STANLEY
Makers Of Beautiful

Date: 11.11.2025 Ref no. SLL/SE/103-2025

To, National Stock Exchange of India Limited (“NSE”) Listing Department Exchange Plaza, C-1 Block G, Bandra Kurla Complex Bandra [E], Mumbai – 400051	To, BSE Limited (“BSE”) Listing Department Corporate Relationship Department Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 001
NSE Scrip Symbol: STANLEY	BSE Scrip Code: 544202
ISIN: INE01A001028	ISIN: INE01A001028

Dear Sirs,

SUB: EARNINGS CALL PRESS RELEASE FOR THE Q2 - FY 2025-26

Ref: Disclosure under Regulation 30 of SEBI (LODR) Regulations 2015

Pursuant to Regulation 30 of SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 as amended from time to time, we wish to inform you that, Stanley Lifestyles Limited (“the Company”) has announced its Consolidated and Standalone Financial Results for the Quarter ended 30th September 2025. The earning call shall be held on 12-11-2025 at 5.30 pm.

Press release with respect to the said call is provided along with this disclosure.

Kindly take the information on your record.

Thanking You,

For Stanley Lifestyles Limited

Rasmi Ranjan Naik
Digitally signed by Rasmi Ranjan Naik
Date: 2025.11.11 21:54:05 +05'30'

Rasmi Ranjan Naik
Company Secretary & Compliance Officer
M No.: F7599

Enclosed as above

Q2 & H1 FY26 Earnings Release

Stanley Lifestyles Reinforces Luxury Leadership with Resilient Growth and Strong Profitability Momentum in H1FY26 Outlook Intact

22.5% growth in EBITDA & 45.3% in PAT

9 new stores launched during the first half of the FY26

Bengaluru, November 11th, 2025: Stanley Lifestyles Ltd, incorporated in 2007, is a leading home-grown luxury and super-premium furniture brand in India, offering end-to-end solutions across design, manufacturing, and retail, ensuring full quality control and superior customer experience has announced its unaudited financial results for the quarter & half year ended September 30th, 2025.

Consolidated Key Financial Highlights:

Particulars	Q2FY26	Q2FY25	YoY (%)	H1 FY26	H1 FY25	YoY (%)
Revenues from Operations	1,054	1,030	2.3%	2,141	2,037	5.1%
Gross Profit	614	576	6.6%	1,238	1,111	11.4%
Gross Profit Margin (%)	58.3%	55.9%	240 bps	57.8%	54.5%	330 bps
EBITDA	248	185	34.1%	473	386	22.5%
EBITDA Margin (%)	23.5%	18.0%	550 bps	22.1%	18.9%	320 bps
PAT	60	57	5.3%	138	95	45.3%
PAT Margin (%)	5.7%	5.5%	20 bps	6.4%	4.6%	180 bps

For the quarter ended September 30th, 2025:

- Revenue from Operations Q2FY26 was ₹ 1,054 mn witnessing a growth of 2.3% YoY driven by sustained momentum in the retail business
- EBITDA margins improved by 550 bps YoY to 23.5% in Q2FY26 from 18.0% in Q2FY25 reflecting effective cost management and operational efficiency
- Lease agreements for new stores in Q2FY26 led to increase in amortization and finance expense by ₹63 mn
- In Q2FY26, PAT grew 5.3% to ₹60 mn compared to ₹ 57 mn in Q2FY25, growth was partially impacted by higher amortization expense and finance cost on new store additions

For the half year ended September 30th, 2025:

- Revenue from Operations in H1FY26 was ₹ 2,141 mn registering a growth of 5.1% YoY driven by growth in the retail business, led by a higher contribution from COCO stores
- EBITDA margins improved by 320 bps to 22.1% from 18.9% in H1FY25 reflecting the benefits of cost optimization and operating leverage
- Lease agreements for new stores in H1FY26 led to increase in amortization and finance expense by ₹72 mn
- The reported PAT for H1 FY26 stood at ₹138 mn, growth of 45.3% compared to ₹ 95 mn in H1 FY25

Operational Highlights:

- **Expanded Retail Presence**: Stanley strengthened its retail footprint by adding 7 COCO and 2 FOFO stores during H1 FY26. The retail business contributed nearly 70% of total revenue in H1 FY26.
- **Foray into International Markets**: Stanley Lifestyles Ltd achieved a key milestone by entering the international arena through an exclusive Distribution and License Agreement with Singer (Sri Lanka) PLC. The Company plans to open eight stores over the next three years in Sri Lanka.
- **New Concept Launch** – "Stanley Boutique Homes" (SBH): The Company launched 'Stanley Boutique Homes' as a sub-brand under the 'Stanley Boutique' umbrella, further strengthening its position in the luxury living segment. SBH offers a complete home solution under the luxury segment. The first-ever store was inaugurated in Kanakapura road, Bengaluru.
- **Category Diversification**: The Company is diversifying into "Premium Perfumes", a new lifestyle category designed for modern, aspirational consumers, reflecting Stanley's commitment to innovation and brand evolution.

Commenting on the overall performance of the Company, Mr. Sunil Suresh, Managing Director, Stanley Lifestyles Ltd, said,
"We are pleased to report growth in both Q2 and H1 FY26, supported by strong execution and continued consumer demand. Revenue from Operations stood at ₹2,141 mn in H1FY26. Gross Profit Margin improved 330 bps YoY and is around 58%, EBITDA margin expanded by 320 bps in H1 FY26 to 22.1%.

We continued to elevate the Stanley retail experience with opening of 7 new COCO and 2 new FOFO stores in H1FY26 with the retail business contributing 70% of total revenue during H1 FY26.

Stanley Boutique Homes has been launched as a sub-brand under the 'Stanley Boutique' umbrella, expanding our footprint in the luxury living segment. SBH offers a complete home solution under the luxury segment. The first-ever 'Stanley Boutique Homes' store was recently inaugurated in Kanakapura road, Bengaluru."

As global consumer preferences increasingly shift towards premium and experiential luxury, our brand's focus on craftsmanship and exclusivity positions us strongly for sustained relevance and growth in the future. We also strengthened our leadership in the luxury lifestyle retail space by expanding internationally into Colombo, Sri Lanka.

As we progress, we are on course to add more new stores in FY26, prioritizing high-affluence metros and emerging urban clusters. Our focus remains on deepening the COCO network and curating timeless collections that reflect evolving luxury sensibilities"

About Stanley Lifestyles Ltd:

Stanley Lifestyles Limited is a leading Indian luxury furniture company offering a broad spectrum of home solutions under brands such as Stanley Level Next, Stanley Boutique, and Sofas & More. The company designs, manufactures, and retails a diverse array of premium and luxury furniture and interior products including sofas, recliners, dining sets, kitchen cabinetry, beds, wardrobes, and accessories. Its vertically integrated model ensures end-to-end control over design, production, and retail, with two manufacturing facilities in Bengaluru spanning over 300,000 square feet. These facilities support a wide range of offerings across ultra-luxury, luxury, and super-premium categories. With 68 retail outlets across major Indian cities, Stanley Lifestyles operates through both company-owned and franchise formats to maximize reach and customer engagement. The company's strategic strengths lie in its design-led innovation, skilled craftsmanship, and consistent expansion in high-opportunity markets. Backed by experienced promoters and professional leadership, Stanley Lifestyles continues to leverage its retail and manufacturing capabilities to address growing demand in India's premium and luxury home interiors market.

For more information visit: https://www.stanleylifestyles.com

For further information please contact:		
Group Chief Financial Officer	**Investor Relations:**	**Media Relations:**
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