

May 26, 2021

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai – 400 001
Fax: 022 – 2272 3121
Email: corp.relations@bseindia.com
BSE Scrip Code: 539141

To,
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1, G
Block, Bandra Kurla Complex, Bandra (East),
Mumbai- 400 051
Fax : 022- 2659 8237/ 38
Email: cmlist@nse.co.in
NSE Symbol: UFO

Dear Sir / Ma'am,

Sub: Outcome of the Board Meeting held on May 26, 2021 – Financial results for the quarter and year ended March 31, 2021

In terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“Listing Regulations”) and other applicable provisions, the Board of Directors of the Company at its meeting held on May 26, 2021 has *inter alia*, considered and approved the audited standalone and consolidated financial results of the Company for the quarter and year ended March 31, 2021 and took note of reports issued by M/s. B S R & Co. LLP, Statutory Auditors of the Company on the audited standalone and consolidated financial results for the quarter and year ended March 31, 2021.

Pursuant to the Clause (d) of sub-regulation (3) of Regulation 33 of the Listing Regulations, we hereby declare that the Statutory Auditors of the Company, has issued Unmodified Opinion in the Auditors Reports on the audited Standalone and Consolidated Financial Results of the Company for the year ended March 31, 2021.

The meeting commenced at 04:35P.M. and the concluded at 06:40 P.M.

A copy of said results along with the report issued by the Statutory Auditors of the Company and press release on the said results are enclosed herewith.

Thanking you.
Yours faithfully,

For **UFO Moviez India Limited**

Kavita Thadeshwar
Company Secretary

Encl: a/a

UFO MOVIEZ INDIA LIMITED
STATEMENT OF STANDALONE AND CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2021
Rs. in lacs

Sr. No.	Particulars	Standalone					Consolidated				
		Quarter ended		Year ended			Quarter ended		Year ended		
		31-Mar-21	31-Dec-20	31-Mar-20	31-Mar-21	31-Mar-20	31-Mar-21	31-Dec-20	31-Mar-20	31-Mar-21	31-Mar-20
		(Audited) Refer Note 1	(Unaudited)	(Audited) Refer Note 1	(Audited)	(Audited)	(Audited) Refer Note 1	(Unaudited)	(Audited) Refer Note 1	(Audited)	(Audited)
1	Income from operations										
	Net sales / income from operations	1,398	203	7,663	1,779	34,753	3,244	2,602	10,934	8,657	50,212
	Other income	103	84	20	333	133	28	138	2	413	180
	Total income from operations (net)	1,501	287	7,683	2,112	34,886	3,272	2,740	10,936	9,070	50,392
2	Expenses										
	(a) Operating direct costs										
	- Cost of consumables and spares consumed	69	57	83	150	359	63	74	113	163	547
	- Purchases of digital cinema equipment and lamps	(2,188)	(179)	504	189	1,331	(1,749)	1,439	2,165	3,965	9,175
	- Changes in inventories	2,318	205	(50)	(25)	23	2,514	185	9	364	(255)
	- Advertisement revenue share	21	(6)	833	15	5,392	21	(6)	833	15	5,392
	- Virtual print fees sharing	33	-	189	34	794	130	(2)	174	129	903
	- Other operating direct cost	650	484	843	2,118	4,131	886	736	918	2,999	4,864
	(b) Employee benefits expense	1,268	832	1,576	4,152	7,358	1,555	1,070	1,881	5,182	8,557
	(c) Other expenses	1,987	982	1,691	4,124	7,435	1,445	1,516	2,091	4,619	9,266
	Total expenses	4,158	2,375	5,669	10,757	26,823	4,865	5,012	8,184	17,436	38,449
3	Earnings before interest, tax, depreciation and amortisation (EBITDA) (1-2)	(2,657)	(2,088)	2,014	(8,645)	8,063	(1,593)	(2,272)	2,752	(8,366)	11,943
4	Depreciation and amortisation expense	(1,356)	(1,391)	(1,594)	(5,674)	(6,128)	(1,481)	(1,521)	(1,833)	(6,300)	(7,103)
5	Finance cost	(286)	(313)	(231)	(1,230)	(1,006)	(301)	(330)	(251)	(1,307)	(1,010)
6	Finance income	200	528	4,373	967	9,427	184	531	190	950	991
7	Profit/(loss) before tax and share of profit from associates	(4,099)	(3,264)	4,562	(14,582)	10,356	(3,191)	(3,592)	858	(15,023)	4,821
8	Share of profit/(loss) of associates (net of taxes)	-	-	-	-	-	161	(125)	84	(72)	397
9	Profit/(loss) before tax and after share of profit/(loss) from associates	(4,099)	(3,264)	4,562	(14,582)	10,356	(3,030)	(3,717)	942	(15,095)	5,218
10	Tax expense										
	- Current tax	-	-	9	-	57	3	(3)	761	30	1,519
	- Tax Expenses relating to prior years	100	-	-	100	-	100	-	-	100	-
	- Deferred tax	(695)	(893)	45	(3,418)	167	(583)	(893)	(497)	(3,466)	(178)
	Total tax expense	(595)	(893)	54	(3,318)	224	(480)	(896)	264	(3,336)	1,341
11	Profit/(loss) for the period (9 - 10)	(3,504)	(2,371)	4,508	(11,264)	10,132	(2,550)	(2,821)	678	(11,759)	3,877
12	Other comprehensive income (OCI)										
A	(i) Items that will not be reclassified to profit or loss	47	-	176	47	136	50	-	192	50	156
	(ii) Income tax relating to items that will not be reclassified to profit or loss	(12)	-	(44)	(12)	(34)	(12)	-	(46)	(12)	(36)
B	(i) Items that will be reclassified to profit or loss	-	-	-	-	-	(15)	(28)	109	(25)	209
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	-	-	-	-	-	-
13	Total comprehensive income/(loss) for the period	(3,469)	(2,371)	4,640	(11,229)	10,234	(2,527)	(2,849)	933	(11,746)	4,206
14	Net profit/(loss) attributable to										
	a) Equity shareholders of the company						(2,550)	(2,821)	678	(11,759)	3,877
	b) Non-controlling interest						-	-	-	-	-
15	Other comprehensive income attributable to										
	a) Equity shareholders of the company						23	(28)	255	13	329
	b) Non-controlling interest						-	-	-	-	-
16	Total comprehensive income for the period attributable to										
	a) Equity shareholders of the company						(2,527)	(2,849)	933	(11,746)	4,206
	b) Non-controlling interest						-	-	-	-	-
17	Paid-up equity share capital (Face Value of Rs. 10/- each)	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835	2,835
18	Other equity				26,672	37,833				23,637	35,286
19	Earnings per share of Rs. 10/- each (quarters numbers are not annualised):										
	(a) Basic (in Rs.)	(12.36)	(8.36)	15.90	(39.73)	35.74	(8.99)	(9.95)	2.39	(41.48)	13.68
	(b) Diluted (in Rs.)	(12.36)	(8.36)	15.90	(39.73)	35.74	(8.99)	(9.95)	2.39	(41.48)	13.68

UFO MOVIEZ INDIA LIMITED
BALANCE SHEET AS AT 31 MARCH 2021

Rs. in Lacs

Sr. No.	Particulars	Standalone		Consolidated	
		31-Mar-21	31-Mar-20	31-Mar-21	31-Mar-20
		(Audited)	(Audited)	(Audited)	(Audited)
	Assets				
A	Non-current assets				
	Property, plant and equipment	13,062	16,872	13,876	17,988
	Capital work-in-progress	1,765	1,941	1,826	1,976
	Right-of-use assets	557	1,250	858	1,862
	Goodwill (including Goodwill on consolidation)	340	340	2,311	2,311
	Other Intangible assets	105	157	302	162
	<u>Financial Assets</u>				
	(i) Investment in Subsidiaries and Associates	12,502	11,610	2,468	1,779
	(ii) Loans receivables	569	594	629	679
	(iii) Other financial assets	409	1	446	8
	Income tax assets (net)	3,272	4,606	3,728	4,875
	Deferred tax assets (net)	7,099	3,693	8,039	4,367
	Other non-current assets	367	722	417	840
	Total non-current assets	40,047	41,786	34,900	36,847
B	Current assets				
	Inventories	673	557	1,127	1,449
	<u>Financial assets</u>				
	(i) Investments	2,543	6,593	4,065	8,700
	(ii) Trade receivables	1,375	8,257	3,894	13,117
	(iii) Unbilled receivables	108	143	208	280
	(iv) Cash and cash equivalents	243	309	1,253	1,368
	(v) Bank balances other than cash and cash equivalents	1,201	930	2,185	1,455
	(vi) Loans receivables	152	785	109	138
	(vii) Other financial assets	150	129	14	29
	Other current assets	3,481	2,700	4,261	3,688
	Total current assets	9,926	20,403	17,116	30,224
	Total (A+B)	49,973	62,189	52,016	67,071
	Equity and liabilities				
C	Equity				
	Share capital	2,835	2,835	2,835	2,835
	Other equity	26,672	37,833	23,637	35,286
	Equity attributable to owners	29,507	40,668	26,472	38,121
	Non-controlling interest	-	-	-	1
	Total equity	29,507	40,668	26,472	38,122
D	Liabilities				
	Non-current liabilities				
	<u>Financial liabilities</u>				
	(i) Borrowings	6,013	3,355	6,013	3,355
	(ii) Lease liabilities	281	691	520	1,186
	(iii) Other financial liabilities	3,321	4,532	3,352	4,669
	Provisions	581	495	769	648
	Deferred tax liabilities (net)	-	-	558	359
	Other non-current liabilities	379	509	446	606
	Total non-current liabilities	10,575	9,582	11,658	10,823
E	Current liabilities				
	<u>Financial liabilities</u>				
	(i) Borrowings	-	727	60	727
	(ii) Lease liabilities	350	620	469	786
	(iii) Trade payables				
	a) Total outstanding dues of micro enterprises and small enterprises	-	-	-	-
	b) Total outstanding dues of creditors other than micro enterprises and small enterprises	3,497	4,244	6,058	8,329
	(iv) Other financial liabilities	4,700	4,550	5,135	5,014
	Provisions	420	408	449	439
	Other current liabilities	924	1,390	1,715	2,831
	Total current liabilities	9,891	11,939	13,886	18,126
F	Total liabilities (D+E)	20,466	21,521	25,544	28,949
	Total equity and liabilities (C+F)	49,973	62,189	52,016	67,071

UFO MOVIEZ INDIA LIMITED
STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2021
Rs. in Lacs

PARTICULARS	Standalone		Consolidated	
	31-Mar-21	31-Mar-20	31-Mar-21	31-Mar-20
	(Audited)	(Audited)	(Audited)	(Unaudited)
Cash flow from / (used in) operating activities				
Profit / (loss) before share of profit from associates and tax	(14,582)	10,356	(15,023)	4,821
Adjustment to reconcile profit before tax to net cash flows:				
Depreciation and amortization expense	5,674	6,128	6,300	7,103
Bad debts written off	44	70	103	160
Provision for doubtful debts	742	171	1,082	523
Provision for doubtful loans and advance	776	-	-	72
Unrealised foreign exchange (gain) / loss (net)	1	68	1	70
Loss on sale of property, plant and equipments	(4)	-	(5)	(9)
Sundry balances written back	(141)	(248)	(392)	(353)
Net gain on current investments	(242)	(438)	(282)	(640)
ESOP compensation	64	-	69	-
Interest cost on financial liabilities carried at amortised cost	135	140	137	144
Interest expense on lease liabilities	131	102	189	154
Gain on lease concession and modification	(251)	-	(318)	-
Finance cost	940	741	952	679
Interest income	(725)	(123)	(668)	(347)
Dividend income	-	(8,867)	-	-
Operating profit before working capital changes	(7,438)	8,100	(7,855)	12,377
Movements in working capital				
(Decrease) in trade payables	(746)	(1,132)	(2,339)	(1,885)
(Decrease) in other financial liabilities (current and non-current)	(393)	(572)	(534)	(1,134)
Increase / (Decrease) in other liabilities (current and non-current)	(456)	(414)	(866)	28
Increase in provisions (current and non-current)	144	89	266	129
Decrease in trade receivables	6,096	6,098	8,075	6,075
(Increase) / Decrease in financial assets (current and non-current)	(45)	440	160	500
(Increase) in other assets (current and non-current)	(533)	(776)	(548)	(756)
Increase / (Decrease) in inventories	(115)	70	307	(207)
Cash generated from operations	(3,486)	11,903	(3,334)	15,127
Direct taxes paid (net of refunds)	1,823	(2,282)	1,733	(3,101)
Net cash flow from operating activities (A)	(1,663)	9,621	(1,601)	12,026
Cash flows from / (used in) investing activities				
Purchase of property, plant and equipments, including capital work in progress and capital advances	(2,126)	(3,888)	(2,471)	(4,390)
Proceeds from sale of property, plant and equipments including capital work in progress	84	79	89	281
Payment of purchase consideration for purchase of subsidiary shares from non-controlling interest	(1)	-	(1)	-
Receipt of capital from associates	-	-	92	-
Payment of purchase consideration for purchase of shares / warrant of a associates	(485)	(500)	(523)	(500)
Payment of purchase consideration for purchase of shares of a subsidiary	(101)	-	(1)	-
Payment of purchase consideration for purchase of preference shares of a associates	-	-	(338)	-
Payment of purchase consideration for purchase of preference shares of a subsidiary	(300)	-	-	-
Purchase of current investments (including dividend reinvestment)	(8,710)	(30,987)	(10,405)	(41,549)
Proceeds from sale / redemption of current investments	13,002	36,376	15,323	47,466
Proceeds from Maturity of / (Investment in) bank deposits (with original maturity for more than 3 months) (net)	(678)	415	(1,172)	2,166
Interest received	75	82	88	322
Dividend received	-	8,867	59	355
Loan (given to) /repayment from related party	2	(350)	-	-
Net cash flow from investing activities (B)	762	10,094	740	4,151

UFO MOVIEZ INDIA LIMITED
STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 MARCH 2021
Rs. in Lacs

PARTICULARS	Standalone		Consolidated	
	31-Mar-21	31-Mar-20	31-Mar-21	31-Mar-20
	(Audited)	(Audited)	(Audited)	(Unaudited)
Cash flows from / (used in) financing activities				
Proceeds from issuance of equity share capital(including premium)	-	-	1	-
Share Issue expenses	-	-	(5)	-
(Repayment) / Proceeds from short term borrowing (net)	(727)	(4,539)	(668)	(669)
Proceeds from long-term borrowings	5,070	2,865	5,070	2,865
Repayment of long-term borrowings	(1,990)	(3,008)	(1,990)	(3,008)
Interest paid	(943)	(1,493)	(955)	(718)
Repayment of Lease liabilities	(575)	(517)	(686)	(609)
Dividend paid on equity shares	-	(12,758)	-	(12,758)
Tax on dividend paid on equity shares	-	(800)	-	(2,065)
Net cash flow used in financing activities (C)	835	(20,250)	767	(16,962)
Net decrease in cash and cash equivalents (A + B + C)	(66)	(535)	(94)	(785)
Unrealised gain on foreign currency cash and cash equivalents	-	-	(21)	(72)
Cash and cash equivalents at the beginning of the period	309	844	1,368	2,225
Cash and cash equivalents at the end of the period	243	309	1,253	1,368
Components of cash and cash equivalents				
Cash on hand	2	2	5	3
Balance with banks:				
- on current accounts	241	307	1,248	1,365
Cash and cash equivalents	243	309	1,253	1,368

NOTES:

1. The above audited standalone and consolidated financial results for the quarter and year ended March 31, 2021 of UFO Moviez India Limited ("the Company") have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 26 May, 2021. The Statutory Auditors of the Company have carried out an audit of the above standalone and consolidated financial results pursuant to Regulation 33 of the Securities and Exchange Board India (Listing Obligations and Disclosure Requirements) Regulation, 2015 as amended and issued an unmodified audit report. The figures for the quarters ended as on 31 March 2021 and 31 March 2020 are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures upto the end of the third quarter. Also, the figures upto the third quarter were subject to limited review.
2. During the previous quarter ended December 31, 2020, all outstanding Employee Stock Options (Options) granted to eligible employees lapsed as the same were not exercised during the exercise period which expired on December 11, 2020.

On January 15, 2021, the Compensation Committee of the Board of Directors of the Company at its meeting held, granted 10,93,700 Options to the eligible employees of the Company under its Employee Stock Option Scheme 2014 (ESOP 2014) out of which 3,600 Options are lapsed due to resignation of eligible employees.

3. On October 12, 2020, the Board of Directors of Scrabble Entertainment Limited (SEL), a wholly owned subsidiary of the Company, had approved an investment of upto Rs. 800 lacs in Mumbai Movie Studios Private Limited (MMSPL). Accordingly, SEL made an investment of Rs. 37.50 lacs on December 4, 2020, subscribing to 3,75,000 number of equity shares of Rs. 10 each. Post this acquisition, SEL holds 30.74% stake in MMSPL and it has been treated as an associate for the purpose of accounting.

Further on November 13, 2020, SEL made an investment of Rs. 150 lacs, subscribing to 75,00,000 Optionally Convertible Redeemable Preference Shares ("OCRPS") of Rs. 10 each, paid up value per share is Rs. 2 and on March 5, 2021, SEL made additional investment of Rs. 187 Lacs towards 1st call of Rs. 2.5 per share.

4. The Board of Directors of the Company at its meeting held on September 21, 2020 has approved the acquisition of 10,000 equity shares, having a face value of Rs. 10 each, in SAPJ Media and Entertainment Private Limited [now renamed to Plexigo Entertainment Private Limited (Plexigo)] from its existing equity shareholders for an aggregate consideration of Rs. 1 lac. Consequent to the acquisition, the company holds 100% of the issued and paid-up equity share capital of Plexigo and for the purpose of accounting, it is treated as a subsidiary.

In the same meeting, the Board of Directors approved the following further investments:

- a. Investment upto Rs. 275 lacs [upto Rs. 50 lacs through equity shares and upto Rs. 225 lacs through non-cumulative optionally convertible redeemable preference shares (NCOCRPS)] in Plexigo
- b. Investment upto Rs. 360 lacs (upto Rs. 50 lacs through equity shares and upto Rs. 310 lacs through NCOCRPS) in PJSA Technosoft Private Limited [now renamed to Zinglin Media Private Limited (Zinglin)]

Accordingly, the Company has made an investment of Rs. 150 lacs in Plexigo, subscribing to 500,000 equity shares of Rs. 10 each and 10,000 NCOCRPS of Rs. 1,000 each, allotment of which has been approved by the Board of Directors of Plexigo at its meeting held on November 5, 2020 and February 17, 2021 respectively.

Further, the Company has made an investment of Rs. 250 lacs in Zinglin, subscribing to 500,000 equity shares of Rs. 10 each and 10,000 NCOCRPS of Rs. 1,000 each, allotment of which has been approved by the Board of Directors of Zinglin at its meeting held on November 5, 2020 and an additional investment 10,000 NCOCRPS of Rs. 1,000 each, allotment of which has been approved by the Board of Directors of Zinglin at its meeting held on February 17, 2021.

Also, on April 12, 2021, the Company had further invested an amount of Rs. 50 lacs by subscribing 5,000 NCOCRPS of Plexigo and Rs. 109.91 lacs by subscribing 10,991 NCOCRPS of Zinglin. As on the date of the result, the Company has invested an aggregate amount of Rs. 201 lacs in Plexigo and Rs. 359.91 lacs in Zinglin.

Post the aforesaid allotments, the Company continues to hold 100% voting rights in Plexigo and Zinglin.

5. On May 27, 2020, the Company converted its investment in compulsorily convertible preference shares (CCPS) of Cinestaan Digital Private Limited (CDPL) into equity shares as per the terms of the agreement and were allotted 1,162,618 equity shares against CCPS. In addition, on the same day, the Company also exercised 350,000 warrants by making payment of Rs. 135.35 lacs @ Rs. 38.67 per share for 350,000 equity shares issued against these warrants.

Further, on August 25, 2020, the Company exercised 362,037 warrants by making payment of Rs. 140 lacs @ 38.67 per share for 362,037 equity shares issued against these warrants.

Further, on November 27, 2020, the Company exercised 284,459 warrants by making payment of Rs. 110 lacs @ 38.67 per share for 284,459 equity shares issued against these warrants.

Further, on March 4, 2021, the Company exercised 258,598 warrants by making payment of Rs. 100 lacs @ 38.67 per share for 258,598 equity shares issued against these warrants.

Post above conversions, the Company holds 29.97% of voting rights of CDPL.

6. After COVID-19 was declared as a pandemic in March 2020, and a nationwide lockdown was announced, the film exhibition industry was the first to be impacted as all cinemas across India were temporarily shut down. Cinemas were allowed to re-open only post 15th October 2020 to operate with up to 50% of their seating capacity, in areas outside the containment zones. Further, despite the restrictions being eased, many cinemas opted to remain shut for lack of new content.

The southern market witnessed good traction during January to March 2021 with multiple new releases. The non-southern markets were also hoping for an uptick. However, the second wave of COVID-19 towards the end of FY21, and the reimposition of lockdown restrictions, has once again led to widespread cinema closures.

Since the Company is primarily in the business of monetizing in-cinema advertising inventory and providing digital cinema services to cinemas, the operations of the Company continue to remain impacted severely resulting in lower revenues and losses. The Company has conserved its cash reserves by implementing cost optimization measures, which, inter alia, have included reduction in fixed overheads and salary cuts across the organization. The Company has also evaluated raising finances through dividends from its subsidiaries and availing further debt facilities. As on 31 March 2021, the Company's funds position (group level) stood at Rs. 79.48 crores, and the Company has also obtained approval for additional banking facility of Rs. 22.2 crores in the month of May 2021. The Company is watching events closely. The outcome of the impact of the COVID-19 pandemic may differ from those estimated as on the date of approval of these financial results.

The management believes that COVID-19 will impact the Company's business in the short-term, but it does not anticipate material risk to its business prospects over the medium to long term. The management of the Company has carried out an assessment of the appropriateness of the going-concern assumption, impairment of assets and other related aspects and as on the date of approval of these financial statements, it believes that there is no significant impact.

Further, despite various uncertainties, the management and the Board of Directors believe that the Company would be able to meet its financial obligations in the foreseeable future based on the above actions, continued support from various stakeholders and availability of financing from lenders. Accordingly, the management and the Board of Directors believe that the operations of the Company can be sustained on a going concern basis.

B S R & Co. LLP

Chartered Accountants

14th Floor, Central B Wing and North C Wing,
Nesco IT Park 4, Nesco Center,
Western Express Highway,
Goregaon (East), Mumbai - 400 063

Telephone: +91 22 6257 1000
Fax: +91 22 6257 1010

Independent Audit report on Standalone Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of
UFO Moviez India Limited

Report on the audit of the Standalone Annual Financial Results

Opinion

We have audited the accompanying standalone annual financial results of UFO Moviez India Limited (hereinafter referred to as the “Company”) for the year ended 31 March 2021, attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (‘Listing Regulations’).

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone annual financial results:

- a. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- b. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of the net (loss) and other comprehensive income and other financial information for the year ended 31 March 2021.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (“SAs”) specified under Section 143(10) of the Companies Act, 2013 (“the Act”). Our responsibilities under those SAs are further described in the *Auditors’ Responsibilities for the Audit of the Standalone Annual Financial Results* section of our report. We are independent of the Company, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our opinion on the standalone annual financial results.

Independent Audit report on Standalone Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

UFO Moviez India Limited

Emphasis of Matter

We draw attention to Note 6 to the standalone annual financial results which describes the economic and social disruptions as a result of COVID-19 pandemic and the impact thereof on the Company's operations, financial statements and management's assessment of going concern assumption.

Our opinion is not modified in respect of this matter.

Management's and Board of Directors' Responsibilities for the Standalone Annual Financial Results

These standalone annual financial results have been prepared on the basis of the standalone annual financial statements.

The Company's Management and the Board of Directors are responsible for the preparation and presentation of these standalone annual financial results that give a true and fair view of the net (loss) and other comprehensive income and other financial information in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone annual financial results, the Management and the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Standalone Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone annual financial results.

Independent Audit report on Standalone Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

UFO Moviez India Limited

Auditor's Responsibilities for the Audit of the Standalone Annual Financial Results (Continued)

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the standalone annual financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the standalone annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone annual financial results, including the disclosures, and whether the standalone annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

B S R & Co. LLP

Independent Audit report on Standalone Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

UFO Moviez India Limited

Other Matters

The standalone annual financial results include the results for the quarter ended 31 March 2021 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No: 101248W/W-100022

**RAJESH
MEHRA**

Digitally signed by
RAJESH MEHRA
Date: 2021.05.26
18:13:26 +05'30'

Rajesh Mehra

Partner

Membership Number: 103145

ICAI UDIN - 21103145AAAACC3952

Mumbai
26 May 2021

B S R & Co. LLP

Chartered Accountants

14th Floor, Central B Wing and North C Wing,
Nesco IT Park 4, Nesco Center,
Western Express Highway,
Goregaon (East), Mumbai - 400 063

Telephone: +91 22 6257 1000
Fax: +91 22 6257 1010

Independent Auditors' report on Consolidated Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To the Board of Directors of
UFO Moviez India Limited

Report on the audit of the Consolidated Annual Financial Results

Opinion

We have audited the accompanying consolidated annual financial results of UFO Moviez India Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group") and its associates for the year ended 31 March 2021, attached herewith, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of reports of other auditors on separate audited financial statements of the subsidiaries and associates, the aforesaid consolidated annual financial results:

a. include the annual financial results of the following entities

Subsidiaries and Step-down subsidiaries

- i) Scrabble Entertainment Limited
- ii) Scrabble Entertainment DMCC
- iii) Scrabble Entertainment (Mauritius) Limited
- iv) Scrabble Digital Inc.
- v) Scrabble Entertainment Lebanon Sarl
- vi) UFO Software Technologies Private Limited
- vii) Valuable Digital Screens Private Limited
- viii) UFO Lanka Private Limited
- ix) United Film Organizers Nepal Private Limited
- x) Zinglin Media Private Limited (Formerly known as PJSA Technosoft Private Limited)
- xi) Scrabble Digital Limited
- xii) Plexigo Entertainment Private Limited (Formerly known SAPJ Media and Entertainment Pvt. Ltd.)

Associates

- i) Mukta VN Films Limited
- ii) Scrabble Digital DMCC
- iii) Scrabble Ventures LLC
- iv) Scrabble Ventures S. de. R. L. de C.V. Mexico
- v) Scrabble Audio Visual Equipment Trading LLC
- vi) Cinestaan Digital Private Limited
- vii) Mumbai Movie Studios Private Limited

Registered Office:

Independent Auditors' report on Consolidated Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Opinion (Continued)

- b. are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- c. give a true and fair view in conformity with the recognition and measurement principles laid down in the applicable Indian Accounting Standards, and other accounting principles generally accepted in India, of the consolidated net loss and other comprehensive income and other financial information of the Group for the year ended 31 March 2021.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (“SAs”) specified under Section 143(10) of the Companies Act, 2013 (“the Act”). Our responsibilities under those SAs are further described in the *Auditor’s Responsibilities for the Audit of the Consolidated Annual Financial Results* section of our report. We are independent of the Group and its associates in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us along with the consideration of audit reports of the other auditors referred to in sub paragraph (a) of the “Other Matters” paragraph below, is sufficient and appropriate to provide a basis for our opinion on the consolidated annual financial results.

Emphasis of Matter

We draw attention to Note 6 to the consolidated annual financial results which describes the economic and social disruptions as a result of COVID-19 pandemic and the impact thereof on the Group’s operations, financial statements and management’s assessment of going concern assumption.

Our opinion is not modified in respect of this matter.

Management’s and Board of Directors’ Responsibilities for the Consolidated Annual Financial Results

These consolidated annual financial results have been prepared on the basis of the consolidated annual financial statements.

The Holding Company’s Management and the Board of Directors are responsible for the preparation and presentation of these consolidated annual financial results that give a true and fair view of the consolidated net loss and other comprehensive income and other financial information of the Group including its associates in accordance with the recognition and measurement principles laid down in Indian Accounting Standards prescribed under Section 133 of the Act and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

Independent Auditors' report on Consolidated Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Management's and Board of Directors' Responsibilities for the Consolidated Annual Financial Results (Continued)

The respective Management and Board of Directors of the companies included in the Group and of its associates are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of each company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated annual financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated annual financial results by the Management and the Directors of the Holding Company, as aforesaid.

In preparing the consolidated annual financial results, the Management and the respective Board of Directors of the companies included in the Group and of its associates are responsible for assessing the ability of each company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group and of its associates is responsible for overseeing the financial reporting process of each company.

Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated annual financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated annual financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated annual financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Independent Auditors' report on Consolidated Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Auditor's Responsibilities for the Audit of the Consolidated Annual Financial Results (Continued)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion through a separate report on the complete set of financial statements on whether the company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures in the consolidated annual financial results made by the Management and Board of Directors.
- Conclude on the appropriateness of the Management and Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the appropriateness of this assumption. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated annual financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associates to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated annual financial results, including the disclosures, and whether the consolidated annual financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results of the entities within the Group and its associates to express an opinion on the consolidated annual financial results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated annual financial results of which we are the independent auditors. For the other entities included in the consolidated annual financial results, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion. Our responsibilities in this regard are further described in para (a) of the section titled "Other Matters" in this audit report.

We communicate with those charged with governance of the Holding Company and such other entities included in the consolidated annual financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

We also performed procedures in accordance with the circular No CIR/CFD/CMD1/44/2019 issued by the SEBI under Regulation 33(8) of the Listing Regulations, as amended, to the extent applicable.

Independent Auditors' report on Consolidated Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Other Matters

- (a) The consolidated annual financial results include the audited financial results of seven subsidiaries (including step-down subsidiaries), whose financial statements reflect total assets (before consolidation adjustments) of Rs. 7,369 lakhs as at 31 March 2021, total revenues (before consolidation adjustments) of Rs. 6,336 lakhs, Group's share of total net loss after tax (before consolidation adjustments) of Rs. 185 lakhs and net cash inflow (before consolidation adjustments) amounting to Rs. 20 lakhs for the year ended on that date, as considered in the consolidated annual financial results, which have been audited by their respective independent auditors. The consolidated annual financial results also include the Group's share of net profit (and other comprehensive income) of Rs. 27 lakhs for the year ended 31 March 2021, in respect of four associates, as considered in the consolidated annual financial results, whose financial results have been audited by their respective independent auditors. The independent auditors' reports on financial statements of these entities have been furnished to us by the management and our opinion on the consolidated annual financial results, in so far as it relates to the amounts and disclosures included in respect of these entities, is based solely on the report of such auditors and the procedures performed by us are as stated in paragraph above.
- (b) Of the above, two subsidiaries and two associates are located outside India whose financial statements have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been audited by other auditors under generally accepted auditing standards applicable in their respective countries. The Company's management has converted the financial statements of such subsidiaries and associates located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have audited these conversion adjustments made by the Company's management. Our opinion in so far as it relates to the balances and affairs of such subsidiaries and associates located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Company and audited by us.
- (c) The consolidated annual financial results include the unaudited financial results of four subsidiaries, whose financial statements reflect total assets (before consolidation adjustments) of Rs. 72 lakhs as at 31 March 2021, total revenues (before consolidation adjustments) of Rs. Nil lakhs, Group's share of total net (loss) after tax (before consolidation adjustments) of Rs. 74 lakhs and net cash outflows (before consolidation adjustments) amounting to Rs. 9 lakhs for the year ended on that date, as considered in the consolidated annual financial results. The consolidated annual financial results also includes the Group's share of net loss (and other comprehensive loss) of Rs. 99 lakhs for the year ended 31 March 2021, as considered in the consolidated annual financial results, in respect of three associates. These unaudited financial statements have been furnished to us by the Board of Directors and our opinion on the consolidated annual financial results, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and associates is based solely on such unaudited annual financial statements. In our opinion and according to the information and explanations given to us by the Board of Directors, these financial statements / information are not material to the Group.

Our opinion on the consolidated annual financial results is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors and the financial results certified by the Board of Directors.

Independent Auditors' report on Consolidated Annual Financial Results of UFO Moviez India Limited pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Continued)

Other Matters (Continued)

- (d) The consolidated annual financial results include the results for the quarter ended 31 March 2021 being the balancing figure between the audited figures in respect of the full financial year and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us.

For **B S R & Co. LLP**

Chartered Accountants

Firm's Registration No: 101248W/W-100022

RAJESH
MEHRA

Digitally signed by
RAJESH MEHRA
Date: 2021.05.26
18:14:03 +05'30'

Rajesh Mehra

Partner

Mumbai
26 May 2021

Membership Number: 103145
ICAI UDIN - 21103145AAAACD3317



UFO Moviez Reports Q4&FY21 Results

Mumbai, May 26, 2021: UFO Moviez, India's largest in-cinema advertising platform, with the power to impact almost 2.0 billion viewers annually through 3,558 screens under the PRIME and POPULAR channels across 1,201 cities & towns, today, announced its financial results for the quarter and year ended March 31, 2021.

Financial Highlights:

Theatrical and Advertisement Revenues were severely impacted on account of temporary shutdown of cinemas due to COVID-19 Pandemic. However, continued focus on optimizing costs and conserving cash has helped the Company sustain in this period.

Quarter ended March 31, 2021

Consolidated revenue stood at ₹327 million (Q4FY20 – ₹1,094) million. EBITDA stood at minus (-)₹159 million (Q4FY20 – ₹275) million. PBT stood at minus (-)₹303 million (Q4FY20 – ₹94) million and PAT stood at minus (-)₹255 million (Q4FY20 – ₹68) million.

Year ended March 31, 2021

Consolidated revenue stood at ₹907 million (FY20 – ₹5,039) million. EBITDA stood at minus (-)₹837 million (FY20 – ₹1,194) million. PBT stood at minus (-)₹1,510 million (FY20 – ₹522) million and PAT stood at minus (-)₹1,176 million (FY20 – ₹388) million.

Recent Highlights

The resurgence of COVID-19 cases towards the end of March 2021, led to various state governments taking restrictive measures to prevent the spread of virus and have once again ordered for temporary closure of cinemas.

“FY21 was a challenging year for the economy as well as for UFO Moviez. COVID-19 led shutdowns, beginning March 2020, impacted Cinema exhibition business in an unprecedented way. Cinemas were allowed to re-open gradually in a staggered manner with 50% seating capacity from mid-October 2020. Southern Markets witnessed signs of recovery on account of further easing of restrictions from Q4FY21 supported by release of blockbusters like Master and Vakeel Saab. Non-South markets were also gearing up to witness similar recovery as restriction were being lifted from February 2021 and content owners were lining up their release dates. However, the second wave of COVID-19 in March 2021 once again led to lockdown like restrictions throughout India,” said Kapil Agarwal, Joint Managing Director. “Though we are under immense pressure, we feel that our cash position and the cost optimization measures will help us tide over this challenging phase. We are confident that Cinemas will remain the preferred media of social entertainment. During the year, we also ventured into fee-based Film Distribution Business as a natural backward integration by leveraging our existing infrastructure. It seems that the second wave has already peaked and with the vaccination drive expected to gain momentum, we hope the situation will improve quickly and normalcy is restored in the Cinema business.”

About UFO Moviez India Limited

UFO is India's largest in-cinema advertising platform, with the power to impact almost 2.0 billion viewers annually through 3,558 screens comprising of 1,911 screens in the PRIME channel and 1,647 screens in the POPULAR channel across 1,201 cities, leading directly into the hearts of India's Urban Heartland.

UFO is the first one, to enable cinema digitization with satellite technology in India. UFO is the end to end service provider for all DCI and non-DCI related cinema solutions. As on March 31, 2021, UFO's global network, along with subsidiaries and associates, spans 5,127 screens worldwide, including 5,035 screens across India and 8 screens across USA. UFO has created a pan India, high impact in-cinema advertising platform with generally long-term advertising rights to 3,558 screens, with an aggregate seating capacity of approximately 2.0 billion viewers annually and a reach of 1,201 cities and towns across India, as on March 31, 2021.

UFO's innovation driven DNA empowers it to use technology and business intelligence to minimize content irrelevance by providing relevant content, to the relevant people, at the relevant time! UFO's mission is clear - un-biased, undivided, uninterrupted, cinema for all, and in doing so, outshining as the country's largest cinema influencers.

Safe Harbour

This document, except for the historical information, may contain forward looking statements indicating future performance or results, financial or otherwise. These forward looking statements are based on certain expectations, assumptions, anticipated developments and other factors which are not limited to, risk and uncertainties regarding fluctuations in earnings, market growth, intense competition and the pricing environment in the market, ability to maintain and manage key customer relationship and supply chain sources and those factors which may affect our ability to implement business strategies successfully, namely changes in regulatory environments, political instability and new or changed priorities of the trade. The Company, therefore, cannot guarantee that the forward looking statements made herein shall be realized. The Company, based on changes as stated above, may alter, amend, modify or make necessary corrective changes in any manner to any such forward looking statement contained herein or make written or oral forward looking statements as may be required from time to time on the basis of subsequent developments and events.

Visit us at www.ufomoviez.com. For further details, contact:

Ashwin Chhugani

Dy. General Manager – Investor Relations

Tel: + 91 22 4045 0713

Email: ashwin.chhugani@ufomoviez.com

Ayush Jain

Manager – Investor Relations

Tel: +91 22 40305126

Email: ayush.jain@ufomoviez.com