

August 1, 2020

National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block,
Bandra Kurla Complex,
Bandra (E),
Mumbai - 400 051

BSE Limited,
Floor 25, P J Towers,
Dalal Street,
Mumbai - 400 001

NSE Symbol: **WABAG** / BSE Scrip Code: **533269**

Dear Sir / Madam,

Sub: Company Press Release - Update

With reference to our earlier press release dated July 31, 2020, Please find enclosed updated Press release in this regard.

Kindly take on record of the same.

Thanking you,

For VA TECH WABAG LIMITED


R Swaminathan
Company Secretary



Encl: as above

Sustainable solutions, [for a better life](#)

PRESS RELEASE
Chennai, India

For Immediate Publication
August 1, 2020

WABAG announces Q4 FY 19 - 20 Results
Consolidated Revenue of Rs. 2,557 Crores & Order Book of over
Rs. 11,000 Crores

July 31, 2020: VA TECH WABAG LIMITED, a leading Indian Multinational Company in the water sector announced today its financial results for the Financial Year ended 31st March 2020.

FY 19 - 20 Highlights:

- Order Book of over Rs. 11,000 Crore including Framework contracts
- Consolidated Revenue of Rs. 2,557 Crore
- Consolidated EBITDA of Rs. 246 Crore; EBITDA Margin of 9.6%
- Consolidated PAT of Rs. 910 Millions
- Consolidated operational cash flow of Rs. 245 Crore
- Standalone Revenue of Rs. 1,746 Crore
- Standalone EBITDA of Rs. 177 Crore; EBITDA Margin of 10.1%
- Standalone PAT of Rs. 588 Millions
- Standalone operational cash flow of Rs. 132 Crore

Commenting on the results, Mr. Rajiv Mittal, Managing Director, VA TECH WABAG LIMITED said, "In line with our strategy to improve focus on execution and cash management, we are happy to have returned to a positive operating cash flow this year, both at a Group and Standalone level and to have achieved a reduction of Rs. 250 Crore in our net debt year over year.

Our fourth quarter revenues have grown year over year despite the slowdown due to COVID-19 pandemic towards the end of the financial year.

Also, our robust orderbook with competitive margins has yielded results this year, as our operational margins have improved significantly. We are confident of this trend to continue in the longer run and reflect in our bottom line, as the execution increases."



FY 19 – 20 HIGHLIGHTS

- **Globally, our O&M sites continued to operate** despite lockdown across the geographies as they are **essential services** with enhanced social distancing and safety protocols
- **One city – One operator** concept based **breakthrough** projects in Agra & Ghaziabad bagged and activities commenced during the year
- **Highest ever order book**, in the history of WABAG so far
- **Secured Hybrid Annuity projects** at Kolkata and Patna for building sustainable wastewater infrastructure for both the cities
- **Successful completion** of one of India's largest and technologically advanced water reuse plant in Koyambedu, Chennai
- **Ranked 6th globally** among the **"World's top 50 private water operators"** as per Global Water Intelligence (GWI), for ensuring safe drinking water and clean environment for over 48 million people across the globe
- Secured the **"Most Innovative Company"** Award at the International Desalination Association (IDA) World Congress 2019, in Dubai
- Won two prestigious **Global laurels** at the Global Water Summit – 2019 held in London. The distinction award under **"Wastewater Treatment Plant of the Year"** category was bestowed upon the 40 million liters per day (MLD) Madinat-Salman WWTP at Bahrain while the 54 MLD IOCL Paradip ETP and Water Recycling Plant at Odisha received the Highly Commended Award under **"Industrial Water Project of the Year"**

* * * *

For Further information, please contact:

Mr. T V Gopal, Chief Manager - Public Relations

VA TECH WABAG LIMITED | Tel: +91 4461232260 | Email: tv_gopal@wabag.in

CIN: L45205TN1995PLC030231

About WABAG: Around the world, the WABAG name stands for innovative and successful solutions in the water engineering sector. As an internationally respected expert group, we act as a systems specialist and full service provider with a focus on the planning, installation and operation of drinking and wastewater plants for local government and industry in the growth markets of Asia, North Africa, Middle East, the Central and Eastern Europe states. The WABAG Group represents a leading multinational player with a workforce of over 1,600 and has companies and offices in more than 20 countries. It disposes over unique technological know-how, based on innovative, patented technologies and long-term experience. Since 1995, WABAG has completed over 900 water and wastewater plants worldwide. Through the conservation and ecological use of the world's most valuable resource, WABAG has made a sustained contribution to an improvement in the quality of life of well over a hundred million people. WABAG is thus one of the world's leading partners for investments in a future that is worth living.

