the private capital investment business

Track record of several profitable exits. Strong governance framework and best in class partners.

PPM of **Structure Debt Opportunities Fund IV (SDOF IV)** is taken on records by SEBI

UTI Alternatives is also committed to **Responsible Investing**. UTI SDOF II & III have a well-defined ESG policy and strategy

FUND OF FUNDS IN IFSC GIFT CITY

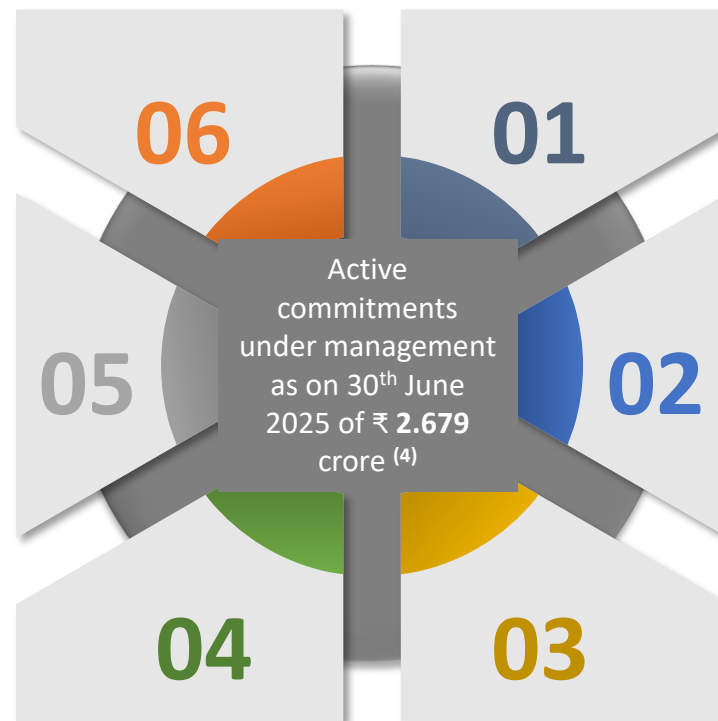
- 3 funds approved by IFSC under UAPL branch office's FME approval
- Gross commitments of **USD 200 mn⁽³⁾**

MULTI STRATEGY

- Investing across a diverse range of credit and structured equity opportunities
- Investing from Multi Opportunities Fund I (MOF) with gross commitments of ₹ **1,598.54 crore⁽¹⁾**

CO-INVESTMENT PORTFOLIO MANAGEMENT SERVICES

- Investors who hold units of any of the AIF schemes managed by UAPL are eligible for co-investments along with schemes of AIFs managed by UAPL
- cPMS active AUM of ₹ **151.34 crore⁽²⁾**



PERFORMING CREDIT (ACTIVELY MANAGED)

- Investing in high yield NCDs across sectors and situations
- Usually hold to maturity and majority to sole subscriber of NCDs
- SDOF series was started in 2017, currently in 3rd series with SEBI license received for 4th series which is to be launching soon
- Gross Commitments in SDOF series of ₹ **1,828.76 crore⁽¹⁾** with active commitment of ₹ **782.60 crore**
- SDOF I was exited in FY25

REAL ESTATE CREDIT

- Invest primarily in NCDs backed by late stage real estate projects
- Investment from Real Estate Opportunities Fund I (ROF) with gross Commitments of ₹ **146.75 crore⁽¹⁾**

DISTRESS CREDIT

- Special situation investments including Distress or asset backed investing in NCDs
- Investing from Asset Reconstruction Opportunities Fund I (AROF) with gross commitment of ₹ **130 crore⁽¹⁾**

Other Subsidiaries - Financial Highlights

(₹ crore)

Particulars	UTI International Ltd		UTI Pension Fund Ltd		UTI Alternatives Pvt. Ltd		UTI HART Financial And Investment Services Ltd	
	Q1 FY26	Q1 FY25	Q1 FY26	Q1 FY25	Q1 FY26	Q1 FY25	Q1 FY26	Q1 FY25
AUM	25,834	27,714	3,81,383	3,17,657	2,679	2,796	--	--
Sale of Service	33.2	34.6	36.9	32.0	4.9	3.5	--	--
Investment & Other Income	17.9	55.6	4.5	3.2	1.3	1.0	0.2	--
Total Income	51.1	90.2	41.4	35.2	6.2	4.5	0.2	--
Employee Benefit Expenses	19.4	17.0	5.4	2.9	3.8	2.0	--	--
Admin & Other Expenses	27.1	20.5	16.5	13.2	2.4	1.8	0.1	0.4
Total Expenses	46.5	37.5	21.9	16.1	6.2	3.8	0.1	0.4
Profit Before Tax	4.6	52.7	19.5	19.1	0.0	0.7	0.1	(0.4)
Profit After Tax	4.8	52.7	15.1	13.8	0.0	0.7	0.1	(0.3)

Q1 FY26 PAT of UTI International is lower by ₹39 crore due to the currency devaluation, as the USD depreciated by 5% vs SGD and 5.8% vs GBP on QoQ basis. Excluding the same, revised PAT would be ₹43.8 crore for Q1 FY26.



About the Company

VISION

To be The **MOST
PREFERRED**
Asset Manager

MISSION



The Most Trusted Brand,
admired by all stakeholders



Asset Manager with a
Diverse Suite of Products & Global Presence



Enable our
Customers to Achieve Their Financial Goals



Employer of First Choice



A Socially Responsible Organization, known for Best
Corporate Governance

Performance-Driven Organisation with a Purpose



**Drive Common
Organisation
Goals,
Beyond
Individual
Goals**



**Take Collective
Ownership and
Individual
Accountability to
reach a
Collective
Purpose**



**Respect and Support
Each Other**



**Encourage
Meritocracy**



**Encourage Open
Discussion
and Debate**



**Pursue Innovation
and Take
Calibrated Risks**

Our Continuous Endeavour is to

Build and Retain Highly Competent and Motivated Investment Team across Asset Classes



Further Build our Distribution Capabilities and Strengthen Existing Relationship with our Partners



Enhance our standing as a Leader in Pension and AIF Business



Embed ESG Principles across the firm to be Admirable Stewards of Client/Shareholder Capital



Build Excellent Investment Systems and Processes



Execute Key Operations and Technology Driven Initiatives to improve Efficiency, Security and Agility



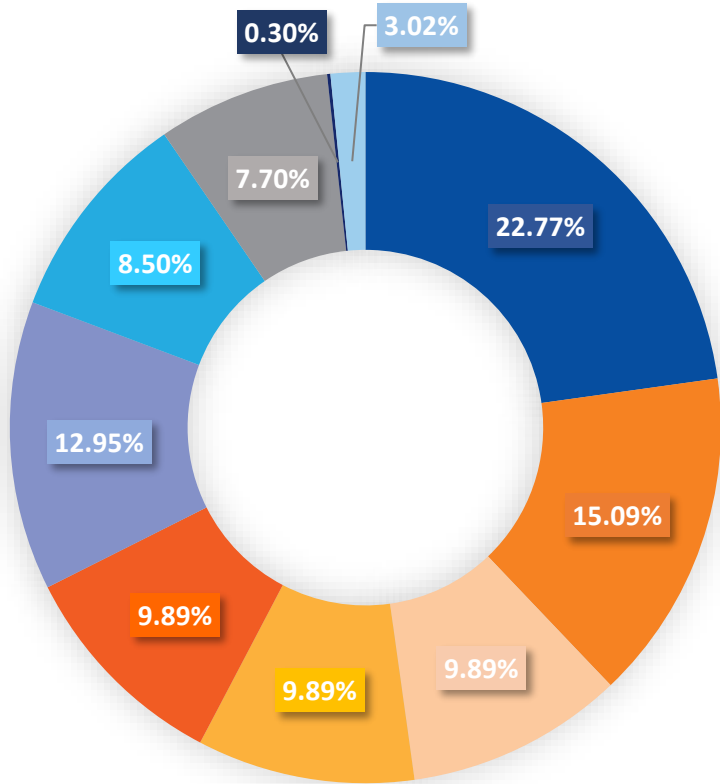
Augment our International Presence



Achieve investment performance for our investors



Returns for our shareholders in the long term



Mutual Funds

Retail Shareholders

Foreign Portfolio Investors

Alternate Investment Funds

Others



UTI AMC has no identifiable promoters



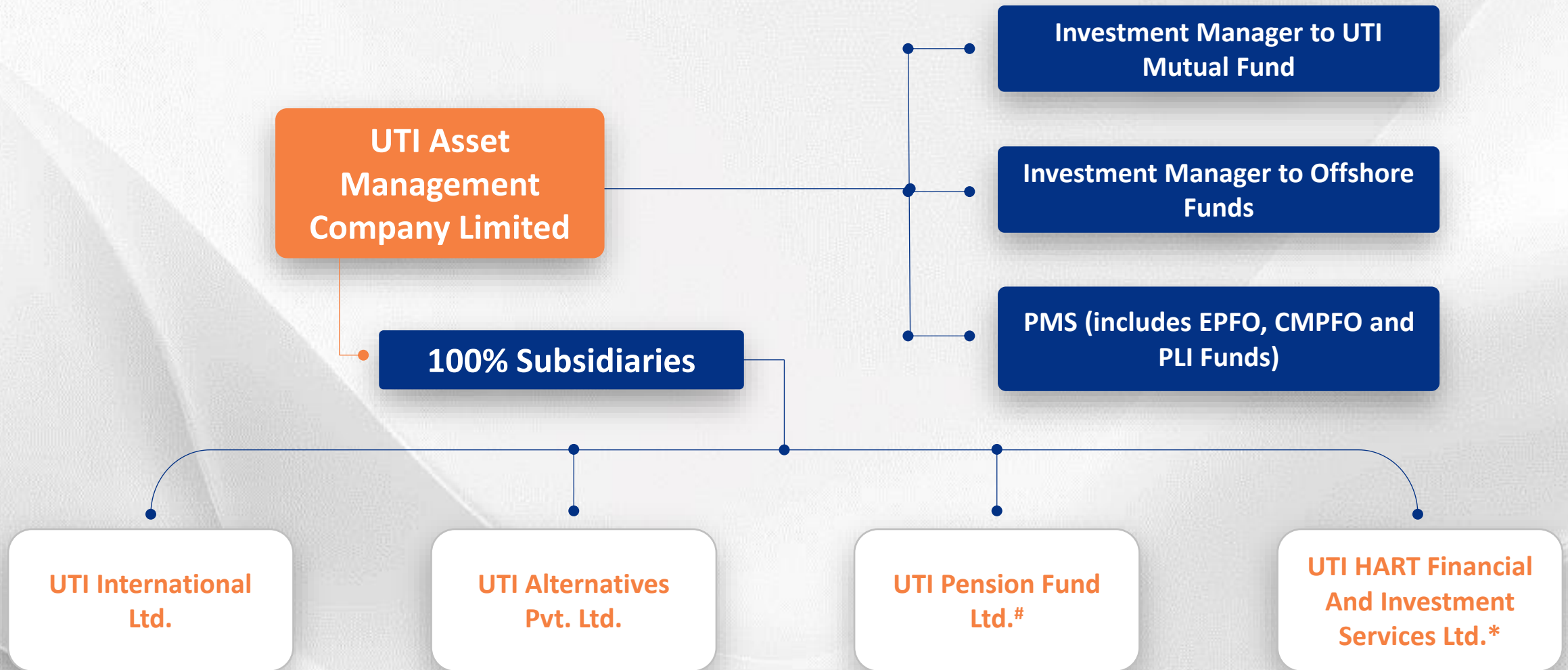
State Bank of India, Bank of Baroda and Life Insurance Corporation of India hold 9.89% share capital each



T. Rowe Price International Ltd. – a global investment management firm is the largest shareholder



Punjab National Bank, which has no other Mutual Fund, has 15.09% holding



1

Geographical
Spread Across
the Country



3

Growth of
International,
Pension &
Alternate
Business



5

Consistent
Development of
Human Capital



Prudent
Investment
Management
Process

2



Leveraging
Digital
Adoption

4



Attracting Right
Opportunities
through
Partnerships

6



Research

- Equity
- Debt
- Macro Research



Fund Management

- CIO
- Head (Equity)
- Head (Fixed Income)
- Fund Managers



Execution

- Equity Dealers
- Debt Dealers
- Money Market Dealers
- Primary Market Dealers



Fund Accounting

- Accounting Valuation & Net Asset Value (NAV)
- Corporate Action Follow-up & Recovery

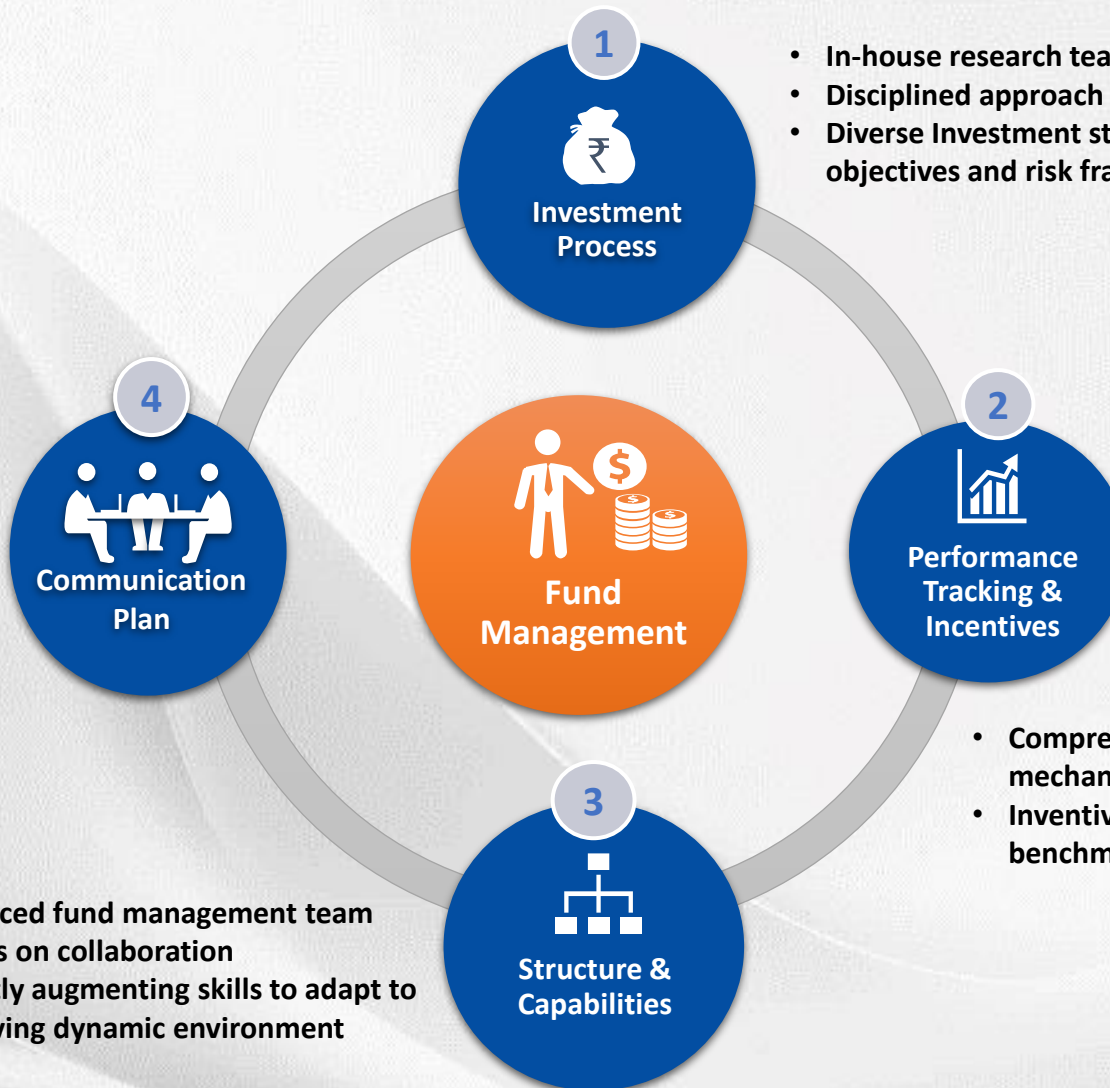
Risk and Compliance

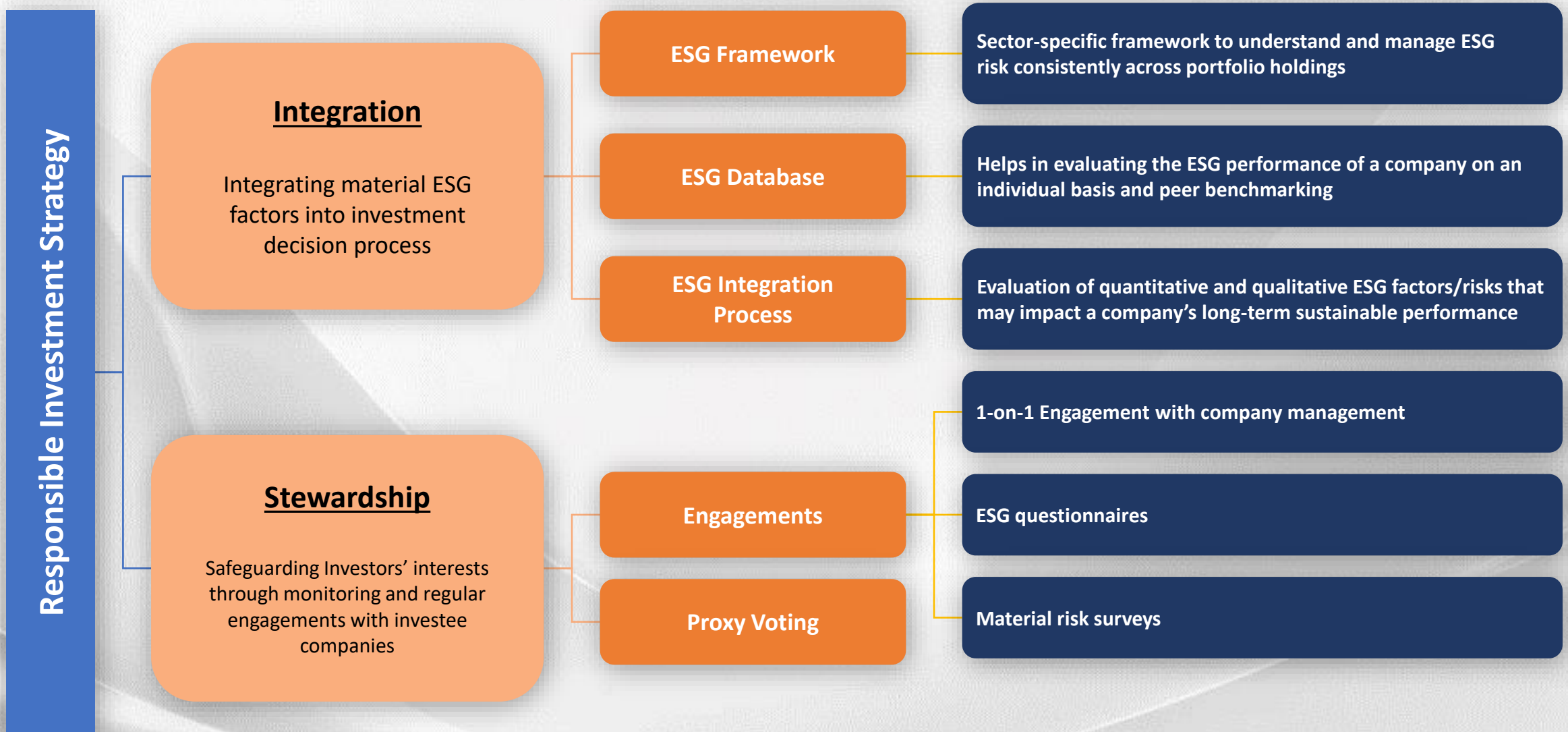
- Regular Compliance Check
- Dedicated Risk Management Team



- Internal & External Audit Team

Proprietary Investment Management Processes





24x7 Digital Channels



- Access at your convenience **anytime anywhere, with** Mobile App & Website- **Improved UI/UX and seamless transactional journeys**
- Revamped **website utimf.com** for exploring, investing, enquiry and servicing. Website is PWA enabled, and SEO optimized
- **Conversational** investing, enquiry & assistance through chatbot UNO & WhatsApp interface
- Tech enabled, secured and 2FA compliant digital channels
- Added new features such as real-time OTM registration, real-time SIP activation, SIP restart, SIP life cycle management, insta service for investment and services

Assisted Journeys integrated



- Customer service for product & investment enquiry- **inbound & outbound** support
- **Revamped contact centre operations** – new dialer & updated processes. ASA of 5 secs for inbound channel
- **'Live chat with agent'** service for investors through chatbot & WhatsApp
- **Call-back to customers** for on-demand assistance & for failed transactions - website, app, chatbot, WhatsApp
- **Insta invest** - for one click digital investment via UTI financial centres & contact centre

Building Community



- Active engagement on multiple touch points across social media channels
- Growing social media follower base and engagement via multiple multimedia campaigns
- **Content distribution across channels** - infographics, blog post, videos, eBooks, GIF, surveys chatbot, FAQs etc
- **Market insight** - UTI MF knowledge series based on virtual events
- **Awareness & consideration** led paid marketing campaigns on search, display, OTT, video, news platforms for existing & prospective audience

Simplifying Life



- **Real-time one time mandate** – for enabling one-click investment
- **Multi-scheme investing** – create and invest in up to 4 schemes in-a-go with one click investment
- **Revamped digital KYC** - paperless and contactless KYC process riding on Aadhar & DigiLocker
- **Quick services** via SMS or Missed Call – portfolio valuation enquiry, request call back, SOA enquiry etc
- **'Quick pay'** feature launched for instant payment via pre-filled investment links for missed SIPs, failed transactions
- **Instant call-back** for failed SIP and lumpsum transactions & **abandoned cart** feature launched for drop-off transactions, to re-start journey

Partner Enablement



- **Paperless & digital empanelment** of MFDs
- **Revamped UTI Buddy** - office-on-the-go app and web interface for MFDs. Improved UI/UX and transactional journeys and straight through capabilities
- **Initiate & track transactions** for investors to reduce sales cycle. Track AUM, folio and market updates
- **Embedded investing** - API integrations with partners and aggregators
- **WhatsApp channel** for distributors. Communication on WhatsApp also enabled as preferred channel
- **UTI insta pay** - Insta brokerage module for commission payments on the fly

Personalized and Contextual Journey



- Implemented Salesforce marketing automation tool and data cloud for offering **personalization @scale across touch points**
 - **Offering segmented, targeted & personalized communication** via email, SMS, banners & push notifications etc
 - Consistency in customer experience with **personalized touch** across platforms via preferred channels
 - Segmented and targeted campaigns for cross-sell based on data analytics
- **Re-targeting campaigns** for activating existing investors and prospects
- WhatsApp communication for targeted Investors



Riding on Best-in-Class Technology and Partner Ecosystem

Front Office

(Revenue generating & Customer facing)



Middle Office

(Risk & Compliance)



Back Office

(Accounting, Technology, HR, Finance)



Cybersecurity

Data



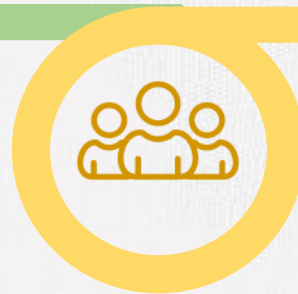
- Re-imagined Digitized Ecosystem and Offerings for **Direct-to-Customer** Segment
- Digitized **Ecosystem for Partners** for Increased Distribution Outreach
- **Data First organization** riding on Analytics and Personalization at Scale
- **Automating customer service** via Tech Driven Solutions
- **Digitizing UFCs** riding on Technology led Innovative Solutions
- **Remote/Distributed Operating Model** for Investor and Partner Support
- **Digitized & Automated** Operational Processes riding on Automation Tools
- **Superior Customer Engagement** via personalized communication at all touch points

- ESG strategy integrated across business functions; ongoing evaluations by ESG rating agencies (Ratings disclosed in FY 2024–25; continue to guide our ESG performance benchmarks)
 - Sustainability rating improved from High Risk (32.9 in 2021) to Medium Risk (24.7 in 2024). SES ESG awarded an A – Low Risk rating with a score of 80.4 as of March 2024
- Conducted a Double Materiality Assessment covering Impact and Financial Materiality; also, in the process of evaluating related ESG risks (firm level) in response to evolving stakeholder expectations, regulatory shifts, and sustainability trends
- UTI AMC is a signatory to the United Nations Principles for Responsible Investing Framework and Climate Action 100+. The Company has onboarded SES ESG for domestic and Sustainability for offshore ESG scores of investee companies



ENVIRONMENTAL

- Maintained paperless office systems and smart e-approvals via “UTI E-Way”
- 100% renewable energy usage at the corporate tower, use sensor-based faucets, replaced all CFLs with LEDs, and use environment-friendly R-134A refrigerant in the air-conditioning systems at our corporate office
- Compost 100% of our wet waste and recycle 100% of paper and plastic waste at the corporate office



SOCIAL

- Ongoing employee training on Code of Ethics, Whistleblowing, Anti-money laundering, Cybersecurity awareness, Prevention of Sexual Harassment, and ESG conducted
- Workforce gender diversity at 26.49% female representation
- Mandatory annual Diversity, Equity & Inclusion (DEI) training focused on unconscious bias
- Strengthened employee volunteering through “UTI Cares”, engaging in social and environmental initiatives
- Continued CSR focus on healthcare, education, and rural development

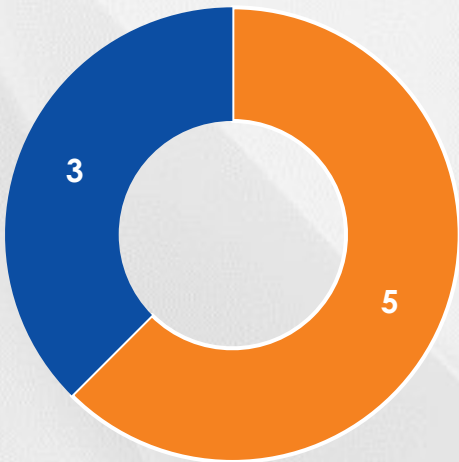


GOVERNANCE

- Responsible Investment: As a signatory to UNPRI, we scored 4 out of 5 stars under Policy Governance & Strategy, Direct Listed Equity – Active Fundamental, and Confidence building measures. Scored 3 out of 5 stars under Direct Listed Equity – Passive Equity, Fixed Income – Corporate. We need to improve on Fixed Income – Sovereign module
- Robust Risk Management Framework: Regularly monitor risk registers and risk mitigation
- Data Security and Cyber Risks: Strengthening of mechanisms for cyber security (CART, ASM, BAS, cloud security, dark web and deep web monitoring)

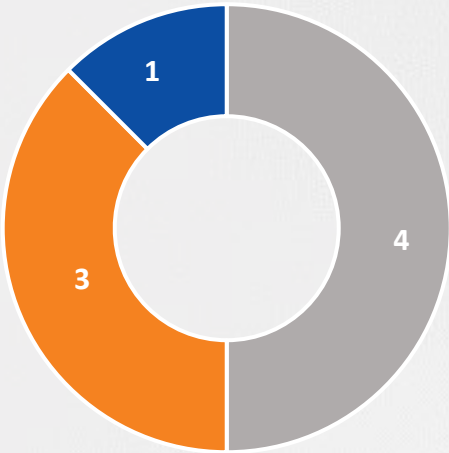
UTI AMC is a **professionally managed company**

Geographical Representation



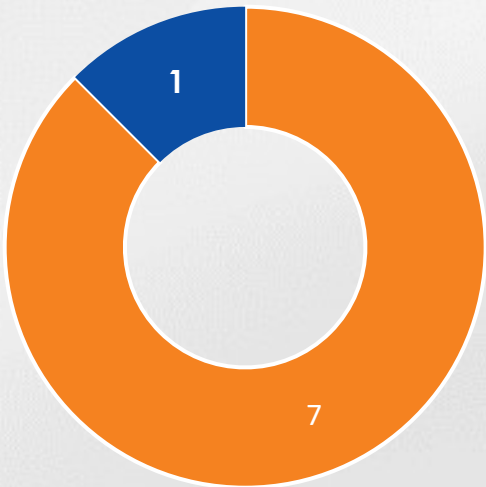
Domestic Overseas

Board Composition



Independent Directors
Non-Executive Non-Independent Directors
Managing Director

Women Directors Representation



Women Director



Mr. Dinesh Kumar Mehrotra

Non-Executive Chairman & Independent Director

Mr. Dinesh Kumar Mehrotra is a Non-Executive Chairman & Independent Director of the Company. He has previously served as the Chairman and the Managing Director of LIC. He has also served as the Executive Director of International Operations at LIC. He holds a B.Sc. (Honours) degree from the University of Patna. His appointment as an Independent Director of the Company was approved by the shareholders at the Annual General Meeting held on 23rd August 2017.



Mr. Flemming Madsen

Non-Executive Nominee Director

Mr. Flemming Madsen is a Non-Executive Nominee Director of the Company. He was the Head of Global Financial Intermediaries at T. Rowe Price. He was a Vice President of T. Rowe Price Group, Inc., T. Rowe Price International Ltd and member of the EMEA Distribution Executive Committee. He has been associated with T. Rowe Price for 23 years. He has more than three decades of experience in the financial industry which includes Capital Markets Transactions, Investment Banking and Asset Management. His appointment as a Non-Executive Nominee Director of the Company was approved by the shareholders at the 19th Annual General Meeting held on 25th July 2022.



Mr. Narasimhan Seshadri

Independent Director

Mr. Narasimhan Seshadri is an Independent Director of the Company. He has four decades of experience in the banking industry, having served two major public sector banks viz. Canara Bank and Bank of India. Prior to joining the Company, he was a Director on the Board of NPCI and a whole-time executive director on the Board of Bank of India. He holds a Master's Degree in Commerce from the Bangalore University, Masters in Divya Prabandam M.A. (DP) from SASTRA University and Masters in Banking and Finance (MBA Banking and Finance) from IGNOU. He is a Certified Associate of the Indian Institute of Bankers. His appointment as an Independent Director of the Company was approved by the shareholders at the Annual General Meeting held on 23rd August 2017.



Mr. Deepak Kumar Chatterjee
Independent Director

Mr. Deepak Kumar Chatterjee is an Independent Director of the Company. Prior to joining the Company, he was associated with SBI Funds Management Private Limited as the Managing Director and Chief Executive Officer and SBI Capital Markets Limited as an Executive Vice President. He was also associated with IIFCL Projects Limited as its Chief Executive Officer and IIFCL Asset Management Company Limited as a Director. He holds a B.Sc. (Honours) degree in Physics from the University of Delhi, M.Sc. degree in Agricultural Physics from the Indian Agricultural Research Institute, New Delhi and an MBA from the University of Delhi. He is also a Certified Associate of the Indian Institute of Bankers. His appointment as an Independent Director of the Company was approved by the shareholders at the Annual General Meeting held on 25th September 2018.



Ms. Jayashree Vaidhyanathan
Independent Director

Ms. Jayashree Vaidhyanathan is an Independent Director of the Company. She currently serves as a co-founder and CEO of BCT Digital, a technology company specialising in AI and Predictive Analytics. Prior to BCT, she was associated with Scope International Private Limited as Head of Technology and Strategy and served as a partner with Accenture Services Private Limited. She has also served as an Independent Director in Altran, a US \$3.2 bn Global Engineering and Innovation consulting firm and Mahindra Sanyo Steel. She holds a B.E. degree in Computer Science Engineering from the University of Madras and an MBA from Cornell University. She is also a Chartered Financial Analyst from the Association for Investment Management and Research. Her re-appointment as an Independent Director of the Company was approved by the shareholders through Postal Ballot on 16th January 2025.



Mr. Santosh Kumar
Non-Executive Nominee Director

Mr. Santosh Kumar is a Non-Executive Nominee Director of the Company. He is currently working as the General Manager – Treasury Division at Punjab National Bank. He holds a B.A.(Hons), LL.B. and CAIIB. He has more than two decades of experience and carries a rich and diverse banking exposure mainly in areas of Treasury, International Banking, and as business unit head in the field. He also carries experience of working in Administrative offices like Circle Office and Head Office of the Bank. He is having hands on professional knowledge and experience in Forex and Integrated Treasury functions. He is well versed in areas such as: Dealing in Foreign Currency and Precious Metals, Derivatives, Correspondent Banking, Trade Finance, Remittances, Non-Resident accounts, Nostro / Vostro A/c. His appointment as Nominee Director of the Company was approved by the shareholders through Postal Ballot on 14th December 2024.



Mr. Srivatsa Desikamani
Non-Executive Nominee Director

Mr. Srivatsa Desikamani is Non-Executive Nominee Director of the Company. He is Head of Strategy and Corporate Development at T. Rowe Price. He is a Vice President of T. Rowe Price Associates, Inc. and T. Rowe Price Group, Inc. In his current role, he oversees the development of firm wide strategy, strategic initiatives, corporate development, and merger & acquisition activities for the firm. From 2013-2021, he was at Janus Henderson group (JHG), most recently as the Global Head of Strategy and Corporate Development and an advisory member of the Executive Committee. He led the areas of corporate strategy, strategic finance, planning, and corporate development at JHG. While at JHG, he led the merger of Janus Capital Group with Henderson Plc, the acquisitions of Kapstream Inc. (Australian Fixed Income manager), Velocity Shares (Exchange Traded product manager), the divestiture of Geneva Capital Management, and other significant strategic ventures. Prior to Janus Henderson, he was at McKinsey & Co. in New York, where he served a variety of global asset management, banking, and financial services firms and was a leader in the asset management vertical within Financial Services. He has a bachelor's degree, in engineering from Birla Institute of Technology and Science in Pilani, India, MS in Computer Science from the University of Delaware, and M.B.A. from the Tuck School of Business, Dartmouth. He has more than 15 years of asset management and financial industry experience. The shareholders approved his appointment as a Non-Executive Nominee Director at the Annual General Meeting held on 25th July 2023.



Mr. Intaiyazur Rahman
Managing Director & CEO

Mr. Intaiyazur Rahman is the Managing Director & Chief Executive Officer of the Company. He has more than three decades of experience in management, business leadership, leading change and forming strategic alliances. He joined the UTI Group in 1998 as part of UTI Investor Services Ltd. and joined UTI AMC Ltd. in 2003. He was also the CFO of the Company from 2005. In his role as Group President & Chief Finance Officer, he headed the functions of Finance, Accounts, Taxation, Information Technology, Board related matters, Offshore funds, Alternate Investments and Portfolio Management Services. He is a Science graduate and Fellow member of Institute of Cost Accountants of India; and Institute of Company Secretaries of India. He holds a Certified Public Accountancy degree (USA); has attended GAMP from Indian School of Business & Kellogg School of Management and has also completed the Leadership programme - "Leading for Results" from INSEAD (France). He has been awarded ESG Competent Board's Global Certification and Designation. He has also been conferred an Honorary doctorate degree, D.Litt, by the ITM University, Raipur. He has successfully completed programmes on "Making Corporate Boards more Effective", "Compensation Committees-New Challenges, New Solutions" and "Audit Committees in a New Era of Governance" from the Harvard Business School. Mr. Rahman is on the Board of UTI International (Singapore), UTI Alternatives Pvt. Ltd., UTI Pension Fund Ltd. and UTI Hart Financial and Investment Services Ltd. Mr. Rahman was a Director on the Board of IndianOil Adani Ventures Ltd. He is a Member on the Board of Governors of National Institute of Securities Market (NISM), established by SEBI; and CII National Committee on Financial Markets - 2024-25. He was the Chairperson for the FICCI Task Force on ESG; CII Financial Sector Development Council; and Banking & Finance Committee of IMC Chamber of Commerce & Industry. He was on the Board of Association of Mutual Funds in India (AMFI) and is presently a permanent invitee to the AMFI Board Meetings.



Mr. Suhail Nathani

Mr. Suhail Nathani is an Independent Director of UTI Trustee Company Private Limited. He holds an MA in Law from the University of Cambridge and an LLM from Duke University. He is the Co-Founder and Partner of the 'Economic Laws Practice'. Mr. Nathani is widely recognised as a leading lawyer in India. Twenty-five years ago, he co-founded Economic Laws Practice which today is recognised as one of India's pre-eminent law firms. Today the firm has eight offices spread throughout India. Mr. Nathani has successfully represented India in WTO disputes before the Panel and Appellate Body in Geneva and has been counsel to the Competition Commission of India (CCI), and Securities Exchange Board of India (SEBI). He sits on the Board - as an Independent Director - of listed companies in India and overseas. He also serves on the Board of some of India's leading not-for-profit entities involved in youth development, skilling, health and the habitat. Mr. Nathani has been recognized amongst the top 30 International Trade practitioners in the world by the Best of the Best Expert Guides. He has also been ranked by the Chambers Asia-Pacific for his expertise in Competition/Antitrust, Corporate M&A and International Trade and has been recommended as a Leading Lawyer by The Legal 500 Asia-Pacific for the past ten years. Additionally, he has been recognised for his expertise in the Who's Who Legal Trade & Customs, has been featured as a "Thought Leader – Trade & Customs" in Who's Who Legal and has also been identified as a Leading Lawyer by Asialaw Leading Lawyers. Mr. Nathani has also featured as a Market Leading Lawyer in IFLR1000 (Financial & Corporate) and in the India Business Law Journal's A List as India's Top 100 Lawyers. Apart from India, he is also admitted to the State Bar of New York.



Ms. Mukeeta Jhaveri

Ms. Mukeeta Jhaveri is an Independent Director of UTI Trustee Company Private Limited. She has completed B.A. in Economics & Political Science and B.Sc. in Finance from New York University. She has worked at DSP Financial Consultants, (now Bank of America Merrill Lynch), Mumbai as Head of Equity Sales and Vice President Capital Markets. She has considerable experience in the areas of merchant banking, capital market, equity sales and portfolio management. Having served on the board of Raymond Limited, she currently serves on the board of Taurus Trading Pvt Ltd, St. Jude India Childcare Centres and Loch Research private Limited as a Director.



Mr. Shiva Kumar

Mr. Shiva Kumar is an Independent Director of UTI Trustee Company Private Limited. He was Dy. Managing Director at State Bank of India and Managing Director of State Bank of Bikaner & Jaipur. He was also President of ECL Finance Ltd (Edelweiss Group). He has participated in international corporate governance programmes of Harvard Business School (Making Corporate Boards More Effective) and Organisation for Economic Co-operation and Development (OECD) (Corporate Governance of State-owned Enterprises). He has degree in B.A.(Hons). He has also participated in various leadership programmes conducted by eminent institutions such as Indian School of Business, Duke Corporate Education, and IIM, Ahmedabad.



Mr. Venkatraman Srinivasan

Mr. Venkataraman Srinivasan is an Independent Director of UTI Trustee Company Private Limited and a Chartered Accountant by profession. He is engaged in Audit & Assurance practice and Direct Tax & Corporate Advisory Services since 1984, specialising in Statutory Audits of Banks, Mutual Funds and Financial Companies, Public Sector Companies, and advisory in the areas of Direct Tax, Company Law, Competition Law, the Foreign Exchange Management Act and Securities and Exchange Board of India matters. He has a work experience of over 36 years. He was a special invitee on the Accounting Standards Board of the Institute of Chartered Accountants of India (ICAI) for FY 2020-21 and was a special invitee on the Ind AS Transition Facilitation Group Committee of the ICAI for FY 2019-20. He has been Co-opted as a Member of the Expert Advisory Committee of the ICAI for FY 2021-22. He has also participated in the case study based governance programme on “Audit Committees in this New Era of Governance” at the Harvard Business School.



Thank You

REGISTERED OFFICE:

UTI Tower, 'Gn' Block, Bandra Kurla Complex,
Bandra (E), Mumbai - 400051.
Phone: 022 – 66786666.

UTI Asset Management Company Limited
(Investment Manager for UTI Mutual Fund)

E-mail: corpcomm@uti.co.in

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully.

UTI Asset Management Company Limited

UTI Asset Management Company Limited announced its Q1 FY2025-26 Financial and Business Performance today.

Mr. Imtaiyazur Rahman, Managing Director & Chief Executive Officer, UTI AMC, said: “Q1 FY26 has offered a strong start to the financial year both for UTI AMC as well as the mutual fund industry.

At the Company level, we have seen a notable growth in AUM and steady SIP inflows depicting a progressive curve in the last quarter. The MF industry has witnessed continued rise in the assets under management and SIP contributions which is quite encouraging, and this reflects the resilience of investors. We are hopeful that we will be able to leverage this positively to aid in building a long-term positive outlook for the overall industry.

Despite global triggers and other geopolitical tensions that persisted, the impact on the Indian economy has been well contained. This bodes well for the investors and the mutual fund industry keeping the momentum intact and driving volumes.”

Q1 FY2025-26 Financial Highlights**Standalone**

- The Core income (Sale of Services) amounted to ₹309, up by 13% YoY and 4% QoQ.
- The Core profit after tax for the Q1 FY25-26 is ₹118 crore, up by 19% YoY and 9% QoQ.
- The Profit after Tax stood at ₹216 crore for the first quarter of FY25-26, up by 16% YoY and 74% QoQ.

Consolidated

- The Core income (Sale of Services) amounted to ₹379, up by 12% YoY and 5% QoQ.
- The Core profit after tax for the Q1 FY25-26 is ₹122 crore, up by 4% YoY and 24% QoQ.
- The Profit after Tax stood at ₹237 crore for the first quarter of FY25-26, down by 7% YoY and up by 172% QoQ.

Business Highlights for Q1 FY2025-26

- The total group AUM for UTI Asset Management Company stood at ₹ 21,93,215 crore.
- As on June 30, 2025, UTI MF's quarterly average assets under management (QAAUM) was ₹3,60,867 crore.
- Equity Assets (Active + Passive) contributed 69% to UTI MF's total average AUM.
- The ratio of equity oriented QAAUM and non-equity oriented QAAUM was 69:31 vis-à-vis industry ratio of 60:40.
- Total live folios stood at 1.35 crore as on June 30, 2025.
- UTI AMC has geographical presence in 699 districts in India, amongst the highest in the industry.
- Gross Inflow mobilized through SIP for the quarter ended June 30, 2025, stood at ₹2,260.98 crore.
- SIP AUM as of quarter end stood at ₹42,195.93 crore, an increase of 16.90% as compared to June 30, 2024.

- Digital purchase transactions rose to 49.14 lakh, an increase of 29.86% as against quarter ended June 30, 2024.

About UTI Asset Management Company Limited

UTI Asset Management Company Limited (UTI AMC) is Investment Manager to UTI Mutual Fund. It is incorporated under the Companies Act, 1956 and was approved to act as an Asset Management Company for UTI Mutual Fund by SEBI on 14th January 2003. UTI AMC is registered as Portfolio Manager with SEBI and through its subsidiary it acts as Fund manager for AIF, among others. It also has a countrywide network of branches along with a diversified distribution network.

Mumbai
24th July 2025

Registered Office: UTI Tower, 'Gn' Block, Bandra - Kurla Complex, Bandra (E), Mumbai - 400 051.
Phone: 022-66786666.

Mutual Fund Investments are subject to market risks, read all scheme related documents carefully.

For media queries, please contact:

Isha Srivastava @ isha.srivastava@uti.co.in